

Mark Fritz - Complete Thoughts Database

Date	Title	Thought
20-Sep-05	NOT ABOUT BEING SOFT	Soft skills are not being soft. It's about gaining personal responsibility from others.
21-Sep-05	WHAT DO YOU THINK IS POSSIBLE?	It's a great question to help us to understand another person's mindset.
22-Sep-05	RIGHT WAY VERSUS YOUR WAY	It is more important to find the right way versus having it your way.
23-Sep-05	POWER OF BEING WELL-PREPARED	We don't always appreciate the attention to details, but we are well-prepared.
24-Sep-05	BEST WAY TO BE DISTURBED	You grow faster by reaching out to others who disturb your view of the world.
25-Sep-05	EACH GROUP AS ITS OWN NORM	Before changing any group, a new leader has to first understand its NORM.
26-Sep-05	ONLY THE RULES THAT ARE NECESSARY	Problems start when we make what should remain informal - formal.
27-Sep-05	USUALLY SLOWS YOU DOWN	What you tolerate in both yourself and others is usually slowing you down.
28-Sep-05	IT'S WHAT YOU RE-READ	We get powerful learnings when we re-read something that makes us think.
29-Sep-05	LOOK FORWARD TO ATTITUDE	The successful always look forward to their day, even in challenging times.
30-Sep-05	ASK ABOUT THEIR TOUGHEST DECISIONS	You learn about their integrity AND judgment through their toughest decisions.
1-Oct-05	PREPARED WHEN THE TIME COMES	Preparation is key, as it puts you in a position to take strong action when needed.
2-Oct-05	IT'S ABOUT ARRANGING THE PARTS	It's about arranging the parts of our lives to fit our passion, strengths AND goals.
3-Oct-05	NOT ALL ACTION IS EQUAL	Action in the direction of your goals is what moves you forward.
4-Oct-05	BETTER DECISION EVERY DAY	Success comes when you make a better decision than your competitor every day.
5-Oct-05	WANT AND NEED	Change happens when what we want is more powerful than what we need.
6-Oct-05	WE LISTEN, THEY LISTEN	It's true with many things. The more we role model it, the more others will do it.
7-Oct-05	HOW MUCH OF YOU IS IN IT?	Our success on any task is often related to whether we are giving 100% to it.
8-Oct-05	BORROW SOMEONE'S BELIEF IN YOU	You may need to use other people's belief in you to kick-start your own belief.
9-Oct-05	TAKE A STAND OR FOLLOW THE CROWD	You never gain a new view or perspective by following the crowd.
10-Oct-05	BORROW FROM THE FUTURE	Using our future resources to deliver the present is sending us backward
11-Oct-05	FROM THIS DAY FORWARD	The past is gone, so commit yourself to do it differently from today forward.
12-Oct-05	LISTEN TO OUTSIDERS	They always have interesting insights that you would have never thought of.
13-Oct-05	MAKE ANOTHER PERSON'S DAY	Successful leaders have the ability to inspire and make another person's day.
14-Oct-05	STAY TRUE TO YOUR PURPOSE	You always get your energy refilled when you stay true to your purpose.
15-Oct-05	POWER COMES FROM IMPACT	The powerful make an impact on others. What is the impact you want to make?

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16-Oct-05	PREPARED TO GIVE OUR BEST	The people giving their best invest in the preparation required to make it happen.
17-Oct-05	NORMAL MANY TIMES MEANS AVERAGE	Trying to be normal is keeping you average and from using your unique talents.
18-Oct-05	ACHIEVEMENT IS IN THE MINUTES	Notice how successful people use available minutes to keep making progress.
19-Oct-05	REMIND YOURSELF IN DIFFERENT WAYS	We achieve more when we remind ourselves of the important in different ways.
20-Oct-05	MESSENGER AND THE MESSAGE	Your people need to follow you first, before they will follow your message.
21-Oct-05	TWO SIDES OF SUCCESS	The PASSION to achieve what you want and the DISCIPLINE necessary to get it.
22-Oct-05	SELF-BELIEF IS BUILT UPON ACTION	Self-Belief does not come by just thinking, but by the discipline of taking action.
23-Oct-05	FORCE THE GAMES TO BE VISIBLE	People try to GAME the system unless we bring visibility to their behaviors.
24-Oct-05	ALL CHANGE THREATENS SOMEONE	Change is felt personally, and even the best changes always threaten someone.
25-Oct-05	EVERYONE HAD A STARTING POINT	The successful all had a time they started on their dream. Start yours today!
26-Oct-05	BEFORE TIME IS PRIME TIME	Success in anything is created first in our preparation (our before time).
27-Oct-05	FAR EASIER APPROACH	It is far easier to encourage the right behaviors than to correct them later.
28-Oct-05	STEP FROM COMFORT THAT MATTERS	We must step out of our comfort zones to use our strengths further.
29-Oct-05	BETTER PERSON TOO	What makes you a better leader is the same that makes you a better person too.
30-Oct-05	DEEP THOUGHT SCARES SOME PEOPLE	Ever notice that people who can't control their thoughts try to avoid thinking?
31-Oct-05	RISE ABOVE BEING HUMBLE	Humble is good, but a motivational drive is what powers us to use our potential.
1-Nov-05	TIME IS NOT THE SAME FOR EVERYONE	People who put a high value on time usually get more money for their time.
2-Nov-05	CONQUER THE HARD WITH THE SOFT	The hard problems we face in life are always solved by using our soft skills.
3-Nov-05	KEEP YOUR POWER OF CHOICE	The people who feel there is no way forward have given up their power of choice.
4-Nov-05	BRING EMOTION TO THE TOPIC	You don't really get others listening unless you bring some emotion to the topic.
5-Nov-05	HEAR IT FROM YOU FIRST	People with integrity inform bosses of mistakes before they hear it from others.
6-Nov-05	DO IT WHEN IT IS NECESSARY	When others procrastinate, the successful take action when it matters most.
7-Nov-05	MORE PERCEPTIVE THAN YOU THINK	Your people notice your behaviors more than you think. Bring your best each day.
8-Nov-05	PERFORMANCE AHEAD OF OUR EGO	Successful leaders put performance first and this gains the trust of their people.
9-Nov-05	HAVE A BIAS FOR ACTION	A bias for action is never leaving a thought without determining the action.
10-Nov-05	SAY I DON'T KNOW	Successful companies have cultures that allow their leaders to say I don't know.

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11-Nov-05	ONE WORD CAN MAKE A DIFFERENCE	When emotions are high, our attention to use specific words is more important.
12-Nov-05	WAY TO SAY THIS IS IMPORTANT	By following-up with others, we are also saying to them this is important.
13-Nov-05	THERE NEVER IS MORE TIME	There is no "I'll have more time later". Focus on using today versus tomorrow.
14-Nov-05	SELF DISCIPLINE IS TO STAY POSITIVE	The positive people don't just stay that way. It takes discipline to maintain it.
15-Nov-05	SEE THE OPPORTUNITY IN CHAOS	Chaos means change and change always brings opportunities for you.
16-Nov-05	LACK OF CLARITY STOPS ACTION	When we are not clear on something, we take less action on it than we should.
17-Nov-05	DISCIPLINE TO DO IT DAILY	Our discipline creates the required daily habits to position us for success.
18-Nov-05	NEVER BOX OTHERS IN	Nothing makes people more uneasy than not having any options.
19-Nov-05	IF IT COMES OUT, IT'S INSIDE	There's no thing as out of character. If it comes out, there's something inside.
20-Nov-05	POTENTIAL USED	A great goal in life is to determine achievements that will use your potential.
21-Nov-05	UNDERSTANDING LEADS TO RESPECT	When working across cultures, more understanding of differences earns respect.
22-Nov-05	OPEN UP FOR OTHERS TO OPEN UP	To get others to be more openly sharing, we need to share first.
23-Nov-05	MAKE YOUR PEOPLE FEEL TALLER	A great metric for a leader. Do people feel smaller or taller after talking with you?
24-Nov-05	BRINGS MORE POWER TO YOUR WORDS	When we do what we say, our say gains more power.
25-Nov-05	CUSTOMERS YOU FIRE	A return based on the value we bring, so focus where we provide the most value.
26-Nov-05	DEFINE THE WORLD AROUND YOU	All successful people define their world versus having the world define them.
27-Nov-05	YOU EARN IT BY GIVING IT	A fast way for leaders to earn trust from the people is to FIRST trust your people.
28-Nov-05	PREPARED TO SEE IT	Positive people see more than negative because they expect to see opportunities.
29-Nov-05	ENVY ONLY HURTS OURSELVES	Envy puts a focus on others; not on our actions that could create what we want.
30-Nov-05	HIDDEN CONFLICT CAN'T BE MANAGED	Strong leaders want conflict out in the open so that they can deal with it.
1-Dec-05	ENJOY YOUR LEADERSHIP	You'll enjoy your leadership when your people take ownership for achievement.
2-Dec-05	WITH THE VISION	The leader is the one with the vision, as an organization always needs a direction.
3-Dec-05	SEE IT BEFORE THEM	Great leaders see abilities in their people before their people see it in themselves.
4-Dec-05	WANT TO BE WHERE YOU ARE	Most have trouble getting there as they haven't decided what they want yet.
5-Dec-05	INSIDE REDUCES OUTSIDE PRESSURE	Life is far easier when we discipline ourselves to act before others have to.
6-Dec-05	THEY HAVE TO KNOW ABOUT IT	Others cannot help you solve any problem that you haven't told them about.

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7-Dec-05	THOUGHT AT THE TIME THEY DID	We learn the most from others when we also know their thoughts at that time.
8-Dec-05	MOST DIFFICULT TO CHANGE	The ones who don't know what they are doing and why are difficult to change.
9-Dec-05	EMPOWERMENT CREATES DISCIPLINE	Until you empower your people, the discipline is coming from you - the leader.
10-Dec-05	BETTER SORRY THAN SAFE	It's often better to take action and ask forgiveness than to play it safe.
11-Dec-05	THINK AND ACT GO TOGETHER	Our true power gets released until we put these two in our focus every day.
12-Dec-05	STRONGEST ARE NEVER PROTECTED	When you are a strong leader, there is no one protecting you but you.
13-Dec-05	PROMOTE THE TEAM, NOT YOURSELF	The best leaders are investing time to promote the team, not themselves.
14-Dec-05	THROUGH THE EYES OF OTHERS	Our impact in influencing is determined by our ability to see it through their eyes.
15-Dec-05	WHERE AND WHY	Many rush to the how AND when before determining the where AND why.
16-Dec-05	PREPARED TO HEAR IT	The first step in communicating is the other person wanting to hear what we say.
17-Dec-05	REFLECT TO PERFECT	Reflection time helps you to focus on areas that bring the most value to you.
18-Dec-05	AVOID OUR EGO RUNNING THE SHOW	Confidence without humility loses help from others and slows our achievements.
19-Dec-05	BRINGS ENHANCED SENSITIVITY	Experience gives us a foundation for observing the finer details in situations.
20-Dec-05	OUR EXAMPLE BEING AN INSPIRATION	Great leaders are an inspiration in the way they live, as well as what they achieve.
21-Dec-05	FOCUSED ON ADDING MORE VALUE	Our focus should always be judged based on the value we are adding to others.
22-Dec-05	GIVE OURSELVES THE TIME	People with less stress do upfront planning that focuses their time to do it right.
23-Dec-05	YOU'LL HAVE THOSE DAYS	The successful have bad days as everyone else, but expect the next to be better.
24-Dec-05	ACT OF RESPECT	Showing up on time for meetings shows others you respect their time (them).
25-Dec-05	FEELINGS DIRECT ATTENTION	Whatever creates strong feelings in you has also grabbed your attention.
26-Dec-05	WE NEED TO CHANGE FIRST	The starting point in influencing change in others is changing our behaviors first!
27-Dec-05	POWER IN WHAT WE IGNORE	What we ignore provides us the time to focus on the important and achieve it.
28-Dec-05	LIGHT UP A ROOM	The best way to light up a room is to notice others versus others noticing you!
29-Dec-05	RELEASE TALENT AND ENERGY	The best leaders focus their people on using their strengths each AND every day.
30-Dec-05	TIME BOX THE UGLY	Set a time limit for things you don't like doing and challenge yourself to beat it.
31-Dec-05	FOUNDATION FOR OUR WHY	A successful life (achieving our why) is built on a strong foundation (our values).
1-Jan-06	TRANSFER THE VISION TO YOUR PEOPLE	A leader's vision only has power once it is transferred to his or her people.

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2-Jan-06	HAPPY FOR WHO?	Happy when you help others or happy for the people you help.
3-Jan-06	PRAISE EFFORT AND REWARD RESULTS	Praising keeps people persisting towards the achievements which get rewarded.
4-Jan-06	GENUINE ATTRACTS GENUINE	It is only when you are truly YOU, that you attract the right people around you.
5-Jan-06	DIFFERENT VIEWS OF WHAT HAPPENED	People in disagreements often come from different starting points.
6-Jan-06	PROCESS OR ACHIEVEMENT	Don't confuse following a process as an achievement. It's just an enable.
7-Jan-06	TO SERVE IS TO DELIVER VALUE	Some view serving others as the lowest form of work. It's actually the highest!
8-Jan-06	REMIND THE DO, NOT THE DON'T	We often get more cooperation from others by phrasing it as a do versus a don't.
9-Jan-06	YOU LEARN TO LEAD BY LISTENING	Your people reveal to you the leader you need to be when you listen.
10-Jan-06	PERSON YOU HAVEN'T MET YET	At key points in your life, there's been a special person who fueled your progress.
11-Jan-06	MATTER OF TIME	Once you have the belief in yourself to make it happen...it's just a matter of time.
12-Jan-06	CUSTOMER EXPERIENCE	Successful businesses focus the customer experience in their value proposition.
13-Jan-06	CREATED IN DIFFERENT WAYS	All successful people have used their unique strengths to power their influence.
14-Jan-06	BEING POSITIVE	Being positive cannot guarantee a success, but being negative guarantees failure.
15-Jan-06	BARRIER OF RIGHT AND WRONG	If a disagreement is about right and wrong, a solution is not usually close.
16-Jan-06	NO MISTAKES = NO IMPROVEMENT	You can't really drive improvement (to grow) without making any mistakes.
17-Jan-06	WANT TO OR HAVE TO	Our performance often depends on whether we want to or have to do it.
18-Jan-06	ONLY YOU SET THE LIMIT	Each of us has unlimited potential inside and only you decide what your limit is!
19-Jan-06	FEEL OF BEING UNDERSTOOD	People change faster, when they feel you understand their situation.
20-Jan-06	EMBRACE AND AVOID	What we embrace and what we avoid impacts what we achieve in our life.
21-Jan-06	BIG EARS IS A PLUS	Everyone would agree that life is much easier when we listen more to others.
22-Jan-06	ACTIVITY CAN BE YOUR ENEMY	Just being busy is really your enemy. Focus on achievement.
23-Jan-06	CONSTANTLY PLANNING FOR WHAT IF?	Our planning makes us ready for anything and enables faster decisions.
24-Jan-06	ABILITY OR WILLINGNESS	Ability is only potential...we need to be willing to use it.
25-Jan-06	UNDERLYING FEAR OR ANGER	Much of our BEHAVIOR that holds us back has roots in some type of fear or anger.
26-Jan-06	STAY COOL WHEN INSULTED	No matter what happens, staying cool helps us to think and respond better.
27-Jan-06	SIMPLE IS UNDERSTANDABLE	Simple is more understandable and that enables others to take more action.

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28-Jan-06	COMPLEXITY NEEDS DIRECTION	The more complex a business, the more the direction needs to be reinforced.
29-Jan-06	CONSTANT INNOVATION	Constant innovation keeps us in front of our competitors AND lead our industry.
30-Jan-06	NEVER YOUR NUMBER ONE PROBLEM	The problem of time is just simply a symptom of not having a clear focus.
31-Jan-06	GAP BETWEEN THOUGHT AND SAID	Misunderstandings come from the gap between what people think and say.
1-Feb-06	CREATING A STRATEGY IS HARD	The people who think strategy is easy are ones who don't have to implement it.
2-Feb-06	DO THE SIMPLE, BUT VERY WELL	Success isn't complicated and often it's just about doing the simple very well.
3-Feb-06	DIRECTION BRINGS CONTROL	Control your organization, not with bureaucracy, but with a clear direction.
4-Feb-06	BEST GUIDE IN LIFE	The best guide for life is integrity and a great reputation arrives before you do.
5-Feb-06	HAVE OUR IDEAS LISTENED TO	The best leaders know that support comes from listening to their people first.
6-Feb-06	OUR STRUGGLES GIVE US STRENGTH	We are always a stronger person on the other side of the struggles we face.
7-Feb-06	DECIDE WHAT TO THINK	The successful decide what to think. The unsuccessful let others think for them.
8-Feb-06	PROGRESS LEADS TO PERFECTION	Excellent service is not created overnight. It's by making progress every day.
9-Feb-06	OPPORTUNITY COMES	We don't get what we wish for...we get it if we take action when it comes.
10-Feb-06	YOU SEE IT AFTER YOU DEFINE IT	Clearly defining the problem always helps you see the solution faster.
11-Feb-06	TO ACHIEVE IT, WE ENABLE IT	Great leaders know they are the enablers and their people are the real achievers.
12-Feb-06	COMMON SENSE MORE COMMON	The successful make common sense a theme in driving their teams to perform.
13-Feb-06	MOMENT IT GETS BETTER	Successful people's day is decided by them and not based on what others do.
14-Feb-06	TALK TO THEM ABOUT THEM	The best leaders focus their conversations on others and not on themselves.
15-Feb-06	REMEMBER AND REPEAT	Our messages are clear when others understand and can repeat them to others.
16-Feb-06	CLEAR OBSTACLES	Avoid micromanaging and you can clear more obstacles for your people.
17-Feb-06	SHARE POWER TO GET MORE POWER	Great leaders understand that when they share power they get more power.
18-Feb-06	APPEAR WHEN WE NEED TO GROW	Problems show up when we need to learn more in order to get to the next level.
19-Feb-06	CREATIVITY LOVES CONSTRAINTS	Think of holidays when you were young...made your money stretch a long way!!!
20-Feb-06	APPEARING WELL INFORMED	When kept informed, you can craft your answers to have a maximum impact
21-Feb-06	LARGER VISION OF WHAT'S POSSIBLE	We can never hit a target that we are not aiming at. It's time to think big.
22-Feb-06	APPEARS MORE DIFFICULT, BUT ISN'T	If you don't invest time to understand it, it often appears more difficult.

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23-Feb-06	APPLIED IN A FRESH CONTEXT	Some great ideas are out there and just need to be applied in a fresh context.
24-Feb-06	STOP TRYING TO CHANGE THE BOSS	Help your boss become more successful (look good) and he/she will change.
25-Feb-06	OUT PREPARE TO OUTPERFORM	Preparation in everything you do takes you ahead of those who don't prepare.
26-Feb-06	KNOW IT WILL GO NO FURTHER	A trusted friend is one who you can share your true thoughts AND feelings with.
27-Feb-06	FILL YOUR SHOES	A great goal is living the type of life that inspires others to fill your shoes.
28-Feb-06	ABILITY + DESIRE = OPPORTUNITY	Those with both ability and desire embrace all of life's opportunities.
1-Mar-06	SEE AND BE SEEN	It is often the last place you see successful leaders. It's their office.
2-Mar-06	EXPECT BETTER THAN THIS	Leaders don't need to criticize...just reinforce that they expected more.
3-Mar-06	PACE TO ADAPT	Introduce new ideas at a pace allowing your people time to reflect and adapt.
4-Mar-06	EXPRESSES AN ON/OFF SWITCH	Our expressions (without saying anything) tell others whether we are engaged.
5-Mar-06	UNDERSTAND THE PROBLEM FIRST	Our solutions are more successful by investing in understanding the problem first.
6-Mar-06	LEVEL YOU SEE IN THEM	Others perform to the level you see in them. To get more...see more.
7-Mar-06	GROWTH CREATES OPPORTUNITIES	Leaders focus on growth. It's the way to create opportunities for their people.
8-Mar-06	CREATE WHAT YOU COMPLAIN ABOUT	You create in your life what you focus on...both good and bad.
9-Mar-06	IDEAS THAT ADD VALUE	The source for all money comes from our ideas that can add value to others.
10-Mar-06	NOT REALLY LIFTING	Lift yourself up by putting down others is keeping yourself right where you are.
11-Mar-06	OUR MINDSET IS NEVER SET	Fill your mind with possibilities in order to see life's opportunities.
12-Mar-06	HELP OTHERS TAKE THE WHEEL	When we teach someone else to do something new, we seem to learn more too!
13-Mar-06	MORE FEELINGS THAN FACTS	People can review the same situation. One sees opportunities and one sees risks.
14-Mar-06	ONE CHANGE LEADS TO OTHERS	Make a successful change, and it gives us the confidence to do another.
15-Mar-06	BAD EXPERIENCES TRAVEL FAST	Our customer's bad experiences always travel faster than their good experiences.
16-Mar-06	DISCUSS ASSUMPTIONS FIRST	Many problems in our business relationships have roots in different assumptions.
17-Mar-06	NEVER LET OTHERS INHERIT A MESS	If you leave your successor a mess, it will always come back to haunt you later.
18-Mar-06	STRONG HIRE THE STRONG	You can tell a great deal about a leader by just observing who they hire.
19-Mar-06	48 HOUR TEST	When we get angry, time helps us to see more clearly on how to respond.
20-Mar-06	DEFINE THE LINE	Define clear boundaries of responsibilities/behaviors and then reinforce them.

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21-Mar-06	LEGACY WE ARE CREATING	Life takes on a new meaning when we are doing creates a lasting impact.
22-Mar-06	SEE PATTERNS AND MAKE MEANING	A fast way through a problem is to see the patterns and make meaning of them.
23-Mar-06	POWER IN SAYING NO	People afraid to say NO never create enough focus (POWER) on the important.
24-Mar-06	EVERY CRISIS CREATES AN OPPORTUNITY	Only people with the right attitude look beyond the crisis to see the opportunity.
25-Mar-06	MOST IMPORTANT LEADERSHIP ROLE	Leadership of our thoughts enables our success in every other leadership role.
26-Mar-06	KNOW AND DO	The marriage that leads to great accomplishments. It's when the magic happens.
27-Mar-06	SEE LIFE IN THE LONG VIEW	The long view helps to ensure that our daily actions are getting us there faster.
28-Mar-06	PREPARATION ENABLES CONTROL	We are always much more in control of situations that we have prepared for.
29-Mar-06	NOT EVERYONE NEEDS TO LIKE US	Consider elections...1/3 to 1/2 of the people didn't vote for the winner!
30-Mar-06	FOR WHEN THE TOUGH TIMES COME	Make thinking positive a habit AND you are always prepared for the tough times.
31-Mar-06	BIT STUBBORN IS NECESSARY	People who stay focused on their goal can be a bit stubborn at times.
1-Apr-06	POWER IN A DAILY UPDATE	Bring visibility to what's happening and encourage more teamwork.
2-Apr-06	EARN THE RIGHTS	The weak want it before earning it, and the strong never accept it unless earned.
3-Apr-06	CONFIDENT IN THEIR DECISIONS	Create an atmosphere for your people to be confident in their decisions.
4-Apr-06	CHALLENGES YOU IMAGINATION	With a big problem, it challenges your imagination to find a great solution.
5-Apr-06	STEP AFTER	Failure is a learning or a stop sign depending on the next step you take.
6-Apr-06	ROLE WE NEED TO PLAY	Every successful team has everyone understanding the role they need to play.
7-Apr-06	GO BEYOND THE JOB DESCRIPTION	Success in any organization is going beyond the formal job description.
8-Apr-06	SOMEONE ELSE'S	if we don't take the responsibility; someone else always has to pick it up.
9-Apr-06	PREPARATION ENABLES ANTICIPATION	When prepared, we are in a better position to anticipate what might come next.
10-Apr-06	EARNED BY BEHAVIORS, NOT WORDS	Our power of influence comes from how we live our life versus what we say.
11-Apr-06	CHOOSE WHAT IT MEANS	Life is the meaning we place on it. Choose YOUR meaning and CONTROL your life.
12-Apr-06	IF YOU DON'T GET CRITICISM	Only the people not using their potential are free of any criticism.
13-Apr-06	MASSIVE SHIFT IN THE STORY	Until we get specific, we never apply ourselves in a focused way to achieve it.
14-Apr-06	CREATE YOUR OWN MEANING	To keep motivated, we have to find our own meaning in what we are asked to do.
15-Apr-06	CONVERSATION HASN'T HAPPENED	To resolve any issue, it is often the conversation that hasn't happened is key.

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16-Apr-06	AVOID MANIPULATING ASSUMPTIONS	Some alter the assumptions in business cases to fit the return they want.
17-Apr-06	TRUST IS MORE POWERFUL THAN FEAR	To gain a long-term commitment from others, trust is more powerful than fear.
18-Apr-06	AVOID THE OBSTACLES	Get advice from the experts to avoid obstacles and not have to go through them.
19-Apr-06	NEW VIEW ON CHANGE	If change = growth and no change = no growth, then constant change is required.
20-Apr-06	OPEN TO NEW ANSWERS	Sometimes we know the right questions, but are not open to new answers.
21-Apr-06	KEEP THE IDEA ALIVE	Our greatest ideas are kept alive through the discipline of action and follow-up.
22-Apr-06	MEASURE THE IMPORTANT	It's not how much we measure, but WHAT we measure that makes the difference.
23-Apr-06	AWARE OF YOUR OWN TRUTH	Unless you know the values you believe in, you are not aware of your own truth.
24-Apr-06	CONFIDENCE OVERCOMES FEAR	Our confidence is what enables us to take action even when we feel the fear.
25-Apr-06	HELD ACCOUNTABLE	The best leaders hold people accountable for their behaviors and achievement.
26-Apr-06	ANSWERS THIS IMPORTANT QUESTION	Good marketing answers the question WHO CARES? (making it relevant to them).
27-Apr-06	WHAT PEOPLE COMPLAIN ABOUT	You learn about others by just observing closely what they complain about.
28-Apr-06	VISION IS REALLY A PERSPECTIVE	Perspective of the people creating the vision impacts how aggressive it will be.
29-Apr-06	RIGHT PEOPLE AROUND THE TABLE	Right people make better decisions and have more influence after the meeting.
30-Apr-06	REFLECTION OF YOUR LEADERSHIP	Who you surround yourself with is a reflection of your leadership style and ability.
1-May-06	QUIET WORD	A quiet word is often more powerful in influencing behavior than a loud one.
2-May-06	LOSE FOCUS AND LOSE MOMENTUM	If your people lose focus on the goals...they also lose their momentum too.
3-May-06	WISDOM TO KNOW/COURAGE TO ACT	Progress comes from knowing what to do and doing it.
4-May-06	HOW LONG IS THE FUTURE?	The future's two views: the long defines your legacy and the short your success.
5-May-06	HELP YOU THINK SMARTER	Conversations help us to think in different ways and help us to think smarter.
6-May-06	HEALTHY OBSESSION	When you are doing what you love, you end up thinking about it all the time.
7-May-06	FOCUS AND BEHAVIORS	Successful leadership is reinforcing the focus and motivating the right behaviors.
8-May-06	DON'T LET IDEAS ESCAPE	Write them down immediately, and start an action on them right away.
9-May-06	COMMITMENT CREATES THE WAY	If you have a strong commitment, you will always find a way.
10-May-06	CLEAR/CONSTANT COMMUNICATION	Leaders understand that good communication prevents people making it up.
11-May-06	TARGET MUST BE CLEAR	Most failures to achieve objectives are related to lack of clarity in the targets.

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12-May-06	WILLPOWER HAS LIMITS	Forcing ourselves to do it has limits and is exhausting. Use WHY POWER.
13-May-06	CHANGE OUR PERSPECTIVE	A change in our perspective can help us see a way forward that was always there.
14-May-06	NEW BELIEFS DRIVE NEW ACTIONS	The actions that make a difference are triggered by a new and different belief.
15-May-06	LISTEN TO GROW	Talking only makes clearer what we already know. Listening helps us learn more.
16-May-06	SOMETHING THAT YOU DEMONSTRATE	Integrity is not something that you talk about...something you demonstrate.
17-May-06	FEEL BETTER THE WRONG WAY	Some feel better when meeting others with the same problems. Not a good way.
18-May-06	OFFER TO TEACH IT TO OTHERS	We always learn it better when we have to teach it to others.
19-May-06	REAL YOU	Your communications determine how much of the real you is revealed to others.
20-May-06	YOU KNOW ENOUGH NOW TO START	Too often we think we need more information to take action. Why wait!
21-May-06	IT HAPPENS INSIDE FIRST	We change behavior on the outside when we change on the inside...our thinking.
22-May-06	FULFILLMENT TO YOU?	Don't let others tell you what fulfillment should be for you. Decide yourself.
23-May-06	WHO NEEDS EACH OTHER MORE	Create real teamwork and everyone believes they need the other the most.
24-May-06	ATTENTION OR ACTION	Some leaders just want attention. The best leaders are simply looking for action.
25-May-06	ATTENTION REGULATES EMOTION	The attention we give something can either increase or decrease our emotion.
26-May-06	IT'S ABOUT THEM, THEN ME	Adding value to others is the fastest way to bring more value to ourselves.
27-May-06	DELIVER AND GROW	The focus of successful leaders is to deliver the results and grow more leaders.
28-May-06	RAISE OUR CREDIBILITY	Delivering on what we say brings power to every conversation with others.
29-May-06	KNOW WHERE YOU WANT TO BE	People lose time (actually lose life) when not clear on where they are going.
30-May-06	VALUE COMES FROM SERVING OTHERS	People have their focus on getting, but the path to wealth (value) is in GIVING.
31-May-06	APPRECIATE TIME	Value our time and the time of others, and others will value our time as well.
1-Jun-06	PRIVATELY FIRST BEFORE PUBLICLY	Praise people privately first and they feel honored when they hear it with others.
2-Jun-06	PREPARE TO KEEP THE ACTION GOING	We need to put a kind of system in place to make our key actions automatic.
3-Jun-06	REINFORCE THE IMPORTANT	A great way to reinforce the important is to measure it.
4-Jun-06	REINFORCE THE RIGHT TONE	When we want people to really listen, we need to set the right tone in our voice.
5-Jun-06	HAVE TO AND WANT TO	Managers create processes so they have to. Leaders inspire so they want to.
6-Jun-06	SELF ESTEEM	The core of self esteem is being comfortable with ourselves in all circumstances.

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Date	Title	Thought
7-Jun-06	CREATE YOUR OWN FUEL	Don't rely on others for your motivation. They live life in ways to create your own.
8-Jun-06	RESULTS OR CONTRIBUTION TO RESULTS	It's the results, as well as helping fellow team members to get results too.
9-Jun-06	IDENTIFY THE KEY INFLUENCE	When extending our influence, we need to choose the key people to focus on.
10-Jun-06	TIME AND ATTENTION	In relationships, it's not the % of time, but the % of attention we give others.
11-Jun-06	THAT NO LONGER FIT	As our mindset grows, there may be some behaviors/habits that no longer fit.
12-Jun-06	NOT BEING AN EXPERT ON THE PAST	It's a problem when memories are more powerful than our dreams!
13-Jun-06	ELEGANCE IS IN THE SIMPLICITY	Have you ever heard - "This shouldn't be so complex". Simplicity is really elegant.
14-Jun-06	DECISIONS SHORT OF CERTAINTY	Be willing to take risks and make decisions that will make your dreams come true.
15-Jun-06	RECOGNITION OF WHAT'S HAPPENING	Our level of success is directly related to how well we use our strengths.
16-Jun-06	WILL FILL THE GAP	When you have the right people, they find ways to fill any gap that develops.
17-Jun-06	WAS IT WORTH IT?	If you ask yourself the question...Was it worth it?...then it probably wasn't!
18-Jun-06	TALKING OURSELVES IN OR OUT	The decision happens in our mind first, either talking ourselves in or out of it.
19-Jun-06	DISCIPLINE ENABLES OUR PLAY TIME	The successful know the more disciplined they are, the more fun they can have.
20-Jun-06	WHY CREATES ENERGY FOR THE HOW	Create the WHY strong enough, and it creates the energy to take on any HOW.
21-Jun-06	MAKE YOU LOOK WITHIN	People look to others for answers as they are afraid to look within themselves.
22-Jun-06	WHY PLUS DISCIPLINE	The WHY behind what we want (plus discipline at key times) powers our success.
23-Jun-06	CONTROL FROM INFLUENCE	Providing answers saves them thinking. Control comes when they are thinking.
24-Jun-06	PICTURE THE OUTCOMES	Communicate a clear picture of the desired outcomes for your people to achieve.
25-Jun-06	GIVE YOUR SUB-CONSCIOUS A TARGET	Your focus and dominant thoughts provide a target to engage your whole mind.
26-Jun-06	BACK TO THE BASICS	A rush to get fancy results in not creating the foundation to keep the progress.
27-Jun-06	SOME TYPE OF ACTION	Our stress often comes from a lack of action versus too much action.
28-Jun-06	WHO YOU ASK?	Successful people (unlike the unsuccessful) ask the RIGHT people for advice.
29-Jun-06	WHAT YOU BELIEVE TO BE TRUE	You live up to or down to what you believe to be true about yourself.
30-Jun-06	SAYING NO BETTER THAN SAYING SORRY	Our lack of confidence to say NO gets us into too many avoidable problems.
1-Jul-06	NEVER IS NOT FOREVER	Only the people who never grow will never change their minds about anything.
2-Jul-06	HAPPINESS: DECIDE ON AHEAD OF TIME	Look at it is that happiness as something YOU decide on ahead of time.

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Date	Title	Thought
3-Jul-06	YOUR ONLY LIMITATION	Our limitations are what we place on ourselves, and how we define our potential.
4-Jul-06	TELL WITHOUT TELL	Stories and examples share info and insights WITHOUT directly TELLING.
5-Jul-06	LEADERSHIP REVEALS POTENTIAL	Managers use current talents of their people. Leaders develop the future talents.
6-Jul-06	WHEN LOGIC IS MORE ACCEPTED	Create the right feeling AND the logic is always more accepted. It just feels right!
7-Jul-06	FEAR CREATES ONLY ACTION	Fear gets people taking action, but doesn't pull them towards a goal.
8-Jul-06	WHAT THEY CONSIDER IMPORTANT	A great way to evaluate people is to understand what they consider important.
9-Jul-06	WHAT YOU CHANGED RECENTLY	Can't think of something you changed recently, it's time to change something.
10-Jul-06	BUILD THEM FROM DAY 1	Begin building strong business relationships with key stakeholders from day 1.
11-Jul-06	FOCUS ON DELIVERING VALUE	The successful focus first on delivering value and the money follows.
12-Jul-06	INTERVIEW FOR THE CULTURE	People interview for a job, but success is based on having a good culture fit too.
13-Jul-06	ORCHESTRA CONDUCTOR	Facilitating meetings...some to play loud (speak up), others to play soft (shut up)!
14-Jul-06	TIME FOR THE IMPORTANT	For the successful, the time for the important always goes into the calendar FIRST.
15-Jul-06	HOW CAN I APPLY IT?	Always take what you learn and think about how you could apply it to your life.
16-Jul-06	GROW YOUR INFLUENCE	Leadership is influence, so grow more leaders around you to grow your influence.
17-Jul-06	HOW DECISIONS ARE MADE	Successful organizations know how they make decisions...the unsuccessful don't.
18-Jul-06	FOLLOW-UP IN ALL DIFFERENT WAYS	Unsuccessful leaders only know one way to follow-up. The successful MANY!
19-Jul-06	OVERCOMING DISAPPOINTMENT	Every life has their disappointments, and how bounce back makes the difference.
20-Jul-06	MEANING DRIVES MEMORY	We remember when it has meaning. A strong meaning drives a strong memory.
21-Jul-06	DON'T LET YOUR BOSS BE SURPRISED	They don't like surprises, good or bad; as they need to explain them to their boss.
22-Jul-06	LIVE YOUR PURPOSE	You can't try to be someone else and be able to live your own purpose.
23-Jul-06	EXECUTION IS OFTEN THE PROBLEM	Organizations often have the right strategies, but fail in their successful execution.
24-Jul-06	ALREADY THERE!	Imagine you are ALREADY THERE and powers your actions to make it a reality.
25-Jul-06	START FROM NOW	You only learn from the past, so focus FORWARD from where you are now.
26-Jul-06	CLARITY KEEPS THINGS SIMPLE	It's is so...that when we are clear...we see the simple approach to achieve it.
27-Jul-06	SET THE STANDARD FOR EXCELLENCE	In all organizations, the leader sets the standard in both words and actions.
28-Jul-06	EMPOWERMENT = CHOICE	If your people don't have choice on the what or how, they don't feel empowered.

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Date	Title	Thought
29-Jul-06	MONEY IS A BYPRODUCT	Money can get you to think bigger, but get it by DELIVERING VALUE to others.
30-Jul-06	STEP UP TO LIFT OTHERS UP	The more you step up yourself, the higher you can lift the people around you.
31-Jul-06	THROUGH THE ATTENTION BARRIER	To get what you want...you have to focus on getting their attention first.
1-Aug-06	WHAT ARE YOU THINKING ABOUT?	Your dominant conscious thoughts create a target for your sub-conscious mind.
2-Aug-06	STARTS AT THE TOP	Change starts at the top...leaders set the example for others to follow.
3-Aug-06	GENERALIZING IS LESS ACTIONABLE	It's interesting...the successful aren't afraid to ask themselves any question.
4-Aug-06	THEIR FIRST EXPERIENCE	Your people's first experiences will always influence their perspective.
5-Aug-06	BEHAVIOR SAY ABOUT ME?	Ask it - to make sure your behaviors are saying the right thing about you.
6-Aug-06	TAILORING THE MESSAGE	By tailoring the message for others, they understand and take action faster.
7-Aug-06	LIFTING OTHERS LIFTS US	We lift our spirits when we help others. It is the role model we need to be.
8-Aug-06	GIVE ATTENTION IS GIVE VALUE	For others, simply giving them your full attention can be of great value to them.
9-Aug-06	WE ARE AFRAID OF THE ANSWER	The question you avoid has an answer with the power to change your life.
10-Aug-06	IS NOTHING TO NOBODY	Can't do everything. Focus on what you do best for people who value it the most.
11-Aug-06	CREATE NETWORKS	Everything is done thru people. Our various networks help create our net worth.
12-Aug-06	RESULTS AND BEHAVIORS	Success is driven by a focus on RESULTS on the BEHAVIORS deliver those results.
13-Aug-06	SET THE PACE FOR OTHERS TO FOLLOW	As a leader, you always set the pace that others will copy.
14-Aug-06	USE OF OUR POTENTIAL	Our life choices will determine how much of our potential we use.
15-Aug-06	WHO NEEDS TO BE IN THE ROOM	Many meetings include too many people and the wrong people too.
16-Aug-06	TWO FEELINGS OF CHANGE	People need a "YES" to these two questions...Is it worth it? and Can I do it?
17-Aug-06	PROTECT THE DOWNSIDE	Be aggressive, but always work on creative options to protect the downside.
18-Aug-06	MAYBE HEADING FOR TROUBLE	If you are not changing and growing, then others are moving right past you.
19-Aug-06	LEARN TO SAY A PRODUCTIVE NO	A key habit to develop is the ability to say no in the most effective ways.
20-Aug-06	HARDEST PERSON TO CONVINCE	Success comes when you convince yourself to create the habits you are missing.
21-Aug-06	GAIN VERSUS LOSING ENERGY	When we do what we enjoy, we gain versus lose energy by doing it.
22-Aug-06	THINK IN THEIR INTERESTS	Conversations get better outcomes when you think in theirs versus your interests.
23-Aug-06	BREAK INTO SUB-GROUPS	You can always move things faster by breaking work into sub-groups.

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Date	Title	Thought
24-Aug-06	BEFORE YOU ARE TOLD TO	You rise in organizations on your ability to do what's needed before you told to.
25-Aug-06	NEVER GIVE UP THE POWER OF CHOICE	We have a choice on how we think respond, and that can change our world.
26-Aug-06	IT'S ABOUT HOW WE PRACTICE	Top performers in sport and business simulate in practice the feeling of game day.
27-Aug-06	GOT IT WHEN YOU TAKE ACTION ON IT	We know when we have learned it...when we begin putting it into action.
28-Aug-06	YOU CAN HAVE WHAT YOU WANT	You can't have it all, but you can have what you want if you focus and take action.
29-Aug-06	UNDERSTAND YOUR SWEET SPOT	Success comes by focusing your strengths on things you are passionate about.
30-Aug-06	UNDER ANY CIRCUMSTANCES	Successful people surrender to their goals and not to their circumstances.
31-Aug-06	TOO CONTROLLED IS OUT OF CONTROL	Don't spend time managing activities, monitor progress towards key outcomes.
1-Sep-06	TAKE NOTES FOR SUCCESS	Capture their exact words, and replaying back are like "influence magic".
2-Sep-06	SMALL TALK CAN CREATE A BIG LINK	It is often the small talk in the breaks where people make the big link with others.
3-Sep-06	SHUT OFF THE "WHY BOTHER" VOICE	"Why bother" has stopped you from taking many opportunities you should have.
4-Sep-06	SHARE TO HAVE THEM CARE	Share your thinking behind the direction, and they care more about getting there.
5-Sep-06	SEE IN TERMS OF THEIR POTENTIAL	See them in terms of potential and you create more challenges for them to use it
6-Sep-06	READ TOO MUCH INTO IT	We often create our own problems by reading too much into a conversation.
7-Sep-06	RATE OF CHANGE IN YOUR LIFE	The rate of change in your life can be a good indicator to your growth potential.
8-Sep-06	PROCRASTINATION SUSPENDS SUCCESS	Procrastination is one of the worst behaviors, as it is suspending our success.
9-Sep-06	OUTSIDE REFLECTS WHAT'S INSIDE	Have the courage to show the world who you truly are. Focus on your passion.
10-Sep-06	MOTIVATED TO CHANGE ME	Many are more motivated to change others than to change themselves first.
11-Sep-06	LISTEN WITH YOUR EMOTIONS	We listen better when others engage us not just intellectually, but emotionally.
12-Sep-06	INCREASE YOUR EXPECTATIONS	We tend to get what we expect, so set your team's expectations to their abilities.
13-Sep-06	HOW PEOPLE SAY NO	People reveal a lot about their strength of character by the way they say no.
14-Sep-06	HOW COULD THE OPPOSITE BE TRUE?	Think about the opposite, and you are better prepared to justify your position.
15-Sep-06	HELP THEM PAINT THE PICTURES	Good communicators can paint powerful pictures in other people's heads.
16-Sep-06	FAILURE IS PART OF SUCCESS	Failure is never final. Treat it as a learning and get back into action quickly.
17-Sep-06	EQUAL TO THE SIZE OF YOUR GOALS	To achieve anything great in life, you need passion equal to the size of your goals.
18-Sep-06	DON'T REPLAY YOUR LIMITATIONS	Eliminate "I can't do that" / "I'm not good at that" and be amazed at what you do.

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Date	Title	Thought
19-Sep-06	DIFFERENCE MAKES DIFFERENCE	We just can't do more of the same. Different results require DIFFERENT actions.
20-Sep-06	CONVERSATION THAT HASN'T HAPPENED	To resolve any issue, it is often the conversation that hasn't happened is key.
21-Sep-06	COMPLEXITY PREVENTS CLARITY	Some are impressed by complex solutions, but it prevents clarity (clarity=action).
22-Sep-06	COMPARED TO WHAT?	The best WHAT is to compare your performance to your potential, not to others.
23-Sep-06	CAN'T WISH YOUR WAY THERE	Progress is not a wish, but an ACTION. What did I do today to move forward?
24-Sep-06	BLAME DESTROYS ACCOUNTABILITY	Blaming others makes them think twice about accepting more responsibility.
25-Sep-06	BIGGEST PROBLEM IS PLAYING IT SAFE	Playing it safe can often be the option with the most risk...and less fun too!
26-Sep-06	BEYOND CURRENT CIRCUMSTANCES	Goals and plans help you to see beyond your current circumstances.
27-Sep-06	ALREADY KNOW	We already know the right habits, so knowing more is not the answer. Doing it.
28-Sep-06	ACTIVITY IS NOT ACCOMPLISHMENT	The biggest confusion in the world is mistaking activity with accomplishment.
29-Sep-06	WHEN TO STEP BACK FROM DETAILS	Success is in the details, but the right details. We need to know when to let go.
30-Sep-06	GENERATE OUR INSIGHTS	Our most powerful insights are triggered by meeting the right people.
1-Oct-06	TALENT MANAGEMENT	It is a focus on getting the right talent at the wheel of our key business drivers.
2-Oct-06	ENERGY YOU BRING TO OTHERS	Successful leaders bring energy to their people...the unsuccessful the opposite.
3-Oct-06	CREATE FLOW VERSUS GO WITH FLOW	The successful always take personal responsibility for the direction of their life.
4-Oct-06	SEE THEIR INPUT IN THE SOLUTION	Your people take more ownership in the solution when they see their input in it.
5-Oct-06	ACTION ATTRACTS OTHERS TO YOU	It's when you take action that you attract the attention of others.
6-Oct-06	WHAT TO AND WHAT NOT TO CHANGE	Know when to let it alone and focus everyone's efforts on the important.
7-Oct-06	PRINCIPLES VERSUS RULES	The successful focus on creating/reinforcing core principles. The others on rules.
8-Oct-06	KNOW WHY YOU ARE GOOD	When you know what makes you successful...you can focus more energy on it.
9-Oct-06	FOCUS YOUR TIME	You can't find time, nor make time...you can only FOCUS your time (your life).
10-Oct-06	HOW TALL DO YOU LEAVE THEM?	After talking with you, do your people feel more or less confident?
11-Oct-06	FAILURE AT LEAST INDICATES ACTION	A failure often takes us closer to our goals than not taking any action at all.
12-Oct-06	NEVER A FIXED TARGET	Success is a journey of change based on our potential and opportunities.
13-Oct-06	WHEN THE EVIDENCE ISN'T CREDIBLE	If we ask ourselves why, we see that there is no evidence for our limiting beliefs.
14-Oct-06	GROW THE ENERGY IN OTHERS	Successful leaders are energy generators...especially in tough times.

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Date	Title	Thought
15-Oct-06	IT'S JUST ONE DECISION AWAY	Getting on the right path towards what you want is often just one decision away.
16-Oct-06	REASON WHY	You have more energy for the how when you have a strong WHY behind it.
17-Oct-06	CAN'T WAIT TO GET STARTED	You are living your passion when you can't wait to get started.
18-Oct-06	WHAT'S ON YOUR MIND?	Remember, you are attracting to you what you are thinking about all the time!
19-Oct-06	THEY MAKE IT BETTER	Successful leaders go beyond making it work...they make it better.
20-Oct-06	TRUE SUCCESS	Don't hide what makes you a success. Share it so others can be a success too.
21-Oct-06	PEOPLE AND PERFORMANCE	Focus on the people who make it happen and on what must be achieved.
22-Oct-06	PLAY WITHIN THE PARAMETERS	Great leaders raise the performance above their people's own expectations.
23-Oct-06	GENERATE ENERGY AROUND YOU	Successful leaders have the ability to generate energy in those around them.
24-Oct-06	SCHEDULE THINK TIME	As thoughts drive actions, scheduling think time is really scheduling PROGRESS.
25-Oct-06	KNOW WHEN IT'S TIME	The successful are looking to keep growing and know the time to move on.
26-Oct-06	ATTENTION TO WHAT'S IMPORTANT	Success leaders focus on progress and achievement...where their attention goes.
27-Oct-06	THOSE CLOSE TO THE ACTION	The people to make the most successful decisions are those close to the action.
28-Oct-06	NEVER LOSING THE DRIVE	People with long-term success keep the drive that created the original success.
29-Oct-06	DO SOMETHING UNCOMFORTABLE	To achieve what you want always requires doing something uncomfortable.
30-Oct-06	AMBIGUITY TO ACTION	Successful leaders turn ambiguity to action by helping their people keep clear.
31-Oct-06	DO THE OBVIOUS, BUT VERY WELL	The habits for success are simple. The magic is in the doing and doing them well.
1-Nov-06	CREATES THE ENERGY FOR THE HOW	If you create a strong WHY, you can take on any HOW.
2-Nov-06	REWARDING TO MAKE A DIFFERENCE	People are much more motivated by making a difference than making a number.
3-Nov-06	HOLD ON TO SOMETHING POSITIVE	When the tough times come, we always have to keep hold of something positive.
4-Nov-06	NEVER TOO MUCH OF A GOOD THING	Measurements drive performance...too many and you may lose teamwork.
5-Nov-06	AIM IS A GREAT WAY TO FOCUS	Having a target is great for your focus. It's about what gets you there faster.
6-Nov-06	DIFFERENCES DRIVE BETTER RESULTS	A diverse set of thinking in the room always develops more robust solutions.
7-Nov-06	OPENING NEW PERSPECTIVES	Open new perspectives in the minds of others to both see and feel new ideas.
8-Nov-06	WAIT FOR YOU TO DO SOMETHING	Top performers get frustrated if you don't do anything about poor performers.
9-Nov-06	WHEN YOU LOSE A STAR	You really understand the strength of your organization when you lose a star.

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Date	Title	Thought
10-Nov-06	MOVE ON	After bad experiences, we need to move on in order to move forward.
11-Nov-06	CULTURE BEGINS WITH HIRING CRITERIA	The best company cultures are born by hiring the right people first.
12-Nov-06	NATURAL PLUS THE EFFORT	There are many talented people, but few invest time in their talent to be a star.
13-Nov-06	UNDERSTAND WHAT IS POSSIBLE	Don't consider it possible AND you don't take action on it. Step 1 = It's possible!
14-Nov-06	TEACH WITHOUT GIVING THE ANSWER	You get today's achievement by giving your people the answer; but tomorrow?
15-Nov-06	DEFINE YOUR PERSONAL BRAND	Brands create feelings inside us. How would others describe your personal brand?
16-Nov-06	MOVE PAST YOUR PAST	We never give the future our 100% until we move past our past.
17-Nov-06	YOUR HIGHEST RESPECT	Respect another's time, you show them respect; because it's their life.
18-Nov-06	MANDATORY OR FORBIDDEN	To understand a culture, define what is mandatory and what is forbidden.
19-Nov-06	NEVER MAKE YOURSELF THE ISSUE	Make sure you never personalize an issue and thus become the issue.
20-Nov-06	NEVER A GOOD EXCUSE	Taking responsibility for your actions or non-actions is always the right path.
21-Nov-06	AFTER OPINIONS ARE HEARD	People's commitment can soar when given an opportunity to share their opinion.
22-Nov-06	ATTRACTED TO PEOPLE WHO LISTEN	Leaders know an investment in listening helps develop more loyal followers.
23-Nov-06	JUDGMENT REQUIRES IMAGINATION	We make better decisions when we can imagine the results and consequences.
24-Nov-06	KNOW WITHOUT THE NO	A big danger with more knowledge is thinking that you know what's impossible.
25-Nov-06	SEE YOURSELF DOING IT WELL	The unsuccessful see the struggle; the successful see the success.
26-Nov-06	LEARN FROM YOUR SETBACKS	Our learning from setbacks provides what we need to move faster to our goals.
27-Nov-06	MOST IMPORTANT THING YOU WEAR	It's your expression It reveals your level of passion about what you are saying.
28-Nov-06	LESS WORDS=MORE IMPACT	The less we say, the more others remember. Remembering drives more action.
29-Nov-06	ALL ABOUT CHOICE	To get what you want in life...never surrender your power of choice.
30-Nov-06	GIVES LEADERS JOB SECURITY	In times of uncertainty, leaders are needed to help people see the way forward.
1-Dec-06	POWER OF FULL ATTENTION	We always make faster progress when give it our full attention.
2-Dec-06	REACH BEYOND THE INSULATION	Engage with your people at all levels to understand the "full" reality.
3-Dec-06	EMPATHY BALANCES EGO	As ego rises...so must empathy. Ego without empathy reduces your influence.
4-Dec-06	BOTH DRIVES AND BLOCKS THE WAY	An ego can drive success, but humility is needed for long-term success.
5-Dec-06	WE RETREAT TO WHAT IS FAMILIAR	Personal growth is developed by extending our familiar versus retreating to it.

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Date	Title	Thought
6-Dec-06	PUSH YOURSELF FIRST	You always achieve more in life by pushing yourself first before others have to.
7-Dec-06	RESPONSE TO UNCERTAINTY	Some avoid it and others embrace it. Uncertainty brings opportunities.
8-Dec-06	DISAGREEMENT/CONFLICT	Leaders welcome disagreements, but don't let them grow to conflict.
9-Dec-06	WHAT DO YOU ENJOY TO DISCUSS?	To understand your passion, take note of what you enjoy to discuss.
10-Dec-06	USE WHAT YOU ALREADY HAVE	People say "I need more ... to ...", when they already have enough to take action.
11-Dec-06	LOVES A MOVING TARGET	Your boss loves you to be a moving target...but it better be a forward one!
12-Dec-06	CHOOSE WHO YOU WANT TO BE	Happy people CHOOSE who they want to be versus let others choose for them.
13-Dec-06	HAVE GOT TO BE YOU	You maintain a high influence if you always try to be someone you are not.
14-Dec-06	DESTROYS INFLUENCE FAST	Influencers keep their commitments. Broken commitments destroy influence fast.
15-Dec-06	THERE ARE TWO TALENTS	Talent is both in possessing the ability...but also the ability to use it well.
16-Dec-06	FORCES YOU TO THINK IT THROUGH	Planning provides benefits. It forces you to think through how to make it happen.
17-Dec-06	DISCONNECT EFFORT AND TIME	More effort doesn't necessarily mean more time. Work smarter and get help.
18-Dec-06	WHAT AM I CHANGING?	In a fast changing world, we always need an answer to: What am I Changing?
19-Dec-06	DO IT AND GET IT	Keep it simple...set a goal for what you want and take action until you get it.
20-Dec-06	TAP INTO THEIR POTENTIAL	Leaders can get great performance by helping people tap into their potential.
21-Dec-06	INDIFFERENCE IS NOT AN OPTION	For people who want to make a difference, indifference is never an option.
22-Dec-06	CUSTOMER INTO THE CONVERSATION	With internal organization conflicts...Ask...What does the customer want?
23-Dec-06	ASPIRATION DRIVES INSPIRATION	A strong ambition drives your inspiration to make it happen.
24-Dec-06	OR IS AN EASIER DECISION	The most difficult decisions are AND's: and a key one is work AND family.
25-Dec-06	THEIR CUES FROM YOU	You have more impact on the mindsets of those around them than they realize.
26-Dec-06	COMFORTABLE WITH THE DIFFICULT	With the right people around you, only the difficult decisions should reach you.
27-Dec-06	ENABLES YOU TO SEE THEM	Take a break from the day-to-day to see opportunities that were always there.
28-Dec-06	GET MORE IN THE GAME	A big regret in life is when we didn't give our best when it mattered most.
29-Dec-06	INFLUENCE BEFORE YOU SHOW UP	Leaders with credibility have influence with others before they say anything.
30-Dec-06	CAN'T PUSH THE SAME BUTTONS	Successful leaders know that everyone is motivated in different ways.
31-Dec-06	WITH PEOPLE DIFFERENT THAN YOU	The more time you spend with people different than you, the faster you will grow.

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Date	Title	Thought
1-Jan-07	WHERE THEY SHOW THEMSELVES	Test potential leaders by creating circumstances that will reveal their character.
2-Jan-07	BRINGS NEW OR EXPANDED MEANING	Invest in reflection to take your learning & insights to a whole different level.
3-Jan-07	UNDERSTAND THE BATTLES TO FIGHT	Our experiences and our maturity helps us to never start a battle we cannot win.
4-Jan-07	MAKE THEIR EFFORTS WORTHWHILE	A leader's clear direction and focus makes their people's efforts worthwhile.
5-Jan-07	CREATE THE RIGHT CIRCUMSTANCES	Don't wait for the right circumstances to find you. You find them.
6-Jan-07	WHEN IT GETS INTO THE FABRIC	When bad Behaviors get into the culture, it takes a lot of effort to get them out.
7-Jan-07	FOUNDATION OF BEHAVIORS	Character builds the foundation of your behaviors in everything...people notice.
8-Jan-07	ADVERSARY TO ADVOCATE	You can turn adversaries to advocates...and it starts with listening.
9-Jan-07	FEW DRIVE MORE	It's a tough decision to just focus on a few important outcomes.
10-Jan-07	DIRECTION AND PACE	Leaders make the direction clear...people take more action on a clear target.
11-Jan-07	UNDERSTAND WHERE YOU ARE FIRST	A good start to creating a strategy is to clearly understand where we are now.
12-Jan-07	TRUST IS SOMETHING YOU EARN	Trust is not an entitlement, but something you earn, and it is not a constant.
13-Jan-07	STORIES BRING THEORY TO LIFE	Stories bring ideas to life in others. Without stories, our ideas are often boring.
14-Jan-07	GUARANTEED TO PRODUCE STRESS	Catch yourself saying "I'll do it myself" and just guaranteed stress is coming.
15-Jan-07	EXPECT VERSUS WISH	Expect success and you create the commitment to continued action to deliver it.
16-Jan-07	SETTLE SHOULD BE UNSETTLING	Settle for something less than the important and give up using your potential.
17-Jan-07	EXPLANATION BEYOND THE OBVIOUS	When evaluating behavior, the true driver of it is often beyond the obvious.
18-Jan-07	ALLOW THEM TO USE IT	Hired talented people...you stop them from using it if you don't delegate.
19-Jan-07	SEE IT DIFFERENT FIRST	Unless you look at your situation differently, you'll never see a new way forward.
20-Jan-07	FOCUS ON THEM	The way to make others feel important is to focus on them versus yourself.
21-Jan-07	PUT ALL YOUR ENERGY INTO TODAY	Life is lived in our "today's". However, too many people live their lives with the phrase: "I will when..." To really get the most out of life, you have to put the most in it. Put all your
22-Jan-07	FASTER WAY TO COMMITMENT	An environment of trust always helps people to commit faster to stretch goals.
23-Jan-07	EMOTION BEHIND YOUR WORDS	Successful communicators go beyond understanding...you feel their emotion.
24-Jan-07	PEOPLE ISSUE	All problems in business have a people dimension. Hire the right people.
25-Jan-07	PARTICIPATE TO MAKE AN IMPACT	It is really difficult to make an impact if you remain a spectator!
26-Jan-07	WHERE YOU SHINE THE LIGHT	People notice everything, so make sure you shine enough light on the important.

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Date	Title	Thought
27-Jan-07	THINK IT'S POSSIBLE	We always take more action on what we think is possible.
28-Jan-07	TAKES MORE THAN ONE CONVERSATION	Influence is about planting seeds, watering them, and supporting their growth.
29-Jan-07	SUSPEND JUDGMENT	Jump to conclusions without the right understanding, and we miss opportunities.
30-Jan-07	SUCCESS BREEDS SUCCESS	There is tremendous power in creating some small wins early on in any initiative.
31-Jan-07	SELF-DISCIPLINE OR REGRET	Embrace pain of self-discipline (action) versus pain of regret (I could have, but ...).
1-Feb-07	SEE THEM AS THEY COULD BE	What you expect from your people is driven by how you see your people.
2-Feb-07	REALLY WANT IT OR NOT?	Do I really want this or not? It clarifies if you have the emotion power to go get it.
3-Feb-07	QUIET OUR MIND FIRST	When we quiet our minds we provide the space for our ideas to take form.
4-Feb-07	PRACTICE WHAT YOU PREACH	Credibility and integrity are two qualities best practiced versus preached.
5-Feb-07	GO WHERE THE SMART PEOPLE ARE	A great way to grow faster is to be around people who are smarter than you.
6-Feb-07	DRIVING FORCE OF CREATIVITY	Creative people are curious and see everything in more colors than others.
7-Feb-07	DON'T DO THE SMALL TASKS FIRST	Focus on your most important tasks first, versus getting the small tasks done first.
8-Feb-07	BRING OUT THEIR BEST QUALITIES	Build a strong rapport with others, and you tend to bring out their best qualities.
9-Feb-07	DOER MAKES MISTAKES	Make things happen and you make more mistakes...Progress, not perfection.
10-Feb-07	CONSISTENCY IS A HABIT PREDICTOR	Look for the consistency in others, and you see both their good and bad habits.
11-Feb-07	CAPABLE OF BEING CONCISE	When you are concise, people get the key message before their mind wanders.
12-Feb-07	AM I MISSING SOMETHING	When others behave strangely, it might have nothing to do with you.
13-Feb-07	WANT OR AVOID	Stay focused on what you want versus avoiding what you don't want.
14-Feb-07	MORE YOU LET GO	With good people in your team, the more you let go...the more control you gain.
15-Feb-07	SELL YOURSELF WELL	To sell yourself well, believe in your own value or others will never believe in you.
16-Feb-07	PUSH TO THE EDGES	We grow by pushing to the edges, and constantly expanding our limits.
17-Feb-07	CENTER OF CONNECTIONS	If you are well connected, you see more opportunities for yourself and others.
18-Feb-07	EVERYONE PART OF THE SUCCESS	You get real collaboration when everyone feels they are part of the success.
19-Feb-07	GREAT RETURN ON THE INVESTMENT	Praise is little investment in time, but returns a step change in performance.
20-Feb-07	ALL SOLUTIONS ARE TEMPORARY	Business change is constant...as problems change...so must the solutions.
21-Feb-07	WHEN NO ONE IS PUSHING YOU	Success is reached by doing what is required without others pushing you.

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Date	Title	Thought
22-Feb-07	ASK FOR OTHERS OPINIONS	Expand your mindset by asking and listening to other people's opinions.
23-Feb-07	DON'T PLAY THE GAME	There may not be a way to win; so it's not worth playing the game.
24-Feb-07	HOW YOU SHOW COMMITMENT	Commitment is not just about taking action, it's about taking it to the achievement.
25-Feb-07	CAN'T MAINTAIN A LOW PROFILE	If you want to make a big positive difference to people, you've got to get noticed.
26-Feb-07	STEP BACK TO STEP UP	Sometimes a step back helps you see a right step forward that takes you up faster.
27-Feb-07	LINK TO THEIR DREAMS	A powerful motivator is linking the team's goals to the dreams of your people.
28-Feb-07	DONE IT BY OURSELVES	Circumstances can drive a change that we should have done much sooner.
1-Mar-07	SUSTAIN THE MOTIVATION	Maintain your motivation with a big WHY, and refuel it from within you.
2-Mar-07	HELP THEM TO NOT MISS THE LESSONS	Your people grow faster when you invest extra time so they don't miss the lesson.
3-Mar-07	YOU WORK FOR THEM	Achieve great team performance by working on growing your people.
4-Mar-07	TALK LESS...MORE INFLUENCE	Most people fail to influence others by saying too much versus too little.
5-Mar-07	MEANS PEOPLE CARE	People will express different opinions, else they don't really care.
6-Mar-07	WHO TELLS YOU THE TRUTH	Our most valuable friends are those who are able to tell us the truth.
7-Mar-07	CRITERIA TO DEFINE YOU	It is difficult to be the best you for you and others if you use the wrong criteria.
8-Mar-07	QUALITY VERSUS QUANTITY	Some get it wrong by being productive on what they should not even be doing.
9-Mar-07	UNDERSTAND WHY YOU BELIEVE IT	Step changes start when you understand the WHY behind your beliefs.
10-Mar-07	BASICS BEFORE WOW	It is very difficult to wow customers if you don't get the basics right first!
11-Mar-07	FEEL ANOTHER'S PERCEPTIONS	People with influencing skills are able to feel the other person's perceptions.
12-Mar-07	OPEN TO OWN IT	If you want leaders to reinforce values, you need to be open to re-discuss them.
13-Mar-07	AFTER EVERYONE SPEAKS	If you want your people's true opinions, let them all speak before giving yours.
14-Mar-07	UNIQUENESS	What makes you unique is at the intersection of your passion and your strengths.
15-Mar-07	MORE HAS CONSEQUENCES	What you give more to means less to the rest. Link MORE to the IMPORTANT.
16-Mar-07	AFRAID OF THE ANSWERS	Many don't ask themselves difficult questions as they're afraid of the answers.
17-Mar-07	LEAST IMPORTANT PERSON	To make a big impact, treat others as the most important person in the room.
18-Mar-07	COMPETE WITH THE IMPORTANT	You move forward faster by forcing the urgent to compete with the important.
19-Mar-07	PRIDE OPENS THEIR EYES	People proud of what they accomplish see more opportunities to exploit.

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Date	Title	Thought
20-Mar-07	THEM AND IN THEIR WAY	Influencers know that it is always about others, and how they want to hear it.
21-Mar-07	FEEL OR DO?	Many read motivational books for the feeling of taking action without doing it.
22-Mar-07	WHERE COMPANIES NEED INVESTMENT	Most companies invest too little in their hiring process. How about yours?
23-Mar-07	WHAT'S HARD TO MEASURE	A leader's key outcomes are hard to measure, as in the company culture.
24-Mar-07	THINK WHAT OTHERS DO NOT THINK	Breakthroughs occur we think beyond what others are thinking.
25-Mar-07	TEST THEM EARLY ON	When you spot leadership talent, test them with a few mini-projects to drive.
26-Mar-07	YOUR OWN DISTINCT VOICE	People don't get to know what you believe unless you share it with them.
27-Mar-07	CONSISTENCY GETS NOTICED	Be consistent and follow-through on what you say...you will get noticed.
28-Mar-07	SOMETHING IS ON THEIR MIND	Have a talent for understanding when something is on your people's minds.
29-Mar-07	POISE UNDER PRESSURE	People who keep their perspective in tough times will make better decisions.
30-Mar-07	HOW COULD THEY THINK THAT?	Understand what they are thinking, and you understand more their behaviors.
31-Mar-07	START WITH THE HARD PART	Doing the hard part first usually brings more clarity that saves more time later on.
1-Apr-07	EFFORT MAGNIFIES TALENT	Many talented people never reach their potential as they don't put in the effort.
2-Apr-07	THEIR WAY TO GET YOUR WAY	The fastest way to get your way is to first understand the way they see it.
3-Apr-07	PAY THE PRICE EARLY	Pay the price early (do what is necessary) to get a better price later on.
4-Apr-07	DIFFERENT DELIVERS	The slow path to achievement is to surround yourself with people just like you.
5-Apr-07	CHOICE OF HOW TO BEHAVE	Exercise your personal responsibility of choice, especially on how you behave.
6-Apr-07	BRING THE EMOTION FORWARD	If it stops you from taking action on what you want, then you need to deal with it.
7-Apr-07	WHAT GRABS YOUR ATTENTION	You tell others the strength of your focus by what grabs your attention.
8-Apr-07	THEM FEELING THE PAIN	If others don't feel the pain, focus on the pain or they never will change.
9-Apr-07	WITHOUT BEING TOLD	True influence is getting others to think and do without being told.
10-Apr-07	BEING YOURSELF AT YOUR BEST	Success comes slower when you try to be someone else. Be yourself at your best.
11-Apr-07	TO GET OTHERS HELP	For others help, you need a WHY bigger than you and one that includes theirs.
12-Apr-07	REGRET LARGER THAN YOUR PRIDE	Push the important off too long, you end up with regret larger than your pride.
13-Apr-07	EMOTION IN THE OUTCOME	Great achievers have more emotional investment in the outcome than others.
14-Apr-07	DON'T BUY THEIR VIEW OF HOW TO LIVE	Without your own goals, you are buying into other people's view of how to live.

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Date	Title	Thought
15-Apr-07	LIFE LIVED WELL IS A BALANCING ACT	Truly successful people understand a life lived well is a continued balancing act.
16-Apr-07	ALMOST IS A BIG DEAL	When they say "it is almost done", it means it's not even close to being done.
17-Apr-07	FOUNDATION TO LEARN AND APPLY	Attitude and discipline are two habits that enable us to learn and apply it faster.
18-Apr-07	HOW YOU TAKE A COMPLIMENT	You reveal your personality and character by how you take a compliment.
19-Apr-07	WHAT WILL THEY MISS?	Answers that saved them from thinking or questions that made them think?
20-Apr-07	FAIR IS NEVER FAIR	You can never be fair because everyone has a different perception of what is fair.
21-Apr-07	FIRST AGREEMENT	When starting any significant change project, first agree on the assumptions.
22-Apr-07	WHY TO BE DIFFERENT	Your WHY makes you different. Live your WHY to make a big difference to others.
23-Apr-07	OPEN THE DOOR TO OPPORTUNITIES	Sometimes you look outside your normal business to see a new door to open.
24-Apr-07	BALANCE IS A QUALITY THING	Work-life balance is all about the quality of time...not the quantity.
25-Apr-07	POWER OF BEYOND	Seek challenges beyond your current abilities to grow faster
26-Apr-07	WHAT THEN WHO	Success is a team sport. After the WHAT, think WHO before thinking HOW.
27-Apr-07	FORESIGHT DRIVES INSIGHT	Powerful insights come by using our foresight and brainstorm how to create it.
28-Apr-07	PEOPLE ARE THE CRITICAL PATH	Every project has a critical path, and it is not enabled by processes, but people.
29-Apr-07	PREPARED TO SAY NO MORE OFTEN	With a clear focus, you are much better prepared to say NO, and keep that focus.
30-Apr-07	TALK WITH VERSUS TALK AT	Always think of what you want to say next, and you are talking at people.
1-May-07	IT'S YOUR CHOICE	You can't change what happened, but you have a choice on how you respond.
2-May-07	UNLOCKED TALENT	Not making a big enough difference?, then it's time to unlock your hidden talent.
3-May-07	WANT TO KNOW MORE	Package your key messages in their interests so they want to know more.
4-May-07	SAY IT TO HEAR IT	Sometimes, it takes saying it to someone else before we really hear it ourselves.
5-May-07	LINK YOUR EGO TO YOUR PURPOSE	Focus on making a difference to others and you balance your ego with humility.
6-May-07	WHAT YOU TAKE SERIOUSLY	It is more fun when you take your passion seriously and yourself not so seriously.
7-May-07	LEVEL OF YOUR RELATIONSHIPS	We grow and achieve success based on the level of our relationships.
8-May-07	FRUSTRATION DRIVES CHANGE	Want people to change faster? Get them frustrated (in positive ways).
9-May-07	EMOTIONALLY READY	It is more about being emotionally ready to play that bigger game.
10-May-07	PERCEPTION OF THEIR PERCEPTION	Two perceptions don't equal a right. Rather than guess, ask what they're thinking!

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Date	Title	Thought
11-May-07	BEST OUT OF YOU	They interview you. You interview for the culture that brings the best out of you.
12-May-07	AGAINST WHAT'S POPULAR	Drive significant change, and you often are going against what's popular.
13-May-07	BEYOND THE WORDS ON THE PAGE	Successful authors bring meaning to you that goes beyond words on the page.
14-May-07	START WITH YOUR ASSUMPTIONS	Both success/failure have roots in our assumptions. What are your assumptions?
15-May-07	PERSPECTIVE AND OBJECTIVITY	It's difficult to be objective about something when you lose your perspective.
16-May-07	BOTTOM GETS HURT FIRST	Leadership (good and bad) is felt the most at the bottom of every organization.
17-May-07	EMBRACE BEING DIFFERENT	You'll never fully use your unique talents until you embrace being different.
18-May-07	ACTION OR WORDS CULTURE	Successful teams make action a priority over words...they achieve versus talk.
19-May-07	HOW TO IMPROVE IT	Don't see people talking about how to improve it...you won't see improvement.
20-May-07	UPSIDE OF THE OTHER SIDE	You gain more influence when others see more upside in any initiative.
21-May-07	LEARN FROM YOUR SUCCESSES	You learn from your failures...but what you learn from your successes is key too.
22-May-07	SOURCE IS A BAD HABIT	When success is blocked, very often there is a bad habit that is in your way.
23-May-07	STARTS AND ENDS WITH A FEELING	To make an big impact, your dream has to start and end with a feeling.
24-May-07	BUILD TRANSFERABLE SKILLS	High flyers have strong transferable skills, particularly influence skills.
25-May-07	THEY REMEMBER MORE	Listen more and say less...others remember more and how you made them feel.
26-May-07	MEASURE ACHIEVEMENT, NOT ACTIVITY	You can't measure progress with "hours"...it only measures activity!
27-May-07	DECISIONS ARE EMOTIONALLY DRIVEN	Our decisions are usually emotionally driven and then intellectually justified.
28-May-07	BIG TALKERS SOMETIMES LITTLE DOERS	Being a great "Example" is always more powerful than any words could ever be.
29-May-07	STORY ABOUT THE FACTS	The facts are not fixed, as we define them by the story we tell ourselves.
30-May-07	WHAT YOU SHOULDN'T DO	Be clear on what you shouldn't do...either get others to do it or forget it.
31-May-07	OPEN THE DOOR TO FEEDBACK	Open the door to feedback, and open the door to faster growth.
1-Jun-07	ANCHORED GROWTH	Anchor your growth in reality, as that is where influence is gained.
2-Jun-07	DESIGN YOUR LEGACY	Everyone leaves a legacy. Some design build it, and others just see what happens.
3-Jun-07	SOLVE INTERESTING PROBLEMS	Success comes faster when you focus on solving interesting problems.
4-Jun-07	WHAT CAN'T BE WRITTEN DOWN	What makes your team successful are things that aren't written in a manual.
5-Jun-07	NEED TO KNOW MORE	An authority realizes the more they know, the more they need to know.

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Date	Title	Thought
6-Jun-07	WITHOUT A WHY	It's difficult to motivate people who don't know what they want and have no why.
7-Jun-07	WHEN NO ONE IS LOOKING	What we do when no one else is looking shows to ourselves our true integrity.
8-Jun-07	UNEXPECTED QUESTION	Our preparation isn't finished until we anticipate the "unexpected question".
9-Jun-07	THINK IT AND INK IT	Ideas are the source for changes that make a difference. Ink it after your think it.
10-Jun-07	THERE IS NO FINISH LINE	When it comes to our personal growth, there is no finish line to be reached.
11-Jun-07	STRONG AS THOSE AROUND YOU	Focus on people first, then the plan....only as strong as the people around you.
12-Jun-07	STARTS WITH THE HIRING PROCESS	Your people create the team's success. It all starts with the hiring process.
13-Jun-07	SHUTTING OUT THE IRRELEVANT	The ability to focus is all about clearing the mind of what's not needed.
14-Jun-07	REMAIN CALM	People with strong influence in high pressure situations are able to remain calm.
15-Jun-07	RECOGNIZE OTHER PEOPLE'S INTERESTS	Recognize people's interests and they'll be interested in you and helping you.
16-Jun-07	POWER IN GETTING TO THE POINT	When you are quick and concise, everyone has that 5 minutes you need.
17-Jun-07	PERSON FROM THE PROBLEM	The minute a problem becomes personal, it gets larger and in all the wrong ways.
18-Jun-07	NEW IDEAS NEED NEW BEHAVIORS	New ideas will require you to create new behaviors to put them into ACTION!
19-Jun-07	LEARN TO TAKE RISKS	Get into the habit of taking well thought out risks to expand your comfort zone.
20-Jun-07	GO BEYOND YOUR COMFORT ZONE	Better often means different, and that requires going beyond your comfort zone.
21-Jun-07	FOCUS OUR STRENGTHS	Life takes on a new meaning when our strengths on a worthwhile challenge.
22-Jun-07	ENGAGE EVERYONE IN THE CHANGE	When people feel part of the change they start to feel responsible too.
23-Jun-07	DOOR TO A BETTER YES	There are times when a difficult NO will open the door to a life-changing YES.
24-Jun-07	DIRECTION QUESTION	Is what I am doing taking me in the direction of my goals and is it fast enough?
25-Jun-07	DID YOU ACTUALLY DO IT?	Gaining insight is great. However, it's only to help you when you make it happen.
26-Jun-07	CONSEQUENCES OF DECISIONS	The best leaders always think through the consequences of their decisions first.
27-Jun-07	BUT DEVALUES OTHERS THOUGHTS	Eliminate "but", and use the word "and" instead.
28-Jun-07	BRING SOMETHING NEW TO IT	You get hired from other companies to bring something new...to drive change.
29-Jun-07	BLENDING DIFFERENT TALENT	It is often the differences in people (their strengths) that make better solutions.
30-Jun-07	BELIEVE IN YOURSELF	You can't expect others to believe in you if you don't believe in yourself first?
1-Jul-07	ADAPT IN THE MOMENT	Our experiences and our preparation enable us to adapt quickly in the moment.

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Date	Title	Thought
2-Jul-07	ACT ON WANTS AND DESIRES	Dreams become reality with action. Act on your wants and desires today.
3-Jul-07	ABILITY TO CHANGE IT	Unless you understand why and how it works...it's difficult for you to change it.
4-Jul-07	THINK IN VERBS	Focus their day by always thinking in verbs...the language for action.
5-Jul-07	THERE'S ALWAYS A NEW HORIZON	As you achieve your goals, you will always see more larger goals on the horizon.
6-Jul-07	COMBINATION OF QUALITIES	Success is having the right qualities, and using them in the right combinations.
7-Jul-07	SELF INTERESTS	The door for more influence with others is through their self interests.
8-Jul-07	CONSISTENCY OR NOT	When people are inconsistent, you end up questioning everything...don't you?
9-Jul-07	VALUE OF YOUR INTEGRITY	Remind yourself on the value of your integrity and you maintain it better.
10-Jul-07	RUN AT THE RIGHT SPEED	Successful leaders run fast, but never run ahead so far that they lose their team.
11-Jul-07	COME TO WORK WITH YOU	Feelings from home come to work with you. Let only the positive impact you.
12-Jul-07	YOU CHANGE FROM WITHIN	You cannot change others, only help them see the change within themselves.
13-Jul-07	HOW WOULD YOU DESCRIBE IT?	Ask your people to describe what the team's success looks like. It reveals a lot!
14-Jul-07	PASSION IS AN AMPLIFIER	Speak with passion, the emotion you convey amplifies what you say in others.
15-Jul-07	YOUR HOUR HAS POWER	It's amazing what you accomplish if you focus and eliminate the distractions.
16-Jul-07	VALUES ARE FELT, NOT THOUGHT	Getting others to adopt values is not about their understanding, but their feeling.
17-Jul-07	VIEW FROM THE OTHER SIDE	Gain more influence by seeing their view first before you say anything.
18-Jul-07	ENABLE THE NEXT LEADER TO WIN	True leaders create teams that deliver fantastic results after they get promoted!
19-Jul-07	SOMETHING IS DRIVING IT	Don't change behavior by focusing on the behavior...focus on what is driving it.
20-Jul-07	SPARK THEIR IMAGINATION	Leaders know that they can't get their people to "feel" it until they "imagine" it.
21-Jul-07	SEE IT AS COMPLETED IN YOUR MIND	Every great achievement has been first pictured completed in the leader's mind.
22-Jul-07	WORTHY OF YOUR POTENTIAL	If you set your dreams too small, you are discounting the value of your potential.
23-Jul-07	ACHIEVE WITHOUT YOU	Leadership success is what your people achieve without you than with you.
24-Jul-07	WHAT IF?	If you can't imagine the larger goal, how can you ever make it happen!
25-Jul-07	INFLUENCE THEIR PERCEPTIONS	When you influence other people's perceptions, you help shape their reality.
26-Jul-07	EVERY LEADER MAKES A DIFFERENCE	You are always making a difference; either taking your team forward or backward.
27-Jul-07	MEASURE POWER	You can't measure power by how much you have, but in how you use it.

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Date	Title	Thought
28-Jul-07	BRING DIFFERENT ASSUMPTIONS	The best way to challenge your assumptions is by bringing in some fresh eyes.
29-Jul-07	RETHINK IN GOOD TIMES	Everyone rethinks in bad times. Rethink in good times to become even better.
30-Jul-07	FEAR OF USING THEM	People are often not stopped by a lack of ability, but the fear of using them.
31-Jul-07	OUR HABITS REINFORCE OUR WORDS	What we say has credibility when our habits are consistent with what we say.
1-Aug-07	IDEAS REQUIRE ACTION	Ideas are everywhere, but only the ones you action on can make a real difference.
2-Aug-07	SOLVE PROBLEMS VERSUS SYMPTOMS	You make a living by solving symptoms...you make a fortune by solving problems.
3-Aug-07	CHALLENGE THE ASSUMPTIONS FIRST	Before challenging plans, it's better to challenge the underlying assumptions first.
4-Aug-07	ADD THE RIGHT EMOTION	The situation dictates whether to add or remove emotion for more influence.
5-Aug-07	ANSWERS YOU WON'T LIKE	We grow faster by asking ourselves questions that have answers we won't like.
6-Aug-07	ENOUGH TO SEE THE ACTION	Your people need enough clarity in order to see their actions without your help.
7-Aug-07	RUBS OFF FROM THE LEADERS	Your leaders' behavior are driving the culture (the group behaviors) of your Team.
8-Aug-07	BRING THE TRUTH	A successful culture supports people bringing the truth to all discussions.
9-Aug-07	CURIOUS TO LEARN AND TRY	To make a bigger difference, you need to learn & try new things all the time.
10-Aug-07	DEPENDS ON WHAT YOU NOTICE	Unless you make it a FOCUS, you will never see the opportunities that are there.
11-Aug-07	COMES WITH A SPEED LIMIT	Micromanage people, and team speed is your personal capacity, not theirs.
12-Aug-07	CHANCE THAT YOU REMEMBER	Unless you make it a habit, it's by chance that you remember to do it.
13-Aug-07	BEYOND THE MONEY	Get people focused with money. Get them engaged with a link to their purpose.
14-Aug-07	LIKE TO AND HAVE TO	It takes doing equally well the stuff you have to do...as the stuff you like to do.
15-Aug-07	DECIDE, COMMIT, EXECUTE	Business is about doing 3 things well: Decisions, Commitment & Execution
16-Aug-07	SEE WHAT OTHERS CAN'T SEE	Achieve more success than others by seeing the opportunities in every problem.
17-Aug-07	LOVE THE GETTING THERE	The successful often love their life in getting there more than the achievement.
18-Aug-07	GROW MORE WHEN YOU LISTEN	Listeners are great learners, as they grow more than others in every conversation.
19-Aug-07	COMMIT TO BE IT	Commit yourself to role model the new behaviors you want to see in your people.
20-Aug-07	WITHIN DIFFICULT CIRCUMSTANCES	Hold back the emotional response when it could do the most damage.
21-Aug-07	JUDGMENT STOPS CREATIVE THINKING	It is important to get all the ideas out before you start judging them.
22-Aug-07	MONEY FOLLOWS THE COURAGEOUS	Have the courage to be different, and be rewarded for the difference you make.

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Date	Title	Thought
23-Aug-07	OFTEN SELL THEMSELVES	When the customer talking, they sell themselves on what you are offering them.
24-Aug-07	REMEMBER MORE	When you listen more and say less, others remember more of what you said.
25-Aug-07	SAYING IT'S IMPORTANT	If you never ask about it, do your people think it is important?
26-Aug-07	DO IT FOR SO MUCH MORE	The people who achieve long-term success do it for more than just the money.
27-Aug-07	POWER OF TEAM SPIRIT	Through times of change, team spirit that enables everyone to lift each other up.
28-Aug-07	I CAN'T OR HOW CAN I?	The unsuccessful say I can't. The successful say how can I?
29-Aug-07	WHO ARE YOU LISTENING TO?	Successful people always seek out other successful people to get the best advice.
30-Aug-07	THROUGH A FILTER OF YOUR PAST	Everything we experience today passes through a filter of our past experiences.
31-Aug-07	BREAK IT TO SEE MORE	Hasn't worked for long time? It's time to break it to see more opportunities.
1-Sep-07	THOSE WHO MAKE DECISIONS	What separates leaders from others is the ability to make decisions others avoid.
2-Sep-07	ABC'S OF MAKING IT HAPPEN	Attitude to light the way. Belief to fuel the way. Commitment to get all the way.
3-Sep-07	ACT YOUR WAY INTO A NEW BEHAVIOR	Sometimes we need to act our way before a new BEHAVIOR becomes us.
4-Sep-07	FUEL FOR EXECUTION	A powerful WHY creates the fuel to DO whatever it takes to achieve it.
5-Sep-07	RAISE OUR TOLERANCE TO RISK	The more risk we are able to manage, the more gain we are able to achieve.
6-Sep-07	FIND THE BEST TO LEARN FROM	For the best advice, we always need to invest time to seek out the best people.
7-Sep-07	ATTENTION IS A SCARCE RESOURCE	The resource that enables action is our ATTENTION. Why don't we use it more?
8-Sep-07	ENJOY THE CHALLENGE	The difference between success and failure is based on enjoying the challenge.
9-Sep-07	EVERYTHING CAN GET BETTER	When someone says it can't be improved, it's time to worry!
10-Sep-07	IT'S MORE THAN THE FACTS	The way to influence others is more than facts...it's the feeling about the facts.
11-Sep-07	TODAY'S DRIVE TOMORROW'S ACTIONS	An investment in thought today is preparing you for more action tomorrow.
12-Sep-07	FEEL GOOD ABOUT OURSELVES	We don't like discipline, but we enjoy feeling good about ourselves after doing it.
13-Sep-07	PREPARATION CREATES CONTROL	When we invest the time to prepare, we then feel more in control of our day.
14-Sep-07	WHAT YOU THINK OF YOU	It's really in your control. What you think determines how others will think of you.
15-Sep-07	INTELLECTUALLY EASY...BUT...	We get why we should do it, but...we just don't feel like doing it.
16-Sep-07	NOT LETTING IT BECOME AN EXCUSE	Things happen!....but the successful never let it become an excuse.
17-Sep-07	WINDOW INTO THEIR MOTIVATION	Successful leaders focus on finding that window into their people's motivation.

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Date	Title	Thought
18-Sep-07	CONSISTENCY BUILDS CREDIBILITY	Being consistent with our behaviors helps build credibility to everything we say.
19-Sep-07	MAKE IT HAPPEN OR HAPPENING TO US	The successful know they make it happen versus everything is happening to them.
20-Sep-07	ADVERSITY MAKES US STRONGER	Adversity comes when we need to grow stronger for our next opportunity.
21-Sep-07	LEARN VERSUS LIVE IN THE PAST	Learn from the past, live in the present, and dream of the future you want.
22-Sep-07	DEFINE THE UNKNOWNNS	The quality of our assumptions begins with knowing all the key unknowns first.
23-Sep-07	MORE IS NOT ALWAYS BETTER	More is only better when it is creating more value relative to the effort required.
24-Sep-07	ADRENALINE IS NOT PERMANENT	Work on only adrenaline, and you will crash when you really can't afford to.
25-Sep-07	LIFE BEYOND THE CHALLENGE	Focus on life beyond the challenge. It powers you through the challenge faster.
26-Sep-07	CONFLICT REQUIRES BOUNDARIES	Constructive conflict on the issues is good and is guided by the team's values.
27-Sep-07	VALUE IS THE CURRENCY OF BUSINESS	The rewards of business are all about the value delivered (real and perceived).
28-Sep-07	CHANGE THE PEOPLE AROUND YOU	We need new people around us to challenge our thinking and help us grow faster.
29-Sep-07	INSPIRATIONAL AND PRACTICAL	Our goals need to be inspirational, but with very practical plans to attack them.
30-Sep-07	THERE'S ALWAYS AN UNCERTAINTY	The successful embrace uncertainty, as this is when they create the most value.
1-Oct-07	UNDERSTAND WHY	Your power to achieve it is related to how you have defined WHY you want it.
2-Oct-07	LEADS TO HAVING	It's who we become that enable us to add more value and then enjoy the results.
3-Oct-07	GET OUT OF OUR OWN WAY	Negative thinking is the very thing that stops us from getting what we want.
4-Oct-07	GIVE YOURSELF PERMISSION TO FAIL	Using the word try is the same as expecting to fail before you even begin.
5-Oct-07	FULL OF OTHERS, NOT YOURSELF	Successful leaders celebrate the successes of their people, and not of themselves.
6-Oct-07	PEOPLE WARM TO HUMILITY	Confidence gets things done, but humility attracts more help to get more done.
7-Oct-07	EMBRACE BOTH POINTS OF VIEW	To have influence with others, we need to embrace both ours and their views.
8-Oct-07	DIFFICULT IS ABOUT FEELINGS	It's not easy to reach a conclusion without understanding how they feel.
9-Oct-07	FEEL GOOD OR DO GOOD	Motivational books make us feel good, but the goal is to DO good.
10-Oct-07	ONCE IT HAS MEANING TO YOU	It is not until that something has meaning to you, that you put all of you into it.
11-Oct-07	NOT LEAVING YOURSELF AN OUT	You will always deliver by never allowing yourself to make an excuse.
12-Oct-07	MORE THOUGHT, LESS STRUGGLE	More thinking time brings more ideas on how to make things better.
13-Oct-07	MAKES YOU CLARIFY YOUR THINKING	Planning ahead enables to you take a proactive versus a reactive approach to life

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Date	Title	Thought
14-Oct-07	IMPORTANCE OF DECISION MAKING	All successful leaders are great decision makers. Decisions release Action.
15-Oct-07	HANDLE THE UNFAIR WITH POISE	Handle an unfair attack with poise, and you never make the situation worse.
16-Oct-07	CONTROVERSY GAINS ATTENTION	A way to gain attention is to be a little controversial in your comments.
17-Oct-07	CONNECT WITH OTHERS	Our influence is in proportion to our ability to really connect with others.
18-Oct-07	BE OPEN WITH OTHERS	Unless you open up to others, others will never open up to you.
19-Oct-07	ADVICE WITH YOUR OWN JUDGMENT	Get great at balancing the advice from others and your own business judgment.
20-Oct-07	ACTION DRIVES CONFIDENCE	You have never seen a confident person who just sat around and did nothing.
21-Oct-07	EMBRACE DIFFICULT CIRCUMSTANCES	Difficult circumstances provide us with a challenge to grow and find a solution.
22-Oct-07	LACKED THE COURAGE TO DO IT	They might not be happy with your success. They could have done it too!
23-Oct-07	QUESTION YOUR ASSUMPTIONS	By never questioning assumptions, your progress might be on the wrong path.
24-Oct-07	ALWAYS UNDER OUR CONTROL	We don't create all circumstances, but define what we make of circumstances.
25-Oct-07	VALUE DIFFERENCES VERSUS FEAR THEM	Surround themselves with people who are different AND bring different ideas.
26-Oct-07	HOW DID I CONTRIBUTE TO IT?	With issues with others, we have contributed to at least some part of the issue.
27-Oct-07	UNDERSTAND WHAT WE BELIEVE	We never work at full power if we don't understand what we really believe.
28-Oct-07	SUCCESSFUL IN SUPPORT OF	Some think success is achieved at the expense of others It's in support of others.
29-Oct-07	ACCEPT OUR DIFFERENCES	Success comes faster by working with others versus always trying to change them.
30-Oct-07	INFLUENCE BEGINS WITH LISTENING	Others reveal to you how to package the message, but only if you listen first.
31-Oct-07	MAKE YOUR TEAM LOOK GOOD	The unsuccessful make themselves look good. The successful make others.
1-Nov-07	PROMISES WE MAKE TO OURSELVES	We keep promises to others when we keep our promises to ourselves first.
2-Nov-07	DANGER OF RIGHT AND WRONG	The discussion of who's right and wrong never makes progress on any issue.
3-Nov-07	EXECUTION IS EVERYTHING	Many companies have good plans and strategies, but fail to execute.
4-Nov-07	PEOPLE MAKE THE DIFFERENCE	Every plan needs to be adapted in action, and only the best people can adapt.
5-Nov-07	NEVER AS BAD AND NEVER AS GOOD	Never take the bad or good to extremes and simply focus on the future.
6-Nov-07	CAUSE IT WORKS FOR THEM	People who are difficult are doing it because it works for them (it fills a need).
7-Nov-07	WHEN TO SAY YES OR NO	Getting the right things done is about saying yes AND no to the right things.
8-Nov-07	OUR PROBLEMS SHAPE OUR CHARACTER	Our problems, more than our successes, shape our character.

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Date	Title	Thought
9-Nov-07	REVEALED TO YOU	When you listen first to others, they reveal to you how they want to be treated.
10-Nov-07	HELP OTHERS SEE AN ACTION	When people struggle, help them see an action they can take.
11-Nov-07	SOLUTION STARTS WITH ME	We make faster progress to a solution when we put our best efforts in first.
12-Nov-07	100% RESPONSIBLE FOR OUR LIFE	100% is a big difference from 99% responsible. The additional 1% is magical.
13-Nov-07	IN HERE VERSUS OUT THERE	Every change we would like to see in others must begin within ourselves first.
14-Nov-07	PROBLEMS DO NOT AGE WELL	It takes less energy to solve problems early on than dealing with them later on.
15-Nov-07	CONFUSED IS NOT AN EXCUSE	Being confused is often a result of not disciplining ourselves to really listen.
16-Nov-07	WILL TO LIVE OUR UNIQUENESS	The biggest mistake is to give up what we could be great at for what we can do.
17-Nov-07	LIFT PEOPLE UP	When you pull others down you have to be lower than them. Be a lifter.
18-Nov-07	MAKES IT APPEAR REAL	The action you are avoiding could trigger the breakthrough you are seeking.
19-Nov-07	LIVE VERSUS HAVE	A rewarding life comes from our experiences VERSUS what we acquire.
20-Nov-07	THEIR DREAMS WITHIN THE VISION	Leaders explain the vision in ways their people see their dreams within it.
21-Nov-07	BASICS BEFORE THE SPECIFICS	In new initiatives, get the basics right before going into too much detail.
22-Nov-07	BIG IMPACT REQUIRES STRONG FOCUS	You never see a person making a big impact without also having a strong focus.
23-Nov-07	WISH-WILL-WHY	Some WISH it will happen. Some use WILL power. The successful use WHY power.
24-Nov-07	IT STARTS WITH A CHOICE	Every step up in life starts with a choice.. to focus your time in a different way.
25-Nov-07	SOMEONE IS NOT NECESSARY	Diversity is a strength. If everyone is thinks alike, then someone is not necessary.
26-Nov-07	INVEST IN THE RIGHT BELIEFS	The successful invest in maintaining the right beliefs that power their success.
27-Nov-07	PRAISE THE SKILL OF OTHERS	Successful teams have people who praise the skills of fellow team members.
28-Nov-07	WORK WITH THE BEST	The best became the best faster by searching for the best to learn from.
29-Nov-07	SHOWS IN OUR BEHAVIORS	We can't read their minds, but we can observe their behaviors.
30-Nov-07	ALWAYS TIME FOR A THANK YOU	It takes such little time to say...however...it can make a BIG impact.
1-Dec-07	EVERYONE HAS AN OPINION	Even if they are not speaking up, they do have an opinion. Get the quiet to talk.
2-Dec-07	FEAR NEVER GOES AWAY	Everyone experiences fear. It's the courage to take action in spite of the fear.
3-Dec-07	SAYS ABOUT ME?	After key discussions, it's great to reflect on what did my behavior say about me.
4-Dec-07	PEACE WITH OUR CHOICES	Some are never at peace because they don't have the courage to make a choice.

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Date	Title	Thought
5-Dec-07	CREATE THE ROAD AHEAD	When you think ahead, you create the road ahead. Don't get stuck in a rest stop!
6-Dec-07	AVOID WHO IS TO BLAME	Blaming others is all about escaping responsibility versus embracing it.
7-Dec-07	KEEP OUR CONCENTRATION	The successful have the ability to concentrate and stay focused on the important.
8-Dec-07	WITH THE END IN MIND	When we take action with the end in mind we stay in the driver's seat of our life.
9-Dec-07	WE SEE WHAT WE WANT TO SEE	To see opportunities versus problems, we have to change our mindset.
10-Dec-07	BELIEVE AND WANT TO MAKE IT HAPPEN	People in successful companies believe in the vision and want to make it happen.
11-Dec-07	CONFIDENCE DRIVES CERTAINTY	Only confident people create a 100% belief in their ability to make it happen.
12-Dec-07	TO SOMETHING WITHIN YOU	The successful surrender to their passion and dedicate themselves to fully use it.
13-Dec-07	WHAT YOU THINK ABOUT	Some think in RED - it's not possible, and others in GREEN - Let's go do it.
14-Dec-07	ONLY WHEN CREATIVITY IS ADDED	Obstacles are turned into opportunities when we bring creativity to our solutions.
15-Dec-07	KNOWLEDGE REDUCES FEAR	Some fears come from a lack of preparation and understanding of our focus.
16-Dec-07	WHAT YOU TELL YOURSELF MATTERS	We make the mistake of telling ourselves I can't do it and then believe it.
17-Dec-07	AND MORE MONEY WILL COME	Want more money? The people that get it are focused on delivering more value.
18-Dec-07	SAME WORDS, DIFFERENT FEELINGS	Go beyond words. Create specific images and feelings for others.
19-Dec-07	POWER OF COMMUNITY	When you get everyone talking about, you can build momentum fast around it.
20-Dec-07	IS IT STILL NECESSARY?	We do it out of habit and need to continually ask ourselves...Is it still necessary?.
21-Dec-07	CHOOSE WHO WE LISTEN TO	Many want to tell us what to do. Let's carefully choose who we listen to.
22-Dec-07	BE TOO CLOSE TO THE PROBLEM	When we fail to see the big picture, we often fail to see a workable solution.
23-Dec-07	ASSUME WE KNOW!	Many leaders assume they know.. The successful leaders don't assume, and ask.
24-Dec-07	ARE THEY DELIVERING AND GROWING?	If your people are BOTH delivering AND growing, then you are a leader.
25-Dec-07	TUNING FORK	Successful leaders are a tuning fork, as they set the tone for their team's culture.
26-Dec-07	PURPOSE DRIVES EXPERIENCE	A strong purpose can drive richer and more rewarding life experiences.
27-Dec-07	FOR THEIR REASONS, NOT OURS	Our ability to get help from others is based on knowing their reasons, not ours.
28-Dec-07	ON UNCOMFORTABLE QUESTIONS	We grow faster when we can answer questions that make us uncomfortable.
29-Dec-07	MORE THAN THE COMPENSATION	For people who achieved long-lasting success, it was for more than the money.
30-Dec-07	TRUE POWER OF IDEAS	You hear "ideas have power". It's really "implemented ideas have power".

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Date	Title	Thought
31-Dec-07	FIRST WHY THEN HOW	With a clear and powerful WHY, the HOW (even the impossible) looks achievable.
1-Jan-08	DECIDE TO RELEASE ENERGY	In our personal and professional lives, decisions release energy for more action.
2-Jan-08	STAY KIND WHEN TREATED POORLY	The strength of restraint can be a great asset to stop reacting in a negative way.
3-Jan-08	PEOPLE DO WHAT PEOPLE SEE	Your people are constantly watching you and they will copy what they see.
4-Jan-08	PLANS NEED TO BE SPECIFIC	Plans need the right level of details to keep us taking consistent action on them.
5-Jan-08	GO BEYOND WHAT'S EXPECTED	We always make a bigger impact when we go beyond what was expected.
6-Jan-08	FEELINGS CAN BECOME A BLOCK	Success comes faster when we stop thinking: "I don't feel like doing that now".
7-Jan-08	THERE HAS TO BE A BETTER WAY	If we go a week without thinking this, we probably aren't changing fast enough.
8-Jan-08	DELIVER BAD NEWS YOURSELF	Having others deliver your bad news is revealing a lack of a strong character.
9-Jan-08	BETWEEN NOW AND RESULTS	Something not clear that stops us from taking the action we must take.
10-Jan-08	WITHOUT THE WHY IT WILL NOT FLY	When we have powerful enough reasons, we take the necessary action.
11-Jan-08	CIRCUMSTANCES DETERMINE PACE	Circumstances often determine the pace we must work to achieve the result.
12-Jan-08	PART OF THE SOLUTION	In any relationship, listening is always part of the solution to any problem.
13-Jan-08	I + WE	Take responsibility for your life's direction and it will inspire help from others.
14-Jan-08	AVOID DROP-OFF IN PERFORMANCE	Organizations with bench strength always maintain a high level of performance.
15-Jan-08	NO PLACES TO HIDE	Create a culture with performance and non-performance are visible to everyone.
16-Jan-08	KEEP THE BIG PICTURE	Without delegating, it is impossible for leaders to keep the big picture in mind.
17-Jan-08	KEY ENABLER OF YOUR BUSINESS	For any business, the key enabler is YOU. Your attitude AND focus is the catalyst.
18-Jan-08	STATE THEIR VIEWS FREELY	Top performance can only be achieved if your people can state their views freely.
19-Jan-08	MOVE BEYOND FAILURE	Move beyond any failure by taking ACTION on a new approach to succeed.
20-Jan-08	KEY DIFFERENCE	You have heard many factors drive success, but all require one thing - ACTION.
21-Jan-08	SCHEDULE TIME OFF	Driven people need to schedule time off to recharge their thinking.
22-Jan-08	THEIR NEEDS AHEAD OF OUR OWN	Successful leaders often put the needs of their people ahead of their own.
23-Jan-08	IN CHARGE OF OUR DESTINY	Inspiration soars when we have the feeling that we are in charge of our destiny.
24-Jan-08	WITH THE INTENT TO LEARN	Successful leaders listen with the intent to learn versus the intent to tell.
25-Jan-08	NEED IT OR NOT	Move beyond wish to NEED TO and you get the power to overcome any obstacle.

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Date	Title	Thought
26-Jan-08	WHEN TO MAKE IT PERSONAL	Challenge ideas, not the person; and reward both the idea and the person.
27-Jan-08	IMMUNE TO CRITICISM	We never stay on course to our goals by always reacting to criticism from others.
28-Jan-08	STRONG CAN EMPOWER OTHERS	You really have to have it in order to give it. The strong always develop the strong.
29-Jan-08	MOVE ON INSTANTLY	People make faster progress when they move on quickly after a setback.
30-Jan-08	HUMILITY DRIVES WISDOM	Humble people don't let their ego get in the way (they ask for advice).
31-Jan-08	HELP MAKES YOU STRONGER	We always grow faster when we get the help and support from others.
1-Feb-08	HAVE THE COURAGE TO SPEAK UP	Build your people's confidence and courage to speak up and share their ideas.
2-Feb-08	FIND MUTUAL INTEREST	To gain rapport with others, focus on listening for one of your mutual interests.
3-Feb-08	EXCELLENCE WITHOUT ARROGANCE	When you achieve excellence, share the ideas that created it with others.
4-Feb-08	COMMITMENT OF TIME REVEALS YOU	What we commit our time to is very revealing to others. It shows our priorities.
5-Feb-08	CIRCUMSTANCES TO OPPORTUNITIES	You see the opportunities in circumstances when your focus is on what you want.
6-Feb-08	CHOICE REQUIRES RESPONSIBILITY	I had no choice! - That's something you will never hear from a successful person.
7-Feb-08	FILL IT WITH EMOTION	Emotion powers drive and discipline to take ideas from thought to achievement.
8-Feb-08	OUR LEVEL OF GRATITUDE	Our level of success is often in direct proportion to our level of gratitude.
9-Feb-08	WE GET WHAT WE EXPECT	Expect it to be achieved, and we take the necessary action to achieve it!
10-Feb-08	CONSISTENT ACTION DRIVES RESULTS	The successful create the habits to ensure they will take consistent action.
11-Feb-08	HEAD AND HEART ALIGNED	They tell use different things. The happiest people align them better than others.
12-Feb-08	ENGAGE OUR BEST PEOPLE	They are driving the team's success. The more engaged, the greater the success.
13-Feb-08	EMBRACE WHAT YOU TRY TO ESCAPE	Breakthroughs often involve us taking action on what we have been avoiding.
14-Feb-08	GIFT...IF WE GET THE LESSON	A setback is a gift if it drives us to re-think an approach to move us forward faster.
15-Feb-08	DELIVER INLINE WITH VALUES	A business with long-term success, has people who deliver and live the values.
16-Feb-08	UNDERSTAND MOMENTUM	The best leaders understand what drives and doesn't drive momentum.
17-Feb-08	WHEN THE TEAM COMES TOGETHER	Strong teamwork can multiply value faster than many other business initiatives.
18-Feb-08	ACID TEST OF LEADERSHIP	Give a person to lead at a distance and quickly see if this manager is a leader.
19-Feb-08	GIVE A PRIORITY TO YOUR 1-1'S	You have the greatest influence during your 1-1 time with your key people.
20-Feb-08	BUILD THE WHY	To influence others (and also you) build the why at the same time as the what.

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Date	Title	Thought
21-Feb-08	LISTEN TO LEARN	We grow faster when we improve our listening skills versus our talking skills.
22-Feb-08	CHANGE TO SURVIVE AND THRIVE	Our success is based on our ability to change, and need to change just to survive.
23-Feb-08	NOT AFRAID TO BE AN INDIVIDUAL	We never make the difference we can, unless comfortable being who we are.
24-Feb-08	FEAR OF FAILURE ZAPS OUR ENERGY	Look past the fear to the feeling (AND energy) of having already done it.
25-Feb-08	SUPPORT THE IDEAS OF YOUR PEOPLE	Words of support will turn your people's ideas into action and achievement.
26-Feb-08	ALL THE STAKEHOLDERS	As the environment becomes complex, consider ALL the possible stakeholders.
27-Feb-08	CONCENTRATED POWER	Don't concentrate our power until we take aim at something (an achievement).
28-Feb-08	SERVE YOUR PEOPLE	View your job as serving your people versus your people serving you.
29-Feb-08	GUIDE THE WAY WE THINK AND ACT	Our values are key to the relationship we build and to what we achieve in life.
1-Mar-08	SAFE ENOUGH TO BE HONEST	Create a culture where people feel safe enough to say what they think.
2-Mar-08	STAND OUT TO RISE UP	Skillful people often don't get noticed and advance as they are afraid to stand out.
3-Mar-08	MAKE OTHERS SUCCESSFUL	The more we help make others successful, the more successful we will become.
4-Mar-08	KEEP THE RESPONSIBILITY	Don't look for others to motivate you. Feel it is your own responsibility.
5-Mar-08	POWER IN YOUR FIRST THOUGHT	What we think of first (enthusiasm or fear), either drives us to act or to freeze.
6-Mar-08	DETERMINATION AND DISAPPOINTMENT	Everyone has disappointments and only the successful decide to stay focused.
7-Mar-08	WHERE GREAT IDEAS LIVE OR DIE	In the early stages of the idea, how it is supported enables it to live or die
8-Mar-08	SEE IT TO BE IT AND BE IT TO SEE IT	Success happens in both directions, but you need both SEE and BE for success.
9-Mar-08	YOU'RE EITHER IN OR OUT	Halfway on anything is a revolving door of confusion. Invest time to stay CLEAR.
10-Mar-08	VISIT THERE IN THEIR MINDS FIRST	The successful visualize their success in their mind before achieving it in their life.
11-Mar-08	YOUR BIGGEST COMPETITOR	A competition within you to create the self-discipline needed to make it happen.
12-Mar-08	DOES IT CHANGE YOUR BEHAVIOR?	A question to ask ourselves...Does what I learn drive me to change my behaviors?
13-Mar-08	POWERFUL GOAL AND FOCUS	A target that never leaves your eyes will always drive you to take more action.
14-Mar-08	CHALLENGE TO BE UNIQUE	In a world where belonging is a strong feeling, the challenge is to stay unique.
15-Mar-08	BASED ON WHERE YOU ARE GOING	Powerful decisions are based on where you are going versus where you are now.
16-Mar-08	SHARE YOUR INFLUENCE	Great leaders use their power of influence to move the lives of others forward.
17-Mar-08	COMING ALONGSIDE YOUR PEOPLE	The successful work together with key team members to both teach and learn.

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Date	Title	Thought
18-Mar-08	DO AN INVESTMENT REVIEW	Start with yourself, as your own personal growth pays the highest return.
19-Mar-08	WHEN PRESENTED VISUALLY	People grasp new ideas with pictures, so a powerful picture is very engaging.
20-Mar-08	DIFFERENCE BETWEEN SHOW AND TELL	Examples and stories have the power to show it to others without telling them.
21-Mar-08	HOLD TIGHT TO THE VISION	In unpredictable times, hold tight to your vision and just adapt your approach.
22-Mar-08	WANT TO VERSUS HAVE TO	You achieve more when you want to do it more than you have to do it.
23-Mar-08	BELIEVES IN YOU BEFORE YOU DO	Borrow the belief someone else have in you before your own belief kicks in.
24-Mar-08	LISTEN FIRST TO BE HEARD	People always listen more closely to others who have listened to them first.
25-Mar-08	ACTION CREATES THE BEST FEELING	Isn't it true that the happiest people are always taking action (and live a full life).
26-Mar-08	MEANING WE GIVE IT	It just is until we give a meaning to it. Always make the meaning positive.
27-Mar-08	AMPLIFY THE STRENGTHS OF OTHERS	Successful leaders focus responsibilities on the strengths of their people.
28-Mar-08	COLLECTION OF PROBLEMS	Today's business solutions must always address a collection of related problems .
29-Mar-08	TEST WITH RESPONSIBILITY EARLY	Always test your high potentials early on with greater responsibility.
30-Mar-08	PROVIDE THE MEANING FIRST	The brain processes meaning before detail...so share the why before the how.
31-Mar-08	JUST AS EXCITED AS YOU ARE	You learn about others by just observing closely what they complain about.
1-Apr-08	OUR ACTIONS POWER OUR WORDS	When we live what we say, it always brings more power to what we say.
2-Apr-08	TEST YOUR IDEAS EARLY ON	The best way to see if it can work is to test your ideas as quickly as you can.
3-Apr-08	TRUST WHAT'S RIGHT FOR YOU	Confident people listen to others, but trust their judgment to do what's right.
4-Apr-08	IMPORTANT TO THEM	People care what's important to you when you care what's important to them.
5-Apr-08	FALLING IN LOVE WITH YOUR VISION	A vision's power comes from the feeling we will get when we achieve it.
6-Apr-08	CONCENTRATION IS ELIMINATION	The key to concentration is to eliminate the distractions that grab your attention.
7-Apr-08	FAMILIARITY AND SURPRISE	We are comfortable with the familiar, but surprises capture our attention.
8-Apr-08	THERE'S ALWAYS MORE CHOICES	You expand the possibilities when you open your eyes to more choices.
9-Apr-08	ESTABLISH THE BOUNDARIES	You can't successfully empower people without establishing strong boundaries.
10-Apr-08	UNEXPECTED DRAWS ATTENTION	Whenever we need to grab someone's attention...do the unexpected.
11-Apr-08	CONFUSION PRECEDES CLARITY	You need to acknowledge that you are confused to feel the drive to get clear.
12-Apr-08	TRUST IN YOUR PEOPLE	You cannot achieve great success in your leadership unless you trust your people.

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Date	Title	Thought
13-Apr-08	DO SOMETHING OUT OF THE ORDINARY	Unless you do something out of the ordinary, you don't use your unique talents.
14-Apr-08	REFUSE TO LOSE	Every winner in life has a belief in themselves and the mindset of refusing to lose.
15-Apr-08	IT'S FEEDBACK, NOT FAILURE	There's never failure (only feedback) when you learn from the experience.
16-Apr-08	CONFIDENCE TO ACT	Many don't achieve what they want as they lack confidence to take the first step.
17-Apr-08	ATTITUDE YOU WAKE UP WITH	You can understand your day ahead by noticing the attitude you wake up with.
18-Apr-08	YOU IN YOUR BOSS'S SHOES	Relationships with bosses improve when you think from their perspective.
19-Apr-08	ATTITUDE CREATES THE ATMOSPHERE	The atmosphere around you is created by your attitude, and you control it.
20-Apr-08	VALUE IN KNOWING YOURSELF	The more you know you, the more you can adapt to others and new situations.
21-Apr-08	QUIET YOURSELF TO HEAR YOURSELF	Sometimes we need to take a break to really hear what we are thinking.
22-Apr-08	WOULD CHOOSE TO WORK FOR YOU?	Successful leaders have people who choose to work for them (versus have to).
23-Apr-08	WANT TO HEAR WHAT YOU SAY	Successful communicators focus FIRST on you wanting to hear what they say.
24-Apr-08	BRING HEART TO WHAT YOU DO	We never achieve great things until we bring our heart into what we do.
25-Apr-08	COURAGE TO LIVE YOUR PATH	Some try to live to others expectations, but the successful live to their own.
26-Apr-08	QUESTION CONVENTIONAL THINKING	All progress comes from questioning how and why we are doing it this way today.
27-Apr-08	HOW YOU HANDLE CRITICISM	Ignore the destructive and use the constructive criticism as fuel for change.
28-Apr-08	ACHIEVE MORE THAN EXPECTED	Great things happen to those who achieve more than what was expected.
29-Apr-08	OWNERSHIP CAN BE MAGICAL	When people take ownership for behaviors and results...nothing is impossible.
30-Apr-08	EXPLAIN WHO WE ARE	Great CEOs continually communicate who we are (our principles for success).
1-May-08	VALUE OTHER PERCEPTIONS	Our own perception is based on our ability to integrate the perceptions of others.
2-May-08	DEMANDING AND CARING	The best leaders are very demanding as they want to see you use your potential.
3-May-08	RESPONSIBLE BEFORE THEY ARE READY	For stars, give responsibility before they are ready and they will surprise you.
4-May-08	HOW YOU FIX THEM	It's not the mistakes you make that define you. It is what you learn from them.
5-May-08	CONTROL WHAT WE THINK	The successful can control what they think, while the unsuccessful avoid thinking.
6-May-08	PERSONAL MAKES IT INTERESTING	When we make it personal, we make it interesting enough to be listened to.
7-May-08	LIVE LEAN ON THE RIGHT STUFF	When we don't waste our time with distractions, we always achieve more.
8-May-08	TO THE CUSTOMER EXPERIENCE	Achieve more when everyone sees their role to deliver the customer experience.

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Date	Title	Thought
9-May-08	CRITICISM REVEALS YOUR CHARACTER	What we criticize opens a window of your character to others.
10-May-08	SMILE FIRST	Change your world with one small habit; smile first with every person you meet.
11-May-08	RISE ABOVE YOUR CIRCUMSTANCES	Some blame circumstances. Others take action to change those circumstances.
12-May-08	PLAN FOR TOMORROW	Today always seems a little better when you always have a plan for tomorrow.
13-May-08	OVER AND OVER	To get great at anything we have to have the discipline to do it over and over.
14-May-08	NEVER PERFECT AT THE START	Nothing is perfect at the start...take action and make adjustments along the way.
15-May-08	HIGHROAD IS UPHILL	People with character problems take the easy road and avoid the difficult choices.
16-May-08	FAVORS THOSE WHO ACT	By taking action, we put ourselves in situations where the luck can happen.
17-May-08	EVALUATED EXPERIENCE IS A TEACHER	Capture the learning from new experiences to get a full future benefit from it.
18-May-08	NEVER FORGET YOUR COMMITMENT	When you commit...DO IT. Delivering commitments communicates character.
19-May-08	GROW + DELIVERING = SUCCESS	Focused on GROWING ourselves and DELIVERING value to others.
20-May-08	COURAGE AND CLARITY	We need to the clarity on what we want and the courage to go make it happen.
21-May-08	ADD/MULTIPLY THE IQ'S	Teamwork is building upon the ideas of everyone (multiplying IQ's in the room).
22-May-08	BELIEVE IT IS POSSIBLE	It's difficult to believe it is possible if the rest of the room thinks the opposite.
23-May-08	OK NOT BEING LIKED	Everyone will not like us. Everyone has different beliefs/interests. Accept it.
24-May-08	SUFFERED ENOUGH?	People don't change until they have the feeling that something has to change.
25-May-08	SMART OFTEN TRUMPS THE FAMILIAR	When others say "I heard that before"...you are not having influence on them.
26-May-08	CLEAR ON THE NEXT STEP	Consistent progress on our goals is about always being clear on the next step.
27-May-08	YOU CAN'T ONLY PLAY OFFENSE	Surround yourself with positive people...prevents the negative from getting close.
28-May-08	THINK BEING VERSUS WILL BECOME	Change by thinking like a different person first and our actions create that person.
29-May-08	SUCCESS CAN CREATE FAT	Success often removes the constraints prevents fat from being created.
30-May-08	POWER OF PERSONAL EXAMPLE	Our behaviors influence in more effective ways than anything we could ever say.
31-May-08	PAYOFF FOR CHANGED BEHAVIOR	Focusing on the payoff builds enthusiasm inside you to make the changes faster.
1-Jun-08	PAST SLOWING THE PRESENT	Unless you take the learning from past experiences, it slows you in the present.
2-Jun-08	NEED DEBATE IN YOUR TEAM	Create a diverse team and give them the opportunities to debate the issues.
3-Jun-08	MORE WE LISTEN, THEY LISTEN	It's true with so many things. The more we role model it, the more others do it.

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Date	Title	Thought
4-Jun-08	MAKE BETTER CHOICES	A life is driven by action. Our choices determine the direction of those actions.
5-Jun-08	LOOK FOR A WAY IN OR A WAY OUT	The successful look for a way in (engage). The unsuccessful a way out (escape).
6-Jun-08	IN THE MINORITY OR MAJORITY	Fitting in usually means being in the majority. To be YOU, you are in minority.
7-Jun-08	HELP OTHERS BUILD THEIR NETWORKS	Help others build relationships (networks) and in return they will help you too.
8-Jun-08	HAVE NO BOX IN THE FIRST PLACE	There's a saying: Think outside the box. Creative people don't even see the box.
9-Jun-08	HAVE INTELLECTUAL HUMILITY	Intellectual humility is asking questions even when you know the answer.
10-Jun-08	HARDEST TO SEE IN THE MIRROR	What we see in others is often the very thing we cannot see in ourselves.
11-Jun-08	FREEDOM TO DO IT THEIR WAY	Save your people from thinking, and they lose the ability to do it their own way.
12-Jun-08	DO THE UNFAMILIAR WELL	Embrace the new and be committed to do your best on the unfamiliar.
13-Jun-08	ABOUT MORE THAN JUST YOU	Encounter an extreme reaction and it's often about something more than you.
14-Jun-08	A HABIT WITH POWER	Practice thinking big, and you stretch your impossibilities into possibilities.
15-Jun-08	WHEN I SHOW UP	When you bring 100% into what you are doing...you always do a better job.
16-Jun-08	UGLIEST FEELING	It is the worst feeling when we settle for a life that is less than our potential.
17-Jun-08	OPENNESS AND WILLINGNESS	Great teamwork is about the willingness to be open with fellow team members.
18-Jun-08	NO POWER WITHOUT RESPONSIBILITY	The power to achieve is only available to us after we take responsibility.
19-Jun-08	TRUE EFFECTIVENESS	It's not about getting more done. It's about delivering more value with less effort.
20-Jun-08	SHARE A SENSE OF YOU	When you share your own experiences with others, you reveal you to others.
21-Jun-08	BUILD YOUR TEAM AROUND THE TALENT	Leaders build their team around the talent versus based on the positions.
22-Jun-08	WANT THE RESPONSIBILITY	In key moments, your best people want the responsibility while others avoid it.
23-Jun-08	COFFEE MACHINE CONVERSATION	Great companies have more challenging and thoughtful ad hoc conversations.
24-Jun-08	HOLD THE THOUGHT	Focused people can hold a thought long enough to see the right action.
25-Jun-08	IT'S THE EXPERIENCE THAT MATTERS	We forget the details, but the feeling of the experience is what we remember.
26-Jun-08	WHY SHOULD THEY BE MOTIVATED?	If we have problems answering this, we will have problems motivating others.
27-Jun-08	STEP BACK TO STEP FORWARD	You may need to step back and get the right perspective to step forward.
28-Jun-08	GIVE FEEDBACK ALL ALONG THE WAY	The best leaders provide constant feedback and help their people grow faster.
29-Jun-08	ALIGNMENT GROWS EVERYONE FASTER	When the goals are all aligned, it pulls everyone to a higher performance.

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Date	Title	Thought
30-Jun-08	PROGRESS IS NEVER A STRAIGHT LINE	A strength of purpose and character carry us forward even through the bad days.
1-Jul-08	DEFINE TALENT BROADLY	People can have specific talents, but It's building a diverse team that delivers.
2-Jul-08	DEFINE YOUR TEAM'S CULTURE	If you don't define the culture for your team...then you don't have control over it.
3-Jul-08	EVERY COMPANY NEEDS GROWTH	Without growth, you can't provide people opportunities equal to their potential.
4-Jul-08	DISTANCE TELLS THE DIFFERENCE	Distance uncovers poor leadership skills fast. You lead/not manage at a distance.
5-Jul-08	IDEAS ARE WHAT CHANGED	Key turning points in our lives have always been when our ideas changed.
6-Jul-08	WHAT IS IT ABOUT ME?	The successful adapt their approach for greater rapport with their people.
7-Jul-08	BURDEN OF WASTED POTENTIAL	We carry many burdens in life, but the largest burden is not using our potential.
8-Jul-08	LEARN ABOUT YOU	Others learn more about you from your behaviors versus what you say.
9-Jul-08	FROM A DIFFERENT POINT OF VIEW	Leaders have the ability to see situations from the other's point of view.
10-Jul-08	WHAT THEY LET BOTHER THEM	You can easily evaluate a person's maturity by observing what bothers them.
11-Jul-08	SUCCESS THAT MATTERS TO YOU	The only success that matters is the one YOU want (not your parent's or friend's).
12-Jul-08	SKILL THAT'S NEEDED	It takes INFLUENCE to drive a solution across the rubix cube of agendas.
13-Jul-08	PROBLEMS SPEED OUR DEVELOPMENT	The successful don't avoid their problems, as that slows their development.
14-Jul-08	PROBLEMS THAT PUSH YOUR LIMITS	If we ever are going to reach our potential, we need problems that push us.
15-Jul-08	EVERYTHING IS DRIVEN BY DECISIONS	It's the fundamental skill - DECISION MAKING. Some embrace it...some avoid it.
16-Jul-08	ONE STEP AT A TIME	No matter what we want to accomplish, we make it happen one step at a time.
17-Jul-08	WE ARE THE STARTING POINT	If only they... is not the way. All change in our lives starts with us, not others.
18-Jul-08	LEADERSHIP BENCH STRENGTH	You predict their future success by observing the quality of their future leaders.
19-Jul-08	AFRAID OF WHAT YOU WILL DO	I doing anything new for the first time, there will always be a little fear in all of us.
20-Jul-08	DISCIPLINE CAN MAKE US FEEL GOOD	People hate to discipline themselves to do it, but feel good after they did it.
21-Jul-08	ACTION FUELS OUR COMMITMENT	The best way to boost your commitment to anything is to take an action on it.
22-Jul-08	SHARE OUR PASSION	Get the people around you to share the same passion for the business.
23-Jul-08	ACTIONS WORTHY OF OUR POTENTIAL	A great question to evaluate our life...Are my actions worthy of my potential?
24-Jul-08	PROUD OF THE REPLAY	You drive more pride in teams when you get everyone replaying their success.
25-Jul-08	IMPROVES WITH EXPERIENCE	Every new experience is helping us to improve our future judgment. Don't be shy!

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Date	Title	Thought
26-Jul-08	REMEMBER TO CYCLE BACK	We have to cycle back from time to time to make sure everyone is staying up us.
27-Jul-08	WE MAKE IT RELEVANT OR IRRELEVANT	It's our CHOICE whether we let others impact our thinking, feeling AND ACTION.
28-Jul-08	PICK UP THE PHONE	Eliminate email tennis matches (the back AND forth) by picking up the phone.
29-Jul-08	DISCIPLINE COMES FROM WITHIN	Many people search for it from others. It has to be developed from within.
30-Jul-08	OTHERS LOOK DOWN, LEADERS LOOK UP	When everyone is depressed by the problem, leaders look for the way forward.
31-Jul-08	YES / NO	Two simple words, but they have a huge impact on how we use our time.
1-Aug-08	ADAPT OUR WAY TO SUCCESS	The ability to adapt is what separates the successful from the unsuccessful.
2-Aug-08	ALIGNED WITH WHERE YOU ARE GOING	Focus on spending time with people who are going in the same direction as you.
3-Aug-08	PASSION CREATES THE PERSONALITY	Unless you live your passion, you never reveal your true personality to others.
4-Aug-08	KNOW IS ONLY POTENTIAL	What we know only gives us potential. Achieving is realizing our potential.
5-Aug-08	FEEL WITHOUT THE EFFORT	People who are given something without the effort always have a shallow feeling.
6-Aug-08	IT'S ALL IMAGINATION	Dreams of what we want or fears of what we don't want is just our imagination.
7-Aug-08	BEYOND OUR REACH REQUIRES HELP	Unless we can accept help, we never consistently achieve beyond our reach.
8-Aug-08	PERFECT TIME IS NOW	Sooner than later is best. Even corrected mistakes create faster achievement.
9-Aug-08	INVEST IN PEOPLE WHO INVEST	The worst investment is helping someone who is unwilling to help themselves.
10-Aug-08	RIGHT QUESTION AT THE RIGHT TIME	Leadership success is often about asking the right question at the right time.
11-Aug-08	PULLS YOU TOWARDS YOUR GOALS	A powerful vision (a WHY) pulls your towards your goals (it's then never a push).
12-Aug-08	IMPORTANT QUESTION TO ANSWER	Once you can answer the question - What do I want? - it begins to happen.
13-Aug-08	TEST OF OUR ABILITY AND RESOLVE	Problems are simply a test of our ability AND resolve to reach our goals.
14-Aug-08	WE CAN ALWAYS START FROM TODAY	Whatever we didn't do, we always have the choice to start doing it from today.
15-Aug-08	FAIL TO ADMIT A MISTAKE	The failure to admit a mistake causes more damage than the mistake itself.
16-Aug-08	RAISE YOUR OWN BAR	Take leadership of your expectations before others place expectations on you.
17-Aug-08	INFLUENCE GROWS WITH INTEGRITY	Our integrity (consistency of BEHAVIOR) is the foundation of our influence.
18-Aug-08	IMPORTANT THING YOU WEAR	It's your expression, as it reveals your level of passion about what you are saying.
19-Aug-08	BY THE PERSON YOU ARE (BECOME)	Today's success comes from who you are. Tomorrow's from who you become.
20-Aug-08	SIMPLE PLUS CONSISTENT	Some simple habits done consistently create our success in life.

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Date	Title	Thought
21-Aug-08	WAIT AND YOU'LL BE LATE	Wait for all the answers, and stay behind those taking action right now.
22-Aug-08	ADAPT WITHIN OUR VALUES	The successful are constantly adapting themselves to what's required of them.
23-Aug-08	SILENT TREATMENT	Not talking is never making progress and viewed a reward versus a punishment.
24-Aug-08	COMPETITION WITH YOURSELF	The strongest competitors compete with themselves to fully use their potential.
25-Aug-08	STAY WITH IT	Everybody starts...but not everybody stays with it. Success is STAYING WITH IT.
26-Aug-08	PRIDE WITH HUMILITY	Pride without humility is ego. Pride with humility is power to change anything.
27-Aug-08	EXAGGERATED IMAGINATION	When positive - it's our dreams. When negative - it's our fears. Keep it positive.
28-Aug-08	BOTH TIME AND ENERGY	Our attention, especially in relationships, is the time and energy we put in.
29-Aug-08	RACE WITH NO FINISH LINE	The race to reach our potential has no finish line AND requires a constant focus.
30-Aug-08	OUR THINKING CAN LIMIT US	What limits most people are not other people, but their own thoughts.
31-Aug-08	COLLECTIVE PERSONAL RESPONSIBILITY	A company's success comes from a teamwork of personal responsibility.
1-Sep-08	IF YOU SAY IT, LIVE IT	People who always honor their commitments are thoughtful on what they say.
2-Sep-08	DRIVEN BY VISIBILITY	If performance is not visible to everyone, you never get full accountability.
3-Sep-08	DON'T STAY IN THE OFFICE	Do you get your best ideas in the office?...then invest in some time away.
4-Sep-08	BASED ON THE QUALITY OF THE TEAM	Long-term success comes from the quality of the team, individually/collectively.
5-Sep-08	STAY WITHIN OUR PRIORITIES	We always feel more fulfilled when we live our life within our priorities.
6-Sep-08	EXTRA ACTION EACH DAY	Success comes to the person who simply takes one more action than others.
7-Sep-08	TURN ON THE ATTENTION SWITCH	Others will pay attention when you talk about them or how it impacts them.
8-Sep-08	OBVIOUS IN AN OBVIOUS WAY	Discipline drives the successful to do the obvious when others won't.
9-Sep-08	MAKE THE RIGHT CHOICES	Goals we set and review frequently provide the right criteria for our choices.
10-Sep-08	LOOK TO YOURSELF FIRST	Build strong relationships by looking at ourselves first than to others to change.
11-Sep-08	HOW CAN I GET THE BEST FROM YOU?	Be surprised at how open & honest your people will be on what motivates them.
12-Sep-08	FIND THE SOLUTION, NOT THE FAULT	Successful leaders focus everyone on the solution first, and the learnings later.
13-Sep-08	EVERYTHING IMPORTANT, NOTHING IS	If everything is important, than nothing is. You can't give everything equal focus.
14-Sep-08	DRIVES YOU TO STAY OR MOVE	Our emotions can either keep us in our comfort zone or pull us to another place.
15-Sep-08	DIFFICULT PEOPLE HAVE AN ACT	Difficult people have better acting skills than others, and fills a need of theirs.

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Date	Title	Thought
16-Sep-08	DECISIONS AND FOLLOW-THROUGH	Do your follow through as decisions without actions can never deliver results.
17-Sep-08	BIGGEST PROBLEM IS YOU	If we are all honest, our biggest problem or barrier to success is ourselves.
18-Sep-08	FOR MORE THAN YOURSELF	Our lives continually grow richer when we live each day for more than ourselves.
19-Sep-08	LOOK FOR THE HARD STUFF	We always make more progress by focusing on the hard stuff first.
20-Sep-08	KEEP TO THE SCOPE	The challenge in leading projects is focusing everyone to the deliverable scope.
21-Sep-08	APPRECIATE THE CANDOR	Your people appreciate you telling it like it is, even if it is bad news.
22-Sep-08	MANAGED BY A TEAM	Complex business issues cannot be managed by just one person. Requires a team.
23-Sep-08	PERFORMANCE AND INNOVATION	Organizations must enable both today's performance AND future innovation.
24-Sep-08	AUTONOMY REQUIRES ACCOUNTABILITY	People want autonomy but not always want the accountability that comes with it.
25-Sep-08	CRAZY IDEAS DRIVE BREAKTHROUGHS	It is not always good to dismiss a crazy idea that your people bring to you.
26-Sep-08	SIMPLE CAN BE UNDERSTOOD	While the complex may look impressive, it's the simple that you will action more.
27-Sep-08	WILL IS CHARACTER IN ACTION	Character is the WILL to find a way and proud of your behavior on the journey.
28-Sep-08	WHY? THE MOST POWERFUL WORD	We often act out of habit until we ask ourselves "Why?". Ask "Why?" more often.
29-Sep-08	WHY IS THIS A MUST FOR ME?	A powerful MUST (a why!) gives you energy to make things happen faster.
30-Sep-08	WHOSE CAPACITY ARE YOU USING?	Unless you delegate decisions, you lead your team with only your own capacity!
1-Oct-08	WHO DO YOU SPEND TIME WITH?	There is an old saying that you become what you are around.
2-Oct-08	WEALTH MEANS YOU HAVE GIVEN VALUE	Money is a byproduct of giving value. To get more money, give more value.
3-Oct-08	WE PERFORM AS WE PRACTICE	The level of focus and intensity in our practice carries over into our performance.
4-Oct-08	VISION OF WHAT'S POSSIBLE	What would you accomplish with a constant message of what's possible for you?
5-Oct-08	UNDERSTAND THE ONE THING	Understand the one thing that you are great at and is also somewhat unique.
6-Oct-08	THINK HABITS DRIVE FEELING HABITS	Thoughts and feelings go together, and they are often the driver of each other.
7-Oct-08	SO SMART THEY STOP LISTENING	They think they already know what's being talked about and then stop listening.
8-Oct-08	REASONS FIRST, ANSWERS SECOND	Once you have the reasons, the answer become easier and more creative too.
9-Oct-08	QUIET YOUR MIND TO REFLECT	Reflection turns a learning into action...so quiet your mind to see it faster.
10-Oct-08	PROMISE TO YOURSELF	Keep promises to yourself and you build character to keep promises with others.
11-Oct-08	POWER OF RELATIONAL CAPITAL	Most people think of capital, think of money. The successful think relationships.

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Date	Title	Thought
12-Oct-08	OUR LIFE'S WORKING ASSUMPTIONS	Our beliefs are assumptions of what's possible or not...and they can be changed.
13-Oct-08	NEVER REGRET THE RISKS TAKEN	Our biggest regrets in life are the risks we didn't take, and should have taken.
14-Oct-08	MOMENT THAT INSPIRED YOU	The "moment" that inspired your life's direction...replay it often for extra power.
15-Oct-08	MAKE YOUR PAST USEFUL	Take the learning from past experiences to move forward faster.
16-Oct-08	LEARN TO HANDLE AMBIGUITY	Embrace the change and the ambiguity that comes along with it at the start.
17-Oct-08	LEARNING IS WITH EXECUTION	We have truly learned something when we put it into practice.
18-Oct-08	IT TAKES RISKS TO MAKE A DIFFERENCE	The safe road enjoys a difference others make. Take risks to make a difference.
19-Oct-08	INWARD BEFORE LOOKING OUTWARD	Remember, to see the change in others, begin by changing yourself first.
20-Oct-08	HAVE TO PLAY YOUR GAME	Competing with others often takes you off your own game which you play best.
21-Oct-08	NEW LEADERS EMERGE IN A CRISIS	Every crisis provides the opportunity for new leaders to step up.
22-Oct-08	GRATITUDE - A HABIT OF THE HEART	Be grateful and you become the person who always sees the opportunities.
23-Oct-08	GRATEFUL FOR	Whatever you are grateful for will always multiply in your life.
24-Oct-08	FLEXIBLE ON THE HOW	There is never a straight path to anything in life. Be flexible on the how.
25-Oct-08	FIRST RATE HIRE FIRST RATE	You can evaluate leaders by who you see them hire into their teams.
26-Oct-08	FILTER TO YOUR WORLD	Change your sub-conscious by consciously confirming the important each day.
27-Oct-08	FATIGUE IS RELATED TO OUR EMOTIONS	Do some activity anyway, and you will act your way out of that feeling of fatigue.
28-Oct-08	EARN TIME AND ATTENTION	The result of influence as earning the time AND attention of others.
29-Oct-08	DON'T WISH EASIER, WISH BETTER	By constantly working on our own growth, we will find more things easier for us.
30-Oct-08	DIFFICULTY = RESISTANCE TO CHANGE	Our level of resistance to change either makes the task easy or difficult.
31-Oct-08	DID I MAKE MY BEST EFFORT?	Ask "Did I make my best effort this week?"...and focus to do better the next week.
1-Nov-08	BODY LANGUAGE REVEALS THE REALITY	Very often people will say one thing and their body language will say another.
2-Nov-08	AVOID RISKING YOUR EGO	Never let your ego get so close to your position, that it's difficult to change it.
3-Nov-08	ADVANTAGE OF YOUR ADVANTAGE	Your advantage is at the intersection of your passion and strengths.
4-Nov-08	OUR GROWTH TARGET	Everyone has the same growth target. To grow to the size of their potential.
5-Nov-08	HOW WE SEE OURSELVES	More than other factors, how we see ourselves determines what we achieve.
6-Nov-08	OUR HOW CRITERIA	Will it help me grow if I do it this way? If yes, do it. If no, look for a better way.

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Date	Title	Thought
7-Nov-08	MAKE FASTER PROGRESS	In many individuals AND companies, progress = the pace of decision making.
8-Nov-08	BRING THE FUTURE FORWARD	The future becomes the present faster through more focused ACTION.
9-Nov-08	VIEW THE WORLD IN DIFFERENT WAYS	The start is always understanding people view the world in different way.
10-Nov-08	LOWER THE EMOTIONAL TEMPERATURE	Progress in arguments is never made until some emotion is released or removed.
11-Nov-08	NOT WORTH WINNING	Before starting an argument, ask yourself the question: Is it worth it?
12-Nov-08	EXTRA OF THE ORDINARY	A way of being extraordinary is to just always give a little extra of the ordinary.
13-Nov-08	UP UNTIL YOUR ABILITY TO MANAGE IT	Some can handle complexity better than others, because they can manage it.
14-Nov-08	DRIVER OF ORGANIZATIONAL DESIGN	The most important driver is the ability to deliver the right customer experience.
15-Nov-08	IMPORTANT PERSON TO INFLUENCE	It's ourselves...to influence others, we need to be able to influence ourselves first.
16-Nov-08	CONFIDENT PEOPLE ASK FOR HELP	They aren't afraid to ask, as they know it enables them to make faster progress.
17-Nov-08	IT IS ACHIEVED WITH OTHERS	It takes a team to accomplish the things that make the biggest difference.
18-Nov-08	FOCUS ON THE PAIN POINTS	When you address the pain points, you always get others paying attention to you.
19-Nov-08	DO IT FOR DIFFERENT REASONS	We decide the IMPORTANT for us, or we are not in the driver's seat of our lives.
20-Nov-08	KEEP THE SCOPE ON A DIET	A big problem for project leaders is letting others increase the project scope.
21-Nov-08	WHERE NO ONE CAN HIDE	Visibility of achievement creates a performance oriented culture.
22-Nov-08	POWER OF COMBINED IQ'S	Only rely on your own ideas, and you will be behind those who ask for help.
23-Nov-08	HIGH VALUE REQUIRES CLEAR VALUES	Companies delivering high value products AND services have very clear values.
24-Nov-08	AVOID THE ISLAND SOLUTIONS	Strong leaders drive processes to avoid island solutions across the company.
25-Nov-08	PLANTING SEEDS	Strong communicators plant seeds', as everything isn't done in one conversation.
26-Nov-08	TEMPTATION FOR THE EASY	The easy can be done anytime, but the important need to be done now.
27-Nov-08	EXPECT AND APPRECIATE	Successful leaders do both...expect great results AND celebrate them too.
28-Nov-08	COMMIT TO FINISH WHAT YOU START	Our persistence is really about making a commitment to finish whatever we start.
29-Nov-08	KEEP THE VALUES OF THE CULTURE	The values are a foundation. Lose the values AND you lose the culture.
30-Nov-08	CRAZY CAN BE A COMPLIMENT	Crazy means you are being unique...and unique creates a competitive difference.
1-Dec-08	IDEA + EXECUTION = SUCCESS	A great idea is only part of what's needed. Execution brings the idea to life.
2-Dec-08	THINK GOOD EVEN WHEN IT'S BAD	Things turnaround faster when we keep a positive attitude toward our situation.

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Date	Title	Thought
3-Dec-08	ATTRACT THE ENERGY OF OTHERS	The successful describe a powerful vision that attracts the energy around them.
4-Dec-08	RELATIONSHIPS AND KNOWLEDGE	Builds powerful relationships AND our knowledge with one action - LISTENING!
5-Dec-08	THINK DAILY	We achieve what we want faster by taking action on it EVERY DAY.
6-Dec-08	GIVE 100% RIGHT NOW	If you adopt the attitude of giving 100%, you will achieve success much faster.
7-Dec-08	ACCUMULATION OF SMALL PROBLEMS	Many of the big problems are really the accumulation of smaller problems.
8-Dec-08	OPINIONS OF OTHERS	We take the opinions of others as who we are, but need to treat as input only.
9-Dec-08	BREAK FREE FROM COMFORT	We have to stretch ourselves to grow if we want to use our potential.
10-Dec-08	USE OF CAN AND WILL	CAN has the meaning of someone can do it. Will has a meaning of I can do it.
11-Dec-08	ANSWERS WILL COME	The answers drive us forward...but only to ask the right questions.
12-Dec-08	INFLUENCED BY THOSE AROUND YOU	The impact of those around you is greater than you think. The right people there?
13-Dec-08	INPUT = OUTPUT	The quality of our efforts (input) determines the life we will enjoy (our output).
14-Dec-08	WHEN TIME IS LIMITED	You can accomplish a lot with limited time AND a due-date that cannot move!
15-Dec-08	BELIEF WITHOUT PROOF	The successful achieve it in their belief first...practicing belief without proof.
16-Dec-08	WHAT DO YOU REPLAY?	The replay of your past drives how you play in the present. Replay only successes.
17-Dec-08	WHAT DOES BALANCE MEAN FOR YOU?	We achieve more with less effort when we find what balance means to us.
18-Dec-08	WON'T ALL GET IT	When driving change, not everyone will support the change. That's life!
19-Dec-08	EXPERIENCE THEY REMEMBER	Services is just as much about the feelings as the facts. It's the experience.
20-Dec-08	DO THEY KNOW YOU CARE?	Successful leadership is very difficult if your people do not know that you care.
21-Dec-08	QUESTION OUR LAZY ASSUMPTIONS	Many problems are the result of lazy assumptions. Really think them through.
22-Dec-08	GROWS STRONGER WITH PRUNING	People grow stronger when they recover successfully from setbacks.
23-Dec-08	EVEN WHEN IT IS DIFFICULT	When doing right is a difficult thing to do, you only find the people with integrity.
24-Dec-08	HOW WE PACKAGE THE MESSAGE	The beginning AND ending determine if they listen AND what they remember.
25-Dec-08	WANT AND SETTLE	Most give up too quickly on what they WANT and decide to SETTLE for less.
26-Dec-08	PEOPLE VERSUS IDEA	The right people turn ordinary into extraordinary AND the wrong the opposite.
27-Dec-08	GET THE CULTURE RIGHT	Focus on getting the culture right, as it prevents more serious problems.
28-Dec-08	IT'S BETTER TO FAIL QUICKLY	When we fail quickly and recover quickly it gives to confidence to take more risks.

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Date	Title	Thought
29-Dec-08	PLAY IT SAFE IS RISKY	In today's world, playing it safe can often be the option with the most risk.
30-Dec-08	COLOR OUTSIDE THE LINES	To bring unique value to others we need to color outside the lines.
31-Dec-08	PASSION TO SOLVE PROBLEMS	Have a passion to solve problems and develop this passion in your people too.
1-Jan-09	GIVE VALUE UP FRONT	People see immediately you can make a difference when you give value up front.
2-Jan-09	AWAY/TOWARDS	Away motivation gets you off your butt, and towards stops you from sitting down.
3-Jan-09	IT COULD BE SELF DIRECTED	We often read too much in expressions. It's probably more about them than us.
4-Jan-09	COMMUNICATE IN THEIR STYLE	Get more action by communicating in the style they like to hear things.
5-Jan-09	LET THEM EXPLAIN THE IDEA	Your people will stop bringing you any ideas if you keep cutting them off.
6-Jan-09	LOWS IN ALL SUCCESSES	To achieve success, it is your drive and passion that pulls you through the lows.
7-Jan-09	YOU WILL NEVER GO IT ALONE	Focus on building strong business friendships, and you never have to go it alone.
8-Jan-09	CALM MAINTAINS A FOCUS	When we lose our calm we also begin to lose our focus (esp. on the important).
9-Jan-09	WILL TO FEEL STUPID	You won't try anything new or challenging unless you are willing to feel stupid.
10-Jan-09	WHAT YOU WANT OTHERS TO BE	If we want others to be a certain way, we need to be that person first ourselves.
11-Jan-09	NOT ESCAPING FROM	Rather than looking to a holiday, create a life you don't have to escape from.
12-Jan-09	NOT YET PROLONGS THE STATUS QUO	When people are saying "not yet"...they are really saying is "NO" to change.
13-Jan-09	CHALLENGE OUR JUDGMENT	We grow faster when by constantly putting ourselves in challenging situations.
14-Jan-09	HOLDING BACK HOLDS THEM BACK	Don't share constructive feedback with your people, and you slow their growth.
15-Jan-09	BECAUSE YOU ARE DIFFERENT	Get new learnings when re-reading, you are different than when you first read it.
16-Jan-09	WRONG TO BE RIGHT	If you never make a mistake, are you taking the needed risks to do your job right?
17-Jan-09	RESPECT BRINGS INFLUENCE	When you show respect...you get others listening; and that brings influence.
18-Jan-09	EVERYONE IS NOT A TARGET	You often hear "Everyone could buy my service". Everyone is not a target.
19-Jan-09	MOTIVATION FUELS COMMITMENT	Others might trigger it, but our commitment comes inside ourselves.
20-Jan-09	ALWAYS AND NEVER	Strong values can be defined by...I will "always" do this, and I will "never" do that.
21-Jan-09	WHAT YOU PRACTICE YOU BECOME	Thinking improves your focus, but practice makes it a habit; and habits make you.
22-Jan-09	MIGHT NOT BE THEIRS	Your important might not be their important. To influence, find their important.
23-Jan-09	CLEAR CONSISTENT FOCUS	A clear consistent focus considers everything else sort of "off their radar screen".

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Date	Title	Thought
24-Jan-09	BIGGER THAN THE OBSTACLES	Be strong and have the courage to be bigger than the obstacles in your way.
25-Jan-09	COMFORTABLE TO BE UNCOMFORTABLE	Faster growth comes by being comfortable continually taking on new challenges.
26-Jan-09	GIVE MEANING TO REALITY	Help your people see current situations in ways to take more action.
27-Jan-09	BLEND OF PATIENT AND PERSISTENT	Change requires leaders to be both patient and persistent at the right times.
28-Jan-09	WHAT NOT TO DO	Success is just as much about knowing what not to do as knowing what to do.
29-Jan-09	BIG IDEAS IN FEW WORDS	Leaders with great communications skills share their big ideas in a few words.
30-Jan-09	MANAGE YOUR ATTENTION	You gain better rapport and more influence by giving others your full attention.
31-Jan-09	MIND THAT NEVER CLOSES	Your sub-conscious mind is in the driver's seat, and driving your habits.
1-Feb-09	GREAT WAY TO RAISE YOUR GAME	The best way for leaders to grow faster is to hire people better than themselves.
2-Feb-09	CHAMPION OF YOUR BOSS'S VISION	Those who understand their boss's vision, will always move ahead of others.
3-Feb-09	BALANCE OF URGENCY AND PATIENCE	There are times when having a little patience pays off in the long run.
4-Feb-09	AWARENESS HELPS TO LET GO	Unless we are aware of causes, not just symptoms, we never really letting go.
5-Feb-09	EXPAND YOUR THINKING TO CHANGE	Expand your thinking, it's always uncomfortable not to change along with it.
6-Feb-09	SHARE THE SAME ASSUMPTIONS	Most problems in solutions come from people not sharing the same assumptions.
7-Feb-09	MAKE OTHERS FEEL SPECIAL	What would you do to support people who make you feel special?
8-Feb-09	LITTLE WAY GOES A LONG WAY	Go a little out of your way to help others, and it can make a big impact.
9-Feb-09	GIVE IDEAS THE NEEDED TIME	Great ideas need time to take hold in all the key people to move them forward.
10-Feb-09	THEIR USE OF THEY	Learn about your culture by observing how much the word "They" is used.
11-Feb-09	WORDS CREATE PICTURES	Our language is important, as it creates pictures in the minds of others.
12-Feb-09	PAIN AND PRIDE	There's pain in reaching a tough goal. Pain is temporary, but pride lasts forever.
13-Feb-09	BE UNCOMFORTABLE IS A GIVEN	To chase your potential, you will need to get comfortable being uncomfortable.
14-Feb-09	SHARE THE DREAM	Everyone sharing the same dream, but bringing different strengths and talents.
15-Feb-09	AT LEAST THEY ARE AVAILABLE...NO	Initiatives fail when leaders settle for people who were available, but not capable.
16-Feb-09	TALENT TO DEVELOP TALENT	The talent to develop talent is what drives the creation of powerful organizations.
17-Feb-09	SEE IT IN A DIFFERENT LIGHT	The successful see opportunities others don't, see problems in a different light.
18-Feb-09	SHOW YOU CARE FIRST	Unless others feel you care, it doesn't matter about your communication skills.

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Date	Title	Thought
19-Feb-09	SAY AND HEAR NO	We have to say NO to stay FOCUSED, and hear NO in order to make a big IMPACT.
20-Feb-09	QUICK TO COMPLIMENT OTHERS	People confident in their own abilities are quicker in complementing others.
21-Feb-09	OUT OF YOUR COMFORT ZONE	Too comfortable! Set a goal and go make it happen. That will pull you out of it.
22-Feb-09	HOW MUCH DO YOU WANT IT?	How much do you want it? Everything needs to start with a commitment.
23-Feb-09	HELP PEOPLE THINK IT THROUGH	The best leaders help people think through problems to find their own solutions.
24-Feb-09	ALLOW THE IDEA TO LIVE	Give new ideas the right level of discussion before people get too judgmental.
25-Feb-09	FROM OUR ACTIONS	The way that expresses who we are, and much more than whatever we could say!
26-Feb-09	MAKE MISTAKES, DON'T REPEAT THEM	Successful people make lots of mistakes, but rarely repeat the same ones.
27-Feb-09	FOCUS ON THOSE NECESSARY EVILS	Do the important first, even if you don't enjoy it (the necessary evils).
28-Feb-09	DESIRE AND EXPECTATION	Desire fuels your dreams, expectation provides confidence to overcome anything.
1-Mar-09	DECIDE YOU WANT TO LISTEN	Many don't hear what others say...just waiting for when it is their time to talk.
2-Mar-09	CONTROL OVER YOUR DESTINY	Success is defined in many ways. Success = having control over your destiny.
3-Mar-09	ATTITUDE DRIVES PERFORMANCE	With a poor attitude, you never get the help from others to perform at your best.
4-Mar-09	ACCOUNTABILITY ATTRACTS	Those who feel accountable for their actions get more help from others too.
5-Mar-09	ABILITY TO REMAIN CALM	People with strong influence under pressure have the ability to remain calm.
6-Mar-09	HAVE MORE OPTIONS	The successful have more options than others and courage to make the choices.
7-Mar-09	TOGETHER MORE THAN ALONE	A look at synergy: it's having the ability to achieve more together than alone.
8-Mar-09	FROM THE OUTSIDE IN	Take your business to the next level by looking at it from the outside in.
9-Mar-09	WHY? AND WHAT IF?	Innovation grows the more your people are asking both Why? and What If?.
10-Mar-09	KEEP OUR OBJECTIVITY	Get people challenging each other, but with everyone keeping their objectivity.
11-Mar-09	ATTENTION AND CARING GO TOGETHER	Once it begins to lose your attention, you also begin to care less about it.
12-Mar-09	EMOTIONAL CONNECTION	Make an emotional connection by treating your people as individuals.
13-Mar-09	INTERESTING QUESTIONS	More interesting by asking interesting questions than trying to be interesting.
14-Mar-09	TOUGH AND HONEST	Leaders with long-term success ask tough questions and give honest answers.
15-Mar-09	LET GO OF WHAT YOU ARE GOOD AT	As you rise in an organization, you have to let go of something you are good at.
16-Mar-09	STYLE DIFFERENT THAN YOURS	If you share the same goals and values, a different leadership style is not an issue.

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Date	Title	Thought
17-Mar-09	REALITY IS THE DOOR TO CHANGE	Understand today's reality, in order to learn to embrace the future.
18-Mar-09	CREATIVE PARANOIA	Practice creative paranoia by continually questioning your assumptions.
19-Mar-09	LEAD THE CULTURE	Leaders know long term success comes from having the right company culture.
20-Mar-09	STRETCH THE POSSIBLE	Don't define a line where the possible ends...continually stretching the possible.
21-Mar-09	TAKE RESPONSIBILITY FOR YOURSELF	A step forward in life begins with you taking greater responsibility for yourself.
22-Mar-09	LONG-TERM CHANGE IN BEHAVIOR	Successful people rely on core habits that have been with them for the long-term.
23-Mar-09	WON'T LIKE THE ANSWER	Don't be afraid to ask yourself questions where you won't like the answer.
24-Mar-09	REMOVE THE NOISE FROM FEEDBACK	Feedback helps us grow when we remove the noise and hear what to change.
25-Mar-09	LOCKED OUT OF THE FUTURE	When you are locked in the past, you are also locked out of your future.
26-Mar-09	BOND STRONGER THAN THE MONEY	Money provides focus, but for teamwork it's a shared why beyond the money.
27-Mar-09	LACKING SOMETHING YOU CAN'T GIVE	The worst hire is someone who lacks something you can't give (an inner drive).
28-Mar-09	OUR BIGGEST OBSTACLE	Your past can be an obstacle. It's just a learning, and does not define your future.
29-Mar-09	SIMPLE IN THE SPECIFIC	Some strategies look complicated, but are simple when you look at the specifics.
30-Mar-09	OPERATIONAL CAN BE DELEGATED	It's very difficult to steer the ship if you are always needed in the engine room!
31-Mar-09	GET THEM READY FOR IT	Start early in developing your future leaders to take more responsibility.
1-Apr-09	WRONG BY RIGHTING A WRONG	Jump in and try to fix your people's problems, you prevent them from growing.
2-Apr-09	ASK FOR THE MOST IMPORTANT	What your people think is important reveals their focus and accountability.
3-Apr-09	WAS THE JOB FINISHED?	If things fall apart right after you leave, then you have not really finished the job.
4-Apr-09	CHANGE THE WAY THEY THINK AND FEEL	The successful have the ability to change the ways others think and feel.
5-Apr-09	REALITY IS SOMETHING YOU LEARN	Our reality is developed by what we learn about each other and how we mature.
6-Apr-09	DESERVED AND UNDESERVED	Welcome criticism; use the deserved to get better, but forget the undeserved.
7-Apr-09	INTANGIBLES DRIVE TANGIBLES	Intangibles, such as influence/company culture, drive measurable achievement.
8-Apr-09	YOU CAN'T BE TOTALLY IN CONTROL	If you are chasing your potential, you won't always be totally in control.
9-Apr-09	LACK OF TRUST=LOST MONEY	With a lack of trust you lose teamwork to solve problems / exploit opportunities.
10-Apr-09	COMPLEX PROBLEMS REQUIRE A TEAM	Solving complex problems depends on the quality of people you bring together.
11-Apr-09	CONNECT PRACTICE TO PERFORMANCE	Performance "in the moment" comes from simulating the "moments" in practice.

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Date	Title	Thought
12-Apr-09	LET YOUR PEOPLE IMPRESS YOU	Never let your ego get in the way of growing others. Let them impress you.
13-Apr-09	INACTION IS THE BIGGEST RISK	Our biggest risks in life come more from a lack of action than the actions we take.
14-Apr-09	ABILITY TO HANDLE DISCOMFORT	Talent doesn't always win. Some can't handle the discomfort of stretching.
15-Apr-09	CLOCK NEVER STOPS RUNNING	Time versus money is the scarcest resource we have, so treat it appropriately.
16-Apr-09	AVOID BEING BLIND TO YOURSELF	The source of our biggest problems are from not understanding our behavior.
17-Apr-09	PROBLEMS ONLY YOU CAN FIX	Focus on problems that require your drive and input to solve.
18-Apr-09	MAKE IT EASIER OR HARDER	Remove obstacles and help make it easier for your people to be successful.
19-Apr-09	LIFE IS A MESSAGE	How you live your life sends a message to others what your life means to you.
20-Apr-09	AVOID MAKING OTHERS FEEL WRONG	One of the best ways to lose influence is to tell them that they are wrong!
21-Apr-09	SUCCESS BELONGS TO EVERYONE	Make your people's success feel as both an individual and a team achievement.
22-Apr-09	DELEGATE TO RAISE YOUR GAME	Do things you shouldn't be doing, and it's really difficult to raise your game.
23-Apr-09	EXPERIENCE IS PERSONAL	For others to remember, find ways so they see what it means to them.
24-Apr-09	LET THE CONFLICT HAPPEN	Stronger alignment comes after conflict is expressed versus people keeping silent.
25-Apr-09	RIGHT OR WRONG OFF THE TABLE	Get faster solutions to problems by leaving right and wrong off the table.
26-Apr-09	MARKING TIME = TIME IS UP	Life is a continuous improvement. When you begin marking time...time is up.
27-Apr-09	STORY BEHIND THE NUMBERS	Share the story behind the numbers versus having others create their own.
28-Apr-09	DO THEY WANT TO HEAR MORE?	You got their interest, when they want to hear more about what you are sharing.
29-Apr-09	THEY ALREADY FOUND THEM	Don't try to hide your weaknesses, as others always find them before you do.
30-Apr-09	FORCES YOU TO GET BETTER	Spend more time with people better than you, and you can't help but get better.
1-May-09	CULTURE IS A PRIORITY	Focus on results, but understand that culture enables great results to continue.
2-May-09	ASK IS BETTER THAN TO GUESS	Successful leaders aren't afraid to ask questions, and even the very basic ones.
3-May-09	CARE BEFORE CONFRONT	If they know you care, you can challenge in ways they will listen.
4-May-09	STRENGTHS AND "BUZZ"	Your strengths drive your success. Get a buzz doing it, you will be happy too.
5-May-09	NOT TOLD TO DO	Build the motivation and discipline to do the required without being told.
6-May-09	DANGER IN "DON'T" RULES	"Don't" rules end up getting others focused on what you don't want them to do.
7-May-09	YOU DEFINE YOU	Don't let others define who you are...define that for yourself.

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Date	Title	Thought
8-May-09	ABOVE, BUT NOT BEYOND	Success leaders have higher expectations than others (stretch to use potential).
9-May-09	YOU LIVE WITH YOUR CHOICES	Our choices define our life, and a better life always comes from better choices.
10-May-09	GET IT RIGHT... WHICH TIME?	Expect a few mistakes when attempting anything big for the first time.
11-May-09	RELATIONSHIP TO THE TEAM	Define team success as an "AND"...it's about both individual AND team success.
12-May-09	UNCOMMON OF COMMON SENSE	It's common sense to do the important first, but it's often uncommon in practice.
13-May-09	CLOSE THE GAP	Close the gap between today's reality and what could be tomorrow's reality.
14-May-09	SOMETHING SPECIAL	Create something unique and the feeling of being part of something special.
15-May-09	LEAVES NO ROOM	Just think positive and it leaves no room for the negative.
16-May-09	EMBRACE THE RIGHT STORYLINE	Embrace the right thoughts in our heads versus the wrong ones.
17-May-09	LET OTHERS HAVE SOME SUNSHINE	Successful leaders give credit for their organization's success to their people.
18-May-09	BEST INVESTMENT	Every person with great success understands their best investment is them.
19-May-09	STRETCH YOUR COMFORT ZONE	Our personal growth is driven by stretching our comfort zone each and every day.
20-May-09	BOTH COMING OUT WINNERS	A successful negotiation (most value) has both parties coming out winners.
21-May-09	UNDERSTAND YOUR PLACE IN IT	We move into an extra gear when we know the difference we are meant to make.
22-May-09	ASSOCIATED WITH PROBLEMS	Talk only when you have a problem, and others associate you with problems.
23-May-09	DISCUSS BEHAVIOR, NOT THE PERSON	Make an impact on others by discussing specific behaviors, not personalities.
24-May-09	WHAT YOU CAN'T COMPROMISE ON	You tell a great deal about others by observing what they can't compromise on.
25-May-09	DEFINE AND COMMUNICATE REALITY	Successful leaders ensure others understand what they are trying to change.
26-May-09	CLEAR AND SHORT	Know the power of words; where less is more and being clear is the top priority.
27-May-09	SORRY FOR VERSUS ANGRY ABOUT	Maturity is when we feel sorry for versus angry about others poor behavior.
28-May-09	MOVE THINKING WITH AWARENESS	Unless you increase your awareness, you will never really change your thinking.
29-May-09	THEN DON'T ASK THE QUESTION	A way to destroy rapport quickly is to ask a question and not listen to the answer.
30-May-09	CHANGE THEY CAN BELIEVE IN	When others believe in the change, they own the change too.
31-May-09	NO MYSTERY IN MASTERY	It takes effort to become a master, with some people willing and some not.
1-Jun-09	GOOD SELL IS NOT A TELL	Successful selling is more about listening than talking...the same for leadership.
2-Jun-09	LOOK BELOW THE SURFACE	Look below the surface and uncover people's true motivations.

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Date	Title	Thought
3-Jun-09	MAKE THE MOST OF WHAT YOU GOT	The best way to get the most of what you got is to get started now.
4-Jun-09	OUTGROW YOUR PROBLEMS	Be a great problem solver and keep growing beyond your problems.
5-Jun-09	WHICH THOUGHTS TO BELIEVE	Success and happiness are created by choosing what thoughts to believe.
6-Jun-09	HOW OFTEN DO YOU TALK ABOUT IT?	If you think it is important, and don't take action; will others think it is important.
7-Jun-09	CONFUSING STYLE WITH INTENT	Look deeper to make sure you are not confusing a person's style with their intent.
8-Jun-09	RE-WRITE YOUR PERCEPTION OF REALITY	Every step change in our lives begins with re-writing what we think is possible.
9-Jun-09	WHERE THEY HAVE TO SEE IT	Find ways to put their most important goals in their face all day and every day.
10-Jun-09	PREVIEW TO YOUR FUTURE	Your thinking is a preview to your future, but only action can make it a reality.
11-Jun-09	KNOW WHAT QUESTIONS TO ASK	Leadership is knowing the right questions, and asking them at the right time.
12-Jun-09	KEEP YOUR EGO IN CHECK	Let your confidence show up in your empowerment of others versus in your ego.
13-Jun-09	EXCUSES ARE HIDING FROM OURSELVES	When we make excuses, we are trying to avoid a behavior we need to change.
14-Jun-09	BEFORE OTHERS CHALLENGE YOU	The successful have an internal drive and don't wait to be driven by others.
15-Jun-09	MOST IMPORTANT TIME	The most important time is NOW. Achievement is accumulated NOW's.
16-Jun-09	EXPLANATION THAT'S NOT NEEDED	Simple apologies are more effective than providing an excuse.
17-Jun-09	PERFORMANCE AND CAPACITY	Unless you delegate, you limit your team's performance to your own capacity.
18-Jun-09	LEARN MORE BY TAKING ACTION	We learn more (and learnings stay with us longer) by taking action. Stop waiting!
19-Jun-09	READY WHEN IT COMES	Success is created by continually developing ourselves so we are ready when the opportunity comes.
20-Jun-09	BELIEF IS A CHOICE	Achieve success by making better choices on what you believe about yourself.
21-Jun-09	FAITH OVER FEAR	Fear/faith come from an unknown. Conquer fear (negative) with faith (positive).
22-Jun-09	UNDERSTAND VALUE IN THE SAME WAY	Business takes off when our customers understand our value in the same way.
23-Jun-09	SELECTIVE ATTENTION	We can't give everything our full attention...only the things that matter.
24-Jun-09	DISCIPLINE YOUR THINKING	We all have answers. It's disciplining our thinking (focus) to find them faster.
25-Jun-09	TO REALLY LEARN IT, TEACH IT	We never truly understand something until we have to teach it to others.
26-Jun-09	HELP OTHERS SOLVE THEIR PROBLEMS	The best way to become successful is to help others solve their problems.
27-Jun-09	SWEAT THE RIGHT DETAILS	Successful leaders follow-up on details...not all details...only the right ones.
28-Jun-09	DISCIPLINE EARLY ON	Implement the right discipline in processes at the start versus when you need to.

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Date	Title	Thought
29-Jun-09	STOP AUDITIONING FOR OTHERS	Until you have confidence in you, you always audition for others approval.
30-Jun-09	SERIOUSLY, BUT NEVER PERSONALLY	Use feedback to improve your performance, but never take it personally.
1-Jul-09	MAKE A START	Very often our full inspiration doesn't kick in until we make a start.
2-Jul-09	POINT US TO CONCLUSIONS	Difficult to reach the right conclusions if you start with the wrong assumptions.
3-Jul-09	LACK OF CONFIDENCE	Speak in negatives, and you show your lack of confidence to others
4-Jul-09	CHANGE YOUR PERSPECTIVE	Happy and successful people have the ability let go of a negative perspective.
5-Jul-09	KEEP YOUR BOSS HAPPY	Your quality of life is in direct proportion to how well you keep your boss happy.
6-Jul-09	STOP MAKING EXCUSES	Great success starts with taking total responsibility for YOU (means no excuses).
7-Jul-09	CONDITIONS TO GET THEIR FEEDBACK	Create the conditions to get constant feedback from others; we will grow faster.
8-Jul-09	DREAM FROM THE HEART	Our dreams is our passion...it's emotional. The heart creates the impossible.
9-Jul-09	MORE IS OFTEN LESS	Less is more memorable than more...others can only do what they remember.
10-Jul-09	OUR MOST COMPLEX SKILL	A complex skill that needs continuous development is our communications.
11-Jul-09	MAKE IT FEEL PAINFUL	Make the customer's problem feel very painful and then show them the solution.
12-Jul-09	WHEN CHANGE IS FREE	A design change before starting is free...change it later costs time and money.
13-Jul-09	EVERYTHING "IS" BY COMPARISON	Can never call it good or bad without a comparison...you need a benchmark.
14-Jul-09	GROWN COMFORTABLE WITH	What you have grown comfortable with might be holding you back.
15-Jul-09	LIFT YOUR VISION	Lift your thinking beyond the horizon (to where you make a bigger difference).
16-Jul-09	DEPENDS ON THE CONTEXT	If you were in another's shoes, you might even have said the same things!
17-Jul-09	THEIR JOB AND YOUR JOB	Delegating is a way of making sure that your job isn't part of doing their job.
18-Jul-09	POWER IN DELAYING JUDGMENT	When brainstorming, get more ideas by not judging each idea right away.
19-Jul-09	VAGUE IS NOT MANAGEABLE	Many leaders create their own trouble by not making their expectations clear.
20-Jul-09	PLEASURE AND PAIN IN BEING RIGHT	It feels great to be right, but you become a pain if you to tell everyone you are.
21-Jul-09	EMOTIONS ARE CONTAGIOUS	Others pick up emotions you show to them. Are you proud of what they pick up?
22-Jul-09	HARD PART OF THE JOB	Do the hard tasks first each day, and the rest of the day appears easier.
23-Jul-09	THINK BETTER BY THINKING LESS	Think all the time about it, and you dig a rut. A break often brings fresh thoughts.
24-Jul-09	BAD BEFORE GREAT	Everyone who is great at what they do was bad at it in the beginning.

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Date	Title	Thought
25-Jul-09	STICK WITH WHAT WORKS	Unimportant: stick with what works; Important: needs change to stay current.
26-Jul-09	FIRST ARE ALWAYS OLD	With brainstorming, first ideas are always old ones...then the new ones will come.
27-Jul-09	PERFORMANCE EARNS FREEDOM	When performance exceeds expectations, you earn freedom in doing your role.
28-Jul-09	NON-NEGOTIABLE BEHAVIORS	A team's values are the non-negotiable behaviors that everyone buys into.
29-Jul-09	BEYOND THE MOMENT	Stay inspired to make it happen beyond the moment that triggered it.
30-Jul-09	OBSERVE AND ABSORB	Successful leaders are great observers, pick up key insights to lead in better ways.
31-Jul-09	PERFORMANCE OVER FEELINGS	Success comes faster by not letting feelings get in the way of our performance.
1-Aug-09	TAKE HITS TO YOUR PRIDE	Don't be afraid to try something new, even if you might take a hit to your pride.
2-Aug-09	CAN'T BE CONSTRAINED BY REALITY	To get breakthrough ideas and game-changers, we can't be constrained by reality.
3-Aug-09	TO VERSUS ABOUT	Talk directly to people about an issue versus talking about them to others.
4-Aug-09	WILL TO INVEST IN YOU	You always get more support from your boss when you deliver on your promises.
5-Aug-09	CONSISTENT DOESN'T MEAN THE SAME	Successful leaders treat their people in a consistent way, not in the same way.
6-Aug-09	AVOID FILTERING YOUR WORLD	Focus is important for action, but for creativity it's expanding our awareness.
7-Aug-09	LASTS LONGER THAN THE THOUGHT	How you made them feel will remain longer than how you made them think.
8-Aug-09	ONE THING	Know the one thing they want others to remember after the conversation.
9-Aug-09	DO BETTER	Some tell others why they know better. The successful focus on DOING better.
10-Aug-09	ACTION IS AN EYE OPENER	The more action you take...the more opportunities you will see.
11-Aug-09	NOTHING IS FOR EVERYONE	Poor marketing always starts with saying, "this is for everyone".
12-Aug-09	HELP CREATE THEIR PERCEPTIONS	Successful communicators help others to create the right perceptions.
13-Aug-09	SEEING A WAY FORWARD	We need to see far enough to begin taking action and always the view improves.
14-Aug-09	WE GROW INTO OUR DREAMS	Dreams have a way of both focusing and powering our growth.
15-Aug-09	SERIOUS AND FUN	You should be serious in choosing your passion, but have fun in living it.
16-Aug-09	CHANGE WHAT THEY ARE TELLING	You change others behavior when they change the stories they tell themselves.
17-Aug-09	LINES OF COMMUNICATION!	Good communication in teams goes beyond the lines...to whatever is required.
18-Aug-09	IMPROMPTU IS PREPARED	Great impromptu remarks were prepared by living a life of varied experiences.
19-Aug-09	WITHIN YOUR SWEET SPOT	Life at the intersection of passion and strengths makes the impossible possible.

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Date	Title	Thought
20-Aug-09	POWER SUPPLIER OR POWER DRAINER	Two types of people. Do you supply power to others or do you drain their power?
21-Aug-09	BREAK IT AND MAKE IT BETTER	Improvement is fixing what's broken, and breaking what's working to work better.
22-Aug-09	NOT ACCEPTING EXCUSES	A high performance culture has people accepting responsibility...no excuses.
23-Aug-09	CHART YOUR OWN PROGRESS	Define your own performance standards and charts your own progress.
24-Aug-09	WHAT YOU LET DEFINE YOU	Stay in the driver's seat of life by making choices in what you let define you.
25-Aug-09	NEVER AS GOOD OR BAD	Happiness is keeping a perspective. They are never as good or bad as we think.
26-Aug-09	BEST WAY TO FEEL GREAT	One of the best ways to feel great is to focus on helping others.
27-Aug-09	BEST WAY TO BE LOST	The successful tend to get more lost in their passion than the unsuccessful.
28-Aug-09	WHY SHOULD I CARE?	When trying to influence others, help them answer "Why should I care?".
29-Aug-09	SEE ACTION FASTER	Keeping things simple is important, as it helps others to see their actions faster.
30-Aug-09	NO EMOTION, NO DECISION	Managers often don't make a decision if they don't feel they need to make it now.
31-Aug-09	LACK OF EXPANDED THINKING	Most limits are self imposed, and are created by not expanding our thinking.
1-Sep-09	CLARITY CREATES MEANING	Influence is about creating "meaning" in others, and begins with being very clear.
2-Sep-09	CLARITY DRIVES CONFIDENCE	Get clear on the right path...provides the confidence to make it happen.
3-Sep-09	HIRE PEOPLE BETTER THAN YOU	You gain a powerful organization when all leaders hire people better than them.
4-Sep-09	DIFFERENCE THAT REALLY MATTERS	All things being equal, the person with the best communications abilities wins.
5-Sep-09	TEAMWORK BEGINS WITH ME	If you can't deliver to your commitments, can you be a good team member?
6-Sep-09	DRIVEN/COMPETITIVE	Compete with others and you focus on them and not doing your best
7-Sep-09	TRY AND FAIL	Since we learn more by making mistakes, we should never be afraid to try.
8-Sep-09	TELL IT LIKE IT IS	Tell it like it is in ways that others will be motivated to ACT (make a change).
9-Sep-09	DEVELOP TEACHERS	When you are passionate about what you learn, you then share it with others.
10-Sep-09	PROBLEMS IN EVERY GOOD IDEA	Don't be stopped by problems, as good ideas always have big problems to solve.
11-Sep-09	SEE IT THE SAME WAY	Good communications get everyone seeing it the same way for consistent action.
12-Sep-09	VALUES OR RULES	Poor performing teams have many rules, with great performance a few values.
13-Sep-09	HOW AS IMPORTANT AS WHAT	To influence, how we communicate can even more important than what we say.
14-Sep-09	EMOTIONS COLOR THE LENS	Our emotions always drive the view we take on our experiences.

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Date	Title	Thought
15-Sep-09	DEFINED BY WHO YOU ARE	Happy people define themselves by who they are versus a status achieved.
16-Sep-09	HIRE PEOPLE WHO CARE	Committed and caring people will often outperform people with greater talent.
17-Sep-09	SUSTAINABLE GAINS	Unless you keep growing your people, you ever sustain the gains in your business.
18-Sep-09	CHANGE WHILE YOU HAVE MOMENTUM	Enable your people to see change as positive even when things are positive .
19-Sep-09	BY SOMETHING BIGGER THAN YOU	Success is measured by the difference you make for others versus just for yourself.
20-Sep-09	GREAT ANSWERS, WRONG QUESTION	Many people don't achieve success because they ask the wrong question.
21-Sep-09	RELATIONSHIPS MAGNIFY STRENGTHS	Our key relationships both encourage and support us in using our strengths.
22-Sep-09	REAL WINNERS SHARE THE GLORY	Be quick to acknowledge the people who contributed to your success.
23-Sep-09	THROUGH THEIR EYES	Focus on how others will hear it (think), and how they will see it (act).
24-Sep-09	STOCK ANSWERS ARE OUT OF DATE	In a fast paced business world, what was once true is no longer true.
25-Sep-09	SEE IT IN A DIFFERENT WAY	Take a different view on your problem to see more solutions.
26-Sep-09	MAGNIFY IMPACT	Your sub-conscious magnifies your main focus, so focus on the positive.
27-Sep-09	LEARN AND INNOVATION	Keep fueling your creativity. Make continued learning your most important goal.
28-Sep-09	IT'S NEVER TOO LATE	Many successful people achieved their success late in their lives. Start today.
29-Sep-09	GET BACK TO THE BASICS	The successful never lose them, as the basics are the foundation for their success.
30-Sep-09	FOCUSED HAVE FEWER THOUGHTS	The successful have fewer thoughts, able to hold thoughts longer to see action.
1-Oct-09	DECISIONS ARE THE POWER OF CHANGE	What decision do you need to make in order to make a major step forward?
2-Oct-09	COMMITMENT = NO EXCUSES	Having commitment really means no excuses are acceptable.
3-Oct-09	BEST USE OF MY TIME RIGHT NOW?	Ask "What's the best use of my time right now?" to make better choices each day.
4-Oct-09	BEING YOURSELF	Focus your life on your passion, and you will be able to be yourself more often.
5-Oct-09	CONNECT PROMISES AND EXECUTION	In successful companies, there is a strong connection between sales and service.
6-Oct-09	CONSIDER YOUR ASSUMPTIONS	The assumptions are important, as bad assumptions create a wrong start point.
7-Oct-09	TAKES YOU PAST YOUR TALENT	Many have achieved beyond their talent with the discipline to put in the effort.
8-Oct-09	WHEN RULES ARE USED FOR EXCUSES	With poor customer service, rules become a barrier to do the right thing.
9-Oct-09	LOOK INSIDE YOURSELF	Taking personal responsibility and not looking outside yourself to blame others.
10-Oct-09	NOT MAKING DETRACTORS DISTRACTERS	Game changers never let others take their attention away from their goals.

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Date	Title	Thought
11-Oct-09	GET YOUR EGO OUT OF THE WAY	Think you have all the great answers, and you don't listen to others who do.
12-Oct-09	DO IT ONCE	Do more things once. Do it right the first time, and you won't have to do it over.
13-Oct-09	FOR THEMSELVES	When they do it more for themselves than for you, team success comes faster.
14-Oct-09	IMPROVEMENT REQUIRES SPECIFICS	Many improvements don't happen as people don't get to specifics of the change.
15-Oct-09	FAMILIAR LOSES OUR ATTENTION	When we act on auto-pilot, we lose our attention on our habits and Behaviors.
16-Oct-09	CHANGE YOU TO CHANGE YOUR WORLD	Waiting for others to change for your benefit is allowing others to drive your life.
17-Oct-09	LISTENING PROVIDES MORE VALUE	We provide more value to others by listening...than providing them any answers.
18-Oct-09	TRY IS AN UNSUCCESSFUL WORD	"Try" opens the door to excuses. The successful will either "do" or "don't".
19-Oct-09	ONCE IT IS VISIBLE TO EVERYONE	The way to get someone to change their bad behavior is to shine a light on it.
20-Oct-09	SIGNIFICANCE IS FUELED WITH ACTION	In life, you can never make a big difference without taking lots of action.
21-Oct-09	FRAME THE PRESENT MOMENT	You achieve what you want by framing the present moment with the big picture.
22-Oct-09	FUTURE REQUIRES IMAGINATION	We have a better chance to live the future we want if we imagine it in detail first.
23-Oct-09	HOW YOU DEAL WITH THE MESSENGER	You see their maturity by how they deal with the messenger of bad news.
24-Oct-09	SET THE STANDARD AND KEEP IT	A long-term business sets the standard for their industry and keeps it.
25-Oct-09	ENTHUSIASTIC AS	Your customers will be only as enthusiastic as your employees are.
26-Oct-09	HELPED YOU GET THERE	You fuel your energy by thanking the people who helped you get there.
27-Oct-09	NOT IMAGINED IT YET	Unless you imagine the future, you end up following others who imagined theirs.
28-Oct-09	TELL OTHERS THEY ARE IMPORTANT	You don't have to say anything to tell others they are important; just listen.
29-Oct-09	SHORT, SIMPLE AND RELEVANT	Communications short, simple and relevant will always be remembered.
30-Oct-09	FEEL OF WHO THEY ARE	Leaders get others to think different, and feel different about who they are.
31-Oct-09	WHO OWNS THE WHAT	Team success is the combined individual responsibility...the who behind the what.
1-Nov-09	COULD YOU TELL ME MORE?	Others feel good because they're talking and you get info to see the right action.
2-Nov-09	GREAT HABITS=LESS EFFORT	Get more effective by creating a few great habits that impact everything else.
3-Nov-09	IT TAKES YOU ON A RIDE	When you are living your passion, it pulls you through any barriers in your way.
4-Nov-09	SLOW CAN CREATE SPEED	Extra time up front to gain understanding and buy in drives faster execution.
5-Nov-09	TRUST OPENS EARS	Whenever there is a lack of trust in an team...people stop listening to each other.

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Date	Title	Thought
6-Nov-09	HELPS YOU VISUALIZE SUCCESS	A plan to achieve our goals helps us to visualize success in more details.
7-Nov-09	WAKE UP YOUR POTENTIAL	Bring a focus to your passion and you will wake up the potential that is inside you.
8-Nov-09	RESPONSIBLE FOR THEM GETTING IT	Feel responsible that your people clearly understand the direction.
9-Nov-09	IS IT A "SHOULD" OR A "MUST"?	For the important, change "Should" to "Must", and make the commitment.
10-Nov-09	DISTURBING OUR VIEW OF THE WORLD	The more we learn, the more we constantly re-evaluate our view of the world.
11-Nov-09	ACHIEVEMENT EARNS FLEXIBILITY	Bosses are more flexible in managing you when you achieve your commitments.
12-Nov-09	WE DON'T HAVE ALL THE ANSWERS	Never be afraid to use the brains around you to get the best solutions.
13-Nov-09	IMAGINATION'S POWER	The power to get what you want increases when you imagine your life with it.
14-Nov-09	IN THE MOOD TO LISTEN	Before others are in the mood to listen, what you say to them is not really heard.
15-Nov-09	INVOLVEMENT CAPTURES ENERGY	Until you involve your people, you don't really get their energy.
16-Nov-09	IS MY BUT BIG?	People with a big BUT have an excuse for everything! I would have done it, BUT...
17-Nov-09	WISDOM REQUIRES EXPERIENCE	What you learn gives knowledge + What you apply gives Experience = Wisdom.
18-Nov-09	WHAT YOU DISMISS	When you dismiss what others say, you are revealing more of you than you think.
19-Nov-09	CUT THE ALLOTTED TIME	To get people to focus more in meetings, cut the allotted time.
20-Nov-09	PAY ATTENTION TO NON-VERBAL CLUES	The non-verbal clues often will tell you more about others than what they say.
21-Nov-09	STORIES CARRY THE IDEAS	People will remember stories, and then recall the ideas and information shared.
22-Nov-09	DISADVANTAGE TO ADVANTAGE	A little fresh thinking can turn a disadvantage into an advantage.
23-Nov-09	CONSISTENTLY DOING IT	The unsuccessful often do what the successful do...not just consistently enough.
24-Nov-09	SIMPLICITY AND CONVICTION	Marry the simple (more actionable) with conviction (do whatever it takes).
25-Nov-09	DECISION VERSUS WISH	A decision without action is just a wish.
26-Nov-09	WHEN IT COUNTS	Preparation enables us to deliver our top performance when it counts.
27-Nov-09	TREAT TIME AS MONEY	Successful people treat time as money...(managing it well)...because it really is.
28-Nov-09	USE 1-1'S TO TEST ALIGNMENT	Use 1-1 time with others is to check if you have good alignment on the goals.
29-Nov-09	OPTIONS GIVE YOU FREEDOM	They give you the freedom of choice. Nothing worse than I had no choice!.
30-Nov-09	EARLY WINS ENERGIZE YOUR PEOPLE	Setting up some small early wins creates the energy to go after the big ones.
1-Dec-09	OPTIONS DRIVE BETTER DISCUSSIONS	Your most powerful discussions come when you have options to discussion.

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Date	Title	Thought
2-Dec-09	CLEAR DIRECTION FOR YOUR ACTIONS	Call it dreams, visions, goals, etc...we all need a direction that guides our actions.
3-Dec-09	NEXT CHALLENGE	Successful people don't ever want to retire. They look for their next challenge.
4-Dec-09	KEEP YOUR KEYS	Without a direction, you are being driven where everyone else wants to go.
5-Dec-09	RAISE THEIR SELF-ESTEEM	Light the fire in others, and your help turn potential into action.
6-Dec-09	RAISE OR LOWER	Expectations...the successful raise them, while the unsuccessful lower them.
7-Dec-09	TALENT IS JUST RAW MATERIALS	Those who achieve great success invest the time to turn their talent into VALUE.
8-Dec-09	HOW YOU VIEW CHANGE	People's outlook on life is very much tied to how they view change.
9-Dec-09	DISCOVERS	Great people skills always discover more about others (and more about you too).
10-Dec-09	THANK YOU IS REVEALING	The way people thank you or don't thank you, reveals a great deal about them.
11-Dec-09	NOT WHAT YOU DO	Can't define you by what you do. When you stop doing it, you stop being you!
12-Dec-09	WE KNOW IT, BUT DON'T ALWAYS DO IT	Key daily habits make the difference. We know them, but don't always do them.
13-Dec-09	INNOVATION IS IN THE APPLICATION	Innovation can be about doing the basics in better AND more consistent ways.
14-Dec-09	TAKE DECISIVE ACTION	Decisions confirm choice and direction, but nothing happens until we take action.
15-Dec-09	DEFINE IT TO FULLY USE IT	People fully use their potential when they clearly understand their strengths.
16-Dec-09	ATTITUDE, CONCENTRATION, EFFORT	Progress is created with a good attitude, a focus on the important and action.
17-Dec-09	WITH TIME TO ACT	Set milestones that allow enough time to help your people achieve on schedule.
18-Dec-09	INTERNAL COMMITMENT FIRST	Make an internal commitment (to yourself) before ever committing to others.
19-Dec-09	THINK IN THE CRITICAL MOMENTS	What you think in preparation drives what you think in your critical moments.
20-Dec-09	RIGHT LEVEL OF FORMALITY	Procedures are key, but should not discourage creativity in getting the job done.
21-Dec-09	MORE THAN THE JOB DESCRIPTION	No one becomes successful by just doing what is defined on their job description.
22-Dec-09	GENERATE YOUR OWN POWER	You won't get very far in life if you are always looking for others to motivate you.
23-Dec-09	SIMPLE, BUT NOT SIMPLISTIC	Successful leaders keep it simple, but keep it real by not overly-simplifying things.
24-Dec-09	VALUE OF ADDITIONAL INFORMATION	Think about the right info up front you need to make a faster decision.
25-Dec-09	SEE FROM THEIR RIGHT PERSPECTIVE	It's thinking from THEIR perspective that helps us to see the right perspective.
26-Dec-09	UNDERSTAND WHAT COULD GO WRONG	Success has a better chance if you prepare for/eliminate what could go wrong.
27-Dec-09	OUR EMOTIONAL NEEDS MET	High EI people get their needs met without negatively impacting others.

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Date	Title	Thought
28-Dec-09	PROVIDE THE RIGHT VISIBILITY	It's important to give your key people visibility throughout the organization.
29-Dec-09	INCREASE YOUR GRATITUDE	People who express gratitude are always attracting more to be grateful for.
30-Dec-09	PROVIDE TRUSTED ADVICE	You get strong influence with others when known for providing trusted advice.
31-Dec-09	ENSURE ALL SOLUTIONS CONSIDERED	Ensuring all possible solutions are considered drives better overall solutions.
1-Jan-10	IF - THEN HAPPINESS PROBLEM	The successful decide to be happy and others set conditions for their happiness.
2-Jan-10	IF CARRIED OUT WITH SENSITIVITY	Even the most difficult conversations are easier if carried out with sensitivity.
3-Jan-10	TAKES THE GUESSWORK OUT	Invest time with your key people across the team, and it's obvious what's needed.
4-Jan-10	NEVER ALLOW A BAD DAY TO BE VISIBLE	Successful people look past their problems and just get on with it.
5-Jan-10	IDEAS INTO ACHIEVEMENT	Successful leaders drive ideas into action and more important into achievement.
6-Jan-10	WAIT FOR OR CREATING IT	The unsuccessful wait for their future, while the successful start creating it.
7-Jan-10	CLARITY AND ACTION	Invest in thinking time to get clear in what you want and the action to get it.
8-Jan-10	BEST AT DEVELOPING THE BEST	Successful leaders hire the best and make them even better.
9-Jan-10	NEW COMBINATIONS OF THE DIFFERENT	Creativity is often about finding ways of using the old in new combinations.
10-Jan-10	ON THE CRITICAL PATH OF EVERYTHING	Leaders who don't delegate find themselves on the critical path of EVERYTHING.
11-Jan-10	MY WHY	The successful are strong enough to live their OWN WHY.
12-Jan-10	TRANSFORM FROM I TO WE	First time leaders have to transform their focus from my success to OUR success.
13-Jan-10	KEEP REALITY IN VIEW	By keeping it real, we bring more people along on the journey to the future.
14-Jan-10	WHY POWERS WAY	When the why is strong, it often lights a path to the best way to deliver on it.
15-Jan-10	WE NEED LOVING CRITICS	The honest feedback from those who care help us to improve the most.
16-Jan-10	TOLERATE OPPOSING VIEWS	Influencing comes faster by having the patience to listen to their views first.
17-Jan-10	SIMPLE DRIVES ADAPTABILITY	Make it complex, and it's hard to quickly adapt our approach when it is needed.
18-Jan-10	SERVE YOUR TEAM	Successful leaders focus on serving their team. The unsuccessful..the opposite.
19-Jan-10	LOSING TRACK OF TIME	If we are working in our passion, we tend to lose track of our time (enjoying it).
20-Jan-10	LIFTED BY THE CHALLENGES	Our view on challenges determine how much we grow and what we accomplish.
21-Jan-10	KEEP ON CHANGING	Be willing to constantly take yourself out of your comfort zone...to change.
22-Jan-10	DECISIONS NEED CHOICES	Choices give confidence that you thought through all aspects of the decision.

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Date	Title	Thought
23-Jan-10	CONNECTED WITH YOUR INTENTIONS	Everyone has intentions, but only the successful connect daily habits to them.
24-Jan-10	COMMITMENTS TO YOURSELF	Keep more commitments to others by keeping ALL commitments to yourself first.
25-Jan-10	HIGH PRICE FOR ARROGANCE	There's a high price for arrogance, and it's usually paid when it hurts the most.
26-Jan-10	CHALLENGE YOURSELF FIRST	The successful improve their weaknesses before others point them out.
27-Jan-10	QUALITY TIME WILL TELL	The quality time you invest with others shows how you value your relationship.
28-Jan-10	UNDERSTAND WHERE THE ENERGY IS	When creating partnerships, understand where the common energy is.
29-Jan-10	OPPOSITES WORKING TOGETHER	People with different strengths working together multiply versus add the value.
30-Jan-10	ACCEPT FEEDBACK	The successful search for and accept feedback, and then they take action on it.
31-Jan-10	DEFINED BY WHAT WE DO	Our priorities are defined by what we do versus what we say (or what we think).
1-Feb-10	ALONE RANGER	A lone ranger finds themselves alone when they need help the most.
2-Feb-10	TWO EXPERIENCES	The successful experiencing success in their mind first. Achieving it the 2nd time.
3-Feb-10	WORTH SHARING = WORTH READING	Find what you are reading is not worth sharing, change what you are reading.
4-Feb-10	START WITH WHAT WORKS	When taking over any new team, start with what works and build upon it.
5-Feb-10	BEYOND YOUR OWN BIAS	Seek the input from others so that you can evaluate beyond your own bias.
6-Feb-10	WHAT YOU MAKE A PRIORITY	It turns out that what you make a priority makes you. What are your priorities?
7-Feb-10	BUILD THE FEELING IN OTHERS	Successful leaders touch the hearts of their people just as much as their heads.
8-Feb-10	LEARN IN EVERY CONVERSATION	We learn more from our interactions with others than any book could provide.
9-Feb-10	WITHIN RISKS ARE OPPORTUNITIES	The best opportunities are only uncovered after we take some risks.
10-Feb-10	TRANSFORM PRESSURE INTO ENERGY	The successful turn the pressure to perform into energy to make it happen.
11-Feb-10	GET OUTSIDE YOUR EGO	Your blind spots to improve if you get outside your ego and listen to feedback.
12-Feb-10	THOUGHT AND ACTION GO TOGETHER	Never leave a good thought without defining an action to make it happen.
13-Feb-10	DIFFERENCE IN HEART AND HEAD	Skills can be equal, but people with more passion and discipline achieve success.
14-Feb-10	UNKNOWN AND KNOWN	The start of doing anything new is about turning the unknowns into the knowns.
15-Feb-10	CHANGE COURSE IN TIME	Constant feedback/review enables a course change (if necessary) in time.
16-Feb-10	STRONG SHARED UNDERSTANDING	Teams always move faster when everyone has a shared understanding.
17-Feb-10	WEAKNESS ANOTHER'S STRENGTH	As leaders, we should be putting decision making in people's strengths.

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Date	Title	Thought
18-Feb-10	LIMITED BY YOUR IQ	Not delegating decision making, and you limit your team by your own IQ!
19-Feb-10	CHOICE, BUT NOT CONTROL	Can't control people or circumstances, but we can CHOOSE how we respond.
20-Feb-10	CONFIDENCE AND HUMILITY	Our humility enables us to ask advice and our confidence on what advice to use.
21-Feb-10	LISTEN TO CRITICISM	Listen to criticism and we can fine-tune our strengths into world-class skills.
22-Feb-10	SOME CAN!	Why is it that some leaders can do what you think you don't have time to do?
23-Feb-10	BE UNREASONABLE	Reasonable = comfortable, but comfortable means you are not growing.
24-Feb-10	WHEN BOTH OPTIONS WILL WORK	Leaders earn their pay when two or more options will work. It's time to decide.
25-Feb-10	KNOW + DO = A LIFE	Successful leaders DO what they know, and this enables either success (action).
26-Feb-10	USE THE POWER IN YOUR TEAM	Use the full power in your team when everyone is sharing their ideas.
27-Feb-10	PRESSURE WITH LESS STRESS	Pressure is always there. When people know WHY; they have less stress.
28-Feb-10	DEBATE TO SUCCESSFULLY CREATE	A healthy debate produces better solutions, and easier to implement ones too.
1-Mar-10	GIVE PEOPLE SPACE TO GROW	If you are tightly controlling your people's activities, where is their space to grow?
2-Mar-10	MAKE OTHERS FEEL GREAT	Make your people feel great...as people who feel great do great work.
3-Mar-10	FOCUS TIME FOR OUR FOCUS	Unless we invest quality time in key focus areas, we can never achieve our goals.
4-Mar-10	THROUGH ACTION VERSUS STUDY	You develop judgment through action (experience), and not by what you read.
5-Mar-10	TAKE THE PAIN EARLY	Most people avoid difficult conversations that only get more difficult with time.
6-Mar-10	DEEPER EMOTIONAL BENEFITS	Focus on the deeper emotional benefits and you always gain more influence.
7-Mar-10	REMOVE THE STOP TO START	To move forward, focus on what stops you and DECIDE to starting changing now.
8-Mar-10	WHAT ACTUALLY MATTERS MOST?	What actually matters most is getting started. Can't achieve what you don't start.
9-Mar-10	KEEP SOME CONSTRAINTS	Constraints drive creativity, so don't allow growth to remove the constraints.
10-Mar-10	CHANGE YOUR MIND	Only people who don't grow never change their mind. Learning impacts thinking.
11-Mar-10	CHANGE YOUR THOUGHT PATTERNS	To make significant changes in your life, you have to also change how you think.
12-Mar-10	PLEASING EVERYONE IS IMPOSSIBLE	Only one thing that's impossible in this world. We can never please EVERYONE.
13-Mar-10	LOST CREDIBILITY	More people lose credibility from a lack of action versus taking action.
14-Mar-10	WHAT AM I WAITING YOU?	The reasons why we procrastinate don't make sense. Take ACTION right now.
15-Mar-10	YOUR BEST TO ATTRACT THE BEST	People who create value for others attract people who can create value for them.

