



POWER COMES FROM IMPACT

The powerful make an impact on others. What is the impact you want to make?

EARNED BY BEHAVIORS, NOT WORDS

Our power of influence comes from how we live our life versus what we say.

TRUST IS MORE POWERFUL THAN FEAR

To gain a long-term commitment from others, trust is more powerful than fear.

SUCCESS BREEDS SUCCESS

There is tremendous power in creating some small wins early on in any initiative.

PRIDE WITH HUMILITY

Pride without humility is ego. Pride with humility is power to change anything.

YOU WILL NEVER GO IT ALONE

Focus on building strong business friendships, and you never have to go it alone.

POWER SUPPLIER OR POWER DRAINER

Two types of people. Do you supply power to others or do you drain their power?

FOCUS CREATES ALERTNESS

A focus powers our subconscious to alert us to opportunities we could miss.

WHO'S IN CONTROL?

We think we're in control...but our sub-conscious is making the decisions.

GREATNESS EXISTS IN ALL OF US

It only comes out when we use our unique talents to make a difference to others.

TRUE INFLUENCE

Making those around you better because of who you are and how you behave.

JUDGMENT OF WHAT'S IMPORTANT

Be the best at judging what's important AND focus your energy there.

WANT TO WORK WITH YOU

With the right attitude, others want to work with you vs have to work with you.

OUR REASONS PROVIDE THE POWER

The power to accomplish anything is created by the reasons that drive it.

LIFE IS A GAME OF CHOICE, NOT CHANCE

Your focus guides your choices, and your choices create your life...not chance.



YOUR POWER IS IN TODAY

Your future is only impacted by what we do today. What's on your schedule?

PEOPLE QUIT THEIR BOSSES

It's important to grow to be the boss people want to work with.

BE TOUGH AND COMPASSIONATE

It's about knowing when to be compassionate when compassion is needed.

IN CONTROL OF THE MOMENT

The ability to control your behaviors when it really counts...control the moment.

WILLINGNESS TO SHARE YOUR POWER

The general rule is: Once you get power, you only increase it by sharing it.

YOUR POWER OVER YOU

What you replay in your head begins to have power of you without you noticing.

ALLOW THEM TO MAKE IT THEIR OWN

Your people have more energy and commitment in their own ideas than yours.

WHEN OTHER LEADERS FOLLOW YOU

When other leaders are following you, you are really multiplying your influence.

OPPORTUNITY OR OBLIGATION

Leadership becomes easier by looking at it as an opportunity versus an obligation.

FOLLOW THROUGH OUR INTENTION

Intention is only a potential power and the power is only released with action.

LET YOUR PEOPLE BREATHE

If you don't provide some freedom, you prevent others from doing their best.

POWER IN ELIMINATING THE EXCUSES

You gain more power by eliminating excuses. They are a sign of weakness.

BIAS FOR RESULTS

People who make an impact have a bias for results, not just activity.

PEOPLE WHO DON'T WANT TO LOSE

People who don't want to lose are motivated to do whatever it takes to win.

BE TRUSTED WITH SUCCESS

Only the strong with a great character can be trusted with massive success.



IT EITHER HELPS OR HURTS US

How we handle our emotions can either support or hold back our success.

AVOID WORKING BLINDFOLDED

Not listening to your people is the same as doing your job blindfolded.

KEEP YOUR VISION STRONG

Your power of influence has its foundation in the strength of your vision.

KNOW YOUR SWEET SPOT?

You are the most powerful at the intersection of your passion and strengths.

BOSS WITHOUT BEING BOSSY

You need to exert your power (the boss), but don't have to do it in a bossy way.

POWER IN ALWAYS KNOWING WHY

The power to achieve anything is within the WHY more than the how.

REFLECT ON YOU OR YOUR PEOPLE

Is it your people's ability to do it or really your inability to let go?

CHOOSE YOUR THOUGHTS

Choose your thoughts or you are letting others have too much control over you.

MONEY IS NOT THE PRIZE

The prize is the person you had to become in order to get the money.

BLAMING IS DISEMPowering

Blame has a way of reducing your power and influence with others. Stop it!

OWN YOUR OWN POTENTIAL

Wait for others to drive your career, and it's like surrendering your potential.

ADMIT YOUR MISTAKES

Admitting your mistakes is a sign to others of the strength of your character.

KNOW BEFORE THEY KNOW

You have influence with others by knowing the situation well before they know.

RARELY WORK ALONE

Successful people rarely work alone and build a strong team around them.

BASICS HAVE POWER

Get the basics right and you have power...because they get consistently repeated.



IMPATIENT / PATIENT PERSPECTIVE

Balancing patience and impatience is difficult for ambitious leaders.

RESPONSIBILITY AND PRIVILEGE

Look at leadership as both a responsibility and privilege to do the role well.

COURAGE TO BE COMPASSIONATE

It takes courage to be compassionate with your people when you are angry.

COMMITTED TO HELP THEM GROW

Your people appreciate you more when you are committed to help them grow.

CAN'T BE SIGNIFICANT BY YOURSELF

To make a big difference, you need a team around you...can't do it by yourself.

USING POWER FROM ABOVE

Use your sponsor's support when people are reluctant to provide resources.

UNCHALLENGED CAN LOOK POWERFUL

If you don't challenge bad behavior, others can look more powerful than you.