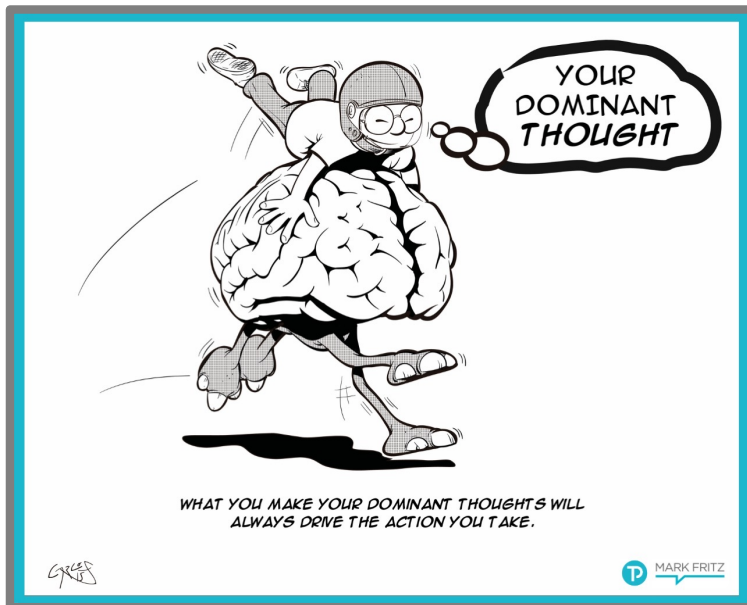


Core Leadership Reminders - 1



When the direction/pace becomes a **dominant thought** for your key people and the team, everyone will see better and faster ways to deliver it. Leadership is often about planting and watering dominant thoughts for everyone to take **more focused action**.

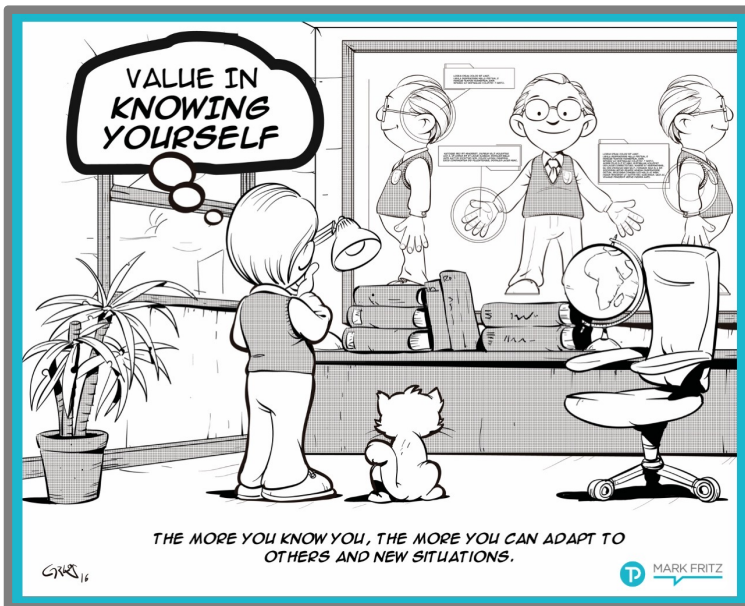


Get your people to **OWN** the direction/pace, and they will collaborate more, get more creative, and find better ways to achieve faster. Also, they take more responsibility to **solve on their own** any problems that get in the way.



To achieve more and faster success, and to gain more time with your family...invest in growing **decision makers** around you. The speed of decisions sets the pace for your team and gets everyone **owning the future with you**.

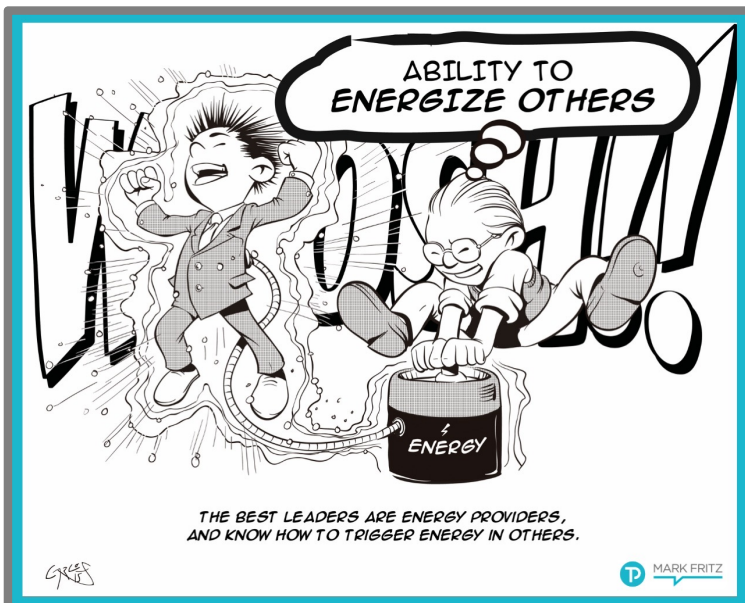
Core Leadership Reminders - 2



Knowing yourself provides the **foundation for your influence**, as you will know when you need to adapt your communications and style to have more impact on others. It helps you to be a **strong role model** for your people...reinforcing the **behaviors** you would like to see in others too.



