

HAVE A BIAS FOR ACTION

A bias for action is never leaving a thought without determining the action.

MOST DIFFICULT TO CHANGE

The ones who don't know what they are doing and why are difficult to change.

WE NEED TO CHANGE FIRST

The starting point in influencing change in others is changing our behaviors first!

TRANSFER THE VISION TO YOUR PEOPLE

A leader's vision only has power once it is transferred to his or her people.

ALL SOLUTIONS ARE TEMPORARY Business change is constant...as problems change...so must the solutions.

DISCIPLINE COMES FROM WITHIN

Many people search for it from others. It has to be developed from within.

IT TAKES RISKS TO MAKE A DIFFERENCE

The safe road enjoys a difference others make. Take risks to make a difference.

UNDERSTAND YOUR PLACE IN IT

We move into an extra gear when we know the difference we are meant to make.

MOVE THINKING WITH AWARENESS

Unless you increase your awareness, you will never really change your thinking.

EXCUSES ARE HIDING FROM OURSELVES

When we make excuses, we are trying to avoid a behavior we need to change.

SAYING IT IN MULTIPLE WAYS

Share important points in multiple ways and a better change one will stick.

STARTS WITH CULTURE, NOT PROCESSES

Excellence starts with values, principles and attitudes vs process improvement.

REQUIRES INTENSE COLLABORATION

If you want to make fast change, strong collaboration is a key enabler.

REWARDS NARROW FOCUS

Sometimes rewards narrow focus and others might miss the signals around them.

CLEAR PICTURE CREATES ACTION

People with a clear picture of what they want take faster ACTION than others.



DREAM POWERS THE EXECUTION

A strong AND clear dream provides unlimited energy to go make it happen.

CREATE AN AIR OF CERTAINTY

Successful leaders create an atmosphere of we will make it happen.

IN CONTROL OF YOUR CIRCUMSTANCES

Successful people don't react...they respond...goals are a response in advance.

WHEN TO GET OUT OF THE WAY

Know when to get out of the way and let your people make it happen.

HOW WILL COME WHEN YOU COMMIT

It's amazing, the HOW shows up when we commit 100% of us to make it happen.

STAY TRUE TO YOU

Everyone needs to change to grow. The key to good change is unchanged values.

INFLUENCES ON YOUR CHOICES

Make successful changes in your life by changing the people you interact with.

COURAGE TO FACE THE TRUTH

Have the courage to face the truth and the courage to take action to change it.

POTENTIAL YOU CAN'T SEE

Great leaders often see the potential in others that they can't see themselves.

FEELINGS DRIVE TRANSFORMATIONS

We make dramatic changes when we emotionally get it.

DO IT AFRAID

Courage is not without fear...it's just taking action even when the fear is there.

YOUR FUTURE IS WAITING FOR YOU Isn't it time to take action and go get it!

REFLECTED IN YOUR DAILY HABITS If your daily habits aren't changing, are you really making a change that matters?

DON'T MESS WITH IT

If it's working and it's not a priority, you don't need to change anything right now.

MAKE CHANGE SOMETHING NORMAL

When you view change a normal, you stop fighting it and just go make it happen.



ADAPT BEFORE OTHERS SEE THE NEED

See the need to adapt and change before others and you gain an advantage.

HELP OTHERS THINK THINGS THROUGH

Help them and they can use a similar approach the next time without you.

MAINTAIN YOUR MOTIVATION

A great attitude attracts the help of others to maintain your motivation naturally.

THEY HAVE THE ANSWERS

True leaders get their "buzz" by helping their people see solutions on their own.

NO GROWTH WITHOUT CHANGE Think that change = growth, and you will be more positive about it.

THOUGHT TO BELIEFS TO BEHAVIORS

You need to change your thinking to make dramatic changes in your achievement.

BEST PEOPLE IN THE CHANGE

In whatever change you initiate, focus first on getting your best people involved.

READ THE SIGNS OF CHANGE

Read the signs and be in control of change vs change being in control of us.

HAVE GRATITUDE IN ADVANCE

Reduce the stress of the future by thinking and feeling gratitude in advance.

SHIFT PERSPECTIVE FOR OPPORTUNITIES

Bring new perspectives to other and they suddenly see more opportunities.

POWER OF SIMPLE PROCESSES Simple processes with complex steps to complex processes with simple steps.

ONE PERSON CANNOT DO IT ALONE You have never seen a loner with a long-term success.

ACT INTO A NEW WAY OF THINKING

Very often you can trigger a new thinking by taking repeated action first.

CONFIDENCE TO MAKE A DIFFERENCE

The difference you can make is equal to the size of your confidence to do it.

COLLABORATION AND CHANGE

Collaboration is necessary to drive faster and more lasting change.



COURAGE TO COMMIT

Commitment requires courage, especially on the changes that are controversial.

SEE IT FOR WHAT IT REALLY IS

When you can clearly see you issues, you will take more action to resolve them.

CLARITY ABOUT THE POSSIBILITIES

You will change faster when you can clearly see the possibilities.

GIVE THEM SOME TIME

People going through change need some time to think it through for themselves.

ENVIRONMENT MAKES A DIFFERENCE

The environment you work in can either support or hinder good behaviors in you.

COMBO OF PERCEPTIONS AND FOCUS

Our perceptions and focus guide our actions more than we think they do.

UNDERSTAND THE ALTERNATIVES

Understand the alternatives and you'll have more confidence in the final choice.