



EVERYONE HAD A STARTING POINT

The successful all had a time they started on their dream. Start yours today!

IT HAPPENS INSIDE FIRST

We change behavior on the outside when we change on the inside...our thinking.

START WITH THE HARD PART

Doing the hard part first usually brings more clarity that saves more time later on.

WANT AND SETTLE

Most give up too quickly on what they WANT and decide to SETTLE for less.

TALENT IS JUST RAW MATERIALS

Those who achieve great success invest the time to turn their talent into VALUE.

DESIGN A LIFE - NOT MAKE A LIVING

Making a living doesn't have power. Design a life... become the person to live it.

PROTECT SIMPLICITY

In an ever-changing world, keep things simple to quickly adapt for success.

POWER TO MAKE THE DECISION

Understanding who has the power is the first step in playing the game of politics.

FINISH OUR THINKING

Our thinking is never finished until we define the action that will progress it.

SEE YOURSELF BEYOND WHERE YOU ARE

There's an old expression: "What you see is what you get." See yourself THERE!

ROE - RETURN ON ENERGY

A great way to decide you focus is in terms of the ROE - Return on Energy.

SIMPLE QUESTION

A simple question can create the most powerful thoughts and feelings in others.

SEEK OUT NEW CHALLENGES

Continued new challenges drive your passion to even higher levels each time.

TWO MOST POWERFUL WORDS - 'I AM'

I am' are the two powerful words that are a predictor of what you will become.

EXCUSES TO OURSELVES

Make excuses to yourself and it becomes easier to make them to others too.



OUR SWEET SPOT

A sweet spot helps you use your unique abilities to deliver value that others can't.

PAIN AND DESIRE TOGETHER

The pain helps us to start the change and desire to keep it going.

RIGHT PEOPLE TO LISTEN TO

Seek out the best in that area versus just the people who are the easiest to reach.

MESSAGE YOU SEND TO OTHERS

Everyone's habits send a message to others. What message would yours send?

ELIMINATE THE WEEDS IN YOUR MIND

Negative thoughts have the power to spread to everything we do.

SAYING EVERYTHING IS SAYING NOTHING

Some think more is better, but the more you say the more your people forget.

LUCK FAVORS THE PREPARED

Luck is a matter of being prepared when circumstances are formed in your favor.

IT'S A LEAP OF FAITH

Every impossibility is a leap of faith...and that is what makes it possible.

TIME IS AN EQUALIZER

Everyone gets the same amount, so lack of time is never a good excuse.

WILLING TO HAVE DISAPPOINTMENTS

If you are taking risks, there will be disappointments, but don't let them stop you.

PULL LEARNING VERSUS PUSH LEARNING

You learn faster by finding the ways you learn the best (fastest and sticks).

HONEST WITH YOUR EMOTIONS

You never fully engage others if you can't be honest with your own emotions first.

BUILD THE EMOTION FOR YOUR DREAM

A dream is only as powerful as the emotion behind it.

GET THROUGH THE PAIN BARRIER

Every change has a pain barrier, so discipline yourself to work your way through it.

GIVE TRUST UP FRONT

Start people at 100%, and you will build trust faster than started them at 0%.



LET THE LIGHT SHINE ON YOU

You only get the recognition if you are willing to take the responsibility first.

MOVE AWAY FROM THE NORM

If you always stick with the norm than you will only ever get what the norm gets.

SEE THEM TO LET GO OF THEM

You cannot let go of your limiting beliefs until you see how they are limiting you.

SUM OF EVERYDAY EXPERIENCES

Our daily life is the sum of our experiences, not just that one bad experience.

FULLY PRESENT AND AWARE

You gain more influence in the moment when you are fully present and aware.

NO ONE IS WITHOUT FRUSTRATION

Everyone gets frustrated...the successful channel their frustration into action.

HEAR WHAT THEY REALLY THINK

If you don't listen closely, you will never hear what they really are thinking.

WHEN IT TEACHES YOU A LESSON

Your experiences don't teach you the full lesson until you reflect on them.

WHAT WOULD HAVE HAPPENED

If you had 100% commitment to it, what could have you accomplished?

CLARITY DOESN'T COME EASY

Clarity doesn't come easy. It requires us to invest in quality think time to achieve.

COMPLETE THE THOUGHT

Write it or share it with others, or you are never forced to complete your thought.

LIKING WHAT YOU SEE IN YOURSELF

Your confidence soars when you like what you see within yourself more.

REWARDING EFFORT AND RESULTS

Being smart doesn't prevent us from doing dumb things when we don't think.

WHERE YOU BELONG

Find the environment that brings the best out of you...that's where you belong.

BRING THEM INTO THE CONVERSATION

You have more influence with others if you can bring them into the conversation.



CREATE HABITS ONE AT A TIME

Don't try to create too many habits at once. We have a limit on our willpower.

HANG OUT WITH THE RIGHT PEOPLE

You are often judged by the people you hang out with.

WISH INTO A WHAT AND WHY

Turn your wishes into WHAT you want, WHY you want it, and the how will come.

FIND YOUR WAY AGAIN

After a setback, you will find your way again if you keep taking action to find it.

CLEAR YOUR MIND

Clear your mind in order to gain more creative ideas on a particular problem.

A REPUTATION IS AN ASSET

Your reputation is an asset that you cannot allow to depreciate.

PASSION DRIVES ACTION

Passion will drive you to take more action than you thought was possible.