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Date	Title	Thought
16-Mar-10	GUIDES DIRECTION AND CHOICE	Our plans help guide the direction and the choices of the daily actions we take.
17-Mar-10	CONFIDENT PEOPLE APOLOGIZE	With mistakes, your credibility takes a hit by making excuses versus apologizing.
18-Mar-10	STRETCH YOUR IMAGINATION	Before you can ever create stretch goals, you have to stretch your imagination.
19-Mar-10	WHAT ARE YOU TELLING YOURSELF?	Stopped more by what we tell ourselves versus others telling us we can't.
20-Mar-10	NEED BOTH TO DRIVE CHANGE	Being clear on both where we are going and also what is the reality now.
21-Mar-10	EMOTIONALLY POWERED WORDS	Maturity is using the right emotionally powered words at the right time.
22-Mar-10	ENABLER VERSUS RESULT	View money as an enabler, and you make a bigger difference to the world.
23-Mar-10	ENERGY FOR ACTION	Grow your ability to trigger energy in your people for action.
24-Mar-10	WANDER CAN CREATE WONDER	When you let your mind wander...you dream up ideas that create wonder.
25-Mar-10	EXCITEMENT AMPLIFIES IMPATIENCE	When we get excited, we need to listen and bring others along with us.
26-Mar-10	FOCUS IS A COMPETITIVE ADVANTAGE	Everyone gets same amount of time, so create a focus to make the best use of it.
27-Mar-10	UNEXPECTED CONNECTIONS	People can open doors to opportunities we never even considered before.
28-Mar-10	SMALL ENABLES BIG	Small talk creates the right rapport for others to participate in the big talk.
29-Mar-10	CAPABLE OF MORE	Get your people seeing all their capabilities and then using them too.
30-Mar-10	PASSION WANTS MORE	When you are living your passion, you want to make a bigger difference.
31-Mar-10	EXAMPLES DRIVE CLARITY	People understand new concepts quicker when they are given a few examples.
1-Apr-10	MAGNIFIES OR DEFLATES	The tone we use can either magnify or deflate the impact of what we say.
2-Apr-10	RELEASES YOU, NOT OTHERS	Whenever you forgive others, it doesn't release them, it releases you.
3-Apr-10	WHAT THEY KNOW	Always lay a foundation for your key messages. Don't assume what others know.
4-Apr-10	WANT TO BE NEEDED	Immature leaders say when being challenged to delegate. "...but what will I do?".
5-Apr-10	RATIONALE AND REASONS ARE LIMITING	People often part with their money for a feeling versus any rationale or reasons.
6-Apr-10	SAYING IT IN MULTIPLE WAYS	Share important points in multiple ways and a better change one will stick.
7-Apr-10	WHEN VISION MEETS REALITY	It's really bringing into reality the vision of what we wanted.
8-Apr-10	BELIEVE YOU DESERVE IT	If you don't believe you deserve it, you never take the possible actions to get it.
9-Apr-10	ULTIMATE STRETCH GOAL	Can achieve more than you imagined if your goal to use all of your potential.
10-Apr-10	MAKE THE COMMITMENT OR NOT	It's not a lack of skill to get what you want. It's a lack of commitment.

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Date	Title	Thought
11-Apr-10	CREATE A NO LONGER TO DO LIST	Find the time for what you want to do...by stopping what you shouldn't be doing.
12-Apr-10	INSPIRATION'S FUEL	You fuel your inspiration more by taking action than from a motivational feeling.
13-Apr-10	SURROUNDED WITH THE RIGHT PEOPLE	They have to be different than you...with strengths in your areas of weakness.
14-Apr-10	NO'S CAN POWER A BIG YES	You never focus on your most important goal without saying a few NO's each day.
15-Apr-10	NOT POSSIBLE NOT TO...	Successful people often rule out in their minds the possibility of failure.
16-Apr-10	EVERYTHING IS A CHOICE	Take 100% responsibility for your choices or give the keys to your life to others.
17-Apr-10	LIVE IT TO LIVE IT	Imagine yourself enjoying the dream life (living it) to power your actions to get it.
18-Apr-10	STAY FOCUSED IN THE MOMENT	The successful have the ability to give 100% attention to what they are doing.
19-Apr-10	HOW PEOPLE'S INPUT IS BEING USED	Explain how their input is being used, and they will help you again the next time.
20-Apr-10	FEEL THE END RESULT	Power to achieve what we want comes more from our feelings than our thoughts.
21-Apr-10	CURIOSITY DRIVES CREATIVITY	To get creative, get curious about the world around you and go make a difference.
22-Apr-10	HAVE IT IN YOU AS WELL	You have it in you to achieve what others have achieved. You haven't used it yet.
23-Apr-10	DELIVER THEN DISCUSS	Deliver first. It earns you the right to discuss what's needed to deliver even more.
24-Apr-10	GROW YOURSELF TO BE IT	Spot a person not investing in their own growth. They always say that's not me.
25-Apr-10	TRUST AND GRATITUDE	Successful team members trust each other and grateful for their achievements.
26-Apr-10	YOUR FOCUS LIGHTS THE PATH	When you don't have a focus, you are constantly going down paths lit by others.
27-Apr-10	TUNE INTO YOUR INTUITION	We often have to take a break and quiet ourselves in order to hear our intuition.
28-Apr-10	FEELINGS CRAVE ACKNOWLEDGMENT	Successful leaders know the power in recognizing their people's achievements.
29-Apr-10	THINGS ONLY YOU CAN DO	I'll let others do what they can do, so I can focus on WHAT ONLY I CAN DO.
30-Apr-10	TRANSFER THE TRUST	Give opportunities to prove their trust or you will be involved in everything.
1-May-10	SIMPLE TRUTHS ARE TIMELESS	The simple (both in values or solutions) is timeless...and you take action faster.
2-May-10	RESPONSIBILITY FOR YOUR MISTAKES	A strength of character is displayed when we take responsibility for our mistakes.
3-May-10	REMEMBER	Some remember better than others as their emotions don't stop them listening.
4-May-10	ONE THING YOU CAN'T LOSE	Our integrity is the foundation from which we build the strong relationships.
5-May-10	IT'S ABOUT THEM, NOT THE CHANGE	People are not really against the change, but are unwilling to change themselves.
6-May-10	FIRST 10 SECONDS	In interactions with others, we gain or lose our influence in the first 10 seconds.

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Date	Title	Thought
7-May-10	CUSTOMER TALKING, YOU WINNING	An old saying in sales: if the customer is talking, you are winning. Really listen!
8-May-10	COMFORTABLE BEING UNCOMFORTABLE	You never grow by doing the same things. Get comfortable being uncomfortable!
9-May-10	BOTH EXCITEMENT AND FEAR	Your goals aren't big enough if they don't both excite you and scare you.
10-May-10	ACTION PREDICTS THE FUTURE	Nothing gets accomplished without action, and actions today predict your future.
11-May-10	SELL THE DECISION ONWARD	Successful leaders know how to extend their influence on key decisions.
12-May-10	CLARITY DRIVES DIFFICULT TO DOABLE	Difficult is doable when we have the clarity to always see the next action.
13-May-10	DONE EVERYTHING YOU'VE COULD	When we have done everything we could to help them...then it's time to let it go.
14-May-10	WHY DO I BELIEVE THIS?	Understand the WHY behind what you believe to get more out of life than others.
15-May-10	EFFORTLESS, BUT VALUED	A successful life is using your passion (feels effortless) to deliver value to others.
16-May-10	LEARN, USE AND ACHIEVE	Some learn, don't use. Some use, don't achieve. Successful learn, use & achieve.
17-May-10	CHOICES THAT CREATE A DIFFERENCE	The successful are strong enough to make choices that create a difference.
18-May-10	ARROGANCE CREATES BLINDNESS	Think you know it all and you can miss opportunities that are right in front of you.
19-May-10	MANAGING RISK REQUIRES TEAMWORK	The impact of risks can triggered from different points in the business processes.
20-May-10	STARTS WITH CULTURE, NOT PROCESSES	Excellence starts with values, principles, attitudes versus process improvement.
21-May-10	YOUR OWN LEADER	It's about doing what's necessary before someone else needs to tell you to do it.
22-May-10	ILLUSION OF AN AGREEMENT	Fail to discuss details and keep the conversation general...what's been agreed?
23-May-10	CULTURE BUILT FOR CHANGE	There are many types of company cultures. The successful ones enable change.
24-May-10	REQUIRES INTENSE COLLABORATION	If you want to make fast change, strong collaboration is a key enabler.
25-May-10	CREATE PSYCHOLOGICAL SAFETY	Unless people feel safe to express themselves, they always hold back something.
26-May-10	REDUCING YOUR FEAR OF FAILURE	Fail and recover...the less we fear failure and the more confidence we gain.
27-May-10	APPRECIATE WHAT WE HAVE	The people who appreciate what they have tend to get more of what they want.
28-May-10	AT ONE TIME A GOOD IDEA	An old process was a good idea in the past, but it must be updated now.
29-May-10	INFLUENCE IS AN INSIDE GAME	We can't influence by complaining from the outside...we need to be IN the game.
30-May-10	KEEP IT CLEAR	The successful have one thing in common. They are able to keep a CLEAR focus.
31-May-10	MORE UPFRONT THINKING	Invest in upfront thinking, and we end of doing less to achieve what we want.
1-Jun-10	CULTURE/LEADERSHIP LINK	We can never develop and maintain the right culture without strong leadership.

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Date	Title	Thought
2-Jun-10	LEARN FROM THE BEST	Speed your development by asking people who do it well about how they do it.
3-Jun-10	WHAT YOU MAKE A BIG DEAL	For some, a small annoyance is forgotten, for others it's a big deal for hours.
4-Jun-10	1 HOUR MEETINGS!	Does every meeting outcome need an hour? Set meetings with different timings.
5-Jun-10	ONE IS NOT ENOUGH	To make a big difference, you can't do it along. You need help...so go find them.
6-Jun-10	TELL OTHERS WHO YOU ARE	Your habits tell a lot about you. Would you like what you habits say to others?
7-Jun-10	PLANS CAN REDUCE MISTAKES	Invest in planning, it helps avoid the mistakes missed by overlooking the obvious.
8-Jun-10	BEYOND WHAT IS BEING SAID	Good communicators understand the real messages behind what is being said.
9-Jun-10	SHARE THEIR ENTHUSIASM	Enable creative ways for your people to share their enthusiasm with each other.
10-Jun-10	UNCOVERS MORE OF WHAT THEY FEEL	Have you ever noticed that great leaders use the word WHY more than others?
11-Jun-10	BUILD THE PICTURE FOR THEM	Your people get the message faster when you first build the picture in the minds.
12-Jun-10	YOU CAN'T SKIP THE BASICS	Leaders using tips and tricks without learning the basics will easily get found out.
13-Jun-10	BEGIN FROM DAY 1	Start developing key stakeholder relationships from the 1st day in any new role.
14-Jun-10	WHEN YOU NEED TO INTERVENE EARLY	When you see the conflict moving in the wrong direction...it's time to intervene.
15-Jun-10	HOW DID I DO?	Take more action by asking yourself each week: How did I do this week?
16-Jun-10	ACCORDING TO OUR PRIORITIES	Achieve what you want faster by defining it a priority, and keep it in front of you.
17-Jun-10	HAVE THE SAME RISKS	It's just one world, and everyone has the same risks. Some freeze, others act.
18-Jun-10	ONLY IF YOU LOOK FOR IT	Many people don't find their ideal life because they aren't looking for it.
19-Jun-10	WHEN IT MUST BE DONE	Isn't it amazing the drive AND energy we have when it MUST be done.
20-Jun-10	DON'T FORGET THE WHY	Never leave a discussion on the WHAT without discussing the WHY.
21-Jun-10	STRESS CANNOT BE AN EXCUSE	Understand you to know when to include stress-relieving activities in your week.
22-Jun-10	POWER OF MOMENTUM	The successful know momentum helps keep a positive perspective each day.
23-Jun-10	SLOW LEARNER VERSUS QUICK DOER	Maybe a slower learner, but never a slow doer. Slow to learn, but fast to act.
24-Jun-10	CREATE A NEW NORMAL	It requires willpower until we invest the time to create a new permanent habit.
25-Jun-10	SMOOTHS OUT THE BUMP	A great attitude smooths out bumps and enables progress in difficult times.
26-Jun-10	QUESTIONS CONTROL CONVERSATIONS	Stay in control of your conversations by asking great questions.
27-Jun-10	STAND FOR SOMETHING	People who take a stand on something bring purpose and meaning to their lives.

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Date	Title	Thought
28-Jun-10	CAN DO ATTITUDE	People with a CAN DO attitude always find ways to deliver on their commitments.
29-Jun-10	TEAM WITH COMPLIMENTARY SKILLS	A powerful team with diverse strengths brings great power when put together.
30-Jun-10	BIT OF SHOWMANSHIP	In getting our key messages across to others, we need to entertain and inform.
1-Jul-10	WHEN USING OUR UNIQUE TALENTS	Winning in life always begins with using our unique talents to make a difference.
2-Jul-10	SEE FOR THEMSELVES	Teaching others works when others can see it for themselves.
3-Jul-10	SOMETHING NO ONE ELSE IS DOING	Bring new thinking to an old problem, and you can do what no one else is doing.
4-Jul-10	READ IT AGAIN TO SEE MORE	It is the 2nd or 3rd time through reading it that we see more ideas to action.
5-Jul-10	START BY THINKING BIG	Better to think big and reduce our aims, than to think small AND build up it up.
6-Jul-10	OBSESSED WITH THE RIGHT STUFF	The unsuccessful are obsessed with problems, the successful with opportunities.
7-Jul-10	ALLOW LIFE TO SURPRISE US	Success and happiness is focusing on the important, and flexible on the rest.
8-Jul-10	PERCEPTION IS NOT A CONSTANT	The perception of us is continually shaped by our daily actions and behaviors.
9-Jul-10	DELIVER VALUE TO OTHERS	People who achieve consistent long-term success are focused on delivering value.
10-Jul-10	OVERCOMING OUR FEAR	Everyone experiences fear, and the way to overcome it is taking ACTION.
11-Jul-10	CONFIDENCE AND TRUST	The confidence to make it happen, and the trust to work together to do it.
12-Jul-10	STORE IT FOR ACTION	Learn something, then ask: How would I apply (take action on) this to my life?
13-Jul-10	LOOK IN THE RIGHT PLACE	We often look to others for answers when all the solutions start within ourselves.
14-Jul-10	INTEGRITY WITH YOURSELF	Integrity with others is built upon the foundation of our integrity with ourselves.
15-Jul-10	WHY AND WHEN BEFORE THE HOW	Once you know WHAT you want, the WHY and WHEN will help power your HOW.
16-Jul-10	WE ARE NEVER A FINISHED PRODUCT	The way to stay young is to never stop growing. Learn something new each day.
17-Jul-10	FORGET WHAT WILL THEY THINK?	People surrender the keys to their life when directed by what others think.
18-Jul-10	HAPPINESS DOESN'T HAVE A WHEN	Too many people say: I'll be happy when.... Happiness is a NOW, not a when.
19-Jul-10	AIM HIGH TO USE YOUR POTENTIAL	We never get to use our potential without aiming higher and higher all the time.
20-Jul-10	GO THROUGH SOME CONFUSION	With change, we need to go through some confusion until we regain our clarity.
21-Jul-10	ADD EMOTION TO YOUR IMAGINATION	Feelings can add power to our thinking. Imagine it and the feelings of having it.
22-Jul-10	NOW CREATES THE NEXT	What we do today is either bringing the future we want closer or further away.
23-Jul-10	CHALLENGE THE PROCESSES	All processes lose effectiveness over time. Allow people to challenge processes.

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Date	Title	Thought
24-Jul-10	NEW IN THE RIGHT DIRECTION	It's about doing something new that's taking you closer to your goal.
25-Jul-10	NOT EASILY DONE	The habits necessary for success are easy to understand, just but not easily done.
26-Jul-10	WHAT ARE YOU EXCITED ABOUT?	Hesitate when answering this question...it means you should ask it more often!
27-Jul-10	CONSTRAINTS CAN BE AN ADVANTAGE	Constraints drive us think with a different focus than others with no constraints.
28-Jul-10	KEEP FRUSTRATIONS TO OURSELVES	Leaders who let their frustrations out, also lose influence at the same time.
29-Jul-10	HOW DO YOU DEFINE A GOOD DAY?	Well...It's every day! It's just that some days are better (more good), than others.
30-Jul-10	INTENTION CREATES A DIRECTION	When we create a powerful intention, we create a direction for all our actions.
31-Jul-10	ADD THE BY WHEN?	The next time you say, That looks like a good thing to do... ask yourself By When?.
1-Aug-10	IT'S ALL INSIDE US	The change we want in others is achieved by a change in ourselves first.
2-Aug-10	SOMETHING YOU CAN'T DELEGATE	We can't delegate our personal growth. Make your growth a top priority.
3-Aug-10	WHEN EFFORT FEELS EFFORTLESS	Work within your strengths and your passion, and work won't feel like work!
4-Aug-10	BELIEF IN THEIR ABILITY	The successful are constantly helping others to grow the belief in their abilities.
5-Aug-10	HOW YOU THINK ABOUT IT	A task looks difficult or easy depending on how we control our thinking about it.
6-Aug-10	OUR SIGNIFICANT DIFFERENCE	Understand the difference you make for others and life takes on a larger meaning.
7-Aug-10	FULL RESPONSIBILITY	There's a HUGE difference between taking 100% responsibility and anything less.
8-Aug-10	INFLUENCE THROUGH DESIGN	How present out key messages has a big impact on the influence we achieve.
9-Aug-10	WHAT THEY FEEL ABOUT YOU	Your connection is based more on what they FEEL versus think about you.
10-Aug-10	WHAT MATTERS MOST	You'll never use all your abilities unless you believe you can do it.
11-Aug-10	BECOME MEMORABLE	Unless you have encouraged others to think or feel, you won't be memorable.
12-Aug-10	LOOK AT THE CONTEXT	Leaders look beyond the numbers and to include the context (the person).
13-Aug-10	STEP BACK AND LET THEM SHINE	Micromanaging is like blocking a plant from the sun. It can't grow to it's potential.
14-Aug-10	ONE CALL CAN START IT ALL	Just a quick call with others can trigger ideas that turn into something BIG.
15-Aug-10	TO REALLY USE WHAT YOU KNOW	Often the only thing missing is the CONFIDENCE to use what you already know.
16-Aug-10	RAISE THE BAR FOR THE NEXT HIRE	It always gets better when you surround yourself with people better than you are.
17-Aug-10	PREPARED FOR THE NEXT LEVEL	By constantly preparing yourself for something greater, you get there faster.
18-Aug-10	FOCUS ON THINGS YOU CAN CONTROL	Focus only on what you can control and that focus makes your productivity soar.

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Date	Title	Thought
19-Aug-10	EXPAND YOUR PERSPECTIVE	Expand your perspective at a rate greater than the stress hitting you.
20-Aug-10	DO YOUR BEST WITH EVERYTHING	Doing your best with everything (and even the things you don't like to do).
21-Aug-10	DESIGN A LIFE - NOT MAKE A LIVING	Making a living doesn't have power. Design a life... become the person to live it.
22-Aug-10	COMPETITION WORKING HARD	A great motivator for all of us could be picturing our competition working hard.
23-Aug-10	CLARITY PRECEDES MASTERY	We need to be clear on what we want...to master what is necessary to get it.
24-Aug-10	BELIEVE YOURSELF VERSUS OTHERS	Be bold and believe in yourself when others don't think it's possible.
25-Aug-10	DECISIONS ALIGNED WITH OUR VALUES	People living with high stress often make decisions inconsistent with their values.
26-Aug-10	WHEN AND WITH WHAT	Your people reveal their abilities to you by how they come back to you for help.
27-Aug-10	BIAS-FREE EVALUATIONS	When we take the bias out of our evaluations, we get a clear picture of others.
28-Aug-10	LOSS OF OUR REPUTATION	It's a loss with a huge impact, as it always reduces our future opportunities.
29-Aug-10	INVEST IN YOU	Others help you to the next level when they see you investing in yourself first.
30-Aug-10	SIMPLE POLICIES	It's hard work to create simple policies, but they are far easier to follow.
31-Aug-10	BRING IT CLOSER TO HOME	Influence increases when we make it RELEVANT to others...no place like home!
1-Sep-10	OUR USE OF COMMON SENSE	In complex businesses, common sense is often the most under-utilized asset.
2-Sep-10	SMALL MOUTH AND BIG EARS	If we keep this picture in our minds, we will improve every conversation we have.
3-Sep-10	OUR COMMITMENTS DEFINE US	What we commit to and how we keep those commitments define us to others.
4-Sep-10	DIFFERENT TO MAKE A DIFFERENCE	It's the willingness to be different that's necessary to make the biggest difference.
5-Sep-10	WITH CUSTOMERS THAT LOVE YOU	It sounds strange, but they might love you for reasons you never thought of.
6-Sep-10	UNWILLING TO CHANGE	No matter how good a leader you are, there's always those unwilling to change.
7-Sep-10	NEVER MAKING OTHERS FEEL STUPID	You can never lift others up by making them feel down. Be a lifter.
8-Sep-10	IT ISN'T ALWAYS OBVIOUS	Obvious to you, but not obvious to others is based on different life experiences.
9-Sep-10	EQUATION OF DIRECTION	It's about either facing your dreams or finding comfort in your memories.
10-Sep-10	YOUR PERSONAL BEST	Always delivering a new personal best will drive you past the competition faster.
11-Sep-10	DANGER OF CONVENIENT EXCUSES	We can either make results or excuses...just not both at the same time.
12-Sep-10	POUR CLEAR WATER	Clear water (good attitude) into dirty water (bad circumstances) and it goes clear.
13-Sep-10	NOT A PROBLEM TO SOLVE	There are natural tensions between functions. Something to manage versus solve.

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Date	Title	Thought
14-Sep-10	WHEN THEY DON'T GET IT	It is a reflection of me versus my people if they don't understand the message.
15-Sep-10	BEFORE MY OWN KICKS IN	Sometimes we need to use the belief others have in us...before our belief kicks in.
16-Sep-10	LISTEN TO ALL VIEWS	Successful leaders first give the same level of attention to all views of an issue.
17-Sep-10	CONFIRM WHAT'S MOST IMPORTANT	We need to invest in reflection time to get clarity on what's most important.
18-Sep-10	CAN'T ALWAYS BE THERE	Create a culture where performance stays high even when you are not there.
19-Sep-10	HELP YOUR PEOPLE SEE THE ACTION	Help your people see the action that will keep things moving forward.
20-Sep-10	SEE WHO YOU NEED TO BE	It's difficult to grow into a role that you cannot clearly see yourself doing.
21-Sep-10	ACCEPT FIRST...THEN CHANGE	Difficult to change it if you don't accept it is happening in the first place.
22-Sep-10	BECAUSE OF WHAT YOU STAND FOR	People always follow you based on your strength of character (your foundation).
23-Sep-10	EMOTIONALLY INSPIRED THOUGHT	Breakthroughs are not just intellectual. They get inspired by emotion (passion).
24-Sep-10	OWN YOUR OWN POWER	Letting someone decide for you is like surrendering your own power to others.
25-Sep-10	WHAT YOU PUT FIRST	Effectiveness is what you put first in this moment...and dedicate 100% to it.
26-Sep-10	WIN INSIDE BATTLES FIRST	Before having influence with others, we first need influence with ourselves.
27-Sep-10	OPPORTUNITIES ARE EVERYWHERE	You see them by keeping your head up, not by looking down.
28-Sep-10	SELF-AWARENESS AND COURAGE	Understand you, and have the courage to be you; you'll use the potential in you.
29-Sep-10	STAYING RELEVANT MEANS CHANGE	In any field of endeavor, staying up to date means change.
30-Sep-10	YOU MOVE, NOT THE LISTENER	The best conversationalists adjust to others versus force others to adjust to them.
1-Oct-10	WHAT YOU LET SLIDE	People learn the most about you by what you let slide (it reveals your values).
2-Oct-10	CLARITY COMES FROM ELIMINATING	We get more clear when we begin to eliminate options to stop thinking about.
3-Oct-10	NOT MORE DO, BUT MORE ACHIEVE	It's not How can I get more done?, but How can I achieve more.
4-Oct-10	FOR BEFORE FROM	Focus first on what you can do for others, and things flow to you just naturally.
5-Oct-10	DISCIPLINE CAN BE LIBERATING	Discipline yourself to do the important, you can be relaxed with the rest.
6-Oct-10	IMPACT ALMOST NEVER IMMEDIATE	The impact of action on the important is always in the future (have patience).
7-Oct-10	BETTER DRIVES BIGGER	When we get better, our customers will drive us to get bigger.
8-Oct-10	CLARIFY AND EVALUATE	The best leaders make expectations clear, and constantly evaluate the progress.
9-Oct-10	STOP LOOKING FOR FAIR	Create their own opportunities AND advantages, and don't rely on others.

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Date	Title	Thought
10-Oct-10	LOOK FOR THE BEST IN OTHERS	When you look for the best, you often get the best (you set higher expectations).
11-Oct-10	TELL WHAT THEY KNOW	Become a better expert quickly as people want to tell you what they know.
12-Oct-10	WHAT YOU DO FIRST	The unsuccessful do the easiest task first, the successful the most important first.
13-Oct-10	FOUNDATION FOR GROWTH	A strong foundation supports a tall building. Your strengths support a tall you.
14-Oct-10	BRING YOUR BEST EACH DAY	Bring your best each day and you move faster to being the best in your field.
15-Oct-10	SHORT + SWEET AND THEY REPEAT	Short communications make it easier for people to share with others.
16-Oct-10	MOVE PAST THE DOUBT	Everyone experiences doubt. Move past it by focusing on your ACTION.
17-Oct-10	IN THE POSITION TO EXCEL	Our prep helps us in moments where quick thinking and action really count.
18-Oct-10	HOW YOU DEAL WITH MISTAKES	Some let mistakes pull them down. The successful use them to adjust.
19-Oct-10	KNOW WHY YOU WANT IT	Wanting it drives you forward. Knowing WHY drives you forward even faster.
20-Oct-10	CHANGE THE TRADITION	Making a step change in performance requires changing a tradition (habits).
21-Oct-10	BRING A DIFFERENT VIEW	We need diversity as different views drive discussions to better solutions.
22-Oct-10	LET THEM LEARN	Preventing people from making mistakes, you prevent them from learning.
23-Oct-10	WHEN YOU STOP LISTENING	Successful leaders know that big problems occur when they stop listening.
24-Oct-10	BEYOND YOUR JOB DESCRIPTION	People go beyond their job description from who they are versus what they know.
25-Oct-10	YOUR NETWORK CREATES YOU	We grow at the pace of the people in our network. Network with the best!
26-Oct-10	BRING FUN TO THE SERIOUS	Inject fun into the process and people come up with more creative solutions.
27-Oct-10	ASK THE SIMPLE QUESTION	The most simple question can force people to think through their assumptions.
28-Oct-10	WANT TO HEAR YOUR ANSWER	Some don't ask the difficult question, as they don't want to hear their answer.
29-Oct-10	HELP TO MAKE THE CONNECTIONS	Great networkers are connecting others versus connecting others to themselves.
30-Oct-10	THEIR FAVORITE TOPIC	You can get people talking if you are discussing their favorite topic - themselves!
31-Oct-10	PERSISTENCE AND PATIENCE	Successful leaders have the ability to use the right one at the right time.
1-Nov-10	ONLY YOU CAN DO	Do what only you can do and look for help from others who are best at the rest.
2-Nov-10	DOESN'T HAVE TO BE AN HOUR	Why are many meetings one hour?...not every meeting outcome needs an hour.
3-Nov-10	RELATIONSHIPS DRIVE HAPPINESS	The happiest people seek out and develop very healthy and happy relationships.
4-Nov-10	FOUNDATION FOR SUCCESS	Influence enables you to build a team around you and add the most value.

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Date	Title	Thought
5-Nov-10	COPY VERSUS ENVY	We grow faster when we stop envying and copy their successful behaviors.
6-Nov-10	INSPIRE AND BE INSPIRED	Surround yourself with great people and everyone inspires each other
7-Nov-10	BEING OPEN TO CHANGE	Change drives growth, so the way to grow faster is to welcome change.
8-Nov-10	WHO MAKES THE DECISION	In large organizations, the first step is understanding who makes the decision.
9-Nov-10	DISCOVERY VERSUS INVENTION	You don't invent a passion...you discover it...and that requires reflection time.
10-Nov-10	USE ALL THE BRAINS YOU CAN	Great social skills is a multiplier, more people will help a friendly person.
11-Nov-10	COME TO SEE YOU	People come to see you because they know you deliver value to them.
12-Nov-10	COME AS A PARTICIPANT	Many people come to meetings just to listen. Come to participant and ENGAGE.
13-Nov-10	WHAT DO THEY CARE ABOUT?	You can motivate others when you know what they care about.
14-Nov-10	WHAT YOU CAN'T DEFINE	A belief is hard to perfectly define, but is more powerful than anything you learn.
15-Nov-10	SIMPLY DOES IT	You get people to take action faster when you keep your messages simple.
16-Nov-10	CAUSE BIGGER THAN YOU	Focusing on a cause bigger than you will always create a bigger you.
17-Nov-10	HUMBLE ENOUGH TO LISTEN	Leaders get in trouble...not from a lack of mgt ability, but a lack of listening.
18-Nov-10	END OF THE DAY	You live your passion when you have more energy at the end of your day.
19-Nov-10	YOUR INBOX SAYS A LOT	Your inbox is a reflection of your leadership style and the level of conversations.
20-Nov-10	NEVER STEAL THEIR PRIDE	Telling how to do something they already know how to is stealing their pride.
21-Nov-10	CHOOSE TO DEFINE YOU	Life in the driver's seat is all about choice. You define you or others will.
22-Nov-10	GOALS WORTH OF YOUR POTENTIAL	You can't help but have a great life when your goals are worthy of your potential.
23-Nov-10	ACCOUNTABLE FOR WHO YOU ARE	The most successful people are accountable for who they are (no blame).
24-Nov-10	REPUTATION IS FRAGILE	A reputation needs to be handled with CARE (Clarity, Action, Reflection, Energy).
25-Nov-10	PROVE OTHERS RIGHT	Many stop creative solutions by always trying to prove people are wrong?
26-Nov-10	HONESTY STARTS WITHIN	People who are honest with others started by being honest with themselves first.
27-Nov-10	MAKE IT ABOUT THEM	Successful leaders have developed the "about them mindset" in everything.
28-Nov-10	BEFORE YOUR BOSS HAS TO	Understand what the change means before your boss has to explain it to you.
29-Nov-10	BELIEF AMPLIFIES SKILLS	In success AND failure, there isn't a big difference in people's skills. It's the belief.
30-Nov-10	YOU WON'T KNOW HOW	For a goal to be powerful, you won't know the how at the time you set it.

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Date	Title	Thought
1-Dec-10	WHAT'S YOUR DIRECTION?	Only action in the right direction takes you where you want to go.
2-Dec-10	GOALS NARROW YOUR FOCUS	Define your goals so you are narrow your focus on the right things.
3-Dec-10	NOT UNTIL YOU GET SPECIFIC	Goals never release their full power until you get VERY specific on what you want.
4-Dec-10	FAR BEYOND WHAT WE THINK	Our potential is always big enough for whatever we can think of.
5-Dec-10	STOP BURYING THEM ALIVE	Acknowledge your emotions first, then focus on releasing and not burying them.
6-Dec-10	FACE THE UNCOMFORTABLE STUFF	We achieve more and grow faster when we face versus avoid the uncomfortable.
7-Dec-10	WHAT YOU ALREADY KNOW	Training can share what you already know, but reinforces the WHY to DO IT.
8-Dec-10	WHAT WE EXPECT	We see what we expect to see. We need to look for something different.
9-Dec-10	ROAD AHEAD OF YOU	We grow faster by asking advice of the people who are on the road ahead of us.
10-Dec-10	PERFORMANCE REQUIRES CRITERIA	Organizations perform better when their criteria for success gets better.
11-Dec-10	HEALTHY COMPETITION	When the competition doesn't stop them from learning from one another.
12-Dec-10	CONFIDENCE OF THOSE AROUND YOU	When others have confidence in you...you often bring confidence to them too.
13-Dec-10	NEED NOT UNDERSTAND	You might not understand how yet, but you need the belief that you will do it.
14-Dec-10	APPLY THE FUNDAMENTALS	Many achieve success through the consistent application of the fundamentals.
15-Dec-10	STANDARD HIGHER THAN THE WIN	Successful leaders set performance goals for all achieving to their potential.
16-Dec-10	FLOW OF IDEAS	A successful organization shares ideas through the organization and acts on them.
17-Dec-10	LINK WITH THE PURPOSE OF OTHERS	You get real teamwork when helping you also means helping themselves.
18-Dec-10	ROUTE TO OUR PASSION	Many don't pursue their passion because they are not clear on what they want.
19-Dec-10	PERCEPTIONS CREATE FEELINGS	To control your emotions...control your perceptions of what happens to you.
20-Dec-10	MATTER OF TIME	Once you have the belief in yourself to make it happen...it's just a matter of time.
21-Dec-10	FOCUS CREATES ALERTNESS	A focus powers our subconscious to alert us to opportunities we could miss.
22-Dec-10	HOW DO YOU DEFINE BETTER?	Unless we are clear on what better is, we never achieve it. Define it to achieve it.
23-Dec-10	COOL WHEN IT COUNTS	Understand yourself well, and you maintain your cool when it's really required.
24-Dec-10	TEAMWORK AT THE TOP	All organizations have leaders who role model teamwork, some good, some bad).
25-Dec-10	KEEP THEIR INTERESTS IN MIND	You gain more of your interests by focusing on their interests first.
26-Dec-10	BEING MORE THAN JUST GOOD	Success is more than just being good, but in bringing something of unique value.

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Date	Title	Thought
27-Dec-10	BECAUSE THEY FEEL APPRECIATED	Your people value appreciation over money when considering to stay with you.
28-Dec-10	LEARN FROM OTHERS, FOCUS ON YOU	Learn all you can from others, but your real competition is your own potential.
29-Dec-10	RESPONSIBILITY ENABLES FLEXIBILITY	Take more responsibility for your life and you can create a more flexible life.
30-Dec-10	SHOULD I BE DOING THIS?	Just because you can do something well doesn't mean YOU should be doing it.
31-Dec-10	WITH MUTUAL RESPECT	Strong business friendships have a mutual respect for each others abilities.
1-Jan-11	NOT MORE HOURS, BUT BETTER HOURS	Success comes from effectiveness (doing the right things) more than efficiencies.
2-Jan-11	CONFIDENT IN THE VALUE YOU PROVIDE	Self-esteem is based on the level of confidence in the value you provide others.
3-Jan-11	LET OTHERS BEHIND THE CURTAIN	The more you reveal about yourself, the more you bring others closer to you.
4-Jan-11	DEDICATION IS IN THE DETAILS	Dedicated people have a strong focus on the details that really matter.
5-Jan-11	SIGN OF CLEAR THINKING	A sign of clear thinking when you express your thoughts in simple and clear ways.
6-Jan-11	WRITE IT TO ONE PERSON	Your writing becomes clearer and more personal when you focus to one person.
7-Jan-11	UPFRONT ABOUT OUR SHORTCOMINGS	No one is great at everything. Share your shortcomings to be more real to others.
8-Jan-11	HELP OTHERS CONQUER THEIR FEARS	Help others conquer their fears, and get action helping them and the business.
9-Jan-11	ABILITY + WILL = ACHIEVEMENT	The world is full of people with the ability...Those with the "will" get it done.
10-Jan-11	POINTS TO A BAD HABIT	A repeated mistake or failure points to a bad habit that prevents more success.
11-Jan-11	FUTURE PAYOUT	Disciplined people are future focused. The payout for discipline is in the future.
12-Jan-11	IT'S TIRING NOT TO BE YOURSELF	You enjoy life by trying to be a "better" themselves than somebody else.
13-Jan-11	MAKE IT BITE-SIZE	When we break work down into smaller pieces, we focus on action much faster.
14-Jan-11	KNOW WHERE IT IS GOING	The most successful people know where their time goes. Do you?
15-Jan-11	SEE PAST THE NEGATIVE	The successful have the ability to see past the negative to the ACTION to take.
16-Jan-11	WITH YOUR POTENTIAL IN MIND	It's always important to keep your potential in your mind when setting any goal.
17-Jan-11	TELL OTHERS BY LIVING IT	You tell others who you are by how you behave.
18-Jan-11	EXPAND AND NARROW	Success comes faster when we expand our comfort zone and narrow our focus.
19-Jan-11	FACE THE CONSEQUENCES	The way to take action / move forward is to face versus avoid the consequences.
20-Jan-11	EMBRACE CONSTRUCTIVE CRITICISM	The constructive criticisms point out improvements we would have never seen.
21-Jan-11	DEVELOP OUR MENTAL STRENGTH	As well as our physical strength, we need a plan to develop our mental strength.

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Date	Title	Thought
22-Jan-11	UNDERSTAND THE CONSTRAINTS	Understand the constraints and use them to drive more creative solutions.
23-Jan-11	LOSING YOUR IMAGE OF YOU	To gain the image using your potential, you need to lose your image of you today.
24-Jan-11	CHOICE TO FOCUS	Success comes faster when we choose to focus our actions on the important.
25-Jan-11	WHY DO THEY MATTER?	Your people embrace the values when you consistently illustrate why they matter.
26-Jan-11	LOOK IN THE MIRROR FIRST	For every problem you have, you are always there. Start with you first.
27-Jan-11	CHANGE THE GAME	Sometimes...it's not playing the game better, but changing the game you play.
28-Jan-11	POWER THROUGH COLLABORATION	Collaboration can make $1 + 1 = 10$, and strong leadership releases this power.
29-Jan-11	SAY/DO LINK	Credibility is mostly about doing what you are saying, and doing it well.
30-Jan-11	THINK IT THROUGH TO CLARITY	Invest the time to think it through to get CLEAR. Clarity enables more action.
31-Jan-11	ARE YOU CONTAGIOUS?	Everyone is...and others are either picking up our good habits or our bad habits.
1-Feb-11	YOUR BRAIN WILL SOLVE IT	It is a great problem solving tool...but only if it CLEARLY understands the problem.
2-Feb-11	WHO'S RESPONSIBLE FOR WHAT?	Many projects fail because clear responsibilities were not defined at the start.
3-Feb-11	RELATED TO WHAT, NOT HOW MUCH	Most stress is related to WHAT we are doing, not how much of it we are doing.
4-Feb-11	PAINT PICTURES IN THEIR HEADS	Leaders use powerful words to paint clear pictures in the heads of others.
5-Feb-11	NO MORE SINGLE SOLUTIONS	Complexity in today's business means that there are only options (Choose/Act).
6-Feb-11	YOUR PERSONALITY INTO WHAT YOU DO	Your personality is what brings what you do and say alive in others.
7-Feb-11	IDEAS ENGAGING YOUR PEOPLE	Successful leaders can sell their ideas where the unsuccessful can't.
8-Feb-11	SUCCESSFUL BRAND HAS A PERSONALITY	Your personal brand comes alive with your personality.
9-Feb-11	ENABLES THE INFORMAL PROCESSES	People knowing each other across the company enables the informal processes.
10-Feb-11	HIRE PEOPLE WITH CONVICTION	With conviction you have a firm belief within you that you can make it happen.
11-Feb-11	WHEN DO YOU TALK POTENTIAL?	The best leaders are talking potential with their key people all the time.
12-Feb-11	REWARDS NARROW FOCUS	Sometimes rewards narrow focus and others might miss the signals around them.
13-Feb-11	INVENT A STORY TO MAKE SENSE	When leaders always want their way...they tend to get in the way.
14-Feb-11	APPLY THE LEARNING FAST	A learning that is applied right away has a bigger impact on us than applied later.
15-Feb-11	SEEDS FOR BIGGER IDEAS	The best listeners hear what others miss, the seeds for even bigger ideas.
16-Feb-11	MIGHT NOT LISTEN, BUT WATCH	They might not listen to everything you say, but they watch everything you do.

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Date	Title	Thought
17-Feb-11	CLARITY AND RESPONSIBILITY	Confidence grows when clear on what we want and take responsibility to get it.
18-Feb-11	REQUIRES A CHANGE IN A HABIT	Every step-change in your performance was preceded by a new habit.
19-Feb-11	QUIET OURSELVES TO HEAR IT	A break to quiet ourselves often produces the idea AND solution to our problem.
20-Feb-11	CONTROL DOESN'T RELEASE ENERGY	Greater control doesn't release more energy, it just controls what's already there.
21-Feb-11	STOP GIVING UP BEFORE YOU START	The majority of our successes never get to occur. Why?...because we never start.
22-Feb-11	360 DEGREES LOYALTY	Some give loyalty to only those above them. The successful 360 degrees loyalty.
23-Feb-11	CAPACITY TO INFLUENCE	A leader's power is linked to their level of influence without using their position.
24-Feb-11	POWER IN DOING THE OPPOSITE	Do what everyone is doing and you aren't using your uniqueness
25-Feb-11	ASSUMPTIONS ARE IMPORTANT	With wrong assumptions, we could take either unnecessary actions at the start.
26-Feb-11	SATISFIED IS A NEUTRAL EMOTION	We have to move beyond satisfying customers to engaging them emotionally.
27-Feb-11	LEAVE BEFORE YOU GO	Many people try to focus on the future without letting go of the past.
28-Feb-11	I CAN'T IS AN OFF SWITCH	People who are always using I can't are living a life with their engine turned off.
1-Mar-11	PAID FOR WHAT WE ACHIEVE	The successful like to be paid for what they achieve. Others, for what they do.
2-Mar-11	GROW BEYOND WHAT YOU THOUGHT	Your thinking should be constantly changing if you are constantly growing.
3-Mar-11	QUIETER VOICE	The loudest voice is telling us what we can't do it, the quiet voice says we can.
4-Mar-11	WHO BEHIND THE WHAT	Focus your people (the who) to take ownership for the achievement (the what).
5-Mar-11	BOUGHT INTO YOU?	They need to buy into you, before comfortable in the direction you take them.
6-Mar-11	DECISIONS AND ACTIONS FUEL DREAMS	Get what you want faster by aligning your decisions and actions to your dreams.
7-Mar-11	STRONGER THAN YOUR CIRCUMSTANCES	The successful always feel stronger than their circumstances.
8-Mar-11	VALUE YOU PUT ON YOUR TIME	Others will only value your time to the level that YOU value your time.
9-Mar-11	KNOW THIS IS NOT ENOUGH	Isn't it always the people who say I already knew this that don't really DO this!
10-Mar-11	DON'T LOSE YOUR IDEAS	Write down the ideas you get, and review them later to trigger even bigger ideas.
11-Mar-11	NEVER SURRENDER POWER OF CHOICE	The successful have the courage to make the decisions that drive their life.
12-Mar-11	PAIN BRINGS ABOUT CHANGE	You don't like the pain, so you change. No change, it's not painful enough yet!
13-Mar-11	LIMITED BY THEIR OWN EGO	Focus on proving others wrong and miss ideas that change your way of thinking.
14-Mar-11	HOW UNCOMFORTABLE?	Remember, doing new things (growing) always makes us uncomfortable.

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Date	Title	Thought
15-Mar-11	ATTRACT IT BY TALKING ABOUT IT	Be careful what you talk about...because it will come about.
16-Mar-11	ASK WHEN YOU ARE UNSURE	The bashful often never reach their potential, as they are afraid to ask for help.
17-Mar-11	COMMUNICATE TO UNDERSTAND	Those with great people skills focus beyond communicating to understanding.
18-Mar-11	EXECUTION MAKES A DIFFERENCE	Good ideas become great when they are executed well.
19-Mar-11	DRIVEN BY OUR CONFIDENCE	Very often, our confidence in others is driven by our confidence in ourselves.
20-Mar-11	BRING THE HEART AND HEAD	Your most successful employees bring both their heart and head to work.
21-Mar-11	BOSS IS A FOUR LETTER WORD	If you are really leading (listening), your people won't refer to you as the boss.
22-Mar-11	FROM CHALLENGES TO OPPORTUNITIES	Take more action by changing your thinking from challenges to opportunities.
23-Mar-11	CONFIDENCE TO ADAPT	Success in complex organizations is driven by our confidence to adapt.
24-Mar-11	LESS IS OFTEN MORE	Skillful communicators say more (AND more clearly) in just a few words.
25-Mar-11	MISTAKES ARE NOT THE WORST THING	A mistake is not the worst thing you can do. Not to do (not trying) is worse.
26-Mar-11	USE WHAT YOU HAVE	We need to grow, but we can accomplish more by just using what we have now.
27-Mar-11	HARD QUESTIONS CREATE AN EASY LIFE	Think easy and life becomes hard...think hard and life becomes easy. Simple...
28-Mar-11	GUIDED BY OUR VALUES	We stay in the driver's seat of life when guided by values versus opinions of others.
29-Mar-11	GIFT OF OUR ATTENTION	Whether a parent or a leader, our greatest gift is our full attention when needed.
30-Mar-11	COMMIT TO THE WHEN	The commitment to WHEN creates a sense of urgency to achieve it.
31-Mar-11	WON'T HAVE TO REMIND THEM	Create a motivating vision, and you don't need to remind them who's the boss.
1-Apr-11	BRAND YOU	Reflect on one word answers to...How would I describe myself as a BRAND?
2-Apr-11	YOU MUST TAKE ACTION RIGHT NOW	When the inspiration comes, the successful take some type of action right NOW.
3-Apr-11	POWER OF THINKING FASTER	Whenever we focus on getting faster, we ask more WHY is it done this way?.
4-Apr-11	CLEAR PICTURE CREATES ACTION	People with a clear picture of what they want take faster ACTION than others.
5-Apr-11	KEEP THE IMPORTANT IMPORTANT	The way to keep in the driver's seat of life is to keep the important IMPORTANT.
6-Apr-11	TRUST THE TEAM AROUND YOU	Trust the people around you to get their top performance.
7-Apr-11	PAY ATTENTION TO THE RIGHT DETAILS	Successful leaders focus on the right details that could impact the time-line.
8-Apr-11	MAKE ROOM FOR INSPIRATION	A confused mind leaves little room. Clarity makes room for inspiration.
9-Apr-11	EVERYONE WORKING IN ONE DIRECTION	Most teams have enough resources, just need them to all work in one direction.

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Date	Title	Thought
10-Apr-11	IT'S ABOUT WHAT YOU THINK	The successful FOCUS more on what they think than what others think of them.
11-Apr-11	FULL LIFE	Some focus on quantity (busy) while others on quality (with the right people).
12-Apr-11	SEE IT IN OTHERS	If you are seeing it clearly in others, there is a chance that it is within you too.
13-Apr-11	ANSWER INSPIRATION'S CALL	Everyone gets inspired at something, but only a few will take massive action on it.
14-Apr-11	INTENTION / BELIEF BATTLE	You hear people say "I intend to...", and they do it only when they believe it too.
15-Apr-11	REMOVE THE BARRIER IN YOUR HEAD	The most dangerous barrier to your success is within your head - a lack of belief.
16-Apr-11	TAKE THE CALL	When your passion is calling you to take action, TAKE THE CALL!
17-Apr-11	WHO'S IN CONTROL?	We think we're in control...but our sub-conscious is making the decisions.
18-Apr-11	BUILD THE INFLUENCE AIR COVER	In all organizations, you need management alignment to drive something big.
19-Apr-11	COMES FROM POOR LEADERSHIP	Eliminate any confusion with clear messages on direction and focus.
20-Apr-11	SEE THE ROAD AHEAD	See the road ahead and be in a position to better prepare yourself for it.
21-Apr-11	MAKE GOOD ON WHAT YOU SAY	The foundation of integrity is doing what you say you will do.
22-Apr-11	SEAT AT THE TABLE	Those who feel they are entitled to a seat at the table should not be there.
23-Apr-11	VISIONS REQUIRE HEART AND HEAD	Visions having both the heart and the head engaged reach their full power.
24-Apr-11	PICK THE DATE RIGHT NOW	There is nothing like having a due date to create a sense of urgency.
25-Apr-11	FOUNDATION OF A BIG CHANGE	The strength of the WHY creates a strong foundation for making any big change.
26-Apr-11	ENSURES FAILURE IS NEVER FINAL	When you are living your passion, you will never let any failure stop you.
27-Apr-11	MAKE GOOD USE OF THE CHALLENGE	Use challenges to drive both achievement and development in your people.
28-Apr-11	HEART AND HEAD ALIGNED	Successful people with a great life have found a way to align both heart and head.
29-Apr-11	ALLOW TO SHOW THEIR COURAGE	Great leaders create an environment where their people can show their courage.
30-Apr-11	IF TWO ACT AS ONE	Teamwork is about complementing skills versus competing with skills.
1-May-11	CLEAR WITHIN OURSELVES	We make the right things happen on the outside when we are clear on the inside.
2-May-11	POWER OF OUR THOUGHTS	The success we achieve is in direct proportion to the power of our thoughts.
3-May-11	SPEAK IN ACHIEVEMENT, NOT ACTIVITIES	Successful leaders focus their conversations on what is to be achieved, not done.
4-May-11	DO THE FUNDAMENTALS WELL	Doing the fundamentals well and creatively combining them to deliver value.
5-May-11	CHALLENGE YOUR REASONS	Reasons for not taking action melt away when challenging the why behind them.

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Date	Title	Thought
6-May-11	SOLVING PROBLEMS = PROVIDING VALUE	It's not about what you DO. It's about the problems you SOLVE.
7-May-11	AVOID THE CONVENIENT EXCUSES	You can make an excuse, but gain more respect by just admitting your mistake.
8-May-11	SIZE OF OUR MINDSET	Our creativity is either expanded or limited by the size of our mindset.
9-May-11	GET A BETTER VIEW	Success is often about staying in front of the crowd or in creating your own path.
10-May-11	COMMUNICATION GOT THROUGH?	Successful leaders are always interacting with all levels of the organization.
11-May-11	CREATE THE RIGHT THOUGHTS	Success begins within us with our ability to create the right thoughts.
12-May-11	WHERE/WHY BEFORE WHAT/HOW	A clear where (direction) and powerful why always drive the right what and how.
13-May-11	EMBRACE RESPONSIBILITY	Those who achieve great things always embrace rather than avoid responsibility.
14-May-11	GROW BELIEF TO POWER ACTION	Our beliefs more than our skills drive us to take more action and achieve more.
15-May-11	OBSERVE IN COLOR	Those with great people skills take in more from conversations than others.
16-May-11	ALWAYS WEEDS IN THE GARDEN	Constantly remove the negative thoughts to make room for creativity to grow.
17-May-11	BORN IN OUR IMAGINATION	The size of our achievements is linked to the size of our imagination.
18-May-11	NOT AVOIDING THE CALL	Confident people deal with people issues right away, and don't avoid them.
19-May-11	PEOPLE BEFORE POSITIONS	The right people make a difference and flexible to take on various positions.
20-May-11	AS YOU SAY IT, YOU BEGIN TO FEEL IT	Be careful what you say, as it impacts how you will feel.
21-May-11	START BY BEING THAT PERSON NOW	Growth always precedes reward...we get more when we become more.
22-May-11	YOU CAN RATIONALIZE ANYTHING	We can rationalize anything! We need to take 100% responsibility for our life.
23-May-11	WITHOUT A WANT YOU WON'T	Unless we really feel we want it, we won't do what's necessary to have it.
24-May-11	READY WHEN IT'S YOUR TIME	The successful do their prep and ready for action when the opportunities come.
25-May-11	IN WHAT WAYS COULD THIS BE TRUE?	Our influence increases when we understand why others think it that way.
26-May-11	REFLECT VERSUS REPLAY	The successful reflect on their mistakes, take the learning, and let go. Not replay.
27-May-11	DO WHAT YOU ARE AVOIDING	They say that greater success is always on the other side of what we are avoiding.
28-May-11	DON'T NEED A REASON TO FEEL GOOD	The happiest start off happy; don't need a reason to feel that way...they ARE.
29-May-11	UNDERSTAND THE STRATEGY	People in successful companies can tell you the strategy in just one sentence.
30-May-11	BIG RESULTS DRIVEN BY BIG THOUGHTS	You cannot deliver big results by thinking small thoughts...up the level today.
31-May-11	NOT DEPENDENT ON CIRCUMSTANCES	Integrity doesn't depend on the situation, it's consistent in all circumstances.

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Date	Title	Thought
1-Jun-11	AS THEY CAN BE	Some see their people as they are. Successful leaders see them as they can be.
2-Jun-11	SET THE STANDARD FOR YOURSELF	Successful people set their own standards...before others try to set it for them.
3-Jun-11	NOTICE THE LITTLE THINGS	Many notice the big things...be the leader to notice the little things that matter.
4-Jun-11	ONCE IN A WHILE TO ALL THE TIME	You climb faster by taking action on your future all the time.
5-Jun-11	DISCIPLINED TO BE SIMPLE	The successful are disciplined to make the simple a powerful daily habit.
6-Jun-11	DEFINE WHO YOU WANT TO BE	The fastest way to improve starts with a clear picture of who you want to be.
7-Jun-11	WHAT YOU HEAR OVER AND OVER	As a leader, what you hear your people constantly repeat requires your attention.
8-Jun-11	THROUGH THE HIGHS AND THE LOWS	Successful and happy people are the same through both the highs and the lows.
9-Jun-11	BLAME IS A BACKWARDS ACTION	Blaming others does not move you forward, only backwards.
10-Jun-11	BIG GOALS PULL US FORWARD FASTER	Don't feel you are making fast enough progress. Look at the size of your goals.
11-Jun-11	AVOID THE EASIEST WAY	The easy way makes the trip more enjoyable...but it is always a longer trip!
12-Jun-11	AVOID EXTENDING YOUR DAY	Throw more brains at it (WORK SMARTER), than more time (and work harder).
13-Jun-11	COPY AND YOU ARE ALREADY BEHIND	Copying the competition means that you are at least one step behind them.
14-Jun-11	WHERE SHOULDERS ARE BROADEST	The source of success is in your strengths. Strengths Growth = Success Growth
15-Jun-11	BEING PART OF SOMETHING IMPORTANT	The more you communicate the WHY of the goal...the more people focus on it.
16-Jun-11	STORY FROM THEIR SIDE	They won't ever be interested in your side until you listen to their side first.
17-Jun-11	WHEN YOU CAN'T TURN BACK	Communicating what you are going to achieve removes the option not doing it.
18-Jun-11	WHAT'S MOST IMPORTANT TO ME?	Remember this...When you can't answer it...others will be answering it for you.
19-Jun-11	WHO YOU PICK FOR YOUR TEAM	Pick all people who think just like you and reveal to others you are a weak leader.
20-Jun-11	UNEXPECTED VERSUS THE EXPECTED	People who get ahead faster deliver the unexpected, and not just the expected.
21-Jun-11	FIND A WAY OR FIND AN EXCUSE	The successful always find a way to make it happen, others only find an excuse.
22-Jun-11	PROUD OF WHAT THEY ACHIEVE	People never perform to their potential until proud of what they are achieving.
23-Jun-11	EMOTIONALLY GET IT	You may intellectually get it, but don't take action until emotionally getting it.
24-Jun-11	CAN COVER UP SMALL FAILURES	Be careful that success doesn't blind you to small failures that grow over time.
25-Jun-11	GUIDE PRINCIPLES	The foundation of all great cultures is based on internalized guiding principles.
26-Jun-11	IT'S OK TO BE DIFFERENT	We never reach our potential without being different to others in some way.

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Date	Title	Thought
27-Jun-11	ONLY A FAILURE IF YOU DON'T GET UP	It's just a learning to do better unless you let the experience keep you down.
28-Jun-11	STAY OUT OF THE MONKEY BUSINESS	Successful leaders always have their people leaving their office with the monkey.
29-Jun-11	NOTHING IS REALLY CONFIDENTIAL	Everything comes out these days, so speak as if nothing is confidential.
30-Jun-11	FOCUS STRENGTHS ON YOUR PASSION	The fastest way to use your potential is to focus your strengths on your passion.
1-Jul-11	VISION KEEPERS	Successful leaders focus on keeping the vision clear in their people's minds.
2-Jul-11	CONDITION YOURSELF FOR CHANGE	Create an inner strength to feel comfortable being a little uncomfortable.
3-Jul-11	COMMITMENT RELEASES FULL POWER	Until you commit yourself, you never release your full power on it.
4-Jul-11	LOOK INTO YOUR HEART	To make a difference, it is more about looking into your heart versus your head.
5-Jul-11	SEE THROUGH THEIR BLIND SPOTS	Successful leaders see through the people's blind spots to pull them forward.
6-Jul-11	CUMULATIVE IMPACT OF BAD DECISIONS	Our problems are often the result of a cumulative impact of small bad decisions.
7-Jul-11	OPEN TO HEAR FEEDBACK	Many leaders fail because they have a closed door policy to feedback.
8-Jul-11	BEFORE YOU FEEL THE PAIN	Change when you see the need...Don't wait until you feel the pain.
9-Jul-11	WHAT TAKES ROOTS	The successful have negative thoughts like everyone, but they don't take roots.
10-Jul-11	TEAMS SOLVE BIG PROBLEMS	With big problems, strong teams are needed to find the best solutions.
11-Jul-11	SEE WHAT YOU BELIEVE	The stronger your belief in your goals, the more opportunities come your way.
12-Jul-11	PICTURE IT IN YOUR MIND	Your quality of life is directly related to quality of the picture you have of it.
13-Jul-11	ONLY WHAT YOU PRACTICE	To gain/keep the respect of others, be sure to always practice what you preach.
14-Jul-11	NOT ENOUGH FOR THE SOUL	A job is not enough. It's the difference we make (the WHY behind the what).
15-Jul-11	MEASURED IN DIFFICULT TIMES	The true measure of a person cannot be done in easy times, but in difficult times.
16-Jul-11	HIT THE TARGET OR THE BULLSEYE	The successful refine their focus to hit the bullseye...others to just hit the target.
17-Jul-11	HAVE THE COURAGE TO SAY NO	The quality of our life comes from what we say no to, versus what we say yes to.
18-Jul-11	DOWN TIME CREATES BETTER UP TIME	Ideas from our time off drive more achievement in our time on.
19-Jul-11	ACTION IS BETTER THAN INTENTION	Action is always a better predictor of success than spoken intentions.
20-Jul-11	QUESTIONS DRIVE YOUR LIFE	The questions your ask yourself raise your thinking AND increase your action.
21-Jul-11	OBSERVING ALL PERSPECTIVES	Effective influencers can see the situation from everyone's perspective.
22-Jul-11	WHEN YOU ARE YOUR ONLY WITNESS	Great integrity is not observed...it's what you do when no one is watching.

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Date	Title	Thought
23-Jul-11	CRISIS IS A GIFT	A crisis can be a gift, it creates a powerful WHY for change everyone understands.
24-Jul-11	SIMPLICITY TRUMPS COMPLEXITY	Simple is repeatable and means you get more consistent action from your people.
25-Jul-11	COMPLETE DEFINITION OF SUCCESS	Some make success only a destination, but success is also enjoying the journey
26-Jul-11	STEP THROUGH THE DOOR THAT OPENS	When opportunities come...avoid saying I'm not ready and say let's go.
27-Jul-11	GET THE HEAD RIGHT	It doesn't matter the knowledge you put if your is thinking not right.
28-Jul-11	IS ONLY POTENTIAL WISDOM	Knowledge doesn't really become wisdom until it is put into practice.
29-Jul-11	OWN YOUR PROBLEMS	Take 100% responsibility for you. Don't look to others to solve your problems.
30-Jul-11	SUCCESS THEY CAN TASTE	If they don't feel anything about what they need to achieve, then there's trouble.
31-Jul-11	NO UNLESS YOU ASK	Successful people always make more progress because they are not afraid to ask.
1-Aug-11	ENCOURAGED / REQUIRED	Create an environment that both encourages/requires your people to interact.
2-Aug-11	URGENCY OR PRESSURE	The successful don't think of feeling pressure, but in feeling a sense of urgency.
3-Aug-11	CALL TO IMPROVE YOURSELF	A failure or mistake is simply a call to improve yourself to do better the next time.
4-Aug-11	CONSTRAINTS DRIVE MORE INNOVATION	Unlimited (or even sufficient) time and money destroys innovation.
5-Aug-11	WIDE VISION AND NARROW FOCUS	A wide vision sees all the opportunities and a narrow focus exploits the best.
6-Aug-11	WITH NO LIMITATIONS	Our thoughts create our most damaging limitations. Imagine yourself with none.
7-Aug-11	ABILITY TO CONNECT	Our influence is in direct proportion to our ability to really connect with others.
8-Aug-11	WITH EVERY EXPERIENCE	We are creating our personal brand with every experience we have with others.
9-Aug-11	ACCEPTABLE VIEW ON UNACCEPTABLE	The unsuccessful seem to rationalize things more often than the successful.
10-Aug-11	IMPRESS / IMPRESS UPON	Impress...create a feeling in others. Impress upon...create ACTION in others.
11-Aug-11	ANTICIPATE THE CHALLENGES	Success comes faster when we anticipate the challenges ahead of us.
12-Aug-11	WHAT THE NUMBERS REPRESENT	Knowing what the numbers represent versus just understanding the numbers.
13-Aug-11	BUDGETING UNLEASHES CREATIVITY	You never seen a straight forward budget...without any gaming or positioning.
14-Aug-11	WITH A REASON TO CARE	If your people don't have a reason to care, then you're in big trouble.
15-Aug-11	EMPOWERED TO RESPOND QUICKLY	People in all successful organizations are empowered to respond quickly.
16-Aug-11	AUTHENTIC ENERGY IS CONTAGIOUS	Show your energy and attract the energy of those around you too.
17-Aug-11	REDUCES THE HIDING PLACES	Make things transparent, as there are fewer places for poor performance to hide.

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Date	Title	Thought
18-Aug-11	PASSION IS YOUR KEY ASSET	With a passion for what you are doing...you always generate energy to do it well.
19-Aug-11	VAGUE IS THE START OF TROUBLE	When things aren't clear, people begin to move in different directions.
20-Aug-11	IGNORANCE CREATES PROBLEMS	When we are not willing to learn, we end up with more problems than necessary.
21-Aug-11	FOREVER IS ALWAYS A GAMBLE	Nothing lasts forever, not an if, a when. Assuming it stays the same is a gamble.
22-Aug-11	EXCUSE CAN NEVER BE A GOOD ONE	Have you noticed that successful people never make excuses?
23-Aug-11	GET A ROUTINE REALITY CHECK	Get frequent 360 degree feedback to not keep breathing your own air.
24-Aug-11	TIME CAN BE YOUR BIGGEST PROBLEM	Productive people decide the time to dedicate for the task upfront AND stick to it.
25-Aug-11	INNOVATE TO BE RELEVANT	Always innovate, and you will always be relevant in today's ever changing world.
26-Aug-11	CHOOSE OR OTHERS CHOOSE FOR YOU	Don't make the choices yourself...and it means that others are choosing for you.
27-Aug-11	LET OTHERS PULL YOU UP	When others try to help...let them. You grow and others feel great by helping.
28-Aug-11	FORCED DOESN'T DRIVE INNOVATION	Innovation is a team sport driven by people wanting to engage, not forced to.
29-Aug-11	VALUES ARE THE ONLY TRADITION	To be relevant, our teams need to continually evolve on a VALUES foundation.
30-Aug-11	CAN'T PLEASE EVERYONE	There are many ways to success, but pleasing everyone is not one of them.
31-Aug-11	DIFFICULT IS NOT HOPELESS	Unsuccessful view the difficult as hopeless, the successful as a challenge.
1-Sep-11	DEMONSTRATE WHAT YOU BELIEVE	Leaders can see and feel what their people believe by how they act.
2-Sep-11	IN VARIOUS WAYS	With various approaches, leaders plant seeds of what's the most important.
3-Sep-11	LEARN YOUR LESSONS EARLY	Learn key lessons early, and we have more time to take advantage of them.
4-Sep-11	BELIEF IN YOU AND YOUR BUSINESS	Successful leaders have both a strong belief in themselves and their business.
5-Sep-11	UNDERSTAND THE EMOTIONAL SIGNALS	Influence is often more about catching how people feel versus what they think.
6-Sep-11	THAT COULD BE ME!	Some say, That's not me, while those who keep growing say, THAT COULD BE ME!
7-Sep-11	MADE IT A PRIORITY YET	Whatever you want in life starts with the first step of always making it a priority .
8-Sep-11	COMMUNICATE TO INSPIRE ACTION	Every successful leader knows how to inspire ACTION in their people.
9-Sep-11	FORGET THERE WAS A TIME WHEN...	People who have stopped growing tend to say there was a time when.....
10-Sep-11	HOW THEY SAY NO	You can tell a great deal about the integrity of an individual by how they say NO.
11-Sep-11	BLINDED BY A LIMITED VISION	Don't expand the vision of our potential and we won't see opportunities to use it.
12-Sep-11	APPRECIATION DRIVES APPRECIATION	The more you appreciate others, the more they appreciate you.

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Date	Title	Thought
13-Sep-11	ATTITUDE AND HABIT	Success comes faster with the right attitude and a habit to do the important.
14-Sep-11	YOUR OWN SUCCESS	You will never be great at a success others want for you...Define your success.
15-Sep-11	FOCUS REQUIRES SAYING NO	Unless you are saying no to the unimportant, you are not really focused.
16-Sep-11	PROTECT SIMPLICITY	In an ever-changing world, keep things simple to quickly adapt for success.
17-Sep-11	IMAGES GENERATE FEELINGS FAST	Emotion fuels the learning process, and that's images are so powerful.
18-Sep-11	WHAT DRIVES YOU TO ACTION?	The successful know what drives action in them, and put it into their life each day.
19-Sep-11	AVOID THE OPPORTUNITIES TO QUIT	Always opportunities to quit. The successful avoid them, others take them.
20-Sep-11	REST TO DO YOUR BEST	You don't get your best ideas in the office...you need a break to get them.
21-Sep-11	CONTEXT FOR YOUR LIFE	Everything is understood better with a context...our purpose (a WHY).
22-Sep-11	OPENNESS AND TRUST GO TOGETHER	High trust cultures have people sharing what they think (both good AND bad).
23-Sep-11	SIMPLE CAN BE MADE EXCELLENT	Better chance taking the simple to excellent, than the complex to excellent.
24-Sep-11	MAGIC IS IN THE REMINDING	We know what to do. It's finding the best way to remind ourselves to do it.
25-Sep-11	SOMETHING INSIDE TO EXPRESS	We find our true passion by understanding something inside we need to express.
26-Sep-11	IN CONTROL OF YOUR PERSPECTIVE	The successful do well what others struggle with...control their perspective.
27-Sep-11	SHARE POWER GROWS YOUR POWER	As in almost everything in life, what we share with others seems to always grow.
28-Sep-11	SIMPLE CAN BE DIFFICULT	It's not always easy to keep it simple, but that's the goal of all successful leaders.
29-Sep-11	IN SPITE OF OR BECAUSE OF	Get to the next level by understanding the behaviors that drive/slow our success.
30-Sep-11	KEEP THE EMOTION ALIVE	The successful keep the emotion of the learning long enough to make it a habit.
1-Oct-11	ANSWER LONGER THAN THE QUESTION	A good question always drives an answer that is longer than the question asked.
2-Oct-11	SHUT YOUR THOUGHTS OFF	Shut off the negative voices in order to hear the inspiration more clearly.
3-Oct-11	GROW PEOPLE'S CURIOSITY	The more curious...the more they learn and the more creative they will become.
4-Oct-11	BELIEFS AND SKILLS	Both are needed, but we over-invest on skills and under-invest on beliefs.
5-Oct-11	RAISE THAT MATTERS	We need to raise our self-worth before others will raise our income.
6-Oct-11	DON'T REHEARSE TO BE YOURSELF	You are relaxed when you are being yourself...just keep improving yourself too.
7-Oct-11	ISSUE OF INFORMATION INDIGESTION	Adding information is not an achievement. It's just an enabler for achievement.
8-Oct-11	RELATIONSHIP BEFORE STARTING	Strong relationships enable you to achieve in complex working environments.

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Date	Title	Thought
9-Oct-11	PRIORITIZING TWICE	We need to ask ourselves "Is this really important?" to get to the REAL important.
10-Oct-11	PREPARED MEANS LESS SURPRISES	The prepared is ready for anything and is confident when hit with surprises.
11-Oct-11	WE NEVER STOP	A full life is when we never stop learning, growing and wanting to learn more.
12-Oct-11	KEEP IT SIMPLE	The one trait shared by the successful is the ability to not let things get complex.
13-Oct-11	ANGER GIVES POWER TO OTHERS	Takes the focus away from us to others, leaves us negative and without creativity.
14-Oct-11	FEEL IT TO ATTRACT IT	Create the feeling of achieving what you want, and then you will attract it.
15-Oct-11	GET THERE AND FAST ENOUGH	It's about moving in the direction of our goals, and finding the fastest way there.
16-Oct-11	PRINCIPLES ALIGN BEHAVIOR	Strong principles reinforced by the leader are more powerful than defined rules.
17-Oct-11	UNTIL YOU SEE THE ACTION	Invest time to get clear on the action to take. ACTION drives achievement.
18-Oct-11	INCREASE YOUR THINKING TIME	Not improving at the rate you would like?...time to invest in more thinking time.
19-Oct-11	SIZE OF YOUR PROBLEMS	The size of our goals drives the size of problems (AND opportunities) we will face.
20-Oct-11	YOU DON'T DO WHO YOU AREN'T	To achieve something different, do something different...means changing YOU.
21-Oct-11	IT'S NOT ABOUT OUR TURN	In conversations, some people aren't listening and just wait for their turn to talk.
22-Oct-11	MAKE YOUR DREAM A PRIORITY	To achieve to your potential, you can never put your dream on the back burner.
23-Oct-11	SEEDS OF OUR SUCCESS	Our thoughts drive our actions, so our future success is our current thoughts.
24-Oct-11	TAKE THE DISTRACTIONS AWAY	Keep your focus by creating a way of working that takes the distractions away.
25-Oct-11	FOLLOW YOUR OWN RULES	Giving yourself a command, and then follow it. Leaders follow themselves first.
26-Oct-11	FOR DIFFERENT REASONS	Teams with people motivated to deliver, but with all doing it for different reasons.
27-Oct-11	UNDERSTAND OF PEOPLE	Leaders with long-term success are better at understanding people than others.
28-Oct-11	TUNE INTO THEIR FEELINGS	When you tune into their feelings, others listen more closely to what you say.
29-Oct-11	TIME OR ATTENTION	In building relationships, it's not really the % of time, but the % of attention.
30-Oct-11	THAT'S A GREAT QUESTION	Compliment others with "that's a great question". They'll appreciate it.
31-Oct-11	STRENGTHS CAN HAVE A TAIL	If you take a strength to an extreme (a perfectionist), it can become a weakness.
1-Nov-11	STORIES ABOUT WHERE AND WHY	Leaders paint a future picture with stories about where we are going and why.
2-Nov-11	SHOWS RESPECT FOR OTHERS	Being on time shows respect for others and their TIME (that can't be replaced).
3-Nov-11	PERFORMING AGAINST THE BEST	It will motivate you to raise your own performance and grow faster.

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Date	Title	Thought
4-Nov-11	PAST DOES NOT EQUAL FUTURE	We all have the ability to change our thinking, and that will change your future.
5-Nov-11	MEMORABLE IS IMPORTANT	You never have influence if your conversations don't leave a memorable impact!
6-Nov-11	MAGNIFY YOUR BLESSINGS	Magnify your blessings and you gain a balanced and positive image of your life.
7-Nov-11	KEY TO LISTENING IS REMEMBERING	An indication of listening to others is remembering what you heard.
8-Nov-11	FULL OF YOUR PEOPLE OR YOURSELF	Make your people the stars first AND then your people make you a star.
9-Nov-11	EVERY BUSINESS IS A PEOPLE BUSINESS	For successful leaders, business success always starts with the people.
10-Nov-11	EVEN WHEN YOU HAVE NO NEWS	Communicate through the process; can't go quiet until the decisions is made.
11-Nov-11	DIRECT SELF-TALK TO WHAT YOU WANT	The successful drive their self-talk to what they want versus what they don't want.
12-Nov-11	DELIVER AND GET MORE HELP	Deliver commitments and others see helping as a good investment of their time.
13-Nov-11	WHEN BOTH OPINIONS MAKE SENSE	The way to choose between opinions is asking what the customer would want.
14-Nov-11	CONTINUALLY SIMPLIFY	We tend to make it too complex over time...we need to continually simplify.
15-Nov-11	WORTH IT IN THEIR MINDS	Link the organization's why to a personal WHY in your key people.
16-Nov-11	SCALE BY RELYING ON OTHERS	When you want to expand an effort (to scale it), think about the people first.
17-Nov-11	WHO CAN HELP?	Success is a team sport: the questions are who can help?, how can I help them?
18-Nov-11	CLARITY, ACTION AND RIGHT NOW	We need to be CLEAR on what we want to achieve and take ACTION NOW.
19-Nov-11	LEAVE TO ARRIVE	Give up the comfort of where we are now in order to arrive where we want to be.
20-Nov-11	SIMPLE THANK YOU	Being appreciated is a powerful feeling and simple thank you's use this power.
21-Nov-11	POWER BELOW THE SURFACE	A strong foundation (values and beliefs) supports our growth and achievements.
22-Nov-11	WHAT THE SITUATION DEMANDS	Successful people rise to the challenge of whatever the situation demands.
23-Nov-11	CHALLENGE YOUR VIEW OF THE WORLD	Grow faster by reading/listening to ideas that challenge your view of the world.
24-Nov-11	RESPONSIBLE FOR YOUR MOTIVATION	Successful people drive their own motivation and don't leave that up to others.
25-Nov-11	WHAT YOU DETERMINED IT MEANT	Everything in life is either positive or negative based on the meaning WE give it.
26-Nov-11	OPEN FOR INSPIRATION	Be always inspired when you are constantly taking in inspiration from others.
27-Nov-11	NOT TAKING YOURSELF TOO SERIOUSLY	The successful take serious what they want to achieve, but not themselves.
28-Nov-11	ELIMINATE JUDGMENTS OF OTHERS	Making judgments of others is not productive. You can learn from anyone.
29-Nov-11	DON'T ASSUME WHAT THEY KNOW	Problems come when we assume what others already know, and they don't.

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Date	Title	Thought
30-Nov-11	KNOW WHAT YOU WANT	Know what you want...or all your actions are for someone else's purpose.
1-Dec-11	QUESTION YOUR BELIEFS	Breakthroughs and step-changes in our lives come when we question our beliefs.
2-Dec-11	WHY THEY MATTER	When people understand the WHY...they will behave without pressure from you.
3-Dec-11	CHARACTER KEEPS YOU AT THE TOP	Many ways to rise in organizations, but only character can keep you there.
4-Dec-11	NO ATTENDANCE REWARD IN LIFE	Rewards in life are not just for being here, but adding value in whatever you do.
5-Dec-11	WHEN STRENGTHS AND PASSION MEET	We add the most value and make the biggest difference where these two meet.
6-Dec-11	INTENSE ENVIRONMENT	Creating high energy on delivering the results without using fear as a tool.
7-Dec-11	GET ON WITH IT	Problems are solved with action...so just remind yourself to get on with it.
8-Dec-11	USE YOUR POTENTIAL	Stop focusing on who you are, and begin focusing on who you could be.
9-Dec-11	MORE OR LESS ENERGY	Do others have more energy or less energy after they talk with you?
10-Dec-11	CONSTANTLY ON MESSAGE	A constant message builds power every time it is repeated.
11-Dec-11	LEARN TO SEE BOTH SIDES	Our power of influence increases when we learn to see both theirs and our side.
12-Dec-11	CHANGES WITHIN ME FIRST	Before we can see the changes in others, there has to be a change in ourselves first.
13-Dec-11	MORE YOU KNOW ABOUT THEM	Listen to your people and they reveal to you how they would like to be led.
14-Dec-11	INDIVIDUALLY AND MORE TOGETHER	Successful teams have people who perform, and team-up to deliver even more.
15-Dec-11	HEAR A NO TO GET A YES	We learn faster what will work...when we understand better what doesn't.
16-Dec-11	LOSS IS MORE POWERFUL THAN GAIN	To drive action, a feeling of loss is often more powerful than the feeling of gain.
17-Dec-11	INFLUENCE WITH YOURSELF FIRST	People who can influence their own behavior are strong at influencing others.
18-Dec-11	PASSION TRIGGERS PASSION	It's really difficult to trigger passion in others if you don't already have it yourself!
19-Dec-11	ENJOY CHANGE	We always get better at the things we enjoy. So, a full life is enjoying change.
20-Dec-11	WHAT YOU WANT	We can't have it all, but we can have what we want...just define it and commit.
21-Dec-11	VOLUNTEER TO TAKE THE LEAD	Whoever is in front will always see the opportunities before others.
22-Dec-11	SHOW THEM WHAT THEY CAN DO	Delegating difficult challenges helps others to see what they really can do.
23-Dec-11	SUCCESS IS AN INSIDE GAME	The unsuccessful play an outside game (blame). The successful say it's up to me.
24-Dec-11	CLARITY ABOUT THE CHOICES	People don't make decisions until they invest the time to get clear on the choices.
25-Dec-11	CONTROL WHAT YOU CAN CONTROL	The successful keep their focus on what they can control. The unsuccessful can't.

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Date	Title	Thought
26-Dec-11	INSPIRATION IS PERISHABLE	Have to constantly renewing our inspiration. It doesn't stay high without action.
27-Dec-11	WILL ALWAYS TEST YOU	Your people will... (just as children do)will always test you. Be CONSISTENT....
28-Dec-11	BIT UNREALISTIC	A great goal is unrealistic. You never know exactly how to get there when it is set.
29-Dec-11	BETTER DRIVES BETTER	Our effectiveness starts with our decisions. Invest in making better decisions.
30-Dec-11	NO ONE IS GREAT ON DAY 1	Get over quickly that you are not great the 1st day you try something new.
31-Dec-11	HEAR IT, BUT FILTERING IT	Our focus is powerful. It determines what we listen to and respond to.
1-Jan-12	SHARE WHAT YOU KNOW	People who share what they know have more to share...they never stop learning.
2-Jan-12	HARMONY IS NOT EVERYONE THE SAME	A successful team has people with different abilities and personalities.
3-Jan-12	TIME TO THINK	You have NEVER heard a successful person say I never have the time to think!.
4-Jan-12	WANT COMMITMENT (NOT JUST A YES)	Successful leaders on commitment to the outcome...not just hearing a yes.
5-Jan-12	DRIVEN BY A NEW WAY OF THINKING	Every step forward was driven by a new way of thinking...drives different action.
6-Jan-12	WE GET WHAT WE FEEL	In every area of our lives, we get more of what we feel than of what we think.
7-Jan-12	EMOTIONS EITHER HELP OR HURT US	Our emotions power us to get what we want, but only if we can control them.
8-Jan-12	TAKE ACTION IN YOUR FEAR	Take action within your biggest fear...and you release the full power within you.
9-Jan-12	WHERE DID IT GO?	Only people with a clear focus know where their time goes!
10-Jan-12	FROM MAKE TO INSPIRE	Standalone stars make it happen, but struggle inspiring others to make it happen.
11-Jan-12	PAINTING, NOT A DIAGRAM	Leadership is not a process...It's varied actions enabling others to deliver results.
12-Jan-12	PLAY SAFE IS A BIG RISK	Playing safe means less action. Action is almost always less risk than no action.
13-Jan-12	PROOF OF WHAT YOU BELIEVE	Your actions tell others if you believe what you say. No action = don't believe.
14-Jan-12	CREATE THE FEELING IN OTHERS	Successful communicators create a feeling in others that amplifies their thinking.
15-Jan-12	REFLECTION DRIVES CHANGE	It's only after you reflect on what you do, that you finally feel the need to change.
16-Jan-12	IMPRESS YOURSELF BEFORE OTHERS	The successful do it to use their potential. Impressing others is a by product.
17-Jan-12	EXTENSION OF YOU	Grow your key people. They are the extension of you...when you are not there.
18-Jan-12	WITHOUT CLARIFYING THE WHY	The successful never leave defining the WHAT without also clarifying the WHY.
19-Jan-12	FEAR THAT STOPS YOU	An amazing life starts when you face the fear that stops you using your potential.
20-Jan-12	PRODUCTIVITY MULTIPLIER	Inspired people are more productive as they maintain their energy all day long.

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Date	Title	Thought
21-Jan-12	OUR BELIEFS CREATE OUR EXPERIENCES	Our beliefs determine what we do...so we change our life by changing our beliefs.
22-Jan-12	HAVE GREAT CLARITY	The successful are clear in their communications...others send mixed signals.
23-Jan-12	BRING IT BACK WHEN YOU NEED IT	Knowledge has power if you have the ability to recall and use it when you need it.
24-Jan-12	WE MASTER IT THROUGH PRACTICE	Be prepared to do the practice, and you will master it and make it a strength.
25-Jan-12	NOT MOVING FAST ENOUGH	Probably the most common mistake we all make. It's our decisions on people.
26-Jan-12	LOOK AT LIFE BEYOND THE CHALLENGE	Focus on how the result will look like AND you move through the challenge faster.
27-Jan-12	HUMILITY CREATES A BETTER LISTENER:	Humility reminds us we don't have all the answers AND to listen more.
28-Jan-12	TELL THEIR PEOPLE	You understand if your managers are aligned by what they tell their people.
29-Jan-12	ELIMINATE WORDS "I WANT TO STOP..."	"I want to stop..." puts the focus on the wrong thing. Focus on "want to start."
30-Jan-12	DISAGREE, BUT NOT BE DISAGREEABLE	Be able to discuss your disagreements in a positive and constructive way.
31-Jan-12	COMPLACENCY, FORM OF ARROGANCE	Many individuals have become too satisfied with their accomplishments.
1-Feb-12	NOT ANSWERS, BUT QUESTIONS	Successful leaders drive more progress with their questions than their answers.
2-Feb-12	THROUGH AND WITH	Two words that will help to remind every leader to delegate more to their people.
3-Feb-12	GET TO WORLD CLASS	The way there is through your passion and strengths (Passion powers Strengths).
4-Feb-12	HAVE TO ASK	Many problems could be avoided if people would ask when they don't know.
5-Feb-12	FROM A LACK OF BELIEF	Average often doesn't come from a lack of talent, but from a lack of belief.
6-Feb-12	SPEAK TO, NOT AT	Focus on who you are talking to first and that drives what and how you say it.
7-Feb-12	CONTINUOUS ACTION	Manipulation drives one action. Inspiration drives continuous action.
8-Feb-12	DECISIONS AT THE START	Our impact is great at the start, where decisions set the direction and pace.
9-Feb-12	WHEN EVERYONE GETS IT	A team works at full power when everyone gets the goal and the values.
10-Feb-12	DECIDE	As our world becomes more complex, the choices we need to make only increase.
11-Feb-12	REFLECT AS WELL AS CELEBRATE	Reflect on your success, and you see learnings to build even greater success.
12-Feb-12	STOP THE PAST DRIVING YOUR FUTURE	Let past experiences dominant current thinking, and you let the past drive you.
13-Feb-12	REASONS WE GIVE OTHERS	Our reasons as to why we haven't done it are usually just finely worded excuses.
14-Feb-12	NEXT MOST IMPORTANT ACTION	People who achieve the most always know their next most important action.
15-Feb-12	WITHOUT HAVING TO HEAR IT AGAIN	When the successful hear some great advice...they take action on it right away.

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Date	Title	Thought
16-Feb-12	DO SOMETHING DIFFERENT	You stay with the crowd when you do everything the same as the crowd.
17-Feb-12	WITHIN THEIR EXPERTISE	If the task is within their expertise AND you are still do it, you slow the team.
18-Feb-12	WHY BRINGS POWER TO THE HOW	Always reinforce the WHY in your mind before focusing on the HOW.
19-Feb-12	WANT TO LISTEN	The best communicators provide others a reason to listen....they want to!
20-Feb-12	TRAVEL AT THEIR SPEED	To connect well with others, talk with them at their pace and energy level.
21-Feb-12	TEAM IN YOUR MANAGEMENT TEAM	The lack of "teamwork" in your management team can be a big problem!
22-Feb-12	TAKES COURAGE TO SIMPLIFY	When you simplify, you usually have made some difficult choices.
23-Feb-12	STARTS WITH A DECISION	The great things in our lives are driven by our decisions (taking responsibility).
24-Feb-12	SHARE THEIR SIDE BEFORE THEY DO	You are in more control when you get to share the others side in your way first.
25-Feb-12	SEEN IT AND NOW FEAR IT	Explode when you hear bad news and you will only hear it too late to act upon it.
26-Feb-12	REQUIRES A CULTURE CHANGE	Company turnarounds are enabled by leadership led culture change.
27-Feb-12	WHEN BEING RIGHT IS WRONG	Whenever behavior is close to the borders, you turn what is right into a wrong.
28-Feb-12	NEVER KNOWING WHAT YOU CAN'T DO	For the problem you face today, the solution is out there. Find the right people.
29-Feb-12	POLLUTERS AND PURIFIERS	Polluters are always telling everyone what's wrong. Purifiers make things happen!
1-Mar-12	POINT IS TO WAKE-UP	The time is now to "wake-up" and go for what you really want. It's never too late.
2-Mar-12	NEVER SURRENDER THE HIGH GROUND	Your integrity is the foundation for who you are and for who you can become.
3-Mar-12	MAGIC IS IN DOING IT	You know what you to do. The magic is in finding a way to consistently do it.
4-Mar-12	HELP OTHERS TAKE THE FIRST STEP	Successful leaders help their people get started and often that's all they need.
5-Mar-12	DO YOUR MOST IMPORTANT TASK FIRST	Start each day with the most important and watch how better your days become.
6-Mar-12	CONSISTENT WITH YOUR PURPOSE	Align all your actions to your purpose, and you create what you want much faster.
7-Mar-12	COMMON SENSE A COMMON PRACTICE	The successful have the discipline to turn common sense into daily habits.
8-Mar-12	COMMITMENTS ARE YOUR CHARACTER	A great way to create a good visible character is to keep commitments you make.
9-Mar-12	YOUR OWN CHOOSING	People are unhappy when they feel they have no choice. How we feel is a choice.
10-Mar-12	POWER OF UNINTERRUPTED TIME	The successful protect their uninterrupted time. Success is born first in thought.
11-Mar-12	COMFORT FROM DISCOMFORT	The successful are most comfortable when they are attacking new challenges.
12-Mar-12	SEE THE GOOD	Success comes by SEE the good in whatever hits you, SEE the way forward.

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Date	Title	Thought
13-Mar-12	LIFE IS REALLY A NOW EXPERIENCE	"I will be happy when...." is not a life. Your life is really a Now Experience.
14-Mar-12	ACHIEVEMENT LIST VERSUS TO DO LIST	People with an achievement list get creative on how to achieve it faster.
15-Mar-12	PASSION CAN DRIVE FOCUS	You often notice that unfocused people seem to lack any passion on anything.
16-Mar-12	RELATIONSHIP OR TRANSACTION	The successful understand that there is a relationship aspect in every transaction.
17-Mar-12	NEVER AN EXCUSE	Lack of time is not an excuse. We all get the same amount! It's a focus problem.
18-Mar-12	THANK YOU POWER	People take so much for granted...differentiate yourself by saying THANK YOU.
19-Mar-12	WORK TOGETHER	Teams with talent...can lose to lesser talent...if they can't work together well.
20-Mar-12	FOCUS YOURSELF	Focus is a key for success. If you can't, you always need others to do it for you.
21-Mar-12	DREAM POWERS THE EXECUTION	A strong AND clear dream provides unlimited energy to go make it happen.
22-Mar-12	DISCOVERY, NOT INVENTION	You don't really invent your purpose, but discover it from what you feel inside.
23-Mar-12	FEWEST WORDS NECESSARY	Long explanations show others you know. Clear/short have others know it too.
24-Mar-12	SPEAK UP	Bad solutions come from what people aren't saying than what they are saying.
25-Mar-12	SURROUND SOUND	We grow faster when we are surrounded with people different than we are.
26-Mar-12	SAY IT OR WRITE IT TO SIMPLIFY IT	Successful communicators say it out loud or write it down in order to simplify it.
27-Mar-12	MORE POWERFUL THAN THE MEASURED	A powerful success driver can't be measured (inspiration).
28-Mar-12	BEYOND YOUR PERSONAL AMBITION	When your purpose is making a difference for others, you get unlimited energy.
29-Mar-12	RECOGNITION = CONTRIBUTION	It's a problem when people feel their contribution is more than the recognition.
30-Mar-12	TRUST FAMILIARITY OVER EXPERIENCE	To build strong teams, leaders often choose people they trust over experience.
31-Mar-12	JUSTIFYING OUR FEELING	In decision making, we often search for the facts to support the feeling we have.
1-Apr-12	BEEN THERE BEFORE	Achieve it in your mind before achieving it in reality. Been there to get there.
2-Apr-12	BIG IMPACT REQUIRES BIG EFFORT	To make a big impact, we need to make a big effort (driven by big thoughts).
3-Apr-12	HOLD YOURSELF ACCOUNTABLE	The successful hold themselves accountable before others have to.
4-Apr-12	DIVERSITY IS A STRENGTH	When sharing a WHY, a team with great diversity will develop a powerful HOW.
5-Apr-12	INTENSITY MAKES THE DIFFERENCE	Our internal drive not only helps us achieve more...It attracts the help of others.
6-Apr-12	WHAT CAN I DO FOR YOU?	Success comes faster when you think of what you can for others versus just you.
7-Apr-12	PROVE IT WITH WHAT YOU DO	People understand what you by observing what you do versus what you say.

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Date	Title	Thought
8-Apr-12	CLARITY AND SIZE	A WHY and a diamond are a like. Clarity AND size make them both very valuable.
9-Apr-12	DECIDE A SPECIFIC WHEN	Have more commitment when you decide a specific day/time you will do it.
10-Apr-12	NOT SPEAKING = NOT CONTRIBUTING	People who come to meetings and never speak are not contributing to the team.
11-Apr-12	IMPLEMENT VERSUS TALK	An implement versus talk ratio is higher for those who achieve great success.
12-Apr-12	MAKE THE WHY YOUR OWN	Have a WHY so powerful that their people incorporate it into their OWN WHY.
13-Apr-12	CARRY YOUR WORDS FORWARD	Grow more leaders who can carry your words throughout the organization.
14-Apr-12	MOST EXPENSIVE PEOPLE	Most expensive employees are the least productive with little value in return.
15-Apr-12	DESIRE RELEASES ENERGY	Our desire (what we really want) releases the energy inside us to go get it.
16-Apr-12	SUPPORT YOUR AREAS OF WEAKNESS	Success is faster when we have others whose strengths cover our weaknesses.
17-Apr-12	LOOK INSIDE/OUTSIDE	Look outside ourselves for advice and inside ourselves for action.
18-Apr-12	EMPOWER THE INDIVIDUAL SPIRIT	Empower their key people in ways that ignite their individual spirit.
19-Apr-12	CAN TO WILL TO DO	We think we can....we decide to do it...but we achieve nothing until we DO it.
20-Apr-12	WHAT YOU USE	What we learn only creates value when we use it.
21-Apr-12	MAKE IT THEIR IDEA	The best way to manage your boss and the stakeholders is to make it their idea.
22-Apr-12	OWN SCHEDULE	Delegate to get more control of your time... Stop micromanaging in the moment.
23-Apr-12	SAFE OR SIGNIFICANT	We have to take a risk and step out in front to create a life of significance.
24-Apr-12	HOW IS IT CHANGING?	Everything is changing...can't answer the question, you are already behind.
25-Apr-12	RESULTS AND BEHAVIOR GOALS	The successful not only set result goals, but also behavior goals too.
26-Apr-12	AVOID THE BLIND EYE	Keeping it real is about avoiding the blind eye to what you don't want to address.
27-Apr-12	ALSO KILLS THE RECIPIENT	When you kill the messenger, you end of up killing yourself in the future too.
28-Apr-12	FREE TO TAKE THE INITIATIVE	You exploit the talent in their team when you give your people freedom to act.
29-Apr-12	STRENGTH TAKEN TO AN EXTREME	For driven people, the biggest weakness is often a strength taken to an extreme.
30-Apr-12	LEARN AND BURN	Through mistakes that we learn...but if we repeat those same mistakes...we burn!
1-May-12	CONTRIBUTE THE MOST	Ask your people how they could best contribute to achieving the goals.
2-May-12	WHY/HOW PARTNERSHIP	A great partnership is an inspiring WHY leader with a strong HOW leader.
3-May-12	WILL TO WALK AWAY	All successful negotiators (before starting) know when they would walk away.

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Date	Title	Thought
4-May-12	ALIGN IT TO THEIR DREAM	Successful marketers know that people invest in getting closer to their dream.
5-May-12	EXPLAIN IT WITH A VERB	Communicate to motivate action and explain things with a VERB (action).
6-May-12	LARGER THAN YOUR CIRCUMSTANCES	Success comes faster when we have a perspective larger than our circumstances.
7-May-12	DIFFERENT SKILLS AND EXPERIENCES	People of different skills and experiences will always create stronger solutions.
8-May-12	TO THE FIRST MINUTE	Some put it off till the last minute, the successful bring pressure to the 1st minute.
9-May-12	EXTEND OUR VISION	We go as far as we can see. The people who get farther in life, see farther in life.
10-May-12	TIME FOR THEM = TIME FOR YOU	The successful go first. They know when they help others...others will help them.
11-May-12	NOT MISSING THE FEEDBACK	Miss critical feedback from your people by answering your own questions.
12-May-12	FEEL YOU BELIEVE IN THEM	They start to do magical things when they can feel the belief you have in them.
13-May-12	EMOTION DRIVES ATTENTION	Engage another person's emotion. You gain their attention / action in a big way.
14-May-12	TEACH A THOUGHT PROCESS	Use questions to teach your thought process to their people.
15-May-12	LEARN FROM YOUR BEST PEOPLE	Invest in growing your best people, it's also an investment in yourself too.
16-May-12	WHAT YOU LEAVE OUT	Many pack too much in their messages. Effectiveness can be what you leave out.
17-May-12	ORGANIZED AROUND A BIG IDEA	The successful organize what they learn for bringing to life their big idea.
18-May-12	FOLLOW YOUR HEART AND INTUITION	It takes courage to not settle for average. Follow your heart/intuition to success.
19-May-12	TRUST ENABLES RISK TAKING	Show trust in your people, or you will never get them to take risks.
20-May-12	HELP THEM ACHIEVE IT	Focus on helping their people achieve it versus telling them how to do it.
21-May-12	PROVIDE THE CONTEXT FIRST	Always provide the context (understanding/meaning) before the facts.
22-May-12	BASED ON WHAT YOU RETRIEVE	Knowledge doesn't have power when it is stored, only when retrieved and used.
23-May-12	JUST START	Many people don't achieve what they want because they just don't start.
24-May-12	EXPERIENCE AND PERSPECTIVE	People who lose their perspective lose the ability to use their experience too.
25-May-12	VISION AND PASSION	For the successful, vision provides the direction and passion provides the fuel.
26-May-12	HELP MAKE THE LINK	To learn, we make linkages with previous experiences. Help others make the link.
27-May-12	POWER OF REPETITION OVER TIME	Cramming Info into your head can work to pass a test, but not for success in life.
28-May-12	WHAT WE ACTION	What we learn is only potential power...Takes action to release the power.
29-May-12	GET OUR EMOTIONAL NEEDS MET	The successful find productive ways to do this, while others don't or won't.

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Date	Title	Thought
30-May-12	POWER OF ASKING	We almost never have anything to lose by asking, and have everything to gain.
31-May-12	WORK AT FULL POWER	Many people sacrifice sleep to work at half power and to achieve half results.
1-Jun-12	FEELINGS, THEN THE FACTS	When conversations get emotional, acknowledge feelings; then discuss facts.
2-Jun-12	GRABS YOUR ATTENTION	Successful speakers know that if it touches your heart...it grabs your attention.
3-Jun-12	WORDS INTO PICTURES	People turn what they hear into pictures. We help adding pictures to our words.
4-Jun-12	PROTECT YOUR THINKING TIME	The successful set aside time to really THINK, while others never have the time.
5-Jun-12	FOCUS TO HAVE MORE FUN	Get focused and you get things done in less time and have more time for fun.
6-Jun-12	WHAT THEY STAND TO GAIN	Many focus on what they lose with a change...so focus them on what they gain.
7-Jun-12	EVERYONE AGREEING CAN BE BORING	Passionate people discussing differences is exciting and creates better solutions.
8-Jun-12	ADAPTABILITY - KEY TO SUCCESS	Globalization has made the world smaller. Adaptability becoming a key skill.
9-Jun-12	HOW YOU DEFINE YOURSELF	Take input from others, but never let others define who you are (or should be).
10-Jun-12	MOUTH AND INTO YOUR HEAD	Whatever we verbalize helps us to gain clarity on what we really think.
11-Jun-12	TAKE THEM ON THE JOURNEY	Walk (AND run) alongside their people to bring them along on the journey.
12-Jun-12	TO THE HEART OF THE PROBLEM	You can get to the heart of problems with just a few questions to your people.
13-Jun-12	GROW TO THE LEVEL OF YOUR COURAGE	We grow to the level of courage in taking on challenges equal to our potential.
14-Jun-12	BRING IT TO LIFE WITH A VISUAL	Words have more power with a visual that amplifies the feeling within others.
15-Jun-12	WHO GOES FIRST	Sometimes people who go first make more mistakes...but they grow faster.
16-Jun-12	INTEGRATED PERSPECTIVE	A full life is an integrated life (work, family, play). Keeps a great perspective.
17-Jun-12	SELL YOUR IDEAS TO OTHERS	It's a core skill that helps you to become more successful in any role.
18-Jun-12	SANDWICH THE ALTERNATIVES	When giving different options to consider, put the desired option in the middle.
19-Jun-12	RECRUIT FOR WILL VERSUS SKILL	Skill enables you to do the job, but it is your will that drives you to do it well.
20-Jun-12	REAL EXPERT	Ever notice that the real experts make it more simple versus more complex?
21-Jun-12	LIVE IT LIKE YOU BELIEVE IT	People will never think you believe it until they see you living it.
22-Jun-12	INTERPRETERS OF THE BUSINESS	Middle managers interpret the direction and give their version to their people.
23-Jun-12	FEEL THEY LEAVE WITH	They might forget what they heard, but not the feeling they leave with.
24-Jun-12	DRIVE FOR THE BEST	Most managers offer up people who are not busy and are usually not the best.

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Date	Title	Thought
25-Jun-12	CONSTRAINTS MAKE YOU BETTER	Challenged to use your creativity and find solutions to create even more value.
26-Jun-12	COMMUNICATE THE DIRECTION	Always reinforce the direction, especially in recognizing the progress.
27-Jun-12	DONE WITHOUT THE CALL	Do for others and others do for you...without calling in any favors.
28-Jun-12	FEEL OF A GOOD DEAL	People often value the feeling of a good deal over the understanding of the deal.
29-Jun-12	RESPONSE TO NEW IDEAS	Some tell you what they can't do, while the successful tell you what they WILL do.
30-Jun-12	ADAPT TO OTHERS	Gain rapport faster by adapting to others before forcing others to adapt to us.
1-Jul-12	RELATIONSHIP/TRANSACTION	Many expect relationship behavior while treating others as a transaction!
2-Jul-12	MAKE SENSE OF IT	We learn more about ourselves when we invest in reflecting on our day.
3-Jul-12	GROW TO MEET NEW CHALLENGES	Self development enables us to be ready for the new challenges that come.
4-Jul-12	FEEL AND THINKING	In reaching a decision, we are often try to get our thinking matching our feeling.
5-Jul-12	FIND THE RIGHT IN EVERYTHING	You find the right AND wrong in everything, but only one motivates others.
6-Jul-12	WIPE THE SLATE CLEAN	Why not throw away your "to achieve list" and see what you add back AND why!
7-Jul-12	FEEL THE RESPONSIBILITY	Successful leaders guide not tell. (feel responsibility for their own solutions)
8-Jul-12	DAILY ACTION ON A LONG-TERM GOAL	The successful are disciplined to take action EACH day on their long-term goal.
9-Jul-12	LINK TOGETHER WHAT YOU LEARN	Our reflection time helps us to create stronger links between what we learn.
10-Jul-12	CLEAR ON THE INSIDE	It has be clear on the inside before you communicate outside (to others).
11-Jul-12	LIKE COMING TO WORK	People in teams with long-term success like coming to work (versus have to).
12-Jul-12	LOOKING OUT FOR EACH OTHER	Successful teams have people who watch your back versus stab you in the back.
13-Jul-12	HALF MOTIVATED IS NOT MOTIVATED	We are either motivated or not. Half motivated usually ends up giving an excuse.
14-Jul-12	SMALL CREEPS INTO THE BIG	A lack of attention to the details that matter creeps into the bigger things as well.
15-Jul-12	TESTED IN DIFFICULT TIMES	Our strength of character appears (and is needed) during the difficult times.
16-Jul-12	IT'S NOT REALLY A GOOD EXCUSE	Lack of time is not an excuse, as everyone gets the same amount!. It's our FOCUS.
17-Jul-12	LOOK FOR THE ACTION	The power in what you learn is released only when you use it. Look for the action.
18-Jul-12	PLANT A SEED	Help your people deliver today, but plant a seed for their future at the same time.
19-Jul-12	PURPOSE POWERS PERSISTENCE	A why behind what provides drive and energy to take on any obstacle we meet.
20-Jul-12	MAKE A PROMISE AND DELIVER	Build credibility faster with others when you make a promise to them and deliver.

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Date	Title	Thought
21-Jul-12	YOUR DAILY HABITS	Every major step up in performance is preceded by a change in a key daily habit.
22-Jul-12	FAIR IS NOT REALLY FAIR	To many, fair means the same treatment. You cannot treat everyone the same.
23-Jul-12	FOLLOW YOUR OWN LEAD	Follow our own commands and others see in us a person they can follow.
24-Jul-12	SEE YOURSELF SUCCEEDING	The more you invest in seeing it, the more chance you have to achieve it.
25-Jul-12	LIFT THEM UP WITH YOUR ATTITUDE	Successful leaders have an attitude that's always lifting others to see possibilities.
26-Jul-12	DESIGNED BY YOU, NOT OTHERS	Design the important into your life...or others will design their important into it.
27-Jul-12	HOW THEY LIKE THEIR FEEDBACK	Successful leaders package their feedback in ways their people will best accept it.
28-Jul-12	CAN'T EXPECT WHAT YOU DON'T GIVE	People interact with us based on who we are. Give respect and we get respect.
29-Jul-12	EMPOWERMENT DRIVES SPEED	Make more decisions than you need to and you are slowing down the team.
30-Jul-12	POWER OF WHAT IF?	When we do a what if? brainstorm, it triggers an idea that makes a big difference.
31-Jul-12	FORGET THEY'RE LUCKY	Unsuccessful people think successful people are lucky. It's focus and drive.
1-Aug-12	GAIN CLARITY	The time you invest to get CLARITY is an investment in you.
2-Aug-12	WHEN TO STEP BACK	Need to know when to step back and give their people the space to grow.
3-Aug-12	BY MAKING OTHERS THE BEST	Leaders become the best by making their people around them the best.
4-Aug-12	CREATE AN AIR OF CERTAINTY	Successful leaders create an atmosphere of we will make it happen.
5-Aug-12	KEEP YOUR EYE ON THE WHY	When we keep the WHY in our focus...it powers us to achieve to our potential.
6-Aug-12	BEHAVE LIKE THEM FIRST	Behave like the people you would like to be, only time before you become them.
7-Aug-12	BASED ON THE VALUE YOU BRING	Our focus shouldn't be on doing more, but bringing more value to what we do.
8-Aug-12	OPEN TO LEARNING SOMETHING NEW	When we are open to learning something new each day, we grow faster.
9-Aug-12	NOT RELATED TO TIME	Happiness is not about the time you get to do it, but the experience you take away.
10-Aug-12	PRIORITIZE	Some never focus on the important as they never prioritize the important.
11-Aug-12	TAKE ADVICE TO SUCCEED FASTER	The ability to seek out advice and act on it speeds your success in everything.
12-Aug-12	ACTION RE-CHARGES OUR ENTHUSIASM	You increase your enthusiasm for anything by just taking more action on it.
13-Aug-12	SEE THE SITUATION IN A DIFFERENT WAY	Doing something different requires us to see the situation in a different way first.
14-Aug-12	THEY KNOW YOUR WEAKNESSES	Believe it or not, your people often know your weaknesses better than you do.
15-Aug-12	WITH CHALLENGES, FIND MORE BRAINS	The bigger challenges we face, we need to seek out the advice from others.

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Date	Title	Thought
16-Aug-12	BEHAVIORS SHAPE THE CULTURE	A team culture is basically a shared group of individual behaviors.
17-Aug-12	BEFORE YOU HAVE ALL THE ANSWERS	If you have enough answers to start, make the commitment and get going.
18-Aug-12	TO A HIGHER STANDARD	We achieve to the standards we set for ourselves.
19-Aug-12	ACHIEVEMENT HAS A LOUD VOICE	People who get things done attract more attention than those who are just talk.
20-Aug-12	HOW TO DO IT WELL	Many people know how, but the successful know how to do it well.
21-Aug-12	IT STARTS WITH COURAGE	Not doing what you want to...the first place to start is the COURAGE to change.
22-Aug-12	PREPARED TO DECIDE	Anticipate the key decisions and ensure you are ready to decide.
23-Aug-12	WHERE THE DREAMS LIVE	Dreams can be born anywhere, but they are only lived out through your passion.
24-Aug-12	EXPERIENCE, BUT NOT TOO MUCH	Experience teaches you where to look...too much experience where not to look.
25-Aug-12	LOOK TO LIFT PEOPLE UP	Successful leaders always offer words of encouragement to all around them.
26-Aug-12	ALIGN ACTION TO A DIRECTION	The successful make sure ALL their actions are taking them towards their goals.
27-Aug-12	FEEL ABOUT THE DECISION	How we feel about it drives more or less action than what we think about it.
28-Aug-12	SEE THE BIG PICTURE	The positive keep the big picture in view. It's hard to see if you are looking down.
29-Aug-12	LEAD YOUR TIME	The unsuccessful do it at the last minute...the successful when they do it best.
30-Aug-12	FORWARD THOUGHT DRIVES ACTION	It's much easier to make good progress by thinking about where you are going.
31-Aug-12	STRONG COMPETITOR	Great competitors start with themselves, and compete with their own potential.
1-Sep-12	IN TUNE WITH TIME	Productive people choose the right time to do the right things.
2-Sep-12	ATTRACT THE BEST	Successful leaders create a culture that attracts the best talent.
3-Sep-12	UNLEARNING WHAT YOU CAN'T DO	You do more in life by not listening to the people who tell you what you can't do.
4-Sep-12	PROBLEM SOLVERS	Don't wait for others to change...change first and influence change in others.
5-Sep-12	BELIEF IN YOUR PEOPLE	Your behaviors need to demonstrate a belief in your people.
6-Sep-12	CONFIDENCE WITH HUMILITY	It's a powerful combination. Drives achievement, and with the support of others.
7-Sep-12	BRING YOUR WHY TO LIFE	Happy AND successful people have found a way to bring their WHY to life.
8-Sep-12	IT GOES BOTH WAYS	To reach our potential, we have to do to be, and be to do....requires ACTION!
9-Sep-12	REQUIREMENT FOR A GAIN	In everything worthwhile, there is risk. Look for the risk, and you'll find the gain.
10-Sep-12	POWER TO MAKE THE DECISION	Understanding who has the power is the first step in playing the game of politics.

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Date	Title	Thought
11-Sep-12	BEYOND YOUR PERSONAL EGO	Success requires teamwork, so more success is always beyond your personal ego.
12-Sep-12	INTEGRATION OF I AND WE	The successful have learned the best ways to integrate I AND WE in everything.
13-Sep-12	WHO'S YOUR MENTOR?	People with mentors grow faster than those without and reach their potential.
14-Sep-12	FEEL MONEY CAN'T BUY	Truly successful people work within their passion for a feeling money can't buy.
15-Sep-12	TEACH YOU TO REACH INSIDE	The best leaders help you focus within to reach inside and perform at your best.
16-Sep-12	PROOF THEY UNDERSTAND	They understand the strategy when they are taking ACTION consistent with on it.
17-Sep-12	AVERAGES DON'T DRIVE ACTION	Metrics of the average drives awareness, specific metrics drive action.
18-Sep-12	SEE IT IN PLACE ALREADY	Easier to see actions to make it happen when you can visualize it in place now.
19-Sep-12	FREEDOM TO SET ANY GOAL	You have the freedom to set any goal you would like. What goal should you set?
20-Sep-12	POWER IN GRATITUDE	Being grateful for what you have helps you to take action on what you want.
21-Sep-12	WHAT WOULD HE OR SHE DO?	You have become the right role model when they ask - What would our boss do?
22-Sep-12	DIFFICULT, AND WITHIN REACH	Goals should never be easy to achieve, and be in reach (an extended reach!).
23-Sep-12	BE THE BEST YOU	The best way to get the best from others is to be the best you first.
24-Sep-12	MOST FROM EVERY MOMENT	The happiest AND successful people focus on getting the most of every moment.
25-Sep-12	SEE THE STRUCTURE IN CHAOS	Successful leaders see clearly the way forward through and out of the chaos.
26-Sep-12	DELEGATE WHAT YOU LIKE TO DO	If you keep things you like to do for yourself...you slow the growth of your people.
27-Sep-12	DEFINE VERSUS FIND THE TIME	If it's important, the DEFINE (versus look for) the time to take action on it.
28-Sep-12	THERE'S ALWAYS A CHOICE	Our success AND happiness is driven by the choices we make (or don't make).
29-Sep-12	IS A SYMBOL OF HONESTY	Leaders who drive transparency create a symbol of honesty in their organization.
30-Sep-12	COMPLETE WITH EXECUTION	We have truly learned something when we put it into practice.
1-Oct-12	OFF TIME ENABLES BETTER ON TIME	Without clearing our head, we tend to just repeat what keeps us where we are.
2-Oct-12	WHEN THE SMALL IS BIG	Small encounters with key people can make a big impact on career prospects.
3-Oct-12	START OF PROGRESS	The more action you take...the more opportunities you will see.
4-Oct-12	LOSES ITS POWER OVER TIME	Your people start to become immune to your pressure, and your power reduces.
5-Oct-12	EXPECT IT FOR US BEFORE OTHERS	Get our own house in order before expecting others to listen to our advice.
6-Oct-12	CHANGE HOW YOU GET YOUR BUZZ	It's about moving the buzz from the doing to the motivating the doing.

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Date	Title	Thought
7-Oct-12	ACT OUR WAY INTO IT	We need to act our way into a new habit, and later we are no longer acting.
8-Oct-12	ENABLE THEM TO ACT IN THE MOMENT	Leaders prepare their people to take action...when it's needed...when it counts.
9-Oct-12	FROM A GOOD FEELING TO ACTION	Some read self-help books for the feeling they get: others, for the action it drives.
10-Oct-12	BECAUSE IT MEETS A NEED	They do it as it meets a need. Understand the need, change the BEHAVIOR.
11-Oct-12	FOCUS ON YOUR BELIEFS	Think about it...a change in a belief can change the direction of your life.
12-Oct-12	ON THE OTHER SIDE	Success is often on the other side of what you have always been avoiding.
13-Oct-12	MOTIVATED AND INSPIRED	You get action from the motivated...Commitment from the inspired.
14-Oct-12	YOUR PERSPECTIVE MAKES IT SO	Our perspective drives what we believe about what we see. It creates our world.
15-Oct-12	MEASURED WITHIN FIRST	People only see us to the level we see ourselves.
16-Oct-12	DESTINATION DIRECTS ACTION	It's always important to have a destination...it brings a direction for our actions.
17-Oct-12	MOVE FROM BURNED OUT AND BORED	You need a change when you are burned out AND bored at the same time.
18-Oct-12	TAKE YOURSELF BEYOND YOUR PAST	You prevent yourself from living in the past by focusing on the future you want.
19-Oct-12	CONFIDENCE IS A DOOR OPENER	When we have the confidence in ourselves, we believe every door is open to us.
20-Oct-12	EMERGE EVEN STRONGER	We see problems as bad. However, we emerge stronger after solving them.
21-Oct-12	LEADING MEANS RESPONSIBILITY	Think about it...You never see successful leaders blaming others...do you?
22-Oct-12	STARTS WITH HOW YOU DEFINE IT	Your progress to get what you want is determined by how clear you first define it.
23-Oct-12	LOSING TRUST LEADS TO LOSING MONEY	Trust is the foundation for all long-lasting successful organizations.
24-Oct-12	ASK FOR HELP TO AVOID LONELINESS	Have you noticed that the most lonely people never ask for help from others?
25-Oct-12	RECOGNIZE THAT YOU'VE CHANGED?	When changing YOU, ask - How would others recognize that I have changed?
26-Oct-12	EVERYONE HAS A BOSS: IT'S YOU	The successful follow their own command, before others have to give it to them.
27-Oct-12	DIG FOR THE ROOT CAUSE	When you get to the root cause, you only have to solve the problem once.
28-Oct-12	MAKE YOUR VIEWS KNOWN	Do you really have a right to complain if you haven't made your views known?
29-Oct-12	SURROUNDED WITH TALENT	The successful are a great judge of talent and surround themselves with the best.
30-Oct-12	NO IS A CHALLENGE, NOT A DEFEAT	Treat a NO as just part of the process...not the end of the process.
31-Oct-12	YOUR ATTITUDE SENDS A MESSAGE	It tells others who you really are and how much you know yourself.
1-Nov-12	REQUIRE DIFFICULT DECISIONS	Successful leaders embrace versus avoid the difficult decisions.

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Date	Title	Thought
2-Nov-12	TREAT EVERYONE WITH RESPECT	People with strong character treat with respect everyone they meet.
3-Nov-12	WHAT'S BEHIND THE NO	Successful sales people understand what's behind a prospect's NO (AND YES too).
4-Nov-12	WRITE IT TO SIMPLIFY IT	It often takes writing our thoughts/ideas down in order to simplify the solution.
5-Nov-12	ALLOW THE DISCUSSION	Successful leaders are patient to allow the needed discussion to happen.
6-Nov-12	CREATE A MEMORABLE EXPERIENCE	Focus on creating a memorable experience (memorable=transferable).
7-Nov-12	THEIR INPUT IN THE SOLUTION	They have more ownership in the solution when they see their input in it.
8-Nov-12	IF YOU REALLY WANTED IT	Think about it...If you REALLY wanted it...you would be taking ACTION on it now.
9-Nov-12	WHAT WE SAY TO OURSELVES	What others say has less impact on our behaviors than what we say to ourselves.
10-Nov-12	CONNECT ON MORE THAN THE WHAT	Successful leaders share the WHAT, but really connect by explaining the WHY.
11-Nov-12	WHAT TO LET GO OF	A rewarding success comes faster when we understand what we need to let go of.
12-Nov-12	UNTIL YOU SAY NO	You're never really focused on what's most important, if you're never saying NO.
13-Nov-12	GET MYSELF OUT OF THE WAY	It not what others do to block our path, but what we do to block our path.
14-Nov-12	OUR DESCRIPTION MAKES IT SO	Successful leaders describe things so clear that even the complex looks simple.
15-Nov-12	BROADER VIEW OF YOUR WORLD	The best way to keep our perspective is to take a broad view of our world.
16-Nov-12	BYPRODUCT OF CONSISTENT BEHAVIOR	A culture is not created overnight. It's a byproduct of consistent BEHAVIOR.
17-Nov-12	UNDERLYING ASSUMPTION	Conflicts lead to a compromise unless we know the underlying assumptions.
18-Nov-12	BUILD THEIR WIN TO GET YOUR WIN	Successful sales people focus on building the win for the customer first.
19-Nov-12	UNDERSTAND THE NEED TO CHANGE	Change in an instant, when the change is more powerful than what we do now.
20-Nov-12	BEYOND THE FINITE CAKE	Successful people never like sharing a finite cake. It's sharing an INFINITE cake.
21-Nov-12	LOOK FOR IT TO FIND IT	People keep expecting to find it without looking for it. You get what you focus on.
22-Nov-12	EMOTION LIGHTS OR BLINDS THE PATH	The big difference is that successful people use their emotions to light the path.
23-Nov-12	LEARN AND APPLY	Successful people do both, one right after the other. The fastest way to achieve.
24-Nov-12	WHAT WE ARE HERE TO DO	The sweetest life lies in our sweet spot...intersection of passion and strengths.
25-Nov-12	BRIGHT SIDE OF LIFE	In every situation, the successful see the bright side first (the opportunities).
26-Nov-12	WHEN WE ARE ADDING VALUE	It only seems like work when we don't feel we are adding value to others.
27-Nov-12	UNDERSTAND OUR BLIND SPOTS	Take your influence up a level by understanding your behavior blind spots.

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Date	Title	Thought
28-Nov-12	IN CONTROL OF YOUR CIRCUMSTANCES	Successful people don't react...they respond...goals are a response in advance.
29-Nov-12	PEOPLE NEED TO SEE THE ACTION	Not enough for them to understand...they need to see the action they can take.
30-Nov-12	LEADER'S NUMBER 1 PRIORITY	Leadership is easier and rewarding when you focus on hiring great people first.
1-Dec-12	WIN THEM OVER EVERY DAY	Successful leaders know it is their behavior (their integrity) that creates followers.
2-Dec-12	POWER OF CERTAINTY	Many people never use this power because they don't invest time to really think.
3-Dec-12	INTEGRATE OR IMITATE	Integrate the successful behaviors of others into your life...not just imitate.
4-Dec-12	PLAY TO WIN OR SURVIVE	People achieve based on their mindset of playing to win or playing to survive.
5-Dec-12	EMOTIONAL MARGIN	The happiest people maintain an emotional capacity in reserve (ability to adapt).
6-Dec-12	TALENT IS MEASURED IN MANY WAYS	The best leaders see talent in people (and use it) that other leaders would miss.
7-Dec-12	ENERGIZED BY THE CHALLENGE	The successful draw energy from challenges, while others feel drained from them.
8-Dec-12	WHAT WAS I THINKING?	Whenever we say to ourselves - "What was I thinking?" chances we didn't think.
9-Dec-12	IF YOU EASILY SEE IT IN OTHERS	It might also be within you...if you can easily see it in others!
10-Dec-12	NO "MY FAIR SHARE"	When people say "I want my fair share" it means "I don't want to work for it".
11-Dec-12	INPUT FROM DIFFERENT SOURCES	The best leaders seek out a variety of opinions before deciding a course of action.
12-Dec-12	MAKE YES MEAN YES	A yes is not a yes unless you show your commitment by taking strong action on it.
13-Dec-12	EASIER WITH ONE PAGE	It's a lot easier to get everyone on the same page when you say it in one page.
14-Dec-12	BEYOND TRY	When your people know the WHAT and the WHY...they will go beyond try.
15-Dec-12	PERFECTING THE WRONG PATH	The longer we live with a bad habit...the more we are perfecting the wrong path.
16-Dec-12	TRUST ENCOURAGES CREATIVITY	When your people feel you trust them, they look at more creative solutions.
17-Dec-12	FUTURE ALIVE IN YOU	You create the future alive in yourself before you make it happen.
18-Dec-12	WHEN TO GET OUT OF THE WAY	Know when to get out of the way and let your people make it happen.
19-Dec-12	CARE ENOUGH TO DISAGREE	A positive in your people disagreeing...if they didn't care, they wouldn't speak up.
20-Dec-12	CLARITY REDUCES DOUBT	When you are not clear on what you want, you begin to doubt your own abilities.
21-Dec-12	GIVE THEM TIME TO PROVE THEMSELVES	Your people won't do it perfect the first few times they do it. Give them time.
22-Dec-12	JEALOUSY LIMITS YOUR GROWTH	Jealousy takes your focus off yourself (your growth), and puts it on others.
23-Dec-12	WIN WITHIN THE TEAM	All who achieve great success know that it came from within the team, not alone.

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Date	Title	Thought
24-Dec-12	STRONG FOCUS IMPLIES ACTION	If you're only think about it, and not DO anything about it...you're not focused.
25-Dec-12	LET GO TO GROW	Can't take on new challenges without letting go of ones your people can take on.
26-Dec-12	SIMPLE ENABLES COMPLEX	In every business, there are core simple capabilities that allow key flexibility.
27-Dec-12	HARD WORK IS NOT ENOUGH	Hard work is only potential power unless you are achieving something!
28-Dec-12	AGAINST CONVENTIONAL WISDOM	True breakthroughs go against conventional wisdom and develop new wisdom.
29-Dec-12	CHANGE TO MEET EXPECTATIONS	New expectations often require changing something in order to meet them.
30-Dec-12	CHANCE TO LEARN SOMETHING	Every interaction we have with others is a chance to learn something.
31-Dec-12	EXPECTATIONS DRIVE CHANGE	To drive more change in your organization...change your expectations.
1-Jan-13	OPEN TO SEE THE POSSIBILITIES	If you are never open to see what's possible, how would you ever see it!
2-Jan-13	START WITH WHAT YOU HAVE	We have enough, start with what we have...to get what we want.
3-Jan-13	MONEY WILL CHASE AFTER YOU	The successful do what they love and money chases them.
4-Jan-13	HONEST FEEDBACK MAKES US BETTER	Success comes faster when we solicit honest feedback all the time, and action it.
5-Jan-13	PUT IT ON THE TABLE	What you don't discuss often causes you more pain that what you do discuss.
6-Jan-13	LET OTHERS SAY IT FOR YOU	Our credibility increases by letting others praise us than praising ourselves.
7-Jan-13	NEVER KNOWING IT ALL	Act like a KNOW IT ALL, and you better be able to DO IT ALL. (as you won't get help).
8-Jan-13	QUESTION WHAT YOU LEARNED	We grow faster by constantly questioning what we have already learned.
9-Jan-13	PRACTICE WITH PERFECTION IN MIND	Without looking to perfect what you do, you end up perfecting the wrong ways.
10-Jan-13	IMPLEMENT WHAT YOU LEARN QUICKLY	An implemented learning stays with you much longer and used more often.
11-Jan-13	VIEW RESPONSIBILITY AS A PERK	Your best people will ask for more responsibility as they view it as a great perk.
12-Jan-13	THERE WHEN YOU NEED IT	Invest in growing your confidence...so it's strong when you really need it.
13-Jan-13	BETTER YOU, AND ALWAYS YOU	Success is constantly growing and staying consistent with our values.
14-Jan-13	UNSAID TELLS MORE THAN SAID	What people avoid saying always gives you more insights than what they say.
15-Jan-13	TRADE YOUR LIFE FOR IT	Choose the interruptions you accept wisely, as you are trading your life for them!
16-Jan-13	STRUGGLES ACTIVATE OUR POTENTIAL	Sometimes we never get to use our potential unless we are called upon to do it.
17-Jan-13	STRUCTURE AND CREATIVITY	If you have a good structure...you can implement your creativity much faster!
18-Jan-13	STRONG SAY "NO"	YES implies a commitment, but people have more difficulty saying "NO".

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Date	Title	Thought
19-Jan-13	STAY IN TUNE WITH YOURSELF	You never achieve to your potential unless you understand your strengths.
20-Jan-13	SHAPE IT THE WAY YOU WANT IT	Without goals: your world is being shaped by what others want, not you.
21-Jan-13	ROAD TO SOMEWHERE	Where is your thinking taking you?
22-Jan-13	READ AND APPLY	Reading becomes powerful when you always ask yourself: "How do I apply it?".
23-Jan-13	QUESTION THE WAY THINGS ARE	Question the way things are...you start to Think, and thinking leads to Change.
24-Jan-13	OLD IN NEW COMBINATIONS	Observant people find new combinations in old ideas that others will never see.
25-Jan-13	NO MEANS "NOT YET"	Ask salespeople and hear: NO doesn't necessarily mean no. It means "NOT YET".
26-Jan-13	MAKE THE FIRST MOVE	We all have difficulties with others. It gets better when one makes the first move.
27-Jan-13	LEARN FROM IT, THEN LET IT GO	The happiest people learn from their past, let it go, and then LIVE the present.
28-Jan-13	INTRODUCE A CHALLENGE	A great way to drive energy into a team is to introduce an interesting challenge.
29-Jan-13	HOW MUCH DO YOU INVEST IN YOU?	All you want begins with you, so you are your most important investment!
30-Jan-13	HELP IN FINDING OUR WAY	In key moments, people always step forward and help us find our way.
31-Jan-13	GOOD IS THE ENEMY OF THE BEST	We have to give up some of the good opportunities in order to focus on the best.
1-Feb-13	FROM LACK OF CLARITY	A leader never gets full commitment to an unclear target.
2-Feb-13	FOCUS ON THE RIGHT WEAKNESSES	Focus on the weaknesses that slow you using your strengths.
3-Feb-13	FEAR FEEDS PROCRASTINATION	Our fear drives us to procrastinate on the actions necessary for our success.
4-Feb-13	EMBRACED OR IMPOSED CHANGE	Ensure your best people embrace change versus feel imposed to do it.
5-Feb-13	DO OTHERS NOTICE YOUR FOCUS?	If your focus is not clear to others, they don't understand how they can help you.
6-Feb-13	CONTENT AND CONTEXT	Content is the same, but context is based on everyone's different life experiences.
7-Feb-13	CONFIDENCE IS NEVER CONSTANT	Surround yourself with those continually boost your confidence and energy.
8-Feb-13	CHANGE IS REALLY GAP CLOSURE	Required change is the gap between where we are and where we want to be.
9-Feb-13	CAN'T WRITE IT CLEARLY?	It's not our writing skills, but our thinking is not clear enough to write about it.
10-Feb-13	BRING THE SCIENCE TO THE ART	Success comes faster when we use our talents in focused and structured ways.
11-Feb-13	BRING CONTROL AND INFLUENCE	The person asking the questions controls the conversation, and the influence.
12-Feb-13	APPLIED IN A FRESH CONTEXT	Creative/innovative people take what they know and apply it in a fresh context.
13-Feb-13	ALL CHANGE IS PERSONAL	Until your people feel the WHY personally for them, you will never reach their 100%.

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Date	Title	Thought
14-Feb-13	BETTER TO BEST	Others can help you get better, but only you can drive you to be the best.
15-Feb-13	LEAVE TO ARRIVE	We can never arrive (what we want) without ever leaving (what do now).
16-Feb-13	DO MORE BY LETTING GO	Your team achieves more by Making Others Responsible Employees (Delegate)
17-Feb-13	THINK IT THROUGH THEMSELVES	Success comes faster when your people begin to think it through themselves.
18-Feb-13	TENSION AS A SOURCE OF STRENGTH	The right tension between departments can often lead to better overall decisions.
19-Feb-13	SEE THE WAY TO START	People struggle to get started, so leaders help their people see a way to start.
20-Feb-13	PREPARATION IS NEVER AN OPTION	Successful people show up prepared. A habit that generates confidence in you.
21-Feb-13	COMMUNICATE THROUGH IT	The fastest way to end our disagreements is to keep communicating.
22-Feb-13	THEIR HIGHER AMBITIONS	Align expectations to your people's higher ambitions to get lasting motivation.
23-Feb-13	WHERE YOU LOOK	You can't find it if you don't bother to look or look in the wrong place.
24-Feb-13	YET TO COME	The successful are always think that the best is yet to come (always motivated).
25-Feb-13	BUYING TIME CAN GET EXPENSIVE	Most things in life costs you more when you delay taking action.
26-Feb-13	EVEN WHEN YOU KNOW THE ANSWER	Ask, as even if you know an answer...there's often more than one answer.
27-Feb-13	POWER IN BEING MEMORABLE	Our impact grows when we are memorable...as others share more about us.
28-Feb-13	SEE WHAT OTHERS SEE	Our influence increases when we see what others see...only then can we adapt.
1-Mar-13	ASK FOR THAT ADVICE NOW	You rarely hear people say..."I asked for that advice far too soon!"
2-Mar-13	SOMETHING IT CAN USE	The successful person is always feeding their mind with something they can use.
3-Mar-13	LET GO OR THE FRUSTRATION BUILDS	Every leader tries to take too much on. The successful let go and delegate.
4-Mar-13	ONLY A FEW THINGS REALLY MATTER	Our success grows when we decide to focus on those things that really matter.
5-Mar-13	SIGNS OF THE TIMES	Your people see signs everywhere...the most important sign is your behavior.
6-Mar-13	QUESTIONS THEY ASK	You can often recognize a good leader by the quality of the questions they ask.
7-Mar-13	PROGRESS IS FUELED BY A DECISION	The start of making faster progress on anything is usually fueled by a decision.
8-Mar-13	RACE AGAINST YOURSELF	Our important race in life is against our own potential (achieving to our abilities).
9-Mar-13	JUST WON'T ACCEPT IT ANYMORE	Our life changes dramatically when we decide to not accept the present anymore.
10-Mar-13	ADOPT YOUR MINDSET	A leader's mindset is powerful, as over time others will begin adopting it too.
11-Mar-13	LEARN IT TO LET IT GO	Invest time to learn your operations to feel better about delegating more.

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Date	Title	Thought
12-Mar-13	MAKE IT CLEAR	A key outcome of a successful leader is to be clear in all communications.
13-Mar-13	TIME TO SEE THE BIG PICTURE	When leaders get stuck in the details, they run out of time to see the big picture.
14-Mar-13	UP YOUR LEVEL OF THINKING	The best way to a promotion is to begin thinking at that level right now.
15-Mar-13	NOTICE HOW FAR YOU HAVE COME	Even in difficult times, we have to have gratitude for how far we have come.
16-Mar-13	NO HOW LASTS FOREVER	Our goal can stay the same, but always need to adapt our approach to get there.
17-Mar-13	PART OF THE PROBLEM	Have you ever noticed that for every problem we have, we are always there?
18-Mar-13	NOT NECESSARY TO BE NEGATIVE	Start by building positive business relationships and you create positive politics.
19-Mar-13	OPEN TO A NEW HOW	People who are adaptable are never stuck on a single way of making it happen.
20-Mar-13	REASONS BEFORE SOLUTIONS	The WHY it needs solved brings power to finding the solution.
21-Mar-13	NOT DOING IT CONSCIOUSLY	What's creating or preventing success is being done sub-consciously...our habits.
22-Mar-13	NEED TO BE READY FOR IT	When sharing something new, timing can be just as important as what you say.
23-Mar-13	KNOW BEFORE YOUR THINK	Intuition comes from our sub-conscious mind and our experiences to drive it.
24-Mar-13	BIGGEST MISTAKE - NOT BEING YOU	To achieve long-term success and happiness, you must be YOU.
25-Mar-13	STOP REPLAYING YOUR GARBAGE	At home, we take out the garbage. In our minds, we tend to replay it.
26-Mar-13	GIVE YOUR MIND NEW INSTRUCTIONS	New and powerful beliefs provide our sub-conscious mind with new instructions.
27-Mar-13	WHAT YOU SET YOUR VALUE AT	We earn according to the value we think we are worth.
28-Mar-13	DO IT ANYWAY	The successful feel uncomfortable out of their comfort zone. They do It Anyway.
29-Mar-13	MUST HAVE MENTIONED IT BEFORE	You're in for trouble if you mention something for the first time in an appraisal.
30-Mar-13	ONE DAY AND ONE PERSON AT A TIME	We create and keep our integrity with others one person and one day at a time.
31-Mar-13	NOTHING BRINGS RELIEF LIKE ACTION	However small the action, it always bring some relief from fear and indecision.
1-Apr-13	I'LL TRY IS AN ESCAPE CLAUSE	Eliminate the phrase "I'll Try" and you will bring clarity to your commitments.
2-Apr-13	FORGET THE WORD - LATER	Too often people will say, "I'll do that later". Abolish later and think now.
3-Apr-13	DO WHAT'S NECESSARY	Since most people won't do the necessary, doing it pulls you ahead of others.
4-Apr-13	ACT ON NEW IDEAS QUICKLY	Get in the habit of taking decisions and action right away on your new ideas.
5-Apr-13	POWER IN ALIGNING STRENGTHS	High performing teams has everyone using their strengths to their fullest.
6-Apr-13	CARE BEFORE CONFRONT	If they know you care, you can challenge in ways they will listen.

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Date	Title	Thought
7-Apr-13	BE ALWAYS PRESENT	With every problem you have...you are always there? Solutions start with you.
8-Apr-13	IMAGINED CAN BE REAL	The imagined is real to our sub-conscious mind, so imagine your future in color.
9-Apr-13	THEY MAKE YOU LOOK BETTER	Surround yourself with the right people and they make you look better.
10-Apr-13	LITTLE THINGS IMPACT YOU?	Judge other's strength of character by observing how little things impact them.
11-Apr-13	COMMIT TO HELP OTHERS SUCCEED	Successful leaders are committed to helping their people be successful too.
12-Apr-13	THEY ARE CONSISTENTLY DIFFERENT	The fastest way to fail as a leader is to treat everyone exactly the same way.
13-Apr-13	WORD USED TOO OFTEN	Impossible is an overused word. It's used as a quick response to anything difficult.
14-Apr-13	WORTH TO BE CLEAR	The unsuccessful say there is no time to think. The successful invest the time.
15-Apr-13	REMEMBER, YOU ARE LISTENING	What you say is heard by your sub-conscious and drives what you think more of.
16-Apr-13	RULES STOP PEOPLE FROM THINKING	When your people stop thinking, they stop innovating.
17-Apr-13	CHEERING OTHERS ON GIVES US ENERGY	Successful people are the best cheerleaders for others.
18-Apr-13	INVEST IN POTENTIAL	Successful leaders invest wisely and support those who will use their potential.
19-Apr-13	COMMIT YOURSELF	Commitment drives the plan to get there and the discipline to execute it.
20-Apr-13	SIMPLE TURNS YOU INTO A GENIUS	Say it simple enough for others to understand, and they think you are a genius.
21-Apr-13	MORE CHOICE = FREEDOM	Freedom comes with choice, and the people taking personal responsibility gain it.
22-Apr-13	DO THE FIRST ACTION NOW	Never leave a good idea without taking the first action towards its achievement.
23-Apr-13	WHO WE ARE DRIVES WHAT WE DO	To achieve more in our life, we need to become more first.
24-Apr-13	HAVEN'T REPEATED THE MISTAKE	You know you have learned it when you haven't repeated the same mistake.
25-Apr-13	NEVER SEEN A PRODUCTIVE EXCUSE	There's never a time when an excuse is a productive action. Take responsibility.
26-Apr-13	EXPLAIN IT TO SOMEONE ELSE	When you explain what you learn to others, you remember it longer for yourself.
27-Apr-13	ANYTIME AND ANYWHERE	Great ideas come anytime and anywhere. Capture them and not lose them.
28-Apr-13	PUT YOUR UNIQUENESS INTO IT	When your uniqueness is in what you do, others can never copy what you do.
29-Apr-13	KEEP RECORDS TO BREAK RECORDS	The successful measure progress and adjust the actions until reaching their goals.
30-Apr-13	BRING THE ENERGY TOGETHER	The unsuccessful lead pockets of energy. The successful bring it together.
1-May-13	PATH THROUGH THE COMPLEX	The successful can find the path through complexity to achieve what they want.
2-May-13	FURTHER THAN YESTERDAY	Life is a journey and success is going to a new place (learning) every day.

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Date	Title	Thought
3-May-13	AS SOON AS YOU CATCH IT	When you catch yourself thinking negative, quickly refocus on the positive.
4-May-13	HERE TO BE YOU	Our success takes off by doing what we were meant to do (using our strengths).
5-May-13	RIGHT QUESTIONS TO THE RIGHT PEOPLE	We make faster progress by learning from the best AND asking great questions.
6-May-13	HOW WILL COME WHEN YOU COMMIT	It's amazing, the HOW shows up when we commit 100% of us to make it happen.
7-May-13	GET IT WRITE	Our ability to clearly write our thoughts done multiplies our influence others.
8-May-13	HOW FAR CAN I GO?	People think others control this...but the control is really within you.
9-May-13	PROVIDE AIR COVER	Don't manage the politics and ask others to fight a ground war without air cover.
10-May-13	WRONG WAY IS ALSO THE LONG WAY	Use short-cuts, and end up with things going wrong and taking longer.
11-May-13	LOAD MEANING WITH STORIES	We bring words an expanded meaning with stories that describe them more fully.
12-May-13	IT'S DIFFERENT FOR EVERYONE	Important is defined by its relevance to us. Leaders make it relevant to others.
13-May-13	TUNE INTO YOUR INSPIRATION	When focused on your passion, it is much easier to tune into your inspiration.
14-May-13	MAJOR BECOMES MINOR	With the right people, even major problems become minor.
15-May-13	CLARITY OF YOUR IDEAS	The successful invest time to get clear on their ideas. It enables faster action.
16-May-13	EXPECTATIONS BECOME REALITY	What we expect is just like headlights on a car...we drive where we can see.
17-May-13	LIVE THE VISION	Successful leaders know that their people don't live the vision until they go first.
18-May-13	EVERYONE'S PERSONAL RESPONSIBILITY	A successful team is a collection of members taking personal responsibility.
19-May-13	STICK TO YOUR OWN GAME	You will be more successful by focusing on using your own strengths.
20-May-13	FOCUS DRIVES CONSISTENCY	The more people are focused, the more consistent performance they deliver.
21-May-13	PROGRESS, NOT JUST ACTIVITY	Just taking action is not enough. It is the PROGRESS towards what you want.
22-May-13	WE DON'T ASK FOR ENOUGH	You never get what you don't ask for. It's both asking yourself and asking others.
23-May-13	NETWORK CREATES NET WORTH	Your network helps you grow and highlight opportunities for more success.
24-May-13	INSPIRED BEYOND THE JOB DESCRIPTION	Great leaders know success is achieved when their people do what is required.
25-May-13	BLAME IS LAME	Blaming others always makes you look "smaller" in the eyes of others.
26-May-13	AS GOOD AS THE PEOPLE AROUND YOU	Successful leaders have one trait in common...picking great people for their team.
27-May-13	WAKE UP TO YOUR OWN POWER	Life takes off when we use our abilities versus expecting others to do it for us.
28-May-13	REBEL AT HEART	If you always do what others do, then by default you will be average.

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Date	Title	Thought
29-May-13	WHY SHOULD THEY LISTEN?	We focus on what to say, but should first focus on why would they want to listen.
30-May-13	SEE YOU FROM THE RIGHT PERSPECTIVE	Understanding how others view us will always help us grow faster.
31-May-13	WHAT ARE YOU THINKING?:	Thoughts drive actions...actions drive results...are you thinking right today?
1-Jun-13	CHALLENGE AND CHALLENGED	Challenge others to use their potential and like to be challenged too.
2-Jun-13	30 MINUTES OF FOCUS	Give each of your top priorities a dedicated 30 minutes each day.
3-Jun-13	SOMEONE THEY CAN RELATE TO	Those with great people skills create a way for everyone to relate to one another.
4-Jun-13	FULFILLMENT AND RESPONSIBILITY	You never get a true feeling of fulfillment without taking responsibility first.
5-Jun-13	WHAT DRIVES YOUR SUCCESS	Understand what drives your success and make it your top priority every day.
6-Jun-13	VOICE INSIDE YOUR HEAD	This voice is either cheering us on or telling us it can't be done. Train your voice.
7-Jun-13	REFUSE TO CONSIDER FAILURE	Commitment fuels the mindset and action to not consider the option of failure.
8-Jun-13	RAISE OUR LEVEL OF AWARENESS	Our ability to adapt is related to how well we know ourselves.
9-Jun-13	PERSONAL BEFORE PUBLIC SUCCESSES	You succeed inside (beliefs & discipline) before you succeed outside.
10-Jun-13	NOT NEEDING THINGS TO FEEL GOOD	The truly successful know feeling good is not driven by things, but by friendships.
11-Jun-13	MAKE THE TEAM THE STAR	We always have to keep our own ego in check and make the team the star.
12-Jun-13	IMPROVE VERSUS COMPARE YOURSELF	Stay away from simple comparisons and concentrate on improving yourself.
13-Jun-13	HABIT OF EXPECTING	Some people achieve more in their roles simply because they are expecting more.
14-Jun-13	FEW PEOPLE SHORT	It is always better to be a few people understaffed than to be over-staffed.
15-Jun-13	FEEL, FELT, FOUND	Try: "I understand how you feel...felt the same way and he is what I found".
16-Jun-13	CAPTURE THE EXACT WORDS	People respond better when you use their way of saying things.
17-Jun-13	ASK IS AN IMPROVEMENT SKILL	Those who ask for the feedback will always improve faster than those who don't.
18-Jun-13	EXECUTION IS THE DIFFERENCE	Great strategies only have power when they are put into action and achieved.
19-Jun-13	KEEP SUCCESS IN PERSPECTIVE	Humility is what prevents success turning people into giant egos.
20-Jun-13	FAIR DOES NOT MEAN EQUAL	Perform to a different level and get a different level of reward.
21-Jun-13	GREATNESS EXISTS IN ALL OF US	It only comes out when we use our unique talents to make a difference to others.
22-Jun-13	QUESTION WHAT YOU BELIEVE	We make step changes in our performance when we question what we believe.
23-Jun-13	DELIVER BAD NEWS FAST	The faster the bad news is shared, the faster you can get help to turn it around.

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Date	Title	Thought
24-Jun-13	BRAND IS OWNED BY YOUR PEOPLE	As a leader, your brand is what's within your people's mind, not yours.
25-Jun-13	ELEVATE YOUR PEOPLE TO BE THE STAR	The successful think it's more important to make others the star, not themselves.
26-Jun-13	FAIL FAST/FIX FAST	Failure means action. Fix it and make more progress than those who play safe.
27-Jun-13	MATCH THE ATTENTION SPAN	Everyone doesn't have the same attention span. Adapt to match your audience.
28-Jun-13	IMPROVING ON YOUR PERSONAL BEST	You are always growing when you are consistently beating your personal best.
29-Jun-13	GREAT LEADERS ARE GREAT LISTENERS	It's impossible to become a great leader without the desire AND ability to listen.
30-Jun-13	PERFORM TO THE STANDARDS YOU SET	Our performance is determined by the standards we set...Set them high.
1-Jul-13	WITH OR WITHOUT YOU	It's happens with or without you. The successful always participate (in the game).
2-Jul-13	WHERE YOU WANT TO GO	Everything is a struggle when you don't know where you are going.
3-Jul-13	POWER IN UNWRITTEN RULES	In large company's, the unwritten rules drive behavior more than written rules.
4-Jul-13	BEING YOURSELF TO BE YOUR BEST	You will never be able to be your best, unless you can do it by being yourself.
5-Jul-13	BUILD A TEAM	Successful leaders build a strong team with skills that complement each other.
6-Jul-13	OPPORTUNITY WITH COMPETENCY	Your leadership becomes easier when you get the right people in the right spots.
7-Jul-13	FEEL OF GRATITUDE	The foundation for success is the feeling of gratitude. What are you grateful for?
8-Jul-13	COMMITTED TO FIND A WAY	You always accomplish more when you never give yourself an out.
9-Jul-13	MAKE EVERY MOMENT COUNT	You never hear the successful say: That's a great way to kill time. (Time is life)
10-Jul-13	WHEN FATES ARE INTEGRATED	If people need each other to be successful, they will naturally become a team.
11-Jul-13	RETHINK WHAT YOU ARE DOING	You can never change what you are doing until you rethink what you are doing.
12-Jul-13	CONFIDENCE TO TAKE RISKS	Taking risks = taking action. The best leaders build the confidence of their people.
13-Jul-13	LOOK FOR THE DOUBLE WIN	Look for actions that drive multiple benefits for your people and the organization.
14-Jul-13	TRANSLATE TALENT INTO VALUE	Leadership is really about turning talent into value.
15-Jul-13	GO TO PERSON	Achieve what you commit to, and everyone will be coming to you for your help.
16-Jul-13	TRUE INFLUENCE	Making those around you better because of who you are and how you behave.
17-Jul-13	DEVELOP YOUR DECISION MAKING	Embrace decisions, as leaders are always called upon to make the difficult ones.
18-Jul-13	SMALL ACTIONS CAN DRIVE BIG CHANGE	A simple message with emotional power can trigger the first step to big change.
19-Jul-13	DEVELOP THE MEANING FOR OTHERS	Communications have power when it helps others develop their own meaning.

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Date	Title	Thought
20-Jul-13	ADD VALUE TO BE VALUED	You are valued by others when you provide value to them first.
21-Jul-13	GET IN THE ACHIEVEMENT HABIT	Setting/achieving milestones for your goals gets you in the achievement habit.
22-Jul-13	FEEL OF IT ALREADY ACHIEVED	Replaying the feeling of it achieved provides the motivation to go make it happen.
23-Jul-13	CLARITY AND CURIOSITY	Being clear about what you want and a curious to find faster ways to get it.
24-Jul-13	CONTINUOUS WAVES OF WOW	Successful companies finds ways to continuously WOW their customers.
25-Jul-13	LEVERAGE WHAT YOU KNOW	Knowledge is only potential power, and it's only released through ACTION.
26-Jul-13	WE BOTH CONTRIBUTE TO IT	With problems with others, always remember we are part of the problem.
27-Jul-13	ALL ACTION IS NOT CREATED EQUAL	The successful are focused on progress AND achievement...not just activity.
28-Jul-13	WITH AND THROUGH OTHERS	You always add more value when you work with and through others.
29-Jul-13	SIMPLE DOESN'T MEAN LESS EFFECTIVE	Successful companies prefer to impress with profits versus complex solutions.
30-Jul-13	ADD OR DRAIN	Two types of people...those who add energy to others and those who drain it.
31-Jul-13	INSPIRATION COME FROM WITHIN	Successful leaders have the ability to trigger the inspiration in their people to fire.
1-Aug-13	WHEN THE BOSS IS AWAY	You see the true abilities and commitment of a team when the boss is away.
2-Aug-13	CHOOSE FOR YOURSELF	It's your life, so take input and advice from others, but define your direction.
3-Aug-13	REVOLUTIONARY CHANGE	Revolutionary change with evolutionary actions increase people's comfort zones.
4-Aug-13	MANAGE THE AND	Finding progress by managing my view and their view is the art of influence.
5-Aug-13	THINK + DO = ARE	Thoughts drive actions, and actions determine who we are (and who others see).
6-Aug-13	HOW COULD IT MAKE SENSE?	Understand their view better by asking yourself: How could it make sense?
7-Aug-13	OUR FOLLOW-UP QUESTIONS	In conversations, our follow-up questions prove to others we were listening.
8-Aug-13	CATALYST FOR ACTION	Every successful leader is a catalyst for action., because action means progress.
9-Aug-13	BIG PICTURE AND DETAILS IN VIEW	Successful leaders keep both the big picture and details that drive pace in view.
10-Aug-13	TELL A STORY THEN MAKE A POINT	Stories provide the context and people can absorb faster the point you make.
11-Aug-13	SPEND TIME WITH THE RIGHT PEOPLE	The right people help you grow and see opportunities you'd never see otherwise.
12-Aug-13	HELP YOUR PEOPLE START	What stops achievement is not getting started in the first place. Get them started.
13-Aug-13	THOUGHTS AT START/END OF DAY	Your influence on yourself impacts both the start and end of each day.
14-Aug-13	BUILD EXPECTATIONS IN STAGES	People often make big changes in steps, and don't get there in one giant leap.

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Date	Title	Thought
15-Aug-13	PLAY JAZZ TO LEAD INTERNATIONALLY	You need to learn to ADAPT to successfully lead internationally.
16-Aug-13	ACKNOWLEDGE THEIR FEELINGS FIRST	When people are upset, we first need to listen (to feelings) before anything else.
17-Aug-13	RAPPORT WITH THE VISION	Successful companies have more people in sync with the vision than others.
18-Aug-13	WE FILL WHAT'S AVAILABLE	You take as much time to do it as you give yourself. Give yourself less time.
19-Aug-13	IMPORTANT IS NEVER COMFORTABLE	The important always requires us to give more of ourselves than we have before.
20-Aug-13	FREE THEM TO USE THEIR ABILITIES	Empowerment is about helping your people use their strengths in better ways.
21-Aug-13	AVOID FORCING THE MOMENT	In meetings, we can force an outcome when time isn't available to get there.
22-Aug-13	PRECEDED BY A NEW BELIEF	To create more breakthroughs, we have to believe in new and more possibilities.
23-Aug-13	MISTAKES NEED VISIBILITY	When mistakes are visible, they are corrected faster and people learn from them.
24-Aug-13	SAY NO TO THE UNIMPORTANT	Our effectiveness is based on our ability to say NO to the unimportant.
25-Aug-13	READ ABOUT THOSE WHO DID IT	The fastest way to action is to read about those who did it versus talk about it.
26-Aug-13	BETTER TIME IS NOW	We often say to ourselves, I'll wait for a better time. The better time is NOW.
27-Aug-13	NOT DOING IT ALL	The best way to achieve it all is not doing it all. Learn to delegate.
28-Aug-13	YOUR DIRECTION KEEPER	When you are consistently keeping the big picture in mind, you stay on course.
29-Aug-13	DISCOVERING WHO YOU ARE	Everything becomes more effortless when you discover who you are and be it.
30-Aug-13	FORGIVENESS VERSUS PERMISSION	Often the most productive way is to ask for forgiveness than permission before.
31-Aug-13	DRIVER OF HIGH PERFORMANCE	You never see a consistently high performer not passionate about what they do.
1-Sep-13	FOR SOLUTIONS AND DECISIONS	The biggest problem in business is holding meetings with no clear purpose.
2-Sep-13	LACK OF TIME=LACK OF FOCUS	Many successful people are achieving great things with the same amount of time.
3-Sep-13	IMPORTANT AND FLEX	Fill your day with the important first and then be open to opportunities.
4-Sep-13	QUESTION IT WON'T WORK HERE	Successful leaders always question WHY...whenever they hear It won't work here.
5-Sep-13	CONSISTENCY HAS VALUE	Be consistent in your BEHAVIOR and gain more trust AND loyalty from others.
6-Sep-13	TAKE THE FIRST STEP	Successful people get more done because they take more first steps than others.
7-Sep-13	AUTOMATION MAGNIFIES	Whenever you automate, you magnify both good and the bad in your processes.
8-Sep-13	DRIVEN BY LOVE VERSUS FEAR	Not wanting to let fellow workers down versus pressured to perform or else.
9-Sep-13	SHARED VALUES DRIVE TEAMWORK	It is often a value conflict that drive the worst problems with teamwork.

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Date	Title	Thought
10-Sep-13	LEAD FROM WHEREVER YOU ARE	Lead from wherever you are and in whatever situation you find yourself in.
11-Sep-13	ASK THE RIGHT PEOPLE	When asking for advice, invest the time to reach the people who really know.
12-Sep-13	INFLUENCE YOUR PEOPLE'S HABITS	Your people make fundamental change when they change a daily or weekly habit.
13-Sep-13	CONCENTRATION SWITCH	Productive people have the ability to turn on their concentration switch at will.
14-Sep-13	DON'T ADAPT TO YOUR LIMITATIONS	We only have limitations that we create for ourselves, and we can change that.
15-Sep-13	CONTRACTS WITH YOURSELF	Why not think of your goals as contracts with yourself. You own the accountability.
16-Sep-13	BELIEF AND BACKBONE GO TOGETHER	People who believe in themselves will stand up strongly for their beliefs.
17-Sep-13	IN A POSITION TO IMPROVISE	Can't always have a packed schedule, as we need to improvise to keep progress.
18-Sep-13	MARRIAGE OF THINK AND DO	The speed of our success is related to the speed at which we action our thoughts.
19-Sep-13	ADVERSITY CAN CREATE OPPORTUNITIES	Adversity drives us to think in new ways that also uncover new opportunities.
20-Sep-13	WHEN THE CHALLENGE EXCITES US	The best way to use our potential is finding a exciting challenge and attack it.
21-Sep-13	DIY DRIVES MORE DIY	It is not what you do...it's what gets done. Reduce your DIY and delegate.
22-Sep-13	IDEAS CAN COME FROM ANYWHERE	We get our best ideas when not in the office. Make sure you capture them.
23-Sep-13	MEASURED BY THE EXAMPLE YOU SET	As a leader, your people measure you up by the example you set for them.
24-Sep-13	WILLINGNESS TO ASK A FAVOR	The people who move ahead in life ask for favors and get the help they need.
25-Sep-13	UNNECESSARY	The successful spot the unnecessary and kill it!...the unsuccessful let it live to drain their energy.
26-Sep-13	START FROM WHERE YOU ARE	Some wish it were different, while others take ACTION from where they are.
27-Sep-13	SEEING WHO YOU CAN BECOME	Our key challenge is seeing who we can become...it drives us to use our potential.
28-Sep-13	POTENTIAL MINUS INTERFERENCE	You achieve your top performance by removing the interference (limiting beliefs).
29-Sep-13	MY WAY AND THEIR WAY	You are more comfortable when they do it your way...but it is never theirs!
30-Sep-13	LENS OF YOUR CHARACTER	We see the world and behave through the lens of your character.
1-Oct-13	INVEST IN THE HIRING PROCESS	Invest the most time you can in hiring, or as the saying goes: pay now or pay later.
2-Oct-13	EVEN IF VERSUS IF	Achieve success by having even if mindset, and make it happen no matter what.
3-Oct-13	DO MENTAL REHEARSALS	One of the most powerful habits of successful people is doing mental rehearsals.
4-Oct-13	DISCIPLINE ANCHORED IN PRIDE	Real discipline is in developing the habits that bring the "Best You" every day.
5-Oct-13	DESIRE AND BELIEF	Desire is like a starter that drives us and belief is the power to make it happen.

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Date	Title	Thought
6-Oct-13	COMPLEXITY REQUIRES PRINCIPLES	Clear principles enable people to quickly adapt and handle complexity.
7-Oct-13	BY WHAT WE MAKE A PRIORITY	What we accomplish and our life's direction is based on what we make a priority
8-Oct-13	ADDRESS CRACKS IN YOUR INTEGRITY	Cracks in integrity grow wider and deeper without being addressed early on.
9-Oct-13	ACHIEVE MORE WITH LESS EFFORT	Everyone with a great life is really focused on achieving more with less effort.
10-Oct-13	ABILITY TO CHOOSE	How you embrace life's choices determines the direction and quality of your life.
11-Oct-13	CREATE A DROP LIST	Find more time for the important by stopping what you shouldn't be doing.
12-Oct-13	SEE THEIR POTENTIAL	Successful leaders can see the potential in others before they even see it.
13-Oct-13	THINK BIGGER	Step out by thinking bigger than your present circumstances.
14-Oct-13	WHAT FRUSTRATES YOU?	Whatever frustrates you is telling you to make a change or change your thinking.
15-Oct-13	SOMEONE WHO HAS DONE IT	Who we ask for advice makes a big difference. Ask someone who already did it.
16-Oct-13	DEFINE THE WIN	It's clear in sports...in business, it's important to define the win for your team.
17-Oct-13	CLEARLY DESCRIBING IT	If you can't clearly describe what you want...how will you know when you get it?
18-Oct-13	WHO IS LEADING YOUR THOUGHTS?	Many people don't like to think too hard and let others think for them.
19-Oct-13	FROM BETTER CHOICES	A better life starts by reviewing current choices and making different future ones.
20-Oct-13	TO DO LIST EQUATION OF SUCCESS	Successful people never add to their to do list without taking something off.
21-Oct-13	INVEST THE TIME TO MAKE IT A HABIT	Success comes faster when you make your most important BEHAVIOR a habit.
22-Oct-13	POOR ME CREATES A POOR ME	Can either think the world's on top of you, or think you're on top of the world!
23-Oct-13	RE-LEARNING WHAT YOU KNOW	It's is often the 2nd or 3rd time we review something that we put it into ACTION.
24-Oct-13	REMINDED IN THE RIGHT WAY	We know what we need to do. We just need to remind ourselves to do it.
25-Oct-13	SEE THE POTENTIAL IN OTHERS	Be great at seeing the potential in others and getting them to use it.
26-Oct-13	OPPORTUNITY IN A SETBACK	Setbacks are opportunities to begin again with better mindset AND approach.
27-Oct-13	FULL ON AND FULL OFF	Live full on and full off. Putting in half of ourselves brings only half the benefits.
28-Oct-13	WHAT'S NOT SAID IS MORE REVEALING	We often learn more about others by what they don't say than what they say.
29-Oct-13	FINISH OUR THINKING	Our thinking is never finished until we define the action that will progress it.
30-Oct-13	SINCERE INTEREST IN OTHERS	It's a key ingredient for making a difference, both for you and others.
31-Oct-13	INVEST TIME TO CELEBRATE	Many think celebrating is losing productivity. No, it's investing in it.

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Date	Title	Thought
1-Nov-13	FACE IT HONESTLY	Whatever problem we have, we create a better solution by define it honestly.
2-Nov-13	IT ALL STARTED AS A THOUGHT	Every action you take first started as a thought. Thoughts power your actions.
3-Nov-13	YOUR OWN SENSE OF URGENCY	The successful don't need others to create a sense of urgency for them.
4-Nov-13	LIMITS BEGIN WHERE VISION ENDS	A powerful vision will always challenge you to use your potential...not limit you.
5-Nov-13	CHALLENGES DRIVE CHANGE	View challenges as something positive They drive you stronger to meet them.
6-Nov-13	VIEW OF THE WORLD	Seek advice so that you are not limited to just your own view of the world.
7-Nov-13	PUBLIC LOYALTY TO PRIVATE LEVERAGE	When you support your boss with others, your boss listen and support you more.
8-Nov-13	SIZE YOU MAKE IT	For any problem, it's impact on you depends on the size you make it in your mind.
9-Nov-13	CREATE VALUE FOR OTHERS	The focus with the greatest return is in providing value for others.
10-Nov-13	THOSE WHO BELIEVED IN YOU	At key points in our lives, there were those who believed in us. (Thank them)
11-Nov-13	KEEP THE VISION ALIVE	Successful leaders see their responsibility to keep the vision alive in everyone.
12-Nov-13	GET THEIR ATTENTION TO LISTEN	Successful communications focus on grabbing the attention of others to listen.
13-Nov-13	WHEN YOUR IDEAS COME	The successful protect the time when they get their best ideas.
14-Nov-13	SOMETHING TO BELIEVE IN	The drive in your people is directly related to their level of belief in the goals.
15-Nov-13	PRE-PLAY YOUR SUCCESSES	People who visual their future successes find ways to make them happen faster.
16-Nov-13	WHAT YOU CHOOSE TO IGNORE	Effectiveness is focusing on the important, but also what you choose to ignore.
17-Nov-13	MORE CONTROL BY LETTING GO	When your people take the ownership, you get more control by letting go.
18-Nov-13	EASY IS NOT ALWAYS EFFECTIVE	Successful leaders know that the easiest way is not always the most effective way.
19-Nov-13	OUTCOME DEFINES THE TIME	We schedule one hour meetings, but not all meeting outcomes requires an hour.
20-Nov-13	BRING SIMPLICITY TO THE COMPLEX	Every successful project leader brings simplicity so everyone sees their ACTION.
21-Nov-13	GOOD IS GOOD ONLY BY COMPARISON	To get a good idea, get lots of ideas for making the right comparisons.
22-Nov-13	USE TALENT IN EFFECTIVE WAYS	Successful leaders assign their talent across the team in the most effective ways.
23-Nov-13	REPLAY SUCCESS	Visualize success or replay past success, and there's no room for the negative.
24-Nov-13	CHANGE OUR VIEW	Taking on another's view helps see possibilities to move things forward faster.
25-Nov-13	INTERNAL OR EXTERNAL MOTIVATION	Fear is an external and temporary. Passion is an internal and more permanent.
26-Nov-13	SIGHT AND SOUND	How we look and sound often conveys more to others than what we actually say.

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Date	Title	Thought
27-Nov-13	BEGINS WITH A NEW HABIT	Every step up in your performance was preceded by a new habit.
28-Nov-13	WHAT THEY HAVE IN COMMON	Look for the habits the successful have in common and start making them yours.
29-Nov-13	DO THEY WANT YOUR JOB	As a leader, your job is to grow more leaders. Grow your people to do your job.
30-Nov-13	AT HOME...ALWAYS ON THE MOVE	The successful are comfortable being a little uncomfortable. (always growing)
1-Dec-13	DEVELOPED BY CHOICE	A difference is always a choice. Do you make the it or do others make it for you?
2-Dec-13	IF YOU COULD ONLY DO ONE THING	Focus is all about choice. If you had time to do only ONE, what would that be?
3-Dec-13	NOTICE WHAT YOU DO	People notice what you do...more than what you say. Behaviors are influencers.
4-Dec-13	SEE THE GOOD VERSUS THE BAD	People get out of life what they see in their life. We get what we look for.
5-Dec-13	WHAT YOU MAKE OF IT	A job description never says everything. Your job is what you make of it.
6-Dec-13	NOT A SINGLE ANSWER	There's never a single answer to problem...the ability to CHOOSE is key.
7-Dec-13	WORK ON OR TOWARDS	Many know their work, only the inspired know what they work towards.
8-Dec-13	UNACHIEVABLE, YET MOST IMPORTANT	Your most important goal is an unachievable one. It's chasing your potential.
9-Dec-13	WHAT'S MOST WITHIN YOUR CONTROL?	The successful focus on controlling well what's most within their control - them.
10-Dec-13	ACHIEVEMENT VERSUS ACTIVITY UPDATE	Successful teams have an achievement update...others an activity update.
11-Dec-13	ON THOSE DAYS!	The successful focus on being their best...even when they don't really feel like it.
12-Dec-13	CURIOUS TO STAY RELEVANT	The only way to stay relevant is to be curious and constantly growing.
13-Dec-13	INVEST IN YOUR BELIEFS	The skill that enables everything...the ability to create/maintain positive beliefs.
14-Dec-13	SEE IT WITHIN YOU FIRST	Getting what you want starts with SEEING yourself as the person who can get it.
15-Dec-13	LOVE WHAT YOU ARE DOING	Don't love what you are doing...your top priority is finding it AND start doing it.
16-Dec-13	SEE WHAT YOU LOOK FOR	Get the best from your people by looking for the best in them.
17-Dec-13	THANK WHO MADE A DIFFERENCE	You gain energy when you thank someone who made a difference in your life.
18-Dec-13	IN FIVE YEARS TIME	You're investing when today makes a difference to you in five years time.
19-Dec-13	LESS CAN BE MORE	It is not how much you say, but how much they remember and take action on.
20-Dec-13	LAUGH AT YOURSELF FIRST	Have you noticed that confident people are able to laugh at themselves FIRST?
21-Dec-13	PREPARATION ENABLES INSTINCT	Do the prep and be quick in the moment, and confident to go with your instinct.
22-Dec-13	NEVER A FORMER ANYTHING	When you describe yourself a former, you are saying the best is in the past.

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Date	Title	Thought
23-Dec-13	CLARITY OF PURPOSE	Our clarity of purpose drives our life's direction and whether we enjoy the trip.
24-Dec-13	BEFORE STATING YOUR OWN OPINION	Successful leaders listen to the opinions of their people before stating their own.
25-Dec-13	ALWAYS HAVING A CHOICE	In every situation, we always have a choice on how we behave.
26-Dec-13	SEEK THE BEST ADVICE	The successful invest the time to search out the best advice.
27-Dec-13	QUESTIONS DRIVE CHANGE	Ask: "Is what I am doing now - taking me closer or further away from my goals?"
28-Dec-13	PARTNER IN OWNERSHIP]\
29-Dec-13	DELIVER AND GET MORE FLEXIBILITY	Show your bosses you can deliver and they give you flexibility in how you deliver.
30-Dec-13	BECAUSE OF AND IN SPITE OF	Understand what drives your success, and what you need to get better at.
31-Dec-13	FIND THE TALENT WHO EXECUTE	Successful leaders find the talent who can execute in any circumstances.
1-Jan-14	SAME PAGE WITH ONE PAGE	Keeping it to one page forces you to explain it with greater clarity.
2-Jan-14	THEY ARE TALKING ABOUT YOU	People talk about leaders...80% on how they behave and 20% on what they say.
3-Jan-14	KEEP YOUR WHY CLEAR	Making motivation last is all about keeping your WHY clear. (clarity drives action)
4-Jan-14	LEARN FROM EACH OTHER	Successful teams have members always learning from each other.
5-Jan-14	SHARE WHAT SUCCESS COULD BE	Successful leaders clearly describe the team's success for everyone to go get it.
6-Jan-14	WHAT MAKES A DIFFERENCE	The difference makers start with understanding what really makes a difference.
7-Jan-14	WITHOUT A DOUBT	Success arrives when you believe without a doubt you will make it happen.
8-Jan-14	IF IN SIMILAR CIRCUMSTANCES	If you were in similar circumstances, would you have behaved in similar ways?
9-Jan-14	FOR MORE THAN THE MONEY	The best teams have the most people who show up for more than the money.
10-Jan-14	SEE IT FROM THEIR SIDE	Our influence with others grows when we see it from their side too.
11-Jan-14	NEVER GIVE UP	Anything really worth doing (i.e. a real challenge) always has obstacles in the way.
12-Jan-14	QUALITY BEFORE QUANTITY	It's not the amount of time , but how we engage others with the time we have.
13-Jan-14	IT'S OUR CHOICES	To have a different life, we have to make different choices.
14-Jan-14	CONSTANTLY RAISING OUR GAME	Use your potential by having goals that constantly raise your expectations.
15-Jan-14	RIGHT PEOPLE FIND A WAY	The right people find a way to deliver in their team, and in any circumstances.
16-Jan-14	FORMALIZE TO ENHANCE	Bring some structure to what you do in order to make the next level of progress.
17-Jan-14	DO THE BASICS WELL	Every successful person starts at the same place...doing the basics well first.

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Date	Title	Thought
18-Jan-14	VALUE OF HONEST FEEDBACK	We grow faster when we invest the time to get honest feedback from others.
19-Jan-14	RELEASE TO RELEASE	Learn to release the past so you can focus all your energy on the future.
20-Jan-14	WHAT YOU SAY "NO" TO	A strategy's power is from saying NO to the good in order to say YES to the best.
21-Jan-14	WHAT FUELS YOUR PURPOSE	Passion doesn't just show up. It is fueled by something else...your purpose.
22-Jan-14	EXPLOIT YOUR UNIQUENESS	You will always deliver more value to others when you exploit your unique talents.
23-Jan-14	DEMONSTRATE VERSUS TELL	Demonstrating or "living the talk" brings a leader their true power of influence.
24-Jan-14	DELEGATE THE IMPORTANT	Real delegating is about delegating the important...the way to grow people faster.
25-Jan-14	KNOW IT WHEN YOU HAVE DONE IT	Always take what you learn into action right away. You know it when you use it.
26-Jan-14	NEW KEEPS PEOPLE ENGAGED	Always provide your people with new challenges to stay engaged and grow.
27-Jan-14	USE EVERY OPPORTUNITY	Use every opportunity to add clarity to the direction and the focus of the team.
28-Jan-14	IDENTIFY AND DEVELOP TALENT	Leadership is more rewarding with the right people...A leader's #1 priority.
29-Jan-14	COME PREPARED TO LISTEN	Most come to meetings prepared to talk. Good leaders come prepared to listen.
30-Jan-14	ONE THING AT A TIME	Grow faster by focusing on one improvement, and making it a permanent habit.
31-Jan-14	CONFUSE THEM AND YOU LOSE THEM	Successful leaders focus on CLARITY...both on the direction and what's important.
1-Feb-14	FIND YOUR MAIN DRIVER	Understand what drives you and look for it in everything you choose to do.
2-Feb-14	WHY WOULD YOU WING IT?	Do you think the successful just show up and wing it. They come prepared.
3-Feb-14	WHAT AND WHY	Your power to achieve the WHAT always comes the size of your WHY.
4-Feb-14	CHALLENGES CREATE INNER STRENGTH	It's the challenges we embrace that help us to develop our inner strength faster.
5-Feb-14	2ND PRIORITY	Doing the most important task is your 1st priority each day (email is always 2nd).
6-Feb-14	TOO DEEP IS STUCK	Don't get so far into details of your favorite topics, and then miss the big picture.
7-Feb-14	UNDERSTAND LEADS TO CONTROL	When you understand you, you have more control when people frustrate you.
8-Feb-14	JUDGMENT OF WHAT'S IMPORTANT	Be the best at judging what's important AND focus your energy there.
9-Feb-14	IF NECESSARY, USE WORDS	Very often our behavior communicates more to others than our words.
10-Feb-14	GIVE CONTROL TO GAIN CONTROL	As the organization grows and complexity grow, you have to GIVE IT TO GAIN IT.
11-Feb-14	I UNDERSTAND HOW YOU FEEL	"I understand how you feel" gains the confidence and rapport with others.
12-Feb-14	SUCCESS IS HARDER THAN FAILURE	Failure creates energy to go make a success, and need to create energy to keep it.

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Date	Title	Thought
13-Feb-14	WAY TO REMIND YOURSELF	Don't copy another's habits, build habits that match you...like reminding yourself.
14-Feb-14	SHARE CONSISTENT MESSAGES	Alignment comes by sharing consistent messages across the teams.
15-Feb-14	CELEBRATE LITTLE VICTORIES	Celebrate little victories. It keeps your motivation high to achieve the big ones.
16-Feb-14	ASK THOSE WHO ARE GREAT AT IT	Grow faster by asking for advice from people who are great at what they do.
17-Feb-14	RECOGNIZE YOU HAVE A CHOICE	No matter the circumstances, we have the choice of how we think, feel AND act.
18-Feb-14	DIG FOR STRENGTHS, NOT WEAKNESSES	Successful leaders focus on their people's core strengths, not core weaknesses.
19-Feb-14	WHAT GETS YOU FRUSTRATED?	Tell a great deal about others by what frustrates them...what frustrates you?
20-Feb-14	REMIND YOURSELF OF THE WHY	The best way to keep your motivation HIGH...by reminding yourself of the WHY.
21-Feb-14	BRING ALL OF YOU EACH DAY	The successful have one key trait...they give 100% to each moment.
22-Feb-14	SIGNIFICANCE IS PART OF SUCCESS	True success is more than just making money, but it's also making a difference.
23-Feb-14	EVERYONE NEED TO AGREE WITH YOU?	Leaders of countries get elected with over 40% of the people not voting for them!
24-Feb-14	ENERGY AT THE END OF THE DAY	With more energy at the end versus the start...been working in your passion.
25-Feb-14	ACT AND ADJUST	The successful don't wait for perfection, but take action and adjust along the way.
26-Feb-14	BE VERSUS FEEL BETTER	Many read motivational books for a feeling. The successful for the ACTION.
27-Feb-14	SETTING PRIORITIES	Priorities set direction of your day and really your life. Are you setting priorities?
28-Feb-14	IT'S A GIFT TO ENGAGE THE GIFTED	Find the right approach to engage the gifted, and they will create magic for you.
1-Mar-14	QUESTIONS DIRECT YOUR FOCUS	The questions we ask ourselves drives answers which direct our focus.
2-Mar-14	CHOOSE OUR WORDS CAREFULLY	People create pictures with words...the right words create the right pictures.
3-Mar-14	BELIEF HAS UNLIMITED POWER	Our beliefs generate power...invest in growing AND maintaining positive beliefs.
4-Mar-14	BEHAVIORS FILTER DOWN	To see the behaviors that will be in your team...just look at yourself first!
5-Mar-14	BEST CHANGE IS UNCOMFORTABLE	Even with the best outcome imaginable...the process of change is uncomfortable.
6-Mar-14	EVERYTHING FALLS INTO PLACE	Get the support at the right level and everything falls into place.
7-Mar-14	JOY IN THE SUCCESS OF OTHERS	Confident people are not jealous...they celebrate the success of others.
8-Mar-14	NEED TO LISTEN TO THIS	People who say "they need to listen to this" need to action the learning too.
9-Mar-14	FOCUS TO BE WORLD CLASS	We really can't be world class in anything unless we give it a strong focus.
10-Mar-14	AMBITIONS ARE LINKED	You get great teamwork by finding a way to link the ambitions of people together.

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Date	Title	Thought
11-Mar-14	TEACH US SOMETHING IMPORTANT	Failure always teaches us something that makes the next success even greater.
12-Mar-14	SAY NO TO OURSELVES	Discipline and integrity is very much about the ability to say no to ourselves.
13-Mar-14	CONSISTENT SAY AND DO	It is much easier to trust the people who do what they say.
14-Mar-14	EXPECT AND ACCEPT	Leadership is about the expectations you set and the behaviors you accept.
15-Mar-14	BRING OTHERS INTO THE SOLUTION	People part of creating the solution will have more ownership in delivering it.
16-Mar-14	RETHINK YOUR THINKING	Every step up in life was preceded with a change in our thinking.
17-Mar-14	TIME = LIFE	The foundation of a successful life is keeping this equal in thoughts and actions.
18-Mar-14	CAN'T COMPETE WITH YOUR PEOPLE	Holding on to an outcome that could be delegated is competing with your people.
19-Mar-14	NEED TO KNOW AND HOW TO KNOW	Understand what you need to know and the best way to get to know it.
20-Mar-14	POWER IN 5 MINUTES	The unsuccessful waste them. The successful use them all to achieve great things.
21-Mar-14	ADDICTED TO A BIG WHY	The people who make a BIG DIFFERENCE are addicted to a BIG WHY.
22-Mar-14	BELIEVE YOU CAN DO IT	If belief is powerful, why don't more people invest time to grow their belief?
23-Mar-14	LISTEN IS LEARNING	We forget that wanting to do all the talking is slowing our growth (& Influence).
24-Mar-14	HUMILITY CAN BRING OUT YOUR BEST	Arrogant people never seek out the best to learn from and slow their growth.
25-Mar-14	LOOSEN THE GRIP OF FEAR	Fear is there in many things we try...just focus on loosening it's grip on you.
26-Mar-14	WORLD CHANGES AROUND US	We see what we expect to see...change expectations and change your world.
27-Mar-14	AVOID THE NOISE	The successful avoid the unproductive discussions, others are always in them.
28-Mar-14	DESIGN YOUR EXPERIENCES	A great life is great experiences...which is really the people and places we choose.
29-Mar-14	HOW CAN BE DIFFERENT	Unsuccessful leaders are expecting their people to do it the way they would.
30-Mar-14	IT DOESN'T HAPPEN OVERNIGHT	Changing our mindset is about the discipline to "Think Different" every day.
31-Mar-14	THOUGHTS/FEELINGS FOR ACTION	Successful leaders leave others with powerful thoughts and feelings for action.
1-Apr-14	HARD TO PUT IN NUMBERS	What makes a big difference to performance are hard to put in numbers.
2-Apr-14	YOUR COMPLETE ATTENTION	We can always make others feel special by giving them our complete attention.
3-Apr-14	YOU PERFORM AS YOU PREPARE	You see a champion by how they practice and prepare for competition.
4-Apr-14	LOOK INTO THE MIRROR FIRST	The solution to every problem begins with our own thoughts and actions first.
5-Apr-14	KNOWHOW	Knowledge has power when turned into action.

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Date	Title	Thought
6-Apr-14	BELIEF WITH DISCIPLINE	Have a strong belief in your abilities and the discipline to use them daily.
7-Apr-14	PROJECT CALM IN A STORM	Strong leaders are able to stay calm and project calm in difficult circumstances.
8-Apr-14	GIVE PEOPLE BACK THEIR TIME	Run ineffective meetings...it is the same as stealing your people's time.
9-Apr-14	DIFFERENTIATION DOESN'T LAST	Companies that differentiate know that it takes a constant focus to maintain it.
10-Apr-14	MANY IS THE SAME AS NOTHING	People who have too many priorities end up accomplishing nothing. Focus max 3.
11-Apr-14	HOW LONG IT STAYS	Learning fast is good. It's important what you learn stays until you need it.
12-Apr-14	CAN YOU WRITE IT DOWN CLEARLY?	If you can't write it clearly, then it's not going to power the right actions in you.
13-Apr-14	YOUR MOST IMPORTANT COMPARISON	Success comes faster by comparing time versus priorities. Drives your FOCUS.
14-Apr-14	ACQUIRED QUALITIES TO BE SUCCESSFUL	The successful have discipline to develop the qualities, the unsuccessful don't.
15-Apr-14	ARE ALL THE RULES NECESSARY?	Cultures with high trust don't create all the rules cultures without would.
16-Apr-14	TEAM MEANS PARTICIPATION	If your people are always quiet in meetings, are they really part of the team?
17-Apr-14	WHAT'S THE PROBLEM?	There are great solutions...only the successful know the problem they are solving.
18-Apr-14	UNDERSTAND THEMSELVES	Successful leaders invest the time to get their people understanding themselves.
19-Apr-14	ENJOY MAKING A DIFFERENCE	You see this in all successful leaders...they enjoy making a difference in others.
20-Apr-14	USE WHAT YOU ALREADY GOT	You'd be amazed at what you can accomplish...just by using what you already got!
21-Apr-14	FOCUS DRIVES ATTENTION	Focus on problems, see problems. Focus on opportunities, see opportunities.
22-Apr-14	GET A NEW INFLUENCE	To grow in a new direction, we need a strong influence...the right person.
23-Apr-14	ACTION BUILDS CONFIDENCE	Many look to others to boost their confidence...action is what boosts confidence.
24-Apr-14	SUCCESS CAN START FROM ANYWHERE	As with everything in life, the key is to START (take action to what you want).
25-Apr-14	UPDATES THAT REVEAL	Request updates in ways you people will reveal how they are taking ownership.
26-Apr-14	WAY TO KNOW IT	Productive people look for the best ways to know what they need to know.
27-Apr-14	WILL TO DISAGREE	Everyone brings different perspectives to solutions. Team members will disagree.
28-Apr-14	APPROACHABLE, BUT NOT ATTAINABLE	Perfection is something worth shooting for...even if it is not attainable.
29-Apr-14	LOOK PAST WHAT YOU SAY	Inappropriate comments have others look past what you say (and miss it).
30-Apr-14	SIZE MATTERS	Reach your potential by defining goals large enough that require you to use it.
1-May-14	COMPETITION CAN BE LIMITING	Focus on competing with others, and you might limit the use of your potential.

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Date	Title	Thought
2-May-14	FORCE A BELIEF	Drive a new belief...get started, take action, see progress...a new belief forms.
3-May-14	THANK YOU COMES LATER	Be tough on your people to help them grow, and receive a thank you years later.
4-May-14	WHO NEEDS TO BE INVOLVED?	Success comes faster when you have the right WHO focused on the right WHAT.
5-May-14	WALK YOUR TALK	You develop strong business relationships faster when you do what you say.
6-May-14	STAY IN FRONT OF THE ISSUE	To influence others, you need to invest the time to stay in front of the issue.
7-May-14	PRUNE TO STAY STRONG	Drop the good in order to be able to focus more time and energy on the best.
8-May-14	OPEN MIND IS NOT AN EMPTY ONE	It is your personal development and your interactions with others that open it up.
9-May-14	JOURNEY AS WELL AS THE DESTINATION	Live your life in a way to enjoy the journey as well as the achievement.
10-May-14	IF YOU COULD - WHAT'S THE FIRST STEP?	That first step moves you into action, and then that dream seems more possible.
11-May-14	NOT DIFFICULT, BUT DIFFICULT	The actions to be successful are not difficult, but difficult to do consistently.
12-May-14	TIME CAN CREATE BLINDNESS	The longer you in a job...you overlook what should have been changed long ago.
13-May-14	ACKNOWLEDGE MISTAKES QUICKLY	Our character is revealed by how quickly we acknowledge our mistakes to others.
14-May-14	CULTURES ATTRACT PEOPLE	Does your company have the type of culture that has great people seek you out?
15-May-14	SUCCESS FLOWS FROM CLARITY	Success begins by understanding clearly what you want and why you want it.
16-May-14	RIGHT REASON	Many have a reason it can't be done...the successful a reason it CAN BE DONE.
17-May-14	STAY TRUE TO YOU	Everyone needs to change to grow. The key to good change is unchanged values.
18-May-14	WHY THEY COME SEE YOU	Notice what your people bring to you. Help them to solve it before they bring it).
19-May-14	RE-PACKAGING WHAT THEY SAY	With your boss, listen and re-package their words in ways to get what you want.
20-May-14	EVERYONE DOESN'T EXIST	Your team will never achieve its potential by waiting for all to get the vision.
21-May-14	BEFORE YOU ARE READY	Take on challenges before you are ready...trusting the talent around you.
22-May-14	IT'S NOT A KNOWING ISSUE	Greater success is not about knowing more, but doing more of what you know.
23-May-14	SHOWTIME IS ALL THE TIME	Leaders are in show business, behaviors being observed (and copied) by others.
24-May-14	DELIVER ON PROMISES	Delivering on promises to others is based on delivering promises to ourselves.
25-May-14	EGO CAN BLIND YOU	With a ego, you go blind to small improvements that fine-tune your strengths.
26-May-14	HELP IN DEFINING THE PROBLEM	Get help in defining the problem and you can solve it faster too.
27-May-14	PRIORITY VERSUS TIME ISSUE	Many get confused with what gets more done. It's a priority, not a time issue.

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Date	Title	Thought
28-May-14	ABILITY AND RESPONSIBILITY	You might hire for their ability, but it's the responsibility that drives the success.
29-May-14	360 DEGREE JUDGMENT	Leaders who look at it from all angles reach better decisions than others.
30-May-14	PERSPECTIVE DRIVES CONSISTENCY	People who can keep the right perspective can be consistent in their behavior.
31-May-14	CLARITY ADDS POWER	Understand that clarity adds power to whatever you do and say.
1-Jun-14	FOUNDATION OF THE SIMPLE	The foundation of success is simple disciplines that enable us to do the required.
2-Jun-14	LESS RULES, LESS EXCEPTIONS	More rules...people want to go around them. Few are better than many.
3-Jun-14	CONTAGIOUS INTELLIGENCE	Being smart is only valuable when you use it or others want to use it too.
4-Jun-14	GET MORE SPECIFIC	Many don't take enough action as they don't get specific to see an action to take.
5-Jun-14	WHEN IS ALWAYS NOW	For happy people, there is no "I will be happy when....". The when is always now.
6-Jun-14	EMBRACE OR RELEASE THE THOUGHT	Clarity and focus is ALL about the thoughts we embrace and thoughts we release.
7-Jun-14	YOUR POTENTIAL	Would you like on your tombstone: Potential, 50% Used?
8-Jun-14	IT DOESN'T EXIST	People say "I want equal time". It doesn't exist...grow influence and others listen.
9-Jun-14	CREATE THE RIGHT CULTURE	A top priority is creating the right culture for collaboration and performance.
10-Jun-14	PLAYERS ATTRACT A PLAYERS	The best want to work with the best. B players attract the C to keep looking good.
11-Jun-14	STAY IN THE MOMENT	People who get things done are able to give a 100% focus to what they do.
12-Jun-14	LOOK BEYOND YOUR ABILITIES	Success is a team sport. Combining both yours and others abilities to add value.
13-Jun-14	EMOTIONAL TRANSPORTATION	You move your people further with emotion than with logic.
14-Jun-14	ACTION RELEASES MORE ENERGY	When you start taking action you suddenly get energy to do more.
15-Jun-14	INFLUENCES ON YOUR CHOICES	Make successful changes in your life by changing the people you interact with.
16-Jun-14	BETTER USE OF STRENGTHS	Your strengths drive your success...so use them more and in different ways.
17-Jun-14	HOW TALENT EXPRESSES ITSELF	By finding your passion, you have found your way to express your talent.
18-Jun-14	EVERY LEADER	People leave because of bad bosses, success is when every leader "leads".
19-Jun-14	SPECIFIC AND DIRECT	Whether sharing good or bad news, be specific and direct. It's appreciated.
20-Jun-14	MORE SUCCESS & LIFE	Inspire your people in their job. Get success and a life as they take ownership.
21-Jun-14	PUSH THE RIGHT LIMITS	Successful leaders know you can't push everything at once.
22-Jun-14	OPEN TO THE IDEAS OF OTHERS	A fast way to grow is through an open mind and listening to the ideas of others.

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Date	Title	Thought
23-Jun-14	BEING PART OF SOMETHING	Fulfillment soars when part of something making a difference beyond our ego.
24-Jun-14	KNOW WHY IT IS IMPORTANT	When your people know why their work is important, they treat it as important.
25-Jun-14	MAKE THE INTANGIBLE TANGIBLE	Successful leaders know it's the intangibles that create the culture for success.
26-Jun-14	DESCRIBE THE IMPACT	Successful people talk about the impact they made and not what they did?
27-Jun-14	BE A KEEN OBSERVER	You learn about others by observing the small details and piecing them together.
28-Jun-14	LISTENING REVEALS BREAKTHROUGHS	Our biggest breakthroughs come when something we heard triggers the idea.
29-Jun-14	EXPECT TO SEE	We see what we expect to see. To see the different, look for something different.
30-Jun-14	WHAT AND WHO WITH	A great job has challenges you enjoy, and people you enjoy working with.
1-Jul-14	STILL NEED THE CAKE	To get the icing on the cake (benefits), you still need to bake the cake (the work).
2-Jul-14	SIMPLE CREATES POWER	The simpler the message...the easier for others to understand and remember it.
3-Jul-14	RECENT IS STRONGER	Recent experiences linger in our minds...keep visualizing your future.
4-Jul-14	SATISFACTION IS A NOT A TARGET	The problem with having satisfaction as a target is... it's not really memorable.
5-Jul-14	RESPONSES TO YOUR FEELINGS	Our level of maturity is often reflected in the responses we have to what we feel.
6-Jul-14	WHEN TO CARE AND WHEN NOT TO	A very successful and happy life is about learning when to care, and when not to.
7-Jul-14	DRIVEN PEOPLE	For the successful, the key is not will power, but WHY power. WHY drives action.
8-Jul-14	SEEMS SO IS OUR TRUTH	Everything we think and feel about a situation is our perception. Seems so is so.
9-Jul-14	DIRECTION/FUNDAMENTALS	Leaders often dictate that direction is followed and fundamentals are done well.
10-Jul-14	WANT TO WORK WITH YOU	With the right attitude, others want to work with you, not have to work with you.
11-Jul-14	AVERAGE IS NOT MEMORABLE	We don't remember an average anything. Never settle for average.
12-Jul-14	FOCUS & EXCELLENCE	Constantly communicate what's important (a focus) and that excellence is a habit.
13-Jul-14	INSINCERITY IS DESTRUCTIVE	An insincere positive comment is worse than a straight negative one.
14-Jul-14	CHANGE IS DRIVING CONVERSATIONS	You don't drive change with "PowerPoint", you do it with the right conversations.
15-Jul-14	TOP PERFORMANCE IN THE MOMENT	Preparation drives performance. Preparation = Investment in Performance.
16-Jul-14	TRANSFORM YOURSELF & OTHERS	Easier to help others transform when we invested in transforming ourselves first.
17-Jul-14	DISTANCE FROM THE NEGATIVE	We become whom we are around. Distance yourself from negative people.
18-Jul-14	BETTER JUDGE OF CHARACTER	People make a team. Leaders to be a good judge of character.

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Date	Title	Thought
19-Jul-14	REFLECTION OF YOUR DECISIONS	Others see your actions, and they are really a reflection of your decisions.
20-Jul-14	SITUATION REQUIRES?	When you rise to the challenge, your real potential is revealed.
21-Jul-14	BEING NAIVE IN THE RIGHT THINGS	It sometimes takes a naive question to challenge others to think differently.
22-Jul-14	EVERYONE HAS CHALLENGES	Some avoid challenges. The successful know big success follows big challenges.
23-Jul-14	NEVER DONE IT ONCE	The successful have visualized achieving it many times before they actually did it.
24-Jul-14	COMMITMENT REMOVES DOUBT	When you commit yourself, you remove the doubt and focus on the when.
25-Jul-14	THROUGH PEOPLE (NOT PROCESSES)	Focus on PEOPLE. The right people develop a great culture and simple processes.
26-Jul-14	COMMUNICATION THAT STAYS ALIVE	What we say always has a short shelf-life if we can't make it memorable.
27-Jul-14	WORK FOR THEM...THEY WORK FOR YOU	By making your people a success...your people make you a success.
28-Jul-14	PRINCIPLES DRIVE BEHAVIOR	Create shared principles, and you get more consistent BEHAVIOR with less effort.
29-Jul-14	EMOTIONAL COMMITMENT	A commitment to the WHY add powers to the commitment of the WHAT.
30-Jul-14	CHARACTER IS TAUGHT	Character is taught best by role modeling the right behaviors for your people.
31-Jul-14	WHAT CONVINCES IS CONVICTION	Your total belief (action) in your ideas are like a magnet drawing others to you.
1-Aug-14	VOCABULARY OF THE GROUP	Learn the vocabulary and you build rapport with others much faster.
2-Aug-14	TAKE YOUR PEOPLE WITH YOU	Great leaders focus on getting ownership in the direction from everyone.
3-Aug-14	SEE YOURSELF BEYOND WHERE YOU ARE	There's an old expression: "What you see is what you get." See yourself THERE!
4-Aug-14	REPUTATION WITH YOURSELF	A great way to look at self-esteem is that it is your reputation with yourself.
5-Aug-14	OUR MINDS PROVIDE THE CONTEXT	Two people can see the same event in entirely two different ways.
6-Aug-14	LISTEN WELL WHEN YOU DISAGREE	Far too often we stop listening in order to prepare what we will say next!!!!
7-Aug-14	KNOWING WE NEED TO CHANGE	Successful leaders know how to influence the feeling of "we need to change".
8-Aug-14	HABIT OF BELIEVING THE BEST	Believe in the best and see the actions to make the best happen.
9-Aug-14	FREEDOM WITHIN A FRAMEWORK	Create a framework that provide your people with the ability to make decisions.
10-Aug-14	DON'T LIKE TO FIX YOUR PROBLEMS	People above you don't like to fix your problems. Take ownership of them first.
11-Aug-14	DESERVE THEIR CONFIDENCE	Gain the confidence of others by doing what we said we would do.
12-Aug-14	CLEARLY DEFINED OBJECTIVE	A clearly defined objective drives more creativity and action to make it happen.
13-Aug-14	WHAT YOU COUNT COUNTS	The difficult to measure generates the most value for your company.

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Date	Title	Thought
14-Aug-14	FUTURE PART OF THE PRESENT	You achieve when the future you want to create is in your mind each day.
15-Aug-14	FAITH > DOUBT	The people who accomplish great things have a faith greater than their doubt.
16-Aug-14	UNDERSTAND IT TO CHANGE IT	Understand why it is done that way today in order to successfully change it.
17-Aug-14	FROM CONSENSUS TO THE BEST	Consensus often means compromise...it takes a push to get great ideas to action.
18-Aug-14	TELL IT STRAIGHT - GOOD OR BAD	People respect bosses who tell it straight...you know clearly what is expected.
19-Aug-14	TRUE EQUALITY	People truly are equals when they are willing to share both the good and the bad.
20-Aug-14	STICK UP FOR YOURSELF	If you don't stick up for yourself, your people think you won't stick up for them.
21-Aug-14	LOOK AT THEIR FRIENDS	You can tell a lot about others by looking at the people they associate with.
22-Aug-14	EVERY NO NEEDS A WHY	Ask for the why behind the no, and you hear something to turn that no into a yes.
23-Aug-14	PUSH FOR SIMPLICITY	Simple is repeatable, and that's why leaders push to keep things simple.
24-Aug-14	STARTS WITH A CONVERSATION	With most things in life (at work/home), it takes a conversation to make progress.
25-Aug-14	COURAGE TO FACE THE TRUTH	Have the courage to face the truth and the courage to take action to change it.
26-Aug-14	WHERE THE BEST IDEAS WIN	Focus on creating a culture of collaboration where the best ideas can win.
27-Aug-14	POWER IN MUTUAL RESPECT	High performing teams have people with mutual respect for each others abilities.
28-Aug-14	COMPETITOR WITHIN YOU	For the successful, the toughest competitor is them...try to reach their potential.
29-Aug-14	NOT AFRAID TO ASK OTHERS	Success is a team sport...you limit your success when only using what you know.
30-Aug-14	ELIMINATE THE DISTRACTIONS	Maintain a stronger focus on the important by eliminating the distractions.
31-Aug-14	REFERRING TO VISION AND VALUES	Leaders are always referring to the vision (direction) and the values (culture).
1-Sep-14	APPLY WHAT YOU HAVE LEARNED	Success comes faster by applying what we have learned every single day.
2-Sep-14	SEE THE CHANGE NEEDED	People who invest in reflection time often see the change needed before others.
3-Sep-14	COULD OTHERS TELL?	If your people OWN it, others won't notice a difference if you are not there.
4-Sep-14	MANAGE RISK AND FEAR SUBSIDES	Fear always grows when we stop taking action...manage the risk today.
5-Sep-14	YOUR PASSION CARRIES YOU FORWARD	Your passion lifts you to take on challenges that would otherwise pull you down.
6-Sep-14	DRIVES HOW YOUR PEOPLE BEHAVE	The culture your reinforce in your team determines how your people will behave.
7-Sep-14	CHALLENGES ARE YOUR TEACHER	To succeed faster, the best strategy is to embrace versus run from challenges.
8-Sep-14	CAN'T HAVE GOOD WITHOUT BAD	Handling the bad helps you with the right perspective to see the good.

