



### **FAR EASIER APPROACH**

It is far easier to encourage the right behaviors than to correct them later.

### **EXPECT BETTER THAN THIS**

Leaders don't need to criticize...just reinforce that they expected more.

### **LEADERSHIP REVEALS POTENTIAL**

Managers use current talents of their people. Leaders develop the future talents.

### **TEST THEM EARLY ON**

When you spot leadership talent, test them with a few mini-projects to drive.

### **SHARE YOUR INFLUENCE**

Great leaders use their power of influence to move the lives of others forward.

### **TALENT TO DEVELOP TALENT**

The talent to develop talent is what drives the creation of powerful organizations.

### **TELL OTHERS THEY ARE IMPORTANT**

You don't have to say anything to tell others they are important; just listen.

### **FEEL YOU BELIEVE IN THEM**

They start to do magical things when they can feel the belief you have in them.

### **FREE THEM TO USE THEIR ABILITIES**

Empowerment is about helping your people use their strengths in better ways.

### **BE MORE THAN YOU ARE**

Inspire the people in your team to want to be more than what they are today.

### **UNDERSTAND IT OR EXPERIENCE IT**

Training helps your people understand it. Delegating helps them experience it.

### **PROVIDE YOUR PEOPLE THE EXPERIENCE**

Successful leaders are strong enough to delegate what they like to do. Are you?

### **MOTIVATED IN DIFFERENT WAYS**

A sure-fire way to fail as a leader is to motivate everyone in exactly the same way.

### **GROW TO THE LIMITS OF LEADERS**

To lift others, your leaders need to grow at a faster pace than their people.

### **LIVE IT TO TRANSFER IT TO OTHERS**

Keep your self-development strong and set the goal to always live it yourself first.



### **LEAD PEOPLE AS THEY "CAN BE"**

Focus on your people's potential and look for all different ways for them to use it.

### **AVOID SUGARCOATING BAD NEWS**

Sugarcoating bad news is never doing your people a favor...slows their growth.

### **LOSING A KEY INVESTMENT**

View people as an investment, and you will invest yourself in their growth more.

### **EMPOWER OTHERS TO STEP UP**

Empower decision making throughout the organization, and everyone steps up.

### **IN PEOPLE WHO WANT TO GROW**

Look for others who want to grow themselves and provide support and guidance.

### **EXAMPLE IS THE BEST TEACHER**

Role models provide a living example of what you want others to do as well.

### **JUDGMENT GROWN WITH EXPERIENCE**

It's important to give people a variety of experiences to grow business judgment.

### **HELP THEM UNCOVER THEIR STRENGTHS**

Everyone achieves more when they focus on using their strengths to their fullest.

### **HELP OTHERS ON WHAT THEY WANT**

Help others stay focused on what they want by removing their distractions.

### **SHOW HOW TO HELP THEMSELVES**

When you help others help themselves, you will help them grow faster too.

### **WHAT THEY WANT TO BECOME**

Potential and what they want to become is your target to motivate others.

### **REACH THE RIGHT CONCLUSIONS**

See the business judgment in your people by the conclusions they reach.

### **TIME FOR THEM TO MATURE**

Patience in leadership is important as you need to give people time to mature.

### **BEING PREPARED FOR THE POWER**

Some are promoted too fast as they are not ready for the power (and conflict).

### **ALLOW THEM TO USE THEIR TALENTS**

Unless you delegate, you are preventing your people from using their talents.



**BEHAVIORS THAT LIVE THE VALUES**

You are a great role model for others when your behaviors are living your values.

**TRUE MENTORING IS TWO-WAY**

Mentoring is something that educates both the mentor and the mentee.

**WHY DO YOU WANT TO LEAD?**

Great leaders have a strong why behind their leadership...do you?

**REINFORCE BELIEF IN THEIR ABILITIES**

When you people feel you believe in their abilities, they will use more of them.

**COMBO OF CHALLENGE AND SUPPORT**

People want you to challenge them to grow and support them along the way.

**PAVE THE ROAD TO DRIVE FASTER**

Leaders think ahead and remove obstacles so their people can go faster.

**AMPLIFY THE VALUE**

You amplify the value of your people when you delegate more to let them grow.

**UNDERSTAND OTHERS AMBITIONS**

Understand their ambitions, and you understand how to better motivate them.

**LET YOUR LEADERS LEAD**

Micromanage your leaders and you prevent them from leading their people.

**KEEP EXPECTATIONS WITHIN REACH**

Unless your expectations are within reach, some people might give up at the start.

**YOU DEVELOP THEM AS YOU SEE THEM**

You will always develop your people to the level of potential you see in them.

**GIVE SOMETHING MORE**

Give your people more by helping them grow their own belief in themselves.

**MENTORING AT JUST THE RIGHT TIME**

Be there for your people when your advice could have the biggest impact.

**GIVE COURAGE TO OTHERS**

Develop courage in your people to take risks and make their own decisions.

**GIVEN A LITTLE GUIDANCE**

You will be amazed what your people can achieve if given a little guidance.



**TEACH OTHERS HOW TO THINK**

Help others think it through, and they take more ownership for the solution.

**EMOTION IN YOU TO INSPIRE**

The best leaders get their biggest buzz from inspiring others to be their best.

**TRIGGER THE PASSION IN OTHERS**

Trigger the passion in others and you provide them the fuel to do their best.

**WAY YOU BELIEVE IN THEM**

Your people can sense the level you believe in them and act accordingly.

**WOULD ANYONE NOTICE**

If you were not around, would others notice? Shouldn't if you empowered.

**SEE THE CAPABILITY IN YOUR PEOPLE**

You won't use the capability in your people until you see it in them first.

**INSTINCT FOR WHAT PEOPLE WANT**

Develop an instinct for what people want and you become a better motivator.