



HAPPY FOR WHO?

Happy when you help others or happy for the people you help.

LIFTING OTHERS LIFTS US

We lift our spirits when we help others. It is the role model we need to be.

BRING OUT THEIR BEST QUALITIES

Build a strong rapport with others, and you tend to bring out their best qualities.

YOU CHANGE FROM WITHIN

You cannot change others, only help them see the change within themselves.

ENOUGH TO SEE THE ACTION

Your people need enough clarity in order to see their actions without your help.

HELP OTHERS SEE AN ACTION

When people struggle, help them see an action they can take.

SUPPORT THE IDEAS OF YOUR PEOPLE

Words of support will turn your people's ideas into action and achievement.

INVEST IN PEOPLE WHO INVEST

The worst investment is helping someone who is unwilling to help themselves.

ACCOUNTABILITY ATTRACTS

Those who feel accountable for their actions get more help from others too.

RELATIONSHIP TO THE TEAM

Define team success as an "AND"...it's about both individual AND team success.

SEE FOR THEMSELVES

Teaching others works when others can see it for themselves.

BELIEF IN THEIR ABILITY

The successful are constantly helping others to grow the belief in their abilities.

SHOW THEM WHAT THEY CAN DO

Delegating difficult challenges helps others to see what they really can do.

HELP THEM ACHIEVE IT

Focus on helping their people achieve it versus telling them how to do it.

TRUST ENCOURAGES CREATIVITY

When your people feel you trust them, they look at more creative solutions.



SEE THE WAY TO START

People struggle to get started, so leaders help their people see a way to start.

CAPTURE THE EXACT WORDS

People respond better when you use their way of saying things.

DEVELOP THE MEANING FOR OTHERS

Communications have power when it helps others develop their own meaning.

LEAD BY EXAMPLE

Leaders have a larger influence on others by their actions than their words.

REWARD PEOPLE FOR SMALL STEPS TOO

Recognize small steps and you encourage your team for constant achievement.

HELP PEOPLE KNOW WHAT'S POSSIBLE

Sometimes you people need extra encouragement to "try" the possible.

HELP MORE, JUDGE LESS

When catch yourself judging, ask yourself this question: How can I help them?

EXCITING PEOPLE AROUND AN IDEA

Getting people excited about their goals helps everyone make it happen faster.

MAKE IT THEIR ANSWER

Encourage and facilitate your people's thinking to reach their own solutions.

DEMANDING, BUT WITH FLEXIBILITY

Understanding how to push and motivate each person is a key skill of leadership.

HELP OTHERS HELP THEMSELVES

The best help we can ever give is helping others help themselves.

CLEAR VISION HAS PULLING POWER

When people have a clear direction, it pulls vs pushes them towards their goals.

OUT OF THEIR COMFORT ZONES

Challenges stretch your people out of their comfort zones and help them GROW.

CHALLENGE IDEAS NOT PEOPLE

Challenge the idea, not the person, and help your people think through the issue.

RESPECT OUR DIFFERENCES

Respect the differences of others, and you will be less frustrated by them too.



GIVE CLEAR FEEDBACK

Clear feedback helps your people to take action faster and improve faster.

LIGHTING THE PATH FOR OTHERS

Light the path (the direction) for your people to guide their daily actions.

FEAR REDIRECTED CREATES ENERGY

The successful redirect their fear from avoiding it to embracing it and take action.

KNOW WHEN TO BACK OFF

Having the emotional intelligence to understand how far you can push people.

FREEDOM TO TAKE RISKS

Your people need the space to think for themselves and take their own risks.

ADDRESS THEIR DOUBTS AND FEARS

Help your people with their doubts and fears, and you speed their progress.

GIVE HOPE TO OTHERS

Hope is an enabler of the right belief, and the right belief inspires more action.

CREATE A CULTURE OF SHARING

When your people share more, they are enabling each other to deliver more too.

POSITIVE PULL OR NEGATIVE PUSH

Negative push is fear, and doesn't last. Positive pull is pride and lasts longer.

INFLUENCE AND AUTHORITY

Influence and authority are not the same. Authority is more limited in its power.

TO IMPROVE PERFORMANCE - GO HOME

If you are always there to provide the easy answer, they never will find their own.

GUIDE THE CONVERSATIONS

One role of a leader is to guide conversations so your people own the discussion.

EMPOWER - ENABLE MORE POWER

Interesting way to look at empower...enabling your people with more power.

BRING EVERYONE UP A LEVEL

Raise your people's level of thinking and you raise their actions too.

STAKE IN THE OUTCOME

People take ownership of their actions when they have a stake in the outcome.



HELP THEM LIVE THEIR CALLING

Everyone has their unique talent, so help them use it in the best ways they can.

CREATE A NEW UNDERSTANDING

A big influence starts by helping others with a new understanding of the situation.

WHO DESERVES YOUR CONFIDENCE

Your people deserve your confidence to grow faster and deliver more.

BEGIN BY REDUCING THEIR FEARS

Fear is what slows people down, so first focus on reducing their fears.

HELP THEM TO VIEW IT DIFFERENTLY

To get different behaviors start by helping others see their situation differently.

EXPAND VERSUS LIMIT INFLUENCE

Help your people expand their influence...don't micro manage and limit it.

HELP THEM BUILD THEIR BRAND

Help you people build their own personal brand to better support their career.