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Date	Title	Thought
9-Sep-14	CLEAR ON ACCOMPLISHMENTS	In a CV, many are clear on responsibilities, the successful, on accomplishments.
10-Sep-14	THEIR VIEW OF THEMSELVES	Leadership is easier when you understand how your people see themselves.
11-Sep-14	EXPAND YOUR AREA OF INFLUENCE	When you expand your area of influence...you expand your potential for success.
12-Sep-14	NOT UNTIL YOU DO	The only way to change others around you is to change yourself first.
13-Sep-14	CHOICE BEFORE POSITION	The successful leaders chose to be a leader well before they got the position.
14-Sep-14	KNOW WHERE TO START	The successful know where to start, and get started...while others never start.
15-Sep-14	ALLOW TIME FOR QUESTIONS	The way you answer questions has a bigger impact than what you present.
16-Sep-14	DON'T TRY TO CHANGE YOUR BOSS	Want your boss to treat you different...change the way you behave first.
17-Sep-14	ASSUME "NOT SURE" = "NO"	When dealing with people, it's best to always assume that "not sure" equals "no".
18-Sep-14	PREPARATION FUELS OPTIMISM	Have you noticed that optimistic people are always the best prepared too?
19-Sep-14	PROBLEMS & SOLUTIONS GO TOGETHER	Never bring up a problem without some ideas on the possible solutions.
20-Sep-14	USE WHAT YOU ALREADY KNOW	For many it's not lack of knowledge, but lack of action using what they know.
21-Sep-14	EVALUATE TALENT	The ability to choose the right people around you is a key drivers for success.
22-Sep-14	MEANING DRIVES LEARNING	When people know what it means to them...they listen with their full attention.
23-Sep-14	AMBIGUITY DESTROYS ACCOUNTABILITY	Leaders understand that CLARITY is the most important thing they provide.
24-Sep-14	TIME TO CONNECT THE DOTS	People who see solutions faster invest in reflection time to connect the dots.
25-Sep-14	LIVE THE FUTURE FIRST	The successful live twice. They visualize (live) the future before it becomes reality.
26-Sep-14	RATHER SEE IT THAN HEAR IT	They prefer you being a good role model than you telling them how to behave.
27-Sep-14	CAPACITY TO SEE THE BIG PICTURE	If you are buried in the details, it is difficult to find time to see the big picture.
28-Sep-14	AMPLIFY OTHERS AROUND YOU	Keep their ego in check and promote the talents of others.
29-Sep-14	LOOK BEYOND THE MONEY	When driven by a purpose (a WHY), money finds you, versus you chasing it.
30-Sep-14	AGAINST WHAT STANDARD	You can never get top performance unless you set a standard at the top.
1-Oct-14	COMBINATION OF THINK AND DO	Our thinking drives our creativity, but nothing is achieved until we take action.
2-Oct-14	THERE'S ALWAYS CONSEQUENCES	With bad BEHAVIOR, regardless if others forgive you...there are consequences.
3-Oct-14	BE AND DO SUPPORT EACH OTHER	We either become in order to do or we need to do in order to become.
4-Oct-14	CONSTANTLY LOOK FORWARD	With difficulties, you see a way through when you constantly look forward.

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Date	Title	Thought
5-Oct-14	FEEL OF CONTROL	Have a strength to feel in control without knowing all the details of everything.
6-Oct-14	COMMITMENT MEANS ACTION	Feel your action is slowing...it's time to work on reinforcing your commitment.
7-Oct-14	POLISHED WITH ADVERSITY	A person who is a shining example to others has been polished with adversity.
8-Oct-14	WANT TO DO BETTER	Want to do better, than just do more. Do better = achieve more + less effort.
9-Oct-14	IDEAS > PROBLEMS	You aren't discouraged by problems when you have ideas > your problems.
10-Oct-14	POWER IN BEING CONSISTENT	Leaders with consistent behavior gain more commitment from others
11-Oct-14	PEOPLE ASSUME THE WORST	Be an over-communicator. Don't give others an opportunity to assume the worst.
12-Oct-14	CARE ENOUGH TO CONFRONT	When they care about the values of the team they will confront bad behavior.
13-Oct-14	INFLUENCE AFTER YOU LEAVE	Leaders leave conversations with a lasting impact (both for others & themselves).
14-Oct-14	WILL ALWAYS SURPRISE YOU	People are people...so we should expect to be surprised from time to time.
15-Oct-14	EVERY THOUGHT TO SOMEWHERE	Focus your thinking on what you want and it places your on the road to get it.
16-Oct-14	SUCCESS & EXCUSES DON'T MARRY	Have you noticed that you don't hear excuses from very successful people?
17-Oct-14	WILL TO TAKE THE CONSEQUENCES	Taking action on a change is about the willingness to take the consequences.
18-Oct-14	GIVE TO GAIN	The more power you give others, the more you gain the full power of your team.
19-Oct-14	UNWILLING TO COMPROMISE	Successful leaders don't like to compromise on the important (the fundamentals).
20-Oct-14	IT'S YOUR TEAM, NOT YOU	It's not what you DO, it's what your team ACHIEVES...and your role is to motivate.
21-Oct-14	SIMPLICITY AND FOCUS GO TOGETHER	The best way to make good choices in a complex world is to have a simple focus.
22-Oct-14	DISCUSSION REINFORCES INFORMATION	Your people understand new concepts faster when given time to discuss them.
23-Oct-14	WHEN YOU JUST DON'T FEEL LIKE IT	The successful have a drive "to just do it" even when they don't feel like it.
24-Oct-14	COMPANY'S VISION	The successful may change plans...but not the vision.
25-Oct-14	MAKE THE IMPORTANT URGENT	Achievement soars by developing the discipline to make the important urgent.
26-Oct-14	MEMORABLE IS ACTIONABLE	If what you say isn't memorable, then how can it be actionable?
27-Oct-14	KEEP THE GOAL IN SIGHT	Keep our top goal visible and it provides focus & motivation to take more action.
28-Oct-14	DO MORE THAN YOU SAY	The unsuccessful only say what they will do while the successful just do it.
29-Oct-14	ILLUSTRATE VERSUS DESCRIBE	Successful communicators know pictures create more emotion than words alone.
30-Oct-14	REFLECTION OF YOU	The performance of your team is a reflection of your leadership.

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Date	Title	Thought
31-Oct-14	CLARITY REQUIRES WHY	You intellectually know WHAT to do, but don't take action until you know WHY.
1-Nov-14	LIVE YOUR BELIEFS	The happiest people are those who live their beliefs. Being "true to you" is key.
2-Nov-14	BIG WHY DRIVES A POWERFUL WHAT	When you feel a big WHY, it drives you to create a powerful WHAT to deliver it.
3-Nov-14	CLARITY IN THE FACE OF UNCERTAINTY	Successful people gain enough clarity to take ACTION...even in uncertain times.
4-Nov-14	BELIEF DRIVES ACTION	To grow the size of our action...we need to grow the size of our belief.
5-Nov-14	VALUE YOUR TIME	When others see we value our time...they tend to give more of their time to us.
6-Nov-14	WITH THE FUTURE IN MIND	Our best decisions in life are made with the future in mind.
7-Nov-14	RECEPTIVE TO NEW IDEAS	Become adaptable faster by being receptive to new ideas, and implement them.
8-Nov-14	ONCE YOUR MIND BUYS IN	Once you have convinced yourself, it is almost a given that you will achieve it.
9-Nov-14	INNOVATION STOPS...THE END STARTS	When companies (and people) stop innovating, the end has just started.
10-Nov-14	DIFFERENT DOESN'T MEAN NOT GOOD	Just because they do it different than you...doesn't mean they can't do it well.
11-Nov-14	CAN / CAN'T DO	The unsuccessful tell you what they can't do...the successful...what they can!
12-Nov-14	NO IS MORE REVEALING THAN "YES"	Others learn more about you by observing what you say NO to versus YES to.
13-Nov-14	SUBSTANCE & STYLE	People with influence achieve it with a combination of substance and style.
14-Nov-14	TO GAIN INFLUENCE, GAIN CLARITY	How can you influence when you are confused yourself? Invest in getting clear.
15-Nov-14	FROM TALK TO ACTION	The successful move quickly from talk to action, while others never stop talking.
16-Nov-14	HEAD OR HEART PROBLEM	Can't fix a heart problem with a head solution. Logic doesn't drive motivation.
17-Nov-14	DEVELOP COURAGE IN OTHERS	Develop the courage in your people to take decisions when they are needed.
18-Nov-14	WHEN IT BECOMES TOO SIMPLE	Innovation is not from simple processes, but effective complex relationships.
19-Nov-14	STOP ASKING AND YOU STOP LEARNING	See asking questions as a sign of strength, not a sign of weakness.
20-Nov-14	SIMPLE, BUT NOT ALWAYS EASY	The key behaviors for success are quite simple, but not always easy.
21-Nov-14	RUN TO PROBLEMS QUICKLY!	When you solve problems, you give value. Solve before others, make a fortune.
22-Nov-14	RESPONSIBILITY FOR UNDERSTANDING	We need to make it OUR responsibility to get the understanding with others.
23-Nov-14	PREPARATION IS AN INVESTMENT	Preparation always makes you more powerful "in the moment".
24-Nov-14	PARTICIPATE IN YOUR DREAM TOO	We fully live our dream when we find ways to enable others to participate in it too.
25-Nov-14	NOT IF, BUT WHEN	"When" people know it is only a matter of time, and act until they achieve it.

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Date	Title	Thought
26-Nov-14	LOOK FOR THE HIDDEN TENSIONS	There are hidden tensions when departments under pressure narrow their focus.
27-Nov-14	LEAVING UNSAID THE WRONG THING	Sometimes it is not what you say, but the ability to leave unsaid the wrong thing.
28-Nov-14	JUST EXCUSING YOURSELF	Nobody ever wins with blaming. Blaming others is just excusing ourselves.
29-Nov-14	IRREPLACEABLE = UN-PROMOTABLE	If you don't have others who can do your job, how can they move you up?
30-Nov-14	INTANGIBLES CREATE THE TANGIBLE	The invisible to us (the intangibles) creates success (the tangibles) in others. .
1-Dec-14	IN CHANGE, THE LEARNERS GET AHEAD	By learning and adapting, you take advantage of change well before others do.
2-Dec-14	HOW TO TURN IT ON	The happiest people have figured out how to turn on their life's passion.
3-Dec-14	HABIT TO DELIVER COMMITMENTS	Form a habit (your commitment to yourself) to always honor your commitments.
4-Dec-14	FREEDOM WITH ACCOUNTABILITY	Accountability is always the path to more freedom. You'll feel more in control.
5-Dec-14	FORCE ASSOCIATIONS FOR NEW IDEAS	Force an association between different things and you end up with new ideas.
6-Dec-14	ENERGY FLOWS WHERE FOCUS GOES	Think of the image of a light bulb and a laser. Which has the better focus of light?
7-Dec-14	COURAGE TO TRY NEW IDEAS	You will never have a boring day when you have the courage to try new ideas.
8-Dec-14	COMMUNICATE VISION WITH BEHAVIOR	Leaders magnify the vision in their people through their own behaviors.
9-Dec-14	BUT DEVALUES THOUGHTS OF OTHERS	Eliminate "but", and use the word "and" instead.
10-Dec-14	BECAUSE IT WORKS	They keep behaving that way because it is giving them something that they need.
11-Dec-14	BE MORE THAN YOU ARE	inspire the people in your team to want to be more than what they are today.
12-Dec-14	APPLY MEANING TO THE DATA	Accurate interpretations (meaning) to the data drive better decisions.
13-Dec-14	ALWAYS BE LOYAL TO THE ABSENT	Gossiping is something that never adds value and can only do harm.
14-Dec-14	ACTIONS CONSISTENT WITH BELIEFS	Always start with your beliefs first. Your beliefs will always frame your actions.
15-Dec-14	SHOW GENUINE INTEREST IN OTHERS	Show genuine interest in others to build strong relationships.
16-Dec-14	DEVELOP ROLE MODELS	Easier to develop role models when you are the right role model yourself.
17-Dec-14	CONVICTION & HUMILITY	It's a powerful combination for achievement and to get others to help you do it.
18-Dec-14	WORK TO GET IT RIGHT	Work with your people to get it right versus showing how they are wrong.
19-Dec-14	INSIDE DETERMINES OUTSIDE	We have to change the way we think in order to change what we do.
20-Dec-14	DEFINE YOUR DIFFERENCE	Know the difference you want to make, and bring clarity to all your decisions.
21-Dec-14	LINK CHOICES AND CONSEQUENCES	When we consider the consequences first, we then make better choices.

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Date	Title	Thought
22-Dec-14	USE THEIR CAPACITY	Learn to delegate or you lead your team within your own capacity not theirs.
23-Dec-14	CHOOSE BETWEEN GOOD AND GREAT	The unsuccessful choose between good and bad. The successful...good and great.
24-Dec-14	MAKE OTHERS THINK & FEEL	You get others to think by what you say...and get others to feel by how you listen.
25-Dec-14	MAINTAIN IS GOING BACKWARDS	There's no such thing as "maintain"...need to constantly improve to keep pace.
26-Dec-14	INTEGRITY IN ALL CIRCUMSTANCES	Integrity is often not convenient...it shows when it is not convenient.
27-Dec-14	HEAR WHAT WAS SAID	Success comes faster when we hear what is actually said (listening closely).
28-Dec-14	WHEN YOUR VALUES ARE CHALLENGED	Our integrity becomes visible when values are challenged in new circumstances.
29-Dec-14	SOFT IS HARD TO EXPLAIN	Soft skills are more of an art, and that makes them difficult to explain to others.
30-Dec-14	EMPOWERMENT HAS LIMITS	Empowerment is not unlimited, as you can only empower to the level of ability.
31-Dec-14	UNLIMITED RESOURCE	A potential doesn't have limits...but don't let that stop you from chasing it.
1-Jan-15	CHECKING OTHERS PERCEPTIONS	The facts can only get you so far...it's managing perceptions that create influence.
2-Jan-15	SHORTEN THE QUESTION	Have you noticed that the shorter the question...the more it makes you think?
3-Jan-15	LOOK FORWARD > LOOKING BACK	Success comes faster when we focus more on looking forward than looking back.
4-Jan-15	PEOPLE AREN'T ALWAYS RATIONAL	If others aren't rational, no logic will convince them. Address the feelings.
5-Jan-15	TURN THOUGHT INTO ACTION	The successful are quicker than others in turning a thought into action (& results).
6-Jan-15	DEPENDS ON WHAT YOU USE	Some with less talent accomplish great things by using all of the talent they have.
7-Jan-15	REWARDS GRAB YOUR ATTENTION	With a reward, you focus attention on the behaviors you want to develop.
8-Jan-15	PERFECT...NO, BETTER...YES	We will never be perfect, but we can always invest in getting better every day.
9-Jan-15	YOU ATTRACT HOW YOU FEEL	It's not by chance...we attract the type of people around us by how we feel.
10-Jan-15	APPRECIATION OF SIMPLICITY	Leaders know that simplicity is the key in successfully executing a strategy.
11-Jan-15	WAY THINGS COULD BE	To get a vision to stick, it is all about talking about the ways things could be.
12-Jan-15	FROM GETTING IT TO FEELING IT	You might intellectually get it, but you don't give it everything until you feel it too.
13-Jan-15	RESULT OF CONSISTENT BEHAVIOR	A culture is a result of consistent behavior, and starts first with the leader.
14-Jan-15	EDUCATION IMPROVES INFLUENCE	Sometimes, we need to do a little education (share a learning) to influence.
15-Jan-15	GIVE IT TIME TO DEVELOP	An team's culture is not developed overnight. It needs to be reinforced daily.
16-Jan-15	DRIVEN BY FOCUS AND PRACTICE	Talent is important, but it takes discipline to turn talent into excellence.

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Date	Title	Thought
17-Jan-15	YOUR MOST POWERFUL DRIVERS	When direction (where) and passion (why) are clear, it drives you forward.
18-Jan-15	NEW OR REPEATED EXPERIENCES	Repeated experiences builds a mindset...new experiences expand it.
19-Jan-15	WITHOUT MAKING YOURSELF THE ISSUE	Address tough issues without making yourself the issue.
20-Jan-15	RIGHT IS AN EXPENSIVE OBJECTIVE	Don't focus on being right. Grow your relationships to get what you want.
21-Jan-15	OPEN QUESTIONS OPEN THE MIND	Open questions force others to open their mind...a window to their thoughts.
22-Jan-15	CALM CAN DISSOLVE THE STORM	The best way to calm down an angry person is to remain calm yourself.
23-Jan-15	SMALL CAN FIX THE BIG	Many problems are perceived big, but often have small solutions that fix them.
24-Jan-15	WAY OF VALUING OTHERS	People like to feel valued, and a great way to value others is to LISTEN to them.
25-Jan-15	PAINT OTHERS IN THE PICTURE	Leaders who drive teamwork find ways to paint everyone in the same picture.
26-Jan-15	RESPOND TO BEHIND WHAT'S SAID	People with great people skills respond to behind what others are saying.
27-Jan-15	OPTIONS DRIVE FASTER DECISIONS	Good is only good by comparison...Decisions are slower with only one option.
28-Jan-15	ADD VALUE WITHOUT COMPLEXITY	Profitability soars when you add value in the right way...by keeping it simple.
29-Jan-15	REQUIRES MORE THOUGHT FIRST	People often take the long road, as they are too impatient to find the short one.
30-Jan-15	BRING YOUR "A" GAME	There is one key trait for success...deciding to do your best every day.
31-Jan-15	PROOF IS IN THE REMEMBERING	You prove you listened by what you remember, and then play back to others.
1-Feb-15	KNOW IT AND FEELING IT	People know what they need to do...but don't take action until they feel it too.
2-Feb-15	SELL IT TO YOURSELF FIRST	If you can't convince yourself...how could you ever expect to convince others?
3-Feb-15	HALFWAY IS NO WAY	Make the commitment (at the beginning) to do whatever it takes (go all the way).
4-Feb-15	HELP OTHERS BE PREPARED	Successful meetings start with everyone coming prepared to discuss and decide.
5-Feb-15	CLARITY ENABLES ACCOUNTABILITY	People don't feel accountable for goals and expectations that are not clear.
6-Feb-15	DO SOMETHING ABOUT THAT	Some say "someone should do something about that"...the successful just DO IT.
7-Feb-15	DIFFERENCES CAN BE AN ADVANTAGE	People with different backgrounds (if listening) create stronger solutions.
8-Feb-15	FACE THE FACTS	The problems causing our big headaches come from a delay in facing the facts.
9-Feb-15	ENCOURAGES OTHERS TO LISTEN	When you respect others...they begin to view you as someone worth listening to.
10-Feb-15	WHAT YOU FOCUS ON GROWS	You bring energy to whatever you focus on...be it good or bad.
11-Feb-15	THINK & FEEL YOU ARE	Who you think and feel you are is the driver of who you will become.

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Date	Title	Thought
12-Feb-15	TURN A "NO" INTO A "HOW"	Be great at turning a NO into a HOW...and then the how into a YES.
13-Feb-15	PEOPLE UNDERESTIMATE THE POLITICS	In change, success comes easier to those who never underestimate the politics.
14-Feb-15	EMOTIONAL EXPECTATIONS	Influence is gained by understanding the emotional expectations of others.
15-Feb-15	FAIRNESS IS AN ILLUSION	The successful aren't concerned with fair. They're focused on reaching their goals.
16-Feb-15	CAN'T ASSUME IT'S ABOUT YOU	People aren't acting that way because of you, but because of themselves.
17-Feb-15	WHY UNCOVERS PROBLEMS TO SOLVE	A fast way to a good solution is uncovering the real problem...by asking WHY.
18-Feb-15	WHAT THEY NEED TO HEAR	Have the courage to tell your people what they need to hear versus want to hear.
19-Feb-15	FIND YOUR OWN STYLE	You achieve success faster by finding your own style versus just copying others.
20-Feb-15	DO WHAT YOU KNOW	They don't necessarily know more than others...just do more of what they know.
21-Feb-15	BRING VALUES TOP OF MIND	Know the power of shared values and drive values top of mind in your people.
22-Feb-15	HELP THEM SELL IT ON	When selling to a large company, you have to help them sell it on to their boss.
23-Feb-15	FEEL DRIVES COMMITMENT	People might intellectually get it, but until they feel it, they do not commit 100%.
24-Feb-15	QUESTIONS GIVE YOU CONTROL	Questions are what control conversations and gives leaders more control.
25-Feb-15	WHEN IT BECOMES IMPORTANT	Amazing how you find the time to make it happen when it becomes important!
26-Feb-15	WHAT YOU ASK ABOUT...COMES ABOUT	Leaders know that what they ask about raises the temperature of its importance.
27-Feb-15	SELF CONTROL IN DIFFICULT SITUATIONS	It is holding back the emotional response when it could do the most damage.
28-Feb-15	NEED TO EXPRESS IT	The best thing you can do is listen...people need to express what they feel.
1-Mar-15	CHANGE THE PERCEPTIONS FIRST	Focus first on changing others perceptions..opens the door to hear new ideas.
2-Mar-15	BY DEFINITION - DIVISIONS DIVIDE	A leader's challenge is getting the different groups in the company collaborating.
3-Mar-15	UNDAUNTED BY THE IMPOSSIBLE	People who achieve great things in their lives are not put off by the impossible.
4-Mar-15	IMAGE IS NOT A CONSTANT	Always strive to put your best image forward in everything you do...every day.
5-Mar-15	IT'S NOT A LONELY ACTIVITY	Successful problem solving requires teamwork to develop better solutions.
6-Mar-15	POWER IN CONSISTENT VALUES	Consistent values help different personalities to create a great solution faster.
7-Mar-15	CHANGE YOUR CHOICES	Start changing your life by changing how you use your time.
8-Mar-15	SOMETHING ABOUT IT	Our biggest problems don't come from what we did, but from what we didn't do.
9-Mar-15	AVOID MAKING YOURSELF THE ISSUE	It takes longer to resolve when you make yourself the issue versus the real issue.

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Date	Title	Thought
10-Mar-15	VALUE THEM ENOUGH TO LISTEN	The most important way to show you value others is to really "Listen" to them.
11-Mar-15	BRING YOUR "WHY" TO LIFE	Many people keep their passion in inside...never take action and bring it to life.
12-Mar-15	PERCEPTION OF THE PROBLEM	People's perception of the problem that makes it bigger than it actually is.
13-Mar-15	BUT NOW I KNOW BETTER	Don't be afraid to change your mind as you grow... ("but now I know better").
14-Mar-15	ONLY IF WE PUT IT FIRST	A focus on money is only bad when we put it first. It's a result of adding value.
15-Mar-15	FREEDOM TO BE AUTHENTIC	When we have a strong self belief, it gives us the power to just be ourselves.
16-Mar-15	WORDS CREATE MOODS	How you describe it can make you more excited or more negative about it.
17-Mar-15	WHERE YOU PLACE YOUR BEST PEOPLE	Everyone knows your priorities by where you place your best people.
18-Mar-15	REQUIRED VERSUS COMFORTABLE	Personal growth is doing what's required and getting out of our comfort zones.
19-Mar-15	WHAT YOU DECIDE NOT TO DO	You always make more progress when you clear the road ahead of you!
20-Mar-15	WHAT YOU AVOID IS NOT AVOIDING YOU	The issue you keep avoiding is always causing you problems. Address it today.
21-Mar-15	WHAT DOES IT SAY ABOUT ME?	After key discussions, it's great to reflect on what did my behavior say about me.
22-Mar-15	WHAT AND WHY UNCOVERS THE HOW	Don't rush to the how before getting clarity on what it is you really want and why.
23-Mar-15	WE SEE THE WORLD AS WE ARE	The more you become, the more you attract; and shape your world around you.
24-Mar-15	WE BEGIN NOT TO SEE IT	The more something becomes familiar, the more we miss things in front of us!
25-Mar-15	TUNE OUT THE NOISE	A big part of staying focused is our ability to tune out the "noise" that hits us.
26-Mar-15	TO THE LEVEL OF OUR BELIEFS	Our beliefs create who we are. Who we are determines what we accomplish.
27-Mar-15	FROM MANY TO ONE THING	Success comes faster by choosing one thing that is the most important and do it.
28-Mar-15	THROUGH THE WAY YOU SHOW UP	You influence the world around you with the attitude and behaviors.
29-Mar-15	THINK AHEAD	Opportunities appear when we step outside the moment and think ahead.
30-Mar-15	THERE IN YOUR MIND FIRST	Thought is the first step to make it happen. You get there in your mind first.
31-Mar-15	STRUCTURE YOUR DAY AROUND THEM	You always achieve more when you structure your day around your priorities.
1-Apr-15	STARTS WITH HOW WE THINK	Everything we become, do and accomplish in life begins with our thinking.
2-Apr-15	SOMEONE CAN ALWAYS PAY MORE	Consider what motivates them and then tailor their work and recognition to it.
3-Apr-15	SOME PEOPLE WILL NEVER DANCE!	No matter how hard you try, you can't get everyone around you giving 100%.
4-Apr-15	SOLVE BEFORE YOU SELL	Solve the customer's problem. The more you solve, the more you sell.

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Date	Title	Thought
5-Apr-15	SHINE THE LIGHT ON WHAT'S RIGHT	There almost never can be too much positive feedback.
6-Apr-15	SEPARATE IMAGINATION / JUDGMENT	Always brainstorm all your ideas before you start judging them.
7-Apr-15	ROE - RETURN ON ENERGY	A great way to decide you focus is in terms of the ROE - Return on Energy.
8-Apr-15	RE-WRITE THE IMAGE OF YOUR GOALS	Picture achievement of your goals daily basis and add fuel to your daily actions.
9-Apr-15	PROBLEM SOLVED = VALUE DELIVERED	Problem Solved = Value Delivered...the equation of delivering value to others.
10-Apr-15	PREPARATION CAPTURES ATTENTION	Set a goal to be prepared and your reputation will always be at a high level.
11-Apr-15	POSITIONED AS A PROBLEM SOLVER	You will rise high in any organization if you are known as a great problem solver.
12-Apr-15	OVERCOME SELF-BELIEFS	The successful develop positive self-beliefs and don't let others influence them.
13-Apr-15	OUT PREPARE TO OUTPERFORM	Preparation always takes you ahead of those who don't prepare.
14-Apr-15	OUR REASONS PROVIDE THE POWER	The power to accomplish anything is created by the reasons that drive it.
15-Apr-15	ONLY ACCOMPLISH IN THE PRESENT	Learn from the past, focus on the future you want and take ACTION NOW!
16-Apr-15	ON STAGE 24/7	Leaders are being observed all the time, whether on the job or off the job.
17-Apr-15	OFTEN GETS IN THE WAY	People are moved by emotion, so we need to be careful how much logic we use.
18-Apr-15	NOT DOING, BUT SHOULD BE DOING	Why not pick ONE of those things today and make the commitment to DO IT.
19-Apr-15	NEED TO MAKE ADJUSTMENTS	Never look at adjustments as a negative, but as opportunities to grow you faster.
20-Apr-15	MOST POWERFUL WAY TO EDUCATE	Make sure your people pick up good habits, so be the best role model you can be.
21-Apr-15	INSIDE TO OUTSIDE	To convince the outside (customers), convince the inside (employees) first.
22-Apr-15	IMPORTANT ENOUGH TO MAKE TIME	"If I had more time I would like to..." Make it important enough to make time.
23-Apr-15	IMMEDIATELY PUT IT BEHIND YOU	You always take more action when you can immediately put mistakes behind you.
24-Apr-15	HOW MUCH OF YOU IS IN THE GAME?	The more of you in the game of life, the more the game goes your way.
25-Apr-15	HIRE FOR CHARACTER, TRAIN FOR SKILL	95% of business issues are caused by lack of good behavior versus lack of skill.
26-Apr-15	FEEL IT AND GET STARTED ANYWAY	After we start the task we gain the inspiration and energy to then finish it.
27-Apr-15	FEEL BETTER BY HELPING OTHERS	Action versus inaction, and seeing their appreciation makes you feel better.
28-Apr-15	EVIDENCE OF FAITH IN YOUR GOALS	Your persistence shows others the faith you have in your own goals.
29-Apr-15	ENTREPRENEURS BIRTH THE NEW	True entrepreneurs birth the new; often bringing different combinations of the old.
30-Apr-15	EDUCATE YOUR GUT AND GO WITH IT	Your experiences and your development educates your gut feeling.

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Date	Title	Thought
1-May-15	DON'T TAKE IT PERSONAL	Everyone will not act in the exact way we would want or expect.
2-May-15	DISCOVER THINGS YOU ALREADY KNOW	You often hear a speaker and say to yourself, "I know that". But do you "do that".
3-May-15	DEPTH BEFORE HEIGHT	A tall building can't rise into the sky without a strong foundation, neither can we.
4-May-15	CONFUSION STOPS PROGRESS	Confusion always slows action and progress. Focus on keeping the direction clear.
5-May-15	CONFLICT WHEN FACE-TO-FACE	If they resolve it when together, it gives confidence to do it when they are apart.
6-May-15	COMMITMENT, NOT JUST LOYALTY	Commitment goes beyond loyalty to do whatever it takes to make it happen.
7-May-15	BY WHAT YOU DO TODAY	Your future is really determined by what you do today (accumulation of today's).
8-May-15	BETTER WHEN WE GET BETTER	Things do not get better unless we get better. What are your goals to get better?
9-May-15	BELIEVE AND THE RESOURCES SHOW UP	When you believe in you, more resources show up to help you make it happen.
10-May-15	BEHAVIORS PRECEDE RESULTS	If you are a leader, take notice of the behaviors you see in your organization.
11-May-15	AGGRESSIVE, PROTECT THE DOWNSIDE	Be aggressive, but have creative options to project the downside.
12-May-15	90 DAY DELIVERABLES	You'd be surprised what you can accomplish in 90 days. Set 90 day deliverables.
13-May-15	100% WITHIN YOUR CONTROL	Our attitude to deal with any circumstances is 100% within our control.
14-May-15	LEAVE THEM POSITIVE TO IMPROVE	Discuss mistakes with in ways that leave people positive and wanting to improve.
15-May-15	FROM THINK SO TO KNOW SO	ACTION helps us move from thinking we can do it to knowing we can do it.
16-May-15	CUMULATIVE IMPACT	Have the discipline to repeat the small things that have a big cumulative impact.
17-May-15	TURN LEARNING INTO SUCCESS	Ask yourself: What did I learn today and how might I use it in the future?
18-May-15	START WITH THE RIGHT QUESTION	You never uncover a good solution with a correct answer to the wrong question!
19-May-15	CAN AND SHOULD GO TOGETHER	Just because you can, doesn't means you should. Should answers is it important?
20-May-15	DIFFERENCES MAKE A DIFFERENCE	When developing solutions, if all think the same way someone is not necessary.
21-May-15	SIMPLICITY REQUIRES TALENT	Successful leaders know that keeping it simple is not as simple as it looks.
22-May-15	ELIMINATE THE NON-WORDS	Commonly used words often do not drive a common understanding.
23-May-15	HUMILITY COSTS NOTHING	An ego blocks great relationships. Humility costs nothing and has a great return.
24-May-15	BRING MEANING TO NUMBERS	Help your people understand the team's performance and how they impact it.
25-May-15	STORIES BEFORE INFORMATION	Tell stories. People will remember the story first, and then recall the information.
26-May-15	UNDERSTAND WHO INFLUENCES YOU	Success comes faster when you choose carefully who you surround yourself with.

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Date	Title	Thought
27-May-15	WHAT ARE YOU AFRAID OF?	Do what you are afraid of to open the doors wider for even greater success.
28-May-15	PROVE IT BY WHAT YOU DO	The world is full of people who can say it...however, you only prove it by doing it.
29-May-15	COMES FROM BEHIND	To achieve anything big, it's WHY of what you want to achieve that powers it.
30-May-15	WANT TO LOOK IN THE MIRROR	Your influence with others increases when you get them looking in the mirror.
31-May-15	CREATE A FEELING	Many communicate for others to think...the power is in getting them to "FEEL".
1-Jun-15	START WITH THE BIG PICTURE	The big picture helps you build confidence that you are making the right choices.
2-Jun-15	CHANGE YOUR EXPECTATIONS	It all begins when we decide to change the expectations we have of ourselves.
3-Jun-15	COURAGE TO KEEP IT SIMPLE	Intelligence is not shown by making it complex, but by making it simple.
4-Jun-15	AWARENESS IS THE START OF CHANGE	You see the changes to make by investing in some reflection time.
5-Jun-15	MOVE PEOPLE WITH EMOTION	People will understand it with the logic, but start taking action on it with the feeling.
6-Jun-15	BE PATIENT TO LISTEN FIRST	If you listen to others first, they reveal to you how to package your key messages.
7-Jun-15	MAKE IT LOOK EFFORTLESS	To others it looks easy, but those making it look effortless know it takes effort.
8-Jun-15	COMBINE SUBSTANCE & STYLE	To be a successful communicator, you need both...substance and style.
9-Jun-15	WHAT HAVE I CHANGED RECENTLY?	If nothing comes instantly to mind...then you might not be changing fast enough.
10-Jun-15	SETBACKS STRENGTHEN THE STRONG	The successful grow stronger with each setback, the unsuccessful grow weaker.
11-Jun-15	UNDERSTAND IT IS NOT ENOUGH	For a learning to make a difference for you...you need to use it for some action.
12-Jun-15	CHANGE THE WAY THEY SEE IT	The best communicators open our eyes and change the way we see the situation.
13-Jun-15	DEPENDS ON WHAT THEY SHARE	People sharing the same values and beliefs create a powerful team culture.
14-Jun-15	SELF CONTROL IS A LIMITED RESOURCE	People with work within their passion have an unlimited resource to draw upon.
15-Jun-15	CREATES ENERGY IN OTHERS	Successful leaders create energy in their people to go make it happen.
16-Jun-15	REHEARSE TO BE NATURAL	It sounds a little strange, but true. Presenters rehearse in order to look natural.
17-Jun-15	USE IT OR LOSE IT	Put what you learn into action as soon as possible or you soon lose it.
18-Jun-15	SIMPLE ANSWERS GET EXECUTED FASTER	Successful leaders keep the answers simple...as simple is easy to act upon.
19-Jun-15	IT'S SHARED COMPREHENSION	Good communication is getting everyone understanding it in a consistent way.
20-Jun-15	WANT TO VERSUS HAVE TO	Successful leaders drive the right feelings in others...to want to versus have to.
21-Jun-15	REVERSE THE ROLE	Think from their perspective, and we gain insights in how to best influence them.

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Date	Title	Thought
22-Jun-15	REASON MORE THAN JUST MORE	The successful do it for more than the money...it's for a cause they believe in.
23-Jun-15	TURN VISION INTO REALITY	Leaders set the direction. It becomes reality with everyone's commitment.
24-Jun-15	HELP OTHERS BE THEMSELVES	You get the best from others when they can be more of themselves.
25-Jun-15	KNOW WHO KNOWS	Great leaders have made the change from all-knowing to knowing who knows.
26-Jun-15	ADD VALUE BEYOND YOUR ROLE	Success comes faster when you go beyond your defined role to add more value.
27-Jun-15	STANDARDS NEED TO BE REINFORCED	Standards need to be reinforced or become useless to drive the right behavior.
28-Jun-15	TAKE IT TO ANOTHER LEVEL	Successful people are always focused on taking their skills to another level.
29-Jun-15	CORE BEHAVIORS ARE LINKED	An improvement in one core BEHAVIOR has a positive impact on the others too.
30-Jun-15	BRING US ALL PRESENT	Successful leaders paint the future in ways that inspire others to go create it.
1-Jul-15	VIEW BAD CIRCUMSTANCES	The unsuccessful view them as an excuse, while the successful a cause for action.
2-Jul-15	MOMENTS THAT COUNT	Surround yourself with people you can count on in those moments that count.
3-Jul-15	CRITERIA TO MAKE LIFE'S CHOICES	Our values are the criteria for making our choices in life (about what we value).
4-Jul-15	AGREE ON SOMETHING FIRST	When negotiating difficult issues with others, search for what you agree on FIRST!
5-Jul-15	BASED ON OBSERVATIONS	Assumptions are decisions based on observations...starts with what you observe.
6-Jul-15	TIME CAN NEVER BE AN EXCUSE	Everyone gets the same amount!
7-Jul-15	RESPECT OTHER PEOPLE'S TIME	If time is money, respecting the time of others is adding value to others.
8-Jul-15	HOLD ON TO THE RIGHT BELIEFS	Have the courage to hold on to the right beliefs and let go of the others.
9-Jul-15	STAY ON COURSE	We might have to change drastically to stay on course. It is about the destination.
10-Jul-15	WHAT REALLY MATTERS	Invest more thinking time on what really matters to do what really matters.
11-Jul-15	WHAT'S WORKING AND WHY?	A great reflection for teams is What's working and WHY?"...triggers more ideas.
12-Jul-15	SPECIFICS ENGAGE PEOPLE FASTER	When you provide specifics (examples), your people see their own actions faster.
13-Jul-15	DECIDE TO BE DIFFERENT	Being normal usually means being average. Decide to be different.
14-Jul-15	IT'S VISION AND EXECUTION	Achievement is moving in the right direction and making progress all the time.
15-Jul-15	CONSISTENCY OVER TIME	Consistent discipline on core habits drives the achievement of the successful.
16-Jul-15	EXAMINING YOUR ASSUMPTIONS	Step changes in performance often come by first examining our assumptions.
17-Jul-15	WHAT YOU DON'T HAVE TIME FOR	What you decide you don't have time for is key. Creates room for the important.

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Date	Title	Thought
18-Jul-15	EXCEPTION TO BE EXCEPTIONAL	The truly exceptional think of normal as something bad...want to be an exception.
19-Jul-15	LEADERSHIP IS ABOUT RELEASING	Leading is not about controlling people, but about releasing their energy
20-Jul-15	LEARN HOW TO USE THEM	People who achieve great success use their strengths far better than others.
21-Jul-15	THROUGH DIFFICULT CHOICES	Greater success is on the other side of difficult choices. Embrace, not avoid them.
22-Jul-15	GROUNDED, NOT BURIED	Positive people are grounded in reality; just not buried in it as the negative are.
23-Jul-15	WANT A CONVERSATION	The best communicators get others wanting a conversation with them.
24-Jul-15	SPEAK IN THEIR PRIORITIES	You get your bosses to really listen when you speak in their priorities, not yours.
25-Jul-15	CAUGHT IS BETTER THAN TAUGHT	Leaders' habits have more influence on their people than what they teach.
26-Jul-15	PEOPLE BRING YOU LUCK	Think back on luck you received...was triggered by an impact you made on others.
27-Jul-15	MAKE AS FEW DECISIONS AS POSSIBLE	To grow more leaders in your organization, your goal is to make fewer decisions.
28-Jul-15	PERMISSION TO DO THE SAME	Your behaviors (good or bad) give permission to your people to do the same.
29-Jul-15	MAKE CONSTANT PROGRESS	We achieve what we want much faster by making constant progress (every day).
30-Jul-15	POWER OF DAY ZERO	You make a faster start when you have a clear plan of attack before starting.
31-Jul-15	SAYING NO ENABLES A YES	We have to say no to some good things in order to focus on the truly great things.
1-Aug-15	COURAGE ASSUMES FEAR	People who are courageous don't avoid fear...they face it. (courage drives action)
2-Aug-15	SEE IT THRU A CALM LENS	Emotional maturity is seeing difficult situations in ways to make them easier.
3-Aug-15	POWER IN DIFFICULT CHOICES	Easy choices are between good & bad. The successful like great and good choices.
4-Aug-15	THRU RAPPORT, NOT INTELLECT	Gain more influencers by creating greater rapport versus trying to impress others.
5-Aug-15	SOURCE OF YOUR IDENTITY	To live and show your true self to the world, live according to your values.
6-Aug-15	GOT THERE FOR A REASON	People have a way of thinking for a reason (experiences). Ask to find out why?
7-Aug-15	TRUST THEM TO MAKE DECISIONS	If you never trust others to make decisions, you end up making all of them.
8-Aug-15	LINK BETWEEN BELIEF & ACTION	Since actions are closely linked to beliefs, it is good to focus on our beliefs first.
9-Aug-15	LISTEN TO THE RESISTANCE	The first step to deal with people who are against you is to listen to them.
10-Aug-15	VIEW DISAPPOINTMENT AS A LESSON	Turn disappointment more positive. Find the lesson and take action to improve.
11-Aug-15	COMPLEX REQUIRES A TEAM	Get help early on as the complex requires a team for good solutions.
12-Aug-15	TRANSFERABLE SKILLS	The ability to influence others to enable your success wherever you go.

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Date	Title	Thought
13-Aug-15	OUR STORY ABOUT THE FACTS	What drives us are not the facts, but the story we tell ourselves about the facts.
14-Aug-15	ORCHESTRATED AT THE RIGHT LEVEL	The best leaders understand what conversations have to happen and when.
15-Aug-15	NO PROGRESS WITHOUT CHANGE	To create real progress in your life , decide and act on changes you need to make.
16-Aug-15	LEADERS SEE POTENTIAL ENERGY	Influence is energy transfer, and people with potential take on the most energy.
17-Aug-15	QUIET THE NOISE	What stops us is not more ideas, but staying clear to use what we already know.
18-Aug-15	GOALS DRIVE FASTER GROWTH	Feel you are not growing fast enough...then your goals are not big enough.
19-Aug-15	BOUNDARIES CAN BECOME WALLS	Poor business relationships at boundaries in your organization can become walls.
20-Aug-15	ALIGN MENTAL IMAGES	Successful communicators explains in ways to create like mental images in others.
21-Aug-15	CHALLENGE WHAT NEEDS TO CHANGE	Successful people aren't afraid to speak up and challenge what needs to change.
22-Aug-15	DO IT FOR YOU OR THEMSELVES	Your strongest influence on your people comes when they do it for themselves.
23-Aug-15	FEWER IS BETTER	More is better, but for one thing; few is better. Fewer priorities drive more focus.
24-Aug-15	ADD HABITS, NOT HOURS	Taking on expanded responsibilities, don't add hours...just new habits.
25-Aug-15	FROM CONVENIENT TO REQUIRED	Success isn't about doing it when it's convenient...it's doing it when it's required.
26-Aug-15	UNDERSTAND IT OR EXPERIENCE IT	Training helps your people understand it. Delegating helps them experience it.
27-Aug-15	EVALUATION REQUIRES CLARITY	In evaluate your people correctly, they have to be given very clear expectations.
28-Aug-15	STOP MAKING YOURSELF THE ISSUE	People get in trouble by making themselves the issue versus the real problem.
29-Aug-15	TRANSFORM OURSELVES AND OTHERS	It's difficult to transform others unless you transformed yourself first.
30-Aug-15	QUESTIONS SHOW THE IMPORTANT	Your people assume what is important by what you ask about.
31-Aug-15	TURN UP/TURN DOWN	We get what we want faster by either turning up or turning down our emotions.
1-Sep-15	BETTER BEFORE MORE	To achieve success, it's more about getting better than putting in more hours.
2-Sep-15	WHAT NEEDS A WHY	The "what" sets the direction, and the "why" provides to power to get there.
3-Sep-15	UNCERTAINTY DEMANDS LEADERSHIP	Making the difficult decisions in uncertain times requires strong leaders.
4-Sep-15	FOCUS ON WHAT COULD BE	Deliver today in ways that moves your team closer to what it could be.
5-Sep-15	SPECIFIC IN YOUR PRAISE	People view general praise not genuine, and specific praise indicating you care.
6-Sep-15	CHANGED BY THE EXPERIENCE	People don't really change by learning something new...but by experiencing it.
7-Sep-15	MORE ROLE MODELS / LESS CRITICS	Successful teams have leaders being the right role models versus critics.

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Date	Title	Thought
8-Sep-15	TAKE CHARGE OF YOUR CHOICES	People's lives can never be successful unless they take charge of life's choices.
9-Sep-15	PICK THE PRODUCTIVE ESCAPES	Don't numb your stress, but choose new experiences to generate more energy.
10-Sep-15	PAIN OR GAIN DRIVES CHANGE	If they don't feel it (problem/reward), there isn't an incentive to change anything.
11-Sep-15	RESPECT VERSUS FEAR	Lead with fear...do what they are told. Lead with respect...do whatever it takes.
12-Sep-15	BUILD BRIDGES BETWEEN AGENDAS	Get the support to make it happen by linking the IMPORTANT of others with ours.
13-Sep-15	IN THE DAILY DISCUSSIONS	Your team's goals come alive when they are part of everyone's daily discussions.
14-Sep-15	FIND THEIR OWN ANSWER	Your people grow much faster when you help them find their own answers.
15-Sep-15	SOMETHING HAS TO CHANGE	Many say something has to change, but only leaders do something about it.
16-Sep-15	PROBLEMS IN THE PATH OF PROGRESS	If you aren't solving problems...then you probably aren't making progress.
17-Sep-15	DESIRE TO EXCEED EXPECTATIONS	Meeting expectations is just a ticket to the game..it's "exceeding" expectations.
18-Sep-15	MORE WITH LESS	Within every business there's always a foundation: strive to do more with less.
19-Sep-15	TRANSITION FROM IF TO HOW	The successful make the transition from "if" to "how" faster than others.
20-Sep-15	POWER OF FEEDBACK	The successful seek feedback to grow faster. Others are afraid to hear it.
21-Sep-15	WHAT YOU CHOOSE TO SEE	Our experience is not another's experience. We choose what we want to see.
22-Sep-15	FEEL BETTER OR GET BETTER FIRST	The unsuccessful wait to feel better, while the successful get better to feel better.
23-Sep-15	CONSISTENT VIEW OF...	Without a consistent view of the goals, a team never performs to their potential.
24-Sep-15	KEEP SCORE WITH YOURSELF	Be competitive. Your most important competition is with yourself.
25-Sep-15	ARCHITECT OF YOUR WORLD	You are the architect of your world, but only if you keep your power of CHOICE.
26-Sep-15	PEOPLE WHO GIVE YOU ENERGY	Life is much easier when you surround yourself with people who give you energy.
27-Sep-15	DELAYED IS USUALLY LARGER	Delaying instant enjoyment often enables an even larger enjoyment later on.
28-Sep-15	HABITS OF WHO YOU WANT TO BE	Create the habits of the person you want to be and become that person faster.
29-Sep-15	ADDRESS UNDERLYING ASSUMPTIONS	Address the underlying assumption or you are just creating a band aid.
30-Sep-15	AVOID DOING THEIR JOB	Don't delegate, and you end up doing their jobs...leaves less time to do yours.
1-Oct-15	WHAT IT MEANS TO THEM	It's not the thing (the doing) that motivates, but what the thing MEANS to them.
2-Oct-15	SUMMARIZE WHAT YOU HEARD	If you can summarize what you heard, it proves you really listened to their ideas.
3-Oct-15	THINK OF OTHERS	Being humble requires thinking...not thinking of yourself, but thinking of others.

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Date	Title	Thought
4-Oct-15	SPEAK LAST ON THE ISSUE	Let your people share views on the issue before sharing your own.
5-Oct-15	IN YOUR MOMENTS OF CHOICE	Your life is shaped in key moments of choice that drove either action or inaction!
6-Oct-15	PAST EMPOWERING YOUR PRESENT	The successful replay their past successes to bring power to their present actions.
7-Oct-15	BEHAVIOR CREATE STORIES	Your people notice how you behave and then tell others. Behavior creates stories.
8-Oct-15	NOT AFRAID TO TRY	To move forward, we have to try something new. Don't be afraid of the new.
9-Oct-15	MAKE AN EMOTIONAL CONNECTION	Great communicators get others to both intellectually and emotionally get it.
10-Oct-15	STORIES ABOUT THE FACTS	Reality is our stories about the facts, so leaders focus on aligning the stories.
11-Oct-15	MAKE IT IMPOSSIBLE TO QUIT	When you grow your belief, you make it impossible to give up on your goals.
12-Oct-15	WANT TO HEAR MORE	Successful speakers have audiences wanting to hear more...inspire more learning.
13-Oct-15	SOME CAN'T BE HELPED	Sometimes, people just don't click, and no matter what, they won't accept help.
14-Oct-15	YOUR HABITS ARE YOUR MESSAGE	Your most powerful influence is not what you say, but how you behave (habits).
15-Oct-15	HOW WELL VERSUS HOW LONG	Experience is over-rated. It's their achievements vs how long they have done it.
16-Oct-15	WEAK PEOPLE DON'T ASK	Have the courage to ask for help and learn from those have already achieved it.
17-Oct-15	POTENTIAL YOU CAN'T SEE	Great leaders often see the potential in others that they can't see themselves.
18-Oct-15	AVOID WASTING EMOTIONAL ENERGY	CHOOSE to avoid (say NO to) the people who will drain your energy. Do you?
19-Oct-15	REPLACE SHOULD WITH WILL	You get more done when you replace should with will...then the magic begins.
20-Oct-15	SIMPLE REPEATED	Simple repeated habits are more powerful than ad hoc complex actions we take.
21-Oct-15	TAKE NOTE OF THEIR EXCUSES	People reveal a great deal about their character by the excuses they make.
22-Oct-15	PRESENT WITH PASSION	If you aren't passionate about what you are saying...why should others listen!
23-Oct-15	FROM CAN TO CHOOSE	Success comes faster when you stop doing all you can...to what you choose to do.
24-Oct-15	WHAT HASN'T BEEN QUESTIONED	You often uncover breakthroughs by questioning what hasn't been questioned.
25-Oct-15	RUN FROM OR RUN TO	Many are running from something. Success is when we run to something.
26-Oct-15	FEELINGS DRIVE TRANSFORMATIONS	We make dramatic changes when we emotionally get it.
27-Oct-15	BEST VERSION OF YOU	Don't be somebody else...as success comes from being the best version of you.
28-Oct-15	SIMPLICITY REQUIRES COURAGE	Takes courage to keep it simple if others think more value means adding more.
29-Oct-15	THINGS LEFT UNRESOLVED	Some problems don't hit us head on, but come from the sides (the unresolved).

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Date	Title	Thought
30-Oct-15	WHEN TO BE DIFFERENT	Being different helps us stand out, but sometimes that's not an advantage.
31-Oct-15	WITH PEOPLE WHO CARE	Your headaches in working with others are linked to how much they don't care.
1-Nov-15	GROW YOUR BELIEF	Growing your belief is important...as it provides the power to use your potential.
2-Nov-15	CLEAR ENOUGH TO SEE THE ACTION	Invest the time to get clear enough to see the action...as action drives progress.
3-Nov-15	START WITH YOURSELF FIRST	In a world that likes to blame others, start with you first and how to improve.
4-Nov-15	DANGER IN MANY APPROVERS	A great solution is in the inverse proportion to the people required for approval.
5-Nov-15	CONVERSE VERSUS PRESENT	Great presentations aren't presenting. They're a conversation with your audience.
6-Nov-15	NO ONE CAN TAKE IT AWAY	No one can take your integrity from you. It's not what others do, it's what you do.
7-Nov-15	BRING IT TO THE TABLE	Encourage your people to bring disagreements up in meetings versus the hallway.
8-Nov-15	WHAT DO THEY NEED TO FEEL?	Focus first on what others need to feel before what they need to know.
9-Nov-15	MORE POWER WITH LESS	The less you say, the more people will remember and do more too.
10-Nov-15	IT CAN'T BE DONE	The successful hear this more than others, and then show others it can be done
11-Nov-15	WHY AND WHY NOW	Communicate a clear and powerful WHY NOW to create a sense of urgency.
12-Nov-15	TOO LITTLE TIME	When you have little time, don't cut corners; find more creative solutions.
13-Nov-15	WALK FOR IDEAS	Your best ideas come more during your walk than your work (you mind is free).
14-Nov-15	WHAT HAPPENS WITHIN YOU	It is more about what happens in you (thought/action) than what happens to you.
15-Nov-15	SELF SABOTAGE PRINCIPLE	Don't self sabotage your success and believe in your own abilities.
16-Nov-15	PATH FOR COACHING	Delegating outcomes provides an opportunity to coach your people to success.
17-Nov-15	LIVE TO VERY CLEAR VALUES	Our accomplishments are more meaningful when achieved through clear values.
18-Nov-15	EVERYTHING COUNTS	It's the small things that your people notice first, and make big impressions.
19-Nov-15	AFTER THE MOOD IS GONE	Real motivation is something that lasts after the mood of the moment is gone.
20-Nov-15	DEFLECT THE GLORY	Deflect the glory for your team's achievements to your people who delivered it.
21-Nov-15	DIFFERENT MEANINGS EACH TIME	Our current thoughts/experiences drive the meanings from what we read.
22-Nov-15	AND FOR THE COMPANY TOO	As you rise, your behaviors speak for you and your company too.
23-Nov-15	UNLOCKS DOOR TO YOUR POTENTIAL	Passion is the key that unlocks the door and powers you to reach your potential.
24-Nov-15	EVEN BETTER DAYS ARE AHEAD	A long successful life is fueled with an attitude that even better days are ahead.

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Date	Title	Thought
25-Nov-15	QUALITATIVE AMPLIFIES QUANTITATIVE	Great communicators use quotes of others to emotionally amplify their numbers.
26-Nov-15	IT WON'T LEAVE YOU ALONE	Until you decide to live your passion, it will always be there to remind you.
27-Nov-15	HIGHER CAUSE THAN YOUR EGO	Successful leaders have a cause (a purpose or a passion) higher than their ego.
28-Nov-15	SEE IT FROM THEIR VIEW	You learn how to package your view better by listening to their view first.
29-Nov-15	MORE EFFECTIVE	To become more effective, it is not about what you add...by what you subtract.
30-Nov-15	KNOW VERSUS ASK	Ask...meet expectations. Know them better...see ways to exceed expectations.
1-Dec-15	SHARE EXPERIENCES	People in high performing teams share experiences for everyone to grow faster.
2-Dec-15	HOW YOU ANSWER THEIR QUESTIONS	As a leader, you gain more credibility with your answers than what you present.
3-Dec-15	CHANGE YOUR STANDARDS	Not happy with your achievements, then change your standards (raise them).
4-Dec-15	DISCIPLINE ENABLES FREEDOM	Discipline yourself to do the important first, and end up with more time for fun.
5-Dec-15	HIRED TO SOLVE THEM	Successful people don't avoid problems...they have been hired to solve them.
6-Dec-15	CAN DO SOMETHING	We can't solve the problem completely, but we can often do something.
7-Dec-15	ANSWER THE CALL	When passion calls...do you 1) take the call?...and A) say YES or B) say Not yet.
8-Dec-15	PROBLEMS COME BOTH WAYS	Problems come from action or inaction. With action...you learn something new.
9-Dec-15	COURAGE IN YOUR PRINCIPLES	When our lives go off course, it's caused by a lack of courage in our principles.
10-Dec-15	RUMORS WORSE THAN REALITY	Communicate what you can and frequently, as rumors are worse than reality.
11-Dec-15	UNCOVER COMMON OBJECTIVES	Business relationships are built upon a foundation of common objectives.
12-Dec-15	NEVER ACCOMMODATE TOURISTS	Ensure everyone participates in your meetings...versus just come to watch.
13-Dec-15	NOTHING MORE DISAPPOINTING	There's nothing more disappointing than a missed opportunity full of potential.
14-Dec-15	SENTENCE CAN SPEAK VOLUMES	A well crafted single sentence often creates more impact than a whole page.
15-Dec-15	RESULT OF HOW WE THINK	We achieve based action and act based on thoughts...results from out thoughts.
16-Dec-15	DURING DIFFICULT TIMES	People reveal themselves during difficult times...the strong raise their standards.
17-Dec-15	SHOWS UP AS OPPORTUNITIES	Focus on your dreams, and the path shows up as opportunities to embrace.
18-Dec-15	CONFUSION STOPS ACTION	Focus on keeping the goals clear, as confusion stops action and achievement.
19-Dec-15	ALWAYS BE AND NEVER BE	Integrity is defining who you will always be and who you will never be.
20-Dec-15	EXPECTATIONS NOT IMAGINED YET	Some limit achievements because they are afraid to set their expectations higher.

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Date	Title	Thought
21-Dec-15	BEGINS WITH AN INDIVIDUAL	Major steps forward begin with a person who wants to make a difference now.
22-Dec-15	LEARN FROM YOUR SUCCESS	Success can be expanded when you understand the fundamentals that enabled it.
23-Dec-15	STRENGTHEN YOUR RESOLVE	Success comes faster when we strengthen our resolve on the important.
24-Dec-15	PRAISE IN THE RIGHT MOMENT	To make a powerful impact, praise great as the great work gets done.
25-Dec-15	SUCCESS BRINGS CHALLENGES	The size of success you achieve will always bring challenges with a similar size.
26-Dec-15	EXPERIENCE CREATES A LASTING IMPACT	Get them to experience it, and they will remember it. (Remembering = Action)
27-Dec-15	BEFORE YOU CAN SOLVE IT	It's difficult to sell a solution when we haven't even agreed the problem.
28-Dec-15	PASSION TO BRING VISION TO REALITY	A bold vision meets big problems, and it takes passion to drive the solutions.
29-Dec-15	UNDER THE INFLUENCE OF	People are under the influence of their past or of the future they want to create.
30-Dec-15	CERTAINTY WITHIN THE UNCERTAINTY	Great leaders bring clarity/certainty to the team's direction in uncertain times.
31-Dec-15	LEVEL OF YOUR THOUGHTS	The level of your achievements is equal to the level of your thoughts.
1-Jan-16	EASY TO MAKE THE INVESTMENT	When you work in your passion, it's easy to invest all of yourself in what you do.
2-Jan-16	ALIGNMENT BETWEEN BE AND DO	You're the happiest when your actions are aligned with who you are.
3-Jan-16	COMMANDS TO YOUR MIND	Successful people have more control over their thoughts than others.
4-Jan-16	YOUR OPINION OF YOU	Others opinions only bother you when you maintain a low opinion of yourself.
5-Jan-16	WON BEFORE YOU SHOW UP	Successful people constantly visualize their success (win in the mind first).
6-Jan-16	THERE IS NO STAYING THE SAME	We stay focused on growing every day or others are grow, and leaving us behind.
7-Jan-16	THROUGH OUR DECISIONS	People who achieve their dreams remember decisions that moved them forward.
8-Jan-16	FOCUS ON THE POSSIBILITIES	Success comes faster by constantly focusing on the possibilities.
9-Jan-16	THINK OUTSIDE THE CONSTRAINTS	Think outside the constraints to see the creative solutions to remove them.
10-Jan-16	OLD IDEAS WITH A NEW VIEW	Take a new view on old ideas and come up with something completely new.
11-Jan-16	SERVICE TO EXPERIENCE	Focus on providing an experience...as it is remembered more than a service.
12-Jan-16	IN THE SAME DIRECTION	All leaders drive action. Successful leaders drive action in the same direction.
13-Jan-16	LESSON WITHIN A "NO"	Achieve success faster by hearing the lesson within the NO and adapt.
14-Jan-16	OPPORTUNITY TO SHOW LEADERSHIP	A crisis showcases the leadership skills (or lack of leadership skills) in your people.
15-Jan-16	HUMILITY IMPROVES LISTENING	Remind yourself that you don't know it all to listen more for what you can learn.

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Date	Title	Thought
16-Jan-16	PAUSE TO GIVE APPLAUSE	Recognition is under-utilized and is one of the most powerful motivators.
17-Jan-16	EMOTION ADDS POWER TO A BELIEF	Whether it's a positive or a negative belief, emotion always adds power to it.
18-Jan-16	YOU IN WHAT YOU DO	The 80/20 rule is helpful, but not enough. Success is 100% in what we do.
19-Jan-16	PRESSURE IS A PRIVILEGE	When used constructively, pressure can drive us to use our full potential.
20-Jan-16	LUCK FOLLOWS THE PREPARED	When you are prepared, you are ready to take action when opportunities appear.
21-Jan-16	PRODUCT AS AN EXPERIENCE	Look beyond the product, and view your product as the customer experience.
22-Jan-16	POWER OF LOYALTY	When you have your people's loyalty, they view change through a positive lens.
23-Jan-16	DETERMINATION HAS POWER	Every opportunity has challenges. Determination powers you through them.
24-Jan-16	THINK AS BIG AS POSSIBLE	People limit themselves not by their potential, but by their thoughts.
25-Jan-16	COURAGE IN THE VISION	Delivering a vision needs change. The courage to deliver it during difficult times.
26-Jan-16	RE-WRITE THE RULES	Successful companies lead their industries by re-writing the rules of the game.
27-Jan-16	BELIEF POWERS THOUGHT	The belief makes you think you can, and that drives the action to make it happen.
28-Jan-16	SHARE THE SAME DIRECTION	Successful teams don't agree on everything (how), but they do share the (where).
29-Jan-16	YOUR BEST IS STILL INSIDE	Everyone has their best inside them, but only the successful keep bringing it out.
30-Jan-16	TALK TO VERSUS ABOUT	The successful don't gossip. With issues...they talk "to" versus about others.
31-Jan-16	ALWAYS INCLUDES A "WHY"	In negotiations, your influence or leverage is in understanding their WHY.
1-Feb-16	BEGINS WITH ME	Driving change "begins with me". "Their" behavior is a result of "mine".
2-Feb-16	COMBINATION OF EGO AND INSECURITY	Many successful people possess both...pushing them to achieve great things.
3-Feb-16	POTENTIAL INTO PERFORMANCE	Growing your potential is one thing. However, using it is when value is created.
4-Feb-16	ASK DIFFERENT QUESTIONS	People are not limited by their abilities, but from questions they ask themselves.
5-Feb-16	MONEY CAN AVOID THOUGHT	Successful teams often throw money at solutions versus give it more thought.
6-Feb-16	LOYALTY IS AN EMOTIONAL CONNECTION	Great companies go beyond execution to make an emotional connection.
7-Feb-16	CONTROL THROUGH ACCOUNTABILITY	Leaders have more control over their teams by having people feel accountable.
8-Feb-16	SERVE OTHERS OR SERVING YOU	As success is a team sport, which way of serving gets more people on your team?
9-Feb-16	SOMETHING BEYOND TALENT	The key to success doesn't come from a talent, but from a habit...a discipline.
10-Feb-16	COURAGE TO USE WHAT WE KNOW	To make a bigger difference, have the courage to use what we already know.

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Date	Title	Thought
11-Feb-16	IT TAKES EFFORT TO LOOK EFFORTLESS	When you focus all your strengths on your passion, you make it look effortless.
12-Feb-16	FOUNDATION OF OUR JUDGMENT	In all our decisions, the assumptions we make play such a big role.
13-Feb-16	DISCIPLINE & TEMPERAMENT	Professional maturity come by developing our discipline and temperament.
14-Feb-16	MAKE SURE PROBLEM IS A PROBLEM	Experience helps us distinguish when something is a problem or a symptom.
15-Feb-16	MOST IMPORTANT ASSET	Credibility is an asset, as it has others listen to your ideas from the very first word.
16-Feb-16	WANT CRITICISM	Successful people welcome constructive criticism as it helps them improve faster.
17-Feb-16	WHEN YOU SEE WHAT OTHERS SEE	Our success grows when we see what needs to change and change it.
18-Feb-16	LOOK BEYOND THE OBVIOUS	The obvious really equals average, as most people will stop at the obvious.
19-Feb-16	IDEAS THAT OTHERS EMBRACE	Our power is in direct proportion to how well others embrace our ideas.
20-Feb-16	SAME AND DIFFERENT	People share the same vision, but think differently to create innovative solutions.
21-Feb-16	EFFECTIVE WITH HUMILITY	A powerful ego becomes more effective when some humility is added to it.
22-Feb-16	WHY LEADERSHIP IS NEEDED	In times of uncertainty, it is leadership that provides both focus and direction.
23-Feb-16	WON'T HAVE TO APOLOGIZE	Focus on doing the right thing, you won't have to apologize for your actions.
24-Feb-16	WHERE ARE YOU BLIND?	Have self awareness to see where your beliefs might blind you to opportunities.
25-Feb-16	VALUES DEFINE YOUR CULTURE	Successful teams have strong cultures driven by values lived first by their leaders.
26-Feb-16	CALM NEGATES THE NERVOUS	Leaders stay calm in a crisis, and helps their people to stay focused on action.
27-Feb-16	NEW WAY OF SEEING YOURSELF	See yourself achieving it, and your chances. Time for a new way of seeing you?
28-Feb-16	YOUR BEST IS BEYOND THE REQUIRED	No one ever reached their potential by doing only what's been required of them.
29-Feb-16	POWER OF TIMELY FEEDBACK	Successful leaders give timely feedback, others only during performance reviews.
1-Mar-16	SEE THEIR ROLE IN THE BIG PICTURE	People are more motivated to make it happen when they see their role clearly.
2-Mar-16	PROVIDE YOUR PEOPLE THE EXPERIENCE	Successful leaders are strong enough to delegate what they like to do. Are you?
3-Mar-16	IGNITE YOUR PEOPLE'S RESOLVE	Challenge your people with stretch goals and ignite their resolve to achieve them.
4-Mar-16	DO IT AFRAID	Courage is not without fear...it's just taking action even when the fear is there.
5-Mar-16	REMEMBER IT TO APPLY IT	You make changes faster when you develop ways to remind yourself to do it.
6-Mar-16	VISIBILITY	Your best people want visibility to showcase their talent, others just want to hide.
7-Mar-16	MESSAGE BENEATH THE WORDS	People with great empathy are able to hear the message beneath the words.

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Date	Title	Thought
8-Mar-16	YOU SEE = OTHERS SEE	Leaders are self aware...meaning...they see in themselves what others see.
9-Mar-16	DEVELOP OUR INSTINCTS	Preparation helps us to develop instincts to perform our best in the moment.
10-Mar-16	WHAT CAPTURES YOUR ATTENTION	Things that capture your attention come from how they make you feel than think.
11-Mar-16	GROUPS VERSUS INDIVIDUALS	Groups are more creative as ideas from each other trigger better overall ideas.
12-Mar-16	CHANGE KEEPS US RELEVANT	Think about it...if we aren't constantly changing, we quickly lose our relevance.
13-Mar-16	POSSIBLE IS LIMITING	People do the impossible every day, so it's logical to think the possible is limiting.
14-Mar-16	WHEN THE HEART BUYS IT	People listen when the head buys it, but only act after the heart buys it too.
15-Mar-16	WHAT YOU SEE IN THEIR EYES	When people are living out their passion, you can always see it in their eyes.
16-Mar-16	MOVE FORWARD EVERY DAY	We achieve more by focusing on making progress (move forward) every day.
17-Mar-16	DOESN'T LET YOUR REST	A powerful dream will not let you rest, as you have to go make it happen.
18-Mar-16	HELP OTHERS OPEN THEIR EYES	Successful leaders communicate in ways to open eyes of others to "possibilities".
19-Mar-16	WHAT YOU DON'T NEED TO KNOW	There are many who think success is knowing more...it is about achieving more.
20-Mar-16	BEHAVIOR TO BE ENCOURAGED	When leaders focus on behavior that needs encouraged, people change faster.
21-Mar-16	POWER IN MAKING A START	The majority of possibilities never happen because people fail to make a start.
22-Mar-16	RESPECT RETURNS RESPECT	Earn the respect of your people by respecting your people first.
23-Mar-16	WHEN FAILURE IS NEVER FINAL	When you are living your passion, you will never let any failure stop you.
24-Mar-16	NEW BELIEF POWERS NEW THOUGHTS	Sometimes, the one thing missing is a new belief...unlocks a new way of thinking.
25-Mar-16	RALLY PEOPLE TO A BETTER FUTURE	The successful view their job as getting people aligned to deliver a better future.
26-Mar-16	INTERESTING ABOUT EVERYONE	Leaders with great people skills have a way of finding the interesting in everyone.
27-Mar-16	POWER IN DEBATING THE OBVIOUS	Sometimes, debating the obvious helps us challenge outdated assumptions.
28-Mar-16	REFLECTION IS A MAGNIFIER	Whatever we reflect on (good or bad) always magnifies in our minds.
29-Mar-16	WE FORGET WHAT WE KNOW	People forget what they already know, when they could take action on it now.
30-Mar-16	MONEY REVEALS TRUE COLORS	Money is really an amplifier. It "bolds" whatever character traits you have.
31-Mar-16	COMMITMENT WILL BE TESTED	By their very nature, big goals will always test your commitment.
1-Apr-16	INTANGIBLES CREATE MORE FEELINGS	Successful influencers know intangibles create more feelings than the tangibles.
2-Apr-16	BLESSING IN DISGUISE	Our biggest problems drive us to create solutions that enable large steps forward.

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Date	Title	Thought
3-Apr-16	WHAT YOU PUT BEHIND YOU	What you put behind you that frees your mind to focus on what's in front of you.
4-Apr-16	FIND ROOM TO DREAM	Taking the time to stop and reflect is a way of finding room to dream.
5-Apr-16	USE EVERYONE'S PERSPECTIVES	Listen to other ideas, and gain more windows (perspectives) to see a solution.
6-Apr-16	WHAT CAN'T BE COPIED	A great company culture is a competitive weapon, and can't be copied.
7-Apr-16	TURN NOUNS INTO VERBS	Describe the vision (noun) so powerfully that it drives everyone to action (verb).
8-Apr-16	MAKES IT IMPOSSIBLE TO QUIT	Passion drives the impossible, as passion makes it impossible to quit.
9-Apr-16	BOLD TO BE THE BEST YOU	Unless you are bold in using your talents, you will never use all of your potential.
10-Apr-16	HEAR IT FROM ME FIRST	Don't talk about their behavior to others. Give feedback directly to them.
11-Apr-16	FIND & LISTEN	Find the right people and listen, and you see the way to accomplish anything.
12-Apr-16	MONEY FOLLOWS...IT DOESN'T LEAD	Lead by creating value for others, and the money will follow you.
13-Apr-16	EYE FOR OPPORTUNITY	You might have the knowledge and ability, but if you can't see the opportunities!
14-Apr-16	DEFINE THE IMPORTANT	Define what's important to you, or you end up doing everyone else's important.
15-Apr-16	NOT AFRAID TO BE WRONG	If you are afraid to be wrong, you will likely limit what you can accomplish in life.
16-Apr-16	DREAMS DRIVE RISKS	You can never live your dreams without taking risks.
17-Apr-16	GOODBYE IS ALSO A HELLO	As the saying goes, when one door closes...another one opens.
18-Apr-16	YOUR FUTURE IS WAITING FOR YOU	Isn't it time to take action and go get it!
19-Apr-16	SOMEONE THAT DELIVERS	When others say about a successful person "this is a person that delivers".
20-Apr-16	NATURAL BECOMES INVISIBLE	When something is natural to you, it is your strength, but often you don't see it.
21-Apr-16	BELIEFS DRIVE THOUGHTS	Your thoughts will only go where your beliefs take them.
22-Apr-16	SAY IT WITHOUT WORDS	When you listen, you tell others they are important, and without saying anything!
23-Apr-16	HOPE DOES NOT MAKE A GOOD PLAN	Hope, even as a verb, does not move things forward. Action does.
24-Apr-16	LIVE THE BRAND	When your people live the brand...the brand will then live in your customers.
25-Apr-16	COMMON IS NOT A REASON	Some believe a common way is a goal. However, it is just a means towards a goal.
26-Apr-16	ENOUGH CAN BE A LIMITED WORD	Some focus on doing just enough, while others focus on making a real difference.
27-Apr-16	STEAL AWAY YOUR LIFE	Unfocused and others steal away our life, and only because they are focused.
28-Apr-16	ABSORBED IN THE MOMENT	Great listeners are absorbed in the moment...giving others their full attention.

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Date	Title	Thought
29-Apr-16	EXPERIENCE TO REMEMBER	We remember information more when there is an experience (discussion) with it.
30-Apr-16	DELIVER TODAY TO CREATE FUTURE	The speed you create your future depends on what you deliver today.
1-May-16	BIGGER TARGET	We should understand that criticism will increase as our influence increases.
2-May-16	NOT POSSIBLY PREDICTED	Sometimes life presents us with opportunities we could not have predicted.
3-May-16	IF YOU ONLY KNEW	If your people say "if you only knew", you will have to change some leaders.
4-May-16	CREATE YOUR OWN FINISH LINE	You never achieve balance in life without deciding up front when to end the day.
5-May-16	BELIEVE IN THE POSSIBLE	It's amazing what you accomplish when your beliefs face in the right direction.
6-May-16	AVOID TIRED EARS	When leaders stop listening, it makes leadership much harder than it needs to be.
7-May-16	POWER IN DOING A DEBRIEF	Review what went well (do more of), and didn't (do it better next time).
8-May-16	PERCEPTION TAKES TIME TO BUILD	Very often, the perception you create with others lags the reality.
9-May-16	STRONG EYES DRIVE PREPARATION	When you bring together experienced advisors, they drive you to up your game.
10-May-16	TRY INVITES A BYE	When you hear "I'll try" too often, you think you have the wrong employee.
11-May-16	REACH PEOPLE THROUGH PEOPLE	Real influence is a one-to-many activity...your influence travels through people.
12-May-16	INFLUENCE IS ENERGY TRANSFER	Focus on transferring your passion, and others are more receptive to your ideas.
13-May-16	ENABLE THEM TO FEEL EMPOWERED	Big steps forward can be achieved when everyone feel empowered to take risks.
14-May-16	DRIVE REALITY TO CATCH UP	By continually taking action, you are driving reality to catch up to your goals.
15-May-16	DRAFT A POSITIVE PERSON	Emulate the behaviors/habits of a positive person (draft them) to get better.
16-May-16	SELF-AWARENESS & COURAGE	When you understand you, have the courage to be you; you'll use your potential.
17-May-16	INTERESTING ABOUT EVERYONE	Leaders with great people skills have a way of finding the interesting in everyone.
18-May-16	LAST HAS A LASTING IMPACT	What you say at the end of conversations seems to be remembered the most.
19-May-16	SEE PAST THE OBSTACLES	Success comes faster by focusing energy on seeing past the obstacles in our way.
20-May-16	MEETING THE RIGHT EARS	Breakthroughs come when great ideas meet right ears to move them forward.
21-May-16	WHEN TO SIMPLY LISTEN	Very often, we have more influence with others when we simply listen.
22-May-16	DROP FEARS TO SEE PASSION	Living your passion and up to your potential will always require some risk taking.
23-May-16	RISE ABOVE THE PRACTICAL	Follow your passion to go beyond the practical to bring something magical.
24-May-16	DOESN'T CREATE PEACE	People who feel they need say their piece very often do not take the "high road".

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Date	Title	Thought
25-May-16	FROM PEOPLE WHO DISAGREE	We learn more from people who disagree with us than people who agree with us.
26-May-16	TO WHAT THE SITUATION DEMANDS	Successful leaders adapt their style and approach to what the situation demands.
27-May-16	ADDICTED TO WHAT YOU LOVE DOING	Some leaders don't delegate because they are addicted to what they love doing.
28-May-16	CLARITY DRIVES MORE ACTION	Communicate a clear direction that drives action and achievement in others.
29-May-16	BRING THE STORY ALIVE	Provide a rich set of details that enable others to live the experience themselves.
30-May-16	CONNECTIONS BETWEEN THE DIFFERENT	People who use their creativity have the ability to see fresh connections.
31-May-16	LIGHTING A CREATIVE FIRE	Innovative organizations have leaders who light a creative fire in their key people.
1-Jun-16	TAKE YOUR DREAM SERIOUSLY	Many think of their dream... "that would be nice"... while others take action on it.
2-Jun-16	LEARN MORE WHEN YOU LISTEN	When you do all the talking... you are slowing your development... you learn less.
3-Jun-16	CONNECT THE UNRELATED	Breakthroughs often come when you see connections in the unrelated.
4-Jun-16	FROM WHAT YOU ARE NOT TOLD TO DO	Success comes faster by doing more than what you have been told to do.
5-Jun-16	CONSISTENT WITH WHO YOU ARE	When you are "yourself", it takes far less energy than trying to be someone else.
6-Jun-16	CREATE AN EMOTIONAL PORTRAIT	Successful leaders help their people both see and feel the person they could be.
7-Jun-16	KNOW WHY YOU CHASE IT	As life changes, the reasons behind our goals could change. It's time to reflect.
8-Jun-16	INFORM YOUR INSTINCT	A clear picture of the facts informs your instinct to make a good decision for you.
9-Jun-16	LOOK INSIDE FIRST	Your power of influence starts by looking inside yourself first.
10-Jun-16	KEEP PERSPECTIVE	The happiest people have a way to keep their perspective in all circumstances.
11-Jun-16	REFLECTED IN YOUR DAILY HABITS	If your daily habits aren't changing, are you really making a change that matters?
12-Jun-16	LIVE UP TO YOUR BEST	Set a target that requires you to live up to your best! (the right behaviors)
13-Jun-16	SEE WITH A NEW LENS	Help your people see situations with a lens that shows a way forward.
14-Jun-16	CLEAN SHEET CLEANS THINKING	Sometimes a situation needs a clean sheet approach to revisit our assumptions.
15-Jun-16	RECOGNIZE ABILITY	The right people are the difference that create the difference.
16-Jun-16	LISTEN TO YOUR INTUITION	Take the time to stop and quiet your mind to hear your intuition.
17-Jun-16	RESPONSIBLE FOR OUR CHOICES	A life is a set of choices, and we are responsible, not others, for our choices.
18-Jun-16	BEING FLATTERED INTO A ROLE	People with high self-awareness spot others who try to flatter them into a role.
19-Jun-16	SIGN OF BEING ALIVE	Problems are good, as they are proof you are challenging yourself.

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Date	Title	Thought
20-Jun-16	REMOVE THE DISTRACTIONS	It's amazing what you achieve when you remove the distractions in your life.
21-Jun-16	LISTEN TO THE REAL YOU?	Some base choices on who others think they are. The successful on who they are.
22-Jun-16	PROUD OF AND VALUE THEIR CULTURE	Successful leaders have employees who are proud of their company culture.
23-Jun-16	REQUIRES CLARITY OF THOUGHT	If you want them to really think it through, ask them to put it in writing first.
24-Jun-16	DEFINE SUCCESS	You have defined it well if it inspires you to take action to live it and achieve it.
25-Jun-16	HELP THEM GET PREPARED	Successful leaders help their people get prepared for bigger challenges.
26-Jun-16	SOME WILL, SOME WON'T, SO WHAT	You can't have a successful life if you expect everyone to agree with you.
27-Jun-16	WON'T BE ALONE	Build strong relationships and you are never alone with problems you face.
28-Jun-16	SMALL OVERSIGHTS TO BIG OVERSIGHTS	Success is created and maintained by keeping a good eye on the right details.
29-Jun-16	PUT OTHERS AT EASE	Put others at ease. It gets others really listening and participating more.
30-Jun-16	ALWAYS A WE	Success in life is always a team sport. You can't achieve alone. You need help.
1-Jul-16	THINK DIFFERENT	You gain influence when others think differently about their own experiences.
2-Jul-16	PREPARED TO ENJOY THE MOMENT	Do your preparation and you get to enjoy the moment versus worrying through it.
3-Jul-16	FORWARD OR BETTER	Influence comes when we help others move forward or make their day better.
4-Jul-16	FUTURE DOESN'T WAIT	If you want it in the future, you can't wait for the future...you must start "TODAY".
5-Jul-16	WILLINGNESS TO COMMIT 100%	You will be amazed what you can achieve if you decide to not hold anything back.
6-Jul-16	YOU CAN OVER-THINK ANYTHING	When you over-think something, you block your instincts to do the right thing.
7-Jul-16	LEVERAGE VERSUS PROTECT	Influence is leveraging what you know versus protecting what you know.
8-Jul-16	LET THEM SPEAK	Don't present your people's work to others...they let your people present it.
9-Jul-16	IN A POSITIVE WAY	The successful have frustrations as the rest...just channel into something positive.
10-Jul-16	DON'T MESS WITH IT	If it's working and it's not a priority, you don't need to change anything right now.
11-Jul-16	REQUIRES A CLEAR VISION	Successful change requires a clear vision that everyone can embrace.
12-Jul-16	REQUIRES TAKING A POSITION	To be an effective leader, you can't be undecided and just sit on the fence.
13-Jul-16	WHEN TO GET TO SPECIFICS	It's best to get people to feel the need for change before getting to specifics.
14-Jul-16	TREAT EGOS WITH CARE	Huge egos are often hugely sensitive, so manage them with special care.
15-Jul-16	EXCELLENCE IS FROM WITHIN	Leaders cannot tell others to be excellent. Need to trigger the need within them.

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Date	Title	Thought
16-Jul-16	TRUTH MAKES A GOOD MEAL	The truth is not a tasty ingredient to discuss, but brings a good tasting solution.
17-Jul-16	LET GO OF WHAT DOESN'T WORK	You never have influence if your conversations don't leave a memorable impact!
18-Jul-16	THEY FEED ON YOUR ENERGY	Your people draw energy from you. If you don't got it, they don't get it!
19-Jul-16	FROM KNEW TO DO	Some say "I already knew that!". Leadership is from doing, not knowing.
20-Jul-16	LISTEN FOR THEIR INTENT	People don't always clearly express what they are thinking. Listen for their intent.
21-Jul-16	WHICH WINDOWS ARE YOU USING?	View it from their perspective. A house looks different through various windows.
22-Jul-16	FIND SOMETHING TO LIKE ABOUT THEM	Even with the most difficult people, you can find something to like!
23-Jul-16	CONVINCE YOURSELF FIRST	If you can't convince yourself, how would you be able to convince others?
24-Jul-16	YOU HEAR WHAT YOU EXPECT	With a bias, you tend to hear what you expect versus what is really being said.
25-Jul-16	INDEPENDENT DECISIONS	If others are dependent on your help make their decisions, who's making them?
26-Jul-16	OBVIOUS HAS POWER	The habits of success are simple (and obvious). Be disciplined to do them.
27-Jul-16	AND	Life is both destination AND journey. Take leadership of the AND or others will.
28-Jul-16	STRAIGHT SHOOTER	Tell it like it is quickly. Solutions based on reality are more effective.
29-Jul-16	YET SOME PEOPLE CAN	Some look at it as unachievable, yet others have achieved it. Proof: YOU can too.
30-Jul-16	IN CONTROL OF THE ATMOSPHERE	Create an atmosphere in your team that gets people collaborating.
31-Jul-16	FEELINGS IN PERSPECTIVE	People with high emotional intelligence are able to put feelings in perspective.
1-Aug-16	FEEDBACK WITH SPECIFICS	Your feedback becomes more credible when you get specific with your examples.
2-Aug-16	TURN IT ON WHEN IT MATTERS	Regardless if you are tired, find the way to turn on the energy when it matters.
3-Aug-16	HEART TRUMPS THE HEAD	Get it emotionally and take more action than those who only intellectually get it.
4-Aug-16	LISTEN TO THE FULL SENTENCE	You gain better rapport with others by not finishing their sentences for them.
5-Aug-16	WHO YOU SURROUND YOURSELF WITH	Courage to surround yourself with people better than you (you'll learn more).
6-Aug-16	WHEN THERE'S NOTHING URGENT	Nothing urgent?...some take a break, the successful focus on the important.
7-Aug-16	MOVE FROM "TRY" TO "DO"	Saying "try" is vague and people don't know if you will do it or not.
8-Aug-16	LOVE IT TO PRESERVE	Perseverance is driven more from an emotion than a discipline.
9-Aug-16	NOTICE WHAT THEY REPEAT	Take notice of what people tend to repeat. It signals what is important to them.
10-Aug-16	CLARIFY TO GET IT RIGHT	Most problems come from people leaving discussions with different conclusions.

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Date	Title	Thought
11-Aug-16	IT'S REALLY AN OBSTACLE RACE	A successful business solves problems (often big ones) in pursuit of it's goals.
12-Aug-16	SIGN OF INTEREST	If you don't get questions on the team's direction, your people are not engaged.
13-Aug-16	POWERFUL REASON	Unless you have a powerful reason, what you ask will lack an emotional drive.
14-Aug-16	WHO YOU HEAR IT FROM	People with character will tell you bad news before you hear it from others.
15-Aug-16	HELP THEM MANAGE THEMSELVES	Help your people manage themselves better and get greater performance too.
16-Aug-16	EVERY BEHAVIOR SENDS A MESSAGE	Leaders know that their behaviors provide the strongest messages to others.
17-Aug-16	EXPRESSES YOUR VALUES	The right dream for your life is always consistent with your core values.
18-Aug-16	SEE THE WHOLE PICTURE	You get alignment and see the whole picture when everyone participates.
19-Aug-16	GO BEYOND THE PERSONALITIES	Everyone is different. We are individuals, learn to work with everyone.
20-Aug-16	LEADERS AT EVERY LEVEL	Start developing leadership skills in your people from their very first day.
21-Aug-16	FALSE FEAR	Anxiety is often about a fear of something that isn't likely to happen anyway.
22-Aug-16	PSYCHOLOGICAL LIMITS	In considering our potential, the limits we set are more psychological than real.
23-Aug-16	HOW NEW IDEAS ARE TREATED	Outsiders understand your culture by just observing how new ideas are treated.
24-Aug-16	STORIES OFTEN TRUMP DATA	A powerful story is a more effective influencer than comprehensive data.
25-Aug-16	YOUR ORGANIZATION REFLECTS YOU	You will see reflected back to you the Behaviors your people see in you.
26-Aug-16	SMALL STEP BETTER THAN NO STEP	It is important to get started...however small a start that might be.
27-Aug-16	HAVE IT AND GET IT	What you need (the skills) and what they need to get (understand the WHY).
28-Aug-16	SIMPLE QUESTION	A simple question can create the most powerful thoughts and feelings in others.
29-Aug-16	HELP OTHERS BE THEIR BEST	Be great at helping you people be their best (and they will achieve their best).
30-Aug-16	QUANTITY CAN DRIVE QUALITY	A quality idea often comes from brainstorming a large quantity of ideas first.
31-Aug-16	TREAT PEOPLE AS PEOPLE	Successful teams treat their people as more than just a resource, and as a person.
1-Sep-16	SIZE OF YOUR SUCCESS....	Our beliefs versus our smarts have a larger impact on the size of our success.
2-Sep-16	TEAMWORK - IT'S IMPORTANT	Teamwork is what makes a group of individual more successful than on their own.
3-Sep-16	TARGET YOU DO NOT HAVE	It is impossible to hit a target you have not clearly defined.
4-Sep-16	UNDERSTAND THE "BOSS"	Your influence with bosses is based on how well you understand their goals.
5-Sep-16	GIVE AN EXAMPLE (TELL A STORY)	We understand concepts faster with examples and stories versus information.

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Date	Title	Thought
6-Sep-16	GIVE UP AND GROW UP GOALS	Give up goals you tell everyone, while grow up goals to keep to yourself.
7-Sep-16	GOAL MUST AFFECT CHANGE	You will define a powerful goal unless it is driving change...both in you and others.
8-Sep-16	WHY NOT USE MORE ONE-PAGERS	You don't know it well enough if you cannot get your message across in one page.
9-Sep-16	ASK QUESTIONS - BE IN CONTROL	Asking questions puts you in control of conversations and increase your influence.
10-Sep-16	DO THE THING YOU FEAR MOST	More success is on the other side after you have done what you feared the most.
11-Sep-16	LISTEN AND PARAPHRASING	Listening gains rapport and paraphrasing helps create a shared understanding.
12-Sep-16	UNDER PROMISE AND OVER DELIVER	Promises mean commitments, and commitments missed ruin our reputation.
13-Sep-16	IT DIDN'T REFLECT WHO YOU ARE	Especially in times of stress, our behavior may not reflect who we really are.
14-Sep-16	THERE ARE ALWAYS MULTIPLE WAYS	You are always multiple ways to make it happen, and power is having options.
15-Sep-16	WORK ON YOURSELF	What works to do a better job is to first work on ourselves (skills/behaviors) first.
16-Sep-16	WHAT OPTIONS DO WE HAVE?	They might not know their job well enough if they can't think of multiple options.
17-Sep-16	FIRST IMPRESSIONS	First impressions are strong. It takes many follow-up interactions to change them.
18-Sep-16	FEAR	Fear is really False Evidence Appearing Real...and what we fear rarely happens!
19-Sep-16	DON'T WORK AT LOW POWER	You can't use your full power unless your sub-conscious mind has a clear target.
20-Sep-16	ALL THE TIME VERSUS SOMETIME	When the successful find something that works...they use it all the time.
21-Sep-16	REPETITION IS THE MOTHER OF SKILL	You see this when you read a book for a 2nd time. There's always something new.
22-Sep-16	ASK FOR FEEDBACK	You get two wins. Feedback to improve and you see how well others know you.
23-Sep-16	DRIVE INTERDEPENDENCE IN THE TEAM	When you need others for your own success, you find a way to work together.
24-Sep-16	SIT CLOSE TOGETHER	The focus and energy in the room soars when people are sitting close together.
25-Sep-16	IMPORTANCE OF "WHY"	There is no problem too big when you have a powerful WHY driving you each day.
26-Sep-16	SAVE TIME IN MEETINGS	You have more successful meetings when everyone is focused on the outcome.
27-Sep-16	BOOK A MEETING WITH YOURSELF	You stay focused on the important when you organize the time for it.
28-Sep-16	MAKE A LIST	You gain more focus and energy when you get the ideas out of your head.
29-Sep-16	DAY SPECIFIC TASKS	You have a better chance of doing it when you block off time for it.
30-Sep-16	LEARN THEN THE FUTURE	Take away the learnings and you don't need to keep bringing up the past.
1-Oct-16	REALLY IS FOCUS MANAGEMENT	Everyone has the same amount. You cannot manage time, only your focus.

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Date	Title	Thought
2-Oct-16	KEEP YOUR COMMITMENTS	Keep our commitments is a way of depositing trust of us within others.
3-Oct-16	KEEP YOUR SENSE OF HUMOR	A sense of humor helps us keep progress when we encounter bumps in the road.
4-Oct-16	YOU BECOME WHAT YOU ARE AROUND	The crowd we hang around with is either helping or hurting us.
5-Oct-16	THINK RE-CHARGE AND RE-LOAD	We need to the time to re-charge our energy and re-load with new ideas.
6-Oct-16	HEAR TO LISTENING TO LEARNING	The successful are great learners, and starts by moving from hearing to listening.
7-Oct-16	SEE IT TO BELIEVE IT	Visualizing helps to clearly see what you want and then start believing in it.
8-Oct-16	CONTINUITY AND CHANGE	There always needs to be some continuity to keep consistent performance.
9-Oct-16	ATTITUDE WINS	Our attitude often speaks louder than what we say or the skills that we have.
10-Oct-16	CREATE HABITS - THE KEY TO SUCCESS	The successful create habits that keep them moving in the direction of their goals.
11-Oct-16	SHARE IDEAS	Share your ideas as it helps you see your own ideas in more complete ways.
12-Oct-16	KNOW EACH OTHER	Teams with members knowing each other well, perform better than other teams.
13-Oct-16	ACTIONABLE AND NON-ACTIONABLE	We tend to avoid what has a combination of actionable and non-actionable.
14-Oct-16	UNDERSTAND YOUR WEAKNESSES	Be aware of your weaknesses, and limit others from using them against you.
15-Oct-16	SHARE SUCCESSES WITHIN THE TEAM	Share success...people feel proud of what they did and others get ideas too.
16-Oct-16	ORGANIZE FACE TO FACE MEETINGS	Use these meetings for more teamwork activities and discussing key issues.
17-Oct-16	IDEA TIME - WHAT'S YOURS?	Put yourself in this time more often and see your ideas soar, and your energy too.
18-Oct-16	DO THE PREP FOR YOUR MEETINGS	Good prep is: the goal of the meeting, the right people and know their thinking.
19-Oct-16	SPONGE	Be like a "sponge" and soak in all the experiences and learnings you can.
20-Oct-16	WORK AROUND THE WEAKNESSES	Focus on everyone's strengths and work around their weaknesses.
21-Oct-16	MENTORS DRIVE FASTER GROWTH	Mentors are a great way to grow your organization. Get a mentor for you too.
22-Oct-16	TAKE A LOOK AT YOUR HABITS	If certain habits aren't helping you...discipline yourself to replace those habits.
23-Oct-16	NECESSARY CREATES WANT	A little discipline now on the necessary, pays huge dividends in the future.
24-Oct-16	HAVE TO HAVE THOUGHT BEFORE	Want more productive days. You can't always be thinking "What do I do next?".
25-Oct-16	SHARE THE STYLE YOU LIKE	You always answer people faster who use your preferred communication style.
26-Oct-16	HOW DO I APPLY IT TODAY?	Ask yourself: Do I take what I have just learned and use it right away?
27-Oct-16	PEOPLE DON'T FAIL, THEY JUST QUIT	We all should never quit. We could be only "step away" from a breakthrough.

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Date	Title	Thought
28-Oct-16	DON'T MAJOR IN MINOR THINGS	Watch what you focus on and why not Major in Major Things starting today.
29-Oct-16	PLAYBACK IN THEIR OWN WORDS	You have a better chance of influencing them by using their words and not yours.
30-Oct-16	ROLE MODEL	Our actions speak louder than our words. Always strive to be a great role model.
31-Oct-16	IF IMPACTS STRENGTHS OR WEAKNESSES	If the problem is in a person's area of weakness, they will feel threatened.
1-Nov-16	ASK FOR ONE PAGERS	Request a one pager and you get to see how well they understand the subject.
2-Nov-16	TWO EARS & ONE MOUTH	Talking only helps you to make clear in your minds what you already know.
3-Nov-16	KNOW YOUR BEST TIMES	Everyone has times of the day that they are the most productive. Know yours.
4-Nov-16	ASK FOR HELP	People who advance quickly are those who continually learn from others.
5-Nov-16	PLAN YOUR RECOVERY TIME	To manage your stress, schedule your recovery time (exercise, etc).
6-Nov-16	ATTENTION TO WHAT PEOPLE DO	Pay attention to the DO...as everyone can say anything, but not do everything
7-Nov-16	OPPORTUNITY MIXED WITH DIFFICULTY	Think of the difficulties as just something that is between you and your goal.
8-Nov-16	DON'T JUDGE ON YOUR INTENTIONS	Intentions will not create the success you want. Judge your actions.
9-Nov-16	CAN BLIND US TO OPPORTUNITIES	The assumptions we make can blind us to opportunities we never get to consider.
10-Nov-16	AUTHORITY AND ACCOUNTABILITY?	Focus authority and accountability in the same leader and group.
11-Nov-16	SEE IT AND BELIEVE IT	See it and you've got a direction. Believe it and you'll get there...make it happen.
12-Nov-16	ACTION PRECEDES MOTIVATION	Don't wait to feel motivated to take action. Take action and motivation comes.
13-Nov-16	MODEL GOOD BEHAVIORS YOU SEE	We improve faster if we see good behaviors in others and try to emulate them.
14-Nov-16	SHARE IDEAS TO GET CLARITY	Talking it through helps you to gain more clarity on your own ideas.
15-Nov-16	ENERGY GIVERS AND ENERGY TAKERS	Energy Givers boost your energy when around them and Energy "Takers" drain it.
16-Nov-16	PREPARE FOR SUCCESSFUL MEETINGS	Do your preparation: the outcome, key participants, and follow-up.
17-Nov-16	KEEP PERSONALITIES IN MIND	It's always important to adapt your style to match the person you are talking to.
18-Nov-16	KNOW YOUR AUDIENCE (PARTICIPANTS)	You are as an orchestra conductor...gaining the best from everyone in the room.
19-Nov-16	ABOVE ALL, BE CONSISTENT	People who are consistent are given more respect and more help along the way.
20-Nov-16	ALWAYS BE IN A "LEARNING" MODE	Successful people their education as a process that never ends. Always learning.
21-Nov-16	DEVELOP OPTIONS IN ADVANCE	Develop options in advance and you can respond quicker to new circumstances.
22-Nov-16	THINK AHEAD A FEW STEPS	Think ahead and you will set yourself apart from the others...as most don't.

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Date	Title	Thought
23-Nov-16	DELEGATE FOR FASTER GROWTH	Delegating is a fast way to grow your people, as it makes their growth personal.
24-Nov-16	KNOW THE BEST TIMES OF OTHERS	Match others best times and you will increase your influence with them too.
25-Nov-16	STRIVE TO IMPROVE COMMUNICATIONS	Communication is the core skill that can either amplify or deflate all the others.
26-Nov-16	MAKE CHANGE SOMETHING NORMAL	When you view change a normal, you stop fighting it and just go make it happen.
27-Nov-16	WHO ARE YOUR ROLE MODELS?	Role models provide a fast way to develop yourself...habits to make your own.
28-Nov-16	NEVER WITHOUT IT! (THE SMILE)	A smile opens the door" to others and it's contagious as well.
29-Nov-16	CHANGE YOURSELF FIRST	If you really want your circumstances to change, you need to change first.
30-Nov-16	DEFINE THE PROBLEM TO SOLVE	Solutions are never found as the problem (not symptoms) has not been defined.
1-Dec-16	THIS MEETING WILL BE SUCCESSFUL IF?	It is what's accomplished, not just discussed, that makes a successful meeting.
2-Dec-16	MAKE THE EMOTIONAL LINK	Make the emotional link with others and you gain more attention and influence.
3-Dec-16	FOLLOW-UP COMMITMENT	Follow-up drives performance and is the opportunity to reinforce good behaviors.
4-Dec-16	COMMEND / RECOMMEND / COMMEND	Feedback is accepted faster when you commend, recommend, and commend.
5-Dec-16	HAPPY - IT'S JUST A DECISION	When and if are not requirements to be happy. It is just a decision to be happy.
6-Dec-16	FOCUS ON WHAT YOU "CAN DO"	Think you can or think you can't, and you end up convincing yourself of it.
7-Dec-16	CASUAL CREATES A CASUALTY	Don't be a casualty, and set your mind to just get on with what you need to do.
8-Dec-16	RECOVERY IS OF EQUAL IMPORTANCE	Recovery time (exercise, etc.) is a ways to keep stress from getting out of control.
9-Dec-16	THINK A STEP AHEAD	Think ahead keeps you forward focused and able to see more opportunities.
10-Dec-16	SURRENDER TO YOUR GOAL	Surrender to your goal, and it's a given you will do whatever it takes to achieve it.
11-Dec-16	BUILD TRUST FOR REMOTE WORKING	People who trust each other don't let small issues bother them.
12-Dec-16	PRACTICE IT IN YOUR HEAD	Repeated practice in your head reaches your subconscious to make it habit faster.
13-Dec-16	KEEP YOUR COMMITMENTS	Honor commitments and build the discipline/confidence for greater achievement.
14-Dec-16	TOWARDS OR AWAY FROM YOUR GOALS	Has what I did today taken me towards or away from reaching my key goals?
15-Dec-16	MISTAKES SHOULD NOT MAKE YOU	Mistakes only make you when you don't take the learning and move forward.
16-Dec-16	MOTIVATED IN DIFFERENT WAYS	A sure-fire way to fail as a leader is to motivate everyone in exactly the same way.
17-Dec-16	LET GO OF YOUR LIMITING THOUGHTS	See yourself as capable to do only so much, and you will do "only so much".
18-Dec-16	ALL'S WELL THAT BEGINS WELL	Anything doing right is worth beginning right and doing the right preparation.

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Date	Title	Thought
19-Dec-16	FINISHER IN A WORLD OF STARTERS	The world is full of starters who stop when the going gets tough. Be a finisher.
20-Dec-16	YOU ARE WHAT YOU THINK	You can determine your thinking. "Think" in possibilities and anything is possible.
21-Dec-16	SIDE OF THE PROBLEM ARE YOU ON	One side talks the problem bigger, while the other one is already solving it.
22-Dec-16	SKIP GOOD TO CONCENTRATE ON BEST	Opportunities are everywhere... Give up the "good" to concentrate on the "best".
23-Dec-16	DECLARE IT, FOCUS AND TAKE ACTION	People with a clear target get very creative and then find the shortest way to it.
24-Dec-16	ACT YOUR WAY TO A NEW FEELING	Action precedes Motivation: Act your way to a feeling that drives more action
25-Dec-16	WHO ARE GOOD AT WHAT YOU ARE NOT	Hire people to do things you are not good at and focus on using your strengths.
26-Dec-16	WHAT GIVES YOU THE GREATEST BUZZ?	Decide what gives you the greatest BUZZ and build your life and career around it.
27-Dec-16	CHANGE FROM "IT" TO "I"	Move from "It" was because of ----- to what am I" going to do different from now.
28-Dec-16	WHAT HAVE I LEARNED TODAY?	Think: What have I learned today and how can I apply it to my daily habits.
29-Dec-16	NEVER LOOK BACK, LOOK FORWARD	Can't do anything with the past. The present is the only way to create the future.
30-Dec-16	BEYOND YOUR CURRENT CHALLENGES	Your higher purpose is beyond the current challenges that are in front of you.
31-Dec-16	DECIDE RIGHT WHEN IT SHOWS UP	Leave less work to the end of the day when you decide right when it shows up.
1-Jan-17	TALK TO CREATIVE PEOPLE	Use OPI (other people's ideas) to trigger more ideas and creativity in yourself.
2-Jan-17	LISTEN FIRST ALWAYS	It's easier to convince someone or move another's thinking by listening first.
3-Jan-17	OFFER TO LEAD MEETINGS	You get to control the subjects and dialogue better than from any other role.
4-Jan-17	80% - EXCITED ABOUT WHAT YOU DO	Excited: you are more creative, have more energy don't let problems slow you.
5-Jan-17	GIVE YOUR MIND A CLEAR OBJECTIVE	People Procrastinate or delay action when they don't have a clear objective first.
6-Jan-17	POWER OF QUESTIONS TO OURSELVES	The questions we ask ourselves help us to set direction in a more structured way.
7-Jan-17	ACHIEVE TO LEVEL OF THOUGHTS	See the success in your mind first and it helps keep your thoughts at that level.
8-Jan-17	IF YOU HALF PLAY, YOU LOSE	Doing anything at 50% is not really worth the time you are spending on it.
9-Jan-17	CLEAN UP YOUR SELF-IMAGE	Pull your self image up to the future you want...versus the past you experienced.
10-Jan-17	WHAT WAS GREAT ABOUT LAST WEEK	Start this week's meeting by sharing what was great about last week.
11-Jan-17	ONLY THING IN YOUR WAY	There's only one thing in your way or could power the way...it's your emotions.
12-Jan-17	SURRENDER TO YOUR PURPOSE	Surrender to your Purpose today and you gain "meaning" with everything you do.
13-Jan-17	MAKE YOUR PEOPLE ACCOUNTABLE	When your people feel accountable they try to solve problems on their own first.

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Date	Title	Thought
14-Jan-17	ATTENTION TO THE PRESENT MOMENT	The total of each day's "present moments" become your future.
15-Jan-17	DOING BETTER THAN GOOD	An "I'm doing better than good" attitude always has you influencing others.
16-Jan-17	PROACTIVE VERSUS REACTIVE	Think ahead and be more proactive with consistent action towards your goals.
17-Jan-17	MATCH BODY LANGUAGE FOR RAPPORT	Gain greater rapport and influence by matching the body language of others.
18-Jan-17	TIME BOX YOUR KEY ACTIVITIES	Be specific on the time you block off in order to gain more focus on the activity.
19-Jan-17	ATTITUDE ACTIVATES EVERYTHING ELSE	A great attitude provides the fuel for action that can make all the difference.
20-Jan-17	GOALS IN ALL PARTS OF YOUR LIFE	To drive a balanced life, we need goals in all aspects of our life, not just business.
21-Jan-17	MEETING NEEDS DOESN'T HAVE POWER	Just meeting our needs is not powerful enough. We need goals that excite us.
22-Jan-17	MAKE DECISIONS EARLY	To accomplish more, it's important to make decisions early and not procrastinate.
23-Jan-17	LIFE LONG LEARNING	Set your learnings goals just as you would set any other goals in your life.
24-Jan-17	WISHBONE NEEDS A BACKBONE	A wishbone (dream) without a backbone (discipline and action) is useless.
25-Jan-17	TUNE IN WITH DIFFERENT WAYS	Some are picture oriented, others are word oriented, so tune into their way.
26-Jan-17	DISCOMFORT, CONSIDER IT NORMAL	Why not consider discomfort (challenging yourself) as something "normal".
27-Jan-17	NEVER SAY NEVER - BE ADAPTABLE	The world changes so fast these days that the key skill is to be adaptable.
28-Jan-17	REPETITION, THE KEY TO SUCCESS	Competence comes from learning, improving and repeating what you are doing.
29-Jan-17	QUALITY TIME WITH YOUR BEST PEOPLE	What amount of time do you spend with your best people?...your change agents.
30-Jan-17	JUST GET USED TO IT	Accept to do whatever it takes to be successful and "Just Get Used to It."
31-Jan-17	RESPONSIBLE TO	You are not responsible for others (It's their life), but you can be responsible "to".
1-Feb-17	RECOGNITION - USE IT OFTEN	Recognition makes others feel important, and reinforces great behaviors.
2-Feb-17	PEOPLE ARE INSPIRED INWARDLY	Inspiration comes from the inside and the job of leadership is to trigger it.
3-Feb-17	TENTATIVE HAS NO POWER	Being "tentative" comes from a position of weakness and not a position of power.
4-Feb-17	WHEN IN DOUBT, DON'T HIRE	If we ask ourselves the question, "Could I live with that"?...don't hire them.
5-Feb-17	IT IS EASIER TO KEEP THAN REGAIN	Just a few good habits can help us keep our health and not need to ever regain it.
6-Feb-17	WE ARE ALL FREE AGENTS	We are free agents. We get from the world (the marketplace) what we bring to it.
7-Feb-17	SEE IT COMPLETED AND IN PLACE	Picture goals completed and in as many details as possible...it powers action.
8-Feb-17	NEVER COMES FROM A POSITION <input type="checkbox"/>	"Position" drives compliance. However, "personal" power drives commitment.

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Date	Title	Thought
9-Feb-17	IT'S WHAT YOU MAKE IT MEAN	Remember, with everything you experience in life you get to attach the meaning.
10-Feb-17	DON'T BREAK A HABIT, REPLACE IT	A positive approach is to replace a bad habit, rather than just try to eliminate it.
11-Feb-17	RESPONSIBLE AND GET MORE HELP	It's the most focused and responsible people who get the most help from others.
12-Feb-17	NEVER THE SAME THOUGHT TWICE	Capture your ideas and never force yourself to have the same thought twice.
13-Feb-17	DON'T WAIT UNTIL IT LOOKS JUST RIGHT	The most successful people know that the best approach is to get started now.
14-Feb-17	GROW TO THE LIMITS OF LEADERS	To lift others, your leaders need to grow at a faster pace than their people.
15-Feb-17	FEEL COMFORTABLE?	If we really want to grow, feeling comfortable all the time is not the goal we need.
16-Feb-17	MAKE CONTACT, NOT JUST CONTACTS	Invest the quality time to really get to know each other better. Make contact.
17-Feb-17	GOOD PUSHES OUT BAD	Good thinking pushes out bad thinking...don't leave room for the bad thinking.
18-Feb-17	LEAD WITH QUESTIONS NOT ANSWERS	Lead with questions and not answers and others see their own opportunities.
19-Feb-17	PROTECT AND VALUE YOUR TIME	Place a high value on your time and protect it for your most important goals.
20-Feb-17	DO WHAT'S RIGHT FOR YOU	By definition, what a group wants is really an average. Do what's right for you.
21-Feb-17	GUARANTEES EVERYTHING ELSE	Without integrity, other people might have a question on everything you do.
22-Feb-17	LEAD BY EXAMPLE	Leaders have a larger influence on others by their actions than their words.
23-Feb-17	KNOW IT TO THE EXTENT YOU DO IT	Learn something new...look for opportunities to apply it. "Do It" to "Know it."
24-Feb-17	PASSIVE HOPE TO ACTIVE EXPECTATION	We need to believe in ourselves (n/hope) and "expect" a better future (w/action).
25-Feb-17	NEVER COMPROMISE ON PEOPLE	When a pressure for resources is on...resist the pressure to compromise.
26-Feb-17	LEAD FROM THE MIDDLE	The best leaders have the ability to influence their peers (lead from the middle).
27-Feb-17	ELIMINATE "IF ONLY"	Eliminate "If Only" from your vocabulary and "Act in the Present."
28-Feb-17	YOU DON'T GET PAID FOR TIME	Those who just "put in the time" do not advance or get the rewards of their time.
1-Mar-17	YOU BEGIN WHEN YOU THINK IT	Your level and value of your thinking determines what you accomplish.
2-Mar-17	IF YOU KNEW YOU COULD NOT FAIL	Being determined to work as hard and as long as it takes to achieve it.
3-Mar-17	NEVER TAKE AN EXTREME POSITION	Arguing from an extreme position is always a sign of weakness.
4-Mar-17	TURNED ON ABOUT THE JOURNEY TOO	Remember, the journey towards your goals is really "your Life".
5-Mar-17	ALWAYS WORK ON CONTINGENCIES	Have "what if" options ready in case problems are encountered along the way.
6-Mar-17	QUESTIONS WE ASK OURSELVES	What we achieve is connected to the quality of the questions we ask ourselves.

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Date	Title	Thought
7-Mar-17	MORE CRITICISMS YOU WILL RECEIVE	The more success you have, the more criticisms you will receive. Stay objective.
8-Mar-17	GREATER MOTIVATOR THAN FEAR	Pride is the best motivator...motivate a pride in one's work and magic happens.
9-Mar-17	FAILURE TO CHANGE IS FATAL	The biggest failure in life is the failure to change. What is your rate of change?
10-Mar-17	HERE I AM TO THERE YOU ARE	Change your internal dialog from "here I am" to "there you are". It's about them.
11-Mar-17	INFORMATION HAS POWER - SHARE IT	The more you share information, the more you enable others to help you.
12-Mar-17	SAY IT, EXPLAIN IT & SAY IT AGAIN	Always repeat your key messages to power their lasting thoughts.
13-Mar-17	CAN I MAKE A DISTINCTION?	"Can I make a distinction for you?" is a great way to introduce your own thinking.
14-Mar-17	EMPOWERMENT LEADS TO OWNERSHIP	Empower your people to take their own initiative and make decisions.
15-Mar-17	POWER OF SUSTAINED EFFORT	There is power in sustained effort...repeating the right habits day in and day out.
16-Mar-17	VALUES ARE EXPRESSED IN OUR ACTIONS	Values become visible and are expressed by the actions we take every day.
17-Mar-17	MOVE AWAY FROM "MAYBE"	The word "Maybe" has no power...so move to "yes" then "how" and "when".
18-Mar-17	GOOD LEADERS KNOW WHO THEY ARE	Good leaders know who they are and surround themselves with talented people.
19-Mar-17	THAT WHICH YOU RESIST PERSISTS	Ever notice that problems you resist always persist and often get even bigger.
20-Mar-17	POWER OF "FOR EXAMPLE"	People begin to listen more closely when they hear the words "for example".
21-Mar-17	I'D LOVE TO __, BUT I HATE TO __.	I'd love to ____, but I hate to ____ is not something successful people say.
22-Mar-17	MAKE EVERYONE FEEL IMPORTANT	Make others feel important by giving 100% attention to all your conversations.
23-Mar-17	IS THIS THE SIMPLEST WAY?	Before taking a solution forward, always ask "Is this the simplest way to do it?"
24-Mar-17	CONSEQUENCE OF TAKING ACTION	Inspiration is a consequence of taking action...action triggers the inspiration.
25-Mar-17	CONTROL EXISTS ONLY IN THE PRESENT	The past is gone, and our future (and control) comes from what we do right now.
26-Mar-17	RETURN TO YOUR VALUES	Long-term success comes when we live our lives consistent with our values.
27-Mar-17	BUILD RELATIONSHIPS	Our relationships help us grow and we get energized by who we interact with.
28-Mar-17	FOCUS ON WHAT YOU DO BEST	Keep growing your strengths, and work on the key weaknesses that slow you.
29-Mar-17	YOU ARE WHAT YOU SETTLED FOR	Be strong in your choices and you won't be settling for less than you should.
30-Mar-17	MAKES YOU MORE OF WHAT YOU ARE	Money only amplifies what you already are...both in positive and negative ways.
31-Mar-17	WILL TO WIN CREATES THE WAY TO WIN	It is often the "Will" that creates the "Way", and drives you to do the necessary.
1-Apr-17	TWO KEY SKILLS FOR SUCCESS	Invest more time in your Communication Skills and Problem Solving Abilities.

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Date	Title	Thought
2-Apr-17	GET TO THE POINT	Gain more influence by being prepared for what you to say and how to say it.
3-Apr-17	WHAT DO I NEED TO LEARN?	Ask yourself "what do I need to learn?", then take some action to learn it.
4-Apr-17	TEAM IN THE MANAGEMENT TEAM	Create opportunities for discussion and debate to get more team in your team.
5-Apr-17	PERSON YOU WANT TO BE AROUND	Gain more support when the person you would want to be around (all the time).
6-Apr-17	WHAT GETS TRACKED GETS DONE	Track/follow-up other people's commitments to you, and they will achieve more.
7-Apr-17	SEEK THE SMALL IMPROVEMENT	Make small improvements every day and be amazed at the person you become.
8-Apr-17	DECIDE RIGHT WAY WHEN IT HITS YOU	Be strong to decide at once whenever something hits you. Decisions drive pace.
9-Apr-17	FIX IT NOW, FIX IT FAST, FIX IT RIGHT	Your most important problems only get larger with time. Think Now, Fast & Right.
10-Apr-17	REMEMBER, PEOPLE SEE EVERYTHING	Others take notice of more than you think. Remember is "People See Everything".
11-Apr-17	IDEAS AND ACTION	It is the quality of your ideas that drives the quality in your actions.
12-Apr-17	DON'T BE AFRAID TO BE DIFFERENT	Be brave and be different in order to stand out and be successful.
13-Apr-17	THINK BACK TO A SUCCESSFUL TIME	Think back to a successful time. It brings confidence to what you are doing now.
14-Apr-17	KEEP AWAY DISTRACTIONS	The ability to say "No" helps us to keep our focus on the truly important goals.
15-Apr-17	NO POOR GROUPS, JUST POOR LEADERS	"There are no poor groups, just poor leaders". Everything starts with the leader.
16-Apr-17	PEOPLE DON'T FAIL, THEY JUST QUIT	Failure is often a matter of quitting. Just keep at it until you make it happen.
17-Apr-17	DON'T LET PEOPLE TALK YOU OUT OF IT	There are too many people try to pull us down in order to lift themselves up.
18-Apr-17	WHAT YOU DON'T NEED TO KNOW	Decide what you don't need to know and focus on more action on what you do.
19-Apr-17	FEELING OF INCOMPETENCE	Try new things to move forward in life and you'll feel incompetent at first.
20-Apr-17	ARE YOU BEHIND ON YOUR PROMISES?	Our biggest disappointments come from not keeping promises to ourselves.
21-Apr-17	ELIMINATE YOUR INTERNAL OBSTACLES	Most of our obstacles are internal ones and the limitations we place on ourselves.
22-Apr-17	APPROACH IT FROM A NEW ANGLE	View your problems in different ways, and you see more creative solutions.
23-Apr-17	STOP RECONSTRUCTING THE PAST	Don't try to reconstruct the past. Take the learning and move forward.
24-Apr-17	TRANSFORMS A PROMISE INTO REALITY	It is the sum of our commitments that makes "real" what we want in life.
25-Apr-17	STRETCH WITH NEW CHALLENGES	Your people grow faster when new challenges are constantly provided to them.
26-Apr-17	COMPELLING FUTURE CREATES DESIRE	A compelling picture of the future then creates the desire to make it happen.
27-Apr-17	LEADERSHIP REQUIRES ENTHUSIASM	Nothing generates action faster than working with an enthusiastic leader.

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Date	Title	Thought
28-Apr-17	DON'T GET INFECTED BY SUCCESS	Success can reduce the intensity in action that brought the original success.
29-Apr-17	NEVER ARGUE FROM EXTREMES	Anyone finds an extreme point in their favor in any argument.
30-Apr-17	MANAGE TIME IN SMALL SEGMENTS	Think ahead, and manage your time in small segments with specific outcomes.
1-May-17	EXPERTISE AND SUSTAINED EFFORT	A sustained effort on your expertise will get you more of what you want in life.
2-May-17	ROLE MODEL GOOD BEHAVIORS	A fast way to speed your development is role modeling good behavior of others.
3-May-17	WHAT AM I BECOMING?	"What am I becoming?" Don't like the answer...start doing something about it.
4-May-17	LIVE YOUR LIFE WITH DISCIPLINE	The discipline to do the "necessary" helps people succeed where others fail.
5-May-17	NEVER A STRAIGHT LINE TO GOALS	Always some adjustments to make and it's the adjustments that help you grow.
6-May-17	RESPONSIBILITY FOR YOUR ATTITUDE	"I will be happy when...."...is not really taking responsibility for your attitude.
7-May-17	ONE OF THE MOST IMPORTANT SKILLS	Listening helps to learn how best to influence and motivate others around you.
8-May-17	NEVER SAVE THEM FROM THINKING	When leaders give their people the answers they save them from thinking.
9-May-17	GET WHAT YOU EXPECT	To get more out of life, it starts with raising our expectations of what more of is.
10-May-17	EMOTION IS CREATED BY MOTION	Don't feel as excited as you should be...put something in motion (take an action).
11-May-17	LOOK FOR PERSONAL COMMITMENT	Success in any initiative comes from everyone making a personal commitment.
12-May-17	TAKE COMMAND OF YOUR EMOTIONS	Talk to yourself: "Yes, I have a problem (s), so let's begin taking action on it.
13-May-17	HARD WORK, MORE LUCK	Hard work puts you in a position to take advantage of luck (opportunity) today.
14-May-17	FUTURE FOCUSED, BUT PRESENT	Be Present', as the sum of your "present" create the future you have vision.
15-May-17	PROVIDES THE ABILITY TO REFOCUS	Doing some up front planning enables you to quickly refocus as priorities change.
16-May-17	GET THE BEHAVIORS YOU REINFORCE	Follow-up on the commitments of others reinforces their future commitments.
17-May-17	CLEAR ON WHAT YOU WANT AND WHY	When you are clear on what and why, it won't be long until to get what you want.
18-May-17	BUILT UPON DECISIONS AND ACTIONS	Self-Belief is driven by discipline in taking decision/ actions towards your goals.
19-May-17	EXECUTION OF THE FUNDAMENTALS	The successful execute the fundamentals in a very consistent ways (every day).
20-May-17	DELIVER WHAT YOU PROMISE	Why don't you make your #1 habit to deliver what you promise?
21-May-17	KNOW PURPOSE AND REMAIN CALM	People with a strong purpose remain calm / see problems as challenges to grow.
22-May-17	CHARISMA IS NOT A GENETIC THING	Charisma is developed by having a vision and passion around a specific purpose.
23-May-17	THOUGHTS ATTRACT LIFE	Start thinking more about what you want versus just what you currently have.

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Date	Title	Thought
24-May-17	GIFT OF EXPRESSION	People who can express their ideas well will always move forward faster in life.
25-May-17	NOT IMPORTANT ENOUGH YET	"I would like to's..." without action says it is just not important enough yet to you.
26-May-17	PERSONAL GROWTH PLAN?	Without a plan, you will not make your personal growth a priority.
27-May-17	YOU CAN'T FIND TIME, YOU TAKE IT	All successful people put the actions for their key focus areas into their day first.
28-May-17	I MUST GIVE TO RECEIVE	You often receive back in very different ways that will really surprise you.
29-May-17	LIVE LIFE ON YOUR TERMS	Live life on your terms by setting goals and focusing on them each and every day.
30-May-17	DEDICATION IS A HABIT	Dedication is not something we are born with, but a habit we can all develop.
31-May-17	WHAT DO YOU FEED YOUR MIND?	You become what you feed your mind. It starts with what you say to you.
1-Jun-17	MORE TO DO THAN YOU CAN DO	You can't do everything. What decisions are you making on your priorities?
2-Jun-17	RESPONSIBILITY LEADS TO WORTHINESS	We all feel more worthy or valued when take on responsibility and deliver.
3-Jun-17	PEOPLE SAY "YES" EMOTIONALLY	We all say "Yes" emotionally first, then justify our decision with the logic.
4-Jun-17	FAILURE IS DELAY, NEVER DEFEAT	Knowing you will reach your goal, and failure is just one way that did not work.
5-Jun-17	POWER COMES FROM CONCENTRATION	Your ability to concentrate on your key focus areas drives your success.
6-Jun-17	CONFUSE SYMPTOMS WITH CAUSES	Blaming others is really confusing the symptom with the real cause...YOU.
7-Jun-17	LEARN TO GET FROM THE DAY	Learn to get from the day versus through the day...invest in your own growth.
8-Jun-17	SPEND TIME WITH INFLUENCERS	The best people to surround yourself with are people who can influence others.
9-Jun-17	IT ALL STARTS WITH DISCIPLINE	Discipline (doing what's necessary) creates the foundation for our success.
10-Jun-17	CAREFUL OF GOALS/VALUES CONFLICT	If your goals are not consistent with your values, you are always fighting yourself.
11-Jun-17	CAN'T MEASURE WHAT IS NOT DEFINED	Take the time to define your most important outcomes and measure progress.
12-Jun-17	YOU KNOW YOU DID YOUR BEST	The most critical evaluator of your own performance is yourself.
13-Jun-17	DON'T LET PAST EXPERIENCES STOP YOU	You are not your past. In fact, you are what you think, and you can change that.
14-Jun-17	AUTOMATE ONLY AFTER YOU SIMPLIFY	Automating without simplifying helps make inefficiencies more permanent.
15-Jun-17	IMPACT OF UNCHANGED LEADERS	If the leaders are not changing, neither will be the organization.
16-Jun-17	DIFFERENCES INTO OPPORTUNITIES	Differences in your teams generate more creativity in your discussions.
17-Jun-17	DON'T KNOW, ANYTHING WILL DO	If you don't know what you want, anything will really do. That's scary.
18-Jun-17	WON'T TAKE CARE OF ITSELF	An attitude will never stay positive unless continually feed with the positive.

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Date	Title	Thought
19-Jun-17	OUR THOUGHTS ARE OUR CURRENCY	We can accomplish whatever we put our thoughts to. Thoughts are currency.
20-Jun-17	TRAINING - HOW, EDUCATION - WHY	People who learn the why will always lead people who only learn the how.
21-Jun-17	ACT AS IF YOU HAVE NO LIMITS	In reality, there are no limits, but only the ones you create for yourself.
22-Jun-17	ACT WITH PURPOSE	When you actions are consistent with your purpose, you get what you desire.
23-Jun-17	LEARN FROM OTHERS EXPERIENCES	No one can be successful and learn everything on their own.
24-Jun-17	ONE IDEA CAN TRANSFORM YOUR LIFE	We need to continually feed our mind with new ideas to gain that powerful one.
25-Jun-17	ATTITUDE IS A WINDOW TO THE WORLD	Your attitude is really your window to the world and the opportunities there.
26-Jun-17	LISTEN - THE FUEL FOR LEADERSHIP	The more you listen, the more fuel you get motivating others around you.
27-Jun-17	I AM COMFORTABLE AS LONG AS...	"I am comfortable for you to do whatever it takes as long as..." the boundaries.
28-Jun-17	EMOTION ATTACHED TO YOUR VISION	Emotion creates energy, energy drives action. To go faster, attach more emotion.
29-Jun-17	QUESTIONS INVOLVE PEOPLE	Questions invite people to get involved, provide their input, and feel a part of it.
30-Jun-17	BURNING DESIRE	Develop the "why" and picture what you want, and you create the desire to get it.
1-Jul-17	BIT EXTRA CAN MAKE THE DIFFERENCE	Be committed to do the little bit extra that can make all the difference.
2-Jul-17	FIX CAUSE, NOT JUST CIRCUMSTANCES	If you live "at cause", you will create the circumstances that you desire.
3-Jul-17	WRITE IT DOWN TO BE MORE CREATIVE	Write it down and see more synergies between ideas and even bigger ideas.
4-Jul-17	COMMUNICATE AND NETWORK	Everything moves forward with communication. Do it well and move ahead too.
5-Jul-17	EVERYONE AS A PERSON OF INFLUENCE	To gain respect and help from everyone, treat everyone as a person of influence.
6-Jul-17	IN THE DIRECTION OF YOUR PURPOSE	Your purpose is the ultimate criteria on judging the best use of your time.
7-Jul-17	REWARD PEOPLE FOR SMALL STEPS TOO	Recognize small steps and you encourage your team for constant achievement.
8-Jul-17	ADAPT BEFORE OTHERS SEE THE NEED	See the need to adapt and change before others and you gain an advantage.
9-Jul-17	CAN'T GIVE WHAT YOU DON'T HAVE	Just make the decision to be happy. You can't give what you don't have yourself.
10-Jul-17	FEED YOUR MOTIVATION EVERY DAY	Make feeding your motivation a daily habit just like eating. It fuels achievement.
11-Jul-17	OPENS UP MORE POSSIBILITIES	Think in outcomes and see possibilities that other miss...more than one way.
12-Jul-17	WHAT'S GREAT ABOUT THIS PROBLEM?	Ask "What's great about this problem?"; triggers a look at more creative solutions.
13-Jul-17	ABILITY TO EXPRESS YOUR IDEAS	Express your ideas well and others see a way to connect your ideas with theirs.
14-Jul-17	CONTINUE TO REPLAY THE "WHY"	Replaying the WHY fuels your motivation to take on any challenges in the way.

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15-Jul-17	INFO TO STORIES AND EXAMPLES	Use stories and examples in your daily life to share info and influence others.
16-Jul-17	LIFE IS A GAME OF CHOICE, NOT CHANCE	Your focus guides your choices, and your choices create your life...not chance.
17-Jul-17	TENACITY COMES FROM COMMITMENT	People with great tenacity have decided to make the commitment.
18-Jul-17	BOTH SCARE AND EXCITE YOU	If your goals are big enough, they should both scare and excite you equally.
19-Jul-17	PROBLEMS PUSH OUR LIMITS	Big problems drive us to engage resources within us that we never used before.
20-Jul-17	DAYS AROUND YOUR PRIORITIES	Build your day in advance with outcomes connected with your highest priorities.
21-Jul-17	COMPLETELY THERE FOR THEM	When you are "completely there" for others, you make them feel valued.
22-Jul-17	THAT LITTLE EXTRA	It's not the big, but the little; repeated with discipline that makes the difference.
23-Jul-17	MAKE SURE THE DECISION STICKS	Capture the buy-in of the right people up front to make sure decisions stick.
24-Jul-17	SPECIFIC WITH YOUR COMPLIMENTS	To make a stronger impact, be as specific as you can be with your compliments
25-Jul-17	STAY AHEAD OF CHANGE	Invest the time to think ahead and you will stay ahead of the change around you.
26-Jul-17	DON'T LET OTHERS STEAL YOUR DREAMS	Anything is possible with the desire to discipline yourself to do the necessary.
27-Jul-17	TURN OFF THE REPLAY BUTTON	Turn the past replay button off, and focus all your attention on NOW and action.
28-Jul-17	OWN SOURCES OF MOTIVATION	Need to continually find our own sources of motivation, and not rely on others.
29-Jul-17	ADVERSITY PRODUCES OPPORTUNITIES	There are always more opportunities coming from adversity than you think.
30-Jul-17	WEALTH IS BETWEEN YOUR EARS	To increase your wealth, look at developing yourself (between the ears) first.
31-Jul-17	WITH STORIES AND EXAMPLES	People always remember the story or example, and then recall information.
1-Aug-17	FOCUS ON REWARD AND NOT RISK	First focus on the reward and not the risk or you won't see all the potential there.
2-Aug-17	AS EGO GROWS, POTENTIAL GOES	When ego grows, people stop working hard on their own development.
3-Aug-17	GROWTH COMES FROM DISCOMFORT	Learn to live outside your comfort zone and you will never stop growing.
4-Aug-17	PUT YOURSELF IN A POSITION TO WIN	Develop yourself, do your preparation and take risks to position yourself to win.
5-Aug-17	FIND A PURPOSE YOU ARE CRAZY ABOUT	Find a purpose in your life that you are crazy about and totally enjoy what you do.
6-Aug-17	LOSERS SAY I WISH, WINNERS SAY I WILL	Develop a "will" attitude, and magical things happen to people this attitude.
7-Aug-17	PROACTIVE WITH PEOPLE DECISIONS	Address them fast and more solutions are often available with a better outcome.
8-Aug-17	USE THE POWER WITHIN YOUR TEAM	Find ways to get input from everyone and use the full power within your team.
9-Aug-17	THOUGHT PLUS DRIVE = POWER	Thought and action combine together to create more power than just the one.

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Date	Title	Thought
10-Aug-17	FANTASIZE TO GET WHAT YOU WANT	Fantasize and engage your emotions...see the possibilities to get what you want.
11-Aug-17	WHY DO YOU FEEL THAT WAY?	Ask "Why do you feel that way?", and get to the source of the behavior.
12-Aug-17	ADVERSITY IS A CALL TO GREATNESS	The challenges we face calls upon abilities that we didn't think were inside us.
13-Aug-17	CAPTURE IT TO MAKE IT HAPPEN	Capture your dream, write it down, and give your dream a focus every day.
14-Aug-17	POWER OF A COMMITTED DECISION	Without commitment, decisions are not really decisions, but preferences.
15-Aug-17	POWER TO INFLUENCE OTHERS	The foundation of your power to influence others is in being positive first.
16-Aug-17	YOUR PERSONAL GROWTH GOALS?	Give your personal development a focus and establish your own growth goals.
17-Aug-17	VISION THAT EVERYONE BELIEVES IN	Powerful visions have everyone seeing their role in helping to deliver them.
18-Aug-17	PEOPLE YOU WANT TO ATTRACT	Be specific in whom you want to attract, and take more action to attract them.
19-Aug-17	REALISTIC OPTIMIST	Don't take action, and your optimism is not real. A realistic optimist takes action.
20-Aug-17	EVERY LEADER IS IN "SHOW" BUSINESS	You people notice everything, and your words and behavior set the direction.
21-Aug-17	CUSTOMERS DETERMINE THE CULTURE	Your value proposition and customers determine the culture you need.
22-Aug-17	COMPARED TO YOUR POTENTIAL	Comparing yourself to the competition sets limits on yourself.
23-Aug-17	HOW DO YOU FEED YOUR CREATIVITY	Feed your creativity and see new and better ways to achieve what you want.
24-Aug-17	SEE WHEN OUTSIDE THE FRAME	You need to step back and gain perspective to see the picture clearly.
25-Aug-17	RESPOND	A good definition of responsibility is the ability to respond (take ownership).
26-Aug-17	BUY STOCK IN YOURSELF	Why not buy stock in yourself...because you are a good investment.
27-Aug-17	DEVELOPED THROUGH STUDY	Many study to learn "how". The successful study also to grow their "why".
28-Aug-17	ACCOUNTABLE FOR YOUR HAPPINESS	Never "If ____ would act different, I would be happier." No, it's your choice.
29-Aug-17	WHAT'S YOUR INNER DIALOGUE?	Are you telling yourself that you can do it, or that you can't do it?
30-Aug-17	LAW OF DIMINISHING INTENT	Every day you delay taking action, your motivation weakens. Take action today.
31-Aug-17	INSPIRED AND UNINSPIRED	Inspired: see opportunities everywhere. Uninspired: blinded by their beliefs.
1-Sep-17	COMFORTABLE WITH WHO YOU ARE	You are never comfortable with who you are without always developing yourself.
2-Sep-17	BELIEFS DETERMINE ACTIONS	Your beliefs determine what opportunities you will see and actions you take.
3-Sep-17	WHERE SUCCESS IS FOUND	It's in preparation where success is found, and preparation enables luck.
4-Sep-17	MAKES IT WORTH IT FOR YOU	Find what will make it worth if for you, and you've just found your key to success.

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Date	Title	Thought
5-Sep-17	ATTITUDES ARE SOMETHING YOU SHARE	Be positive and you will always have an attitude "worth" sharing.
6-Sep-17	DON'T BE A VICTIM OF CIRCUMSTANCE	When we lack goals in our lives, we are really a victim of circumstance.
7-Sep-17	ENOUGH MOTIVATION TO GET STARTED	To take the needed action, just develop enough motivation to get started.
8-Sep-17	BIG DREAM AND COMMIT	You get the most out of life by dreaming big and then committing to your dream.
9-Sep-17	RAISE YOUR LEVEL OF THINKING	People achieve only to the limits of their thinking. Raise your thinking today.
10-Sep-17	IF OTHERS OVERREACT - STAY CALM	Control your emotions and it gives you an advantage to control the situation too.
11-Sep-17	BEGINS WHEN SELFISHNESS ENDS	True happiness begins when we become less selfish and more caring of others.
12-Sep-17	FOCUS ON YOUR "BEST" CONTRIBUTION	Focus on the contribution adding the most value and you always make an impact.
13-Sep-17	FOLLOW THE TRACKS OF OTHERS	If you do (habits) as other successful people, you will get the same results.
14-Sep-17	MANAGE YOUR BRAND (REPUTATION)	Our brand is shown by how we behave in relationships and honor commitments.
15-Sep-17	SPECIFIC FOCUS TAKES YOU FURTHER	With a specific focus, you make better choices on how you use your time.
16-Sep-17	CONSTANTLY TEST NEW IDEAS	Stay the same and everyone else goes right by you. Always be testing new ideas.
17-Sep-17	WATCH OUT FOR COLD CONFLICT	With cold conflict, people avoid talking about the issues and teamwork suffers.
18-Sep-17	REGARDLESS OF...YOU MAKE IT HAPPEN	"Because of" people make excuses, "Regardless of..." people make it happen.
19-Sep-17	TRUE TO YOURSELF	Live with integrity (with consistent values) and you are always true to yourself.
20-Sep-17	NOT DEPENDENT ON CIRCUMSTANCES	Attitude shouldn't be an outside thing...based on circumstances. It's a choice.
21-Sep-17	COMPLAIN ABOUT PROBLEMS	Have you ever noticed that whatever you complain about only gets worse?
22-Sep-17	SELF-DISCIPLINE IN ACTION	A great way to look at persistence is that it is self-discipline in action.
23-Sep-17	PAST YOUR LEVEL OF COMPETENCE	Keep developing yourself, and you will never rise past your level of competence.
24-Sep-17	HOW WELL IS YOUR FUTURE DEFINED?	Define your future in such detail that it drives your daily actions and habits
25-Sep-17	SEEK OUT NEW CHALLENGES	Continued new challenges drive your passion to even higher levels each time.
26-Sep-17	WHAT IS YOUR DOMINANT THOUGHT?	Power is your dominant thoughts always focused on your most important goals.
27-Sep-17	IMPRESS UPON, NOT JUST TO IMPRESS	Be a great role model for others. Impress upon versus just impress.
28-Sep-17	SUFFER FROM POSSIBILITY BLINDNESS	A positive attitude prevents possibility blindness. See opportunities everywhere.
29-Sep-17	BELIEVE VERSUS FEEL	Very often a strong positive belief will overpower on negative feeling.
30-Sep-17	HELP OTHERS THINK THINGS THROUGH	Help them and they can use a similar approach the next time without you.

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Date	Title	Thought
1-Oct-17	APPLY AND SHARE YOUR LEARNINGS	When one teaches, two learns. Both apply and share your learnings.
2-Oct-17	GREATEST RISK IS TO PLAY IT SAFE	Risk taking puts you more in the driver's seat than playing it safe behind others.
3-Oct-17	DO IT	Real personal power comes from taking ACTION...until you make it happen.
4-Oct-17	ARE YOU WILLING TO BE DIFFERENT?	Break away from the masses and take on challenges others are not willing to.
5-Oct-17	LANGUAGE OF EVERY LOSER	The best way to spot a loser is to listen for the words "I'll Try".
6-Oct-17	GET THERE, ACT LIKE YOU BELONG	Think that you can do it, and when you get there...act like you belong.
7-Oct-17	RECOGNITION APPEALS TO THE EGO	Too much recognition early on in their success appeals too much to their ego.
8-Oct-17	ASK PEOPLE HOW THEY GOT THERE	Ask others what enabled them, and you see the habits you need to develop now.
9-Oct-17	MANAGE LIFE OR LIFE MANAGES YOU	Goals help you manage the right choices or are you letting your life manage you?
10-Oct-17	SKILLS OF SUCCESS ARE LEARNABLE	Start by building the discipline in you to learn the skills you need for your success.
11-Oct-17	CHALLENGE IS IN DOING, NOT KNOWING	When learning anything new, ask yourself how to put that knowledge into action.
12-Oct-17	REMINDED OF OUR FULL POTENTIAL	One definition of success is achieving a worthy goal that uses our full potential.
13-Oct-17	IF YOU ONLY HAD HALF THE TIME	Think "How would I do it if I only had half the time?" and you get more creative.
14-Oct-17	ASK FOR FEEDBACK AND TAKE ACTION	Have you noticed that weak people are often afraid to ask for feedback?
15-Oct-17	WHAT'S YOUR IMAGE OF LEADERSHIP?	Great leaders develop leadership image, and it drives their behaviors and habits.
16-Oct-17	IT IS ALL ABOUT HOW YOU RESPOND	What happens to you and how you respond is what makes up your life.
17-Oct-17	GOALS WORTHY OF YOUR TALENTS	Are your goals truly worthy of your talents?...or are you coasting through life?
18-Oct-17	BETTER CHOICES CREATE MORE SUCCESS	With a clear focus you can make better choices and create even more success.
19-Oct-17	EXPANDS TO ONE'S LEVEL OF COURAGE	People use their talents and abilities to the level of their courage.
20-Oct-17	REAL WEALTH IS BETWEEN YOUR EARS	Thoughts create the possibilities, and disciplined thoughts action the possibilities.
21-Oct-17	HOW MUCH...AND BY WHEN	More money arrives sooner when you get more specific in your money goals.
22-Oct-17	FIRST WHO, THEN WHAT AND HOW	A good "What" with the wrong "Who" never creates the right "How".
23-Oct-17	CHANGE INSIDE TO ENJOY OUTSIDE	Too many people look for outside circumstances to change their own situation.
24-Oct-17	EQUAL OPPORTUNITY EMPLOYER	Everyone gets the same amount of time. Do you invest or spend your time?
25-Oct-17	RECOGNITION IS A POWERFUL DRIVER	Recognition is a great way to boost a person's passion and performance.
26-Oct-17	COURAGE OF ACCOUNTABILITY	The courage to be accountable is a strong driver of achievement and happiness.

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Date	Title	Thought
27-Oct-17	NO ACTION - YOU'RE JUST PRETENDING	Many people say to themselves or others "I'm going to....", but never take action.
28-Oct-17	VISION AND FOCUS	Real power is having a long-term visions with short-term actions that deliver it.
29-Oct-17	TELL THE WORLD WHO YOU ARE	Are your behaviors showing the world the person you want them to know?
30-Oct-17	WHEN YOU ADD MEANING	People with a strong self image attach positive meanings to their circumstances.
31-Oct-17	METRICS PRECEDE SUCCESS	How you measure success often brings more urgency to the actions that create it.
1-Nov-17	SEE YOURSELF AS YOU COULD BE	Seeing yourself as you could be can generate the energy to go make it happen.
2-Nov-17	NOTES ABOUT THE PEOPLE YOU MEET	Surprising but true; a very small comment remembered is appreciated the most.
3-Nov-17	TROUBLE WHEN YOU DON'T PREPARE	Many don't have the discipline to prepare. Do it and always be ahead of others.
4-Nov-17	INPUT TRANSLATES INTO OWNERSHIP	People who provide input into initiatives take more ownership of delivering them.
5-Nov-17	YOU HAVE TO TAKE RISKS TO GROW	If you are not growing fast enough, look for and take more risks.
6-Nov-17	ONE THING TO COUNT ON: CHANGE	The top skills for today's world is leading change and being adaptable to change.
7-Nov-17	WHAT YOU PICTURE, YOU CAN ACHIEVE	A strong picture creates a powerful focus and opportunities become more visible.
8-Nov-17	LISTEN AS IF YOU NEED TO TEACH IT	You listen better when your purpose is to teach others what you have learned.
9-Nov-17	IMAGINE YOUR LIFE AND GROW INTO IT	Imagine a life you can grow into versus one you are growing out of.
10-Nov-17	STAY A STUDENT	What we continually learn helps us exploit the opportunities that come our way.
11-Nov-17	DECISIONS ARE MADE AND KEPT DAILY	When you make a decision, always determine right away how you will keep it.
12-Nov-17	TAKE CONTROL OF YOUR LIFE	In life, you get to control more of your circumstances when you have goals.
13-Nov-17	IT'S JUST A DECISION	Everything you do in life comes back to a decision you made or didn't make.
14-Nov-17	GO WHERE THE EXPECTATIONS ARE HIGH	Go where the expectations are high in order to reach the potential inside you.
15-Nov-17	LEARN FROM IT OR KEEP LIVING IT	Without taking the learnings, you keep re-living those past bad experiences.
16-Nov-17	I COULD HAVE TOO, IF I WOULD HAVE...	The saying of unsuccessful people: "I could have too, if I would have..."
17-Nov-17	WORDS HAVE MEANING AND IMPACT	Words have meaning and make an impact on the people you talk with every day.
18-Nov-17	COMMAND AND FOLLOW IT	A great view of discipline is that it is giving yourself a command and following it.
19-Nov-17	ACCOMPLISH WHAT YOU BELIEVE	Beliefs drive actions, and we only take actions to the limits of our beliefs.
20-Nov-17	EXERCISE YOUR CREATIVITY	Why not spend a few minutes each day thinking "what if?" and "how could?"
21-Nov-17	TOTAL FOCUS ON THE TASK AT HAND	Give 100% to the task at hand, and you always make faster progress.

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Date	Title	Thought
22-Nov-17	GAME PLAN VERSUS GUESS PLAN	You can accomplish more with a game plan versus a guess (what's next) plan.
23-Nov-17	ACTIONS DRIVE ATTITUDES	Good attitudes often come from taking action and seeing results of those actions
24-Nov-17	STRETCH TO DISCOVER POTENTIAL	If you are not stretching yourself, you will never know your true potential.
25-Nov-17	BE A LITTLE UNREASONABLE	It often takes doing what others are not prepared to do that makes us successful.
26-Nov-17	GET GOOD AT MARKETING YOURSELF	Marketing is showing our value to others in ways they see the benefits to them.
27-Nov-17	WHAT WILL YOU DO WITH SUCCESS?	What legacy will you leave behind by using the success you achieve?
28-Nov-17	BIG DREAMS/ ACTION ATTRACT BIG	Big dreams and big action will attract the big people who will help you achieve it.
29-Nov-17	ASK IS MORE POWERFUL THAN "TELL"	Asking versus telling gives you more information. They say information is power.
30-Nov-17	EXECUTION IS WHAT IT'S ALL ABOUT	Good doers trump good talkers in deliver value that gets rewarded.
1-Dec-17	GOT TO KNOW THAT YOU HAVE IT	Know the greatness inside you and you will begin to use more of it.
2-Dec-17	PREPARED WHEN OPPORTUNITIES COME	Personal development prepares you for the opportunities that come your way.
3-Dec-17	DETERMINED BY YOUR THINKING	The quality in your thinking drives the quality in your actions and your results.
4-Dec-17	LIFT YOUR ATTITUDE	Lift your attitude and you often see the same problem in a solution way.
5-Dec-17	100% RESPONSIBILITY FOR YOUR LIFE	Blame is basically giving up responsibility of your life to others. Not good!
6-Dec-17	OUTCOME OF ANY STRATEGY IS RESOLVE	Resolve is the disciplines we accept in order to execute the strategy.
7-Dec-17	ALIGNMENT OF WORDS AND ACTIONS	The people you trust in life are the people who do what they say.
8-Dec-17	WHAT'S INSIDE DRIVES THE OUTSIDE	To change our outside world, we need to change our inside world first.
9-Dec-17	DEDICATION AND DISCIPLINE	Dedication drives effort required and discipline keeps the focus for achievement.
10-Dec-17	SAME FACTS - DIFFERENT RESPONSE	We look at the world and situations in different ways and respond differently.
11-Dec-17	REAL IMPACT IS IN BEING ONE-ON-ONE	You one-one-one time is when you go deeper on your key topics for more impact.
12-Dec-17	FEED YOUR SUB-CONSCIOUS MIND	Are you feeding your sub-conscious mind a powerful picture of what you want?
13-Dec-17	PROBLEMS COME TO TEACH US	Problems comes to teach us and helps us speed our own development.
14-Dec-17	LIVE YOUR VALUES UNDER STRESS	Character is the ability to live out your values, and even under stress.
15-Dec-17	BUILD SOCIAL SKILLS FOR SUCCESS	We all need the ability to get in and out of difficult conversations in positive ways.
16-Dec-17	NEVER ON WHAT YOU DON'T WANT	What slows your success is thinking what you don't want versus what you do.
17-Dec-17	POWER OF A GOOD STORY	A good story stays with you far longer than a few good facts.

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Date	Title	Thought
18-Dec-17	SOMETIMES IT IS GOOD TO SLEEP ON IT	Sleep time is when you can give your sub-conscious mind a problem to work on.
19-Dec-17	ATTITUDES BUILD YOUR CULTURE	Changing attitudes and changing cultures requires a top-down leadership focus.
20-Dec-17	WHEN YOU SEE YOUR POTENTIAL	What potential is inside me that I am currently not doing anything about?
21-Dec-17	ROAD TO THE HEART IS THE EAR	You connect with others when you really listen and give them your full attention.
22-Dec-17	RESPONSIBILITY CREATES FREEDOM	Responsibility is not a burden, but a freedom...that creates even more freedom.
23-Dec-17	LEAD YOURSELF FIRST	You have a credibility issue if you are not doing what you are asking others to do.
24-Dec-17	BUILD MOTIVATION BY TAKING ACTION	The very step of taking action creates the motivation to then complete the task.
25-Dec-17	WHO YOU NEED TO BE	Ask who you need to be in order to connect and inspire those who you meet.
26-Dec-17	FUTURE IS NOTHING BUT POSSIBILITIES	Anything can happen and we are the creator of those possibilities.
27-Dec-17	PRIORITIZATION AND BALANCE	There is always too much to do and everything in life has to have balance.
28-Dec-17	USE THE HEART AND THE HEAD	An emotional/intellectual link is always more powerful to inspire action in others.
29-Dec-17	CHANGE IS THE ONLY CONSTANT	Think of change as a constant and be worried if things are not changing enough!
30-Dec-17	FROM WILL POWER TO PULL POWER	Pull power comes from thinking of the benefits you will gain by doing it.
31-Dec-17	LEADERS FOCUS ON WHAT COULD BE	Managers focus on making work what is, and leaders continues on what could be.
1-Jan-18	TURN BIG TASKS INTO SMALL TASKS	Smaller tasks look more achievable, and consistent action drives achievement.
2-Jan-18	WHAT'S YOUR NEXT CHALLENGE?	When we lack challenges, we become bored and suddenly take far less action.
3-Jan-18	PRACTICE BEFORE YOU FORGET	Strive to put into practice what you learn soon after you first learn it.
4-Jan-18	ONCE YOU COMMIT, THE HOW COMES	Your make a big difference when you commit before fully understanding the how.
5-Jan-18	TAIL ON OUR STRENGTHS	Our strengths can become a weakness if taken to an extreme. Creates a tail.
6-Jan-18	PAID FOR MANAGING TROUBLE	The higher you climb the larger the trouble you need to manage.
7-Jan-18	SHOW OTHERS THEIR POTENTIAL	Companies grow faster when the people are motivated to use their potential.
8-Jan-18	PEER-TO-PEER ACCOUNTABILITY	When team members feel accountable to each other performance improves.
9-Jan-18	INDICATOR OF SOMETHING WRONG	Constant delays is an indicator something is wrong...with people or processes.
10-Jan-18	LEARN SOMETHING FROM EVERYONE	Everyone brings different talents. Uncover them and then make them your own.
11-Jan-18	ELIMINATE THE FEAR OF FAILURE	The needed action you take will reduce your fear and move you forward.
12-Jan-18	FIND WHAT YOU LOOK FOR	People with positive expectations end each day with more achieved than others.

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Date	Title	Thought
13-Jan-18	BUT PUTS DOWN A THOUGHT	Use the word "but" and you are really putting down the other person's thought.
14-Jan-18	SHOW HOW EVERYONE CONTRIBUTES	Show your people how each of them contributes to achieving the team's goals.
15-Jan-18	CLEAN UP OUR OWN ACT FIRST	Our own development inspires others to interact with us in a different way.
16-Jan-18	WE GET PAID FOR VALUE, NOT TIME	We get paid for the value we bring, not the time we put in.
17-Jan-18	PLAY "SMALL" BECAUSE OF THEIR FEARS	Face your fears and commit to take action anyway, and choose to play "Tall".
18-Jan-18	FROM ACQUAINTANCES TO FRIENDSHIPS	The power of networking comes by moving from acquaintances to friendships.
19-Jan-18	REMEMBER, YOUR BOSS HAS A BOSS	Understand the expectations your boss is given by his or her boss first.
20-Jan-18	WHY SELF-ANALYSIS IS IMPORTANT	People close to you often don't like to tell you the truth. Need your own analysis.
21-Jan-18	LIVE IT TO TRANSFER IT TO OTHERS	Keep your self-development strong and set the goal to always live it yourself first.
22-Jan-18	BASED ON HOW YOU SERVE OTHERS	Success is not about how well others serve you, but how well you serve others.
23-Jan-18	KEEP A FOCUS ON YOUR POTENTIAL	Your potential is probably the single most powerful motivator you can have.
24-Jan-18	TEAM OF DIFFERENT LIFE EXPERIENCES	Differences will drive more team creativity and even better solutions.
25-Jan-18	HARDSHIPS HELP YOU BECOME BETTER	Hardships builds our character stronger and that really make us a better person.
26-Jan-18	DRIVE CHANGE WHEN PEOPLE THINK	When you get people thinking, they begin to change...and not until you do.
27-Jan-18	NO EXCUSE IS ACCEPTABLE	An excuse is like a hole in a dam. It only becomes larger unless it is plugged up.
28-Jan-18	SELL YOUR IDEAS	Communicate the passion and belief behind your ideas to sell them to others.
29-Jan-18	FILTER - STRENGTH OR A WEAKNESS	Successful people have a filter that is in tune with their passion.
30-Jan-18	ONE WHO MAKES THINGS HAPPEN	A great reputation to have is "the one who makes things happen" (achievement).
31-Jan-18	DISCIPLINE OPENS UP YOUR POTENTIAL	More discipline into your life and behind your dreams opens up your potential.
1-Feb-18	PEOPLE NOT HOLDING BACK	With everything out in the open, it is much easier to resolve any issues.
2-Feb-18	DON'T BE SEDUCED BACK	When you are seduced back by comfort, you are really giving up your dreams.
3-Feb-18	BELIEVE IT TO ACCOMPLISH IT	Start by building the belief in yourself to the size of what you want to accomplish.
4-Feb-18	FORGET THE EXCUSES	You can either make excuses or results...just can't do them both at the same time.
5-Feb-18	MAINTAIN YOUR MOTIVATION	A great attitude attracts the help of others to maintain your motivation naturally.
6-Feb-18	NOTHING IS STOPPING YOU, BUT YOU	Take 100% responsibility for your thoughts/feelings, and nothing can stop you.
7-Feb-18	BUILD YOUR REPUTATION EVERY DAY	Picture the reputation you would like to have and take action each day to build it.

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Date	Title	Thought
8-Feb-18	REVIEW YOUR GOALS DAILY	Reviewing your goals daily helps keep your focus on what's most important.
9-Feb-18	CAN'T WAIT FOR IT TO END	With controversy, you often can wait for it to end to drive the movement forward.
10-Feb-18	MOVE FROM "KNOW IT" TO "DO IT"	Some say "I already know that"...but they often don't do it and gain the benefit.
11-Feb-18	FOCUS ON "BEING" VERSUS "HAVING"	A focus on "Being" drives you to grow and be the best person to "Have".
12-Feb-18	MORE OF WHAT AND LESS OF WHAT	Think through what you to do more of and less of and start doing/not doing.
13-Feb-18	COMMITTED TO ACHIEVE	Without commitment we only have desires. Commitment turns them into reality.
14-Feb-18	PLAN DETAILED ENOUGH TO...	Plans detailed enough to drive the right level of alignment in the team.
15-Feb-18	PUT THE FOCUS ON OTHERS	Whenever your feel down, you probably have all your focus on yourself.
16-Feb-18	RESPONSIBLE TO VERSUS FOR	When you are "Responsible To", you support versus just give the answer.
17-Feb-18	WHAT IS YOUR UNIQUENESS?	Unless you exploit your uniqueness, you will always appear average to others.
18-Feb-18	DON'T JUST THINK - DO!	Success comes by taking our thoughts into action, and only action creates results.
19-Feb-18	COURAGE TO BE WHO YOU ARE	There's so much pressure to be "one of the group". Have the courage to be you.
20-Feb-18	EASY TO DO, BUT ALSO EASY NOT TO DO	All the habits for success are easy to do, but also easy not to do.
21-Feb-18	ILLUSION OF SECURITY	By not taking any risks, you are really only creating an illusion of security.
22-Feb-18	LEAVE BEHIND AN IMPACT	Success comes from serving others. That creates value and leaves an impact.
23-Feb-18	WHEN PRESENTED VISUALLY	A picture often helps people to link the information to their own experiences.
24-Feb-18	LEARN FROM THE EXPERTS	Use the learnings from experts to provide more focus on your important goals.
25-Feb-18	HABITS MAKE OR BREAK YOU	Success in creating a habit is based on the reasons why the habit is important.
26-Feb-18	COURAGE IS A QUALITY YOU DEVELOP	Courage is taking action on the unknown, and action is the fuel for your courage.
27-Feb-18	KNOW SELLING BY KNOW BUYING	Know what motivates others to buy and your learn how you need to sell.
28-Feb-18	CONSEQUENCES MAINTAIN BEHAVIORS	Praise behaviors inside boundaries and have consequences for those outside.
1-Mar-18	YOU DETERMINE YOUR ATTITUDE	"I will be happy when...." is a way of surrendering your attitude to others.
2-Mar-18	RETURN ON WHAT YOU PLANT	"You only get out - what you put in". You only get a return on what you plant.
3-Mar-18	ENERGY FOR THE COMMITTED TO	When energy is low, commitment is low. Focus on your commitment first.
4-Mar-18	WHERE PEOPLE COMPLAIN	See people complaining, and you have found an opportunity to improve things.
5-Mar-18	URGENT DRIVES OUT IMPORTANT	When urgent drives out important, we take a reactive versus proactive approach.

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Date	Title	Thought
6-Mar-18	BIGGEST CHALLENGE IN LIFE	Our biggest challenge is to quiet that voice inside us and take the action anyway.
7-Mar-18	ENGINE THAT POWERS OUR LIVES	A strong purpose provides the power behind what we do and accomplish.
8-Mar-18	MARRIED WITH DISCIPLINE AND ACTION	Affirmations married with discipline and action have tremendous power.
9-Mar-18	CREATE VERSUS COMPETE	Compete and you are reactive follower. Create and you are a pro-active leader.
10-Mar-18	MAKE OTHERS FEEL IMPORTANT	Employees who feel important rise to face any challenges/problems in their way.
11-Mar-18	STARTING NOW "I WILL"	Change your "Should" to a "WILL" and you get the feeling of commitment.
12-Mar-18	VISION = THE FUTURE YOU CAN CREATE	A great way to look at the word vision is that it is the future you can create.
13-Mar-18	FACE CHALLENGES VERSUS AVOID THEM	Avoid the challenges, and you end up facing in the wrong direction.
14-Mar-18	INTERESTED IN OTHER'S INTERESTS	The best way to create friends is to be interested in the other's interests.
15-Mar-18	FROM OBJECTIVES TO COMMITMENTS	Objectives feel "trying to reach it", where commitments feel "must be done".
16-Mar-18	HAPPENED VERSUS WHO YOU ARE	What happens to you is not who you are. Stay true to you no matter what.
17-Mar-18	GROW OR MILKING RELATIONSHIPS?	Keep growing your key relationships and you don't take anyone for granted.
18-Mar-18	TARGET THE SOLUTIONS	Keep a focus on solutions, and you always keep a positive approach to problems.
19-Mar-18	APOLOGIES DON'T COST YOU ANYTHING	Never forget that there is a great deal of power that lies in apologies.
20-Mar-18	COLLABORATION POWERS CHANGE	Real collaboration from everyone can make change part of team's culture.
21-Mar-18	STORIES CAPTURE PEOPLE'S ATTENTION	Stories grab people's attention, which means they are now fully listening to you.
22-Mar-18	NOT LACK OF TALENT, LACK OF TEAM	Teamwork delivers more success than having just a collection of talented people.
23-Mar-18	EXPLOIT YOUR UNIQUE ABILITIES	Those who discover their unique abilities and put them to use, are successful.
24-Mar-18	THEY HAVE THE ANSWERS	True leaders get their "buzz" by helping their people see solutions on their own.
25-Mar-18	NO GROWTH WITHOUT CHANGE	Think that change = growth, and you will be more positive about it.
26-Mar-18	NOT CAUGHT UP IN PRAISE/CRITICISM	The most successful people don't let both praise or criticism consume them.
27-Mar-18	IT IS UP TO YOU	Never surrender leadership of your life (your career) to others. It's up to you.
28-Mar-18	DREAMS START WITH SMALL STEPS	It is not the size of steps (actions), but constant action that achieves your dreams.
29-Mar-18	GIVE VALUE WITH EVERY INTERACTION	Share some information or experience with others in every interaction you have.
30-Mar-18	TURN OFF YOUR AUTOMATIC PILOT	Changes in our thinking leads to changes in our actions.
31-Mar-18	TIME UPFRONT, PAYS OFF LATER ON	Teams with a shared "why" will then work with greater teamwork on the "how".

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Date	Title	Thought
1-Apr-18	BLAME MAKES YOU A FAILURE	Only those who don't take responsibility and blame others are the real failures.
2-Apr-18	LOOK PAST THE FAULTS OF OTHERS	Seeing the good in others will bring out more of the "good" in them.
3-Apr-18	PERSONAL TRANSFORMATION ATTRACTS	Think of personal transformation as growth. Grow and you attract more help.
4-Apr-18	WHO NEEDS ENCOURAGEMENT	Feeling low , why not help someone who needs some encouragement.
5-Apr-18	WE ALL KNOW HOW, JUST NEED TO DO	We need to be reminded of just how important discipline is for our success.
6-Apr-18	BRING THE FUTURE TO THE URGENT	Bring the "future to the urgent" with a strong focus/action on the important.
7-Apr-18	GRATITUDE DRIVES OUR HAPPINESS	You are never truly happy unless you step back and be grateful for what you have.
8-Apr-18	MOTIVATED AND EXTERNALLY FOCUSED	The truly successful people are internally motivated and externally focused.
9-Apr-18	PAINT THE PICTURE FOR OTHERS	Painting a picture enables others to understand our ideas faster.
10-Apr-18	NO EXCUSES MINDSET	Excuses are the result of not taking full ownership or making a full commitment
11-Apr-18	DEFINE YOU OR OTHERS DO IT FOR YOU	Don't let the others determine who you by not having a direction of your own.
12-Apr-18	HONORING COMMITMENTS EMPOWERS	We feel good when we set a goal to always keep our commitments.
13-Apr-18	LIVE A LIFE WORTH INVESTING IN	Invest in your future, and others will see you as a good investment to help.
14-Apr-18	PUT INTO ACTION UNDER PRESSURE	People show their true colors (values) when they are under pressure.
15-Apr-18	PRESCRIPTIONS BEFORE DIAGNOSIS	Invest more time in listening to not created prescriptions before diagnosis.
16-Apr-18	LIVE BY YOUR WORD	Credibility with yourself is always measured by how well you live by your word.
17-Apr-18	MAGIC OF DISCIPLINE	Everyone can get the magic. Just add discipline to what you want most today.
18-Apr-18	QUALITY THINKING TO QUALITY ACTION	Invest quality time in possibilities, and you change your life with quality actions.
19-Apr-18	RESULTS DRIVEN AND PEOPLE FOCUSED	Business success (the results) is only achieved by the great work of its people.
20-Apr-18	EVERYTHING IS REALLY ABOUT PEOPLE	Functional skills are needed, but people skills are what is absolutely necessary.
21-Apr-18	TAKE IT DOWN TO THE HABITS LEVEL	New strategies/plans require us to take it down to the habits level for success.
22-Apr-18	IMAGINE YOURSELF LIVING IT	Build your "why" by imaging the life you want and the passion will build to get it.
23-Apr-18	TIME TO BUILD GREAT RELATIONSHIPS	The greatest enjoyment in our lives come from the relationships we have built.
24-Apr-18	ACTION TODAY TO CREATE TOMORROW	We have to take action now (today) in order to create the tomorrow we want.
25-Apr-18	LEAD PEOPLE AS THEY "CAN BE"	Focus on your people's potential and look for all different ways for them to use it.
26-Apr-18	EARN THE TRUST OF OTHERS	Earn the trust of others and you will enjoy more teamwork towards your success.

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Date	Title	Thought
27-Apr-18	EMOTION CAN BE A POWERFUL DRIVER	When we feel the passion (emotion), the once impossible now seems possible.
28-Apr-18	KEY ABILITY IS RESPONSIBILITY	Look for it, embrace it, and you and your business will grow faster.
29-Apr-18	LIFE WORKS WHEN YOU WORK ON YOU	You are a reflection of your behaviors. New thoughts drive new behaviors.
30-Apr-18	CHANGE AT AN INDIVIDUAL LEVEL	Organizational change is the sum of all the individual changes in the key people.
1-May-18	LUCK FAVORS THOSE WHO PREPARE	Preparations often enables us to see opportunities we didn't see before.
2-May-18	CONNECT WITH OTHERS AT THEIR SPEED	You see this with experts...they explain too quickly and don't bring people along.
3-May-18	OTHERS NOT KNOWING THE DIFFERENCE	Should others always see in your face that you are having a bad day?
4-May-18	ADAPT OR BE LEFT BEHIND	How we adapt to a changing world helps us see opportunities before others.
5-May-18	WRITE A REPUTATION GOAL	Your reputation shows up before you, with your past habits/behaviors defining it.
6-May-18	GOOD GRASP OF THE TRADEOFFS	Invest the time to understand the tradeoffs before making your key decisions.
7-May-18	YOUR ATTITUDE IS SIMPLY A CHOICE	You shape your world around you based on the attitude you chose to take.
8-May-18	FORGIVE OTHERS TO CLEAR YOUR MIND	Forgiving others clears your mind to think more of your own future and success.
9-May-18	GOOD ENOUGH SELDOM IS	Always ask yourself: "How can we do this better the next time?"
10-May-18	IN ME VERSUS HAPPENS TO ME	Life is what happens inside you first as you and choose how to treat the world.
11-May-18	WHAT YOU CAN'T INFLUENCE	Focus on what you can influence: You at your best is the best influence on others.
12-May-18	ACHIEVE SUCCESS WHEN YOU DELIVER	The commitment to deliver can be your most powerful trait for your success.
13-May-18	TREAT EVERYONE AS INDIVIDUALS	Everyone has a different personality and is motivated in different ways.
14-May-18	PREPARATION PART OF THE PASSION	Successful people do their preparation and make it part of their passion.
15-May-18	HOLD ON TO WHO YOU ARE	Understand who you are so your behaviors always stay true to your values.
16-May-18	HELP PEOPLE KNOW WHAT'S POSSIBLE	Sometimes you people need extra encouragement to "try" the possible.
17-May-18	PATH TO WEALTH	Serving customers well creates repeat sales and that is the path to wealth.
18-May-18	EXPECT THE BEST TO GET THE BEST	If you don't really believe, you will not take the necessary actions to achieve it.
19-May-18	LESSON WITH EVERY CHALLENGE	Hidden in every challenge is the opportunity to learn a lesson to achieve more.
20-May-18	ADAPT THE FUNDAMENTALS	Adapt and use your fundamentals (your strengths) in new and innovative ways.
21-May-18	GAIN PERSPECTIVE	Grow yourself past your current challenges and look at them in a different way.
22-May-18	YOUR POWER IS IN TODAY	Your future is only impacted by what we do today. What's on your schedule?

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Date	Title	Thought
23-May-18	CALM IS WHAT MANAGES CHANGE	How calm do your leaders remain as while working through the change?
24-May-18	SO THAT YOU KNOW YOU CAN	Why not try it once...and if you can do it...you know you can for the next time.
25-May-18	RELATIONSHIPS DRIVE YOUR SUCCESS	No one is successful on their own, and it is our key relationships that enable it.
26-May-18	KEEP THE TEAMWORK IN A CRISIS	Teamwork is always a combination of individual and team commitment.
27-May-18	PAY FOR EVERYTHING WITH YOUR TIME	Time is never free, so what is the value you place on your time?
28-May-18	LOVE THE CHALLENGES	You gain more opportunities when others notice how you dealt with challenges.
29-May-18	COURAGE TO FACE UNCERTAINTY	Have the courage to try something new, take risks and be a little uncomfortable.
30-May-18	LEADER'S PACE	An organization's pace really comes from the pace of their leader. Your pace?
31-May-18	FROM I "GOT TO" TO I "GET TO"	Why not invest more time in your passions and create an "I Get To" life.
1-Jun-18	YOUR MENTORS ARE EVERYWHERE	Your mentors help you see the possibilities, where you thought there were none.
2-Jun-18	ABOUT TO SAY WORTH IT?	Someone makes you angry... ask yourself, "Is what I am about to say worth it?"
3-Jun-18	FIRST STEP IN ANYTHING IS TO BEGIN	Find that first step (the action) in everything you want to accomplish.
4-Jun-18	FAITH IN YOURSELF COUNTS THE MOST	Focus on building the faith in yourself, and then nothing will seem impossible.
5-Jun-18	DETAILS ENABLES CONSISTENCY	No one can achieve consistent successful results without an attention to details.
6-Jun-18	LITTLE THINGS MAKE BIG IMPRESSIONS	Little things can make a big impression, as it showed that you had "cared".
7-Jun-18	LACK OF TIME IS ALWAYS AN EXCUSE	It's about what your time is focused on, and the discipline to keep that focus.
8-Jun-18	CONTINUOUSLY REVIEW YOUR FOCUS	Continuously review your focus to say "yes" to the "right" things.
9-Jun-18	GIVE UNCONDITIONALLY	Give to others without any conditions and the world pays you back in other ways.
10-Jun-18	TO BE GREAT, BE WITH GREAT PEOPLE	Focus on associating yourself with people you would like to be like.
11-Jun-18	MAKE THE NECESSARY CONNECTIONS	In our fast paced world, the right connections are everyone needs to focus on.
12-Jun-18	MAKE THE MOST OF YOUR ABILITIES	Use your abilities by surrounding yourself with people having abilities you don't.
13-Jun-18	PEOPLE WANT TO MAKE AN IMPACT	Give your best people new challenges, as they want to make a big impact.
14-Jun-18	FAILURES ARE OUR BEST TEACHERS	Learn from your failures and you gain insights that create your future successes.
15-Jun-18	REPLACE A HABIT OR BEHAVIOR	The very best way to break a habit is to replace it, versus just trying to break it.
16-Jun-18	DIFFICULT THING IS TO BELIEVE	Build your belief big enough to match the size of what you want to achieve.
17-Jun-18	LIVE UP TO YOUR COMMITMENTS	Honoring your commitments is a habit that will help you in all parts of your life.

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Date	Title	Thought
18-Jun-18	EMBRACE RISK AND MANAGE IT	Embrace risk, manage it, and it will be your friend versus your enemy.
19-Jun-18	UNCOVER IT FOR THEMSELVES	The right coaching can be much more powerful than just providing the answers.
20-Jun-18	FIRST THING YOU SELL IS YOU	Remember, it is often your ACTIONS and not your words that sell YOU to others.
21-Jun-18	YOU WILL BE WHOM YOU SEE	To change your behaviors, first decide to change the way you see yourself.
22-Jun-18	TAKE ACTION AND MAKE CHOICES	Life is not something to observe, but to live. Make choices and act on them.
23-Jun-18	BUY-IN DOES NOT REQUIRE CONSENSUS	Total consensus is not needed before moving forward with key initiatives.
24-Jun-18	AND, WHY NOT ME	As yourself...WHY NOT ME?, and start taking action on it today.
25-Jun-18	POTENTIAL LEARNING MOMENTS	What new people will you meet and what could you learn from them?
26-Jun-18	GET IT OUT OF THEIR HEADS	Find ways to get everyone engaged and use the full brainpower in the room.
27-Jun-18	INVISIBLE MEANS OF SUPPORT	Without a focus, your sub-conscious mind doesn't know what to do. Give it one.
28-Jun-18	FEAR ROBS YOU OF YOUR POTENTIAL	Every successful person has learned to act in the face of fear to achieve success.
29-Jun-18	YOU JUST GOT TO MOVE ON	Moving on is the way we position ourselves to move forward.
30-Jun-18	DECISIONS FAST, CHANGE THEM SLOW	The successful make decisions fast and change them slow. Keeps the direction.
1-Jul-18	GROW BY ADMITTING YOUR MISTAKES	Successful people just admit their mistake and keep moving forward.
2-Jul-18	LIFE TAKES PASSION	A life lived well takes passion, as passion is the fuel to use your potential.
3-Jul-18	RESPONSE TO CIRCUMSTANCES	In whatever circumstances you face, you have a choice on how you respond.
4-Jul-18	EASY AND DIFFICULT AT THE SAME TIME	All successful people have created the discipline to make the easy less difficult.
5-Jul-18	IS YOUR PACE SUSTAINABLE?	Find that right balance and you will not only achieve success, but enjoy the trip.
6-Jul-18	HOW YOU TURN THE LIGHTS ON	Your passion (the light) is a powerful driver of your focus and action.
7-Jul-18	REAL VERSUS IDEAL ORGANIZATIONS	Use 'Reality' as a base to start with and then drive the changes added.
8-Jul-18	LEAD BY INFLUENCE	To be a better leader, develop your communication/influencing skills further.
9-Jul-18	BUILD RAPPORT BEFORE YOU NEED IT	Build rapport with others, and in return, they will help you when the need arises.
10-Jul-18	STAND FOR SOMETHING	If you don't stand for something, you will fall for anything...and lose support.
11-Jul-18	AVOID THE BLINDERS	Seeing the opportunities? If not, build the belief to take those blinders off.
12-Jul-18	WHAT CAN I LEARN FROM THIS?	When we face any challenge, ask yourself; What can I learn from this?
13-Jul-18	SEE THE WORLD AS YOU ARE	You see the world on what you have become so far. Grow more to see more.

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Date	Title	Thought
14-Jul-18	HELP OTHERS SEE WHAT THEY WANT	The very best leaders help their people see what they really want.
15-Jul-18	TWO MOST POWERFUL WORDS - 'I AM'	I am' are the two powerful words that are a predictor of what you will become.
16-Jul-18	TO KNOW AND NOT DO	Know and not do is a problem. Successful people not only know it, but also do it.
17-Jul-18	TAKE FUN OFF THE BACK BURNER	People who put FUN on the front burner recharge their energy to achieve more.
18-Jul-18	BRIDGES ACROSS THE ORGANIZATION	People who trust each other will share information versus holding onto it.
19-Jul-18	FOCUS IS ABOUT LESS CHOICE	Less choice means that you will be able to take faster decisions and action.
20-Jul-18	WHAT YOU DO ON A DAILY BASIS	The sum of the daily disciplines enables us to achieve what we want.
21-Jul-18	MAKE MONEY BY SOLVING PROBLEMS	Success in business is all around solving your customer's problems.
22-Jul-18	USE YOUR POWER OF INFLUENCE	Consider the other person's situation and your influence with them will grow.
23-Jul-18	BRING THE BEST IN ALL SITUATIONS	It's about bringing your best even when you don't really feel like it.
24-Jul-18	CULTURE TRUMPS STRATEGY	A good culture can create a good strategy...and can also execute it well too.
25-Jul-18	WHO YOU ARE WITHOUT IT	You could say that money only magnifies who you are (both good and bad).
26-Jul-18	PERSON YOU WANT TO ATTRACT	Powerful goals attract the people into your life that can help you the most.
27-Jul-18	PRAISE TO PEOPLE'S PREFERENCES	Unique praise is one of the most powerful motivators you can use with others.
28-Jul-18	CAN BE A BARRIER TO PROGRESS	if you are afraid of the new, it will always be a barrier to your progress.
29-Jul-18	SOMETHING IN THAT NOTHING	Being able to see something in what others thought was nothing.
30-Jul-18	RUN WITH THE RIGHT CROWD	We often grow the fastest when we invest time with people we can learn from.
31-Jul-18	LEADERSHIP IS ABOUT THE QUESTIONS	Questions always challenge others to think and answers save them from thinking.
1-Aug-18	KNOW IT WHEN YOU TEACH IT	There's an old saying that goes "you really know it, when you teach it".
2-Aug-18	BEST REVENGE IS GREAT SUCCESS	Revenge takes the focus off you and on others. Focus on YOUR success.
3-Aug-18	HOW POSITIVE IS YOUR LANGUAGE?	Which person would you provide more help to...a positive or a negative person.
4-Aug-18	PREPARE HARD, DELIVER EASY	Have the discipline to do the right preparation. Prepare hard, deliver easy.
5-Aug-18	SPECIFIC, OBSERVABLE, MEASURABLE	Change requires new behaviors with results specific, observable, and measurable.
6-Aug-18	IGNORE IT, MORE INTENSE IT GETS	Fight the urge to 'put it off', and address your feelings or problems ASAP.
7-Aug-18	LEARN A GREAT DEAL BY OBSERVING	You will be amazed how much you can learn by observing others.
8-Aug-18	UNDERSTAND WHAT MOTIVATES YOU	Find the different ways to motivate yourself and achieve more each day.

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Date	Title	Thought
9-Aug-18	TO WHAT HAS YOUR ATTENTION	It is easy for our attention to drift away from what is important to just the urgent.
10-Aug-18	CONVERT TALENT INTO SUCCESS	it is only through leadership that the talent is converted into team success.
11-Aug-18	WHAT WOULD IT LOOK LIKE?	The more detailed the picture of what you want...the stronger your target.
12-Aug-18	DEVELOP PEOPLE FROM THE INSIDE OUT	Fundamental growth comes from creating more powerful beliefs in your people.
13-Aug-18	IT SHOULD BE THEIR IDEA	When it is their idea or solution, they bring more ownership to implementing it.
14-Aug-18	CHANGE IS ACCELERATING	You understand a lot with the question: Is change accelerating in your company?
15-Aug-18	SENSE OF CONSISTENCY	One of the biggest complaints from employees is their boss is not consistent.
16-Aug-18	FUTURE STARTS NOW	When the successful get a great idea, they take action on it right away.
17-Aug-18	LEADING AND MANAGING THE WHY	The most successful leaders focus their energy on building/maintaining the WHY.
18-Aug-18	PARTICIPATE - TO BE IN THE TEAM	Drive full participation in the team so everyone feels they are IN the team.
19-Aug-18	THANK THEM FOR THEIR TIME	Ask a busy and productive person for their time...always thank them for it.
20-Aug-18	DIFFERENCE IN SKILLS IS SMALL	Skills help success, but our mindset is the driver and difference for our success.
21-Aug-18	SECURITY IS IN THE ABILITY TO DELIVER	Security is more about your power to produce (take action) than avoiding risk.
22-Aug-18	PEOPLE AROUND YOU	A leader's success is driven by the quality of people he or she surrounds them.
23-Aug-18	WINNERS EXPECT THE BEST	A good approach to life is to expect the best and prepare for the rest.
24-Aug-18	SPOT A PROBLEM, BRING A SOLUTION	Always bring ideas for solutions whenever spotting any problems.
25-Aug-18	UNCERTAINTY OF OPPORTUNITY	Opportunity is something different, and something different brings uncertainty.
26-Aug-18	STUDY STRETCHES THE MIND	Learning new things helps us to believe in new things and to see new things.
27-Aug-18	THINK ABOUT YOUR LEGACY	A legacy is really built upon the pursuit of your dreams. What are your dreams?
28-Aug-18	DEVELOP YOUR CURIOSITY	Develop your curiosity to gain better rapport and influence with others.
29-Aug-18	CHANGE OR YOU MAY NEVER CATCH UP	If you don't change, you will soon be left behind others and miss opportunities.
30-Aug-18	ACCOUNTABLE FOR THEIR BEHAVIORS	Be a strong and hold people accountable for behaviors as well as performance.
31-Aug-18	SEPARATE YOURSELF FROM THE CROWD	What makes you unique is tied to you using your full potential.
1-Sep-18	WE LIVE UP TO OUR EXPECTATIONS	High expectations for yourself challenges you to grow and live up to them.
2-Sep-18	WHAT ARE YOUR SEPARATORS?	To get ahead in life you have to have the courage to be different. Your separators!
3-Sep-18	SET YOUR AUTOPILOT CORRECTLY	Habits are an autopilot. Make sure your habits are targeted on what you want.

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Date	Title	Thought
4-Sep-18	FACE REALITY SOONER THAN LATER	For a more successful life, choose to face the reality sooner rather than later.
5-Sep-18	GET TO THE WHO	Get to the WHO in order to get the ownership of getting it done.
6-Sep-18	LISTEN YOUR WAY TO DRIVE CHANGE	Listening helps to have the people feel part of the change.
7-Sep-18	REMIND YOU WHAT IS IMPORTANT	How could you remind yourself every day of what is most important to you?
8-Sep-18	SLOW DOWN WITH THE SERIOUS	Notice that leaders slow down when saying something serious. Keeps attention.
9-Sep-18	FOCUS ON THE OTHER PERSON	The goal should be to help the other person feel good about themselves.
10-Sep-18	KNOW YOUR LIFE'S PURPOSE	Have you invested the time to think about it and define your life's purpose?
11-Sep-18	DEAL WITH SURPRISES	Ask yourself "what if" questions, and be better prepared to deal with surprises.
12-Sep-18	WHAT YOU LEARN INTO ACTION	Have a thirst for knowledge...and a drive to put it into action right away.
13-Sep-18	WHAT YOU PUT IN, YOU CAN TAKE OUT	The more into your development, the more you can use for your achievement.
14-Sep-18	COURAGE TO LIVE FOR THE LONG-TERM	Have the courage to take the daily actions that will yield long-term benefits.
15-Sep-18	WEEDS GROW FAST	Negativity is everywhere, and it can grow just like weeds. Address it right away.
16-Sep-18	LISTEN YOUR WAY TO SUCCESS	Listen and you will always be learning something that you can use in the future.
17-Sep-18	WE ALL HAVE THE CHOICE	Keep the choice: Create your own circumstances to stay in the driver's seat of life.
18-Sep-18	ENTHUSIASM DRIVES MOTION	Emotion is enthusiasm driving motion and fuels your culture to achieve more.
19-Sep-18	ONLY RELEASES POWER WHEN USED	Knowledge only has power when you do something meaningful with it.
20-Sep-18	REPEAT BEHAVIORS THAT WORK	People only repeat behaviors that work for them...so look deeper on the why.
21-Sep-18	IN HOW YOU WILL CHANGE	Take your goals down a level in how you will change to achieve them.
22-Sep-18	ENTERTAIN TO PERSUADE	I'll bet you have never seen a boring person with great persuasion skills.
23-Sep-18	WE ARE ALWAYS SMARTER THAN ME	People who get ahead in life never try to do it all on their own...it's a team effort.
24-Sep-18	KNOW WHERE TO GO FOR HELP	Build a network of people willing to help and in turn you will help them too.
25-Sep-18	REPETITION BRINGS RETENTION	Invest the time for repetition on those important areas of your self-development.
26-Sep-18	EVERY DAY PRINCIPLE	When you say "I know I need to, but....." focus your discipline every day to do it.
27-Sep-18	BECAUSE WE WILL KEEP GOING	We need to love what we are doing or want to achieve so we will not quit.
28-Sep-18	HOW YOU RECOGNIZE SUCCESS?	Investing time to define success for yourself is an important to focus your time.
29-Sep-18	GET COMFORTABLE MAKING DECISIONS	For a more success, get comfortable making decisions. Decisions drive direction.

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Date	Title	Thought
30-Sep-18	WORTH TAKING A RISK FOR	Why not build a vision of your future life that's worth taking a risk for!
1-Oct-18	SO WHAT? TEST	You have ideas that you think are great at first and then someone says "so what?"
2-Oct-18	EASIER WHEN YOU ARE NOT GUESSING	Leadership is about asking the right questions. Easier when you aren't guessing.
3-Oct-18	RATE OF LEARNING > RATE OF CHANGE	The world is changing at a faster pace, and so should be our development too.
4-Oct-18	DETAILS BRING YOUR STORIES TO LIFE	Bring your communications to life by adding the right details to your stories.
5-Oct-18	CREATES A SENSE OF CALM	Keep a sense of urgency to do the required earlier and remain more calm.
6-Oct-18	LOSE IT TO GAIN IT	Decide to give up (lose) in order to make time available for what we want to gain.
7-Oct-18	THOUGHT TO BELIEFS TO BEHAVIORS	You need to change your thinking to make dramatic changes in your achievement.
8-Oct-18	LEVEL OF THINKING DRIVES THE MONEY	Invest in a deeper level of thinking to drive the actions that will make it happen.
9-Oct-18	WHAT'S YOUR RATE OF INNOVATION?	If we don't change (innovate), we quickly get behind and never use our potential.
10-Oct-18	COMMITMENT TO CLIMB	Make a commitment to climb and grow to overcome any challenges in your way.
11-Oct-18	LESSONS IN EACH MISTAKE	Look for the lessons in each mistake as it always helps you move forward faster.
12-Oct-18	CONDITION YOUR SUB-CONSCIOUS	Condition your sub-conscious mind by visualizing your goals as completed.
13-Oct-18	INFLUENCE MUST BE EARNED	You gain influence by how you honor your commitments and interact with others.
14-Oct-18	EMOTION SUSTAINS THE CULTURE	An emotional link drives and sustains a culture more than an intellectual link.
15-Oct-18	WHAT IT TAKES TO DISCOURAGE YOU	Being discouraged only slows down the action we know we need to take.
16-Oct-18	BEST IS YET TO COME	A great attitude is created by thinking "the best is yet to come."
17-Oct-18	IT IS ABOUT APPLYING WHAT WE KNOW	Take action right away on what you learn, and make that a habit.
18-Oct-18	SIMPLE CHALLENGES THINKING	It is often your simple questions that challenge your people's thinking the most.
19-Oct-18	SET YOUR SIGHTS HIGH ENOUGH	Make sure you set your goals high enough to see the larger opportunities!
20-Oct-18	CRITERIA IN YOUR DECISION MAKING	Start by defining your criteria for your decisions and make better ones faster.
21-Oct-18	ONLY ONE COMPARISON IS IMPORTANT	Your one only true comparison that should drive you is your potential.
22-Oct-18	LIMITATIONS AND POSSIBILITIES	Both limitations and possibilities are there. It's what you choose to look for.
23-Oct-18	COMMIT IT TO WRITING	How do you know what you think until you write it down. Commit it to writing.
24-Oct-18	ACTION STARTS WITHIN YOU	Trigger your own motivation and don't wait for others to do it for you.
25-Oct-18	VISION BEYOND WHERE YOU ARE	Move from seeing only what you are doing to what you could be doing.

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Date	Title	Thought
26-Oct-18	CRITICIZE BEHAVIOR, NOT THE PERSON	Criticize the person, and he or she may miss the learning. Address the behavior.
27-Oct-18	CAN OTHERS RELY ON YOU?	Your commitment is one of the reasons why people either trust you or not.
28-Oct-18	WISH OR EXPECT THINGS TO GET BETTER	Wishes are not powerful enough. When we expect, we are full of more action.
29-Oct-18	GET OTHERS TO USE THEIR TALENT	High performing teams have leaders who get everyone to use their talents.
30-Oct-18	FIND PEOPLE WHO CAN HELP YOU	Focus today on helping others and finding those that can help you.
31-Oct-18	CONSTRAINTS CAN DRIVE INNOVATION	The constraints placed on you can really drive your creativity (innovation).
1-Nov-18	YOU CAN'T HELP BUT DO IT	The repeated programs your sub-conscious in ways that you can't help but do it.
2-Nov-18	ALWAYS REINFORCE THE BOUNDARIES	Boundaries are a parent or leader's most important to reinforce good behaviors.
3-Nov-18	CHANGE YOU TO CHANGE THE REST	Don't expect others to change. Changing yourself with change others around you.
4-Nov-18	ALL STARTED SOMEWHERE	We picture the successful as they are today, but they all started somewhere.
5-Nov-18	ASSUMPTIONS REFLECT REALITY	The best start to strategy building is to aggressively challenge your assumptions.
6-Nov-18	DESIRE TO PROVE YOUR WORTH	Always consider the wise saying of under promise and over deliver.
7-Nov-18	KEEP YOUR OWN BOUNDARIES	To keep your integrity, make sure your establish and keep your own boundaries.
8-Nov-18	ACHIEVEMENT BUILT ON CHARACTER	Whatever you achieve in life is really built on your character.
9-Nov-18	PLACE TO LOOK IS INSIDE	Don't blame outside. Look inside and take 100% personal responsibility for you.
10-Nov-18	WHAT YOU SEEK SEEKS YOU	When others know what you are seek, they see how helping you helps them too.
11-Nov-18	ATTITUDE IS SOMETHING YOU CONTROL	Attitude is 100% in your control. Keep a great attitude as it powers a great life.
12-Nov-18	DIFFERENT SET OF CIRCUMSTANCES	With different circumstances, we might have behaved in similar ways.
13-Nov-18	DESIRE TO MAKE A DIFFERENCE NOW	Success comes faster when "I will do it when..." becomes NOW.
14-Nov-18	SELF-ESTEEM - IT CAN BE MAGICAL	A high self-esteem powers great achievement...it triggers the magic within you.
15-Nov-18	YOUR APPROACH DETERMINES YOU	Your approach to problems determines what you will accomplish.
16-Nov-18	LEARN HOW TO QUIET YOURSELF	Quiet your mind to see more clearly the issues/ideas surrounding your decisions.
17-Nov-18	IMAGINATION CREATES DESTINATION	Imagination helps you to create the destination that challenges your potential.
18-Nov-18	BOTH HI-TECH AND HI-TOUCH	Truly successful leaders use technology as just an enabler and not the solution.
19-Nov-18	PASSION FUELS INFLUENCE	Your visible passion for the topic will fuel your influence with others.
20-Nov-18	KNOW YOU WILL	What you achieve with what you know is more about knowing you will (Belief).

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Date	Title	Thought
21-Nov-18	NO COMPROMISE AT ANY PRICE	By not compromising, behaviors become more consistent and integrity grows.
22-Nov-18	GAIN AUTHORITY BY GIVING IT AWAY	Delegating outcome extends your authority within the organization.
23-Nov-18	NOT STOPPING AT THE FIRST OBSTACLE	Size of the obstacles you encounter is equal to the size of success you target.
24-Nov-18	MANAGE RISK VERSUS AVOID RISK	Remember to manage versus avoid risk, and you will accomplish more too.
25-Nov-18	SEE REALITY AND SEE SOLUTIONS	True optimists see the world as it is. They just see more possibilities than others.
26-Nov-18	DON'T EXPECT OTHERS TO ADAPT	When we adapt a little to others, others will often adapt a little to us.
27-Nov-18	ASK WHAT MATTERS MOST	Leaders need to ask about what matters most, and do that by being prepared.
28-Nov-18	BALANCE THE IMPORTANT / URGENT	Find the best way for you to keep the important in the front of you each day.
29-Nov-18	BELIEVE ABOUT YOU	Focus on growing your self-esteem and add fuel to anything you decide to do.
30-Nov-18	TAKE AWAY THE EXCUSES	When clear outcomes are visible to everyone...commitment grows in everyone.
1-Dec-18	RESULTS SPEAK FOR THEMSELVES	The successful don't tell others what they are doing, others see it for themselves.
2-Dec-18	ONE COMMENT MAKES A DIFFERENCE	It makes sense to choose our words more carefully and make the right impact.
3-Dec-18	VAGUE TARGETS DRIVE VAGUE RESULTS	The key word to taking ownership of your world is clarity. Vague creates vague.
4-Dec-18	SUCCESS IS NOT CONVENIENT	Accept a little inconvenience in the present and get what you want in the future.
5-Dec-18	IDEAS WORK IF YOU WORK THE IDEAS	Next time you get a good idea, decide right away on what action you can take.
6-Dec-18	MAKE SENSE OF UNCERTAINTY	One of the most important skills for leaders is to make sense of uncertainty.
7-Dec-18	GREATEST CHOICE: THE IMPORTANT	Your choice of what is important is framing all the choices you make every day.
8-Dec-18	MAKE FRIENDS WITH YOUR PAST	Move on and focus on the present and end up creating the future you want.
9-Dec-18	KNOW THE ANSWER, BUT NOT LIKING IT	You may not like it, but you know it is the right thing to do. Take action now.
10-Dec-18	VICTIM OR VICTOR OF CIRCUMSTANCE	We determine to be either a victim or victor by our response to circumstances.
11-Dec-18	REMEMBERED FOR?	Our lives go by so quickly these days...What do I want to be remembered for?
12-Dec-18	COVERING FOR A MISTAKE IS A MISTAKE	You reveal your character to others in how you deal with your mistakes.
13-Dec-18	DEBATE THE OBVIOUS	Bring your assumptions up to date. Wrong assumptions drive wrong results.
14-Dec-18	INFLUENCE BEYOND YOUR ROLE	Create influence beyond your job description and you will achieve more success.
15-Dec-18	WORST PAIN IS REGRET	Pain is usually only temporary unless it is the pain of regret...it's the worst pain.
16-Dec-18	WILL OR CAN?	Many people CAN, but only the people with the WILL follow-through to achieve.

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Date	Title	Thought
17-Dec-18	MEMORIES NEVER EXCEED DREAMS	When your memories exceed your dreams, you have lost using your potential.
18-Dec-18	LISTEN FOR THE OBSTACLES	Listen to your people, as they often highlight obstacles you need to help remove.
19-Dec-18	WELL ENOUGH TO TEACH IT	Know it well enough to teach it, and you will also take more action on it too.
20-Dec-18	CLEAR HONEST PICTURE OF OURSELVES	One of the most difficult things in life is to create a honest picture of ourselves.
21-Dec-18	MOTIVATE LIFE-LONG LEARNING	Motivate others to be a life-long learner and their life will never be dull.
22-Dec-18	LEADERS STEP UP FROM MANY PLACES	In the middle of crisis situation you will see people step up and lead the way.
23-Dec-18	AUTHENTICITY FEEDS TRUST	Be yourself. When you are authentic, you always create more trust with others.
24-Dec-18	INCREASE YOUR LIFE EXPERIENCES	The more you grow your life experiences the better your judgment becomes.
25-Dec-18	MORE IMPORTANT THAN MODESTY	Being honest with yourself (abilities) will drive more action than being modest.
26-Dec-18	AS CREATIVE AS YOUR IMAGINATION	The more we use our imagination, the more creative solutions we will see.
27-Dec-18	SELL YOURSELF BEFORE YOUR VISION	Sell yourself naturally, by the way you live. Others then will listen to your vision.
28-Dec-18	ONE CRITICAL THING I COULD DO	What is the one critical thing I can do that would help you to be more successful?
29-Dec-18	KEEP IT IN THE RIGHT CONTEXT	For most circumstances, the right context is framing the action we need to take.
30-Dec-18	LINE BETWEEN WORK AND PLAY	The people who enjoy life understand their passion...when work is also play.
31-Dec-18	FOCUSED, BUT ALSO FLEXIBLE	Nothing is a straight line, so we need to be flexible to action new opportunities.
1-Jan-19	FEED YOUR CREATIVITY	The creative didn't get that way by accident. They constantly feed their creativity.
2-Jan-19	BEING NICE COSTS NOTHING	Costs nothing to be nice, and it attracts more people to you and to help you!
3-Jan-19	ANALYZE SUCCESS AS WELL AS FAILURES	When we replay our successes we reinforce our self-esteem at the same time.
4-Jan-19	EXPAND THE PIE VERSUS CUT THE PIE	In your negotiations, focus on expanding the pie versus cutting the pie.
5-Jan-19	WHAT IS REALLY IMPORTANT TO YOU?	It really makes us think hard, but rewards us with a more fulfilling life.
6-Jan-19	INSPIRE OTHERS BY HOW YOU LIVE	Live your life (your focus and behaviors) in a way that inspires others.
7-Jan-19	DRIVES A LACK OF PREPARATION	Arrogance drives you to do less and preparation and others drive right by you.
8-Jan-19	BOUNDARIES UNLEASH PEOPLE	Clear boundaries provide freedom for our people to unleash their creativity.
9-Jan-19	GAIN OR LOSE WITH THE CHANGE	People get what they expect. In any change, always focus on the gain.
10-Jan-19	FRONT LINE DRIVES BOTTOM LINE	Your people who deal with customers deliver the experience that's remembered.
11-Jan-19	WHAT YOU SAY IS WHAT YOU GET	You could say that we sort of brainwash ourselves by what we repeatedly say.

