



### **COMPLEXITY NEEDS DIRECTION**

The more complex a business, the more the direction needs to be reinforced.

### **PICTURE THE OUTCOMES**

Communicate a clear picture of the desired outcomes for your people to achieve.

### **TO GET OTHERS HELP**

For others help, you need a WHY bigger than you and one that includes theirs.

### **REMAIN CALM**

People with strong influence in high pressure situations are able to remain calm.

### **WHEN PRESENTED VISUALLY**

People grasp new ideas with pictures, so a powerful picture is very engaging.

### **OWNERSHIP CAN BE MAGICAL**

When people take ownership for behaviors and results...nothing is impossible.

### **SIMPLE IN THE SPECIFIC**

Some strategies look complicated, but are simple when you look at the specifics.

### **WHERE THEY HAVE TO SEE IT**

Find ways to put their most important goals in their face all day and every day.

### **DEBATE TO SUCCESSFULLY CREATE**

A healthy debate produces better solutions, and easier to implement ones too.

### **FOCUS ON THINGS YOU CAN CONTROL**

Focus only on what you can control and that focus makes your productivity soar.

### **WHO'S RESPONSIBLE FOR WHAT?**

Many projects fail because clear responsibilities were not defined at the start.

### **COMES FROM POOR LEADERSHIP**

Eliminate any confusion with clear messages on direction and focus.

### **WHEN EVERYONE GETS IT**

A team works at full power when everyone gets the goal and the values.

### **OPPORTUNITY IN A SETBACK**

Setbacks are opportunities to begin again with better mindset AND approach.

### **BRING SIMPLICITY TO THE COMPLEX**

Every successful project leader brings simplicity so everyone sees their ACTION.



### **USE EVERY OPPORTUNITY**

Use every opportunity to add clarity to the direction and the focus of the team.

### **CONFUSION STOPS PROGRESS**

Confusion always slows action and progress. Focus on keeping the direction clear.

### **ENABLE THEM TO FEEL EMPOWERED**

Big steps forward can be achieved when everyone feel empowered to take risks.

### **WORK AROUND THE WEAKNESSES**

Focus on everyone's strengths and work around their weaknesses.

### **GIVE YOUR MIND A CLEAR OBJECTIVE**

People procrastinate or delay action when they don't have a clear objective first.

### **VAGUE TARGETS DRIVE VAGUE RESULTS**

The key word to taking ownership of your world is clarity. Vague creates vague.

### **HOW YOU LEAVE THE THOUGHT**

With every important thought...don't leave it without defining the action to take.

### **STAY MOTIVATED NO MATTER WHAT**

Staying motivated is the only way to overcome the obstacles in our way.

### **CHALLENGES REQUIRES CHANGE**

Challenges will always require us to change in order to deal with them.

### **PROBLEM YOU ARE SOLVING**

The path to the right solution is in understanding the problem you are solving.

### **EASILY APPROVED OR EASILY EXECUTED**

It's how decisions are executed, and not approved, that makes the difference.

### **ACT WITHOUT CONSENSUS**

Takes strong leadership to act without consensus until the direction takes hold.

### **ENCOURAGE DIVERSITY IN THINKING**

When people think the same, you get faster solutions, but not likely the best.

### **YOUR PRESENT CREATES YOUR FUTURE**

Focus on action right now, and the future always becomes the present faster.

### **KEEP THE OUTCOME IN MIND**

A clear outcome always focuses us to find the shortest way to get there.



### **SHOW A SENSE OF URGENCY**

A sense of urgency is a great way to keep the important in your people's minds.

### **ADDRESS CAUSES, NOT SYMPTOMS**

Addressing the root cause of one problem can help fixing other problems too.

### **RESOURCEFULNESS IS IMPORTANT**

The resourceful will always find the resources necessary to make it happen.

### **SEE COMPLETE PICTURE**

Sometimes you need to step back a bit to see the bigger picture of the issue.

### **TRUST YOUR OWN JUDGMENT**

Difficult to trust another's judgment when you don't trust your own judgment.

### **PULL TOGETHER A CONSENSUS VIEW**

When you gain consensus, you gain the power to align on other things too.

### **HELD HOSTAGE BY THE ANSWER**

Many people are stuck because they are living the answer to the wrong question.

### **DRILL DOWN INTO COMPLEX PROBLEMS**

To solve complex problems well, you need to get into the details for better ideas.

### **SIMPLE AND EASY ARE NOT THE SAME**

Sometimes the simplest of strategies can be the most difficult to implement.

### **MAKE THE COMPLICATED SIMPLE**

You gain more influence with others when you make the complicated simple.

### **KEEP BALANCE AND DISTANCE**

Keep a good perspective with some balance and distance on difficult situations.

### **REMOVE THEIR DOUBTS**

People amaze you with what they can achieve when you remove their doubts.

### **ESTABLISH A CLEAR STRUCTURE**

Unless you create a clear organization structure, good collaboration will be at risk.

### **TUNE OUT THE DISTRACTIONS**

Your ability to focus is often based on how well you can tune out the distractions.

### **IN CONTROL OF YOUR FEARS**

Get in control of your fears and you will meet every challenge with your potential.



### **DISCUSSING THE GAPS**

Discuss the gaps, as this where your actions can really make a difference.

### **MIND HANDLING THE CHANGE**

The ability is there to handle the change, it's the mind that is struggling with it.

### **POWER IN SMALL CHANGES**

Small changes done over a length of time have the power to change a direction.

### **STRENGTHEN YOUR AWARENESS**

Strengthen your awareness to influence your world in more productive ways.

### **REFERENCE THE OUTCOME**

Keep the outcome clear and your people find a faster way to achieve it.

### **WHEN OBSTACLES BECOME ASSETS**

Obstacles become assets when they force you into a more powerful solution.

### **THERE ARE NO PERFECT ANSWERS**

You can't wait for the perfect answers to move forward and take action.