Extending power to those you trust has a way of **extending your influence** across the organization (giving you influence and an advantage to initiatives you cannot personally reach). Keeping everything for yourself can be slowing you.

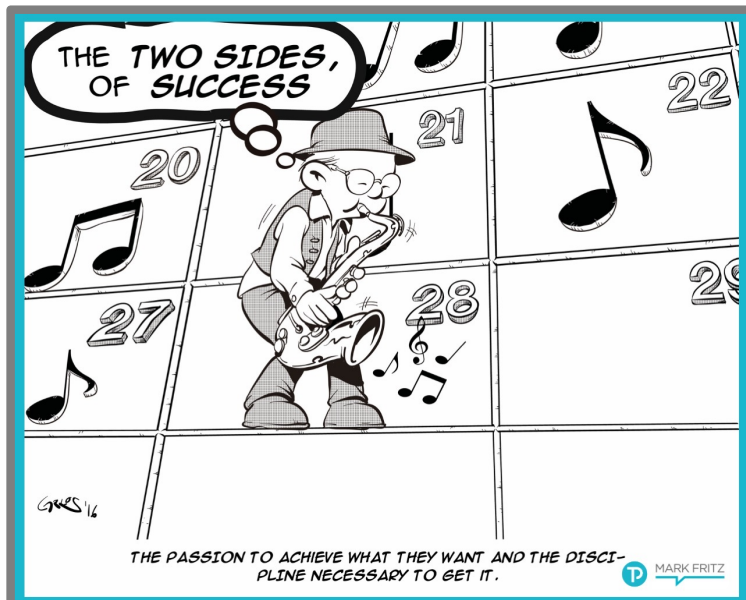


Everyone is motivated in different ways. Focus on what triggers the energy in others and **frame your influence** through it. When you get your people to OWN the achievement, the **pride** they feel is a tremendous motivator.

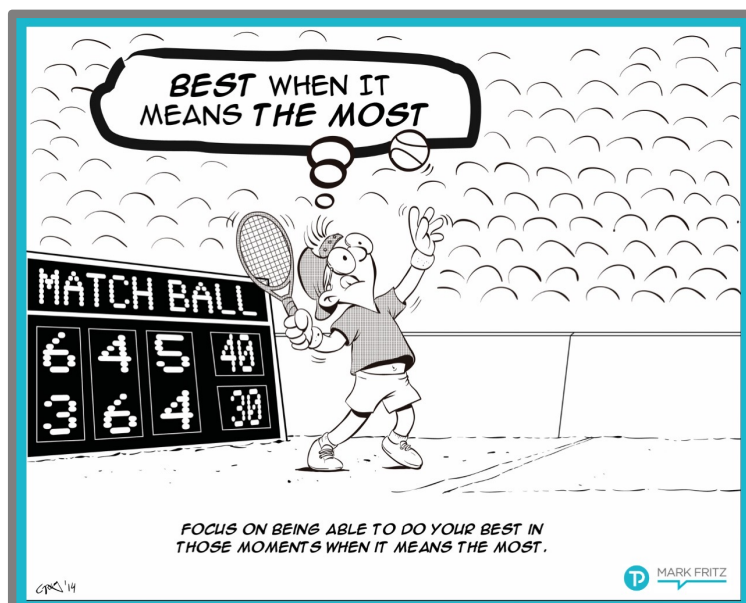
Core Leadership Reminders - 3



When you are **consistent** in our behaviors, you influence positively before you show up. When you are not, you put question marks about you in others, with them often skeptical of what you say.



Simple **disciplines** added to your day/week enable you to be the leader you need to be...gaining more influence and achieving more sustained success. Also, it takes discipline and a **little structure** in order to make the most impact with your passion.



You perform better in the moment when you are prepared for it. Doing your **preparation** (especially with your key questions) helps you to have stronger influence in the moments when it really counts.

Core Leadership Reminders - 4



Your leadership success and power comes from getting your people to **feel it's theirs**. You achieve more success by making **your people stars** than being a star.



You can't use the full power of your team unless you **get everyone engaged**. Create an environment which encourages everyone to speak up, share their ideas, and even disagree with each other at times.



Playing positive politics is all about building those key **relationships** before you need them. Your **power** in any organization comes from the **quality** of your relationships, especially with those people you don't have direct leverage with....your peers.