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Date	Title	Thought
12-Jan-19	DESIRE TO KNOW	The questions we ask after we feel we heard enough reveal the best information.
13-Jan-19	GOALS GUIDE AND DIRECT ACTION	Goals guide and direct daily actions...bringing more meaning to your life.
14-Jan-19	EXCITE PEOPLE TO PERFORMANCE	People who are excited will take faster action...be more creative and committed.
15-Jan-19	CHARACTER SHORTAGE	A character shortage has a bigger impact on performance than a talent shortage.
16-Jan-19	POWER OF LEVERAGING YOURSELF	Leverage is always about influence; so investing in growing your influencing skills.
17-Jan-19	YOUR FUTURE IS CREATED TODAY	Bring the future to the present...by focusing on the action you can take today.
18-Jan-19	DISCIPLINE THE INVISIBLE	The discipline to do your preparation creates success and is not visible to others.
19-Jan-19	ABSOLUTE CLARITY ON THE IMPORTANT	Create the habit to keep absolute clarity on the important and you achieve more.
20-Jan-19	IN WHATEVER YOU DO	Bring an excellence mindset to everything you do...even on what you don't like.
21-Jan-19	HOW YOU LEAVE THE THOUGHT	With every important thought...don't leave it without defining the action to take.
22-Jan-19	IT EVENTUALLY WILL COME OUT	Continually work on your character flaws so they don't come out at a bad time.
23-Jan-19	AS CONVINCING MOM OR DAD	We tend to take a too direct approach and others never feel like it is their idea.
24-Jan-19	ISSUE IS NOT WHAT, BUT WHO	It's often getting the cooperation of others, (the who), to make it happen.
25-Jan-19	WE ALL GO THROUGH TRANSITIONS	We always experience highs and lows that drive us to make some adjustments.
26-Jan-19	WHAT THE PERSON WANTS TO KNOW	Focus on what others want to know versus what you think they need to know.
27-Jan-19	HANDLE OBJECTIONS RIGHT AWAY	The way you handle objections this helps everyone to stay better aligned.
28-Jan-19	LEVEL OF CURIOSITY	It is often your level of curiosity that makes your life more interesting.
29-Jan-19	CREATE LEADERS AT ALL LEVELS	Remember, it is people at the bottom, led well, that deliver the bottom line.
30-Jan-19	PRESSURE IS A WAY OF TESTING US	Making the right choices under pressure is when success is born.
31-Jan-19	FEEL LIKE YOU DO DESERVE IT	Begin thinking from today that I DO DESERVE IT...expect the best and you get it.
1-Feb-19	SENSE OF URGENCY AND ENTHUSIASM	A leader needs to constantly convey a sense of urgency and enthusiasm.
2-Feb-19	ADD DISCIPLINE TO OUR PASSION	A disciplined passion creates desire and sense of urgency to reach our success.
3-Feb-19	NO FORMULA FOR MOTIVATING PEOPLE	Get great at asking the right questions to uncover what motivates your people.
4-Feb-19	IDEA ONLY HAS POWER WHEN SHARED	You see a high performing team by the way they share ideas with each other.
5-Feb-19	PREVIEW OF COMING ATTRACTIONS	Your attitude is a preview of how others will interact with you and make your day.
6-Feb-19	MOTIVATE YOUR PEOPLE TO WANT IT	People who want it will invest all of themselves to then make it happen.

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Date	Title	Thought
7-Feb-19	POSITIVES OUTWEIGH THEIR NEGATIVES	Invest time each day to remind yourself what you are grateful for (the positives).
8-Feb-19	THINK IDEAS ALL THE WAY THROUGH	Think your ideas all the way through and see more opportunities to use them.
9-Feb-19	GIVE PEOPLE AN INPUT INTO DECISIONS	People appreciate opportunities to provide input on decisions that impact them.
10-Feb-19	TAKE THE ACTION TO BEGIN	It is good to recognize or applaud the person who takes the action to start.
11-Feb-19	WORK TO BECOME, NOT TO ACQUIRE	A life is rich, not by the things you acquire, but by people who surround you.
12-Feb-19	ALWAYS HAVE A GREAT OPENING	A great opening grabs the attention of everyone and creates an expectation.
13-Feb-19	BE A PLEASANT SURPRISE	Why not do something different than others or above what was asked for.
14-Feb-19	GAP TO WHAT?	Know your WHAT (potential) and always have a more fulfilling life closing the gap.
15-Feb-19	DIRECTION AND BOUNDARIES	Constantly communicate the direction and provide clear boundaries as well.
16-Feb-19	WHAT WILL OPEN THE LOCK FOR YOU?	A life is often like a combination lock...it often takes one last change to open it up.
17-Feb-19	WHEN THINGS DON'T GO WELL	Our true character is revealed to others when things are not going well for us.
18-Feb-19	THINK IT INTO REALITY	Remember, your thinking is a preview to the reality you will create for yourself.
19-Feb-19	REASONS DRIVE YOU	If you are not achieving at the pace you would like, then look at your reasons first.
20-Feb-19	KNOWLEDGE AND CONFIDENCE	Your confidence helps you take action with the knowledge you have gained.
21-Feb-19	ENCOURAGE VERSUS THREATEN	Both can work, but only encouragement works for the long-term.
22-Feb-19	EVERYTHING IS A STEPPING STONE	Obstacles are just learning steps that help take them to the next level.
23-Feb-19	WHAT'S KEY IS WHO YOU PROMOTE	Promote people who deliver AND live/demonstrate the right values to others.
24-Feb-19	FLEXIBLE ENOUGH TO ADAPT	Stay focused on what you want, and adapt your approach until you achieve it.
25-Feb-19	FOCUS MINUS INTERRUPTIONS	Effectiveness is really based on your focus and how you reduce the interruptions.
26-Feb-19	MESSAGES ARE DRIVEN BY ACTION	People need to see actions linked to messages or think of them as empty words.
27-Feb-19	HOLD UP THE LIGHT TO OTHERS	You set the standard and the direction of the behaviors you will see in your team.
28-Feb-19	FEELING YOU ARE UNWILLING TO FEEL	Your growth comes when you are willing to take action and feel the feeling.
1-Mar-19	MASTERS OF PEOPLE SKILLS	As people skills grow, so do opportunities to influence and drive more change.
2-Mar-19	DID TODAY REALLY MATTER?	There's a great question to ask yourself at the end of each and every day.
3-Mar-19	HOW FAST DOES BAD NEWS TRAVEL?	Bad news that is hidden cannot be acted upon, as visibility always drives action.
4-Mar-19	OBVIOUS, BUT NOT EASY	Skills for success are obvious (focus, discipline, determination, etc.), but not easy.

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Date	Title	Thought
5-Mar-19	WE BECOME WHAT WE THINK ABOUT	With such a face pace to life, most people don't invest the time to think.
6-Mar-19	IT MUST BE FACED TO BE CHANGED	Before you can change anything, you first must face it versus avoid it.
7-Mar-19	HAVE A STRONG SENSE OF DIRECTION	Remember, direction drives achievement and of what you really want.
8-Mar-19	WHAT DO YOU BASE YOUR CHOICES ON?	Where your focus your day is driven by your choices...and that becomes your life.
9-Mar-19	NOT MESMERIZED BY THE FANCY STUFF	It's the obvious versus the fancy stuff that powers our leadership success.
10-Mar-19	MOVE BEFORE YOU ARE READY	When you see an opportunity, make the move before you are ready and adjust.
11-Mar-19	YOU CAN'T NUMBER CRUNCH CULTURE	Great leaders understand people and takes an emotional view on the culture.
12-Mar-19	KEEP CAPACITY, DON'T OVER-COMMIT	Flexibility is an advantage, so keep some capacity to be flexible when required.
13-Mar-19	WITH PEOPLE YOU WANT TO BE LIKE	Being with these people will speed your growth and soon you will be like them.
14-Mar-19	WHEN THE WORLD IS WINNING	When you take 100% responsibility you win and get to create the life you want.
15-Mar-19	CURRENT RESULTS FROM PAST ACTIONS	Therefore, the power in your future is what you do from right now!...Today.
16-Mar-19	WHAT COULD YOU BE WRONG ABOUT?	Many problems we face are often the result of wrong or out of date assumptions.
17-Mar-19	CHALLENGES TO TEST YOUR LIMITS	Inside the challenges you face is the power to release your potential.
18-Mar-19	WHY WAIT?	The best question to ask ourselves is WHY WAIT? If we know...start doing!
19-Mar-19	EGO GROWS, POTENTIAL GETS AWAY	When ego grows too quickly, people slow their development and their future.
20-Mar-19	ATTENTION IS A PRECIOUS ASSET	Your ability to focus your attention on what you want powers your success.
21-Mar-19	HELP MORE, JUDGE LESS	When catch yourself judging, ask yourself this question: How can I help them?
22-Mar-19	IT'S WHY POWER, NOT WILL POWER	When you have a strong WHY, you won't need as much WILL power anymore.
23-Mar-19	DON'T HAVE THE SAME VALUES	The best teams include people who share the same core values.
24-Mar-19	BE RELAXED IN THE BIG MOMENTS	Preparation enables you to feel relaxed when you encounter the big moments.
23-Aug-25	CREDIBILITY IS A GIFT FROM OTHERS	When we do what we say, we get the gift of credibility from others.
24-Aug-25	FIX IT BETWEEN YOUR EARS FIRST	When we make the world within us right, the world outside becomes right.
25-Aug-25	PERFORMANCE CREATES SECURITY	You have never seen a lazy person who feels secure.
26-Aug-25	WE NEVER FORGET OUR BEST TEACHER	We never forget the people who make us think and feel in deeper ways.
27-Aug-25	NO DECISION IS A DECISION	Not making a decision sets a direction that is not within your control.
15-Mar-54	BE ACCOUNTABLE TO YOURSELF	Everything great that happens begins with us taking personal responsibility first.

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Date	Title	Thought
16-Mar-54	GOALS PUSH YOU IN THE GAME	Goals create a focus/urgency pushing you to give a 100% commitment.
17-Mar-54	LIVE IT IN YOUR MIND FIRST	To achieve it faster in reality, live it a great success in your mind first.
18-Mar-54	SHORTEN THE LEARNING CURVE	Gain the right mentors, and they will shorten the learning curve for you.
19-Mar-54	COURAGE TO KEEP UP NEW HABITS	Real courage is found in people who can keep up new habits.
20-Mar-54	REWRITES YOUR PAST	Positive reflection gains the learning and re-writes your past in productive ways.
25-Mar-19	WHY POWERS HOW - ALWAYS!	WHY power creates the emotion inside you to make you want to do it.
26-Mar-19	STORIES THEY TELL ABOUT YOU	How a leader behaves is providing the stories their people will tell about them.
27-Mar-19	ENERGY IS A PRODUCT OF INTEREST	When you build the WHY (interest) behind it, the energy always follows.
28-Mar-19	PEOPLE ACCOUNTABLE FOR OUTCOMES	Hold you people accountable for the outcomes and reward for achievement.
29-Mar-19	YOU CHOOSE HOW YOU RESPOND	How you respond to what hits you in life can make all the difference.
30-Mar-19	TRUST IS BUILT, NOT FOUND	We don't stumble on trust. We have to consciously take action to build it.
31-Mar-19	CAN'T COMMAND TO UNDERSTAND	Leaders develop the understanding in their people through sharing and listening.
1-Apr-19	NOT BETTER, THEN GETTING WORSE	Most people stop learning once they leave school. Not better, then it's worse.
2-Apr-19	WHAT ONE CAN DO, ANOTHER CAN DO	Study the habits of successful people, and you can bring them into your own life.
3-Apr-19	TRY A LITTLE BRAIN SOAKING	Fill you mind with the positive and you leave no room for the negative.
4-Apr-19	WHAT DO YOU DO IN PRIME TIME?	The successful invest time on their own development versus spend it on TV.
5-Apr-19	NOT BEING AFRAID TO CARE	It takes being tough to show you care, but you get more involvement from others.
6-Apr-19	SECURITY COMES FROM ACTION	More security only comes from the actions we take, than the actions we avoid.
7-Apr-19	SOME NECESSARY LOSSES IN LIFE	Sometimes the changes we drive make our existing friends uncomfortable.
8-Apr-19	DISGUISED AS PROBLEMS	Opportunities are often disguised as problems...and opportunities bring change.
9-Apr-19	IF YOUR HEART IS NOT IN IT	Successful leaders make both the intellectual and emotional (heart) links.
10-Apr-19	ENERGY TO THE HIGHEST PAYOFF	Decide by taking a few minutes to figure out the payoff for each opportunity.
11-Apr-19	KNOWLEDGE IS POTENTIAL POWER	Focus on action and you will always be turning potential power into real power.
12-Apr-19	EVIDENCE OF OUR THOUGHTS	What goes in our sub-conscious mind is treated as a blueprint for what we want.
13-Apr-19	CREATE INSPIRATION FOR YOU	Are the people around you fueling your inspiration or draining it?
14-Apr-19	LAST STEP IS THE NEXT STEP	The last step in meetings is defining the action that will move result forward.

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Date	Title	Thought
15-Apr-19	SMALL STEPS TO BIG BREAKTHROUGHS	Breakthroughs come from the repeated small steps (the hard work) over time.
16-Apr-19	OUR BEHAVIORS REVEAL OUR VALUES	You can really learn others values by observing their behaviors over time.
17-Apr-19	HAVE SOME SAY ON WHAT GOES ON	Input on the strategies and plans will help your people feel more accountable.
18-Apr-19	OVERCOME WHAT YOU ENCOUNTER	True self-belief or confidence provides the ability to overcome any obstacle.
19-Apr-19	PATIENCE / IMPATIENCE BALANCE	Get the balance right, and you get more help in getting what you want.
20-Apr-19	DREAM, GOAL, PLAN AND ACT	These are the steps that takes our thoughts to reality in the fastest way.
21-Apr-19	PRACTICE MORE THAN YOU PLAY	The successful practice (do their preparation) before they play business game.
22-Apr-19	PURSUE YOUR POTENTIAL	To live your life to the fullest, you need to use your potential to the fullest as well.
23-Apr-19	INTEGRITY EMPOWERS YOU	People with high integrity gain strength from their principles (integrity).
24-Apr-19	WHEN YOU THINK EVERYTHING IS RIGHT	If everything feels right, it's not. We need to always keep improving.
25-Apr-19	UNDERSTAND HOW OTHERS SEE YOU	If you are afraid to ask for feedback, you are always limiting your own growth.
26-Apr-19	NEVER SETTLE FOR LESS	People who don't settle are always focused on using all of their potential.
27-Apr-19	SUCCESS = YOUR SELF IMAGE	Success starts with the blueprint...it is always a person's self-image.
28-Apr-19	STAKEHOLDERS ARE EVERYWHERE	The support of your key stakeholders can be critical every change you drive.
29-Apr-19	LEADERS NEED TO CREATE EXCITEMENT	People really buy into something emotionally first, and then engage logically.
30-Apr-19	CAN HELP REINFORCE THE CULTURE	Some common core processes can help reinforce both behaviors and the culture.
1-May-19	STAY MOTIVATED NO MATTER WHAT	Staying motivated is the only way to overcome the obstacles in our way.
2-May-19	IMAGINATION AND INSPIRATION	It often takes the inspiration to take action on our ideas.
3-May-19	DISCIPLINE TO STAY WITH IT	Very often, it's not about being smart, but the discipline to stay with it.
3-May-19	BELIEVING IN YOU	Leaders give you the feeling that they believe in you, and you give them more.
4-May-19	YOU SEE YOUR FOCUS	Whatever you focus on you will see more of!...What's your focus right now?
5-May-19	RESPECT OTHERS TIME	Respect their time, and you are paying them your highest respect...it's their life!
6-May-19	LISTEN TO WHAT ISN'T BEING SAID	Influence is driven by listening to what's being said, but also what isn't being said.
7-May-19	WHY DIDN'T I SEE THIS BEFORE	Look at things from everyone's viewpoint, and suddenly you see something new.
8-May-19	SUCCESSFUL PEOPLE DO IT ANYWAY	We often don't feel like doing it...but success comes when we do what we must.
9-May-19	LOVE STARTS FROM WHAT'S INSIDE US	Love is not something that starts from the outside, but from inside ourselves first.

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Date	Title	Thought
10-May-19	ALWAYS HAVE A CHOICE	Never surrender the choice of your behavior to others...you lose influence.
11-May-19	THERE IS NO THEY, ONLY I	Never expect others to change things for us. IF it is going to be, it is up to me.
12-May-19	THINGS THAT ONLY YOU CAN DO	Focus on what only you can do, and the rest have the potential to be delegated.
13-May-19	YOU PROVE IT EVERY DAY	You prove to others that they can trust you with your daily behaviors.
14-May-19	SEE YOURSELF MAKING A DIFFERENCE	Invest time to define your difference and life becomes much more meaningful.
15-May-19	WHAT IF YOU DECIDED...	Ask yourself, what would happen if I decided? Decisions drive more action.
16-May-19	GET SOME HELP ON YOUR BLIND SPOTS	Addressing your blind spots could be the breakthrough to achieve more success.
17-May-19	SUCCESS LEAVES TRACKS	Spot the key habits and actions of successful people and fit them into your life.
18-May-19	MAKE PRESSURE YOUR FRIEND	Make pressure your friend...as it always helps you grow faster and achieve more.
19-May-19	JUDGE A TREE BY THE FRUIT IT BEARS	Early on in relationships, observe how others act and what they commit to do.
20-May-19	NOT KNOWING IT CAN'T BE DONE	Successful development teams don't know it can't be done (and then do it).
21-May-19	POSSIBILITIES BEGIN WHEN YOU BEGIN	Best investment during uncertain times is ACTION; where possibilities begin.
22-May-19	RESULTS GROW AS YOU GROW	The successful know results grow consistently only when they consistently grow.
23-May-19	CONSIDER GOING THE OPPOSITE WAY	Success often goes to the people who go the opposite way from everyone else.
24-May-19	AMPLIFY AND ALIGN	Amplify the important and align everyone behind it...that drives team success.
25-May-19	DIVERSITY OF THOUGHT	Differences help create better solutions...ones that are easier to implement too.
26-May-19	REPUTATION FOR ATTRACTING TALENT	Become known for being able to attract the right people around you.
27-May-19	MOVE ON TO MOVE UP	We need to move on (taking the learning and forget it) in order to move up.
28-May-19	MAKES YOU COMFORTABLE, NOT HAPPY	Money cannot make you happy, only more comfortable. Happiness is a decision.
29-May-19	CULTURE IS REALLY GROUP HABITS	To change an individual, look at their habits. For organizations, it's group habits.
30-May-19	THINGS THAT HAPPEN IN YOU	What happens in you creates the world around you to power your success.
31-May-19	HELP OTHERS TO HELP THEMSELVES	Help people think through their own solutions to their problems / opportunities.
1-Jun-19	TRADING OF TIME, MONEY AND EFFORT	Get in areas other than your strengths, and you can focus on what you do best.
2-Jun-19	IS IT REALLY A SACRIFICE?	Developing yourself doesn't sacrifice free time...it's creates more future free time.
3-Jun-19	WHEN YOU TURN OFF THE WORLD	Schedule time to turn off your world and see what ideas flow in for you.
4-Jun-19	NO POWER UNTIL USED	Knowledge left unused is like a Ferrari that always stays parked in the garage.

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Date	Title	Thought
5-Jun-19	THINKING - THE HARDEST TASK	Many would rather have others do their thinking for them. Do your own thinking.
6-Jun-19	WHATEVER IT TAKES - IT'S IN YOU	You have what it takes...expect challenges equal to the level of success you desire.
7-Jun-19	GIVE THE FREEDOM TO TAKE RISKS	Provide freedom (accepting some mistakes) for your people to take more risks.
8-Jun-19	MANAGE FOCUS AND ENERGY	Keys to getting more done...stay focused and apply all your energy to that focus.
9-Jun-19	ROAD IS THROUGH COMMITMENT	Commitment is needed to overcome the challenges in our way to success.
10-Jun-19	COMFORTABLE LEADS TO TROUBLE	Comfort means that you may be heading for trouble, as you are not changing.
11-Jun-19	EXCITING PEOPLE AROUND AN IDEA	Getting people excited about their goals helps everyone make it happen faster.
12-Jun-19	RECOGNIZE OTHER PEOPLE'S INTERESTS	Recognize people's interests, they will be interested in you and helping you.
13-Jun-19	YOU CAN'T CHANGE ANYONE	All you can do is create the environment that encourages them to see the change.
14-Jun-19	DECIDE WHAT TO LEAVE BEHIND	We need to stop something in order to create the room for taking a new action.
15-Jun-19	WHEN TRUST BREAKS DOWN, IT'S OVER	When you get the trust right, everything else becomes easier. If not, it's over.
16-Jun-19	EXCELLENCE ATTRACTS OTHER PEOPLE	Being excellent at what you do attracts more help and support from others.
17-Jun-19	MAKE A LIST OF YOUR STRENGTHS	Focus on your strengths. When your strengths grow, your success grows.
18-Jun-19	NEVER NEGOTIATE WITHOUT OPTIONS	The most difficult negotiation is when you go into it without any options.
19-Jun-19	TAKE THEM ON A TEST DRIVE	Describe the life after the changes and people see WHY to help make it happen.
20-Jun-19	FORGOTTEN YOUR DREAMS	When you lose interest in what you are doing...you have forgotten your dreams.
21-Jun-19	RUN AWAY OR RUN TO	The twin motivators: Getting away from NOW and running to your FUTURE.
22-Jun-19	PEOPLE BOUGHT INTO YOU?	Many leaders fail to get support, not because of their plans, but of who they are.
23-Jun-19	SUSPEND YOUR JUDGMENT	We often make quick judgments without understanding and miss opportunities.
24-Jun-19	PERSPECTIVE ON CONSTRAINTS	Some use constraints as an excuse, others use them to drive creative solutions.
25-Jun-19	BUCKET OF WATER OR PETROL	With problems, some help solve them while others just make them larger.
26-Jun-19	FINISH YOUR THINKING	Your thinking is a preview to your future, but only action can make it a reality.
27-Jun-19	PEOPLE LOOSE WITHIN A FRAMEWORK	If you don't have a framework in place, you always need to be more controlling.
28-Jun-19	APPRECIATION AND CONTRIBUTION	People want to be appreciated for what they do and what they impact.
29-Jun-19	INVEST IN YOUR ABILITY TO INFLUENCE	Everything we accomplish in our lives is enabled by our ability to influence others.
30-Jun-19	EVERYONE WEIGHING IN	You could say that your people need to weigh in before they buy in.

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Date	Title	Thought
1-Jul-19	IT'S WON BEFORE THE GAME IS PLAYED	In sports, a player's mindset / expectation drives the intensity they play the game.
2-Jul-19	CAN'T ASSUME IT'S HAPPENING	Problems grow when we assume communications are happening, and aren't
3-Jul-19	ASSESSMENT OF WHERE YOU ARE	Be honest about where you are today. It drives the right action to a better future.
4-Jul-19	RESPONSIBILITY FOR YOUR CONFIDENCE	The successful make it their own responsibility to keep their confidence high.
5-Jul-19	CONVINCED ON THE WHY	Success of many teams is driven by how convincing the leader is in the WHY.
6-Jul-19	WORST RISK IS TO TAKE NO RISKS	A life lived to it's fullest is always full of risks...so risks become the energy for life.
7-Jul-19	SOLUTION LOOKING FOR A PROBLEM	A solution looking for a problem is a problem. Focus on their problems first.
8-Jul-19	HOW DID I CREATE THIS?	Ask: How did I create this? - then decide to make a change in your behavior.
9-Jul-19	LEARN SOMETHING NEW EVERY DAY	It is what we learn and do on a daily basis that gets us to our goals faster.
10-Jul-19	DEBATE FOR A BETTER DECISION	With good debate, you gain better decisions that are easier to implement too.
11-Jul-19	EFFECTIVENESS REQUIRES FOCUS	Take action on unimportant and lose effectiveness... a clear focus is important.
12-Jul-19	WHATEVER IT TAKES ATTITUDE	Our attitude is a key driver for all us to do whatever is necessary for our success.
13-Jul-19	MOTIVATING EACH OTHER	Teams that work well together enjoy seeing each other succeeding.
14-Jul-19	QUESTIONS TO UNCOVER CHARACTER	Ask to uncover character... as flaws here cause more problems than lack of skills.
15-Jul-19	QUICK TO ACKNOWLEDGE OTHERS	The feeling of appreciation is powerful in fueling the happiness of others and you.
16-Jul-19	YOU WIN IN YOUR MIND FIRST	Visualizing success gives you the confidence and expectation to make it happen.
17-Jul-19	BUSINESS IS IN THE PEOPLE	The right people in the right roles creates the foundation for long-term success.
18-Jul-19	IT'S WHAT YOU THINK ABOUT	Don't like your results?...start by changing your thoughts first.
19-Jul-19	FORWARD LOOKING ALL THE TIME	Isn't it always easier to walk forward when you are looking forward?
20-Jul-19	SHOW OTHERS YOU WANT IT	The sense of urgency we bring to problems show others how much we want it.
21-Jul-19	PERSON BEYOND THE WORDS	Look for the real person...It's not what others say, but how they live.
22-Jul-19	LEAVE YOUR PROBLEMS BEHIND	Don't bring your home problems to work, and your work problems to home.
23-Jul-19	NO MATTER WHAT PERSON	Commitment is a habit for the No Matter What person. Surrender to your goal.
24-Jul-19	BUSINESS IS AN ACT OF FRIENDSHIP	A strong business is build with strong and profitable long-term relationships.
25-Jul-19	NOT FEARING THE UNKNOWN	Many like to live with a miserable known rather than a possible great unknown.
26-Jul-19	TAKE SOME TIME OUT FOR YOU	Everyone needs to re-charge the batteries and reflect on their priorities.

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Date	Title	Thought
27-Jul-19	MOST FOCUSED PERSON	The leader has to be the most focused person...as he or she sets the direction.
28-Jul-19	CREATE A CULTURE OF RESPONSIBILITY	You never hear anyone blaming others companies that have great cultures.
29-Jul-19	YOU'VE GOT TO BE HUNGRY	Build the hunger for something very worthwhile, and make it your life's priority.
30-Jul-19	SEE RELATIONSHIPS AS ASSETS	You build success on relational capital...see your relationships as assets.
31-Jul-19	DELIVER BAD NEWS IN A DIRECT WAY	Great leaders tell the truth in a very direct and compassionate way.
1-Aug-19	THINKING MAKES IT SO	As your thinking is your choice, your perception is within your control.
2-Aug-19	HOW TO MAKE A DIFFERENCE	A great life is driven by how you make a difference in other people's lives.
3-Aug-19	MEASURED BY THINGS YOU CAN'T BUY	Success is never about the money, but the relationships you made on the journey.
4-Aug-19	START RIGHT NOW	When is the best time to start something? Right NOW! Action drives progress.
5-Aug-19	CREATE THE ACTION HABIT	Create the action habit, and stop putting off action on the ideas you get.
6-Aug-19	STRATEGY WITHOUT LEADERSHIP	Strategy without leadership is like building blocks without form.
7-Aug-19	LEARN HOW TO ARTICULATE IT	Influence is enabled by communicating clearly. Learn to articulate your ideas.
8-Aug-19	SETS UP YOUR CREATIVITY?	We all have our places and activities that drive our creativity. What are yours?
9-Aug-19	GAIN RESPECT...EDUCATE YOURSELF	Influence comes when we understand another's thinking and experiences well.
10-Aug-19	WHAT YOU NEVER DID BEFORE	Try something each week you never did before and you are always growing.
11-Aug-19	SET YOUR OWN EXPECTATIONS	Not setting your own expectations is like give responsibility for your life to others.
12-Aug-19	WHO CAN I ADD VALUE TO TODAY?	Next time you read something interesting, why not send it along to others.
13-Aug-19	AMBITIOUS GOALS REQUIRES A TEAM	Ambitious goals never can be achieved alone...and always requires at team effort.
14-Aug-19	BELIEFS ARE A SENSE OF CERTAINTY	Beliefs bring a certainty, and that's why they are powerful...negative and positive.
15-Aug-19	DO YOUR HOMEWORK	You homework (preparation) enables you to give more attention when it counts.
16-Aug-19	REALITY IS CREATED BY COMPARISONS	Life looks different whether you are moving closer or further from your goals.
17-Aug-19	CREATE, SUSTAIN, IMPROVE	Great leaders create a team around them that are collectively great at all three.
18-Aug-19	WHY DON'T YOU DO IT YOURSELF	Everyone loves to give advice...the successful use their own advice too.
19-Aug-19	USE THE MOST OF YOUR POTENTIAL	Set goals that will drive you to use as much of your potential that you can.
20-Aug-19	PAST GETS IN YOUR WAY	Focus on your today, and you don't let your past get in your way.
21-Aug-19	PEOPLE QUIT THEIR BOSSES	It's important to grow to be the boss people want to work with.

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Date	Title	Thought
22-Aug-19	CONNECTED AND VALUED	Focus two words (connected AND valued) and create higher performing teams.
23-Aug-19	BELIEFS ARE FRAMED BY OUR SELF TALK	Beliefs are always framed by our Self Talk. So, be careful what you tell yourself.
24-Aug-19	COURAGE TO TEST YOUR TALENT	Avoid the cruise mode, and have the courage to test the talent within you.
25-Aug-19	ANGER MOBILIZES THE ANGER OTHERS	Anger always triggers anger in others. Have self control and gain more influence.
26-Aug-19	AVOID PROVING YOU ARE SMART	You gain more influence by proving others are smart than trying to prove you are.
27-Aug-19	EVERY MIND IS A MAGNET	Fill your mind with the positive and attract the right things into your life.
28-Aug-19	SEE ENOUGH IN THE STORY	A story's power comes alive when others see something of themselves in it.
29-Aug-19	INTEGRITY WITH YOURSELF FIRST	Our integrity needs to be with ourselves first, before others will see it in us.
30-Aug-19	CHIP AWAY WHAT IS NOT IMPORTANT	Constantly chip away those activities that don't help you achieve your potential.
31-Aug-19	LOOK BEHIND THEIR POSITION	Rather than continually questioning their position, why not look behind it.
1-Sep-19	COMPLEX DECISIONS REQUIRE CRITERIA	Good criteria drive better discussions and that usually results in better decisions.
2-Sep-19	DISAGREE, BUT COME WITH A SOLUTION	Never disagree with others unless you have your own ideas thought through first.
3-Sep-19	PUT QUALITY IN YOUR QUALITY TIME	Don't let you 1-1 time with your people sneak up on you. Be prepared.
4-Sep-19	CULTURE STARTS AT THE TOP	A leader's behavior has more impact on the team's culture than any other factor.
5-Sep-19	CRITICAL IN PRIVATE	Praise in public and criticize in private. The opposite always drives morale down.
6-Sep-19	THANK YOU INCREASES SELF ESTEEM	Say thank you more often, and you make a positive impact on others around you.
7-Sep-19	FROM WHEREVER YOU ARE NOW	The past is gone, so the best approach is to start from wherever you are now.
8-Sep-19	CONFIDENCE = FAITH IN YOURSELF	Faith in ourselves drives us to take the risks in our lives that enable us to grow.
9-Sep-19	DEFENDING IS RARELY POSITIVE	As they say in sports, the best defense is a good offense (being our best).
10-Sep-19	DISCIPLINE IN THE FACE OF PRESSURE	Pressure separates successful and unsuccessful, and it's best met with discipline.
11-Sep-19	REFLECT ON WHAT YOU LEARN	People who grow faster invest the time to reflect on what they learn each day.
12-Sep-19	WHY AND WHEN	WHY provides the motivation and WHEN drives creativity to get there faster.
13-Sep-19	MAKE OTHERS FEEL IMPORTANT	Those with the great people skills make others feel important.
14-Sep-19	RIGIDITY MEANS FRAGILITY	Rigidity in thinking makes people fragile and don't cope well. Be adaptable.
15-Sep-19	LEAVE THE UNIVERSE WITH A TRACE	Will your actions today create a trace (Make a Difference) in the future.
16-Sep-19	SHOW THEM THEY HAVE BEEN HEARD	Give credit for people's ideas. Shows they have been heard, and they feel pride.

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Date	Title	Thought
17-Sep-19	SET YOURSELF UP TO GET STARTED	Know what triggers action in you, and create the environment to start that action.
18-Sep-19	TURN IDEAS INTO REALITY	People with the ability to move ideas to action create their own success.
19-Sep-19	HOW YOU HANDLE A SUDDEN CHANGE	In change, success comes to those who focus on their response, not the change.
20-Sep-19	LEAVE AND NOT LEAVE A VACANCY	Grow a team around you that continues the same success when you move on.
21-Sep-19	WHAT OTHERS ARE NOT WILLING TO DO	Discipline enables you to do what others are not willing to do.
22-Sep-19	HAPPINESS IS FREE FROM WANT	Happiness is simply a decision, our decision...and doesn't come from the outside.
23-Sep-19	LOOK INSIDE AND FORWARD	Decide the person you need to be in order to get what you want to achieve.
24-Sep-19	NOT TAKING YOURSELF TOO SERIOUSLY	People who don't take themselves too seriously are great to be around.
25-Sep-19	PREPARE AND LUCK COMES TO YOU	Preparation is something invisible to others, but is what creates your success.
26-Sep-19	HOW PERCEPTIONS DEVELOP	Perceptions develop based on our interactions with others. Bring your best you.
27-Sep-19	ADMIT OUR MISTAKES	People of good character take responsibility for their mistakes. There is no blame.
28-Sep-19	FOCUS ON THINGS YOU CAN CONTROL	Stay focused on what you can control, and you will be more productive too.
29-Sep-19	LEADERSHIP IS 24/7	Leaders are really in show business. Behaviors are noticed on and off the job.
30-Sep-19	MAGIC IS IN THE FUNDAMENTALS	You will see that successful teams do the basics (the fundamentals) with a skill.
1-Oct-19	INPUT INTO THE DECISION MAKING	People support decisions they had some input into.
2-Oct-19	OWN YOUR BEHAVIOR	The people who achieve great success OWN their behavior. It's just a decision.
3-Oct-19	SEPARATE THE IDEA AND JUDGING IT	Don't start judging ideas until all the ideas have been expressed and understood.
4-Oct-19	WAIT FOR OTHERS TO HELP?	Our action is what creates the energy for others to help us.
5-Oct-19	EVERYTHING WAS FIRST A THOUGHT	Thinking alone will not change things, but it gets everything (actions) started.
6-Oct-19	SEE WITH NEW EYES	Be more curious and you create a life around seeing with new eyes.
7-Oct-19	YOUR ATTITUDE CAN BE AN ASSET	We want to be around people with great attitudes, so help is close at hand.
8-Oct-19	MAKE YOUR DECISIONS EARLY IN LIFE	Make decisions earlier and get to enjoy the benefits of those decisions longer.
9-Oct-19	HAVE THE BELIEF NO MATTER WHAT	Believe that you will accomplish what you set out to do no matter what.
10-Oct-19	TWO VIEWS OF CIRCUMSTANCES	You can either take action to change them or just do nothing and accept them.
11-Oct-19	EXCUSES TO OURSELVES	Make excuses to yourself and it becomes easier to make them to others too.
12-Oct-19	REFLECTION LEADS TO INNOVATION	Invest in reflection time, as it is the time when breakthroughs often start.

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Date	Title	Thought
13-Oct-19	LEADS TO LIKING YOURSELF MORE	We are always proud of ourselves when we do what we know we should do.
14-Oct-19	SAYING ALL IS OFTEN SAYING NOTHING	What's more important is saying less, and making it more memorable!
15-Oct-19	CHALLENGED VERSUS OVER-COMMITTED	With delegating, there is a fine line between challenged and over-committed.
16-Oct-19	VISIONS ARE NEVER COMPLETE	Visions need to drive a strong clear direction, not the details yet.
17-Oct-19	IN OUR FACE OR TO THE SIDE	Give your positive emotions face time, and the negative ones move to the side.
18-Oct-19	COMMITMENT MULTIPLIER	Commitment is what multiplies the impact you can make with your talents.
19-Oct-19	STORIES STEER NOT TELL	Stories show a way forward without specifically telling others the answer.
20-Oct-19	NOT MORE THEORY, MORE EXECUTION	Just by doing what we know, not more theory; can move us forward faster.
21-Oct-19	BOTH DECISIVE AND CONSULTATIVE	Know when to be decisive and when to be consultative in leading achievement.
22-Oct-19	FAILURE IS A PART OF WINNING	Everyone learns more about themselves and gains strength through their failures.
23-Oct-19	INFORMATION SHARED IS POWERFUL	Information only has power when it is shared. Encourage others to share more.
24-Oct-19	OUR RESPONSE MAKES IT GOOD OR BAD	We control our response, and can even turn a bad situation into something good.
25-Oct-19	HEAR FROM THEM FIRST	Listen and others will reveal to you how they want to be communicated to.
26-Oct-19	IS YOUR GOAL, YOUR GOAL?	You never create the right passion behind a goal that is not truly yours.
27-Oct-19	PAIN GOES, BUT ACHIEVEMENT STAYS	The pain of doing what we don't like to do goes when the achievement arrives.
28-Oct-19	NOT AFRAID OF THE ANSWERS	Most don't ask for feedback as they are afraid of hearing uncomfortable answers.
29-Oct-19	CHANGE NEEDS A CHAMPION	Find champions for all your change initiatives. Multiply your chances of success.
30-Oct-19	COMES FROM PREPARATION	The prepared always go through their day with more confidence than others.
31-Oct-19	RIGHT SURROUND SOUND	Who you listen to has an impact on what you think and the way you live your life.
1-Nov-19	CAN YOU GIVE AN EXAMPLE?	Examples help us understand new concepts, see how we could apply them.
2-Nov-19	JUDGMENT ON WHEN TO GET INVOLVED	The ability to judge when and when not to get involved is key for your influence.
3-Nov-19	DOWNTIME IS REALLY UPTIME	Downtime has power to create uptime. It boosts attitude and sharpens focus.
4-Nov-19	PRACTICE MAKES PERMANENT	Learn something important. It is worth doing the practice to make it permanent.
5-Nov-19	TO A SPECIFIC TIME	Defer to a specific time.. then discipline yourself to keep your own promise.
6-Nov-19	HALFWAY IS NOWHERE	Success comes to those who make the commitment upfront to go all the way.
7-Nov-19	LEADERS FACE CONSTANT CRITICISM	Leaders are the driver of change, and not everyone likes change.

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Date	Title	Thought
8-Nov-19	VALUE DRIVEN VERSUS EGO DRIVEN	Success is measured by how much value you provide to others, not your ego.
9-Nov-19	LEADERSHIP IS FRONT LOADED	Leaders enable their people to do it...while managers tell their people to do it.
10-Nov-19	GIVE YOUR DREAMS A DATE	You never get a sense of urgency unless you put a date to your dreams.
11-Nov-19	REMIND YOURSELF WHAT YOU KNOW	The more we remind ourselves we already know, the more action we will take!
12-Nov-19	AVOID SUGARCOATING BAD NEWS	Sugarcoating bad news is never doing your people a favor...slows their growth.
13-Nov-19	MOVE FROM IF TO WHEN	Change an IF to a WHEN and set the expectation that we will make it happen.
14-Nov-19	MOVE TOWARDS WHAT YOU FOCUS ON	Life is what we make of it, and that is based on what we choose to focus on.
15-Nov-19	LIGHT WITHIN, NOT UNDER	Light a fire within your people's motivation, not a fire under them with fear.
16-Nov-19	WHEN YES IS NOT ENOUGH	In negotiations, getting a yes that can not be implemented is really a no.
17-Nov-19	THING YOU ARE AVOIDING	It is the very thing that is preventing you from growing and achieving more.
18-Nov-19	ONLY WHEN IMPLEMENTED	Decisions only become real decisions after they are implemented.
19-Nov-19	MOVE FAST ON PEOPLE ISSUES	You never heard a leader say they moved too early on their people issues.
20-Nov-19	INFLUENCE YOUR OWN DESTINY	There is no better person than yourself to set the direction of your life.
21-Nov-19	GOT A MINUTE IS NEVER A MINUTE	Leaders limit the time on these interruptions by always taking them standing up.
22-Nov-19	RESULT OF HOW YOU THOUGHT	Do you know where your current thoughts pointing you?
23-Nov-19	THINK AHEAD, BUT RUN ALONGSIDE	Sometimes, leaders run too far ahead and loose contact with their people.
24-Nov-19	WHEN REPUTATION ON THE LINE	Successful people put pressure on themselves first, before others have to.
25-Nov-19	CHALLENGES DRIVE CREATIVITY	Having challenging problems to solve helps people keep their creativity alive.
26-Nov-19	SHAPE THE ORGANIZATION'S CULTURE	Some leaders watch this happen, while the best are designing it to happen.
27-Nov-19	DO THE MUSTS	Success comes faster to the people willing to do the musts without being told to.
28-Nov-19	DESIRE TO FIND OUT MORE	When leaders understand their people's why, it makes driving the what far easier.
29-Nov-19	REWARD IS WITHIN YOU	Feel like a winner on the inside, and before long you achieve it on the outside.
30-Nov-19	BEGINS WITH BEING SELF AWARE	Improve your people skills with reflection each day to understand yourself better.
1-Dec-19	CONTROL THE MESSAGE	A leader's behavior drives the most powerful messages to their people.
2-Dec-19	WITH SIMILAR CIRCUMSTANCES	Think about their circumstances before you judge their behavior.
3-Dec-19	THERE BEFORE YOUR PEOPLE	Be there (your thinking) before your people, and then you can lead them there.

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Date	Title	Thought
4-Dec-19	BEHAVIORS REINFORCE YOUR MESSAGES	Your behaviors help reinforce the key messages of the change you are driving.
5-Dec-19	FOUNDATION OF YOUR ORGANIZATION	Successful changes starts with the right people with the right mindsets.
6-Dec-19	DON'T ABANDON THE VISION	Don't abandon the vision, just change the strategy/actions to find another way.
7-Dec-19	NOT AFRAID TO ASK WHY	Very often the simple WHY questions will forces us to question our assumptions.
8-Dec-19	BE WHO YOU REALLY ARE	Being you takes less energy and is more productive than trying to be anyone else.
9-Dec-19	MEASUREMENT DRIVES FOLLOW-UP	Defining the right measurements drives more productive follow-up.
10-Dec-19	MAKE IT THEIR ANSWER	Encourage and facilitate your people's thinking to reach their own solutions.
11-Dec-19	BLUEPRINTS OF YOUR FUTURE	Clear and specific dreams will become the blueprints for your future.
12-Dec-19	MAKE OTHERS BETTER	Great leaders are great at making the people around them better.
13-Dec-19	COUNT ON WHAT YOU SAY	Business and personal relationships fall apart when do = say is not there.
14-Dec-19	SUCCESS STOPS FRESH THINKING	Success encourages people to say "if it is working, don't touch it!"
15-Dec-19	BEHAVIORS CONSISTENT WITH VALUES	The foundation of a happy life begins with our behaviors consistent with values.
16-Dec-19	LIVE FOR OTHERS BRINGS LIFE TO YOU	Helping others is always helping ourselves as well.
17-Dec-19	DELEGATE TO INCREASE SPEED	Delegating not only grows people faster. It helps operations to go faster as well.
18-Dec-19	DISTRACTIONS YOU ACCEPT	Decide what distractions you will accept. You say no more and keep your focus.
19-Dec-19	NOT AFRAID TO ASK THE QUESTION	What slows you is lacking an answer to the question you're afraid to ask yourself.
20-Dec-19	EMBRACE OUR FEARS	Take action through your fears to keep making progress towards your goals.
21-Dec-19	OPPORTUNITY IN THE PROBLEM	Spotting the opportunities in every problems helps power your success.
22-Dec-19	CHANGE DOESN'T COME COMFORTABLY	Change comes from focusing on the growth (the benefit) versus the change.
23-Dec-19	PREPARE YOURSELF FOR SUCCESS	Continued preparation makes people ready when the opportunity comes.
24-Dec-19	FOCUS ON THE VALUE YOU BRING	There's a huge difference between activity and accomplishment. It's called value.
25-Dec-19	EXTENDED FOCUS AND CONCENTRATION	The successful have the ability to keep their focus for extended periods of time.
26-Dec-19	DIFFERENT REQUIRES DIFFERENT	Bottom line, to get different results, you need to do something different.
27-Dec-19	ART OF SETTING GOALS	Address both what needs to be accomplished and who is accomplishing them.
28-Dec-19	GET PAST THE INITIAL NO	It's the difference of accepting No and move on, or keep at it until you get a YES.
29-Dec-19	LOSING A KEY INVESTMENT	View people as an investment, and you will invest yourself in their growth more.

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Date	Title	Thought
30-Dec-19	EMOTIONAL SIGNIFICANCE	You may forget many days, but you never forget your wedding day!
31-Dec-19	SETTING A SUSTAINABLE PACE	Make sure changes/performance is generated at a pace that can be sustained.
1-Jan-20	OLD BELIEFS NEED TO BE REPLACED	To drive a new behavior, we need to replace an old belief with a new one.
2-Jan-20	WITH PEOPLE YOU WOULD LIKE TO BE	Be with people you would like to be. You see behaviors that speed our growth.
3-Jan-20	DEMANDING, BUT WITH FLEXIBILITY	Understanding how to push and motivate each person is a key skill of leadership.
4-Jan-20	UNDERSTAND WHAT MAKES MONEY	Don't miss the real factors (the drivers) behind how your company makes money.
5-Jan-20	GIVE THE TEAM THE SPOTLIGHT	Focus on creating heroes versus be a hero, and give the team the spotlight.
6-Jan-20	LEARN THROUGH ASKING QUESTIONS	We really gain more insight and ideas from others by asking more questions.
7-Jan-20	HELP OTHERS FIND THE SWITCH	Leaders focus on helping others find that switch that turns their motivation on.
8-Jan-20	REMOVE THE BARRIERS	Success is often related to our ability to remove the barriers to the changes.
9-Jan-20	ACHIEVEMENT MANAGEMENT	Success is the result of managing achievement versus managing time.
10-Jan-20	KEEP THE HORIZON IN FRONT OF US	The way to realize our potential is to focus on the future (horizon in front of us).
11-Jan-20	CHOOSE YOUR BATTLES WISELY	People with great political skills choose wisely on when to use their influence.
12-Jan-20	INVITE DIFFERENT POINTS OF VIEW	You increase everyone's understanding and ensures an overall better solution.
13-Jan-20	CLARITY IS POWER	Clarity on both the what and the why always drives more action.
14-Jan-20	YOUR OWN ADVOCATE	The person who thinks about you the most is you. Be your own advocate.
15-Jan-20	PREPARE LIKE A CHAMPION	When you commit to achieve to achieve it, also commit to do the preparation.
16-Jan-20	MAKE TODAY COUNT	Make each day count by taking at least one action towards your dreams.
17-Jan-20	KEEP THE TRIVIAL TRIVIAL	The happiest people are good at keeping the trivial trivial.
18-Jan-20	STAY WITH IT LONG ENOUGH	Perseverance, after most would have quit, enables us to succeed.
19-Jan-20	YOUR MIND IS YOUR RICHEST RESOURCE	The ideas we think of and the choices we make then result in the life we live.
20-Jan-20	BREAK AWAY FROM THE CROWD	Don't be afraid to be different. Break away from the crowd to achieve success.
21-Jan-20	FROM FREEDOM AND COURAGE	Your courage and choices create the freedom you enjoy now...or will enjoy.
22-Jan-20	MOVE IN THE RIGHT DIRECTION	Judge each day by whether our action takes us closer to our goals.
23-Jan-20	VIEW THE WORLD IN DIFFERENT WAYS	Listening to different views brings us closer and helps us grow faster too.
24-Jan-20	SPECIFICS DRIVE ACTION	When you find yourself not taking action, get to the specifics.

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Date	Title	Thought
25-Jan-20	INFLUENCE FROM THE INSIDE OUT	Influence is never done from the outside in, but from the inside out.
26-Jan-20	ALMOST DONE IS THE ENEMY OF DONE	Replacing almost done with a commitment always drives more action.
27-Jan-20	WHAT YOU SAY AND HOW YOU SAY IT	Invest more time in how you say it, and you won't have to say as much.
28-Jan-20	FUEL FOR HOPE	One of the most under-utilized habits is providing encouragement.
29-Jan-20	ACTIONS REVEAL VALUES	If your actions are not linked to your true values, others don't know the real you.
30-Jan-20	DETOX YOUR THINKING	A detox, is about clearing the mind and focusing on what really matters.
31-Jan-20	CATCH THEM DOING THINGS RIGHT	Spot opportunities to highlight to others the contributions you people make.
1-Feb-20	FOCUS ON YOUR PASSION	We can make a bigger difference if we focus on our passion (our uniqueness).
2-Feb-20	GREAT LEADERS DEFINE THEMSELVES	Know yourself and surround yourself with people strong in your weaknesses.
3-Feb-20	ORCHESTRATING CONVERSATIONS	Orchestrating the right conversations ensures better solutions are being created.
4-Feb-20	CHANGE WHILE SUCCESS IS GROWING	We should be thinking: What should change to become even more successful?
5-Feb-20	OUR SWEET SPOT	A sweet spot helps you use your unique abilities to deliver value that others can't.
6-Feb-20	RECOGNIZED AND REWARDED	Always look for innovative ways to provide recognition for your people's efforts.
7-Feb-20	OBSTACLES ARE ALWAYS THERE	Look for the best solutions through the obstacles to keep moving forward.
8-Feb-20	IT IS A MISTAKE TO CUT OFF DIALOGUE	It is a mistake to cut off dialogue, as talking together is always the way forward.
9-Feb-20	MAKE THE EMOTIONAL LINK	Far too often we try to influence others with just logical explanations.
10-Feb-20	PROVIDE YOUR PEOPLE AIR COVER	Playing politics well is one of the keys to be successful in today's corporations.
11-Feb-20	KEPT BY MAKING DECISIONS	You lose authority quickly when you avoid making the needed decisions.
12-Feb-20	GOAL SETTING BEGINS WITH A DREAM	It's better to dream big and back off a little, than to only focus on the doable.
13-Feb-20	ATTITUDES ARE CONTAGIOUS	Pick up only the good attitudes and protect yourself from the bad ones.
14-Feb-20	CONVERT FEAR INTO A CHALLENGE	Look at fear as a challenge, and focus on the reward not the obstacles.
15-Feb-20	ACTION IDEAS FOR THEIR POWER	Ideas only have power after they have been put into action.
16-Feb-20	PREPARATION MAKES IT LOOK EASY	The invisible part of success, the part you don't see, is their preparation.
17-Feb-20	FROM COMPLIANCE TO COMMITMENT	It's having people with a mindset of delivering no matter what the circumstances.
18-Feb-20	OUR HABITS PREDICT OUR FUTURE	Have your actions this past week been consistent with your dreams?
19-Feb-20	FOCUS ON THE PRIZE VERSUS THE PRICE	The successful focus on achievement (the prize), not activity (the price).

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Date	Title	Thought
20-Feb-20	SEE FROM A NEW PERSPECTIVE	A different view on our world needs a different perspective. It's just a decision.
21-Feb-20	YOU EARN RESPECT EVERY DAY	Live life consistent with your values and respect from others comes naturally.
22-Feb-20	THINK THERE ARE POSSIBILITIES	When we focus on the possibility, we get the motivation to solve that problem.
23-Feb-20	PASSION = FOCUSED ENERGY	Give something your focus and energy, and achievement always follows.
24-Feb-20	GIVE BREAKS THE POWER OF GREED	Greed limits our ability to build a team around us, while giving unlocks it.
25-Feb-20	DISCIPLINED TO DO THE PREPARATION	Make your preparation a priority (and don't do everything at the last minute).
26-Feb-20	GIVE REASONS, NOT JUST INSTRUCTIONS	Provide the reasons behind the what (the why) and ask your people for the how.
27-Feb-20	HELP THEM BECOME MORE VALUABLE	When you help your people take more decisions, they become more valuable.
28-Feb-20	POWERFUL WORDS OF I WILL	I will by itself has tremendous power. Too many people add the word try to it.
29-Feb-20	FORGIVE OTHERS FOR YOUR SAKE	Forgiveness is not about lightening their load, but our load.
1-Mar-20	BRING A PURPOSE TO WHAT YOU DO	Live your purpose (your big WHY) and you bring all of you to each day.
2-Mar-20	WHAT YOU CHOOSE TO ABSORB	Our sub-conscious mind accesses all our experiences...careful what you absorb.
3-Mar-20	PUT YOURSELF IN PRESSURE SITUATIONS	Getting comfortable with pressure helps us perform when it really counts.
4-Mar-20	GIVE OUR ALL EVERY DAY	Do this and live a full life, and also you will achieve to your potential.
5-Mar-20	EMOTION IS THE FORCE OF LIFE	Our emotional reasons always more powerful than our logical reasons.
6-Mar-20	LOOK BEYOND THE ADVERSITY	It helps you to move through that adversity faster than others.
7-Mar-20	FROM ME TO WE	Move from ME to WE, and align your self interests with the interests of others.
8-Mar-20	YOU MUST DEFINE IT FOR YOU	Remember, the best person to define your life is you.
9-Mar-20	KEEP A SUSTAINED FOCUS	Success comes when we have the ability to sustain our focus to make it happen.
10-Mar-20	THINK IN NEW WAYS	What area of your life could benefit from new thinking?
11-Mar-20	CHOICE, NOT A POSITION	Leaders have influence, while a position only has authority.
12-Mar-20	SUCCESS IS SOMETHING YOU ATTRACT	You attract success by you thinking beyond yourself to building a team with you.
13-Mar-20	ABILITY PLUS THE WILLINGNESS	Ability starts you on the road, but only your willingness will get to your success.
14-Mar-20	CONSTANTLY CHANGING TO STAY AHEAD	Constantly change is to stay relevant and to increase our value to others
15-Mar-20	TIME IS A PRECIOUS RESOURCE	Focused people attract more help from others than the unfocused.
16-Mar-20	DO YOUR RESEARCH ON OTHERS	Do some research and find the best ways to gain the support from others.

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Date	Title	Thought
17-Mar-20	SHOWS UP THROUGH ACTION	By taking action we build the commitment in ourselves to take even more action.
18-Mar-20	LET IT GO SO YOU CAN GROW	Holding on to our past mistakes is just the same as being anchored to the ground.
19-Mar-20	THAT ONE THING	The toughest decision is for us to make the choice on what the one thing is for us.
20-Mar-20	NOT TAKING OTHERS DREAMS AWAY	Dreams appear crazy at first...so help people take steps towards achieving theirs.
21-Mar-20	BEST PEOPLE IN THE CHANGE	In whatever change you initiate, focus first on getting your best people involved.
22-Mar-20	CHALLENGE YOUR ASSUMPTIONS	Our success is often the result of setting the right assumptions first.
23-Mar-20	SIMPLE ISN'T ALWAYS EASY	The successful make habits that the unsuccessful are not willing to do.
24-Mar-20	THINK IN TERMS OF PROGRESS	Focus on always making progress on what you want to accomplish every day.
25-Mar-20	STORIES GET RETOLD	Everyone loves to tell stories and will keep passing great stories along to others.
26-Mar-20	WHAT ARE YOU MOST GRATEFUL FOR?	Gratitude is an attitude that can lift us even in one of our darkest days.
27-Mar-20	INSIGHTS ACQUIRED OVER TIME	Integrating our life's learnings provides the foundation for good judgment.
28-Mar-20	IT'S JUST A DECISION TO LISTEN	Great listeners in the world all started by making the decision to listen to others.
29-Mar-20	CHANGE FROM BUT TO AND	A but doesn't add to what we say and only eliminates what we say.
30-Mar-20	PULL VERSUS PUSH PEOPLE FORWARD	Pull comes from influence (which is limitless), and push from authority (limited).
31-Mar-20	LACK IS IN OUR MINDS	Convince yourself and you will achieve what others think is impossible.
1-Apr-20	FOCUS ON WHAT WE WANT	Success comes when the majority of our thoughts are focused on what we want.
2-Apr-20	COMES THROUGH STUDY	Invest the time to study in key areas that help you become even more successful.
3-Apr-20	ANXIETY IS FEAR BEING EXPRESSED	Anxiety is often coming from a fear we have not thought through.
4-Apr-20	CHOOSE NOTHING LESS THAN I WILL	I WILL means you will do it regardless of the circumstances that hit you.
5-Apr-20	REFLECTIONS OF CHOICES	Many surrender their choices to others. The successful make their own choices.
6-Apr-20	START WITH A SPECIFIC QUESTION	The more specific our questions, the clearer we see the action we can take.
7-Apr-20	WE GET WHO WE ARE	Focus on growing to be the person who can achieve what you want.
8-Apr-20	KNOW WHAT YOU DON'T KNOW	Understand what they don't know, and seek out the best advice to move forward.
9-Apr-20	IMPRESS WITH RESULTS, NOT WITH TALK	Focus on achievement and speak less, as it brings more power to what you say.
10-Apr-20	QUIET YOURSELF TO GENERATE IDEAS	Set aside quiet time to think as ideas arise that will move you forward faster.
11-Apr-20	CRISIS REVEALS THE LEADER	In a crisis, certain people take charge, while others just look to around for others.

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Date	Title	Thought
12-Apr-20	UNDERSTANDING PRECEDES INFLUENCE	Take time to understand their situation, as understanding precedes influence.
13-Apr-20	INVITE AN EXPERT TO LUNCH	We'll always leave with more inspiration and at least one idea to action.
14-Apr-20	INTERESTED VERSUS INTERESTING	For influence, focus on being interested in others vs others interested to others.
15-Apr-20	RIGHT PEOPLE IN THE RIGHT ROLES	Successful leaders focus on filling the best people they can in all pivotal roles.
16-Apr-20	DEFINE BALANCE FOR YOU	The happiest people define balance in terms of quality versus quantity.
17-Apr-20	WINNERS DO WHAT OTHERS DON'T	it is the discipline to do the simple and repeated actions that create winners.
18-Apr-20	RESPOND TO THE UNEXPECTED	Think ahead of the possibilities, and you are always quicker "in the moment".
19-Apr-20	FOCUS ON FINDING COMMON GROUND	A common ground of shared values/experiences form great relationships.
20-Apr-20	LIGHT BULB OR A LASER	Be a laser and focus all your energy on what you define as important.
21-Apr-20	EVERYONE IS WORK IN PROGRESS	Life has meaning when we are growing, as everyone is really a work in progress.
22-Apr-20	WILL TO LISTEN TO FEEDBACK	Feedback is a fuel for improvement...so avoiding it is slowing your growth.
23-Apr-20	HIRE GREAT PEOPLE	Success in business is all about the people, so invest the time to hire the best.
24-Apr-20	SEE YOUR VISION IN THE PRESENT	See your vision in the present an take action as if you are already living it.
25-Apr-20	COMPETITIVENESS IN YOUR PEOPLE	When your people are competitive...everyone is striving to get better.
26-Apr-20	REAL PROGRESS	Real progress is continued achievement, and achievement towards a clear target.
27-Apr-20	INCOMPETENT OR COMPETENT	Take action and move from incompetent to competent as quickly as you can.
28-Apr-20	PASSION FUELS YOUR GROWTH	Passion lights the flame of action and discipline keeps the flame lit.
29-Apr-20	POWER OF MENTAL REHEARSALS	Mental rehearsals allow your to proactive and prepare wherever you are.
30-Apr-20	WORTH TAKING A RISK FOR	A risk taker is aiming at achievements much higher than others not taking risks.
1-May-20	SAME UNDERSTANDING	A common understanding on the major things keeps minor things minor.
2-May-20	EXAMPLE FOR SOMEONE	Everyone is a role model for someone, so make sure you provide a good example.
3-May-20	EVERYONE OWNING THE DECISION	Do your people own their decisions...both good and bad?
4-May-20	WHAT MAKES YOU UNIQUE?	A magical life is knowing your unique talents and using them to their fullest.
5-May-20	LEADERSHIP IS EARNED EVERY DAY	Our daily habits and behaviors are the foundation for our leadership success.
6-May-20	UNDERSTAND YOUR PRIORITIES	Get clarity on your priorities, and you increase your achievements every day.
7-May-20	CULTURE PLAYS A HUGE ROLE	A successful culture enables the teamwork to maintain steady progress.

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Date	Title	Thought
8-May-20	WHAT YOU BUSY YOUR MIND WITH	What you busy your mind with focuses your actions... What's on your mind?
9-May-20	EASY TO STAY IN TOUCH WITH	As ways of staying in touch increases, there is never a reason not to stay in touch.
10-May-20	GET HELP TO SEE YOUR BLIND SPOTS	A trusted friend will uncover at least one area you couldn't see for yourself.
11-May-20	BUILD THE BRIDGE TO OTHERS	We create more rewarding relationships by always building the bridge first.
12-May-20	HELP OTHERS HELP THEMSELVES	The best help we can ever give is helping others help themselves.
13-May-20	STARTS WITH THE RIGHT PEOPLE	Who we surround ourselves with each day is really our choice.
14-May-20	EVERYONE UNDERSTAND THE DIRECTION	Successful businesses have great alignment across the teams on key focus areas.
15-May-20	THE WORLD WORKS IN GREY	It's difficult to make a conversation black and white in a grey world.
16-May-20	DECISIONS YOU ARE MAKING	Leaders need to focus on those critical decisions that set direction and pace.
17-May-20	IT STARTS RIGHT THERE IN YOUR HEAD	The seeds for all your accomplishments starts first in your head.
18-May-20	INVISIBLE POWER	What's invisible to others (preparation and discipline) can power your success.
19-May-20	TRUE BELIEF	Do you really believe it? - always uncovers their level of belief...their fuel.
20-May-20	LOOK BEYOND THE DIFFERENCES	Those with strong people skills are always looking beyond the differences.
21-May-20	CREATE A SHARED SENSE OF PURPOSE	A shared common goal drives teamwork in order to achieve our goals faster.
22-May-20	READ THE SIGNS OF CHANGE	Read the signs and be in control of change versus change being in control of us.
23-May-20	DEFINITION OF ME	The way you define yourself is either enabling or limiting your personal growth.
24-May-20	APOLOGIZE FOR OUR PAST MISTAKES	An apology is free. IT frees - releases the burden - in our relationship with others.
25-May-20	HOW PEOPLE KILL IDEAS	Be careful in jumping to How before fully discussing the What's and the Whys.
26-May-20	MY VOICE WAS HEARD	When people can say my voice was heard, they are more supportive of change.
27-May-20	CHOICES YOU MAKE, MAKE YOU	Our life is really driven by the choices (decisions) we make, and they make us.
28-May-20	ALWAYS SOMETHING TO SMILE ABOUT	People who embrace life always have something in their lives to smile about.
29-May-20	WHO CAN YOU GET ADVICE FROM?	By constantly asking the advice of others you make faster progress to your goals.
30-May-20	ATTRACTS OTHERS TO HELP YOU	Hold yourself accountable and you always attract more help from others.
31-May-20	GUESS AND YOU OFTEN GUESS WRONG	It is better to talk it through and uncover the real issue rather than just guessing.
1-Jun-20	WAY YOU RESPOND TO IDEAS	Showing your interest and listening closely shows respect for your people's ideas.
2-Jun-20	ACCEPTABLE IS UNACCEPTABLE	Work that is just acceptable is just average. It's unacceptable to be acceptable.

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Date	Title	Thought
3-Jun-20	PAIN MEANS YOU ARE IN THE GAME	Avoiding pain means we are not fully in the game of life...avoiding challenges.
4-Jun-20	PREPARED TO FINISH WHEN YOU START	The successful create the drive to finish at the time they get started.
5-Jun-20	USE YOU CAN'T AS A FUEL	To use our full potential, we have to stop listening to the "you can't" people.
6-Jun-20	FRIENDSHIP REQUIRES RESPONSIBILITY	Some want good friends, but not the responsibility that comes along with it.
7-Jun-20	FOCUS WHERE YOU MAKE A DIFFERENCE	We are happiest when we using our strengths and abilities to make a difference.
8-Jun-20	SEE IT THROUGH THEIR EYES	To understand others, we need to see it through their eyes, as well as our eyes.
9-Jun-20	ALIGNED TO VALUE DELIVERED	Internal measures need to be aligned to adding value to the customer.
10-Jun-20	POWER OF YOUR PERSONAL NETWORK	The real value of a successful person is within the value of their relationships.
11-Jun-20	ENCOURAGE CHALLENGING THE NORM	Change happens when people are dissatisfied with the way things are done now.
12-Jun-20	WE LIVE WELL WITHIN OUR LIMITS	Forget your potential, and you end up just living well within your limits.
13-Jun-20	BLAME IS ALWAYS INAPPROPRIATE	Blaming others is a character flaw that raises questions of trust from others.
14-Jun-20	STOP PROVING YOU ARE RIGHT	People with character don't need to prove themselves right to others.
15-Jun-20	CHOOSE BETWEEN RIGHT ANSWERS	Decision making is not between right and wrong, but between right and right.
16-Jun-20	PASSION PULLS US FORWARD	People with passion are pulled through their day versus others who need to push.
17-Jun-20	MAKE IT IMPORTANT TO OTHERS	When they personally feel the importance, they also take personal responsibility.
18-Jun-20	SET YOUR EGO ASIDE	You can either look for praise or look to praise the people who accomplished it.
19-Jun-20	PEOPLE ISSUES > MONEY ISSUES	People issues are complex and require more of your time than money issues.
20-Jun-20	ONCE THE DECISION IS MADE	Take a look at what happens in your company once the decision is made!
21-Jun-20	HOW WE PACKAGE THE MESSAGE	How your package your messages can make a difference to the action they drive.
22-Jun-20	FEEDBACK AND COACHING	It's important to always allocate the time for coaching when giving feedback.
23-Jun-20	EXPRESSES WHO YOU ARE	Our behaviors and habits express who we are...showing our values and character
24-Jun-20	INTENTION/ATTENTION GAP	The successful eliminate the gap and make sure all intentions get attention.
25-Jun-20	EXPLAIN THE COMPLEX IN A SIMPLE WAY	Understood/shared messages get more action than complex and confused ones.
26-Jun-20	RELEASE CONTROL TO RELEASE ENERGY	Release control, and get your people giving more energy to what they are doing.
27-Jun-20	IT IS WHAT YOU DECIDE IT IS	What happens to us is neither good or bad until we decide what it is.
28-Jun-20	DREAMS ARE FRAGILE AT THE START	Your dreams are always fragile until your action creates a strong momentum.

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Date	Title	Thought
29-Jun-20	SEEDS FOR YOUR NEW IDEAS	Be open to new possibilities and see the seeds of new ideas everywhere you go.
30-Jun-20	DRIVE HOME THE POINT	It's the ability to communicate messages in ways that seems relevant to others.
1-Jul-20	IT IS NOT A GAME WITH A SCORE	It's the person who gives unconditionally that receives the most in return.
2-Jul-20	CLARIFY EXPECTATIONS EARLY ON	Share expectations early on so that no one can later say I didn't understand that!
3-Jul-20	YOUR BEST WAY TO LEARN	Use your own best way for personal development, and you grow stronger faster.
4-Jul-20	EXPECTED AND THE NOT TOLERATED	Share up front what you expect and more importantly what you will not tolerate.
5-Jul-20	HIRE FOR FIT	More problems with people working together versus the ability to do the work.
6-Jul-20	DO INTERNAL MARKETING	The best project leaders treat their stakeholders like customers.
7-Jul-20	CHANGE VERSUS STABILITY PROJECTS	Changes have to take root before adding more change within the same area.
8-Jul-20	WORLD FROM THEIR VIEW	In influencing, what's in it for them is more important than what's in it for you.
9-Jul-20	DISRUPTION BRINGS OPPORTUNITY	Disruption always brings the opportunity to show your leadership skills.
10-Jul-20	COMMON WAY TO FRAME IT	Frame the problem in ways to link everyone's interest in getting it solved.
11-Jul-20	LIVE IT BEFORE TALKING ABOUT IT	To be a good role model, always live first what you talk about to others.
12-Jul-20	IT MATTERS WHAT THEY FEEL	Capture feelings and others go beyond understanding to taking some action.
13-Jul-20	CONFLICT HELPS EVERYONE LEARN	Everyone learns more with everyone sharing the rationale behind their positions.
14-Jul-20	ADAPT TO REALITY	The ability to adapt to the reality as it hits you is becoming a key skill for success.
15-Jul-20	WHAT YOU ARE GREAT AT	Schedule your day with what you are great at...soon your results will be great too.
16-Jul-20	ACTION IS IN THE INTERACTION	Your key discussions always drive more action on what you want to achieve.
17-Jul-20	CHANGE ALWAYS CREATES OPPOSITION	Assume you will always have someone opposing whatever change you drive.
18-Jul-20	VISION FIRM, PLAN FLEXIBLE	Be firm on the vision and flexible in the plan to make the vision a reality.
19-Jul-20	ADVERSITY IS A TEST FOR SUCCESS	Think as adversity helps you grow versus an excuse for a lack of action.
20-Jul-20	WE RECEIVE WHAT WE GIVE	The more value/attention you give to others, the more you will receive back.
21-Jul-20	BALANCED LIFE BRINGS YOU WISDOM	A balanced life brings us more wisdom to build strong relationships in our life.
22-Jul-20	EMPOWER OTHERS TO STEP UP	Empower decision making throughout the organization, and everyone steps up.
23-Jul-20	WHEN OUR BEST IS NEEDED	Preparation enables us to do our best when our best is needed.
24-Jul-20	STEP OUT OF YOUR COMFORT ZONE	Unless we step out of our comfort zone, we can never use the potential inside us.

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Date	Title	Thought
25-Jul-20	PEOPLE MORE IMPORTANT THAN PLANS	Your people's judgment in adapting along the way is driving the success.
26-Jul-20	WILL TO LEARN FROM EVERYONE	Listen and you often get the seeds of great ideas you never found elsewhere.
27-Jul-20	MAKE THE MOST OF OUR TALENTS	We can never live up to our potential unless we are using our talents.
28-Jul-20	WHAT DO YOU REALLY WANT?	The start of getting what you want is getting clear on what you want.
29-Jul-20	CONSISTENT UNDER PRESSURE	Influence comes by maintaining a calm, when others around you can't.
30-Jul-20	TEAMS THAT DEBATE THE ISSUES	Strong leaders want debate as better solutions come from discussing the issues.
31-Jul-20	PEER PRESSURE IS POWERFUL	Not wanting to let their fellow team members down, and performance goes up.
1-Aug-20	BELIEF IS REALLY RESOLVE	A belief is really the RESOLVE to take whatever action is necessary to achieve it.
2-Aug-20	SOMEBODY HAS ALREADY GOT THERE	In everything we would like to accomplish, somebody has already achieved it.
3-Aug-20	ONLY YOU KNOW	Everything changes by taking personal responsibility for the thing only you know.
4-Aug-20	BE SOLUTION ORIENTED	Being solution oriented drives you to be action oriented, and action creates value.
5-Aug-20	APPLY WHAT YOU LEARN	What recent key learning have you not applied yet?
6-Aug-20	STAY TRUE TO OUR VALUES	Forget your values and life starts to become a burden...missing opportunities.
7-Aug-20	CHANGE STARTS WITH OUR MINDSET	How we think about the change will determine what we do about it.
8-Aug-20	ALLOW IDEAS TO COME TO YOU	Quiet yourself and really think, and you will allow ideas to come to you.
9-Aug-20	DO SOMETHING ABOUT IT EVERY DAY	Actions taken every day (and tracked) will create momentum and progress.
10-Aug-20	SUCCESS AT THE SUB-CONSCIOUS LEVEL	Our sub-conscious beliefs are what power our conscious decisions and action.
11-Aug-20	OBVIOUS TO YOU, NOT OBVIOUS TO ALL	Everyone filters based on their own past experiences...creates a different obvious.
12-Aug-20	UNDERSTAND IT TO PLAY IT WELL	Understand others to play. Politics is developing strong business relationships.
13-Aug-20	TAKE AWAY THE INTERFERENCE	Achieve more by not letting the noise in your life interfere with your focus.
14-Aug-20	REACH OUT FIRST TO OTHERS	Life is not a spectator sport. Reach out to others first, rather waiting for them.
15-Aug-20	SPECIFIC WITH YOUR ASSUMPTIONS	Assumptions help us when we get specific on what they are (and why).
16-Aug-20	EVEN WHEN YOU DON'T FEEL LIKE IT	It's about doing it when you need to do it, and not just when you feel like it.
17-Aug-20	SUPPRESS YOUR EGO	Learn to productively suppress your ego by adding humility to your confidence.
18-Aug-20	NOT A SURVIVOR, BUT A THRIVER	The thrivers expect to make things happen versus watch things happen to them.
19-Aug-20	FROM THE EXPERIENCES OF OTHERS	You can't experience it all fast enough, and need to learn more from others.

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Date	Title	Thought
20-Aug-20	VISION WORTHY OF YOU	Have you defined a vision worthy of your abilities and your potential.
21-Aug-20	PEOPLE TUNE OUT THE OBVIOUS	It's interesting that the obvious is something people often avoid doing.
22-Aug-20	TEACHES YOU MORE THAN SUCCESS	Adversity teaches that we can successfully address any problem in our way.
23-Aug-20	EMOTION IS THE FUEL FOR MOTIVATION	Add emotion with stories and examples to bring the facts alive in your people.
24-Aug-20	COMPETING LIMITS ABILITY TO CREATE	Compete, but reserve time to create in order to expand your limits.
25-Aug-20	USE FAILURE TO MAKE YOU BETTER	Failure to successful people is an opportunity to rethink their approach.
26-Aug-20	YOU DON'T HAVE TO BE THE SMARTEST	Success is not about how smart you are, but how much value you can create.
27-Aug-20	WAY MORE IMPORTANT THAN MY WAY	Your people will have much more ownership in their own way versus yours.
28-Aug-20	GET THE STORY RIGHT	When leaders get the story right, everyone in the team relates to it personally.
29-Aug-20	HAVE GRATITUDE IN ADVANCE	Reduce the stress of the future by thinking and feeling gratitude in advance.
30-Aug-20	SERVE ATTRACTS OTHERS TO SERVE	If you serve your people well, they in turn will serve others well too.
31-Aug-20	HAPPINESS IS A PERSONAL CHOICE	It's really our choice on the feeling we choose, regardless of our circumstances.
1-Sep-20	LOUDER THAN CIRCUMSTANCES	Your vision should always speak louder than your current circumstances.
2-Sep-20	THINK CALM VERSUS SLOW DOWN	Keeping our perspective in today's busy world is a key to getting things done.
3-Sep-20	NEW IDEAS ALWAYS CREATE A REACTION	Successful change has a lot to do with how we handle the reactions of others.
4-Sep-20	INNOVATE TO STAY AHEAD	Unless we innovate, we stay where we are and everyone goes right by us.
5-Sep-20	FIND A CULTURE THAT FITS YOU	A culture that fits will allow you to be more of yourself all the time.
6-Sep-20	APPRECIATION DRIVES MOTIVATION	People who feel appreciated will look beyond their job description to help others.
7-Sep-20	CLEAR ABOUT WHO YOU ARE	The successful stay themselves, and study others in order to be a better me.
8-Sep-20	AMPLIFY YOUR STRENGTHS	Amplify your strengths, and improve weaknesses that slow the use of them.
9-Sep-20	EXCELLENCE IS A HABIT	Excellence is really a habit, not a process...driven by your people's daily habits.
10-Sep-20	OFF YOUR PLATE	What you take off your plate enables you to focus on the truly important.
11-Sep-20	MOTHER OF IMAGINATION	Your people's curiosity is the fuel for their imagination and the ideas they get.
12-Sep-20	EMOTIONS CAN BE UNRELIABLE	Maturity is really our ability to understand which of our emotions to rely on.
13-Sep-20	IN PEOPLE WHO WANT TO GROW	Look for others who want to grow themselves and provide support and guidance.
14-Sep-20	WILL TO FEEL THE FEAR	To achieve anything great, you need to be willing to feel the fear (be in the game).

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Date	Title	Thought
15-Sep-20	GRATEFUL FOR THOSE AROUND YOU	Our lives can get even better by expressing gratitude for those around us.
16-Sep-20	OTHERS INVOLVED WITH YOUR DREAM	Those who achieved great success received support and guidance along the way.
17-Sep-20	ASK VERSUS MAKE ASSUMPTIONS	Be strong to ask versus always making assumptions which are more likely wrong.
18-Sep-20	BE READY FOR THE MOMENT	The discipline to do the preparation creates the ability to deliver in the moment.
19-Sep-20	CAMERA IS ALWAYS ON	Everything gets noticed by someone. Focus on give your best at all times.
20-Sep-20	REASON YOUR JOB EXISTS	A great question to ask yourself from time to time is: Why does my job exist?
21-Sep-20	MORE POWERFUL THAN COMPLETE	If they can't remember the vision, they can't share it with others.
22-Sep-20	POWER OF CHOICE	Surrender your power of choice is like surrendering the driver's seat of your life.
23-Sep-20	DIRECTION IS BORN WITH A VISION	The direction for your team is born when you create a clear powerful vision.
24-Sep-20	TURN YOUR FEAR INTO YOUR FUEL	Fear is not a negative. It just proves you are in the game and ready to play.
25-Sep-20	ADMIT IT TO MAKE US STRONGER	Have you ever noticed that weak people never admit a weakness?
26-Sep-20	LANGUAGE OF THE ORGANIZATION	To change the culture, change the ways of expressing ideas with each other.
27-Sep-20	THERE WILL ALWAYS BE SKEPTICS	You'll never win them all over. Make sure the negative don't impact the positive.
28-Sep-20	HOW CAN WE MAKE IT BETTER?	Successful leaders know that not improving is really going backwards.
29-Sep-20	WE MUST HAVE PASSION	Without passion, we will never have the drive to keep on growing our strengths.
30-Sep-20	LISTEN AND FOLLOW-UP QUESTION	Listen to learn more. A good follow-up question is proof that you were listening.
1-Oct-20	BORING, BUT NECESSARY	Discipline to do the boring, but necessary to achieve what you want.
2-Oct-20	RESPONSE TO HOW ARE YOU?	The way you respond to How are you? gives others a window into your character.
3-Oct-20	COMFORTABLE-ISH	Comfortable means that we are not growing...we should only be comfortable-ish.
4-Oct-20	LEARN WHAT YOU ALREADY KNOW	Use your reflection time to take what you already know into action.
5-Oct-20	COME FROM INCORRECT ASSUMPTIONS	We should always know where we are, before racing to where we want to be.
6-Oct-20	UNDERSTAND WHAT YOU SEE	When you understand your observations, you always take more focused action
7-Oct-20	CHOOSE WITH A BROADER VIEW	The bigger the choice, the broader the view that is needed to make that choice.
8-Oct-20	EVIDENCE IN ADVANCE	Focus on the positive evidence (an achievement) and not the negative (a fear).
9-Oct-20	JUST ONE MORE	Do what others are not willing to do...one more action before you finish your day.
10-Oct-20	HELP THEM SEE THEMSELVES	Influence is gained when you help your people see themselves more clearly.

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Date	Title	Thought
11-Oct-20	THOUGHTS ARE YOURS TO CONTROL	Thoughts drive actions, actions drive achievement; and YOU are the driver.
12-Oct-20	REFLECTION DRIVES FORESIGHT	Study the past., take the learnings, avoid the past mistakes, make the best better.
13-Oct-20	PLAN B BRINGS CONFIDENCE TO PLAN A	People who have a plan B, take more risks to make plan A a success.
14-Oct-20	GET YOUR EMOTIONAL NEEDS MET	Great leaders have high EI and get their emotional needs met in productive ways.
15-Oct-20	STUDY WHAT THE SUCCESSFUL DO	Study the behaviors of the successful and make them yours too.
16-Oct-20	CHANGE WHAT WE DO EACH DAY	What habit is currently missing from your life would speed your success?
17-Oct-20	HOW YOU DEFINE SUCCESS?	Success is the focus on enjoying trip to getting what they really want fast.
18-Oct-20	TAKE PRIDE IN WHATEVER YOU DO	Take pride in doing a job well on the tasks you particularly don't enjoy.
19-Oct-20	NO IS THE HARDEST CHOICE	To fully utilize our unique talents, we need say no to what doesn't use them.
20-Oct-20	AVOID STOPPING SHORT OF CLARITY	Don't end your meetings until everyone is clear on what they will need to do.
21-Oct-20	ALWAYS SHARING WITH OTHERS	You remember better what you learn when you are sharing it with others.
22-Oct-20	COMMIT TO ACHIEVE BEFORE STARTING	Success in everything comes when we commit before we start.
23-Oct-20	REFLECTION OF THE LEADERSHIP	The consistent performance of your team is a reflection of your leadership.
24-Oct-20	COMMITMENT MOTIVATES OTHERS	Give your 100% commitment, and you always motivate others to do the same.
25-Oct-20	EVERYONE HAD A SETBACK	A successful life is never a consistent climb. There are always a few setbacks.
26-Oct-20	CHANGE WHAT HAPPENS IN ME	Happiness is not driven by what change happens in others, but the change in us.
27-Oct-20	PRESSURE CREATES A DIAMOND	Don't avoid the pressure, but align it with your strengths and your passion.
28-Oct-20	BE WORTHY OF INVESTING IN	We others see our desire to grow, they see us as a good investment to help.
29-Oct-20	EXPAND OUR LACK OF UNDERSTANDING	A full life is also a life that constantly reminds ourselves of what we don't know.
30-Oct-20	CLEARLY DEFINED PROBLEM	Invest time to clearly define the problem before moving on to possible solutions.
31-Oct-20	DO THE LITTLE THINGS WELL	When we do the little things well, success in the big things just happens naturally.
1-Nov-20	WHAT YOU LET IN	Every experience impacts us...some consciously and others sub-consciously.
2-Nov-20	CONFIDENCE YOU CAN DEAL WITH IT	Confidence is what enables your people to take action when you are not around.
3-Nov-20	ACTION PREDICTS YOUR FUTURE	Nothing is achieved without taking action...action predicts your future.
4-Nov-20	THOUGHT AND ENERGY	Success is driven by our clarity of thought and our energy to go make it happen.
5-Nov-20	WITH PEOPLE I'D LIKE TO BE LIKE	Surround yourself with people you would like to be like and you grow faster.

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Date	Title	Thought
6-Nov-20	BELIEF THAT CHANGES EVERYTHING	The successful go through life with the 100% belief that they will make it happen.
7-Nov-20	DERIVING JOY FROM THE CHALLENGE	Derive joy from the challenges...as they are helping you use your potential.
8-Nov-20	DEMONSTRATE BETTER THAN DESCRIBE	Behaviors demonstrate to their people far better the what you are telling them.
9-Nov-20	REINFORCE THE VALUES CONTINUOUSLY	Reinforce the values by highlighting both the good and bad behavior.
10-Nov-20	TURN IT 180 DEGREES	Turn it 180 degrees by asking yourself What's great about this problem?.
11-Nov-20	FEEDBACK IMPROVES SELF-AWARENESS	What others see in ourselves is often a blind spot for us. Always ask for feedback.
12-Nov-20	OBVIOUS OFTEN GETS OVERLOOKED	When the obvious is done well, it can often becomes the unique solution too.
13-Nov-20	PERFORM IN THE MOMENT	It is your ability to use your skills at the highest level in life's critical moments.
14-Nov-20	INFLUENCE VERSUS CONTROL	Control is in the moment, but influence impacts both this and future moments.
15-Nov-20	CAN YOU SAY NO?	You uncover the true character of others by how they avoid saying no to you.
16-Nov-20	INVEST IN REFLECTIVE THINKING	Reflection helps you take in learnings and grow faster than those who don't.
17-Nov-20	LET GO OF MISTAKES QUICKLY	Learn from your mistakes and consider them problems only if they get repeated.
18-Nov-20	YOUR CONFLICT HOT BUTTONS	People who understand their hot buttons are better at controlling their behavior.
19-Nov-20	IN EXCHANGE OF VALUE DELIVERED	Successful business people think in value, while unsuccessful think in doing more.
20-Nov-20	YOU HIRE FOR THEIR HEAD AND HEART	It's the heart which gets the head to perform to it's potential.
21-Nov-20	ACTION IN SPITE OF FEAR	The successful look past those fears to the feeling of their goals achieved.
22-Nov-20	DIFFERENCE IN YOUR LIFE IS YOU	When we become different...our life becomes different. It's the difference inside.
23-Nov-20	FOR SOMEONE OR SHOW SOMEONE	Motivation can be adding value for someone or to show someone you can do it.
24-Nov-20	GO FORWARD BY LOOKING FORWARD	We can't get creative about achieving the future by constantly replaying the past.
25-Nov-20	CONSISTENT IN ALL CIRCUMSTANCES	A person of good character has consistent behaviors in all circumstances.
26-Nov-20	TRUST OUR INTUITION	Our sub-conscious gets to a decision (intuition) faster than our conscious.
27-Nov-20	RESULTS CREATE JOB SECURITY	It is not efforts that create job security, it's results.
28-Nov-20	NOT KEEPING YOUR FUTURE A SECRET	Share your dream and reach it faster (especially if sharing with the right people).
29-Nov-20	CLEAR VISION HAS PULLING POWER	When people have a clear direction, it pulls them towards their goals.
30-Nov-20	WHEN NOBODY IS LOOKING	The very best leaders act the same, whether their people are looking or not.
1-Dec-20	WHEN IT FEELS EFFORTLESS	When it's effortless for you, and not effortless for others, your passion has value.

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Date	Title	Thought
2-Dec-20	IDEAS ARE THERE	Successful leaders create an environment for their people to share their ideas.
3-Dec-20	ADD EMOTION TO THE LOGICAL	It logically makes sense, but needs to get emotional before people take action.
4-Dec-20	NOT AFRAID TO FAIL	If you are not afraid to fail, you will take risks and learn faster along the way too.
5-Dec-20	DELEGATE, BUT DON'T ABDICATE	Follow-up provides the opportunity to help them when the need is there.
6-Dec-20	OUR VIEW ON PROBLEMS	Focus on the solutions, and you always see opportunities to solve the problems.
7-Dec-20	REMEMBER WHEN THEY LEAVE	Focus your conversations on what we want them to remember after they leave.
8-Dec-20	NO TAKES MORE COURAGE THAN YES	To focus, it is not about what we say yes to, but what we say no to that counts.
9-Dec-20	IS THIS STILL NECESSARY?	What was a good idea at one time...might no longer be!
10-Dec-20	HIRE FOR ATTITUDE, TRAIN FOR SKILLS	You can train for skill, but training for the right attitude is difficult.
11-Dec-20	FIND THE COMMON INTERESTS	Our common interests create instant rapport and provides a conversation starter.
12-Dec-20	GIVE YOUR PEOPLE A PLACE TO GROW	For key people, it's often not about money, but getting opportunities to grow.
13-Dec-20	INVEST VERSUS SPEND YOUR TIME	All our steps up in life have been preceded by an investment we have made in us.
14-Dec-20	FROM A LACK OF BELIEF	People become average not from a lack of talent or skill, but from a lack of belief.
15-Dec-20	BREAK IT DOWN FOR SUCCESS	Break it down into the daily and weekly actions to achieve the success you want.
16-Dec-20	PROCESS TO DECIDE	Determine up front your process to make the key decisions in your life.
17-Dec-20	QUALITY YOU DEVELOP - COURAGE	Courage is not something you are born with, it is something you develop.
18-Dec-20	EASIER TO MAINTAIN THAN TO REBUILD	Your reputation is maintained by how you live our life every day.
19-Dec-20	HOW TO PUSH YOURSELF	Find out the best way to push yourself to do the necessary when it is necessary.
20-Dec-20	SEE THE BEST IN OTHERS	When we always see the best in others, the best in others will appear more often.
21-Dec-20	EVERY GREAT IDEA GENERATES CONFLICT	Some will/some won't like the change, so always expect conflict with new ideas.
22-Dec-20	COMMUNICATE A FEELING	The successful focus on communicating a feeling versus just information.
23-Dec-20	OPEN DEBATE ON THE IMPORTANT	Open debate helps to identify problems up front and drives better solutions.
24-Dec-20	DELIVER BAD NEWS QUICKLY	Leaders who take 100% responsibility know that bad news does not age well.
25-Dec-20	HOW YOU SEE YOURSELF	The impact of how others see you is less than the impact of how you see yourself.
26-Dec-20	GIVE OUR EGO A HEALTHY PRUNING	Surround yourself with people who will give you strong honest feedback.
27-Dec-20	BRING THE PRESSURE FORWARD	Don't put it off to the last minute. Bring the pressure to the first minute to do it now.

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Date	Title	Thought
28-Dec-20	RESULTS ALWAYS SPEAK THE LOUDEST	Speak more of your respect for the achievements of others, versus your own.
29-Dec-20	DECISIVE ACTION TAMES FEAR	Don't let the fear of doing something wrong get in your way of taking action.
30-Dec-20	NOT LETTING IT HAPPEN TO YOU	Success doesn't change people, but will magnify who they really are.
31-Dec-20	DREAMS GROW POSSIBILITIES	It's our dreams that create a view that opens up the possibilities.
1-Jan-21	WILL DO VERSUS DID	You can only create the future you want by focusing on it (not the past).
2-Jan-21	SMALL ACTS HAVE BIG IMPACTS	It is often the accumulation of small focused actions that drives your success.
3-Jan-21	COMMITMENT GAINS COMMITMENT	You have to be (committed) it before you see it (commitment) in others.
4-Jan-21	VISIONS THAT INSPIRE	A vision's purpose is to pull people towards a future they really want to create.
5-Jan-21	IT'S ACHIEVEMENT MANAGEMENT	Effectiveness is not getting more done...it's about achieving more with less effort.
6-Jan-21	GREATNESS TAKES TIME	Success is almost never overnight...it takes continued action and growth to do it.
7-Jan-21	WHEN THE ODDS DON'T MATTER	When people truly believe in what they are doing, the odds don't really matter.
8-Jan-21	PRIVATE CHOICES ARE PUBLICLY JUDGED	The public view on our private choices gathers the most judgment from others.
9-Jan-21	RESPONSIBILITY DRIVES GROWTH	Always be asking for more responsibility so that you can grow faster too.
10-Jan-21	THERE IS NO STANDING STILL	Life is like a flower, it is either growing or dying...it's not staying the same.
11-Jan-21	PEOPLE BEFORE STRATEGY	The right people create the right strategy, and will execute it well too.
12-Jan-21	COURAGE TO CHANGE YOUR MIND	If we never change our mind, it shows we are not really growing.
13-Jan-21	FUEL FOR WINNING	Confident people take action, more risks, and inspire others to do the same.
14-Jan-21	STRATEGIC RELATIONSHIPS	Our relationships enable us to accomplish more and help us enjoy the journey.
15-Jan-21	ASK THE RIGHT QUESTIONS	Our questions drive a change in thinking and then a change in action.
16-Jan-21	PASSION AND CHALLENGES	Passion provides the energy and challenges the drive to use our talents.
17-Jan-21	FEEL OF BEING IN CONTROL	Control is a matter of feeling responsibility and action maintains our control.
18-Jan-21	INVOLVE PEOPLE IN SETTING DIRECTION	Direction is something where it's important to get everyone's ownership.
19-Jan-21	MAKE YOUR DIFFERENCE	Determine the difference to give to the world and the world rewards you back.
20-Jan-21	TAKE YOUR PLACES YOU DIDN'T EXPECT	When you have a very clear purpose, people and opportunities just pop up.
21-Jan-21	MINIMIZE, NOT ELIMINATE RISKS	The best risk takers look to minimize the risks, not to eliminate them.
22-Jan-21	ADAPT UNTIL WE ACHIEVE SUCCESS	The ability to adapt is one of the key traits of every successful person.

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Date	Title	Thought
23-Jan-21	ALIGN TO SELF INTERESTS	When leaders align the WHY to their people's self interests, the magic happens.
24-Jan-21	BRING ISSUES TO THE SURFACE	Bring issues to the surface, get them discussed, and find ways forward.
25-Jan-21	HEARTBEAT OF A COMPANY	The heartbeat in every company is driven by the culture developed over time.
26-Jan-21	SOURCES OF ENERGY	When you control your energy, you have better control over your performance.
27-Jan-21	MAKE VISIBLE ACHIEVEMENT EARLY	Visible achievement early in any initiative brings more confidence to everyone.
28-Jan-21	FOCUS AND PERSISTENCE	Focus provides the target and persistence to take action until it's achieved.
29-Jan-21	ASK THE FUNDAMENTAL QUESTIONS	It's often the fundamental question that uncovers more than the complex one.
30-Jan-21	POWER OF PERSONAL CREDIBILITY	Our personal credibility is something of an amplifier...attracting help from others.
31-Jan-21	ANOTHER LEVEL OF PERFORMANCE	Very often the next level of performance is gained by creating a new daily habit.
1-Feb-21	WHEN YOU GET SPECIFIC	Have you noticed that successful people are very specific in what they want.
2-Feb-21	DECISION BY ITSELF CHANGES NOTHING	A decision is just an approval to start. Nothing changes until it is implemented.
3-Feb-21	POWER OF COMPOUNDED ACTION	Achieving success through taking the small consistent and constant actions.
4-Feb-21	WHEN THE BELIEF IS THERE	Many train to upgrade their skills...the successful to upgrade their beliefs.
5-Feb-21	VALUES BOND IN TOUGH TIMES	Strong values and principles enable teamwork to make the right decisions.
6-Feb-21	FEEL LIKE IT'S YOUR DAY	The successful people wake up with the attitude that it's going to be their day.
7-Feb-21	MOST IMPORTANT FIRST	Your most important tasks will always take you faster to your goals.
8-Feb-21	STRENGTH OF BUSINESS JUDGMENT	People rise in organizations based on how strong their business judgment is.
9-Feb-21	COMFORT SEEKS A WAY IN	In whatever we do, comfort seeks a way in; but comfortable doesn't drive growth.
10-Feb-21	FREE TO SET ANY GOAL	We are free to set any goal. Why not set a goal to use your potential.
11-Feb-21	LOOK FOR THE PASSION IN OTHERS	People with passion have the right attitude and are not afraid of change.
12-Feb-21	YOU DETERMINE, YOU DECIDE	What we do with our time is really our CHOICE. Driver's or passenger's seat?
13-Feb-21	ASK FOR HELP IS A SIGN OF STRENGTH	Not asking for help is a weakness. You limit the pace of your own development.
14-Feb-21	SHORT AND LONG-TERM INTERESTS	To create the future you want...you need to invest in it today.
15-Feb-21	IT CAN'T BE MEASURED	What drives your people (motivation) is something that can't be measured.
16-Feb-21	TRUST, BUT VERIFY	Leaders will view their people with high trust, but verify if this trust is honored.
17-Feb-21	EXPERIENCES VERSUS ACHIEVEMENTS	The feeling of our experiences lasts longer the feeling of our achievements.

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Date	Title	Thought
18-Feb-21	RHYTHM OF THE COMPANY	Every company has a rhythm to it, and it is driven by the leadership.
19-Feb-21	SIMPLE REPEATED MESSAGE	Simple messages are memorable, and means people will share them with others.
20-Feb-21	UNDERSTAND YOUR PLAN B	Invest in creating your plan B in your key change initiatives.
21-Feb-21	IT STARTS BY MAKING A CHOICE	What's the choice (the decision) that would enable you to achieve more?
22-Feb-21	COMMIT IT TO OTHERS	Gain more personal accountability when commitments are known to others.
23-Feb-21	REAL ISSUE ON THE TABLE	Trust in the team enables everyone to put the real issue on the table.
24-Feb-21	FREE YOUR FUTURE	Our beliefs that stop us taking action are sort of holding our future hostage.
25-Feb-21	WHEN YOU DON'T FEEL LIKE IT	Doing the necessary when it's necessary is the difference making the difference.
26-Feb-21	MOVE TOWARDS YOUR BELIEF	A strong belief will drive our behaviors in the direction of that belief.
27-Feb-21	EXAMPLE IS THE BEST TEACHER	Role models provide a living example of what you want others to do as well.
28-Feb-21	PRESSURE MAKES US STRONGER	The successful look for pressure to keep growing, while the unsuccessful avoid it.
1-Mar-21	ACCOUNTABILITY BRINGS CONTROL	Accountability for what you need to achieve brings control to what you are doing.
2-Mar-21	YOUR INNER GYROSCOPE	How strong is your inner gyroscope? It's being clear on the direction to take.
3-Mar-21	NOTHING LESS PREDICTABLE	We need leadership skills strong to deal with behaviors our people throw at us.
4-Mar-21	COURAGE TO FOLLOW YOUR OWN PATH	We should listen and learn, but follow our own passion to achieve our success.
5-Mar-21	IT COMES FROM WITHIN	When our life's work is in sync with this inner drive, it feels more effortless.
6-Mar-21	RESPONSIBILITY DEVELOPS ABILITIES	New responsibilities drive use to develop new abilities in order to achieve them.
7-Mar-21	DEVELOP POTENTIAL IN OTHERS	Great leaders are good at understanding and developing potential in their people.
8-Mar-21	CHEATING OURSELVES	Just doing enough to get by is really cheating yourself from using your potential.
9-Mar-21	GIFT OF YOUR FULL ATTENTION	The greatest gift you can give others is the gift of your full attention.
10-Mar-21	IF NOT NOW, THEN WHEN	Have you ever caught yourself saying, Not Now;. Replace it with WHEN.
11-Mar-21	COMMUNICATE WHAT MATTERS	With clear outcome, we find less is more, and communicate only what matters.
12-Mar-21	DEBATE, BUT WITH THE DATA	Long debates are often the differences of people's opinions, and with no facts.
13-Mar-21	USE OF US AND THEM	Good collaboration uses the word US versus use of the word THEM.
14-Mar-21	HARDEST PERSON TO LEAD	The foundation of a leader's success is built by leading themselves first.
15-Mar-21	FIRST LOOK FOR THE RIGHT QUESTION	Great communicators look for the right question, rather than what to say next.

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Date	Title	Thought
16-Mar-21	COMPLIANCE IS NOT MOTIVATING	Consistent ways of working, not strict processes. Compliance is not motivating.
17-Mar-21	TUNED INTO YOUR IMPACT ON OTHERS	How aware are you of the impact of your behaviors on your people?
18-Mar-21	TESTED IN DIFFICULT CIRCUMSTANCES	View circumstances as opportunities to help you grow, versus something to avoid.
19-Mar-21	FOCUS TARGETS YOUR GROWTH	A strong focus will also give a target for your own development too.
20-Mar-21	STRONG RELATIONSHIPS AT ALL LEVELS	The leaders who make things happen develop strong relationships at all levels.
21-Mar-21	FEEL IT WAS A GOOD DECISION	Leaders often get a feeling first, and then look for the facts to justify their feeling.
22-Mar-21	CHANGE NEEDS DIRECTION	Communicate the WHY behind the direction and your people embrace it faster.
23-Mar-21	PUT THE PAST BEHIND YOU	The road ahead is far more clear when we put the past behind us.
24-Mar-21	THEN I CAN TOO	If success is created from any starting point, then let's start creating ours today.
25-Mar-21	UNDERSTAND YOUR BEST WAY TO LEARN	Everyone takes in information the best in different ways, understand yours.
26-Mar-21	WHAT YOU REFUSE TO BELIEVE	When we listen to the crowd, at best, we will be focusing on being average.
27-Mar-21	ASK OTHERS FOR THEIR IDEAS	Some people grow faster than others, because they are not afraid to ask for help.
28-Mar-21	NOT PUTTING PEOPLE IN A CORNER	People who feel they have no choice, no options; will feel trapped...and react.
29-Mar-21	DRIVE TO ARRIVE	It's the destination that powers the drive, and helps us use more of our potential.
30-Mar-21	PEOPLE COME WITH YOU	A leader is only a leader if his or her people are right alongside on the journey.
31-Mar-21	OBVIOUS AFTER LISTENING	The way forward becomes obvious when you listen to your people.
1-Apr-21	PLANNING HELPS YOU MANAGE RISK	It's the thinking and discussions behind the plans that make it a valuable time.
2-Apr-21	CUSTOMER ALWAYS PRESENT	Success comes faster when everyone has the customer always mentally present.
3-Apr-21	BETTER EVERY SINGLE DAY	One trait in every successful person is the desire to get better every single day.
4-Apr-21	AS OPEN AS POSSIBLE	Teamwork and execution stop when people hold back what they are thinking.
5-Apr-21	GET WHAT YOU LOOK FOR	Many never get what they want...because they look in the wrong place.
6-Apr-21	HONEST WITH OURSELVES	A strong foundation for success starts with being honest with ourselves.
7-Apr-21	KNOW SOMETHING HAS TO CHANGE	Key people always know more than they share. They know what needs to change.
8-Apr-21	INDICATES WHAT YOU STAND FOR	When you can't stand to see those bad behaviors, others see what you stand for.
9-Apr-21	KEEP IT BY GIVING IT UP	Great leaders know that keeping control is really limiting their control.
10-Apr-21	DECISION WHILE THEY ARE THERE	It's not "let me think about it"...but "let's decide now" on the way forward.

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Date	Title	Thought
11-Apr-21	GIVE UP A KNOWN FOR AN UNKNOWN	Risk takers are confident to turn an unknown into something better than today.
12-Apr-21	DESIRE AND BELIEF POWER PERSISTENCE	Discipline is not something you create, but it is a byproduct of desire and belief.
13-Apr-21	SEE THE SOLUTION SOONER	Step away and see with fresh eyes, and you also see the solution sooner.
14-Apr-21	100% ENGAGED	More productivity comes with keeping ALL of your mind on what you are doing.
15-Apr-21	HOW YOU MADE THEM FEEL	Others remember more of how you made them feel, than what you had said.
16-Apr-21	LIVE FIRST WHAT YOU ASK OF OTHERS	You lose credibility fast when you ask for what you are unwilling to do yourself.
17-Apr-21	DANGER OF ALMOST DONE	Eliminate almost done from your life to get more done in your life. Finish now.
18-Apr-21	YOUR DOMINANT THOUGHT	Your dominant thought drives you to either take action or avoid action right now.
19-Apr-21	BEGINS WITH UNLEARNING SOMETHING	Focus on unlearning bad habits that stop you from taking the right action.
20-Apr-21	OUT OF THEIR COMFORT ZONES	Challenges stretch your people out of their comfort zones and help them GROW.
21-Apr-21	CHOOSE THE MESSENGER	Influence is often choosing the messenger's that can amplify your message.
22-Apr-21	HELPS TRIGGER IDEAS IN YOU	Does your current personal development trigger ideas in you?
23-Apr-21	CONNECTED TO YOUR FUTURE	In life, we can either be connected to our past or connected to our future.
24-Apr-21	MAKE THE BASICS A HABIT	The foundation for success is all about making the basics a habit.
25-Apr-21	WHO SPEAKS INTO YOUR LIFE	Leaders reach each person with a message that speaks into their life.
26-Apr-21	PREPARATION FEEDS CONFIDENCE	Confidence is developed and maintained faster when we do our preparation.
27-Apr-21	COMPROMISE IS KEY TO SUCCESS	Compromise is not a negative when it helps to move everyone forward.
28-Apr-21	RECRUIT TOP TALENT	How much time do you invest in the hiring process?...your most important task.
29-Apr-21	DON'T LET PERSONALITIES IN THE WAY	Successful leaders know how to get different people working together well.
30-Apr-21	NARROW MIND BRINGS POOR VISIBILITY	Keep your mind open and improve your visibility to new insights and ideas.
1-May-21	BAD NEWS HAS TO TRAVEL FAST	When bad things happen, people hide them, and not addressed fast enough.
2-May-21	WHAT WE NEED TO STOP DOING	The "stop doing" makes more time available to focus on the important.
3-May-21	TRUE MEASURE OF YOU	Your thoughts define you for you, but it's your action that defines you for others.
4-May-21	CHANGE STARTS HERE, NOT OUT THERE	All change in our lives is driven by us, not others. Never "if only they would".
5-May-21	SEE YOURSELF ACHIEVING IT	For people who make the big things happen...they are always achieving it twice.
6-May-21	VIEW LARGER THAN YOUR JOB	People on a fast track have a view much larger than their current job.

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Date	Title	Thought
7-May-21	CHANGE THE CHANGEABLE	Successful leaders are very good at judging what is changeable and what is not.
8-May-21	HELP YOUR PEOPLE THINK IT THROUGH	Invest time in helping you people think things through...find their own answers.
9-May-21	GET INPUT FROM OTHERS EARLY	We should be asking for input from almost everyone we speak with.
10-May-21	PERSEVERE IN THE FACE OF OBSTACLES	The successful always persevere through obstacles with the goal in their focus.
11-May-21	ANCHORED IN A BELIEF	Look at past successes and see they were anchored in a belief that enabled them.
12-May-21	WHO YOU HANG AROUND WITH	Often the seeds of our thoughts are gained from people we are surrounded by.
13-May-21	WHEN YOU BECOME SUCCESSFUL	It is about creating the feeling of success that enables you to go make it happen.
14-May-21	UNDERSTAND YOUR OPTIONS	Fully explore the options, and be more confident in ultimate choice you make.
15-May-21	EGOS NEED PRUNING AT TIMES	Egos need a little pruning in order to keep people focused on the right things.
16-May-21	APOLOGIZE WITHOUT A BUT	Have you noticed that "but's" are not part of a successful person's vocabulary.
17-May-21	WE BELIEVE WHAT WE TELL OURSELVES	Focus on telling yourself the positive and there is no room for the negative.
18-May-21	NEVER HANDLE A BAD HABIT WITH CARE	Take a direct attack on a bad habit by replacing it with a powerful new one.
19-May-21	INSPIRE VERSUS FORCE PERFORMANCE	Successful leaders understand that the power of force diminishes with use.
20-May-21	CLOSE THE ESCAPE ROUTES	Make all performance visible and close escape routes to avoiding ownership.
21-May-21	CHANGE WHAT YOU ACCEPT	Get better performance and better behaviors by changing what you will accept.
22-May-21	TO FINISH YOU HAVE TO START	Just start and constantly re-adjust your approach until achieving what you want.
23-May-21	AS GOOD AS OUR COURAGE	The successful have the courage to constantly put challenges in front of them.
24-May-21	GIVE UP ONE THING FOR ANOTHER	Life is all about choices, and it is sometimes a choice between good and good.
25-May-21	PAIN AND DESIRE TOGETHER	The pain helps us to start the change and desire to keep it going.
26-May-21	RIGOR IN DECISION MAKING	We are often quick to make decisions without the rigor to evaluate the choices.
27-May-21	REFUSE TO GIVE INTO YOUR BLUES	The happiest people found a fast way through the blues...the unhappy haven't.
28-May-21	CONSTRAINTS ARE EVERYWHERE	Constraints are fuel for creativity, as people develop solutions overcoming them.
29-May-21	USE DIFFERENCES AS STRENGTHS	View differences as strengths, and encourage your people to express their views.
30-May-21	WHAT MATTERS MOST IS STARTING	Nothing started can ever be achieved. What are your reasons to get started?
31-May-21	WOULD IT IMPRESS YOUR CUSTOMERS?	Would it impress your customers if they saw your team doing these activities?
1-Jun-21	DONE YOUR HOMEWORK	Doing your homework gives you the confidence to adapt quickly in the moment.

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Date	Title	Thought
2-Jun-21	WE CAN'T FIX THE PAST	A great life doesn't reside in our memories, but in developing new experiences.
3-Jun-21	PAY ATTENTION TO THE RIGHT THINGS	It's not about the ability to focus; but the ability to focus on the right things.
4-Jun-21	LIMITED BY OUR DISCIPLINE	The more we don't do it, the more we limit ourselves (block us from success).
5-Jun-21	CHOOSE TO VERSUS HAVE TO	The most successful lives are able to CHOOSE TO far more often than have to.
6-Jun-21	AWARENESS ENABLES ADAPTABILITY	Influence grows as you become more aware of your own thinking and behavior.
7-Jun-21	COLLABORATION REQUIRES DECISIONS	To move solutions forward it always requires collaboration driven by decisions.
8-Jun-21	BUILD TRUST TO DISCUSS	Building the trust first enables you to then have the conversation you want.
9-Jun-21	UNDERSTAND PEOPLE'S STRENGTHS	When your people's focus is within their strengths, they perform at higher levels.
10-Jun-21	REPRODUCE PRACTICE UNDER PRESSURE	Successful coaches structure practices to help simulate real game pressures.
11-Jun-21	CONSISTENT WITH YOUR VALUES	The unhappiest people are often living their life on the edge of their values.
12-Jun-21	GIVE OTHERS CREDIT	Giving credit both maintains and builds the motivation in your people.
13-Jun-21	RAISE THE BAR YOURSELF	High achievers raise the bar for their performance themselves (not from others).
14-Jun-21	PEOPLE PROBLEMS DON'T AGE WELL	Understand this and have the courage to have the conversation soon than later.
15-Jun-21	VISIBLE GETS ACTIONED	To gain more productivity, find the way to keep the important visible to everyone.
16-Jun-21	BE TOUGH AND COMPASSIONATE	It's about knowing when to be compassionate when compassion is needed.
17-Jun-21	WHAT PLUS WHY POWERS HOW	A clear WHAT and a clear WHY will enable your people to see more of the HOW.
18-Jun-21	NO ENTITLEMENT	There's no entitlement...we earn to the level of value we provide to others.
19-Jun-21	SURROUND YOURSELF WITH THE BEST	Our quality of life is in direct proportion to the quality of the people around us.
20-Jun-21	GOOD ATTITUDES ARE FREE	A good attitude costs nothing, but has value when shown to others every day.
21-Jun-21	WHERE TO ALLOCATE RESOURCES	Without clarity, leaders guess where to allocate the resources, and people notice.
22-Jun-21	PREPARED TO DO WHATEVER IT TAKES	People with commitment find a way to deliver, and never take the easy excuse.
23-Jun-21	WHAT YOU REPEAT TO YOU	The successful have developed the discipline to only repeat the positive.
24-Jun-21	CREATE THE BELIEF IN THEM	When your people have the right belief, they believe they can solve any problem.
25-Jun-21	SUBTLE MORE DIFFICULT THAN OBVIOUS	The obvious differences across cultures are clear and noticed right away....but...
26-Jun-21	COMES FROM UNLIKELY SOURCES	Every interaction with others could bring an insight with a great deal of value.
27-Jun-21	IT'S HOW MUCH YOU WANT IT	Where your focus go first?...indicates whether you really want it or not.

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Date	Title	Thought
28-Jun-21	KNOW WHEN YOU DON'T KNOW	One trait in successful people is knowing what they don't know and asking.
29-Jun-21	BOUNCING BACK FROM SELF DOUBT	The only way to bounce back is to take action, and start taking action right away.
30-Jun-21	FIND TIME TO THINK	Achieve more with less effort when you schedule time for quality thinking.
1-Jul-21	WANT TO READ THE NEXT SENTENCE	When you create the right feeling, others always want to read the next sentence.
2-Jul-21	SELL TO THE NEEDS OF OTHERS	Sell to the needs of others, and create in others the feeling of having it right now.
3-Jul-21	REQUIRED IN UNCERTAIN TIMES	It's having the ability to adapt and quickly find the right way forward.
4-Jul-21	HOW YOU SIZE UP OTHERS	How you size up others, in talents, abilities and fit will drive your team's success.
5-Jul-21	WHAT'S REWARDED IS REPEATED	It is only natural that what you get rewarded for, you will do more of.
6-Jul-21	STORIES PROVIDE A CONTEXT	Stories make the information relevant to the others...provide a focus for action.
7-Jul-21	LIVE UP TO OUR WORDS	People with great influence live up their words...doing what they say.
8-Jul-21	OPPORTUNITY VERSUS OBLIGATION	The energy we bring is different if viewed as an opportunity or an obligation.
9-Jul-21	INVOLVE PEOPLE UP FRONT	Look to get input up front from everyone involved, and in different ways.
10-Jul-21	MAKE SPACE FOR THE CONVERSATION	Make the space first, before addressing difficult topics and issues with others.
11-Jul-21	POWER OF BEING SPECIFIC	Taking action on a specific goal moves you to see even more opportunities.
12-Jul-21	GIVE YOUR BEST TO LESS	It's the ability to make tough choices and focus all your energy on the important.
13-Jul-21	SMALL STEPS ON THE BIG STUFF	The constant achievement of small steps creates the big stuff faster.
14-Jul-21	POWER OF A PROMISE DELIVERED	Making promises and delivering those promises is a fast way to build credibility.
15-Jul-21	CLEAR AND TO THE POINT	The people who get ahead faster speak clearly and get to the point fast.
16-Jul-21	HOW LONG HAVE YOU KNOWN?	"How long have you known about it?"...brings bad news faster the next time.
17-Jul-21	IMPORTANCE OF STUDYING HISTORY	By understanding past challenges you are better prepared for the new challenges.
18-Jul-21	UNDERSTAND THE VALUE YOU DELIVER	Money always follows from the value we deliver. What is the value you deliver?
19-Jul-21	ONE THAT PEOPLE USE	What makes up a good process...it's the one that people will actually use.
20-Jul-21	CULTURE BUILDS UP OVER TIME	A company's culture is never just born overnight. It takes time...and a focus.
21-Jul-21	GREAT IDEAS FILL A NEED	Create value faster by looking for the need that others don't even see yet.
22-Jul-21	BALANCE BIG PICTURE/GROUND LEVEL	You will get more accomplished too by focusing on direction and steady progress.
23-Jul-21	MUST BE LED FROM THE TOP	Change across departments must always be led from the top. Needs a little push.

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Date	Title	Thought
24-Jul-21	CAN'T PUT OFF ANYMORE	Create the feeling that "we can't put this off anymore"... We must ACT now.
25-Jul-21	WHAT BOTHERS YOU	Other people see into our beliefs and our thinking by what bothers us.
26-Jul-21	DEFINE YOUR OWN IMPORTANT	Successful people define and live their own (not others) important.
27-Jul-21	WE ALL NEED HELP WITH OUR RESOLVE	Surround yourself with others who have a great resolve...it helps reinforce yours.
28-Jul-21	CREATE AND SUSTAIN ENTHUSIASM	Enthusiasm is the display of a person's passion...keep fueling their passion.
29-Jul-21	WE LEARN MORE WHEN WE LISTEN	One of keys to our own personal development is to set a goal to listen more.
30-Jul-21	WHAT YOU DON'T SEE	To see what we should see...focus on getting feedback from others all the time.
31-Jul-21	BIGGEST RISK IS NOT TAKING ACTION	The biggest risk in life is not taking action, as you never use your full potential.
1-Aug-21	TO BE GREAT, STUDY THE GREAT	To be great, you need to study the mindsets and behaviors of the great.
2-Aug-21	MAKE THE NECESSARY CHOICES	Remember, we either choose for ourselves...or by default others choose for us.
3-Aug-21	IDEA PROMOTER	Idea promoters build strong relationships people whose ideas they promote.
4-Aug-21	APPLY LEARNINGS TO POSSIBILITIES	Invest in reflection time and you will become more innovative too.
5-Aug-21	SOMEONE YOU HAVE NOT MET YET	This is the person that will see the potential in us and inspire us to use it.
6-Aug-21	FAILURE TO SEE OUR FLAWS	It is key to know what you are good at and what you are not good at.
7-Aug-21	PREPARED FOR THE "MOMENT"	Preparation enables you to perform at your highest ability when it really counts.
8-Aug-21	IT IS A TRUST FROM OTHERS	When others are prepared to help you...it signals they trust you.
9-Aug-21	DIRECTION AND PROGRESS	Stay focused on the direction you are going and the progress you are making.
10-Aug-21	USE OUR FUTURE EXPERIENCES	Using visualization, you picture future experiences to create that future faster.
11-Aug-21	MOST ANSWERS ARE IN THE MIRROR	Success is in direct proportion to the level of responsibility we take for our life.
12-Aug-21	PERSUASION IS A PROCESS	It takes steps to persuade, and we need to adapt the steps for each personality.
13-Aug-21	TAKE IDEAS INTO REALITY	Focus on your team's execution, as it is all about turning ideas into reality.
14-Aug-21	LAUNCHING PAD OR AN ANCHOR	The past is either a launching pad for more success or a anchor holding us down.
15-Aug-21	UNCERTAINTY IS A CERTAINTY	Be prepared for what could happen, as most likely, it will happen at some time.
16-Aug-21	DETERMINE THE VALUE YOU BRING	Think about the value you bring (and how to bring even more value).
17-Aug-21	GET YOUR BRAIN TO HELP	Clarity on what you want to achieve gets your full brain to help you.
18-Aug-21	INCREASE THE LEVEL OF OWNERSHIP	The more ownership your people feel, the more creative they will be in their role.

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Date	Title	Thought
19-Aug-21	TURN YOUR IMAGINATION POSITIVE	Turn your imagination positive, and you will begin to expect more (and get it too).
20-Aug-21	HOW DO YOU DEFINE SUCCESS?	Define it for yourself; remember, you cannot hit a target you do not have.
21-Aug-21	FAILURE IS ONLY A DETOUR	Success is all about viewing failure as only a detour. Keep taking action.
22-Aug-21	WHAT'S CELEBRATED IS REPEATED	Celebrations help to reinforce the good behaviors in your team.
23-Aug-21	CONFLICT MEANS ENERGY IS THERE	Conflict means energy is there...trust enabling everyone to say what they think.
24-Aug-21	DESIRES DRIVE BELIEFS	Our desires can often drive our beliefs, and impacts the perspectives we take.
25-Aug-21	WE MOVE TOWARDS OUR BELIEFS	Our beliefs are magnets, often pulling us into situations that match our beliefs.
26-Aug-21	KNOW WHEN TO BE PATIENT	In many situations, listening is often the only way to achieve the right influence.
27-Aug-21	WE ARE ALWAYS MAKING ASSUMPTIONS	Before making any big decision, it is important to review all our assumptions.
28-Aug-21	CREATE SUSTAINABLE CHANGE	Good change moves things forward, and provides for even faster progress.
29-Aug-21	BETTER USE OF YOUR STRENGTHS	Our strengths drive our success, so always work on growing them even stronger.
30-Aug-21	ATTITUDE IS A PERSONAL CHOICE	Your attitude is personal choice...your responsibility, and not others around you.
31-Aug-21	SOMEONE WILL NOT LIKE IT	In life, we can't please everyone. Leaders don't let a few stop the many.
1-Sep-21	MILESTONES CREATE PACE	For project leaders, milestones are very important in keeping the schedule.
2-Sep-21	REMEMBER THE GOOD, NOT THE BAD	By consistently replaying the good, you are training yourself to look for the good.
3-Sep-21	PAYING ATTENTION PAYS	What you pay attention to will get the attention of your people.
4-Sep-21	GOALS BEYOND THE HORIZON	True goals go beyond where you can see, and challenge you to think beyond too.
5-Sep-21	IMAGINE WHAT OTHERS WOULD DO	Try to adopt the thinking of others, and you get to look from different viewpoints.
6-Sep-21	CHALLENGES REQUIRES CHANGE	Challenges will always require us to change in order to deal with them.
7-Sep-21	DO YOUR CURRENT JOB WELL	Do your current job well, and you prove to your boss you are ready for the next.
8-Sep-21	SIZING THE GOALS	Your goals need to be big enough to drive you to use our potential.
9-Sep-21	SHOW OTHERS THAT YOU LIVE IT	What you say and do adds power to your influence when they are consistent.
10-Sep-21	WIDE VIEW AND FOCUSED ACTION	The successful take a wide view for opportunities, but focus their action.
11-Sep-21	EVERYONE FREE TO SPEAK OUT	Better solutions are always created when everyone participates in the discussion.
12-Sep-21	NOT WAITING FOR TOMORROW	The best way to live a great life is to live today to the fullest.
13-Sep-21	HAVE THE RIGHT BLINDERS ON	Blind the unimportant from your attention, give the important all your focus.

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Date	Title	Thought
14-Sep-21	ACTION IS THE GREATEST PREDICTOR	Action is a greatest predictors of success. Are you taking all the action you could?
15-Sep-21	JUST BY LISTENING FIRST	Our power of influence with others increases "just by listening first".
16-Sep-21	FEW SIMPLE PRINCIPLES	You can't judge the behavior of others without comparing it to something else.
17-Sep-21	LIFE IS A PARTICIPATION SPORT	The people who achieve the most treat life as a participation sport.
18-Sep-21	WILLINGNESS TO TAKE A PERSONAL RISK	People who take personal risks have a strong mental strength and conviction.
19-Sep-21	SOURCE OF THEIR OPINIONS	Understand the values, beliefs, and experiences of others to get to the source.
20-Sep-21	EVERY SUCCESS REQUIRES A BEGINNING	You never achieve the ending (result you want) without a beginning. Get started.
21-Sep-21	LANGUAGE OF THE ENVIRONMENT	Every company has their own unique culture, and often it's own unique language.
22-Sep-21	ASK YOURSELF THE BIG QUESTION	Focus on your uniqueness...Ask: "What is the difference I want to make?"
23-Sep-21	SAY IN THE WHAT AND HOW	People who have a say in what they do / how they do it will be more motivated.
24-Sep-21	ASSESS THE LEVEL OF TRUST	The level of trust is a great indicator of what collaboration you can expect.
25-Sep-21	ADJUST COURSE WHEN NECESSARY	This judgment to adjust course is what enables success...it's never a straight path.
26-Sep-21	RESPONSE TO CRITICISM	Constructive: Reflect and take action. With Unconstructive: Learn and let go.
27-Sep-21	HOW YOU VALUE YOUR TIME	You never hear from the successful: "that was a great way to kill time".
28-Sep-21	SOMETHING NEW AND DIFFERENT	Focus on new and different, and create a life where you will always be growing.
29-Sep-21	GAIN POWER BY GIVING IT AWAY	Give away power to your people in order to get things done faster.
30-Sep-21	FOCUS ON WHY BEFORE HOW	Emotional power behind driving the HOW comes from the WHY. Start there first.
1-Oct-21	SOMEONE BETTER THAN YOU	Hire great people. Get a replacement and you grow faster surrounded by talent.
2-Oct-21	WITH A BEGINNER'S MIND	Listen with a beginner's mind to fully understand the basics of something new.
3-Oct-21	PEOPLE AND PRIORITIES	Surround yourself with the right people and focus yourself on just a few goals.
4-Oct-21	THINK TOMORROW, DELIVER TODAY	Think about the future (the direction) and deliver today (building the future).
5-Oct-21	CARRY AN EXPECTATION	Set expectations, as they stay in your people's minds through everything they do.
6-Oct-21	PEOPLE WHO ACT ON YOUR BEHALF	The right people to act on your behalf share the same values and principles.
7-Oct-21	SOMETHING LARGER THAN OURSELVES	A great life is defined by how much a difference we make to the lives of others.
8-Oct-21	PROBLEM YOU ARE SOLVING	The path to the right solution is in understanding the problem you are solving.
9-Oct-21	CONSISTENCY AND SURPRISE BALANCE	Too consistent can be too predictable, bring a few surprises from time to time.

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Date	Title	Thought
10-Oct-21	RUN A COMPETITION WITH YOURSELF	Why not run a competition with yourself and give yourself a time limit.
11-Oct-21	ALWAYS OPEN TO NEW IDEAS	Be open to new ideas and constantly reinvent yourself for a changing world.
12-Oct-21	RARELY WITHOUT A VIEW	Hire great people, and it is rare that they won't have a view on something.
13-Oct-21	CONFUSE EFFORT AS ACHIEVEMENT	Just putting in the effort (working hard) does not ensure success.
14-Oct-21	SEE THINGS DIFFERENTLY	Achieve more success by seeing the opportunities that others don't.
15-Oct-21	LEVEL OF INTENSITY	Intensity is like a magnet, drawing others to help you achieve your goal faster.
16-Oct-21	EXPECTATIONS ARE MET WITH CHANGE	Whenever we set new expectations, we can guarantee there will be change.
17-Oct-21	YOU AS A BUSINESS	Would a business live each day without any goals or a plan of action?
18-Oct-21	PRIORITIES REDUCE EMERGENCIES	Focus on your priorities and experience fewer emergencies than others.
19-Oct-21	SHARED POWER RELEASES POTENTIAL	Keep the power and you hold back your people from using their potential.
20-Oct-21	INTERPRET NUMBERS WITH CARE	The same numbers can be massaged to say many different things.
21-Oct-21	COMPLAINING KEEPS US IN THE PAST	Complaining is like a heavy weight that is always holding you back.
22-Oct-21	ACTION CREATES LUCK	The way to get more luck is to take more action. More action brings more luck.
23-Oct-21	WILLINGNESS TO FACE IT	Build your strength to face your problems and you will solve them much faster.
24-Oct-21	TELL YOURSELF THE RIGHT STORY	You create your own problems in your mind with the stories you tell yourself.
25-Oct-21	MAKE BUSINESS PERSONAL	When the company WHY becomes personal...the magic happens.
26-Oct-21	WHY NOW IS THE TIME	Explain why now is the time whenever explaining what needs to be achieved.
27-Oct-21	WILLINGNESS TO SAY NO	Focused people say no to the good, in order to say yes to the great. You can too.
28-Oct-21	RECRUIT TALENT AND CHARACTER	Experience is never as important as the talent and character of the person.
29-Oct-21	QUALITY OF YOUR LIFE'S EXPERIENCES	Look back and you see your experiences provide you the best memories.
30-Oct-21	GREATEST REVENGE IS SUCCESS	The best revenge is success...it keeps the focus on you versus on others.
31-Oct-21	LEARN IS REFLECTING ON DOING	Do you reflect on your doing?...it creates a powerful learning for the next time.
1-Nov-21	POWER OF PROMISES KEPT	Gain more respect and influence with others by keeping your promises.
2-Nov-21	MORE FROM YOURSELF THAN OTHERS	Leaders demand more from themselves than they do from their people.
3-Nov-21	EVIDENCE OF WISDOM IS IN THE ASKING	You spot smart people by observing what they are asking about versus talking.
4-Nov-21	FIT FOR WHATEVER HAPPENS	Grow the ability to find those answers quickly in life's difficult situations.

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Date	Title	Thought
5-Nov-21	NEVER SETTLE FOR AVERAGE	There are two words that never go together - Success and Average.
6-Nov-21	CHALLENGE IDEAS NOT PEOPLE	Challenge the idea, not the person, and help your people think through the issue.
7-Nov-21	AVOID PEOPLE USING YOU AGAINST YOU	Know yourself and protect from others using your own insecurities against you.
8-Nov-21	BALANCE OF FORMAL AND INFORMAL	A balance of formal and informal, gives flexibility to adapt to a changing world.
9-Nov-21	NO BLAME FOR OUR BEHAVIOR	No matter what happens, we always have the ability to choose how we respond.
10-Nov-21	THREATEN THE PRESENT	Threaten the present, as staying the same is really going backwards.
11-Nov-21	WORDS AND IMAGES	Bring more power to your key messages using both words and images.
12-Nov-21	AVOID OVER-COLLABORATING	A team achieves together, but doesn't do everything together.
13-Nov-21	DRIVE THROUGH SELF-DOUBT	The successful just drive through the doubt while the unsuccessful just park it.
14-Nov-21	TAKE YOUR PLACE AT THE TABLE	Remember, to influence others you have to participate.
15-Nov-21	KNOW WHAT YOU ARE AIMING FOR	Direction and pace requires a destination. Know what you are aiming for.
16-Nov-21	SEE IT BEFORE IT ARRIVES	Visualizing what the future could bring is a great way in preparing for it.
17-Nov-21	TAKE TIME TO FIND OUT	Successful leaders invest the time to find out what really motivates their people.
18-Nov-21	OFF DETERMINES ON	Your time off can bring perspective to be more focused with your time on.
19-Nov-21	FEEDBACK MOVES OTHERS FORWARD	A great way to develop people is to give them feedback on their performance.
20-Nov-21	AWARENESS AND EMOTIONAL CONTROL	Self Awareness helps us to control our behaviors in difficult circumstances.
21-Nov-21	ACTION CREATES THE WAY THROUGH	We think about our problems, but it's key to ACT and create a way through them.
22-Nov-21	BALANCE HAS A TIMEFRAME	Balance is achieved more of over a month...than it is over a week.
23-Nov-21	ACHIEVEMENT OF SMALL WINS	What appears like "overnight success" is really the addition of many small wins.
24-Nov-21	THINK YOURSELF INTO IT	With both good times and bad times, we often thought ourselves into it.
25-Nov-21	STRATEGY IS BORN IN EXECUTION	A strategy can only be good if it includes what is required to execute it well.
26-Nov-21	TRUST MAKES LEADERSHIP POSSIBLE	Trust fuels leadership, enables others to follow you; even into difficult challenges.
27-Nov-21	WINNERS WORK THROUGH SETBACKS	Setbacks are for adjusting course, not abandoning the course.
28-Nov-21	NETWORK TO FORM AROUND YOU	Enable a network to form around you versus building your own network.
29-Nov-21	POWER OF SHARED VALUES	Shared values drive consistent behaviors, and help to execute faster solutions.
30-Nov-21	TAKE RISKS ON PEOPLE WITH POTENTIAL	Give your people responsibilities that use potential and stretch comfort zones.

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Date	Title	Thought
1-Dec-21	NO MATTER WHAT	You overcome more obstacles with a "No Matter What" philosophy.
2-Dec-21	WHAT WE TAKE FOR GRANTED	The happiest people are grateful for what others are taking for granted.
3-Dec-21	DELEGATE TO SPEED THINGS UP	Managers who don't delegate are run their teams to the capacity of themselves.
4-Dec-21	SO YOU CAN'T AVOID IT	Create ways that make sure you can't avoid what you should be doing.
5-Dec-21	DIFFICULT DECISIONS	Think about it...if you are the boss, then only difficult decisions should reach you!
6-Dec-21	ENTHUSIASM THROUGH YOUR HEART	The path to fuel your people's achievement is through their heart.
7-Dec-21	ESTABLISH CREDIBILITY EARLY	Leaders lose credibility very fast when they begin breaking their commitments.
8-Dec-21	SEE IT BEFORE THE NEED	Visionaries see the need for a new offering before people feel they need it.
9-Dec-21	DISCIPLINE TO REMAIN CALM	Invest time to build a discipline to remain calm when facing difficult situations.
10-Dec-21	REVEALED IN DISAGREEMENTS	Lack of respect is a key factor in the time it takes to solve disagreements.
11-Dec-21	MAKE THE BEST VERSUS HAVE THE BEST	The happiest people "make the best" in everything vs focus on "have the best".
12-Dec-21	MAKE IT SIMPLE ENOUGH	Make it complex, prove you know. Make it simple, prove you know it well.
13-Dec-21	SAFETY OF MULTIPLE OPTIONS	People feel much safer to take risks when they know they have multiple options.
14-Dec-21	RESPECT WORKS BETTER THAN MONEY	Money focuses people. What drives people to follow their leader is respect.
15-Dec-21	REAL QUALITY OF LIFE	Quality of life is really not about what we do, but who we do it with.
16-Dec-21	FOUNDATION FOR SUCCESSFUL CHANGE	Clarity gets people focused, working as a team, and makes change successful.
17-Dec-21	ALWAYS SETBACKS	Setbacks help us to evaluate what we are great at and what we should focus on.
18-Dec-21	RESPECT OUR DIFFERENCES	Respect the differences of others, and you will be less frustrated by them too.
19-Dec-21	INFLUENCE BEYOND THE MOMENT	Focus on the influence that impacts people's behaviors long after the moment.
20-Dec-21	TEST YOUR PEOPLE'S JUDGMENT	The quality of the plans they provide help indicate their business judgment.
21-Dec-21	QUESTIONS BEFORE STATEMENTS	Ask questions to expand thinking, then follow with statements to fill in the gaps.
22-Dec-21	PERSONAL BRAND IS A PROMISE	A strong positive brand is a promise of what others can expect from you.
23-Dec-21	RELATIONSHIPS > CIRCUMSTANCES	The quality of your relationships help your address any circumstances you face.
24-Dec-21	DO THE OBVIOUS WELL	The foundation of success is doing the obvious well first.
25-Dec-21	END MEANS A NEW BEGINNING	An end provides us a new beginning to fuel more energy in ourselves.
26-Dec-21	PAINT THEM PICTURES	People build pictures of what (the words) they hear to understand it faster.

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Date	Title	Thought
27-Dec-21	VALUE IS WHERE YOU SOLVE PROBLEMS	The best problems to solve are those customers don't even realize they have yet!
28-Dec-21	EVERYTHING ELSE FOLLOWS	In every business, a great strategy...with great execution is what drives success.
29-Dec-21	MEASUREMENT DRIVES FOLLOW-UP	Follow-up ensures that things get achieved, in a good pace, and the right way.
30-Dec-21	UNDERSTAND BEFORE AGREEMENTS	Listening upfront helps to determine what is necessary to honor agreements.
31-Dec-21	CHANGE IS THE GOAL OF LEARNING	A successful life is always changing and being prepare for the next change.
1-Jan-22	BLAMING IS A SIGN OF WEAKNESS	Blaming others is giving up responsibility and the future rewards that it can bring.
2-Jan-22	CHAMPION THE IDEA TO LIFE	Very often the most powerful ideas are a little controversial and require support.
3-Jan-22	PEOPLE BUY INTO PEOPLE FIRST	People buy into you (the person) before buying into what you are saying.
4-Jan-22	SHARE THEIR THOUGHTS BEFORE YOURS	Leaders often influence their people's thinking/action without even knowing it.
5-Jan-22	STAY TRUE TO YOUR VISION	Stay true to your vision and adapt your strategies to deliver in a changing world.
6-Jan-22	NEVER SHOW THE SIGN OF A VICTIM	Victims think the world is against them. Victors, changing the world around them.
7-Jan-22	PREPARATION REDUCES ANXIETY	People who do their preparation feel less anxious than others who don't.
8-Jan-22	CONSIDER THEIR BACKGROUNDS	Effective communication is not about us, but them. Consider their backgrounds.
9-Jan-22	DISCIPLINE TO STAY FOCUSED	Disciplined on the important, and can afford to be undisciplined in other areas.
10-Jan-22	BOTH A BLESSING AND A BURDEN	Feeling blessed with the talent and feeling the burden to use it to its fullest.
11-Jan-22	CONTROL ONLY WHAT YOU DO	You can't control others, but can influence others by what you do.
12-Jan-22	SOMEONE ALWAYS NOTICES	In whatever we do, there is always someone who notices our behavior.
13-Jan-22	PRIVATE WINS CREATE PUBLIC WINS	Our success is achieved on the inside before it shows up on the outside.
14-Jan-22	PACKAGE IT FOR ACTION	Package you key messages in ways others clearly see the action needed, and why.
15-Jan-22	PLANNED ENABLES UNPLANNED	Planning the important often enables the unplanned fun you end up having.
16-Jan-22	UNSPOKEN EXPECTATIONS	A culture drives unspoken expectations that empower or dis-empower people.
17-Jan-22	EVALUATE ACHIEVEMENT, NOT HOURS	It's not how many hours, but what people achieve with the hours they work.
18-Jan-22	GET IT EMOTIONALLY	Real power comes when others emotionally get it...it fuels their action.
19-Jan-22	BOTH NATURE AND NURTURE	You develop by both having the talent (nature) and a great mentors (nurture).
20-Jan-22	LET GO TO GO UP	Letting go and delivering shows you are ready for even larger challenges.
21-Jan-22	ENCOURAGE STRAIGHT TALK	Practice straight talk...have the trust in others to say what you really think.

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Date	Title	Thought
22-Jan-22	OUR LEGACY IS THROUGH PEOPLE	A legacy is never created alone, but with people. It's teamwork, not solo work.
23-Jan-22	IN A POSITION FOR LUCK TO HAPPEN	When we show up prepared, we put ourselves in a position for luck to happen.
24-Jan-22	DISCIPLINE DRIVES CONSISTENCY	Ability is important, but discipline is what drives consistency in your performance.
25-Jan-22	GAME OF INTANGIBLES	Our people skills is not a tangible (quantifiable) thing, but is key to our success.
26-Jan-22	SEE WITHIN THE BROADER CONTEXT	Achieve success faster by seeing the broader context and focusing on progress.
27-Jan-22	DO WHATEVER IT TAKES	Doing whatever it takes to deliver it. A commitment can be strong!
28-Jan-22	USE MONEY TO FOCUS	People often focus on money. What you add money to will get a strong focus too.
29-Jan-22	AFTER THE DECISION IS MADE	Debate before decisions. After...everyone needs to support them.
30-Jan-22	NEED TO HEAR VERSUS WANT TO HEAR	Successful leaders are not satisfied until they hear what they need to hear.
31-Jan-22	HOW YOU HANDLE PROBLEMS	Look beyond the negative and see success in life comes from solving problems.
1-Feb-22	FEAR AND WORRY INTO ACTION	Learn to channel fear and worry into a strong action, and reduce it's impact.
2-Feb-22	IN THE FACE OF UNCERTAINTY	The higher you climb, the more uncertainty is in the decisions you need to make.
3-Feb-22	FACILITATE THE RIGHT DISCUSSIONS	Structure your teams to facilitate the right discussions on delivering the changes.
4-Feb-22	SILENT MESSAGES YOU SEND	Our silent messages speak louder than any of the words we ever say.
5-Feb-22	SIMPLICITY IN A COMPLEX WORLD	Clear goals and values create simplicity for you in a complex world.
6-Feb-22	INTERESTED VERSUS INTERESTING	Rapport is more about being interested in others than being interesting.
7-Feb-22	YOUR NON-NEGOTIABLE VALUES	A rewarding life is driven by strong values that guide life's important choices.
8-Feb-22	GOAL TO MAKE A DIFFERENCE	In business and overall in life, you gain more value based on the value you give.
9-Feb-22	UNDERSTAND THE BOUNDARIES	You can do whatever it takes to achieve this as long as.....(state the boundaries).
10-Feb-22	CONVICTION ATTRACTS CRITICISM	Criticism is not necessarily bad, as no criticism usually means a lack of conviction.
11-Feb-22	UNDERSTAND YOUR BOSS'S PRIORITIES	Looking good in your boss's eyes is all about being focused on their priorities.
12-Feb-22	CAN DOES NOT MEAN SHOULD	Success is making good choices. Just because you can doesn't mean you should.
13-Feb-22	GIVE CLEAR FEEDBACK	Clear feedback helps your people to take action faster and improve faster.
14-Feb-22	GET BETTER OR GET WORSE	Making an investment in "you" each day guarantees you never get worse.
15-Feb-22	BIGGER THAN PERSONAL GAIN	Make a difference in others in a big way, and the personal gain is just a byproduct.
16-Feb-22	CHANGE HOW YOU FEEL ABOUT IT	What powers the change or blocks us from it is usually how we feel about it.

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Date	Title	Thought
17-Feb-22	BALANCE OF "I" AND "WE"	Developing to be the best we can be and working with others to achieve more.
18-Feb-22	SUCCESS ATTRACTS GREAT PEOPLE	Achieve success and you attract great people to help create even greater success.
19-Feb-22	BELIEF FOR OBSTACLES IN YOUR WAY	Have an inner belief that you will overcome any obstacle in your way.
20-Feb-22	ASK ABOUT PAST ACHIEVEMENTS	How people describe their past achievements reveals a lot about their character.
21-Feb-22	COUNTER TO YOUR CULTURAL VALUES	Working against your own cultural values becomes very tiring over time.
22-Feb-22	HABIT OF EXPRESSING APPRECIATION	Appreciation is one of those subtle habits with a potentially massive impact.
23-Feb-22	STRENGTH UNITED WITH WISDOM	Talent when combined with great business judgment is what powers your career.
24-Feb-22	BREAK OUT OF THE ROUTINE	Daily routines are good for you as long as they are helping you reach your goals.
25-Feb-22	FLEXIBLE WITH OUR PERCEPTIONS	Perceptions drive judgments. Collaboration requires flexibility with perceptions.
26-Feb-22	LIFT MUST EXCEED DRAG TO TAKE OFF	What is lifting you to take action must exceed what is stopping you from action.
27-Feb-22	DELIVER VALUE TO BE VALUED	The value others place on you is based on the value you deliver to them.
28-Feb-22	MORE FOCUS THAN MOTIVATION	Money really amplifies a focus. Where the money goes...focus goes.
1-Mar-22	MANAGE EMOTIONS/MANAGE CHANGE	Change is enabled or destroyed by your people's emotions. Put your focus there.
2-Mar-22	DO LESS TO ACCOMPLISH MORE	Focus on the best, and surround yourself with great people to do the rest.
3-Mar-22	YOUR BIGGEST DISTRACTION	Most people's lack of clarity on what they want is their biggest distraction.
4-Mar-22	FIND A WAY TO VALUE THEM	You won't like everyone in your life, but find a way to value them.
5-Mar-22	COMMON SENSE, COMMON PRACTICE	Making common sense common practice always helps us take more action.
6-Mar-22	POWER IN ALIGNING EXPECTATIONS	Success comes faster when people's expectations are aligned before starting.
7-Mar-22	DETERMINES OUR CHOICES	Your focus determines your choices, so invest the time to create a clear focus.
8-Mar-22	CREATIVITY AND DISCIPLINE	Your ideas birth the breakthrough, but only through discipline is it ever delivered.
9-Mar-22	ACTION WITHOUT EVIDENCE	It's believing that we can achieve something without having the evidence today.
10-Mar-22	LEVEL OF PRIDE = LEVEL OF SACRIFICE	If it was too easy, we wouldn't feel good about the achievement.
11-Mar-22	NEVER FAILING IS FAILING TO TAKE RISKS	View failure as a stepping stone...learning to do better the next time.
12-Mar-22	GIVE AND BE THE MESSAGE	Two ways; give the message (what is said), be the message (your behavior).
13-Mar-22	PRESENT DRIVES THE FUTURE	It's our actions in the present (today) that drives our future. Start now.
14-Mar-22	SAFE, POPULAR OR RIGHT?	Have the courage to be yourself, take risks, and don't worry about being popular.

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Date	Title	Thought
15-Mar-22	GIVE YOUR FULL ATTENTION	People skills are driven by giving others your full attention.
16-Mar-22	MAKE IT EASY FOR OTHERS TO LISTEN	Bring what you are saying alive in other's minds with stories and examples.
17-Mar-22	VALUE = MAKING A DIFFERENCE	The way to success is by making a positive difference in other people's lives.
18-Mar-22	TAKE ACTION IN SPITE OF FEAR	For the successful, fear doesn't stop them from action...where for others, it does.
19-Mar-22	THROW ALL OF YOURSELF INTO IT	Passion brings all of you to whatever you do and provides you energy to do more.
20-Mar-22	PRIVATE ISSUES IN PRIVATE	Our integrity really takes a hit whenever we make private issues public.
21-Mar-22	DECIDE IT DOESN'T MATTER	We carry around "excess baggage" of things we should have let go of long ago.
22-Mar-22	RESPOND TO CRITICISM	Successful people take the best (and use it to improve), and then forget the rest.
23-Mar-22	UNDERSTAND THE ASSUMPTIONS FIRST	The source of many disagreements are within the assumptions we are making.
24-Mar-22	WAYS TO VENT YOUR FRUSTRATION	What's the best way for you?...and then use it when you feel you need it.
25-Mar-22	SUCCESS IS CONTAGIOUS	You naturally pick up their words and behaviors of the successful...it's contagious.
26-Mar-22	YOU LIVE YOUR BELIEFS	Make sure your beliefs are pointing you in the direction you want to go.
27-Mar-22	PROCESSES CANNOT REPLACE VALUES	Problems driven by a lack of shared values can never be solved by a new process.
28-Mar-22	CONTROL IS ABOUT CHOICE	Control does not come from knowledge, but from choice....giving others choice.
29-Mar-22	DEAL WITH REALITY	Action is what fuels the path through today in order to create the better future.
30-Mar-22	SEE OVER THE HORIZON	A powerful vision creates a sense of urgency in everyone to go make it happen.
31-Mar-22	ADHESIVE OF YOUR MESSAGES	The adhesive (makes it stick) is your messages being relevant on a personal level.
1-Apr-22	WHAT DECISION IS WAITING FOR YOU?	The decision is waiting for you...the one that has the power to change your life!
2-Apr-22	THERE ARE REALLY NO TOMORROWS	You reach your goals faster by what you do right NOW (today).
3-Apr-22	ACKNOWLEDGE WHAT IS NOT WORKING	People who quickly acknowledge what is not working, begin fixing it faster.
4-Apr-22	WHAT WOULD FRESH EYES DO?	We often view the situation with tired eyes...where fresh eyes see opportunities.
5-Apr-22	CONSISTENT VERSUS FAIR	Don't focus on being fair, but in being consistent in how you interact with others.
6-Apr-22	NEVER COMPROMISE THE WHO	Integrity is never letting the "how" (what you do) compromises your "who".
7-Apr-22	EXPAND YOUR AREA OF INFLUENCE	Expanding our success is linked to expanding our influence with others.
8-Apr-22	GET EARLY FEEDBACK	Focus on getting feedback early and continuously throughout any change.
9-Apr-22	NEED TO GAIN TO MAINTAIN	Nothing stays still. We always need to gain just to maintain.

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Date	Title	Thought
10-Apr-22	GROW TO MEET THE SIZE OF THE IDEA	Dream big, and then grow yourself to meet the size of your ideas.
11-Apr-22	LIVE AS IF EVERYTHING MATTERS	You often hear people say: "Oh, that doesn't really matter"...everything matters.
12-Apr-22	FRAME A NEGATIVE AS A POSITIVE	See the opportunities within problems and the actions you can take.
13-Apr-22	UNCERTAINTY = NEW POSSIBILITIES	New possibilities are more abundant in uncertain times. Grab them.
14-Apr-22	GET BACK TO THE FUNDAMENTALS	Repeated consistent performance is from a foundation of good fundamentals.
15-Apr-22	NEVER TAKING YOURSELF TOO SERIOUS	Take seriously what you want to achieve, but don't take yourself too seriously.
16-Apr-22	IT'S IMPOSSIBLE TO TRAIN VALUES	Values are all about people, not processes... more a feeling than a thought.
17-Apr-22	START FROM WHERE YOU WANT TO BE	Where you want to be creates the emotional power in you to drive you there.
18-Apr-22	KEEP PROMISES TO CREATE TRUST	In getting to know others, make and keep promises to build the trust faster.
19-Apr-22	AFTER YOU THINK YOU KNOW IT ALL	Constantly seek out people who will challenge the way you think.
20-Apr-22	REFLECTED IN YOUR CHOICES	You can tell a great deal about others by observing the choices they make.
21-Apr-22	DEMANDS ON YOURSELF AND OTHERS	It is really hard to demand of others something you are not willing to do yourself.
22-Apr-22	FLOWS WHERE ATTENTION GOES	Success comes faster when you focus your attention. It's energy (your power).
23-Apr-22	SEE WHAT THEY DON'T SEE	Increase your influence by seeing strengths in your people they cannot see.
24-Apr-22	OPPORTUNITIES TO GET BETTER	To make things better, search for opportunities to get better (to grow).
25-Apr-22	RANGE OF COMMON EXPERIENCE	Teams with more common experiences amongst the people collaborate more.
26-Apr-22	CAN'T PROGRESS LOOKING BACKWARDS	The past is only for learning, as it's the future that drives the doing in the present.
27-Apr-22	WORTHWHILE REQUIRES COMMITMENT	Everything worthwhile in life requires commitment...beyond the convenient.
28-Apr-22	ASSET THAT APPRECIATES	Assets with the potential for the greatest appreciation are your people.
29-Apr-22	INTEGRITY IS HONESTY WITH YOURSELF	The starting point of creating integrity is being honest with yourself first.
30-Apr-22	TRIGGER FOR SUCCESS	Having such a strong passion for what you do that it doesn't seem work for you.
1-May-22	DRIVES DAILY ACTION	A vision is powerful when your people take action on it every single day.
2-May-22	FOCUS ON YOUR WANTS FIRST	A focus on the "wants" give you more energy to do the "needs", and in less time.
3-May-22	EVOLUTION AND REVOLUTION	Change faster with a blend of continuous improvement and transformation.
4-May-22	UNDERSTAND YOUR PEOPLE'S WHY	Successful leaders have the patience to get to the core of their people's WHY.
5-May-22	GOALS WORTHY OF YOU	Goals should both focus you and challenge you to be the best you could be.

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Date	Title	Thought
6-May-22	OPPOSITE OF COURAGE IS CONFORMITY	Courage is the opposite of conformity...standing up for what you believe in.
7-May-22	UNKNOWN OFFERS THE BEST REWARDS	That's why entrepreneurs get the biggest rewards...by developing the unknown.
8-May-22	THROUGH OUR HABITS	The successful now what their core habits are?...do you know what yours are?
9-May-22	RESPECTED AND APPRECIATED	Get others respect and appreciation by respecting and appreciating them first.
10-May-22	ACT LIKE YOU BELONG THERE	Network up and begin to get comfortable doing everything as you belong there.
11-May-22	IT'S ALWAYS UNCOMFORTABLE AT FIRST	Don't let being uncomfortable stop you from the action you need to take.
12-May-22	BEST WHEN IT MEANS THE MOST	Focus on being able to do your best in those moments when it means the most.
13-May-22	IF IT HURTS ENOUGH, WE'LL CHANGE	Change is an emotional equation. Present pain > pain of the change.
14-May-22	THINK IT INTO EXISTENCE	Think more of what you want (and how to get it) versus of what you don't want.
15-May-22	BE PRESENT IN THE MOMENT	Stay present and give 100% to the current moment (full attention to it).
16-May-22	BOTH A SKILL AND A DISCIPLINE	Discipline defines if you get the full power of influence from your listening skills.
17-May-22	DO OR INSPIRING THE DO	Begin to be judged not by what you do, but by how well you inspire others to do.
18-May-22	CREATE BOUNDARIES, NOT RULES	People don't need rules, but boundaries provide flexibility to use their judgment.
19-May-22	SELL YOURSELF ON YOURSELF	Focus first on selling yourself to yourself...as the right beliefs power more action.
20-May-22	ADD EMOTION TO WHAT YOU WANT	When the why is strong, we get the emotional power to go make it happen.
21-May-22	TAKE ACTION WITHOUT GUARANTEES	It's having faith in your abilities, and taking action without guarantees of success.
22-May-22	SETTING THE RIGHT EXAMPLE	Influence and impact with others comes from the role model you set for them.
23-May-22	CONTROL ON HOW OTHERS TREAT US	How might you be influencing the behavior around you?...more than you think!
24-May-22	LIGHTING THE PATH FOR OTHERS	Light the path (the direction) for your people to guide their daily actions.
25-May-22	QUICKNESS UNDER CONTROL	A strong focus on the important helps you to have quickness under control.
26-May-22	SAME MESSAGE AT ALL LEVELS	Great leaders attach all their key messages to the WHY to reach everyone.
27-May-22	HELP YOURSELF WHEN HELPING OTHERS	There's an old saying "when one teaches, two learns". Help another today.
28-May-22	GREAT WAY OF PROVIDING ATTENTION	Successful leaders are very timely and specific with their appreciation.
29-May-22	WORKING FOR OR AGAINST YOU	The first step in everything is to align your thoughts to what you want to achieve.
30-May-22	COURAGE PROMOTES ACTION	Courage is key, as it helps you to take more action even in difficult situations.
31-May-22	EVERYTHING REINFORCING THE VALUES	Keep values strong, by reinforcing the values in everything you do as a leader.

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Date	Title	Thought
1-Jun-22	IMPACT INCREASES WITH INFLUENCE	Our impact is direct proportion to our ability to influence others.
2-Jun-22	SHARE AS MUCH AS POSSIBLE	Share as much as you can so people can take as much ownership as they can.
3-Jun-22	BUILD THE LEADERSHIP PIPELINE	We need leaders at all levels who are willing to take decisions and take action.
4-Jun-22	LOOK TO GIVE VERSUS TO GET	When you look to give, you receive more in return and in many different ways.
5-Jun-22	NOT WANTING TO LET OTHERS DOWN	Peer pressure encourages everyone to perform and not let others down.
6-Jun-22	NEED DIRECTION AND BOUNDARIES	Your best people want a direction and boundaries that guide not tell them.
7-Jun-22	ACCOUNTING FOR OUR EVERY WORD	Too often you hear people say, "I didn't mean that"...every word counts.
8-Jun-22	GET ABOVE THE TREES	Many people live life within the trees, and only see the problems in their face.
9-Jun-22	OUR MOMENT BY MOMENT CHOICES	A strong purpose helps us to make better moment by moment choices.
10-Jun-22	UNDERSTAND YOUR VALUE	Magic happens when team members understand their value to the team.
11-Jun-22	DISCIPLINED TO BE FLEXIBLE	Discipline yourself to focus on the important, and then be flexible for the rest.
12-Jun-22	DECISION AND IT'S IMPLEMENTATION	Make sure decisions are implemented on time, within budget, and as expected.
13-Jun-22	MOST PROBLEMS CONCERN PEOPLE	Focus on working well with others, and find solutions with and through people.
14-Jun-22	DETERMINATION TO GET THE JOB DONE	Determination is a "feeling" telling you there is no problem you cannot solve.
15-Jun-22	SHIFT PERSPECTIVE FOR OPPORTUNITIES	Bring new perspectives to others and they suddenly see more opportunities.
16-Jun-22	WHEN THE CONSENSUS IS NOT THERE	Focus on those people who have the influence to pull the others forward.
17-Jun-22	TALK BEHAVIORS, NOT CHARACTERISTICS	Their behaviors show you how far you can trust their judgment.
18-Jun-22	BELIEVE IN THE PEOPLE AT THE TOP	When people believe in their leaders, they are always willing to take more risks.
19-Jun-22	BEING UNCONVENTIONAL	The market is often crowded with conventional wisdom. Take a different view.
20-Jun-22	BECAUSE OF A LACK OF TRUST	One of biggest reasons people leave companies is because of a lack of trust.
21-Jun-22	DISCOVERING WHAT REALLY MATTERS	The most important discovery in every life is understanding what really matters.
22-Jun-22	BEYOND KNOW TO DO	Some read motivational books for the feeling, while others for the action.
23-Jun-22	MAGIC IN SIMPLICITY	"Simplified" has magic, as it drives more focused action in your team.
24-Jun-22	LEAD YOUR FORMER PEERS	Leading former peers is more of "influence" versus always using your position.
25-Jun-22	RIGHT DETAILS ARE IMPORTANT	You often hear "show me the details". The right details drive the right decisions.
26-Jun-22	FAILURE CAN BE A STEPPING STONE	Failure is often driving us to take a step in a new direction, with new possibilities.

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Date	Title	Thought
27-Jun-22	DON'T SAY NO FOR OTHERS	We shouldn't say no for others...before we even ask them.
28-Jun-22	FIND THE TRUTH IN CRITICISM	Even in the worst criticism, there's something that can help us improve ourselves.
29-Jun-22	PUT THE WEEK BEHIND YOU	Put the week behind you for the weekend, putting "all" of you into your play.
30-Jun-22	DON'T ASSUME, ASK	With patience and some questions, we avoid unnecessary problems with others.
1-Jul-22	KNOW WHAT MAKES YOU HAPPY	When you know what makes you happy, you create a target to bring it about.
2-Jul-22	BATTLES NOT FOUGHT	Success is not about the battles won, but the battles not fought.
3-Jul-22	FAILURE FREE CAN MEAN EFFORT FREE	If you something new and changing, then you need to expect a few failures.
4-Jul-22	RESULTS FROM PEOPLE WHO CARE	You will be amazed at what people who care can accomplish.
5-Jul-22	GO TO THOSE WHO KNOW	Don't ask people what they know, but ask about the people "who" knows.
6-Jul-22	ROLE THAT WAS ALWAYS THERE	Who you are and the role you were meant to play is always there.
7-Jul-22	TIME TO ACT IS NOW	If you say "It's just not the right time", then you are probably already too late.
8-Jul-22	RETURN IS BASED ON THE INVESTMENT	Putting in the investment (time, energy, etc) will differentiate you from others.
9-Jul-22	ACTION AND BELIEF GO TOGETHER	Belief builds action, and then action builds the belief even stronger.
10-Jul-22	AVOID SETTING UP TO TELL	Listening creates a better feeling, an can even amplify whatever we tell them.
11-Jul-22	HARD WORK OUTSIDE THE SPOTLIGHT	You don't see the discipline, hard work and preparation that drives their success.
12-Jul-22	EMBRACE WHAT YOU ARE AFRAID OF	We need to embrace fear, and drive through to the other side with action.
13-Jul-22	BELIEVE THE BEST TO GET THE BEST	Belief is a powerful thing, in that what we believe to happen, often happens.
14-Jul-22	DESIRE TO LEARN FROM OTHERS	Our most important learnings come from others. Always seek out other advice.
15-Jul-22	DON'T SIT ON BAD NEWS	How bad news is treated in your team is a window into your culture.
16-Jul-22	FEEL THAT IT HAS TO HAPPEN	Feel it has to happen, and you get the persistence to work through any problem.
17-Jul-22	CAREFUL WITH YOUR PROMISES	Think about your promises you make before you make them. It's your integrity.
18-Jul-22	GUTS TO LOOK IN THE MIRROR	We have the courage to change and be the person we would like to see.
19-Jul-22	SERVICE IS A TEAM SPORT	You can never make processes detailed enough to provide a great experience.
20-Jul-22	SHOULD AND SHOULDN'T BE DOING	Immature leaders often take on too much themselves, and slow their team.
21-Jul-22	GROUNDING IN OPINIONS OR FACTS	The leader's business judgment determines how much of the facts are required.
22-Jul-22	PREPARE OTHERS TO CARRY ON	Weak leaders fear their good people will take their job, and slow their growth.

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Date	Title	Thought
23-Jul-22	NOTICE HOW THEY RESPOND	When people face challenges, that is the time to really observe their behaviors.
24-Jul-22	OPEN TO CRITICISM	The more visible you are, the more criticism you will receive. Be open to it
25-Jul-22	SOME WILL NEVER GET IT	Some will never get it, so focus on people with the greatest influence to get it.
26-Jul-22	REWARD FOR PROGRESS	Don't only give your people rewards on achievement, but also on progress too.
27-Jul-22	MAGNIFY OUR EFFORTS	A target with a strong why encourages teamwork to achieve it faster.
28-Jul-22	SOURCES OF MOTIVATION	Uncover both people's motivations and also the source of those motivations.
29-Jul-22	NOT UNDERVALUING YOUR TIME	Saying yes to meetings you shouldn't attend is really undervaluing your time.
30-Jul-22	PRACTICE STRATEGIC PATIENCE	It's knowing when to listen just a little extra to your people when it really matters.
31-Jul-22	CREATE YOUR BLUEPRINT	The best goals are a blueprint that focuses your actions to achieve the goals.
1-Aug-22	MAKE SURE THEY NEED TO LISTEN	Get others wanting to listen, or more importantly; feeling the need to listen.
2-Aug-22	MORE IMPORTANT THAN THINGS	The happiest people view relationships as more important than things.
3-Aug-22	ONLY REAL FAILURE IS NOT TRYING	Failure is a part of success, as it helps us to learn and develop faster.
4-Aug-22	NARROW THE SCOPE OF THE DECISION	Confidence on big decisions comes through addressing the small decisions first.
5-Aug-22	COMPLETE THE THOUGHT	Talking it through forces us to complete our thoughts, combining the parts.
6-Aug-22	AVOID BEING MANAGED BY OTHERS	If you don't take responsibility for your life, you are being managed by others.
7-Aug-22	SPEAK THE LANGUAGE OF THE BOSS	You gain influence with others by aligning with what they think is important.
8-Aug-22	BETTER THAN WE THINK	Things are better than we think, because we repeat the negative more often.
9-Aug-22	GIVE PEOPLE HOPE	People feel "hope" when they both see the possibilities, and the way to start.
10-Aug-22	ARRIVE DISGUISED AS PROBLEMS	Opportunities and success come disguised as problems, so welcome them.
11-Aug-22	SEE THE TRIP IN YOUR MIND FIRST	Visualize how you are going to get there, and the actions to take show up.
12-Aug-22	EARN THE RIGHT TO BE HEARD	With the right character and commitment, we earn the right to be heard.
13-Aug-22	GET INTERESTS ALIGNED	Focus on aligning the interests of everyone towards a common solution.
14-Aug-22	ATTACK YOUR OPPORTUNITIES	Attack your opportunities with massive action right away (generates power).
15-Aug-22	UNDERLYING PASSION	A passion can apply in many aspects of their lives. There are many ways to live it.
16-Aug-22	RISK TAKING EXPANDS PERSPECTIVE	When we live within our comfort zone, we cement in our perspective on life.
17-Aug-22	KEEP YOUR FEEDBACK SIMPLE	Providing simple feedback on the fundamental behaviors makes a big difference.

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Date	Title	Thought
18-Aug-22	WHEN IT'S NOT WORKING	Some focus on sharing what's not working...while the other starts fixing it.
19-Aug-22	PEOPLE CAN SEE THROUGH IT	People can see through to the real you...so focus on becoming better every day.
20-Aug-22	REMOVE BARRIERS TO PERFORMANCE	Leaders are here to remove barriers in the way to greater performance.
21-Aug-22	TRANSFER OF CONFIDENCE	Successful leaders transfer their confidence in the direction to their people.
22-Aug-22	IDEAS HAVE A SHELF LIFE	Take an action on your best idea today...as it's power often reduces with time.
23-Aug-22	DEVELOP A THICK SKIN	Success and happiness is having a big heart (WHY) and a thick skin (INTEGRITY).
24-Aug-22	TIME AND PLACE TO THINK	With a great time and place to think, we can stay ahead of the world around us.
25-Aug-22	SETTING EXPECTATIONS IS A SKILL	Expectations need to be challenging...stretching for growth, but not too far.
26-Aug-22	SHAPE OPINIONS WITH YOUR BEHAVIOR	Our behaviors create the foundation of other people's opinions on us.
27-Aug-22	EASILY APPROVED OR EASILY EXECUTED	It's how decisions are executed, and not approved, that makes the difference.
28-Aug-22	MAKE SENSE OF YOUR EXPERIENCE	Reflection helps us makes sense of our experience and take the right learnings.
29-Aug-22	BEYOND THE BENEFIT FOR YOURSELF	Success comes faster when we look to the benefits of others first.
30-Aug-22	LOOK AT WHAT MOTIVATES THEM	Real influence comes from helping others to create their own motivation.
31-Aug-22	APPEAL TO PEOPLE'S SELF-INTERESTS	Influence is more about a focus on others...especially their self-interest.
1-Sep-22	EVEN WHEN IT'S INCONVENIENT	Be determined to reach your goals and take the action, even when inconvenient.
2-Sep-22	TAKE YOUR TEAM WITH YOU	Successful leaders make the direction clear and take their team with them.
3-Sep-22	THINK HOW IT WOULD FEEL	Power to achieve the what comes from the feeling we will get when it's achieved.
4-Sep-22	UNDERSTAND THEIR EXPECTATIONS	Influence starts with others, their expectations, and not with ourselves.
5-Sep-22	CHARACTER AT THE BOUNDARIES	The boundaries are where your people's behaviors reinforce or change cultures.
6-Sep-22	TRUST THEIR JUDGMENT	Trust the judgment of your people, to fully let go of what you are delegating.
7-Sep-22	POWER IN MENTAL REHEARSALS	Mental rehearsals is often a preview to the level of performance you will achieve.
8-Sep-22	LIFT THE CEILING OF YOUR SUCCESS	You create the ceiling, so be careful what success you think is possible for you.
9-Sep-22	DIRECTION FIRM AND PLANS FLEXIBLE	Be firm in your direction, but flexible in your approach. It's never a straight line.
10-Sep-22	NEVER LEAVE THE GIFT UNOPENED	The truly successful and happy people opened their gift (potential) early in life.
11-Sep-22	REALLY STARTS AFTER YOU START	The most valuable opportunities don't come until we get started. Action attracts.
12-Sep-22	FOCUS ON THE IMPORTANT	A good focus is really understanding the most important of the important.

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Date	Title	Thought
13-Sep-22	PUT REALITY ON THE TABLE	Great leaders are constantly putting reality on the table in all their meetings.
14-Sep-22	VERBALIZING IT BRINGS CLARITY	By verbalizing it we are forced to complete out thoughts, and gain more clarity.
15-Sep-22	IN CONTROL OF THE MOMENT	The ability to control your behaviors when it really counts...control the moment.
16-Sep-22	PLACING STRATEGIC BETS	If we want to be truly innovative, not everything we try can be successful.
17-Sep-22	MAKE THE DIFFICULT DECISIONS	Leaders earn their pay, because it's the most difficult decisions that reach them.
18-Sep-22	LEARN BY SHARING EXPERIENCES	The passion with our experiences really bring alive the learnings for others.
19-Sep-22	HELP YOUR PEOPLE GET IT	Get creative in finding just the right words and stories the information.
20-Sep-22	HOLD ON TO THE DREAM	To get out of life what you want, it's often being able to hold on to the dream.
21-Sep-22	WHEN YOU ARE NOT AROUND	Focus on developing the culture strong enough to live on without you.
22-Sep-22	HELP MORE, JUDGE LESS	Help your people understand the "reality" regarding their performance.
23-Sep-22	ADAPT TO YOUR BOSS	Get more of what you want by focusing first on what your boss wants.
24-Sep-22	WHAT AND WHO YOU LISTEN TO	When you seek out the best for advice, you will become the best much faster.
25-Sep-22	EVERYTHING STARTS WITH AN IDEA	That's why successful people always invest time to just think, explore and dream.
26-Sep-22	ALIGNED TO ACCOMPLISHMENT	Align everything you do to what you want to accomplish.
27-Sep-22	LET OTHERS BE DIFFERENT	Help your people be a "better self", a great "different".
28-Sep-22	DETERMINE THE "MUSTS"	We must do the "musts" before we are told by others that it must be done.
29-Sep-22	VOICE THEIR OPINIONS	People get engaged when they are able to voice their opinions.
30-Sep-22	ON THE STRENGTH OF OUR CREDIBILITY	The strength of our influence has its foundation in our credibility (do = say).
1-Oct-22	CLARITY TRUMPS UNCERTAINTY	Weak leaders struggle with clarity, with people confused on the action to take.
2-Oct-22	WHAT'S EXPECTED AND WHY	Adding a powerful "why" brings extra power to your shared expectations.
3-Oct-22	OPPORTUNITY FOR YOUR OWN ADVICE	Reflection gives you an opportunity to listen to your own advice.
4-Oct-22	HONESTY WITH OURSELVES FIRST	People who are honest with others begin by being honest with themselves first.
5-Oct-22	BIT OBSESSIVE ABOUT IT	People who achieve great things in a certain field are a bit obsessive about it.
6-Oct-22	WHEN YOU KNOW WHO'S READING IT	Always write with the assumption that anyone could be reading it.
7-Oct-22	JUST START WITH WHAT WE KNOW	Many people often give the excuse "I just don't know enough to start".
8-Oct-22	ON YOUR OWN POWERS THE TEAM	Great teams don't do everything together, but with combined individual efforts.

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Date	Title	Thought
9-Oct-22	EASIER TO MAINTAIN THAN REGAIN	With relationships and everything in life...it is easier to maintain than regain.
10-Oct-22	HOW THEY HANDLE THE POWER	How people embrace responsibility is very revealing...visible in their behaviors.
11-Oct-22	DECIDE WHAT MATTERS	The most important decisions are on deciding what really matters.
12-Oct-22	INVEST IN RELATIONSHIPS	The great is accomplished in a team by using each others strengths to the fullest.
13-Oct-22	EMBRACE WHAT THREATENS YOU	People and companies often get in trouble by avoiding what is threatening them.
14-Oct-22	WHEN REPUTATION IS ON THE LINE	When our actions/results could impact our reputation, we need to do our best.
15-Oct-22	BEST OUTCOME VERSUS LEAST HASSLE	The unsuccessful are often more focused on finding the path with the least effort.
16-Oct-22	SHOWS UP IN LITTLE THINGS	How we do the little things impact others impression of us in a big way.
17-Oct-22	PAINT THE VISION IN COLOR	Buyin starts as an intellectual thing, but isn't complete until they feel it too.
18-Oct-22	SEE ALL, BUT DO THE MAIN THINGS	Understand all aspects of your life, but focus your energy on the main things.
19-Oct-22	PUT IT DOWN TO REACH UP	Add something to our to do list; it's only logical that something must come off.
20-Oct-22	CAN'T LEAVE A LEGACY BY ACCIDENT	The truly successful look beyond the money...to what creates a lasting impact.
21-Oct-22	PRIDE AND EGO ARE DIFFERENT	Ego is really pride minus any humility. Long-term success pride and humility.
22-Oct-22	LET TURBULENT WATERS SETTLE	Let the "heat" in the issue cool down before addressing the root of the tension.
23-Oct-22	REFLECTION BRINGS AWARENESS	Whatever we reflect on, always increases our awareness in that area.
24-Oct-22	WHEN THE GOOD HIDES THE BAD	Too much success can hide some problems that could threaten future business.
25-Oct-22	ALWAYS A WORK IN PROGRESS	Everyone has unlimited potential, so we are always a work in progress.
26-Oct-22	TRUSTED WITH POWER	People trusted with power magnify the positives, and control the negatives.
27-Oct-22	WHAT WOULD YOU SUGGEST TO YOU?	Have the courage and strength to do what you would suggest to yourself.
28-Oct-22	MEMORIES CHANGE OVER TIME	The bad ones don't seem as bad, and the good ones don't seem as good.
29-Oct-22	FOCUS ON THE FEW TO REACH MANY	Influence key people (those who have influence on others) to reach the many.
30-Oct-22	IN CONTROL OF WHAT WE ALLOW IN	What we allow into our mind has an impact on what comes out (our behaviors).
31-Oct-22	REASONS WE HIDE BEHIND	When we begin to stop hiding behind our reasons, our action begins to grow.
1-Nov-22	THINK DIFFERENTLY AND ALIGNED	Get your people to think differently, and then align everyone on the action.
2-Nov-22	BORN IN PREPARATION	Preparation provides the ability to be adaptable in the heat of the moment.
3-Nov-22	WHAT WE LOOK FOR	Looking in the right place gives you a better chance of finding what you want.

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Date	Title	Thought
4-Nov-22	NOT GETTING CAUGHT UP IN THE HOW	It's important to build the idea and "why" first, before ever discussing the "how".
5-Nov-22	SEE THE TRENDS	See the trends happening which impacts your business and the value it delivers.
6-Nov-22	BYPASS THE FILTERED INFORMATION	Bypass the filtered information you get and go directly to the people.
7-Nov-22	EMOTION BRINGS LOYALTY	Loyalty has a foundation built within feelings, based on the experiences we feel.
8-Nov-22	KEEP YOUR OPTIONS OPEN	In a fast changing world, it is impossible to not have your options open.
9-Nov-22	HEAR WHAT IS UNSPOKEN	Be so tuned into conversations to pick up both the said and the not said.
10-Nov-22	NO SMALL REQUESTS	We get help in proportion to the level of appreciation we express for the help.
11-Nov-22	EMPOWERED IN THE SAME DIRECTION	Common and consistent goals help an organization perform to their potential.
12-Nov-22	SIMPLE IS MORE EASILY CHANGEABLE	Simple is more easily changeable and changing fast is a competitive advantage.
13-Nov-22	SEE THINGS I SHOULDN'T DO?	Do you see things I shouldn't be doing? It's a great way to see more to delegate.
14-Nov-22	RIGHT PEOPLE TO LISTEN TO	Seek out the best in that area versus just the people who are the easiest to reach.
15-Nov-22	KNOW WITHOUT REASONING	Keep growing your instincts (it's really knowing without reasoning).
16-Nov-22	KNOW THAT THEY WILL HELP	Strong relationships provide that needed help when you need it most.
17-Nov-22	COSTS OF NOT SMILING	A smile costs nothing, but not smiling in key situations can cost you a great deal.
18-Nov-22	RIGHT QUESTION AT THE RIGHT TIME	There's far more power in the right question than in just giving the answer.
19-Nov-22	COURAGE TO DO THINGS DIFFERENTLY	To lead effectively, we must have the courage to do things differently than others.
20-Nov-22	SOLVER OR EXPLAINER	You can make a living explaining problems or can make a fortune by solving them.
21-Nov-22	OPEN TO INTERPRETATION	Stories and examples to help more consistent interpretations of the words.
22-Nov-22	BASE INGREDIENT OF SELF-CONFIDENCE	Self esteem is really about having the feeling that you can always be your best.
23-Nov-22	MAKE THE MOST OF NOW	Have an eye on the future, and live NOW by taking action towards that future.
24-Nov-22	COMPOUND YOUR ENERGY	Our relationships can provide a ready source of energy available to us.
25-Nov-22	IT HAS TO MEAN SOMETHING	To engage people, what you ask them to accomplish has to mean something.
26-Nov-22	SUSTAINED SENSE OF URGENCY	The successful have the ability to sustain a sense of urgency every day.
27-Nov-22	WHEN DO YOU COMMIT?	People who achieve big things commit before they having all the answers.
28-Nov-22	BROAD PERSPECTIVE	The more we broaden our experiences, the more we broaden our perspective.
29-Nov-22	NOTHING ACHIEVED UNTIL STARTED	If the drive is there, get started, and let your drive pull you to the achievement.

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Date	Title	Thought
30-Nov-22	LEAD YOURSELF TO ATTRACTS OTHERS	If they don't see you leading yourself, then helping you is not going to be worth it.
1-Dec-22	NO NEED TO TELL THEM	With the right people on the team, you don't really need to tell them what to do.
2-Dec-22	USE OUR STRENGTHS IN NEW WAYS	The clearer we understand our strengths, the more we see how to use them.
3-Dec-22	THINK DIFFERENT TO ACT DIFFERENT	We can act our way into a new way of thinking and move forward faster.
4-Dec-22	TRUST THEIR BUSINESS JUDGMENT	It's easy to delegate activities, but for decisions, you need to trust their judgment.
5-Dec-22	RIGHT TIME IS NOW	The expression of "I'll do it when" is not in the vocabulary of the successful.
6-Dec-22	DISAGREEMENTS ARE NOT ALWAYS BAD	Disagreements drive deeper discussions on key topics, and drive better solutions.
7-Dec-22	INVISIBLE FORCE	It's the culture that drives the consistent behaviors enabling strong teamwork.
8-Dec-22	READY TO LISTEN TO IT	Good communication has people ready to listen and to act upon what they hear.
9-Dec-22	PROMISES KEPT BUILD CREDIBILITY	Make a promise and keep it today...it will build your credibility with others.
10-Dec-22	MAKE THE RIGHT DECISION	Most problems come from not making a decision or waiting too long to make it.
11-Dec-22	GRASP OF THE OBVIOUS	Very often, many of our biggest opportunities are already staring us in our face.
12-Dec-22	LEAD YOU BEFORE LEADING OTHERS	Our ability to lead ourselves determines the level of complexity we can lead.
13-Dec-22	ENABLES THEM TO MAKE AN IMPACT	A leader's impact is limited by their ability to enable others to make an impact.
14-Dec-22	HOW COULD THIS BE INTERPRETED?	How could this be interpreted? A quick question can bring valuable insights.
15-Dec-22	SMALL CAN DRIVE BIG	Small repeated actions can lead you faster to what you want.
16-Dec-22	POINT OF VIEW	The people who go unnoticed never have a point of view or never express it.
17-Dec-22	CONSTANT AND CONSISTENT	You achieve by taking constant action, consistent (in line) with your goals.
18-Dec-22	OFF THE WALL AND INTO ACTION	Powerful values/principles are not on walls, but in minds and hearts of everyone.
19-Dec-22	GUIDED BY CREATING VALUE	Value is created by bringing the new, or add your own value to what exists.
20-Dec-22	TAKE STUFF OFF YOUR BOSS'S DESK	Do something your boss is doing and show others you could do that job too.
21-Dec-22	UNDERLYING ASSUMPTIONS?	Most successes and failures start with the roots...the assumptions.
22-Dec-22	LEADERS ARE MOTIVATION EXPERTS	Adapt your leadership to trigger the motivation in each of your people.
23-Dec-22	WHAT AND WHAT NOT TO CHANGE	It is both skill and art to quickly evaluate the most important changes to do
24-Dec-22	PERSONAL MARKETING PLAN	Success is more than just a result, it's a perception of value that the result brings.
25-Dec-22	PREVENT PASSIVE RESISTANCE	Successful change is often driven more by how you prevent passive resistance.

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Date	Title	Thought
26-Dec-22	FOLLOW-UP MAKES TRAINING STICK	We spend on training, but few leaders actually follow-up about the training.
27-Dec-22	MEASURED AND REVIEWED	What gets measured and reviewed attracts more commitment (not forgotten).
28-Dec-22	NOT MAKING IT PERSONAL	You can judge a leader's maturity by what they make personal or not.
29-Dec-22	IMPLEMENT CHANGE ON YOURSELF	Knowledge and ability to change yourself, helps you drive change in others too.
30-Dec-22	REMOVE POTENTIAL BARRIERS	The most successful leaders remove barriers before their people even see them.
31-Dec-22	YOUR BEST WHEN IT MEANS THE MOST	Focus on being your best when it means the most, and always come prepared.
1-Jan-23	CHANGE REQUIRES TEAMWORK	A big change crosses the organization and requires teamwork to be successful.
2-Jan-23	SOCIAL AND INFLUENCING SKILLS	Social and influencing skills are important personal assets in this fast paced world.
3-Jan-23	EXPECTATIONS DRIVE RESULTS	There is an old saying "you get what you expect"...and is very true in leadership.
4-Jan-23	CAN ACT ON THEIR OWN	You provide the right clarity on the direction when people can act on their own.
5-Jan-23	NEVER ROAST ON AN OPEN FIRE	Give your strongest feedback in private. Never roast your people on an open fire.
6-Jan-23	BEHAVIOR SHAPES OPINIONS	Our behaviors tell more to others than anything we could ever say to them
7-Jan-23	YOURS, NOT OTHERS	You keep a strong focus when you keep your priorities in front of you at all times.
8-Jan-23	TROUBLE OR TRIUMPH IS FROM WITHIN	With every experience, we frame it by our thoughts and feelings.
9-Jan-23	DEMANDING CAN UNCOVER POTENTIAL	People don't really use their potential until expectations demand them to use it.
10-Jan-23	APPEAL TO THE HEART AND HEAD	Influence is intellectual and emotional with the feeling making the difference.
11-Jan-23	PEOPLE ARE WHAT MATTERS	With a new hire, the team's performance/culture is either reinforced or deflated.
12-Jan-23	EVERYONE BRINGING THEIR STRENGTHS	If strengths are used to the fullest, you get great performance from everyone.
13-Jan-23	FIT IN WITH THE CULTURE	It is easier to do a job well when you fit in with the culture you are working in.
14-Jan-23	MOVE ON ENABLES MOVE UP	Don't let a bad experience stop you from moving on and moving up.
15-Jan-23	SHOW THE WAY OR IN THE WAY	If you hire talent, it's important to not slow them down...get in their way.
16-Jan-23	SPECIFIC ENGAGES OTHERS	When you talk in specifics, people get clear targets to engage their creativity.
17-Jan-23	STORIES WE TELL OURSELVES	It's about how we tell ourselves that makes it so for us.
18-Jan-23	ACT WITHOUT CONSENSUS	Takes strong leadership to act without consensus until the direction takes hold.
19-Jan-23	REVEALED WITH POWER AND STRESS	When people get power, it strains their values and a true character reveals itself.
20-Jan-23	WORKS OR WORKS BETTER	Leaders grow their people to go beyond "working" to make it "better".

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Date	Title	Thought
21-Jan-23	TIME WILL TELL	They say, "time will tell", and what would how you use your time say about you?
22-Jan-23	LEGACY IS FIRST A DECISION	People just don't build a legacy by accident. Have you thought about your legacy?
23-Jan-23	EXPERIENCE IS A GOAL TOO	It's the quality of the experience you deliver that drives the quality of the results.
24-Jan-23	RESTORE A BELIEF IN THEMSELVES	A belief is supported by action, and that is why action is the best place to start.
25-Jan-23	ENCOURAGE DIVERSITY IN THINKING	When people think the same, you get faster solutions, but not likely the best.
26-Jan-23	JUDGED BY DEVELOPING PEOPLE	People drive results, if they aren't growing, it is likely their results won't either.
27-Jan-23	INVITE THE TRUTH TO COME THROUGH	Find ways to get the truth coming out in all your team's discussions.
28-Jan-23	I WILL START WHEN	"I will start when" is a procrastination word. You don't see the successful there.
29-Jan-23	PASSION DRIVES YOU TO YOUR DREAMS	Dreams are created with action, and what drives the action is your passion.
30-Jan-23	LEAVE THEM WITH AN ACTION	Meetings and actions go together, and without actions, why have the meeting!
31-Jan-23	WHAT DO YOU LET IN?	Stop letting the garbage in, and get more clarity and act more on what you want.
1-Feb-23	CREATIVITY NEEDS A TARGET	The people who come up with more creative solutions than others have a clear target.
2-Feb-23	BACK YOUR OWN JUDGMENT	Judgment is combination of experiences and reflection that grow it over time.
3-Feb-23	STRONG IN PROVIDING FEEDBACK	Be strong to provide timely feedback so your people can grow faster.
4-Feb-23	DECISIONS ONLY YOU CAN MAKE	Trust their judgment, and you can delegate more decisions to others.
5-Feb-23	DISSATISFACTION WITH THE PRESENT	Change is driven by trying to get away or trying to move towards something.
6-Feb-23	PRESSURE ONLY WORKS SHORT-TERM	Pressure has power with a time limit where power reduces and often quickly.
7-Feb-23	LOSE SMALL TO WIN BIG	Lose the small win in key relationships in order to achieve the big win.
8-Feb-23	PAINFUL CHANGES IN GOOD TIMES	Helping others understand the needed changes when the pain hasn't arrived yet.
9-Feb-23	STEAL OUR FOCUS	It's key to create a focus strong enough to not let others steal it.
10-Feb-23	WAY TO DESTROY VALUE	Put each others ideas down and you destroy any value your team could create.
11-Feb-23	MEMORABLE TO ACTIONABLE	A learning implies that you can remember it to drive more and better action.
12-Feb-23	FEEL GOOD ABOUT THEMSELVES	Your people are more confident and take more action if they feel good about themselves.
13-Feb-23	ANSWERS REVEAL CREDIBILITY	Your credibility doesn't really appear until you answer the questions of others.
14-Feb-23	DREAM ONE SIZE BIGGER	Always dream one size bigger, and stretch yourself to use more of your abilities.
15-Feb-23	DEFINE IT TO SOLVE IT	The general rule is that you need to define it well in order to solve it well.

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Date	Title	Thought
16-Feb-23	DECIDE HOW TO MAKE THE DECISION	Make better decisions by deciding on how you are going to make it first.
17-Feb-23	ENABLE PERSONAL RISK TAKING	Risk taking is done by individuals or a group of individuals...not organizations.
18-Feb-23	UNDERSTAND WHAT MOTIVATES YOU	You can't copy someone else's motivation, so understand what motivates you.
19-Feb-23	THINK DIFFERENT, MAKE A DIFFERENCE	Why not make a decision to think different today, tomorrow, and every day.
20-Feb-23	YOU ATTRACT OTHERS BY WHO YOU ARE	For better friends or business associates, focus on becoming better yourself first.
21-Feb-23	MOMENTUM CAN CARRY YOU ALONG	Momentum is a powerful force and keeps us taking consistent action.
22-Feb-23	NOT LETTING OTHERS DOWN	When team goals are visible, we never want to let down fellow team members.
23-Feb-23	RATHER GIVE OR GET AN AWARD?	Rather give or get an award? The answer indicates your leadership approach.
24-Feb-23	FEEDBACK DRIVES DEVELOPMENT	The clearer the feedback, the faster your people change and impact performance.
25-Feb-23	WHEN YOU KNEW AND DIDN'T ACT	A delay in your action as the leader will only make the current problems worse.
26-Feb-23	MAKE IDEAS STICK	A leader's job is to focus on the best ideas until the team makes them happen.
27-Feb-23	PURPOSE VERSUS YOURSELF	The happiest people think of themselves less, and more of their purpose.
28-Feb-23	TURN FEAR INTO FOCUS	In everything, especially fear, action will always help you make more progress.
1-Mar-23	EAT YOUR OWN MEAL	Look at strong leaders, they ever ask their people to do what they wouldn't do.
2-Mar-23	PEOPLE MAKE THE VISION HAPPEN	Processes don't deliver visions, people do. Get the right people on board.
3-Mar-23	LISTEN AND CHOOSE	Everyone hears negative voices, with the determined choosing to move ahead.
4-Mar-23	SUCCESS IS NOT A PUSH, BUT A PULL	Success is not an event, but a way of life..it gets you out of bed to live a full life.
5-Mar-23	FOCUS YOUR CREATIVITY	Quiet your mind (eliminate noise), and give yourself a clear outcome to achieve.
6-Mar-23	EMBRACE TRANSPARENCY	Embrace transparency and stop the games being played under the radar.
7-Mar-23	ADAPTABLE IN HOW TO GET THERE	Be adaptable to handle the twists and turns necessary to achieve what you want.
8-Mar-23	PEOPLE WHO WILL PICK YOU UP	Who do you surround yourself with?...Who pick you up in the low times.
9-Mar-23	DEVELOP EMOTIONAL SELF-CONTROL	Success comes faster and stays when you have the control over your emotions.
10-Mar-23	HELP OTHER PEOPLE SHINE	Help your people shine versus always trying to shine the spotlight on yourself.
11-Mar-23	TIME IS NEVER THE MAIN PROBLEM	Whenever you use time as an excuse...it is the weakest excuse you could give.
12-Mar-23	GAP BETWEEN WHAT IS AND COULD BE	A strategy is the gap between where you are now and where you could be.
13-Mar-23	YOUR PASSION ATTRACTS HELP	Passion is like a magnet, and creates a feeling in others to want to help you.

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Date	Title	Thought
14-Mar-23	WILLINGNESS TO SHARE YOUR POWER	The general rule is: Once you get power, you only increase it by sharing it.
15-Mar-23	KEEP THE DISTRACTIONS AWAY	Focus has power, and the distractions erode that focus very quickly. T
16-Mar-23	PEOPLE LOVE TO BE LISTENED TO	To make a difference to others, start listening and be interested in what they say.
17-Mar-23	DO THINGS IN A CERTAIN WAY	Do you know the habits that help you make progress in everything you do?
18-Mar-23	POWER OF DELAYED GRATIFICATION	Progress is a fuel we use until the final gratification of achievement comes along.
19-Mar-23	THINK OF IT AS ALREADY YOURS	Think it is already yours, and it is just action needed to get what is already yours.
20-Mar-23	RESPECT DRIVES INFLUENCE	It's the personal qualities others see in you, and makes them want to follow you.
21-Mar-23	MAKE EACH DAY COUNT	Focus on making a difference or progress towards that difference every day.
22-Mar-23	MOVE FAST ON PEOPLE PROBLEMS	People problems don't get easier to solve with time, only harder.
23-Mar-23	AMPLIFY MESSAGES WITH ACTION	Leaders want their messages having a lasting impact and to drive more action.
24-Mar-23	LEADERSHIP IMPROVES WITH PRACTICE	Lead something other than your day job...volunteer your time for a charity.
25-Mar-23	GENERATE ENTHUSIASM	Enthusiasm is contagious. It not only impacts co-workers, but customers too.
26-Mar-23	PROVIDE DIRECTION AND BOUNDARIES	People need a clear direction and boundaries on decisions and behaviors.
27-Mar-23	HELP OTHERS WITHOUT EXPECTATIONS	People who achieve beyond expectations help others without expectations.
28-Mar-23	NEVER LET ANGER MAKE DECISIONS	Before deciding anything when something annoying happens, calm down first.
29-Mar-23	JUDGE PEOPLE BY WHAT THEY DO	You really can't judge people by what they say...only what they do.
30-Mar-23	VALUE OTHER PEOPLE'S TIME	Preparation is really a sign of respect, both for the other person and their time.
31-Mar-23	IF YOU SPEAK IT, DO IT	Words are not something just to throw around. They are a commitment to act.
1-Apr-23	BELIEF DETERMINES RESOLVE	Belief is sort of an amplifier for your discipline...so how strong is your belief?
2-Apr-23	GO FROM HORIZON TO HORIZON	The horizon is really your potential, so stretch your goals to use your potential.
3-Apr-23	TURN GOALS INTO PROMISES	Turn the goal into a promise. It's something you think you should always keep.
4-Apr-23	WHAT + WHY CREATES THE HOW	When WHAT and WHY are clear...it powers you to find the HOW much faster.
5-Apr-23	YOU CAN'T SHORTCUT REALITY	A vision that gets strong action doesn't ignore today's reality.
6-Apr-23	CLARITY IS A POWERFUL WORD	Clarity is a powerful word. You take more action and get more help from others.
7-Apr-23	FROM WISHES TO EXPECTATIONS	When you think in expectations, you take more action to bring it into existence.
8-Apr-23	AVERAGE ISN'T NOTICED, BE DIFFERENT	People who stand out deliver above the average and often in a different way.

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Date	Title	Thought
9-Apr-23	PROMISE KEPT = INTEGRITY	Integrity is really the expectation that others can have in you keep your promises.
10-Apr-23	REGARDLESS OF HOW YOU FEEL	The successful perform well even when they don't feel like it. Regardless of....
11-Apr-23	DO TO MOTIVATING THE DO	Not all people make the transition well from doing to motivating the doing.
12-Apr-23	LEAD WITH THE HEAD AND THE HEART	For creating the energy in the team...It's takes feeling to grow feeling in others.
13-Apr-23	GO FOR YES VERSUS NOT HEARING NO	Always go for the yes (pro-active support) versus just not hearing a no (passive).
14-Apr-23	JUDGMENT GROWN WITH EXPERIENCE	It's important to give people a variety of experiences to grow business judgment.
15-Apr-23	BIG ACHIEVEMENTS, BIG MINDSET	When the size of your mindset grows, you see actions that were always there.
16-Apr-23	TRUE TO YOUR VALUES	Being true to your values keeps you grounded through all your achievements.
17-Apr-23	RESPOND VERSUS REACT	React and others are often in control. Respond, and you are more in control.
18-Apr-23	MAKE PERSONAL GROWTH A HABIT	Make your personal growth a daily habit; and a habit you cannot live without.
19-Apr-23	OPEN TO WHAT OTHERS CAN TEACH US	Others can often teach us to take a new perspective on our current issues.
20-Apr-23	HELP THEM UNCOVER THEIR STRENGTHS	Everyone achieves more when they focus on using their strengths to their fullest.
21-Apr-23	ACCOUNTABILITY ON A DAILY BASIS	To be more accountable to others, start by being more accountable to yourself.
22-Apr-23	MESSAGE YOU SEND TO OTHERS	Everyone's habits send a message to others. What message would yours send?
23-Apr-23	BEYOND THE JOB DESCRIPTION	If your people only do what's on the job description, can you team be successful?
24-Apr-23	PREPARE FOR YOUR CONVERSATIONS	The successful prepare today for tomorrow's conversations today. Do you?
25-Apr-23	MOVE TOWARDS YOUR GOALS?	Is what I am doing right now moving me towards my goals or not?
26-Apr-23	LIFE IS NEVER BLACK AND WHITE	A full and successful life is never black and white, and that makes life interesting.
27-Apr-23	WHO DEFINES THE BOUNDARIES?	Values and mindsets we often learn from others, but in the end it is our choice.
28-Apr-23	WHAT IS YOUR RETURN TO SOCIETY?	It's not only making our life better, but also making the lives around us better.
29-Apr-23	TAKE THE PATH LESS TRAVELED	If you and everyone are on the same path, it's crowded...and makes you average.
30-Apr-23	ASK MORE OF YOURSELF FIRST	You are a role model and your "more" drives the team's "more".
1-May-23	WHEN WE ARE UNCOMFORTABLE	Some people love change because grow faster when they are uncomfortable.
2-May-23	OUR RESOLVE IS TESTED BY PROBLEMS	Problems are put in your path to test your resolve (commitment) to your goals.
3-May-23	PEOPLE REMEMBER A GOOD STORY	Great communicators are great storytellers...everyone remembers a good story.
4-May-23	JUDGED BY THE COMPANY YOU KEEP	Others judge you by the company you keep, and that you are influenced by them.

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Date	Title	Thought
5-May-23	SO WHAT? A POWERFUL QUESTION	Ask yourself first on something you are trying to influence others. So what?
6-May-23	ADVERSITY IS A GREAT TEACHER	How we handle the downs gives us strengths to take more action during the ups.
7-May-23	DEVELOP YOU TO DISCOVER YOU	Invest in your self development, and you learn about yourself in the process.
8-May-23	DECISION TO ACT RELEASES ENERGY	Decisions are what keeps every team moving forward and in the "flow".
9-May-23	KNOW WHY PROVIDES THE POWER	Catch yourself slowing down, then it's time to remind yourself of the WHY.
10-May-23	LEAVE IT AT HOME OR AT WORK	It is about what we leave behind that allows us to focus in the moment.
11-May-23	BRING OUT THE BEST IN OTHERS	Great leaders know what brings out the best performance in their key people.
12-May-23	UNDERSTAND IT THE SAME WAY	Understand the problem the same way to create an implementable solution.
13-May-23	EITHER UNABLE OR UNWILLING	Unable is different than unwilling. Most have the ability, but unwilling to use it.
14-May-23	OUR MOST IMPORTANT CHOICE	Our most important choice in every situation is the way we choose to behave.
15-May-23	EMBRACE THE UNKNOWN	Every step up in life is achieved by doing something you are currently avoiding.
16-May-23	BECOME MORE VALUABLE	Continue success is in growing your ability to add more value to others.
17-May-23	BELIEVE IN WHAT YOU ARE DOING	The first step in achieving anything is to grow your belief as strong as you can.
18-May-23	WE ARE ALL IN THIS TOGETHER	Create a culture where their people feel they are all in this together.
19-May-23	LIFE WITH LESS IF'S	"If" limits our power as it places conditions on actions we should take.
20-May-23	STOP MORTGAGING THE PROBLEM	Problems don't age well, and require a strong focus to solve and solve correctly.
21-May-23	ENLARGE YOUR SPACE FOR OTHERS	The best influence is being available when others needed your help the most.
22-May-23	REALIZE WHAT ACTUALLY MATTERS	The start of a great life is always realizing what actually matters.
23-May-23	LAYING THE FOUNDATION	Great leader know that trust is the foundation of all successful teams.
24-May-23	AMBITION AND DISCIPLINE	Ambition powers action, discipline keeps the action going...even in difficult times.
25-May-23	CONFLICT AND CONSENSUS	Too much consensus and you may miss opportunities from a lack of conflict.
26-May-23	SHAPED BY OUR CHOICES	Our direction in life is shaped by choices we make and how fast we make them.
27-May-23	HOW YOU RESPOND IS IMPORTANT	Your attitude and initial actions on challenges can make all the difference.
28-May-23	GIVE IT TIME (THINKING TIME)	Keep yourself on the right path, by thinking through what's most important.
29-May-23	EMPOWER OTHERS TO DO THEIR BEST	Enabling your people to do their best is the way to get the best performance.
30-May-23	IT TAKES A LEADER TO GROW A LEADER	If you really want to be a better leader, it is always best to learn from a leader.

