### **TALKING OURSELVES IN OR OUT**

The decision happens in our mind first, either talking ourselves in or out of it.

#### **GIVE YOUR SUB-CONSCIOUS A TARGET**

Your focus and dominant thoughts provide a target to engage your whole mind.

### **DECISIONS ARE EMOTIONALLY DRIVEN**

Our decisions are usually emotionally driven and then intellectually justified.

### **CLARITY DRIVES CONFIDENCE**

Get clear on the right path...provides the confidence to make it happen.

### **VALUE OF ADDITIONAL INFORMATION**

Think about the right info up front you need to make a faster decision.

### **TEAMS SOLVE BIG PROBLEMS**

With big problems, strong teams are needed to find the best solutions.

#### **DECIDE**

As our world becomes more complex, the choices we need to make only increase.

### **JUSTIFYING OUR FEELING**

In decision making, we often search for the facts to support the feeling we have.

## **DEVELOP YOUR DECISION MAKING**

Embrace decisions, as leaders are always called upon to make the difficult ones.

### WHAT AND WHY

Your power to achieve the WHAT always comes the size of your WHY.

### LINK CHOICES AND CONSEQUENCES

When we consider the consequences first, we then make better choices.

## TRUST THEM TO MAKE DECISIONS

If you never trust others to make decisions, you end up making all of them.

### **CONNECT THE UNRELATED**

Breakthroughs often come when you see connections in the unrelated.

## **DECIDE RIGHT WAY WHEN IT HITS YOU**

Be strong to decide at once whenever something hits you. Decisions drive pace.

### TO WHAT HAS YOUR ATTENTION

It is easy for our attention to drift away from what is important to just the urgent.

### **CRITERIA IN YOUR DECISION MAKING**

Start by defining your criteria for your decisions and make better ones faster.

# **MAKE THE RIGHT DECISION**

Most problems come from not making a decision or waiting too long to make it.

### **DECIDE HOW TO MAKE THE DECISION**

Make better decisions by deciding on how you are going to make it first.

### LISTEN TO DIFFERENT PERSPECTIVES

The best decision makers are always seeking out different perspectives.

### **CREATE BETTER ANSWERS**

The first step to better answers is to ask ourselves better questions.

### **OPEN TO FEEDBACK AND NEW INFO**

Only a closed mind would not be open to feedback and new information.

#### PROBLEM OF COMPROMISE EARLY ON

Compromise is not something that should go into your thinking first.

### **HAVE THE RIGHT PROBLEMS**

Everyone has problems, and the right problems are there for us to grow faster.

## INTUITION WITH RIGHT INFORMATION

Your intuition armed with the right information is a power decision tool.

### THINK YOUR WAY INTO CLEAR THINKING

You might need a block of time to really think it through to come clear.

### PREPARATION MITIGATES PRESSURE

Do your prep and feel less pressure...as you are not forced to think on your feet.

## **TURN OFF YOUR INNER CHATTER**

Everyone's inner chatter runs more negative than positive.

### **TEST VALIDITY OF YOUR ASSUMPTIONS**

Testing your assumptions early can help you avoid problems in the future.

## WHEN IT FEELS RIGHT

Sometimes you just have to go with your instincts when it feels right.

### WHAT COULD WE BE MISSING?

A great question to make sure you are thinking it through thoroughly.

### TRANSFER OWNERSHIP TO OTHERS

Unless you delegate the decisions, you are not transferring ownership to others.

### COMPLETING THE RIGHT THOUGHTS

Focus your thinking on what you can do versus why you cannot do it.

### **SEE IT IN A NEW WAY**

You begin to see more options when you view the problem in a new way.

### **INSIGHTS FROM DIFFERENT SOURCES**

You come up with better solutions when you get insights from different sources.

### **ASSESS YOUR CHOICES**

Assessing your choices provides confidence in your final choice when you make it.

### **THROUGH A POSITIVE LENSE**

How you see your world will determine what your world will become.

#### STAY WITH IT UNTIL IT'S SOLVED

Successful people stay with a problem until they have an acceptable solution.

### **GET MORE EYES ON IT**

With complex problems, find ways to get more people thinking about a solution.

## WHEN YOU ARE READY

More doors always open when you are ready to embrace what's behind them.

### THINK IN TO YOUR FUTURE

You think into your future when you visualize in more detail in being in place.

### MAKE DECISIONS IN THE MOMENT

Experience and preparation help you make good decisions in the moment.

## WHEN YOU GO BACK TO A BEGINNER

We can gain fresh insights by looking at the situation with a beginner's eyes.

### **FEAR COLORS YOUR PERCEPTION**

Fear has a way of graying our perception where we can miss opportunities.

# WHEN THE UNDERSTANDING HITS YOU

When the realization comes to you, a clarity of action comes along with it.

### **KNOWING IT AHEAD OF TIME**

When you know your decision ahead of time, you only listen to what supports it.

### **SET ASIDE TIME**

If it is important, you should be able to set aside time for it.

## **ALWAYS HAVE A BACKUP PLAN**

Nothing in life goes exactly according to the plan...have a backup plan in reserve.

## **NOT WITH SAME LEVEL OF THINKING**

You can't address the solution with the same thinking that created the problem.

### **CAREFUL OF TAKING SHORTCUTS**

Be careful of taking shortcuts as they can slow you down in the long term.

### KNOW WHAT IS DRIVING THE DECISION

When you know what is driving the decision, you can then understand it better.

### **PICKING UP CUES FROM YOURSELF**

When more self-aware, you pick up more cues from yourself on a need to change.

### HAS TO COME FROM WITHIN

To make a big change, the feeling has to come from within you first.