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Date	Title	Thought
31-May-23	CONFRONT OUR OWN VALUES	Life brings along choices that confront our values and could impact our behaviors.
1-Jun-23	NEVER AN ARRIVAL POINT	As you grow, you see more opportunities to go after and you never really arrive.
2-Jun-23	IT STARTS WITH ME	People who look to themselves know that their actions attract the help of others.
3-Jun-23	MOVE IDEAS FORWARD	Leadership could be described as the ability to move ideas forward and executed.
4-Jun-23	MAKE IT COMFORTABLE TO TAKE RISKS	Make it comfortable for your people to take risks and go after the opportunities.
5-Jun-23	THOUGHT CREATES THE PERSON	If you want to be a different person, then start with changing your thoughts first.
6-Jun-23	MEASURE OF LEADERSHIP	They say influence = leadership, so how is your influence with others?
7-Jun-23	OBSERVE AND DO THE OPPOSITE	A great way to success is doing the opposite of what the masses are doing.
8-Jun-23	PROOF THAT YOU LISTENED	The proof that you listen is what you remember and use in future conversations.
9-Jun-23	DREAMS OVERPOWER OBSTACLES	The power in our dreams helps us find ways to remove the obstacles in our path.
10-Jun-23	TARGETS AND VALUES	Clear targets and shared values provide the foundation for great teamwork.
11-Jun-23	BELIEVE IN WHAT YOU SAY	Build the belief in what you say in yourself before trying to influence others.
12-Jun-23	ASK THE UNCOMFORTABLE QUESTION	Ask yourself the uncomfortable questions before others are asking you.
13-Jun-23	OUR DOMINANT THOUGHTS	Whatever captures our minds (our dominant thoughts), captures our actions.
14-Jun-23	FACILITATE UNDERSTANDING	When the team is focused and aligned, they make things happen much faster.
15-Jun-23	CLEAN UP THE CLUTTER	Stay focused by just cleaning up the clutter in your mind (your thoughts).
16-Jun-23	DEFINE WHAT YOU REALLY WANT	Whatever you are clear on, you end up getting more of it.
17-Jun-23	WHAT ARE YOU AVOIDING?	The very things we avoid is what is stopping us from getting what we truly want.
18-Jun-23	HOW IT OCCURS TO YOU	Each person looks at the same situation and sees something completely different.
19-Jun-23	STRUGGLES PROVIDE GREAT LESSONS	Struggles drive you to look deep within yourself for extra resources to be used.
20-Jun-23	REFLECTION OF THE LEADER'S ABILITY	It is often said that a team's performance is a reflection of the leader's ability.
21-Jun-23	RISKY TO NEVER TAKE A RISK	In a world that is moving so fast; you have more risk not taking any risks!
22-Jun-23	IN WHAT WAY AM I UNIQUE?	Everyone is unique. When you find yours and LIVE IT, the magic begins to happen.
23-Jun-23	FROM THE SERVICE TO OTHERS	The more we serve (add value) to others, the more value flows back to us.
24-Jun-23	IT TAKES COURAGE TO BE HAPPY	In a negative world, it takes courage to be happy and to look at the positive.
25-Jun-23	DISCIPLINE TO BECOME AN EXPERT	With the right discipline and investment of your time you can become an expert.

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Date	Title	Thought
26-Jun-23	ELIMINATE BLAME TO GROW FASTER	Blame is a behavior that always slows down your growth and your success.
27-Jun-23	POWER OF CLARITY	Clarity is one of the most powerful words in any language. It drives action.
28-Jun-23	CHANGE IS INTERNALLY DRIVEN	Not something you do to others...something you enable others to do themselves.
29-Jun-23	WHAT YOU HAVE IN COMMON	A focus on what you have in common can drive better rapport and alignment.
30-Jun-23	ENCOURAGEMENT FUELS RESULTS	Leaders are lifters, and know when people need a lift to fuel their performance.
1-Jul-23	INVESTMENT WORTH MAKING	People with high self esteem are constantly investing in themselves.
2-Jul-23	THINK BIG AND SMALL	Think big on what you want to accomplish, and small on keeping the action on it.
3-Jul-23	JUST ELIMINATE THE DISTRACTIONS	You gain a great deal by just eliminating the distractions to enable you to focus.
4-Jul-23	YOU PAY THE PRICE IN ADVANCE	Takes time to build solutions that deliver value to others and the reward to you.
5-Jul-23	CAN'T FIX IT IF YOU CAN'T SEE IT	Being visible and asking questions is a great way to see what needs to be fixed.
6-Jul-23	ESTABLISH A RHYTHM FOR YOUR TEAM	Your team's culture is really the rhythm for your team's performance.
7-Jul-23	MAKE YOUR BOSS'S JOB EASIER	Help your boss, become the boss's "go to" person and get more opportunities.
8-Jul-23	IN CONTROL OF CONVERSATIONS	Just answer your people's questions, and they are in control of all conversations.
9-Jul-23	ESTABLISH TRUST UP FRONT	Trust enables conversations where people share what they are really thinking.
10-Jul-23	HELP PEOPLE RAISE THEIR GAME	Help people grow to play a larger game, and raise the performance of your team.
11-Jul-23	MOVE FORWARD VERSUS IN CONTROL	Be careful with control as it can also be a force that limits your progress.
12-Jul-23	FROM PEOPLE, NOT ORGANIZATIONS	Great customer service is a combination of people/processes, not organizations.
13-Jul-23	EMBRACE WHAT YOU ARE RESISTING	What you are scared to do could open doors to everything we want.
14-Jul-23	TAKE ACTION THROUGH THE PLATEAU	Whenever you are not taking action, at best you stay the same.
15-Jul-23	RELATIONSHIP AS YOU NEGOTIATE	More value than just the numbers, and relationships enable you to see it.
16-Jul-23	OPPORTUNITIES TO LEARN	Mistakes, if not repeated, are a good learning, especially in doing something new.
17-Jul-23	AFFIRMATIONS OVERCOME REASONING	Positive affirmations have the ability to overcome old and incorrect reasoning,
18-Jul-23	RELATIONSHIPS TRUMP PROCESSES	Relationships fill in the holes of processes, and take conversations to new levels.
19-Jul-23	REFLECTION OF YOUR MIND	Shape the environment with your mind, and change it with your behaviors.
20-Jul-23	A GRUDGE HOLDS YOU DOWN	Life gets better when you focus on you, and put aside the grudges of the past.
21-Jul-23	START WHERE YOU ARE NOW	The sooner you get started, you can create the conditions to enable more action.

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Date	Title	Thought
22-Jul-23	GREAT TEAM FINDS A GREAT IDEA	A great team can find a great idea, but a bad team will never find it.
23-Jul-23	TEACH IT TO TRULY LEARN IT	To know it well, then learn it well enough to be able to teach it to others.
24-Jul-23	CHOICES IN EVERY CIRCUMSTANCE	You learn about others by how they respond to difficult circumstances.
25-Jul-23	WALK IN ANOTHER'S SHOES	If we were walking in their shoes, how would we think and feel about this?
26-Jul-23	BEHAVE IN WAYS THAT ATTRACT HELP	Life is give and take, and the people who only take never get the help they need.
27-Jul-23	CALM DOWN VERSUS SLOW DOWN	Stress means we should calm down first in order to see the way forward.
28-Jul-23	TALK TO AND LISTEN TO YOURSELF	If you catch yourself talking negative to yourself, stop listening...stops the talking!
29-Jul-23	BEING MINDFUL OF THE CONTEXT	When we are mindful of the context, we package our communications better.
30-Jul-23	NO ONE DOES IT ALONE	The more you help others achieve success, the more they will help you.
31-Jul-23	CLARITY OF THOUGHT	The first step in driving the right action is to be clear in our thinking.
1-Aug-23	POWER OF SHARED PRINCIPLES	You could call them "shared expectations" on how everyone is to behave.
2-Aug-23	NEW HORIZON ALWAYS APPEARS	As you grow towards your goals, you see more future goals on the horizon.
3-Aug-23	CLIMB UP TO TAKE THE HIGHER GROUND	Take the high road on challenges to rise above what the masses are thinking.
4-Aug-23	PIVOT FROM ME TO OTHERS	The quality of our relationships is based on pivoting from us to them in our focus
5-Aug-23	TAKE THE BEST AND FORGET THE REST	In whatever conversation we have with others, we always learn something.
6-Aug-23	YOUR GIFT TO YOUR PARENTS	The gift you can give back to your parents is to focus on using your potential.
7-Aug-23	ENABLES THE BELIEF IN OTHERS	View one of your key roles as enabling the right belief in your people.
8-Aug-23	WHY AND WILL CREATES WAY	A strong WHY (a purpose) and a strong WILL (a discipline) to do what's necessary.
9-Aug-23	GOALS ARE MARKERS OF PROGRESS	Goals are markers of progress, the achievements along the way to your dream.
10-Aug-23	GRATITUDE INCREASES	Gratitude is a magnet, as whatever you are grateful for tends to increase.
11-Aug-23	CHOICES THAT ARE BOTH RIGHT	With two equal competing priorities, chose the one with the long-term benefits.
12-Aug-23	APPLY IT TO NEW CIRCUMSTANCES	Wisdom to use past experiences and apply it to new circumstances.
13-Aug-23	SET YOUR OWN STANDARDS	Don't wait for others to set your standards...set your own standards.
14-Aug-23	REVEALS CAPABILITY AND INTEGRITY	Conflict reveals people's capabilities and integrity in the way they deal with it.
15-Aug-23	ACCOUNTABILITY	People who like to be held accountable or metrics to keep others accountable.
16-Aug-23	KNOWN BY THE QUESTIONS YOU ASK	Questions drive others to think and feel in ways for a lasting impact.

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Date	Title	Thought
17-Aug-23	YOU LEARN YOUR BELIEFS	As a child, we learned our beliefs from our experiences with our family.
18-Aug-23	PROVIDE YOUR MIND A BLUEPRINT	Give your sub-conscious mind a blueprint...drives your dominant thoughts?
19-Aug-23	PASSION BUILDS WHEN YOU EXPRESS IT	One of the best ways to build the passion within you is to share it with others.
20-Aug-23	EVERYTHING STARTS WITH AWARENESS	If you are not aware of something, you cannot really do anything about it.
21-Aug-23	BE THE CHANGE FIRST	Change first in yourself for the behaviors you want to see in others.
22-Aug-23	THINK AT A HIGHER LEVEL	When you invest in planning ahead, you often take your thinking to a higher level
23-Aug-23	STARTS WITH EXPECTATIONS	To get better performance, set stronger expectations for your key people.
24-Aug-23	FROM INVISIBLE TO VISIBLE	If performance is not visible, you can never create the right peer pressure.
25-Aug-23	POTENTIAL FOCUSES ON THE FUTURE	To get faster achievement, talk potential to pull the future closer to the present.
26-Aug-23	MAKES IT EASIER, NOT HARDER	The more things are transparent, the more straight forward the work becomes.
27-Aug-23	GIVE LOYALTY TO GET LOYALTY	To get the loyalty from your people when you give of yourself to help them grow.
28-Aug-23	FOCUS ON THE CRITICAL ISSUES	Productivity is about progress, and not letting critical issues slow the team down.
29-Aug-23	WAY THEY MADE ME FEEL	We always need to add the feel factor to what we say, and it will be remembered.
30-Aug-23	HOW WILL YOU REMIND YOURSELF?	Others don't have a better memory, just a better system to remind themselves.
31-Aug-23	MEASURE, HOLD PEOPLE ACCOUNTABLE	The old say goes "What gets measured gets done". It holds people accountable.
1-Sep-23	SET THE TONE OF THE CULTURE	Culture drives decision making goes, and leaders set the tone for the culture.
2-Sep-23	POWER OF COMMITTED ACTION	The power of committed action will always move your team forward faster.
3-Sep-23	FREE AND PRICELESS AT THE SAME TIME	Time is free, costs you nothing...however if you waste it, you can never regain it.
4-Sep-23	HONEST WITH YOURSELF	Honesty with yourself brings the real you into all your interactions with others.
5-Sep-23	CREATES AN OPPORTUNITY	Courage is a door opener to opportunities, as it drives us to try new things.
6-Sep-23	MORE THAN JUST CURRENT MOMENT	With a clear picture of the future, you focus current moments to faster progress.
7-Sep-23	LOOK FOR A BETTER WAY	An improvement mindset is part of every successful team...looking for better.
8-Sep-23	BEYOND WHAT THEY ARE TOLD	A team's success can be measured by people doing beyond what they are told.
9-Sep-23	LEADERS NEED TO BE SEEN	Leaders need to be seen, and engage people in the organization at all levels.
10-Sep-23	HIGH ROAD IS LESS TRAVELED	It's less traveled, but provides a better view towards a higher advancement.
11-Sep-23	CONVICTIONS PRECEDE GREAT ACTIONS	People who achieve more have strong convictions that drive more action.

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Date	Title	Thought
12-Sep-23	EVERYTHING LEAVES AN IMPRINT	They say...be careful what you take in, as it always stays there.
13-Sep-23	INSPIRED IN DIFFERENT WAYS	Find the source for your people's motivation and it fuels everything they do.
14-Sep-23	LIMITATIONS ARE ONLY IN OUR MINDS	Before considering a possibility, we discount it with an imagined limitation.
15-Sep-23	LEARN - APPLY - SHARE	The best way to develop is focus on applying and sharing whatever you learn.
16-Sep-23	BIG IDEAS CHALLENGE OUR POTENTIAL	Increase the size of your ideas to use more of your potential.
17-Sep-23	NOT WHAT WE SAY, BUT WHAT WE DO	Communication skills are important, but actions show others we really mean it.
18-Sep-23	GET THE MOST OUT OF TODAY	Getting the most out of today will move you forward faster to what you want.
19-Sep-23	WHAT'S RIGHT VERSUS WHO'S RIGHT	Leaders focus on what's the right thing to do versus who is right.
20-Sep-23	HELP OTHERS CLARIFY THEIR CHOICES	You have more influence when you help others gain clarity with their choices.
21-Sep-23	FAILURE COMES WITH BAGGAGE	With failures, remainder to take the learning and then forget the rest.
22-Sep-23	OPEN TO THE POSSIBILITIES	In whatever we do and in any situation, there are always possibilities.
23-Sep-23	BUILD THE CASE FOR ACTION	The best leaders communicate why it is important and why it is needed now.
24-Sep-23	LIVE THE WAY TO BE MOTIVATED	Put yourself in situations and experiences that helps drive your motivation.
25-Sep-23	MAKE CHOICES - A POWERFUL SKILL	The speed at making choices can greatly impact the benefits we gain from them.
26-Sep-23	WHAT HAVE YOU SETTLED FOR?	Never settle for whatever the world has decided to provide us. Be ambitious.
27-Sep-23	ANSWERS TO THE LEVEL OF QUESTIONS	Answer questions at the level they are being asked and gain more influence.
28-Sep-23	YOUR BEHAVIORS COMMUNICATE	A little tweaking of our behaviors can amplify what we say in a big way.
29-Sep-23	LESS THOUGHTS, MORE SUCCESSFUL	The successful have less thoughts...able to hold a thought longer than others.
30-Sep-23	ASSUMPTIONS SHAPE THE MEANING	When you encounter problems, first take a look at your assumptions.
1-Oct-23	WHAT YOU WANT TO ATTRACT	Be the person you want to attract in others.
2-Oct-23	LOOK FOR THE GOOD IN EVERYONE	Frames everything in more positive ways to create better partnerships.
3-Oct-23	DETERMINE WHAT MATTERS MOST	By determining what matters most, you create a faster path to what you want.
4-Oct-23	GET OTHERS TO THINK, FEEL AND DO	Get people to think by what you say, and get them to feel by how you listen.
5-Oct-23	GIVE THE TEAM A REASON	Does you team have a reason or think their job is to do what they are told to do?
6-Oct-23	BRING VALUE BY SOLVING PROBLEMS	To add big value, solve a problem that has a great deal of pain associated with it.
7-Oct-23	SENSE OF URGENCY DRIVES ATTENTION	Urgency is a great way to drive attention to something.

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Date	Title	Thought
8-Oct-23	GIVE WITH NO STRINGS ATTACHED	With this mindset, we end of receiving back from others when we don't expect it.
9-Oct-23	LIMITATIONS OTHERS PLACE ON YOU	Limitations others have planted in your mind are only valid if you accept them.
10-Oct-23	AVOID PAIN IS LATER MORE PAINFUL	Do the think that will cause you the pain first, as the pain later is always greater.
11-Oct-23	HAVE THE ATTITUDE OF GRATITUDE	Be grateful for what you have while you pursue what you want.
12-Oct-23	ALWAYS WORTH THE INVESTMENT	Something that is always worth the investment is the investment in YOU.
13-Oct-23	MOVE BEYOND THE PAST	It is no longer what you did, but what you are doing today, and tomorrow.
14-Oct-23	NEVER AN UNKIND WORD	You can tell a lot about a person's character by observing how they talk of others.
15-Oct-23	IF YOU ONLY HAVE A MINUTE	The sum of one minutes can make a big difference! Be productive with them.
16-Oct-23	IF YOU KNEW YOU COULD DO IT	The most important "know" in life is the certainty of a belief.
17-Oct-23	CLEAR THE WAY FOR YOUR FOCUS	Your focus improves when you say NO to what shouldn't have your attention.
18-Oct-23	IGNORES THE ORDINARY	Make others feel surprised or intrigued, and you always grab their attention.
19-Oct-23	SHOW THE APPROPRIATE EMOTION	Showing appropriate emotion is key in gaining the right responses from others.
20-Oct-23	WHOSE SUCCESS IS YOUR FOCUS?	There is only one true success and that is the success you determine for YOU.
21-Oct-23	KNOW IT BEFORE YOU ACHIEVE IT	Accomplish more by building your belief (knowing it) as strong as they can.
22-Oct-23	THOUGHTS TAKE YOU THERE	Remember, a change in destination starts with a change in our thoughts.
23-Oct-23	TO THE LEVEL OF YOUR EXPECTATIONS	Expectations create a strong mental picture for your thoughts and actions.
24-Oct-23	SHARED VALUES	A diverse team work together when they share the same key values.
25-Oct-23	ONE PERSON CAN MAKE A DIFFERENCE	Look at all major advances and you see there was one person who triggered it.
26-Oct-23	SEEK ANSWERS IN THE RIGHT PLACES	The successful seek out the best people (the experts) and ask them.
27-Oct-23	IT SHOULD SCARE YOU FIRST	The right goals should not make us comfortable, and should scare us a little.
28-Oct-23	ACT IN THE FACE OF A CRISIS	The people who deal with a crisis successfully are all action people.
29-Oct-23	SHOW OTHERS HOW TO TREAT YOU	People treat us by how we allow them to or how we have educated them to.
30-Oct-23	REGARDLESS OF THE CIRCUMSTANCES	We need to be the same person regardless of the circumstances we have to face.
31-Oct-23	SUPPORT WHAT THEY HELP TO CREATE	Get others to participate and help define the plans to get their greater support.
1-Nov-23	LEADERS DO NOT ALWAYS KNOW MORE	Focus on setting a clear direction and rely on the knowledge of your people.
2-Nov-23	BECAUSE OF THE DECISIONS WE MADE	Where we are in our life is based on the decisions we have made up to now.

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Date	Title	Thought
3-Nov-23	ONLY TRUE COMPETITION IS YOU	By focusing on others (as the competition) you may be setting your sights too low.
4-Nov-23	FEEL VERSUS GET	Happiness is a feeling (more an experience), not a score or a number. .
5-Nov-23	DECISIONS DRIVE YOUR THOUGHTS	Change your thinking by changing your decisions, especially on how you use time.
6-Nov-23	REFLECTION TIME DRIVES CHANGE	Without taking time to reflect, you keep doing what you have always been doing.
7-Nov-23	COMFORT CAN BE DANGEROUS	Being comfortable doesn't mean we are growing, and leaves us behind others.
8-Nov-23	BIGGEST CHALLENGES ARE EMOTIONAL	Emotional challenges consume our attention more than intellectual challenges.
9-Nov-23	NETWORK FORMING AROUND YOU	Our network powers what we can accomplish and determines how fast we grow.
10-Nov-23	STOP PRETENDING YOU DON'T SEE IT	For most people, their biggest problems often come from what they are avoiding.
11-Nov-23	GIVE IT SOME DEDICATED TIME	Give dedicated time each day for your most important goals.
12-Nov-23	ORGANIZED TO BE FLEXIBLE	With the important done first, it opens up flexibility in how you do the rest.
13-Nov-23	SMALL THINGS CAN MAKE A BIG IMPACT	Small acts of kindness makes a big difference to your relationships with others.
14-Nov-23	IT'S A MATTER OF CHOICE, NOT CHANCE	Life begins with your choices, so don't wait around for opportunities of chance.
15-Nov-23	RAISE YOUR INTERNAL STANDARDS	Our level of achievement, is determined by our own internal standards.
16-Nov-23	EVERYTHING = NOTHING	When everything is important, than nothing is important. Choose!
17-Nov-23	GIVE, DON'T TRADE	The people getting the most help in life are focused on giving, not trading.
18-Nov-23	CAN EXPLAIN IT, YOU'VE LEARNED IT	The best way to see if you learned something is to then explain it to others.
19-Nov-23	LEADERS CREATE MOMENTUM	Leaders are focused on direction and pace, and a leader's friend is momentum.
20-Nov-23	DON'T LOOK BEHIND FOR YOUR FUTURE	Replaying the past takes valuable time from today's action creating your future.
21-Nov-23	EXCHANGE IDEAS WITH EACH OTHER	Sharing brings more clarity to the ideas and people build them into bigger ideas.
22-Nov-23	ACTION CONSISTENT WITH NEW BELIEF	To achieve something different we have to believe different; and to act different.
23-Nov-23	PERFORMANCE IS BUILT ON STRENGTHS	The foundation of top performers is their strengths, and they keep growing them.
24-Nov-23	WHAT YOU NEED TO FEEL IN CONTROL	What it takes for you to feel in control has a huge impact on your life.
25-Nov-23	NO ONE IS AS SMART AS EVERYONE	A team is always smarter than the individuals in the team.
26-Nov-23	COURAGE IS WHAT SETS YOU FREE	People with fear are always putting walls around what they think they can do.
27-Nov-23	DEFINE AND MOTIVATE WORK	To be free of a boss, you have to be able define your work and motivate yourself.
28-Nov-23	CAPABILITY TO INSPIRE OTHERS	Define a direction and destination; and then inspire your people get there.

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Date	Title	Thought
29-Nov-23	FIND STRENGTH IN ADVERSITY	In a way, adversity can be positive in revealing the power that is within you.
30-Nov-23	BRING YOUR FUTURE TO THE PRESENT	A sense of urgency is really bringing your future forward into the present.
1-Dec-23	CAN OTHERS RELY ON YOU?	When you do what you say, you encourage others to do the same.
2-Dec-23	NOT TALKING YOURSELF INTO A HIRE	Trouble in hiring begins when we hear ourselves say, "can I live with that?".
3-Dec-23	WHAT THE EXPERIENCE COULD BE	We need to stretch our thinking beyond what we do now to what's possible.
4-Dec-23	PERCEPTIONS ARE FILTERS	The perceptions we have developed filter what we see and hear from others.
5-Dec-23	CONFIDENCE BUILDERS	View your role as building confidence in your people, especially your key ones.
6-Dec-23	WHEN OPPORTUNITIES COME	It is about being prepared when the opportunities come and then exploit them.
7-Dec-23	IT'S NOT HOW THEY TALK ABOUT IT	To understand if they get it, observe their behaviors and not just what they say.
8-Dec-23	UNDERSTAND THE IMPORTANT	Staying focused on your goals and saying NO to what doesn't move you there.
9-Dec-23	TIME FOR THE UNEXPECTED	A little flexibility in your schedule for the unexpected can make a big difference.
10-Dec-23	DISCOVER THAT YOU HAVE IT	Greater success in life always comes from leveraging the strengths we have.
11-Dec-23	EXPRESS YOUR BELIEF IN YOUR PEOPLE	It is our leader's belief in us that helps us do what we didn't think was possible.
12-Dec-23	COMMITMENT DEVELOPS TRUST	The foundation of trust in high performing teams is the individual commitment.
13-Dec-23	COURAGE TO BRING UP THE ISSUE	People who just sit on issues and not discuss them are stopping progress.
14-Dec-23	WORLD IS NOT FAIR	Fair is not something that really can be achieved. For leaders "fair" is "consistent".
15-Dec-23	ALIGNED TO YOUR GOALS	People who achieve more in life focus their thoughts and actions on their goals.
16-Dec-23	CONSIDER THE CONSEQUENCES	Consider how the decision will play out in the minds of everyone.
17-Dec-23	SEEK PATTERNS AND TRENDS	The observant person will see faster these patterns and trends than others.
18-Dec-23	IT'S ABOUT HOW IT MAKES THEM FEEL	Action in everyone is powered more from a feeling than a thought.
19-Dec-23	WHAT ADVICE WOULD YOU GIVE YOU?	Life is lived at a fast pace. We forget to stop and think what could I do differently?
20-Dec-23	SYNERGY VERSUS COMPROMISE	Exploit our strengths, cover each others weaknesses, drive value for both of us.
21-Dec-23	PAST IS NOT AN EXCUSE	Only the unsuccessful use the past as an excuse for today's behavior.
22-Dec-23	WITHOUT AN IMMEDIATE REWARD	A sustained focus on the important brings a large reward further down the road.
23-Dec-23	IF YOU LOOK FOR THE POSSIBILITIES	Having a choice of possibilities is always better than having just one.
24-Dec-23	GET THE METRICS RIGHT	Invest time to get the metrics right, and your people's behaviors will be right too.

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Date	Title	Thought
25-Dec-23	PEOPLE SELECTION IS OUR TOP PRIORITY	People drive the success of a business, and makes people selection a top priority.
26-Dec-23	WHEN THE HEART IS IN IT	Go beyond the logic to the feeling, and you get your people's heart in it too.
27-Dec-23	JUMP START YOUR KEY RELATIONSHIPS	Block off some quality time to really get to know others well.
28-Dec-23	ELIMINATE THE BLOCKS TO CANDOR	Leaders know that candor is key to drive creativity and better problem solving.
29-Dec-23	LISTEN TO DIFFERENT PERSPECTIVES	The best decision makers are always seeking out different perspectives.
30-Dec-23	AVOID THE COMFORT OF OLD HABITS	Old comfortable habits could be blocking our path to greater success.
31-Dec-23	BELIEFS ARE REALLY ASSUMPTIONS	Our beliefs are really assumptions on what we can and cannot do.
1-Jan-24	WHEN YOU FAIL YOUR PEOPLE	Leaders fail their people by not providing timely feedback on performance.
2-Jan-24	WORKING ON IT ALL THE TIME	Trust is something you never take for granted and must always be working on it.
3-Jan-24	CHALLENGE OTHERS TO THINK BIG	You never create plans for big success unless start thinking in big ways today.
4-Jan-24	CHANGE IT OR ACCEPT IT	If everything in life...we either try to change it or just accept it.
5-Jan-24	PERSEVERE THROUGH THE LOWS	The successful never let lows slow them down...they persevere through them.
6-Jan-24	HIRE GREAT PEOPLE TO DO THE REST	Focus on your strengths and surround yourself with great people to do the rest.
7-Jan-24	WITH THE LIFE EXPERIENCES OF OTHERS	The life experiences of others show you how to use your talents in better ways.
8-Jan-24	IS YOUR ENTHUSIASM CONTAGIOUS?	Leaders are the enablers of energy and enthusiasm. Is it contagious?
9-Jan-24	LIVE YOUR VALUES	You can't have strong values if you are not living up to them. People notice.
10-Jan-24	MAKE TIME TO THINK	Action is good, but we also need to time to think, and keep our priorities in focus.
11-Jan-24	EVALUATE PEOPLE	Two people goals: 1) Pick the right ones and 2) Get the best performance.
12-Jan-24	TO MOTIVATE, MOTIVATE YOU FIRST	Do you know the best way to motivate you?...and put it into each week?
13-Jan-24	CHARACTER FUELS SKILL DEVELOPMENT	Being humble enables you to be open to learn more skills and learn from others.
14-Jan-24	IN THE SERVICE OF OTHERS	Everyone who achieved success did it by adding value in the service of others.
15-Jan-24	PERSON BEHIND THE PERSONALITY	To motivate your people, understand the person behind the personality.
16-Jan-24	WE CAN'T CHANGE THE PAST	The past is gone, and the future is only changed by what we do today (NOW).
17-Jan-24	EASY TO DO AND EASY NOT TO DO	It is the simple constantly repeated that drives the progress to create success.
18-Jan-24	WHAT THE ROLE REQUIRES OF ME	It is about what the role requires of you to make it a success. Adapt to succeed.
19-Jan-24	EMOTION MAKES OUR MEMORIES	Emotion is the magnifier and amplifier of life. Makes our experience memorable.

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Date	Title	Thought
20-Jan-24	FEEL GOOD THROUGH OTHERS	Invest the time to create quality relationships in your business and personal lives.
21-Jan-24	PREPARED WHEN THE BREAKS COME	Keep growing and learning to make the most of the breaks when they come.
22-Jan-24	ANGRY PEOPLE HAVE NO BOUNDARIES	Don't let your anger take you to behavior that brings a lasting negative impact.
23-Jan-24	WHERE TALENT AND PASSION MEET	Talent enables success, and passion drives the discipline fully use that talent.
24-Jan-24	GIVING IS A WAY TO HELP YOURSELF	By making a difference to others, you are constantly refueling your self worth.
25-Jan-24	ABILITY TO DECIDE	By not making decisions, you surrender the driver's seat of your life to others.
26-Jan-24	LEARN SOMETHING FROM EVERYONE	Always ask a few extra questions as you can always learn more from everyone.
27-Jan-24	EXTREMES ARE A SIGN OF WEAKNESS	The extremes are black and white, while the real world is always grey.
28-Jan-24	BEYOND YOUR JOB DESCRIPTION	You can never be successful doing only what your job description says.
29-Jan-24	PICTURE OF WHAT YOU WANT	A clear picture of what you want tells your subconscious mind what to focus on.
30-Jan-24	IS BEING RIGHT ALWAYS RIGHT	Being right might have you feeling good now, but has damaged a key relationship.
31-Jan-24	NEVER SET LIMITS ON YOURSELF	The most dangerous limits are the ones we put on ourselves and believe them.
1-Feb-24	BREAK AWAY FROM THE PACK	Take action on your passion, and you will always break away from the pack.
2-Feb-24	INCREASE YOUR OBSERVATION SKILLS	Successful leaders have a curious trait and have great observation skills.
3-Feb-24	DON'T TAKE EVERYTHING PERSONALLY	Our perspective on our lives is strongly linked to how we make things personal.
4-Feb-24	BOLD ENOUGH TO TRY	Nobody does anything worthwhile perfect the first time. Be willing to try.
5-Feb-24	I GOT TO OR I GET TO	The more successful people design their lives with more get to than got to.
6-Feb-24	WHAT DO YOU AVOID?	You can anticipate future problems by noticing what you are avoiding.
7-Feb-24	PUT THE OTHER PERSON AT EASE	Great communicators are very good at putting others at ease.
8-Feb-24	FRIENDS DON'T JUDGE EACH OTHER	Great friends help each other think through problems to see ways forward.
9-Feb-24	OTHERS NOT SEEING ABOUT YOU	Do others fully see the passion and energy you have within you?
10-Feb-24	IF OUTSIDE CONTROLS THE INSIDE	A great life is driven inside out versus the outside in. Don't let the outside drive.
11-Feb-24	QUESTIONS ARE THE ANSWERS	An executive's power is the right questions driving best thinking into solutions.
12-Feb-24	NEVER JUST KILLING TIME	"Killing time" gives away your life to something not really important to you.
13-Feb-24	COMPELLING REASON TO ACT	Emotion powers and sustains action more than the logic can.
14-Feb-24	DON'T QUIT BEFORE SUCCESS COMES	When your dream is strong enough, it will never allow you to quit.

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Date	Title	Thought
15-Feb-24	ACTION DRIVES ATTITUDE	The very action of getting started often drives your attitude positive.
16-Feb-24	ELIMINATE I'M ONLY	Abolish your limits by permanently eliminating I'm only from your vocabulary.
17-Feb-24	LITTLE CAN MAKE A BIG DIFFERENCE	Small habits when repeated every day can generate a great power and impact.
18-Feb-24	WHEN CHALLENGES ARE WELCOME	When a company culture welcomes challenges, everyone grows faster.
19-Feb-24	BECAUSE OF WHO YOU ARE	Great leaders initially gain their influence from who they are (character / energy).
20-Feb-24	ALWAYS A REASON TO SMILE	Everyone has a reason to smile, but many seem to forget this. It's just a decision.
21-Feb-24	ALL WEAKNESSES ARE NOT THE SAME	Focus on the weaknesses that prevent us from fully utilizing our strengths.
22-Feb-24	JUST LEARN TO LIVE WITH IT	Everyone has fears...the successful have found their way to live with it...ACTION.
23-Feb-24	CONSIDER PERSONALITIES AND POLITICS	Consider personalities and politics from the beginning versus when trouble hits.
24-Feb-24	MORE SUBTRACTION THAN ADDITION	Subtraction is a fast way to addition. What should you drop to be more focused?
25-Feb-24	DAILY ACTION BUILDS HABITS	Our most important habits are our daily habits, as they build your success faster.
26-Feb-24	HIGH TOLERANCE FOR AMBIGUITY	Top executives have the ability to see action (a way forward) within ambiguity.
27-Feb-24	SUCCESS IS SIMPLE, BUT HARD	Success is simple, but hard...it takes commitment to do the repeated simple.
28-Feb-24	WE AS LEADERS HAVE TO GO FIRST	It's the leaders consistent behaviors that enables the culture to take hold.
29-Feb-24	FOCUS THAT'S CRYSTAL CLEAR	The clearer our focus, the better choices we make. How clear is your focus?
1-Mar-24	UNDERSTAND THE SILENT SIGNALS	In difficult conversations, there is more in understanding the silent than the said.
2-Mar-24	NEED MORE THAN YOUR TITLE	Success in leadership is more than the title...it's being a role model for everyone.
3-Mar-24	CHARISMA WITH A FOCUS ON OTHERS	Charisma is built in many ways, but arrogance is not one of the ingredients.
4-Mar-24	EXPOSURE TO THE NEGATIVE	Your day looks better when you eliminate all the negative people around you?
5-Mar-24	YOUR PRESENT CREATES YOUR FUTURE	Focus on action right now, and the future always becomes the present faster.
6-Mar-24	YOU GET OUT WHAT YOU PUT IN	Output is always driven by input...and input is driven faster by our preparation.
7-Mar-24	REPETITION DRIVES CONFIDENCE	The more we do it, the better at it we become and the more confidence we get.
8-Mar-24	CAN'T BECOME THE BEST BY ACCIDENT	It's having a clear goal and disciplining ourselves to do what it takes to achieve it.
9-Mar-24	ACCOUNTABLE FOR YOUR ATTITUDE	In strong company cultures, people take responsibility for their own attitudes.
10-Mar-24	SHOWS UP THROUGH ACTION	Look at every committed person and you will see them taking lots of action.
11-Mar-24	ATTENTION = ACKNOWLEDGMENT	The simple action that makes people feel important...giving them attention.

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Date	Title	Thought
12-Mar-24	FIND WHAT YOU FOCUS ON	What are the chances of you finding something you are not looking for?
13-Mar-24	REVEALED BY THE QUESTIONS YOU ASK	Observe the questions others are asking, as it will reveal a great deal about them.
14-Mar-24	PULL VERSUS PUSH THROUGH LIFE	It takes both motivation (pull) as well as the discipline (push) to achieve it.
15-Mar-24	CERTAINTY COMES THROUGH PRACTICE	Practice long enough, and you get a feeling of certainty in your abilities.
16-Mar-24	DIFFERENCES MAKE LIFE INTERESTING	Differences in people, personalities and customs, makes life more interesting.
17-Mar-24	PEOPLE BUY INTO THE LEADER FIRST	People often commit to the leader first before even understanding the vision.
18-Mar-24	PEOPLE WHO CHALLENGE YOU	Without a challenge, we stay in our comfort zone and never break old habits.
19-Mar-24	COMMITMENT TO EXCELLENCE	When everyone is committed to deliver their best, it shows up in all that they do.
20-Mar-24	TALK TO THE RIGHT PEOPLE	Don't rush into something without investing in talking to the right people first.
21-Mar-24	STEP FORWARD TO GROWTH	In what parts of your life do you need to move things forward?
22-Mar-24	LOOK INSIDE YOU FOR THE SOLUTION	Very often you know solution and only need time to think through.
23-Mar-24	SPECIFIC ABOUT YOUR STRENGTHS	When you get specific on your key strengths, you grow them even stronger.
24-Mar-24	MOVE FROM THOUGHT TO ACTION	Once you get the thought, think about how you can put it into action right away.
25-Mar-24	STEP INTO THE DRIVER'S SEAT OF LIFE	By always keeping our power of choice, we influence the world in our direction.
26-Mar-24	RESPOND VERSUS REACT	Everyone experiences difficulties in life, it's how we pro-actively respond to them.
27-Mar-24	TAKES YOU LITERALLY	Our sub-conscious mind looks for opportunities to match the input it receives.
28-Mar-24	ALIGN BEHAVIORS TO A TARGET	Align your behaviors to your goals versus just to your current feelings.
29-Mar-24	SAY INFLUENCES THOUGHTS	To gain more clarity on your thinking, share what you are thinking with others!
30-Mar-24	NOT LETTING STRESS BOIL OVER	Everyone gets stressed at times, it is a matter of not letting it get out of control.
31-Mar-24	MOVE OUT OF YOUR COMFORT ZONE	Put the pressure on yourself, before waiting for others or circumstances to do it.
1-Apr-24	CONFIDENT TO SAY I DON'T KNOW	If you always assume you know, you end up missing some vital knowledge.
2-Apr-24	WHAT ARE YOUR POWERFUL REASONS?	Reasons centered in a passion or a purpose always drive you until you achieve it.
3-Apr-24	FOCUS DETERMINES ACCOMPLISH	What is true is...the narrower the focus, the broader our accomplishments.
4-Apr-24	COMMIT AND THE HOW WILL COME	Commitment is powerful, when we fully commit to a goal...the how will come.
5-Apr-24	GET WHAT YOU GIVE	By helping each other to our success, we both get what we give.
6-Apr-24	FEAR OF REJECTION HOLDS US BACK	It is not about eliminating fear, but the strength to take action in the face of fear.

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Date	Title	Thought
7-Apr-24	BROADEN YOUR THOUGHT PROCESS	You might have a narrow focus, but should never a narrow thought process.
8-Apr-24	ADDRESS POOR BEHAVIORS EARLY ON	Don't be afraid to address poor behaviors when you see them.
9-Apr-24	SILENCE THE CRITIC INSIDE YOU	We're our worst critic. To achieve to our potential, we need to silence the critic.
10-Apr-24	REAL SECURITY COMES FROM WITHIN	Real security in all aspects of our lives begins with us taking 100% responsibility.
11-Apr-24	REFUSE TO BECOME AN OBSERVER	Life is a participation sport, and that means we need to refuse to be an observer.
12-Apr-24	STATUS QUO PRESERVES THE PRESENT	People who are too relaxed in the status quo are focused on the present only.
13-Apr-24	TALK ABOUT THE REAL ISSUES	Create an environment where people are willing to talk about the real issues.
14-Apr-24	NOT ALL DECISIONS ARE RATIONAL	Emotion plays a great role in business decisions...never forget this.
15-Apr-24	LOOK AT WHAT YOU HAVE	Getting more starts with having gratitude and an appreciation for what you have.
16-Apr-24	WE GET EXACTLY WHAT WE DESERVE	Our behaviors attract the experiences we encounter, both good and bad.
17-Apr-24	DEFINE YOUR OWN WORK	Ask yourself, at what level is my ability to define my own work?
18-Apr-24	CONVINCE OUR SUB-CONSCIOUS MIND	People with powerful influence skills reach beyond others sub-conscious minds.
19-Apr-24	LIVE UP TO OUR PRINCIPLES	The happiest people have strong principles they have set for their life.
20-Apr-24	WHEN YOU REVEAL YOUR OPINION	Always reveal your opinion after your people get a chance to share theirs.
21-Apr-24	IT'S ABOUT ME SEEING THEIR VIEW	A key to successful influence is quickly seeing the others view on the topic.
22-Apr-24	PASSIONS OF YOUR PEOPLE	People working in their passion often make the impossible possible.
23-Apr-24	WE ARE NOT OUR PAST	Our beliefs drive our thinking and our behaviors...focus your beliefs on the future.
24-Apr-24	USE YOUR PEOPLE'S JUDGMENT	Grow people's business judgment by involving them in the decision processes.
25-Apr-24	NOT LISTENING TO NOISE	A strong focus is easier to maintain by stop listening to noise that distracts you.
26-Apr-24	FUELS YOUR RESOURCEFULNESS	Passion and goals create a clear focused mind to see solutions others often miss.
27-Apr-24	SOLUTIONS START WITH A NEED	When you focus on the need, there often are multiple solutions that address it.
28-Apr-24	WORK YOU CAN BE PROUD OF	The more of your potential you use, the more proud you will be of your work.
29-Apr-24	IMPACT OF IMMEDIATE ACTION	There is power in taking immediate action on your thoughts, and not waiting.
30-Apr-24	DOWN PAYMENT ON THE RELATIONSHIP	We need to be a "down payment" (support to others) on our key relationships.
1-May-24	LOSE YOUR LEARNED FAILURE	Success comes when we replace our old beliefs and habits...our learned failure.
2-May-24	CHALLENGES INTRODUCE YOU TO YOU	Challenges always help you to learn more about yourself.

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Date	Title	Thought
3-May-24	TAKE ACTION IN TIMES OF ADVERSITY	Action is what moves us forward and through the adversity faster.
4-May-24	GIVE WITHOUT REMEMBERING	The true givers do it with no strings attached, not expecting something in return.
5-May-24	THOUGHT OVERRIDES INSTINCT	Instincts take us in the wrong direction when they are based on wrong beliefs.
6-May-24	ISSUES FROM DIFFERENT PERSPECTIVES	Look for input on the issues from different perspectives to create better solutions.
7-May-24	GOALS CHANGE OVER TIME	As we learn and grow, our motivations and goals should change as well.
8-May-24	IMPACT WE HAVE ON OTHERS	Our impact on others often is based on how well we understand them.
9-May-24	ACTION WITHOUT ALL THE ANSWERS	You must take action, even without all the answers, and adjust along the way.
10-May-24	UNCOMFORTABLE DOING IT THE SAME	People who move ahead are uncomfortable doing everything the same as others.
11-May-24	EXPAND WHEN YOU TAKE ACTION	Taking action often has a way of expanding the possibilities in front of us.
12-May-24	SEE THE FUTURE IN COLOR	True visionaries see the world in color, and see value in complexities others miss.
13-May-24	REMEMBER THE WAY YOU ACTED	Reflection is remembering the way we acted and seeing how we can do better.
14-May-24	WHAT DOES UNDERSTANDING MEAN?	Understanding is having the ability and feeling to take action and move forward.
15-May-24	KNOW YOU DID YOUR BEST	Success is knowing you are doing your best and using your potential.
16-May-24	GET USED TO THE DISRUPTIONS	Our perspective on disruptions shapes our reality (making it either good or bad).
17-May-24	FROM WHO IS WRONG OR RIGHT	Move away from wrong or right...to does this help us reach our goals or not.
18-May-24	REFRAME YOUR CHALLENGES	Reframe challenges from negative to positive and see more action you can take.
19-May-24	GET IT DOWN TO GET IT IN	Get it down in writing to gain clarity in our mind to see more action.
20-May-24	IT TAKES A SHIFT IN OUR THOUGHTS	It often takes a big shift in our thinking/beliefs to energize any behavior change.
21-May-24	WHAT KEEPS YOU CONNECTED?	Think about your most important relationships: What keeps you connected?
22-May-24	SHARED SKY, DIFFERENT HORIZONS	People have the same sky (our world), but very different horizons (your goals).
23-May-24	MAKE THEM LOOK GOOD	Make your people look good by providing them work within their strengths.
24-May-24	CONTINUALLY NARROW OUR FOCUS	Achieve success faster than others by having a broad view and a narrow focus.
25-May-24	INSPIRE OTHERS TO FOLLOW YOU	You cannot trigger inspiration in others if you don't have it inside yourself first.
26-May-24	WHEN YOU HAVE MOMENTUM	Momentum carries you faster through the problems and obstacles in your way.
27-May-24	WE NEED A KICK IN THE BUTT	Surround yourself with people who provide a push when you really need it.
28-May-24	WHAT YOU PUT INTO YOUR HEAD	Remember...Everything we allow into our head has some influence on us.

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Date	Title	Thought
29-May-24	TODAY FRAMES TOMORROW	Never leave a thought until you define an action for today to help create it.
30-May-24	SKILL AND WILL	The right capabilities and motivation to do what is necessary when it is necessary.
31-May-24	FRONT LOAD YOUR WORK	Clarity upfront reduces our second guesses and makes us more effective.
1-Jun-24	BOXED IN BY OUR OWN THINKING	The person that slows us down more than anyone else is always ourselves.
2-Jun-24	FEAR REDIRECTED CREATES ENERGY	The successful redirect their fear from avoiding it to embracing it and take action.
3-Jun-24	GO AGAINST THE MAJORITY	To use your uniqueness, you can't always be doing what everyone else is doing.
4-Jun-24	TIME TO COMMUNICATE	With time to communicate you can build key relationships to extend your impact.
5-Jun-24	GOT TO SEE IT THROUGH	Many who fail to achieve what they want are not determined to see it through.
6-Jun-24	SELL CHANGE TO YOUR PEOPLE	One of the key leadership skills is the ability to sell the change to your people.
7-Jun-24	YOU EARN YOUR CREDIBILITY	Credibility is not something that is just given, but is something your earn.
8-Jun-24	YOU AND A BETTER YOU	A great goal is to be you and then a becoming a better you every day.
9-Jun-24	HELP OTHERS SHINE	Great leaders don't make everyone about them...they make it about their people.
10-Jun-24	SIMPLIFY AND AMPLIFY	The simple is easily shared with others, and the way to get a message amplified.
11-Jun-24	PREPARATION AND FOLLOW-UP	The preparation and follow-up can make all the difference to a meeting's success.
12-Jun-24	NEW BEHAVIOR CAN'T BE OPTIONAL	Create an environment and follow-up where the new behavior can't be option.
13-Jun-24	SHOW UP WITH AN OPEN MIND	An open mind using the minds around you helps you become more powerful.
14-Jun-24	MORE IMPORTANT THAN TALKING	Listening is more important than talking...others feel valued...worth listening to.
15-Jun-24	IMAGE OF WHAT YOU CAN DO	Raise the image of what you can do, and you will always take more action.
16-Jun-24	TELL COMPELLING STORIES	People with great influence are great storytellers...telling very compelling stories.
17-Jun-24	CREATE BETTER ANSWERS	The first step to better answers is to ask ourselves better questions.
18-Jun-24	SUCCESSFUL ON YOUR OWN TERMS	Success is one thing that we have to take personal. Define success for you.
19-Jun-24	AGAINST WHO YOU ONCE WERE	This is about letting go of the past in order to live your potential.
20-Jun-24	NOT NEEDING APPROVAL OF OTHERS	To lead means stepping out in front, and not everyone wants to be behind you.
21-Jun-24	CURRENCY OF RELATIONSHIPS	To build strong relationships, always have your focus on the currency - trust.
22-Jun-24	FEAR IS A BAD PARTNER	What you carry with you makes you better or worse. Fear will make you worse.
23-Jun-24	IT IS YOUR LIFE YOU ARE PLANNING	Actions triggered by plans bring new opportunities to make life more interesting.

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Date	Title	Thought
24-Jun-24	BIGGER THAN YOUR PROBLEMS	When you are bigger than your problems, you always see the solutions faster.
25-Jun-24	SELF BELIEF PREDICTS THE FUTURE	Our self belief is our fortune teller...as our belief drives reality in that direction.
26-Jun-24	CONTROL THE MOVIES IN YOUR HEAD	Life gets better when we control the movies we allow to play in our heads.
27-Jun-24	YOU CREATE YOUR OWN WORLD	You can change reality (your own world) by just changing your perception.
28-Jun-24	INTO MANAGEABLE GOALS	Achieve more by breaking that big goal into smaller more manageable goals.
29-Jun-24	GAIN FROM EVERYONE'S STRENGTHS	Recognize your people's strengths and put them to work in powerful ways.
30-Jun-24	CRISIS CAN WAKE YOU UP	A crisis can open your eyes to things you wouldn't even have considered before.
1-Jul-24	CREATES A PERCEPTION OF SKILL	A well crafted image creates a perception of skill in others that isn't always there.
2-Jul-24	CLARITY OF THOUGHT AND MESSAGE	Never a doubt what you said and what you are asking your people to achieve.
3-Jul-24	BEFORE YOU GIVE YOURS	Once you share yours, you take the conversation (and ideas) in that direction.
4-Jul-24	FOCUS ON THE TASK AT HAND	Focus on the task at hand (fully), and then move on to the next one.
5-Jul-24	THINK AT THE RIGHT LEVEL	To create goals, we need to raise our thinking beyond the immediately possible.
6-Jul-24	WHEN WE HAVE FAILED THEM	Without clear goals and priorities, you give your people an environment to fail.
7-Jul-24	LOOK FOR THINGS YOU CAN SHARE	Sharing always creates a great feeling in the person who is sharing too.
8-Jul-24	HAVE A FRESH POINT OF VIEW	Package it with a fresh view and you always get more thoughtful listeners.
9-Jul-24	FOCUS ON THEIR INTERESTS	Others are more interested in you when you are more interested in them first.
10-Jul-24	OPEN THEIR EYES TO NEW THINGS	Open their eyes and you often open their heart too for more influence on others.
11-Jul-24	KNOW WHEN TO PUSH BACK	Strong leaders keep focused by saying NO more than they are saying YES.
12-Jul-24	NOT KNOWING EXACTLY HOW	When you set a goal, you won't know exactly how to get there.
13-Jul-24	APPRECIATION BUILDS FRIENDSHIPS	Appreciation is telling them we value them being part of our lives.
14-Jul-24	PROVIDE THE RIGHT AUTONOMY	Can you answer: "I am happy for you to do it whatever...as long as....".
15-Jul-24	EVERYONE LOVES ATTENTION	When you give people your attention, they feel you value them.
16-Jul-24	CREATE THE RIGHT CONVERSATIONS	You gain progress when you have the right conversations with the right people.
17-Jul-24	CREATE A PATH THROUGH THE CHAOS	Strong leaders are able to light the path (way forward) through any chaos.
18-Jul-24	CREATE A PERMANENT IMPACT	Courageous and ambitious people want to make a permanent impact, a legacy.
19-Jul-24	TRUTH PROVIDES THE FOUNDATION	Honesty and openness are the core ingredients of a strong organizational culture.

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Date	Title	Thought
20-Jul-24	WE CANNOT STAY THE SAME	Staying the same is really going backwards. Focus on improving every day.
21-Jul-24	CHOOSE COMPARISONS CAREFULLY	Choose comparisons that provide you the motivation to improve yourself.
22-Jul-24	CAREFUL OF THE LABELS YOU USE	How leaders talk about their people, labels them in a certain way to others.
23-Jul-24	100% IN TO GET 100% OUT	The old saying goes, the more you put in, the more you get out.
24-Jul-24	AS FREE AS YOUR CHOICES	For the strong, choices = freedom; and to the weak, choices = frustration.
25-Jul-24	DELIVER BAD NEWS WITH CLARITY	People are not stupid, and bad news is always bad news. Be clear.
26-Jul-24	CLEAR IN THE MOMENT	People with strong influencing skills are clear when they need it most.
27-Jul-24	DON'T SCRIPT YOUR CONVERSATIONS	Preparation and curiosity help you to be flexible in your conversations.
28-Jul-24	QUALITY TIME, NOT JUST MORE TIME	All time is not equal...as certain times of the day you can focus better than others.
29-Jul-24	MORE IN ROOMS THAN HALLWAYS	Are your people willing to disagree in the open versus behind backs in hallways?
30-Jul-24	PULL US OUT OF OUR COMFORT ZONES	Set goals that will drive you to use your potential and do something different.
31-Jul-24	TENTATIVE LOSES RESPECT	Tentative is an expression of weakness, and you quickly lose respect from others.
1-Aug-24	CAPTURE COMMITMENTS OF OTHERS	Capture commitments, and follow-up reinforces what you are asking is important.
2-Aug-24	FREEDOM AND RESPONSIBILITY	The successful people know that freedom and responsibility go together.
3-Aug-24	SEEK EVIDENCE OF YOUR THOUGHTS	We move faster on our goals when we are constantly thinking about them.
4-Aug-24	LEARN FROM YOUR EMOTIONS	Focus on learning from your emotions, versus letting them take control over you.
5-Aug-24	FEW RULES THAT ARE FOLLOWED	Good behaviors are driven by just a few principles or values versus lots of rules.
6-Aug-24	DISCIPLINE OF READINESS	Our daily disciplines make us ready when important opportunities come our way.
7-Aug-24	GET TO THE RIGHT LEVEL	Hold the conversation at the level of details that others are comfortable with.
8-Aug-24	SEEN THROUGH THEIR EYES	Shape better conversations by seeing situations through their eyes versus yours.
9-Aug-24	THERE'S A LEARNING IN EVERYTHING	Gain more control over yourself by looking for the learning in your experiences.
10-Aug-24	TAKE ACTION ON YOUR IDEAS	When you get a great idea, look to take some type of action right away.
11-Aug-24	RECOMMENDATIONS REVEAL YOU	Your recommendations reveal a great deal about your character and judgment.
12-Aug-24	POWER COMES FROM THE INSIDE	Real power comes from inside you (your self image) versus from others.
13-Aug-24	CARING FOR THEM AS INDIVIDUALS	Gain more influence with your team by understanding more about each person.
14-Aug-24	GIVE MORE THAN YOU TAKE AWAY	Success and happiness is more about giving of yourself than taking from others.

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Date	Title	Thought
15-Aug-24	INTENTION AND ATTENTION	Intention is a clear picture of what you want and attention the focus to get it.
16-Aug-24	MORE POWER BY GIVING IT AWAY	Giving power away extends your power to the capacity of your team.
17-Aug-24	CREATE THE ASSUMPTIONS	The right assumptions create a great running start to any initiative.
18-Aug-24	THOUGHT AT ANOTHER LEVEL	To raise your game requires you to raise you thinking first.
19-Aug-24	FOCUS YOUR PEOPLE'S ATTENTION	Effectiveness is gained by keeping people focused on what you want achieved.
20-Aug-24	WINNING HAND	You always start with a winning hand when you are working within your passion.
21-Aug-24	HAPPINESS IS A HABIT	Our life is the sum of our habits, and most don't view their happiness as a habit.
22-Aug-24	BY A CAUSE BIGGER THAN YOU	When you do for others, you draw on the energy of others to do more.
23-Aug-24	GIVE VALUE IN EVERY CONTACT	Build strong business relationships by giving value in every conversation.
24-Aug-24	YOU GET IN LIFE WHO YOU ARE	You always get from life from who you are and the life you choose to live.
25-Aug-24	WAY YOU FILE IT AWAY	Magnify the emotion on good experiences...the learning from bad experiences.
26-Aug-24	CLEAR TARGET BECOMES A MAGNET	A clear target acts like a magnet with all actions being pulled to hitting the target
27-Aug-24	CONTINUE WHERE OTHERS END	Persistence is continuing on when others are choosing to quit.
28-Aug-24	CONSCIOUS OF OUR CHOICES	Choice is the power behind being self-directed and in the driver's seat of your life.
29-Aug-24	FEELING VERSUS SAYING	Strong links have a foundation in a feeling versus a thought.
30-Aug-24	WHAT YOU WILL NOT DO	Our character is defined more by what we are willing not to do.
31-Aug-24	ON THE JOURNEY WITH YOU	Success is a team sport, and it's often based on who is on the journey with you.
1-Sep-24	MEANS TO THEM PERSONALLY	Powerful influence is personal...It is where you make the biggest impact on others.
2-Sep-24	DO WHEN NO ONE IS LOOKING	Not needing the judgment of others to guide your own actions and behaviors.
3-Sep-24	VALUE YOU PROVIDE	When making a difference, money is often the measure of the value you provide.
4-Sep-24	LEARN AND MOVE ON FROM MISTAKES	Mistakes is our learning to do better the next time. Learn and move on.
5-Sep-24	CHOOSE HOW YOU FEEL	It's our choice on how we feel...and we should never surrender this choice.
6-Sep-24	MAKE SENSE OF COMPLEXITY	Simplify complexity in ways your people can see the action and impact to make.
7-Sep-24	DISTINCTIVE	Everyone has a unique ability and one that is very valuable when it is developed.
8-Sep-24	BELIEFS TRAIN PERCEPTION	To question your perceptions, first start by questioning your beliefs.
9-Sep-24	DRIVEN INTERNALLY	Be internally driven and find ways to both motivate and discipline yourself.

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Date	Title	Thought
10-Sep-24	FROM INSIDE MOVING OUTWARDS	The energy of your influence needs to be greater than the energy of others.
11-Sep-24	BRING POWER TO THE PRESENT	The future brings power to the present and pulls more action in us to build it.
12-Sep-24	SMALL ACTIONS AT THE RIGHT TIME	Small actions and done at the right times create the biggest impact on others.
13-Sep-24	WHAT WOULD MAKE IT POSSIBLE?	Start dreaming up what doesn't exist and focus your energy to make it possible.
14-Sep-24	WHEN YOU COMMIT YOURSELF	Life is all about what you choose to make a 100% commitment to.
15-Sep-24	YOUR FOCUS APPEARS IN YOUR LIFE	Whatever you focus on when then appear in your life. Aware of your focus?
16-Sep-24	STOP TALKING YOURSELF OUT OF IT	Changes begin with a change in your self-talk...so start your change there.
17-Sep-24	POWER TESTS A PERSON'S CHARACTER	With power, choices multiply...A strong character keeps control on the choices.
18-Sep-24	YOUR FOCUS IS YOUR REALITY	Just by changing our focus and keeping it clear, we can change our reality.
19-Sep-24	EMPOWERED TO BE THEMSELVES	When people are in the right roles, they feel empowered to be themselves.
20-Sep-24	MEASURE OF LEADERSHIP IS INFLUENCE	A clear vision and focus influences your people to find the how by themselves.
21-Sep-24	SUCCESS IS IN OUR DAILY HABITS	What drives us forward is our habits, and it is about what we do every day.
22-Sep-24	JOURNEY THAT NEVER ENDS	Self development is a great way to both our success and our happiness in life.
23-Sep-24	KNOW WHERE THEY STAND	Help people understand their performance and what they need to do to advance.
24-Sep-24	CULTURE OF CANDOR	You never use the full power of the team if they hold back what they are thinking.
25-Sep-24	DIMENSIONS IN WHICH YOU STRETCH	Stretch in many dimensions, as adaptability is a key to leadership success.
26-Sep-24	GIVE YOUR PEOPLE AIR COVER	Gain alignment across management to keep your team more focused.
27-Sep-24	GROW YOUR RELATIONSHIP CAPITAL	Your make a larger impact when you get others with you versus against you.
28-Sep-24	FUEL THE CULTURE	A organization's culture is continually fueled by the behaviors of the leader.
29-Sep-24	CAN BE DONE ONLY AS A TEAM	Big breakthroughs and success are done as a team. Build a strong team first.
30-Sep-24	YOUR POWER OVER YOU	What you replay in your head begins to have power of you without you noticing.
1-Oct-24	PLAY THE HAND YOU WERE DEALT	The sooner you acknowledge the problem, the sooner you can solve it.
2-Oct-24	WORK ON OUR BLIND SPOTS	The only way to see our blind spots is to ask for feedback from others.
3-Oct-24	WHAT WOULD MAKE A DIFFERENCE?	When you focus on making a difference, you are always making progress.
4-Oct-24	WORK OUTSIDE THE SYSTEM	If process are not kept up to date, people begin to use the informal processes.
5-Oct-24	IT IS WHAT YOU DO EVERY SINGLE DAY	What are the daily habits that you rely on for your success?

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Date	Title	Thought
6-Oct-24	UNTIL SOMEONE HAS A VISION	There is no direction in anything until someone has a vision.
7-Oct-24	NOT CARING WHO GETS THE CREDIT	Get what you want faster by sharing credit versus trying to keep it all to yourself.
8-Oct-24	ATTITUDE IS ABOUT PERSPECTIVE	An attitude is our perspective on what is happening around us. You can change it.
9-Oct-24	BRING POWER TO THE PRESENT	Dreams provide the energy to use our potential in more creative ways.
10-Oct-24	MAKE RADICAL CHANGE IN SMALL STEPS	Radical change is achieved in small steps and by what we do (habits) every day.
11-Oct-24	WHEN YOU ENCOUNTER OBSTACLES	Obstacles are always there, so focus on who can help us remove them.
12-Oct-24	TURN IT UP A NOTCH	Achievement comes faster when we raise our intensity (no hours) on our work.
13-Oct-24	BOTH DON'T SEE IT IN OURSELVES	Blind spots in both people often fuel the biggest relationship problems.
14-Oct-24	THINK IN DIFFERENT TIME FRAMES	Have the ability to think very clearly on both today and the future to build.
15-Oct-24	BACK UP WORDS WITH ACTIONS	Take action on your thoughts, and your thoughts will become reality much faster.
16-Oct-24	ACCORDING TO YOUR EXPECTATIONS	Your people will often perform according to the expectations they are given.
17-Oct-24	RESPONSE REVEALS US TO OTHERS	Our responses to what happens in our lives tells a great deal about us to others.
18-Oct-24	MASTER OF THE FUNDAMENTALS	Use of your potential is based on your ability to master the fundamentals.
19-Oct-24	WORK WITH VERSUS FOR YOU	Create the feeling you work with your people versus them just working for you.
20-Oct-24	EASE UNDER STRESS	Confident people respond to stress in ways that gathers the right help to them.
21-Oct-24	BROUGHT YOU WHERE YOU ARE	Change (especially big changes) start with a change in our thinking and habits.
22-Oct-24	LIVE UP TO YOUR POTENTIAL	A great life is noticed by others seeing you living up to your potential.
23-Oct-24	KEEP THE OUTCOME IN MIND	A clear outcome always focuses us to find the shortest way to get there.
24-Oct-24	ELIMINATE THE WEEDS IN YOUR MIND	Negative thoughts have the power to spread to everything we do.
25-Oct-24	HELP OTHERS USE THEIR POTENTIAL	Help your people to see the potential that is within them...so they start using it.
26-Oct-24	WIN IS AN INSIDE THING	People win on the inside before they ever win on the outside.
27-Oct-24	IN THE DIRECTION OF YOUR FOCUS	Your focus controls the direction of your day and your life. What's your focus?
28-Oct-24	REFUSE TO BE AVERAGE	Being average does not have real power and you don't use your unique talents.
29-Oct-24	DRIVES THE NEED FOR ADAPTABILITY	Whenever there is high uncertainty, there is always a need for high adaptability.
30-Oct-24	DRIVEN BY YOU OR OTHERS	Very clear and strong goals always keeps YOU in the driver's seat...not others.
31-Oct-24	CLARITY SAVES EVERYONE TIME	When leaders are not clear, it stops action and wastes their people's time.

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Date	Title	Thought
1-Nov-24	FROM INFORMATIVE TO PERSUASIVE	Packaging information in ways that generates both an interest and is memorable.
2-Nov-24	ALLOW YOUR PERSONALITY TO SHOW	When you are YOU, you will always have more influence (persuasion) with others.
3-Nov-24	ALLOW THEM TO MAKE IT THEIR OWN	Your people have more energy and commitment in their own ideas than yours.
4-Nov-24	LIFE AS ONE LONG LEARNING PROCESS	Our learnings help us to be more creative and productive with everything we do.
5-Nov-24	KNOW IT'S GOING TO WORK	People with confidence know it will work or they will find a way to make it work.
6-Nov-24	WE ARE THE CREATORS OF OUR REALITY	The successful know that life is based on how they think and what they do.
7-Nov-24	DIRECT REFLECTION OF ME	What do the people around you reflect back on you?...both growth/perception.
8-Nov-24	DEAL WITH CAUSE VERSUS EFFECT	Great leaders get people focused on the causes of problems, not just symptoms
9-Nov-24	GROW TO THE SIZE OF YOUR IDEAS	Big ideas help us as they drive us to use our potential and drive our growth.
10-Nov-24	PERCEPTIONS ARE LEARNED	Our perceptions are learned, and anything learned can be unlearned too.
11-Nov-24	CHALLENGED IN SOME WAY	Everyone likes to be comfortable, but being comfortable is not growing!
12-Nov-24	WHEN TO AND WHEN NOT TO QUIT	The most important decision in our lives is knowing when to quit or not quit.
13-Nov-24	BALANCE OF CONFIDENCE/HUMILITY	A strong confidence balanced with humility will always attract the help of others.
14-Nov-24	KNOW WHEN TO BACK OFF	Having the emotional intelligence to understand how far you can push people.
15-Nov-24	SMOOTHING OUT THE ROUGH EDGES	We start with rough talent and need to smooth out the rough edges to progress.
16-Nov-24	OUR RELATIONSHIPS ARE REALLY ASSETS	Our key relationships both power enjoyment and success in our lives.
17-Nov-24	RISK TAKERS EMBRACE AMBIGUITY	Risk takers see more profitable ways through ambiguity than others.
18-Nov-24	APPEAL TO THEIR BELIEFS AND DESIRES	People really begin to listen when you appeal to their beliefs and desires.
19-Nov-24	MANAGE DILEMMA OR SOLVE PROBLEM	Problems can be solved, but dilemmas are something you can only manage.
20-Nov-24	MANAGE A PASSIONS PORTFOLIO	Success in one passion often fuels more success in others, and creates a full life.
21-Nov-24	WHY BEHIND THE DIRECTION	Do you have a strong why behind the direction you are setting for your people?
22-Nov-24	ANTICIPATE AND PREPARE	Be a bit paranoid, and try to anticipate problems before they can happen.
23-Nov-24	DEMONSTRATE AN INTEREST IN OTHERS	When you are interested in others, they in turn will be more interested in you.
24-Nov-24	TEAMWORK SHOWS SELF CONFIDENCE	Are you confident to truly collaborate with others and be a team player?
25-Nov-24	STRATEGIC/TACTICAL BALANCE	Delivering today and bringing the future to the present as fast as you can.
26-Nov-24	FREED UP TO DO OTHER THINGS	Delegation frees you to do what only you can do...your highest priority.

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Date	Title	Thought
27-Nov-24	EMBRACE THE UNFAMILIAR	Growth takes embracing the unfamiliar and from taking risks.
28-Nov-24	LISTEN, LEARNING AND INVOLVING	Success is based on using what we learn and then involving others for their help.
29-Nov-24	TURN UP HEAT ON LOW PERFORMERS	Get better performance from low performers...turn up the heat (accountability).
30-Nov-24	FORGET WHO YOU ARE	Our behavior can go in the wrong direction when we forget our core values.
1-Dec-24	OPPORTUNITY MEETS A CONSTRAINT	You get to see your people's creativity when an opportunity meets a constraint.
2-Dec-24	LISTEN HELPS TO DELIVER BAD NEWS	Listening always helps us to package our messages, both good and bad.
3-Dec-24	OPINIONS CHANGE AS YOU LEARN MORE	Never change opinions...you may lack the ability to adapt or the ability to learn.
4-Dec-24	PROVIDE AUTONOMY IN STEPS	Provide your people a steady way to grow and take on more responsibility.
5-Dec-24	SET OUT TO BE THE BEST	Expectations are a preview to the future, so set an expectation to be the best.
6-Dec-24	FEEL GOOD ABOUT WHAT YOU DO	Your people do a great job when they feel good about what they are doing.
7-Dec-24	OPPORTUNITIES IN CIRCUMSTANCES	Always look for the opportunities within the circumstances versus the problems.
8-Dec-24	WHEN TO BE SEEN OR DISAPPEAR	Most people with perception problems are seen in places they shouldn't be seen.
9-Dec-24	THANK YOU CROSSES CULTURES WELL	Two words have tremendous power in any culture...Thank You.
10-Dec-24	RETHINK TO STOP THINKING AGAIN	Rethink your approach to stop the broken record of repeating what doesn't work.
11-Dec-24	LIMIT TO EXPAND YOUR IMPACT	Our impact is greater when we give our energy to the few versus the many.
12-Dec-24	FOCUS THE NEED FOR CHANGE	When the need for change is clear, you take action in the face of any fear.
13-Dec-24	CONFIDENCE IS A DELICATE THING	Confidence does not remain constant and needs to always be refueled.
14-Dec-24	SHARED IDEAS GAIN POWER	Ideas have power when they are shared and more people take action on them.
15-Dec-24	LATEST ISSUE OR THE MOST IMPORTANT	To accomplish more, never let the latest issue overtake the most important issue.
16-Dec-24	EXPLAIN THE CASE FOR CHANGE	A powerful case for the change can keep the change alive in everyone.
17-Dec-24	POLITICAL CAPITAL YOU RISK	Grow your political capital so you have plenty in reserve when you really need it.
18-Dec-24	LET PEOPLE BRING THEIR BRAINS	Great leaders have different approaches to get the full participation of the team.
19-Dec-24	CHOICE BETWEEN GOOD AND GOOD	It's the ability to see clearly and faster than others the right good option to take.
20-Dec-24	RELATIONSHIPS ARE ASSETS	Our relationships multiply our returns in ways that money alone can never do.
21-Dec-24	MASTERS OF THE OBVIOUS	Successful people possess the discipline to do what others are willing not to do.
22-Dec-24	COLD OR HOT CONFLICT	Cold conflict has people avoid each other...hot, there's trust to talk and disagree.

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Date	Title	Thought
23-Dec-24	CHANGE IN THINKING COMES FIRST	Make big changes in your life by changing your thinking in a big way.
24-Dec-24	MORE EFFECTIVE THAN TACTICS	Strong shared principles versus tactics guide good decision making.
25-Dec-24	PERSONALITIES THAN POLICIES	In complex environments, personalities often carry more authority than policies.
26-Dec-24	ENERGIZE OTHERS	Great leaders help their people find their own ways to keep their energy high.
27-Dec-24	FROM A FRESH PERSPECTIVE	Seek out people who can help you keep a fresh perspective on everything.
28-Dec-24	FIND THE LESSON IN YOUR PROBLEM	Within every problem there is a lesson to help us grow faster. Find the lesson.
29-Dec-24	LOOK BEYOND THE SYMPTOMS	Have the discipline to look beyond symptoms to address the core of the problem.
30-Dec-24	BEST WAY TO GET IS TO GIVE	Others will always help you if you invest the time to help them first.
31-Dec-24	COMES FROM A LACK OF BELIEF	Skill is important, but invest just as much effort in growing your belief.
1-Jan-25	HELP YOU WHERE YOU WANT TO GO	If you don't share your dreams, then others don't know how they can help you.
2-Jan-25	BEST FOR OTHERS	In order to be the best for others, you need to first be the best for yourself.
3-Jan-25	WITH PURPOSE YOU GO BEYOND FAITH	The real power of an ideas lies with the purpose that drove the idea.
4-Jan-25	TREAT TIME AS MONEY	Manage a limited resource (Time) and gain an unlimited resource (Money).
5-Jan-25	BREAK THE PATTERN	Break the pattern of old habits by starting a new habit to replace them.
6-Jan-25	PICTURE IT WITH EMOTION	Picture it with emotion and it will grab more of our interest and others too.
7-Jan-25	USE YOUR MIND FOR THE IMPORTANT	Write it done to free your mind for more creative work than just remembering.
8-Jan-25	DISTANCE AMPLIFIES YOUR WEAKNESSES	Your behavior with others amplifies with distance, both good and bad.
9-Jan-25	EMBRACE THE PRESSURE	Pressure is a call for action that always helps us grow faster along the way too.
10-Jan-25	PREPARE FOR THE POSSIBILITIES	Preparation is a core habit of everyone who has achieve anything great.
11-Jan-25	KNOW YOUR RESPONSE AHEAD OF TIME	Anticipate and prep your responses to issues and have more control in meetings.
12-Jan-25	YOU CAN THINK ANYTHING YOU WANT	The successful replay more of their positive experiences than the negative ones.
13-Jan-25	PEOPLE CREATE THE ADVANTAGE	Do you view your people as a competitive advantage?
14-Jan-25	FOLLOW THROUGH IS A DISCIPLINE	Follow-through shows to others you are committed to what you want to achieve.
15-Jan-25	THROUGH THE POINT OF FRICTION	Let your people talk through the point of friction and find their own solutions.
16-Jan-25	WHAT IT MAKES OF YOU	Goals are important for what it makes of you...using your talents to the fullest.
17-Jan-25	CONSEQUENCES OF NOT DOING IT	The consequences of not taking action often cause us the most problems.

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Date	Title	Thought
18-Jan-25	CLARITY ON WHAT AND WHY	By providing a clear what and why, your people can create their own how.
19-Jan-25	WILLPOWER IN RESERVE	Find ways to conserve your willpower for the important, when it's needed most.
20-Jan-25	LITTLE THINGS MATTER	The important little things are the disciplines in your daily/weekly habits.
21-Jan-25	GET THE MESSAGE OUT	A message has power when it is shared and understood by everyone.
22-Jan-25	ACTION OVERCOMES FEAR	Fear is something that needs action in order to deal with it.
23-Jan-25	CHANGE IS A PROCESS, NOT AN EVENT	Change needs constant attention with many varied interactions with your people.
24-Jan-25	PLANNING FORCES YOU TO THINK	Planning forces you to really think things through and be able to adjust quicker.
25-Jan-25	DON'T CREATE WORK FOR THE READER	The more we get the reader to think and feel, the greater impact we have.
26-Jan-25	DEFINE YOUR OWN STANDARDS	Define your own standards before others have to define the standards for you.
27-Jan-25	WHAT AM I THANKFUL FOR?	Focus on what you are thankful for, and you can't help but be more positive.
28-Jan-25	WHAT YOU SAY TO YOURSELF	What you say to others is not nearly as important as what you say to yourself.
29-Jan-25	BOLD ABOUT THE DIRECTION	People don't get excited about the doable, they get excited about something big.
30-Jan-25	INFLUENCE FROM THEIR PERSPECTIVE	Influence is something that starts with others vs ourselves...their perspective first.
31-Jan-25	HOMEWORK BUILDS CONFIDENCE	Look at your homework as a confidence builder and you will do more of it.
1-Feb-25	KEEP YOUR EYES ON THE PRIZE	Problems are just bumps in the road when you keep your eye on the prize.
2-Feb-25	MORE ABOUT NO THAN YES	Leadership is about choice and focus...saying no to the unimportant.
3-Feb-25	PROVIDE CLEAR BOUNDARIES	Create clear boundaries that allow your people to make their own decisions.
4-Feb-25	PAY ATTENTION TO YOUR ATTENTION	When others grab your attention to the unimportant, they are stealing your time.
5-Feb-25	LOOK UP TO YOUR PEOPLE	Look up to your people and constantly raise your expectations of them.
6-Feb-25	ALIGN ENERGY TO YOUR GOALS	Align your energy and energy of others on your goals and align yours to theirs.
7-Feb-25	FOCUS ON YOUR STRATEGIC CHOICES	Take control of your strategic choices and you take more control of your life.
8-Feb-25	SET THE BAR HIGH ON ATTITUDE	Our attitude is something that either attracts others to us or moves them away.
9-Feb-25	YOU CREATE YOUR LEGACY EACH DAY	A legacy is built on what we do each day and the cumulative of our days.
10-Feb-25	USE OUR VALUES FOR DECISION MAKING	Companies with strong values will bring those values into their decision making.
11-Feb-25	CAN'T REACH WHAT YOU DON'T KNOW	Create a picture of your potential and have a target for the person to deliver it.
12-Feb-25	PACE YOUR PEOPLE	Be able to pace your people in ways that keeps them the most productive.

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Date	Title	Thought
13-Feb-25	CHALLENGES WITH THE RIGHT ATTITUDE	The attitude we bring to the challenges in our lives can make all the difference.
14-Feb-25	LIFE GIVES YOU WHAT YOU EXPECT	Our expectations are a magnet, and drives us in the direction of our expectations.
15-Feb-25	IMPROVEMENT REQUIRES CHANGE	Improvement projects of all sizes ensure change is being delivered all the time.
16-Feb-25	FEED YOUR DESIRE EVERY DAY	Feed your right desires and you create the energy to make everything happen.
17-Feb-25	THOUGHTS AND FEELINGS ARE LINKED	Successful people use their thoughts and feelings to reinforce each other.
18-Feb-25	FEAR IS A SHORT-TERM MOTIVATOR	Fear becomes less effective, as it needs to be topped as frequently as it is used.
19-Feb-25	ACCOMPLISH VERSUS TO DO	Always be focused on achievement (outcomes) and you accomplish far more.
20-Feb-25	HELP PEOPLE CONNECT THE DOTS	Great leaders connect the dots in both their people's thinking and their actions.
21-Feb-25	SHOW A SENSE OF URGENCY	A sense of urgency is a great way to keep the important in your people's minds.
22-Feb-25	EMOTION ACTIVATES COMMITMENT	Commitment is both activated and maintained through emotion.
23-Feb-25	INFLUENCE IS REALLY MOTION	People with great influence have a target for the influence they want to create.
24-Feb-25	WHAT YOU THINK ABOUT YOU ATTRACT	Your thoughts drive your actions and action drives what you attract into your life.
25-Feb-25	DEFINE WHAT BETTER MEANS	Let your people to define what better is to them, and they own making it happen.
26-Feb-25	NOT LIMITING YOUR VISION TO TODAY	A vision based on reality is never powerful enough to truly make a difference.
27-Feb-25	DETERMINE YOUR PRIORITIES	Determine your priorities or others take the drivers seat of your life.
28-Feb-25	LOOK BEYOND THE SITUATION	Look beyond the situation and you focus more on what you can do about it.
1-Mar-25	ARROGANCE IS BASED ON IGNORANCE	Arrogance is based on ignorance, and is from a mind that is limited in its thinking.
2-Mar-25	SUPPORT DURING THE DOWN TIMES	With the right support around you, you keep your perspective in the right place.
3-Mar-25	WANT IT NO MATTER WHAT	A belief that you will do whatever it takes, helps you push through any problem.
4-Mar-25	THANKFUL FOR YOUR CONTRIBUTION	What are they ways that you say thank you for your people's contributions?
5-Mar-25	FIRE AND RE-HIRE YOURSELF	Refreshed eyes help us make sure we keep the right focus for our organization.
6-Mar-25	MOMENT IT'S EASY TO QUIT	When it is easy to quit, we need to find extra strength to keep moving forward.
7-Mar-25	IMPORTANT THINGS ARE NOT THINGS	As we mature, we view our relationships as more important than our things.
8-Mar-25	INFORMATION SHARED CREATES POWER	Create an environment where information is shared freely versus held back.
9-Mar-25	CROWD OUT NEGATIVE MEMORIES	If you think about the positive, you don't leave any room for the negative.
10-Mar-25	QUESTION FRAMES THE ANSWER	People with influence invest more time to create and ask the right questions.

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Date	Title	Thought
11-Mar-25	THINK BEFORE SPEAKING	In key moments, a pause will give you enough time for your thinking to catch up.
12-Mar-25	PREPARED TO HANDLE THE UNEXPECTED	No matter what it is, there are people who are better prepared for it than others.
13-Mar-25	DON'T WAIT FOR OTHERS TO COME	People who move ahead in life are not passive, but proactive. Go see them first.
14-Mar-25	IMPACT OF DIFFERENCES	Differences expand the view on everything and help drive better solutions.
15-Mar-25	STOP OTHERS HIJACKING YOUR MIND	Don't let the opinions of others take your mind away from what you want.
16-Mar-25	COMPETING LIMITS OUR CREATIVITY	Competing with others limits our ability to create, as we set expectations too low.
17-Mar-25	OPPOSITE DIRECTION OF THE MASSES	Success comes faster when you use your unique abilities, you will be different.
18-Mar-25	GET OFF THE COMFORT PATH	It's important to make feeling a little uncomfortable a normal way of feeling.
19-Mar-25	STAY TRUE TO WHO YOU ARE	People who become the most frustrated in life have usually lost their values.
20-Mar-25	BEGIN WITH THE END IN MIND	With a clear picture of what you want, you always see more actions to create it.
21-Mar-25	PEOPLE THINKING TO CHANGING	Get people engaged and thinking about what they need to do to make it happen.
22-Mar-25	ATMOSPHERE OF POSSIBILITIES	An atmosphere of possibilities challenges everyone to use their potential.
23-Mar-25	RAISE THE BAR ON YOUR STANDARDS	We grow faster by constantly raising the bar on our internal standards.
24-Mar-25	WHAT HAS YOUR ATTENTION?	Wherever our attention goes, so does our day. Don't let others steal it from you.
25-Mar-25	MESSAGES NEED TO BE TRANSFERABLE	Make it interesting or memorable and your people will share it on to others.
26-Mar-25	PREPARATION AND EXPECTATION	Create meetings with high expectations and people will come to them prepared.
27-Mar-25	EMOTIONS ANCHORED IN REALITY	The best influencers know that they need to be positive, but anchored in reality.
28-Mar-25	SHINE THE LIGHT ON IT	Everyone likes to get positive praise and balancing it right is the art of leadership.
29-Mar-25	BEHAVE BASED ON THEIR BELIEFS	By impacting people's beliefs, you have more power in changing behaviors.
30-Mar-25	TRANSFORM WITHIN YOUR VALUES	People who change in positive ways do it within their values.
31-Mar-25	CIRCUMSTANCES YOU WANT	Focus on creating the circumstances versus dealing with them as they show up.
1-Apr-25	FUEL FOR MORE ACTION	Actions creates the fuel to keep the action going (and going). Get started now.
2-Apr-25	MEASURE YOUR PROGRESS	Measuring progress helps us take more action when seeing the progress we make.
3-Apr-25	FILL YOUR PEOPLE WITH PURPOSE	A purpose, the WHY behind what we do creates energy in others around you.
4-Apr-25	TRUTH LEADS TO TRUST	Truth is what brings people back to trusting each other.
5-Apr-25	HUNGER DEMANDING TO BE FED	People with a hunger work through any challenges that come in their way.

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Date	Title	Thought
6-Apr-25	ACKNOWLEDGE IT AND THEN MASTER IT	Always define the fear in ways that enables you to keep taking action.
7-Apr-25	VULNERABILITY FROM THE HEART	When people understand you in deeper ways, they follow in deeper ways too.
8-Apr-25	DRAW CHARISMA FROM THE CAUSE	Consider who has charisma, and you often see a powerful cause driving them.
9-Apr-25	NEW INSIGHTS INTO WHATEVER YOU DO	Life becomes more interesting when you bring new insights into what you do.
10-Apr-25	CONSIDERATE IS NOT BEING SOFT	Being considerate is one key way of treating your people well...shows you care.
11-Apr-25	WHEN IT'S CLEAR, IT WILL APPEAR	Keep clear on your goals and your daily focus and the right things will appear.
12-Apr-25	EARNED BY BEHAVIOR, NOT WORDS	Communications grab attention, behaviors earn the influence with others.
13-Apr-25	TOLERATED COMES BACK TO BITE YOU	Whatever you tolerate is often going to cause you problems in the future.
14-Apr-25	DISTANCE FROM THE UNWILLING	You have to distance yourself from people who are unwilling to put in the effort.
15-Apr-25	THROUGH UNCERTAINTY WITH ACTION	Best way to attack uncertainty is to help your people see the action through it.
16-Apr-25	SHOW COURAGE BY TAKING RISKS	People with courage do not let risks stop them from taking action.
17-Apr-25	FALSE PERCEPTION OF COMFORT	Comfort gives a false sense of life...because we are not really growing.
18-Apr-25	CHALLENGE THEIR ASSUMPTIONS	The start of every change begins with our assumptions...some correct, some not.
19-Apr-25	MAKE BELIEVING EASY	Make believing easy by packaging the key messages within each person's WHY.
20-Apr-25	TAKE A CHANCE ON BETTER	Take a chance on the better unknown than an ok known.
21-Apr-25	CHALLENGED TO THINK DIFFERENT	Major steps forward come when people look at what they do in different ways.
22-Apr-25	NEXT THING FROM NEW THINKING	Everything new started first with a new thought in someone.
23-Apr-25	TOO CAREFUL PUTS YOU BEHIND	Not taking managed risks and being too careful puts you behind others.
24-Apr-25	HOLD OR SHARE POWER	You will never be able to take a relaxing holiday if you can't share power.
25-Apr-25	TOO CLEVER CAN BACKFIRE ON YOU	Elegant solutions take too long for everyone to understand and implement them.
26-Apr-25	CONSTRUCTIVE DISCONTENT	People don't really change anything when they are content.
27-Apr-25	EVERY DAY IS SHOW TIME	Your people create strong perceptions on what they see you do...its show time!
28-Apr-25	REASONS I DESERVE IT	You deserve it when you keep chasing your potential and add value to others.
29-Apr-25	DOOR THAT COULD BE REOPENED	Most people have closed the door on change, and just stay as they are.
30-Apr-25	MOTIVATED BY A HIGHER PURPOSE	A good purpose makes the best use of our strengths in providing value to others.
1-May-25	MOTIVATED ENOUGH TO START	What's important is to build the motivation to get started and make progress.

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Date	Title	Thought
2-May-25	MOVE TOWARDS YOUR GOALS	Goals help us direct our life in order to make the biggest difference.
3-May-25	STEPPING STONE TO ACTION	Positive affirmations are a great way to balance that negative attacking us.
4-May-25	FACTS NEED A CONTEXT	Create a context concise ways and have more influence than those who can't.
5-May-25	BEHAVIORS CONVINCE THE CYNICAL	Leaders often convince the cynical more with their behaviors than with words.
6-May-25	FROM ATTENTION TO BELIEF	To change a belief, we need to give that area constant attention in the opposite.
7-May-25	VALUE SELF EXPRESSION	People feel the best when they can be themselves, showing their unique talents.
8-May-25	ENCOURAGE YOUR PEOPLE TO JUMP IN	Teams with high trust build on each others thoughts than destroy them.
9-May-25	TRUST PROVIDES FREEDOM	Gain the trust of your boss, and you earn more freedom in how you do your job.
10-May-25	LEADERS SET AN EMOTIONAL TONE	Leadership is providing a direction for your people's thoughts and feelings.
11-May-25	YOU DETERMINE YOUR LIMITS	Our most damaging limits are the ones we determine ourselves, not from others.
12-May-25	ACTIONS CAN CONVINCE YOUR MIND	Our mind can drive action, but it is also true that our actions can drive our mind.
13-May-25	EXPECTATION OF MAKING AN IMPACT	Our expectations are a preview to our future achievements. What's yours?
14-May-25	ADDRESS CAUSES, NOT SYMPTOMS	Addressing the root cause of one problem can help fixing other problems too.
15-May-25	TALENT AND CHEMISTRY	One without the other will prevent your team from achieving their full potential.
16-May-25	FROM AGREEMENT TO COMMITMENT	People who verbally make commitments are more motivated to keep them.
17-May-25	SUSTAIN THE PROCESS OF CHANGE	Keep the energy high in order to sustain the change until it is implemented.
18-May-25	LEARN FROM DIVERSE INPUT	We never grow fast enough if we are always surrounded by people just like us.
19-May-25	CREATE THE MAGICAL PULL	Your expectations are what pulls your people to greater performance.
20-May-25	HELP OTHERS ON WHAT THEY WANT	Help others stay focused on what they want by removing their distractions.
21-May-25	WALK A LITTLE TALLER	When you have confidence in what you are doing, you seem to walk a little taller.
22-May-25	OBSTACLES THAT HOLD YOU BACK	Obstacles only hold you back if you allow them to. Obstacles require more action.
23-May-25	COMES FROM YOU, NOT OTHERS	Others cannot grow your self belief...only you. Don't wait and get started.
24-May-25	BEST FOR THE MOMENT	No one is perfect, just need to do our best in every moment, and keep learning.
25-May-25	BEYOND YOUR COMFORT ZONE	Success comes faster when we are constantly expanding our comfort zone.
26-May-25	STAY IN THE DRIVER'S SEAT	The driver's seat of life is kept by making decisions based on your goals.
27-May-25	REASONS DRIVE ACTION	Take more action by adding more emotion reasons than just intellectual ones.

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Date	Title	Thought
28-May-25	DISCIPLINE LEADS TO CONFIDENCE	When you focus your discipline you bring confidence to your life.
29-May-25	HELP OTHERS FEEL SUCCESSFUL	Help others feel successful, and they will help you become more successful too.
30-May-25	CERTAIN HOURS ARE VERY IMPORTANT	Put the truly important in your best times to create a bigger impact.
31-May-25	SEE THE FUTURE IN THE SAME WAY	When everyone has the same clear picture of the future, they take more action.
1-Jun-25	IT'S GOT TO BE SIMPLE	Simple is more actionable and more repeatable...makes more of a difference.
2-Jun-25	MEMORABLE IS TRANSFERABLE	If they can't remember it, they can't transfer the message to others.
3-Jun-25	TEAM MEANS EVERYBODY	A team means everybody, and we need to get everyone contributing.
4-Jun-25	ALIGN LOTS OF GREAT IDEAS	Align all the great ideas towards the vision and goals you team have set.
5-Jun-25	CHANGE IN OURSELVES FIRST	It's often the change others see in you that influences the change in them.
6-Jun-25	TRUE TO OUR OWN PRINCIPLES	The foundation of every life is within the principles we set for ourselves.
7-Jun-25	GET THE REAL ISSUE ON THE TABLE	Many meetings are a waste of time because the real issue is left off the table.
8-Jun-25	EXPECTATIONS PREDICT THE FUTURE	Predict your future by setting expectations for it and taking action every day.
9-Jun-25	INFLUENCE VERSUS JUSTIFY	Justifying seems to be us on the back foot, influence is moving ourselves forward.
10-Jun-25	CHALLENGE ASSUMPTIONS RECENTLY?	Challenge your assumptions to see more opportunities to use your potential.
11-Jun-25	YOUR MIND GETS THERE FIRST	Before you take any action, the mind had got their first. Feed it the right info.
12-Jun-25	RELATIONSHIPS MAKE IT ALL HAPPEN	In whatever we want to accomplish, it is our relationships that helps us achieve it.
13-Jun-25	PERSPECTIVE OF AND RESPONSE TO	Life is really our perspective of what we experience and then our response to it.
14-Jun-25	WHEN NO ONE IS LOOKING	Even when we are alone, we choose to do the right thing.
15-Jun-25	BREAK FROM THE ROUTINE	A routine is comfortable, but not something that will drive us forward faster.
16-Jun-25	PERCEPTION IS REALITY	Everyone has the own perception and to them, it is their reality.
17-Jun-25	CANDOR OVERRIDES HIERARCHY	There are times to respect the hierarchy and other times to speak up now.
18-Jun-25	CONSISTENT OVER TIME	Consistency can attract the help of others, as they see helping you as worth it.
19-Jun-25	FOCUS ON OPENING DOORS	The best leaders are opening doors for their people...opportunities to grow faster.
20-Jun-25	SUGGESTIONS CAN BECOME ORDERS	As a leader, your suggestions can often viewed as orders by your people.
21-Jun-25	SAYING EVERYTHING IS SAYING NOTHING	Some think more is better, but the more you say the more your people forget.
22-Jun-25	EXPERIENCE DIFFERENT REALITIES	Everyone sees something different and thinks/feels a different reality...theirs.

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Date	Title	Thought
23-Jun-25	FOCUS ON WHO HAS THE POWER	Focus on the flow of power, and you gain the influence to achieve what you want.
24-Jun-25	LEAD UP AS WELL AS DOWN	The best leaders have the ability to influence others leaders, especially bosses.
25-Jun-25	ALWAYS TEST COMMITMENT	Always provide your people challenges that test their commitment and drive.
26-Jun-25	FILLED WITH ABSOLUTE CERTAINTY	What would you achieve if you always had the certainty you would do it.
27-Jun-25	STOP MAKING NEGATIVE INVESTMENTS	Proving others wrong is motivating, but has limits on your focus...the possibilities.
28-Jun-25	HAVE CONSISTENT CONFIDENCE	People who achieve more keep their confidence consistently at a high level.
29-Jun-25	BECAUSE YOU DON'T UNDERSTAND IT	Just because you don't understand, doesn't mean it is wrong or not appropriate.
30-Jun-25	WHAT'S REWARDED IS REPEATED	Whatever you reward gets repeated, so invest in rewarding great behaviors.
1-Jul-25	MARRY THE WHY TO THE WHAT	A WHAT without the WHY will always take longer to achieve.
2-Jul-25	WHY THEY NEED TO KNOW IT	Share the why first and others are more interested to what you have to say.
3-Jul-25	LIVE WITHIN YOUR SWEET SPOT	People are the happiest living at the intersection of their strengths and passion.
4-Jul-25	PRIVATE CHOICES DRIVE PUBLIC IMAGES	Your private choices create the person others will see in public.
5-Jul-25	WE ATTRACT WHAT WE FOCUS ON	Whatever your focus, it is a preview to what you will attract into your life.
6-Jul-25	WEIGHT GIVEN TO FIRST IMPRESSIONS	We give tremendous weight to first impressions and they really stick with us.
7-Jul-25	EXCELLENCE IN THE FUNDAMENTALS	The fundamentals form the foundation for your behaviors and instincts.
8-Jul-25	ON A FOUNDATION OF EMPATHY	People will care more about you when you care more about them.
9-Jul-25	LET FAILURE PASS THROUGH YOU	The successful just take the learning and let failure pass right through them.
10-Jul-25	RELEASE ENERGY IN YOU	Our decisions and actions both create the energy and release the energy in us.
11-Jul-25	BLOSSOM WITH ENCOURAGEMENT	Get encouragement and you always have more desire and put in more effort.
12-Jul-25	FREE OR CONFINED BY YOUR THOUGHTS	Our thoughts can set us free or confine us...and it's our choice what we think.
13-Jul-25	ACCESS TO OPPORTUNITIES	Developing the right relationships is really gaining access to opportunities.
14-Jul-25	PUTS A NEW FACE ON EVERYTHING	People with courage frame each situation with the possibilities, not the problems
15-Jul-25	BASIC REQUIREMENT FOR GAIN	There is no significant gain in life without risk...manage them versus avoid them.
16-Jul-25	UNDERSTAND YOU HAD IT COMING	Usually, we should have known we had it coming and been more proactive.
17-Jul-25	WHAT WE PUT IN FRONT OF US	Our focus is often determined by what we choose to put in front of us.
18-Jul-25	GROW TOWARDS WHAT YOU WANT	Are your growth goals in line with your achievement goals?

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Date	Title	Thought
19-Jul-25	BEGINNING OF A DREAM IS FRAGILE	Dreams are very fragile in the beginning, so be careful who you share them with.
20-Jul-25	IS A REFLECTION OF YOU	The environment around us is a reflection of ourselves and our past choices.
21-Jul-25	TALENT BENEATH THE SURFACE	Always search for those (most valuable) core talents that lie below the surface.
22-Jul-25	MAGNIFIES WHATEVER YOU GIVE IT	The sub-conscious is a magnifier of whatever you give it, positive or negative.
23-Jul-25	WHERE YOU APPLY YOUR TIME	Set a focus that will grab your attention on what you need to achieve your goals.
24-Jul-25	THINK AT A HIGHER LEVEL FIRST	Most problems solved faster by taking our thinking to a higher level first.
25-Jul-25	EVERYONE IS A WORK IN PROGRESS	No one becomes the finished article. Think you are and you are going backwards.
26-Jul-25	DISCIPLINE CREATES PRIDE	Discipline often creates the habits that fuels your pride to even higher levels.
27-Jul-25	BIG DREAMS ATTRACT BIG PEOPLE	To attract the right people around you, always dream as big as you can.
28-Jul-25	SEE IT AS IT WILL BE	A fast way to accomplish anything is to see it in as much details already in place.
29-Jul-25	EXPRESS CONFIDENCE WITH PASSION	Add passion to your confidence, and end up inspiring more action in others too.
30-Jul-25	TREAT PRESSURE AS A PRIVILEGE	Without pressure, we never get to realize the full potential that is within us.
31-Jul-25	PROMOTE CONSTRUCTIVE CONFLICT	Conflict on the key issues is good, as it produces stronger solutions.
1-Aug-25	LEARNED CAN BE UNLEARNED	Everyone can change, because anything learned can also be unlearned too.
2-Aug-25	CONFRONT IT TO CONTROL IT	When we confront a difficult situation we begin to control it too.
3-Aug-25	WHEN YOU BELIEVE, IT'S A WHEN	Belief will always turn an 'if' to a 'when'.
4-Aug-25	GRATEFUL EVEN WHEN IT'S NOT GREAT	Perspective is when we can be grateful even during trying times.
5-Aug-25	EDUCATE TO CHANGE PERCEPTIONS	Perceptions change when more knowledge is gained. Educate to change.
6-Aug-25	EVERYTHING YOU TAKE IN IMPACTS YOU	Everything you allow into your mind will impact your thoughts/behaviors.
7-Aug-25	BUT WHAT WOULD I DO?	When you let go...you get to do the important things you didn't have time for.
8-Aug-25	BROAD VIEW TO SEE IT DIFFERENTLY	Take a broader view and you often see more opportunities to action.
9-Aug-25	WHAT TELLS YOU WHAT TO DO	People achieve more when their focus tells them what to do (and now).
10-Aug-25	ENGINEER INDIVIDUAL CONVERSATIONS	Influence is gained faster when we engineer the right individual conversations.
11-Aug-25	WHEN VOICES CONFLICT	As a leader, you are really paid for resolving conflict...it's your responsibility.
12-Aug-25	STOMACH FOR IT OR NOT	Some people just don't have the drive or courage to take on the responsibility.
13-Aug-25	BEING YOU AT YOUR BEST	You can be someone else, so just focus on being you at your best.

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Date	Title	Thought
14-Aug-25	CONNECT THE DOTS ON THEIR OWN	Focus on creating an environment where your people see the "how: on their own.
15-Aug-25	BUSY DOING WHAT MATTERS	Busy is only good when you are focused on doing what really matters.
16-Aug-25	MAKES A BIG IMPACT OVER TIME	Small repeated habits can make a big impact to what you can achieve.
17-Aug-25	LISTEN FOR WHAT IT MEANS TO THEM	Meaning is influence, so listen to others to understand what it means to them.
18-Aug-25	TENSION GRABS PEOPLE'S ATTENTION	Tension has a positive, as it always grabs people's attention to the topic.
19-Aug-25	WE EARN CREDIBILITY	Credibility is not something given...it is earned in everything we do and say.
20-Aug-25	COURAGE SHOWN WITH NEW HABITS	Many don't change as they lack the courage to create the needed new habits.
21-Aug-25	CHANGE HOW YOU LOOK AT THE WORLD	When you take a view on anything, you will see more opportunities.
22-Aug-25	PART OF IT TO CHANGE IT	Embrace the office politics in the right way...need to be part of it to change it.
23-Aug-25	EMOTION MOTIVATES...LOGIC STEERS	It takes both...motivation to get people moving and logic to keep them on course.
24-Aug-25	VERBALIZED THOUGHTS DRIVE IMPACT	Our thoughts have more impact on us after we get a chance to verbalize them.
25-Aug-25	CONSTRUCTING AS YOUR CRITICIZE	Criticism is useful when you help the other person see the way to change.
26-Aug-25	EXPERIENCE = SUM OF OUR CHOICES	The life we experience is the result of the important choices we have made.
27-Aug-25	OPPORTUNITIES VERSUS PROBLEMS	Your perspective drives you to either see more opportunities or more problems.
28-Aug-25	THINK DIFFERENTLY THAN OTHERS	To achieve something different, you will need to think different too.
29-Aug-25	MAKE DOWNTIME YOUR UPTIME	Think about it...do you get your best ideas when you are in the office?
30-Aug-25	EMOTION FUELED REASON	We always take more action when we have a motivation powering our logic.
31-Aug-25	EXCELLENCE IS AN EARNED WORD	Excellence is something that is earned through hard work and discipline.
1-Sep-25	CLARIFY EXPECTATIONS EARLY	Most difficult issues have roots in people starting off with different expectations.
2-Sep-25	MESSAGE COMES ALIVE WITH ACTION	Messages we share with others comes alive in them when they see our action.
3-Sep-25	GET OTHERS TO SEEK YOU	Building a personal brand is not about seeking others...it's others seeking you.
4-Sep-25	ADD EMOTIONAL DESCRIPTORS	Whatever we communicate lands stronger when we add the right emotion to it.
5-Sep-25	BRING YOUR SENSES TO THE EXPERIENCE	Whatever we experience with multiple senses will stay longer in our memory.
6-Sep-25	KNOW WHAT YOU ARE LOOKING FOR	You will never see the opportunity if you are not looking in the right direction.
7-Sep-25	DON'T MAKE ALL THE DECISIONS	Don't slow your organization down by your need to make all the decisions.
8-Sep-25	MAKE TOUGH CALLS A LITTLE FASTER	Courage is built in steps, so make the tough calls a little earlier each time.

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Date	Title	Thought
9-Sep-25	OBVIOUS IS NOT EASY	The success factors are often obvious...just not so easy as they require discipline.
10-Sep-25	MAKE EVERY DAY SPECIFIC	Everything moves faster when we get specific versus leaving it in general terms.
11-Sep-25	MOMENTUM IS A STATE OF MIND	Momentum is really a feeling, so it is built by influencing people's state of mind.
12-Sep-25	MANY ARGUMENTS NOT WORTH IT	Many of the arguments we get into are not moving us faster to what we want.
13-Sep-25	OVERRIDE YOUR INNER CONVERSATIONS	Our inner voice often goes negatives, so we need to constantly override it.
14-Sep-25	SCHOOL IS NEVER OUT	A full life is driven with the mindset that school is never out...continuous learning.
15-Sep-25	SOMETIMES IT TAKES A LEAP OF FAITH	When you don't have all the answers, you need to move forward on faith.
16-Sep-25	HOW WELL DO YOU DEAL WITH CHOICES	Choice is difference maker...either you make them or others make them for you.
17-Sep-25	HEART AND HEAD DECISION	Our most difficult decisions require us to use both our heart and head to make.
18-Sep-25	PEOPLE WANT TO VERSUS HAVE TO	A great culture has your people more wanting to versus having to.
19-Sep-25	AVOID HELPING TOO MUCH	When we provide too much help, we prevent others from growing faster.
20-Sep-25	DIRECTION DETERMINES DESTINATION	You need to take action in the right direction to reach your destination.
21-Sep-25	DETERMINED TO GET BETTER	Be determined to get better yourself and everything else seems to get better too.
22-Sep-25	NOT MAKING AN EASY ASSUMPTION	Most of our biggest problems have started by making an easy assumption.
23-Sep-25	SMALL GESTURES MEAN EVEN MORE	People remember small timely gestures than the other big interactions with us.
24-Sep-25	CAN'T COUNT COUNTS	In life, it is often what you can't count that makes your life great.
25-Sep-25	EITHER ENERGIZE OR DRAIN YOU	Fill your life with relationships that will provide you more energy versus less.
26-Sep-25	ACTION REVEALS YOUR DREAM	Dreams appear more achievable when we take more action on them.
27-Sep-25	INTENTION IS UNREALIZED POTENTIAL	Intention only has power when action is applied. Until then it is just potential.
28-Sep-25	PLAYING THE WRONG GAME WELL	Doing what you're good at, but not passionate about, is playing the wrong game.
29-Sep-25	REDUCE THE LEARNING CURVE	Mentors can often speed your development in ways your boss could never do.
30-Sep-25	CRITICISM CAN BE A MOTIVATOR	The right criticism in the right way can be a big motivator for your key people.
1-Oct-25	CONFIDENT ABOUT GETTING THERE	Confidence helps you address the problems that are always on the way there.
2-Oct-25	CREDIBILITY COMES FROM DELIVERING	Credibility comes from delivering what you said you would do.
3-Oct-25	DECISIONS DEFINE DIRECTION	Decisions are what keeps us on target...as they determine the direction we take.
4-Oct-25	BOTH TOUGH AND COMPASSIONATE	The best leaders want you to grow and that requires being both to you.

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Date	Title	Thought
5-Oct-25	FRUSTRATION WHEN YOU SETTLE	Settling for something we don't really want creates the biggest frustration in us.
6-Oct-25	EMOTIONALLY TO PHYSICALLY	The WHY (emotion) translates to do (physical)...control your emotions.
7-Oct-25	QUESTIONS OFTEN REVEAL JUDGMENT	The questions your people ask you often reveals their judgment on the issue.
8-Oct-25	FEELINGS BEHIND THE WORDS	Understanding others is all about listening to the feelings behind the words.
9-Oct-25	DIRECTLY CONFRONTING OTHERS	Be strong to confront people directly versus talk about them behind their back.
10-Oct-25	ENCOURAGED TO LOOK FOR THEM	Your people find their own answers (the HOW) if you encourage them to do so.
11-Oct-25	WHAT YOU MAKE NOTE OF	Further influence comes from what we make note of in our conversations.
12-Oct-25	BASED ON YOUR PERSONAL MEANING	The way you move forward on anything is based on the meaning you attach to it.
13-Oct-25	NOTICE THE RECURRING PATTERNS	You see more opportunities when you notice the patterns in your world.
14-Oct-25	THROUGH A TRUSTED SOURCE	We grow faster when we get feedback from people we trust.
15-Oct-25	WANT TO KNOW WHY	Success comes faster by wanting to know the WHY behind the WHAT.
16-Oct-25	BRING YOUR PEOPLE FORWARD	We end up doing more than we should if we keep our people in the background.
17-Oct-25	IF WITH SIMILAR CIRCUMSTANCES	It's good to think through how we would respond if in similar circumstances.
18-Oct-25	FOCUSED SPRINTS	Productivity climbs when we give short dedicated times to the important.
19-Oct-25	QUIET CONFIDENCE	Successful people are internally motivated...a quiet confidence inside them.
20-Oct-25	HOW DO YOU MEASURE A GOOD DAY?	What would be your criteria for a good day?...it reveals a lot about you.
21-Oct-25	DANGER OF WHAT WORKED BEFORE	Doing what worked before is easy, but it doesn't drive you to improve.
22-Oct-25	FOCUS YOUR THINKING ON PROGRESS	Progress, not being busy is what life is about...define your day as progress...
23-Oct-25	CONDITION YOUR BRAIN TO LOOK FOR IT	Whatever you make a dominant focus, you are training your brain to look for it.
24-Oct-25	WHAT YOU KNOW/WHO YOU KNOW	We build our success on the combination of what we know and who we know.
25-Oct-25	PRODUCT OF OUR ENVIRONMENT	Your environment has a bigger impact on your productivity than you think!
26-Oct-25	DELEGATE/COACH THEIR DEVELOPMENT	Successful leaders don't tell...they delegate and coach their people on the HOW.
27-Oct-25	STAY IN FRONT OF THE ISSUE	You can never effectively be of control of anything from the back seat.
28-Oct-25	ONLY A TEAM SOLVES BIG PROBLEMS	Big problems require a team...so build a team around you to achieve more.
29-Oct-25	BALANCE ADVICE WITH JUDGMENT	It is great to get advice, but always use your own judgment in its use.
30-Oct-25	WHAT WE MAKE A PRIORITY	Your priorities will drive your day...so invest the right time in determining them.

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Date	Title	Thought
31-Oct-25	SUCCESS IS NEVER A STRAIGHT LINE	The ability to adapt and adjust is key in achieving anything you want.
1-Nov-25	YOU ARE TRADING YOUR LIFE FOR IT	Make sure what you are doing is within your passion...it is really your life.
2-Nov-25	BRING OTHERS INTO YOUR DREAM	We need a team around us. Connect with others aligned with our dreams.
3-Nov-25	ROAD AND DESTINATION	Our life is the road we take, and it is determined by the destinations we define.
4-Nov-25	THERE'S ALWAYS MORE TO SAY	Communication is not about saying everything...just what is needed.
5-Nov-25	CONTROL DESTINY OR OTHERS WILL	Decisions are what control your destiny. Decide or others will for you.
6-Nov-25	WHAT GIFTS ARE YOU SITTING ON?	When you don't use your strengths, you leave part of your out of the game of life.
7-Nov-25	CHANGE MEANS LETTING GO	Change is part new, but the difficult part is letting go of the old and familiar.
8-Nov-25	IT'S TOO COSTLY TO THINK SMALL	The biggest problem is getting what we want comes from thinking too small.
9-Nov-25	WE EITHER LEAVE A MARK OR A STAIN	In life, we are either making a positive or negative difference by our actions.
10-Nov-25	SPECIFIC CREATES RESULTS	Unless you get specific, you never see the actions you can take fast enough.
11-Nov-25	DEFINE THE EXPERIENCES YOU WANT	You get a better life when you start by defining the experiences you want to have.
12-Nov-25	VALUE IN SHARING YOUR IDEAS	Share your ideas and often find more people to help you go make them happen.
13-Nov-25	KNOW WHERE IT WILL TAKE YOU	Sometimes your emotions take you in a direction you didn't want to go.
14-Nov-25	STEP OUTSIDE THE DAY	With difficult days, we need to break the pattern of the day...take a break.
15-Nov-25	REPRESENTS WHO YOU ARE	Your thinking and behaviors represent who you are to others.
16-Nov-25	LIVING IT IN ADVANCE	Visualize what you want and you experience living it in advance.
17-Nov-25	COMES DOWN TO EXECUTION	Ideas become great ideas only after they are executed...creating value.
18-Nov-25	PUT ENERGY BEHIND YOUR STRENGTHS	Your strengths drive your success...grow your strengths to grow your success.
19-Nov-25	GET SPECIFIC WHEN PRAISING OTHERS	Praising others has more impact when we get more specific in what we praise.
20-Nov-25	WILLPOWER DIMINISHES WITH TIME	Willpower is never a constant, and diminishes with time unless re-energized.
21-Nov-25	STAYING RELEVANT MEANS CHANGE	We will never stay relevant in a changing world without changing too.
22-Nov-25	ACT IT UNTIL YOU ARE IT	With behavior changes, we need to act our way into the change before it sticks.
23-Nov-25	ASSUMPTIONS MAKE OR BREAK YOU	In our biggest challenges, the assumptions we make either make or break us.
24-Nov-25	NEED EACH OTHER TO BE SUCCESSFUL	Interdependence drives people to help each other for their own good.
25-Nov-25	INTEREST DRIVES INFLUENCE	It's hard to have influence with others on topics they are not interested in.

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Date	Title	Thought
26-Nov-25	DELIVER TODAY/CREATE TOMORROW	What we deliver today should be helping us to create the future we want.
27-Nov-25	HOW YOU ASK MAKES THE DIFFERENCE	It is often the quality of our questions that drive the quality of our influence.
28-Nov-25	IT HAS TO BE MEANINGFUL TO YOU	If it doesn't mean much to you, you will never give it the attention others expect.
29-Nov-25	ENCOURAGE CONSTRUCTIVE CONFLICT	Conflict about the right issues is what drives stronger solutions within the team.
30-Nov-25	LEADERS CREATE THE CONTEXT	Leaders are context providers...framing the goals for everyone to see their action.
1-Dec-25	USING POTENTIAL REQUIRES CHANGE	You will never use all of your potential unless you are always changing.
2-Dec-25	ONLY POTENTIAL POWER	Ideas are only potential power...they need to be put into action to add value.
3-Dec-25	IT'S HARD, BUT NOT DIFFICULT	Success habits require strong discipline to implement, but are rather simple.
4-Dec-25	MAKE THE COMMITMENT TO YOURSELF	Before you strongly commit to others, you should commit to yourself first.
5-Dec-25	OPPORTUNITY AND PREPARATION MEET	Progress is at the intersection when opportunity and preparation meet.
6-Dec-25	KNOW YOUR FUTURE IS ON THE WAY	There is power in the expectation that the future is already on the way.
7-Dec-25	REALLY ORGANIZED KNOWLEDGE	Wisdom is really knowledge organized in a productive / valuable way.
8-Dec-25	YOU CHOOSE WHAT YOU THINK ABOUT	Success comes faster when we chose, versus others, what we think about.
9-Dec-25	FUTURE CHANGED BY THE PRESENT	You change your future by what you decide to do today.
10-Dec-25	STRONG TO HANDLE THE TRUTH	Problems become bigger when we are not strong enough to handle truth.
11-Dec-25	CAPTURING AND DIRECTING ATTENTION	Leadership is about capturing people's attention and directing it towards a target.
12-Dec-25	DIRECTS YOUR FOCUS TO THE PAST	Blame is a problem as it directs your focus to the past versus the present.
13-Dec-25	COMMITTED VERSUS COMPLYING	Procedures drive compliance, but leadership drive commitment.
14-Dec-25	CREATE A PARTNERSHIP MINDSET	With a partnership mindset, you will continually look for the win/win with others.
15-Dec-25	HARD RIGHT OVER AN EASY WRONG	It is sometimes easy to take the wrong road when we are avoiding hard work.
16-Dec-25	WHEN PUNISHMENT IS A REWARD	A punishment might be what is needed to jar us into a change we should make.
17-Dec-25	FILTERS DETERMINE WHAT YOU NOTICE	Strong feelings often block our thoughts to opportunities we should not miss.
18-Dec-25	SEE THINGS AS THEY ARE	Common sense is seeing things as they are versus through the wrong perception.
19-Dec-25	ESCALATE ISSUES GRADUALLY	You lose control of the situation when you escalate issue too quickly.
20-Dec-25	CHALLENGES TO YOUR IMAGINATION	Big targets challenge your imagination to come up with ways to deliver them.
21-Dec-25	RAISE/LOWER YOUR EXPECTATIONS	Our expectations have a bigger impact on our behaviors than we think.

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Date	Title	Thought
22-Dec-25	EXPLAIN THE DECISION RATIONALE	Your people grow faster when you explain the rationale behind your decisions.
23-Dec-25	BELIEF PROVIDES RELIEF	A strong belief provides a "relief" that you have within you to address any issue.
24-Dec-25	NEVER BEING TOTALLY SATISFIED	In order to fully use your potential, you can never be totally satisfied.
25-Dec-25	PUT ALL OF YOURSELF INTO IT	Your biggest disappointments come when you don't put all of yourself into it.
26-Dec-25	WHERE FEELINGS AND THOUGHTS MEET	Our impact with others is the greatest when feelings and thoughts meet.
27-Dec-25	OTHERS LEARN FROM YOUR EXAMPLE	Other people learn more from your behaviors than from your messages.
28-Dec-25	WHEN THE CAUSE SERVES YOU	Our participation in anything is stronger when the cause serves us personally.
29-Dec-25	WHAT ARE YOU PASSIONATE ABOUT?	Passion is your strongest fuel...so what are you passionate about.
30-Dec-25	AHEAD OF THE LEARNING CURVE	Your own self development puts you ahead of others on the learning curve.
31-Dec-25	MATCH PROBLEMS WITH SOLUTIONS	Leadership is focusing people on the biggest problems to find the right solutions.
1-Jan-26	RIGHT EXAMPLE FOR OTHERS	Focus on being the right example and your influence with others soars.
2-Jan-26	CONNECT PERSPECTIVES	You gain alignment within your team by connecting the perspectives of everyone.
3-Jan-26	SUCCESS IS A TEAM EXPERIENCE	You never experience the success you could unless you build a team around you.
4-Jan-26	MOTIVATE PEOPLE TO WANT TO GROW	When your people grow faster, so does your company too.
5-Jan-26	FOLLOW-UP QUESTIONS HAVE POWER	Follow-up questions prove you were listening and help grow your influence.
6-Jan-26	ALWAYS BAD IF YOU LOOK DOWN	The view ahead is always bad if you look down...you miss opportunities.
7-Jan-26	BELIEF TURNS INTO ACTION	A belief is the start of the action required to fulfill the belief.
8-Jan-26	GIVE MORE THAN EXPECTED	When you give more than expected, you often receive in return more too.
9-Jan-26	COMES FROM OUR PREPARATION	The best way to grow your confidence is to invest the time to be better prepared.
10-Jan-26	WHAT'S INSIDE SHOWS ON THE OUTSIDE	Whatever you are thinking on the inside translates into habits on the outside.
11-Jan-26	TIME WITH PEOPLE YOU WANT TO BE	You grow faster by investing more time around people you would like to be like.
12-Jan-26	AVOID THAT WHICH WEAKENS YOU	Focus on what makes you stronger versus what weakens you.
13-Jan-26	TEAM WITH DIFFERENT VIEWS	Diversity of views drives a team towards stronger and more creative solutions.
14-Jan-26	CONTROL THE DIRECTION OF CHANGE	The decisions you make controls the direction of the change more than anything.
15-Jan-26	CERTAINTY - THE THOUGHT OF SUCCESS	Certainty...a belief you WILL make it happen is the thinking of successful people.
16-Jan-26	PASSION PULLS US ALONG	Passion is pull power, and willpower is only push power. Pull is stronger.

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Date	Title	Thought
17-Jan-26	ACHIEVEMENTS AND RELATIONSHIPS	A full life is driven by our achievements and the quality of our relationships.
18-Jan-26	CONFLICT AS AN OPPORTUNITY	Conflict can be an opportunity to look at solutions in broader perspectives.
19-Jan-26	DRIVERS BEHIND THE CHANGE	Gain more support by effectively communicating the drivers behind the change.
20-Jan-26	AS SIMPLE AS YOU CAN MAKE IT	When you keep it simple, people understand it faster and can pass it on to others.
21-Jan-26	SAME PERSON EVERYWHERE	Know yourself, and you can be the same person in all situations.
22-Jan-26	RATIO OF POSITIVE TO NEGATIVE	You make more progress when your thinking is more positive than negative.
23-Jan-26	CHOOSE NOT TO THINK ABOUT IT	What can hurt you the most are the things you are choosing not to think about.
24-Jan-26	INTERVIEW FOR CHARACTER	With the right character, people are more consistent in every circumstance.
25-Jan-26	ENGINE OF PROGRESS	Ideas are the engine of progress, but need petrol (action) to provide value.
26-Jan-26	IMPORTANT, BUT NOT EVERYTHING	Talent is important, but the ability to work with others is the amplifier.
27-Jan-26	SELFISHNESS KILLS POSSIBILITIES	When you are selfish, you lose the support of others to go after big goals.
28-Jan-26	SUSPEND YOUR SELF-INTEREST	Self interest drives us, but can also be our biggest problem in influencing others.
29-Jan-26	SATISFACTION IS NOT AN EVENT	Satisfaction is the cumulation of many events...not just one event.
30-Jan-26	POWER MULTIPLIER	You gain more power by delegating than by trying to tell everyone what to do.
31-Jan-26	EVERYONE AROUND YOU GET BETTER	You are a great leader when everyone around you is getting better every day.
1-Feb-26	PROCESSES REINFORCE DISCIPLINE	With the right processes, we can reinforce the discipline in the team to deliver.
2-Feb-26	EVERYONE STARTED SOMEWHERE	Success is not instantaneous...and everyone with success started somewhere.
3-Feb-26	THAT MISSING HABIT	The habit you are missing is what is holding you back from the success you want.
4-Feb-26	FOLLOW YOUR PASSION	Build your life around your passion, and you get energy to drive each day.
5-Feb-26	AS A PROBLEM TO BE SOLVED	Present the vision of your organization as a big problem to be solved.
6-Feb-26	WHY ME AND WHY NOW?	When you can answer why me and now...you gain the drive to go make it happen.
7-Feb-26	BEHAVIORS COMMUNICATE VALUES	Your behaviors communicate your values to others in everything you do.
8-Feb-26	READ THE EARLY WARNING SIGNS	Be observant to the early warning signs, and small problems never become big.
9-Feb-26	IF ENOUGH PEOPLE CARE	When you get enough people caring, you build the energy to change it.
10-Feb-26	GOOD LEADERS ARE GOOD TEACHERS	Growing is about teaching, and the best leaders are teaching every day.
11-Feb-26	UNSHAKEABLE UNDERLYING VALUES	Strong values within the team are the foundation for even greater success.

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Date	Title	Thought
12-Feb-26	PRAISE AFTER THE FIRST STEP	When you praise after the first step you start the momentum for more action.
13-Feb-26	SIZE OF YOUR COMMITMENT	The size of your commitment is determined by the size of your goal.
14-Feb-26	OPEN TO FEEDBACK AND NEW INFO	Only a closed mind would not be open to feedback and new information.
15-Feb-26	NEVER TOO COMFORTABLE IN THE ROLE	When you begin to get too comfortable, you stop growing at the needed pace.
16-Feb-26	PEOPLE YOU TAKE FOR GRANTED	You lose influence fast when you begin to take key people for granted.
17-Feb-26	ACCOUNTABILITY = RESPONSIBILITY	Being accountable is really about being responsible...in all circumstances.
18-Feb-26	GIVE 100% TO THE TASK AT HAND	Give all of you to what you do, and others begin to give all of themselves too.
19-Feb-26	PULL YOU TOWARDS YOUR DREAMS	Goals are key, as they have a way of pulling your faster towards your dreams.
20-Feb-26	LIFE WILL ALWAYS BE TESTING YOU	Life will always test you as that is the fastest way to challenge you to grow.
21-Feb-26	CAREFUL WHAT YOU PLANT	Whatever you allow to plant in your mind will direct your thoughts and actions.
22-Feb-26	ENTREPRENEURSHIP IS A STATE OF MIND	Your way of thinking is what drives your life...entrepreneurship is a state of mind.
23-Feb-26	HOW YOU RESPOND TO YOUR FEELINGS	The courage to respond to our feelings in productive ways is what drives success.
24-Feb-26	FIX THE PROBLEM, NOT THE BLAME	Successful leaders are focused on the solutions, not the blame.
25-Feb-26	YOUR ONLY TRUE COMPETITION IS YOU	Your main competition is with your potential...using as much as you can.
26-Feb-26	BEFORE THEY LEAVE THE ROOM	Don't let people leave meetings without full clarity on the next steps.
27-Feb-26	CREATE A CONTEXT FOR THE METRICS	Metrics are viewed differently by everyone...so create a context for everyone.
28-Feb-26	GREATNESS EMERGES IN UNCERTAINTY	Leadership emerges within uncertainty, and brings clarity to the action needed.
1-Mar-26	IT IS WHAT HAPPENS WITHIN US	Everything good or bad in our lives started within us first.
2-Mar-26	YOUR DECISIONS ARE ALWAYS JUDGED	People will often judge you by your decisions...as they represent your judgment.
3-Mar-26	OPPORTUNITY TO YOUR DESTINY	Your most important opportunities are those they help you deliver your destiny.
4-Mar-26	LISTENING ATTRACTS THE BEST PEOPLE	Listening is a great way to attract the best people to work with you.
5-Mar-26	HOW WE MAKE SENSE OF THE WORLD	The perception we make of our circumstances drives our actions within them.
6-Mar-26	LUCK FAVORS THE PREPARED	Luck is a matter of being prepared when circumstances are formed in your favor.
7-Mar-26	APPRECIATE THE DISCIPLINE	When you achieve the success, you will appreciate the discipline that enabled it.
8-Mar-26	COURAGE IS REALLY FACING YOURSELF	Courage is facing yourself and dealing with what you had avoided in the past.
9-Mar-26	APPRECIATE OR THEY DISAPPEAR	If you don't appreciate your best people, they will look for elsewhere for it.

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Date	Title	Thought
10-Mar-26	LISTEN TO FEEDBACK CONSTANTLY	Constantly listening to feedback helps you gain insights into changes to make.
11-Mar-26	CAUSE LARGER THAN YOURSELF	Passion is constantly refueled with a cause that is bigger than ourselves.
12-Mar-26	AN APOLOGY IS A GOOD INVESTMENT	When we apologize, we reframe the relationship with others in positive ways.
13-Mar-26	COMMUNICATE THE CONTEXT	Contexts around key messages can be even more important than the messages.
14-Mar-26	ALIGN PERCEPTIONS	Leadership is about aligning people's perceptions towards the goals of the team.
15-Mar-26	FIRST STEP TO GAIN COMMITMENT	The first step to gain commitment from others is them understanding the WHY.
16-Mar-26	MAKE IT A GAME	Very often we can reinforce our discipline by making a little game with it.
17-Mar-26	GO BEYOND THE REASONABLE	To make a big impact, we need to go beyond the reasonable...to stretch.
18-Mar-26	ACHIEVED THROUGH OTHERS	Success is a team sport, and big goals are achieved with the help of others.
19-Mar-26	GREAT TALENT TRANSFERS EVERYWHERE	People with great talents can be successful wherever they go.
20-Mar-26	RELATIONSHIP BUILDING IS THE KEY	The quality of our relationships will indicate the level of impact we can make.
21-Mar-26	KNOW YOU ARE GOOD ENOUGH	We are always good enough, but thinking we are not is what holds us back.
22-Mar-26	BETTER THINGS TO COME	When you think better things are to come...you look forward to every day.
23-Mar-26	INCLUSIVE ATTITUDE	An attitude of including others helps you build a strong team around you.
24-Mar-26	CHANGE THE THINGS YOU CAN CHANGE	Focus on what you can change, and the rest will be influenced by your actions.
25-Mar-26	LITTLE THINGS DRIVE BIG PERCEPTIONS	It is the habits others observe in you that creates the respect they have of you.
26-Mar-26	ALWAYS REINFORCING THE KEY THEMES	By reinforcing the key themes, you make it a dominant thought in others.
27-Mar-26	HANDLE CONFLICTING OBLIGATIONS	We have conflicting obligations, so the choices we make should move us forward.
28-Mar-26	FEEDBACK TO IMPROVE PERFORMANCE	We can't improve our operations fast enough without getting constant feedback.
29-Mar-26	HANDLE THE DIFFICULT WITH POISE	How we handle the difficult shows others we are in control of ourselves.
30-Mar-26	CALL IT A PROMISE VERSUS A GOAL	By call your goals promises, you create the feeling that you MUST deliver them.
31-Mar-26	TIME OFF CAN BE AN INVESTMENT	Invest in time off and gain a much clear perspective to achieve more in time on.
1-Apr-26	OPEN YOUR HEART TO YOUR GOALS	A strong WHY behind your goals will give you more energy to deliver them.
2-Apr-26	CONCLUSION BEFORE YOU START	Picture the conclusion before your start and gain more control of conversations.
3-Apr-26	WHY SHOULD OTHERS INVEST IN YOU?	When you know why others should invest in you, more people will.
4-Apr-26	SIMPLE THINGS MAKE A BIG DIFFERENCE	It's the repeated simple things in life that generate power to make a big impact.

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Date	Title	Thought
5-Apr-26	IMAGINATION IN THE RIGHT DIRECTION	Most the best use of your imagination by linking it to your most important goals.
6-Apr-26	WHAT YOU RETRIEVE VERSUS STORE	Gaining more knowledge is only valuable if you use it when you really need it.
7-Apr-26	HOLD YOUR VISION IN YOUR MIND	The more you hold your vision in your mind...the more it influences your actions.
8-Apr-26	IN WAYS THAT ARE NOT COMFORTABLE	Growth comes from thinking in ways that is not usually comfortable.
9-Apr-26	PROPOSE MORE COMPELLING GOALS	Your organization moves forward faster when you have more compelling goals.
10-Apr-26	ROOTS IN YOUR THOUGHTS	Good communications leaves roots in the thoughts of others.
11-Apr-26	LOOK FOR STRENGTH OF CHARACTER	A strength of character helps you find productive ways forward in any challenge.
12-Apr-26	THEY FEAR YOUR RESPONSE	When your people fear your response, they will never bring you bad news.
13-Apr-26	HELP THE TEAM WIN	Help the team win and you always create bigger personal wins for you too.
14-Apr-26	LET OFF STEAM CREATES A FOG	When you let off steam, it usually leaves a fog (a disruption) around you.
15-Apr-26	ADD EMOTION TO ENGAGE OTHERS	The best way to engage others is with emotion versus your intellect.
16-Apr-26	ENCOURAGE OTHERS TO LOOK WITHIN	Motivation is about what is within them versus what is within you.
17-Apr-26	DISCONTENT WITH THE STATUS QUO	You move forward faster when you are discontent with the status quo.
18-Apr-26	WILLINGNESS TO BE DIFFERENT	If you are not willing to be different, you will never fully use your unique talents.
19-Apr-26	GET YOUR INTERNAL DRIVE ACTIVATED	When you are internally motivated, you get the strength to preserve.
20-Apr-26	RESOURCEFULNESS IS IMPORTANT	The resourceful will always find the resources necessary to make it happen.
21-Apr-26	YOUR DECISIONS SHAPE YOUR DESTINY	You can never reach your destiny without making the tough decisions in the way.
22-Apr-26	RESPECT DRIVES COLLABORATION	Collaboration soars when everyone respects each others abilities and ideas.
23-Apr-26	SOFT VALUES DRIVE THE ORGANIZATION	It's the soft values...as in trust...that enable the sustained grow in organizations.
24-Apr-26	APPROPRIATE TO THE CIRCUMSTANCES	Emotional intelligence is the ability to use the right emotions in all circumstances.
25-Apr-26	PERSUADE, DON'T DICTATE	People take more ownership of what you want if you persuade versus dictate.
26-Apr-26	HOW SHARP IS YOUR FOCUS?	The sharper your focus, the more you achieve in the direction of your goals.
27-Apr-26	EXECUTION IS A DISCIPLINE	Execution is often driven more from your discipline than your talents.
28-Apr-26	PROGRESS IS THE RESULT OF CHANGE	Real progress needs change to enable it...so for progress, focus on change.
29-Apr-26	ON BEHAVIOR, NOT PERSONALITY	You shouldn't evaluate people on their personality, but on productive behaviors.
30-Apr-26	AVAILABLE FOR YOUR PEOPLE	Leaders need to be available when their people need them to grow faster.

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Date	Title	Thought
1-May-26	OUR ATTITUDE IS A CHOICE	Your attitude...as with many important things in life...is your choice, not others.
2-May-26	MOVE TO CHALLENGES, NOT AWAY	The successful move to challenges (really opportunities) versus away from them.
3-May-26	BELIEVE THAT YOU DESERVE IT	When you begin to believe you deserve it, your success gets its biggest boost.
4-May-26	VISUALIZE IN ORDER TO REALIZE	A way to realize what you want is to visualize it with as much detail as you can.
5-May-26	REJECTION IS A CORRECTION	Rejection is simply a signal that is telling you to take a different approach.
6-May-26	BACK FROM THE FUTURE THINKING	Begin with where you want to get to...you end up finding a faster path there.
7-May-26	SEEK THE LESSON IN EVERY PROBLEM	When you seek the lesson in problems, you get a double win (solution/growth).
8-May-26	INFUSED WITH EMOTION/RELEVANCE	A shared goal with emotion and relevance comes alive in others.
9-May-26	YOUR PEOPLE EVALUATING YOU	You might be evaluating your people, but your people are evaluating you more.
10-May-26	SUCCESS LEAVES A PATH	Another's success leaves behaviors that you can follow to speed your success.
11-May-26	KNOW WHEN TO GET OUT OF THE WAY	Leaders are often the people who are slowing their people down the most.
12-May-26	GET SPECIFIC TO PROVIDE VALUE	It is when you get specific that you see more clearly the actions you must take.
13-May-26	FOCUS IS REALLY POWER	Focus is a power generator, as it creates the conditions to waste less time.
14-May-26	FEAR TAKES YOU OFF COURSE	Fear is an emotion that takes you away from your goals to your obstacles.
15-May-26	GOALS CREATE MARKERS FOR PROGRESS	Goals are a ways of judging whether you a making progress at the right pace.
16-May-26	STRIVE TO REMAIN TEACHABLE	If you are not able to learn from others, you are reducing your likely success.
17-May-26	POWER OF A QUIET CONFIDENCE	Confidence doesn't show its power in words, but in actions.
18-May-26	GOOD GRASP OF THE TRADE-OFFS	Every direction is full of trade-offs. Understand them to make the right choices.
19-May-26	LEARN FROM EVERY EXPERIENCE	When you learn from every experience, you are growing every single day.
20-May-26	LEADERSHIP IS A VERB	Leadership is not a noun, but a verb. It is consistent action done for others.
21-May-26	PEOPLE WATCHING EACH OTHER	Everyone watches each other, so you can make a bigger influence than you think.
22-May-26	DO YOU HAVE A MENTOR?	You will tell things to your mentor that you would never tell your boss or partner.
23-May-26	FAR BETTER THAN YOU CAN IMAGINE	Your beliefs limit your imagination, so your potential is far better than you think.
24-May-26	RECOGNIZE THE VALUE IN OTHERS	When you focus on another's strengths you see more of the value in them.
25-May-26	ENABLES YOUR SUCCESSOR	Grow your people to enable your successor to continue your team's success.
26-May-26	GET PAST NO BY ASKING WHY	A great way to get past a NO is to ask WHY. It has to power to melt some Nos.

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Date	Title	Thought
27-May-26	DAY WE START TO BELIEVE	The day we start to believe in ourselves is the birth of an even greater success.
28-May-26	MESSAGE HAS TO BE TRANSFERRABLE	If your communications are not transferrable, it always limits your influence.
29-May-26	BRING SOMETHING TO THE TABLE	Stop inviting people to your meetings who don't bring anything to the table.
30-May-26	CLEAR AND SPECIFIC	The clear and specific grabs more attention and drives more action in others.
31-May-26	DRIVEN BY AN INNER FORCE	The most successful don't wait for an external drive...they are driven internally.
1-Jun-26	LISTEN WITH THE BIG PICTURE IN MIND	When you keep the big picture in mind, you always make better choices.
2-Jun-26	NEED FOR SELF DETERMINATION	You are at your best when you are in the driver's seat of your life.
3-Jun-26	CHANGE YOURSELF TO CHANGE OTHERS	The fastest way to change others is to start by changing yourself first.
4-Jun-26	ENGINE OF GROWTH IS LEARNING	The engine of growth is from what we learn both on and off the job.
5-Jun-26	CHARACTER DETERMINES TRUST	A person's character is a great predictor of how much you can trust them.
6-Jun-26	PREPARE YOUR PEOPLE FOR SUCCESS	Success is both sustained and enjoyed more when we are prepared for it.
7-Jun-26	ANTICIPATED IS AN OPPORTUNITY	A problem is always an opportunity when we anticipated it and are ready for it.
8-Jun-26	INTERPRETERS OF THE VISION	Everyone in the organization is an interpreter of the vision...what it means to me.
9-Jun-26	PAY ATTENTION TO THE CONTEXT	Context frames the right action...pay attention to the context your boss provides.
10-Jun-26	ENCOURAGE THE DREAMS OF OTHERS	People get motivated by their dreams...so encourage them to action them.
11-Jun-26	SEE EVERYONE AS IMPORTANT	When you see everyone as important, you see the best in everyone too.
12-Jun-26	LISTEN WITH YOUR HEART	Listen with your heart, and you hear far more than what the words provide.
13-Jun-26	IF PEOPLE WON'T CHANGE	There will be people who just won't change...so let them go!
14-Jun-26	MORE THAN INTELLECTUAL	The best messages are more emotional than intellectual...emotion is the fuel.
15-Jun-26	SOFT POWER HAS THE MOST POWER	Telling people want to do always has them taking less ownership of it.
16-Jun-26	IT'S ABOUT WHAT YOU TOLERATE	Whatever you tolerate will continue and even expand. Remember that!
17-Jun-26	SOCIAL CAPITAL = TRUST	Relationships are what makes trust possible. Trust is not an individual thing.
18-Jun-26	EXECUTE YOUR PRIORITIES	Many people can set priorities...but few have the discipline to follow them.
19-Jun-26	DEFINE WHAT WINNING MEANS	Winning at life is more than the score...so take the time to define it for you.
20-Jun-26	BUILD A BASE OF SUPPORT	Everyone can reach higher with the right support behind them.
21-Jun-26	DESIRE IS PRODUCED FROM WITHIN YOU	Desire is an internal drive and can only be shown a spotlight from the outside.

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Date	Title	Thought
22-Jun-26	CERTAINTY IN YOUR MESSAGES	Our messages are accepted faster when we share them with a powerful certainty.
23-Jun-26	WHEN SUGGESTIONS BECOME ORDERS	Suggestions become orders when people hear them from a micro manager.
24-Jun-26	SEE YOU TRYING TO GET BETTER	You often get more help from others when they see you trying to get better.
25-Jun-26	CHOOSE TO OR HAVE TO	If life, your day is made up of things you either choose to do or have to do.
26-Jun-26	ALIGNMENT OF SAY AND DO	Say and do are separate for the unsuccessful. For the successful, they are aligned.
27-Jun-26	CONSISTENT DRIVE/DETERMINATION	It is your consistent drive and determination that will eventually make it happen.
28-Jun-26	BAN THE WORD SHOULD	"I Should" should never be used. The successful always say I "WILL".
29-Jun-26	SHOW HOW TO HELP THEMSELVES	When you help others help themselves, you will help them grow faster too.
30-Jun-26	REFRESH YOUR PERSPECTIVE	New experiences are a great way to refresh your perspective in a boring week.
1-Jul-26	BUY WHAT YOU SELL	You have to believe in what you say in order to influence others on it too.
2-Jul-26	MOMENT IT BECOMES PERSONAL	You suddenly get the energy to make it happen when it becomes personal to you.
3-Jul-26	ENVIRONMENT TO GROW LEADERS	Great leaders grow more leaders and focus on the environment to do it faster.
4-Jul-26	PICKED A BIGGER DREAM	The big difference between people is that some have picked a bigger dream.
5-Jul-26	MAKE THE SITUATION RIGHT	You always encounter problems with other, so do what's needed to make it right.
6-Jul-26	SELF IMPOSED BARRIER	Doubt is something you do to yourself, and you have the power to remove it too.
7-Jul-26	FEEL OF BEING SUPPORTED	When you are supported well, you always take on challenges with more energy.
8-Jul-26	UNDERSTAND YOUR REASONS	When you understand your reasons, you gain the power to go make it happen.
9-Jul-26	SEE PROBLEMS AT DIFFERENT LEVELS	Stronger solutions com when you can see the problems at different levels.
10-Jul-26	SEE IT THROUGH TO A RESULT	Ideas are everywhere, but only the successful see them through to a result.
11-Jul-26	PUT OTHERS FIRST	When you put others first, you are making people around you feel important.
12-Jul-26	KEEP THE POWER OF CHOICE	Choice puts you in the driver's seat of your life. Don't surrender it.
13-Jul-26	DISCOVER IT ALONG THE WAY	The how to the difficult is something you discover only after getting started.
14-Jul-26	EASE WITH YOU PUTS OTHERS AT EASE	When you are comfortable with yourself, you are more comfortable with others.
15-Jul-26	MAKE EMOTIONAL CHOICES	The hardest decisions to make are not intellectual, but emotional.
16-Jul-26	EMPOWERMENT AND CONTROL	The people around you define the balance of empowerment and control.
17-Jul-26	ALIGN IT TO THE CUSTOMER EXPERIENCE	Progress comes faster when you align your focus to the customer experiences.

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Date	Title	Thought
18-Jul-26	SUSTAIN PEOPLE'S ATTENTION	Keep your people's attention, and they think deeper into the problems to solve.
19-Jul-26	DEVELOP A COMMON LANGUAGE	Great company cultures have created a common language to fuel alignment.
20-Jul-26	STICK TO YOUR BELIEFS	Your internal power comes when you stick to your most empowering beliefs.
21-Jul-26	DEAL WITH HUMAN NATURE	Human nature is not always consistent...so deal with it versus avoid it.
22-Jul-26	BROADCAST AND NARROWCAST	Share the vision, but also reinforce the habits that enable you to deliver it.
23-Jul-26	PUT YOUR ENERGY IN FIRST	When you generate the energy, every task seems easier to move forward.
24-Jul-26	POWER OF A SIMPLE FRAMEWORK	Simple frameworks help everyone to understand their role in working within it.
25-Jul-26	IT'S OK TO BE A BEGINNER	Everyone starts a beginner when they are trying anything new for the first time.
26-Jul-26	UNDERSTAND THEIR WORLD	When you understand their world, you then know better how to enter into it.
27-Jul-26	CLARITY CREATES ACCOUNTABILITY	Nobody takes full responsibility on anything they do not understand very clearly.
28-Jul-26	CREATE CALM IN A CRISIS	Every crisis is handled better when the leader remains calm while solving it.
29-Jul-26	ALL KEEPING OUR PROMISES	Successful teams have members who are all keeping their promises to each other.
30-Jul-26	SUCCESS FORGIVES A LOT OF THINGS	Success has a way of enabling people to forget the unpleasant.
31-Jul-26	THINK IN TERMS OF VALUE DELIVERED	When we think in value delivered...we begin to see what is necessary or not.
1-Aug-26	LIFE IS RIGHT WHEN YOU CAN SAY...	You know life is great when you can say "It's fun being me".
2-Aug-26	QUIET YOURSELF TO MOVE FASTER	The successful have far less internal chatter than others. They are doing more!
3-Aug-26	LIKE AN ORCHESTRA CONDUCTOR	You don't have to play every instrument...just motivate the ones who can.
4-Aug-26	CONTRACTS AND TRUST	Trust enables the contracts with others to be much more simple.
5-Aug-26	FOCUS ON MITIGATING THE RISKS	Risks are important to take, so just focus on mitigating them for more success.
6-Aug-26	ACTION MAKES THE DIFFERENCE	Action is the difference maker...between the successful and the unsuccessful.
7-Aug-26	AVOID FALSE SIGNALS	An ability to read signals is what differentiates the best leaders from the rest.
8-Aug-26	WANT THE ILLUSION OF CONTROL	Knowing everything is an illusion of control...as it reducing your thinking time.
9-Aug-26	AVOID NEGATIVE PEOPLE	Life becomes easier when you decide to not allow the negative people into it.
10-Aug-26	MORE TO THE STORY	With any complex situation, there is more to it than you see at first sight.
11-Aug-26	ORDERS ERODES OWNERSHIP	The more orders you give, the less ownership your people take in the outcome.
12-Aug-26	NOT SEDUCED BY COMFORT	Comfort is something very seducing and often reduces what you can achieve.

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Date	Title	Thought
13-Aug-26	HIRE BETTER THAN YOU	You get the best team faster when you focus on hiring people better than you.
14-Aug-26	BE TOLERANT OF CHAOS	Chaos is something you need to put up with if you are going to drive change.
15-Aug-26	WHY NOT NOW!	Most people delay the important more than attack the important. Do it NOW!
16-Aug-26	CLEAR INTENTION GETS ATTENTION	An intention focus you to take more action...and action fuels even more action.
17-Aug-26	GIVE THE IMPOSSIBLE A DEADLINE	The impossible becomes possible when you give it a deadline.
18-Aug-26	EVERY SOLUTION NEEDS A PROBLEM	Too many people come up with solutions without knowing the problem first.
19-Aug-26	BASED ON WHAT YOU WANT	Start taking action based on what you want versus avoiding what you don't want.
20-Aug-26	CHANGE REQUIRES THOUGHT	Change doesn't have an autopilot...it requires thought to make it happen.
21-Aug-26	OTHERS NOT WILLING TO DO	You become more successful when you do what others are not willing to do.
22-Aug-26	GO VERSUS ARE	It's where you are going (a target) that drives you to be the person to achieve it.
23-Aug-26	DESIRE IGNITES YOUR BELIEFS	Desire has a way of adding more fuel to your most powerful beliefs.
24-Aug-26	CHANGE WITH BEHAVIORS, NOT TOOLS	Change is more enable by a change in behavior than a change in tools.
25-Aug-26	BECAUSE THEY ARE SCARED	People don't take risks because they are not capable, but scared.
26-Aug-26	FACE OF THE ORGANIZATION	Your people provide the face of the organization to others...their behaviors.
27-Aug-26	FOCUS ON THE TASK AT HAND	Focus is the ability to do something without thinking of something else.
28-Aug-26	THREE KEY MESSAGES	There's power in threes...so limit your communications to three key messages.
29-Aug-26	THERE CAN BE TOO MUCH CHOICE	People struggle to decide in two situations: Too few or too many choices.
30-Aug-26	WHAT THEY WANT TO BECOME	Potential and what they want to become is your target to motivate others.
31-Aug-26	HELPS YOU GROW TOO	When you invest the time to coach others, you end up growing faster too.
1-Sep-26	IF IT WASN'T FOR YOU	You know you make a difference when you think about "if it wasn't for you...".
2-Sep-26	GUIDE OR CONTROL	Control requires more effort than guiding...but takes more strength to do.
3-Sep-26	REALLY WORK THE ASSUMPTIONS	Many initiatives fail in the assumptions...so work them hard at the beginning.
4-Sep-26	PREPARED FOR THE UNCOMFORTABLE	The best performers invest in the time to be prepared for the uncomfortable.
5-Sep-26	INTEGRITY IS LINKED TO CONSISTENCY	The people with high integrity are often the most consistent people too.
6-Sep-26	FOCUSED IN THE MOMENT	When you give each moment your full attention, you get the most of it too.
7-Sep-26	SHAPE EXPECTATIONS	Everything starts with expectations...so invest time to shape them well.

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Date	Title	Thought
8-Sep-26	PERSONAL CONNECTION MATTERS	Your personal connections enable more value than your intelligence.
9-Sep-26	DELIVER FIRST TO CREATE IT	When you deliver the results you earn a better conversation with your boss
10-Sep-26	KEEP OUR COMMITMENTS	Your reputation is build on how you keep your commitments, both big and small.
11-Sep-26	ELIMINATE A FUTURE REGRET	The best way to eliminate a future regret is to start taking that action now.
12-Sep-26	POWER OF SIMPLE PROCESSES	Complex processes with simple steps to simple processes with complex steps.
13-Sep-26	CONFLICT NEEDS AIRTIME	Conflict grows larger in the absence of communications.
14-Sep-26	AVOID INVESTING IN YOUR PAST	When you keep bring up the past you investing in it versus your future.
15-Sep-26	ADD MORE VALUE	The best way to make a bigger difference is to find more ways to add value.
16-Sep-26	GROW TOWARDS YOUR EXPECTATIONS	Your expectations are setting the target for how your will grow.
17-Sep-26	VIEW ON ADAPTABILITY	Many times it is your own style that is getting in the way of what you want.
18-Sep-26	CREATE YOU OWN ACCOUNTABILITY	You climb higher by making yourself accountable versus your boss doing it.
19-Sep-26	KEEP A COOL HEAD	When you keep a cool head in a crisis, you see solutions much faster.
20-Sep-26	UNDERSTAND AND ACT ON IT	The faster you understand the situation, the faster you can act on it.
21-Sep-26	KEEP OUR VANITY IN CHECK	Vanity is something that makes you feel good, but can also slow you down.
22-Sep-26	MAKE TIME AN INVESTMENT	The best investment decisions are not about money, but about time.
23-Sep-26	BEFORE YOUR REACH THE STARTING LINE	The best performers create their success before the start...their preparation.
24-Sep-26	OUR MINDSET GOING IN	Your mindset (either positive or negative) is what enables your success.
25-Sep-26	SEE WHAT THEY CAN BECOME	You never see their capabilities if you don't delegate to help them grow.
26-Sep-26	FREEDOM TO TAKE RISKS	Your people need the space to think for themselves and take their own risks.
27-Sep-26	NOT RELYING ON YOUR POSITION	Your power is not coming from your position, but from your influence.
28-Sep-26	THINK BEYOND CURRENT BOUNDARIES	Boundaries are everywhere, so stop limiting your thinking to them.
29-Sep-26	ALIGNED WITH YOUR TALENTS	The success you see has to be aligned with your talents to be sustainable.
30-Sep-26	UNDERSTAND KNOWN AND UNKNOWN	Maturity is when you know what you know and what you don't know.
1-Oct-26	VALUES ARE EMBEDDING IN ACTION	Values are not something visible until you see them in action.
2-Oct-26	ALL PEOPLE HAVE POTENTIAL	Everyone in your team has potential...so invest in using it every day.
3-Oct-26	GET IN FRONT OF THE ALIGNMENT	The most successful leaders lead the alignment, not follow someone else.

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Date	Title	Thought
4-Oct-26	ADDRESS THEIR DOUBTS AND FEARS	Help your people with their doubts and fears, and you speed their progress.
5-Oct-26	WHEN TO CREATE A CRISIS	A crisis can be useful in both grabbing attention and changing thinking.
6-Oct-26	INSPIRED TO BECOME WORLD-CLASS	When the inspiration is there to be the best, you start to get the best from you.
7-Oct-26	WHO WOULD YOU FIGHT TO KEEP?	With the company culture you have right now, what would you fight to keep?
8-Oct-26	BETWEEN THOUGHT AND ACHIEVEMENT	The discipline to do what necessary is what's between thought and achievement.
9-Oct-26	STEP 1 FOR BIG CHANGES	With any big change, the first step is to confirm our assumptions...are they right?
10-Oct-26	HOW VALUE JUDGMENTS ARE FORMED	Value judgments are formed in emotion...reinforce the right emotions in others.
11-Oct-26	AVERAGES ARE NOT ACTIONABLE	The average of anything is not an actionable data...get to some specifics.
12-Oct-26	PEOPLE GET IN THEIR OWN WAY	Your biggest interference is never others...but yourself and your own thinking.
13-Oct-26	LEGAL HIGH	The best way to get a legal high is to set a big goal and then achieve it.
14-Oct-26	THOSE WHO SHOULD KNOW BETTER	Your biggest disappointments come from people you thought should know better.
15-Oct-26	YOU POSITION WITH THEIR WORDS	You influence others better when you package your position using their words.
16-Oct-26	IF YOU DON'T KNOW, ASK	Many problems would be avoided if only we asked first when we didn't know.
17-Oct-26	GET INDIVIDUALS TALKING FIRST	Get people talking and they begin to find their own ways to trust each other.
18-Oct-26	CHANGE COMES FROM WITHIN	Change is something that is internally driven, and only externally inspired.
19-Oct-26	ASK ABOUT THE MAIN DRIVERS	If others cannot explain the main drivers, then they are not really driving it.
20-Oct-26	REALIZE IT'S A SHARED PROBLEM	Whenever people realize it's a shared problem...they begin to work as a team.
21-Oct-26	EXPLOIT THE POWER OF THE TEAM	You exploit the power of the team when you get everyone participating.
22-Oct-26	OLD THOUGHTS OR NEW THOUGHTS	The past is full of old thoughts...so the future requires new thoughts to create.
23-Oct-26	VANITY IS A NEGOTIATION TOOL	Vanity is a great tool for influence and negotiation...as it's very personal.
24-Oct-26	LEAD A VISION	You can't manage a vision...it requires an energy to create what's not there yet.
25-Oct-26	CHOICE AND ACTION GO TOGETHER	Great decision makers are proactive...taking immediate action on their decisions.
26-Oct-26	CAN ENHANCE ENTHUSIASM	You are built for relationships, so collaboration can fuel your enthusiasm.
27-Oct-26	MONEY WILL FOLLOW YOU	When you add value to others, money will find you faster.
28-Oct-26	POWER OF COMPELLING QUESTIONS	Compelling questions have the power to show how much you value others.
29-Oct-26	WHEN THE CHOICES ARE BOTH RIGHT	It's an easy choice between good and bad...choose between great and good.

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Date	Title	Thought
30-Oct-26	CREATE THE RIGHT ROLE MODELS	Successful cultures start by creating the right role models for others to copy.
31-Oct-26	OUR INFLUENCE IN RESPONSIBLE WAYS	Influence can be manipulation unless used in responsible ways.
1-Nov-26	QUESTIONS THAT NEED ANSWERED	A great first step in anything is to list the questions that need to be answered.
2-Nov-26	QUIET AT THE RIGHT TIME	The most underrated skill is the ability to be quiet (just listen) at the right time.
3-Nov-26	EVERY RULE NEEDS A ROAD TEST	Never implement a new rule without thinking evaluating it from every angle.
4-Nov-26	QUIET ONE TO HEAR THE OTHER	You have to be quieting the negative voice in order to hear the positive one.
5-Nov-26	EMPLOYEE YOU CAN NEVER FIRE	The employee you can never fire is you, but should. Look at it with fresh eyes.
6-Nov-26	DIVERSE RANGE OF EXPERIENCES	Your experiences are important, as diverse experiences grow judgment faster.
7-Nov-26	UNIQUE SUPPORT THAT'S NEEDED	In very complex project, first think through the unique support you might need.
8-Nov-26	PEOPLE STRUCTURE AND CULTURE	Success starts with the right people in the right seats with the right culture.
9-Nov-26	YOU CAN'T PRAISE ENOUGH	You think you do enough...but praise in different ways needs to be a constant.
10-Nov-26	ALWAYS HAVE A PEOPLE DIMENSION	Every problem has a major people dimension that you often overlook.
11-Nov-26	THINK, FEEL AND ACT	The target for successful communicators is to get others to think, feel and act.
12-Nov-26	RISE TO THE LEVEL OF RELATIONSHIPS	You will rise to the quality level of the relationships around you.
13-Nov-26	NEVER LET AN IDEA ESCAPE	When you let an idea escape, you could be closing the door to a fantastic future.
14-Nov-26	NEED TO GROW AT A FASTER PACE	When a leader stops growing, the whole organization stops growing as well.
15-Nov-26	UPWARDS AS WELL AS DOWNWARDS	Leadership is not just downwards, but upwards and across.
16-Nov-26	WAY OF MAKING IT HAPPEN	Skills are important, but not everything. It's having a way to make it happen.
17-Nov-26	CAN'T ASK THE FINAL QUESTION	Ask questions to customers and understand what they want but don't know yet.
18-Nov-26	UNDERSTAND PEOPLE'S DIGNITY	Everyone wants to feel important...never belittle a person in another's presence.
19-Nov-26	IT'S LIKE SPINNING PLATES	Too many priorities is just like spinning plates, and eventually one will fall/break.
20-Nov-26	GUARD YOUR CREDIBILITY WITH CARE	Credibility is an enabler for people to trust and support you in difficult times.
21-Nov-26	CHANGE CREATES ENERGY	Change has the power to create energy in everyone if the WHY is explained.
22-Nov-26	DRAW UPON SOMETHING	You gain confidence when you use the success of others areas in your solutions
23-Nov-26	BEST PEOPLE WITH DEDICATED TIME	When your best people have the dedicated time, they will amaze you.
24-Nov-26	WHEN INSTINCTS TELL YOU TO SAY NO	Trust your instincts when you don't have all the data available to you.

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Date	Title	Thought
25-Nov-26	WIN TRUST AND CONFIDENCE	When you win their trust and confidence, they follow you without the facts.
26-Nov-26	RATIONALIZE RATHER THAN RATIONAL	Rationalizing is never rational...it is always more emotional than it needs to be.
27-Nov-26	KILLING THEIR OWN PROJECT	You see a leader's strength when they kill their own project that's not delivering.
28-Nov-26	FILL IN THE GAPS	Great leaders can see and fill in the gaps of their people's thinking.
29-Nov-26	UNKNOWN CAN OUTWEIGH KNOWN	Most of your decisions have more unknowns than knowns. Don't wait.
30-Nov-26	WISHED YOU DID IT EARLIER	With every people problem, you end up wishing you took action earlier.
1-Dec-26	NEGOTIATE TO IMPLEMENT	Negotiations are not only about the deal...but having the deal implemented.
2-Dec-26	PUT IT IN THE RIGHT CONTEXT	Problems get bigger when people have a different context to the action they take.
3-Dec-26	CHANGE AT AN ACCELERATING PACE	Change is accelerating, so everyone needs to grow faster to meet the new pace.
4-Dec-26	WHAT MAKES YOUR BOSS LOOK GOOD?	Whatever makes your boss look good is something you need to do more of.
5-Dec-26	FIT IS IMPORTANT	Culture fit is important because success in any initiative is a team sport.
6-Dec-26	WANT TO MAKE AN IMPACT	Hire people who want to make an impact versus only do what they love.
7-Dec-26	PROBLEM PEOPLE ARE A TEAM SPORT	Problem people don't like to create problems by themselves. They recruit.
8-Dec-26	WANT TO PROVE YOUR WORTH	You prove your worth by not waiting for your boss to tell you what to do.
9-Dec-26	DREAMS AND FEARS	You make progress when your dreams are more powerful than your fears.
10-Dec-26	GOOD AT JUDGING OTHERS	When you are good at judging others, you will always create a powerful team.
11-Dec-26	TRANSFERS TO THE CUSTOMER	The attitude of your employees will always transfer to the customer.
12-Dec-26	COMMITMENT THEY CAN'T DELIVER	When you negotiate too hard, you end up with a commitment they can't deliver.
13-Dec-26	MAKE AN IMPRESSION ON OTHERS	The strongest impressions are not through words but from your actions.
14-Dec-26	SEE HOW YOUR PEOPLE THINK	If you ask more questions, you get to learn more about how your people think.
15-Dec-26	BLAME OTHERS AND LOSE RESPECT	You lose respect fast when you begin blaming others for your own problems.
16-Dec-26	EDUCATE YOUR PEOPLE TO	Leadership is about education...helping your people do what's expected of them.
17-Dec-26	QUESTION YOUR CURRENT BELIEFS	For most people, beliefs and not skills are what is holding them back.
18-Dec-26	HELP THOSE WHO HELP THEMSELVES	Put the effort in first and others view it as a good investment to help you.
19-Dec-26	EVERY NEW IDEA GENERATES CONFLICT	New ideas always impacts people in both positive and negative ways.
20-Dec-26	EVERY NO NEEDS A WHY	Whenever you hear a no the right response is WHY?

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Date	Title	Thought
21-Dec-26	SURVIVE OR THRIVE	You are either surviving or thriving...and it starts with whether you have a goal.
22-Dec-26	RESPOND TO THE LEVEL OF CONFIDENCE	People respond to you based on the level of confidence they have in you.
23-Dec-26	PROBLEM OF COMPROMISE EARLY ON	Compromise is not something that should go into your thinking first.
24-Dec-26	REALITY IS A PERCEPTION	Reality is a perception. An expanded perception links to other's perceptions.
25-Dec-26	DO IT RIGHT OR DON'T DO IT AT ALL	It's about doing it to the best of your abilities...or not doing it at all.
26-Dec-26	HEART IS IN THE RIGHT PLACE	People can have their heart in the right place, but not engaging their brain!
27-Dec-26	FEAR OF THE PAIN OR THE UNKNOWN	Very often the unknown feels more painful than the current pain we experience.
28-Dec-26	STEP FROM ACTION TO REFLECTION	You cannot give yourself advice to do better without stopping to listen to yourself.
29-Dec-26	EVERYONE BRINGING THEIR A GAME	When everyone is doing their best, the team always performs better.
30-Dec-26	SEQUENCE OF EXPERIENCES	Expand your experiences and you give yourself more opportunities to learn.
31-Dec-26	GO BEYOND THE POSTER	Posters are often a starting point...you need to take it further.
1-Jan-27	IDEA WITH A PLACE TO GO	Ideas are only useful if they are solving meaning problems.
2-Jan-27	WE SEE FROM WHERE WE ARE	Unless you have a goal that changes your view, you see from where you are now.
3-Jan-27	IT'S HIDDEN BELOW THE SURFACE	Very often the key to solving big problems is hidden below the symptoms.
4-Jan-27	POSITIVE OR NEGATIVE CONTRIBUTION	Keep people in meetings focused on moving the conversation forward.
5-Jan-27	IF MEETINGS ARE BORING...	Boring meetings are either driven by the leader or the wrong people invited.
6-Jan-27	MAKE SENSE OF WHAT HITS US	There is power in being able to evaluate each situation as quickly as you can.
7-Jan-27	CHANGE AND ADAPTABILITY	The world is changing at a faster rate making adaptability even more important.
8-Jan-27	VALUE DIFFERENCES	When you value the differences in others you learn more about yourself too.
9-Jan-27	RIGHT PEOPLE IN THE RIGHT SEATS	With the right people in the right places your team can accomplish more.
10-Jan-27	NOT AFRAID OF BEING JUDGED	If you are afraid to be judged, you won't get the feedback to grow fast enough.
11-Jan-27	IT HAS TO BE RELEVANT	For others to support you in a big way, it also has to be relevant to them too.
12-Jan-27	ELIMINATE THAT NAGGING DOUBT	When you eliminate doubt, you enable your talents to be used to their fullest.
13-Jan-27	MAKE IT EASY TO GET STARTED	Getting started is always the tough part, so create ways to make it easier to start.
14-Jan-27	GET INCREASINGLY CLEAR	The more clarity you gain, the more you focus your actions (with better results).
15-Jan-27	SUPPORT THE SUCCESS OF YOUR BOSS	Rise faster in any organization by helping your boss become successful faster.

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Date	Title	Thought
16-Jan-27	GIVE HOPE TO OTHERS	Hope is an enabler of the right belief, and the right belief inspires more action.
17-Jan-27	GET OUT OF TALKING WITH YOU	Influence soars when people think they always gain from talking with you.
18-Jan-27	GIVE IN CAN BECOME A HABIT	Anything repeated can become a habit, and that includes giving in to others.
19-Jan-27	EVERYTHING HAS A BALANCE	There is a balance in everything that helps you to be your consistent best.
20-Jan-27	UPON THE EXPERIENCE OF OTHERS	You can't grow faster enough by yourself. You need the experiences of others.
21-Jan-27	IT'S A LEAP OF FAITH	Every impossibility is a leap of faith...and that is what makes it possible.
22-Jan-27	TALK ABOUT THE RIGHT THINGS	You people perceive as important whatever you consistently talk about.
23-Jan-27	SEE COMPLETE PICTURE	Sometimes you need to step back a bit to see the bigger picture of the issue.
24-Jan-27	UNDERSTAND THE RANGE OF RISK	Risks usually don't travel alone, so invest in understanding the range of risk.
25-Jan-27	STYLE THAT REPRESENTS YOU	You feel more comfortable in your own skin when your style is from who you are.
26-Jan-27	POSITIVE AND NEGATIVE OF FILTERS	Everyone uses filters, some negative and some a positive. Maintain the positive.
27-Jan-27	IMPROVE EXECUTION OF PROCESSES	Strong values are one of the best ways to improve the processes in a company.
28-Jan-27	RESPOND VERSUS REACT	Respond to situations by preparing yourself in advance to handle it.
29-Jan-27	GIVE CONTROL TO GET CONTROL	You gain more control by giving control versus trying to extend the control.
30-Jan-27	LAUGHING AT OURSELVES FIRST	When you can laugh at yourself first, the whole laughs with versus against you.
31-Jan-27	WHEN THE SPOTLIGHT IS OFF	Character is the ability to act the same even when the spotlight is off.
1-Feb-27	EITHER POWER OR LIMIT US	Expectations can either power us or limit us depending how you view them.
2-Feb-27	BACKUP PLANS REDUCE STRESS	Having a backup plan gives you the emotional strength to take more risks.
3-Feb-27	INTELLIGENT CHANCE	The best risks are very well thought through before you take them.
4-Feb-27	ONE PERSON CANNOT DO IT ALONE	You have never seen a loner with a long-term success.
5-Feb-27	LEARNED FROM EVERYONE ELSE	Everything you achieve is enabled from something you learned from others.
6-Feb-27	ONE SMALL INSIGHT AWAY	A breakthrough is simply a small insight that opened the door to everything else.
7-Feb-27	KNOW EXACTLY WHO THEY ARE	The successful maintain success by knowing exactly who they are and need to be.
8-Feb-27	CREATE A CULTURE OF SHARING	When your people share more, they are enabling each other to deliver more too.
9-Feb-27	PROVIDE THE DIRECTION THEY NEED	Every team needs a direction to be able to work at their best
10-Feb-27	KEEP NEGATIVE THOUGHTS OUT	Keep negative thoughts out and you leave more room for the positive ones.

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Date	Title	Thought
11-Feb-27	HOPING DOESN'T MAKE IT HAPPEN	Hope is positive, but action is the only way you can make things happen.
12-Feb-27	CONTROL EXISTS IN THE PRESENT	Control exists in the present moment...not in the past or the future.
13-Feb-27	CONFIDENCE CAN NEGATE FEAR	Confidence is something that can control fear when it appears.
14-Feb-27	BOTH DESERVED AND UNDESERVED	Feedback can be either deserved or underserved, and there's learning in both.
15-Feb-27	FOUNDATION DETERMINES HEIGHT	The foundation of a building determines its height. The same with people.
16-Feb-27	COMPLAINING MOVES US BACKWARDS	Complaining is not a positive or forward emotion. It takes us backward.
17-Feb-27	IT MATTERS WHERE YOU ARE GOING	Where you are going is more important than just being busy.
18-Feb-27	CLARITY AND CONSISTENCY	Successful leaders are both clear and consistent in their key messages.
19-Feb-27	RECOGNIZE THE BENEFITS OF SPEED	Speed is a target that helps you identify the unimportant and waste in processes.
20-Feb-27	REVEALED UNDER PRESSURE	Potential is not revealed when you are comfortable, but when under pressure.
21-Feb-27	POSITIVE RATIONALIZATION - GRATITUDE	Rationalization can be positive if you are being grateful for what you have.
22-Feb-27	DO IT RIGHT OR DO IT OVER	Seems to always be enough time to do it over versus do it right in the first place.
23-Feb-27	GET PAST THE FIRST ANSWER	Many times the first answer is not the most thought through.
24-Feb-27	WORK AS HARD TO STAY ON TOP	People work as hard to stay on top as they worked to get there.
25-Feb-27	MAKE THE BEST OF WHAT HAPPENS	It doesn't go the way you want all the time...but make the best of what happens.
26-Feb-27	DEFINE A SUCCESSFUL LIFE	A successful life is all about achieving what you want and enjoying the trip.
27-Feb-27	OPPORTUNITY TO HELP	Successful leaders look at it as an opportunity to help their people grow.
28-Feb-27	ACT INTO A NEW WAY OF THINKING	Very often you can trigger a new thinking by taking repeated action first.
1-Mar-27	OPPORTUNITY TO SHARE THEIR IDEAS	Everyone has good ideas, so give your people the opportunities to share them.
2-Mar-27	PUT YOURSELF IN THEIR PLACE	Have empathy for others and you begin to see more ways to influence them.
3-Mar-27	SIMPLE CANNOT BE COMPLETE	A good vision is simple, and often not complete. It must be memorable first.
4-Mar-27	ENOUGH CONFIDENCE TO TRY	Focus on building your confidence to the level when you will always try.
5-Mar-27	FRAMED WITH GRATITUDE	Everything in life looks better when we frame the experience with gratitude.
6-Mar-27	HAVE THE RIGHT PROBLEMS	Everyone has problems, and the right problems are there for us to grow faster.
7-Mar-27	EXCUSES DIG YOU INTO A HOLE	Excuses never move you forward, and negatively impact your character too.
8-Mar-27	BETTER MOTIVATOR THAN FEAR	Instilling pride in your people is a better and longer lasting motivator than fear.

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Date	Title	Thought
9-Mar-27	WE HAVE A REALITY PROBLEM	When problems keep recurring, the team seems to be avoiding reality.
10-Mar-27	WITHIN EVERY CONVERSATION	Very good leaders are creatively inserting the WHY into every conversation.
11-Mar-27	OK, EVEN WHEN IT'S NOT	The people with the best attitude find a way to make it OK even when it is not.
12-Mar-27	GIVE CENTER STAGE TO YOUR PEOPLE	The real star in a successful team is not the leader, but their key people.
13-Mar-27	WITH A WIDE VIEW	In understanding your options, always take a wide view to see more solutions.
14-Mar-27	I WOULD BE DISAPPOINTED IF...	If you didn't accomplish "this", you would be disappointed at the end of the year.
15-Mar-27	REASONS TO NOTICE YOU	You get noticed when you are adding more value to others in a big way.
16-Mar-27	PLAY SMART VERSUS PLAY SAFE	Safe is not a smart way to work, as the world rewards the smart risk takers .
17-Mar-27	SUCCEED WITH DIFFICULT PEOPLE	You don't influence difficult people by avoiding the action you need to take.
18-Mar-27	RELEASE OR CONTROL	When you find a way to release authority you won't have to control as much.
19-Mar-27	PUT OTHERS AHEAD OF OURSELVES	You can't gain full support of others and still put yourself in front of their needs.
20-Mar-27	BRINGS OUT THE BEST IN YOU	Surround yourself with the right people and they will bring out the best in you.
21-Mar-27	EMOTION IS ALWAYS PLAYING A ROLE	Within every key initiative, the emotions in your people are key to the success.
22-Mar-27	MORE THAN THE CURRENT MOMENT	A leader's life is more than just the current moment...always thinking ahead.
23-Mar-27	IMPROVE YOU VERSUS COMPARE YOU	The successful focus more on improving versus comparing themselves.
24-Mar-27	YOUR CASCADING FOCUS	Your focus cascaded to the whole organization is key to your leadership success.
25-Mar-27	USE PEOPLE'S TIME WISELY	You will never build a strong team around you by wasting their time.
26-Mar-27	MAKE IT RELEVANT TO OTHERS	Make it personally relevant to others, and you always gain more of their support.
27-Mar-27	RUN WITH THE ADVICE YOU GET	Advice is only helpful if you take action on it...and usually right away.
28-Mar-27	PAY THE SHORT-TERM PRICE	Do what is necessary NOW, in order to enjoy the results from it in the future.
29-Mar-27	WORSE THAN ZERO COMMITMENT	Sometimes, half commitment from your people is worse than zero commitment.
30-Mar-27	TURN COMPLEXITY INTO SIMPLICITY	The best leaders have a way of turning complex ideas simple to take more action.
31-Mar-27	GROW INFLUENCERS	Grow influencing skills in your people to extend your own influence further.
1-Apr-27	SELL THEM ON THEMSELVES	When your people buy into their own abilities, you see them using more of them.
2-Apr-27	BIGGEST CONSTRAINT IS YOU	Your own beliefs constrain you more than anyone else will ever constrain you.
3-Apr-27	WHEN YOUR HEART IS IN IT	Check if your heart is in it first...build the emotion in order to do the job better.

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Date	Title	Thought
4-Apr-27	EMBRACE IT OR HIDE FROM IT	With everything in life, you are either embracing it or hiding it from it.
5-Apr-27	GIVES MEANING IN LIFE	Passion is necessary in order to bring some meaning to what you do every day.
6-Apr-27	CREATE YOUR OWN OPPORTUNITIES	Don't wait for other people...you are the person most interested in your success.
7-Apr-27	DELEGATE WHAT YOU ENJOY	If you don't delegate what you enjoy, you are disappointing your best people.
8-Apr-27	CHANGE WHAT IS POSSIBLE	What you focus on to change is important. Change the doable with a big impact.
9-Apr-27	POSITIVE PULL OR NEGATIVE PUSH	Negative push is fear, and doesn't last. Positive pull is pride and lasts longer.
10-Apr-27	SEE THE WORLD IN A DIFFERENT WAY	When you begin the see the world in a different way, you see more opportunities.
11-Apr-27	ENCOURAGE A FREE DISCUSSION	The more free your team discussions, the more creative ideas you will see.
12-Apr-27	EXCITED ABOUT SOMETHING	You have a big problem when you are not excited about anything!
13-Apr-27	TRUSTWORTHY IS NOT BEING FLAWLESS	Nobody is perfect, and it is how to respond to others with your flaws that count.
14-Apr-27	ENJOY THE SUCCESS OF OTHERS	You cannot be very successful without also enjoying the success of others too.
15-Apr-27	HOW YOU SEE THE WORLD	You can only see what you are looking for...so keep an open mind and wide eyes.
16-Apr-27	DRIVER'S SEAT OF YOUR DECISIONS	Gather as much support around you, but keep responsibility for your decisions.
17-Apr-27	STRENGTHENED THROUGH OTHERS	You can address your weaknesses faster by bringing the right people around you.
18-Apr-27	VISIBILITY BRINGS ABOUT MORE FORCES	Visibility is a great way of bringing everyone personal reputations into play.
19-Apr-27	WHEN OPPORTUNITIES BECOME VISIBLE	When the opportunities are visible to proactive people, action always happens.
20-Apr-27	YOUR DEFINITION OF URGENT	What you determine as urgent is show everyone your focus and maturity.
21-Apr-27	PACKAGE YOUR MEETINGS FOR SUCCESS	Successful meetings involve the right people focused on a clear outcome.
22-Apr-27	KNOCKED DOWN, BUT NOT OUT	Everyone gets knocked down...with the successful never making it permanent.
23-Apr-27	AS OTHERS CAN MEAN BEING AVERAGE	If you do as everyone is doing, by default you are then just average.
24-Apr-27	CONFRONT THOSE EMOTIONS HEAD ON	Emotions left lingering are often moving in a negative versus a positive direction.
25-Apr-27	IDEAS ARE A CURRENCY	Ideas are sort of a currency, with the world paying you more for the best ones.
26-Apr-27	NEED TO WANT TO BE DIFFERENT	If you don't want to be different, you will find an excuse to do the necessary.
27-Apr-27	FIRST AND THE LAST FIVE MINUTES	Pack emotion into the first and last five minutes of all your meetings.
28-Apr-27	PLACE YOUR PEOPLE GO FIRST	Your best people will see the opportunity in every problem. The worst!
29-Apr-27	SOMETHING AWAY FROM WORK	What you do away from work is clearing your head and bringing ideas to work.

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Date	Title	Thought
30-Apr-27	TRUST YOUR OWN JUDGMENT	Difficult to trust another's judgment when you don't trust your own judgment.
1-May-27	THEY HAVE TO CARE	If your people don't care, they just won't put the time and energy in to do it right.
2-May-27	LOCK DETERMINES THE KEY	Unless you understand the problem, you will never know the right solution to it.
3-May-27	EXPERIENCE AIMED AT THE HEART	Stories and examples provide experiences to others that aims at their heart.
4-May-27	LEAD WHEN THE NEED ARISES	Leaders know that there are key moments when their team need them the most.
5-May-27	OWN UP BEFORE OTHERS COMPLAIN	People with a strong character own up to their mistakes before others see them.
6-May-27	CHANGE YOUR RESPONSE TO CHANGE	If you don't look at change as positive, you will never grow fast enough.
7-May-27	CAPACITY TO FORGIVE FREELY	Forgiveness is not a weakness. It needs a strength to do it and move forward.
8-May-27	EVERYONE HAS SOME AN AGENDA	Having an agenda is viewed as something negative...but everyone has priorities.
9-May-27	WHAT IF YOU MAKE IT OPTIONAL?	What you make optional in your team shows the strength of your team too.
10-May-27	MAKE PEOPLE A PRIORITY	The fastest way to your goals is through your people...not through your intellect.
11-May-27	THINK BEYOND YOUR COMFORT ZONE	Great success never lies within your comfort zone, so spend more time outside it.
12-May-27	STAND FOR SOMETHING DIFFERENT	Your influence needs to always grow in order to get buy in to what's different.
13-May-27	I'M SUCCESSFUL IN SPITE OF	Even the successful have traits that are not always positive...and always work on.
14-May-27	GUIDED BY A VISION	Your constant companion in everything you do is your vision.
15-May-27	SUCCESS IS IN THE DETAILS	To make the biggest impact in anything, the key details just have to be right.
16-May-27	FEAR IS THE ROOT OF MANY PROBLEMS	Fear when left unchecked is often the root of your biggest problems/challenges.
17-May-27	FROM A LACK OF PREPARATION	You make too many mental errors when you haven't done your preparation.
18-May-27	DRIVE CONSTANT CHANGE	Change is not something occasional...it needs to be a constant in every team.
19-May-27	PREPARE AND GIVE THE BEST YOU CAN	You are the most disappointed when you haven't given it your best effort.
20-May-27	REINFORCE THE BEHAVIOR YOU WANT	As a leader, you get the behaviors you reinforce in the people within your team.
21-May-27	HOW YOU WANT TO BE REMEMBERED	Think how you want to be remembered, and it will drive you to be a better you.
22-May-27	SOMETHING YOU LIKE DOING	Something you like doing could be the thing that is stopping you from growing.
23-May-27	SHARE BEFORE INFLUENCE	What information you share can expand mindsets to listen more to what you say.
24-May-27	DEFER JUDGMENT	You can be too quick to judgment and not hear what you really need to hear.
25-May-27	SOMETHING OTHER THAN YOURSELF	When a goal has a big impact for others, you gain more drive to make it happen.

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Date	Title	Thought
26-May-27	DETERMINED TO DO YOUR BEST	You will achieve more in life when you are determined to always do your best.
27-May-27	CHARACTER ENABLES TRUST	A great character is one of the best enablers of building trust with others.
28-May-27	FOCUSED ON THE RIGHT PROBLEM	Every organization has many problems; focus your people on the most important.
29-May-27	NO RETURN WITHOUT AN INVESTMENT	If you want to see big returns, be prepared to invest more of yourself.
30-May-27	INFLUENCE AND AUTHORITY	Influence and authority are not the same. Authority is more limited in its power.
31-May-27	IDEAL ORGANIZATION CULTURE	Do you have a vision for idea culture for your organization? If not, you need one.
1-Jun-27	RESPONSIBILITY IN ANY CIRCUMSTANCE	Maturity is the ability to take responsibility in any circumstance you encounter.
2-Jun-27	SEND A SIGNAL THAT IT'S IMPORTANT	Look for all types of ways to signal to your people what is most important.
3-Jun-27	DEFINE YOUR POWER	Power is never fully used until it is define and leverage in all possible ways.
4-Jun-27	UNTHINKABLE TO REALITY	The visionaries can turn what is impossible (unthinkable) into reality.
5-Jun-27	CREATE YOUR DEFENSES	The successful create defenses so the urgent doesn't overtake the important.
6-Jun-27	GO FOR THE BEST PEOPLE POSSIBLE	Your success depends on you having the best people possible around you.
7-Jun-27	MINISTER OF LEADERSHIP PRACTICE	In everyone organization, the top person is really the chief role model for others.
8-Jun-27	UNDERSTAND YOUR UNIQUENESS	When you understand and use your uniqueness every day...life becomes great.
9-Jun-27	LEARN AND LIFE HAS NO LIMITS	The more you learn, the more you will never place limits on what you can do.
10-Jun-27	MOST IMPORTANT DECISION	For every person, your most important decision is deciding the important.
11-Jun-27	FROM THAT'S INTERESTING TO ACTION	When you hear yourself say that's interesting, determine how you would use it.
12-Jun-27	SAY NO MORE	If you already know it...then why are you not doing it! Start taking action.
13-Jun-27	OPPORTUNITY TO CONTRIBUTE	Every leader with long-term success loves the opportunities to contribute.
14-Jun-27	THINK ABOUT IT FROM THE OUTSIDE	When looking at internal problems, ask yourself what your customer would think.
15-Jun-27	EXPERIENCE DRIVEN INNOVATION	Innovation becomes easier when you have people with diverse experiences.
16-Jun-27	LISTEN TO HEAR THE REAL ANSWERS	It is often not the first answer that is telling everything you need to know.
17-Jun-27	IS IT RESOLVABLE OR NOT?	Some issues are not resolvable or not possible to resolve given the personalities.
18-Jun-27	CLARITY ON WHERE YOU ARE GOING	When you are clear on the direction, all decisions on priorities are much easier.
19-Jun-27	CONFIDENCE TO MAKE A DIFFERENCE	The difference you can make is equal to the size of your confidence to do it.
20-Jun-27	YOUR DECISION CRITERIA	Success in making complex decisions comes from with the right criteria first.

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Date	Title	Thought
21-Jun-27	SALES IS A LOT ABOUT FAILURE	Sales success is more about not letting failure take your eye off of your success.
22-Jun-27	BRING IT TO THE TABLE	Strong leaders are not afraid to bring difficult conversations into the team.
23-Jun-27	TOUGH BEFORE BEING SOFT	You can't grow strong individuals by being compassionate with demanding too.
24-Jun-27	CREATE AN INSPIRING PURPOSE	A inspiring purpose is like a magnet...gathering everyone's attention and action.
25-Jun-27	ACT OUT OF THE BOX	Thinking out of the box is a start. Acting out of the box is the real difference.
26-Jun-27	ACHIEVE TO YOUR OWN STANDARDS	Setting/achieving to your own high standards gains more influence with others.
27-Jun-27	GIVE THE IDEAS LIGHT	When you give visibility to your people ideas, they take more ownership of them.
28-Jun-27	CARE ABOUT THEM AS PEOPLE	Your people are more than resources...they are people and make it personal.
29-Jun-27	KNOW GREAT WHEN THEY SEE IT	A great trait is knowing great people when you see them. Be a talent finder.
30-Jun-27	HIRE PEOPLE BETTER THAN YOU	You will never need to micro manage people that are better than you.
1-Jul-27	TO IMPROVE PERFORMANCE - GO HOME	If you are always there to provide the easy answer, they never will find their own.
2-Jul-27	BEING PART OF THE SOLUTION	Gain more influence if everyone sees you part of the solution versus the problem.
3-Jul-27	HABIT OF PRACTICE	Practice is what preparation is all about. Make practice a habit to perform better.
4-Jul-27	DECISION REQUIRES ACTION	Decisions are only valuable when they are implemented with action.
5-Jul-27	SELF YOU CAN LIVE WITH	You need to behave consistent with your core values or you can never be happy.
6-Jul-27	LIVE IN AN EXPANDING WORLD	Life is more interesting when you are always meeting new and different people.
7-Jul-27	PATTERN OF SUCCESS OR FAILURE	Everyone's behavior falls into patterns...either successful or unsuccessful ones.
8-Jul-27	PASSION FUELED BY A PURPOSE	The strongest passions are fueled by a purpose beyond thinking of yourself.
9-Jul-27	LEADER YOU CAN TRUST	When you trust your leader, you have the faith to follow into unknown areas.
10-Jul-27	WE AVOID THE FEELING	People avoid action, but really avoid the feel that the action could produce.
11-Jul-27	RESPONSIBILITY FOR YOUR GROWTH	You should never surrender the leadership of your own growth to others.
12-Jul-27	BALANCE OF WHAT AND HOW	Balance the focus on the results (what) and the behaviors (how) that create it.
13-Jul-27	QUICK WINS, BUT THE RIGHT WINS	Quick wins create momentum...the right ones build a foundation for bigger ones.
14-Jul-27	MINDSET CHANGE IS AN ONGOING TASK	Your mindset change is a continuous important. Grow it to see more growth.
15-Jul-27	LIVE INSIDE TO LIVE OUTSIDE	The more you can lead your thinking, the more you can lead a fuller life.
16-Jul-27	MULTIPLE ROUTES TO GETTING IT RIGHT	There are more than one right answers...and allow your team to find them.

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Date	Title	Thought
17-Jul-27	BE-CAUSE	Be the cause and you will attract the right people around you to make it happen.
18-Jul-27	CULTURE IS SOMETHING THAT EVOLVES	Culture is not a constant, requires constant focus to evolve in the right direction.
19-Jul-27	GREATEST RISK IS BEING CONSERVATIVE	Being too conservative is often the greatest risk to any organization.
20-Jul-27	CHANGE THE GAME	In life, you sometimes have to play the game first in order to change the game.
21-Jul-27	YOU CAN'T EXPECT TO DO EVERYTHING	Expect to do everything is a sure way to limit your impact on those around you.
22-Jul-27	SEE YOURSELF BEHAVING DIFFERENTLY	Create a picture for yourself behaving the way you would like to.
23-Jul-27	EVERYONE IS A TALENT	In every person is a unique talent that makes them special.
24-Jul-27	GET PAST THE REALITY OF TODAY	Every day brings challenges we didn't expect. Look past them to the future.
25-Jul-27	ACT ON WHAT YOU BELIEVE IN	When you believe in what you are doing...you put more of you into it.
26-Jul-27	USE THE ROLLING WHY	The WHY in the vision should be rolled into everything the organizations does.
27-Jul-27	SEE POSSIBILITIES AND TAKE ACTION	Success is being open to the possibilities and willing to take action on them.
28-Jul-27	DELIVER THE BEST YOU CAN	Deliver to the best of your abilities, and you will stretch those abilities every day.
29-Jul-27	THINK IN NEW AND DIFFERENT WAYS	Keep new and different in mind and you make every day an adventure.
30-Jul-27	WIN WITH HUMILITY	The biggest win are built on a foundation of humility...it's our success.
31-Jul-27	PLANT THE SEEDS OF SUCCESS	The seeds of success always includes a wrapping of the WHY behind the effort.
1-Aug-27	YOU HAVE TO KNOW YOUR PEOPLE	Unless you know your people, you will never find ways to use all of their talents.
2-Aug-27	YOU EITHER WANT IT OR NOT	When you don't want it, you will have to generate the energy each day to do it.
3-Aug-27	FIND THE EXPERIENCE IN EVERYTHING	There is an experience in everything we do...a learning experience.
4-Aug-27	THEY THINK IN STORIES	People relate more to stories than information or data. Tell more stories.
5-Aug-27	MAKE PEOPLE AT EASE WITH HUMOR	Humor has a way of taking the heat out of any conflict.
6-Aug-27	EVERYONE WILL DISAPPOINT YOU	You can let disappointments stop you from interacting and getting the job done.
7-Aug-27	OUT SMILE OTHERS	A smile is a great way to engage others to both listen and engage with you more.
8-Aug-27	COMMON SENSE IN UNCOMMON WAYS	A creative use of common sense is a great way to engage others in your initiative.
9-Aug-27	WHAT'S NORMAL IS CHANGE	You see a very successful culture when they view change as normal.
10-Aug-27	TAKE AN INVENTORY OF YOURSELF	It is your combination of talents that enable you to make your unique impact.
11-Aug-27	KEEP IT IN PERSPECTIVE	Usually something bad happens when we begin to lose our perspective.

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Date	Title	Thought
12-Aug-27	CREATE A TRACK RECORD	When you create a track record of results, you gain more flexibility on the how.
13-Aug-27	TRUST YOUR INSTINCTS	You might not have the time to get all the data, and you must trust your instincts.
14-Aug-27	LISTEN FOR INTEGRITY	Listen for the consistency in people's words and actions to see their integrity.
15-Aug-27	BEST INTERESTS OF BOTH	Influence is within the interests of both you. Manipulation...only yours.
16-Aug-27	TAKE THE RIGHT RISKS	The most successful are also the best at evaluating the right risk to take.
17-Aug-27	PEER PRESSURE AND COLLABORATION	Every successful team has members who feel they cannot let each other down.
18-Aug-27	UPGRADE THE PERCEPTION	Sometimes, a team needs to upgrade the perception of what they can achieve.
19-Aug-27	SERIOUS FOR THE LONG-TERM	When serious, you look to the long-term and not let small minds impact you.
20-Aug-27	EARN YOUR LUCK	Luck is something that comes from your preparation and participation...the work.
21-Aug-27	OUR ONLY LIMITATION	The only limitation you have is within you...your own thinking and beliefs.
22-Aug-27	HISTORY CAN REMEMBER YOU FOREVER	Everyone leaves a legacy...with some more memorable than others.
23-Aug-27	HIRE TRUE BELIEVERS	Hire people who believe in the vision, as you can always train for more skills.
24-Aug-27	INTERESTING TO SPEND TIME WITH	Interesting to spend time with and others seek you versus needing to seek others.
25-Aug-27	BELIEVE IT WAS THEIR IDEA	Your people will take more ownership when they believe it was their ideas.
26-Aug-27	EMPOWERMENT AND RESPONSIBILITY	You need people taking responsibility before you can ever empower them.
27-Aug-27	INFORMATION BRINGS PEOPLE CLOSER	Information helps people to see more connections between their roles.
28-Aug-27	DEPOSIT YOUR BELIEF IN OTHERS	Leaders are constantly making deposits...the belief in the vision in everyone.
29-Aug-27	LIMIT TO THE WORD COMPULSORY	When you make something compulsory, you have just set a limit on performance.
30-Aug-27	ENTHUSIASM FOR YOUR ROLE	The level of enthusiasm in your role determines the influence your role will have.
31-Aug-27	CONSISTENT PRACTICE OVER TIME	Top performance was born in the daily consistent practice of the skills.
1-Sep-27	INTUITION WITH RIGHT INFORMATION	Your intuition armed with the right information is a power decision tool.
2-Sep-27	LIVE YOUR LIFE AT CAUSE	When you have a WHY behind your life, every day starts off with lots of energy.
3-Sep-27	ON THE SPOT CREATIVITY	Being able to trigger your creativity quickly is a strong asset for your reputation.
4-Sep-27	SPONGES OR ROCKS	Be a sponge and take the learning out of every experience throughout the day.
5-Sep-27	DEPTH OF THINKING ON THE PROBLEM	Invest the needed level of thinking in order to see more productive solutions.
6-Sep-27	WHAT'S BEST FOR THE PEOPLE	What's best for your people might not be the best for you right now.

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Date	Title	Thought
7-Sep-27	LIVE OUTSIDE OURSELVES	Live for more than yourself, and make a bigger impact on the world around you.
8-Sep-27	IMPROVE A LITTLE EACH DAY	Improve a little each day and you develop new skills much faster than others.
9-Sep-27	INNOVATION IS BORN IN A VISION	Innovation comes from a vision...having to do something different to deliver it.
10-Sep-27	UNLEASH THE ENERGY OF THE TEAM	Empower them to use their own ideas and your release the energy in the team.
11-Sep-27	PROOF THERE IS ENOUGH TIME	Other people make it happen, so there's proof there is enough time for you too.
12-Sep-27	WHAT DO YOU CELEBRATE?	Every successful team is very good at celebrating...what are you celebrating?
13-Sep-27	WIN/WIN REQUIRES DIALOGUE	You can never find the win/win in anything without really talking things through.
14-Sep-27	CHARACTER AND COMPETENCE	Long-term success has a foundation in both character and competence.
15-Sep-27	FROM A CURSE TO A BLESSING	A big problem first looks like a curse and then later you often find it a blessing.
16-Sep-27	THINK BIG WHEN OTHERS THINK SMALL	You gain a competition advantage when you think big when others think small.
17-Sep-27	MAKES SENSE IN THE CONTEXT	Give your people a context, and what you say always makes more sense.
18-Sep-27	EXCELLENCE UNDER PRESSURE	The excellent people can do it in all circumstances...especially under pressure
19-Sep-27	YOUR ADVANCE PERSON	Your reputation is your advance person...showing up before you everywhere.
20-Sep-27	DESERVE IS TO SERVE	You get what you deserve based on how well you serve others (help them grow).
21-Sep-27	UP FRONT OR ALONG THE WAY	You either provide a clear direction early one or have to manage it along the way.
22-Sep-27	REACH THE RIGHT CONCLUSIONS	See the business judgment in your people by the conclusions they reach.
23-Sep-27	PARTIAL ANSWERS SOLVE NOTHING	Without complete answers, you can never move forward on the solution.
24-Sep-27	YOU'RE ONLY CHEATING YOURSELF	Cheat others, and you cheat yourself in the long-term (it stays with you).
25-Sep-27	POWER OF SHORT SIMPLE MESSAGES	The short and simple is remember more than the long and complex.
26-Sep-27	PERSPECTIVES FROM ALL LEVELS	Gain the perspective from all levels and you gain a more complete picture.
27-Sep-27	MAKE THAT EXTRA CALL	The successful make that one extra contact when others are heading home.
28-Sep-27	JOURNEY IS PART OF THE REWARD	Achievement is a reward...but don't forget the journey is the bigger reward.
29-Sep-27	EXPRESS OURSELVES TO THE WORLD	Your personality is your way of expressing yourself to the world. Let it out.
30-Sep-27	BOTH STRUCTURE AND BEHAVIORS	A culture is both the structures you put in place and the behaviors they drive.
1-Oct-27	MANY SIDES OF THE ARGUMENT	Prepare yourself to understand all sides of the arguments in your negotiations.
2-Oct-27	HAVE INTELLECTUAL COURAGE - GUTS	A strong asset is your gut instinct...have intellectual courage to trust your gut.

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Date	Title	Thought
3-Oct-27	FREEDOM TO THINK IN DIFFERENT WAYS	Give your people the freedom to think differently for more creative solutions.
4-Oct-27	AGREE WHAT'S IMPORTANT	The first step in anything is to agree what's most important to focus on.
5-Oct-27	SURROUNDED BY PEOPLE OF INFLUENCE	Surround yourself with people having great influence skills to increase yours.
6-Oct-27	GOAL OF BEING UNCOMFORTABLE	Everyone should have a goal to be uncomfortable...it guarantees your growth.
7-Oct-27	OUR BIGGEST REGRET - LACK OF FOCUS	You experience the biggest regret when you understand you didn't focus enough.
8-Oct-27	STUDY TEAM DYNAMICS	Understand how the team interacts, and you see better ways to lead the team.
9-Oct-27	MEASURABLE IF YOU WANT TO IMPROVE	If you can't measure it, it is difficult to improve and drive better performance.
10-Oct-27	MAKE THE OBVIOUS A HABIT	The obvious is often something that when repeated (a habit) has great power.
11-Oct-27	PUT YOUR NAME ON THE LINE	Responsible people take ownership (name on it) for what they need to deliver.
12-Oct-27	THERE IS NO THEY	They is a word you don't hear in organizations with strong collaboration.
13-Oct-27	SHARE YOUR WAY TO SUCCESS	When you share with others, they feel more involved feel and take more action.
14-Oct-27	TO BELIEVE IS TO FEEL	Belief is a feeling, so invest more in creating the right emotions in your people.
15-Oct-27	DRAW STRENGTH FROM EACH OTHER	Successful teams have people who gain energy from working with each other.
16-Oct-27	CONNECT ON AN EMOTIONAL LEVEL	You gain more influence with others when you connect on an emotional level.
17-Oct-27	FUN IS A KEY ENABLER FOR SUCCESS	Fun is what make everything easier and your time feel more productive.
18-Oct-27	PROVIDE THE BEST LEARNINGS	Your mistakes are what provide you with the best learnings...ones that last.
19-Oct-27	GENERATE ENERGY INSIDE FIRST	Before you can give energy to others, you need to generate inside yourself first.
20-Oct-27	WHAT WOULD HAVE TO BE TRUE	A great brainstorm is thinking what would have to be true for this to happen?
21-Oct-27	DEFINITION OF WINNING CHANGES	When you are team oriented, your definition of winning often changes.
22-Oct-27	IT'S CAN'T ALL HAPPEN RIGHT AWAY	Patience is necessary if you are to achieve big complex projects smoothly.
23-Oct-27	MARRY PROFIT AND PURPOSE	When profit and purpose is aligned, you have the fuel for lasting success.
24-Oct-27	WRONG WHEN YOU ARE EVEN RIGHT	When addressing small petty issues, you can be wrong when even being right.
25-Oct-27	QUALITY AND CREATIVITY	The best combination for your team's solutions is quality and creativity.
26-Oct-27	FEEDBACK IS NEEDED FOR MASTERY	You can't be great as anything without constantly getting feedback to improve.
27-Oct-27	MAKE EVERY EXPERIENCE COUNT	When you take the learning, you have a way to make every experience count.
28-Oct-27	RESPECT THE TIME OF OTHERS	Running effective meetings is a way of respecting the time of others.

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Date	Title	Thought
29-Oct-27	EXPECTATIONS DRIVE EXPERIENCES	The quality of your experiences is driven by the quality of your expectations.
30-Oct-27	CLOSE IN ORDER TO OPEN	With too many priorities, you need to close some doors in order to open others.
31-Oct-27	STARTS WITH THE CUSTOMER	The best conversations in business always start with the customer experience.
1-Nov-27	OPPORTUNITIES NOT LOST	It is a shame to miss the opportunities when you were not prepared for them.
2-Nov-27	CHARACTER FORMED WITH EXPERIENCE	Character is not something formed in the classroom, but from your experiences.
3-Nov-27	CAN CREATE AN EMOTIONAL HOLE	Letting go can leave an emotional hole of giving up what you like doing.
4-Nov-27	WHEN FOCUS NEEDS MORE FOCUS	When achieve great success, you need to focus even more on the vital few.
5-Nov-27	WHEN LEFT AND RIGHT BRAIN COMBINE	The best solutions come when you engage both sides of your brain in your ideas.
6-Nov-27	CONSTANTLY REDUCING TIMELINES	When you can do things faster, you are also driving ways to take complexity out.
7-Nov-27	PEOPLE WITH BROAD EXPERIENCES	People with broad experiences have a strong foundation for business judgment.
8-Nov-27	DISCUSS THE OTHER SIDE'S POSITION	You have more power putting their side in your words than in their words.
9-Nov-27	UNDERSTAND THEIR MOTIVES	Understand their motives and gain the knowledge to better package your ideas.
10-Nov-27	STAY CONNECTED TO STAY GROUNDED	The more connected you are to others, the more grounded in your perceptions.
11-Nov-27	TEAM IS SHARED COMMITMENT	A team is a group of individuals with a shared commitment to the team goal.
12-Nov-27	CAPTURING THEIR IMAGINATION	When you capture their imagination, you gain more of the mind into the topic.
13-Nov-27	WHAT WOULD BE YOUR ADVICE?	Ask people for advice and they often help you to make that advice a success.
14-Nov-27	PROUD OF WHAT YOU DO	Pride in your work helps you do it well and want to do to it even better.
15-Nov-27	WHEN THE GAIN OUTWEIGHS THE PAIN	You can take an level of pain as long as the gain is larger than the perceived pain.
16-Nov-27	PASSIVE VOICE - THE VOICE OF BLAME	Blame is not a very pro-active way of addressing anything. It's a passive voice.
17-Nov-27	BELIEFS DEFINE REALITY	Reality is defined by you and it's formed more by your beliefs than circumstances.
18-Nov-27	BEHAVIORS WILL TELL	You get to see the true character of others by the behaviors you observe.
19-Nov-27	EXECUTION OF A CONSISTENT STRATEGY	The very best leaders have the ability to execute a strategy in consistent ways.
20-Nov-27	SIMPLE IS DOABLE	Simple is powerful because it is more doable than the complex.
21-Nov-27	PREPAREDNESS MEETS OPPORTUNITY	Success often comes to the person who is prepared when opportunities appear.
22-Nov-27	EXPECTATIONS IN EVERY INTERACTION	Everyone has their own expectations in every interaction throughout the day.
23-Nov-27	WHEN PRESENTED VISUALLY	People engage more with information present visually than just verbally.

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Date	Title	Thought
24-Nov-27	SHOW HOW YOU CARE	When you fully listen to others you are showing how much you care about them.
25-Nov-27	YOUR DEFINITION OF QUALITY TIME	Define your quality time, and you will fill your day with more of it.
26-Nov-27	IT DEPENDS!	As with many things in life...it depends!...and it starts with your attitude first.
27-Nov-27	QUESTIONS EMPOWER, ANSWERS NOT	Questions drive your people to think...give answers and save them from thinking.
28-Nov-27	IT ALL COUNTS	For the successful, everything they do counts...and they act that way too.
29-Nov-27	CONSTANTLY RE-INVENTING YOURSELF	To become a success and say a success, you need to constantly reinvent yourself.
30-Nov-27	SERVE YOUR PEOPLE FIRST	Put your people first, and they will reward you with a first rate performance.
1-Dec-27	ALWAYS HAVING A PLAN B	Plan A's struggle when they hit the real world. Have a plan B ready.
2-Dec-27	UNDERSTAND THE VALUE YOU BRING	Understand your value and you find ways to bring more of it to what you do.
3-Dec-27	WHY IT DIDN'T HAPPEN	With a failure, invest a little time in understanding why the success didn't happen.
4-Dec-27	BRING NEW THINKING TO THE PROBLEM	The best way to solve complex problems is to find people with new thinking on it.
5-Dec-27	RESPONDS IN DIFFERENT WAYS	A great leader chooses how they respond in different ways given the situation.
6-Dec-27	INVEST IN BUILDING MOMENTUM	Momentum is an energy builder. Build the momentum and energy builds too.
7-Dec-27	CREATE YOUR INTERNAL NETWORKS	You get things done through people, so invest in building your internal networks.
8-Dec-27	BETWEEN YOU AND YOUR POTENTIAL	The barrier between you and your potential is the comfort you choose too often.
9-Dec-27	UNFORESEEN CONSEQUENCES	There are always consequences that surprise you...be prepared for anything.
10-Dec-27	RELAXED MIND GETS MORE IDEAS	You get more ideas and more creative ideas when you mind is free from stress.
11-Dec-27	NOT EVERYTHING NEEDS A PARTNERSHIP	You don't need a partner for everything, and sometimes going alone is the best.
12-Dec-27	FAIL EARLY AND SUCCEED FASTER	If you are going to fail, fail early so you have time to learn and correct it.
13-Dec-27	IF YOU DON'T THINK ABOUT IT	Block out thoughts you don't want to think, but you never can solve it that way.
14-Dec-27	DON'T GIVE UP ON TOMORROW	When doubt becomes too great you are really giving up on tomorrow.
15-Dec-27	TIMING IS A CRITERIA	A criteria for decision making is timing...so don't delay decisions you must make.
16-Dec-27	CRUTCHES FOR SAFE ANSWERS	Afraid to ask the difficult questions and you enable safe/ineffective answers.
17-Dec-27	BELIEF IN THE IDEA	It is sometimes better to build belief in the idea before building skills to deliver it.
18-Dec-27	WHAT AM I DOING THAT FOR?	A great question to ask yourself all the time...maybe something isn't necessary.
19-Dec-27	MORE REWARDING WITH OTHERS	Every achievement in life is more rewarding if you have someone to share it with.

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Date	Title	Thought
20-Dec-27	UNDERSTAND THE BIGGER PICTURE	Your biggest problem with others is often they don't see the bigger picture.
21-Dec-27	BUILD THE TEAM AROUND YOU	Build the team around you and you are creating the foundation for your success.
22-Dec-27	UNDERSTAND THE DIRECTION	When you understand the direction, you can align all your actions to it.
23-Dec-27	POWER OF AN AUTHORITATIVE ANSWER	A powerful answer to a difficult questions brings a authority power to it.
24-Dec-27	WHAT WE NEED TO HEAR	You grow faster when you are strong enough to hear what you need to hear.
25-Dec-27	SOMETIMES WE NEED TO WALK AWAY	When the deal isn't right, you need to walk away or live with the consequences.
26-Dec-27	BOSS NEEDS TO TAKE IT	Have a boss who can't hear feedback...might be good to look for another boss.
27-Dec-27	KEEP CONTROL OF YOUR DESTINY	You should never surrender the driver's seat of your destiny to others.
28-Dec-27	FAILURE TO LEARN	You have never seen a long-term successful leader who stopped learning.
29-Dec-27	KEEP YOUR PEOPLE UPDATED	You people can't deliver great results unless you constantly keep them updated.
30-Dec-27	GLOBAL AND LOCAL INFLUENCE	Success in the corporate world is about having both global and local influence.
31-Dec-27	CRISIS BRINGS OPPORTUNITIES	A crisis brings the best opportunities to showcase your talents to others.
1-Jan-28	ORGANIZATION ADAPTABLE TO ALL	Organizations need to be built to handle the diversity need to deliver the goals.
2-Jan-28	YOUR CHARACTER IS YOUR DESTINY	Character is part of a destiny...as a great character shines brighter than others.
3-Jan-28	OVERCOMING YOUR FEAR OF FAILURE	Failure is a given to the action oriented people...and they don't fear it.
4-Jan-28	LET'S GO FIGURE IT OUT	Leaders don't look to point fingers, but get people together to solve the problem.
5-Jan-28	STARTUP SUCCESS IS ABOUT THE TEAM	Startup success if often more about the team than the idea. Build a strong team.
6-Jan-28	CLARITY AND FLEXIBILITY	People need clarity on the direction and the flexibility to do their job well.
7-Jan-28	GAIN RAPPORT WITH YOURSELF	Before gaining great rapport with others, you need to gain rapport with you first.
8-Jan-28	THAT PERSON IS YOU	You find the person missing in your life faster by finding who you are first.
9-Jan-28	DIRECTION OF YOUR ENERGY	Where you apply energy is the way your life is going. Give energy to the positive.
10-Jan-28	TIME IS A GOOD INDICATOR	Look at how they apply their time and see how good an employee they will be.
11-Jan-28	PRIDE'S POWER GOES BOTH WAYS	Pride's power goes both ways...to ego and lone ranger or humility and team spirit.
12-Jan-28	IT ALWAYS REFLECTS ON YOU	Your behaviors always reflect on you and end up building your reputation.
13-Jan-28	BECOME AND ACHIEVE	Two good goals for life. Become the person who can achieve the goals you have.
14-Jan-28	CHOICES EXPANDED EXPONENTIALLY	Climb high and choices expand dramatically... grow your courage to choose.

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Date	Title	Thought
15-Jan-28	ONE DAY AT A TIME	Habits are not build overnight...it takes one day at a time and repeated each day.
16-Jan-28	IT'S WHAT PEOPLE TALK ABOUT	What people talk about is at the top of their minds. It should be the vision!
17-Jan-28	LEARNINGS ALIVE FOR OTHERS	Share your key learnings and you keep them alive for both you and others.
18-Jan-28	SAYING NO WITHOUT SAYING NO	Saying no is an art...so say it is ways that keeps the other person your partner.
19-Jan-28	WHEN TO TRUST YOUR JUDGMENT	Knowing when to trust your own judgment is Important in times of great change.
20-Jan-28	WHO YOU SPEND TIME WITH	Who is around you will determine how fast your grow and how high you climb.
21-Jan-28	IT'S WHAT PEOPLE REMEMBER	It is not what you say, but what they remember and how it's used to take action.
22-Jan-28	SEE THE SHADES OF GREY	Life is not black and white. Maturity is the ability to see different shades of grey.
23-Jan-28	EVOLUTION OR REVOLUTION?	Every organization has both evolutions and revolutions happening at once.
24-Jan-28	PULL TOGETHER A CONSENSUS VIEW	When you gain consensus, you gain the power to align on other things too.
25-Jan-28	BALANCE A COMPLEX AGENDA	Aggressive agendas have to be continually balanced based on resources available.
26-Jan-28	WHAT STEALS YOUR ATTENTION	Notice what steals your attention and you find ways to be more productive.
27-Jan-28	INVEST EMOTION IN YOUR PRIORITIES	The more emotion you invest in priorities the more energy you have for them.
28-Jan-28	OPPORTUNITY TO GROW FAST	Problems are great to have as they demand you grow faster than without them.
29-Jan-28	SEEK OUT DISSENTING VOICES	Understand who is against it and you know where your influence is needed most.
30-Jan-28	CLARITY ON ROLES/RESPONSIBILITIES	Unclear roles and responsibilities create an environment of chaos in the team.
31-Jan-28	PAID FOR WHAT YOU MAKE HAPPEN	You are paid for what you make happen versus what you do.
1-Feb-28	HAVE EMBRACING VIEWS	You never have the power to do anything unless others embrace your views too.
2-Feb-28	FRAME THE PROBLEM TIGHTLY	Very often the success in problem solving is in framing the problem correctly.
3-Feb-28	CUSTOMIZE YOUR PERSONAL SKILL SET	Combining your skills in creative ways is the best approach to add more value.
4-Feb-28	MAKE YOUR EXPECTATIONS CLEAR	Find ways to make and keep your expectations clear with everyone in the team.
5-Feb-28	CAN'T WAIT UNTIL TOMORROW	With a strong passion, you can't wait until tomorrow and keep working at it.
6-Feb-28	STAY OFF THE SIDELINES	You can't change the game without playing the game first. Stay off the sidelines.
7-Feb-28	TEAM AROUND THE OBJECTIVE	First build the team around you and the build the objective together.
8-Feb-28	OPENING NEW WAYS OF THINKING	You grow a stronger team by expanding the thinking of everyone in the team.
9-Feb-28	JOB IS ABOUT THOSE AROUND YOU	The quality of your job is determined by the quality of those around you.

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Date	Title	Thought
10-Feb-28	WE CAN'T DO IT OVER	Make sure your team knows it must do it right the first time...there is not out!
11-Feb-28	CREATE AN AWARENESS	People will never address an issue that they are not aware of.
12-Feb-28	COMPROMISES WE MAKE	The compromises we make have a way of reducing our reputation with others.
13-Feb-28	CREATE THE AHA EFFECT	When people are intrigued, you have grabbed their attention to listen for more.
14-Feb-28	HAVE COMPLETE TRANSPARENCY	With more transparency in the team...less likely surprise problems will derail you.
15-Feb-28	INDIFFERENCE IS THE WORST THING	Indifference is a productivity killer, as it is less noticeable than direct opposition.
16-Feb-28	ASSUMPTION TO QUESTION	A great brainstorm for the team is to present an assumption to be challenged.
17-Feb-28	EVERY GREAT IDEA SEEMS IMPOSSIBLE	Great ideas seem impossible until you have a chance to talk them through.
18-Feb-28	FORMED UNDER PRESSURE	A great character is formed under pressure, not by having it easy.
19-Feb-28	HAVE A WINNING SPIRIT	Winners possess the spirit of winning, and that is contagious.
20-Feb-28	UNDERSTAND THE PICTURE	Situations are light pictures...there are many colors in them to understand well.
21-Feb-28	BEFORE HAVING ALL THE ANSWERS	We have to get started on the important before having all the answers.
22-Feb-28	SUCCESS WITHOUT HUMILITY SPOILS US	Success without humility gives us a buzz that gets more difficult to achieve again.
23-Feb-28	WE HAVE TO BE TEACHABLE	If you are not willing to learn, you are not willing to grow.
24-Feb-28	LIVE YOUR MESSAGE FIRST	Before others believe you, they need to see you living your message first.
25-Feb-28	MORE TIME ON FEW THINGS	Success is about apply more of your time to a fewer number things (Prioritize).
26-Feb-28	MOVE BEYOND CHARISMA	Charisma has people listening faster...but your character keeps them with you.
27-Feb-28	ACHIEVED BY THE SHORT-TERM	The long-term is only achieved by aligning the short-term to it.
28-Feb-28	SIZE OF THE LEADER	The size of the leader is determined by the people who are willing to follow.
29-Feb-28	MAKE PROMISES AND KEEP THEM	Credibility is about making promises you can keep - and then keeping them.
1-Mar-28	RESPECT YOUR COMPETITION	Respect your competition, but don't copy them...as it limits your progress.
2-Mar-28	COLLABORATION AND CHANGE	Collaboration is necessary to drive faster and more lasting change.
3-Mar-28	DATA CAN GO BOTH WAYS	Data is viewed in all different ways. It's important to tell the right story about it.
4-Mar-28	INFORMAL AND FORMAL BOTH NEEDED	Great organizations have leaders who can enable the formal and informal well.
5-Mar-28	NOT AFRAID TO MAKE A MISTAKE	The people afraid of making mistakes are taking less action those who aren't.
6-Mar-28	LOOK FOR MENTORS	Mentors will help you to address personal development areas others can't.

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Date	Title	Thought
7-Mar-28	IN MOMENTS OF OPPORTUNITY	The best moments in life are when opportunities come your way.
8-Mar-28	REGARDLESS OF PAST CIRCUMSTANCES	You are future focused when you keep your confidence regardless of the past.
9-Mar-28	COURAGE TO COMMIT	Commitment requires courage, especially on the changes that are controversial.
10-Mar-28	TEACH NEW WAYS OF THINKING	Teach your people to think in new ways, and you open the door to more progress.
11-Mar-28	CONSISTENT WITH THE MESSAGE	For your message to be powerful, it has to be consistent with your character.
12-Mar-28	SAVING YOUR BOSS TIME	You have more influence with bosses when you are always saving them time.
13-Mar-28	ENCOURAGED WITH PAST SUCCESSES	Past success constantly repeated have the energy to encourage you forward.
14-Mar-28	SET A PACE THAT FITS THE SITUATION	Every situation cannot be driven with the same pace. Be adaptable.
15-Mar-28	SOURCES FOR YOUR IDEAS	Expand the sources for your ideas and your ideas become more creative too.
16-Mar-28	BE TOUGH ON YOURSELF FIRST	You cannot be tougher on others than you are on yourself first.
17-Mar-28	SOURCE OF CONTINUOUS RENEWAL	When you are focused on your potential, you have a source to renew yourself.
18-Mar-28	GOOD IDEAS ARE EVERYWHERE	Good ideas are everywhere. However, good execution of them can be rare.
19-Mar-28	EXECUTE A GOOD PLAN	It is better to execute a good plan than to invest too much time on a great plan.
20-Mar-28	QUALITY OF THE DISCUSSIONS	The quality of your discussions is an indicator of the quality of your performance.
21-Mar-28	STRONG AS THE WEAKEST LINK	Your team is only as strong as the weakest person on the team. Hire well.
22-Mar-28	OPEN TO CRITICISM	If you are open to criticism, you will always have an opportunity to learn.
23-Mar-28	DELEGATE WHAT YOU ARE GOOD AT	Delegate what you are good at, and you make room to develop it further.
24-Mar-28	CREATE A BETTER PLACE	A goal of every leader is to create a better place than what you started with.
25-Mar-28	I'LL LET YOU MAKE THAT DECISION	Let your people make more decisions and they will surprise you in a positive way.
26-Mar-28	HAVE A STAKE IN THE OUTCOME	When others have a personal stake in the outcome, they take more ownership.
27-Mar-28	LET ME FINISH WITH.....FIRST	People remember you key messages more when you summarize them at the end.
28-Mar-28	ALLOW THEM TO DO IT DIFFERENTLY	When you delegate, you have to allow your people to do it different than you.
29-Mar-28	IMPLEMENT AND QUICKLY ADAPT	The fastest way to deliver and improve is to implement quickly and adapt quickly.
30-Mar-28	GET OTHERS TO PARTICIPATE	When you get people participating, they will feel more ownership for the results.
31-Mar-28	IT'S NOT IF, BUT WHEN	With a strong belief, the outcome is never an if...but a when.
1-Apr-28	NOT ONLY DO THAT	If you become too directive, you people end up only doing what they are told.

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Date	Title	Thought
2-Apr-28	CONNECT LONG-TERM TO DAY-TO-DAY	Leadership success is having your people keep the vision in mind every day.
3-Apr-28	ONLY DO WHAT ONLY YOU CAN DO	The list of what you can never delegate to your team should be a very short one.
4-Apr-28	MASTER OF YOUR CIRCUMSTANCES	Unsuccessful people seem to surrender leadership to their circumstances.
5-Apr-28	WILL TO TRY	To learn something new you need to be willing to try things for the first time.
6-Apr-28	STILL DOING IT ALL YOURSELF?	Do it yourself and you prevent your people from growing and helping you more.
7-Apr-28	HOW YOU LEVERAGE YOUR AUTHORITY	Use your authority too often and its power reduces every time you use it.
8-Apr-28	CHART THE COURSE	There's power in thinking ahead and being ready for the challenges ahead.
9-Apr-28	SO OTHERS WON'T HAVE TO	Doing your job well doesn't force others to fill in the gaps you create.
10-Apr-28	TELL OTHERS, BUT NOT TELL YOU	Your weaknesses are more visible than you think, and others talk about them too.
11-Apr-28	LET IT BE PART OF WHO YOU BECOME	Setbacks are something that helps us grow to appreciate our future success.
12-Apr-28	BEST GET MORE AGILE	The best performer are constantly become more agile, adaptable in the moment.
13-Apr-28	LEARN FROM MISTAKES OF OTHERS	You can learn a great deal from studying the mistakes of others and avoid them.
14-Apr-28	HUMOR CARRIES US THROUGH LIFE	Humor is what brings you back to the right perspective in a challenging day.
15-Apr-28	GENERATE AWARENESS BEFORE NEED	When you make people aware they think of you when the need comes.
16-Apr-28	POWER OF DILIGENT PRACTICE	Practice is important, but a structured practice is what separates the best.
17-Apr-28	STRETCH ASSIGNMENTS	You should be constantly stretching your people to use their potential.
18-Apr-28	INVENT YOUR OWN FUTURE	Don't wait for others, invent your own future and stay in the driver's seat.
19-Apr-28	1-1 TIME WITH KEY INFLUENCERS	The more time you spend with others, the more influence you can gain.
20-Apr-28	BELIEVE IT CAN BE SO	When you believe it can be done, you do not let doubt slow your progress.
21-Apr-28	DO WHAT YOU ARE GOOD AT	Focus on what you are good at and leverage it to deliver a unique value to others.
22-Apr-28	TIME FOR THEM TO MATURE	Patience in leadership is important as you need to give people time to mature.
23-Apr-28	CONFRONT REALITY AND GIVE HOPE	Successful leaders embrace reality, but also give their people hope for the future.
24-Apr-28	LEARN FROM THE ENVIRONMENT	The best working environment is one where you can learn the most from.
25-Apr-28	IT HAS TO DO WITH THE TIMING	Great solutions often become great because of the timing more than the idea.
26-Apr-28	CREATE CLEAR ACCOUNTABILITY	You won't get people giving 100% if the accountability is not clear to them.
27-Apr-28	FOCUS, ACTION AND ONE HABIT	The successful are focused, take action and leverage one great habit to excel.

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Date	Title	Thought
28-Apr-28	SHARED VALUES MAKE IT A TEAM WIN	Feel the win as a team and you can be sure the team has strong shared values.
29-Apr-28	ADMIT A WRONG DECISION	Be the first to admit a wrong decision before others point it out to you.
30-Apr-28	UNDERSTAND THE IMPORTANT IS JOB 1	You never advance quickly if you can't keep the important .
1-May-28	EITHER DRIVER OR PASSENGER	If you take the lead or your follow. Have the courage to take the right choice.
2-May-28	FROM PEOPLE YOU TRUST	The best feedback comes from people you trust to tell you the truth.
3-May-28	HARNESSING PEOPLE'S ATTENTION	Everything starts by grabbing their attention to fully listen to your ideas.
4-May-28	CHOICES THAT ARE RIGHT FOR YOU	You sometimes can't listen to others and just focus on choices right for you.
5-May-28	SEEK PATTERNS AND MAKE MEANING	The best leaders see the linkages in the complexity and share the meaning.
6-May-28	HAVE A SEAT AT THE TABLE	When you have a seat at the table you need to participate to make a difference.
7-May-28	MAKE THE MESSAGE MORE SIMPLE	The more simple you can make the message, the more people will share it on.
8-May-28	THEIR ABILITY TO EXECUTE	Everything you do as a leader is helping your people to execute in better ways.
9-May-28	IT'S HOW YOU MANAGE THE TENSIONS	Tensions are always there, and how you manage them is key for your success.
10-May-28	WHAT TO HOW IS THROUGH WHY	The power through any process comes from the WHY...drives everything forward.
11-May-28	BECAUSE EVERYONE ELSE IS!	Just because everyone else is doing it doesn't necessarily make it right to do!
12-May-28	INTEGRATE IN SMALL STEPS	Collaboration is best done in small steps...starting with getting people talking.
13-May-28	PEOPLE WANT TO SHARE THEIR PASSION	Find ways for your people to share their passion with others in the team.
14-May-28	DIALOGUE BETWEEN EQUALS	When you view others as equals, you drive more productive conversations.
15-May-28	WE SEE WHAT WE ARE WIRED TO SEE	Your dominant thoughts determine what you will see (take notice off).
16-May-28	DIFFERENTIATES YOU FROM OTHERS	Your "sweet spot" (intersection of strengths/passion) is what differentiates you.
17-May-28	UPFRONT AND STRAIGHTFORWARD	You get more accomplished by telling it like it is others versus making it vague.
18-May-28	NEW WAYS OF USING THE OLD	Sometimes the best ideas are taking what exists and packaging it in another way.
19-May-28	PUSH THROUGH THE FIRST STEP	Progress starts by pushing through the first step to gain the forward momentum.
20-May-28	LIFE IS A SERIES OF CHOICES	Life is a series of choices, so take very seriously the choices you make each week.
21-May-28	VALUE BEYOND THE SERVICE	Create better experience by focusing on the value beyond the service.
22-May-28	COULD SEE IT IF SEEING CLEARLY	Many times stress creates a fog that prevents you from seeing the way forward.
23-May-28	FEELING OF BEING VALUED	When you fully listen to others, you are showing that you value them.

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Date	Title	Thought
24-May-28	UNDERSTAND THE PERSON FIRST	Understand the person first to engage with them more effectively.
25-May-28	WIN WITHOUT A FIGHT	The best influencers have a way of getting what they need without a fight.
26-May-28	POTENTIAL VERSUS COMPETITION	The most successful people target their potential and not the competition.
27-May-28	ASSOCIATE WITH YOU?	Your success soars when more people want to associate with you.
28-May-28	TIME IS AN EQUALIZER	Everyone gets the same amount, so lack of time is never a good excuse.
29-May-28	NEW WAYS OF EXPLORING THE OBVIOUS	Sophistication is often about finding new way of exploring the obvious.
30-May-28	APPEAL BEYOND REASON	The most ambitious plans have an passion behind them beyond reason.
31-May-28	PLAN A ENABLES A FASTER PLAN B	Planning is what enables you to adapt quickly and develop a plan b, c....
1-Jun-28	APPOINTMENT WITH YOUR FAMILY	Schedule appointments with your family as you do within your job.
2-Jun-28	GOOD IDEA NOW	It's often that a good idea now will no longer be a good idea if you wait too long.
3-Jun-28	WHAT WOULD BE DIFFERENT?	When thinking through a new strategy...ask yourself...what would be different?
4-Jun-28	GET HELP AT THE RIGHT TIME	Build key relationships first, and you will be able to get help at the right time.
5-Jun-28	MAKE IT STRATEGIC	Whatever you make strategic will drive you to take more consistent action.
6-Jun-28	PROFESSIONAL AND PERSONABLE	The best leaders are a great combination of professional and personable.
7-Jun-28	ELIMINATE THE NEGATIVE IS A POSITIVE	Just by eliminating the negative you make more room for the positive.
8-Jun-28	VOLUNTEER FOR DIFFICULT WORK	Volunteer for difficult work and show your boss you want to grow.
9-Jun-28	BRIDGE THE KNOWLEDGE GAP	Share everything you can and coach your people to take on more responsibility.
10-Jun-28	EVERYONE IS EASILY DISTRACTED	We're all easily distracted, so everything we can do to maintain our focus is good.
11-Jun-28	SOURCE OF YOUR CREATIVITY	Set aside the times when you are most creative for work requiring your creativity.
12-Jun-28	ENCOURAGEMENT AND SUPPORT	Your people want your encouragement and support more than your answers.
13-Jun-28	PRACTICE CREATES MASTERY	Practice makes you a star in anything you set out to do. Invest in more practice.
14-Jun-28	GO HIGHER TO CLIMB HIGHER	Seek out advice of people more successful than you to grow your success faster.
15-Jun-28	THINK NARROW TO GO BROAD	Find a niche and then provide that niche as much value as you can.
16-Jun-28	ANCHORED IN AN INITIAL PERCEPTION	Much of what we think of others in right within our initial perception.
17-Jun-28	SEEDS OF CROSS POLLINATION	When you get people to share the same goals, they always interact more.
18-Jun-28	LOOK BEYOND THE INDIVIDUAL	Look beyond individuals to the network they have and how they could help you.

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Date	Title	Thought
19-Jun-28	SUCCESS ATTRACTS OPPORTUNITIES	Success attracts people to you and that means more opportunities as well.
20-Jun-28	SIMPLE MESSAGES TRAVEL FASTER	Simple messages are understood faster, remembered more, and shared more.
21-Jun-28	REALIZE THE PROBLEM IS A PROBLEM	You move forward when you recognize the problem is a problem to act on now.
22-Jun-28	JUST BREAK THE PATTERN	You mind can take you down the wrong path, so find a way to break the pattern.
23-Jun-28	THOSE WITH FOCUS - WIN	You have never seen a person winning and the same time being unfocused.
24-Jun-28	CHARM IS A SECRET INGREDIENT	Charm is one of those things that adds value to whatever it touches.
25-Jun-28	FEEL THAT IT'S POSSIBLE	If you feel it is possible, you will always see more opportunities to help you.
26-Jun-28	POSITION YOU, POSITIONS OTHERS	If you are positioned well in the organization, then you can position others too.
27-Jun-28	ONLY IF IT IMPACTS YOUR PRESENT	The point of action in all our lives is the present. It is where the action is.
28-Jun-28	SUM OF THE PARTS AND THE WHOLE	Get people agreeing to the parts and they must agree to the whole too.
29-Jun-28	EFFORT AND REWARD	Whenever the reward doesn't match the effort, you demotivate your people.
30-Jun-28	HOW IS THEIR JOB GOING?	Ask others how their job is going, and you show you are interested.
1-Jul-28	STRENGTH TO MAKE THE CHOICES	Grow your strength to be able to make the difficult choices when they come.
2-Jul-28	TRANSFORM OUR VIEW	Unless an organization transform their view, they never see the opportunities
3-Jul-28	GOOD IDEAS STILL REQUIRE HARD WORK	Good ideas don't move forward without hard work. Be prepared to do the work.
4-Jul-28	BLAMING OTHERS QUIETLY BLAMES YOU	Blaming others is like pointing fingers...more are pointed back at you.
5-Jul-28	GOOD INTENTIONS INTO ACTION	Good intentions remain just intentions unless you put them into action.
6-Jul-28	MOVE PAST YOUR OWN EGO	To achieve great things, you need to move past your ego to create real teamwork.
7-Jul-28	BEING PREPARED FOR PROBLEMS	Problems always come...so focus on being prepared for whatever can hit you.
8-Jul-28	BRING MEANING AND CONTEXT	The best communications are sharing the meaning and context of the message.
9-Jul-28	STRONG SAY NO	It's not a sign of weakness to say no. NO's clear the way for more powerful YES's.
10-Jul-28	GET BETTER IN THE BIG MOMENTS	You get better faster when you have more moments that require your best.
11-Jul-28	CONSISTENT THROUGH THE LAYERS	Strong values remain consistent through all the layers of the organization.
12-Jul-28	YOU ARE AMONG EQUALS	Treat everyone as equals and you engage with others in more productive ways.
13-Jul-28	STRESS IS WHAT, NOT HOW MUCH	Stress is not about have too much to do, but what it is that you must do.
14-Jul-28	DRIVE US TO USE OUR CREATIVITY	Goals can become the best way to challenge ourselves to use our creativity.

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Date	Title	Thought
15-Jul-28	STAY IN OUR SWEET SPOT	Stay in your sweet spot (passion/strengths) and every day becomes rewarding.
16-Jul-28	YOU NEED TO KNOW BEFORE OTHERS	You are always at a disadvantage when others no more about you than you do.
17-Jul-28	PUT IT ON THE CALENDAR	If you should be doing more it...but it on the calendar and protect the time.
18-Jul-28	WHAT IT TAKES TO DISCOURAGE YOU	Understand what discourages you and strengthen yourself to deal with it.
19-Jul-28	WHAT'S EFFORTLESS TO YOU?	When it feels effortless, you are usually working within your strengths.
20-Jul-28	WHAT YOU PUT AROUND IT?	The service around a product will enhance or reduce the value of the product.
21-Jul-28	THROUGH LENS OF OUR CHARACTER	Everyone sees their choices through the lens of their character.
22-Jul-28	FOCUS ON MORE (BUT MORE WHAT)	Everyone wants more. The successful focus on the right (most valuable) more.
23-Jul-28	CAUSE FIRES YOU INTO ACTION	When you have a powerful cause, it drives you into action in a forceful way.
24-Jul-28	ONLY UNLESS WE LET THEM	Your people will take full responsibility for it, but only if you let them.
25-Jul-28	DO RIGHT BECAUSE IT'S RIGHT	People with a great character will do right because it's right...that's it.
26-Jul-28	METAPHORS HELPS OTHERS CONNECT	Using metaphors allows people to link ideas to their personal experiences faster.
27-Jul-28	FOCUS YOU CHOOSE	What you choose to focus on should be your choice, and no one else's.
28-Jul-28	WHAT YOU NEED DRIVES WHAT YOU DO	Very often, your emotional needs are what's driving what you do.
29-Jul-28	COMBINED POWER OF SMALL ACTIONS	The consistent small actions combine in ways to create a powerful difference.
30-Jul-28	WILING TO ACCEPT THE HELP OF OTHERS	You will never grow and achieve to your potential without the help of others.
31-Jul-28	FOLLOW THE EXAMPLE OF THEIR LEADER	Your people will first look to you as their example for their own behavior.
1-Aug-28	WHEN WE OPEN OUR HEART TO IT	When you put your heart to it, you gain emotional power to make it happen.
2-Aug-28	BASIS OF OUR SELF WORTH	What other think of us or what we do for others is driving our self worth.
3-Aug-28	CHALLENGE TO GRAB ATTENTION	The first challenge is getting the attention of others to listen and get involved.
4-Aug-28	LIFT YOU UP OR TAKE YOU DOWN	The people you surround yourself with will either move you forward or backward.
5-Aug-28	TAKE THE OBSTACLES AWAY	Successful leaders help their people take the obstacles out of their path.
6-Aug-28	MIGHT NOT KNOW THE TRUTH	Some people might not know the truth, as they are not interesting in knowing.
7-Aug-28	THINK, COLLABORATE AND ACHIEVE	Three keys for success: Time to think and build a team around you to achieve it.
8-Aug-28	OIL OF RELATIONSHIPS	People of a great character will always find a way to work with each other.
9-Aug-28	RECRUITING PEOPLE TO YOUR CAUSE	Aligning people around your cause will gain the support to make it happen faster.

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Date	Title	Thought
10-Aug-28	YOUR BEST ATTRACTS THE BEST	When you do your best, the best want to work with you.
11-Aug-28	WHAT'S REQUIRED WHEN IT'S REQUIRED	You move forward faster by doing the required when it is required.
12-Aug-28	SET THE BAR HIGH	You can only achieve to the level you aspire to...so set the bar high.
13-Aug-28	FEEDBACK IN EVERY INITIATIVE	Ask for feedback and look for the learning in every initiative.
14-Aug-28	UNDERSTAND THE DIFFERENCE MAKERS	Focus your time on the key influencers (difference makers who are taking action).
15-Aug-28	WHEN IT IS WORTH THE WAIT	Success requires patience. When you achieve your goals it was worth the wait.
16-Aug-28	OBSERVATION IS A GOOD MENTOR	Observation and a little reflection can help you learn more and grow faster.
17-Aug-28	LAST YEAR WAS LAST YEAR	Keep last year in the past and dedicate more thought/action to the future.
18-Aug-28	QUALITY SPEAKS FOR ITSELF	The quality of your work will communicate a positive reputation to others.
19-Aug-28	IT WAS OUR SUCCESS	For successful leaders, it is always our success...team's success that's important.
20-Aug-28	HOW DO I KNOW...	Unless you have the courage to ask, you lack of knowing will slow you down.
21-Aug-28	YOU DEFINE WHO YOU ATTRACT	You attract people to your life by the way you act. Start with yourself first.
22-Aug-28	KNOWN AS A PROBLEM SOLVER	Problems solvers create the most value...so others will want to know you.
23-Aug-28	DEVELOP INSIDE TO DELIVER OUTSIDE	The more you develop your own thinking the more you will be able to achieve.
24-Aug-28	WHAT ARE THEY TELLING THEIR PEOPLE	See poor behaviors, and you wonder what the leaders are telling their people.
25-Aug-28	DISCOVERING IT ABOUT YOURSELF	It's important to discover the important things about yourself before others do.
26-Aug-28	ENERGY TO BRING YOUR IDEAS TO LIFE	Ideas need a great deal of energy to get launched and move forward.
27-Aug-28	LOOK TO YOU	Your people look at your behaviors and often copy them (both good and bad).
28-Aug-28	CHANGE REQUIRES NEW HABITS	Every big change requires everyone to change some daily and weekly habits.
29-Aug-28	GUARANTEED, WE HAVE TO CHANGE	One thing is guaranteed in life...you go backwards if you don't change.
30-Aug-28	WHEN WHAT WE DO IS MEANINGFUL	Everyone feels better when what they do every day has a real meaning to them.
31-Aug-28	SCALABILITY REQUIRES DELEGATING	You can't scale a business unless you delegate and teach others to do it too.
1-Sep-28	LOOK BEYOND OUR ORGANIZATION	To truly make a difference, look beyond you organization to who could help you.
2-Sep-28	RISKS TAKEN AND RISKS AVOIDED	The risks avoided (lost opportunities) have cost you more than the risks taken.
3-Sep-28	GUIDE THE CONVERSATIONS	One role of a leader is to guide conversations so your people own the discussion.
4-Sep-28	BE EMOTIONALLY PREPARED	An aspect missed by many is being emotionally prepared for dealing with it.

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Date	Title	Thought
5-Sep-28	FROM DOER TO ENABLER	A first time leader has to make the transition from being a doer to an enabler.
6-Sep-28	GET IN FRONT TO BE IN FRONT	Your thinking has to be in front of your people in order to effectively lead.
7-Sep-28	BEGIN WITH THE DIFFICULT FIRST	Begin the difficult first, and the rest of your day becomes easier.
8-Sep-28	SEEK TO BECOME A BETTER PERSON	Focus on becoming a better person, and more people seek you out to help you.
9-Sep-28	CONSISTENCY WITH ADAPTABILITY	A great combination skill is to have is being consistent, yet adaptable.
10-Sep-28	EMPOWER - ENABLE MORE POWER	Interesting way to look at empower...enabling your people with more power.
11-Sep-28	YOU NEED TO OPEN YOUR GIFT	Many people never open their gift...using their unique talents in a valuable way.
12-Sep-28	PEOPLE NOT TITLES GAIN RESPECT	Titles don't gain respect, only compliance. People and behaviors gain respect.
13-Sep-28	REACH OUT TO OTHERS FIRST	Reach out to others and gain more perspective and ideas on your problem.
14-Sep-28	WITH THE RIGHT BIAS	Bias is within everything we do...it's really an assumption to get right first.
15-Sep-28	UNDERSTAND WHERE WE ARE GOING	The most successful teams know where they are going and that aligns them.
16-Sep-28	WE HAVE MORE THAN ENOUGH	You have more than enough knowledge, it is about putting into practice.
17-Sep-28	TAKE AWAY SOMETHING	To keep things simple, it's about taking something away versus adding something.
18-Sep-28	CONNECT TO HEART AND HEAD	Your strongest connections form when others are both thinking and feeling.
19-Sep-28	QUESTIONS TO CONVICTIONS	Ask yourself the right questions, and they will drive the right convictions in you.
20-Sep-28	ENLIGHTENED TRIAL AND ERROR	Action and correcting problems creates faster progress than just thinking about.
21-Sep-28	WHO YOU ARE BEFORE WHAT YOU DO	Who you are is more important than the job. Define yourself by who you are.
22-Sep-28	THEN IT'S THE WHY AND WHEN	With a clear what, build the why for the energy, and the when for urgency.
23-Sep-28	WHEN OTHER LEADERS FOLLOW YOU	When other leaders are following you, you are really multiplying your influence.
24-Sep-28	EVERYONE CAN MAKE A DIFFERENCE	Everyone has a unique talent, that when used, can really make a big difference.
25-Sep-28	WE CAN'T DO IT ALL OURSELVES	The first place to start is in building a strong diverse team around you.
26-Sep-28	DEFINE AN EXCITING FUTURE	Most people limit their life by not defining an exciting future to go after.
27-Sep-28	YOU WILL REMEMBER THE PEOPLE	You will remember the people you worked with more than the achievement.
28-Sep-28	IS THE MESSAGE GETTING THROUGH	Unless you follow-up, you won't know if message is getting through.
29-Sep-28	AS WHO THEY COULD BECOME	Treat people as who they could become and they begin to be that person faster.
30-Sep-28	GET PEOPLE TALKING	People talking together will find a way to build their own rapport and trust.

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Date	Title	Thought
1-Oct-28	STAKEHOLDERS ARE MULTIPLYING	As business gets more complex, so are the number of stakeholders to align.
2-Oct-28	THROUGH THE PURSUIT OF CHARACTER	The stronger you make your character, the more people will want to help you.
3-Oct-28	STEP OUTSIDE THE FORMAL ROLE	You can't achieve success in any role by doing only what's on the job description.
4-Oct-28	THROUGH TRIAL AND ERROR	Faster progress is through action, even if it is not the correct one at first.
5-Oct-28	UNLEASHED WITH A CONSTRAINT	Creativity needs a target, and gets fuel when there is some type of constraint.
6-Oct-28	BEGIN AT THE END AND WORK BACK	When you focus on the goal, you begin to align all your actions to it.
7-Oct-28	FOCUS JUST ON THE PERFORMANCE	When you have done your preparation, you can give 100% to the performance.
8-Oct-28	AVOID PRE-JUDGING OTHERS	Quick judgments prevent us seeing opportunities wrapping in a different package.
9-Oct-28	STRUCTURE ENABLES ADAPTABILITY	It takes some structure in order to help your people to be more adaptable.
10-Oct-28	BEHAVIORS CAN SIGNAL COMMITMENT	The right behaviors can signal a commitment...a predictor of a person's success.
11-Oct-28	ENCOURAGE NEW THINKING	New thoughts can drive new actions, so encourage new thinking in your people.
12-Oct-28	OPPORTUNITY OR OBLIGATION	Leadership becomes easier by looking at it as an opportunity versus an obligation.
13-Oct-28	CHOOSE TO BELIEVE	Everything starts with a choice, and big things can happen by choosing to believe.
14-Oct-28	NOT ALL TIMES ARE EQUAL	Use your best times for your important work...when you are most productive.
15-Oct-28	TAP INTO PEOPLE'S KNOWLEDGE	Your way is not always the best, so use the knowledge of people around you.
16-Oct-28	GIVE EVERYONE YOUR BEST YOU	You get the best from others when you give the best of yourself first to them.
17-Oct-28	MAKE POWERFUL ASSOCIATIONS	You can only make a bigger impact with the help of others, your associations.
18-Oct-28	FEELING OF HOW THEY WERE TREATED	Everyone's experience is framed by it have made them feel.
19-Oct-28	WORK BEYOND THE JOB DESCRIPTION	You will never be a success by doing only what is written on the job description.
20-Oct-28	USE THE IN YOUR FACE APPROACH	You have to address behaviors against the values in a very direct way.
21-Oct-28	YOUR OWN ORIGINAL THINKING	Rather than rely on others, why not focus on your own original thinking.
22-Oct-28	ALIGNED TO BUILDING CONFIDENCE	Everything you do as a leader is aligned to building the confidence in your people.
23-Oct-28	WHAT THEY NEED TO GET THE JOB DONE	Enable your people with the right support in order for them to get the job done.
24-Oct-28	TELLS EVERYONE WHAT IS EXPECTED	How you describe the goals is telling everyone what is expected of them.
25-Oct-28	CONTAGIOUS AND INFECTIOUS	As a leader, you want your people picking up the passion you have of the WHY.
26-Oct-28	COURAGE TO SPEAK THE TRUTH	High performing teams have courageous people willing to speak the truth.

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Date	Title	Thought
27-Oct-28	DEAL WITH WHAT COMES WITH IT	Some avoid success as they are not prepared to deal with what comes with it.
28-Oct-28	WHEN IT LOOKS GOOD ON THE OUTSIDE	Good on the outside could have issues in the future based on the what's inside.
29-Oct-28	ELEVATED ABOVE YOUR MENTALITY	Rise too fast and you may encounter conflict above your ability to deal with it.
30-Oct-28	IT'S THE INSIDE NOT THE OUTSIDE	What drives your success is not others alone, but how you engage others.
31-Oct-28	DEFINE REALITY	Every team moves forward more productively when their leaders define reality.
1-Nov-28	NEED TO EARN IT TO OWN IT	People don't really take ownership of something that is just given to them.
2-Nov-28	COMFORT CAN BE UNCOMFORTABLE	If you have a big WHY, comfortable and not taking action is very uncomfortable.
3-Nov-28	BRING YOUR MOTIVATION	With every initiative, the first thing to bring along with you is your motivation.
4-Nov-28	IT'S RIGHT FOR THEM	Leaders start with what's right for their people before what's right for them.
5-Nov-28	IF IT HADN'T BEEN FOR ME	Don't wait for others to take the initiative, and start it yourself right now.
6-Nov-28	HAVE COACHABLE PEOPLE	If your people are not coachable, they will never grow fast enough.
7-Nov-28	COMING FROM OR GOING TO	You need to be always in motion, and focused on where you are going to.
8-Nov-28	BELIEF IN WHAT CAN BE	A passion for the vision is really a belief in what can be.
9-Nov-28	FOCUS AWAY FROM CIRCUMSTANCES	You cannot let circumstances get in the way of action to reach your goals.
10-Nov-28	PREPARATION IS A POWER GENERATOR	It is your preparation that enables you to use the most of your potential.
11-Nov-28	BUY INTO THE CRITERIA FIRST	You gain alignment on decisions faster when people buy into the criteria first.
12-Nov-28	NEW AND DIFFERENT IS VULNERABLE	Leaders support the new and different until it captures everyone's imagination.
13-Nov-28	KNOW IT BETTER FROM THE INSIDE	You play more effective politics from the inside than from the outside.
14-Nov-28	WHEN DREAMS DESERVE TO BE CREATED	When someone has a passionate WHY, they deserve support to make it happen.
15-Nov-28	DISCARD BLAME QUICKLY	Blame is an emotion that takes you backward versus forward. Discard it.
16-Nov-28	PERSON YOU WANT TO BE	Have a clear picture of the person you want to be and become that person faster.
17-Nov-28	EQUAL ACCESS TO INFORMATION	Provide equal access to information and no one will feel second class.
18-Nov-28	BETWEEN GOOD AND GREAT	The difference between good and great is a combination of focus and action.
19-Nov-28	CHOICE IN THE MOMENT	Preparation enables you to make better choices in life's key moments.
20-Nov-28	WANT TO CONNECT WITH YOU	Effective networking is having people wanting to connect with you.
21-Nov-28	TAKE HOLD OR LET GO	Focus is a combination of take hold of the right stuff and letting go of the rest.

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Date	Title	Thought
22-Nov-28	CAN'T BE THE LAST ANSWER	What your customers want can't be the last answer. It's input to what they need.
23-Nov-28	DIRECTION FOR THEIR PASSION	Great leaders provide a direction for their people to embrace their passions.
24-Nov-28	EDGES OF YOUR ABILITY	Your growth is at the edges of your abilities...stretching yourself all the time.
25-Nov-28	GIVE OTHERS YOUR FULL ATTENTION	Others know when you are really listening and giving them your full attention.
26-Nov-28	TUNE INTO OTHER'S FEELINGS	Your communications are more effective when you tune into other's feelings.
27-Nov-28	DEFINE THE PROBLEM CLEARLY	You can never have an effective solution to a problem that is not clearly defined.
28-Nov-28	BEYOND OUR SELF INTEREST	Effective leadership is always going beyond your own self interests.
29-Nov-28	BEYOND RATIONAL AGREEMENT	Commitment comes with emotion, and it is beyond just getting it intellectually.
30-Nov-28	STRENGTH OF YOUR RESOLVE	Your resolve to carry on through any obstacles is key to your success.
1-Dec-28	IN THE MIDDLE OF THE ACTION	The ability to clearly in the moment and make quick decisions is important in life.
2-Dec-28	HOW IT WILL BE RECEIVED	Always start with the other person and how your key messages will be received.
3-Dec-28	APPOINTMENTS WITH OURSELVES	You move forward faster by what you consistently do on your number one goal.
4-Dec-28	SIMPLICITY DRIVES MORE ACTION	When you keep it simple, you quickly see more action you can take and take now.
5-Dec-28	PROVIDE THE PRACTICAL ADVICE	Advice is only powerful if people can put it into practice right away. Be practical.
6-Dec-28	HAVE INSIGHT THAT IS UNIQUE	People will always seek you when you have unique insight on their opportunities.
7-Dec-28	CONVEYS HOW YOU FEEL	Very often your facial expressions will be a signal to others of how you feel.
8-Dec-28	GIVE THEM SOMETHING TO REMEMBER	Your impact with others depends on you making a memory marker with others.
9-Dec-28	SAYING IT WITH CONVICTION	When you believe something, you will say it with more energy and conviction.
10-Dec-28	ONCE YOU ARE IN THE GAME	It is difficult to make a difference while only watching versus participating.
11-Dec-28	WHAT ARE YOU TOLERATING?	What you tolerate in your people could also be slowing their development.
12-Dec-28	START WITH FRESH EYES	If you look at the situation with fresh eyes, you often take a more positive view.
13-Dec-28	WHO BEFORE HOW	The right who will give you more ideas on the how than you have by yourself.
14-Dec-28	CONFIRMATION OF YOUR COMMITMENT	Your commitment is visible to others when they see you taking action on it.
15-Dec-28	CHANGE AS AN OPPORTUNITY	Change is always an opportunity for those who want to grow faster.
16-Dec-28	CAPTURE THEIR PASSION	Everything moves forward faster when you align your people's work to their passion.
17-Dec-28	WIN TWICE	You actually win twice...first by visualizing it and then in doing it.

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Date	Title	Thought
18-Dec-28	WHAT NEEDS A WHO	Every outcome you set for your team has to have an owner (a who responsible).
19-Dec-28	THEY FIGURED OUT WHAT WORKS	When your people OWN their responsibilities, they figure out what works best.
20-Dec-28	SKILLS TO DRIVE CHANGE	To drive change, you need a variety of skills - both people and organization skills.
21-Dec-28	SEE WITH MULTIPLE PERSPECTIVES	To better convince others, see the situations from multiple perspectives first.
22-Dec-28	RECOGNIZE THE DIFFERENT OPTIONS	With today's complex businesses, there is always more than one option forward.
23-Dec-28	PREVENT OTHERS DISPUTING YOU	Stories help you influence and make it difficult for others to dispute the facts.
24-Dec-28	ACHIEVED WITH A TEAM	Your biggest success in life have come when you were part of a team effort.
25-Dec-28	HELP THEM LIGHT THEIR OWN PATH	The best at motivating help others trigger their own motivation inside.
26-Dec-28	FORCE AN ANSWER IN UNCERTAINTY	Uncertainty requires decisions and action (answers) to move forward.
27-Dec-28	FOCUS YOUR MESSAGES	Do your preparation and be able to focus your key messages in the moment.
28-Dec-28	FINISH WHAT YOU START	Success is about the perseverance to carry on until you reach the finish.
29-Dec-28	EVERYONE THINKS THEY ARE RIGHT	Successful facilitators can drive alignment even if everyone thinks they are right.
30-Dec-28	CONSISTENT EVEN WHEN CONFUSED	In times of confusion, it is often our habits that help us get clearer faster.
31-Dec-28	CONNECT TO EACH PERSON	Find a way to connect to each person, as everyone wants to feel special.
1-Jan-29	COMMUNICATE WITH RESPECT	When you show respect first, others will be willing to engage more with you.
2-Jan-29	VISION THAT WILL OUTLAST YOU	The most powerful visions will carry on well beyond your life time.
3-Jan-29	SOMETHING DIFFERENT EACH TIME	Listen to something over again, and you often hear something new each time.
4-Jan-29	PUT A MATCH TO THE FUEL	A powerful motivation is not valuable unless it is lit with a powerful action.
5-Jan-29	COMPELLING PICTURE OF THE FUTURE	Create a picture of the future that pulls your people to want to create it.
6-Jan-29	EXCUSES ARE PROTECTING YOUR EGO	Excuses show a weakness to others as they are only really protecting your ego.
7-Jan-29	TAKE A STAND...STANDS OUT	To stand out, you need to take a stand and not wait around to follow others.
8-Jan-29	PROVE OURSELVES CORRECT	You gain more influence by proving others correct versus proving them wrong.
9-Jan-29	GET YOURSELF OUT OF THE WAY	You and your own thinking is slowing you down more than anyone else.
10-Jan-29	ASK INCLUSIVE QUESTIONS	Ask questions that show everyone that they are thinking more alike than not.
11-Jan-29	INTANGIBLES ARE ABOUT ALIGNMENT	Faster progress comes from better alignment to use the full power of the team.
12-Jan-29	TOUR GUIDE TO YOUR IDEAS	A great coach is sort of a tour guide to show the ideas you have inside of you.

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Date	Title	Thought
13-Jan-29	IT IS HOW YOU LOOK AT IT	Change how to look at it to see more possibilities than you first imagined.
14-Jan-29	CAN'T DO IT ALONE	You can't do it alone...so what are you doing to put the right people around you?
15-Jan-29	OBSTACLES ARE STEPPING STONES	Obstacles are a great way for you to grow and meet the challenges they create.
16-Jan-29	VALUE OF ACCURATE ASSUMPTIONS	Many of your big problems started with having incorrect assumptions at the start.
17-Jan-29	WHY NOW? AND WHY ME?	Say yes to both why now and why me, and you are ready to do whatever it takes.
18-Jan-29	PERCEPTION AND INTERPRETATION	Shape other people's reality by influencing their perceptions and interpretations.
19-Jan-29	DO WHEN OTHERS ONLY TALK	The successful are out doing when the unsuccessful are still in the room talking.
20-Jan-29	REPEAT IT IN A DIFFERENT WAY	Repeat your key messages in different ways to engage more of your audience.
21-Jan-29	ACCOUNTABILITY THROUGH THE TEAM	Accountability comes in two forms, personal and the more powerful team.
22-Jan-29	SCHEDULE REFLECTS YOUR PRIORITIES	What you allow into your schedule shows others your priorities.
23-Jan-29	COURAGE TO ASK FOR HELP	Have the courage to ask for help and you will grow faster than others around you.
24-Jan-29	CHANNEL YOUR NERVOUS ENERGY	Channel nervous energy into your personal growth and you will achieve more.
25-Jan-29	BATTLE BETWEEN PERFECT AND GOOD	Perfect is a goal, but the good gets implemented faster and improved faster.
26-Jan-29	SEEMS SO, BECOMES SO	Your attitude and view (seems so) will show up in your reality (becomes so).
27-Jan-29	IT CAN'T ONLY BE YOU	A vision needs a team to deliver it, so who do you have on your team.
28-Jan-29	PROMISE DELIVERED	Every promise delivered is building your credibility stronger each day.
29-Jan-29	OPEN TO WHAT THEY ARE TELLING YOU	If you don't listen, others will feel it is not worth sharing what you need to know.
30-Jan-29	SIMPLE IS MORE QUICKLY UNDERSTOOD	Keep it simple and others will understand it faster and remember it more.
31-Jan-29	CONSISTENCY ON VALUES/BEHAVIORS	Consistency drives trust, so discipline yourself to be consistent in your behaviors.
1-Feb-29	FOLLOW THROUGH OUR INTENTIONS	Intentions are only a potential power and the power is only released with action.
2-Feb-29	EMPOWERED WITH THE SAME VISION	Empowerment has great value when everyone is aligned with the same vision.
3-Feb-29	NEW IDEAS WILL SEE COMBAT	New ideas always meet opposition, so anticipate it and be prepared for it.
4-Feb-29	LISTEN TO THOSE WHO DISAGREE	You learn and develop better solutions when you listen to others who disagree.
5-Feb-29	IT'S 100% TIME	When you are prepared to give your 100%, others will help you with their 100%.
6-Feb-29	BEGIN BY CHANGING THE QUESTIONS	Everything changes when you begin to ask yourself and others different questions.
7-Feb-29	TRIGGER ENTHUSIASM IN OTHERS	Trigger enthusiasm in others, and it provides energy to everything they do.

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Date	Title	Thought
8-Feb-29	PROVIDE YOUR PEOPLE FOCUS	No one likes to waste time, so always provide your people with a very clear focus.
9-Feb-29	BRING EVERYONE UP A LEVEL	Raise your people's level of thinking and you raise their actions too.
10-Feb-29	ARMED TO FACE THE CHALLENGES	Your personal development and preparation arm you well to challenges ahead.
11-Feb-29	WHAT THIS MEAN TO YOU	You can't live another person's meaning...must develop your own for a full life.
12-Feb-29	CREATE MORE BY ADDING LESS	Value is more a quality than a quantity. Add more quality to what you do.
13-Feb-29	THIS IS IMPORTANT	If you don't tell your people what's important, they will determine their own.
14-Feb-29	CREATE FORWARD MOTION	A great question: Will what I am doing now move me forward towards my goals.
15-Feb-29	HOW EASIER CAN WE MAKE THIS?	When you focus on making the process easier, people will be able to do it better.
16-Feb-29	HELD HOSTAGE BY THE ANSWER	Many people are stuck because they are living the answer to the wrong question.
17-Feb-29	HELP OTHERS DEAL WITH REALITY	Problems that get worse are often because people are avoiding the reality.
18-Feb-29	ATTITUDES IMPACT RESULTS	Attitudes impact results, as positive people see more opportunities than others.
19-Feb-29	CARE ENOUGH TO GIVE YOU FEEDBACK	Leaders who care about their people provide better feedback for them to grow.
20-Feb-29	TELL A STORY ABOUT YOUR VALUE	Share your value more powerfully to others through stories followed with action.
21-Feb-29	SHORT AND RELEVANT	The best communicators make their messages relevant and as short as possible.
22-Feb-29	ANSWERS THAT MAKE SENSE	Your people make more progress with clear and consistent milestones.
23-Feb-29	ATTACHMENT AND DETACHMENT	Life gets better when we attach to the right things and detach the wrong ones.
24-Feb-29	SPOT SITUATIONAL CHARACTER	A strong character stays consistent through any situation it encounters.
25-Feb-29	SOURCE OF YOUR EXCITEMENT	What is it that really gets you excited?...bring it to whatever you do.
26-Feb-29	YOUR DISCIPLINE EARLY ON	Your discipline early on in a project is a great predictor of your project's success.
27-Feb-29	GOALS ABOVE THE POLITICS	Organizations begin a path backward when politics is more important than goals.
28-Feb-29	GO WITH THEIR JUDGMENT	Go with your people's judgment, and they take more responsibility for it.
1-Mar-29	HAVE TO SELL IT	You might have a great idea, but it only moves forward as you sell it to others.
2-Mar-29	WHERE ARE YOU NEEDED MOST?	For your organization's success, ask yourself: Where am I needed most?
3-Mar-29	EMOTIONALLY CHARGE THE INFO	People embrace information that reaches them on an emotional level.
4-Mar-29	REMOVE TO BE MORE CLEAR	Clarity is more about less than more. Remove details for more clarity.
5-Mar-29	SEPARATING FACTS FROM OPINION	The best leaders can separate facts from opinions to make better decisions.

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Date	Title	Thought
6-Mar-29	BE UNAWARE OF THE IMPOSSIBLE	If you don't allow the "impossible" in your mind, everything seems possible.
7-Mar-29	KNOW WHAT WORKS FOR YOU	Everyone has their own style and abilities...know what gets the best from you.
8-Mar-29	JUDGED ON THEIR CONTRIBUTIONS	The ultimate judgment of your people is based on their contributions to the goals.
9-Mar-29	SHIFT YOUR FRAME OF REFERENCE	You often feel a certain way due to a reference, so change the reference!
10-Mar-29	LOOK FOR MORE OF THE SAME FEELING	People look for more of the same feeling in everything they do...it's relevance.
11-Mar-29	LET THEM KNOW YOU KNOW	Share the weaknesses you are working on because your people already know.
12-Mar-29	DO WHAT WE SHOULD	Life would really get easier if we did what we should right away versus delay it.
13-Mar-29	MAKE PROGRESS EVERY DAY	If you can make progress every day, you are both growing and delivering more.
14-Mar-29	TAKE IMMEDIATE CORRECTIVE ACTION	Problems have a short life in teams that take pro-active action against them.
15-Mar-29	TALENT IN THE RIGHT PLACES	Many companies have talent, but not always in the right places for their success.
16-Mar-29	OVER WHAT TIMEFRAME?	Decisions can be different if you are taking a short term or a long term view.
17-Mar-29	TUNE IN OR TUNE OUT	People tune in or out to your messages based on how relevant they are to them.
18-Mar-29	STRONG DOSE OF HUMILITY	Humility comes to us at the right time when our ego grows too big for teamwork.
19-Mar-29	STAKE IN THE OUTCOME	People take ownership of their actions when they have a stake in the outcome.
20-Mar-29	CAUGHT UP IN THEIR THOUGHTS	You gain more influence by getting deeper in their thoughts than yours.
21-Mar-29	YOU CANNOT INNOVATE BY YOURSELF	Innovation is really a team sport. Ideas of each other spark even bigger ideas.
22-Mar-29	SEE THE RESULTS OF YOUR WORK	Everyone gains pride when they can see the results of their work.
23-Mar-29	PROJECT YOUR ENTHUSIASM	Know what drives your enthusiasm and make sure it is part of you every day.
24-Mar-29	LIGHT YOUR PEOPLE'S IDEAS	In great teams, leaders constantly give the spotlight to their people's ideas.
25-Mar-29	HELP THEM LIVE THEIR CALLING	Everyone has their unique talent, so help them use it in the best ways they can.
26-Mar-29	GO LOW TO CLIMB HIGH	With more people taking decisions, you gain the time to drive the vision forward.
27-Mar-29	HOW IT FITS INTO THE VISION	Describe initiatives in ways it fits in the vision to gain more energy behind them.
28-Mar-29	GET YOUR OLD THOUGHTS OUT	It's time to get old thoughts out of your mind by replacing them with new ones.
29-Mar-29	RESPECT AND DISAGREEMENT	Great teams have disagreements between people and still respecting each other.
30-Mar-29	POLICIES DRIVEN BY CORE VALUES	The best policies are consistent with the core values of the organization.
31-Mar-29	WHEN TO NOT COMPROMISE	Compromise on how to get there, but only if you stay true to your values.

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Date	Title	Thought
1-Apr-29	ENABLES A STEADY FLOW OF IDEAS	Make a big difference as your target, and you always think of new ideas.
2-Apr-29	PROGRESS REQUIRES FORWARD FOCUS	Progress isn't gained by looking backwards, but always looking forwards.
3-Apr-29	DETERMINE THE RIGHT CHOICES	You end up making better choices when you have more choices to choose from.
4-Apr-29	BRING AUTHORITY TO THE DISCUSSION	Without the right people in the room, you only get discussions and not decisions.
5-Apr-29	TEACHES YOU A LOT ABOUT YOURSELF	Your problems and the way you handle them teaches you a lot about yourself.
6-Apr-29	KEY DECISION POINTS	Need to be involved in the key decision points, but not making all the decisions.
7-Apr-29	REQUIRED TO PLAY A DIFFERENT ROLE	Every new leadership position requires you to play a different role for success.
8-Apr-29	DO YOU LISTEN TO THE REAL YOU?	Listen to your thoughts...are they yours or from another's expectations of you.
9-Apr-29	YOUR PASSION ALWAYS WANTS MORE	When you live within in your passion, you always want more of it.
10-Apr-29	CONSTANTLY CELEBRATE EXCELLENCE	Whatever you repeatedly celebrate grabs and keeps the attention of your people.
11-Apr-29	GET INTO THE RIGHT PATTERN	When your people see the right pattern, they begin to see the right way forward.
12-Apr-29	MOVE PAST THE CRITICISM	Unless you take the learning and move past it, criticism will often slow you down.
13-Apr-29	EXCITES AND CALMS YOU	Clear goals both excite you to action and calm you with a direction for the action.
14-Apr-29	AMONG PEOPLE WHO TRULY CARE	With people surrounding you who care, you can be more of yourself.
15-Apr-29	WILLING TO HAVE DISAPPOINTMENTS	If you are taking risks, there will be disappointments, but don't let them stop you.
16-Apr-29	PUT THE RIGHT WORD TO IT	Words can have different meanings to others, so choose the right words carefully.
17-Apr-29	HELP OTHERS TO BE THEIR BEST	The best leaders are focused on helping their people performance to their best.
18-Apr-29	LET GO TO EMBRACE THE CHANGE	You never embrace any change unless you let go of what you have been doing.
19-Apr-29	FEEL THE NEED FOR A BOOST	Do you know who you can go to when you need a boost in your attitude/energy?
20-Apr-29	GET THEM TO CHANGE WITH YOU	The most powerful organizational change is a team sport...everyone changing.
21-Apr-29	DELIVER WHAT YOU PROMISED	You gain credibility by delivering what you promise to others.
22-Apr-29	BLUNT MITIGATES INTERPRETATION	There are times when it is best to be blunt so there is not interpretation.
23-Apr-29	WHAT IT TAKES TO CHANGE YOUR MIND	It will take a great deal of influence to change your firmly held beliefs.
24-Apr-29	PLANS REDUCE THE MISTAKES	Plans help reduce mistakes, as everyone understands roles better from the start.
25-Apr-29	COMPETENCE REQUIRES CHOICE	You will never gain great competence in anything unless you give it a strong focus.
26-Apr-29	BEING PREPARED FOR THE POWER	Some are promoted too fast as they are not ready for the power (and conflict).

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Date	Title	Thought
27-Apr-29	CREATE IT BEFORE OTHERS DO	You gain influence by creating the context for your people before others do.
28-Apr-29	LEARN TO ASK BETTER QUESTIONS	You gain more influence and engagement of others by asking better questions.
29-Apr-29	PAUSING TO CELEBRATE SUCCESSES	Every successful organization with long-term success are great celebrators.
30-Apr-29	GROUND IN A FEELING	Everyone's purpose in life has a foundation that comes from a strong feeling.
1-May-29	TOP PERFORMANCE REQUIRES CONFLICT	You don't get top performance unless everyone is challenging each other.
2-May-29	ACCOMPLISHMENT, NOT ACTIVITY	Time is simple a measure of activity. Accomplishment is a measure of value.
3-May-29	TAKE CHARGE OF YOUR ATTENTION	What grabs your attention is grabbing your life. Be aware of it to control your life.
4-May-29	YOU CAN MAKE THAT DECISION	Next time your people ask...say...you can make that decision.
5-May-29	BOTH FIRM AND FRIENDLY	The best leaders are both firm in the expectations and friendly in gaining rapport.
6-May-29	DISTINCT PERSONALITY	When you leverage your distinct personality, you will achieve more success.
7-May-29	DELIVER WHAT YOU EXPECT	You get your people delivering expectations to the level you are delivering.
8-May-29	STEP FORWARD CAN MEAN A STEP BACK	Unless you can see the bigger picture, your step forward might not be productive.
9-May-29	COLLECTIVELY VALUE	Values are only powerful if your team collectively "values" them in the same way.
10-May-29	INVEST IN THE TIME TO BE SPECIFIC	Being more specific will make things clearer and keep people better aligned.
11-May-29	FITTING WITH WHO YOU ARE	You select a role, but also select the culture...one that fits who you are.
12-May-29	CONSEQUENCES OF OUR CHOICES	Every choice has a consequence. For difficult choices, consider the consequences.
13-May-29	HAVE AN AIR OF CERTAINTY	Great leaders create an air of certainty that the vision will always be reached.
14-May-29	LET YOUR PEOPLE BREATHE	If you don't provide some freedom, you prevent others from doing their best.
15-May-29	ANSWER LEADER IS TOO SLOW	If your people are always waiting for your answer...your team is running too slow.
16-May-29	FOREVER DOESN'T EXIST	The best processes don't live forever. Continually evaluate what needs to change.
17-May-29	SIMPLIFICATION AND COLLABORATION	Simplification and collaboration go together. People avoid complex discussions.
18-May-29	EVEN WHEN IT COSTS YOU SOMETHING	A cost is not meaningful unless discussed with what is the gain associated with it.
19-May-29	DISCOVER WHAT PEOPLE ARE THINKING	Invest in asking the right questions to understand what your people are thinking.
20-May-29	GAIN CLARITY AND GAIN INFLUENCE	Think about...if something is not clear, is something good or bad happening?
21-May-29	PREPARED WHEN YOUR CHANCE COMES	You need to be prepared when your chance comes...do your preparation daily.
22-May-29	CAN'T TREAT EVERYONE THE SAME	Everyone is different, so treating everyone the same is not being considerate.

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Date	Title	Thought
23-May-29	DISCIPLINE IS A DECISION	Everyone has the skills within them to be more disciplined. It is just a decision.
24-May-29	CONSISTENT DEFINITION OF SUCCESS	Success is often a moving target. The successful keep it fixed until they achieve it.
25-May-29	ENDS UP MEANING EVERYTHING	When you don't have perspective, every negative ends up meaning everything.
26-May-29	BEING MORE POWERFUL THAN HAVING	Who you are is more fulfilling than what you have. Being trumps having.
27-May-29	EXPAND THE DEFINITION	How you define the problem will shape the solutions you can develop for it.
28-May-29	ADMIT I DON'T KNOW	If you can't admit you don't know, you will never learn enough to be successful.
29-May-29	BUILD EMOTIONAL CONNECTIONS	An emotional connection builds the rapport to truly collaborate with each other.
30-May-29	LISTEN CAREFULLY SHOWS RESPECT	When you listen carefully to others...you are showing them a deep respect.
31-May-29	FIGHT FOR WHAT YOU BELIEVE IN	You can tell what people believe in by what they are prepared to fight for.
1-Jun-29	RELEARN WHAT YOU KNOW	You already know what you need to know...it's just time to put it into action now.
2-Jun-29	PRIVILEGE OR A BURDEN	Leadership is often done well by how people perceive it...a privilege or a burden.
3-Jun-29	LOOK BEYOND THE ADVERSITY	Adversity is something we cannot escape. Look beyond it to get through it faster.
4-Jun-29	YOU PLAY LIKE YOU PRACTICE	You perform similar to your practice. Practice intensity = Performance Intensity.
5-Jun-29	SECOND NATURE THROUGH REPETITION	Repetition is important so that we begin to do the right thing automatically.
6-Jun-29	SUBSTANCE WITH INSPIRATION	Communicate real substance, but with the inspiration to have others listen.
7-Jun-29	MAKE IT INTENTIONAL	Unless you set your intentions, you don't have a target for your daily actions.
8-Jun-29	ABOVE THE GROUND LEVEL VIEW	To gain more perspective, you need to take a view higher than ground level.
9-Jun-29	BETTER PERSON BECAUSE OF IT	You have challenges in life that help you be the best person for the successes.
10-Jun-29	THINK THROUGH THE IMPLICATIONS	What if questions help you think through the implications much faster.
11-Jun-29	ALLOW THEM TO USE THEIR TALENTS	Unless you delegate, you are preventing your people from using their talents.
12-Jun-29	HELP THEM WITH THE TRANSITION	Change is difficult for many, so help your people through it to take more action.
13-Jun-29	DIFFERENT VIEW THAT'S ALSO RIGHT	As a leader, allow your people to have a different view that's also right.
14-Jun-29	SIMPLE = LESS TIME CONSUMING	The simple if done in consistent ways is less time consuming than the complex.
15-Jun-29	SMALL TALK EARNS YOU BIG TALK	Gaining rapport is the foundation for successful difficult conversations.
16-Jun-29	ACCEPT WHAT YOUR INSTINCT SAYS	Be too analytical and you end up not listening to what your instinct is saying.
17-Jun-29	SOMETHING BIGGER THAN YOU	A cause bigger than yourself will help you grow faster than anything else.

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Date	Title	Thought
18-Jun-29	COMMITMENT OR COMPLIANCE	Motivation fuels commitment, and without it you only have compliance.
19-Jun-29	WHEN YOUR EGO IS VULNERABLE	You need to surround yourself with the right people when your ego is vulnerable.
20-Jun-29	IMPROVISE HOW TO GET THERE	Every transformation goal requires you to improvise on the way to achieving it.
21-Jun-29	WITHOUT YOUR BOSS TELLING YOU	Success is doing what is necessary without the boss having to tell you to do it.
22-Jun-29	DO IT FOR THE INTERNAL REWARD	The more successful people do it more for internal versus external rewards.
23-Jun-29	WALK AND TALK THE VALUES	Values are only powerful when the leaders both walk and talk them every day.
24-Jun-29	COURAGE FOR OTHERS TO FEED ON	Build a strong courage that others can relate to and use to build their own.
25-Jun-29	UNSHAKEABLE CERTAINTY	If your certainty is unshakeable, you will never let any problem stand in your way.
26-Jun-29	GET TO THE CORE OF THE CORE	When you get to the root causes, you will always see better solutions.
27-Jun-29	BIG GOALS ATTRACT BIG PROBLEMS	Big goals will attract problems to be solved at the same size as the goals.
28-Jun-29	GET OTHERS EXCITED ABOUT IT	Lift the excitement of others, and gain more energy and effort from them too.
29-Jun-29	GENEROUS WITH WHAT YOU HAVE	Be generous with what you have and you will see more generosity around you.
30-Jun-29	INVOLVEMENT OF THE DECISION MAKER	Involve the decision maker and gain more control of how the decision is made.
1-Jul-29	RESPECT FOR THE OPINIONS OF OTHERS	Respect the opinions of others and you hear more of what you need to hear.
2-Jul-29	VISIT THE UNDERLYING ASSUMPTIONS	Most strategies should involve revisiting the underlying assumptions first.
3-Jul-29	HUNGRY FOR SOMETHING BETTER	When hungry for something better, you will attack change in stronger ways.
4-Jul-29	SEE THE FULL PICTURE	When you see the full picture, your solutions are better and last longer.
5-Jul-29	PURPOSE TRANSCENDS SELF INTEREST	A strong purpose will create a WHY that goes beyond your self interest.
6-Jul-29	KNOW WHAT YOU BELIEVE	When you really know what you believe, it powers much more action in you.
7-Jul-29	CONNECTED WITH YOUR PEOPLE	Without a strong connection with your people, you can never gain commitment.
8-Jul-29	CONSISTENCY REQUIRES DISCIPLINE	You need to be disciplined on the important to be consistent with others.
9-Jul-29	OTHERS RESPONDING TO YOU	Charisma has a way of getting others responding to you in more energetic ways.
10-Jul-29	PEOPLE WILL ALWAYS SURPRISE YOU	Your people's behavior will always surprise you, so expect it versus react to it.
11-Jul-29	NOT TAKING NO AS THE FINAL ANSWER	Great sales people know that a NO is just part of the process towards a YES.
12-Jul-29	POWER IN ELIMINATING THE EXCUSES	You gain more power by eliminating excuses. They are a sign of weakness.
13-Jul-29	CAPTURE THE WHOLE PERSON	You don't gain full commitment until you engage both their mind and their heart.

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Date	Title	Thought
14-Jul-29	RESPONSIBILITIES AND FRIENDSHIP	Be careful how you mix responsibilities and friendship in pressure situations.
15-Jul-29	USE EMOTIONALLY CHARGED WORDS	You make a bigger impact when you choose the right emotionally charged words.
16-Jul-29	WILL TO UNDERSTAND YOURSELF	If you are not willing to understand yourself, others will always manipulate you.
17-Jul-29	HELP THEM GET PAST IT	Your people will always have setbacks, so your job is helping them get past them.
18-Jul-29	ANTICIPATE VERSUS PROCRASTINATE	Proactive thinking and action is one way to stay ahead of the crowd.
19-Jul-29	AWARENESS BEFORE AGREEMENT	Increase everyone's awareness to move forward faster to agreement.
20-Jul-29	ACKNOWLEDGE THEIR POWER	The best way to defuse power in others is to acknowledge your power first.
21-Jul-29	PERFORMANCE AND POTENTIAL GAP	Grow comes by focusing on the gap between current performance and potential.
22-Jul-29	WHAT PEOPLE COME TO EXPECT	Understand the other's preset expectations in the experience you are delivering.
23-Jul-29	AVOID PROTECTING YOUR INSECURITIES	Protecting is passive, so take action to improve versus protect your insecurities.
24-Jul-29	USE STRESS TO GROW STRONGER	Stress, when used productively, can help you grow stronger faster.
25-Jul-29	NEVER FEAR REPLACING YOURSELF	If you cannot replace yourself, you and your team are not ready for the next step.
26-Jul-29	ATTRACT THE RIGHT PEOPLE	Everything becomes easier when you attract the right people to work with you.
27-Jul-29	WELCOME RESPONSIBILITIES	The most successful welcome the responsibilities that come with the job.
28-Jul-29	RECOGNIZE YOUR OWN EMOTIONS	People who recognize their own emotions are able to control them better too.
29-Jul-29	INVOLVEMENT DRIVES ENGAGEMENT	Your people are not engaged until you get them involved, and emotionally too.
30-Jul-29	CREATE ROOM FOR THOUGHT	Unless you find time to relax, you will not create enough room for new thoughts.
31-Jul-29	SUCCESS BEGINS BETWEEN YOUR EARS	Success starts in thoughts. How would you describe the quality of your thoughts?
1-Aug-29	YOU CAN'T PLEASE EVERYONE	Pleasing everyone isn't possible...clear communications attracts the right people.
2-Aug-29	ADVANCE OTHERS TO ADVANCE YOU	You advance much faster by helping everyone around you advance faster too.
3-Aug-29	OTHERS WANT TO BE AROUND YOU	You gain more influence with others when others want to be around you.
4-Aug-29	ACKNOWLEDGE THE HELP YOU RECEIVE	End up with less help in the future if you don't acknowledge the help you receive.
5-Aug-29	UNDERSTAND HOW YOU LEARN BEST	Understand how you learn best and focus all your learning in that way.
6-Aug-29	DISCUSS FOR FEWER MISTAKES	Mistakes come when people aren't talking and assuming different expectations.
7-Aug-29	PRIDE OF OWNERSHIP	Success comes faster when people feel a pride of ownership in what they do.
8-Aug-29	FEAR AND ANGER ARE REACTIONS	Fear and anger are reactions to how you presented the opportunity or challenge.

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Date	Title	Thought
9-Aug-29	UNCOMFORTABLE TO STAY HERE	Change is triggered when your people are uncomfortable to stay where they are.
10-Aug-29	MAKE THE MOST FROM THE LEAST	Productivity is about creating the most value from the least amount of effort.
11-Aug-29	SELF WORTH IS NOT A NUMBER	Self worth is not a number (money), but the feeling of fully living your passion.
12-Aug-29	PLAN FOR THE POSSIBILITIES	Be ready for possibilities when they appear, and deliver more values to others.
13-Aug-29	CHANGE THAT WILL GET YOU THERE	Every big goal requires a Significant change in our habits to get us there.
14-Aug-29	TURN FEEDBACK INTO INSPIRATION	Feedback can be your fuel to inspire the necessary change in your habits.
15-Aug-29	GENUINE CONNECTIONS WITH OTHERS	Build more genuine connections with others and you gain more support too.
16-Aug-29	CONFIDENCE TO FIND A WAY	There is never an obstacle too big if you have the confidence to find a way.
17-Aug-29	PERSONALIZE YOUR EXAMPLES	When others connect personally to your examples, you captured their hearts too.
18-Aug-29	CREDIBILITY VERSUS CREDENTIALS	True credibility comes more from your behaviors than your credentials.
19-Aug-29	ENABLE NEW ASSUMPTIONS TO EMERGE	New assumptions have a way of triggering ideas that were blocked from old ones.
20-Aug-29	FEELING - THE STARTING POINT	The start of a big initiative has roots in a strong feeling and making a difference.
21-Aug-29	SHARE THE SAME PERSPECTIVE	A vision helps people share the same perspective about the opportunities.
22-Aug-29	THINK ABOUT THE EXPERIENCE	You make a bigger impact when you think of the experience you deliver.
23-Aug-29	CHANGE IS IN ALL JOB DESCRIPTIONS	Everyone has a role in change, so it should be in everyone's job description.
24-Aug-29	WHAT IT IS AND ISN'T	You can define situations by what it is and also by what it isn't (comparisons).
25-Aug-29	EGO ON WHAT, HUMBLE ON HOW	Let your ego drive a bigger what, but let others determine their own how.
26-Aug-29	ALL THINGS TO ALL NEVER WORKS	You can be the best in everything, so you need to focus on what you do best.
27-Aug-29	CLEAR THE CAN'T FOR THE CAN	Productivity is about focusing on what you can versus what you can't.
28-Aug-29	WHAT DO I REALLY WANT?	Sometimes the best use of your time is to think through what you really want.
29-Aug-29	PASSION AND PERSUASION	Passion is only valuable if you can persuade others to share your passion too.
30-Aug-29	LINK FACTS TO EXAMPLES	Your facts carry more weight when they are linked to very powerful examples.
31-Aug-29	KNOW YOURSELF TO GROW YOURSELF	You won't grow faster enough if you don't start by knowing yourself first.
1-Sep-29	OFFERING ALTERNATIVES	If you disagree with something, make sure you can offer some alternatives.
2-Sep-29	COMFORTABLE WHEREVER YOU ARE	Get comfortable wherever you are, but uncomfortable in creating your future.
3-Sep-29	OPPORTUNITY TO DO YOUR BEST WORK	From every boss, you want the opportunity to do your best work and get noticed.

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Date	Title	Thought
4-Sep-29	WILLPOWER IS NOT LIMITLESS	Constantly strengthen your willpower because it is not a limitless resource.
5-Sep-29	POWER OF CUMULATIVE CHARACTER	When you have a team of respected people, you collectively gain more power.
6-Sep-29	KEEP FEAR IN PERSPECTIVE	Fear is always there, so keep it in perspective by feeling it and channeling it.
7-Sep-29	CREATE TEAM CONFIDENCE	Team confidence is what delivers top performance in challenging times.
8-Sep-29	STIR THE PASSION WITHIN OTHERS	When you reach another's passion, you connect with them in deeper ways.
9-Sep-29	PRAISING EFFORT OR TALENT	World class performance is triggered by praising both effort and talent.
10-Sep-29	PLAY YOURSELF...A BETTER SELF	You always perform your best as you are not copying others...keep improving you.
11-Sep-29	DEFINE YOUR FOLLOW-UP QUESTIONS	Understand the questions you need to get to in all your conversations.
12-Sep-29	WHAT YOU WANT TO BELIEVE	What you want to believe is your choice. Don't let others take it away from you.
13-Sep-29	WORRYING ABOUT WHO DON'T	Don't worry about those who don't get it...as there will always be a few of them.
14-Sep-29	FEEL THAT THEY TRUST US	If others feel they can trust you, you will always get more of their help.
15-Sep-29	WILL REFLECT YOUR EMOTIONS	Your thinking, possible or impossible, will always reflect the emotions others see.
16-Sep-29	SHARE THE BELIEF ONWARD	A successful vision is about getting everyone to share the belief onwards.
17-Sep-29	STICK TO YOUR PRINCIPLES	Especially in times of a crisis, it becomes important to stick to your principles.
18-Sep-29	AMBITION GROUNDED IN A PASSION	When ambition is within your passion, you make a bigger difference to the world.
19-Sep-29	MAGNIFY THE TEAM'S PERSONALITY	Build a team's personality and you get more teamwork from the individuals.
20-Sep-29	CONSISTENCY DOESN'T MEAN THE SAME	Being consistent doesn't mean acting the same way...but in understandable ways.
21-Sep-29	NOT AFRAID OF THE FACTS	The best leaders are not afraid of the facts...but know when to use their gut.
22-Sep-29	PICTURE WITHIN THE PICTURE	There is always a more important meaning behind every situation you encounter.
23-Sep-29	COMMITMENT BEFORE THE ANSWERS	You need to move forward and commit yourself before you have all the answers.
24-Sep-29	UNDERSTAND BEFORE UNDERSTOOD	Focus on listening and understanding before on being understood.
25-Sep-29	REACH BEYOND YOUR CAPABILITY	When you reach beyond your capability you grow yourself to meet the challenge.
26-Sep-29	LIVE WHAT YOU LEARN	Put it practice as soon as you can whatever you learn. Live what you learn.
27-Sep-29	GET INTO THEIR WORLD	Influence is gained faster by first understanding the picture in their heads first.
28-Sep-29	ACCEPT IT BEING TRUE	A belief has control over you when you accept it to be true (positive or negative).
29-Sep-29	DEMONSTRATE YOUR VALUE	People can perceive the value you have by what you demonstrate to them.

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Date	Title	Thought
30-Sep-29	DEPENDS ON WHAT YOU NOTICE	Your people pay more attention to the behaviors you notice and comment about.
1-Oct-29	TALK IT THROUGH TO IMPROVE IT	It often takes a discussion (a team) to make real improvements in processes.
2-Oct-29	ENCOURAGEMENT BRINGS ENTHUSIASM	Encouragement fuels more enthusiasm in your people and more creativity too.
3-Oct-29	SIGN OF DISTRUST	When you interrupt others and finish sentences, it is a sign of distrust.
4-Oct-29	HOW WE HANDLE CONTRADICTIONS	Contradictions are in every set of facts. It's how we address them that counts.
5-Oct-29	WILLING TO HUMBLE YOURSELF	The humble often received a great deal more support and help from others.
6-Oct-29	GROW FROM THE BAD EXPERIENCE	You grow the fastest from a bad experience even the most uncomfortable ones.
7-Oct-29	TEST LEADERSHIP SKILLS EARLY ON	Test leadership skills early to evaluate your people's potential to influence.
8-Oct-29	PROBLEMS BRING NEW DECISIONS	Every problem is solved by some type of decision. Embrace decisions...
9-Oct-29	STRONG WHEN YOU NEED TO BE	The successful make sure they are the strongest when it really counts.
10-Oct-29	HAVE BOTH GOALS IN VIEW	Life is both a journey and a destination. Have both goals in view each day.
11-Oct-29	SKILL BEYOND YOUR GUT	Skill beyond the gut feeling is what separates the successful from others.
12-Oct-29	DISCOVERING WHAT'S ALIVE IN YOU	When you discover what's alive in you...you start to discover your passion.
13-Oct-29	EXPERIENCE VERSUS COMMUNICATION	Treat your communications as experiences, and you bring more feeling to them.
14-Oct-29	COURAGE IN THE FACE OF COMPROMISE	You will need the most courage when you are facing a key compromise.
15-Oct-29	BRING YOUR MESSAGE ALIVE	You bring your messages alive in others by using more stories and examples.
16-Oct-29	TEST YOUR PURPOSE AND VALUES	We need to continually test our purpose as we grow through life.
17-Oct-29	YOUR AUTHORITY RECOGNIZED	When your authority is recognized by others, you have power before you arrive.
18-Oct-29	PERFORMANCE BUYS MORE FREEDOM	The better you perform, the more flexibility your boss gives you in your role.
19-Oct-29	SHOW OTHERS THEIR POSSIBILITIES	Show others their possibilities and you are being the most valuable to them.
20-Oct-29	BELIEF IN THE VALUE YOU DELIVER	When you believe in the value you deliver, others will begin believing in you.
21-Oct-29	NOT GOOD AT EVERYTHING	You are not good at everything, so focus your energy on what you do well.
22-Oct-29	BALANCE COMPETING PRIORITIES	There are always different priorities to balance. Don't waste time choosing yours.
23-Oct-29	CHANGE YOUR DESCRIPTION OF YOU	How you describe yourself to you is how others will begin to see you too.
24-Oct-29	STRUCTURE CAN CREATE FLEXIBILITY	The right structure provides ways for everyone to be more flexible in their roles.
25-Oct-29	DATA REQUIRES A CONTEXT	Data is just black and white until a context begins to show it in colors.

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Date	Title	Thought
26-Oct-29	TAKE THE EMOTIONAL TEMPERATURE	Constantly take the emotional temperature of your company culture.
27-Oct-29	SUCCESS IS ABOUT PROBLEM SOLVERS	Success expands when everyone around you are great problem solvers.
28-Oct-29	ADDRESS THE ROOT CAUSES	Unless you address root causes, the same problems come back in different forms.
29-Oct-29	REQUIRES A CHANGE IN PERSPECTIVE	Every major step forward was trigger by a big change in your perspective.
30-Oct-29	CONTRADICTION IN EVERY ADVICE	Review assumptions, as there is often a contradiction in every advice you receive.
31-Oct-29	VALUABLE, BUT DIFFICULT TO MEASURE	A culture is of great value to a company, but also difficult to measure.
1-Nov-29	IT TAKES A COMBINATION OF QUALITIES	For success, everyone needs a combination of qualities used in a creative way.
2-Nov-29	TALENTS ARE USED FOR GOOD OR EVIL	Talents, especially in influence, can be used both for good and evil.
3-Nov-29	IDENTIFY YOUR EMOTIONS	When you can identify your emotions, you will be able to control them better.
4-Nov-29	ENCOURAGING AND PUSHING	Find the right combination of encouraging/pushing for each person in your team.
5-Nov-29	GAIN MORE ALONE TIME	If you can gain more alone time, invest the time in reflection to improve faster.
6-Nov-29	DROP SOMETHING TO FIND THE NEW	If you want something new in your life, you need to drop something old.
7-Nov-29	ENABLE CHANGE BOTH UP AND DOWN	The best change agents can influence change at all levels of the organization.
8-Nov-29	UNDERSTAND YOUR LEVEL OF THINKING	Many issues can be solved faster by raising your level of thinking.
9-Nov-29	HELP OTHERS SEE AND FEEL THE VISION	Give your people ways to feel the vision and they will take more action on it.
10-Nov-29	WHERE YOU INVEST YOUR EMOTION	A passion helps you with a great way to invest your emotion in a productive way.
11-Nov-29	DECISIONS DRIVE PROGRESS	Decisions are what move everything forward. Embrace them... Drive them.
12-Nov-29	FREEDOM TO BE CANDID	Create an environment for your people to express what they are thinking.
13-Nov-29	YES PEOPLE ONLY INFLATE YOUR EGO	When you are surrounded by yes people you only get your ego inflated.
14-Nov-29	KNOW WHEN YOU NEED TO LISTEN	There are times when talking will never help and you just really need to listen.
15-Nov-29	DEMONSTRATE MY CONFIDENCE	Action is the best way to demonstrate your confidence to others.
16-Nov-29	STRONG BONDS ARE BUILT IN A CRISIS	A crisis has a way of bringing people to together in a bond that lasts a long time.
17-Nov-29	LEARN IN EVERY REJECTION	You might fear rejection, but you end of learning in each of them and a lot too.
18-Nov-29	HELD TOGETHER BY A SIMPLE CONCEPT	Diversity needs a shared simple concept to hold the team together.
19-Nov-29	DON'T REINFORCE THE STATUS QUO	Every time you reinforce the status quo you are taking your team backwards.
20-Nov-29	OWN THE PROBLEMS YOU FACE	The faster you take ownership of the problem, the faster you will solve it.

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Date	Title	Thought
21-Nov-29	USE FEAR TO CHANNEL YOUR ENERGY	The successful use fear to channel/focus their energy on their performance.
22-Nov-29	WHO PEOPLE TURN TO	You know you have gained influence when people turn to you in a crisis.
23-Nov-29	INTELLIGENCE CAN GET IN THE WAY	We often overthink a problem when a short conversation helps us move forward.
24-Nov-29	PERSON WITH THE MOST OPTIONS	When you are many options, you always feel more in control of your life.
25-Nov-29	WHEN TO DRAW FIRST BLOOD	The best way to attack another's position is to use their own words against them.
26-Nov-29	UNDERSTAND THE LEVERAGE POINTS	People successful at influencing know the leverage points in all organizations.
27-Nov-29	WHEN DEDICATED TIME IS NEEDED	When real progress is needed...that is when more dedicated time is needed too.
28-Nov-29	WHEN YOU HEAR IT CAN'T BE DONE	Entrepreneurs gain even more energy when they hear it can't be done.
29-Nov-29	STOP LETTING OTHERS GET IN YOUR WAY	You never have everyone supporting you, so don't let others stand in your way.
30-Nov-29	PULL AWAY FROM THE PAST	You can't stay in the past if you have a compelling future that pulls you forward.
1-Dec-29	CHANGE OR NEVER CATCH UP	If you aren't changing, you are constantly living a life trying to catch up to others.
2-Dec-29	GUIDED INTERNALLY OR EXTERNALLY	You are guided by your values or constantly being pushed around by others.
3-Dec-29	PRACTICE UNDER PRESSURE	Practicing with pressure can help improve your performance "in the moment".
4-Dec-29	RESPECT ALL TYPES OF PEOPLE	You can learn from everyone so respect all the types of people you meet.
5-Dec-29	SEE THE WINNER IN EVERYONE	See the strengths (winner) in everyone, and you drive more of their engagement.
6-Dec-29	YOUR BEST DAY IS IN FRONT OF YOU	When you think your best days are ahead, your attitude makes them so.
7-Dec-29	FOCUS ON THE DIFFERENTIATORS	The people who make a difference are different. Focus efforts in these people.
8-Dec-29	SENSE OF SIGNIFICANCE	When we live our purpose, we always live with a sense of significance.
9-Dec-29	LOOK FOR THE PATTERNS	Patterns you see is based on your experiences. Expand experiences to see more.
10-Dec-29	FASTER PATH TO GET CLEAR	Best ways to gain more clarity is to write it down or talk it through with others.
11-Dec-29	SET THE TABLE TO BE READY TO EAT	When you do your preparation for meetings, everyone is ready to contribute.
12-Dec-29	LEVEL OF INTEREST IN OTHERS	The interest others have in you is never more than the interest you have in them.
13-Dec-29	FEEL ADDED TO THE LOGIC	The best communicators have a way of adding the right feeling to the logic.
14-Dec-29	EXPERIENCE GROWS WITH PERSISTENCE	Persistence is a great way to expand your experiences and your growth.
15-Dec-29	FORCED TO MAKE TOUGH DECISIONS	Welcome tough decisions, as they will help you grow faster than anything else.
16-Dec-29	NOT AFRAID TO SPEAK OUT	You can't be afraid to speak out or you have to just accept what's being done.

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Date	Title	Thought
17-Dec-29	CREATE STRONGER CONNECTIONS	The stronger connection you make with others, the more help you will get.
18-Dec-29	WHAT SIGNALS ARE THEY SENDING?	Everyone's behavior sends a signal. What signals do your behaviors send?
19-Dec-29	FAIRNESS OFTEN STOPS ACTION	You can't be fair, as everyone definition of it is different. Being consistent is better.
20-Dec-29	WITHIN AN EMOTIONAL EXPERIENCE	You learn more when the messages are included in an emotional experience.
21-Dec-29	ENABLES YOU TO DO GOOD WORK	Your attitude, and often more than your skills, enables you to do a great job.
22-Dec-29	RESPONSIBLE FOR WHAT APPEARS	You are responsible for what appears in your life...you can never blame others.
23-Dec-29	HOW DO YOU DEFINE ENOUGH?	Enough is completely subjective...and it's never the same for everyone.
24-Dec-29	BOMBARD YOUR SUB-CONSCIOUS MIND	When messages reach your sub-conscious mind, you really connect to them.
25-Dec-29	ACKNOWLEDGE YOU DON'T KNOW	You won't get very far in gaining cooperation if you think you know everything.
26-Dec-29	BUILD THE PSYCHOLOGICAL ADVANTAGE	The biggest advantage over others is never physical, but psychological.
27-Dec-29	GIVE THEM THE COMPLETE PICTURE	Unless your people have the complete picture, they will never do a great job.
28-Dec-29	TEAMWORK CAN TRUMP EXPERIENCE	Teamwork is what gets inexperienced people to perform beyond expectations.
29-Dec-29	ARE THE CENTER OF EVERY STRATEGY	At the center of every strategy (most important the successful ones) are people.
30-Dec-29	KEEP YOUR EGO OUT OF THE WAY	When ego gets in the way, you begin to limit your progress to your own capacity.
31-Dec-29	YOU ATTRACT WHAT YOU FOCUS ON	Whatever you focus on you are beginning to see more of it in your life.
1-Jan-30	VALUES BRING PEOPLE CLOSER	Shared values bring people closer together and enable deeper conversations.
2-Jan-30	THINK OUT OF THE BOX	Creative solutions require you to think out of the box...or don't consider the box.
3-Jan-30	CONSTRUCTIVELY CHALLENGING	People won't grow faster enough unless you challenge them in constructive ways.
4-Jan-30	EVERYONE PROVIDES AN EXAMPLE	Your behaviors are always providing an example to someone, either good or bad.
5-Jan-30	FOCUS ON CREATING ROLE MODELS	Role models are a great way to drive a culture change, as everyone copies them.
6-Jan-30	NO BAD IDEAS IN BRAINSTORM	All ideas have the ability to trigger great ideas in brainstorming conversations.
7-Jan-30	WITH AN EYE ON IMPROVEMENT	Look for improvement opportunities in everything you do to move forward.
8-Jan-30	ATTAINABLE IN THEIR MINDS	When you people have the confidence they can do it, they are more like to do it.
9-Jan-30	WANT YOU TO KNOW	Invest in knowing yourself, as people around you wish you knew what they know.
10-Jan-30	PEOPLE SEEING THE ACTION	The barrier to faster progress is not seeing the action to take fast enough.
11-Jan-30	ACT ON OPPORTUNITIES FAST	Opportunities often have a short life, so you need to act in them right away.

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Date	Title	Thought
12-Jan-30	LIFE ON YOUR OWN TERMS	A successful life is on your own terms versus others or other are just using you.
13-Jan-30	TRANSLATE EXPERIENCE INTO VALUE	Experience is just another form of knowledge. Must be used well to be valuable.
14-Jan-30	WAIT FOR YOU TO DEAL WITH IT	Your people are waiting for you to deal with a problem only you can solve.
15-Jan-30	BEING FIRST TO STEP FORWARD	The people who get ahead step forward when something must be done.
16-Jan-30	COMMITMENT TO THE TEAM	Ego drives individual commitment. You need commitment to the team too.
17-Jan-30	FREEDOM IS NEVER FREE	Freedom is never free...earned by taking personal responsibility for everything.
18-Jan-30	BUSYNESS IS NOT PRODUCTIVITY	Being busy and productive are different things. Busy is a consumption of time.
19-Jan-30	GOOD VALUES DON'T STRETCH	You most core values should be solid...never stretched in unique circumstances.
20-Jan-30	PATIENT ENOUGH TO REALLY LISTEN	Patience is an enabler for powerful relationships. Helps us listen and value others.
21-Jan-30	WHAT YOU CONSTANTLY REFER TO	People believe that whatever your conversations focus on is important to you.
22-Jan-30	UNDERSTAND YOUR HIRING CRITERIA	The most important criteria in companies is the hiring criteria. Hiring starts it all.
23-Jan-30	TOUGH SITUATIONS HELP US GROW	When it's easy, we leverage who we are. When tough, we learn who we can be.
24-Jan-30	WHEN TO OWN IT OR DROP IT	Constantly evaluate if your current actions take you fast enough to your goals.
25-Jan-30	EXAMPLE FOR OTHERS TO FOLLOW	Everyone should have as a priority being the best example they can be for others.
26-Jan-30	RESPECT ENCOURAGES PRIDE	The more you gain respect from others, the more pride develops within you.
27-Jan-30	PRIORITIES DRIVE OUR FOCUS	People who staying focused are constantly reviewing their priorities.
28-Jan-30	PREPARED FOR THE CHALLENGES	Challenges always come along. Be prepared for them to speed your success.
29-Jan-30	AVOID BREATHING YOUR OWN AIR	A big ego tend to breath too much of their own air...going it alone far too often.
30-Jan-30	SOMETHING CAN APPLY IMMEDIATELY	In everything you learn, something can be applied in some way on the same day.
31-Jan-30	STAY FOCUSED ON THE WHY	The fuel to achieve anything is why...the ingredient in ever successful initiative.
1-Feb-30	BUILD THE HABITS IN OTHERS	Sustained progress is built on habits, so help your people build strong habits.
2-Feb-30	MAKE A GOOD FIRST IMPRESSION	First impression are hard to change, so invest in being your best when it counts.
3-Feb-30	SIDE CONVERSATIONS HAVE AN IMPACT	Side conversations can fill in the gaps of conversations to move things forward.
4-Feb-30	UNDERSTAND PREFERENCES OF OTHERS	Everyone has their preferences. Learn them to adapt for greater influence.
5-Feb-30	KEEP IT FRESH AND INTERESTING	When you interest others you grab their attention to really listen.
6-Feb-30	YOUR POTENTIAL IS A MOVING TARGET	As you grow, your potential grows too...a target you should never reach.

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Date	Title	Thought
7-Feb-30	DIFFERENT SKILLS GETTING ALONG	A successful team is made up of people with different skills who get along.
8-Feb-30	RISE ABOVE IT ALL	Not everyone will treat you right. Rise above it and take the high road.
9-Feb-30	LEARN FROM YOUR MISTAKES	The worst mistake is the one you make and never learned from.
10-Feb-30	SMOOTHING OUT THE BUMPS	There are always bumps in the road, and maturity helps you smooth them out.
11-Feb-30	PEOPLE THAT SHARE OUR PASSION	The people you surround yourself with should also share your passion.
12-Feb-30	EMOTION OF THE PAST	Most people's emotion of the past is fear, and they carry it too far into the future.
13-Feb-30	START WHERE THE PROBLEM IS	You make faster progress when you start where the problem usually is...you!
14-Feb-30	WHAT I GOT TO LEARN	When you know what you got to learn, others don't have to remind you.
15-Feb-30	NOISE IN YOUR LIFE	Listen to the noise in your life, and miss hearing what your passion is telling you.
16-Feb-30	YOU JUST MAKE IT WORK	When you have the perseverance, you just find a way to make it work.
17-Feb-30	RE-ENERGIZING YOUR ENTHUSIASM	With your enthusiasm topped up, you have the energy to take on any problem.
18-Feb-30	ACKNOWLEDGE THEIR AUTHORITY	For greater influence up, start by acknowledge their authority versus fighting it.
19-Feb-30	FUTURE/COMPLACENT NOT TOGETHER	You have never seen a person focused on the future who was complacent.
20-Feb-30	APPRECIATE TO TOLERATE	To tolerate the weaknesses in others you must appreciate their strengths first.
21-Feb-30	IT IS NOT ALL NATURAL	The successful make it look natural, but there is a lot of hard work behind it.
22-Feb-30	LABEL CREATES AN IDENTITY	Label someone and you begin to form an identity for them...maybe a wrong one.
23-Feb-30	CREATE A NEW UNDERSTANDING	A big influence starts by helping others with a new understanding of the situation
24-Feb-30	AVOID AUTOPILOT DECISIONS	When your decisions are on autopilot you miss reading opportunities.
25-Feb-30	CAN BE A SIGN OF CONFIDENCE	Kindness can be a sign of confidence...look to develop others vs protect yourself.
26-Feb-30	IN THE DIRECTION OF YOUR THOUGHTS	You move in the direction of your daily dominant thoughts.
27-Feb-30	BEHAVIORS THAT LIVE THE VALUES	You are a great role model for others when your behaviors are living your values.
28-Feb-30	PASSION SUMMONS YOUR RESOLVE	Passion has the power for you to do whatever it takes to make your impact.
1-Mar-30	WHEN UNCONVENTIONAL MAKES SENSE	With very challenging problems, the unconventional that makes the most sense.
2-Mar-30	FIND A WAY TO REACH HIGHER	When you find a way to reach higher you will use more of your potential.
3-Mar-30	PROVE YOURSELF TO YOURSELF	Don't worry about proving yourself to others. Just prove you to you.
4-Mar-30	PROVOKE EACH OTHER'S STORIES	Stories drive the most powerful discussions. Encourage others to share theirs.

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Date	Title	Thought
5-Mar-30	SEE BEYOND THE DIFFERENCES	Differences drive better solutions...only if everyone sees beyond the differences.
6-Mar-30	BRING A SHAPE TO YOUR THOUGHTS	Frame your thoughts with a context and others see your ideas as more valuable.
7-Mar-30	GET THEM TO BUILD THE PICTURE	Others become more committed when you build the picture in their own minds.
8-Mar-30	DOOR OPENER TO THEIR COMMITMENT	Commitment is in the heart more than the head. Add emotion to your messages.
9-Mar-30	FIND ROOM TO MANEUVER	Whenever you get too committed to one approach, you lose flexibility to change.
10-Mar-30	DRILL DOWN INTO COMPLEX PROBLEMS	To solve complex problems well, you need to get into the details for better ideas.
11-Mar-30	BEFORE IT BECOMES URGENT	Address the important before it becomes urgent...more options are available.
12-Mar-30	BEND THEM WITHOUT BREAKING THEM	Rules are there to guide behaviors, and need to be bent once in a while.
13-Mar-30	REASONS FIRST BEFORE THE PROBLEM	There are reasons you have the problem. Understand them for better solutions.
14-Mar-30	WORK YOUR PLAN - EXECUTE	Execution is around working the plan and then adapting when necessary.
15-Mar-30	POWER IN 1-1 TIME	You have an opportunity to address difficult development issues in your 1-1 time.
16-Mar-30	BEHAVIOR VERSUS UNDERSTANDING	You might understand the right thing to do, but your beliefs look at it differently.
17-Mar-30	DEDICATING YOUR LIFE TO SOMETHING	Dedicate your life to a meaningful purpose and you find the energy for action.
18-Mar-30	GIVE YOUR BEST AT ALL TIMES	No one can ever complain about your performance when you give your best.
19-Mar-30	TAKE A STAND OR FOLLOW OTHERS	Be strong enough to take a stand or you will have to follow others who do.
20-Mar-30	CREATE WHAT YOU COMPLAIN ABOUT	Businesses get created when people stop complaining and do something about it.
21-Mar-30	SEPARATE IMAGINATION/JUDGMENT	Brainstorming is about getting all the ideas out before you begin judging them.
22-Mar-30	FLOATING TRIAL BALLOONS	Sometimes it is great to test ideas out with a few people before sharing broadly.
23-Mar-30	MAKE THE NECESSARY CONNECTIONS	Your connections are what enable you to get the right help to achieve your goals.
24-Mar-30	ARGUING FOR AND AGAINST	You really engage when you are forced to argue for what you are against.
25-Mar-30	INTERRUPT YOUR OWN SCHEDULE	You are often the biggest problem in staying focused than others could ever be.
26-Mar-30	TO AVOID OR TO ACHIEVE	Everyone goes through life try to avoid the unpleasant and to achieve something.
27-Mar-30	SEE OURSELVES AS WE REALLY ARE	The way we see ourselves drives the way we behave and reinforces who we are.
28-Mar-30	SOMETHING OUT OF NOTHING	Entrepreneurs are able to make something out of something others can't see.
29-Mar-30	PULL LEARNING VERSUS PUSH LEARNING	You learn faster by finding the ways you learn the best (fastest and sticks).
30-Mar-30	WHEN THEY DOUBT YOUR MOTIVES	You lose power when people doubt you motives...when you make it too personal.

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Date	Title	Thought
31-Mar-30	CONFIDENCE WHEN IT IS TIME TO ACT	Build your confidence so it's at the right level when you need it most.
1-Apr-30	HOW CAN WE MAKE THIS MORE FUN?	A great brainstorm is asking: How can we make this more fun? Fun = Energy.
2-Apr-30	CHOICES YOU FEEL YOU HAVE	People always feel empowered when they have more choices to choose from.
3-Apr-30	FRIENDLY, BUT NOT A CLOSE FRIEND	A leader should be friendly with their people, but careful in being their friend.
4-Apr-30	SAYING NO IN ORDER TO GROW	If you want to grow faster...you need to give up the good to focus on the great.
5-Apr-30	OBSERVE CONNECTIONS THEY MAKE	Your influence extends through your people. See how they make connections.
6-Apr-30	ADAPT TO FIT YOUR NEEDS	Adapt your focus in order to fit what's required to achieve your goals.
7-Apr-30	TALK WITH THEM AT THEIR LEVEL	Adapt your communications to the way they will understand it best.
8-Apr-30	CLEAR ON WHAT YOU WANT	You will never take enough action until you are very clear on what you want.
9-Apr-30	PROBLEMS YOU SHOULDN'T BE HAVING	Invest in think time to prevent in the future problems you shouldn't have now.
10-Apr-30	BEYOND WHAT THEY ARE ASKING FOR	Always consider what's behind their questions to what they are really after.
11-Apr-30	BRING MORE OF YOU INTO IT	When you bring more of you into the problem, you will see the solution faster.
12-Apr-30	PROUD TO TELL YOUR STORY	When you are living your dream, you are proud to tell your individual story.
13-Apr-30	KNOW WHEN EASY IS SMART	People make things too difficult, and don't view the easy way as being smart.
14-Apr-30	PEOPLE YOU HAVE TIME FOR	You should be giving more time to people who can help you grow faster.
15-Apr-30	MOVE ON AT THE RIGHT TIME	If you stop growing as fast as you would like to, then it is time to move on.
16-Apr-30	WHAT WE SAY AND HOW WE SAY IT	WHY fuels communication...with the HOW often key to a clearer WHAT.
17-Apr-30	SEE BEYOND PERSONALITIES	Don't let a different personality stop you from bringing them into the team.
18-Apr-30	GAIN RESPECT BY EXTENDING IT	You gain faster respect from others by showing them respect first.
19-Apr-30	SURFACE CONFLICT TO DEAL WITH IT	Until you can bring out the conflict, you will never be able to deal with it.
20-Apr-30	PLACE TO RE-ENERGIZE AND RENEW	Understand what re-energizes you and block off time for it every week.
21-Apr-30	TALENT FOR MAKING FRIENDS	When you have a talent for making friends, you will never have to go it alone.
22-Apr-30	CONFIDENCE TO EMBRACE POSSIBILITIES	Many people avoid the possibilities right in front of them. Embrace them.
23-Apr-30	INNER VOICE > OUTER VOICE	The inner voice is often more powerful than the outer voice. Look inside first.
24-Apr-30	HAVING WHAT THEY NEED	When your people have what they need, they act...because there is no excuse.
25-Apr-30	WHY ARE YOU HOLDING BACK?	Your biggest barrier is never others...it's you holding back in some way.

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Date	Title	Thought
26-Apr-30	MORE PERSONALITY THAN CHOICE	Risk taking is more in the personal attitude than in making a logical choice.
27-Apr-30	SEE THE WORLD IN SIMILAR WAYS	You will connect with others when you both see the world in similar ways.
28-Apr-30	AN OPPORTUNITY IN EVERY CRISIS	There's an opportunity in every crisis, so look for the opportunity first.
29-Apr-30	REINFORCE ACCOUNTABILITY	People who feel accountable will do whatever it takes to make it happen.
30-Apr-30	WHEN YOU HAVE THE RIGHT PEOPLE	Everything becomes easier when you have the right people on the team.
1-May-30	INTEGRITY POWERS YOUR INFLUENCE	Integrity is the power you have with others before you show up.
2-May-30	MAKE EMOTIONAL MARKERS	Emotional markers are created by inserting relevant stories in communications.
3-May-30	HOW AM I VIEWING THIS?	Challenge yourself on how you are viewing the situation to see more options.
4-May-30	UNDERSTAND WHY IT IS WORKING	Some don't invest the time to know why it's working and how to multiply it.
5-May-30	COMFORTABLE AND UNCOMFORTABLE	Life is a combination of comfortable and uncomfortable experiences. Need both.
6-May-30	WHEREVER IT COMES FROM	Feedback is always useful, and sometimes the most useful come from odd places.
7-May-30	SERVE THE PLATE FULL	To get your people to grow faster, delegate a full plate so they learn to focus.
8-May-30	SETTING THE INTENSITY LEVELS	Great leaders are setting the intensity levels in their people to achieve more.
9-May-30	PREPARED TO LIVE YOUR DREAM	The best start to living your dream is to build your courage to take more risks.
10-May-30	BUILD A COLLECTIVE WILL	When everyone puts themselves into the goal, you are building a collective will.
11-May-30	FOR PLEASURE OR AVOID PAIN	We all tend to evaluate everything on whether it gives us pleasure or avoids pain.
12-May-30	WHO HAS YOUR BACK?	Everyone needs to have the right support behind them. Who has your back?
13-May-30	CREATE NEW INSTINCTS	By continually experiencing the new, you end up growing new instincts too.
14-May-30	PULL OF THE FUTURE	A clearly defined future has a powerful way of pulling you towards it.
15-May-30	START BY BEING RELEVANT	Everything becomes easier when you make yourself more relevant to others.
16-May-30	BEING PART OF THE CONVERSATION	You have to be part of the conversation in order to influence others in the team.
17-May-30	AVOID STEPPING ON YOUR OWN LINES	When sharing thought provoking ideas...give others a chance to think...don't rush.
18-May-30	MORE YOU CAN DO	There is always more you can do, but focus that more on the most important.
19-May-30	YOUR OWN COACH	You can be your own coach by investing in more reflection time each week.
20-May-30	ANSWERS ARE THERE	The answers you need are out there...have the courage to ask for help.
21-May-30	I WAS IN THE SAME PLACE ONCE	You show empathy and gain better rapport by sharing you experienced it too.

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Date	Title	Thought
22-May-30	TUNE IN ON THEIR WAVELENGTH	Every conversation goes better when you think of the pictures in their heads first.
23-May-30	THOUGHT THROUGH IN ADVANCE	You gain more power in your influence when you think things through in advance.
24-May-30	WHICH WAY ARE YOU LEANING	You always lean toward where either yours or the energy around you is.
25-May-30	LISTEN FOR THE REAL MEANING	Great listeners hear more and listen for the real meaning of what is being said.
26-May-30	DESTINATION OF THE VISION	The destination of the vision is to fulfill the purpose of the organization.
27-May-30	SHAPE THEIR IMPRESSIONS	Behaviors shape impressions others form about you. Focus on your behaviors.
28-May-30	PLAY GAMES YOU UNDERSTAND	You will never play a game well that you don't understand. That includes politics.
29-May-30	KNOW SOMETHING THEY DON'T	Knowing something they don't is limiting you as you cannot delegate to them.
30-May-30	FROM OTHERS WHO ALREADY DONE IT	Seek out people who have already done it in order to learn the success factors.
31-May-30	MOVE YOUR STORY FORWARD	You move your story forward in others by taking action on it every day.
1-Jun-30	WRAP IT IN A POSITIVE MESSAGE	Every negative message is received better when you wrap it within a positive one.
2-Jun-30	STORIES TO REINFORCE OUR BELIEF	The stories we tell ourselves are always reinforcing a belief (be it good or bad).
3-Jun-30	HAVE TO LOOK INSIDE FIRST	For everyone problem, first look inside yourself before blaming others.
4-Jun-30	MAKE YOUR PRESENCE KNOWN	You make your presence known by participating versus just staying silent.
5-Jun-30	ANSWERS WITH A CONTEXT	Share your answers within stories and examples, and provide a context too.
6-Jun-30	TAKE EXCUSES OFF THE TABLE	Don't enable everyone's excuses and you get more productive discussions.
7-Jun-30	BEARING YOUR OWN IMPRINT	Leaders create imprints on the organization that can last for years.
8-Jun-30	CALM INTENSITY	You could describe an inner confidence as a calm intensity.
9-Jun-30	GIVE IT YOUR ALL	When you give all of your abilities and time to something, you make a difference.
10-Jun-30	STAND BEHIND YOUR CHOICES	The fastest way to lose respect is to not stand behind your choices (decisions).
11-Jun-30	WHAT AM I NOT SEEING	When you encounter obstacles, you should think why didn't I see them coming.
12-Jun-30	DETERMINE THE RIGHT QUESTIONS	The best prep for your meetings is to think of the right questions you need to ask.
13-Jun-30	DETERMINE THE TRADE-OFFS	There are trade-offs in everything, as we all have a limit of 24 hours in a day.
14-Jun-30	WHAT ARE YOUR EXPECTATIONS?	You get what you expect. Be careful in how you define/repeat your expectations.
15-Jun-30	GET PAST YOUR ASSUMPTIONS	Most people's limits are in their assumptions...their beliefs that form barriers.
16-Jun-30	FEEDBACK AND INSIGHT	You move forward faster by gather feedback and new insights from others.

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Date	Title	Thought
17-Jun-30	DEMAND MORE FROM YOURSELF FIRST	Gain more from others when they see you demanding more from yourself first.
18-Jun-30	NEVER GO WELL WITH MISTAKES	The best way to move forward after a mistake is to avoid making an excuses.
19-Jun-30	CONFIDENCE RAISES YOUR SIGHTS	Confidence helps you keep a perspective to see more opportunities.
20-Jun-30	TALK YOURSELF INTO OR OUT OF IT	Your self talk is either helping you move forward or blocking you moving at all.
21-Jun-30	SHARE YOUR DREAMS WITH OTHERS	You don't get the help you need if you never share your dreams with others.
22-Jun-30	DO WHAT GIVES YOU MEANING	The best investment of your time is in something that gives you meaning.
23-Jun-30	SET AN EMOTIONAL TONE	With all your communications, focus on creating the right emotional tone.
24-Jun-30	ACTION IN INTERACTION	When you interact with others, you often see more actions you both can take.
25-Jun-30	SOONER VERSUS LATER	Everything important in life should be done sooner rather than later.
26-Jun-30	IN THEIR SELF INTERESTS	When you talk in their self interests, you will have a more welcome listener.
27-Jun-30	EXPERIENCE IT AGAIN AND AGAIN	Unless you get to root causes, you will experience the same problem over again.
28-Jun-30	ADAPT AHEAD OF THE CHANGE	The best people anticipate and adapt ahead of the change that's coming.
29-Jun-30	HOW WE DO IT HERE	Be concerned about the culture when you hear... "it's how we do it here".
30-Jun-30	OPPORTUNITIES SHOW YOUR TALENTS	Opportunities can be the best way for your to showcase your talents to others.
1-Jul-30	PERSONAL CONNECTION	Everything you do gets easier when you make a strong personal connection.
2-Jul-30	UNDERSTAND THE MAIN THING	When you can make the main thing the main thing, everything gets better.
3-Jul-30	INSECURITIES AND EGOS	The biggest leadership problems have roots in people's insecurities and egos.
4-Jul-30	MOVE BOUNDARIES, MOVE FORWARD	The right boundaries help your team move forward in productive ways.
5-Jul-30	GRANT YOURSELF PERMISSION	Many don't have the success they desire because they feel they don't desire it.
6-Jul-30	BETTER THAN I COULD SAY IT	You should take more notice and learn when people are saying better than you.
7-Jul-30	PARTICIPANT VERSUS SPECTATOR	Run meetings in ways that engage everyone in the room to share their thoughts.
8-Jul-30	WITHOUT ATTACHING JUDGMENT	You listen closer when you stop immediately judging everything being said.
9-Jul-30	PROVIDE THEM THE EXPERIENCE	Your people's judgment will not improve faster enough without experience.
10-Jul-30	LIFE WITH MULTIPLE DIMENSIONS	A great life has many dimensions to it...always learning new things along the way.
11-Jul-30	WILL TO GRIND IT OUT	When you have perseverance you always find a way to make it happen.
12-Jul-30	DO SOMETHING ABOUT IT	When you know you have the problem, you have to do something about it now.

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Date	Title	Thought
13-Jul-30	FAILURE CAN PROVIDE YOU STRENGTH	Failure is often what's needed to grow and deal with massive success.
14-Jul-30	GO-TO PERSON	You gain more influence when people see you as the go to person in your team.
15-Jul-30	EXPECTATIONS INCREASE THE CHANGE	Your expectations either increase or decrease the rate of change in your team.
16-Jul-30	GROW AS FAST AS THEY WANT TO GROW	Focus on creating the energy(the feeling) in others to grow faster.
17-Jul-30	UNDERSTAND YOUR HIRING VALUES	The values you hire with end up being the values of your organization.
18-Jul-30	WE MAKE IT SO	Whatever we tell ourselves is often a preview of what will happen.
19-Jul-30	GET THE BEST FROM THE BEST	If you get the best from the best, you are creating great role models in your team.
20-Jul-30	EVERYONE REPORTS TO THE CUSTOMER	Everyone needs to do something that the customer would consider valuable.
21-Jul-30	PERCEPTION OF THE TRUTH	The truth is really everyone's perception, so focus on influencing their perception.
22-Jul-30	WHO YOU ARE VERSUS WHAT YOU DO	What you do (your job) is only one part of you and is not really who you are.
23-Jul-30	SOMETHING THEY CAN AIM AT	Give you people a clear target, and they have a focus for everything they do.
24-Jul-30	TRUST WITHOUT EVIDENCE	Faith in your people to deliver is showing trust without first having the evidence.
25-Jul-30	ALMOST NEVER FROM ONE FACTOR	Your biggest problems are not driven from one factor, but a collection of factors.
26-Jul-30	STANDARD YOU JUDGE PERFORMANCE	The standard you judge performance with either drives or limits your growth.
27-Jul-30	THROUGH A CLEAR LENS	The clearer you see the issue, the more opportunities you see within it.
28-Jul-30	EXTEND YOUR INFLUENCE	When you grow more leaders, you are growing your influence in the organization.
29-Jul-30	ATTACH A NO TO YOUR YES	The most powerful YES is always accompanied with a NO (something you stop).
30-Jul-30	WHAT'S YOUR OPINION?	Ask others their opinion and you will grow both yourself and others faster.
31-Jul-30	CREATE THE RIGHT PERCEPTION	Success is a team sport and creating the right perception in everyone around you.
1-Aug-30	CURIOUS AND SELF-DIRECTED	Two great attributes of leaders: Curious to listen more / able to lead themselves.
2-Aug-30	UNDERSTAND PROBLEMS QUICKLY	The faster you understand the problem, the faster you and the team can solve it.
3-Aug-30	ALWAYS SOMETHING BROKEN	There's always something broken...fix what moves you forward faster.
4-Aug-30	DEVELOP YOUR TALENT	Your strengths are driving your success, so focus on growing them every day.
5-Aug-30	PREPARED TO BE YOUR OWN PERSON	The more you understand yourself, the more you can be you in all circumstances.
6-Aug-30	GOALS PULL YOU TO GROW	Goals have a way of challenging you to grow in order to achieve them.
7-Aug-30	SHARE YOUR WHY WITH OTHERS	Share what motivates you and others help you find ways to do more of it.

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Date	Title	Thought
8-Aug-30	WHAT DOES YOUR LIFE COMMUNICATE?	Your behaviors communicate more than what your words could ever say.
9-Aug-30	NOT BAD IS DIFFERENT THAN GOOD	When others ask, always say you are doing good, and things are looking better.
10-Aug-30	LOST NOTHING BY ASKING	People don't have the courage to just ASK, and it cost nothing to do it.
11-Aug-30	GUIDE THE FEELINGS OF OTHERS	Logic takes you only so far, as emotion guides others much stronger than logic.
12-Aug-30	GIVE THEM THE UNEXPECTED	When you give people the unexpected time, you give them something valuable.
13-Aug-30	SET OF SIMPLE DISCIPLINES	A focused person relies on a simple set of disciplines to maintain that focus.
14-Aug-30	COMFORTABLE AT ALL ALTITUDES	Good communicators are comfortable discussing at all levels of the details.
15-Aug-30	INTERNAL AND EXTERNAL JUSTIFICATION	You need to frame the solution as solving both internal and external problems.
16-Aug-30	BUILT UPON A STRONG FOUNDATION	A character has a strong foundation of tightly held values and beliefs.
17-Aug-30	SEE THE TRUTH IN THE INFORMATION	Search for the truth in the data, and you will make better decisions.
18-Aug-30	CONNECTED TO YOUR IDENTITY	You behaviors are connected to how you see yourself versus your abilities.
19-Aug-30	SEE FAR ENOUGH AHEAD	You need to see far enough ahead to make the right choices in the present.
20-Aug-30	ACKNOWLEDGE IT TO CHANGE IT	Unless you acknowledge you are doing it...you will never be able to change it.
21-Aug-30	WANTING TO WORK WITH YOU	You gain more influence when you have people wanting to work with you.
22-Aug-30	DEVELOP YOUR PRINCIPLES EARLY ON	Develop your principles early on and they guide you through difficult times.
23-Aug-30	PUT THE LESSONS INTO ACTION	What you learn only has power when you put it into action. Take action NOW.
24-Aug-30	PEER DRIVING CHEMISTRY	You build a strong support in the company by building strong peer relationships.
25-Aug-30	EMBRACED AND THE ENDURED	Life is a combination of what we embrace and what we need to endure to grow.
26-Aug-30	WORK YOUR WAY OUT OF YOUR JOB	Great leaders work their way out of a job in order to be ready for the promotion.
27-Aug-30	INVEST THE TIME TO UNDERSTAND	Unless you invest time to understand it, you will never do a good job changing it.
28-Aug-30	FRAME PROBLEMS FOR THE SOLUTIONS	The best leaders frame the problems in ways that their people see the solutions.
29-Aug-30	EXTEND WITH GOOD DECISION MAKING	You extend your power and influence with the way you make decisions.
30-Aug-30	BRING CLARITY TO WHAT YOU SAY	Stories and examples bring clarity to what you say...drives more understanding.
31-Aug-30	NARROW SCOPE TO BROADEN SUCCESS	A narrow scope has a way of creating more power than a broad one.
1-Sep-30	JUDGING WHETHER IT IS WORTH IT	Judgment, especially on how you use your time, is determining if it's worth it.
2-Sep-30	LEADERS REDIRECT THE CREDIT	The best leaders don't take the credit, and always redirect it to their people.

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Date	Title	Thought
3-Sep-30	NEVER ASSUME EXECUTION	Execution of the idea is the difference, and never assume it is happening (check).
4-Sep-30	CLARITY AND ACCOUNTABILITY	People never feel accountable for something that is not clear.
5-Sep-30	MAKE IT SIMPLE FOR OTHERS	Simple is viewed as more doable and will drive more action than the complex.
6-Sep-30	CONNECT TO THE DIRECTION	Make a connection to the direction, and gain more motivation and progress.
7-Sep-30	WHO DESERVE YOUR CONFIDENCE	Your people deserve your confidence to grow faster and deliver more.
8-Sep-30	OPPORTUNITIES ARE ON THE MOVE	You will always see more opportunities by taking action than with thinking alone.
9-Sep-30	SHOULDN'T BE DOING IT ANYMORE	What are you doing that is no longer helping you move faster to your goals.
10-Sep-30	UNLESS YOU LET THEM SEE IT	You people don't know their ability unless you keep challenging them to use it.
11-Sep-30	ON SOME LEVEL YOU ALREADY KNOW	For most of the things in our life, we already know what we should do.
12-Sep-30	MEASURE THE INTANGIBLES	The most important intangibles are related to the collaboration within your team.
13-Sep-30	WHAT OTHERS TAKE FOR GRANTED	The obvious made into habits is what others take for granted and never create.
14-Sep-30	CONTAGIOUS FOR THE RIGHT REASONS	You want your attitude and behaviors contagious for the right reasons.
15-Sep-30	LEADS TO SOMEWHERE INTERESTING	The right questions will lead the conversation to somewhere interesting.
16-Sep-30	APPRECIATE THE SAME THINGS	People grow closer and develop more trust when appreciating the same things.
17-Sep-30	BASED ON OUR HOPES AND FEARS	Our behaviors are highly influenced by our combination of hopes and fears.
18-Sep-30	CONFRONT POOR BEHAVIOR	If you don't confront poor behavior in the team, it will multiply to others.
19-Sep-30	DON'T KNOW, BUT WILL FIND OUT	It is ok to admit you don't know...but focus on finding it out as soon as you can.
20-Sep-30	CREDIBILITY IS BUILT EVERY DAY	Your credibility is being build or destroyed daily by how you keep your promises.
21-Sep-30	WHEN YOU CARE...THEY CARE	If your people see you caring, then they will care more too.
22-Sep-30	QUALITY IS DRIVEN BY TEAMWORK	Quality in a team doesn't come from one individual, but from team collaboration.
23-Sep-30	COMES ALIVE INSIDE YOU	When you work in your passion, new ideas come alive in you all the time.
24-Sep-30	INVOLVEMENT BEFORE DECISION	Your decision gets implemented faster when you involve others before making it.
25-Sep-30	WHAT FUELS YOUR EGO?	Be careful in what fuels your ego, and stay humble so it doesn't get out of control.
26-Sep-30	CONFIDENCE COMES FROM PROGRESS	Confidence continually refuels with progress, so help your team move forward.
27-Sep-30	WHO IS INFLUENCING WHO?	Who you surround yourself with has more influence on you than you think.
28-Sep-30	DISCIPLINE TO CREATE ACCOUNTABILITY	It takes a discipline to follow-up and reinforce the accountability in the team.

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Date	Title	Thought
29-Sep-30	DEMONSTRATED BY YOUR ACTIONS	Your commitment to anything is visible to others by the actions you take.
30-Sep-30	CAN'T FIT IN TO STAND OUT	You will never stand out in front of others if you are always trying to fit in.
1-Oct-30	DO SOMETHING NEW	If what you do is not getting the results you want...then try something new.
2-Oct-30	COMFORTABLE/UNCOMFORTABLE RATIO	Increase the ratio to more uncomfortable and you grow much faster.
3-Oct-30	PREPARE VERSUS ASSUME	Do your preparation, and you are far more adaptable in the moment.
4-Oct-30	POWER IN ALIGNING HOPE	Hope has a power of something better and aligned hope is very powerful.
5-Oct-30	FEAR IS THE BIGGEST DISABILITY	Fear is the biggest disability...as it stops all types of action in everyone.
6-Oct-30	UNDERSTAND WHERE THEY ARE	You move thinking forward faster if you start from where they are now.
7-Oct-30	BE TRUE TO YOUR VISION	Stay true to your vision, and each day always has more meaning to you.
8-Oct-30	HEALTHY TEAMS NOT CONFLICT FREE	Healthy teams like to debate issues, as it allows all to use their unique abilities.
9-Oct-30	IN A WAY THAT MAKES SENSE TO THEM	Make your communications personal and in a way that makes sense to them.
10-Oct-30	BE AND DO DRIVES HAVE	The person you need to be, backed up with action, will drive what you have.
11-Oct-30	GO FIND A BIG PROBLEM AND SOLVE IT	Money follows problem solving, so seek out big problems to solve for others.
12-Oct-30	TARGET FUTURE, FOCUS PRESENT	You make more progress by targeting the future, and taking action in the present.
13-Oct-30	COME WITH THE RIGHT QUESTIONS	The best prep for any meeting is to come with the right questions to ask.
14-Oct-30	CREATE YOUR OWN HAPPINESS	When you focus on what makes you happy, everything else in life is a bonus.
15-Oct-30	UP FOR THE CHALLENGE	Your attitude to challenges is often the predictor of success in any initiative.
16-Oct-30	MAKE IT PERSONAL FOR THEM	When you people make it personal, they will put more of themselves into it.
17-Oct-30	SUPPORTS IT OR DROP IT	Sometimes you need to drop something you like if it doesn't 't have the support.
18-Oct-30	BALANCE OF IN AND OUT	Life is about balancing what is both inside and outside your comfort zone.
19-Oct-30	WHEN SOMEONE MUST GO	Even with good performance, a person eroding the culture must go.
20-Oct-30	CLEAR AND CONSISTENT MESSAGES	Keep it clear and repeat your key messages as often as you can.
21-Oct-30	PEOPLE GET HIRED, NOT CV'S	CV's are there to help interviewers ask the right questions to know the real you.
22-Oct-30	ENVIRONMENT ENABLES PERFORMANCE	The right environment drives a step up in collaboration and performance.
23-Oct-30	WAIT OR CREATE IT YOURSELF	Don't wait for others to do it...focus on creating it yourself...be a leader.
24-Oct-30	AGAINST THE POPULAR OPINION	You don't drive transformational change unless you go against popular opinion.

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Date	Title	Thought
25-Oct-30	KNOW WHEN TO TURN IT ON	Invest your highest energy in those moments when timing makes the difference.
26-Oct-30	WOULD YOU BE MISSED?	You make a difference by how you grow others versus what you do.
27-Oct-30	JUST A COLLECTION OF INDIVIDUALS	Talk as if you are speaking to each person...and you make it personal for them.
28-Oct-30	EXPRESS YOUR UNIQUENESS	Your passion is one way of expressing your uniqueness to the world
29-Oct-30	WHERE COURAGE IS NEEDED MOST	You need your strongest courage in getting a new idea moving forward.
30-Oct-30	SPEED OF DISCOVERY	The faster you discover if it works or not, the faster you get a workable solution.
31-Oct-30	RECOGNIZE THEIR EFFORTS	Recognize the efforts and achievements of your people as often as you can.
1-Nov-30	WORTH GETTING IT RIGHT	If you decide it needs to be done, then it is worth doing it right the first time.
2-Nov-30	CONFIDENCE DRIVES DECISIVENESS	Boost your people's confidence and you also boost their decision making.
3-Nov-30	STARTS WITH YOUR ATTITUDE	Your influence with others starts with the attitude you bring to each conversation.
4-Nov-30	MAKE YOUR LIFE A MESSAGE	Live your purpose and character, and your life becomes a message to others.
5-Nov-30	INTENTION OR CONSEQUENCE	Without goals, what we achieve is more a consequence than a true intention.
6-Nov-30	UNDERSTANDING OF YOURSELF	You lose power of influence when others understand you better than you do.
7-Nov-30	NEED ROOM TO DREAM	You will never stretch yourself far if you don't allow time to dream.
8-Nov-30	BEYOND YOUR NATURAL ABILITIES	Success is about stretching beyond our natural abilities to use our true potential.
9-Nov-30	VALUE WHAT THEY THINK	Value what your people think, and they think you value them more too.
10-Nov-30	EXPERIENCES ARE EXPANDERS	Your experiences are what expand your mindset to see more opportunities.
11-Nov-30	THEY WANT TO TALK WITH YOU	As a leader, your people will always want to talk with you more than you think.
12-Nov-30	WITH NO STRINGS ATTACHED	Be careful how you delegate to others...strings attached can be limiting.
13-Nov-30	CHANGE WHAT YOU WANT TO SEE	You only see the changes needed in what you want to see...expand your view!
14-Nov-30	SIMPLICITY CREATES MORE VALUE	The simple can be repeated and improve faster, and that creates more value.
15-Nov-30	IT'S WITHIN YOUR CONTROL	You have more in control than what you think...focus on how you respond!
16-Nov-30	REPEAT YOUR EMPOWERING BELIEFS	Beliefs repeated grow in strength...just make sure they are positive ones!
17-Nov-30	ALIGN PERSPECTIVES BEFORE DETAILS	Gain more focus on the right details by aligning perspectives beforehand.
18-Nov-30	HELP THEM REMEMBER IT	Leadership is often helping your people remember what they need to do.
19-Nov-30	GOOD CAN BE A BARRIER TO GREAT	Good enough is often a barrier to doing something truly great.

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Date	Title	Thought
20-Nov-30	IT HAS TO EVOKE EMOTION	A vision has to evoke some type of emotion in order to be a powerful one.
21-Nov-30	EVERYTHING CAN BE HABIT FORMING	Habits can form from anything, so be careful what you repeatedly do.
22-Nov-30	IT'S A BREECH OF TRUST	When you don't listen to others, you are breaching the trust you had in them.
23-Nov-30	PROVIDE THE ANSWER TO WHY	You gain more influence with others by providing them the answer to the WHY.
24-Nov-30	MOVE THE IMPORTANT TO THE FRONT	You add more value to others by always making the important first in your life.
25-Nov-30	I CAN'T DO ANYTHING ABOUT IT	When you say I can't do anything about it...you are surrendering responsibility.
26-Nov-30	MEASURE OF YOUR MINDSET	One measure of a value mindset is the money you make in the service of others.
27-Nov-30	INCLUSIVE OR EXCLUSIVE CULTURES	The more inclusive your culture, the more your people own the results.
28-Nov-30	WHO PROGRAMMED YOU?	Whoever you allow to dominant your thoughts is "programming" what you see.
29-Nov-30	FEED EGOS TO GAIN ACHIEVEMENT	Everyone has an ego. Feed people's egos and you get more action from them.
30-Nov-30	NEVER LEAVE WITHOUT IT	Set a goal to never leave the meeting without achieving the outcome you set.
1-Dec-30	MORE WITH LESS FRUSTRATION	Being focused and productive is about doing more with less frustration.
2-Dec-30	WANT TO SEE YOU IN THE GAME FIRST	You don't get full support of others until they see you giving your full effort first.
3-Dec-30	EXPERIENCE IS THE REWARD	For the truly successful, the experience is often the bigger reward than the result.
4-Dec-30	MESSAGE WITHOUT THE MESSAGE	The best communicators deliver a powerful message without forcing it.
5-Dec-30	HOW YOU KEEP YOUR FOCUS	Every successful person has one strong habit...the ability to keep their focus.
6-Dec-30	CRITERIA FOR YOUR EXPECTATIONS	Your beliefs are the criteria you use to create your expectations.
7-Dec-30	WATCH OR PLAY THE GAME	You get more out of life by playing the game versus watching the game.
8-Dec-30	CREATIVELY AND EMOTIONALLY	A great day is emotionally involved in what you do and being creative about it.
9-Dec-30	IN CONTROL OF CIRCUMSTANCES	People with strong goals are more in control of circumstances than others.
10-Dec-30	SIMPLE AND EASY ARE NOT THE SAME	Sometimes the most simple of strategies can be the most difficult to implement.
11-Dec-30	SEARCH THE INSIDE FIRST	First start with your internal drive before lighting the internal drive in others.
12-Dec-30	LEVERAGE BRINGS POWER	People with power leverage all the resources around them that they can.
13-Dec-30	BEYOND THE OBVIOUS	The solutions that drive the biggest impact are always beyond the obvious.
14-Dec-30	FEAR AND GREED	There are two main motivators people don't like to admit to...fear and greed.
15-Dec-30	BELIEF YOU CAN DO IT AGAIN	Entrepreneurs experience setbacks, but believe they can achieve success again.

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Date	Title	Thought
16-Dec-30	STAY WITH STORIES	Stories have the power to evoke very emotional memories in others.
17-Dec-30	HOW TO LEARN	The more you learn, the more you grow. Find your best way to keep learning.
18-Dec-30	NOT LETTING OTHERS DEFINE YOU	You gain more control by defining you instead of letting others do it for you.
19-Dec-30	BEST LUCK TO HAVE	The best luck you can have is finding out early in life what you are meant to be.
20-Dec-30	ADD EMOTION, BUT HOW MUCH	Emotion is a key ingredient to effective communications...enough to drive action.
21-Dec-30	EVALUATE WHERE YOU STAND	It's good to do a little reflection and see where you stand versus your ambitions.
22-Dec-30	THOUGHT HABITS	Thoughts drive actions...so how strong are your thought habits?
23-Dec-30	I CAN DRIVES CAN DO	The confidence of I CAN is what drives the DO. Grow/maintain your confidence.
24-Dec-30	IDEAS AND JUDGMENT	Separate the brainstorm and the critique of the ideas for better solutions.
25-Dec-30	PURPOSE RELEASES ENERGY	A strong purpose can release the energy of everyone who engages in it.
26-Dec-30	AVOID THE CAREER TRAP	The biggest problem is doing a job outside your sweet spot for too long.
27-Dec-30	TRUE MENTORING IS TWO WAY	Mentoring is something that educates both the mentor and the mentee.
28-Dec-30	AVOID THE NEED TO BE A HERO	Need to be the hero and you lose the team around you that made it happen.
29-Dec-30	SACRIFICING YOUR VALUES	Some "successful" people have sacrificed their values for more money.
30-Dec-30	KEEP GROWING AND CHANGING	A great life come from growth and change, and without it we lose our energy.
31-Dec-30	BRING VALUE INTO THE DISCUSSION	Ask ourselves, "Would the customer view this activity as something valuable".
1-Jan-31	PACKAGING AN IMPRESSION	The impression you make comes from how you package your key messages.
2-Jan-31	TURN BELIEFS INTO ACTION	We turn positive beliefs in action and negative ones into inaction.
3-Jan-31	EITHER DRIVES/HINDERS PERFORMANCE	Your team's metrics are either driving performance and holding it back.
4-Jan-31	LOYALTY IS NOT REALLY PERFORMANCE	Loyalty to a company is good, but doesn't drive performance in itself.
5-Jan-31	PREPARED TO ADAPT	When you understand yourself well, you are more prepared to adapt to others.
6-Jan-31	EMPOWERMENT NEEDS RESPONSIBILITY	There cannot be empowerment without your people responsible for decisions.
7-Jan-31	YOU NEED TO BE IN THE GAME	You can't avoid the politics. You need to be in the game to influence the game.
8-Jan-31	CREATES YOUR PUBLIC PERCEPTIONS	Your mindset and character create the behaviors that drive public perceptions.
9-Jan-31	WHO YOU KNOW IS WHAT YOU KNOW	What you know is only restricted by the size and quality of your network.
10-Jan-31	DON'T PUT UP WITH A PUT DOWN	Don't let others opinion of you drive your own opinion of yourself.

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Date	Title	Thought
11-Jan-31	START WITH THE UNCOMFORTABLE	If you start with the uncomfortable, you start with what is holding you back.
12-Jan-31	ADD BELIEF TO YOUR DESIRE	Invest in building the belief behind what you want and you will get it faster.
13-Jan-31	HOW YOUR VIEW CHALLENGES	We need to have a view on our world that challenges us to grow and be better.
14-Jan-31	BRING YOURSELF INTO YOUR SERVICE	Bring yourself into your service and create a powerful experience for others.
15-Jan-31	BECAUSE CAN, DOESN'T MEAN SHOULD	You need to prioritize...just because you can doesn't mean you should.
16-Jan-31	AVOID BEING STUCK IN NEUTRAL	Inaction is being stuck in neutral with your goals getting further way from you.
17-Jan-31	UNDERSTAND YOUR BLIND SPOTS	What is blind to you is not blind to others. Find them out and fix them soon.
18-Jan-31	OUR RECORDED BEHAVIORS	Our habits are simply recorded behaviors that we automatically play each day.
19-Jan-31	SEE WHO THEY COULD BE	Opportunities you provide your people are helping them see who they could be.
20-Jan-31	EXCELLENCE IN EVERYTHING YOU DO	Focus on being excellent in everything you do, and do only what you should do.
21-Jan-31	USE NETWORK INTELLIGENCE	You don't need all the answers, but have a network around you who have them.
22-Jan-31	BREAK FREE TO STEP UP	You have to break free of where you are now in order to make the step up faster
23-Jan-31	FAILURE REQUIRES CHANGE	Failure is a trigger to you that something needs to change (and probably quickly).
24-Jan-31	WHAT YOU SAY TO YOU	What you say to yourself has more impact than what others say to you.
25-Jan-31	BEST WHEN OTHERS DO THE REST	You are at your best when you use your strengths and others do the rest.
26-Jan-31	WANT YOU TO BE YOU	Your parents want the best for you...and that is for you to be you.
27-Jan-31	PERCEPTION OF WHAT'S HAPPENING	What happens around you is simply your perception...everyone sees it differently.
28-Jan-31	GENEROUS WITH YOUR TALENTS	Fully focus your talents on those activities that drive you faster to your goals.
29-Jan-31	NEW PERSPECTIVES ON SAME	Creativity is often the ability to bring a new perspective to the same situation.
30-Jan-31	YOUR EMOTIONAL FOUNDATION	What you make your emotional foundation is what drives more or less action.
31-Jan-31	WAY TO LOVE WHAT YOU HATE	When you turn what you hate into a game, you do it with more motivation.
1-Feb-31	LEARNED HOW TO BE LIKEABLE	People with great charisma have learned to be likeable, and keep doing it.
2-Feb-31	KNOW THAT YOU KNOW	You need to remind yourself that you already know what you need to do.
3-Feb-31	REMOVED ALONG THE WAY	With commitment, we view obstacles as just something to remove along the way.
4-Feb-31	CARRIED AWAY WITH YOUR FEELINGS	Your feelings carry you either towards your goals or away from them.
5-Feb-31	INDEPENDENCE AND INTERDEPENDENCE	Successful teams know when to work on their own and when to work together.

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Date	Title	Thought
6-Feb-31	EVEN WHEN YOU DON'T HAVE THEM ALL	You have to take action even when you don't have all the answers at first.
7-Feb-31	DEFINE IT OR OTHERS DEFINE IT	With everything in life, what you don't define or embrace, others do it for you.
8-Feb-31	KEEP THE LEADER ALIVE IN YOU	Leadership = influence, so keep constantly growing your influencing skills.
9-Feb-31	WILLINGNESS TO DARE FROM A FAITH	Faith is the ability to take action even when there is little certainty in the result.
10-Feb-31	ALLOWS US TO RELY ON OTHERS	Trust is the enable that allows us to rely on others...especially in critical times.
11-Feb-31	CREATE A RECEPTIVE CULTURE	A great culture invites the ideas from anywhere in the organization.
12-Feb-31	HIRE THE SELF-MOTIVATED	Hire the self-motivated and you are more likely to have hired a leader.
13-Feb-31	NEVER CRITICIZE YOUR PREDECESSORS	Don't criticize your predecessors and just focus on doing better than they did.
14-Feb-31	CALMING THE WATERS	Great leaders have a way to calming the conflict for everyone to get aligned.
15-Feb-31	EMOTIONS CARRY OR BURDEN YOU	Your emotions are either moving you forward or holding you back.
16-Feb-31	CONTEXT DRIVES THE STYLE	The context you put around your communications drives the style of them.
17-Feb-31	WITHOUT SACRIFICING OUR INTEGRITY	Everyone needs to be more adaptable, but never in ways that sacrifice integrity.
18-Feb-31	NURTURED AND PROJECTED	Good ideas need to be nurtured and projected until they become accepted.
19-Feb-31	COMMON ENEMIES BRING US CLOSER	When you can't align on the goal, then at least align on your common enemy.
20-Feb-31	WHEN YOU STILL HAVE MORE CHOICES	Focus on deciding sooner all the time...when you still have more choices.
21-Feb-31	ATTITUDE OPEN TO POSSIBILITIES	With the right attitude, you will see more possibilities than the wrong one.
22-Feb-31	MAKE OTHERS YOUR ADVISORS	Constantly seek out the advice of others who are further down your path.
23-Feb-31	THROWAWAY LINES GET THROW AWAY	Think more of what you say and people will pay more attention to it.
24-Feb-31	CLARITY AND CHOICE	A great life is built on a foundation of clarity and choice...in the driver's seat.
25-Feb-31	PUT YOURSELF OUT FRONT	If you want to lead, put yourself out in front. Feel the sunshine and take the heat.
26-Feb-31	WE MUST ENTER THE GAME	You can't impact the game without playing the game: engage in positive politics.
27-Feb-31	CREATE CONSCIOUS CONTROL	The more consciously aware you are, the more control you have.
28-Feb-31	WHAT YOU DEFINE YOU BY	You are not defined by comparing to others, but comparing to your potential.
1-Mar-31	SOLVING THE RIGHT PROBLEM	Look beyond the easy problem to solve the more difficult underlying problem.
2-Mar-31	REVEAL THE VALUE IN OTHERS	When you show others their value, they begin to use more of it every day.
3-Mar-31	RESPECTFUL...EVEN WHEN DIFFICULT	Maturity is being respectful of others when you totally disagree with them.

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Date	Title	Thought
4-Mar-31	REPOSITION IT AS OPINION VERSUS FACT	You engage others in the conversation by stating opinions to be discussed.
5-Mar-31	PROMISES YOU HAVE INSIDE	The promises you have inside (commitments) is what shows up in your actions.
6-Mar-31	NEW AND CONSENSUS NOT TOGETHER	Seek out all possible ideas before discussing the important ones to pursue.
7-Mar-31	MATCH ACTIONS TO WORDS	You are seen as a fraud when your daily actions do not match what you say.
8-Mar-31	LISTEN VERSUS RELOAD	To make people feel valued, really listen and not be thinking of what to say next.
9-Mar-31	LEARNING AND DOING	It is our learning that enables us to be more productive with our doing.
10-Mar-31	JOINING YOU IN THAT BELIEF	A vision is a way to get everyone in the team joining you on what's possible.
11-Mar-31	INTELLECTUAL ABOUT THE EMOTIONAL	For more productive thinking, it's important to think through what we are feeling.
12-Mar-31	HOLD TIGHT TO YOUR PURPOSE	Keep hold of your purpose and you make better choices on how to use your time.
13-Mar-31	FINDING A FRESH PERSPECTIVE	When stuck, seek out people with different perspectives to see more options.
14-Mar-31	DON'T HAVE TO GET IT ALL PERFECT	You don't need it perfect at the start or you could be perfecting the wrong way.
15-Mar-31	DOING IT LESS WRONG	When you try anything new, your goal is to learn and do it less wrong each time.
16-Mar-31	DESIGN YOUR OWN SUCCESS	Achieving a success someone else wants for you isn't as satisfying as yours.
17-Mar-31	CLEAR A PATH FOR YOU	A positive attitude has a way of clearing a path for your daily actions.
18-Mar-31	CHANGE THEIR MENTAL MAP	Change how people think and you have greater influence on their behaviors
19-Mar-31	BIAS FOR RESULTS	People who make an impact have a bias for results, not just activity.
20-Mar-31	BELIEF BEHIND THE MUST	Move forward faster with a strong belief behind everything you must do.
21-Mar-31	AWARENESS IS THE FIRST STEP	Being more aware is the first step of making more lasting changes in your life.
22-Mar-31	AWAKING TO MOMENTS OF TRUTH	When something gets to at 100% truth in you, you begin to take more action.
23-Mar-31	AVOIDING POINTLESS DRAMA	Disagreeing on the unimportant is inviting too much pointless drama in your life.
24-Mar-31	ABSORBING AND DEFLECTING HEAT	The best leaders are great at absorbing or deflecting the conflict from their team.
25-Mar-31	STRENGTHS MAKE A BIG DIFFERENCE	You will make a big difference when you input is using your strengths.
26-Mar-31	FRESH PAIR OF EYES	Bring new people into the discussion to see the problem with more colors.
27-Mar-31	WITH THE VOLUME TURNED UP	You want your people having the goals in their minds with the volume turned up.
28-Mar-31	BEST COMPLEMENTING THE BEST	Great teams have their best complimenting versus competing with each other.
29-Mar-31	TAKE CONTROL OF OUR REACTIONS	How we react can make the situation better or worse for everyone.

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Date	Title	Thought
30-Mar-31	MAKE THE SIMPLE EASY	The best way to make the simple easy is to make them habits and automatic.
31-Mar-31	BUILD OR MILKING ASSETS	Are you building new assets or simply leveraging what you already built.
1-Apr-31	CREDIBILITY TRUMPS UNCERTAINTY	When you have credibility, your people will follow you...even in uncertain times.
2-Apr-31	REFLECTION OF ME, NOT THEM	How others treat you is not a reflection of them, but how you interact with them.
3-Apr-31	OTHER PARTY'S WIN FIRST	You can get more wins yourself by helping others get their wins first.
4-Apr-31	BLAME AND ANGER FUEL FEAR	Fear is often created when our focus is on others versus doing what we can do.
5-Apr-31	CONSISTENT WITH YOUR PRINCIPLES	Behaviors need to be consistent with principles or easily become inconsistent.
6-Apr-31	SEE YOURSELF ON IT FIRST	When you see yourself in it, you will always put more of yourself into it too.
7-Apr-31	FOCUS YOUR ENERGY OUTWARD	Focus all your energy to others, and you will make a bigger impact with your life.
8-Apr-31	VALUE YOUR RELATIONSHIPS	The more you value your relationships, the more you invest to keep them strong.
9-Apr-31	NOT WITHOUT YOUR PERMISSION	No one can make you feel bad without you giving them permission to do so.
10-Apr-31	INTENSITY OF THE DEBATE	The intensity of every debate is based on the passion of the people debating.
11-Apr-31	LEAD THE WAY OR IN THE WAY	As a leader, you either lead the way or in the way of your people doing more.
12-Apr-31	REALITY VERSUS A SLOGAN	A vision has to be moved from a slogan into reality with actions done every day.
13-Apr-31	PART OF LIFE, NOT LIFE ITSELF	The problems we face are just part of our life...not just life itself.
14-Apr-31	CREATE MULTIPLE SMALL WINS	Build multiple small wins and your people start developing a winning habit.
15-Apr-31	UNLEASH VERSUS PUT ON A LEASH	Empower your people to use their creativity versus controlling it.
16-Apr-31	SAME THINGS IN DIFFERENT WAYS	Creativity is not always something new...can be doing the same in different ways.
17-Apr-31	CREATE LEARNING RELATIONSHIPS	When you learn from all your relationships, you move towards your goals faster.
18-Apr-31	FACE YOUR OWN MISTAKES	Face your mistakes versus trying to avoid them and blaming others.
19-Apr-31	FOR WHO YOU CAN BECOME	Goals are important as they drive you to be the person who can achieve them.
20-Apr-31	PRACTICING WITH A PURPOSE	Practicing without a purpose is limiting your ability to improve at a faster rate.
21-Apr-31	MAKE AND KEEP THE PROMISE	The ability to make and keep promises comes from a strength of character.
22-Apr-31	NOT COMPROMISING ON PRINCIPLES	Compromise in principles and you create a problem that lasts a long time.
23-Apr-31	STAY ON TOP OF THE HILL	It often takes more focus on energy to stay on top than in getting there.
24-Apr-31	GRIP THE WORLD HAS ON YOU	Have hard a grip the world has on you will dictate what you can achieve in it.

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Date	Title	Thought
25-Apr-31	HOW DO YOU DEFINE CONTENTMENT?	Contentment is not something you can copy, it is what it is for you...not others.
26-Apr-31	USE A CRISIS FOR TRANSFORMATION	The best leaders will turn a crisis into a transformation opportunity.
27-Apr-31	GIVEN THE SPACE YOU NEED	You will use more of your talents when you are given the space to choose.
28-Apr-31	HATE LOSING > LOVE WINNING	Some people are motivated more by hating losing than the win itself.
29-Apr-31	SEE IT FOR WHAT IT REALLY IS	When you can clearly see you issues, you will take more action to resolve them.
30-Apr-31	INTEREST IN THE WORLD AROUND YOU	When you are interested in others, others will become more interested in you.
1-May-31	RISE ABOVE OTHER'S OPINION	Most people put others down, so never let another's opinion decide your fate.
2-May-31	CREATE AN EVERY DAY LANGUAGE	Share ideas in simple ways so that they become used every day by your people.
3-May-31	LEADER WORTH FOLLOWING	Become a leader worth following, and people give you the benefit of the doubt.
4-May-31	PEOPLE, PRINCIPLES AND PRIORITIES	Successful leaders focus on getting the right people focused on the right things.
5-May-31	CONVINCED THEY ARE BEING HEARD	When people are convincing you are listening, the put apply themselves more.
6-May-31	WITH EXTRAORDINARY CLARITY	You can achieve the impossible when you give something extraordinary clarity.
7-May-31	SUPPORT IN TOUGH TIMES	Who you surround yourself is key in having the right support in tough times.
8-May-31	DECIDE WITH INPUT FROM OTHERS	Great leaders always make decisions with the input of others, not alone.
9-May-31	IN A POSITION TO ACT	Provide people with enough information so they are in a position to take action.
10-May-31	STAND UP FOR YOUR BELIEFS	You words have more power when others see you standing up for your beliefs.
11-May-31	BRIDGE TO POWER	You become more powerful by solving ever increasing more difficult challenges.
12-May-31	CREATE THE RIGHT EXPECTATIONS	Invest in creating the right expectations for your team. Expectations drive results.
13-May-31	EVERYONE IS REPLACEABLE	As a leader, a key goal should be to have others able to replace you.
14-May-31	WHEN THE OPPORTUNITIES COME	Always focus on being prepared for when the opportunities come your way.
15-May-31	IT ALWAYS HELPS US GET BETTER	Criticism should always be welcome as it helps you to get better faster.
16-May-31	SOURCE OF YOUR PASSION	When you understand what fuels your passion, you can put more of it in your life.
17-May-31	ONE STEP SHORT OF CRAZY	If you are going to attempt the impossible, you are probably a little crazy.
18-May-31	JOY OF DOING WHAT OTHERS CAN'T	Some people are motivated by the joy of doing what other people can't.
19-May-31	PEOPLE LIKE STRUCTURE	Your people need a structure from which to work within and with each other.
20-May-31	MOMENT TO MOMENT FEELINGS	Perseverance is moving forward as feelings change from moment to moment.

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Date	Title	Thought
21-May-31	OPEN YOUR HEART TO RECEIVE	Lonely people never open themselves for others to join them where they are.
22-May-31	GRATITUDE > GRATIFICATION	You are mature when your gratitude is stronger than your need for gratification.
23-May-31	MOVING ON REFLECTS CHANGE	You haven't really changed when you keep part of your mind in the past.
24-May-31	NAMING YOUR DESTINATION	Communicate your goals, and you will find more people to help achieve them.
25-May-31	HAVE A QUIET STRENGTH	People with quiet strength gain support without broadcasting the need for it.
26-May-31	IT'S ALWAYS AN OPPORTUNITY TO LEARN	When you meet the right people, you always have an opportunity to learn.
27-May-31	CHANGE IS OFTEN A ROUGH RIDE	Change is almost never an easy ride, and that's why most people avoid it.
28-May-31	WE ARE NOT ALWAYS RIGHT	If we think we have all the answers, we are guaranteed that some are wrong.
29-May-31	WAY TO LIFT YOUR TEAM	The best way to lift your team is to hire people better than you are.
30-May-31	WHERE DO YOU WANT TO TAKE THEM?	You cannot take your team places you have not clearly defined yourself.
31-May-31	UNDERSTANDING WHAT WORKS	A clear evaluation of your processes is key to know what to improve first.
1-Jun-31	BASED ON THE TEAM'S SELF IMAGE	A team's performance is often determined by the team's self esteem.
2-Jun-31	FROM ADVERSARY TO ADVOCATE	Sometimes your strongest supporters are those who started against you.
3-Jun-31	COMBO OF AMBITION AND HUMILITY	Long-term success is driven by the right combination of ambition and humility.
4-Jun-31	CULTURE CANNOT BE MANDATED	A team's culture is not compulsory. It is driven when values become personal.
5-Jun-31	WHEN YOU USE THE LEARNING	When you use the learning in the failure it becomes an asset to you.
6-Jun-31	ALIGN PASSION WITH OPPORTUNITY	You make a bigger difference by aligning your passions and opportunities
7-Jun-31	GIVE IT SOME PRODUCTIVE THOUGHT	Move forward faster by giving your important issues more productive thought.
8-Jun-31	SUCCESS IS OFTEN IN THE DETAILS	If you can manage the details, you know what you do and you will achieve more.
9-Jun-31	YOU DON'T KNOW UNTIL YOUR ASK	You often don't know what you don't know until you ask more questions.
10-Jun-31	NUMBERS ALWAYS SAY SOMETHING	The numbers are telling a story... unfortunately everyone sees a different story!
11-Jun-31	WANT TO BEFORE HOW TO	Create the why before the how, and you add more motivation to the how.
12-Jun-31	OPEN TO OPTIONS IMPLIES FLEXIBILITY	When you are open to other options, you are showing others your flexibility.
13-Jun-31	SPEAK FROM EXPERIENCE	When you speak from experience, you speak with more credibility to others.
14-Jun-31	EVEN WHEN IT IS PAINFUL	If it is between you and your goals, it must be done even if it is painful.
15-Jun-31	SHORING UP YOUR WILL POWER	Will power is not something unlimited, and we need to always be topping it up.

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Date	Title	Thought
16-Jun-31	CHOICE IS OURS TO MAKE	Surrender your power of choice and you are surrendering your life to others.
17-Jun-31	ALWAYS A STUDENT	Stay always a student, and what you learn will move you faster to your goals.
18-Jun-31	TRUST ENABLES MORE RISK TAKING	Trust within the team allows the team to take more risks and manage them well.
19-Jun-31	THERE COULD BE SOMETHING ELSE	If something doesn't make sense to you, then there is something you don't know.
20-Jun-31	KEEP YOUR WHY ALIVE	Everyone's why is the fuel for their life. Find the best ways to keep your why alive.
21-Jun-31	TEST YOUR IDEAS OUT	Test your ideas out early, so you don't waste time with something not working.
22-Jun-31	STRONG CONTRIBUTOR TO THE DEBATE	You are not really part of the solution if you are not also part of the debate.
23-Jun-31	AVOID THE STATUS QUO	The status quo is the opposite of change, and change is the only way to grow.
24-Jun-31	ALWAYS WANTING TO TAKE YOUR CALL	You have a great profile when others are always wanting to take your call.
25-Jun-31	CONSTANTLY SEEKING ADVICE	If you constantly seek the advice of others, you will keep a broad perspective.
26-Jun-31	WHEN THE DATA ISN'T THERE	You can't have all the data you would like to make decisions. Trust your instincts.
27-Jun-31	AVOIDING FAILURE SLOWS OUR SUCCESS	There is a big difference on results if you embrace success or avoid failure.
28-Jun-31	INSPIRE PEOPLE AROUND A CAUSE	A cause is a great way to inspire people and to get their best efforts.
29-Jun-31	DEAL WITH DIFFERENCES	Embracing people different from you helps you to understand yourself better too.
30-Jun-31	LIFTED BY INTEGRITY OF OTHERS	You become the people you surround yourself with...so pick people with integrity.
1-Jul-31	CONVINCE OTHERS YOU CARE	If others are convinced you care, they put more of themselves into what they do.
2-Jul-31	BRING THEIR EMOTION ALIVE	You gain more influence when you bring the emotion alive in others on the topic.
3-Jul-31	SEE CLEARLY THE NEXT ACTION	You achieve what you want faster by always seeing clearly the next action to take.
4-Jul-31	ENVISION YOURSELF BEING IT FIRST	The best way to position yourself for success is to visualize being that person now.
5-Jul-31	BLOCKING YOUR TRUE POWER	The biggest block to your success is not others, but your own limiting beliefs.
6-Jul-31	GET DIRTY, BUT SURFACING CLEAN	You may need to get involved, but ensure you people own the way forward.
7-Jul-31	FOCUSED ON THE FUNDAMENTALS	Get the fundamentals right, and they help your success in everything you do.
8-Jul-31	WORTH FOLLOWING YOU FOR YOU	You gain the most support when others are following you for who you are.
9-Jul-31	POWER IN IMMEDIATE INPUT	Gain others input now, and it often saves you time and moves you forward faster.
10-Jul-31	SAYING IT WITHOUT WORDS	A leaders behaviors speak louder than their words, and they are notice every day.
11-Jul-31	REGRET THE RISKS NOT TAKEN	Your biggest regrets are the risks you did not take when opportunities came.

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Date	Title	Thought
12-Jul-31	RAISE YOUR BEHAVIORS	The best way to raise your game is to raise your behaviors first (esp. daily ones).
13-Jul-31	MADE TO FEEL AS AMBASSADORS	When your people feel as ambassadors, they share the direction in better ways.
14-Jul-31	IT SHINES WHEN YOU ARE NOT THERE	Integrity is something that keeps shining even after you leave the room.
15-Jul-31	OUTSIDE MATCHES THE INSIDE	When you actions match your beliefs, you appear more in control to others.
16-Jul-31	DIRECTION IN WHICH YOU LEAN	Whatever direction you lean in will signal your team what is most important.
17-Jul-31	CLARITY ABOUT THE POSSIBILITIES	You will change faster when your people can clearly see the possibilities.
18-Jul-31	SHARE SOME GOOD NEWS FIRST	Frame bad news with some good news for everyone to take the right perspective.
19-Jul-31	DEFINE YOURSELF BEFORE OTHERS DO	Leaders define themselves and their teams before letting others do.
20-Jul-31	WHAT DRIVES YOUR CURIOSITY?	The more curious you are, the more interesting questions you will ask others.
21-Jul-31	KEEP THE LEADER ALIVE WITHIN YOU	Every leader needs experiences to keep refueling their energy and influence.
22-Jul-31	THOUGHT PROVOKING INSIGHTS	When you provoke thinking, you are making a stronger impact on others.
23-Jul-31	WHAT YOU DON'T GET BACK	You can never recover time, so invest your time wisely every day.
24-Jul-31	DIFFERENCE THAT I CAN MAKE	Focus on the difference you can make, and you bring meaning to your life.
25-Jul-31	ADD THE PERSONAL TOUCH	Make your key message personal to others, and they can't help but listen.
26-Jul-31	EARN THE MANDATE FIRST	When you get commitment behind the cause, you get more action to deliver it.
27-Jul-31	WHY DO YOU WANT TO LEAD?	Great leaders have a strong why behind their leadership...do you?
28-Jul-31	WANT TO HEAR BOTH	Your people both want and need to hear both the good news and the bad news.
29-Jul-31	FUELS THE POSITIVE IN YOU	See out what encourages you, and you have something to refuel your positivity.
30-Jul-31	JUMP INTO THE UNKNOWN	You never make a big impact working only on the known...embrace the unknown.
31-Jul-31	EVEN WHEN IT STOPS WORKING	People stay with something even after it stops working because it's comfortable.
1-Aug-31	IT TAKES TIME TO SINK IN	For some people they need extra reflection time for the message to sink in.
2-Aug-31	WHEN PEOPLE RESPOND TO YOU	People respond to you more when you make the messages personal for them.
3-Aug-31	WHEN IS YOUR WORK DONE?	There is always more to do, so be strong in deciding when your work is done.
4-Aug-31	FOUNDATION FOR OPPORTUNITIES	The foundation for exploiting your opportunities is with your preparation.
5-Aug-31	CREATE A MEANINGFUL CONTEXT	Your communications are powerful when you create a clear context for others.
6-Aug-31	LIVE THE WHY OF THE WHAT	People focus on the what, but the meaning of the what is driven by the why.

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Date	Title	Thought
7-Aug-31	TALENT INTO PERFORMANCE	The best leaders organize work in ways to turn talent into performance.
8-Aug-31	FIND SPACE TO LIVE YOUR LIFE	If you are only results focused, you never find the space to get the most from life.
9-Aug-31	YOUR DREAM WON'T LET YOU REST	A powerful dream will fuel more action and doesn't like to leave you rest.
10-Aug-31	INTERESTED IN WHAT YOU DO	Describe why in powerful ways and people become interested in what you do.
11-Aug-31	SEE IT IN THE RIGHT CONTEXT	When others see it in the right context, they will make the right conclusions too.
12-Aug-31	DRIVES FASTER UNDERSTANDING	Keep it simple and others will understand it faster...and act on it faster.
13-Aug-31	ANSWER IS THROUGH YOUR STRENGTHS	The best way to action your passion is by using your strengths.
14-Aug-31	WHAT YOU SHINE THE LIGHT ON	Whatever you make important is showing others your priorities.
15-Aug-31	LESSON YOU NEVER FORGET	The lesson with the most emotion attached to it is the one you never forget.
16-Aug-31	ATTACH MEANING TO THE REWARD	When the reward has a big why, you will do whatever it takes to get it.
17-Aug-31	BACK TO THE RIGHT THINGS	Everyone gets interrupted, and the best people get right back into the important.
18-Aug-31	DISAGREE AND STILL BE WITH YOU	A great team is a group of people disagreeing but still supporting each other.
19-Aug-31	WAY OF SHOWING RESPECT	Holding people accountable is showing respect...wanting them to do their best.
20-Aug-31	GAIN MORE THAN YOU LOSE	When you focus on giving, you always gain more than you ever lose.
21-Aug-31	RESOLVING YOUR CONTRADICTIONS	Contradictions are in every complex issue. Resolve them quickly for more action.
22-Aug-31	PERSEVERING THROUGH FRUSTRATION	Frustration for the successful is something that requires more action, not avoid.
23-Aug-31	UNDERSTAND THE KEY DRIVERS	Understand the key drivers, you can align everyone's work much easier.
24-Aug-31	CONVEYED THROUGH YOUR ACTIONS	Your character is conveyed to others through actions they see you take each day.
25-Aug-31	FLEXIBILITY AT THE PIVOT POINTS	Need your best people at the pivots (where an internal/external view is needed).
26-Aug-31	THINK BEFORE YOU FIGHT	Before fighting for something, first think through if it is worth the effort.
27-Aug-31	POWER OF AN EXPLOITED STRENGTH	Move forward faster by exploiting your strengths in everything you do.
28-Aug-31	WELL ENOUGH TO CONFRONT YOU	Your people need to know you well enough to confront you with a difficult issue.
29-Aug-31	SENSITIVE TO CHANGING CONDITIONS	When you can anticipate change, you are better prepared to deal with it.
30-Aug-31	MAKES YOU HUMAN TO THEM	Admit your mistakes because other people already know you make them.
31-Aug-31	CREATE THE VISIBLE SYMBOL	A vision needs a symbol that everyone relates to quickly on a sub-conscious level.
1-Sep-31	DO EVERYTHING TO MAINTAIN IT	Successful leaders do whatever they can to maintain trust within the team.

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Date	Title	Thought
2-Sep-31	STRONG EMOTIONAL MARKERS	Your messages are remembered more when you add emotions to the key parts.
3-Sep-31	FEAR IS MET WITH PREPARATION	Fear is never allowed to take hold of us when we have first done our preparation.
4-Sep-31	CULTURE WITHIN THE CULTURE	There are always different department cultures within a company culture.
5-Sep-31	OVER CONTROL STOPS THINKING	Over control your people...they stop thinking and let you think for them.
6-Sep-31	DESIGNED IN FROM THE BEGINNING	The best solutions have the customer experience designed in from the beginning.
7-Sep-31	MAKE A GENUINE CONNECTION	When you make a strong connection, you can have deeper conversations.
8-Sep-31	FOUNDATION TO IMPROVISE	People can improvise quickly when there is a strong foundation of collaboration.
9-Sep-31	CREATE THE RIGHT PICTURES IN OTHERS	Gain more influence by changing the pictures in other people's heads.
10-Sep-31	HANDLE DISAPPOINTMENT WITH GRACE	How you handle disappointment communicates your character to your people.
11-Sep-31	THROUGH TEAM ACCOMPLISHMENTS	Every major accomplishment was done by a team...never just one individual.
12-Sep-31	NEVER SETTLE FOR AVERAGE	Settle for average people and you settled for average performance for the team.
13-Sep-31	WHAT DO YOU NEED FROM THEM?	Most don't think through well enough the specific help they need from others.
14-Sep-31	PERSONAL DRIVES THE PUBLIC	A strong personal commitment is needed first before others see it action.
15-Sep-31	REPEATING THE RIGHT STUFF	Great leaders focus on what's going right and then it gets repeated more often.
16-Sep-31	UNDERSTAND THE NON-NEGOTIABLE	In every negotiation, others will always have things they think are non-negotiable.
17-Sep-31	DESCRIBE THE PICTURE TO OTHERS	What you say has more influence when you describe it in pictures to others.
18-Sep-31	TENACITY TO BRING YOUR DREAM ALIVE	Dreams are only potential unless you focus on them and take massive action.
19-Sep-31	BETTER YOU THAN SOMEONE ELSE	Begin by thinking that it is better you doing it than waiting for someone else to.
20-Sep-31	OBSCESS WITH WHAT COULD GO WRONG	Be a little paranoid on what could go wrong and build processes to prevent it.
21-Sep-31	REGAIN YOUR COMPASS	We get sidetracked at times...the successful quickly regain their focus and action.
22-Sep-31	BEING PART OF A BIGGER PICTURE	Life has more meaning when we see ourselves part of the bigger picture (our role).
23-Sep-31	WITHIN OUR DIFFICULT SITUATIONS	We grow faster through the difficult periods than the easy ones.
24-Sep-31	PARTICIPATION IS A SIGN OF TRUST	Get people participating and you notice that they are trusting you too.
25-Sep-31	DESCRIBE WHAT GREAT MEANS	If you haven't defined what great is...how will your people be able to recognize it.
26-Sep-31	BEYOND THE LOGICAL	The objective is beyond logical to the emotional. Bring emotion to everything.
27-Sep-31	DELAY GRATIFICATION	The best things in life appear only after we have preserved for quite a while.

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Date	Title	Thought
28-Sep-31	HONEST WITH YOUR EMOTIONS	You never fully engage others if you can't be honest with your own emotions first.
29-Sep-31	GAPS IN YOUR OWN KNOWLEDGE	Surround yourself with great people to fill the gaps in your own knowledge.
30-Sep-31	ELIMINATE THE EXCUSES	Excuses are a way of avoiding responsibility and a sign of weakness.
1-Oct-31	YOUR PASSION SHOULD FEEL NATURAL	If you are living your passion, it should feel natural for you in everything you do.
2-Oct-31	BRING THE WORDS ALIVE	You bring the words alive in others when you make it personal for them.
3-Oct-31	LEAVE NO ROOM TO RAMBLE	Focus on always keeping your communication short and you will never ramble on.
4-Oct-31	BEFORE EVENTS FORCE YOU	Leaders redefine their role before the events around them force them to.
5-Oct-31	HOWEVER YOU DEFINE IT	Success is something that others cannot define for you...it's how you define it.
6-Oct-31	HELP THEM SEE THE WAY	Your people rely on you to help them see the right way forward.
7-Oct-31	REPUTATION SETS A FIRST IMPRESSION	Our reputation is something that always shows up before we do.
8-Oct-31	MAKE A DIFFERENCE TOGETHER	A great team looks at their role as making a difference together, not alone.
9-Oct-31	FELT, NOT DOCUMENTED	Trust is something that everyone feels, it's not a documented process.
10-Oct-31	BUY A STAKE IN YOUR IDEAS	Influence is gained when you have others buying a stake in your ideas.
11-Oct-31	NOT YOUR CIRCUMSTANCES	You are not your circumstances, and today's actions can create different ones.
12-Oct-31	IT CAME FROM SOMEWHERE	Note who surrounds you...because your thinking came from somewhere.
13-Oct-31	WHEN FORCED TO EXPRESS IT	You don't really know what you are thinking until you are forced to express it.
14-Oct-31	LEAD WITH YOUR TEAM'S CAPACITY	You lead your team based on their capacity, and then try to expand it over time.
15-Oct-31	SIMILAR UNDERLYING PRINCIPLES	When a team shares underlying principles, behaviors become more consistent.
16-Oct-31	EMOTIONS CAN STOP YOU LISTENING	Emotions are powerful, and sometimes they can stop you from listening.
17-Oct-31	BEGIN BY REDUCING THEIR FEARS	Fear is what slows people down, so first focus on reducing their fears.
18-Oct-31	KEEP CONTROL OF THE PEN	When you control what is being communicated, you influence outcomes better.
19-Oct-31	FORCE OURSELVES TO REMAIN CALM	When confronted with an angry person, our first priority is to remain calm.
20-Oct-31	OPPORTUNITIES FROM THE ORDINARY	Just simple ordinary contacts can result in an idea that can change everything.
21-Oct-31	FREQUENCY OFTEN TRUMPS TIME	At a distance, frequent contact is more important than time spent interacting.
22-Oct-31	ANGRY AT THEMSELVES, NOT YOU	People who act badly are more angry at themselves than you.
23-Oct-31	FACE CHALLENGES TOGETHER	A great team will face challenges together and support each other.

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Date	Title	Thought
24-Oct-31	BROAD VIEW OF THE RISKS	Take a broad view of the risks in order to create plans to manage them well.
25-Oct-31	MORE THAN JUST AN OPPORTUNITY	It becomes more than just an opportunity when it's aligned to your passion.
26-Oct-31	LEARN WHAT TO LOOK FOR	You see more opportunities when you teach yourself what to look for.
27-Oct-31	MANAGE PEOPLE AND CIRCUMSTANCES	Leaderships is a combination of managing people and their circumstances.
28-Oct-31	BECAUSE OTHERS DO	Doing only because others are doing is not a good reason. Makes you a follower.
29-Oct-31	BUILD MENTAL MODELS	Create a mental model for people to view their job and you gain more influence.
30-Oct-31	TO FEEL IT OR AVOID FEELING IT	Everything we do in life is in either trying to feel it or trying to avoid feeling it.
31-Oct-31	REPLAYING IT'S WORTH IT	Replay the reward and you create a better sense of urgency to make it happen.
1-Nov-31	EMBRACE BOTH SIDES OF THE TENSION	You can resolve tension faster by fulling engaging with each side being presented.
2-Nov-31	REMOVE YOUR VENEER	Too many people try to put a bright spin on a dark situation, and hide from it.
3-Nov-31	BOTH GOOD AND DOABLE	Sometimes a good solution is not doable because of the personalities involved.
4-Nov-31	SEE IN NEW WAYS	Ask others their opinions and your begin to see your situation in new ways.
5-Nov-31	FUN IN HAVING MORE CHOICES	To the successful, more choices is more fun. To the unsuccessful, it's confusion.
6-Nov-31	START BY GENERATING SOME IDEAS	The best way to problem solve is to generate as many ideas as you can first.
7-Nov-31	EXERCISING THE RIGHT MUSCLES	Become stronger by exercising the mental muscles needed to achieve your goals.
8-Nov-31	KEEP YOUR OWN COMMITMENTS	Get others to keep theirs by keeping your own commitments first.
9-Nov-31	PEOPLE WHO DON'T WANT TO LOSE	People who don't want to lose are motivated to do whatever it takes to win.
10-Nov-31	GET GOOD AT BECOMING GOOD	Your most important process is for you to get good at becoming good.
11-Nov-31	NO EXCUSE FOR NOT DOING IT	There is never a good excuse for not doing what is most important.
12-Nov-31	FOSTERING STRAIGHT TALK	Successful teams have people who are willing to tell it straight with each other.
13-Nov-31	STARTS BY THINKING OF OTHERS	Success is a team sport and it starts by thinking of others first before yourself.
14-Nov-31	DEAL WITH PROBLEMS HEAD ON	Problems need to be addressed directly versus danced around.
15-Nov-31	KNOW MORE FROM LESS	You are focused when you find yourself knowing more on your fewer priorities.
16-Nov-31	TO LEARN AND UNLEARN	Progress is learning new ways and unlearning ways no longer productive.
17-Nov-31	LINK IN STRATEGY AND STRUCTURE	The strategy and structure of an organization should be linked in strong ways.
18-Nov-31	ENERGY AND INTELLIGENCE	Action comes from a combination of energy and knowing where to apply it.

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Date	Title	Thought
19-Nov-31	IN WHICH DIRECTION	Direction is important, so constantly observe the direction your people are taking.
20-Nov-31	TENSION INDICATES CONSEQUENCES	Tension is not necessarily bad, as it indicates that people feel the consequences.
21-Nov-31	GIVE THEM SOME TIME	People going through change need some time to think it through for themselves.
22-Nov-31	FORGETTING WHOSE IDEA IT WAS	Teamwork is forgetting whose idea it was and making it the team's idea.
23-Nov-31	SUBTRACT RATHER THAN ADD	Maintaining a focus is more about what you stop doing than what you will do.
24-Nov-31	MORE ABOUT THEM THAN ME	Leadership success is focusing more on your people than you do on yourself.
25-Nov-31	USE STRENGTHS REQUIRES SAYING NO	You only use more of your strengths by saying not to things that don't use them.
26-Nov-31	QUICKLY CORRECTING OUR MISTAKES	Mistakes are learning opportunities. Take the learning / correct mistakes quickly.
27-Nov-31	DECIDE TO AVOID OR CONFRONT	Most people decide to avoid a conflict versus to confront it. Be the latter.
28-Nov-31	ACT ON YOUR INSPIRATION	Inspiration is important, but only has power if it is acted on immediately.
29-Nov-31	EXPRESS OUR APPRECIATION	The more you express your appreciation, the more lasting another's behavior is.
30-Nov-31	NEED TO LOOK AT MYSELF FIRST	With every problem, there is a need to look at ourselves first before others..
1-Dec-31	ADJUST TO NEW RELATIONSHIPS	New relationships often drive the need for us to adjust and collaborate better.
2-Dec-31	GIVE PEOPLE A WAY TO SHINE	If you are not delegating to your team, you are limited their way to shine.
3-Dec-31	DIFFERENTIATION IS A CONSEQUENCE	Differentiation is a consequence of using your strengths in unique ways.
4-Dec-31	GET YOUR CONFIDENCE BACK	Before taking on a big challenge, make sure your confidence is at the right level.
5-Dec-31	GO BACK TO THE BASICS	When you struggle with something, start by going back to the basics first.
6-Dec-31	UNDERSTAND YOUR ARE SERIOUS	Your actions, not your words, tell others you are serious about achieving it.
7-Dec-31	BEGINNING OF A TREND	Be the first innovator after the trend started and you can reap the rewards.
8-Dec-31	ACKNOWLEDGE THE PROBLEMS	Most problems don't get solved because people are afraid to acknowledge them.
9-Dec-31	ARROGANCE BLINDS YOUR WEAKNESSES	Arrogance has a way of blinding you to weaknesses that prevent more success.
10-Dec-31	RESPECT THE WORK OF OTHERS	Respect another's work by celebrating their better results done in a different way.
11-Dec-31	START WITH THE PEOPLE	Every successful initiatives started first with the people, then the idea.
12-Dec-31	HAVE PSYCHOLOGICAL SAFETY	People need a sort of psychological safety to take risks and make a few mistakes.
13-Dec-31	REMINDER OF WHY WE ARE HERE	The growth of the business is one of the best ways to see why we are here.
14-Dec-31	AT SOME POINT IT WAS USEFUL	The process was useful when created, but times changed since it was created.

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Date	Title	Thought
15-Dec-31	WHAT GOES IN FIRST	As with every successful team, trust is the foundation for their success.
16-Dec-31	REACH THE SOUL OF THE PERSON	You reach the soul of a person with emotion, not your intellect.
17-Dec-31	CONVEYING YOUR IDEAS TO OTHERS	You gain influence when you can clearly convey your ideas to all types of people.
18-Dec-31	GET HELP PAST THE ADVERSITY	Our friends are the people who help us get past the adversity we encounter.
19-Dec-31	SACRIFICING SOMETHING FOR YOURSELF	Every goal is a sacrifice...sacrificing short term enjoyment for a life's enjoyment.
20-Dec-31	CONFIDENCE DRIVES MORE EFFORT	Boost the confidence in your people and you boost their effort in return.
21-Dec-31	ADOPT A TEAM PHILOSOPHY	Every successful person gains success through a team effort, not by themselves.
22-Dec-31	SPEAK TO THEIR PASSION	People really listen when you are speaking in a topic within their passion.
23-Dec-31	BEING YOURSELF IN ALL SITUATIONS	You need to adapt, but still in ways of being yourself in every situation.
24-Dec-31	WHY NOT ME TOO?	If you see others achieving it...then why you say I can too!
25-Dec-31	MAKE IT VISUAL FOR MORE IMPACT	The visual has the power to grab both attention and emotion at the same time.
26-Dec-31	STAY PRESENT IN THE MOMENT	To make others feel more valuable stay present in the moment and really listen.
27-Dec-31	NECESSARY, BUT NOT ENOUGH	It is a package of key habits that when combined drive your continued success.
28-Dec-31	OPINIONS WORTH LISTENING TO	Don't surround yourself with good people you get opinions not worth listening to.
29-Dec-31	UNDERSTAND THE FEELINGS OF OTHERS	You gain better influence when you understand the feelings of others first.
30-Dec-31	GIVE YOUR TIME AND ENERGY	What you give your time and energy is showing others your priorities.
31-Dec-31	PICTURES IN THEIR HEADS	Understand the pictures in another's head and you see more ways to influence.
1-Jan-32	FLEXIBILITY AT THE INTERFACES	The most flexibility needed in an organization is at the interfaces of teams.
2-Jan-32	ACTIONS COMMUNICATE VALUE	Action is the best way to communicate your value to others, not words.
3-Jan-32	GOAL OF IMPROVING YOUR STANDARDS	Improve your standards, and you will naturally improve your performance too.
4-Jan-32	CLEAR EVEN WHEN YOU ARE UNCERTAIN	Even in uncertain times, leaders need enough clarity to provide a clear direction.
5-Jan-32	TUNE IT OR TUNE OUT	Your level of influence determines if others tune in or tune out to what you say.
6-Jan-32	OWNING THE DECISIONS YOU MAKE	You own the decisions you make when you are talking action on them right away.
7-Jan-32	COURAGE TO DREAM	Give others the courage to dream and then help them see the ways to achieve it.
8-Jan-32	STRONGER THAN YOUR PROBLEMS	You are not in a bad position when you are stronger than the problems you face.
9-Jan-32	LISTEN TO THE RIGHT PEOPLE	Listen to the right people and you will move faster towards your goals.

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Date	Title	Thought
10-Jan-32	BELIEF IN YOU FOR BELIEF OTHERS	You never fully believe in others until you can believe in yourself first.
11-Jan-32	AT THE BEGINNING OF SOMETHING	At the start of anything you are never skillful...keep working on it until you are.
12-Jan-32	THINK BEYOND YOUR FORMAL ROLE	Success never comes when you limit yourself to just your formal role.
13-Jan-32	LIVE YOUR STORY	For credibility, you need to live the story you tell to others.
14-Jan-32	SIZE OF YOUR HABITS	Success is often down to repeated simple and often very small habits.
15-Jan-32	THERE'S ALWAYS A HIGHER LEVEL	There is always a higher level of performance and should keep striving for it.
16-Jan-32	CONSTANTLY RENEWING COMMITMENT	Commitment is something that reducing unless you are continually working on it.
17-Jan-32	MEMORY OF A OVERCOME CHALLENGE	Overcome a key challenge and it gives you strength every time you remember it.
18-Jan-32	LITTLE ACTS OF GENEROSITY	Little acts of generosity when consistently done are a powerful way to connect.
19-Jan-32	OPPORTUNITY TO DEVELOP THEIR IDEAS	Give your people the opportunity to develop their own ideas and approaches.
20-Jan-32	CREATE YOUR OWN CIRCUMSTANCES	You create your own circumstances with your actions (not inaction).
21-Jan-32	TAKE CARE OF YOUR LEARNING PROCESS	Your key process is your learning process...as it drives your growth and success.
22-Jan-32	DEFINE WHAT SUCCESS MEANS TO YOU	You can never hit a target you do not have...define what success means to you.
23-Jan-32	FOCUS ON SELLING VALUE	Everyone is selling value, and value is perceived by the problems it solves.
24-Jan-32	LEADERS ARE MOTIVATIONAL EXPERTS	The best leaders are really motivational experts...as it fuels their influence.
25-Jan-32	DEVELOP AND MANAGE YOURSELF	If you can't manage yourself, how are you going to be good at managing others.
26-Jan-32	SHIFT YOUR MIND TO SHIFT YOUR LIFE	Every shift in your life started in your mind first. Invest in some thinking time.
27-Jan-32	TAKE AN ATTITUDE CHECK	Do an attitude check to see if it is helping or hurting you in achieving your goals.
28-Jan-32	COACH IN THE MOMENT	The best coaching is done in the moment when received the best from others.
29-Jan-32	SCALING YOUR CULTURE	The best cultures are able to scale as the organization grows and matures.
30-Jan-32	KNOW WHERE THEY STAND	Your people want to know where they stand with you...be open and honest.
31-Jan-32	EMBRACE CONFLICT IN EFFECTIVE WAYS	Embrace versus avoid the conflict and find productive ways to deal with it.
1-Feb-32	WHAT MATTERS VERSUS EASY TO DO	Easy to do gives a false sense of achievement. Focus on what really matters.
2-Feb-32	STEP OUTSIDE YOURSELF	Step outside yourself to expand your comfort zone and your success.
3-Feb-32	REINFORCE BELIEF IN THEIR ABILITIES	When you people feel you believe in their abilities, they will use more of them.
4-Feb-32	GROW THROUGH IT	Sometimes we just have to go through a difficult period to grow faster.

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Date	Title	Thought
5-Feb-32	SEED OF THE OPPORTUNITY	The seed of an opportunity often comes from a discussion with the right people.
6-Feb-32	WHAT ARE YOU IN IT FOR?	If you don't know why you are involved, maybe it is time to find your way out.
7-Feb-32	SEE A WAY TO CONTRIBUTE	Everyone wants to see a way to contribute and make a difference in the team.
8-Feb-32	HEAR THE TRUTH	Be strong enough to tell others the truth about their improvement opportunities.
9-Feb-32	IN THE DIRECTION YOU CHOOSE	You move in the direction you choose...don't choose and others choose for you!
10-Feb-32	HOW YOU PRESENT YOURSELF	How your present yourself creates first impressions that are hard to later change.
11-Feb-32	KEEP THEM IN FRONT OF YOU	Your goals help direct your action, but only if you keep them in front of you.
12-Feb-32	EXPERIMENTING EXPANDS MINDSETS	Allow your people to experiment more and they naturally expand their mindsets.
13-Feb-32	SAYING IT IS IMPORTANT	Just saying it is important is not enough. It requires action and follow-up.
14-Feb-32	BEGINS WITH COMMON GROUND	The foundation of successful change is having a common ground to start with.
15-Feb-32	VIEW CHALLENGES AS OPPORTUNITIES	Challenges are opportunities to both grow faster and to add more value.
16-Feb-32	TRANSPARENCY AND ACCESSIBILITY	The more transparent you are the more accessible your people feel you are.
17-Feb-32	FIND IT WHERE YOU LOOK	You will never find what you want if you are not looking in the right place.
18-Feb-32	WHAT THE TOP PEOPLE ARE DOING	Observe what top people are doing and implement it in ways to make it yours.
19-Feb-32	ON WHAT YOU MOST CARE ABOUT	You always put more effort into what you care about the most.
20-Feb-32	AWARE OF IT TO LET IT GO	You need to be aware of your poor behaviors before you can let them go.
21-Feb-32	WATCH YOUR LANGUAGE	Your language says more about you than you think...keep it positive.
22-Feb-32	TOUGH ON THEMSELVES FIRST	The successful are tougher on themselves than they are on others.
23-Feb-32	WHEN YOU TAKE THE NEXT STEP	After you get a good idea, remember to take the next step right away.
24-Feb-32	FAITH PULLS YOU FORWARD	Faith has a pulling power in it that can change an unknown into a known.
25-Feb-32	SET TO THE LEVEL OF YOUR POTENTIAL	Set your goals to the level of your potential and your beliefs should match it too.
26-Feb-32	EASIER DONE THAN SAID	For the successful, it is easier done than said. Start action now...stop talking.
27-Feb-32	BRING YOU INTO YOUR ROLE	The why behind your role brings all of you into your role.
28-Feb-32	WHEN YOU DON'T COUNT THEM	You are living your passion when you stop counting the hours.
29-Feb-32	ANY MEANS WITHIN OUR VALUES	Have a mindset to do whatever it takes as long as it is consistent with your values.
1-Mar-32	HAVE NOTHING OFF LIMITS	If you want to create a great atmosphere for sharing, nothing is off limits.

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Date	Title	Thought
2-Mar-32	BRING THEIR VOICE INTO THE ROOM	Ask for input ahead of meetings and everyone brings their voice into the room.
3-Mar-32	HAVING ONLY ONE IDEA IS LIMITING	Remember the old saying: To get a good ideas...first get many ideas.
4-Mar-32	ADD THE RIGHT LEVEL OF EMOTION	Emotional intelligence is about adding the right level of emotion to the situation.
5-Mar-32	BE TRUSTED WITH SUCCESS	Only the strong with a great characters can be trusted with massive success.
6-Mar-32	SPEAK INTO THEIR LIFE	When you make it personally relevant to others...you speak into their life.
7-Mar-32	INTENSIFIES WHAT IS ALREADY THERE	Pressure intensifies the character attributes that are already there in others.
8-Mar-32	SENSE OF THE UNKNOWN	You need a sense of the unknown to try something new....a challenge for some.
9-Mar-32	TO THEIR PACE OF THE CONVERSATION	Match their pace of talking, and you build stronger rapport with them faster.
10-Mar-32	HOLD THE MIRROR UP TO YOURSELF	Be proactive and hold the mirror up to yourself before others do it for you.
11-Mar-32	FAITH IS A POWER	Faith is a power as it can turn the impossible into a possible.
12-Mar-32	CHARISMA GIVES YOU A HEAD START	Charisma attracts, but character and intelligences keeps them listening.
13-Mar-32	UNDERSTAND THE VOLUME REQUIRED	With every communication, the intensity of how you share it makes a difference.
14-Mar-32	TAKE YOUR THINKING UP A LEVEL	To increase your performance, you need to take your thinking up a level or two.
15-Mar-32	SIMPLE, BUT DIFFICULT	The habits of success are simple, but difficult to implement (takes discipline).
16-Mar-32	PUT IT ON THE RADAR	It must not be important if you haven't put it on the radar for your people.
17-Mar-32	HELP OTHERS BECOME THEMSELVES	The more people can be themselves, the more adaptable they will become too.
18-Mar-32	GAIN FROM YOUR EXPERIENCE	Your people can never gain from your experience if you don't have time for them.
19-Mar-32	HAVE EMOTIONAL SLACK	You can never be consistent if you don't have any emotional slack in you.
20-Mar-32	RISK IT ALL FOR YOUR BELIEFS	A strong belief will power more risk taking than anything else.
21-Mar-32	MOVE BACK TO NORMAL FASTER	The adaptable have many ways to get back to normal after a stressful situation.
22-Mar-32	RELATIVE TO ITS IMPORTANCE	Your people give their time to efforts based on how important they feel it is.
23-Mar-32	ORCHESTRATING THE DISCUSSIONS	Leadership today is often about orchestrating the right discussions in the team.
24-Mar-32	ENDING ON A HIGH NOTE	Every conversations should end on a high note filled with the right emotion.
25-Mar-32	IT'S OFTEN A LACK OF EXECUTION	There are many good strategies, but they are only good when executed well.
26-Mar-32	WHAT STAYS IN YOUR MEMORY	Remember and replay your best experiences to keep your attitude positive.
27-Mar-32	KEEP LONG-TERM GOALS IN VIEW	Make more progress in the present on the future with long-term goals in view.

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Date	Title	Thought
28-Mar-32	KNOW WHEN AN EXPERT IS NEEDED	Good judgment is understand when you need expert advice to help you.
29-Mar-32	PEOPLE PROTECT THEIR INSECURITIES	Notice what people are protecting and you will spot their insecurities.
30-Mar-32	PERCEPTIONS YOU PROJECT ON OTHERS	With strong influence, you have the ability to project your perceptions on others.
31-Mar-32	WILLINGNESS TO TOTALLY COMMIT	Unless you give your full commitment, you will always find an excuse.
1-Apr-32	HAVE YOUR PEOPLE LIVE THE BRAND	Live the values of the brand, and you will deliver a great customer experience.
2-Apr-32	VULNERABILITY TAKES COURAGE	Being vulnerable is not a weakness, as it takes courage to show a weakness.
3-Apr-32	CONTROL OF THE ATMOSPHERE	When you drive the culture, you being to control the atmosphere of the team.
4-Apr-32	DEFINED BY "CAN"	A great culture is defined by everyone using the word can versus can't.
5-Apr-32	PURPOSE DRIVING YOUR DEVELOPMENT	When your purpose drives your development, you have the energy to learn more.
6-Apr-32	WHAT'S THE LESSON IN THIS?	Within every negative, first look for the learning that will help you grow faster.
7-Apr-32	FUELS THE COURAGE FOR OUR DREAMS	A passion fuels your courage to whatever is needed to achieve your dream.
8-Apr-32	MAKE SENSE OUT OF NONSENSE	When you make sense of nonsense, you know the way to change bad behavior.
9-Apr-32	VALUES AND PRINCIPLES IN ACTION	You can recognize a great culture by seeing the values and principles in action.
10-Apr-32	LEARN YOUR LESSON...APPLYING IT	You don't really learn the lesson until you apply it by putting it into action.
11-Apr-32	DRIVER'S SEAT OF INFLUENCE	You are in the driver's seat of influence when others are talking more than you.
12-Apr-32	DO WHAT WE ALREADY KNOW	If we only do what we already know, we would make far greater progress.
13-Apr-32	START WITH EYES WIDE OPEN	Within every new initiative, be open to all the possibilities at first.
14-Apr-32	WHAT THEY WANT TO HEAR	People only hear what they want to hear...so we need to influence their want.
15-Apr-32	NARROW CAN AMPLIFY THE BROAD	Getting focused on your goals can help you make a bigger overall difference.
16-Apr-32	FORWARD FACING CALM	The successful remain calm and move forward...the unsuccessful say in neutral.
17-Apr-32	INTEGRATED VIEW OF RISK	Risk has many colors. People managing the best have an integrated view o it.
18-Apr-32	BRING CREATIVITY TO YOUR SOLUTIONS	The first thing to bring into every solution is your creativity.
19-Apr-32	ADD DRAMA TO THE STORY	Drama is what grabs peoples attention and interest, and they really then listen.
20-Apr-32	IT'S ABOUT WHAT YOU HEAR	Listening is valuable if you are giving others complete attention and really hear it.
21-Apr-32	EMOTIONALLY INTELLIGENT TEAM	Look at high performing teams and see very highly emotionally intelligent people.
22-Apr-32	LOOK AHEAD AND LOOK AROUND	Keep your eyes forward and around you to make the most of your future.

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Date	Title	Thought
23-Apr-32	WHEN YOUR BUTTONS ARE PUSHED	How you act when your buttons are pushed show your maturity to others.
24-Apr-32	MAKE OTHERS SMILE	You build a great atmosphere around you when you can make others smile.
25-Apr-32	LEAVE IT WITH ME	Whenever you say "Leave it with me", you are making a strong commitment.
26-Apr-32	BOTH BEING AND DOING	Life is both about who you become and what you do with the potential.
27-Apr-32	KNOW THEY LAST WHEN TESTED	You need to constantly test the values of the organization to keep them strong.
28-Apr-32	INSTANT JUDGMENTS LAST A LONG TIME	Instant judgments made a critical times can impact you for a very long time.
29-Apr-32	UNDERSTAND THE DOTS TO CONNECT	Leadership is often about understanding and connecting the dots with your team.
30-Apr-32	APPLY THE RIGHT HEAT	In motivating people, it's key to apply the right heat for the person and situation.
1-May-32	VISION EVERYONE CAN BUY INTO	When you have an inclusive vision, you can get everyone in the team on board.
2-May-32	COMMITMENT TO GET IT RIGHT	The commitment to getting it right is what creates the best experience.
3-May-32	NEED TO FOCUS TO BECOME BRILLIANT	You can never be brilliant at anything until you make it your number one focus.
4-May-32	BIG AND FAST REQUIRES TEAMWORK	To drive big projects with speed, you need a core team that works together well.
5-May-32	WHILE OUR MEMORY IS FRESH	Decide specific actions right away when your memory of the learning is fresh.
6-May-32	BECAUSE WE CAN IS NOT ENOUGH	Just because we can isn't good enough...does it take us faster to our goals.
7-May-32	ENVIRONMENT MAKES A DIFFERENCE	The environment you work in can either support or hinder good behaviors in you.
8-May-32	CONSTRAINTS FOR CREATIVE SOLUTIONS	Add a few constraints and your people will bring more creative solutions to you.
9-May-32	THAT MAKES YOU DIFFERENT	Discover the one skill that makes you different (unique) as it drives your success.
10-May-32	PERCEPTIONS YOU CARRY FORWARD	Your perceptions of the past are influencing the actions you take today.
11-May-32	ACTIONS PROVE MEANING OF WORDS	Your actions as leader are proving the meaning of what you say to your people.
12-May-32	SUBTRACTION MORE THAN ADDITION	Keeping it simple is more about what you take away than what you add.
13-May-32	USE GREAT AS YOUR CRITERIA	You will use more of your potential if you always use great as a criteria.
14-May-32	SYMBOL OF ALIGNMENT	The symbol of alignment is seeing everyone hold each other accountable.
15-May-32	TAKE THE DRAMA INSIDE	Conflict needs a closed door for everyone to open up to the real differences.
16-May-32	YOU MAY NOT BE THE RIGHT PERSON	You don't have great rapport with everyone, so let others do the influencing.
17-May-32	SOMETHING YOU CANNOT FLOWCHART	Creativity and innovation is not a process that you can flowchart.
18-May-32	STAND FOR MORE MEETINGS	Your people will be more focused and concise if you stand during your meetings.

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Date	Title	Thought
19-May-32	WHERE MOST UNDER INVEST	Most companies do not invest enough in their most important process...hiring.
20-May-32	OBLIGED TO GET BACK TO YOU	When you keep your commitments others will feel obliged to keep theirs too.
21-May-32	FINDS ITS WAY INTO EVERYTHING	When your passion is strong, it will find its way into everything you do.
22-May-32	GET HELP WRITING THE SCRIPT	You can never create a powerful vision without the help of others.
23-May-32	IT CAN'T BE COMPLETE	For a vision to be powerful, it can't be complete...but it must be memorable.
24-May-32	MANAGE THE INTANGIBLES	The intangibles either help or hinder you based on how you manage them.
25-May-32	LET YOUR PASSION SPEAK	When you keep your energy high, you can let your passion speak for you.
26-May-32	DRIVEN BY POSITIVE EXPECTATIONS	You get more positive behaviors in others when you set positive expectations.
27-May-32	BEING PATIENT ENOUGH TO LISTEN	Patience is something we need to give others our complete attention and listen.
28-May-32	OPPORTUNITY TO LEARN FROM IT	If you are told what to do, you miss an opportunity to learn from the experience.
29-May-32	BEING OPEN TO NEW IDEAS	You learn faster when you are open to new ideas from any source.
30-May-32	VIEW THROUGH A BROADER LENS	Your problems look more manageable when viewed through a broader lens.
31-May-32	COMMIT TO THE NEEDED CHANGES	When changes are needed, everyone is looking to your commitment to do it.
1-Jun-32	KNOW WHAT CAN WAIT	It's good to know what can wait so you can focus on the important urgent.
2-Jun-32	THEY HAVE THOUGHT ABOUT IT	If people bring new ideas to meetings, it proves that they have thought about it.
3-Jun-32	THROUGH THE COMFORTABLE BARRIER	Stay comfortable and you never get a chance to use your potential.
4-Jun-32	PERSON BEFORE THE PERFORMANCE	Be interested in the person before discussing their performance.
5-Jun-32	BRING A LITTLE SOMETHING EXTRA	Bring a little something extra to what you do and it can add up to a big difference.
6-Jun-32	ADDRESS YOUR BLIND SPOTS	Keep eliminating your blind spots and you will keep increasing your influence.
7-Jun-32	HAVE AN INCLUSIVE STYLE	An inclusive style invites diversity and that's when you speed your development.
8-Jun-32	TURN PAIN INTO GAIN	When you discipline yourself to create a habit...you are turning pain into a gain.
9-Jun-32	FEAR CAN DRIVE POSITIVE ACTIONS	Fear can drive us to take action and move ourselves forward faster.
10-Jun-32	SHORT IS BETTER THAN LONG	When getting people to take action, short explanations are better than long ones.
11-Jun-32	DISCOVERED ON THE JOURNEY	Very often you discover your purpose while on the journey.
12-Jun-32	SEE WHAT IS HAPPENING	It is good to walk around the operation to see what is happening (or not).
13-Jun-32	STORIES FILL THE MESSAGE	Messages have more impact when you use stories to share them with others.

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Date	Title	Thought
14-Jun-32	GET TO A SINGLE SENTENCE	If you can say it in a single sentence, then you know what you are talking about.
15-Jun-32	VISIT YOUR FUTURE SELF	Visualization is a way of visiting your future self.
16-Jun-32	WORTH THE PRICE YOU PAY	Fully picture the life you want and you will see the price to pay for it is worth it.
17-Jun-32	FROM THE AUDIENCE BACKWARDS	Every great talk first starts with the audience and what they want to hear.
18-Jun-32	FIND THE RIGHT WORDS	When you find the right words, you influence others in more powerful ways.
19-Jun-32	EYES HAVE IT	Look into their eyes and you have one of the best ways to keep their attention.
20-Jun-32	GAIN EMOTIONAL COMMITMENT	There is never a full commitment to anything if we are not emotionally in it.
21-Jun-32	SEEKING OUT EACH OTHER'S HELP	A great team spirit is illustrated in how everyone is seeking each other's help.
22-Jun-32	JUDGED TO UNCONSCIOUS STANDARDS	Be careful how you judge others...you might not be aware of the why behind it.
23-Jun-32	INTERNALIZE TO EXTERNALIZE	The more you know it, the better you will be at sharing it with others.
24-Jun-32	EDUCATED YOUR PEOPLE TO...	Your behaviors (you are role model) are educating your people on how to behave.
25-Jun-32	EMPOWERMENT IS NOT AN EVENT	Empowerment is not an event. It's a mindset and approach in everything you do.
26-Jun-32	REACH WITH WORDS AND ACTIONS	You reach others and influence when you words and actions are consistent.
27-Jun-32	LIFTS US AWAY FROM OUR PROBLEMS	Our perspective is powerful. It lifts us away from problems to see more solutions.
28-Jun-32	FREE TIME TO FEEL FREE	We all need time away in order to free our mind to see everything more clearly.
29-Jun-32	MAKE IT EASY FOR THEM TO SAY YES	The best selling approaches help the possible customer say yes.
30-Jun-32	ONLY AFTER THEY START LISTENING	You gain influence only after they start listening...so focus on that first.
1-Jul-32	CREATE YOUR "BECAUSE"	Your purpose is really your "because". Invest time to reinforce your "because".
2-Jul-32	DEVELOP A CONVERSATION STARTER	The best conversation starter is a shared interest...it creates rapport instantly.
3-Jul-32	EXECUTING A GREAT IDEA	Great startups are not only about a great idea...but great execution too.
4-Jul-32	SAYS MORE ABOUT THEMSELVES	How people treat you can often say more about themselves than you.
5-Jul-32	PERSISTENCE IN LINE WITH YOUR GOALS	Persistence in being right is not as powerful as persistence in line with your goals.
6-Jul-32	PREPARED FOR WHAT'S COMING	You don't let the environment drive you when prepared for what's coming.
7-Jul-32	PROBLEM OR DILEMMA	A problem you can solve, but a dilemma you can only manage.
8-Jul-32	RE-INVENT YOUR ROLE	Before letting go, re-invent your role to decide how you will focus your time.
9-Jul-32	LEAD THROUGH UNCERTAINTY	Leadership becomes necessary in times of uncertainty.

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Date	Title	Thought
10-Jul-32	ANSWER THE UNCOMFORTABLE	Answer the uncomfortable questions to gain the respect from your people.
11-Jul-32	EVERYONE NEEDS OUTSIDE INPUT	Everyone needs input from others in order to see past our own perceptions.
12-Jul-32	OUT THINK VERSUS OUT WORK	The very best out think versus out work their competition.
13-Jul-32	STRESS IS AN EMOTIONAL ECHO	Stress is an emotional echo of something that is bothering you.
14-Jul-32	DEVELOP CULTURAL SYNERGY	When creating a partnership, look to align the cultures before the operations.
15-Jul-32	TRUST ENABLES SHARING THE LOAD	Trust can carry a heavy load...that's why it is so key in time so change.
16-Jul-32	ALLOW THEM TO BE THEMSELVES	The more your people can be themselves, the more productive they will be.
17-Jul-32	RAISE TENSION, NOT THE FIGHT	Tension(not fighting) is often a good thing, as it raises everyone's energy.
18-Jul-32	WAYS FOR OTHERS TO LEARN FROM YOU	As a leader, invest in ways for your people to learn from you to grow faster.
19-Jul-32	FACE IN THE RIGHT DIRECTION	You cannot move forward fast if your mind is constantly in the past.
20-Jul-32	EASIER WITH THE HELP OF OTHERS	Everything is easier with the help from others (much easier with the right help).
21-Jul-32	ALIGN THE ENERGY IN YOUR TEAM	When you align the key members in the team, everything works much smoother.
22-Jul-32	WHAT WE MUST DO	What is easy to do should never get in the way of what we must do.
23-Jul-32	SERVE EACH OTHER'S INTERESTS	A great team have people who look beyond their own self interests.
24-Jul-32	SEE THE TRENDS EARLY ON	If you see the trends early on you can be there to catch the wave of opportunity.
25-Jul-32	CREATE THE RIGHT ADDICTIONS	Addicted to the right things is not bad, and can make a big positive difference.
26-Jul-32	MOVE INTO YOUR GROOVE	When you move into your passion, it can pull you forward at a faster rate.
27-Jul-32	UNDERSTAND THEIR DESIRES	Understand your people's desires, and you can position work in that direction.
28-Jul-32	BE THERE TO SEE IT	You have to get in the game in order to see the opportunities to play the game.
29-Jul-32	PRETEND AND YOU BECOME	If you pretend long enough you will eventually become it.
30-Jul-32	DISRUPTIVE TO ME INTERNALLY	When something hits you internally, it will show up in your behaviors to others.
31-Jul-32	EXCEPTIONS SPEAK LOUDER THAN RULES	When people don't respect the rules, the exceptions become the norm.
1-Aug-32	ENABLES YOUR PEOPLE TO OWN IT	When your people have clarity on the what and why, they will own the how.
2-Aug-32	WHAT THEY WISH THEY COULD BE	Grow faster by embracing what you wish you could be than who you really are.
3-Aug-32	BUILD THE EMOTION FOR YOUR DREAM	A dream is only as powerful as the emotion behind it.
4-Aug-32	MAGNIFY THE POSITIVES	There are negatives in any initiative...so highlight the positives in every message.

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Date	Title	Thought
5-Aug-32	PRINCIPLES IN ACTION EVERY DAY	You spot a great culture because you see the principles in action every day.
6-Aug-32	REAL FEEDBACK REQUIRES OBSERVATION	You can't provide great feedback unless you observed the behavior a few times.
7-Aug-32	DELIVERED IN YOUR MIND FIRST	For the successful, they deliver twice...first in their mind, then in reality.
8-Aug-32	COMMIT TO THE RIGHT DISCIPLINES	Make the commitment to build the necessary habits you are missing.
9-Aug-32	IF YOU WOULD DIRECTLY TELL THEM	What stops you from finding a way to directly tell them what they need to know.
10-Aug-32	RESPONSIBLE FOR WHAT (AND WHY)	Leaders are responsible for what and why, and let their people have the how.
11-Aug-32	KEEP THE RIGHT EMOTIONAL DISTANCE	In handing people problems, keep the right emotional distance to be objective.
12-Aug-32	HAVE THAT BURNING DESIRE	When you have a burning desire, you do whatever it takes to fulfill it.
13-Aug-32	EVERYONE ASKS THE SAME QUESTIONS	When everyone asks the same questions, that's something that needs attention.
14-Aug-32	LET YOUR PEOPLE RUN WITH IT	If you can set the right boundaries, you can then let your people run with it.
15-Aug-32	TALENT AND THE DESIRE TO LEARN	Talent is not enough, as you need the desire to keep learning and us that talent.
16-Aug-32	AVOID FOLLOWING THE FOLLOWERS	If you are following the followers you become part of the crowd - average.
17-Aug-32	CREATE THE OPPORTUNITIES TO LISTEN	Engage your people better when you create the opportunities to listen to them.
18-Aug-32	JEALOUSY MOVES YOU BACKWARDS	Jealousy is a backward emotion not a forward one...it slows you down.
19-Aug-32	EMBRACE YOUR POWER OF CHOICE	People who don't embrace the power of choice don't like responsibility either.
20-Aug-32	UNDERSTAND THE TOTAL PROBLEM	Be patient and listen to everything to understand the total problem.
21-Aug-32	KNOW WHERE THEY ARE GOING	If you know where you are going, you have a target that drives you to adapt.
22-Aug-32	CLARIFY IT FOR YOURSELF FIRST	If you can make it clear in your own head, how will you explain it to your people?
23-Aug-32	EXPLAIN CLEARLY THE RESPONSIBILITIES	Many problems in big organizations is that responsibilities are never clear to all.
24-Aug-32	WILLING TO TAKE STEPS EVERY DAY	Everything in life is possible if we are willing to take the necessary steps each day.
25-Aug-32	WHY WOULD THEY FOLLOW YOU?	If you don't know why they would follow you...then why should they?
26-Aug-32	BELIEF SUPPORTED WITH A DISCIPLINE	A belief releases its full power through the habits that enable it.
27-Aug-32	CREATE A COLLECTIVE WILL	When your people collectively believe it's possible...it will be possible.
28-Aug-32	KEEP THE FOCUS ON YOU	Focus on the competition and you take the focus off you, and your potential.
29-Aug-32	BELIEVE IT AND LIVE IT	The successful both believe it and live it.
30-Aug-32	INCREASE OR LOWER THE INTENSITY	Leading meetings is often increasing or lowering the intensity of the discussion.

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Date	Title	Thought
31-Aug-32	COMBO OF PERCEPTIONS AND FOCUS	Our perceptions and focus guide our actions more than we think they do.
1-Sep-32	EXTEND YOUR VISION	You can achieve to the level you can extend your vision of what's possible.
2-Sep-32	FEELING OF BEING EMPOWERED	The start for your people to feel empowered is the feeling of being listened to.
3-Sep-32	SOME THINGS ARE NOT NEGOTIABLE	A culture is strong when the non-negotiable behaviors are communicated well.
4-Sep-32	NEGATIVE WHEN TAKEN TO AN EXTREME	Strengths when taken to an extreme can become a weaknesses (like perfection).
5-Sep-32	STAND YOUR GROUND	What you stand your ground for communicates your values to your people.
6-Sep-32	KEEP IT ON THE FRONT BURNER	Whatever you make a priority (on the front burner) guides your daily actions.
7-Sep-32	FIND OUT YOU HAVE MORE TO SAY	Let others find out that you have more to say...wait for their questions.
8-Sep-32	HOW TO READ THE SIGNS	Teach your good people ways to read the political signs to have more influence.
9-Sep-32	ONE YES CANCELS MANY NO'S	It's amazing how a yes makes you forget the no's you on the way to that yes.
10-Sep-32	WHAT'S BEHIND THE VOICES	Understand the why behind another's concerns to address it properly.
11-Sep-32	USE RESPONSIBILITY AS A PERK	Responsibility can be used as a positive perk if positioned in the right way.
12-Sep-32	ELIMINATE FUTURE DISAGREEMENTS	Documenting the key responsibilities is a great way to prevent disagreements.
13-Sep-32	SENSITIVE TO AND RESPECTFUL FOR	Encourage your team to be sensitive to and respectful for another's differences.
14-Sep-32	THINK START AND FINISH	You move forward faster when you have the end in mind and a way to start.
15-Sep-32	KEEP THE CONVERSATIONS FRESH	You always keep the conversation fresh by bringing new ideas to the table.
16-Sep-32	PROVIDE A NEW COMMAND	Change faster by repeatedly providing your sub-conscious a new command.
17-Sep-32	THINK BEYOND THE CONVENTIONAL	You won't make big changes to anything by staying conventional in your thinking.
18-Sep-32	CREATE AN EMOTIONAL ATTACHMENT	Attached an emotion to your message and you gain people's interest to listen.
19-Sep-32	WHAT YOU LINK TO THE EXPERIENCE	Everyone remembers an experience in differently based on what they link to it.
20-Sep-32	TREAT MEETINGS AS AN INVESTMENT	Meetings should be an investment, so understand the return before having them.
21-Sep-32	KNOWLEDGE PLUS ENERGY PLUS FOCUS	With the right knowledge, energy and focus...you can accomplish anything.
22-Sep-32	SEE THE LARGER PURPOSE	Unless you see the larger purpose, your daily actions will not have meaning.
23-Sep-32	LOOK FOR NEW INSIGHTS	Constantly look for new insights and you are always fueling future changes.
24-Sep-32	EMOTIONALLY TRANSPORT THEM THERE	The best communicators are emotional transporting people to their solution.
25-Sep-32	SINCERELY INTERESTED IN OTHERS	You can never gain great rapport if you are not interested in the other person.

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Date	Title	Thought
26-Sep-32	SURROUND YOURSELF WITH DIVERSITY	Surround yourself with diversity and you will learn something new each day.
27-Sep-32	BUILD THEIR RESPONSIBILITY IN STEPS	People accept responsibility in steps better than in big chunks.
28-Sep-32	INTERSECTION OF PASSION AND ABILITY	The intersection of your passion and abilities is where you make a big impact.
29-Sep-32	DIFFERENT DRIVES MORE EMOTION	Different can drive more emotion in others...so at least say it in a different way!
30-Sep-32	SOMEONE'S ROLE MODEL	Everyone is someone else's role model...some are good and some are bad ones.
1-Oct-32	DEVELOP YOUR GUT FEEL	Your gut feel is developed over time through your personal development.
2-Oct-32	UNEXPECTED BEHAVIORS CAN OCCUR	With any new metric, you will always see unexpected behaviors occurring.
3-Oct-32	GET IT MOVING	The first step in any initiative is finding a way to get everyone engaged right away.
4-Oct-32	WHAT I DO MATTERS	When you have the feeling "what I do matters" every day has more meaning.
5-Oct-32	RIGHT THINGS IN THE RIGHT WAY	Leadership is reinforcing the right things being done in the right way.
6-Oct-32	IGNITE THEIR INTERNAL DESIRE	When you ignite your people's desire, everything becomes easier.
7-Oct-32	WHAT IT TAKES TO GET CLEAR	Everyone has their own way of getting clear...and help them use their way.
8-Oct-32	UNDERSTAND ALL ASPECTS OF THE ROLE	Leaders fail when not understanding all aspects of what's required in their role.
9-Oct-32	BUILD AN INCLUSIVE WHY	The why for your team has to be inclusive...for everyone to engage with it.
10-Oct-32	EXPERIENCES ALONG THE WAY	Life is about the experiences we gain along the way to achieving our goals.
11-Oct-32	FROM THE OTHER POINT OF VIEW	Know the other point of view first in order to have more influence with them.
12-Oct-32	SHIFT YOUR FOCUS	If you are not getting the results you need, then it is time to shift your focus.
13-Oct-32	FOCUS ON THE NEXT ACHIEVEMENT	Have an eye on the next achievement and begin growing yourself to go after it.
14-Oct-32	THINK IN LONG-TERM LEVERAGE	Leverage becomes powerful when you have it for the long-term.
15-Oct-32	RECEPTIVE TO WHAT THEY SAY	If you are receptive to what your people say, they will bring you bad news sooner.
16-Oct-32	CREATE SYNERGY VERSUS COMPROMISE	Look for the synergy between people before looking to the compromise.
17-Oct-32	GAIN BACK YOUR PERSPECTIVE	Everyone loses their perspective at times...with the successful regaining it quickly.
18-Oct-32	DEVELOP AND PRESERVE THE CULTURE	A leader's key responsibility is developing and preserving the culture.
19-Oct-32	COMMITMENT TO GIVE YOUR BEST	Every great success starts with the commitment to give your best to it.
20-Oct-32	FROM DISCUSSION TO DECISION	Good meetings move from discussion to decision faster than poor meetings.
21-Oct-32	IN THE WAY IT GETS DONE	The culture dictates on how everything gets done, and sometimes the what too.

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Date	Title	Thought
22-Oct-32	LEANING INTO THE TURN	Before making any change, you start thinking of how the change will happen.
23-Oct-32	WHO OWNS MAKING THE DATE?	Your people need to both own what needs to be accomplished and the when.
24-Oct-32	CREATE SOMETHING THAT CAN SCALE	Create a structure that can grow profitability and that can be sustained.
25-Oct-32	ACCEPT PERSONAL RESPONSIBILITY	A great team is a collection of individuals who can accept personal responsibility.
26-Oct-32	SOMEONE WHO TAKES YOU ASIDE	Welcome the person who takes you aside and gives you the feedback you need.
27-Oct-32	BELIEVE IT'S WITHIN THEM	If you believe in the abilities of your team, you see that no problem is too big.
28-Oct-32	NOT INTERFERING WITH THE MESSAGE	Believe what you share and your non-verbal's are consistent with the message.
29-Oct-32	LEARN WITH EVERY INTERACTION	Look for the learning in every interaction and your speed your development.
30-Oct-32	GRATITUDE GENERATES GENEROSITY	The more gratitude you feel, the more generous you give your time to others.
31-Oct-32	COMMITMENT BRINGS SOME CONFLICT	Commitment brings conflict...you never get everyone agreeing to everything.
1-Nov-32	IF YOU DON'T NEED IT	It's not worth getting everyone to agree if you don't need it to move forward.
2-Nov-32	DEFINE A JOB WELL DONE	If haven't defined what well done is...how will others know it when they see it.
3-Nov-32	GO FOR CLEAR AIR	If dealing with several problems at once, take a higher view to see more options.
4-Nov-32	LOOK BEYOND OUR ABILITIES	We need to look beyond our abilities and seek out the help from others.
5-Nov-32	BEFORE AND AFTER	Preparation and follow-up is what makes your meetings more effective.
6-Nov-32	ROLE THAT LIGHTS YOU UP	When a role catches your passion, you get to grow and achieve more.
7-Nov-32	CHANGE YOUR LEVEL OF THINKING	You cannot take on a big challenge with the same thinking you have as today.
8-Nov-32	IMAGINE THE FIRST STEP	If you can imagine the first step, you can always get started today.
9-Nov-32	PAYS OVER AND OVER AGAIN	When you work within your passion, you get a reward for your effort all the time.
10-Nov-32	ACT UPON WHAT YOU HEAR	You shouldn't ask the question if you are not prepared to act upon the answer.
11-Nov-32	INSPIRE THOSE AROUND YOU	Inspire people around you and they in turn will provide energy back to you too.
12-Nov-32	TO BE WHO YOU COULD BE	The goals you set must be powerful enough to drive you to be who you could be.
13-Nov-32	PARTICIPATION OF THE DECISION MAKER	Get the decision maker participating and they will make the decision faster too.
14-Nov-32	IN THE CONTEXT OF	People take more productive actions when they know the context behind them.
15-Nov-32	SHARE DEEP ROOTS	You need to be open to all types of conversations to share deep roots with others.
16-Nov-32	NURTURE VERSUS MANAGE	How you treat your relationships is important in keep their long term support.

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Date	Title	Thought
17-Nov-32	PROUD OF WHAT YOU HAVEN'T DONE!	When you are truly focused, you should also be proud of what you haven't done.
18-Nov-32	GREAT IDEAS TRAVEL WITH RISK	Great ideas push people's thinking and are often under immediate attack.
19-Nov-32	RECOGNIZE THE THREATS EARLY ON	People feel any threats deeply so recognize possible threats early in any change.
20-Nov-32	UNDERSTAND THE REASON WHY	Until you understand the reason why, you don't know how to change behavior.
21-Nov-32	DISCIPLINED WITH WHAT WORKS	If it is working, then it's important to discipline yourself to build in the habits too.
22-Nov-32	SOMEONE THAT KNOWS THE REAL YOU	The people that know the real you can be the ones that help you grow the most.
23-Nov-32	BECAUSE OF OUR OWN INSECURITIES	The way we treat others often has more to do with us than with them.
24-Nov-32	LEARN TO FOLLOW FIRST	If you can follow, then you know what it will take to create followers of you.
25-Nov-32	CURIOUS TO KNOW MORE	You will always ask better questions when you are curious to know more.
26-Nov-32	CAREFUL PUSHES YOU BACKWARDS	Too careful slows your progress, and can send you backwards versus others.
27-Nov-32	GET COMFORTABLE GOING FIRST	You will never be a great leader unless you are comfortable going first.
28-Nov-32	BRING OBJECTIVITY TO THE EMOTIONAL	The emotional only has lasting power when there is some objectivity around it.
29-Nov-32	CREATE EXPERIENCE MARKERS	You remember the journey with powerful emotional markers along the way.
30-Nov-32	GET IT ON THEIR RADAR	When you make it important to your people, they will take more action on it.
1-Dec-32	UNCERTAINTY REQUIRES ADAPTABILITY	In uncertain times, the best training for your people is in being more adaptable.
2-Dec-32	KIND IS NOT ABOUT BEING NICE	Being kind is not only about being nice...but also firm in your expectations.
3-Dec-32	MAKE IT BETTER OR MAKE IT WORSE	You are either making it better or worse...as nothing stays the same.
4-Dec-32	EXAMPLES CLARIFY INFORMATION	Examples are powerful in bringing more clarity to the information you share.
5-Dec-32	NAVIGATE UNCERTAINTY	Helping your people navigate a path through uncertainty is the job of a leader.
6-Dec-32	KNOW YOU ARE ON THEIR SIDE	When your people know they have your support, they will take more risks.
7-Dec-32	INVEST TIME AS MONEY	Time is more valuable than money...so treat it at least like money to use it well.
8-Dec-32	FEEL FOR THE CONSEQUENCES	Feel for the consequences and you take more seriously what you are doing.
9-Dec-32	AMOUNT OF DIRECTION AND SUPPORT	The amount of direction and support is key to develop your people faster.
10-Dec-32	BEGIN BY MAKING IT REAL	When you make it real in your mind, you take more action to make it a reality.
11-Dec-32	WHEN EVERYTHING FALLS INTO PLACE	When you get the support you need, you begin to feel that anything is possible.
12-Dec-32	INTEGRATE ENCOURAGE AND PUSH	Leadership requires you to both encourage and push your team along the way.

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Date	Title	Thought
13-Dec-32	CREATE A SHARED PICTURE OF SUCCESS	When your team shares the same picture of success, real teamwork begins.
14-Dec-32	PARAMETERS OF ACCEPTABLE BEHAVIOR	If you don't set the parameters and reinforce them, behaviors get out of control.
15-Dec-32	MERCY OF YOUR PRIORITIES	You surrender to your priorities, so make sure you set the right ones.
16-Dec-32	INTENTIONS NEED FOLLOW THROUGH	Intentions are important, but are not valuable unless followed with great action.
17-Dec-32	LISTEN TO DISSENTING VOICES	You learn a great deal more by listening to people who are against you.
18-Dec-32	DEDICATED EXECUTION	Professionalism can be expressed as having a dedicated execution.
19-Dec-32	LIMITATIONS IN AN UNEXPRESSED IDEA	You are limiting your abilities when you don't share your ideas with others.
20-Dec-32	CHANGE THE WAY THEY LOOK AT IT	Influence is having the ability to change the way people look at the situation.
21-Dec-32	IT'S GREAT BEING PART OF IT	When you have a powerful vision, your people will feel great being part of it.
22-Dec-32	GET TO THE CORE OF THE PROBLEM	Solve the core of the problem and you create a longer lasting solution.
23-Dec-32	POINT OF DIFFERENTIATION	Your uniqueness is the source for your differentiation and the value you deliver.
24-Dec-32	GIVE GENUINE APPRECIATION	When you show genuine appreciation, your people will put a little extra in.
25-Dec-32	MAKE BETTER USE OF YOUR STRENGTHS	Success comes faster when you make better use of your most powerful strengths.
26-Dec-32	WHEN THE FACTS CAN SPEAK	The facts speak the strongest when they are told through stories and examples.
27-Dec-32	GET THE FUNDAMENTALS RIGHT FIRST	When the fundamentals are right, you can make improvements at a faster pace.
28-Dec-32	DRIVE OR THE WORLD DRIVES YOU	Take the driver's seat of your life or others are taking you for a ride.
29-Dec-32	BRING ENERGY TO THE VALUES	Values form the foundation for the culture...Invest your energy in driving them.
30-Dec-32	YOU NEED SOMETHING TO AMPLIFY	To capture your people's attention, you need a focus to amplify in their minds.
31-Dec-32	REALIZE JUST HOW MUCH YOU KNOW	When you reflect on your achievements, you realize how much you know.
1-Jan-33	WHEN WE WORK HARDER	We always find another gear when we are working within our passion.
2-Jan-33	MATURE TO LET GO	It takes a maturity to let go of something that you attached a lot of emotion to.
3-Jan-33	IT IS PROBABLY ALSO IN YOU TOO	If something bothers you about another person, chances are it is within you too.
4-Jan-33	CHANGE YOUR AUTOPILOT	Your habits represent your autopilot, and maybe some habits need to change.
5-Jan-33	EXPERIENCE THE VALUE OF YOUR HABITS	When you achieve the results, you get to experience the value of your habits.
6-Jan-33	FROM THINK IT TO KNOW IT	Until you can effectively share it with others, you might not be sure you know it.
7-Jan-33	MAKE IT EASIER BY ADDING THE WHY	Everything is easier for your people when they know the why behind the what.

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Date	Title	Thought
8-Jan-33	TRUST WITHOUT THE EVIDENCE	Faith is a trust without evidence...and that is the core of an entrepreneur.
9-Jan-33	TELLS THEM THAT YOU KNOW	Share your weaknesses with others and you are telling them that you know too.
10-Jan-33	WORTHY OF YOUR ATTENTION	Is what you are paying attention to really worthy of your attention?
11-Jan-33	HIRE THE RIGHT PEOPLE	Surround yourself with the right people and everything else becomes easier.
12-Jan-33	WHERE IS THE PAIN?	The gain is within the pain, as solving problems is the way you add value.
13-Jan-33	DISCIPLINE TO FOCUS FORWARD	it takes discipline to stop thinking about the past and focusing on your future.
14-Jan-33	STRENGTH IN BEING VULNERABLE	There is a strength in being vulnerable, and that often impresses others.
15-Jan-33	POSSIBILITIES OF TOMORROW	Tomorrow is full of possibilities if you don't let the past stop you seeing them.
16-Jan-33	CAUGHT UP IN THEIR OWN RHETORIC	Don't get too close to your own ideas that you cannot hear other better ways.
17-Jan-33	YOUR BEHAVIOR THROUGH IT	Challenges are always coming, and our behavior through them influences others.
18-Jan-33	STICK TO THE VISION	You might have to change the path, but keep your vision in site.
19-Jan-33	YOU FEEL THE PRESSURE FIRST	When you are committed, you feel the pressure first before others around you.
20-Jan-33	PURPOSE AND POTENTIAL	The important why and how is having a purpose and pursuing your potential.
21-Jan-33	BELIEVE THAT THE ADVICE IS GOOD	Ask very successful people and you can believe that the advice is good.
22-Jan-33	IS IT SUSTAINABLE?	If your pace is not sustainable, you need to improve the way you are working.
23-Jan-33	CULTURE YOU WANT	You won't get the culture you want if you are not investing time on it every week.
24-Jan-33	HAVE THE APPROPRIATE SENSITIVITY	Not paying attention to the right things and you never see what you need to see.
25-Jan-33	ASK FOR CLARIFICATION	Ask people to clarify it, and you really force them to think on it more deeply.
26-Jan-33	FIRE INSIDE	Look for people with a fire inside. It's easier to keep it lit than to light it up.
27-Jan-33	MAKE OTHERS FEEL AT EASE	When you gain rapport, people will often share more than they would have liked.
28-Jan-33	AS SOON AS YOU KNOW ABOUT IT	Share the bad news quickly and everyone can get to dealing with it quickly too.
29-Jan-33	WHAT GETS YOUR MIND IN MOTION	When you engage more thinking on something, you often see more solutions.
30-Jan-33	HAVE THE RIGHT TO FEEL IT	If they missed an opportunity, your people have the right to feel bad about it.
31-Jan-33	LISTEN TO BRING POSITIVE EMOTIONS	Listening helps other feel more valued and that creates a positive emotion.
1-Feb-33	ALL OF YOU BELIEVING IN IT	A very successful team has everyone believing in the vision and the goals.
2-Feb-33	DIFFERENCES REQUIRE FACILITATION	Create a diverse team and you become more of a facilitator than a manager.

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Date	Title	Thought
3-Feb-33	GET THEM TO WANT TO DO IT	When your people want to do it they create and reinforce their own energy.
4-Feb-33	IT EITHER HELPS OR HURTS US	How we handle our emotions can either support or hold back our success.
5-Feb-33	STRUCTURE CAN DRIVE AWARENESS	The right structure can drive a team to be more aware of each other's strengths.
6-Feb-33	COMBO OF CHALLENGE AND SUPPORT	People want you to challenge them to grow and support them along the way.
7-Feb-33	POSITION OURSELVES FOR SUCCESS	Position yourself well when you surround yourself with people better than you.
8-Feb-33	BEGIN BY CHANGING YOUR MINDSET	Every start makes a bigger impact when you change your mindset first.
9-Feb-33	INTERRUPT TO REFOCUS	Sometimes you need to interrupt discussions to refocus people on the outcome.
10-Feb-33	WHEN PEOPLE FEEL EXTRAORDINARY	Feeling extraordinary drives your people to go beyond the ordinary to great.
11-Feb-33	DEVELOP SELECTIVE LISTENING	You need to practice selective listening with yourself to stop the negative chatter.
12-Feb-33	ANTICIPATE THE EXPERIENCE	When you anticipate what could happen you better prepare for it.
13-Feb-33	MATCH DESIRE AND REALITY	The goal of everyone is to match desire and reality...and as soon as possible.
14-Feb-33	DISAGREE WITHOUT DRAWING BLOOD	Constructively disagreeing is what creates more powerful solutions in the end.
15-Feb-33	YOU BRING IT TO YOU	You cannot blame others for the bad things if your bad behavior created it.
16-Feb-33	SEE IT ON THEIR OWN	You gain a more powerful influence with others when they see it on their own.
17-Feb-33	BASED ON WHAT WE CONSISTENTLY DO	Our success is based on what we can consistent do...on our daily habits.
18-Feb-33	UNDERSTAND IT FIRST	You need to understand a process before you can successfully change it.
19-Feb-33	HAVE A SENSE OF CONTROL	We need a sense of control to feel safe in taking more risks.
20-Feb-33	SENDING ALIGNED SIGNALS	The best signal to send to a diverse team is that we are all aligned on the goals.
21-Feb-33	CREATE OUTSIDE YOUR BOX	To become very creative, you first have to consider that there is no box.
22-Feb-33	IT'S BOTH I AND WE	Team success is a combination of both individual and team responsibility.
23-Feb-33	FIND NEW WAYS TO CONNECT	The best communicators are always looking for new ways to connect with people.
24-Feb-33	BASED ON THE CORE VALUES	Great teams have a foundation of core values that guides everyone's behaviors.
25-Feb-33	NO TURNING BACK	When you are totally committed, there is no turning back from your goals.
26-Feb-33	DIRECTING YOUR OWN DESTINY	Your destiny is never anyone else responsibility...never surrender it to others.
27-Feb-33	TREAT TIME AS AN INVESTMENT	Time is an investment...so consider the return to what you do with your time.
28-Feb-33	WHAT YOU CAN'T STAND	What you can't stand and bothers you say a lot about your maturity to others.

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Date	Title	Thought
1-Mar-33	IDENTIFY THE PASSION IN OTHERS	When you know their passion, you can align everything to it in your messages.
2-Mar-33	UNDERSTAND EVERYONE'S STRENGTHS	A very productive team is using everyone's strengths to their fullest.
3-Mar-33	RETAIN YOUR PERSONALITY	You will never be great being another person...so always retain your personality.
4-Mar-33	PROVE IT FIRST	Commit to doing it and you will always find a way to prove yourself right.
5-Mar-33	GIVE YOUR DREAM SOME STRUCTURE	A dream needs some structure in order to attack it in productive ways.
6-Mar-33	CONSTRAIN THE RIGHT AREAS	Constraints can drive creativity, so think of ways to constrain the right areas.
7-Mar-33	ON OUR OWN TERMS	Your people will feel more in control when they can do their job on their terms.
8-Mar-33	INSPIRE OTHERS TO JOIN THE CAUSE	Your cause only gains power when you can inspire other join it with theirs.
9-Mar-33	GET TO KNOW YOURSELF BETTER	The more you know yourself, the better you adapt to people different than you.
10-Mar-33	ENCOURAGE ADAPTABILITY IN OTHERS	The more adaptable your people are...the better teamwork you get.
11-Mar-33	PLAY TO THE BEST OF YOU	When you focus on using your strengths, you are playing to the best of you.
12-Mar-33	COURAGE TO ADMIT IT	You need your most courage when admitting your mistakes to others.
13-Mar-33	MAKE THEM TAKE NOTICE	People don't know what they did was wrong unless you make them take notice.
14-Mar-33	IT'S ABOUT WHAT YOU TAKE IN	Training is only as important as to the amount you take in what was taught.
15-Mar-33	AS FEW PEOPLE AS POSSIBLE	Teams only need the number of people required to achieve the outcome.
16-Mar-33	INCREMENTAL DEMANDS ON OURSELVES	It is the cumulation of the small demand that builds the stress we feel each day.
17-Mar-33	WITNESSED FROM THE INSIDE	You don't understand your culture until you can get within it and experience it.
18-Mar-33	FOR WHO THEY COULD BECOME	They want you treating them for who they could become, not only who they are.
19-Mar-33	WHAT OTHERS DON'T WANT TO DO	You can rise faster than others when you do what others are not willing to do.
20-Mar-33	LIFTER OR A LEANER	Are your help others to achieve more or relying on the help of others.
21-Mar-33	WE NEED TO LEARN	When things get too complicated, it is a signal that we need to learn more.
22-Mar-33	ADJUST YOUR LEADERSHIP STYLE	The people you lead determine the leadership style to get the best from them.
23-Mar-33	LET YOUR PEOPLE PERFORM	Don't delegate and you limit your people from performing to their potential.
24-Mar-33	IT'S ALWAYS GOING TO BE THERE	No matter what you do, team members will have conflicts from time to time.
25-Mar-33	WHEN YOU HAVE HELP	When you can surround yourself with great people, no problem is too big.
26-Mar-33	BRING IT INTO YOUR CONTROL	When you take responsibility, you bring the outcome into your control.

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Date	Title	Thought
27-Mar-33	RE-WIRING YOUR THOUGHTS	If you re-wire your thoughts, you can increase your self-esteem every day.
28-Mar-33	TO ACCEPT AND NOT ACCEPT	What you accept and not accept is driving the culture for your team.
29-Mar-33	ISOLATING THE KEY MANIPULATOR	Manipulators must go, but first you need to isolate them from others in the team.
30-Mar-33	RECOGNIZE HALF A GOOD IDEA	The perfect idea doesn't come all at once. You can take a half and make it better.
31-Mar-33	ACTION THROUGH THE FEAR	The successful keep taking action through their fears to keep making progress.
1-Apr-33	INFLUENCE AND IMPACT ON OTHERS	Your income is often in proportion to your influence and impact on others.
2-Apr-33	PREPARED TO DO THE DIFFICULT	If you are not prepared to do the difficult, why should your people do it too.
3-Apr-33	DISTANCE FROM THE EVENTS	The emotional distance you take on negative events is key to stay positive.
4-Apr-33	SURRENDER TO WHAT YOU WANT	Surrender to your goals and you commit yourself to do whatever it takes.
5-Apr-33	I'M RESPONSIBLE FOR ME	You can't expect others to take more responsibility for you than you can.
6-Apr-33	FULLY UNDERSTAND YOUR WHY FIRST	When your why is clear, all your decisions can be made faster than before.
7-Apr-33	GREATEST COMPETITOR YOU WILL FACE	The greatest competitor...fighting that negative voice that rises inside of you.
8-Apr-33	AVOID ANSWERING TO "THEY"	With multiple bosses, the goal is decided which one you will disappoint the least!
9-Apr-33	FOCUS ON THE COMMON FIRST	To build alignment, focus where you are aligned first, before discussing the rest.
10-Apr-33	WHEN OTHERS TELL YOU "NO"	How you respond to hearing a "NO" reveals your attitude and character to others.
11-Apr-33	FEEL THE CHANGE WITHIN OURSELVES	You have to feel the change within yourself before others see it on the outside.
12-Apr-33	DELIVERED WITH A SINGLE IMAGE	The emotional behind a powerful vision could be captured in a single image.
13-Apr-33	PASSION ALWAYS NEEDS A PLACE TO GO	You need a way to show your passion, and the best place is through your goals.
14-Apr-33	NOT TAKING SUCCESS FOR GRANTED	Success doesn't come easy, but can go away easily. Don't take it for granted.
15-Apr-33	LET THEM BEHIND THE CURTAIN	Share more of yourself and your people see more of who to follow.
16-Apr-33	IT'S NOT WHETHER, BUT HOW	When you are totally committed, you know you will find the how to deliver it.
17-Apr-33	CARRY IT INTO EVERY CONVERSATION	As strong passion will find its way into every conversation you have with others.
18-Apr-33	TEST REALITY FOR YOURSELF	We think we have great ideas, but don't know if they are until tested in reality.
19-Apr-33	UNDERSTAND WHAT VIABLE IS	A viable solution is important...but defining what viable means is more important.
20-Apr-33	WHAT CAN'T BE ARTICULATED	Whatever you cannot explain well will never be fully understood by your people.
21-Apr-33	WHAT COMES EFFORTLESS TO YOU	You know you are using your strengths when something comes effortless to you.

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Date	Title	Thought
22-Apr-33	THEY AREN'T FOCUSED ON YOU	People really aren't focused on you...they have their own challenges to deal with.
23-Apr-33	PASSION IS GOD SPEAKING TO YOU	Passion is something beyond the logical...really God speaking to you.
24-Apr-33	RECOGNIZE THE FALSE BELIEF	A false belief is negative assumption you make that limits your achievements.
25-Apr-33	DNA OF YOUR CULTURE	What is within the DNA of your culture guides the level of collaboration you see.
26-Apr-33	LABELS ARE REALLY SHALLOW	Everyone is too quick to label others, and even before ever getting to know them.
27-Apr-33	APPRECIATE THE POTENTIAL IN OTHERS	A great way to motivate others is to appreciate the potential you see inside them.
28-Apr-33	WHO SHOULD LOOK IMPORTANT?	In leadership, it is more important for your people to look important than you.
29-Apr-33	PLAY THE GAME IN THE RIGHT WAY	With politics, you have to be in the game to play the game (but in the right way).
30-Apr-33	IN THE CENTER OF THE ACTION	Your influence is at its maximum when you are in the center of the action.
1-May-33	WHAT YOU GIVE YOUR LIFE TO	A purpose is important, as it gives a target to what you are giving your life for.
2-May-33	SHOW YOUR PASSION AND ENERGY	Show your passion and energy, and others will want to work with and help you.
3-May-33	WHEN DIFFERENCES ARE UNIMPORTANT	When you are aligned on the goals, differences approaches are not as important.
4-May-33	FAILURE CAN BE A GIFT	Failure can be a gift, as it can drive a new mindset that sees more opportunities.
5-May-33	MAKE IT MEMORABLE	Make it memorable, and your ideas are more shared along to others.
6-May-33	WHERE YOU PLACE THE BAD NEWS	You don't often get the right reaction when you lead with the bad news.
7-May-33	RESPECTED FOR THEIR CONTRIBUTION	You feed a person's self worth when you respect/recognize their contributions.
8-May-33	FOCUSED ON THE BIG PICTURE	Stay focused on the big picture and all challenges along the way look smaller.
9-May-33	SEE PAST WHERE YOU ARE NOW	You need to see past where you are now to keep a positive view on the future.
10-May-33	EXPRESS YOURSELF FORCEFULLY	When something really matters, express your ideas in a very forceful way.
11-May-33	WHEN EXPECTATIONS ARE SET	Many problems in business come from expectations not set or not understood.
12-May-33	WHEN YOU KNOW IT COULD BE BETTER	Achievements don't feel as good when you know it could have been done better.
13-May-33	LEARN IN THE RIGHT CONTEXT	What you learn should be helping you to achieve your goals faster.
14-May-33	SUPPORTING OUR WORDS WITH ACTION	Your word begin to diminish in power when they are not backed up with action.
15-May-33	PAVE THE ROAD TO DRIVE FASTER	Leaders think ahead and remove obstacles so their people can go faster.
16-May-33	LISTEN BEFORE YOU FORM JUDGMENTS	It is not productive to form judgments without listening first.
17-May-33	SOMETHING WILL COME ALIVE IN YOU	If you are doing work within your passion, something will come alive within you.

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Date	Title	Thought
18-May-33	REFLECT ON THE DAY BEFORE	Reflect on yesterday, what went well and didn't, provides focus for today.
19-May-33	WITH MULTIPLE DIVERSE INTERESTS	A great life comes has multiple diverse interests that capture our imagination.
20-May-33	LEARN TO ADJUST FASTER	You achieve success faster when you can learn to adapt faster along the way.
21-May-33	WHAT YOU CAN'T ESCAPE FROM	A passion will never allow you to escape from it...you need to action it every day.
22-May-33	PLAY THE RIGHT TAPES BACK	You never stay positive when you keep replaying your negative memories.
23-May-33	ROLE OF A CONNECTOR	In large organizations, a leader needs to play the role of a connector.
24-May-33	STICKS LONG AFTER THE MEETING	The best meeting outcomes stay in people's minds long after the meeting ends.
25-May-33	FEAR STOPS SIMPLICITY	There is a fear if it is too simple...people won't be impressed with it.
26-May-33	BASED ON OUR PERSONAL CHOICES	Personal choices show up in our public behaviors and influence our reputation.
27-May-33	BRING THE NUMBERS TO LIFE	The stories and example behind the numbers bring the numbers alive in others.
28-May-33	GIVE IT TIME TO PERCOLATE	Complex issues needs time to work through the sub-conscious for more ideas.
29-May-33	UNDERSTAND WHAT IT REPRESENTS	Bad behavior is usually represents a deeper problem that needs to be addressed.
30-May-33	CONTROL WITHIN A LACK OF CONTROL	Our response to something out of our control is a way of showing some control.
31-May-33	EGOS CAN PREVENT DELEGATING	Don't let your ego get in the way of delegating and developing your best people.
1-Jun-33	EXPAND YOUR POLITICAL CAPITAL	Political capital is gaining support for initiatives requiring management teamwork.
2-Jun-33	CONCEPTUAL INTO OPERATIONAL	Great leaders communicate well the conceptual for others to make operational.
3-Jun-33	DIFFERENT WAY OF THINKING	Every step forward was preceding by a new way of thinking (a new mindset).
4-Jun-33	ALWAYS RESPECTING THE QUESTION	No matter what question you are asked...respect it and find a way to answer it.
5-Jun-33	EXPECT OF OTHERS = EXPECT OF YOU	You cannot expect of others what you are not willing to do yourself.
6-Jun-33	EMPOWERED AND LISTENED TO	Your best people want two main things: To be empowered and listened to.
7-Jun-33	INPUT IS A TEAM PROCESS	The best teams make gathering input and ideas from everyone a team process.
8-Jun-33	TOUGH ON THOSE WHO KNOW BETTER	When your people should know better, you need to remind them to do better.
9-Jun-33	FREED TO BE MORE INNOVATIVE	Innovation requires from freedom from the leader to both trigger and flourish.
10-Jun-33	THROUGH OR AROUND THE CULTURE	Your people will find a way to get it done...either through or around the culture.
11-Jun-33	MAKE THE EMOTIONAL CONNECTION	The emotional connection is what engages others to really listen to what you say.
12-Jun-33	NEED TO WANT TO CHANGE	The first step in driving change is triggering the emotion of wanting the change.

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Date	Title	Thought
13-Jun-33	MEASURE THE MEANING	Understand if the meaning is getting through as this is what drives alignment.
14-Jun-33	UNDERSTAND WHAT THEIR FOCUS IS	Understand their focus, and then package what you want inside what they want.
15-Jun-33	AVOID THOSE RETIRED ON ACTIVE DUTY	You have some in your team who have already retired but still seem to be there.
16-Jun-33	GAIN AS MUCH FROM THE EXPERIENCE	Invest time wisely, and you gain as much from the experience as the achievement.
17-Jun-33	HIGHER NEEDS AND BASE NEEDS	Successful leaders focus on all the needs of their people, both basic and higher.
18-Jun-33	SHIFT YOUR SILENT MAJORITY	The silent majority is moved by the dominant positive or negative voices.
19-Jun-33	ANTICIPATE WHAT THEY WILL WANT	Anticipate what your people might want and be more ready to provide it.
20-Jun-33	TRUST IN THEIR BUSINESS JUDGMENT	Need to trust their business judgment or you never let them make the decision.
21-Jun-33	TRUST OTHERS WITH YOUR TIME	You show how you value others by how much of your time you give them.
22-Jun-33	WHO DESERVES MORE ATTENTION?	Your best people deserve more attention as they are your role models for others.
23-Jun-33	KNOW BEFORE YOU GO	If the target is not clear from the start, you might waste time on the wrong path.
24-Jun-33	WHAT OTHERS NOT DISCIPLINED TO DO	You achieve more than others when you are more disciplined than others.
25-Jun-33	DECIDE NOT TO FOLLOW THE CROWD	The decision who not to follow is just as important as to who to follow.
26-Jun-33	CAREFULLY CHOOSING YOUR WORDS	In sensitive topics, choose your words, as many words can have loaded meanings.
27-Jun-33	CONVERSATION AT THEIR PACE	Match the pace of others in conversations and you will build stronger rapport.
28-Jun-33	DON'T DRAG THE PAST BEHIND YOU	If you constantly bring up the past negative memories, they will weigh you down.
29-Jun-33	WITH TIME TO MAKE CHANGES	Delegate with some boundaries and you get the flexibility to make changes.
30-Jun-33	COMMUNICATE WITH TRANSPARENCY	If you cannot be transparent, your people will see it and question what you say.
1-Jul-33	HOW DID THEY GET THAT WAY?	In evaluating bad behavior, go behind it and question how did they get that way?
2-Jul-33	WHERE DO YOU REACH FIRST	Under pressure, where you reach first is often your comfort zone...should it be?
3-Jul-33	WHERE YOU ARE NOW	You won't make a great start on the future if you don't know where you are now.
4-Jul-33	HOPE FUELS ACTION	Hope is a fuel, and it drives action both in you and those around you.
5-Jul-33	CAPACITY TO LEARN	With a great capacity to learn, you will be able to grow faster than others.
6-Jul-33	SEEK OUT THE RIGHT CONVERSATIONS	You make more progress by focusing on having the right conversations.
7-Jul-33	EXCUSES DELAY ACHIEVEMENT	Excuses never move us forward and often slows us down the most.
8-Jul-33	HANDLE THE PRESSURES OF SUCCESS	It is very often success that brings you more pressures than failure.

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Date	Title	Thought
9-Jul-33	INTO THE FUTURE PREPARED	Your future is something that should be prepared for versus always a surprise.
10-Jul-33	CHALLENGE YOUR CURRENT THINKING	You never make a step change forward without challenging your current thinking.
11-Jul-33	DREAM LARGER THAN YOUR FEAR	Everyone has fears...just make sure your dreams are larger than your fears.
12-Jul-33	BIG EARS OVER BIG EGOS	In hiring top talent, it's more important for them to have big ears than big egos.
13-Jul-33	INFLUENCED BY CURRENT THOUGHTS	You are influenced by current thoughts, so watch what you allow into your mind.
14-Jul-33	BREAK FROM THE NORM	The norm is useful if it helps you towards your goals. If not, break from it.
15-Jul-33	WHEN EVERYONE WINS	Find a way for everyone to win, and they will do their best to make it happen.
16-Jul-33	IF GIVEN THE CHANCE	You people will surprise you with their results if you just give them a chance.
17-Jul-33	UNDERSTAND EACH OTHER'S ROLES	In order to collaborate well, everyone needs to understand each other's roles.
18-Jul-33	BEYOND THE JOB DESCRIPTION	People go beyond their job description when they have a purpose beyond it.
19-Jul-33	LOCATING THE NEUTRAL ZONE	In every confrontation, start your conversation with the neutral (alignment) zone.
20-Jul-33	TRANSCENDING THE CLUTTER	Your communications have to stand out above all the rest your people get.
21-Jul-33	UNDERSTAND YOUR EDGE	Everyone has an unique edge. Understand yours and communicate it often.
22-Jul-33	FEELS AS THOUGH YOU DID IT BEFORE	When working in your strengths, you often feel that you did it before.
23-Jul-33	COMES FROM YOUR HEAD AND HEART	Your influence comes both from your insights and the emotional way you say it.
24-Jul-33	HEAR IT TO IMPROVE IT	You cannot help your people improve things if they fear bringing problems to you.
25-Jul-33	GOAL WORTH REACHING FOR	We need a goal worth reaching inside ourselves to be the person to achieve it.
26-Jul-33	RISKS FOR OUR BELIEFS	There are risks taking action on a big belief...big value comes with big risks.
27-Jul-33	CREATE BRIDGES BETWEEN THOUGHTS	Good facilitators find ways to build links between everyone's thoughts and ideas.
28-Jul-33	AIM BEYOND THE POSSIBLE	You use more of your potential when you aim beyond the possible.
29-Jul-33	BECOME LEARNING EXPERIENCES	The setbacks in our lives often become our most valuable learning experiences.
30-Jul-33	STAY CONNECTED WITH THE VISION	Great leaders know their job is keeping everyone connected with the vision.
31-Jul-33	CAPACITY TO KEEP GROWING	Build capacity in your life to keep developing your skills and knowledge.
1-Aug-33	THINK YOUR WAY INTO CLEAR THINKING	You might need a block of time to really think it through to come clear.
2-Aug-33	PEOPLE WHO CAN GROW WITH YOU	The best people to have around you are people who can grow with you too.
3-Aug-33	CREATE RENEWABLE ENERGY	When you live within your passion you are really creating a renewable fuel.

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Date	Title	Thought
4-Aug-33	CHANGES YOU WOULD LIKE TO SEE	People won't change unless you share the changes you would like to see.
5-Aug-33	KEEP PEOPLE'S ATTENTION	The ability to keep people's attention is an important goal of a great presentation.
6-Aug-33	BRING IT ALIVE IN OTHERS	Influence can be described as bring alive in others what is alive in you.
7-Aug-33	MAKE CONFLICT OK	Conflict is not always a bad thing...it forces everyone to expand their perceptions.
8-Aug-33	DISGUISED AS PROBLEMS	Opportunities come along solved as problems...so focus on solving problems.
9-Aug-33	FIND WAYS TO EMBRACE IT	Pressure seems to be less an issue the more you embrace it every day.
10-Aug-33	SENSE YOU ARE NOT ALONE	Your people want to know they are not alone...with your there to support them.
11-Aug-33	CHOOSE A SUPPORTIVE ENVIRONMENT	The right environment will bring the best of you. Interview for the culture too.
12-Aug-33	BOLD VISIONS BUILD INSPIRATION	Create a bold vision and you can be sure it will trigger inspiration in your people.
13-Aug-33	WHAT YOU WEAR IN YOUR HEART	Your passion is something you wear in your heart every day.
14-Aug-33	WHEN IT IS CLEAR AND CONCISE	Clear and concise is understandable and won't bore people.
15-Aug-33	ARE WHO WE APPEAR TO BE	Integrity is a guarantee that we are who we appear to be.
16-Aug-33	PREPARATION MITIGATES PRESSURE	Do your prep and feel less pressure...as you are not forced to think on your feet.
17-Aug-33	PUT YOUR IMAGINATION TO WORK	Engage your imagination, and you will get more ideas (and find a great idea).
18-Aug-33	VISUALIZATION FUELS MOTIVATION	Picture what you want to accomplish and you bring more emotion to it.
19-Aug-33	GET THROUGH THE PAIN BARRIER	Every change has a pain barrier, so discipline yourself to work your way through it.
20-Aug-33	AS I WOULD DO IT CAN'T BE A CRITERIA	You cannot judge your people based on it is how you would have done it.
21-Aug-33	FIX IT AND MOVE ON	Don't let stupid problems live on...just fix it and move on as quick as possible.
22-Aug-33	FROM WHAT REMAINS CONSISTENT	People remain calm under pressure from habits that keep them consistent.
23-Aug-33	RELYING ON DATA OR PEOPLE	To feel in control, do you rely on having the right info or trust your people?
24-Aug-33	PUT IT IN WRITING FIRST	If you can put it in writing, you then know it well enough to share it with others.
25-Aug-33	GIVE UP TO GIVE BACK	When you have "enough", your focus changes to what you can give back.
26-Aug-33	FOR WHO TO FEEL WHAT	A great influencing strategy is around who must feel what in order to act.
27-Aug-33	REVIEW IT TOGETHER FIRST	It is often worth the investment to review it together first to coach your people.
28-Aug-33	OBJECTIVITY INTO THE PROCESS	Diversity is a great way to bring some objectivity in the decision making process.
29-Aug-33	HOW LOW CAN YOU GO?	Drive decision making down the organization and you are growing more leaders.

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Date	Title	Thought
30-Aug-33	WHY YOU DON'T UNDERSTAND	Can't always blame others...maybe we aren't giving them our full attention.
31-Aug-33	IT'S MORE TO DO WITH ME	Most of our problems with others could be something from us versus them.
1-Sep-33	PEOPLE WHO FEEL THE SAME WAY	Alignment comes when people feel the same way about the situation.
2-Sep-33	DAYS YOU NEVER FORGET	When something really touches you emotionally, you will never forget that day.
3-Sep-33	EVERYONE FEELS BEING HEARD	You people need to feel being heard and then see their ideas put into action.
4-Sep-33	BRING CLARITY TO THE IMPORTANT	If the important is clear in everyone's mind, then they will take more action on it.
5-Sep-33	MOVE ON WITHOUT A GRUDGE	When you have been wronged, you need to move on without holding a grudge.
6-Sep-33	LIGHT BEHIND THE SHADOW	In dark times, there is often something positive that will emerge from it.
7-Sep-33	CONFRONT BOTH FACTS AND FEELINGS	You address issues with the right amount of facts and listening for the emotions.
8-Sep-33	AVOID WORKING BLINDFOLDED	Not listening to your people is the same as doing your job blindfolded.
9-Sep-33	FRINGE ENABLES THE CORE	Thank your support people as they help you to be successful at what you do.
10-Sep-33	EVERY INTERACTION COUNTS	It's the sum of our interactions that creates our brand in other people's minds.
11-Sep-33	NEED TO POINT IT OUT AGAIN	People lose focus quickly, so it is up to us to keep pointing it out again.
12-Sep-33	I WISH I KNEW THIS WHEN!	The successful learn something every day so that they know it when they need it.
13-Sep-33	WHAT THEY DON'T SAY	It is often more interesting what others don't say than what they do say.
14-Sep-33	FOCUSED ON WHAT COULD BE	A leader needs to focus the organization on what could be and not just what is.
15-Sep-33	HOW YOU RECEIVE ADVICE	The way you receive advice from others either invites more or stops it coming.
16-Sep-33	USE ALL METHODS OF INFLUENCE	People with great influence have multiple skills and approaches to do it.
17-Sep-33	STIPULATES HOW WE WILL OPERATE	The values and principles provide the guidelines on how the team will operate.
18-Sep-33	CONFIDENCE THAT YOU CAN REPEAT IT	Understand how you did it and you have the confidence that you can repeat it.
19-Sep-33	SCARCITY CAN BE VALUABLE	A lack of something usually engages creativity to find ways to achieve without it.
20-Sep-33	RECONFIRM YOUR GUT FEELING	Leaders often ask for the data in order to reconfirm their gut feeling.
21-Sep-33	SIMPLE CAN BE HARD	The right simple questions can be the most difficult to answer.
22-Sep-33	MORE THAN ENOUGH	We almost always have more than enough knowledge to do what we need to do.
23-Sep-33	SIMPLE MADE BETTER MORE EASILY	It is far easier to improve a simple process than a complex one.
24-Sep-33	OUR UNIQUE ROLES	Everyone gets more reward from their job when they feel their role is unique.

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Date	Title	Thought
25-Sep-33	REACH INTO THE CORE OF THEIR LIFE	Reach something with a deep meaning, and you make a big impact on others.
26-Sep-33	ENABLERS OF GOOD DECISIONS	Having good options helps everyone to make better informed decisions.
27-Sep-33	FEAR AND OPPORTUNITY GO TOGETHER	The larger the opportunity to more fear that often comes along with it.
28-Sep-33	RETHINK YOUR JUDGMENTS	As you grow, you need to rethink things as beliefs change the more you know.
29-Sep-33	AS IF YOU ALREADY ACHIEVED IT	Believe you already achieved it, and you gain the confidence to really achieve it.
30-Sep-33	DELAYS ARE ALMOST ALWAYS COSTLY	Manage closely as delay are almost always costing you money.
1-Oct-33	TAKE TIME TO CELEBRATE	Experienced leaders know that celebrating is a key part of motivating a team.
2-Oct-33	DO FIRST WHAT YOU TEACH OTHERS	Your people do it faster when they see you doing it first.
3-Oct-33	GRADUALLY INCREASING THE DEMANDS	You get people to take on big responsibilities if you give them it in several steps.
4-Oct-33	UNDERSTAND THE CHOICES YOU HAVE	You always have choices...so invest the time to be clear on your choices.
5-Oct-33	WHY IT WILL BENEFIT THEM	Share how it will benefit them and you gain an energetic listener.
6-Oct-33	YOUR FAITH PULLS YOU UP	Faith is something pulling us up from the daily problems that hit us all the time.
7-Oct-33	PRODUCTIVITY NEEDS TEAMWORK	There's a limit to a team's productivity if you cannot get them helping each other.
8-Oct-33	STAR POWER SHINES LIGHT	When you have star power, you get to shine brighter lights on what you focus on.
9-Oct-33	CLARITY IN BLACK AND WHITE	Can't make it black and white and others will make their own version of the gray.
10-Oct-33	STAND TALL WITH YOUR MESSAGE	You need to back up your messages if you want others to take action on them.
11-Oct-33	SOMEONE I CAN LEARN FROM	Have the impression you can learn from everyone...and then you will.
12-Oct-33	STAND TO GAIN OR LOSE	In every initiative, there are people who will both gain and lose because of it.
13-Oct-33	MAKE IT COUNT	Be a person of value and make the time you invest in you count.
14-Oct-33	OFFER YOUR INPUT	You cannot really complain about the direction if you haven't offered your input.
15-Oct-33	WHERE YOU GET YOUR BUZZ	You are at your best when you are getting a buzz out of using your strengths.
16-Oct-33	NEED TO FEEL APPRECIATED	Feeling appreciated is what drives your people to put in a little extra effort.
17-Oct-33	MAKE IT PERSONALLY MEANINGFUL	A leader's key role is helping everyone find a personal meaning in the vision.
18-Oct-33	MANY ROUTES TO SUCCESS	There are many solutions to the same problem, and often all of them can work.
19-Oct-33	HEAR THEIR ACTUAL VOICE	You need to build a strong rapport to really hear what your people are thinking.
20-Oct-33	RUN THROUGH THE OPEN DOOR	When opportunities come, don't walk and immediately start running.

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Date	Title	Thought
21-Oct-33	SHOWN WITH YOUR DAILY BEHAVIORS	Your discipline and focus is revealed through your daily behaviors others observe.
22-Oct-33	SMART THINKING TO SMART WORKING	You begin to work smarter when you focus your thinking to be smarter first.
23-Oct-33	DEAL WITH ANY CIRCUMSTANCES	Grow yourself so that you are ready to deal with any circumstances that come.
24-Oct-33	HIRE PEOPLE WITH OPINIONS	Hire people without opinions and you end up doing all the thinking.
25-Oct-33	MAKE YOUR SUGGESTIONS IN PRIVATE	Suggestions have power when you don't put down others in front of others.
26-Oct-33	SET YOUR ORGANIZATION'S PACE	Drive an increasing pace in your organization and bring the future to the present.
27-Oct-33	SKIP GOOD TO FOCUS ON GREAT	You have to skip the good so that you have the time to leverage the great.
28-Oct-33	BEACON FOR OTHERS TO FOLLOW	Be a great role model and others will follow your lead with more action.
29-Oct-33	CREATE A GAME WITHIN THE GAME	Create your own motivation within the organization to bring energy to your day.
30-Oct-33	HANDLE THE HIGH'S AND THE LOW'S	Maturity is handling the highs and lows in ways you are always moving forward.
31-Oct-33	FOLLOW-UP DISCUSSION	People don't believe it is really important unless you follow-up with them.
1-Nov-33	PAIN WHERE IT IS FELT MOST	Influence is getting others to feel the pain of inaction in where it hurts the most.
2-Nov-33	FOUNDATION IS EDUCATION	Education provides the foundation for us to integrate our experiences faster.
3-Nov-33	CONFRONT THE PROBLEM	Problems are dealt more effectively when we confront them head on.
4-Nov-33	LINK TIME WITH YOUR PRIORITIES	Time management is focusing the right time on your most important priorities.
5-Nov-33	SEE SOMETHING THEY DON'T EVEN SEE	Great leaders see abilities their people haven't seen in themselves yet.
6-Nov-33	START WITH A CLEAN SHEET	Sometimes it's important to forget the past and see the future with a clean sheet.
7-Nov-33	SEEK OUT THE BEST ADVICE	Most people grow slow because they seek out advice from the wrong people.
8-Nov-33	LET YOUR VISION TAKE SHAPE	Visions become clearer when you get a strong team around you to fill in the gaps.
9-Nov-33	SEEK OUT THE RIGHT CONSTRAINTS	Constraints drive our creativity to find ways around them to achieve it anyway.
10-Nov-33	HOW YOU KEEP SCORE	You behave in ways that are consistent with how you keep score.
11-Nov-33	TRANSLATE GOALS INTO DELIVERABLES	Goals are powerful if they drive everyone to create milestones to achieving them.
12-Nov-33	WORK ON BUILDING A STRONG CULTURE	A strong culture will have the ability to keep taking action through tough change.
13-Nov-33	KNOW-HOW IS OUT THERE	Find the people who know, and they help you drive a more powerful how.
14-Nov-33	TALK IN SOLUTIONS	Problems are solved by people who talk in solutions versus problems.
15-Nov-33	CREATE THE FUTURE TOGETHER	Strong teams think of their work as creating the future together.

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Date	Title	Thought
16-Nov-33	THEY HAVE SOMETHING TO SAY	Your people have something to say, so find ways for them to be able to say it.
17-Nov-33	BASED ON THE QUESTIONS YOU GET	The way people trust you is revealed by the questions you receive from others.
18-Nov-33	EXPERIENCE WITHOUT THE RUT	To much experience in one single area can blind you to new learnings around you.
19-Nov-33	KNOW WHAT'S MOST IMPORTANT	If you don't know what's important you will be living someone else's important.
20-Nov-33	SUCCESS RAISES THE STAKES	Success has a way of raising your awareness, as you want to ensure you keep it.
21-Nov-33	UNDERSTAND WHEN IT'S A BAD IDEA	Spot the bad idea sooner and you don't waste resources on exploring it too far.
22-Nov-33	STAY TRUE TO OUR CORE VALUES	Successful teams stay true to their values in their daily behaviors with each other.
23-Nov-33	IN A WAY ENJOYED LONG-TERM	Success needs to be enjoyed long-term...it shouldn't be a now only moment.
24-Nov-33	QUESTION THAT REALLY MATTERS	The question that matters in everything is WHY...it brings meaning to everything.
25-Nov-33	FIND THE POWER WITHIN YOURSELF	Tap the power within you, and gain the energy to achieve whatever you want.
26-Nov-33	DRAW THEIR OWN CONCLUSIONS	You gain more influence when you help your people draw their own conclusions.
27-Nov-33	READY TO BE LAUGHED AT	We all make mistakes, so be prepared to be laughed at and move on quickly.
28-Nov-33	TEAMS AT THE CORE OF EVERY SUCCESS	Teams are what drive every big success...so who is on your team?
29-Nov-33	CAREFUL NOT TO OVERESTIMATE RISK	Good initiatives often don't go forward because people overestimated the risks.
30-Nov-33	BELIEF BEYOND THE PRESENT	You won't achieve "big" unless you action a belief of what doesn't exist yet.
1-Dec-33	TRANSLATE IDEAS INTO VALUE	Successful leaders focus efforts in the team to turn ideas into something of value.
2-Dec-33	APPLY THEM TO THE IMPORTANT	Apply your strengths to the important and you will always achieve more.
3-Dec-33	STRONG SENSE OF BELONGING	People invest more of themselves when they believe they belong where they are.
4-Dec-33	ACCOUNTABLE TO YOURSELF	You need to be accountable to yourself before you will be accountable to others.
5-Dec-33	SOMEONE HAS TO GO FIRST	Be the person who goes first, and you gain more than others who wait.
6-Dec-33	LINK ASSUMPTIONS WITH WHY	The most important assumptions are related to the WHY...the fuel for the vision.
7-Dec-33	IT'S A TENSION TO MANAGE	Exec teams focus more on tensions to manage versus problems to solve.
8-Dec-33	LINK IN AMBITION AND EXPECTATIONS	There is a link in the size of your expectations and your ambition.
9-Dec-33	PROBLEMS WORTHY OF YOUR TIME	Micromanage and you end up with problems not worthy of your time.
10-Dec-33	DESIRE TO SERVE OTHERS	Leadership is serving others so they can do more for the team than they thought.
11-Dec-33	WHAT YOU WISH YOU WERE TOLD	If you had the right mentors earlier, you would have known what to do earlier.

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Date	Title	Thought
12-Dec-33	ACTION INCREASES UNDERSTANDING	The more action you take, the more your learning about what you focus on.
13-Dec-33	RESPONSIBILITY FOR YOUR STANDARDS	Set your own standards before others have to set them for you.
14-Dec-33	IT'S MORE ABOUT THEM THAN YOU	Leadership is always more about your people than yourself.
15-Dec-33	IDENTIFY KEY RELATIONSHIPS TO BUILD	The relationships around you are either supporting or limiting your growth.
16-Dec-33	AMBITION LARGER THAN THEMSELVES	Have an ambition larger than yourself and you make a bigger difference to others.
17-Dec-33	DO IT FOR OTHER THAN THE MONEY	You won't put all of you into it if you are only doing it for the money.
18-Dec-33	WHEN EXCUSES ARE NOT POSSIBLE	You will be amazed at what you accomplish when you cannot make any excuses.
19-Dec-33	HEAR A NO IS BEGINNING OF YES	Every successful sales person knows that a NO is not the end, but the beginning.
20-Dec-33	POWERFUL SOURCE OF ENERGY	When you provide a meaning, you generate more energy in others to achieve it.
21-Dec-33	FEEDBACK DRIVES IMPROVEMENT	Feedback helps you improve faster to use your strengths in more powerful ways.
22-Dec-33	REDUCING THE NEGATIVE IMPACT	Protect the downside and it gives you more confidence to attack the upside.
23-Dec-33	CHOOSE TO PUT YOUR MIND TO IT	What you feed your thoughts will move forward faster in your life.
24-Dec-33	INVEST THE TIME TO GET SPECIFIC	When you get specific, you get to see actions you can take right away.
25-Dec-33	WHEN WE HAVE TO STOP TO START	Big problems might force us to step back and see better ways to move forward.
26-Dec-33	REMOVE BARRIERS FOR YOUR PEOPLE	Your people want you to remove obstacles they can't deal with by themselves.
27-Dec-33	EASIER TO ACTION	You people will take more action on what you make memorable to them.
28-Dec-33	FEEL IN THE HEARTS AND MINDS	Culture is not something just logical, it's true power comes from the emotional.
29-Dec-33	UNLOCK POTENTIAL IN YOUR PEOPLE	Your team achieves more when more of your people are using their potential.
30-Dec-33	SIMPLICITY DRIVES CLARITY	Fight to keep things simple and everything stays more clear for your people .
31-Dec-33	GET LOST IN THE EFFORT	When you live within your passion, you get lost in the effort and forget the time.
1-Jan-34	CLEAR OUT THE NEGATIVE THOUGHTS	Clear out negative thoughts and you naturally make room for more positive ones.
2-Jan-34	TOUCHING THE HEARTS OF OTHERS	Create a feeling in others and you end up gaining more of their thoughts too.
3-Jan-34	WHEN YOU FEEL AT YOUR BEST	Put your most difficult work in times when you feel at your best.
4-Jan-34	EXPLAIN NUMBERS WITH COMPARISONS	Good is only good by comparison, so explain the numbers with comparisons.
5-Jan-34	KEEP THEM IN THE MOMENT	You gain more influence with others by keeping their attention in the moment.
6-Jan-34	RIGHT FRAME OF MIND	The right frame of mind is like a door wide open...you see more opportunities.

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Date	Title	Thought
7-Jan-34	POWER IN ACCESSIBLE WORDS	Words have multiple meanings...choose words that mean what you want to say.
8-Jan-34	PICTURE IN YOUR MIND FIRST	If you can't picture it, you will never fully use all your energy to make it happen.
9-Jan-34	EYE CONTACT MAKES A CONNECTION	Keep good eye contact, and maintain the attention and connection with others.
10-Jan-34	CULTURE IS A DECISION FRAMEWORK	The right culture helps frame how decisions will be made in your organization.
11-Jan-34	CONNECTIONS OTHERS HAVEN'T MADE	You can create more value by making connections others cannot make.
12-Jan-34	GAIN SUPPORT FROM YOUR PEERS	Your peers are the way you extend your power through the organization.
13-Jan-34	EXECUTION MAKES THE DIFFERENCE	Ideas only have value once they are fully executed.
14-Jan-34	GET YOUR PEOPLE TO CARE	When your people care, they try to solve problems before bringing them to you.
15-Jan-34	REVISIT YOUR ASSUMPTIONS	When you encounter big problems, it is often time to revisit your assumptions.
16-Jan-34	EXPLAIN THE WHY BEFORE THE HOW	With every conversations, focus on explaining the why before the how.
17-Jan-34	WAY TO GAIN THE BENEFIT	Your value proposition is explain the way your customer gains the benefit.
18-Jan-34	HOW YOU FEEL DOING IT	You uncover your true passion by seeing how you feel doing that activity.
19-Jan-34	EASE COMES WITH PRACTICE	Practice is something that makes you feel more at ease in your key moments.
20-Jan-34	TAKE MONEY OFF THE TABLE	Money becomes an issue when their only gain from the role is the money.
21-Jan-34	END WITH A CALL TO ACTION	Every meaning should end with a call to action...to keep things moving forward.
22-Jan-34	BETTER TODAY THAN YESTERDAY	A great life is driven by the feeling that we are better today than yesterday.
23-Jan-34	SIGNALS A CHANGE TO MOVE FORWARD	Too many troubles indicates that something needs to change to move forward.
24-Jan-34	HOW TO THINK VERSUS WHAT TO THINK	You gain more influence driving how they think than on what they should think.
25-Jan-34	DO IT YOURSELF PERFORMANCE REVIEW	Don't wait for your boss to give you a review...do one for yourself first.
26-Jan-34	AVOID TOO MUCH OF A GOOD THING	When you use your strengths to an extreme, you often create a negative impact.
27-Jan-34	CAPABILITY TO OVERCOME YOUR FEARS	Everyone has fears, but only the successful are capable to overcome those fears.
28-Jan-34	GET IN THE GAME TO WIN	You can't win the game of politics when you are not even in the game.
29-Jan-34	PASSION DRIVES FASCINATION	If you are not fascinated by what you are doing...there is probably no passion in it.
30-Jan-34	BEGIN WITH THE RIGHT ATTITUDE	Attitude is a window to your world...the right one creates a very clean window.
31-Jan-34	OPEN THE DOOR TO ALLOW OTHERS IN	If you are not a little vulnerable yourself, then others won't be open with you.
1-Feb-34	CURIOSITY IS PERSUASIVE	Be curious, and you create a great feeling in others...you show your interest.

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Date	Title	Thought
2-Feb-34	PAINT A CLEAR VISION OF THE FUTURE	Your people cannot help you deliver a vision that is not clear to them.
3-Feb-34	TEACH ME WHAT YOU KNOW	Ask your people what they want most from you and you can help them more.
4-Feb-34	HOW DO THEY EVALUATE IT?	Help your people to learn how to evaluate their own performance and behaviors.
5-Feb-34	ADDRESS THE RISKS DIRECTLY	Risks are something that requires your direct attention to manage properly.
6-Feb-34	CONNECT WITH THEIR EMOTION	Connect with the emotion of others and you gain more influence too.
7-Feb-34	EXPAND THEIR MINDSET FIRST	Your people understand the details faster when you expand their mindset first.
8-Feb-34	COULD THERE BE ANOTHER WAY?	Always keep improving by asking yourself...could there be another way?
9-Feb-34	UNDERSTAND THEIR UNDERLYING NEEDS	People don't open up right away on what they want...keep asking in various ways.
10-Feb-34	SMALL THINGS IN A SINGLE DIRECTION	You would be amazing at what you accomplish with small focused actions.
11-Feb-34	DO WHAT ONLY YOU CAN DO	Successful leaders focus on what only they can do and delegate the rest.
12-Feb-34	CREATE IT OR WATCH IT HAPPEN	Don't be a spectator. You can either create it or watch others making it happen.
13-Feb-34	STARTS FROM WHO WE ARE	Your perspective has a foundation in who you are...not just what you do.
14-Feb-34	USE CONFLICT CONSTRUCTIVELY	Conflict has a way to help your team create stronger implementable solutions.
15-Feb-34	WHEN IT'S A GIVEN	When you know you have the problem, then you must deal with it, not avoid it.
16-Feb-34	SELF AWARENESS IS KEY FOR INFLUENCE	You never know how to adapt to others when you don't know yourself first.
17-Feb-34	ALIGN EVERYONE'S MOTIVATIONS	Leadership is not just aligning priorities, but aligning emotions too.
18-Feb-34	INTERPRETATIONS OF THE DATA	The best way to see people's different views is to first show them some data.
19-Feb-34	MAKE SPACE FOR THE NEW	Progress often comes from something new, so make some room in your life for it.
20-Feb-34	NEVER LEAVE A WHAT WITHOUT A WHY	What you need to accomplish is fueled by why you need to accomplish it.
21-Feb-34	TRUE FOUNDATION OF A GOAL	The true foundation of your goals is within your belief inside of you.
22-Feb-34	INSPIRE YOU TO DO BETTER	The priorities you set for your life should inspire you to improve and do better.
23-Feb-34	KNOW WHEN TO FIGHT YOUR BATTLES	Not every battle with others is worth fighting...choose the ones to fight.
24-Feb-34	MAKE THE TALK A CONVERSATION	Make speeches conversations, and you engage others in a more powerful way.
25-Feb-34	ADJUST TO THE HORSE YOUR RIDE	Your people determine who you need to be to get great performance from them.
26-Feb-34	MAKE THE NO REALLY MEAN NO	When you give your people a NO...give them the reasons behind it too.
27-Feb-34	NOTICE THE LITTLE THINGS	Sometimes, noticing the little things in others shows that you care about them.

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Date	Title	Thought
28-Feb-34	EXPECTATIONS REVEAL CHARACTER	The expectations you set for yourself can tell others a lot about your character.
1-Mar-34	TEMPERING YOUR STEEL	Volunteering for new challenges is making you stronger for future opportunities.
2-Mar-34	GO TO WHERE THEY ARE	Focus your conversations on what others are feeling first...go to where they are.
3-Mar-34	GENUINE EMPATHY FOR OTHERS	Empathy is a attraction factor...with others more willing to listen to you.
4-Mar-34	FILL YOUR KNOWLEDGE GAPS	Gaps in your knowledge can slow you down in getting what you want.
5-Mar-34	OPEN TO OTHER WAYS TO DO IT	Your way is not always the best...be open to other ways to move forward faster.
6-Mar-34	STAY CURRENT AND CHANGE	The only way to stay current is to be constantly changing some part of your life.
7-Mar-34	VIEW OF WHAT'S NORMAL	Normal is from our perspective...expand perspectives to see another's normal.
8-Mar-34	WHAT WILL IT TAKE?	A great question with a clear vision...What will it take to achieve it faster?
9-Mar-34	BEHAVIOR CAN BE DRIVEN BY A SKILL	A new skill is often need to make a big step change in one of our key behaviors.
10-Mar-34	CAPABILITY TO MOVE ON	The successful have the ability to move on from failures and focus on the future.
11-Mar-34	EVERYONE TAKING IT SERIOUSLY	When everyone is serious about goals, they always take more action on them.
12-Mar-34	CREATIVITY AND STRUCTURE	Creativity releases full power when there is some structure in how it is applied.
13-Mar-34	UNDERSTAND WHERE THE PAIN IS	People pay attention when you can help them with their biggest pain.
14-Mar-34	WHERE DO WE GO FROM HERE?	A big success often raise the question of where do we go from here?
15-Mar-34	FOCUS THAT THEY CAN KEEP	A focus doesn't stay constant, so give your people a reason to stay focused.
16-Mar-34	CONCENTRATE IN THE MOMENT	The ability to concentrate in key moments is what can separate you from the rest.
17-Mar-34	AS IF IT ALREADY EXISTS	Believe it already exists within you, and use more of your talents each day.
18-Mar-34	GO WITH THE NATURAL FLOW	Your strengths are the way to approach whatever you do...your natural flow.
19-Mar-34	EARN THEIR LOYALTY	A great character is the fastest way to gain the loyalty of your people.
20-Mar-34	STRUGGLE SIGNALS A NEEDED CHANGE	Whatever you struggle with signals a change...to grow or gain the help of others.
21-Mar-34	YOUR FREE TIME SAYS A LOT ABOUT YOU	How you use your free time says a lot about who you are.
22-Mar-34	EXPERIENCE CAN BE OVER-RATED	If you don't use your experience to make better decisions, it is not really useful.
23-Mar-34	SHARE WHAT THEY CAN EXPECT	Share with your team what they can expect from you as their leader.
24-Mar-34	ALWAYS THINKING - WHAT'S NEXT?	What's next?...is help you to determine your personal development to achieve it.
25-Mar-34	WHAT WE EXPERIENCE TOGETHER	A team becomes stronger by what you choose for them to experience together.

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Date	Title	Thought
26-Mar-34	COME WHEN YOU STOP LISTENING	Your biggest leadership problems comes when you stop listening to your people.
27-Mar-34	IT JUST DOESN'T HAPPEN	Build strong rapport with others...and big misunderstandings just don't happen.
28-Mar-34	DIFFERENCE BETWEEN WANT AND NEED	The emotional power of need is stronger than some of your biggest wants.
29-Mar-34	PUT YOUR NAME TO IT	Putting your name to something is a signal that you are taking responsibility for it.
30-Mar-34	VISIBILITY IS NEEDED FOR INFLUENCE	Your influence is often limited by your visibility within the organization.
31-Mar-34	WHEN YOU LOSE TRACK OF TIME	Lose track of time and most likely you were doing something within your passion.
1-Apr-34	WHAT IS MOTIVATING THEM?	With your people, first think what is motivating them to do their job well.
2-Apr-34	ASK FOR THEIR INPUT	Before sharing your ideas, always ask for your people's input first.
3-Apr-34	IN A WAY THEY WANT TO CHANGE	Change is personal, so allow your people to change in their way versus yours.
4-Apr-34	TREAT OTHERS AS EQUALS	Treat others as equals and you create a great feeling in others.
5-Apr-34	BY MAKING YOUR PEOPLE SUCCESSFUL	Your success is limited by how well you help your people to be successful.
6-Apr-34	PUT YOUR HONOR ON THE LINE	Commitments are a way of putting your honor on the line with others.
7-Apr-34	ADAPT STYLE TO THE CIRCUMSTANCES	Every circumstance requires us to be the right person to effectively deal with it.
8-Apr-34	CREATE A WAY OF THINKING	A culture is often a way of thinking that is shared with everyone in the team.
9-Apr-34	WHEN YOU TURN OFF THE WORLD	Step back from the day to day and you see opportunities you were blind to.
10-Apr-34	TRANSACTIONS TO TRANSFORMATION	Doing the current better is limited, as transformations require the different.
11-Apr-34	TARGET FOR STAYING IN TOUCH	Your shared common interests is your target for staying in touch with others.
12-Apr-34	FRAME THE CHOICES TO BE MADE	Frame the choices your people need to make and delegate the decision to them.
13-Apr-34	IN THOSE KEY MOMENTS	Success is often how we respond in those key moments that require our best.
14-Apr-34	KEEP THE FUTURE IN MIND	You create the future faster when you keep the future in your mind more often.
15-Apr-34	WHEN YOU HAVE THE MOST AT RISK	You invest more of yourself when you have the most at risk.
16-Apr-34	CREATE A COMPELLING DESTINATION	If your vision for the team is not compelling, they won't take enough action on it.
17-Apr-34	REAL ISSUE MAY LIE ELSEWHERE	When a problem is not being fixed, the real issue is not being addressed.
18-Apr-34	DISCONNECTS AT THE TOP	Big problems come from disconnects within the management team.
19-Apr-34	WE VALUE CERTAINTY	Everyone values certainty, so help your people be certain about their future.
20-Apr-34	THOUGHTS, FEELINGS AND ACTIONS	Leadership is influencing the thoughts, feelings and actions of your people.

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Date	Title	Thought
21-Apr-34	LET GO OF WHAT GOT YOU THERE	To climb higher, you need to let go of what is keeping you at your current level.
22-Apr-34	INCREASE THE OPPORTUNITIES	Success comes faster by increasing the opportunities to meet the right people.
23-Apr-34	CREATE A SENSE OF EMBARRASSMENT	People who don't achieve their commitments should be embarrassed by it.
24-Apr-34	WORK YOUR WAY TOWARDS IT	Success is the daily work you do that takes you close to your goals.
25-Apr-34	WHEN THE STAFF FULLY BUYS INTO IT	Everything is possible when your staff is 100% behind you to achieve the vision.
26-Apr-34	IN SERVICE OF OTHERS	You achieve more yourself by how well you serve your people to achieve more.
27-Apr-34	PERCEPTION YOU CREATE FOR OTHERS	Your behaviors drive a perception others have of you and your value to them.
28-Apr-34	KEEP IT RELEVANT	When you communications become irrelevant, your people stop listening.
29-Apr-34	CORE OF MOST PROBLEMS	The core of difficult problems come from having the wrong people in your team.
30-Apr-34	MY RESPONSE IS MY CHOICE	Never surrender your power of choice to others. We choose how we respond.
1-May-34	PREPARE ANSWERS AHEAD OF TIME	Have more influence in the moment by preparing your answers ahead of time.
2-May-34	LOOK FOR THE BETTER WAY	When you always look for the better way, you will find that way sooner.
3-May-34	RELEVANT TO OTHERS	Relevant to you might not be relevant to them. Think from their perspective first.
4-May-34	FOCUS ON THE FUNDAMENTALS	Your fundamentals help you to adapt to changing conditions faster than others.
5-May-34	TURN NEGATIVES INTO POSITIVES	Action is the best thing to turn negatives into positives. Take action now.
6-May-34	LOVE IT TOO MUCH TO WALK AWAY	People fall in love with the how and then don't delegate it when they should.
7-May-34	WHAT YOU IN YOUR HEAD	You decide the influence other have on you. They don't decide.
8-May-34	DRIVEN TO KNOW WHAT YOU WANT	The happiest/most successful are driven to know what they truly want in life.
9-May-34	PLANNING IN ADVANCE	Your planning ahead helps you guide your team's actions in more effective ways.
10-May-34	USE STRENGTHS IN DIFFERENT WAYS	You expand your impact by using your strengths in different ways.
11-May-34	LOSE WHAT SLOWS YOU DOWN	Get rid of what slows you down and you will make faster progress on your goals.
12-May-34	SEE HOW TO GO FARTHER	If you are buried in the details, you never see the opportunities to go faster.
13-May-34	KNOW YOUR TOP PRIORITY	Know your top priority and you will always invest more time in it.
14-May-34	SUMMON THE COURAGE TO ACT	Most problems are not from an action you take, but from inaction.
15-May-34	ASK CHALLENGING QUESTIONS	Challenge others to think more deeply and have more influence with them.
16-May-34	SHARED VALUES THAT NEVER FLEX	Strong teams have a few key core values that they never flex.

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Date	Title	Thought
17-May-34	FOLLOW-UP THEIR COMMITMENTS	Don't follow-up your people's commitments and they're viewed as not important.
18-May-34	MAKE IT WITHIN THEIR SELF INTEREST	When something is in your people's self interests, they pay more attention to it.
19-May-34	GOOD IDEAS NEED GOOD EXECUTION	Good ideas are only viewed as good when they are executed well.
20-May-34	DO THE RIGHT THING UNDER PRESSURE	People of strong character are able to do the right thing under any pressure.
21-May-34	ALIGNED ON WHAT REALLY MATTERS	Everything you ask your people to do should be aligned with what really matters.
22-May-34	FIND AN ACCOUNTABILITY PARTNER	Find someone to hold you accountability and your improvement will soar.
23-May-34	MAINTAIN A SENSE OF URGENCY	Keep a sense of urgency, and you create an atmosphere around you for action.
24-May-34	SEE IT TO CHANGE IT	You can never fix a problem you cannot see. Always increase your awareness.
25-May-34	APPLY LEARNINGS THAT STRETCH YOU	What you choose to apply to your life should take you out of your comfort zone.
26-May-34	EVERYONE BUYING INTO THE MISSION	The mission is only as powerful as the amount of effort your people put behind it.
27-May-34	THINK FOR THEMSELVES	If your people can't think for themselves, then you are doing the think for them.
28-May-34	WHEN THINGS AREN'T GOING WELL	You see a person's true character when things are not going well for them.
29-May-34	DIFFERENCES ARE VALUABLE	Differences are valuable, as everyone's combined strengths can deliver more.
30-May-34	STAY IN YOUR LANE	Focusing your job on your strengths is a way of staying in your lane for success.
31-May-34	HOW YOU LABEL IT	You react to situations based on the label you put on those circumstances.
1-Jun-34	BRING EMOTION TO YOUR PURPOSE	A purpose becomes more powerful the more emotion you add to it.
2-Jun-34	APPRECIATE BOTH SIDES	You won't find an effective compromise until you understand both sides.
3-Jun-34	WIRED TO RESPOND EMOTIONALLY	We are wired to respond emotionally, and somethings without thinking.
4-Jun-34	WILL THIS EVEN MATTER	Five years from now...will that big problem you have now even matter then.
5-Jun-34	GIVE IT NEW LIFE	You give a project new life when you change the team members on it.
6-Jun-34	SUM OF OUR DECISIONS	Our life is really the sum of the decisions we have made up until now.
7-Jun-34	IT'S ALREADY INSIDE YOU	Whatever you need to succeed is already inside you...just take action to use it.
8-Jun-34	OPPORTUNITIES TO SEE YOUR DREAM	The more involved you are in the world, the faster you see your dream role.
9-Jun-34	CHANCE TO SAY SOMETHING	Your best people want their chance to contribute, so always let them speak first.
10-Jun-34	WHAT YOU ALLOW ON YOUR CALENDAR	Your life is based on what you focus on and what you allow on your calendar.
11-Jun-34	PROGRESS DRIVES RISK TAKING	When people can see the progress, they will often take more risks.

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Date	Title	Thought
12-Jun-34	ALWAYS THINK OF GAME CHANGERS	You make faster progress when you change the game more often.
13-Jun-34	WHEN YOUR IDEAS FLOW	When you thinking is clear, your ideas just flow without a lot of effort.
14-Jun-34	MOST PROUD OF LIST	Make a most proud of list, and re-read it when you need a boost.
15-Jun-34	STOP DOING THEIR JOB	If you are not delegating, you end up doing your people's job for them.
16-Jun-34	HUMILITY BRINGS US FREEDOM	An ego needs to be reinforced and requires us to always be with our people.
17-Jun-34	NOT MORE KNOWING, MORE DOING	You probably already know what you need to do...just focus on doing it.
18-Jun-34	CHOICES CREATE LIVES	Your choices drive your life, and can create more of the life you want.
19-Jun-34	SERVE A HIGHER NEED	Our life's meaning grows when we serve a need higher than personal interest.
20-Jun-34	LEVERAGE THEIR BRAIN POWER	You cannot leverage the power in your team when you don't listen to them.
21-Jun-34	CIRCUMSTANCES DRIVEN BY DECISIONS	Circumstances are driven by your decisions or lack of decisions.
22-Jun-34	NEED TO EXPERIENCE THE WHY	Your people understand the WHY better when they get a chance to experience it.
23-Jun-34	BETWEEN TALK AND REALITY	The successful have the shortest distance between talk and reality.
24-Jun-34	IT'S THERE, BUT NOT A FOCUS	Key initiatives that move to slow are in people's minds, but just not a focus yet.
25-Jun-34	WITH VERSUS FOR	Work "with" your team and drive a feeling the team works for themselves.
26-Jun-34	GOAL OF MAKING FEWER DECISIONS	The more decisions you make, the slower your people are growing.
27-Jun-34	WHEN YOUR WHY FITS YOU	When your WHY fits your strengths, almost anything is possible.
28-Jun-34	GAIN CLARITY THROUGH ACTION	The more action you take, the more clear the following action becomes.
29-Jun-34	FORGIVENESS RELEASES YOU	Forgive others and it releases the thoughts that have been holding you back.
30-Jun-34	SELF ESTEEM ENABLES TEAMWORK	The more self esteem in the team, the greater teamwork you can gain.
1-Jul-34	GO MORE THAN HALF WAY	Others put more effort in when they see you doing whatever it takes first.
2-Jul-34	BASED ON WHAT YOU VALUE	You behave based on what you value in life...behavior change from value change.
3-Jul-34	SEEK EXCELLENCE IN EVERYTHING	If you are going to invest time to do, it is worth doing it right (with excellence).
4-Jul-34	DO WHAT YOU ALREADY KNOW	You probably already know what to do...just not motivated enough to do it.
5-Jul-34	DISCIPLINED CREATIVITY	Creativity, when disciplined, will create more value and drive your success faster.
6-Jul-34	IT'S WHAT YOU DO BEFORE	You rise higher when you can do what it required without being told to.
7-Jul-34	TAKE YOUR OPPORTUNITIES TO SPEAK	Don't avoid speaking to large groups, as you can multiply your influence faster.

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Date	Title	Thought
8-Jul-34	IN WAYS THEY HEAR ABOUT YOU	Good marketing of yourself has others with multiple ways to hear about you.
9-Jul-34	GOOD SENSE OF YOUR SELF WORTH	When you know your self worth, you have the way to refuel your confidence.
10-Jul-34	REACH DEEP INSIDE YOU	Your passion is something deep inside you that comes out in everything you do.
11-Jul-34	RE-FILLING THE WILL	Everyone's WILL is not an endless supply, and constantly needs to be re-filled.
12-Jul-34	GIVE TRUST UP FRONT	Start people at 100%, and you will build trust faster than started them at 0%.
13-Jul-34	CHARACTER AMPLIFIES THE CONTENT	A leader's character will amplify whatever he or she communicates.
14-Jul-34	AVOID THE UNNECESSARY RISKS	Risks are everywhere, but taking the unnecessary risk is not productive.
15-Jul-34	FOR SOMEONE OR TO SHOW SOMEONE	Motivation: We either do it for ourselves or to show others we can do it.
16-Jul-34	CHANNELING YOUR EGO FOR OTHERS	An ego reveals it's full power when it is used in the service of others.
17-Jul-34	FULL RESPONSIBILITY FOR YOUR LIFE	Our life is ours. Others can help, but in the end it is our responsibility.
18-Jul-34	CLEAN UP ANY MESS YOU CREATE	You cannot achieve great success without taking responsibility for your problems.
19-Jul-34	NEGOTIATE INTERESTS, NOT POSITIONS	Hidden below the other person's stated positions are their true interested.
20-Jul-34	CHANGE THE WORLD AROUND YOU	To achieve what you want, your behaviors need to change the world around you.
21-Jul-34	INVOLVE EVERY TEAM MEMBER	Don't involve everyone somehow and you don't use the full power of the team.
22-Jul-34	IT HAS TO COME OUT	When there is a conflict stopping progress, it has to come out and be addressed.
23-Jul-34	HAVE THE COURAGE TO BE DIFFERENT	Being different is important, as everyone is unique and it helps you be yourself.
24-Jul-34	SURROUND WITH COMMITTED PEOPLE	You achieve what you what when the people around you are 100% committed.
25-Jul-34	WAKE THEM UP FOR THEM TO LISTEN	You have to grab people's attention before they start listening to you.
26-Jul-34	PAST THE PAIN THRESHOLD	Progress often comes with pain, and working through it is part of the journey.
27-Jul-34	WOULDN'T TRADE IT FOR ANYTHING	When you do what you love, you wouldn't trade that work for anything.
28-Jul-34	WORK WITH A SHARED PURPOSE	A shared purpose creates alignment between people stronger than anything else.
29-Jul-34	BEYOND YOUR OWN PERSONAL SUCCESS	True fulfillment goes beyond your personal success to your value to others.
30-Jul-34	WHERE YOUR TIME GOES	Your focus is seen by others by where they see you investing your time.
31-Jul-34	BATTLE HARDENED CONFIDENCE	Our confidence is tested and should be tested...challenging us to use potential.
1-Aug-34	WHERE THE TRUTH COMES OUT	The truth eventually always comes out, and usually when you are 1-1 with others.
2-Aug-34	THINK OF THEM BEYOND THE OFFICE	To better motivate your people, understand their lives beyond the office too.

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Date	Title	Thought
3-Aug-34	DECIDE TO GET IN THE GAME	You cannot influence the politics unless you are in the game (play it positively).
4-Aug-34	CAN YOU BE TRUSTED WITH SUCCESS?	Success brings responsibilities for you to support the lives that help you create it.
5-Aug-34	RESPECT TRADITION BY LISTENING FIRST	You cannot effectively change anything you do not understand. Listen first.
6-Aug-34	CONNECT DOTS FOR ALIGNMENT	Effective alignment is understanding the key areas that need to be connected.
7-Aug-34	ALIGNMENT FROM DIFFERENT SOURCES	People's alignment is stronger when it's on more than one part of the solution.
8-Aug-34	DEVELOP AN EMOTIONAL CONNECTION	When the connection is emotional, it will also be more memorable.
9-Aug-34	UNDERSTAND YOUR INSECURITIES	Understand your insecurities and you can prevent others using them against you.
10-Aug-34	YOUR BEHAVIORS SPEAK FOR YOU	More than your words, your behaviors are what speaks the loudest to others.
11-Aug-34	SEND THE MESSAGE YOU TRUST THEM	Give your people the decision to make and you send the message you trust them.
12-Aug-34	MOVE PEOPLE INTO ACTION	Motivation is getting others to take action (seeing the action for themselves too).
13-Aug-34	STAY WITHIN CORE COMPETENCIES	When your team works within their core competencies, they do it well.
14-Aug-34	MAKE IT BETTER OR WORSE	How you respond to difficult situations either makes it better or worse.
15-Aug-34	WHAT YOU LOOK BACK ON	Look back on your accomplishments versus your failures.
16-Aug-34	SEE IT WORK WITHOUT YOU	If you can't see your organization working without you, they will always need you.
17-Aug-34	REDUCE TO ADD MORE	Greater value is often achieved by reducing the quantity to gain more quality.
18-Aug-34	DO BUSINESS WITH PEOPLE YOU TRUST	You never gain all the value of business together unless you trust each other too.
19-Aug-34	NEED TO HEAR AND WANT TO HEAR	You improve faster when you hear both what you want and need to hear.
20-Aug-34	CREATE AN INNER CIRCLE	Who is in your inner circled. People you can be yourself with and grow together.
21-Aug-34	ON YOUR OWN TERMS	Success is fulfilling when you are able to do it on your own terms.
22-Aug-34	BELIEFS TO THE TEST	You biggest problems have a way of putting your core beliefs to the test.
23-Aug-34	SHADOW THE RIGHT PEOPLE TO GROW	Pick the right people as role models and you will grow faster than others.
24-Aug-34	BASED ON THEIR POTENTIAL	Treat your people based on their potential versus what you see them doing now.
25-Aug-34	WE ALL WORK FOR OURSELVES	Everyone works for themselves, so don't take responsibility for your own actions.
26-Aug-34	REINFORCE THE SOFT STUFF	The emotional connection between your people is the foundation for their trust.
27-Aug-34	YOU CHOOSE OR THEY CHOOSE YOU	For every responsibility you don't want to take, others are taking it for you.
28-Aug-34	BOTH HAVING IT AND USING IT	Productivity is having the ability and using it. Some have it and never use it.

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Date	Title	Thought
29-Aug-34	DO IT BETTER THAN YOU	Your people can often do it better than you, but keep it out of a fear they can't.
30-Aug-34	TRUST THE PROCESS	Doing something for the first time is difficult...but you must trust the process.
31-Aug-34	ACT THAT WAY FROM THE BEGINNING	People of a good character do the right thing from the beginning...not told to.
1-Sep-34	CULTURE AND STRATEGY ALIGNED	You implement the strategy faster when the culture is aligned to it first.
2-Sep-34	WHAT'S REPEATED GETS REMEMBERED	Find ways to share the vision more with your people and it will be remembered.
3-Sep-34	VALUABLE DRIVES MEANING	What you consider valuable always has a greater meaning to your personally.
4-Sep-34	WHAT YOU GET DISTRACTED BY	Understand what distracts you and work on eliminating it to be more productive.
5-Sep-34	CHALLENGE YOUR LIMITATIONS	Limitations grow bigger unless you continually challenge them all the time.
6-Sep-34	LEADERSHIP IS A LONELY BUSINESS	Leadership can get lonely, as there are some decisions you wrestle with yourself.
7-Sep-34	ESTABLISH AN ATTITUDE TO LEARN	The more you learn, the more you can adapt to the world around you.
8-Sep-34	PEOPLE CAN CONTROL YOU WITH A WE	Watch out for the "Wes"...as people like to label you in ways you might not want.
9-Sep-34	BEING ONE TO MANY	As a leader, you are the role model for your entire organization .
10-Sep-34	COMMIT TO A CAUSE YOU BELIEVE IN	Commit to a cause larger than yourself and your life has more meaning.
11-Sep-34	BE UP TO THE TASK	Being prepared is one of the best ways to ensure you do a good job.
12-Sep-34	HAVE TO DIG DOWN DEEP ENOUGH	Obstacles are put in our way to ensure we use the potential is within us.
13-Sep-34	ARE YOU SEEING IT CLEARLY?	The best solutions don't come until we can clearly see the problem.
14-Sep-34	WHEN THE GOOD DOESN'T FIT	With many good priorities, you need to drop a few to focus on the great ones.
15-Sep-34	REWARD AND REINFORCE SUCCESS	The right rewards are reinforcing the success of your team.
16-Sep-34	REFLECTION OF CONFLICT INSIDE	A person's strange behaviors are a reflection of what's going on inside them.
17-Sep-34	GO BEYOND ANY EXCUSES	Excuses are a way of trying to rationalize your own poo behavior/performance/
18-Sep-34	WILLING TO PUT IN THE SMART TIME	You make more progress by giving your quality time to your important priorities.
19-Sep-34	DANGER OF BEING BLIND ON THE INSIDE	You are blind on the inside when you don't really understand your values.
20-Sep-34	YOU GAIN BOTH FRIENDS AND ENEMIES	When you share your conviction, you gain both people for it and against it.
21-Sep-34	BOTH UNDERSTOOD AND EMBRACED	Progress is often through conflict that is both understood and embraced.
22-Sep-34	DISAPPOINTED WITH YOURSELF	You are most disappointed in yourself when you don't honor your commitments.
23-Sep-34	KNOW AT EVERY STEP	Every step is more productive when you clearly know where you are going.

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Date	Title	Thought
24-Sep-34	SERVE MULTIPLE STAKEHOLDERS	In every aspect of our lives, there are multiple people in considering the impact.
25-Sep-34	LEADS TO IMPORTANT RELATIONSHIPS	The more you care about others, the stronger the relationships you can make.
26-Sep-34	TEMPORARY CAN BECOME PERMANENT	Temporary metrics can become permanent and can then slow your future.
27-Sep-34	DO FOR TOMORROW TODAY	You become more productive tomorrow by what you accomplish today.
28-Sep-34	BECAUSE IT'S THE RIGHT THING TO DO	The first criteria in deciding...is it the right thing to do?
29-Sep-34	WORK FOR OR WITH	View it as you work with your people versus they are working for you.
30-Sep-34	MAKE A POSITIVE IMPACT ON OTHERS	You make a positive impact when you listen to others first before speaking.
1-Oct-34	BORN WITH OR ACQUIRED	You are born with some advantages, but most advantages in life are acquired.
2-Oct-34	KEEP IT AS SIMPLE AS POSSIBLE	Simple can be repeated, and that makes it more powerful than the complex.
3-Oct-34	GAIN ALIGNMENT AROUND A PURPOSE	The best way to align your team is around a purpose everyone can believe in.
4-Oct-34	OVERCOMING YOUR EGO	Your ego drives your progress unless you feel that everything is because of you.
5-Oct-34	FOCUS ON QUALITY VERSUS QUANTITY	Quality time with others is often more valuable than the quantity of the time.
6-Oct-34	ANIMATE THE CULTURE FOR EVERYONE	When you bring the culture alive in everyone, it stays alive in the company longer.
7-Oct-34	IT DEPENDS ON HOW YOU VIEW IT	How you view your problems determines how well and fast you will solve them.
8-Oct-34	KEEP YOUR OBJECTIVES IN MIND	Unless you keep your objectives in mind, others throw your thinking off course.
9-Oct-34	YOU CAN'T FAKE YOUR VALUES	Your daily behaviors show your values to others....you can't fake them long-term.
10-Oct-34	ENJOY THE JOURNEY	Life is something you need to enjoy along the way...not just at achievement time.
11-Oct-34	ASK WHAT IF?	What if?...is a powerful way of imagining the possible faster in your mind.
12-Oct-34	DIFFERENT LEVELS OF DETAIL	People need or are interested in different levels of details. Match theirs, not yours.
13-Oct-34	PASSION DOESN'T FEEL LIKE A JOB	Work within your passion, and what you do will not feel like a job anymore.
14-Oct-34	PATIENCE TO DEAL WITH OTHERS	Having the right patience will enable you to keep a great rapport with everyone.
15-Oct-34	INVEST IN THE KEY RELATIONSHIPS	Your relationships provide you the power to achieve your goals in life.
16-Oct-34	CULTURAL MINDFULNESS	Awareness of other people's cultures is key to creating better rapport with them.
17-Oct-34	WHERE YOU FOCUS YOUR ATTENTION	Where your attention goes, so does your action. Focus attention to focus action.
18-Oct-34	ADAPT TO A NEW REALITY	Many businesses fail because their leaders could not adapt to a new reality.
19-Oct-34	PROGRESS THROUGH CONTROVERSY	Within every challenging goal is controversy...embrace it versus avoid it.

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Date	Title	Thought
20-Oct-34	WILL FIND A WAY	Great leaders have a total belief in their people to find a way through the issue.
21-Oct-34	CREATE SENSORY TRIGGERS	Very often a picture of the vision will drive energy in your when you need it most.
22-Oct-34	THEY KNOW WHEN YOU TRUST THEM	Allowing your people to make the decision shows the trust you have in them.
23-Oct-34	SIZE OF THE PAIN TO ADDRESS	People change when the size of the pain gets big enough to keep bothering them.
24-Oct-34	RESPOND TO YOUR BEHAVIOR	As a leader, you are a role model and your people will respond to your behavior.
25-Oct-34	TAKE DELIGHT IN OTHERS SUCCESS	You influence with others soars when you take delight in their success too.
26-Oct-34	WHAT DO THEY VALUE?	To understand how to influence others better, focus on what they value the most.
27-Oct-34	IMPORTANT ISSUES BEING DISCUSSED	A team makes more progress when only the important issues are discussed.
28-Oct-34	CONSTANTLY CHANGING SOMETHING	If you are not always changing something, you are not growing.
29-Oct-34	REINFORCE A BELIEF	To be more effective in influencing others, focus on reinforcing a key belief.
30-Oct-34	BOTH ACHIEVEMENT AND BEHAVIOR	The best leaders feel accountable for both their achievements and behaviors.
31-Oct-34	IT'S GOT TO BE THERE FIRST	Trust is needed before your team can ever expect to achieve to its potential.
1-Nov-34	WHEN THEY FEEL THEY UNDERSTAND	When others feel they understand, they will take more action on it too.
2-Nov-34	PERFORMANCE/POTENTIAL GAP	We should look to close the gap between our performance and our potential.
3-Nov-34	GET OTHERS PROMOTING YOU	Effective promotion is about creating the conditions where others promote you.
4-Nov-34	UNDERSTAND OTHERS SELF INTERESTS	Always wrap what you want within other people's self interests.
5-Nov-34	STAY TRUE TO YOUR BELIEFS	You're most productive when what you do is consistent with your positive beliefs.
6-Nov-34	BELIEVERS IN THEMSELVES	Believe in yourself, and you won't have to wait around for others to motivate you.
7-Nov-34	BRING THE ATTENTION TO IT	You don't get people's focus on the problem without bringing their attention to it.
8-Nov-34	DISCOVER WITH THE RIGHT QUESTION	You gain the right answer faster by asking yourself the right question first.
9-Nov-34	PROVIDE WHAT OTHER PEOPLE WANT	You get what you want in life by providing others what they want.
10-Nov-34	WE GIVE IT MEANING	Others share it with you, but only you can give it meaning within you.
11-Nov-34	CLEAR AND CONSISTENT EXPECTATIONS	Expectations need to be clear, and then consistently repeated over time.
12-Nov-34	PUT IT ALL ON THE LINE	Give it 100%, and you will do whatever is necessary to achieve your goal.
13-Nov-34	CONTINUALLY REINVENTING OURSELVES	To grow faster, we need to continually reinvent ourselves to use our potential.
14-Nov-34	WANT TO VERSUS HAVE TO	In life, we are driven by either want to do or having to do it.

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Date	Title	Thought
15-Nov-34	UNDERSTAND THEIR BACKGROUND FIRST	You have more influence with others when you understand their background first.
16-Nov-34	OTHERS HAVING A GREAT EXPERIENCE	You gain influence when others around you have a great experience with you.
17-Nov-34	NOT BLIND TO WHAT REALLY MATTERS	Current stresses often blind us to what really matters and diverts our attention.
18-Nov-34	BIG ENOUGH TO CREATE EXCITEMENT	Goals need to be big enough to create the right level of excitement in others.
19-Nov-34	HIRE WHOLE BRAIN PEOPLE	The most adaptable people use both their left and right brains in creative ways.
20-Nov-34	EVEN WHEN NO ONE IS WATCHING	True character is doing the right thing even when others are not watching you.
21-Nov-34	HOW DO I GET BETTER?	Invest a little time in thinking through the different ways for you to get better.
22-Nov-34	SENSING THE BELIEF IN YOU	When others sense you believe what you are saying, they listen more closely.
23-Nov-34	DEMONSTRATION IS A GREAT TEACHER	Demonstrate the behaviors you would like to see your people have.
24-Nov-34	SENSING THE NEED IN OTHERS	You gain more influence when you can sense the real need within others.
25-Nov-34	DIFFERENCE BETWEEN 99% AND 100%	Commitment is not trusted by others unless it is 100%.
26-Nov-34	TRADING YOUR TIME FOR WHAT?	Life is all about use of your time...what are you trading your life for?
27-Nov-34	EXCITE THEIR IMAGINATION	You gain more from your people when you excite their imagination on the topic.
28-Nov-34	OTHERS NOT FINDING YOU DOWN	Keep strong in being positive to others even when your challenges increase.
29-Nov-34	WHEN CHARACTER CAN'T KEEP YOU	Don't put yourself in situations where character is taken from your control.
30-Nov-34	REPEAT THEIR WORDS BACK TO THEM	Repeat what they have said, and it proves you were listening to them.
1-Dec-34	HELPS US RELY ON OTHERS	Trust is what enables us to rely on others and not slow ourselves down.
2-Dec-34	ALIGN OUR PURPOSE	A strong team has a shared purpose that's continually discussed when together.
3-Dec-34	CEILING CAN BE A NEW FLOOR	Every limit when transformed can be a new starting point for even more success.
4-Dec-34	BETTER IS OFTEN DRIVEN BY LESS	Something better is often driven by what you take away versus what you add.
5-Dec-34	DRIVES A STRONG USE OF FEELINGS	Pressure engages your feelings in stronger ways...some handle it, others don't.
6-Dec-34	KEEP FROM BEING DISTRACTED	Keep from being distracted, and you will give more time to your top priorities.
7-Dec-34	CREATE A UNITED VOICE	When your people share the same message...everyone is more focused.
8-Dec-34	IT'S HARDER IF YOU DON'T USE THEM	Life is harder than it needs to be when you are not using your strengths.
9-Dec-34	CONSISTENT COMMITMENT HAS POWER	Consistently show your commitment and you have more influence with others.
10-Dec-34	OPEN YOURSELF TO RECEIVE	You never receive from others when you are not open to what they can give you.

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Date	Title	Thought
11-Dec-34	LIVE WITH YOUR DECISIONS	A tough decision is often something that is more difficult to live with too.
12-Dec-34	ACHIEVEMENTS AND EXPERIENCES	Life is both achievements and experiences...remember to enjoy the journey too.
13-Dec-34	STEER IT WITH QUESTIONS	You control and steer conversations with others by the questions you ask.
14-Dec-34	VALUE OTHERS AND OTHERS VALUE YOU	If you value others first, they in turn will value you more too.
15-Dec-34	SEE THE NEXT CHALLENGE AHEAD	See the next challenge ahead in order to be better prepared for it when it arrives.
16-Dec-34	OBVIOUS IN NON-OBVIOUS WAYS	You achieve success faster by sometimes doing the obvious in non-obvious ways.
17-Dec-34	STOP TO START	In order to make a change...you need to stop doing the old to start the new.
18-Dec-34	BECOMES TOO EMOTIONAL FOR YOU	Get too close emotionally to the issue and you often lose your perspective on it.
19-Dec-34	STEP INTO THE GAP	The people who fill the gaps will be the ones who can achieve the most success.
20-Dec-34	MEMORIES THAT FOLLOW YOU	Choose to replay the right memories to fuel your confidence for the future.
21-Dec-34	PRIVATE STRUGGLE IMPACTS OTHERS	Whatever impacts you personally will show up in your interactions with others.
22-Dec-34	ALIGN THE INFLUENCES	Influence is within everything, so work on aligning it to the shared goals.
23-Dec-34	THERE ARE TIMES TO BE REALLY DIRECT	Sometimes, packaging the message is not the way to achieve the right impact.
24-Dec-34	TRANSLATE IT FOR THEM	When people understand what the goals mean to them, they take more action.
25-Dec-34	DEPENDS ON HOW YOU VIEW THE PAST	Your success in the future depends on you viewing the past as a learning.
26-Dec-34	MOST ARE COMMUNICATION PROBLEMS	Your most difficult business problems have roots as communication problems.
27-Dec-34	LEVERAGE WHO YOU ARE FOR OTHERS	You will be able to help others more when you are working within your strengths.
28-Dec-34	CONTROL LIES WITHIN ACTION	More control comes when others are taking more action than not.
29-Dec-34	IT IS THE MYSTERY THAT EXCITES US	Your most powerful goals have a bit of a mystery behind them that excites you.
30-Dec-34	THINK THROUGH IT TODAY	If something is stopping you, then invest the time to think it through today.
31-Dec-34	APPRECIATE WHAT YOU DO	When your leader appreciates what you do you will do more of it too.
1-Jan-35	GENEROSITY OVERCOMES GREED	The more generous you are the less greedy you will become.
2-Jan-35	TO THE INDIVIDUAL AND SITUATION	With any problem, you need to address both the individual and the situation.
3-Jan-35	GROW OTHERS TO GROW YOURSELF	There's a saying...when one teaches, two learn. Grow others to grow yourself.
4-Jan-35	TALENT IS CHEAP, DEDICATION IS COSTLY	Just having the talent is not enough...you need to discipline yourself to use it.
5-Jan-35	BACK IN TOUCH WITH YOUR PASSION	Passion is only powerful if you understand it well and focus your life with it.

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Date	Title	Thought
6-Jan-35	TELL PEOPLE WHERE THEY STAND	Most leaders fail to give their people honest feedback on their performance.
7-Jan-35	LIVE YOUR VALUES WELL	Your values are the way you communicate who you really are to others.
8-Jan-35	WHAT YOU ARE PASSIONATE ABOUT	Know your passion, and you can focus your life in a way to always feel positive.
9-Jan-35	CONTINUING TO GROW OUR SKILLS	Grow your skills and enable yourself to make a bigger difference in your world.
10-Jan-35	HAVE A WIDE VARIETY OF FRIENDS	With a wide variety of friends, you get to know more about yourself.
11-Jan-35	CREATES A STRONG FOUNDATION	Having a balanced perspective keeps you centered in a complex world.
12-Jan-35	IT'S ALL ABOUT HOW YOU DEFINE IT	You can never create a great solution to a problem that is not defined well.
13-Jan-35	BUILD BUSINESS RELATIONSHIPS	Playing effective politics is all about building strong business relationships first.
14-Jan-35	SOMETHING NEW TO BE LEARNED	Every step change in performance was preceded by something new you learned.
15-Jan-35	SOME CONTROVERSY IS NECESSARY	If everything is perfectly aligned, then maybe you are moving forward too slow.
16-Jan-35	WHEN CONFRONTED WITH ADVERSITY	You get to know your real capabilities by how you deal with adversity.
17-Jan-35	BECAUSE YOU HAVE DONE IT BEFORE	Confidence comes when you have done it before...visualization is doing it twice.
18-Jan-35	CONFRONTED WITH DIFFICULT CHOICES	Leaders earn their salary when they are confronted with difficult choices.
19-Jan-35	FOCUS ON PREHEATING THE OVEN	To get a faster start, begin with creating the WHY behind the initiative.
20-Jan-35	WHEN CORE VALUES COME FIRST	Put core values first, and they begin to be used in everything you do.
21-Jan-35	INLOOK DETERMINES YOUR OUTLOOK	How your view yourself determines the drive and energy you put into your day.
22-Jan-35	AS LONG AS YOU ARE TALKING	As long as you are talking, you're not learning anything to help you move forward.
23-Jan-35	WHEN YOUR ENEMIES DON'T AGREE	You gain influence when you keep your enemies from agreeing with each other.
24-Jan-35	YOU GAIN MORE BY GIVING MORE	The more you give others, the more they will give you back in return.
25-Jan-35	NEVER ASKING ALWAYS MEANS A NO	If you don't ask, the answer will always be a no.
26-Jan-35	ADAPT YOUR STYLE TO SUIT THEIRS	Adapt to others and you bring yourself more emotionally to them.
27-Jan-35	YOU CONTROL YOUR OWN EFFORT	Your self-discipline is what creates the foundation for your effort and success.
28-Jan-35	FIND YOUR WAY TO ENJOY IT	You get to enjoy more of your job when you focus on using your strengths more.
29-Jan-35	TAKE RISKS TO BACK YOUR JUDGMENT	You need to back your own judgment before others join in to help you.
30-Jan-35	SILENCE DOES NOT MEAN A YES	When you don't hear a no doesn't mean you got a yes.
31-Jan-35	ANSWER IN COMPELLING WAYS	How you answer your people's questions has more power than info you share.

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Date	Title	Thought
1-Feb-35	PUT OTHERS BEFORE YOURSELF	You empower others to help you more when you put them before yourself.
2-Feb-35	FEAR DRIVES HESITATION	Fear is what slows most initiatives more than any other reason.
3-Feb-35	EMOTIONAL ROLLERCOASTER	Every new initiative will take you on a emotional rollercoaster to get it started.
4-Feb-35	KNOW SOMETHING IS NOT RIGHT	The biggest problem you make is continually doing what you know is not right.
5-Feb-35	SELF RENEWAL AND REINVENTION	You never fully use your potential unless you are constantly reinventing yourself.
6-Feb-35	RATIONAL PERSON WOULD GIVE UP	Sometimes, we need to be a little irrational to pursue a challenging dream.
7-Feb-35	DEAL WITH INCREASING UNCERTAINTY	You will rise as high as you can deal with the uncertainty that comes with the job.
8-Feb-35	COMMUNICATE THEIR UNDERSTANDING	Others communicate their understanding by how they answer your questions.
9-Feb-35	COMPLEXITY KILLS MOTIVATION	Unless they can handle it, complexity will often kill your people's motivation.
10-Feb-35	IT'S WHAT YOU SEE THAT COUNTS	If you cannot see the problem, you will not be able to do anything about it.
11-Feb-35	BOTH EMOTION AND OBJECTIVITY	Great decisions have both involved - emotion and objectivity at the same time.
12-Feb-35	HOPE VERSUS FEAR	Action comes easier when we have more hope than fear in your minds.
13-Feb-35	MADE THE COMMITMENT?	Unless you make the commitment, you are only really playing with the idea.
14-Feb-35	CONFIRM THE DIRECTION	The biggest problems come when people don't understand the direction.
15-Feb-35	PERCEPTION OF OUR OWN IDENTITY	How we perceive ourselves has a bigger impact on our success than others.
16-Feb-35	ALWAYS PART OF THE PROBLEM	Have you ever noticed that you are always there in every one of your problems.
17-Feb-35	BOTH RELEASE AND DRAIN ENERGY	Our response to our emotions is either releasing or draining energy within us.
18-Feb-35	WHEN THE SPOTLIGHT WILL FIND YOU	Add value to others with every interaction and you naturally get more attention.
19-Feb-35	WAYS TO FILL THE VOID	You will always look to fill a void you feel inside...both in good and bad ways.
20-Feb-35	DECISIONS THAT EFFECT THEM	Involve your people in decision that effect the way they do their job.
21-Feb-35	AMPLIFY THE VALUE	You amplify the value of your people when you delegate more to let them grow.
22-Feb-35	SEE IT WIDE SCREEN	When you see the big picture, you can get more creative in your solutions.
23-Feb-35	SILENCE DOES NOT MEAN A YES	Silence in the team does not mean everyone is agreeing with you.
24-Feb-35	SOMEONE HIDING SOMETHING	When people are afraid to answer the question...they are hiding something.
25-Feb-35	MAKE THE TIME AVAILABLE	Make the time available for your people and you people become available to you.
26-Feb-35	REVEAL HOW TO PERSUADE THEM	Ask more questions and others will reveal to you how to persuade them.

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Date	Title	Thought
27-Feb-35	WHAT IT MIGHT LOOK LIKE	Take a few minutes to visualize what it might look like before getting started.
28-Feb-35	STRIVE FOR SIMPLICITY AND CLARITY	Keep it simple and clear, and people will take more action on what you want.
1-Mar-35	EMBRACE ANOTHER'S POINT OF VIEW	Can't embrace another's point of view and you are limited by your own thinking.
2-Mar-35	SUMMARIZE DURING CONVERSATIONS	Summarize what you heard and you show others you understand them.
3-Mar-35	DO THEY MEAN WHAT I AM THINKING?	Sometimes we think something that is not even close to what others mean.
4-Mar-35	YOU DECIDE OR OTHERS DO	If you don't decide for yourself, then by default others are deciding for you.
5-Mar-35	ENLIGHTENED SELF INTEREST	Include others in your self interests, and you can build a strong team around you.
6-Mar-35	WORTH IS DRIVEN BY A FEELING	Self worth is not intellectual, but emotional. It's a feeling that needs refueled.
7-Mar-35	GIVE YOUR BEST TO GET THE BEST	Give your people quality time, and they will in turn give you quality work.
8-Mar-35	PAINTING PICTURES GAINS INFLUENCE	When people can see themselves in the picture, they feel more ownership for it.
9-Mar-35	WHAT THEY NEED MOST FROM YOU	Everyone wants their leader to help make them better...to grow faster.
10-Mar-35	ANXIETY DISRUPTS PERFORMANCE	Whenever you are anxious, you are limiting your performance in the short term.
11-Mar-35	YOUR DEFINITION OF IMPORTANT	How you define the important is driving the choices you make in your life.
12-Mar-35	DO RIGHT EVEN WHEN IT IS WRONG	When you stay consistent with your values, you might go against the culture
13-Mar-35	VISUALIZE SUCCESS AND THE PATH	Create a picture of what you and also the path that will take you to it.
14-Mar-35	INTEGRITY LAPSES CATCH UP WITH YOU	Lapses in integrity will catch up with you and slow your progress on your goals.
15-Mar-35	BRINGS ENERGY TO WHAT YOU DO	A goal has a way of bringing energy to everything you do.
16-Mar-35	EXCEPTIONAL BECOMES EXPECTED	In very successful organizations, the exceptional performance becomes expected.
17-Mar-35	ALLOW OR BLOCK DISTRACTIONS	Your toughest choices in life are deciding what distractions to allow or block.
18-Mar-35	RESPONSIBLE FOR WHAT YOU SAY	Take responsibility for what you say, as it indicates your priorities to your people.
19-Mar-35	RAISE THE RIGHT QUESTIONS	Questions control your conversations, so prep yourself to ask great questions.
20-Mar-35	LAYERING THE MESSAGE WITH EMOTION	The right emotion can help people to fully understand what you are saying.
21-Mar-35	LISTEN FOR THE KEY CONCEPTS	You can't remember everything, so listen for the key concepts that are shared.
22-Mar-35	DRAW A MENTAL MAP FOR THEM	Build a mental map in others, and they understand your words faster.
23-Mar-35	RHYTHM OF THE CULTURE	Every culture has a rhythm that is driven by the leaders daily behaviors.
24-Mar-35	CLEAR AND FIRM ANSWERS	With tough questions, the clear and firm answers work the best.

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Date	Title	Thought
25-Mar-35	DEFUSING WITH THE INVERSE	Help others see how just the opposite could be true as well.
26-Mar-35	WHY IT COULD BE SO	A vision becomes power when you share why it could be so with your people.
27-Mar-35	GIVE THE GIFT OF PARTICIPATION	You get more participation by the quality of questions you ask others.
28-Mar-35	YOUR FOUNDATION FOR ACTION	Your daily habits provide the foundation for the action you take each day.
29-Mar-35	ILLUSTRATE...DON'T TELL	Illustrate your information to others with examples and stories.
30-Mar-35	CHANNEL EGO INTO PURPOSE	Everyone has an ego with the successful channeling it into their purpose.
31-Mar-35	PLAY OUT OUR INTERNAL STORY	We try to play out the internal story we tell ourselves each day.
1-Apr-35	BELIEF IN THE SAME THING	A shared belief is like a strong tail wind driving the whole team forward.
2-Apr-35	PULL THEM BACK TO THE CENTER	Get more productive discussions with everyone focused on the core of the issue.
3-Apr-35	PROVIDE THEIR OWN EXPERIENCES	Give your people the opportunity to experience it to really learn it.
4-Apr-35	ENERGY ON WHAT YOU CAN CONTROL	Don't waste energy on things that are out of your control or influence.
5-Apr-35	MANY WAYS TO SAY IT	Use many ways to say it to connect with the different ways people hear it.
6-Apr-35	LET THE LIGHT SHINE ON YOU	You only get the recognition if you are willing to take the responsibility first.
7-Apr-35	REDUCE YOUR NEED FOR APPROVAL	If you need the approval of others you will always be following others too.
8-Apr-35	HOW OFTEN DO YOU SAY NO?	If you aren't saying no, you are probably working on others versus your priorities.
9-Apr-35	TESTS THE LIMITS OF YOUR STRATEGY	It's great to do some simulations in order to test the limits of your strategy.
10-Apr-35	ADDRESS THE PERSON AND THE TEAM	Behavior problems require you to address both the person and the team.
11-Apr-35	SAFE IS ONLY A PERCEPTION	Feeling safe is only a perception of the circumstances you find yourself in.
12-Apr-35	DIFFERENCES DRIVE BETTER DECISIONS	Different opinions in the room will often drive stronger overall solutions.
13-Apr-35	DISSATISFIED IN THE RIGHT WAY	Being dissatisfied with your performance can drive you to faster improvements.
14-Apr-35	RIGHT, BUT ALSO WRONG	The right answer done with the wrong approach can also be wrong.
15-Apr-35	REVENGE IS NEVER ADDING VALUE	Revenge is not adding value to you or others...focus on yourself and your success.
16-Apr-35	CREATE AND NURTURE THE CULTURE	You can never leave a culture alone...it always has to be nurtured.
17-Apr-35	IT ALL STARTS WITH SELLING THE VALUE	People don't care what you do, but what you can do for them.
18-Apr-35	URGENCY IS AN ACTION MAGNET	A sense of urgency is attracting more action from others...it's magnetic.
19-Apr-35	SHARE PRAISE FREELY	Catch your people doing something right, and share it as broadly as you can.

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Date	Title	Thought
20-Apr-35	SEE YOURSELF AS A CHANGE AGENT	You drive more change within others when you see yourself as a change agent.
21-Apr-35	CONSISTENT ON THE CORE	You gain more respect and acceptance when consistent on core behaviors.
22-Apr-35	CLARITY IN THE MIDDLE OF CHAOS	Chaos is always there, so focus on gaining enough clarity to see what you can do.
23-Apr-35	GO THROUGH A FEW SCENARIOS	Ask people a few scenarios in order to understand their business judgment.
24-Apr-35	DARE TO DREAM WHAT YOU WANT	You can dream whatever you want, so why not dream big and go make it happen.
25-Apr-35	MAKE IT A DAILY COMMITMENT	It is the sum of our daily commitments that create our big successes.
26-Apr-35	STORIES COMMUNICATE VALUES WELL	Stories are a great way to communicate the values of your organization to others.
27-Apr-35	ASSUMPTIONS RARELY STAY CONSTANT	The world changes at a face pace and so our assumptions must change too.
28-Apr-35	MAKE SENSE OF THE COMPLEXITY	Successful leaders makes sense of the complexity faster than others.
29-Apr-35	CONTINUALLY PUSH FOR PROGRESS	Progress needs to be pushed, as it always takes us out of our comfort zones.
30-Apr-35	GET TO BETTER IDEAS	You get to better ideas when you create the atmosphere to share many ideas.
1-May-35	BASED ON WHAT YOU DON'T DO	You move faster based on what you avoid versus what you embrace.
2-May-35	THINK AS A PROBLEM SOLVER	Focus on being a great problem solver and you will always add value to others.
3-May-35	CLEAR MESSAGES TRAVEL FAST	Invest is making your communications as clear as they can be.
4-May-35	SHOWS UP AS A PERCEPTION	What impacts our thinking the most is our perception of what is happening.
5-May-35	LOOK FOR THE WIN FOR BOTH OF YOU	Look for the win from both sides and you often get a faster implementation.
6-May-35	IMAGINE THE POSSIBLE CHANGES	You can never achieve what you cannot imagine as possible.
7-May-35	ENERGY GENERATOR	Great leaders are energy generators behind the vision they set for the team.
8-May-35	SOMETHING YOU CREATE	The best opportunities don't just show up...you create them.
9-May-35	ALWAYS LOOK TO KEEP SIMPLIFYING IT	The job of simplification is never completed...it is something we always must do.
10-May-35	GET THEIR BEST	A leaders goal should be to get the best from their people (using their potential).
11-May-35	VIEW THE MISTAKE AS A LEARNING	Every mistake is a learning, and only becomes a bad thing if repeated.
12-May-35	IT'S BETTER TO ACT	Action is always better than inaction...as we always learning something from it.
13-May-35	DECISION MAKING REDUCES POLITICS	Politics become negative and unproductive when people wait for a decision.
14-May-35	WHERE YOU CAN LEARN THE MOST	Put yourself in situations where you can learn the most...volunteer more.
15-May-35	FIND YOUR NATURAL NICHE	Everyone has a unique talent, and should apply themselves in areas that use it.

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Date	Title	Thought
16-May-35	EARN THE TITLE	You earn the title by how you support your people versus how they support you.
17-May-35	UNDERSTAND YOUR TRUE AMBITION	Understand your true ambition and you can then align everything you do to it.
18-May-35	ARCHITECTING THE RIGHT TEAM	The right team is made up of diverse people sharing a common goal.
19-May-35	LEARN HOW TO LET THINGS GO	If you hang on to every feeling, it will slow the action you need to take.
20-May-35	HOW TO MANAGE THE NUMBERS	The numbers have meaning when you relate them to your goals.
21-May-35	OUR STRENGTHS BETWEEN THE FEARS	Fear is often a stop sign for many people who lack the strength to deal with it.
22-May-35	RESTRICTING YOU IS WITHIN YOU	The person that slows you the most is yourself, not others.
23-May-35	WHEN TO DO NOTHING	Sometimes, it is important to do nothing right away when we are angry.
24-May-35	IF IT SOUNDS REASONABLE...	Just sounding reasonable is sometimes not enough to give a strong yes.
25-May-35	ATTENTION GOES TO THE RIGHT PLACE	Your attention is powerful only when it is applied to the right priorities.
26-May-35	CAN'T FAKE IT AND SUSTAIN IT	You need to be yourself, as it is difficult to fake it and maintain it for a long time.
27-May-35	WATCH WHAT YOU PROMISE	What you promise is key...promises kept is building your character and influence.
28-May-35	PEOPLE WITH SAME SKILLS COMPETE	People with the same skills in a team will compete in order to feel unique.
29-May-35	OBSESSED ABOUT A FEW THINGS	Become obsessed about a few things and you will increase your successes.
30-May-35	EXPLAIN DILEMMAS WITH STORIES	The best ways to explain dilemmas to manage is through stories and examples.
31-May-35	REVEALED IN GLIMPSES, NOT DETAILS	You know others in the glimpses of their behavior versus what they say.
1-Jun-35	PERCEPTIONS MAKE IT SO	Our perceptions make it so in our mind...so our perception is really our reality.
2-Jun-35	WHAT WILL YOU LEAVE BEHIND?	In order to move forward, you always need to leave something behind.
3-Jun-35	PUT YOURSELF IN THE RIGHT PLACES	Opportunities come to you, but only if you are in the right places to receive them.
4-Jun-35	DECISIONS WAITING FOR YOU	The decisions waiting for you are slowing you down until you make them.
5-Jun-35	RIGHT ON THE CORE ASSUMPTIONS	Great organizations are right on the core assumptions that align everyone.
6-Jun-35	SEE THE PATTERNS IN CHAOS	Every chaos has a pattern through it to exploit the opportunities within it.
7-Jun-35	INSECURE FIGHT FOR RECOGNITION	Insecure people always fight for more recognition than confident people.
8-Jun-35	WHEN NOT TO LISTEN	You don't want to listen to people with a narrow perspective.
9-Jun-35	TEAMWORK WITH A SHARED VISION	You gain more teamwork when people share the same vision and strategy.
10-Jun-35	ALIGN TO THEIR SELF INTERESTS	People become engaged when what you say is aligned with their self interests.

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Date	Title	Thought
11-Jun-35	ATTENTION ON RECURRING PROBLEMS	The problems that keep recurring need more of your attention than the others.
12-Jun-35	WHAT YOU WILL NEVER BE GREAT AT	What you will never be great at is not within your strengths...try something else.
13-Jun-35	WANT TO SEE IT ADDRESSED	It's the shared problems in your team that your people want you to address.
14-Jun-35	CAN THEY SEE THEIR IMPACT?	Help your people see the impact they make and they will make it even bigger.
15-Jun-35	FREEDOM WITHIN A STRUCTURE	People do their best when they have freedom to decide, but within a structure.
16-Jun-35	SETTING THE PULSE	Leaders set the pulse...a sense of urgency...that their team follows.
17-Jun-35	SHARE RUNNING THE MEETINGS	Having different people leading your meetings will drive better overall meetings.
18-Jun-35	APPRECIATE THE BLESSINGS YOU HAVE	You always feel better when you constantly remind yourself of your blessings.
19-Jun-35	DEPENDS ON WHERE YOU ARE GOING	Your effectiveness depends on where you are going and how fast you get there.
20-Jun-35	FOCUS ON YOUR PURPOSE	Your purpose is your strongest criteria on what you choose to focus on.
21-Jun-35	DEMAND MORE OF YOUR IMAGINATION	Demand more of your imagination, and you will expand the possibilities.
22-Jun-35	UNBUNDLE THE ISSUES FOR SOLUTIONS	Tough problems often have to be solved in pieces and brought back together.
23-Jun-35	IMPACT WITH YOUR TIME	Decide what and who will impact your time in order to become more productive.
24-Jun-35	UNDERSTAND HOW IT REALLY WORKS	Before you try and change it...first understand how it really works first.
25-Jun-35	EXCELLENCE IS AN INVESTMENT	Becoming and remaining excellent at what you do requires an investment.
26-Jun-35	CHOICES FORCE YOU TO GAIN CLARITY	Choices always force you to gain more clarity in order to make a good choice.
27-Jun-35	COURAGE CAN OPEN DOORS	Courage is what drives you to take the uncomfortable action.
28-Jun-35	WHAT YOU ARE MOTIVATED TO USE	You only use the part of your potential that you are motivated to use.
29-Jun-35	JUDGE YOURSELF ON YOUR FUTURE	Don't judge yourself on what you did, but on what you could be able to do.
30-Jun-35	DELEGATE IT TO THE RESPONSIBLE	Hire committed people around you and you have someone to delegate to.
1-Jul-35	DO INTENSE OBSERVATION	You learn faster when you intensify your observations in all your interactions.
2-Jul-35	BOTH BEING BETTER OFF	Negotiate well and both parties are better off before you started negotiating.
3-Jul-35	INFLUENCE WHO PLAYS	Focus your influence on the people who totally engaged and taking action.
4-Jul-35	MOMENTUM IN THE RIGHT DIRECTION	Leadership is often about creating momentum in the direction of the vision.
5-Jul-35	ASSOCIATION OF PEOPLE AND IDEAS	Link the right people with the right ideas, and suddenly magic is about to happen.
6-Jul-35	BUILD ONE HABIT AT A TIME	You become more productive when you build one habit at a time.

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Date	Title	Thought
7-Jul-35	STRONG TO BE HUMBLE	The most humble people are the strongest...able to lead themselves well.
8-Jul-35	PICK UP CHALLENGES OTHERS FEAR	Success comes faster when you pick up challenges that others fear to address.
9-Jul-35	INTERNAL AND EXTERNAL MATCH	The competition on the inside is far greater than the competition on the outside.
10-Jul-35	DECIDE WHAT IT NEEDS TO BE	Decide what your key relationships need to be at the start of your discussions.
11-Jul-35	WE WANT TO RUN TO THE ANSWER	We often rush to an answer because we value certainty over everything else.
12-Jul-35	FRAME, BUT NOT DOMINATE THEM	Great leaders frame the team's discussions, but never dominate them.
13-Jul-35	EXPERIENCES ARE LESSONS FOR OTHERS	Your experiences when told through stories and examples are lessons for others.
14-Jul-35	HAVE A TEACHABLE ATTITUDE	You can't grow fast if you don't have an attitude to learn from every experience.
15-Jul-35	IT'S CONTROLLED, NOT OVERCOME	Fear is not something you overcome...you control with your inner strength.
16-Jul-35	INDIVIDUAL AND TEAM COMMITMENT	Team success is driven by everyone delivering individual and team commitments.
17-Jul-35	YOUR IMAGINATION RULES YOU	Your imagination, either good or bad, is a preview to what you see in your life.
18-Jul-35	ACT YOUR WAY CLEAR	You gain clarity with more thought...but confirm it quicker with your action.
19-Jul-35	HAVE AN ORIGINAL EXECUTION	We might have the same ideas, but the execution of them can be unique.
20-Jul-35	OPEN TO THE MESSAGE	If you are not open to the message, you will never hear it.
21-Jul-35	THINK VALUE FIRST	Value is what people want...they are not focused on what you do.
22-Jul-35	WHEN CAN BE AS IMPORTANT AS WHAT	The right what at the wrong time will not work. When is just as important.
23-Jul-35	SETTING THE EXPECTATIONS IS STEP ONE	They never achieve your goals if your people don't understand your expectations.
24-Jul-35	SWEET SPOT OF YOUR REPUTATION	Understand what drives your reputation and make it even stronger every day.
25-Jul-35	SHORT AND LONG-TERM POWER	Your influence needs to impact both the short-term and long-term goals.
26-Jul-35	MOTIVATED TO KEEP IMPROVING	When motivation to improve stops, so does your success.
27-Jul-35	WHO DESCRIBES THE PROBLEM	The attention a problem receives is often based on who describes the problem.
28-Jul-35	AVOID LOVING THE FIRST SOLUTION	The first solution after a quick thought might not be the best.
29-Jul-35	BUILDS OR DIMINISHES THE THOUGHT	Time has a way of either building or diminishing the thought's importance.
30-Jul-35	FREEDOM IS GAINED WITH COURAGE	Freedom is gained with the courage to take more responsibility.
31-Jul-35	HELP OTHERS CONVINCE THEMSELVES	Get others talking it through and they will begin to convince themselves.
1-Aug-35	WHAT ACTION DO YOU WANT?	Focus on the action you want before focusing on what you need to share/say.

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Date	Title	Thought
2-Aug-35	IS IT WORKING?	A simple question can drive more improvement than you think...is it working?
3-Aug-35	SHAPES EVERY PART OF YOUR DAY	Your habits shape every part of your day...invest in building the right ones.
4-Aug-35	CHANGE STARTS BY LISTENING FIRST	Successful change starts by listening well to understand what's in place now.
5-Aug-35	WATCH WHAT YOU ALLOW IN	Your focus is impacted by what you allow into your mind from others.
6-Aug-35	NOT NEEDING OTHERS TO DEFINE YOU	A strength of character prevents others from defining who you are.
7-Aug-35	TOO CLEVER CAN BACKFIRE ON YOU	When you get too clever, others don't follow you as closely as they should.
8-Aug-35	CONTRAST IS A WAY OF HIGHLIGHTING	Show differences and you can highlight areas you want others to pay attention to.
9-Aug-35	SELF EDUCATION MOVES YOU FORWARD	Invest in your own development and It will move you forward faster.
10-Aug-35	RECOGNIZE IT BEFORE OTHERS	It is better for you to see your weaknesses before others point them out for you.
11-Aug-35	ATTENTION TO THE RIGHT DETAILS	What details you pay attention to signals what is important to your people.
12-Aug-35	HAVE AN ADAPTABLE MINDSET	As you learn and grow, your mindset should change as well.
13-Aug-35	HONESTLY AND OPENLY	Feedback should be as open and honest as you can make it.
14-Aug-35	WHO WOULD GAIN THE MOST VALUE?	Within every strategy, there's a focus on those who would gain the most value.
15-Aug-35	MAKE A REAL DIFFERENCE	You make a real difference when you impact the lives of other leaders.
16-Aug-35	WORK ON THE REAL ISSUES	To work on the real issues, you need a team around you to address them.
17-Aug-35	COMBO OF EMOTION AND REASON	Successful communications have the right combo of emotion and reason.
18-Aug-35	AVOID HAVING ANY LOSERS	Losers are the people who can only see the negative in everything they do.
19-Aug-35	KEEP PUSHING THROUGH IT	The low periods always come along...so just pushing until you get through them.
20-Aug-35	FIND A PARTNER WHO BALANCES YOU	A strong partner is one with strengths in areas of your weaknesses.
21-Aug-35	WHAT STAYS WITH YOU	Keep your successes and learnings alive in you...and leave behind your failures.
22-Aug-35	WILL IT SCALE?	Unless your offerings can scale, you will never grow a big business.
23-Aug-35	RAISE YOUR HAND WHEN IT COUNTS	Step up to those challenges that will really make a big impact.
24-Aug-35	OUT PREPARE OTHERS	Out performing others begins with out preparing them in the first place.
25-Aug-35	VALUE OF EXPANDING YOUR CONTACTS	Your contacts are the way you gain more influence to get what you want.
26-Aug-35	WHY ARE WE DOING THIS?	When you have too many priorities, ask on each one...why are we doing this?
27-Aug-35	DELIVER AN IMPACT	The goal is not the action, but the impact it will deliver to others.

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Date	Title	Thought
28-Aug-35	CONFIDENCE DRIVES IT FORWARD	Your confidence, more than any other factor, can drive you forward faster.
29-Aug-35	NUMBER ONE THING YOU DELIVER	Can you describe the value you deliver in just one thing?
30-Aug-35	ENGAGE TO GET SUPPORT	You need to engage people emotionally in order to get their support.
31-Aug-35	RISE ABOVE WHAT'S HOLDING YOU BACK	We need to grow and let go of something if we can expect to climb higher.
1-Sep-35	GET IN THE POSITION TO RECEIVE	Opportunities come to those who put them into the position to receive them.
2-Sep-35	OWN UP TO YOUR MISTAKES QUICKLY	Share your mistakes with others before they share them with you first.
3-Sep-35	SHAPE THE OUTCOMES	Leaders shape the outcomes, while managers focus more on the activities.
4-Sep-35	BOTH COMPETENCE AND COMMITMENT	Perception is driven by both our competence and our commitment.
5-Sep-35	HOW YOU PACKAGE THE CONVERSATION	Package the conversation with the other person's interests in mind.
6-Sep-35	RELIEVE THE BOTTLENECKS	Every process has a bottleneck at times...invest your time to address them.
7-Sep-35	DRIVE MULTIPLE PROGRAMS AT ONCE	The pace of business requires us to drive multiple programs all at once.
8-Sep-35	WHAT YOU PARK AT THE DOOR	From the office to home or vice versa, you need to park some issues at the door.
9-Sep-35	DIFFERENT FOR THE DIFFERENT	Sometimes you need to be different just to grab people's attention to listen.
10-Sep-35	MANAGE THE DILEMMAS	Solving problems is easier than managing dilemmas...it takes leadership.
11-Sep-35	CAN IS NOT A CRITERIA FOR YES	Just because you can do something doesn't mean you should. Prioritize...
12-Sep-35	CAN GET STARTED FROM ANYWHERE	You can get started from anywhere...so you can create your future from here.
13-Sep-35	DEFINE THE RIGHT PROBLEM	Big issues involve many problems, so focus on the right problem to solve first.
14-Sep-35	CRITICISM IS REALLY A FUEL	Criticism can be used productively as a fuel for your own development.
15-Sep-35	BALANCE FEAR AND REGRET	We constantly battle the fear of the action and the regret of not taking the action.
16-Sep-35	CREATE A DECISION HABIT	Get in the habit of making decisions and you will be making more progress too.
17-Sep-35	WHAT YOU MAKE IT TO BE	Every issue in your head is what you make it be...it's different for others than you.
18-Sep-35	FEEDBACK LOOP THAT EXPANDS	To help everyone grow, your feedback loop needs to be constantly expanding.
19-Sep-35	THROW AWAY THE EXCUSES	Get rid of the excuses, as they are always showing others a sign of weakness.
20-Sep-35	WHEN THE TALENT WILL EMERGE	With great people, talent emerges during a crisis when they are needed most.
21-Sep-35	WHAT DO WE KNOW ABOUT...?	Start with any issue and first understand everything we know about it now.
22-Sep-35	SEARCH FOR NEW COMBINATIONS	There is often hidden value in new combinations of what already exists.

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Date	Title	Thought
23-Sep-35	STRUCTURE YOUR TEAM FOR SUCCESS	You structure your team for success when you invest in your role models first.
24-Sep-35	GO FIRST TO THE EXPERTS	Before thinking anything through ask the experts for their advice first.
25-Sep-35	IDENTIFY YOUR TIME STEALERS	People steal your time every day...control that and you become more productive.
26-Sep-35	GET A SPECIFIC AS YOU CAN	If you want people to take more action, you need to get as specific as you can.
27-Sep-35	HAVE OTHERS NOTICE YOU	A great reputation has others noticing you before you ever show up.
28-Sep-35	VALUE IS A POWERFUL DIFFERENTIATOR	The value that can be generated is a great criteria for choosing priorities.
29-Sep-35	YOUR STORY SELLS YOU THE BEST	The story of your life and your passion is what sells you the best to others.
30-Sep-35	PULL HAS MORE POWER THAN PUSH	Motivation power is longer lasting than just telling your people what to do.
1-Oct-35	ENGAGE MULTIPLE SENSES	Engage multiple senses and your people will remember more the conversation.
2-Oct-35	CONCENTRATE ON JUST A FEW FACTS	Too many facts, and your most important facts get lost in the conversation.
3-Oct-35	SMALL CHANGES IN THE RIGHT PLACES	Small changes in the right places can add up to a big increase in performance.
4-Oct-35	SUSPECT A HIDDEN AGENDA	Whenever you see a strange behavior in others, there might be a hidden agenda.
5-Oct-35	REPLACE VERSUS SUPPRESS	It is always better to replace a bad behavior versus trying to suppress it.
6-Oct-35	THEY ARE BEHAVIORAL EXPERTS	Negotiation experts are usually psychology experts as well. It's all about people.
7-Oct-35	PARTICIPATION DRIVEN BY INTEREST	You get more participation when you drive an interest in the topic.
8-Oct-35	WHEN YOU KNOW THE PATTERN	We can notice the behavior in others when we have seen the pattern before.
9-Oct-35	WHEN INTERESTS ARE THREATENED	When you people's own interests are threatened, they will react in strange ways.
10-Oct-35	LIVE TO THE LEVEL OF EXPECTATIONS	You will live up to the level of the expectations you place on yourself.
11-Oct-35	SPEAK THEIR OWN LANGUAGE	Every team has their own way of interacting with each other...we need to adapt.
12-Oct-35	RIGHT LEVEL OF AUTONOMY	The level of autonomy you provide is based on your people's ability.
13-Oct-35	ENCOURAGE EMOTIONAL INVOLVEMENT	The right questions will get your people emotionally involved in the topic.
14-Oct-35	ENERGY THAT WAKES YOU UP	Your passion has an energy that wakes you up and moves you forward.
15-Oct-35	THINK ABOUT WHO NEEDS TO BE THERE	For more productive meetings, think about who really needs to be there.
16-Oct-35	DECIDE TO CHANGE YOUR BELIEF	The important decisions in our life might also drive us to change a belief.
17-Oct-35	LEAVING YOUR EGO AT THE DOOR	Ego has driven a certain level of success, but continued success requires others.
18-Oct-35	AVOID LEADING QUESTIONS	A leading questions "Don't you..." stop others from sharing what they really think.

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Date	Title	Thought
19-Oct-35	SPECIFIC ABOUT WHAT YOU WANT	Get specific about what you want and you will see the opportunity to get it faster.
20-Oct-35	NEVER LOSE SIGHT OF THE VALUE	Keep the value you deliver always in mind, and you will be more productive.
21-Oct-35	CENTER OF THE CROWD	When you are in the center of the crowd, you stay informed more naturally.
22-Oct-35	SEARCHING FOR THE EVIDENCE	Everyone goes through their day searching for the evidence of their thoughts.
23-Oct-35	DELIVER MEMORABLE EXPERIENCES	To have more influence, your job is to deliver more memorable experiences
24-Oct-35	PERSON YOU ARE DRAWN TO	The person you are drawn to often has similar characteristic as you do.
25-Oct-35	ON SUB-CONSCIOUS PREFERENCES	You gain rapport faster with people what match your sub-conscious preferences.
26-Oct-35	THINK AS THEY DO	To understand how to influence others, first begin by trying to think as they do.
27-Oct-35	INFORMATION TO FEEL COMFORTABLE	People will feel more comfortable and more in control with more information.
28-Oct-35	LITTLE BIT BETTER EVERY DAY	A great goal in life is to get a little bit better every single day.
29-Oct-35	NOT A DUTY, BUT A PRIVILEGE	Working in your passion becomes not a duty, but a privilege.
30-Oct-35	MAKE THE COMPLEX UNDERSTANDABLE	Make the complex understandable and you get more action from your people.
31-Oct-35	CAN BE STEPPING STONES IN DISGUISE	Conflicts in the team can become stepping stones to deeper levels of trust.
1-Nov-35	AS GOOD AS YOUR PEOPLE	A leader's success is driven by the quality of people they are surrounded by.
2-Nov-35	A WHO WILL SAVE YOU TIME	Without a who in mind you will always have to do it yourself.
3-Nov-35	UNDERSTAND THE ALTERNATIVES	Understand the alternatives and you'll have more confidence in the final choice.
4-Nov-35	VULNERABILITY HELPS DRIVE TRUST	When people are more open with each other, they trust each other more.
5-Nov-35	EARLY ON ASSUME NOTHING	Early on in any partnership, it is better to assume nothing and do more listening.
6-Nov-35	IMPACT OF EVERYTHING YOU DO	People notice everything you do, so everything has an impact on others too.
7-Nov-35	SPEND POLITICAL CAPITAL WISELY	You have limited leverage/influence with peers, so use it only on the important.
8-Nov-35	KNOW WHERE TO LOOK	Finding opportunities is often about knowing where to look for them.
9-Nov-35	START FROM THEIR POINT OF VIEW	To influence, start from where they are versus where you want them to be.
10-Nov-35	CHOOSE YOUR ATTITUDE	The most important choice each day is the attitude you will start your day with.
11-Nov-35	DON'T SELL YOURSELF SHORT	Others will try to do it for you anyway, so you should never sell yourself short.
12-Nov-35	DECISIONS WITH IMPERFECT INFO	You won't have all the info you would like. Make the decision with what you have.
13-Nov-35	SEARCH TO MATCH OUR BELIEF	We search for everything in our day that matches our belief about ourselves.

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Date	Title	Thought
14-Nov-35	MEET OTHERS WHERE THEY ARE	Keep the other person's situation in mind in structuring your key messages.
15-Nov-35	CONSTANTLY BRING VALUE TO OTHERS	Your success soars when you are constantly bringing value to others.
16-Nov-35	ASK MORE QUESTIONS	Leadership comes easier by asking more questions and getting others thinking.
17-Nov-35	DEMAND HIGH EMOTIONAL CAPACITY	A crisis demands a high emotional capacity within the leaders to remain calm.
18-Nov-35	EXPECT YOU TO KNOW MORE	You people expect you to know more...but you want them to know more.
19-Nov-35	CHALLENGE PEOPLE TO GET SPECIFIC	When your people get specific, they focus better and take more action.
20-Nov-35	FIRST WE BELIEVE WE CAN	First we believe that we can do it before we actually do it. Belief powers action.
21-Nov-35	CREATE EMOTIONAL ENERGY	Link WHY to the WHAT, and create more emotional energy to make it happen.
22-Nov-35	AWARE OF WHAT'S HOLDING YOU BACK	Awareness is what helps us to see what holds us back and do something about it.
23-Nov-35	EXPAND YOUR EMOTIONAL CAPACITY	Expand your emotional capacity to handle more uncertainty and conflict.
24-Nov-35	CHANGE IS OFTEN IN THE MIDDLE	Lasting change is often at the middle than the extremes. Requires good clarity.
25-Nov-35	SHARE IDEAS IN ALL TYPES OF WAYS	Share your ideas in all types of ways and you will engage more of your people.
26-Nov-35	SUPPORT YOUR SELF ESTEEM	Keep your self esteem strong and take more action, even in difficult times.
27-Nov-35	SIGNING ON TO YOUR AGENDA	You get others to sign on to your agenda by linking it to their agenda.
28-Nov-35	CONSISTENT VISION	People stay focused when you continually share a consistent vision.
29-Nov-35	GET SMARTER WHEN CHALLENGED	When challenged, we always raise our game and get smarter about our approach.
30-Nov-35	DEEPER SENSE OF PURPOSE	Develop a deeper sense of purpose and it provides energy to everything you do.
1-Dec-35	RUN BY IDEAS THAN HIERARCHY	A great culture has an organization run more by ideas than the hierarchy.
2-Dec-35	TELL YOU WHAT THEY REALLY THINK	Get your people talking long enough and they tell you what they really think.
3-Dec-35	CONSIDER YOUR IMPACT ON OTHERS	Consider your impact on others, and you think more about your own behaviors.
4-Dec-35	GO TO THE HIGHEST LEVEL	When you need the support of other organizations, go to the highest level.
5-Dec-35	ALLOW YOUR PEOPLE TO EXPERIMENT	People get more engaged in everything when they get a chance to experiment.
6-Dec-35	PERSONAL STAKE IN WHAT YOU SAY	You watch what you say when you have a personal stake in what you say.
7-Dec-35	VALUE THE CHALLENGES	Value the challenges that come your way as they help you grow faster.
8-Dec-35	A SMILE IS NOT AN SKILL	It doesn't take a lot of skill to smile, so everyone can do it more often.
9-Dec-35	MILESTONES DRIVE SPEED	Milestones drives the speed of an initiative by keeping everyone focused on pace.

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Date	Title	Thought
10-Dec-35	COMBINATION OF FEAR AND DESIRE	Our internal drive comes from a combination of fear and desire.
11-Dec-35	WORTH BEING TALKED ABOUT	A great reputation is seen by you being talked about in a positive way.
12-Dec-35	CHANGE IS A THREAT TO COMPETENCE	Change can be a threat to your competence, as you may need to learn new skills.
13-Dec-35	A GOOD LESS BETTER THAN POOR MORE	Sometimes it is better to do a little in a good way than more in a poor way.
14-Dec-35	STRONG ENOUGH TO SAY I'M SORRY	Saying sorry is not a weakness, but a strength. Be strong to admit mistakes.
15-Dec-35	BY MORE THAN THE COMPARISON	Build a strong brand and your value is more than the comparison with others.
16-Dec-35	CRITICISM REQUIRES A CRITERIA	To deliver effective criticism, you need to explain the criteria you are using.
17-Dec-35	LATER IS NOT THE RIGHT OPTION	Later is almost always not the right option...it's often better to decide now.
18-Dec-35	NICE WITHOUT HONESTY IS NOT NICE	Being nice but not meaning it is not really nice.
19-Dec-35	STRETCH WITHIN YOUR FOUNDATION	Everyone needs a foundation from which to build and stretch from.
20-Dec-35	ENGAGE THEM IN A CONVERSATION	Engage others in the conversation and they will remember it more too.
21-Dec-35	FUNCTIONAL OR EMOTIONAL BENEFIT	With every initiative, there are always functional and emotional benefits.
22-Dec-35	ATTENTION IS OUR RESPONSIBILITY	Gaining the attention of others is our responsibility not theirs.
23-Dec-35	CHANGE HELPS YOU STAY CURRENT	Always changing is a great way to stay current. The same is going backwards.
24-Dec-35	FOLLOW YOUR INSTINCT	Your instinct is using everything you know versus just what you are thinking now.
25-Dec-35	CHANGE THE LABEL FIRST	You see others in different ways when you change the labels you have of them.
26-Dec-35	EMPOWERED TO WORK TOGETHER	Teamwork soars when you empower your people to work and decide together.
27-Dec-35	WHAT YOU TAKE PERSONALLY	What you take personally grabs your attention and focus.
28-Dec-35	RISK IS A VARIABLE	Risk is never fixed, and is both bad and good based on people's perspectives.
29-Dec-35	HAVE THE EMOTIONAL REASONS	Your emotional reasons are always more powerful than your intellectual ones.
30-Dec-35	PROCESS OR A SERIES OF EVENTS	Effective influence is more of a process than just a series of events.
31-Dec-35	WORTH YOUR TIME = WORTH YOUR LIFE	It should be worth your time as it is really take some of your life to do it.
1-Jan-36	BUILD A BRIDGE TO OTHERS	Connect self interests and you can always build a bridge to others.
2-Jan-36	REPROGRAM YOURSELF	Mental rehearsals is a ways of reprogramming yourself to respond in different ways.
3-Jan-36	COMMUNICATE UNDER PRESSURE	How you communicate when under pressure is key to lead in difficult times.
4-Jan-36	TRANSFER ENTHUSIASM TO OTHERS	Leadership can be described as transferring enthusiasm to your people.

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Date	Title	Thought
5-Jan-36	NET IMPACT VERSUS MISTAKES	We all make mistakes, but the final result we make is what is remembered.
6-Jan-36	CLEAR WITH WORDS AND ACTIONS	You drive better clarity for others when your words and actions are consistent.
7-Jan-36	HEAR IT IN DIFFERENT WAYS	Everyone likes to hear information in their way, and maybe different than others.
8-Jan-36	EXPLOIT NEW KNOWLEDGE	Look for the opportunities to use the new knowledge versus dispute it.
9-Jan-36	MEANS TO ENDS	What we do each day is just a means to the results we want to achieve.
10-Jan-36	OFTEN EMERGES DURING CHANGE	Conflict often emerges because everyone deals with change in different speeds.
11-Jan-36	ALWAYS TRY TO ANSWER THE DOOR	When opportunities come, but prepared to take action on them right away.
12-Jan-36	SET BY PRIORITIES AND VALUES	The boundaries you set for your people are based on priorities and values.
13-Jan-36	GIVE YOURSELF AN ALTERNATIVE	It is important to always have an alternative in reserve if the situation changes.
14-Jan-36	HELPS YOU OUT OF TROUBLE	Your communications skills can help you out of trouble in difficult circumstances.
15-Jan-36	EXAMPLES HIGHLIGHT BEHAVIORS	Examples are a great way to illustrate the right behaviors for your people.
16-Jan-36	FORCE THE HARD DECISIONS	The hard decisions don't come naturally and need to be driven forward.
17-Jan-36	BEYOND THE SCOPE OF TODAY	Your potential is always beyond the scope of today...and is in your future.
18-Jan-36	MAINTAIN OR REPAIR THEM	It is far easier to maintain strong relationships than to repair them.
19-Jan-36	HOW CAN THEY DO IT?	Unless you think as them in their situation, you never understand their behaviors.
20-Jan-36	MENTAL MODELS SHAPE RESPONSES	Our perspective shapes the way we respond to others around us.
21-Jan-36	CONVINCE OTHERS OF THE VALUE	Convince of others of the value and you gain the support to make it happen.
22-Jan-36	FEAR CAN LEAD TO EXCUSES	Fear is something that can gain power and ends up fueling our excuses.
23-Jan-36	WHAT WAS KNOWN AND WHEN?	Understand what was known and when, and stop the problem happening gain.
24-Jan-36	MAKE THE DIFFICULT DECISIONS FIRST	You achieve more by making the difficult decisions first before the easy ones.
25-Jan-36	ADAPTABILITY DRIVES ALIGNMENT	You get your team aligned faster by growing everyone's adaptability.
26-Jan-36	RESET THE BASELINE FOR EVERYONE	In changing business conditions, it's important to reset the baseline for everyone.
27-Jan-36	PROBE FOR DEEPER UNDERSTANDING	Ask more probing questions to understand the situation better.
28-Jan-36	METRICS MOVE THE VISION FORWARD	Metrics for the road ahead help move the vision forward faster.
29-Jan-36	COMMUNICATE THE MUTUAL NEED	Communicate how it benefits each other and gain more support for it.
30-Jan-36	LEAVE FOOTPRINTS	Your consistent behaviors are leaving footprints for your people to follow.

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Date	Title	Thought
31-Jan-36	PARTNERSHIPS LIVE THROUGH PEOPLE	Partnerships are not with companies, but with the people in those companies.
1-Feb-36	SETTING THE STAGE	You need to set the stage for the right conversations to achieve what you want.
2-Feb-36	TALENT IS JUST THE STARTING POINT	Talent is a great starting point, but only that. It's how we use / grow that talent.
3-Feb-36	THEY LISTEN WITH THEIR FILTERS	Everyone listens through the filters of their own perspectives.
4-Feb-36	FOCUS ON IMPORTANT TO FREE TIME	When you focus on the important, you free more time to think ahead too.
5-Feb-36	SAFE APPROACH HAS MORE RISKS	The safe approach often gives us less options and provides more risks.
6-Feb-36	SEEK OUT THE SMARTEST PERSON	Ask the advice of the smartest person you can...not just who is close by.
7-Feb-36	FIND THEM OR HELP THEM FIND YOU	You gain the right support by either finding them or helping them find you.
8-Feb-36	INCREASE ASSETS AND REDUCE RISKS	You create more value when you increase your assets and reduce your risks.
9-Feb-36	NOT ASSUMING YOU KNOW	You can't assume you know what they mean without asking clarifying questions.
10-Feb-36	HABIT YOU ARE MISSING	Many people are just one habit away from making a big step forward.
11-Feb-36	SCARCITY IS NOT USED ENOUGH	Scarcity is a great way to driving more creativity in your companies solutions.
12-Feb-36	FOCUS CONCENTRATES YOUR POWER	A strong focus concentrates your power on the things that matter the most.
13-Feb-36	BUSY IS GOOD IF!	Busy is only good if you are focusing all your energy on the most important.
14-Feb-36	WORTH HAVING A LOOK AT IT	If it helps you move faster towards your goals, it's worth having a look at it.
15-Feb-36	REMEMBER SOMETHING ABOUT THEM	Remember something about the people you meet and make them feel valued.
16-Feb-36	LEARN A BETTER WAY	Look for a better way to learn and you will speed your development.
17-Feb-36	WHAT YOU HIRED THEM TO DO	If you don't delegate, you are not letting them do what you hired them to do.
18-Feb-36	BECAUSE YOU WANT TO FEEL BETTER	Sometimes you attack back when there is not benefit because it feels better.
19-Feb-36	MOVE AWAY FROM THE NORM	If you always stick with the norm than you will only ever get what the norm gets.
20-Feb-36	FOCUSED ON THE THINGS YOU DO WELL	Focus on what you do well, and surround yourself with others to do the rest.
21-Feb-36	FOCUS ON GETTING BETTER	If you don't focus your development, you grow slower than those around you.
22-Feb-36	KNOWING IS NOT ENOUGH	Knowing is not enough...it's putting what you know into action that creates value.
23-Feb-36	DECIDE UP FRONT WHO IS NEEDED	Plan your resources early on and you gain more use of them later on.
24-Feb-36	FEEL HEARD AND UNDERSTOOD	Your people feel more valued when they are both heard and understood by you.
25-Feb-36	BEGIN WITH THE QUESTION IN MIND	When you ask yourself the right question you will get the right answer sooner.

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Date	Title	Thought
26-Feb-36	ATTITUDE AMPLIFIES WHAT YOU SAY	Your attitude always implies what you say...both good and bad.
27-Feb-36	PEOPLE WANT TO BE LIKED	People want to be liked, and do strange things in order for others to like them.
28-Feb-36	WHEN THE LIGHT GOES ON	Success comes faster when you can perform at your best in the key moments.
29-Feb-36	BACK UP YOUR PROMISES	You gain credibility with others by strong backing up the promises you make.
1-Mar-36	INVEST IN BEING AS CLEAR AS POSSIBLE	Do your prep and make your communications as clear as you can make them.
2-Mar-36	IMPORTANT DECISIONS	You need to take the important decisions, but involve your people in them too.
3-Mar-36	KEEP YOUR WILLPOWER STRONG	Your willpower needs to be strong for the times when you will need it the most.
4-Mar-36	DEAL WITH THE WORLD AS IT IS	Accept the world you have and then work on changing it to your advantage.
5-Mar-36	START BY AIMING HIGH	If you don't aim high, you will never have goals that use your potential.
6-Mar-36	WHY DOES IT MATTER?	If you cannot answer why it matters, then you will never convince others of it.
7-Mar-36	OPINION WORTH LISTENING TO	Stay relevant and you will always have an opinion worth listening to.
8-Mar-36	SENSE OF QUIET ASSURANCE	When you are confident, you have a sense of a quiet assurance you will do it.
9-Mar-36	HELP YOURSELF FIRST BEFORE ASKING	Look inside yourself for the solution before asking for others to help.
10-Mar-36	ADVERSITY HAS SOME ADVANTAGES	Adversity can force you to understand what you truly believe.
11-Mar-36	IF YOU WOULD ONLY BELIEVE	You can accomplish more than you think if you would only believe that you can.
12-Mar-36	CREATE CALM WITHIN THE STORM	Leaders show a way to move forward and create a calm within the storm.
13-Mar-36	TIME OFTEN DOESN'T COME	If you say "I will do it when..." is wrong, as often the when doesn't come.
14-Mar-36	SEE ORDER WHERE OTHERS SEE CHAOS	You have to be able to see a way forward when others only see the chaos.
15-Mar-36	OTHERS WANT TO GET INVOLVED	When you are on to a good thing, others will always want to get involved.
16-Mar-36	NOT DICTATING WHAT GETS DONE	You shouldn't dictate what gets done or you stop your people from thinking.
17-Mar-36	KNOW WHO TO TALK TO	If you know who to talk to, no problem you face is too large for you to handle.
18-Mar-36	CHANGE THE WAY YOU LOOK AT IT	The size of the problem can change just with the way you look at it.
19-Mar-36	BIG IDEAS FROM SMALL TEAMS	Big ideas can come from small teams when focused on the right problem.
20-Mar-36	LEARN THE ANSWERS WITH EXPERIENCE	You learn more of the answers with every new experience you have.
21-Mar-36	SPEED OFTEN FORCES PRIORITIZATION	The need to make faster progress often forces you to prioritize better.
22-Mar-36	YOUR CREDIBILITY TRANSFERS	Your own credibility can transfer to the team and help them forward faster.

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Date	Title	Thought
23-Mar-36	DECIDE WHAT TO MEASURE AND WHY	What you measure and why will impact your behaviors in very strong ways.
24-Mar-36	ELIMINATE THE SECOND GUESSING	You can't be second guessing your decisions and keep moving forward fast.
25-Mar-36	GO TO THE SOURCE FIRST	With people problems, go to the source first to fully understand the situation.
26-Mar-36	USE FORESIGHT TO DRIVE INSIGHT	Take a view on the future to gain more ideas on what you can do about it.
27-Mar-36	ADD COLOR TO OUR PERSPECTIVE	The more colors your perspective has, the more creative ideas you will generate.
28-Mar-36	FUEL FOR NEW THINKING	The questions you ask yourself can often fuel new thinking inside you.
29-Mar-36	RISKS YOU DON'T KNOW YOU TAKE	Your lack of action is often a risk you don't know you are taking.
30-Mar-36	SHARED AND LINKED OBJECTIVES	Created shared and linked objectives and you always get more teamwork.
31-Mar-36	HAVE INTERIM PROOF POINTS	With new solutions, you need to prove it will work in steps to keep momentum.
1-Apr-36	BOTH TIMING AND PREPARATION	Luck comes from timing and preparation, and preparation is within your control.
2-Apr-36	ANALYTICAL AND EMPATHETIC	The best leaders have a bit of both...an analytic mind and an empathetic heart.
3-Apr-36	METAPHORS TO COMMUNICATE IDEAS	Use metaphors to communicate ideas and make a stronger link with others.
4-Apr-36	DRIVES YOU TO UP YOUR GAME	Competitions with others drives you to keep developing and to up your game.
5-Apr-36	THERE IS ALWAYS A PATH THROUGH	With any obstacle you face, you have to believe there is always a path through.
6-Apr-36	SOMEONE TO SHARE YOUR SUCCESS	Team success is always more meaningful as you have someone to share it with.
7-Apr-36	FREEDOM FROM YOUR OWN EGO	You gain freedom from your own ego when you are willing to rely on others.
8-Apr-36	EXPERIENCE HELPS IT TO SINK IN	Experience with the ideas helps them to sink into your mind more fully.
9-Apr-36	LEARN TO SOLVE PROBLEMS	The best way to add value to others is helping them solve their problems.
10-Apr-36	TRADEMARK STRENGTH	The trademark strength of great leaders is the ability to remain calm in chaos.
11-Apr-36	ACCESS THE RIGHT STATE	You need to be able to access the right mental state for the situation you face.
12-Apr-36	BOTH THOUGHTFUL AND FAST	The right balance for faster progress is being both thoughtful and fast acting.
13-Apr-36	CULTURE ACROSS THE ORGANIZATION	Drive a consistent culture across the organization and you get more teamwork.
14-Apr-36	RIGHT QUESTIONS TO ASK	A good preparation for any meeting is knowing the right questions to ask.
15-Apr-36	RATE OF LEARNING IN YOUR TEAM	Increase the rate of learning and you often increase the level of performance.
16-Apr-36	UNDERSTAND OTHERS AMBITIONS	Understand their ambitions, and you understand how to better motivate them.
17-Apr-36	GIVE AN INITIATIVE A WINDOW OF TIME	Every new initiative needs to be given a window of time to succeed.

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Date	Title	Thought
18-Apr-36	COME IN PROACTIVELY	A pro-active approach is always having solutions whenever presenting problems.
19-Apr-36	TALENT IN FAVOR OF EXPERIENCE	Choose the best talent. They gain experience quickly and make a big difference.
20-Apr-36	REFLECTS YOUR PERSONAL VALUES	Your consistent behaviors reflect the values you hold as important.
21-Apr-36	INTENSITY OF YOUR CONVERSATIONS	Your conversations need an intensity about them for you to be taken seriously.
22-Apr-36	GET AND KEEP THEIR ATTENTION	Great communicators have a way of both gaining and keeping your attention.
23-Apr-36	THEY BECOME EMOTIONALLY ENGAGED	When people create a bond between them...there is an emotional link to it.
24-Apr-36	LEVEL THEY ARE LISTENING TO YOU	They listen to you at higher levels when you make it personally relevant to them.
25-Apr-36	WHAT IS YOUR ROLE TO PLAY?	In any team, you need to determine your role to play to make the team stronger.
26-Apr-36	CONSISTENT WITH CORE VALUES	Your behaviors need to be consistent with your values in order to remain positive.
27-Apr-36	TOO BUSY OR TOO DISTRACTED TO CARE	Many overworked micromanagers are either too busy or too distracted to care.
28-Apr-36	FIND YOUR WAY BACK	With any setback in life, you need to find your way back and the way forward.
29-Apr-36	GUARANTEE THE VALUE YOU DELIVER	The best performers will always guarantee to others the value they will deliver.
30-Apr-36	KEEP IT FROM GETTING MORE COMPLEX	To keep things simple, you have to be able to make key decisions with less data.
1-May-36	SEE FURTHER OUT THAN OTHERS	The more valuable futures are created by leaders who can see further into it.
2-May-36	ADAPT TO THE CHANGING GAME	Change is always around us and we need to continually adapt to it.
3-May-36	SEE HOW THEY THINK	Ask the right questions and you will see how your people think.
4-May-36	CREATE A TEAM SENSE OF URGENCY	When the team feels a sense of urgency, you get more action and teamwork.
5-May-36	PREPARING FOR WHAT'S NEXT	You make faster progress by making a habit of preparing for what's next.
6-May-36	CULTURE OF RESPECT FOR EACH OTHER	Diversity is very powerful within a culture that shows respect for each other.
7-May-36	PEOPLE WITH DIVERSE BACKGROUNDS	Diversity is what drives better solution and stronger decision making in the team.
8-May-36	WHAT IS CONSUMING THEIR ATTENTION	When people miss due dates, understand what is consuming their attention.
9-May-36	NOT MAKING THEM WORK HARD	Communicate in ways that make it easier for others to understand you.
10-May-36	FIND UNTAPPED POTENTIAL	You will find untapped potential in everyone and help them find it for themselves.
11-May-36	OPPORTUNITY TO EXPRESS THEIR VIEWS	When you people to share their views, they will feel more part of the solution.
12-May-36	KEEP RAISING INTERESTING QUESTIONS	You will be interesting to others when you keep raising interesting questions.
13-May-36	DO LESS OF THE WORK	You do less of the work as you rise and invest more time driving the alignment.

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Date	Title	Thought
14-May-36	WHAT ARE YOU EVALUATING?	In evaluating people, you need to look at both the heart and the head.
15-May-36	CAN'T POSSIBLY DO IT ALL	You can't do it all, but you can do all you can do. Focus on the important first.
16-May-36	WITH UNINTENDED CONSEQUENCES	Even great plans come with unintended consequences that need to be dealt with.
17-May-36	CREATIVITY IN THE CHAOS	Chaos demands creativity and you get it by keeping the goals clear in everyone.
18-May-36	STRIKE WHEN YOU FIND AN OPENING	When there is an opportunity, you need to be prepare to address it fast.
19-May-36	DEMONSTRATE YOU ARE DEDICATED	You demonstrate you are dedicated to the vision by your focus on it.
20-May-36	DESIGN FROM THE OUTSIDE IN	Design with the outcome in mind and you give yourself a clear target to hit.
21-May-36	MAKE INTUITION WORK FOR YOU	You make intuition work for you when you action the ideas you come up with.
22-May-36	REMEMBER YOUR DREAMS	Keep your dreams front of mind and you will find more ways to achieve them.
23-May-36	LEARN THE RIGHT LESSONS	Seek of the best at something to learn the right lessons on how to improve.
24-May-36	UNDERSTAND WHAT IS GOING ON	You have to understand the politics before you can influence them.
25-May-36	HELP PEOPLE MAKE BETTER DECISIONS	Help your people make more decisions and you speed their personal growth.
26-May-36	GAIN PERSPECTIVES FROM THE EXPERTS	Take a perspective from the expert and you often see the problem in more colors.
27-May-36	RETHINK THE WHOLE THING	A big failure drives your to rethink the whole thing and find a better way forward.
28-May-36	YOUR PRESSURE POINTS CHANGE	As you introduce change, the pressure points in your organization will change.
29-May-36	RECOGNIZE THE VALUE OF THOUGHTS	Thoughts have value when you invest the time to think them through to action.
30-May-36	WE CAN HAVE MIXED MOTIVES	We can mixed motives for what we want and that can confuse us at times.
31-May-36	BOTH THE PROBLEM AND THE SOLUTION	People are often both the problem and also the solution to the problem.
1-Jun-36	PASSION FOR SOLVING PROBLEMS	With a passion for solving problems, you will always being adding value to others.
2-Jun-36	KNOW WHEN TO DRILL DOWN	Experience and maturity teaches you when you need to get into the details.
3-Jun-36	HUMAN NATURE HATES CHANGE	We feel better when we are comfortable, and change makes us uncomfortable.
4-Jun-36	SEE AND FEEL IT COMPLETED	See and feel it completed, and you gain the motivation to deliver the vision.
5-Jun-36	MATH OF LEADERSHIP	The math of leadership is multiplying your influence at the why and where level.
6-Jun-36	FOCUS ON YOUR SWEET SPOT	You are at your best when working in your sweet spot - passions / strengths.
7-Jun-36	THEY ARE NOT YOU	Treat everyone as individuals and be adaptable...remember, they are not you!
8-Jun-36	KNOW WHEN TO BUY MORE TIME	When you don't have the right support arranged, it is time to buy more time.

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Date	Title	Thought
9-Jun-36	WHEN SOLUTIONS CONVERGE QUICKLY	When solutions converge quickly, you have to be prepared to act as quickly.
10-Jun-36	HOW SHOULD WE DECIDE THIS?	Determine upfront how you will make decisions to speed the team's progress.
11-Jun-36	DELIVERED WITH EMOTIONAL REALISM	A great message is delivered with emotion and based within reality.
12-Jun-36	MANAGE YOUR POLITICAL CAPITAL	Manage your political capital with others and use it only on the important.
13-Jun-36	UNDERSTAND IT IN THE SAME WAY	Understand the decision in the same way to take consistent action with others.
14-Jun-36	FOUNDATION OF YOUR STRENGTHS	Taking personal responsibility is the foundation for using all of your strengths.
15-Jun-36	CERTAINTY IN AN UNCERTAIN WORLD	Leaders create enough certainty for action within an uncertain world.
16-Jun-36	LEAVE OUR EXCUSES BEHIND	You move forward faster when you leave your excuses behind.
17-Jun-36	WHEN TIME FLIES	When you are working within your passion time will just fly by.
18-Jun-36	TEAM REFLECTS YOU	Your team will reflect you as they often begin to copy your consistent behaviors.
19-Jun-36	DOES IT REALLY MATTER	What you ask about is a signal to your people of what really matters to you.
20-Jun-36	AVOID THE VANITY METRICS	Vanity metrics make everyone feel good, but don't reflect the true performance.
21-Jun-36	HAVE A FUN STRESS	A fun stress drives you to perform at your best, but without personal conflicts.
22-Jun-36	WAY TO SHARE THEIR BRILLIANCE	Brilliant people without an ego are often willing to share their brilliance with you.
23-Jun-36	ENERGIZED TO GO WITH YOU	With a powerful vision, your people will be energized to go along with you.
24-Jun-36	FOCUS BEYOND THEMSELVES	Leaders who change their organization have a focus that goes beyond themselves.
25-Jun-36	EMOTIONS AMPLIFY THE MESSAGE	Emotion amplifies your key messages and usually through stories and examples.
26-Jun-36	YOU WOULD RATHER IT BE YOU	Strong people want to take the responsibility in crucial situations.
27-Jun-36	KNOW AT WHAT LEVEL TO LEAD	Your people determine the level you need to lead to gain the best from them.
28-Jun-36	FAILURE IS A PROCESS WITHIN SUCCESS	Failure is one of the processes within success where we learn the most.
29-Jun-36	REMOVE THE UNKNOWNNS	The unknowns left alone will come back to hurt you when it hurts the most.
30-Jun-36	DECISION MADE AND EXECUTED	The power of decisions is not when they are made, but when they are executed.
1-Jul-36	WHEN TO PERSIST OR QUIT?	Maturity is something that enables us to know when to persist or quit.
2-Jul-36	SHAPE THE WAY WE SEE THE WORLD	A leader provides the team a perspective and shapes the way they see the world.
3-Jul-36	WHEN THE STAKES ARE DIFFERENT	Everyone in the team has a different stake in the result and that can drive conflict.
4-Jul-36	KEEP YOUR INTERNAL COMPASS	The internal compass in your organization is the vision supported by the values.

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Date	Title	Thought
5-Jul-36	REQUIRING PERCEPTUAL CHANGE	Every vision will require changes in strategy along the way in order to deliver it.
6-Jul-36	LEAVE A LASTING IMPRESSION	Your power of influence soars when you leave a lasting impression with others.
7-Jul-36	OBJECTIVELY COMPARE ALTERNATIVES	Wrong decisions are made when people don't objectively compare alternatives.
8-Jul-36	MUTUAL TRUST AND RESPECT	Successful teams have people sharing a mutual trust and respect for each other.
9-Jul-36	COMFORT OFTEN SLOWS YOU DOWN	You are not growing fast enough if you are too comfortable in your role.
10-Jul-36	INFLUENCE BEYOND YOUR CONTROL	Successful leaders influence goes beyond the resources they control.
11-Jul-36	I WANT TO ACHIEVE THAT	Have a strong goal - I want to achieve that - and you will find a way to do it.
12-Jul-36	THE BIG STORY	Describe your vision is with a story show the difference you make in a big way.
13-Jul-36	MORE TIME TO THINK ABOUT IT	Complex problems often need more time to think it through before taking action.
14-Jul-36	IN CONTACT WITH THE RIGHT PEOPLE	Create a link to the right people and you have the influence to move forward.
15-Jul-36	KNOW WITHOUT KNOW WHY	There are many things we think we know, but really don't know why we know.
16-Jul-36	KNOW WHEN TO GO IT ALONE	We sometimes need to show progress alone before others will come on board.
17-Jul-36	PUT YOURSELF IN THE LINE OF FIRE	Unless you are willing to answer the tough questions, you will not gain respect.
18-Jul-36	COMMITMENT TO A HIGHER PURPOSE	Commitment is something beyond yourself provides you tremendous power.
19-Jul-36	SELL IT THROUGH THE ORGANIZATION	You might know the right way forward, but you need to still sell it on to others.
20-Jul-36	VALUE BEYOND THEIR ROLE	People who succeed in their roles always provide value beyond their roles.
21-Jul-36	NOT THINKING OF IT AS A JOB	When you live your passion, you end up not thinking of your job as work.
22-Jul-36	COMMITMENT TO SEE IT THROUGH	Your people want to know if you are committed to see the decision through.
23-Jul-36	PROVE THAT IT NEEDS TO BE DIFFERENT	Prove it needs to be different or your people will not feel the need to change.
24-Jul-36	RUSH TO THE IMPORTANT	Get to the important quickly, and you will make more progress on it each day.
25-Jul-36	JOB TO SOLVE IT, NOT WHINE ABOUT IT	Leaders are in charge to solve problems, not to whine about having them.
26-Jul-36	MAKE THE VISION HOT ENOUGH	Make the vision hot (attractive), and you grab people's attention and action.
27-Jul-36	UNDERSTAND THEM TO FOLLOW THEM	Your people need to understand your expectations in order to follow them.
28-Jul-36	THAT CAN'T MEAN SOMETHING ELSE	It's about sharing with such great clarity, that it cannot mean anything else.
29-Jul-36	APPLY DISCIPLINE CONSTRUCTIVELY	Discipline on the unimportant is not as powerful as discipline on the important.
30-Jul-36	COMMITTED TO DRIVE THE CHANGE	In many organizations, you have leaders lacking commitment to drive the change.

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Date	Title	Thought
31-Jul-36	LEAN DOES NOT MEAN SMALL	Lean doesn't mean small...it means you focus everyone on delivering value.
1-Aug-36	LACK OF MAGNIFIES OTHER PROBLEMS	Lack of teamwork makes every other problem in team harder to solve.
2-Aug-36	HELP PEOPLE MAKE CONNECTIONS	Help your people make connections across the organization for more influence.
3-Aug-36	DON'T HAVE TO BE THE SMARTEST	You don't have to be the smartest to lead smart people very well.
4-Aug-36	NEVER MORE IMPORTANT	The importance of clear communications has never been more important.
5-Aug-36	WHEN THE CAUSE SERVES YOU	Live your purpose, and your cause is providing a rewarding meaning to your life.
6-Aug-36	SEEDED AND WATERED	Key messages need to be shared and continually reinforced within the team.
7-Aug-36	CONVERTING IDEAS INTO IMPACT	Leaders are the people who create an environment to convert ideas into impact.
8-Aug-36	CO-OPTING YOUR OPPOSITION	You have influence when co-opting your opposition to support a market change.
9-Aug-36	APPRECIATE EVERYONE'S STRENGTHS	Appreciate everyone's strengths, and you will make a more powerful team.
10-Aug-36	CORE OF HAPPINESS	Happiness doesn't come from an experience, but the meaning of the experience.
11-Aug-36	TRANSCENDS THE ACTIVITY	Why you do something is beyond the activity...to the impact that activity makes.
12-Aug-36	PREVENTING THE REPEAT MISTAKES	Good leaders drives changes so that mistakes are not repeated.
13-Aug-36	SHARE POWER WITH OTHERS	The best way to gain more power (influence) is to share more power.
14-Aug-36	THE REASONS WHY	Never leave a WHAT thought without asking WHY. Why fuels the what.
15-Aug-36	GET BELOW THE SURFACE	The bad behavior you see in others has roots in some type of emotional struggle.
16-Aug-36	SHIFT YOUR FIRST IMPRESSIONS	First impressions stick, and sometimes they prevent us from seeing opportunities.
17-Aug-36	WHEN TO STAND YOUR GROUND	There are times when you need to move forward in face of the opposition.
18-Aug-36	STRUCTURED AND REPETITIVE PRACTICE	Repetition on the important behaviors helps you build powerful habits.
19-Aug-36	SUCCESS IS REALLY NOT ABOUT YOU	Success is not about you, but building a team around you to extend your impact.
20-Aug-36	DO IT IN A DIFFERENT WAY	You can be more competitive by doing something in a different way to others.
21-Aug-36	ON YOUR TERMS	You can take on difficult task with less stress when you do it on your terms.
22-Aug-36	SOMETHING THAT OTHERS CAN'T	When you provide something others can't, you are immediately more valuable.
23-Aug-36	DISCIPLINED TO TAKE TIME OUT	You need to block off the time to think creatively or you never make it happen.
24-Aug-36	CULTURE THAT DEMANDS EXCELLENCE	Quality is a given if you have a culture in your team that demands excellence.
25-Aug-36	LIMITING THE DOWNSIDE	You can take more risks to grow the upside when you limit the downside.

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Date	Title	Thought
26-Aug-36	DEAL WITH KNOWN PROBLEMS FIRST	Too often the known difficult problems get ignored as they a thought to deal with.
27-Aug-36	HAVE TO FEEL APPRECIATED	Your people need to always feel appreciated in order to give their best efforts.
28-Aug-36	NO COMPROMISE ON WHO YOU HIRE	Comprising on who you hire creates the biggest negative impact for your team.
29-Aug-36	FOCUS ON VALUE CREATION	Productivity is really measured by the value you create for your customers.
30-Aug-36	HELP THEM TO VIEW IT DIFFERENTLY	To get different behaviors start by helping others see their situation differently.
31-Aug-36	CAN LEARN FROM EVERYONE	Have an attitude you can learn from everyone, and you learn more every day.
1-Sep-36	WHAT YOU THOUGHT WAS IMPORTANT	Sometimes, what you thought was important is no as important as you thought.
2-Sep-36	PUNCHING THROUGH THE STATUS QUO	The "same: as power in your team, and getting people to change requires energy.
3-Sep-36	DRIVERS THAT MATTER	Create drivers in your team that matter...on what delivers value to customers.
4-Sep-36	STRENGTH OF YOUR CONVICTION	The strength of your conviction can overcome any skills you lack...you build them.
5-Sep-36	MORE LESSONS ALONG THE HARD WAY	You learn more by attacking the difficult than in doing the easy.
6-Sep-36	PEOPLE YOU BELIEVE IN AND TRUST	Surround yourself with people you trust and can make decisions without you.
7-Sep-36	EXPAND THEIR HORIZON	With every progress, you need to keep expanding your horizon to achieve more.
8-Sep-36	EXPAND VERSUS LIMIT INFLUENCE	Help your people expand their influence...don't micro manage and limit it.
9-Sep-36	TOPPING UP YOUR WILLPOWER	Keep topping up your willpower, so you have it when you need it.
10-Sep-36	ASSUME THEY TRIED TO DO THEIR BEST	When your people made a mistake, take the attitude that they tried their best.
11-Sep-36	NO IDEA IS REALLY A DUMB IDEA	No idea is a dumb idea, as it can help trigger new thinking and a great idea.
12-Sep-36	MAGIC IN SIMPLICITY	The magic in simplicity is that people can take action on the simple faster.
13-Sep-36	EASIER TO CHANGE THAN COMPLEX	Something simple is easier to change/improve than something complex.
14-Sep-36	BEST WAY TO LEARN	The best way to learn is to ask interesting questions that others like to answer.
15-Sep-36	STRENGTHEN YOUR WILLPOWER	Willpower helps us to get started on something we don't enjoy, but is important.
16-Sep-36	MAKE EVERYONE A RECRUITER	A strong team has people always looking for great people to add to it.
17-Sep-36	DIVERSITY AS AN OPPORTUNITY	Diversity is both an opportunity to learn more (both in core skills / adaptability).
18-Sep-36	WHEN TO FIGHT YOUR BATTLES	Not every battle is worth fighting...choose battles that move you forward faster.
19-Sep-36	WANT TO WORK FOR YOU	People in your team should want to work for you versus have to work for you.
20-Sep-36	LINK ACTION TO INTENTION	Intention is only potential power and has power only when turned into action.

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Date	Title	Thought
21-Sep-36	SEE YOURSELF AS OTHERS SEE YOU	Having awareness is the ability to see yourself as others see you.
22-Sep-36	TAKE CARE OF EACH OTHER	Successful teams have members who are always willing to help each other.
23-Sep-36	FIND SOMEONE WHO BALANCES YOU	Get people around you that have strengths in your weaknesses.
24-Sep-36	CAN'T BE TOTALLY RATIONAL	To make a big change, everything you do cannot be rational to everyone.
25-Sep-36	ALIGNED WITH OUR INTERESTS	We pay attention to everything that is aligned with our interests.
26-Sep-36	SPEED CAN CREATE BLINDNESS	Speed moves us faster, but can also blind us to opportunities too.
27-Sep-36	SUM OF DECISIONS OVER TIME	Your decisions made over time have created the life you have today.
28-Sep-36	LINK WHAT'S IMPORTANT TO THEM	Link what you want that is important to others...and they pay attention to it.
29-Sep-36	OTHER SIDE OF A RESOLVED CONFLICT	There is deeper trust and more teamwork on the other side of a resolved conflict.
30-Sep-36	LOOK FOR NEW TALENT	Every team needs new talent, as it keeps the mindset fresh in everyone.
1-Oct-36	GET THERE AHEAD OF THE CROWD	When your thinking is in front of others, you will have more influence with them.
2-Oct-36	BEHAVIOR CONTINUES	Unless you address it, your people's poor behaviors will just continue.
3-Oct-36	BACK UP YOUR BELIEF	You back up the belief you have in yourself with the action you take.
4-Oct-36	CRAFT YOUR BACK STORY	What fuels you (your story) is a great way to engage others to help you too.
5-Oct-36	MINIMUM TO BE RELEVANT	There is a minimum influence you need to be relevant in your area.
6-Oct-36	KNOW YOU HAVE MORE TO LEARN	People start moving backwards when they feel they already know it all.
7-Oct-36	CULTURE DRIVES DECISION MAKING	A team's culture really drives the way decisions are made and implemented.
8-Oct-36	WILLING TO KEEP AN OPEN MIND	Keep an open mind and you will be able to hear more to increase your influence.
9-Oct-36	HIDDEN IN PLAIN SIGHT	Lose perspective and solutions you need are hidden right in front of you.
10-Oct-36	THEIR PERCEPTION OF THE PRIORITIES	Your perception of the priorities is often different than your team's perception.
11-Oct-36	THINK FREE OF LIMITATIONS	Free yourself of any limitations when you are thinking what's possible.
12-Oct-36	CONNECT WITH PEOPLE EMOTIONALLY	Make the connection emotional, and create markers with their past memories.
13-Oct-36	FOCUS AND ALIGN INDIVIDUAL EFFORTS	A team is only as strong as the aligned individual efforts of each team member.
14-Oct-36	CHOOSE THE MOOD FOR THE MOMENT	Adapt your approach to create the right attitude for each key situation.
15-Oct-36	JUDGED BY ACTIONS NOT INTENTIONS	You are judged by what you do versus what you intend to do.
16-Oct-36	WHEN FORCED TO MAKE A CHOICE	You create a sense of urgency when you force your people to make a choice.

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Date	Title	Thought
17-Oct-36	ENGAGE THE RIGHT AUTOPILOT	The right autopilot are you key habits that discipline you to do the necessary now.
18-Oct-36	PROBLEM OF WRONG ASSUMPTIONS	Most problems that difficult to solve involve people having different assumptions.
19-Oct-36	PLAY AS IT MEANS NOTHING	When you engage your inner child, you begin to use all your talents effortlessly.
20-Oct-36	REINFORCE YOUR OWN BELIEFS	Grab hold of a strong belief and look to reinforce it each day in powerful ways.
21-Oct-36	YOU CAN'T BE AFRAID OF CONFLICT	Conflict is within everything... to move forward, you need to embrace conflict.
22-Oct-36	IT HAS TO BE WORTH TALKING ABOUT	In many meetings, we need to ask ourselves...Is this worth talking about?
23-Oct-36	SUSTAIN A POSITIVE ATTITUDE	A positive attitude will always open your eyes to more opportunities each day.
24-Oct-36	AVERAGE OF OTHERS OPINIONS OF YOU	Your influence is based on the average of other people's opinions of you.
25-Oct-36	GROW MORE COGNITIVE SPACE	You make better decisions when you block off time to really think it through.
26-Oct-36	GOAL OF MAKING YOUR LIFE BETTER	A good criteria to use for choices...Is this going to make my life better?
27-Oct-36	AGENDA THAT CAN STILL BE SHAPED	Give your people some input into the goals and team focus to gain more support.
28-Oct-36	WHEN TO DEVIATE FROM THE SCRIPT	There are times we need to be adaptable In order to achieve what we want.
29-Oct-36	BOLD TO DRIVE BIG CHANGE	Big change is not driven by the timid, but from bold people making a difference.
30-Oct-36	THOSE EXPERIENCES THAT SHAPED YOU	Everything you experienced has shaped you to become the person you are today.
31-Oct-36	WHEN AN ASSET BECOMES A LIABILITY	A behavior taken to an extreme can turn from an asset to a liability.
1-Nov-36	PATTERNS IN THE STORIES	Build patterns in your stories to reinforce the important themes to them.
2-Nov-36	DECIDE HOW TO RECEIVE THE ADVICE	Decide up front that you will listen fully to the advice before judging it.
3-Nov-36	DECIDE RIGHT AWAY WHEN IT HITS YOU	When you have the issue, why not decide right away what you are doing about it.
4-Nov-36	UNDERSTAND THE STRUCTURE	If you don't understand the structure of the organization, you cannot influence it.
5-Nov-36	TRUMPS ALL OTHER CONCERNS	If your people don't understand the vision, you need to work on this issue first.
6-Nov-36	ORDER WITHOUT DEMANDING IT	It's best if your people can see what they need to do without you ordering it.
7-Nov-36	LIKING IT BEFORE UNDERSTANDING IT	When people like the approach, they will understand what is being said faster.
8-Nov-36	THEY DIDN'T THINK THEY COULD	Great leaders can get their people to do things they didn't think they could do.
9-Nov-36	HELP THEM BUILD THEIR BRAND	Help you people build their own personal brand to better support their career.
10-Nov-36	HARD FOR OTHERS TO GET DISTRACTED	Share your info in powerful ways so that it is hard for others to be distracted.
11-Nov-36	GIVE IT YOUR VERY BEST	If it is worth doing, then it is worth you giving it your very best.

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Date	Title	Thought
12-Nov-36	ALWAYS START WITH A SMALL TEAM	A small team can discuss in more details and make quicker decisions.
13-Nov-36	LIGHTING THE FIRE OF THEIR CURIOSITY	Help your people be more curious and they will know better what they are doing.
14-Nov-36	ANSWER A QUESTION WITH A STORY	The best answers are with stories/examples...provides the answer in a context.
15-Nov-36	KEEP THE HEAT CONSTANT	To keep the momentum, keep a constant heat (the goals and why) in the team.
16-Nov-36	VALUE WHAT IS DIFFICULT TO OBTAIN	We will always value what is difficult to obtain...so set yourself a tough goal.
17-Nov-36	ANNOYED AND WANT TO SOLVE IT	Entrepreneurs started with a problem that annoyed them and want to solve it.
18-Nov-36	DEAL WITH CONFLICTING PRIORITIES	Everyone has conflicting priorities, and why our power of choice is so important.
19-Nov-36	DECISIONS WITH BIG CONSEQUENCES	The most difficult decisions are the ones that come with big consequences.
20-Nov-36	COME THROUGH YOUR RELATIONSHIPS	Everything positive in our lives is coming through our relationships with others.
21-Nov-36	CRAFT A NEW SELF IMAGE	Your self image is framing your future. A new self image drives a different future.
22-Nov-36	SERIOUS DOES NOT MEAN SOMBER	Serious doesn't mean also having some fun. Make it fun in achieving the serious.
23-Nov-36	WHEN YOU DESIRE IS ENGAGED	Desire creates the fuel to whatever is necessary in order to get it.
24-Nov-36	PROVIDE YOUR PEOPLE THE BIG PICTURE	To get more productive teamwork, give your people the vision to align to.
25-Nov-36	HABITS OF CREATIVITY	There of habits of discipline, but habits of creativity can make a bigger impact.
26-Nov-36	STRENGTH OF A SUBTLE ADVANTAGE	Very subtle advantages when used repeatedly can have unbelievable power.
27-Nov-36	IMPROVISE WITHIN THE RHYTHM	Leaders need to improvise, but stay consistent within the culture of the team.
28-Nov-36	WHOSE NORMS?	Are you behaving to your norms or to the expectations from others?
29-Nov-36	UNLOCK ALL THE OTHER HABITS	There are core habits that can enable all the others to be even more powerful.
30-Nov-36	CONNECT PASSION TO PROGRESS	Connect people's passion to the progress you want, and you will get it.
1-Dec-36	LEARN FROM THE RIGHT PEOPLE	You grow faster when you surround yourself with the right people.
2-Dec-36	CHALLENGE TO IMPROVE YOUR GAME	Challenge yourself to improve your game before others demand it.
3-Dec-36	CHANCE TO BE MEMORABLE	When you have a change to be memorable, you can make a bigger impact.
4-Dec-36	CONFIDENT THAT YOU CAN DELIVER	Grow your confidence and you grow your ability to deliver more.
5-Dec-36	READY FOR THE NEXT CHANGE	Focus on getting ready for the next change while you are implementing this one.
6-Dec-36	IS ALWAYS PART OF THE STRATEGY	Getting your people involved is always part of a great strategy.
7-Dec-36	WHAT DETERMINES THEIR MOOD?	Understand what drives their mood, and you see better ways to motivate them.

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Date	Title	Thought
8-Dec-36	IN THEIR MIND AT THE RIGHT TIME	Influence is filling other peoples minds with the right thoughts at the right time.
9-Dec-36	NEW THOUGHTS AND INSIGHTS	You gain greater influence when you trigger new thoughts and insights in others.
10-Dec-36	CULTURE IS LEADER'S RESPONSIBILITY	Culture is the leaders responsibility to define and reinforce all the time.
11-Dec-36	SEEKING DIVERSE INPUT	You create more powerful solutions by seeking diverse input as early as possible.
12-Dec-36	MAKE PEOPLE DECISIONS FASTER	People decisions are usually made too late, as we keep avoiding the conflict.
13-Dec-36	OPINIONS DIFFERENT THAN YOURS	Your maturity is shown by how well you listen to opinions different than yours.
14-Dec-36	CLEAR ON THE END GOAL	You can never be truly productive unless you are clear on the end goal.
15-Dec-36	WHEN TO IGNORE THE EVIDENCE	When you driving a bold direction, evidence of the past is not very meaningful.
16-Dec-36	JUDGING CONTRADICTIONARY BELIEFS	We struggle when we have contradictory beliefs that we cannot reconcile.
17-Dec-36	SPOT SIGNALS AND SEE PATTERNS	See the signals and patterns in conversations to have more influence with others.
18-Dec-36	REDIRECT THE TEAM'S ENERGY	In changing times, leaders need to redirect the team's energy to the important.
19-Dec-36	SUMMARY KEEPS THE BIG PICTURE	Summarizing often will keep the big picture in the minds of your team.
20-Dec-36	WHEN YOU KNOW THEY DON'T FIT	When you hired someone and they don't fit the culture, you need to deal with it.
21-Dec-36	OUT OF THE BOX ALTERNATIVES	Out of the box alternatives pull people's mindset out of conservative approaches.
22-Dec-36	NOT SEEKING VALIDATION	Be strong in your abilities that you don't need to seek validation from others.
23-Dec-36	TAKE AN EMOTIONAL RIDE WITH YOU	People come on board faster when you make the goals more emotional.
24-Dec-36	MAKE A STRONG CONNECTION FIRST	Make a strong connection first, and then others listen more closely to you.
25-Dec-36	CAPTURE IT TO ACTION IT	Often decisions don't get documented and people don't take fast action on them.
26-Dec-36	HONE PERFORMANCE WITH PRACTICE	It takes practice in order to perform at high levels and to maintain it.
27-Dec-36	ONLY INVESTMENTS	Look at using your time as an investment. Invest time versus spend time.
28-Dec-36	SUCCESS IS AN INTERNAL COMPARISON	Success is not a comparison with others, but a comparison with your potential.
29-Dec-36	SHAPE THE UNDERLYING MEANING	People with same underlying meaning (assumptions) create faster solutions.
30-Dec-36	HELP THEM ABSORB IT	Good communicators share ideas in ways that others can absorb them easier.
31-Dec-36	RECOGNIZE WHEN IT WORKS	Good metrics will indicate that the operation is working well or not.
1-Jan-37	TAKE THE NEUTRAL POSITION	Listening without judging is key to understand the other person better.
2-Jan-37	USE THEIR WAY OF LISTENING	Others engage with you better when you share ideas in their way of listening.

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Date	Title	Thought
3-Jan-37	SEE MORE THAN THEY CAN SEE	Leaders should be looking further ahead and see more than their team.
4-Jan-37	PROMOTE YOUR STRENGTHS	The more you use your strengths, the more impact you will make with others.
5-Jan-37	GET EVERYONE INVOLVED	When everyone is involved in some way, they will feel more part of the solution.
6-Jan-37	EXCITE THE SENSES	Engage all the senses and people will embrace what you are saying much more.
7-Jan-37	VISION BEGINS WITH OBSERVATION	Creating a great vision starts with what you are observing what is happening now.
8-Jan-37	THERE IS NO POWER IN BEING NEEDY	You won't drive a bold direction if you are too needy for approval and attention.
9-Jan-37	OPTIONS GIVE PEOPLE MORE FREEDOM	When you give people options, they can put more of their own stamp on it.
10-Jan-37	DEFINE IT WITHIN YOUR INNER WORLD	Success is first defined in our minds before we create it in our realities.
11-Jan-37	SEARCH OUT OPPOSITE VIEWPOINTS	You get to understand your position stronger when asking for opposite views.
12-Jan-37	MAKE THE UNPOPULAR DECISIONS	How you make unpopular decisions impacts culture (positively or negatively).
13-Jan-37	LASTING IMPACT YOU MAKE	Your leadership is often judged by the lasting impact you had on the team.
14-Jan-37	WORTH EVERY MINUTE	When you engage the right people...the conversation is worth every minute.
15-Jan-37	PUT TOO MUCH FOCUS ON IT	Ask about all the details, and you put too much focus on the unimportant too.
16-Jan-37	BRIDGE TOO FAR	Sometimes you ask others to do something too far out of their comfort zone.
17-Jan-37	KEEP YOUR ALERTNESS	Leaders must be alert to signals that their messages are not getting through.
18-Jan-37	WHO HAS THE PROBLEM?	Every problem needs someone who will own that are solution is figured out.
19-Jan-37	PEOPLE BELIEVING IN THE CAUSE	The more your people believe in the cause, the more success your team will have.
20-Jan-37	LIFE IS OFTEN A ZIG AND ZAG	Life never comes in a straight line...we need to be comfortable to always adapt.
21-Jan-37	WHY NOW AND WHY YOU	Explain to your people why it's urgent and why they are the best to do it.
22-Jan-37	PEOPLE WHO WILL STOP AT NOTHING	Committed people will do whatever it takes to reach their goal.
23-Jan-37	DO SOMETHING MEANINGFUL	Meaning is what drives fulfillment and happiness. Do something meaningful.
24-Jan-37	HAVE AN HONEST DEBATE	An honest debate will help make the chosen solutions more implementable.
25-Jan-37	MAKE THE A'S WORK AS A TEAM	Get your best people working as a team, and everything else gets easier.
26-Jan-37	FEEL YOU ARE BEING CHALLENGED	If you don't feel you are being challenged, then you will never use your potential.
27-Jan-37	FEELING YOUR VOICE COUNTS	When your boss listens, you get the feeling that your voice (ideas) counts.
28-Jan-37	OUT-SPEED THE OTHERS	Sometimes it is the faster and not the smartest that makes the biggest difference.

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Date	Title	Thought
29-Jan-37	BROKEN THAT OTHERS CANNOT FIX	It is up to us to solve the problems that only we can deal can fix.
30-Jan-37	NEED TO HAVE A THICK SKIN	As a leader, you will need to make decisions that are not popular with everyone.
31-Jan-37	ANALYSIS OR GUT FEEL	Leaders learn when they need more analysis or when they can just use gut feel.
1-Feb-37	GAIN PERSPECTIVE OR RELEVANCE	When you gain perspective or relevance, you make more productive decisions.
2-Feb-37	PEOPLE ARE ALWAYS IN THE MIDDLE	In the middle of a problem or solution, it is the people who make the difference.
3-Feb-37	DESIRED OUTCOME IN THE CHANGE	Change becomes clear for your people when you share the desired outcome first.
4-Feb-37	DESPITE OF OR BECAUSE OF	Sometimes our weaknesses can also be the driver to take more action than not.
5-Feb-37	HOW WILL THEY EXPERIENCE IT	Think about how others will experience the change to sell the change to them.
6-Feb-37	NOT REACTING TO THE INTERRUPTIONS	Interruptions always come...so change the way you react to reduce them.
7-Feb-37	PUT YOURSELF ON THE CLOCK	Time box key tasks and your competitive nature drives you to use time wisely.
8-Feb-37	GAIN AND KEEP THEIR ATTENTION	The best communicators know many ways to both gain and keep your attention.
9-Feb-37	FUEL THE ANTICIPATION	Fuel the anticipation, and people come very eager to listen to you.
10-Feb-37	IMAGINATION AND DECISIVENESS	A great combination...Imagination for new ideas and decisiveness to act on them.
11-Feb-37	HAVE A SOUNDING BOARD	Everyone needs a group around them to talk things through and get advice.
12-Feb-37	SIMPLIFYING THINGS TOO FAR	If we make things too simple, people lose impact of personalities in the solution.
13-Feb-37	FUTURE OTHERS CANNOT SEE	Leaders often see first a future that others in their team cannot see yet.
14-Feb-37	KEEP A STRONG INNER VOICE	With a strong positive inner voice, you will not let others influence you.
15-Feb-37	OBSESSIVE ON THE RIGHT DETAILS	Obsessive on the important, and your people get to know what is important.
16-Feb-37	KEEP A STRONG PERSONAL BRAND	Your personal brand shows up to meetings before you do (and has an impact).
17-Feb-37	QUICKLY FINDING OUT WHAT WORKS	Find out what works and doesn't work quickly, and you can fix it faster.
18-Feb-37	SUCCESS MULTIPLIES YOUR QUALITIES	Success multiplies your personal qualities...both good and bad.
19-Feb-37	PROMOTE A PARTICULAR PERSPECTIVE	Get others to view the situation differently by promoting a different perspective.
20-Feb-37	YOUR ATTITUDE EXTENDS TO OTHERS	A leader's attitude is contagious, and people around them pick it up quickly.
21-Feb-37	REHEARSING PAST MEMORIZATION	Rehearsing what you say goes beyond memorizing...you gaining a comfort level.
22-Feb-37	IS IT THE TEAM OR THE IDEA?	It's more important to have a great team. A great team can find a great idea.
23-Feb-37	WHEN DID IT CLICK FOR YOU?	When someone steps up their performance...ask them what clicked for them?

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Date	Title	Thought
24-Feb-37	WORD AND DEED	Successful people honor their commitments to others.
25-Feb-37	REAL PROGRESS COMES AFTER A "NO"	Your progress with key customers is what occurs after you hear the first NO.
26-Feb-37	ENOUGH INFO TO GET INTO THE GAME	Positive politics can be played if you have enough information to get in the game.
27-Feb-37	CONTEXT AND RELEVANCE	When you make it relevant and package the context, people really begin to listen.
28-Feb-37	CONTINUITY FOR YOUR TEAM	Keeping some consistency in the priorities helps a team to make better progress.
1-Mar-37	POWER IN YOUR RESTRAINT	Being quick to react is not always. There is sometimes power in your restraint.
2-Mar-37	HEALTHY TENSION IS POSITIVE	People arguing about the issues can help to produce better overall solutions.
3-Mar-37	SOMETHING NEW TO BE DISCOVERED	You often see something new if you look at it from the customer perspective.
4-Mar-37	CONSISTENT KEEPS THEM WITH YOU	When consistent in your priorities, your people take more action on them.
5-Mar-37	TELLS OTHERS YOU ARE IN CHARGE	Being firm on your priorities is a signal to your team that you are in charge.
6-Mar-37	TOO MUCH IS NOT HELPING YOU	Too much help is not really helping you...as you start to stop thinking for yourself.
7-Mar-37	BEYOND INTERESTED TO INVOLVED	People who are just interested in something don't put all themselves into it.
8-Mar-37	DO THE EXTRAORDINARY	The little extra on the important will can take the ordinary to extraordinary.
9-Mar-37	OWE IT TO THEM	When you are a leader, you owe the credit for your performance to your people.
10-Mar-37	INVESTED IN WHO THEY ARE	The best focus their development on their strengths (leveraging who they are).
11-Mar-37	STICK WITH YOU TO FIND THE WAY	People stick with leaders of good character while they find their way forward.
12-Mar-37	REMOVE EVEN THE SMALL BARRIERS	Focus on removing barriers and your people focus more on what they control.
13-Mar-37	EMBRACE THE TENSIONS IN DILEMMAS	Dilemmas bring out the tensions, so don't avoid them, embrace them.
14-Mar-37	REMOVING THE COMPLEXITY	When you remove the complexity, you reduce the errors and increase the speed.
15-Mar-37	SECOND OPINION IS HELPFUL	Getting a second opinion is helpful, as good is only good by comparison.
16-Mar-37	HELP THEM TO GET STARTED	Don't need to do it for them, but everyone could use help in getting started.
17-Mar-37	FIX INFORMATION GAPS	Make sure your people have the information they need to do their job well.
18-Mar-37	BEYOND THEIR EXPECTATIONS	Go beyond what others expect and you make a lasting impression.
19-Mar-37	AVERAGE IS NEVER REWARDING	If you are average and do what others are going, you never use your uniqueness.
20-Mar-37	AT THE CENTER OF THE STORY	Put your people at the center of the story and give them all the recognition.
21-Mar-37	ESTABLISH NEW CONSEQUENCES	To drive a new behavior, establish new consequences for not doing it.

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Date	Title	Thought
22-Mar-37	PICTURE OF WHAT YOU WANT	If you can picture want you want, you increase the chances of getting it.
23-Mar-37	CANNOT BE EXPLAINED	Curious people challenge what others say cannot be explained.
24-Mar-37	DOOR YOU CHOOSE TO OPEN	Choices are what drive our lives...what door are you choosing to open today.
25-Mar-37	OBLIGATED TO MAKE THINGS RIGHT	If you caused a problem with others, then you are obligate to make things right.
26-Mar-37	DON'T TRUST OTHERS TO PASS IT ON	You can't trust others to always pass on the information you provide.
27-Mar-37	CAREFUL NOT TO ABUSE YOUR POWER	Power can often bring out the worst traits in people when they get it too quickly.
28-Mar-37	UNDERSTAND IT AT A GLANCE	Package information so people can grasp the issue at a glance.
29-Mar-37	DRIVE THE EMOTIONS IN OTHERS	Emotions are what drives action, so find ways to trigger the emotion in others.
30-Mar-37	TUNE IN TO THE MINDS OF OTHERS	Match your message and approach to the minds of others, not yours.
31-Mar-37	TRACK RECORD ON THE TABLE	When people understand what you have been through...you establish more trust.
1-Apr-37	ESTABLISH YOUR TIME IS IMPORTANT	Establish your time is important by saying NO more often than YES.
2-Apr-37	WANT THE CHALLENGE	Successful leaders want the challenges while others are trying to avoid them.
3-Apr-37	GET OTHERS TO RESPOND TO YOU	Get others to respond to you by making it all about them first before yourself.
4-Apr-37	PUT RELATIONSHIPS IN CONTEXT	All your relationships have a context on why they are meaningful for you.
5-Apr-37	DO SOMETHING TO EARN IT	Credibility is based on constantly taking action when reinforces it every day.
6-Apr-37	BRING THEM TO BE A PARTICIPANT	When you have people participating, they feel more part of the solutions.
7-Apr-37	VISION AND EXECUTION	The best companies have a shorter distances between vision and execution.
8-Apr-37	EMPOWER OTHERS TO BE INVENTIVE	Empower your team to be innovative and to always try new things.
9-Apr-37	GAP BETWEEN TRY AND DO	The gap between try and do is your confidence driven by your self esteem.
10-Apr-37	TELL THE STORY IN THE FUTURE	Tell stories about the vision to help you people feel how it would be to live it.
11-Apr-37	CONTEXT SHAPES THE DECISION	The context of the decision always shapes the decision for everyone.
12-Apr-37	HOW YOU EXPRESS YOUR ENTHUSIASM	Find many ways to express your enthusiasm to have more influence with others.
13-Apr-37	SUSTAINED COMMITMENT	There is tremendous power in sustaining a commitment until you achieve it.
14-Apr-37	TUGS AT THEIR EMOTIONS	The best communicators tell stories and examples that tug at other's emotions.
15-Apr-37	ENOUGH TO GET EXCITED	Share enough to get others excited, but not too much that you bore them.
16-Apr-37	CREATE HEALTHY TENSION	A healthy tension is reinforced by allowing your people to argue about the issues.

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Date	Title	Thought
17-Apr-37	SOMETHING TO GAIN OR LOSE	Everyone has something to gain or lose in what you want. Don't forget this.
18-Apr-37	FORCE BEHIND THE EVOLUTION	Find the force behind the evolution you would like to make in your organization.
19-Apr-37	CREATE SUSPENSE IN YOUR STORIES	Stories are more powerful when you add a little suspense to them.
20-Apr-37	WHAT YOU FEEL GOOD ABOUT	What you feel good about will show in your face when you talk with others.
21-Apr-37	SURRENDER OF YOUR INFLUENCE	When you show your neediness, you are surrendering your influence to others.
22-Apr-37	WITHOUT ACTION, IT'S JUST A WISH	Many people stop at wish, when action on it creates the momentum to do more.
23-Apr-37	UNDERSTAND THE CONTEXT FIRST	When people understand the context, they take in the details much faster.
24-Apr-37	WHY NOW IS THE TIME TO ACT	Create the WHY behind NOW, and always take more action on what you want.
25-Apr-37	FEELING AFTER THE MOMENT	You have made an impact when the feeling lasts long after the moment with you.
26-Apr-37	CONSTANTLY DRIVING SIMPLICITY	If you don't constantly drive simplicity, you will allow complexity to creep in.
27-Apr-37	GIVEN THE BENEFIT OF THE DOUBT	Your people know you believe in them when given them the benefit of the doubt.
28-Apr-37	GET THE MOST OUT OF YOUR TALENT	You get the most out of your talent by applying your passion to it.
29-Apr-37	SEEMS SO OFTEN BECOMES REALITY	You will see more of whatever you accept as being so!
30-Apr-37	TEACH OTHERS BEFORE YOU KNOW IT	You don't know anything well enough until you are able to teach it to others.
1-May-37	TARGET FOR YOUR CREATIVITY	You get more creative when you have a target to apply your creativity to.
2-May-37	COMPLETE THEM WITH DISCUSSION	You get to complete your own thoughts when you discuss them with others.
3-May-37	BASED ON WHERE THEIR MIND IS	Start the conversation where others' mindsets are now to influence them more.
4-May-37	OTHERS CAN DO IT	Others can do it, you can too. Build the belief and discipline so you can do it too.
5-May-37	BRING THE TEAM INTO THE PROCESS	To make a big change, get your team involved in determining the process.
6-May-37	FOCUS ON IT OR FILTER IT	To be more productive, you either focus 100% on it or filter it.
7-May-37	LIVE EACH MOMENT EVERY DAY	How you use your time is how you live your life...live each moment every day.
8-May-37	CAN'T GET THERE BEFORE YOU	A great joke has others getting to the punchline the same time as you.
9-May-37	ANCHOR OTHERS IN YOUR REALITY	The stories you tell will anchor others into your reality, not just theirs.
10-May-37	OTHERS SEE IT AS YOU EXPERIENCED IT	Share your experiences with as much emotion as possible so others feel it too.
11-May-37	SAYING NO TO FIND THE RIGHT YES	You have to give up some things in order to focus only on the most important.
12-May-37	IT REFLECTS YOUR ATTITUDE	Your attitude is often showing others your level of thinking and character.

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Date	Title	Thought
13-May-37	NOT WANTING TO DISAPPOINT OTHERS	With commitments visible to others, you won't want to disappoint them.
14-May-37	DO A FEW THINGS REALLY WELL	It's better to do a few things really well than to try to get good at a lot of things.
15-May-37	STAND ABOVE THE CROWD	You have to stick your neck out (take risks) to stand above the crowd.
16-May-37	CRAFT A PRODUCTIVE IMAGINATION	Fuel your imagination with new experiences and new people all the time.
17-May-37	LEARN FROM EVERY INTERACTION	Take the learning from every interaction and you will grow much faster.
18-May-37	LET'S MAKE IT BETTER TOGETHER	When things are not going well, a great team says let's make it better together.
19-May-37	LEADERS NEED TO BE ON MESSAGE	Leaders need to be on message so that their people get the message with clarity.
20-May-37	UNCOMMON LEVELS OF DISCIPLINE	The successful have a level of discipline to create new habits that others don't.
21-May-37	GROW BIG AND STAYING SMALL	The best companies grow big organizing in small teams that make faster progress.
22-May-37	INVITED TO LISTEN	When you are invited to listen, give others your full attention.
23-May-37	USE YOUR POWER WISELY	Power is not something unlimited, so use it wisely so it's there when you need it.
24-May-37	OPTIONS WITH THE SAME CRITERIA	You need a consistent criteria in order to evaluate multiple options effectively.
25-May-37	OUR GOALS AND VALUES DEFINE US	To understand others, look at their goals and the values they live their life by.
26-May-37	READY FOR WHAT YOU WANT	Success changes people, so make sure you are ready for what you want.
27-May-37	RESPECT YOURSELF MORE	You won't get more respect from others until you respect yourself first.
28-May-37	WHEN IT GOES TO THEIR HEART	People take more ownership on things they have strong feelings about.
29-May-37	WHERE OTHERS ARE THE STARS	You need to lead in ways where you make your people the stars, not you.
30-May-37	OBSERVATIONS VERSUS ASSUMPTIONS	Observations are key, but assumptions you make on them drive your actions.
31-May-37	IT'S NOT BEYOND YOUR CONTROL	Everything is not beyond your control, as you always can control your response.
1-Jun-37	BRING FRESH EYES TO THE SITUATION	For better solutions, bring people from other areas to see it from an outside view.
2-Jun-37	CREATE A BLAME FREE CULTURE	You won't get much risk taking if your culture has everyone blaming each other.
3-Jun-37	LEARN FROM EVERY FAILURE	Every failure provides the learning that helps you create an even bigger success.
4-Jun-37	LET GO OF YOUR FEARS	Your fears are limiting you until you find a way of letting go of them.
5-Jun-37	SO OTHERS FEEL IT TOO	Your influence soars when you get others to feel it in the same way as you.
6-Jun-37	HELP YOUR PEOPLE SIMPLIFY IT	Help your people simplify and your team naturally becomes more effective.
7-Jun-37	TAKE THE RIGHT SIDE OF THE ISSUE	The right side of an issue is always in line with the values of the organization.

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Date	Title	Thought
8-Jun-37	WHERE DO YOU PLACE THE VALUE	Value others more and in turn they will value you more too.
9-Jun-37	SQUEEZING MORE OF EVERY MINUTE	You are productive when you don't like to waste even a minute of time.
10-Jun-37	INFLUENCE IS FUELED WITH ATTENTION	When you get others giving you their full attention, you gain more influence.
11-Jun-37	ATTENTION IS A CRITICAL RESOURCE	Make your conversations impactful as attention is a critical resources for others.
12-Jun-37	ENABLES THEM TO WORK TOGETHER	Trust is the key enabler for teamwork, and is something that is never a constant.
13-Jun-37	CONVINCE PEOPLE THAT IT IS TRUE	Convince people that problem is true, and they will help you solve it.
14-Jun-37	MAKE THE MOST OF LIMITED DATA	You never have all the data you would like, so make the most of what you have.
15-Jun-37	LOOK FOR ORDER IN THE COMPLEXITY	There are always patterns or order even in the most complex situations.
16-Jun-37	NOT MAKING IT TOUGHER THAN IT IS	You make it tougher than it is when you don't value the relationships around you.
17-Jun-37	COLORS EVERYTHING YOU SAY AND DO	Your reputation colors everything you say and do when people meet you.
18-Jun-37	TAKES THE FOCUS OFF OTHERS	Constantly needing the approval of others takes your focus off others.
19-Jun-37	ACHIEVE IT THROUGH YOUR PEOPLE	Your biggest achievements are not done alone, but through your people.
20-Jun-37	STORIES ARE AN EMOTION CARRIER	Stories carry an emotion and it's magnified with an emotion of your experiences.
21-Jun-37	LET YOUR LEADERS LEAD	Micromanage your leaders and you prevent them from leading their people.
22-Jun-37	HEATED CONNECTIONS	You often build a strong connection with people you had tension with.
23-Jun-37	WHAT WOULD IT TAKE TO...?	A great question for your people is...What would it take to...?
24-Jun-37	IMPORTANT TO THEM, NOT YOU	Just because it is important to you doesn't mean it is also important to them.
25-Jun-37	IT TAKES PRACTICE TO ADLIB WELL	The best at adlibbing have actually put in a lot of practice to be spontaneous.
26-Jun-37	SHORT-TERM AND LONG-TERM	Every successful leader has learned to balance the short and long term.
27-Jun-37	KEEP EXPECTATIONS WITHIN REACH	Unless your expectations are within reach, some people might give up at the start.
28-Jun-37	ARROGANCE SLOWS YOUR LEARNING	Arrogance has a big negative in that it often slows your learning and your growth.
29-Jun-37	HAVE THE RESERVES AVAILABLE	if you work at full speed, you won't have another gear when you need it most.
30-Jun-37	HUNGRY FOR A BETTER WAY	The people who change things are often hungry for a better way.
1-Jul-37	ALIGNMENT DRIVES SPEED	Focus on keeping the alignment in the team and you increase team speed too.
2-Jul-37	OTHERS FEELING WHAT YOU FEEL	Influence is often about getting others feeling what you feel about the topic.
3-Jul-37	SEE IT IN YOUR MIND FIRST	You see it in your mind first before your actions make it a reality.

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Date	Title	Thought
4-Jul-37	ILLUSION CAN SHAPE REALITY	Illusions can shape the reality as it will influence your behaviors at key moments.
5-Jul-37	HOOKED ON THE DAILY RUSH	People don't invest time to plan because they are too hooked on the daily rush.
6-Jul-37	TELLING LESS CONVEYS MORE	Share less and there is a bigger chance that people will remember what you say.
7-Jul-37	STRONG CONNECTION TO THE WHY	Successful organizations get everyone in the team connected to the vision's why.
8-Jul-37	FIGURE IT OUT ALONG THE WAY	You won't know the how completely, and need to figure it out along the way.
9-Jul-37	TEST IF IT'S THE RIGHT APPROACH	In big projects, it is good to test approaches before rolling them out everywhere.
10-Jul-37	SEE WHAT OTHERS HAVE MISSED	See what others missed and take immediate action on the opportunities you see.
11-Jul-37	ADAPT YOUR ROLE AND STYLE	For every new leadership challenge, you will need to adapt your role and style.
12-Jul-37	SELECTIVELY IGNORE TO STAY FOCUSED	Get specific on what you ignore in order to stay focused on the important.
13-Jul-37	INERTIA IS POSITIVE AND NEGATIVE	Inertia is both positive and negative, so careful when way the winds are blowing.
14-Jul-37	SEEN, HEARD AND REMEMBERED	To be an effective communicator, they have to remember what you have said.
15-Jul-37	GET MORE CREDIT AND MORE BLAME	Leaders get both more of the credit and also the blame than they deserve.
16-Jul-37	ROLE MODEL POWER	Role models have great power, as everyone around them copies their behaviors.
17-Jul-37	VISUALIZE WHAT YOU HAVE WORDS FOR	You can visualize only to the level of what you have words for.
18-Jul-37	VIEW THROUGH THEIR LEADERSHIP	You get an insight to your leaders personality by how they lead their team.
19-Jul-37	KEEP SOME CAPACITY	If you are always working at capacity, you won't have that extra when you need it.
20-Jul-37	LASTING DIRECTION	The direction you set has to last long enough for you to achieve the team's goals.
21-Jul-37	CREATE INTRIGUE IN YOUR MESSAGE	When you create some type of intrigue in your messages, people really listen.
22-Jul-37	PLACE WHERE PEOPLE WANT TO BE	You get more performance from the people in your team who want to be there.
23-Jul-37	OTHERS SUCCESS TO YOUR SUCCESS	Success is a team sport, so other people's success can become your success too.
24-Jul-37	LINK THE UNFAMILIAR	You create something unique when link the unfamiliar together
25-Jul-37	PROVIDES THE WAY OR IS IN THE WAY	Your organization's structure is either helping or hurting your performance.
26-Jul-37	WANT TO LEAVE A LEGACY	People with a long-term view will want to leave a legacy to the world.
27-Jul-37	GIVE PEOPLE THE POWER TO CREATE	People who have created it themselves take more ownership for it too.
28-Jul-37	IT'S REALLY A SMALL WORLD	Treat everyone with respect, because everyone has a link in a way to everyone.
29-Jul-37	HELP NEW IDEAS TO EMERGE	Help new ideas to emerge by creating opportunities for everyone to talk.

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Date	Title	Thought
30-Jul-37	GAIN A VARIETY OF PERSPECTIVES	Before making important decisions, listen to a variety of perspectives first.
31-Jul-37	ALIGN DIRECTION AND INTERESTS	The best leaders align everyone interests behind the direction.
1-Aug-37	YOUR LEARNINGS FROM YOUR FAILURES	Your most powerful learnings come from your failures more than your successes.
2-Aug-37	AVOID REPLICATING COMPETENCIES	Leverage the key competencies for a strong team...don't keep replicating them.
3-Aug-37	CULTURE OF DIVERGENT THINKING	A culture willing to be different will not fear change as much as others.
4-Aug-37	AVOID RESETTING YOUR GOALS	You shouldn't reset your goals, but change your strategy to achieve them.
5-Aug-37	ACHIEVE MORE IN A SIMPLE PROCESS	You have the power to achieve more in a simple process than a complex one.
6-Aug-37	GIVE MORE TO GET BACK MORE	Great leaders are givers, and gain back more in the performance of their people.
7-Aug-37	CHANGE ANOTHER'S POINT OF VIEW	When you can change another's point of view, you have influence that last longer.
8-Aug-37	WHEN TO STAY AT IT LONGER	Visualizing clearly what you want provides the energy to stay at the goal longer.
9-Aug-37	AVOID THE NEED FOR MOTIVATION	Live in your passion, and your passion fuels your motivation, not you or others.
10-Aug-37	PUT IN THE EFFORT	You always need to put in the effort to create and sustain success.
11-Aug-37	BORROW THE CREDIBILITY OF OTHERS	Be involved in a very successful team and you can borrow credibility of the team.
12-Aug-37	THEIRS VERSUS YOUR CONCERNS	Start with their concerns before yours to show you really care about them.
13-Aug-37	SEE THEM TO LET GO OF THEM	You cannot let go of your limiting beliefs until you see how they are limiting you.
14-Aug-37	PEOPLE WITH MATCHING VALUES	People who share the same values will never get into bad disagreements.
15-Aug-37	CULTURE THROUGH THE ORGANIZATION	Culture gains power the more it spreads through every layer of the organization.
16-Aug-37	AMPLIFIES OR REDUCES YOUR MESSAGE	The tone you use either amplifies or reduce the power of your words (message).
17-Aug-37	DRAW OTHERS INTO THE CONVERSATION	You gain more rapport and influence by drawing everyone into the conversation.
18-Aug-37	WHAT OTHERS ARE FEELING	Start with what others are feeling if you want to have more influence with them.
19-Aug-37	SHOW OTHERS YOU CAN HELP	When you show others you can help, you are showing your value to them.
20-Aug-37	REDUCE THE TRAFFIC IN YOUR MIND	You gain more clarity with a quiet mind than with a noisy one.
21-Aug-37	COMPELLED TO RESPOND	When you ask the questions in the right way...others are compelled to respond.
22-Aug-37	COME UP WITH THEIR OWN REASONS	Others can expand your thinking, but the reasons for goals should be yours.
23-Aug-37	DELIVER GREAT IDEAS	Great teams both come up with great ideas and find a way to deliver them too.
24-Aug-37	GET OVER YOURSELF	No one is as good as they think or as worse as they think. Get over yourself.

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Date	Title	Thought
25-Aug-37	BRIGHTEN UP SOMEONE'S DAY	Make a everyone's day better and you make a positive impact wherever you go.
26-Aug-37	CONVINCED IT WILL HAPPEN	The people who achieve their dreams are convinced (the belief) it will happen.
27-Aug-37	SPREAD THE WORD FOR YOU	Rather than say it yourself, Live it in a way that others spread the word for you.
28-Aug-37	GREAT CONNECTOR	Make connections across the organization and you extend your power too.
29-Aug-37	INFLUENCE IN DESIRE AND TENSION	There is influence in both desire and tension, as there is deep emotion in both.
30-Aug-37	TO GET WHAT YOU BOTH WANT	To get what you both want you have to understand each other's motives first.
31-Aug-37	PEOPLE WITH A VARIETY OF INTERESTS	People with a number of interests often see the world in broader perspectives.
1-Sep-37	YOUR FACE TELLS A GREAT DEAL	Non-verbal's say a great deal, so be careful what your face is saying to others.
2-Sep-37	CAREFUL IN WHAT YOU TRY TO PACK IN	Be careful how much information you try to pass on in one session.
3-Sep-37	ACTIONABLE KNOWLEDGE	Knowledge only has power when it is put into action and drives a result.
4-Sep-37	AMBASSADORS FOR THE TEAM	A great team has people who promote both themselves AND the team too.
5-Sep-37	LEARN HOW TO PLAY WITH OTHERS	Your effectiveness is not just from you, but how will you work with others too.
6-Sep-37	HELPS IDENTIFY THE RIGHT PROBLEMS	The organization's priorities determine the most important problems to solve.
7-Sep-37	HELPS STOPS COUNTER ARGUMENTS	Stories and examples are harder to dispute than just the facts.
8-Sep-37	UNDERSTAND WHY AND HOW	Leaders who know the why can always find the people to work on the how.
9-Sep-37	SHOULDN'T BE SURPRISED	Who you fire shouldn't be surprised if they have been given regular feedback.
10-Sep-37	ACT ON THEIR ANSWERS	If you don't act on the answers you get, people stop answering your questions.
11-Sep-37	DO WHAT YOU DO BEST	If you do what you do best, you are more likely to be working in your passion too.
12-Sep-37	INVEST IN READING THE SIGNS	You won't get very far if you can't read the signs of influence in your organization.
13-Sep-37	ALIGN TO THE TOP AND BOTTOM LINE	The best organizations fully understanding how the company makes their money.
14-Sep-37	COMPLAIN, BUT WITH A SUGGESTION	If you have to complain, make sure you have your own suggestion to share.
15-Sep-37	AS PART OF THEIR DREAM	Make your dream part of their dream, and you will work together better.
16-Sep-37	DEVELOP YOUR OWN STYLE	You cannot copy a style of others and be effective...you have to make it your own.
17-Sep-37	FAITH IN YOUR PEOPLE AND CULTURE	When you have faith in your people, you can be away a couple weeks at a time.
18-Sep-37	SHARED DIRECTION AND VALUES	Successful teams have people sharing the direction and values in a strong way.
19-Sep-37	MAKE THE EFFORT EARLY ON	Make the effort early on in a project and create momentum for everyone to see.

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Date	Title	Thought
20-Sep-37	TRIGGERS THE ACTION IN YOU	Your purpose and inner drive is triggering the action in you that others see.
21-Sep-37	APPEAL TO THEIR EMOTIONAL NEEDS	Appeal to the emotional needs of your people and create a stronger bond.
22-Sep-37	NEEDS OF OTHERS BEFORE YOURS	Great leaders place the needs of their people before theirs.
23-Sep-37	VALUE IS AN EMOTIONAL CONNECTION	Showing others you value them always creates a stronger emotional connection.
24-Sep-37	UNDERSTAND THE DIFFERENT NORMS	Every organization has their norms. Understand them to see how to influence.
25-Sep-37	TURN ON/OFF PARTS OF YOUR BRAIN	You have to quiet the internal chatter to listen more closely to your intuition.
26-Sep-37	CHANCE TO BE HONEST WITH YOURSELF	Reflection is the chance to be honest with yourself and to decide to change.
27-Sep-37	GIVEN THE OPPORTUNITY	Many people will respond in similar ways given the same opportunities.
28-Sep-37	COMBINE AND CONNECT	Your power grows when you can combine and connect opportunities with others.
29-Sep-37	EXECUTION CREATES VALUE	Ideas are only potential value...value is created when those ideas are executed.
30-Sep-37	MORE THAN ONE RIGHT ANSWER	Today's problems are complex, so remember there is more than one right answer.
1-Oct-37	HAVE AN EXPANDED APPRECIATION	Successful leaders appreciate more and it shows they value their people more.
2-Oct-37	HOW YOU EXTEND YOUR TRUST	How you extend trust to others will define how others extend trust to you.
3-Oct-37	DEFINE AS YOUR STANDARDS	People see you clearly by the standards you set for your own behaviors.
4-Oct-37	YOUR PEOPLE AND THE CULTURE	A great team needs both: Talented people that work together (culture) well.
5-Oct-37	MAKE YOU LOOK LIKE A GENIUS	Your best people are the ones that make you look like a genius...thank them.
6-Oct-37	VIEW ON SELF INTEREST	Your view of self interest will you engage or repel the help from others.
7-Oct-37	REFRAME THE PROBLEM FIRST	You can reframe the problem by asking better questions.
8-Oct-37	IT'S SOMETHING YOU DO	Thinking only takes you so far...and action is what makes the results happen.
9-Oct-37	ADD VALUE TO EVERY EXPERIENCE	Great leaders are adding value to every interaction they have with others.
10-Oct-37	TRY CAN BE A LIMITING WORD	Try is a very limiting word, as it always give you a way out...to make an excuse.
11-Oct-37	ASK PROBING QUESTIONS	Ask probing questions and you will force others to think deeper on the topic.
12-Oct-37	WHEN YOU FIND YOUR TRUE SELF	It is during times of adversity that you begin to understand who you really are.
13-Oct-37	OBSERVE TO SEE THE PATTERNS	Successful leaders have great observations skills and see patterns others miss.
14-Oct-37	CREATE NEW CIRCLES	Build strong relationships around you and they help you grow faster too.
15-Oct-37	STORIES/EXAMPLES ARE CONNECTORS	Stories and examples connect to the emotion in your similar memories.

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Date	Title	Thought
16-Oct-37	RUN WITH THE BEST SOLUTION	You can't wait for the perfect solution...start action on the best solution now.
17-Oct-37	SEE IT WITH FOCUSED ATTENTION	You see more opportunities within whatever you give a more focused attention.
18-Oct-37	OBVIOUS IS NOT ALWAYS INTERESTING	You have to describe the obvious in ways that capture other people's attention.
19-Oct-37	RULES CHANGE THE BEHAVIOR	Rules always change behavior...Good rules for the better, bad rules for the worse.
20-Oct-37	NOT THE SAME FOR EVERYONE	Perceptions are not the same for everyone, so investing in understanding others.
21-Oct-37	BEYOND WHAT WE ANTICIPATE	No matter how you prepare, negotiations often go beyond what we anticipate.
22-Oct-37	MINDSET TO BE LEARNED	The disciplined mindset is not something you are born with...it has to be learned.
23-Oct-37	INDIFFERENCE IS SELFISHNESS	Indifference is being selfish...and not thinking of others...success is a team sport.
24-Oct-37	BEYOND THE HEAD TO THE HEART	Focus your communications beyond understanding to the feeling they take away.
25-Oct-37	SEE WITHIN YOUR FIRST IMPRESSION	You will see your people within your first impression for a long time.
26-Oct-37	FUEL FOR YOUR IMAGINATION	Imagination is the start of change...what fuels your imagination and do more of it.
27-Oct-37	CONNECT THE POINTS	Connect the points of the process where collaboration is needed most.
28-Oct-37	SEE THEIR PERSPECTIVES FIRST	You can influence others quicker when you can see their perspectives first.
29-Oct-37	PRESSURE IS THERE FROM THE START	When pressure is there at the start, everyone has a greater sense of urgency.
30-Oct-37	MAKE THE COMPLICATED SIMPLE	You gain more influence with others when you make the complicated simple.
31-Oct-37	KNOW WHAT THEY KNOW FIRST	In negotiations, know what they know first before sharing what you know.
1-Nov-37	PUNISH INACTION	People punish the bad behavior in others...inaction should be one of them too.
2-Nov-37	SEED OF EMPATHY	The seed of empathy is listening in ways to ask more thoughtful questions.
3-Nov-37	INTERESTED TO ASK QUESTIONS	You will not ask great questions unless you are interested in the conversation.
4-Nov-37	BEING OPEN TO CORRECTION	If you can't take negative feedback, you will grow slower than others around you.
5-Nov-37	MOVE INTO THEIR WORLD	When you see the world from their view...you have more influence within it.
6-Nov-37	MAKE ADJUSTMENTS ON THE FLY	Planning ahead helps you make adjustments quicker when they need to be made.
7-Nov-37	LISTEN TO HEAR COMMON INTERESTS	Listen more closely to hear common interests...the future conversation starters.
8-Nov-37	FEEL OF BEING RELEVANT	Everyone wants to feel relevant...value others and they naturally feel relevant.
9-Nov-37	LOOK FORWARD AS YOU CHANGE	As you drive changes in the team, do it with everyone focused on the future.
10-Nov-37	FREQUENT FEEDBACK HAS IMPACT	Frequent feedback makes an impact on your organization faster than you think.

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Date	Title	Thought
11-Nov-37	DESIRE TO CHANGE	If you have a desire to change, you will naturally see the opportunities to do it.
12-Nov-37	ALWAYS IS FOR VALUES	You don't have strong values unless everyone is always behaving to them.
13-Nov-37	MOVE BEYOND THE SOUND BITE	To fully understand a situation...you have to move beyond the sound bite.
14-Nov-37	SOMEONE ALREADY DID IT	Someone already did it, so learn what they did and try to make it even better.
15-Nov-37	CARE ABOUT WHAT THEY ARE DOING	Care about what you people are doing, but don't tell them how to do it.
16-Nov-37	WHAT DO YOU BELIEVE	A simple question with a difficult answer...What do you believe...?
17-Nov-37	ESTABLISH KEY RELATIONSHIPS EARLY	The earlier you develop your key relationships, the faster you will grow.
18-Nov-37	LOOK FOR WAYS TO HELP THEM	Get better rapport with others by looking for ways you can help them.
19-Nov-37	MONEY CAN'T FULLY OFFSET SACRIFICE	Money cannot fully offset the sacrifice you make...it's for the passion behind it.
20-Nov-37	SHOW CONFIDENCE IN YOUR TEAM	Show confidence in your team and they will amaze you with what they achieve.
21-Nov-37	IT'S JUST A STARTING POINT	The knowledge is just the starting point...experience with it makes the difference.
22-Nov-37	SOLVE SOMEONE'S PAIN	The best problems to solve are causing someone the most pain right now.
23-Nov-37	PEOPLE AND IDEAS	When you have the right people, they will also come up with the best ideas.
24-Nov-37	CAN YOU ADAPT?	You cannot create a sustained success unless you have the ability to adapt.
25-Nov-37	THEY ARE GOING SOMEWHERE	People in a hurry are going somewhere....sense of urgency towards a target.
26-Nov-37	PEOPLE FOLLOW WHAT THE ADMIRE	If you are not committed, your people will never admire you and follow you.
27-Nov-37	HELP YOU FIND THE ANSWERS	Your best people help you find the answers, and take ownership for them too.
28-Nov-37	STARTS BY INCLUDING OTHERS	A good start to any initiative begins by including others and building a team.
29-Nov-37	MAKE THE DREAM REAL	You make the dream real for your people when they see progress towards it.
30-Nov-37	SOMETHING EXCITING TO WORK ON	Your people always need some part of their work to be exciting to work on.
1-Dec-37	GET ALONG TO GO ALONG	You can't make progress with others unless you can get along with others.
2-Dec-37	PREPARATION HELPS WITH PRESSURE	Preparation helps you with the confidence to deal with pressure when it comes.
3-Dec-37	KEEP FOCUSED ON WHAT'S AHEAD	Focus on the road ahead, and you will be better prepared each day.
4-Dec-37	WHAT NEEDS TO CHANGE AND WHY	Successful leaders understand what needs to change and why it needs to change.
5-Dec-37	COMPETITION LIFTS PERFORMANCE	Positive competition lifts the performance of everyone involved.
6-Dec-37	KEEPING YOUR FOCUS IS A PROCESS	You don't stay focused by accident, and every successful person has their process.

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Date	Title	Thought
7-Dec-37	ENCOURAGING OTHERS TO SPEAK UP	You gain the knowledge of those around you only after they speak up.
8-Dec-37	ELIMINATE THE REASONS FOR INACTION	Take away reasons to not take action and people don't have any more excuses.
9-Dec-37	EMPOWER OTHERS TO MAKE DECISIONS	Empower others to make decisions and you will grow your organization faster.
10-Dec-37	CONFLICT WILL BE A GIVEN	In every successful team, conflict will be a given as it indicates an energy is there.
11-Dec-37	ALIGN THE WANTS	Aligning what everyone wants to you want provides the energy to get it done.
12-Dec-37	BASED ON WHAT YOU WON'T	Character is based more on what you won't do versus what you will do.
13-Dec-37	PERSONALITIES BEYOND THE WORK	Understand the personalities in your team beyond what they do for you.
14-Dec-37	PRESSURE COMES IN LOTS OF FORMS	Pressure, especially positive pressure, can be gained in many ways.
15-Dec-37	TREATING PEOPLE YOU DON'T NEED	How you treat everyone is a sign of how you value people versus use people.
16-Dec-37	BECAUSE IT MATTERS TO THEM	Sometimes you can't see why it is necessary, but it matters to your people.
17-Dec-37	INTERNALIZING YOUR MOTIVATION	When your motivation is connected to your purpose, you are always motivated.
18-Dec-37	NEVER OVERLOOK THE CONTEXT	People often don't get the details because they overlooked the context.
19-Dec-37	HAVE MULTIPLE INTERESTS	You gain better perspectives when you have multiple interests that stretch you.
20-Dec-37	IMPORTANCE OF PICKING YOUR TEAM	The people on your team will determine the success the team can achieve.
21-Dec-37	EXECUTE YOUR IDEAS QUICKLY	Ideas always lose power if you delay taking action on them.
22-Dec-37	WITH INCOMPLETE INFORMATION	You will never have complete information to make a decision at the right time.
23-Dec-37	GET OUT OF THE WAY OF YOUR EGO	Your ego will often limit your success as you try to do too much yourself.
24-Dec-37	SOLVE YOUR BOSS'S PROBLEMS	You gain more influence with your boss by helping solve their problems first.
25-Dec-37	HAVE AN EXPANSIVE VISION	A great vision won't reduce with time, It expands as you see more opportunities.
26-Dec-37	NOT CARING ABOUT THE TITLE	What you can achieve with the role is more important than the title.
27-Dec-37	EVALUATE ON BOTH WHAT AND HOW	Evaluate people both on results and the behaviors they use to achieve the results.
28-Dec-37	WHO SHOULD WE LISTEN TO	Who you listen to has a bigger impact on your thinking/actions than you expect.
29-Dec-37	GROW A SENSE OF URGENCY	Even with great plans...without a sense of urgency, you can't deliver in time.
30-Dec-37	GO TO WHERE THE MONEY IS MADE	In times of change, where a business makes money moves within the company.
31-Dec-37	HAVE THE RIGHT CONSTRAINTS	The right constraints will drive creativity in your people to get around them.
1-Jan-38	NOT EXPECTING TO GIVE THE ANSWERS	Get the right people, and you don't expect to have to give them answers.

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Date	Title	Thought
2-Jan-38	HAVE INTELLECTUAL CURIOSITY	Be curious to know more and you will always ask better questions.
3-Jan-38	SEE EACH OTHER SUCCEED	A great team has people wanting to see each other succeed.
4-Jan-38	OPPORTUNITIES IN TURNAROUNDS	There are always opportunities in turnarounds, but not without massive change.
5-Jan-38	GET PEOPLE TO DO WHAT YOU WANT	Give your people a clear focus and you get them doing more of what you want.
6-Jan-38	OPPORTUNITIES BEHIND QUESTIONS	You see more opportunities when you ask better questions to those around you.
7-Jan-38	EMOTIONALLY THEN INTELLECTUALLY	We decide for emotional reasons and then look for data to justify it to others.
8-Jan-38	GO THROUGH THE ROUGH TIMES WITH	The best partners are those who are with you when the rough times come.
9-Jan-38	MORE THAN A BOX TO CHECK OFF	A great job is more than just the activities, it is what you achieve with it.
10-Jan-38	SEE A DIFFERENT RIGHT AND WRONG	People who don't share the same values see a different right and wrong.
11-Jan-38	PART OF YOUR VISION TOO	Your company's vision has meaning for you when you see part of yours within it.
12-Jan-38	CREATE SOMETHING PREDICTABLE	A good process can create predictable results to ensure a better service to others.
13-Jan-38	ALIGNMENT IN EVERYTHING YOU DO	A strong focus helps you align everything you do each day.
14-Jan-38	HAVE MEANINGFUL CONFLICT	Meaningful conflict spots issues that need to be resolved to get a better solution.
15-Jan-38	HAVE MIXED MOTIVES	Everyone has different motives in doing their role. A leader's job is to align them.
16-Jan-38	WHAT YOU NEED TO UNDERSTAND	You need to understand something before you can effectively change it.
17-Jan-38	LEAD OTHERS DIFFERENT THAN YOU	A strong team is made up of people that are different than you are.
18-Jan-38	OTHERS TO BUYING YOUR STORY	When others buy into your life story, they are buying into you in deeper ways.
19-Jan-38	IT'S FUN TO HEAR SOMETHING NEW	Bring something new to key messages and people pay more attention to them.
20-Jan-38	EVOKING A FEELING	The best communications will evoke some type of feelings in others.
21-Jan-38	WHEN TIME IS IN YOUR FAVOR	When time is in your favor, you are in a more favorable negotiating position.
22-Jan-38	SPARK FOR YOUR CREATIVITY	Your attitude in what you need to do will often drive the creativity you will use.
23-Jan-38	NOT ALWAYS THE OBVIOUS CHOICE	To build a strong team, the obvious choice is often not the best choice.
24-Jan-38	SIMPLE CAN BE MORE ROBUST	Simple can be a more robust process and it usually has fewer steps in the process.
25-Jan-38	UNDERSTAND IT IS WORTH IT	You will put more effort into it when you understand why it is worth it.
26-Jan-38	SEE IT THROUGH THEIR EYES	You gain more influence when you can see the situation through their eyes first.
27-Jan-38	CONSTANTLY JUDGING EACH OTHER	No matter how great a team you have, everyone judges each other all the time.

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Date	Title	Thought
28-Jan-38	KNOW WHEN TO BREAK THE RULES	Break the rules when it is necessary to free up more resources to make it happen.
29-Jan-38	FOCUS ON GROWING YOUR STRENGTHS	Your strengths drive your success, so focus on growing them as strong as you can.
30-Jan-38	STRONG STAKEHOLDER NETWORK	Build a strong stakeholder network, and gain faster alignment on priorities.
31-Jan-38	ASK QUESTIONS AND SEEK CLARITY	You don't know if they get it without asking questions that test for their clarity.
1-Feb-38	PERSONALITY COMES THROUGH	Your communications gain power when your personality comes through in them.
2-Feb-38	BUILD SUPPORT ACROSS THE CHANGE	You deliver change faster having the right support across the whole change
3-Feb-38	PUSH THROUGH YOUR FEARS	Fears will always be there...so just discipline yourself to push through them.
4-Feb-38	SEE WHAT YOU WANT TO SEE	You see based on the filters you set in your mind....you see what you want to see.
5-Feb-38	EXPERIENCE EVERYONE CAN ENJOY	Provide an experience everyone can enjoy and you gain more collaboration.
6-Feb-38	CURIOSITY IS A FRAGILE THING	Curiosity is requires a focus, as our mind always gets distracted all the time.
7-Feb-38	BRING ENERGY TO OTHERS	Leaders are the energy providers...but you cannot give it if you don't have it.
8-Feb-38	DISCIPLINE OF BEING PREPARED	Preparation enables you to always be ready when the opportunities come.
9-Feb-38	FILLS THE SPACE IN-BETWEEN	Teamwork is what fills the space in between personal responsibilities.
10-Feb-38	INVITE THEM INTO THE PROCESS	You gain the trust and support of stakeholders by inviting them into the process.
11-Feb-38	SAID IN THE SPIRIT OF IMPROVEMENT	Feedback is necessary, and focused on why the improvement is needed.
12-Feb-38	COST OF LEADERSHIP IS SELF INTEREST	To be a great leader, you gain from helping the self interests of your people.
13-Feb-38	DISPLAYING A LISTENER'S LEAN	Great listeners lean toward others to give the feeling that you are fully engaged.
14-Feb-38	EVERYONE ON THE SAME PAGE	When everyone has the same perception, they take more consistent action.
15-Feb-38	TAKE MORE ACTION WHEN SUPPORTED	People will take more action when they are better supported by their boss.
16-Feb-38	PLAY OFFENCE OR DEFENSE	Playing good politics is a combination of both offense and defense.
17-Feb-38	INVENT TOMORROW	Entrepreneurs event tomorrow by keeping their mind in the future, not the past.
18-Feb-38	PEOPLE WHO CAN BRING IT TO LIFE	The people you have around you will be key in making what you want happen.
19-Feb-38	STAY WHO YOU ARE	Success becomes sweeter when you stay as you are through the process.
20-Feb-38	ANSWER THE QUESTION: WHY NOW?	Others won't get a sense of urgency if you can't answer the question: Why Now?
21-Feb-38	VISUALIZE THE SUCCESS YOU WANT	When you can visualize it, you give your subconscious the path to achieve it.
22-Feb-38	GET PAST YOUR FEARS	Your best performances are always on the other side of fears you experienced.

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Date	Title	Thought
23-Feb-38	KEEP THEM OR WIN THEM BACK	With customers, you do your best to keep them or you have to win them back.
24-Feb-38	CREATE THE FEELING FACTOR	Feelings drive more emotions than facts...so package your facts with feeling.
25-Feb-38	WANTING TO SOLVE PROBLEMS	You will never be as successful as you want...if you don't like solving problems.
26-Feb-38	USE PRESSURE TO LIGHT A FIRE	Pressure used at the right time can light a fire in your people to make it happen.
27-Feb-38	TURN WISHES INTO WANTS	A wish stays a wish until you start taking some type of action on it.
28-Feb-38	TIME TO INVEST IN YOUR DREAMS	Your dreams have power only to the degree that you invest time to achieve them.
1-Mar-38	TELL YOU SOMETHING IMPORTANT	Conflict often tells you something Important beyond the conflict you see.
2-Mar-38	SOAKING IN THE EMOTIONS	Great communicators find ways to reach others on many emotional levels.
3-Mar-38	RALLY TO SOLVE DIFFICULT PROBLEMS	You need the most teamwork when you have difficult problems to solve.
4-Mar-38	POLISHING IS A TEAM SPORT	Excellence, and making it the best it can be always requires a team effort.
5-Mar-38	PEOPLE WHO THINK DIFFERENT	Hire people who think different and you will never have boring meetings.
6-Mar-38	PACKAGING THE PLUSES AND MINUSES	How you package the key messages will impact how others perceive them.
7-Mar-38	NOT THREATENED BY SURPRISES	The successful are not threatened by surprises, just focused on the action to take.
8-Mar-38	KNOWING WHEN YOU START	Many initiatives fail because people waited too long to get started.
9-Mar-38	NOT HANGING ON TO WHAT WORKS	What works well today might not be what is needed to deliver your future.
10-Mar-38	MAKE IT LESS EXPENSIVE TO FAIL	Make it expensive to fail, and you will focus more on making it a success.
11-Mar-38	GET THE MOST OUT OF A FAILURE	You get the most out of a failure when you learn what not to do the next time.
12-Mar-38	GET NEGATIVE UNFILTERED FEEDBACK	The more unfiltered feedback you get, the faster you will change and grow.
13-Mar-38	FIGURE IT OUT WHILE IN MOTION	The successful start taking action now and then figure it out along the way.
14-Mar-38	DON'T LET PEOPLE PUT UP WALLS	Constantly think of breaking down walls and don't let others put anymore up.
15-Mar-38	DO WHAT YOU SAY IS AN INVESTMENT	Doing what you say to others is in investment in your own credibility.
16-Mar-38	CONNECTIONS OF UNRELATED IDEAS	Creative people can find connections between unrelated ideas.
17-Mar-38	CONFIDENCE TO BRING IT HOME	Build the confidence in others that will do whatever it takes to deliver it.
18-Mar-38	CAREFUL NOT TO JUDGE TOO QUICKLY	Judge too quickly and you might be reacting to how you feel versus what is said.
19-Mar-38	MIXING NEW IDEAS WITH OLD ONES	You can gain stronger solutions by mixing new ideas with old ones.
20-Mar-38	TOOLBOX FOR YOUR IMAGINATION	Knowledge is like a tool box you draw upon to fuel your imagination.

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Date	Title	Thought
21-Mar-38	FREE TO EXPRESS THEIR THOUGHTS	You don't gain a team's full power unless your people express what they think.
22-Mar-38	WHEN SOMETHING IS MISSING	Simple means that you can't share everything, but what is shared is understood.
23-Mar-38	SAYING IT SO IT STICKS	Make your key messages personally relevant, and they will stick longer in others.
24-Mar-38	RAISE INTEREST LEVELS	Raise people's interest, and they will listen more closely to what you have to say.
25-Mar-38	DRIVE FOR SUCCESS > FAILURE	You will experience failures, and success is in your ability to drive through them.
26-Mar-38	HONEST WHEN YOU DISAGREE	Your arguments carry more weight when you are honest when you disagree.
27-Mar-38	CONTROL OF YOUR TIME	Lead and you have more control over your time than micromanaging people.
28-Mar-38	CREATE THE CUSTOMER EXPERIENCE	A product's perception is based on the experience people have when using it.
29-Mar-38	RESPONSIBILITY BECOMES PERSONAL	When responsibility becomes personal, you put all of yourself into the effort.
30-Mar-38	NOT UNTIL YOU ASKED ABOUT IT	Your people don't really know if it is important until you asked about it.
31-Mar-38	WHAT'S GOING ON AROUND YOU?	You impact the world around you in stronger ways by understanding it well.
1-Apr-38	BRING THE RIGHT PEOPLE AROUND YOU	Success is a team sport and your success is linked to the right people around you.
2-Apr-38	DISCUSSING BEFORE THE DECISION	Time box the discussion before decisions as people almost always talk too much.
3-Apr-38	BELIEVED TO BE SEEN	Your beliefs can create a bigger window from which you see more opportunities.
4-Apr-38	KEEP YOUR INNER SOUL	Stick to your core beliefs and you will always enjoy the success you create.
5-Apr-38	BUILD ON WHAT YOU ALREADY KNOW	You probably already know enough to get started....so take that action today.
6-Apr-38	VISUAL WITH YOUR WORDS	You either show a visual or create the visual in their minds with your words.
7-Apr-38	WHAT DOES IT MEAN TO YOU?	Understand what it means to you and you understand your commitment to it.
8-Apr-38	STAND UP FOR WHAT'S RIGHT	Stand up for what's right and you will earn more respect from your team.
9-Apr-38	BUILD YOUR WILLPOWER RESERVE	Willpower is not limited, so make sure you have enough when you really need it.
10-Apr-38	WHEN TO RELEASE YOUR FOCUS	Everyone needs time to release their focus and to allow new ideas to emerge.
11-Apr-38	BUILT AROUND A WHY	A powerful direction is built around a WHY that everyone can make personal.
12-Apr-38	PHYSICAL INFLUENCES THE MENTAL	Action can often change your thinking...so don't sit still and take more action.
13-Apr-38	KEEP YOUR VISION STRONG	Your power of influence has its foundation in the strength of your vision.
14-Apr-38	DIALOG WILL HELP MOVE IT FORWARD	You usually don't move anything forward without a conversation.
15-Apr-38	FOCUS ON BEING AROUND THE BEST	When around the best, you leverage their talents for faster growth and success.

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Date	Title	Thought
16-Apr-38	CREATE UNNATURAL CONNECTIONS	Sometimes, the connection you desire comes from a route you don't expect.
17-Apr-38	FOCUS ON CLOSING THE DISTANCE	You are in a constant race trying to close the distance to using your full potential.
18-Apr-38	WHEN YOU REMOVE THE LIMITS	Remove the limits in your mind, and be amazed what you will think is possible.
19-Apr-38	WHEN TO STAY UNDER THE RADAR	There are times when a direct confrontation is not worth the effort involved.
20-Apr-38	SUM OF EVERYDAY EXPERIENCES	Our daily life is the sum of our experiences, not just that one bad experience.
21-Apr-38	COMMITMENT BRINGS THEM ALONG	Commitment is what powers people to follow you in difficult times.
22-Apr-38	WHEN YOUR PASSION COMES OUT	You passion comes out when you have unlimited energy to solve the problems.
23-Apr-38	FACTS ALWAYS NEED A CONTEXT	Fact without a context can be interpreted in too many ways by others.
24-Apr-38	VOLUNTEER FOR VISIBLE ROLES	The more visible the role, the more you get to showcase your talents to others.
25-Apr-38	AVOID BEING SOMEONE YOU ARE NOT	The more your are yourself, the more authentic you will appear to others.
26-Apr-38	SHOW OTHERS YOUR VALUE	Show others your value by the problems you solve and the results you achieve.
27-Apr-38	HELP OTHERS SEE THE CONNECTIONS	Help people make a link with their work, and they collaborate more with others.
28-Apr-38	MATCH STYLE WITH SUBSTANCE	Gain the rapport, but have your facts ready to back up your key messages.
29-Apr-38	MAINTAIN CALM UNDER PRESSURE	A calmness under pressure helps others to feel more confident in following you.
30-Apr-38	TALENT DOES NOT EQUAL RECOGNITION	You are not recognized for your talents, you are recognized for your results.
1-May-38	WHY YOUR STRENGTHS MATTER	Your strengths drive your success and your weaknesses only slow it.
2-May-38	GET YOUR PEOPLE'S BEST	You can never get the best from your people unless you expect their best.
3-May-38	PAINTING THE RIGHT PICTURE	To effectively motivate others, you have to paint a different picture for everyone.
4-May-38	HELP THEM SOLVE THEIR PROBLEM	You say others from thinking if you solve the problem for them.
5-May-38	PRESSURE TEST THE IDEAS	You know you have a great idea when you have pressure tested it first.
6-May-38	HOW FAR TO STRETCH THEM	Your people's potential gives you a guide as to how far you can stretch them.
7-May-38	TAKE YOUR CUES FROM OTHERS	When you are learning, seek out the best people to take some cues from.
8-May-38	BIG IDEAS ALWAYS MEET RESISTANCE	If you are not meeting any resistance, then your idea might not be big enough.
9-May-38	NEW REQUIRE NEW BEHAVIORS	To do anything new well, it will require us to create new behaviors to do it well.
10-May-38	FOLLOWS YOU EVERYWHERE	Your reputation follows you everywhere and often shows up before you.
11-May-38	PITCH IT INTO EXISTENCE	Make it about others, and then get busy in providing it too them.

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Date	Title	Thought
12-May-38	CHANGE YOUR POINT OF VIEW	If you haven't changed your point of view, you probably have stopped growing.
13-May-38	TUNE IN THE RIGHT FILTERS	Everyone has their filters, and without them you would never stay focused.
14-May-38	FOCUS ON WHAT YOU CAN CONTROL	Focus on what you can control and that begins with you and how you respond.
15-May-38	THOUGHTS TO ACTIONS TO THOUGHTS	Thoughts and actions often build upon each other to achieve results faster.
16-May-38	BUILT ON A STRONG FOUNDATION	Every successful team has a strong bond of trust between each other.
17-May-38	MAKE THE MOST OF GOOD ADVICE	You make the most of good advice by taking as much action on it as you can.
18-May-38	ENOUGH FACTS TO DRIVE A DECISION	You never have all the facts you want...but get what you need to decide.
19-May-38	GAIN IN GOODWILL AND ENTHUSIASM	Invest in your people and you gain more goodwill and enthusiasm from them.
20-May-38	PERCEPTIONS AND RESPONSES	Everything in life is the perception we have of it and our choice on the response.
21-May-38	CLOSER/FURTHER AT THE SAME TIME	Your potential always keep moving out of reach the more you get closer to it.
22-May-38	KNOW WHO YOU ARE TALKING TO	Adapt your communications to others, and your messages are better received.
23-May-38	REWRITING THE RULES	To make significant change, you will have to rewrite a few rules and break others.
24-May-38	LEAVING THEM TO IT	If you delegate and check up all the time...you signal that you don't trust them.
25-May-38	ADVANTAGE OF FIRST IMPRESSIONS	First impressions, and if followed up quickly, provides you a rapport with others.
26-May-38	YOU MAKE IT SO	Don't look to others to sort out your life...it is your responsibility.
27-May-38	CUEING OUR FEELINGS	Sometimes the right music can cue the right feelings in ourselves to engage more.
28-May-38	ANTICIPATE IT TO DEAL WITH IT	Think ahead and anticipate the possible challenges you might have to face.
29-May-38	TELLING IS NOT REALLY SELLING	The best sales people are great listeners first...and story tellers second.
30-May-38	LET GO OF WHAT IS WORKING	Not everything that is broken needs to change to be competitive.
31-May-38	JOINING YOU ON THE JOURNEY	Without others joining you on the journey, you will limit your success.
1-Jun-38	GET THEIR FULL ATTENTION	Gain others full attention by making your messages personally relevant to them.
2-Jun-38	LEAD THE SMALL TALK	Lead the small talk in conversations and make stronger rapport with others.
3-Jun-38	REPLACE VERSUS STOP	You cannot stop a habit, you can only replace it with a more powerful one.
4-Jun-38	WRITTEN FOR YOU	Read something you find meaningful, and feel it was written especially for you.
5-Jun-38	GET YOUR FOCUS RIGHT	When you get your focus right, all your decisions become easier and last longer.
6-Jun-38	THEY WANT VERSUS WHAT YOU WANT	Influence starts with what others want before sharing what you want.

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Date	Title	Thought
7-Jun-38	FULLY UNDERSTAND THE BENCHMARKS	Benchmarks have a way to providing great reasons to change and improve.
8-Jun-38	RESPONSE TO THE WORLD	Our attitude is our response to the world...and in many ways shapes our world.
9-Jun-38	EARN IT VERSUS DEMAND IT	Great leaders earn the respect from their people versus demand it.
10-Jun-38	BE READY TO LISTEN	Be curious as to what others have to say about it and you are ready to listen.
11-Jun-38	BRING ALL THE SENSES TO IT	People get more engaged when more of their senses are involved in the topic.
12-Jun-38	MAKE IT VALUABLE FOR THEM	If your people don't value their role, then they never commit to it either.
13-Jun-38	CONFIDENT YOU'VE GOT PLENTY MORE	The most creative people are confident that they will always have new ideas.
14-Jun-38	SAYING YES AND NO AT THE SAME TIME	Without commitment, you are really saying yes and no at the same time.
15-Jun-38	DESIGNED TO GET ATTENTION	People's disruptive behavior is often not more than trying to gain attention.
16-Jun-38	AUDITIONING TO PLAY A PART	At the start of every new job, we are sort of auditioning to play a new role.
17-Jun-38	SHARE LESS AND GET MORE QUESTIONS	Share less in presentations and you gain more questions to show your credibility.
18-Jun-38	CHANGE YOURS TO CHANGE THEIRS	You get more change in others by changing yourself first.
19-Jun-38	DETERMINE IT TO PREPARE FOR IT	Determine up front what could happen and you are better prepared for it.
20-Jun-38	IF YOU ONLY KNOW ONE WAY	Only know one way forward and you might not know what you do well enough.
21-Jun-38	BIG MUST ALSO BE BETTER	Big by itself is not a goal, it should also be better too.
22-Jun-38	BIG OPPORTUNITIES REQUIRE A TEAM	If you go after a big opportunity, start with building a strong team around you.
23-Jun-38	YOU PROBABLY SEEN IT BEFORE	Poor behaviors get noticed, but leaders are afraid to address them right away.
24-Jun-38	REMIND YOURSELF OF THE QUESTIONS	Know the questions to ask and you gain more influence in every conversation.
25-Jun-38	CULTURE THAT SUITS YOU BEST	You are also interviewing to see if you fit the culture of the company too.
26-Jun-38	PAINT THE PICTURE IN THEIR COLORS	When you describe what you want in how they would say it, they get it faster.
27-Jun-38	VISION YOUR PEOPLE CAN BELIEVE IN	People need to believe in the vision before they commitment themselves to it.
28-Jun-38	ALIGN THE AIR COVER FOR YOUR PEOPLE	Your people cannot be effective when management above them are not aligned.
29-Jun-38	IMPACT BEYOND YOUR OWN LIFE	Your purpose has to impact the lives of others too and not just your own life.
30-Jun-38	SPEED OF THE CULTURE	The company culture has to operate at the speed of the market you are in.
1-Jul-38	POWER OF SHARED EXPECTATIONS	When people share the same expectations, they begin to behave in similar ways.
2-Jul-38	CULTURE THAT RELEASES MOTIVATION	A great culture has a way of releasing motivation when your people need it most.

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Date	Title	Thought
3-Jul-38	GIVEN IT FOCUS AND TIME	Your success is based on how you give the important your focus and your time.
4-Jul-38	WHEN TO INVOLVE THE BOSS	When and how you involve your boss says a great deal about your confidence.
5-Jul-38	SHOW RESPECT TO GAIN RESPECT	You can never gain the full respect of others without giving others respect first.
6-Jul-38	WAYS TO MAKE NEW CONNECTIONS	Meet new people. The person you haven't met yet will impact you the most.
7-Jul-38	TAKE THE GOOD FROM THE PAST	Once you have taken the good from the past (the learning), it's time to forget it.
8-Jul-38	SEE THE DOTS TO CONNECT	You cannot be creative about something complex without some knowledge of it.
9-Jul-38	MEASURE THE IMPACT OF TRUST	How do you measure the impact of trust within your team? Collaboration!
10-Jul-38	SHARED VALUES GUIDE BEHAVIOR	The behaviors (culture) of any organization is driven by the shared values.
11-Jul-38	WHEN THE TIME IS RIGHT	Timing is important, and many times we require the patience to not rush it.
12-Jul-38	CREATE THE WAVE AND RIDE IT	You achieve long-term success by first creating the wave and then riding it.
13-Jul-38	FROM THEIR PERSPECTIVE	You gain more influence when you are able to see it from their perspective.
14-Jul-38	SEE THE WAY FORWARD	You have to see the way forward in order to share the direction with your team.
15-Jul-38	LEADER YOU NEED TO BE	Your people and gaining their best determines the leader you need to be to do it.
16-Jul-38	WITHOUT BEING PROMPTED	Success is doing the important non-enjoyable without being prompted.
17-Jul-38	BELIEF BEYOND THE ORDER	An order has more power when your people believe in what they are asked to do.
18-Jul-38	FOLLOW YOU FOR YOU	People follow you for you before they understand the vision you share with them.
19-Jul-38	DEFINE WHAT EXCELLENT IS	You people will never go after an excellence that you haven't clearly defined.
20-Jul-38	DEFINE WHAT GOOD IS	Good is only understood when understood...and usually with a comparison.
21-Jul-38	FOCUS ON LEVERAGING THEIR TALENTS	Leverage the talents in your team to achieve the most with your team.
22-Jul-38	REMOTE BUT NOT REMOTE	Frequent contact makes the remote people feel not so remote.
23-Jul-38	YOU DEVELOP THEM AS YOU SEE THEM	You will always develop your people to the level of potential you see in them.
24-Jul-38	SUCCESS COMES IN MANY FLAVORS	Success can be achieved in many ways...find the way that fits you being you.
25-Jul-38	SUM OF THE AVERAGE	You are the sum of the average of the people you surround yourself with.
26-Jul-38	FORCES PUSHING OR PULLING YOU	You move forward based on the forces (people) that are pushing or pulling you.
27-Jul-38	ANSWER THEM BEFORE THEY ASK THEM	The way to address difficult questions is to answer them before they are asked.
28-Jul-38	SUM OF SKILLS AND EXPERIENCES	What enables are decision making is the sum of all our skills and experiences.

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Date	Title	Thought
29-Jul-38	INNOVATION IS A LEARNING PROCESS	Innovation is a learning process...more you learn, more innovative you become.
30-Jul-38	PUT PRESSURE ON EACH OTHER	Great teams have people who put pressure on each other in positive ways.
31-Jul-38	SPREAD BELIEFS AND BEHAVIORS	You multiply your power in the team by spreading positive beliefs and behaviors.
1-Aug-38	SEE CAUSES AND NOT ONLY SYMPTOMS	You fix problems faster when you see causes, not just the symptoms.
2-Aug-38	KNOW TALENT WHEN YOU SEE IT	Recognizing the talent around you is a great skill to have to achieve more success.
3-Aug-38	MORE REQUIRES LESS	To achieve more...you always need to focus your efforts on fewer priorities.
4-Aug-38	OPPORTUNITY PLUS PASSION	The magic happens when opportunities meet your passion.
5-Aug-38	LINK EMOTIONS AND INITIATIVES	You need a strong emotion in your initiative or others don't pay attention to it.
6-Aug-38	GAP CAN ONLY GET BIGGER	If you don't focus on the relationship, the gap between you gets even bigger.
7-Aug-38	SHOOTING HOLES IN THE PLAN	You gain a stronger plan by getting everyone trying to shoot holes in it.
8-Aug-38	BOTH LEARNING AND TEACHING	Every day we should be learning something new and teaching some new.
9-Aug-38	LOGIC AND EMOTION	Persuasion is a combination of great logic filled with positive emotion.
10-Aug-38	INVOLVED AS EARLY AS POSSIBLE	Get people involved as early as possible so they feel fully part of the solution.
11-Aug-38	CHANGE IN WHAT'S THAT REQUIRED	You advance faster when you continually make changes in what's required of you.
12-Aug-38	IT WON'T WORK EVERYWHERE	No matter how good a process you create...it just won't work everywhere.
13-Aug-38	WHEN TO HELP THEM THINK LESS	When people are stressed, our job is to help others think less and act more.
14-Aug-38	BEYOND JUST BEING SMART	Intelligence provides potential, your influence enables you to use it productively.
15-Aug-38	IN POSITION TO SEE OPPORTUNITIES	Getting involved (taking action) puts you in the position to see the opportunities.
16-Aug-38	SELL YOUR VISION TO OTHERS	Your power as a leader comes from your ability to sell the vision to others.
17-Aug-38	FIND PEOPLE SMARTER THAN YOU	Surround yourself with people smarter than you and you are always growing.
18-Aug-38	GO BEYOND THE TITLE	Success is always beyond your title, and the influence you have beyond it.
19-Aug-38	LEARN AND REPEAT	Learn from the best and focus on repeating what you learn as often as possible.
20-Aug-38	TRY IT ONE MORE TIME	You almost never do something perfectly the first time you ever try it!
21-Aug-38	TAKE RISKS ON SMALL BETS	Take more risks, but make them small so that you can learn and correct faster.
22-Aug-38	INVESTMENTS FOR LEARNING	Your most important investments are the ones you make in yourself.
23-Aug-38	STAY IN THE CONVERSATION	Great listeners stay focused in the conversation and fight off any distractions.

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Date	Title	Thought
24-Aug-38	BRING PEOPLE TOGETHER	You build a strong team by creating strong values that bring people together.
25-Aug-38	SHARED VALUES ENABLE CULTURES	You cannot build a strong culture unless everyone shares some the core values.
26-Aug-38	BY THE ACTIONS THAT FOLLOW	Others see your commitment by actions they see you take after what you say.
27-Aug-38	MOVE THEIR HEART TOO	Your influence comes from impacting their mindset and their heart too.
28-Aug-38	STAND OUT FROM THE CROWD	You never get noticed if you just do what everyone else is doing. Stand out!
29-Aug-38	AMPLIFY YOUR IDEAS	Great communicators amplify ideas with others through stories and examples.
30-Aug-38	ACHIEVE MORE BY DOING LESS	Everyone achieves more when they focus on just a few priorities.
31-Aug-38	IDEAS ARE POTENTIAL VALUE	Ideas are only potential value until they are successfully implemented.
1-Sep-38	BOTH SCIENCE AND ART	Leadership is both a science and an art...because we are dealing with people.
2-Sep-38	COURAGE TO LISTEN TO YOUR HEART	Listen to your heart more and gain more emotional fuel to power more action.
3-Sep-38	IMITATE THOSE WHO INSPIRE YOU	Copy the good behaviors of others who inspire you to become a better you.
4-Sep-38	PUSH WITH UNDERSTANDING	Everyone needs a push, but push understanding their personal situation.
5-Sep-38	PREPARATION ENABLES PERFORMANCE	Preparation enables you to adapt quick in the moment and perform better.
6-Sep-38	VISION PLUS EXECUTION	Success is having the vision of what you want and the determination to create it.
7-Sep-38	UNDERSTAND THEIR UNIQUE TALENTS	Everyone has unique talents. Know your people's to get the best from them.
8-Sep-38	CONTROL YOUR FEAR	Fear never really goes away...you can learn to control and channel it for action.
9-Sep-38	LEVERAGING YOUR INSTINCTS	You need the inner strength to trust your instincts when the data is not available.
10-Sep-38	WITH CONFIDENCE AND AUTHORITY	Your decisions drive stronger action when you make them confidently.
11-Sep-38	AFTER YOU BUILD EMOTIONAL RAPPORT	You get people engaged in what you say when you build emotional rapport first.
12-Sep-38	CHAIN OF THOUGHTS	Successful ideas are a result of a chain of thoughts generated by the whole team.
13-Sep-38	STARTS WITH A CHOICE	Everything we see in our life is based on the choices we made...or didn't make.
14-Sep-38	AFFIRM WHO WE ARE	We affirm who we really are by our behaviors when we are under pressure.
15-Sep-38	PLANTING IDEAS AND EMOTION	Great leaders are skillful at planting ideas in others and adding emotion to them.
16-Sep-38	BREAK IN THE PATTERN	To change a habit, you have to break the pattern you set with the current habit.
17-Sep-38	LOOK FOR IT IN THE RIGHT PLACE	You won't find the people who can help you the most in your own neighborhood.
18-Sep-38	FEEL A GAP IN OUR KNOWLEDGE	Always look to fill the gaps in the knowledge you need to achieve your goals.

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Date	Title	Thought
19-Sep-38	IT TAKES PRACTICE TO BE NATURAL	People who look natural in what they do practiced hard to make it look that way.
20-Sep-38	UNEXPECTED RESULT	You get unexpected results when you haven't fully done your preparation.
21-Sep-38	FOR THE RIGHT REASONS	The right reasons are always related to your most important goals and values.
22-Sep-38	PUT A HUMAN FACE ON IT	Initiatives are achieved by people, not plans... highlight who is making it happen.
23-Sep-38	POSITION IT IN A PERSONAL WAY	Make it personal for others, and they will give more of themselves to the effort.
24-Sep-38	CREATE THE STORY FIRST	Your most important story to create is the dream you have for your life.
25-Sep-38	LYING DOESN'T POSITIVELY SCALE	Lying doesn't positively scale. A lie usually needs to be backed up by others lies.
26-Sep-38	IMPORTANCE OF TEAM ACHIEVEMENT	Team achievement is more about creating collaboration versus creating stars.
27-Sep-38	EMOTIONS CAN DRIVE REASON	Your emotions can drive new ways of logically looking at your situations.
28-Sep-38	DETERMINE WHAT IS ENOUGH	Clarity is an organization is important, but how much is enough?...for ACTION!
29-Sep-38	IN THE CONTEXT OF THEIR EXPERIENCES	People absorb new information within the context of their own experiences.
30-Sep-38	BECAUSE OF GOOD IMPLEMENTATION	Success is in the implementation. Not all good planners are good implementors.
1-Oct-38	POWER IN A CLEAR IDENTITY	You have more power being the real you, as the acting you takes more effort.
2-Oct-38	CHECK YOUR PASSION FIRST	Before investing more time, check if this is something you are passionate about.
3-Oct-38	CREATE A SERIES OF SMALL WINS	A series of small wins proves it's possible and creates momentum within the team.
4-Oct-38	POWER IN A SINGLE POINT MESSAGE	Many leaders try to pack too many messages into what should be one message.
5-Oct-38	WE READ FASTER THAN OTHERS TALK	We read faster than others talk...share info in one-pagers before your meetings.
6-Oct-38	CHARGE IT WITH EMOTION	To get people's full commitment, charge the initiative with the right emotion.
7-Oct-38	COURAGE TO TRY THEM OUT	Move forward faster by taking your ideas out for a test drive all the time.
8-Oct-38	ALL CHANGE IS NOT PROGRESS	All change is not moving things forward, so don't change for changes sake.
9-Oct-38	FAILURE TO EXECUTE	Most people fail not from a lack of ideas, but from a failure to execute them.
10-Oct-38	ELEVATES THE SOUL	Passion is what brings more of you into what you do every day.
11-Oct-38	LIVE UP TO YOUR CREATIVE CAPACITY	You might be creative, but it doesn't create any value unless you are using it.
12-Oct-38	SECURE ABOUT YOUR ABILITIES	When you have confidence in your abilities, you will be more proactive.
13-Oct-38	DRIVE CHANGE AROUND YOU	Change creates value faster, so drive change in everyone around you.
14-Oct-38	POWER IN GETTING SPECIFIC	Get specific and you and others will see more clearly the action to take right now.

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Date	Title	Thought
15-Oct-38	FEEL IT TO BELIEVE IT	A belief is a feeling more than a thought, and feelings last longer than thoughts.
16-Oct-38	TOLD TO OR LEARN TO	Your people either get because they were told to or they learned it on their own.
17-Oct-38	INFLUENCE OR MANIPULATION	Intent (for me or us) is the only difference between influence and manipulation.
18-Oct-38	MAKE PROGRESS, BUT ON WHAT?	Progress on the important has more value than progress on anything else.
19-Oct-38	SEE IT YOURSELF FIRST	Don't force your boss to tell you something you should see for yourself first.
20-Oct-38	GROW MORE LEADERS	You influence multiplies faster when you grow more leaders around you.
21-Oct-38	DATA WITH ADDED EMOTION	Data can have an impact when it is described with stories that provide emotion.
22-Oct-38	FOCUS ON VALUE, NOT TIME	Measure people on the value they deliver versus the time they put into it.
23-Oct-38	AVOID THE VALLEYS	Dips in performance come when your people take their eye off their goals.
24-Oct-38	BUILT UPON A BELIEF	Every successful vision is built upon a belief of what is possible to achieve.
25-Oct-38	ADD PASSION TO THE TOPIC	People often listen to the level of passion you have for the topic being discussed.
26-Oct-38	DESIGN PROCESSES FOR REAL PEOPLE	Too many processes are designed for the perfect employee that doesn't exist.
27-Oct-38	SEE THE PATTERNS BEFORE OTHERS	See the patterns before others, and you will have more influence over them too.
28-Oct-38	MAKE IT EMOTIONALLY MEANINGFUL	It has to be emotionally meaningful before you get other's full commitment.
29-Oct-38	HOW CAN YOU HELP THEM?	Think more about how you can help your people and they will grow faster.
30-Oct-38	REMOVE THE OBSTACLES IN THEIR WAY	Remove the obstacles that are preventing your people from doing their best.
31-Oct-38	OBSSESSED IN THE RIGHT WAY	Being obsessed in the right way is being totally committed to your purpose.
1-Nov-38	DETERMINED BY WHAT YOU GIVE UP	Your power of focus is determined by what you give up to focus on the important.
2-Nov-38	CREATE LEADING INDICATORS	Leading indicators help you to determine if you are on the right course.
3-Nov-38	HOW MUCH IS ENOUGH?	Many people focus on money as their goal...but how much is really enough?
4-Nov-38	GOOD IDEAS ARE EVERYWHERE	You can find good ideas everywhere, but good execution of them is often rare.
5-Nov-38	APPLY YOUR WILLPOWER	Willpower is not limitless, so choose wisely what you apply your willpower to.
6-Nov-38	START WITH YOUR EXPECTATIONS	You limit your achievements every time you limit your expectations.
7-Nov-38	SHOW THEM WHAT YOU BELIEVE	Your behaviors have a way of showing others what you truly believe.
8-Nov-38	REASONABLE AND UNREASONABLE	You cannot be totally reasonable if you want to push an aggressive strategy
9-Nov-38	ENOUGH ANSWERS TO MAKE PROGRESS	You won't have all the answers, but you will have enough to keep taking action.

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Date	Title	Thought
10-Nov-38	SHARE YOUR VISION WITH OTHERS	If you don't share the vision, you don't get the help around you to deliver it.
11-Nov-38	HAVE SOMETHING TO LOSE	Once you gain a level of success, you have something to lose...and fight to keep it.
12-Nov-38	DESCRIBE A SHARED REALITY	When everyone sees their part in the visions, everyone can make it a reality.
13-Nov-38	GET EVERYONE'S VIEW	Listen to everyone's view, and you know better how to keep everyone aligned.
14-Nov-38	GO BEHIND THE EASY ANSWERS	There is an easy answers to every question, but it is often not the most valuable.
15-Nov-38	IT'S ABOUT STAYING THERE	Many people quit when just staying a little longer on it would have them succeed.
16-Nov-38	IN ADVANCE OF NEEDING THEM	Build the key relationships around you so they'll strong when you will need them.
17-Nov-38	WORK THE PLAN	Many plans fail because the people fail to work the plan (do what was planned).
18-Nov-38	WORDS FOLLOW THE MESSAGE	Get clear on the message and then find the right words to communicate it well.
19-Nov-38	SHIFT YOUR MINDSET	You can change your actions simply by shifting your mindset first.
20-Nov-38	MATCH THEIR ENERGY LEVEL	To gain better rapport in conversations, match the energy levels of others.
21-Nov-38	DECIDE THE CONNECTION YOU WANT	With key business relationships, have a view of the connection you want first.
22-Nov-38	MATURE ENOUGH TO ASK WHY	You learn more by asking more of the why behind the most difficult feedback.
23-Nov-38	COMPARISONS YOU MAKE	The comparisons you make are either inspiring you or demotivating you.
24-Nov-38	RELATIONSHIPS YOU ARE PROUD OF	You life becomes better when you have more relationships you are proud of/
25-Nov-38	PROTECT WHAT?	In large organizations, leaders act to protect the performance or their power.
26-Nov-38	MAKE IT BIGGER	When your motivation is going down, it might be time to make your goals bigger.
27-Nov-38	WHEN IT GETS TO EACH INDIVIDUAL	Your vision is powerful when each individual in the team can make it personal.
28-Nov-38	TO INFLUENCE...GET THEM TALKING	The old saying applies everywhere... "If the customer is talking, I am winning".
29-Nov-38	CRAZY IDEAS NEED ROOM TO BREATHE	You will have to give some room for the crazy ideas or they will be suffocated.
30-Nov-38	MINDSETS GROW AND ERODE IN STEPS	Your mindset doesn't get built in one step, but in a cumulation of little steps.
1-Dec-38	MINE FOR GOLD BY REMOVING DIRT	You can't achieve what you really want by doing things you shouldn't be doing.
2-Dec-38	COMES TO THEIR MIND FIRST	A direction is strong when it comes to your people's mind in everything they do.
3-Dec-38	ENGAGE ALL THEIR SENSES	You have more influence with others when you engage more of their senses.
4-Dec-38	CREATE A SUPPORTIVE ENVIRONMENT	You get more teamwork in an environment where everyone supports each other.
5-Dec-38	TODAY WITH A VISION OF THE FUTURE	Focus should be on today...what you can achieve, with a vision of the future.

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Date	Title	Thought
6-Dec-38	GET A BUZZ BY SOLVING PROBLEMS	You achieve more success when you enjoy solving problems, especially big ones.
7-Dec-38	BREAK SOME THINGS ALONG THE WAY	The right change is often breaking it apart and putting it back together better.
8-Dec-38	MOVE EVERYONE FORWARD	A great vision has everyone moving forward faster to deliver it.
9-Dec-38	DO IT AGAIN AND AGAIN	If you want to create a habit, you need the discipline to do it again and again.
10-Dec-38	CAN GROW INTO NEW ROLE	You are not moving faster enough if you don't have to grow into each role.
11-Dec-38	YOU WILL NEVER FEEL IT IS PERFECT	There is never a perfect time to get started...so just get going.
12-Dec-38	NOTHING STAYS STABLE OVER TIME	Everything needs to change because nothing is stable forever.
13-Dec-38	KILLING THE RIGHT IDEAS	Need to kill a few ideas so that you can put the right resources on the good ones.
14-Dec-38	MAKE A TANGIBLE DIFFERENCE	We want our life to have meaning...focus on the unique difference we can make.
15-Dec-38	CRITERIA YOU USE TO JUDGE PEOPLE	The criteria you use to judge people should keep the goals of the team in mind.
16-Dec-38	HIRE PEOPLE WHO COULD DO YOUR JOB	If you don't hire people who could do your job, you are less promotable.
17-Dec-38	CREATIVITY THRIVES WITH CONSTRAINTS	A constraint provides a way for people to use their creativity to get around it.
18-Dec-38	PUT IT INTO PERSPECTIVE	Most big problems started when people lost their perspective on the situation.
19-Dec-38	RELATIONSHIPS ARE THE FOUNDATION	Great relationships are the foundation for your personal and professional lives.
20-Dec-38	TRIGGER A SERIES OF CHANGES	The right initiatives trigger a series of changes that moves everything faster.
21-Dec-38	ADDRESS EMOTIONS BEFORE FACTS	You won't get others to hear the facts until you address their emotions first.
22-Dec-38	WHEN IT DOESN'T MATTER	With a strong focus on your goals, small problems along the way don't matter.
23-Dec-38	BRING IT FORWARD	You bring the future forward by what you focus on doing today.
24-Dec-38	QUESTION YOUR OWN THINKING	It is best to question your own thinking before others are doing it for you!
25-Dec-38	EVERYONE HAS TO ADAPT	In a global organization, everyone has to adapt to stay ahead of the competition.
26-Dec-38	PREPARED FOR THE POSSIBILITIES	Your self development helps you to be prepared when the possibilities come.
27-Dec-38	CHANGE IT TO UNDERSTAND IT	You get to know something very well when you are asked to change it.
28-Dec-38	FIND IT ON THEIR OWN	Your people take more ownership for solutions they find on their own.
29-Dec-38	WHEN TO BRING IT TO A CONCLUSION	The art of a great leader is knowing when to bring a conversation to a conclusion.
30-Dec-38	USE STRENGTHS WITHIN YOUR FOCUS	Whatever you make important should be using your strengths to their fullest.
31-Dec-38	LET OTHERS DO IT FOR YOU	If you don't learn anything from it, then let others do it for you so they can learn.

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Date	Title	Thought
1-Jan-39	CHANGE NEVER ENDS	Change is not something with an ending...it is really a way of life.
2-Jan-39	REVEAL THE HUMOR IN THE SITUATION	Intense discussions get a relief when you can find the humor in the situation.
3-Jan-39	CONSISTENT WITH THEIR SELF IMAGE	You will always behave in ways that is consistent with your self image.
4-Jan-39	VISIBILITY CAN DRIVE CONSISTENCY	You become more consistent in your behavior when it is more visible to others.
5-Jan-39	FREE TO BE YOURSELF	A great culture will provide you the freedom to be yourself each day.
6-Jan-39	CONTRIBUTE YOUR OWN IDEAS	If you don't contribute your own ideas to the team, how will you feel involved.
7-Jan-39	IMAGINATION AND COURAGE	Have the imagination to see the idea, and the courage to implement it.
8-Jan-39	HUMANITY INTO THE CONVERSATION	Unless you care about your people, your people won't care about what you want.
9-Jan-39	BRIDGES THE SPACE BETWEEN PEOPLE	Common interests helps bring people together faster and build trust faster.
10-Jan-39	IT'S ABOUT HOW IT WORKS	Understand how something works, and then you will know how to change it.
11-Jan-39	USE THE BRAINS AROUND YOU	You are only as smart as the people you attract to work with you every day.
12-Jan-39	HOW HOT IS YOUR VISION?	The vision has to be hot to grab the attention of everyone needed to deliver it.
13-Jan-39	SPREAD ACCOUNTABILITY	Accountability is something you need to spread to everyone in the organization.
14-Jan-39	THEY ARE RIGHT IN SOME AREAS	Everyone is right in some area, but can't know enough to be right in all areas.
15-Jan-39	DO LESS OF WHAT DRAINS YOU	Focus on doing less of what drains you and more of what gives your energy.
16-Jan-39	HELP THOSE AROUND YOU	Help the people around you and in turn, they will help you more too.
17-Jan-39	CREATE NEW MENTAL PICTURES	Create a new mental picture first, and you give yourself a blueprint to act upon.
18-Jan-39	IN TIMES OF CONTROVERSY	Controversy is when you learn just how much patience you really have.
19-Jan-39	STOP PROCESSING THE GARBAGE	When you are focused on the wrong things, it is just like processing garbage.
20-Jan-39	IT CAN'T JUST STAY INSIDE OF YOU	When something is against your values, you often can't keep it inside.
21-Jan-39	ALL A PEOPLE BUSINESS	You could look at every company, and see ways that they are a people business.
22-Jan-39	WHEN ENOUGH IS ENOUGH	You have taken enough grief from others when they keep saying the same things.
23-Jan-39	MAKE SURE YOU STAY ENCOURAGED	Keep yourself encouraged to be able to encourage others when they need it.
24-Jan-39	REQUIRES MANAGING EMOTIONS	Being assertive in positive ways will always require you to manage your emotions.
25-Jan-39	SUM OF INDIVIDUAL CHANGES	A big change is real the sum of individual changes done across the organization.
26-Jan-39	WHAT YOU BELIEVE IN	You gain more strength within you when you focus on the things you believe in.

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Date	Title	Thought
27-Jan-39	DISRUPTION IN A POSITIVE WAY	Disruptions are positive if they are focused on delivering the shared vision.
28-Jan-39	SPREAD THE COGNITIVE LOAD	If you want to make all the decisions, then you do most of the thinking too.
29-Jan-39	ACCEPT WHAT'S EXPECTED	Accept what is expected, and then focus on changing the expectations.
30-Jan-39	BRING IT THE RIGHT VISIBILITY	Bring it more visibility, and people start to be more responsible for it too.
31-Jan-39	WHEN YOUR PEOPLE LIVE IT	You team's success soars when everyone lives the vision you want to create.
1-Feb-39	INFLUENCE THAT SPREADS	When you communicate clearly, others can share your key message on.
2-Feb-39	CREATE THE STEPPING STONES	Early wins are stepping stones for everyone to see how they can make an impact.
3-Feb-39	ANYWHERE, BUT NOT EVERYWHERE	Innovations can be made anywhere, but cannot be made everywhere at once.
4-Feb-39	RESPONSIBLE FOR THE TOTAL SOLUTION	You have great teamwork when everyone feels responsible for the total solution.
5-Feb-39	WHEN MORE IS AT RISK	Your people take everything more seriously when more of their role is at risk.
6-Feb-39	THAT GETS THE BEST FROM YOU	Work for cultures that provides an environment that gets the best from you.
7-Feb-39	GROW BEYOND YOUR TITLE	Your success in any role comes when you go beyond what your title provides you.
8-Feb-39	CREATE A POWERFUL FILTER	Everyone filters what they see in their world...powerful filters are focused ones.
9-Feb-39	DEVELOP A HOT CAUSE	Create a hot cause shared by others and nothing is impossible.
10-Feb-39	SHOWS AN ATTENTION TO DETAIL	When you focus on quality, you are also showing others your attention to details.
11-Feb-39	DEEP SENSE OF SERENITY	A deep sense of serenity comes when you focus your life on your purpose.
12-Feb-39	NEW VIEW INTO YOU	Be a little more vulnerable, and you give others a new view into who you are.
13-Feb-39	NOT LAUGHING IT OFF	Your mistakes or failures impact you negatively until you learn to laugh them off.
14-Feb-39	WITH EVERYONE IN THE ROOM	You don't always get the best solutions with everyone in the room every time.
15-Feb-39	TUNE INTO THEIR DESIRES	Understand other people's desires and you can package your messages to them.
16-Feb-39	FROM STUDENT TO TEACHER	You really know what you are doing when you move from student to teacher.
17-Feb-39	LIKE IT BEFORE FULLY UNDERSTAND IT	You often like a new approach before you fully understand it.
18-Feb-39	NOT A MEASUREMENT OF VALUE	Time is not a measure of value delivered...it's the impact you make with the time.
19-Feb-39	SPREAD BEST PRACTICES	Great organizations have people spreading best practices all the time.
20-Feb-39	HAVE CLEAR WORKING RULES	A great culture is created by non-negotiable values and a few clear rules.
21-Feb-39	THERE MIGHT BE A GOOD REASON	People behave in certain ways for their reasons...they might have a good one too.

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Date	Title	Thought
22-Feb-39	ASK FOR ONE PIECE OF ADVICE	Ask everyone in the team for one piece of advice and everyone grows faster.
23-Feb-39	MOMENTUM IS AN EXAGGERATOR	Momentum has a way of exaggerating the emotion within everyone in the team.
24-Feb-39	STRENGTH TO CARRY IT THROUGH	Decide to build the strength necessary to achieve the tough goal you set.
25-Feb-39	STOP TRYING TO FOOL OURSELVES	We invest too much time trying to fool ourselves, and not facing reality head on.
26-Feb-39	GET THERE BEFORE YOUR PEOPLE	Think ahead so that you can help you people along the path to the vision.
27-Feb-39	LOSING SOMETHING FAMILIAR	You have to lose something familiar in order to experience the new and grow.
28-Feb-39	WE ATTRACT WHO WE ARE	You attract around you from who you are. Change you to change your team.
1-Mar-39	INVENT FASTER THAN OTHERS COPY	Successful companies stay ahead by inventing faster than others can copy.
2-Mar-39	YOUR BIGGEST MISUNDERSTANDING	Conflict with your self image is your biggest misunderstanding, not with others.
3-Mar-39	LEARN HOW TO OPERATE IT	Successful people have learned how to focus their brain to get what they want.
4-Mar-39	DREAM OF EVERYTHING IN PLACE	Dream of everything in place for your vision and you find more ways to get it.
5-Mar-39	COMES INTO YOU IMAGINATION	Your dominant thoughts comes into your imagination too.
6-Mar-39	WHAT COLORS YOUR PERCEPTION	Understand what colors your perspective to keep a more positive outlook.
7-Mar-39	IN THOSE UNGUARDED MOMENTS	Your character is revealed to others in those unguarded moments with them.
8-Mar-39	PROVIDE YOURSELF A NEW TRUTH	The thing missing is a new truth...a new belief in yourself that you can do more.
9-Mar-39	DO IT FOR YOURSELF	Helping others is really helping you...so you are actually doing it for yourself.
10-Mar-39	BOTH DEVELOPMENT AND USAGE	Success is both developing the needed skills and then putting them to use.
11-Mar-39	FREE OF CONSTANT WORRY	Focus on what you can control - YOU - and be free of constant worry.
12-Mar-39	GO TO THE MOVIES	Visualizing achieving the success is a first step towards really achieving it.
13-Mar-39	CONFLICT WITHIN YOUR GOALS	When you are in conflict with your goals, it impacts negatively everything you do.
14-Mar-39	COURAGE TO THINK AND BE DIFFERENT	To use your uniqueness, you need courage to think and be different than others.
15-Mar-39	WHO YOU IDENTIFY WITH	Who you identify with will have a bigger impact on your than others.
16-Mar-39	HYPNOTIZED BY YOUR SELF IMAGE	Your self image has more control of you than you think...it has hypnotized you.
17-Mar-39	IT'S ABOUT TRIAL AND ERROR	Not much works the first time, so it is almost all about trial (do) and error (adapt).
18-Mar-39	GIVE SOMETHING MORE	Give your people more by helping them grow their own belief in themselves.
19-Mar-39	ARE YOU BEING THE REAL YOU?	You cannot effectively live what you feel is not according to your values.

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Date	Title	Thought
20-Mar-39	DEVELOP TRUST AND BELIEF	Develop a trust with others and the belief that anything is possible.
21-Mar-39	ANECDOTES AND OBSERVATIONS	People will listen more closely to anecdotes and observations than the facts.
22-Mar-39	BECAUSE THEY WORKED AT IT HARD	You see others doing something well, and forget they worked at it very hard.
23-Mar-39	SOMETIMES STARTS WITH PRETENDING	A change in our approach often starts with pretending until it becomes us.
24-Mar-39	EMOTIONAL AND MEMORABLE	Your words have more impact when they are both emotional and memorable.
25-Mar-39	EXPAND THE INFORMAL NETWORKS	More informal interactions help teams build a strong rapport with each other.
26-Mar-39	HAVE A SHARP EYE FOR TALENT	The team around you makes you better, so have a sharp eye for talent.
27-Mar-39	TURN IT INTO A GAME	You do the things you don't enjoy faster when you turn it into some type of game.
28-Mar-39	MANAGE THEIR EXPECTATIONS	Keeping people focused and productive is about managing their expectations.
29-Mar-39	FIND A WAY TO INCLUDE EVERYONE	Include everyone, and you have found a way to use the full power of your team.
30-Mar-39	GO BEYOND THE EXPECTED	You gain more than you expected when you go beyond the expected.
31-Mar-39	CREATE A COMMON HEARTBEAT	A culture with core shared values creates a common heartbeat with everyone.
1-Apr-39	CAN'T AFFORD NOT TO CHANGE	When you can't afford not to change, you will find a way to make it happen.
2-Apr-39	CHANGE BEHAVIOR TOP-DOWN	You change behavior top-down with the leaders setting the right example first.
3-Apr-39	IMPROVE YOUR OBSERVATION SKILLS	You can observe a great deal more by giving others your full attention.
4-Apr-39	OVERCOME WHAT OTHERS THINK	You can't achieve your potential by only trying what others think you can do.
5-Apr-39	SUM OF THE AVERAGES	The difference you make is the sum of the averages. It improves with focus.
6-Apr-39	MASTER ATTENTION AND TIME	What you give your most attention to will always consume your time (your life).
7-Apr-39	BEING FAIR IS NOT REALLY ACHIEVABLE	Being fair is not really achievable as everyone has a different definition of fair.
8-Apr-39	MOVEMENT DRIVES ATTENTION	Movement drives attention. Momentum attracts the help of others around you.
9-Apr-39	TUNE THE MESSAGE TO THEIR MIND	Focus on packaging the message to how others would like to hear it.
10-Apr-39	TRANSFERRABLE SKILLS	Grow the core skills of influence that you will need in every role you take on.
11-Apr-39	BRING IN THE RIGHT CONSTRAINTS	The right constraints bring creativity, but do not slow your people down.
12-Apr-39	YOU CAN'T BE THE LONE VOICE	You can't achieve what you want unless others want to help you too.
13-Apr-39	PERSON YOU NEED TO BE	Focus on being the person you need to be in order to achieve your goals.
14-Apr-39	FIRST STEP	The first step is the hardest, and requires the most energy for you to act.

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Date	Title	Thought
15-Apr-39	BUILD STAKE IN THE OUTCOME	When everyone in the team has a stake in the outcome...you get accountability.
16-Apr-39	GROW THEIR ANTICIPATION	Grow people's anticipation, and they give more of themselves from the start.
17-Apr-39	JUST BECAUSE YOU CAN!	Everyone you can do is not in your passion...choose what you have energy for.
18-Apr-39	BEFORE IT GETS OUT OF HAND	Focus on the conflict before it becomes so complex you can no longer handle it.
19-Apr-39	WHO SHAPES YOUR OPINIONS?	Who you allow to shape your opinions has influence over you.
20-Apr-39	UNDERSTAND WHAT'S CREATED IT	Bad behavior just doesn't happen, so try to understand what created it.
21-Apr-39	CONSISTENT WALK AND TALK	You will not have others following you unless your walk and talk are consistent.
22-Apr-39	PRACTICING IN YOUR HEAD	Practicing in your head first gives you the confidence to do it in reality.
23-Apr-39	BOTH WANT TO AND HAVE TO	Leadership is creating a culture where people both want to and have to do it.
24-Apr-39	WHAT YOU SHOULD FORGET	Once you have taken the learning from a mistake...forget it and look forward.
25-Apr-39	IDEAS TRIGGER OTHER IDEAS	Focus on generating ideas, as they always trigger even more and better ideas.
26-Apr-39	STEPS IN THE LEARNING PROCESS	The steps in the learning process begins with motivation and ends with action.
27-Apr-39	IT'S OFTEN AN EDUCATION PROCESS	Influence often starts out as an education process...building the foundation first.
28-Apr-39	CULTURE OF CONSTANT FEEDBACK	Make feedback a core element of your culture, and everyone gets stronger.
29-Apr-39	STAY WITH IT AND IT BECOMES EASIER	Anything new is difficult at the start...so stay with it until it becomes easier
30-Apr-39	CREATE THE PICTURE IN COLOR	Create the picture in more colors for your people to understand it better.
1-May-39	CONFIDENCE TO SEND THE MESSAGE	With bad behavior, build the confidence to send the message clearly to others.
2-May-39	WHAT YOU LOOK FORWARD TO	What you look forward to is usually something that is within your strengths.
3-May-39	EMBARRASSMENT IS A CHANGE TOOL	You people should feel embarrassed if they don't deliver on their commitments.
4-May-39	FIGHT THE PROBLEM, NOT THE PEOPLE	When you personalize an issue, it is always more difficult to resolve.
5-May-39	CONSTRAINTS FORCE YOU TO RETHINK	Constraints force you to rethink your approach, and be more productive.
6-May-39	NEW ALWAYS DRIVES MORE EMOTION	New is intriguing, so it always brings along more emotion than the old.
7-May-39	FROM THEIRS, NOT YOURS	Trying to influence others from your perspective is really putting up barriers.
8-May-39	FOCUS ON EXPANDING YOUR NETWORK	You probably haven't met yet the person who will help you on the next step up.
9-May-39	LEARN TO MANAGE YOUR REACTIONS	Manage your reactions and you manage more situations well in the moment.
10-May-39	GET BETTER AT GETTING BETTER	Constantly improve your development processes and you grow faster.

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Date	Title	Thought
11-May-39	IF YOU HAVE TO EXPLAIN IT	You don't really have the power if you have to explain it to others.
12-May-39	BY DEFAULT, YOU ARE DISRUPTIVE	If you drive a big change in the organization...you will be perceived as disruptive.
13-May-39	FOR MORE THAN THE WEEKEND	With a great job, you look forward to doing it versus forward to the weekend.
14-May-39	PRESSURE TO DO THE RIGHT THING	Create an environment where people feel the pressure to do the right thing.
15-May-39	BEST APPLIED IN SMALL DOSES	Feedback is more productive when provided in small doses for people to absorb.
16-May-39	PICTURE THE INTERACTION YOU WANT	You get more interaction in the team when you picture what you want first.
17-May-39	GOOD USE OF YOUR TIME	A good use of your time is what you apply to the important things in your life.
18-May-39	AS A FORGONE CONCLUSION	Have the confidence it can be done, and it just becomes a forgone conclusion.
19-May-39	MESSAGE FOR THE MOMENT	There is often a perfect message for the moment. Be prepared with it.
20-May-39	CLEAR ON THE CONTEXT	When people are clear on the context, they take more production actions.
21-May-39	GET PEOPLE ON YOUR SIDE	Get their mindset on your side and you gain more action from others too.
22-May-39	QUESTION WHY IT'S DONE THIS WAY	Be open to questions about why it's done this way to create energy to change.
23-May-39	BE WORTH THE INVESTMENT	Grow every day, and make yourself a great investment for help from others.
24-May-39	MASTER THE IMPORTANT OBVIOUS	The successful people master the important obvious and make it a habit.
25-May-39	SEE THEM FOR WHO THEY ARE	If you can see the real person in others, you will know how to motivate them.
26-May-39	GROUNDING IN REALITY	The most productive leaders are grounded in reality, but reaching for the stars.
27-May-39	RIGHT HERE AND RIGHT NOW	Why not determine to do what you can right now, right here to reach your goals.
28-May-39	MAKE THE EXTRA NEEDED	Make the extra needed and people see why they should do it without being told.
29-May-39	SHOW IT IS MORE DIFFICULT	Show others it's more difficult...and your best people will see it as a challenge.
30-May-39	PERCEPTIONS IMPACT BEHAVIORS	The perceptions you create encourages the behaviors of others around you.
31-May-39	AMBITION CAN POWER YOUR DREAMS	Ambition is the fuel that powers dreams...and fuels a leader's perseverance.
1-Jun-39	FULLY PRESENT AND AWARE	You gain more influence in the moment when you are fully present and aware.
2-Jun-39	IF THEY CAN...I CAN	If others could do it, there is no reason you can't too. Start taking action now.
3-Jun-39	SIGNAL THAT SOMEONE CARES	When people put in the extra effort, it is a signal that they care.
4-Jun-39	ANYTHING IN YOUR WAY?	There are obstacles in front of everything...so what could be in your way?
5-Jun-39	TENSION AND HUMOR GO TOGETHER	Tension is often brought under control with humor inserted at just the right time.

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Date	Title	Thought
6-Jun-39	EASY FOR THEM TO LEARN MORE	Make it easy for your people to learn more about the direction and strategy.
7-Jun-39	RECOGNIZE DIFFERENT PERSPECTIVES	Recognize everyone's perspectives and you can find alignment much faster.
8-Jun-39	STROKE YOUR EGO LATER ON	A leader can only embrace their ego after everyone else embraces their ego first.
9-Jun-39	BALANCE OF POWER	When the power is not balanced, you will start to see irrational behaviors.
10-Jun-39	CREATE ARTIFICIAL SCARCITY	Artificial scarcity (resources/money) drive you to use your creativity more.
11-Jun-39	JUDGING HOW THEY MEAN IT	Your people hear your words, but are often judging how you really mean it.
12-Jun-39	TALK ABOUT WHAT YOU SAID	When you really engage your people, they will talk together about what you said.
13-Jun-39	KNOWHOW AND KNOW WHO	You need both, the how and the who...and the most powerful is who, not how.
14-Jun-39	BUT, SO WHAT?	Ask yourself but, so what?...and you get to WHY behind the effort faster.
15-Jun-39	MAKES THEM UNIQUE	People who embrace their passion and strengths will always look unique.
16-Jun-39	TRANSFERS TO YOUR VOICE	A smile will transfer to your voice and make your words carry more of an impact.
17-Jun-39	FOCUSED ON THE HERE AND NOW	Focus is about what action you take now in order to create your future faster.
18-Jun-39	ONE TO FIND OTHERS	You rise faster in organization by being the one who can get others on board.
19-Jun-39	HEAR WHAT THEY DON'T SAY	You gain more insights by hearing what others don't say than what they do say.
20-Jun-39	CHOOSE THE BRIDGES TO TRAVERSE	You choose the bridges you try to cross, and not all of them are possible to cross.
21-Jun-39	MAKE CONSCIOUS CHOICES	You need to make more conscious choices to be more productive each day.
22-Jun-39	CLARIFY BOUNDARIES WITH OTHERS	Delegate more than you think you can by setting the right boundaries for others.
23-Jun-39	DIFFERENT OR BETTER	Don't just try to drive something different...make sure it is far better too.
24-Jun-39	SHARE WHAT WORKS	When something works well, why not share it across the organization right away.
25-Jun-39	GOOD PERSUADERS, GOOD LISTENERS	You can be more persuasive when you listen more closely to others.
26-Jun-39	NEW AND POWERFUL MEANING	Capture attention with a new and more powerful meaning in your key messages.
27-Jun-39	FROM YOURS, NOT THEIRS	Your influence starts with taking their perspective and not yours first.
28-Jun-39	BELIEF CONVERTED INTO ACTION	Success is often taking a belief and finding the best ways to action it.
29-Jun-39	PICTURE OF THE ACTION YOU WANT	Picture what you want your people to do, so you can influence them to do it.
30-Jun-39	HAVE BIGGER THINGS IN MIND	You see a successful person when they don't get consuming with small issues.
1-Jul-39	LET ME SHARE A STORY WITH YOU	Create a habit of sharing stories and your power of influence will soar.

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Date	Title	Thought
2-Jul-39	IN A WAY THAT SURPRISES THEM	Sometimes you grab the attention of others by the way you surprise them.
3-Jul-39	ENERGY DRIVES THE PASSIVE	The people with energy will influence the people who are passive.
4-Jul-39	NEW ACTIONS CREATE NEW FEELINGS	You can often act your way to a new feeling...so stop thinking and start doing.
5-Jul-39	CONSIDER THE NEEDS OF OTHERS	Successful leaders consider their needs of their people before their own needs.
6-Jul-39	PULL IT ALL TOGETHER	Great leaders have strengths in pulling everything together to find faster solutions.
7-Jul-39	SEE A PATTERN IN THE PROBLEM	The faster you see a pattern in the problem, the faster you see a solution.
8-Jul-39	SENDING A POWERFUL MESSAGE	Hold people accountable and you say personal responsibility is important.
9-Jul-39	THINK BEYOND THE EXPECTED	Think beyond the expected, and you usually see something others will do to you.
10-Jul-39	MAKE IT COMFORTABLE FOR THEM	You influence soars when you make it comfortable for others to agree with you.
11-Jul-39	WITHIN YOUR CONNECTIONS	There's a limit to your success by focusing only within your current connections.
12-Jul-39	WHAT COULD I DO BETTER?	You are continuously improving by asking yourself...What could I do better?
13-Jul-39	TAKE DELIBERATE BREAKS	Breaks at the right time can change your perspective and improve your focus.
14-Jul-39	SEARCH IN THE RIGHT PLACES	Most people ask the wrong people for advice...seek out the best people you can.
15-Jul-39	CREATE TIME TO THINK	Your thoughts power your success, so invest in the time to think more often.
16-Jul-39	NOTICE WHAT OTHERS ARE TELLING YOU	Pay attention and notice what others are telling you beyond the words they say.
17-Jul-39	KNOW YOU CAN DO BETTER	You should be hard on yourself when you know you could have done better.
18-Jul-39	TAKE PLACE ON YOUR OWN TERMS	Negotiations are more within your control when you can define the terms.
19-Jul-39	SEEK OUT CREATIVE CHALLENGES	You get your people to be more creative when you give them creative challenges.
20-Jul-39	SEEDING YOUR SUBCONSCIOUS MIND	Use your conscious thoughts to focus your power in your subconscious mind.
21-Jul-39	RESULTS FROM A NEW COMBINATION	Creativity is seen by others when you combine new things and get great results.
22-Jul-39	LEAVE ROOM FOR THE UNEXPECTED	If you are fully booked every day...you'll never be able to handle the unexpected.
23-Jul-39	AVOID STEALING THE TIME OF OTHERS	When you are not prepared, you end up wasting other people's time.
24-Jul-39	TURN THE LENS ON YOURSELF	We like to notice how others bad behaviors and end up missing our own ones.
25-Jul-39	CHOOSE WHAT TO IGNORE	Choose at the beginning of the day what you will ignore or lack of time decides.
26-Jul-39	GET HELP COMPLETING THE THOUGHT	Find a person to talk it through and you find the way to complete your thoughts.
27-Jul-39	QUIET NEGATIVE INTERNAL CHATTER	Your internal chatter is either helping you move forward or slowing you down.

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Date	Title	Thought
28-Jul-39	IN EVERYONE'S INTEREST	Doing your best is within everyone's interests...both yours and others too.
29-Jul-39	SENSE WITHOUT THE DETAILS	A strong business sense can see the right direction without having all the details.
30-Jul-39	SEEN TO BE IN DEMAND	When your name is always requested, people get the picture you are valuable.
31-Jul-39	DRAWS STRENGTH FROM THE FACTS	Good solutions are based on the facts but positioned by focusing on the future.
1-Aug-39	MESSAGE WITH A STRONG TONE	Sometimes you need to deliver the message in a strong tone to make an impact.
2-Aug-39	TRY TO LAST YOU OUT	People can make things difficult for you to get you to leave/give in first.
3-Aug-39	THAT'S IMPORTANT TO THEM	Focus on what's most important to others and they help you with your important.
4-Aug-39	HOLD TIGHT TO YOUR PRIORITIES	Keep your priorities strong or other people will steal your time from you.
5-Aug-39	WHEN YOU HAVE MORE TO LOSE	You will give it more time and focus when you have more to lose if it's not done.
6-Aug-39	LEAVE BEHIND WHAT WORKED	You cannot move forward faster enough without also changing what is working.
7-Aug-39	DRIVE THE AGENDA	Drive the agenda and you have a way to focus everyone around you.
8-Aug-39	FILL A ROOM	The first thing to fill a room with is your presence...showing confidence to others.
9-Aug-39	WILL TO TAKE ON NEW APPROACHES	You move forward faster by embracing the new versus relying on the old.
10-Aug-39	TRUE TO WHAT'S REALLY IMPORTANT	Be truthful about the time you are giving your most important priorities.
11-Aug-39	PEOPLE WHO SUPPORT YOUR INTERESTS	You get people to support your interests by supporting their interests too.
12-Aug-39	DEVELOP NEW FUNDAMENTALS	The foundation for future success will come from new fundamentals you create.
13-Aug-39	CURIOSITY AND INTEREST	Hire people with curiosity and get them personally interested in the goals.
14-Aug-39	CONTRIBUTES TO WHO YOU ARE	Everything you do is contributing to who you are (positively or negatively).
15-Aug-39	DIFFERENCE BETWEEN GOOD AND GREAT	The difference between good and great is more emotional than rational.
16-Aug-39	RETAIN THE OPTION TO SAY NO	Within every good strategy is the need to say no at times when it is difficult.
17-Aug-39	PEOPLE WITH WHOM YOU FEEL GREAT	Surround yourself with people who make you feel great...but not yes people.
18-Aug-39	FREE YOURSELF FROM UNCERTAINTY	You free yourself from uncertainty by taking on more responsibility.
19-Aug-39	OPPORTUNITIES IN EVERY PROBLEM	You never see the opportunities within your problems with a negative attitude
20-Aug-39	BECAUSE THEY WANT TO DO IT	You gain more influence when your people want to versus have to do it.
21-Aug-39	AVOID MAKING COMPLEXITY WORK	Building more rules around the complex is making it work versus making it better.
22-Aug-39	EYE CONTACT KEEPS OTHERS ATTENTION	When you know your messages, you invest more time in connecting with others.

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Date	Title	Thought
23-Aug-39	NOT CALLING THEM ON IT	People don't like their mistakes called out in front of others. Do it privately.
24-Aug-39	ACT AS IF IT WAS THE TRUTH	Act if you have already achieved the success and you get the confidence to do it.
25-Aug-39	WHEN YOU FILL IN THE BLANKS	When you fill in the blanks, you are usually going beyond your job description.
26-Aug-39	PROVED IT CAN BE DONE	Others have done it, so there is no reason you can do it too.
27-Aug-39	DEVELOP LASER CLARITY	With something critical to the team...you need to create laser clarity in everyone.
28-Aug-39	ENERGY IN CONFLICT	There is energy in conflict, when people care enough to disagree with each other.
29-Aug-39	SIMPLICITY IS DEFINED IN MANY WAYS	Simplicity is defined in many ways, so people recognize it in many ways too.
30-Aug-39	BRING IN YOUR OWN STYLE	Every leader brings their own style to the leadership role wherever they go.
31-Aug-39	QUESTION YOUR JUDGMENT	Question your own judgment before the team around you questions it for you.
1-Sep-39	LINKS WITH OTHERS CAN BE FRAGILE	Every link with your stakeholders is often fragile...so keep frequent contact.
2-Sep-39	INVEST IN YOUR RELATIONSHIP CAPITAL	Your relationships are often more valuable than the money you have in the bank.
3-Sep-39	EMOTIONAL LINK BETWEEN DO AND SAY	The emotional link between do and say drives the action you take every day.
4-Sep-39	PEOPLE WITH INFLUENCE	You recognize people with influence by the way they don't take it for granted.
5-Sep-39	ASSIST IN DELIVERING THE MESSAGE	Continually invest in tools that enable your communications to be more effective.
6-Sep-39	KNOW WHO TO CALL	You don't need to know everything...just the right person to call who knows.
7-Sep-39	SOMETHING MORE	Could there be something more behind the behaviors you are seeing from them?
8-Sep-39	SPREADS FASTER THAN IT KILLS	Bad practices spread fast, so address them when you first see them.
9-Sep-39	STRONG VALUES TO GOOD DECISIONS	Strong values within the team provide the foundation for good decisions.
10-Sep-39	IN YOUR HEAD FIRST	Everything you achieve starts within your head first and powered by your heart.
11-Sep-39	FULLY ENGAGING OTHERS	You fully engage others by getting them to talk versus them listening to you.
12-Sep-39	TENSION IS AN ENERGY SOURCE	Tension means there is energy in the team and your job is to align it to the goals.
13-Sep-39	BIG DECISION - DIRECTION	Your biggest decisions involve either reinforcing or creating a new direction.
14-Sep-39	DIFFERENT CAN BE AN ADVANTAGE	Different is an advantage, but only if you are using everyone's different strengths.
15-Sep-39	TAKE PERSONAL RESPONSIBILITY	Personal responsibility is the foundation of a strong team responsibility.
16-Sep-39	GET YOUR ENEMY TO SUPPORT YOU	You know you have influence when you can get your enemy to support you.
17-Sep-39	IT'S OK TO ASK TO HELP	You can move forward faster when you are not afraid to ask for help from others.

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Date	Title	Thought
18-Sep-39	GAIN EMOTIONAL BUY IN	Many focus on only intellectual buyin when the emotional buyin is more powerful.
19-Sep-39	RECOGNIZE YOUR OWN LIMITATIONS	Recognize your own limitations before others around you point them out to you.
20-Sep-39	CONFIDENCE AND ARROGANCE	Ego is what drives the difference between confidence and arrogance.
21-Sep-39	SEE OTHERS AGENDAS AND NEEDS	Everyone has their agenda and needs...see them to gain more influence.
22-Sep-39	VISIBILITY TO SHOW YOUR JUDGMENT	You advance faster with opportunities to show your judgment to management.
23-Sep-39	EXPOSE THEIR VULNERABILITIES	Help others in powerful ways by getting them to address their vulnerabilities.
24-Sep-39	SMOOTHING THE EDGES OUT	Everyone has edges on approaches they have not developed fully enough.
25-Sep-39	WHEN THEY ARE NO LONGER WORKING	Stop putting a band aid on processes that no longer delivering what they need to.
26-Sep-39	SEEN AS DRIVEN AND FOCUSED	You want your bosses to see you as driven (motivated) and focused (decisive).
27-Sep-39	INFLUENCE BECOMES MORE COMPLEX	Influence becomes more complex when more people are involved in the decision.
28-Sep-39	HAVE NO WAY TO ESCAPE IT	You will always do it when you have not way to escape it.
29-Sep-39	WHY SHOULD THEY BUY INTO IT	Within everything you do, make sure you are clear on the why behind it.
30-Sep-39	KEEP YOUR BOSS IN THE PICTURE	Your boss doesn't like to be surprised. Find effective ways to keep them informed.
1-Oct-39	POLITICALLY CHARGED CONVERSATIONS	How you handle the politically charged conversations determines your power.
2-Oct-39	BALANCE OF YOURS AND OTHERS NEEDS	Every conversation involves both yours and other people's needs.
3-Oct-39	DO AN END AROUND	Running into resistance? Find a way around versus through the problem.
4-Oct-39	FORCED INTO A POSITION OF TRUST	Interdependence forces your people into a position of trust for their own success.
5-Oct-39	EARLY ON IT LOOKS LIKE CHAOS	The start of many successes looks like a bit of a chaos to those outside the effort.
6-Oct-39	ARE THEY OVERLOOKING ANYTHING?	Be paranoid on new initiatives and ask yourself: Are they overlooking anything?
7-Oct-39	LOOKS THAT WAY TO OTHERS	What you say can look to others in different ways than you intended it to look.
8-Oct-39	INFLUENCE WITHOUT LIMITATION	Your influence is not limited by others, but by your empathy and adaptability.
9-Oct-39	COME FROM ANYONE IN THE ROOM	Great ideas can be triggered by anyone in the room...so get everyone involved.
10-Oct-39	AWARE OF YOUR ASSUMPTIONS	Most problems start with people not even aware of the assumptions they made.
11-Oct-39	AGREE WHAT THE PROBLEM IS	The first step in solving a problem is everyone agreeing what the problem is.
12-Oct-39	BROADENING WHO YOU ARE	Broaden your strengths and you create a stronger foundation for your success.
13-Oct-39	BUILD ALLIANCES WITH YOUR PEERS	Your power grows when you have the influence and cooperation of your peers.

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Date	Title	Thought
14-Oct-39	SETTING A NEW VISION FOR YOURSELF	Your company vision is often stronger when you have a vision for yourself too.
15-Oct-39	COMES FAST AND UNEXPECTED	When you are not prepared, the opportunities often come fast and unexpected.
16-Oct-39	LET THE "WHAT" HAPPEN	With a strong direction, you can let your people decide the what on their own.
17-Oct-39	BEHAVIORS THAT MATCH STRUCTURE	Leaders often create organization structures that current behaviors can't support.
18-Oct-39	MARRY INTENT AND IMPACT	Marry your intent with the impact you want, and you gain the motivation to do it.
19-Oct-39	DEMANDS OF A NEW ROLE	Fully understand the demands of a new role at the time you start it.
20-Oct-39	RELATIONSHIP TO AUTHORITY	How you interact with people in authority defines the freedom they provide you.
21-Oct-39	DEMONSTRATE THE VALUE YOU BRING	You gain more support from others by demonstrating the value you bring them.
22-Oct-39	WORK WITH LESS RULES	An organization gains more speed when you reduce the rules people work within.
23-Oct-39	YOU CAN'T ASSUME THEY KNOW	Assume they know, and your people might be working with wrong assumptions.
24-Oct-39	HAVE AN INSIDE AND OUTSIDE FOCUS	Everyone in a successful organization has both an inside and outside focus.
25-Oct-39	LEAD FROM THE FRONT	You lead from the front...especially on behaviors you want to see in the culture.
26-Oct-39	SUSTAIN BIG GOALS	Big goals need to be constantly reinforced as they take a longer time to deliver.
27-Oct-39	BRING MEANING TO THEIR WORK	Find a way to touch the emotion in your people to bring meaning to their work.
28-Oct-39	GET YOUR SLICE OF THE PIE	You get your slice of the pie when you are also contributing to the whole pie.
29-Oct-39	SYNERGY WITH DIVERSITY	Diversity creates synergy as your people see ways to use each others strengths.
30-Oct-39	WHEN RETHINKING IS REQUIRED	When you are not achieving your goals, you need to rethink your approach.
31-Oct-39	INNOVATION AND EXECUTION	Innovation is really only gained when it is executed well. Focus there for results.
1-Nov-39	OPPORTUNITIES AND PEOPLE MEET	Success is when the right opportunities and the right people meet.
2-Nov-39	OPEN THE EYES OF OTHERS	Find ways to open your people's eyes to see the opportunities on their own.
3-Nov-39	PURPOSE AND SERVICE GO TOGETHER	You never have a strong purpose that doesn't involve serving others.
4-Nov-39	REMEMBER BOTH PICTURES	We need clear pictures of the future and also of what we do today to create it.
5-Nov-39	POSITION YOURSELF WITHIN THE TEAM	You have a good position within the team if you are always using your strengths.
6-Nov-39	CLARIFY EXPECTATIONS EARLY ON	The faster you clarify expectations, the sooner all your people will be aligned.
7-Nov-39	CLOSE TO THOSE THEY RESPECT	Your people come closer to you the more they feel you respect them.
8-Nov-39	PERCEPTION OF SUPPORT YOU PROVIDE	The feeling you develop in your clients creates their perception of your support.

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Date	Title	Thought
9-Nov-39	BROAD DRIVES GREATER CREATIVITY	Think broadly, as creativity often comes from linking broad concepts together.
10-Nov-39	PRECONCEPTIONS DRIVE BEHAVIORS	You preconceptions drive your behaviors around others more than you think.
11-Nov-39	BUILD THE CONTEXT FOR OTHERS	Leaders are the context creators...as the context frames the action within others.
12-Nov-39	TRANSFORMATION AND IMPROVEMENT	Everyone team needs a combo of transformation and continuous improvement.
13-Nov-39	WHAT THEY CAN AND CAN'T HEAR	Know your audience and package your key messages to what they want to hear.
14-Nov-39	LEAD A CAUSE AND STAYING WITH IT	Many people have a cause...but only the successful have a power to stay with it.
15-Nov-39	TELL THE HARD TRUTHS	The hard truths on what others can improve are not the easiest to tell.
16-Nov-39	FACE THE MUSIC EARLY ON	Deal with the difficult problems right away before the music becomes louder.
17-Nov-39	START BY ASKING NEW QUESTIONS	Every major change in our life was preceding by asking ourselves new questions.
18-Nov-39	TIED TO THE VISION OR YOU?	Your people are either following you for your vision or for who you are.
19-Nov-39	KNOW EACH OTHERS ROLES	Help your people know each other's roles and how they can help each other.
20-Nov-39	FRAME THE MESSAGE TO THE AUDIENCE	You frame the message to the audience by using the right stories and examples.
21-Nov-39	GAIN CLARITY ON YOUR HOT BUTTONS	Know what creates your anger and you will have better control over it.
22-Nov-39	WHEN TO STEP IN AND STEP OUT	Successful leaders know when to get involved and when they shouldn't.
23-Nov-39	WHEN DIRECT ANSWERS ARE REQUIRED	People don't respect you when you give indirect answers to tough questions.
24-Nov-39	STRENGTHEN THE FUNDAMENTALS	The fundamentals of everything you do is within your communications skills.
25-Nov-39	CREATE A CULTURE OF BELONGING	A feeling a belonging is the foundation for a great team culture.
26-Nov-39	EXPLAIN THE NECESSARY TRADE OFFS	There are trade offs in every initiative...make sure your people understand them.
27-Nov-39	PERSPECTIVE INFLUENCES PRESENCE	How you perceive the situations drives how you participate within the situation.
28-Nov-39	HANDLE NEGATIVE RESPONSES	How you handle the negative responses tells others about your character.
29-Nov-39	SHRINK THE TABLE BETWEEN YOU	When you listen to their emotions, you bring people closer to you.
30-Nov-39	GOOD LISTENING REQUIRES OBJECTIVITY	Unless you can be objective, you will never hear everything others say.
1-Dec-39	LISTEN FOR THE IMPLICATIONS	There are implications in every solution...listen to them prior to implementation.
2-Dec-39	SHOW OTHERS YOU ARE GETTING IT	Your questions and the depth of them will show others you are getting it.
3-Dec-39	INVOLVE THE BEST PEOPLE	Get the best people involved and you guarantee a strong solution.
4-Dec-39	ADDRESS THE RIGHT QUESTIONS	The successful address the difficult questions before the easy ones.

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Date	Title	Thought
5-Dec-39	NEVER AFRAID TO HEAR FEEDBACK	Seek out feedback from others and don't wait until they want to provide it to you.
6-Dec-39	CARRY A MESSAGE	Your power of influence is based on the people who carry the message forward.
7-Dec-39	DOESN'T HAVE TO BE A DISRUPTION	Different doesn't have to be a disruption if you leverage your people's strengths.
8-Dec-39	ADAPT TO WHAT IS REQUIRED	The biggest step in your success is the day you start doing what's required.
9-Dec-39	MENTORING AT JUST THE RIGHT TIME	Be there for your people when your advice could have the biggest impact.
10-Dec-39	LISTEN FOR THE EMOTIONS	Listening for the facts is not enough...listen for the emotions to influence others.
11-Dec-39	REMOVE BEFORE THEY CAN OCCUR	Great leaders anticipate problems and help remove them before they can occur.
12-Dec-39	HOW OTHERS VIEW YOUR MESSAGE	Always ask for feedback on how others are viewing your key messages.
13-Dec-39	HOW YOU COMPLETE THE PICTURE	You complete the picture for others with more emotions than with more facts.
14-Dec-39	AMPLIFIES FOCUS AND ATTENTION	Money only amplifies what is already there. Make sure the focus is clear first.
15-Dec-39	ALLOW YOURSELF TO BE LED	You understand better how to lead others when you can be led yourself.
16-Dec-39	PROVIDE A COMPELLING CASE	You gain the support from stakeholders when you present a compelling case.
17-Dec-39	FOCUS ON WHAT YOU REALLY WANT	Focus on what you really want and provide your sub-conscious the right target.
18-Dec-39	CONNECT IT TO YOUR GOALS	Everything you communicate should in some way be connected to your goals.
19-Dec-39	ULTIMATE FRAME FOR LEADERS	Great leaders frame everything they do by constantly sharing the vision.
20-Dec-39	SUPPORTS VERSUS DISTRACTS	Your behaviors will either support or distract from whatever you say.
21-Dec-39	DIFFICULT TO SEE IN INTERVIEWS	Character is something that can be difficult to see in interviews...can be faked.
22-Dec-39	YOUR APPROACH TO COLLABORATION	Your approach to collaboration is setting to tone for your team's culture.
23-Dec-39	ATTRACT UNWANTED ATTENTION	Behave in the wrong way, and you attract unwanted attention.
24-Dec-39	SET THE TONE FOR THE CULTURE	A leader's behaviors set the tone for the culture of their organization.
25-Dec-39	LOOK FOR THE EXTRA EDGE	The extra edge is created when people really care about they are doing.
26-Dec-39	OPPORTUNITIES TO GET BETTER	Search for opportunities to get better. They are your foundation for more success.
27-Dec-39	START THE WAY YOU WILL CONTINUE	Why not start fast and then focus on keeping up the pace.
28-Dec-39	ACKNOWLEDGE TO CORRECT THEM	You don't correct mistakes until you acknowledge them to yourself and others.
29-Dec-39	RECOGNIZE THE TRIGGERS	Recognize what triggers your people's motivations and keep them motivated.
30-Dec-39	WHEN SHARED AND DEBATED	Ideas will always get better when they are shared and debated with others.

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Date	Title	Thought
31-Dec-39	CAN YOU MEASURE CULTURE?	You measure a culture by how It can help deliver long-term sustained success.
1-Jan-40	PRACTICE CAN ENABLE SPONTANEITY	When things become automatic, you free your mind to be more spontaneous.
2-Jan-40	INVOLVED FROM THE START	Get others involved from the start and they will own the results more too.
3-Jan-40	BELIEF IN WHAT YOU PRESENT	The belief in what you present shows up in your energy, and not if you don't.
4-Jan-40	SIGNIFICANCE OF THE FACTS	A good approach is never sharing facts unless you can explain their significance.
5-Jan-40	WHAT WORKED BEFORE	Even the best processes become out of date as the world changes.
6-Jan-40	CHOICE BETWEEN RIGHT AND RIGHT	The choice between right and right is the most difficult one to master.
7-Jan-40	SEE IT IN PERSONAL TERMS	Your people see personally for themselves, so try to see in their personal terms.
8-Jan-40	WHEN YOU DON'T WANT THE ADVICE	Listen, even when you don't to, as you better understand different perceptions.
9-Jan-40	ALWAYS SENDING A MESSAGE	As a leader, your behaviors are always sending a message to your people.
10-Jan-40	KEEP ON TOP OF THE ISSUES	You cannot lead through the issues without being on top of them.
11-Jan-40	FRAME THE DISCUSSION	Most of your leadership is about framing the right discussions within the team.
12-Jan-40	PERFORMANCE UNDER PRESSURE	People who perform well under pressure have the ability to stay calm.
13-Jan-40	EVERYONE IS BUSY	Busy is not an excuse. Everyone is busy...with some achieving more than others.
14-Jan-40	MEETING OF EQUALS	To get the best teamwork, everyone should come into the meeting as equals.
15-Jan-40	HELP YOUR PEOPLE SPEAK UP	When you get everyone speaking up, you get to use the full power of your team.
16-Jan-40	SOMETIMES STARTS OUT STUPID	A great idea often starts out as a stupid one before others help you make it great.
17-Jan-40	WHEN AT THE CENTER OF THE ACTION	Accept the responsibility and put yourself in the position to make a big difference.
18-Jan-40	GAIN MORE CONTROL OVER IT	You actually gain more control by letting go and getting others feel responsible
19-Jan-40	CREATE A POWERFUL SINGLE IDEA	A powerful single powerful idea has the ability to engage everyone around you.
20-Jan-40	CONTROL THE INTERRUPTIONS	Control the interruptions, and you naturally stay more focused on the important.
21-Jan-40	DON'T GIVE THEM ANY SURPRISES	Bosses don't like surprises, as it makes them feel out of control.
22-Jan-40	EMOTIONALLY CHARGE THEIR MEMORY	Emotionally charge their memory by making it relevant to them personally.
23-Jan-40	EXCEPTIONS FOR EXCEPTIONAL RESULTS	You might have to make an exception to release energy for exceptional results.
24-Jan-40	FORCES YOU TO CHANGE FASTER	Failure can be a positive, as it forces you to change faster to who you need to be.
25-Jan-40	JUST BECAUSE OTHERS AREN'T DOING IT	Just because others are not doing it, doesn't mean it is wrong for you to do it.

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Date	Title	Thought
26-Jan-40	SMALL KINDNESS IS A BIG SURPRISE	Sometimes a small act of kindness can be a big surprise and make a big impact.
27-Jan-40	WHAT IF THEY CAN'T SEE IT?	Introverts are often hiding who they are...and afraid to show it to others.
28-Jan-40	UNDERSTAND THEIR BIAS	Everyone comes with a bias, so understand it to have more influence with others.
29-Jan-40	DIVERSITY IS ALREADY BUILT IN	With people from different cultures, diversity is automatically built in the team.
30-Jan-40	NEEDS TO BE EVANGELIZED	You need to make the vision emotional in everyone to use its full power.
31-Jan-40	BUILD A CULTURE TO SUPPORT IT	The behaviors you need from everyone must be supported by the culture.
1-Feb-40	EMOTION CAN DRIVE THE PHYSICAL	Emotion is can either provide us or remove us of our energy for the task ahead.
2-Feb-40	WHEN OTHERS ZIG... WHY NOT ZAG	You don't get very far if you always have to follow the crowd that moves slow.
3-Feb-40	SIMPLE IDEAS, SIMPLY STATED	Simple ideas spread throughout the organization when they are simply stated.
4-Feb-40	HANDLE MULTIPLE CHOICES	You inner strength is tested when you have many good choices to choose from.
5-Feb-40	WHEN YOU REMOVE, NOT ADD	Your key messages become clearer when you remove words, not add them.
6-Feb-40	RECOGNIZE A GOOD FIT	Personality clashes become worse when people don't share the same values.
7-Feb-40	SERVICE OVER SELF-INTEREST	You become a better leader when you value service over self interest.
8-Feb-40	VIEW ON WHAT INNOVATION IS	Align your people on what innovation is and you will get more of it in the team.
9-Feb-40	BRING MEANING TO WHAT YOU DO	Align what you do to your purpose and you bring meaning to what you do.
10-Feb-40	THINK IT THROUGH IN DEPTH	Most problems just need a little extra time to think them through in more depth.
11-Feb-40	NOT AFRAID OF AMBIGUITY	Don't be afraid of ambiguity, as success is based on your ability to deal with it.
12-Feb-40	IT'S BEHAVIOR, NOT A POSITION	You most powerful influence comes from you, and not your title.
13-Feb-40	POWER IN STAYING WITH IT	Most people quick just before they reach the turning point for them.
14-Feb-40	GIVE THEM THE DECISION	Give your people to decision to make and they will invest 100% to deliver it too.
15-Feb-40	PARTNER WITH YOUR PEOPLE	Think of partnering with your people versus them just doing it for you.
16-Feb-40	DISCIPLINE ENABLES CREATIVITY	A discipline approach can help you see more opportunities to use your creativity.
17-Feb-40	LEARN TO BE A LEARNER	Find you best way to learn, and focus on creating habits that make it automatic.
18-Feb-40	CHARACTER IS NOT RELATIVE	Character is not relative...it doesn't depend on the situation, but on you.
19-Feb-40	HIRE TOUGH AND MANAGE EASILY	Focus more on hiring the right people and your leadership will be much easier.
20-Feb-40	BETTER THINKER AND LISTENER	A better listener is a better thinker. Listening is the fuel for productive thinking.

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Date	Title	Thought
21-Feb-40	WHAT'S EXPECTED OF THEM	Be clear on what is expected from your people, and communicate it clearly.
22-Feb-40	LIFTING YOUR PEOPLE'S VISION	Life your people's vision, and they better balance the short and long term.
23-Feb-40	LIE BEHIND NEW QUESTIONS	The opportunities are there...just behind new questions that need to be asked.
24-Feb-40	GIVE OTHERS CREDIT FOR THEIR IDEAS	Unsuccessful leaders are often the ones trying to steal credit from their people.
25-Feb-40	BRING A UNIQUE PERSPECTIVE	Bring a unique perspective to the meeting and get others thinking in new ways.
26-Feb-40	LEADERS ARE MULTIPLIERS	Leaders are multipliers as their influence multiplies their energy across the team.
27-Feb-40	PATH TO THEIR EMOTION	Stories and examples finds the emotion of similar experiences in others.
28-Feb-40	FOCUS ON GAINING INSIGHT	The more insights you gain into the problem the stronger the solution you create.
29-Feb-40	AMOUNT OF POTENTIAL YOU USE	You potential is a moving target, but you should still try and use all that you can.
1-Mar-40	THINK THROUGH THE OPTIONS FIRST	Before taking action, think through the best options to focus your team.
2-Mar-40	START WITH A BLANK SHEET OF PAPER	Starting from zero helps you rethink your assumptions and see something new.
3-Mar-40	BY KEEPING YOUR COMMITMENTS	You earn and keep the trust of others by keeping your commitments.
4-Mar-40	LEARN TO MANAGE THE NUMBERS	You need to understand the numbers in order to allocate resources effectively.
5-Mar-40	ACT LIKE YOU HAVE BEEN THERE BEFORE	Confidence is sometimes created by acting like you have been there before.
6-Mar-40	MAKE IT THEIR BUSINESS TOO	When others feel it's their business too, they take ownership in what they do.
7-Mar-40	FEED ON ADVERSITY	The manipulators feed on adversity, and use it for their own personal advantage.
8-Mar-40	ADD VALUE WITH QUESTIONS	As a leader, you add the most value to your team by the questions you ask.
9-Mar-40	CAN'T AFFORD TO LET STANDARDS SLIP	Standards that are allowed to slip sends a signal excellence is no longer needed.
10-Mar-40	SEE IT THROUGH A LEADER'S EYES	A leader sees how they can leverage the resources in the team more creatively.
11-Mar-40	SAME FROM DIFFERENT PERSPECTIVES	A team has everyone sharing the same vision, but from different perspectives.
12-Mar-40	GIVE MORE THAN YOU TAKE AWAY	Give more than you take, and you receive more later when you least expect it.
13-Mar-40	ASK BIG QUESTIONS	Big questions are often the most simple and direct questions you can make.
14-Mar-40	NO SINGLE RIGHT WAY	There is not single right way...only the way that people are committed to do.
15-Mar-40	PROVIDERS OF CERTAINTY	Leaders provide enough certainty for their people to see the action to take.
16-Mar-40	OTHERS ARE NOT DISCIPLINED TO DO	You move forward by being disciplined at doing what others are not willing to do.
17-Mar-40	MEMORABLE INSIGHTS AND STORIES	You make a bigger impact by using memorable insights and stories with others.

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Date	Title	Thought
18-Mar-40	CONSCIOUS OF THE SUB-CONSCIOUS	Be conscious of your sub-conscious, as drives almost all your daily behaviors.
19-Mar-40	VISION WITH STAYING POWER	A vision needs staying power to overcome obstacles that are always in it's path.
20-Mar-40	VALIDATE DECISIONS WITH DATA	The right decisions can only be evaluated with data and provided with a context.
21-Mar-40	MORE CONTEXT TO THE DISCUSSIONS	Package the context correctly and you will have more productive discussions.
22-Mar-40	WANT THEM TO DEBATE WITH YOU	You want your team to debate with you, so encourage it as much as you can.
23-Mar-40	SEEN AS THREAT OR OPPORTUNITY	Your self worth dictates how you will see strong people around you.
24-Mar-40	RISE ABOVE THE CIRCUMSTANCES	How you deal with difficult circumstances defines who you are to others.
25-Mar-40	BECAUSE YOU HAD THEM YOURSELF	You can understand your people's issues because you had them yourself before.
26-Mar-40	CHALLENGE THE BOSS	Bosses don't know everything, so challenging them can be helping them.
27-Mar-40	SHARING BEST PRACTICES	Successful teams are always sharing best practices with each other.
28-Mar-40	FEELING OF CONTROL	You will delegate more when you understand what you need to feel in control.
29-Mar-40	DRIVE USE OF THEIR CREATIVITY	Stretch goals are a great way to encourage creativity in your people.
30-Mar-40	DETERMINE THE URGENT QUESTIONS	Focus on the urgent questions to help people regain both clarity and an urgency.
31-Mar-40	BASED ON WHAT YOU SACRIFICE	Your success are sweeter based on what you sacrificed to achieve them.
1-Apr-40	BELIEVE THEY MEANT WELL	When you best people make mistakes, you have to believe they meant well.
2-Apr-40	CAN DESTROY OR STRENGTHEN	Hardships can either destroy or strengthen a person based on their self image.
3-Apr-40	TRUST IN ADVANCE	Extend trust in advance, and your people often make a stronger commitment.
4-Apr-40	DO WHAT FEELS RIGHT TO YOU?	If it doesn't feel right for you, then you will never give it 100% of you either.
5-Apr-40	DISCIPLINED JUST LONG ENOUGH	You don't need to be disciplined a lifetime...just long enough to create the habit.
6-Apr-40	CONFIDENCE TO RAISE YOUR SIGHTS	Confidence helps you look further into the future and the impact you could make.
7-Apr-40	USE INSECURITIES FOR MOTIVATION	The successful use their insecurities to motivate them to accomplish more.
8-Apr-40	LESSON FROM THE EXPERIENCE	Once you have the lesson from a negative experience, you can then forget it.
9-Apr-40	EXPANDS OR LIMITS YOUR CHOICES	Your relationships around you will either expand or limit your choices.
10-Apr-40	DEVELOP CHARACTER IN OTHERS	Develop character in others and you build a foundation to extend your influence.
11-Apr-40	IMPACT OF THOUGHTFUL GIFTS	You make a big impact on others with even a small thoughtful gift.
12-Apr-40	WHAT IF TO WHAT IS	You add value to others when you move it from what if to what is (implemented).

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Date	Title	Thought
13-Apr-40	DECIDE TO JUST KEEP PLAYING	The game of business isn't over, so just keep playing it until you achieve success.
14-Apr-40	DREAM MORE THAN WORRY	A great life is full of dreams to be achieved vs full of worry of what could happen.
15-Apr-40	IN THE RIGHT FRAME OF MIND	Put others in the right frame of mind by creating a context for your key messages.
16-Apr-40	WHEN YOU STOP MAKING EXCUSES	You make a stronger commitment to everything when you stop making excuses.
17-Apr-40	BOTH LOGIC AND EMOTION	The right communications has the right balance of logic and emotion.
18-Apr-40	YOUR FOCUS AT A BUFFET	Your inner strength is tested most when you have more options than you need.
19-Apr-40	DETERMINATION INTO ACTION	Determination is only shown to others by the action you take, not your thoughts.
20-Apr-40	WANT TO...NEED TO...HAVE TO	Use all three motivators - want to, need to and have to - to trigger more action.
21-Apr-40	CREATE AN EMPLOYEE PIPELINE	You have a strong organization when you always have strong replacements.
22-Apr-40	YOUR MOST VALUABLE ASSET	Relationship building can be your most valuable asset to build a team around you.
23-Apr-40	IGNORE THE THINGS WE CANNOT SEE	Observe more around you as you always ignore the things you cannot see.
24-Apr-40	IT IS OFTEN HARDER TO SAY NO	It is harder to say no than yes, but saying no helps you focus more on the yes.
25-Apr-40	YOUR ONE THING	Understand the single most important thing...and everything becomes clearer.
26-Apr-40	START NARROW TO GO BROAD	You make more progress start your focus narrow first before your go broad.
27-Apr-40	TUNE YOUR RADAR	Tuning your radar is really keeping your focus clear and your mind open.
28-Apr-40	AVOID SPEAKING IN GENERALIZATIONS	Generalizations often go unnoticed as people can't personally relate to them.
29-Apr-40	TRADING SOLUTIONS FOR MONEY	You get paid based on the value of the solutions you create for the world.
30-Apr-40	SEEK INSPIRATION IN UNUSUAL PLACES	Your inspiration and ideas can often come from rather unusual experiences.
1-May-40	SETTING ASIDE WHAT YOU KNOW	Sometimes what you know is preventing you from seeing a different way forward.
2-May-40	INTO THE FABRIC OF THE OPERATIONS	The organization's values needs to be into the fabric of the operations.
3-May-40	MAKE IT THEIR OWN	You people take more ownership when they feel the responsibility is their own.
4-May-40	YOUR IMPORTANT CHOICES	Invest time to make the right choices on your most important priorities.
5-May-40	SMALL ENABLES THE BIG	The big is often created by taking many small steps focused on the target.
6-May-40	DIVERSIFYING YOURSELF	The diversity of your experiences provides a great foundation for your creativity.
7-May-40	MAKE IT IMPOSSIBLE TO IGNORE	Keep focused by positioning the important in ways you cannot ignore it.
8-May-40	FEEL AND ACT DIFFERENT	You won't grow fast enough unless you are willing to feel and act differently.

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Date	Title	Thought
9-May-40	PATH IS THROUGH PEOPLE	Every path forward involves gaining the support and commitment from others.
10-May-40	GIVE COURAGE TO OTHERS	Develop courage in your people to take risks and make their own decisions.
11-May-40	FIRST STEP TOWARDS SELF CONTROL	The first step towards self control is awareness of your thoughts and behaviors.
12-May-40	THINK BEYOND TODAY	You create your future faster when you take action today with the future in mind.
13-May-40	KEEP UPDATING THE VISION	Keep updating the vision to keep it alive in your people (and always relevant).
14-May-40	MOTIVATED ENOUGH TO START	You need the most motivation when you are starting something new.
15-May-40	BORROW THE TALENTS OF OTHERS	Partner with the right people and you are really borrowing the talents of others.
16-May-40	AWAY FROM WHO'S WRONG OR RIGHT	Focus on the way forward and making it happen versus who was right or wrong.
17-May-40	STOP INVESTING IN THE PAST	Replaying your past mistakes is investing in your past versus your future.
18-May-40	BRING YOUR WHOLE MIND TO IT	You make more progress when you bring all your focus to the task at hand.
19-May-40	FROM A BROAD BASE OF INPUTS	You make better decisions when you gather input from a broad base.
20-May-40	LEARN HOW TO AVOID THEM	You avoid more people problems by being will to ask difficult questions.
21-May-40	START ACTING LIKE IT TODAY	Become the person you want to be faster by start acting like that person today.
22-May-40	NOT URGENT, BUT IMPORTANT	Your future is based on how you focus on the not urgent, but important tasks.
23-May-40	FIND NEW WAYS TO SHARE THE VISION	A vision stays powerful by how well your people keep it alive in their minds.
24-May-40	LIMITS OF OUR PERCEPTIONS	Our perception expands to the limits of our experiences and what we read.
25-May-40	CHALLENGE THE STATUS QUO	Challenge the way things work now before they become out of date.
26-May-40	HISTORY FUELING THE PROBLEMS	When relationships fail, it is usually the history that is fueling the problems.
27-May-40	CHECK YOUR EGO AT THE DOOR	You won't fully listen to others if you bring your ego along to the conversation.
28-May-40	WORK IT OUT TOGETHER	The best teams have the confidence that they can work it out together.
29-May-40	SUSTAIN US THROUGH A FAILURE	Our passion and drive will sustain us through the failures along the way.
30-May-40	ALL HAPPENS WITHIN A CONTEXT	Everything in life has a context created by the people experiencing it.
31-May-40	UNAVAILABLE TO YOU	Truly honest feedback from your direct reports is not really possible.
1-Jun-40	ENABLE OTHERS TO SOLVE PROBLEMS	Your success is based on how well you enable others to solve their own problems.
2-Jun-40	COMMITMENT TO SELF ASSESSMENT	It is always better to evaluate yourself before others will do it for you.
3-Jun-40	CONTEXT OF THEIR PERCEPTIONS	Everyone's perceptions form within a context. Try to understand the context first.

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Date	Title	Thought
4-Jun-40	DISCIPLINE TO ESTABLISH A HABIT	Your productivity is fueled by your discipline to establish a needed habit.
5-Jun-40	CONSOLIDATE WHAT WE LEARNED	The informal networks are a great way of consolidating what we have learned.
6-Jun-40	DO AND DON'T LISTS	Have do's and don't lists...make sure you replace the don'ts with strong do's.
7-Jun-40	GOOD DATA IS NEUTRAL	There shouldn't be a bias in data gathering, but there often is.
8-Jun-40	EVALUATE WHAT YOU MEASURE	What you measure impacts how you view results. Evaluate what you measure.
9-Jun-40	ALWAYS STAYING A BEGINNER	We are always going to be a beginner at something as long as we keep growing.
10-Jun-40	GET YOUR MIND OUT OF THE WAY	Your own doubt is what is slowing you down more than others around you.
11-Jun-40	COMMITMENT TO A LARGER IDEA	Go through the smaller issues faster with a big commitment to the larger idea.
12-Jun-40	REALIZED ALONG THE WAY	Clarity in your purpose is gained as you take action towards what you want.
13-Jun-40	INCLUDE PEOPLE IN THE PROBLEMS	Don't take on problems by yourself. Include others to help think them through.
14-Jun-40	GAME YOUR DECIDED TO PLAY	Politics is a given and a game you must decide to play to have the right influence.
15-Jun-40	MOVE BETWEEN FLOORS ALL DAY	You have to communicate your messages to different levels of the organization.
16-Jun-40	JOB OF LAYING THE TRACK	A leaders job is like laying the track for the team to move forward on.
17-Jun-40	RATIONAL KEEPS EMOTIONAL IN CHECK	Investing in rational thinking can guide your emotions in difficult times.
18-Jun-40	REMAKE IT IN A DIFFERENT IMAGE	To make a big step forward you have to remake yourself in a different image.
19-Jun-40	ENABLES THE RIGHT CONVERSATIONS	You won't have the right conversations happening without clear shared goals.
20-Jun-40	DANGER OF FILTERING	Be careful what you filter, or you will not be reading situations fully.
21-Jun-40	TAP THE BRAINPOWER OF YOUR PEOPLE	Unless you involve your people, you are not using the full power of your team.
22-Jun-40	OWNERSHIP OF THE CULTURE	A leader sets the tone of the culture, but the team and leader own the culture.
23-Jun-40	FEEL THAT THEY MADE AN IMPACT	Everyone wants to feel they contributed to the result in some way.
24-Jun-40	HARD TO DELIVER AND RECEIVE	Drive candor in your organization and everyone becomes better communicators.
25-Jun-40	FEELING FREE TO DISCUSS NEW IDEAS	Open up the conversation, and your team sees more solutions than before.
26-Jun-40	UNDERSTAND THE REASONS BEHIND IT	Understand the reasons why, and you find ways to influence others on it.
27-Jun-40	IT IS A WAY OF INCLUDING OTHERS	Sharing problems has a way of including others in your life to help make it better.
28-Jun-40	MAKE IT SAFE FOR YOUR PEOPLE	If your people don't feel safe taking risks, then they won't be taking many risks.
29-Jun-40	EVERYONE TALKING TO EVERYONE ELSE	You don't get great collaboration without everyone willing to talk with everyone.

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Date	Title	Thought
30-Jun-40	RULES SIMPLIFY, BUT ALSO BLOCK TOO	Rules have the power to simplify behavior or encourage very diverse behavior.
1-Jul-40	ENCOURAGED TO THINK DIFFERENT	You get better performance hen you encourage your team to think different.
2-Jul-40	FAITH IN YOURSELF	You need faith in yourself before others will have faith in your vision.
3-Jul-40	ENTER THEIR WORLD	You gain more influence by understanding what they are thinking first.
4-Jul-40	COMMITMENT TO YOURSELF	You don't really commit to others unless you have committed to yourself first.
5-Jul-40	TRY TO BE GREAT OR TO FIT IN	You cannot be great and fit in with everyone at the same time. You'll be different.
6-Jul-40	DWELLING ON YOUR SUCCESSES	Repeating your successes in your mind gives you fuel to go beyond your failures.
7-Jul-40	LEARNED CAN BE UNLEARNED	A bad habit was learned which means it can be unlearned with a new habit too.
8-Jul-40	QUESTIONS ARE THE ANSWER	Questions are the answer, as it will force your people to think and grow.
9-Jul-40	PRACTICE THE RIGHT EXPERIENCE	Practice is helping you only if you practice the right experience EVERY time.
10-Jul-40	BOTH CONFIDENCE AND COMPETENCE	Success is both being good at what you do and knowing it without having an ego.
11-Jul-40	YOU'LL GET INTO THE HABIT	When you have a big enough why, you will find a way to get into the habit.
12-Jul-40	DIFFERENCE BETWEEN SIMPLE AND EASY	Simple is not always easy, but is always more understandable than the complex.
13-Jul-40	FEAR IS ROOTED IN A WORRY	Fear is often rooted in a worry of what other people might think.
14-Jul-40	IMAGE OF YOURSELF	Your self image is framing what you can and can't do every single day.
15-Jul-40	IT'S A WAY OF PUNISHMENT	Repeating a bad memory is a way of continually punishing yourself.
16-Jul-40	THINGS YOU WANT TO HAVE HAPPEN	Confidence is something that drives to take action on what you want to happen.
17-Jul-40	MEASURE OF YOUR SELF WORTH	A measure of your self worth is defined by the quality of your relationships.
18-Jul-40	EVERY DAY AND WITH WHAT YOU DO	Your attitude is either helping or hurting you every day in what you do.
19-Jul-40	LOGIC AND SPIRIT	Logic helps you focus, but what you do with that focus depends on your spirit.
20-Jul-40	FIND AN EFFECTIVE WAY TO THINK	Put your most difficult thinking in times of the day when you think the best.
21-Jul-40	NEW BEST FRIEND	You come to realize your new best friend is you when you stop negative thinking.
22-Jul-40	DREAMS ARE EMOTIONAL FUEL	Dreams can be an emotional fuel that powers both your ideas and actions.
23-Jul-40	LOVE THE PROCESS OF IMPROVEMENT	The most successful people love to the process of getting better every day.
24-Jul-40	THOUGHTS CAN INFLUENCE EVENTS	How you think about something will drive your behaviors to create it.
25-Jul-40	CREATE YOUR OWN REALITIES	You cannot wait for others to create the reality you want...you create it yourself.

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Date	Title	Thought
26-Jul-40	STAY OUT OF YOUR OWN WAY	You stay out of your own way when you learn to control your negative emotions.
27-Jul-40	DON'T UNDERSTAND THE WORD DON'T	Don't is a non-word for the successful who are always focused on do.
28-Jul-40	CUMULATION OF PATIENT EFFORT	What appears an overnight success is usually a cumulation of patient effort.
29-Jul-40	COURAGE IS FEAR TURNED INSIDE OUT	Courage is simply fear that has been turned around for something positive.
30-Jul-40	GET LOST TRYING TO IMPROVE	When you enjoy what you do, you often get lost in trying to always improve it.
31-Jul-40	WORK BACKWARDS	Focus on your goal, and then work backwards on the person you need to be.
1-Aug-40	HAVE HONEST THINKING	If you are not honest in your own thinking, you will never be honest with others.
2-Aug-40	COMES WITH THE TERRITORY	With every role comes a certain level of the good and bad...we must accept it.
3-Aug-40	DO WELL AND DO DIFFERENTLY	You get noticed when you do something well and in a different way to others.
4-Aug-40	VIEW ON TIME	Your life is driven by your view on "time" as either a cost or an investment!
5-Aug-40	WE NATURALLY FILL IN THE BLANKS	Everyone likes certainty, so we are quick to make assumptions for more clarity.
6-Aug-40	NOT ALWAYS OBVIOUS	Influencing others...the right question is not always obvious...requires thought.
7-Aug-40	DRIVEN BY CURIOSITY AND PASSION	Leaders are passionate about what they do and curious about what others do.
8-Aug-40	FOCUS DIRECT OUR THOUGHTS	When you decide a focus, you are providing a direction for your thoughts.
9-Aug-40	WORTH THE TIME	People evaluate what you want based on whether it is worth their time (life).
10-Aug-40	EMBRACE THEIR DESIRES AND BELIEFS	Speak into other people's desires and beliefs, and you fully engage them too.
11-Aug-40	MOVE IT FORWARD	A great day could be identified by how you moved forward towards your goals.
12-Aug-40	BECOME THE GO TO PERSON	The go to people get more opportunities because they always deliver.
13-Aug-40	INFLUENCE THEIR BELIEFS	Influence another person's beliefs and you multiply your influence with them.
14-Aug-40	MAKE THE SUBCONSCIOUS CONSCIOUS	Make the subconscious conscious, and identify the belief you need to change.
15-Aug-40	RESULTS AND RELATIONSHIPS	A successful life is full of both great results and great relationships
16-Aug-40	PERSEVERANCE AND ACHIEVEMENT	Many people achieve more through perseverance than from their talent.
17-Aug-40	BECOME THE STORIES YOU TELL YOU	Your experiences becomes the stories you will tell others.
18-Aug-40	HELP OTHERS TO WANT TO LISTEN	Package your messages to be relevant to others and they will listen more closely.
19-Aug-40	INTERESTS AND CHALLENGES	You will always meet challenges at the same size as your interests.
20-Aug-40	FROM INFLUENCE TO IMPACT	Influence is measured by the impact you have on others and their results.

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Date	Title	Thought
21-Aug-40	MAKE CONNECTIONS OTHERS CAN'T	Make connections others can't and you extend your influence into an advantage.
22-Aug-40	BEHAVIORS THROUGH ADVERSITY	Your behaviors through an adversity is showing others who you really are.
23-Aug-40	WHAT YOU POINT OUT FOR THEM	Unless you point it out, your people don't know what they need to change.
24-Aug-40	CONCEALING THE HOW	Hold back giving others the HOW as they take more ownership for their own how.
25-Aug-40	MAKE OR BREAK ROUTINES	Life is always a combination of making / breaking routines...constantly changing.
26-Aug-40	SHARE THE SAME BELIEFS	People have a stronger connection when they share the same core beliefs.
27-Aug-40	BRING MENTAL IMAGES TO LIFE	Dreams are important, but it is the action we take that brings them to life.
28-Aug-40	SHIFT YOUR PERSPECTIVE	The start of big changes in your life begins when you shift your perspective.
29-Aug-40	HELP OTHERS CHALLENGE THEIR BELIEFS	You gain more influence with others when you help them challenge their beliefs.
30-Aug-40	OPTIMISTIC IN FACE OF CHALLENGES	The people who make it through challenges faster are often more optimistic.
31-Aug-40	MAKE YOUR CURRENT LIFE OBSOLETE	You make big steps forward by making your current life obsolete.
1-Sep-40	COMFORT IS AN ILLUSION	Comfort often appears like a safe option...but there is more risks in not changing.
2-Sep-40	WHEN YOU LEAVE IT ALONE	Problems don't get solved if left alone...give them the attention they need.
3-Sep-40	EMBRACE THE DIFFICULT TO GROW	You grow faster when you always challenge yourself to do the difficult/
4-Sep-40	STEP UP AND MAKE THE DECISIONS	Leaders get paid more because they have the courage to make the decisions.
5-Sep-40	PRODUCT OF OUR CHALLENGES	We grow faster based on the challenges we face than the successes we achieve.
6-Sep-40	HEALTHY PARANOIA	A healthy paranoia helps you to anticipate problems before they can happen.
7-Sep-40	SOMETHING LARGER THAN YOU	Your purpose has to be something larger than your ego...bigger than you.
8-Sep-40	MOVE OUTSIDE OF YOU	Move your attention to others, and you begin to understand their perceptions.
9-Sep-40	ADVERSITY NEEDS AN EXTREME FOCUS	When you experience adversity, you need to focus on the important first.
10-Sep-40	GO TO CONFIDENCE	With the confidence that you will deliver, you will always be the go to person.
11-Sep-40	GO TO THE CONCLUSION FIRST	Focus on the conclusion first, and then be open to the questions from others.
12-Sep-40	TEACH THE VALUE OF BREVITY	Being brief or concise means you have a better chance of not boring people.
13-Sep-40	CONNECT THE DOTS IN NEW WAYS	Creativity is often linking the old in new ways to solve old problems.
14-Sep-40	MINIMUM OR MAXIMUM	The unsuccessful do the minimum, with the successful doing the maximum.
15-Sep-40	COMES ALIVE WITH A STORY	Your key messages come more alive in others with stories than with the facts.

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Date	Title	Thought
16-Sep-40	OVERCOME THE CHALLENGES	The challenges you face will be at the same size of the achievement you desire.
17-Sep-40	EVENTUALLY THEY WILL RESIST	If you don't include people in the change, eventually they will resist the change.
18-Sep-40	CONTROL YOUR THOUGHTS	You control your future through your thoughts...as they drive all your actions.
19-Sep-40	CONSERVATIVE, BUT FORCEFUL	When others are conservative in thinking yet forceful...they don't really believe it.
20-Sep-40	COMPETE FOR ATTENTION	People who think they are the same will compete for attention to feel different.
21-Sep-40	ADJUSTING YOUR PATIENCE LEVEL	When you become a leader, you need to be more patient with some than others.
22-Sep-40	REFRAME THE PROBLEM IN A NEW WAY	Solve problems faster by reframing the problem for people to see more solutions.
23-Sep-40	TYPICAL IS NOT USUALLY TYPICAL	In changing times, typical is not typical...so don't be quick to make assumptions.
24-Sep-40	SHARPEN YOUR INTUITION	You sharpen your intuition the more you learn and reflect on what you learn.
25-Sep-40	FIGURE HOW TO DO IT	Say yes to great opportunities, and then figure out how to do it later.
26-Sep-40	CONFIDENT AND PROUD	Find people with confidence to take action on their own and proud of the results.
27-Sep-40	HOW IT FITS WITHIN THEIR VALUES	When your people struggle, check how what you ask for fits within their values.
28-Sep-40	OUTSIDE OF YOUR CHAIN OF COMMAND	Authority has limits, so focus on using your influence beyond your authority.
29-Sep-40	NOT UNTIL YOU HAVE DONE IT	You don't understand it well until you have done it...try something new today.
30-Sep-40	GROW YOUR INTEREST	You see more opportunities when your interest in their subject is high versus low.
1-Oct-40	DELIVERED THROUGH A STORY	The most effective communicators deliver all their key messages through stories.
2-Oct-40	WORK BELOW THE CONSCIOUSNESS	Your people are influenced more sub-consciously than consciously.
3-Oct-40	FOR A REASON, NOT A TITLE	A buzz can't come only from the title, but from the reason you put in the effort.
4-Oct-40	SOMETHING WE WOULD BUT CAN'T	If you would like to do, but can't...then find someone who could do it for you.
5-Oct-40	WHEN YOU TRUST YOUR GUT	Trust your gut to access all of what you know vs just what you are thinking now.
6-Oct-40	DRIVEN BY A BELIEF	The most powerful people are driven by a belief that impacts everything they do.
7-Oct-40	CLEAR ON YOUR EXPECTATIONS	If you are not clear on your expectations, your people can never be too.
8-Oct-40	FOR BETTER AND WORSE	Action can make it better or worse, but inaction more often makes it worse.
9-Oct-40	YOUR HAVE TO PICK A FACE	You might not feel great...but pick a face that shows others you have energy.
10-Oct-40	ACCEPT IT FOR WHAT IT IS	Whatever you cannot change, you need to accept it for what it is.
11-Oct-40	APPROACH IT LIKE A CUSTOMER	Approach your role as a customer to see more of the value you deliver.

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Date	Title	Thought
12-Oct-40	THROUGH AN EMOTIONAL LENS	Everyone looks at every situation through an emotional lens first.
13-Oct-40	HELP OTHERS FORM THE ASSUMPTIONS	Your people understand better the assumptions they make versus yours.
14-Oct-40	SEE WHAT YOUR CUSTOMER SEES	Look at it with a customer's eyes, and you see how to create the right experience.
15-Oct-40	IN SPITE OF YOUR BEHAVIORS	You are successful in spite of your behaviors...but they are slowing your success.
16-Oct-40	PROVIDE OTHERS WITH OPTIONS	Give your people options, and you begin to see their business judgment.
17-Oct-40	CASUAL REMARKS SAY A GREAT DEAL	Your casual remarks in the team say a great deal more than what you really say.
18-Oct-40	CONVENIENTLY FORGET	If it doesn't help you move forward, it's best to forget it and focus on what would.
19-Oct-40	NO ONE IS WITHOUT FRUSTRATION	Everyone gets frustrated...the successful channel their frustration into action.
20-Oct-40	ENERGY OF THOSE AROUND YOU	You are more productive with people around you with a high energy too.
21-Oct-40	INTEREST IN YOUR TEAM'S CULTURE	Your team's culture should enable top performance when you are not around.
22-Oct-40	BREAK DOWN THE ISOLATION	Integrate the expectations of everyone, and no one ever will feel isolated.
23-Oct-40	FROM THE PEOPLE ON THE WAY OUT	You learn the most about your culture from the people on the way out.
24-Oct-40	ORGANIZING THOSE AROUND YOU	Organizing the work around you is easier by focusing on everyone's strengths.
25-Oct-40	NOT NOW AND NOT FORGOTTEN	Your credibility with your people is based on not forgetting the "Not Now".
26-Oct-40	SHIFT INTO NEUTRAL	To make a big change...step back in order to see the situation more clearly.
27-Oct-40	BEGINS WITH A BASIC QUESTION	Good ideas often start from asking ourselves the simple question we missed.
28-Oct-40	MAKING IT LOOK NATURAL	Making it look natural takes more discipline and effort than others think.
29-Oct-40	CREATE AN AIR OF AUTHORITY	A powerful air of authority is driven around you when you are always decisive.
30-Oct-40	STAY ON TOPIC OF YOUR IDEAS	Everyone gets ideas, but the successful action only the ideas within their focus.
31-Oct-40	CREATE THE CANVAS FOR YOUR PEOPLE	A vision is a picture of the dream that everyone wants to help paint together/
1-Nov-40	AVOID THE LONG AND WINDING ROAD	Unless you constantly get feedback, you often take the long and winding road.
2-Nov-40	CREATE ORDER OUT OF CHAOS	Great leaders have a way of creating order (clarity for action) out of chaos.
3-Nov-40	PUT THE PLAN IN ONE PAGE	If you can say it in one page, you have a better chance that people will read it.
4-Nov-40	COMPETENT, CONFIDENT, CARING	You look to your boss to be competent, confident and caring.
5-Nov-40	PEOPLE WHO MAKE YOU LOOK GOOD	Surround yourself with talented people, and they always make you look good.
6-Nov-40	KNOW WHAT TRULY MATTERS	When you know what truly matters, you end your day being more fulfilled.

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Date	Title	Thought
7-Nov-40	COMPLICATED ISSUES REQUIRE TIME	Invest team time on your most complicated issues to fully discuss them.
8-Nov-40	CONNECT THEM TO THE STORY	A great vision is really a story...so connect your people to the vision's story.
9-Nov-40	HAVE AN APPETITE FOR CHANGE	You make more progress by looking at change as something you want more of.
10-Nov-40	DISCOMFORT /COMFORT COMBINATION	A productive life is about finding the right balance of discomfort and comfort.
11-Nov-40	GOOD CAN TALK YOU OUT OF GREAT	You need to constantly refine your focus so good doesn't keep you from great.
12-Nov-40	MAKE INFORMED ASSUMPTIONS	Many problems come from people making uninformed assumptions.
13-Nov-40	WHAT WE HAVE LEARNED	What we have learned is providing the foundation for the action we take today.
14-Nov-40	IT'S ALWAYS WORTHWHILE	Invest is listening to others, as you always learn more about them and you too.
15-Nov-40	GOAL IS CREATING GREAT SOLUTIONS	Within every goal, there is a goal to create great solutions for others.
16-Nov-40	MOVE YOUR DESK AROUND	Changing locations is a great way to change your perception too.
17-Nov-40	COACH, NOT A CRITIC	People want their leader to be more a coach than a critic...with useful feedback.
18-Nov-40	LINE BETWEEN WORK AND HOME	A great life often has a blurred line between work life and home life.
19-Nov-40	HEAR THE PERSON OUT FIRST	You move forward with disagreements by fully listening to the other person first.
20-Nov-40	SO WHAT AND NOW WHAT	You can answer a so what with what must happen now....a sense of urgency.
21-Nov-40	HAVE ELECTIVE AMNESIA	After you take the learning, you should be forgetting the mistakes or failures.
22-Nov-40	WHAT'S THE FIRST THING?	You have an idea...what's the first thing you need to do to move it forward.
23-Nov-40	COMMITTING MORE OF THEMSELVES	You get their commitment when you make it personally relevant to them.
24-Nov-40	IMPORTANCE OF SOCIAL DATA	The more you know about others, the more fuel you have to influence them.
25-Nov-40	LET THE CONVERSATION PROCEED	You don't need to control the conversation, just help it get started.
26-Nov-40	AWARE OF YOUR NATURAL TENDENCIES	We all have a natural behaviors...be aware of them to leverage or change them.
27-Nov-40	MORE OF AND LESS OF	Focus is really about doing more of less and less of the more.
28-Nov-40	BRING IT BACK TO THE ONE THING	You focus your time by being clear on the one thing most important to you.
29-Nov-40	NOT HEARING IT THE SAME WAY	Problems magnify when your people don't hear the direction in the same way.
30-Nov-40	GUIDANCE ON THE FRONT END	People need more guidance at the beginning of every new initiative.
1-Dec-40	FOCUS YOUR THOUGHTS PAST IT	You get through problems faster by focusing your thoughts on the solution.
2-Dec-40	MICROMANAGING DOESN'T SCALE	Micromanage your people and it becomes impossible to scale your business.

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Date	Title	Thought
3-Dec-40	BRING IT BACK TO ONE THING	When the conversation get sidetracked, bring it back to the one important thing.
4-Dec-40	WILL UNDERSTAND LESS	When you make it too complex, your people will understand less of what you say.
5-Dec-40	WHAT MAKES THEIR EYES LIGHT UP	You know you are engaging their passion when their eyes light up.
6-Dec-40	CHOOSE THE RELEVANT	Relevant is determined by whether something takes you faster to your goals.
7-Dec-40	LOOK FORWARD VERSUS SIDEWAYS	Too much focus on the competition has you looking sideways versus forward.
8-Dec-40	FOCUS PLUS SIMPLICITY	A strong focus and a simple approach will often yield faster and better results.
9-Dec-40	CONTRADICT BELIEFS OR ATTITUDES	A powerful vision can often contradict current beliefs or attitudes in your people.
10-Dec-40	PEOPLE WANT TO GET EXCITED	Everyone's work has to have a part of it that they are really excited about.
11-Dec-40	HAVE ENOUGH DOTS TO CONNECT	You get more creative when you know more about...more dots to connect.
12-Dec-40	LEARN THE LESSONS THEMSELVES	Give your people the opportunity to decide (and fail) to learn it themselves.
13-Dec-40	LIMITING CONFIDENCE TO YOUR FIELD	You never do better than others in something you are great at and you are not.
14-Dec-40	OUR SUBCONSCIOUS IS A THERMOSTAT	Our subconscious is our internal thermostat. Set it high to take more action.
15-Dec-40	SUMMARIZE THE RELEVANCE TO OTHERS	Constantly summarize the relevance to keep people engaged in what you say.
16-Dec-40	REAFFIRM OR REJECT YOUR REALITY	Reality is really about moving closer or further away from your goals.
17-Dec-40	ENTER THEIR MINDS AND HEARTS	You gain more influence when you can enter the minds and hearts of others.
18-Dec-40	REACT PROACTIVELY VERSUS PASSIVELY	You never control a situation by being passive versus proactively about it.
19-Dec-40	WHEN HELPFUL THOUGHTS DOMINATE	Helpful thoughts will dominate you when your confidence is high.
20-Dec-40	IMPRINT THE MOMENT IN MEMORY	You imprint the moment in your memory by adding more emotion to it.
21-Dec-40	SEASONING IN THE STEW	People are more engaged when you bring more emotion to the topic.
22-Dec-40	COMMITTED TO WHAT?	What are you committed to?...a great question to reveal your true priorities.
23-Dec-40	CHANGING OUR RELATIONSHIP TO IT	Your attachment to the problem drives how you perceive the problem too.
24-Dec-40	HOW MUCH YOU RESPECT THEM	The more you listen, the more respect you show others (shows you value them).
25-Dec-40	HOW CAN I CONTRIBUTE THE MOST	Great team members think through how they can best contribute to the team.
26-Dec-40	TALK TOMORROW VERSUS YESTERDAY	Perfectionists talk how to improve it, while the successful have already done it.
27-Dec-40	MAKE IT AS SHORT AS POSSIBLE	You don't waste other people's time when meetings are as short as possible.
28-Dec-40	SELECTIVE MICROMANAGING	You sometimes need to micromanage people who lack good business judgment.

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Date	Title	Thought
29-Dec-40	ENABLED TO DO WHAT THEY DO WELL	Your people perform better when you enable them to do what they do well.
30-Dec-40	WHAT YOU CHECK AT THE DOOR	Unless you check it at the door, home problems can influence work problems.
31-Dec-40	ENGAGES THEM AT A PERSONAL LEVEL	Your key messages are understood when it engages others on a personal level.
1-Jan-41	TIME TO SELF EDIT FIRST	When you are calm, you get the time to self edit and not talk without thinking.
2-Jan-41	GIVE EVERYONE A COMMON LANGUAGE	A team sharing a common language has fewer misunderstandings than others.
3-Jan-41	DIFFERENT ISN'T ALWAYS BETTER	Just doing something different doesn't necessarily mean it will be better.
4-Jan-41	IMPORTANCE OF WHERE YOU MIND IS	You mind needs to be where you are or others see you are not paying attention.
5-Jan-41	GIVE YOURSELF A CHANCE	Give yourself a chance by taking action now versus waiting for the right time.
6-Jan-41	CATCH WHEN YOUR ATTITUDE WAVERS	An attitude will only be as strong as you maintain it...never leave it alone.
7-Jan-41	DIFFERENT MEMORY	The facts can be different for everyone, as everyone has a different memory.
8-Jan-41	REVERT TO DOMINANT THOUGHTS	When we get under pressure, we revert to old habits...our dominant thoughts.
9-Jan-41	GET OUT OF YOUR PEOPLE'S WAY	You are in their way when you are trying to tell them the how all the time.
10-Jan-41	FEEL LIKE YOU BE REALLY HEARD	Your people make a bigger commitment when they feel you are listening to them.
11-Jan-41	TURN UP MOTIVATED	You rise faster by turning up motivated and not waiting for your boss to drive it.
12-Jan-41	PARTICIPATE IN WHAT EXCITES YOU	Get your people excited about it and they will want to participate in it.
13-Jan-41	STILL A WORK IN PROGRESS	Everyone is still a work in progress as our potential keeps growing as we do.
14-Jan-41	THINK ABOUT WHY IT HAPPENED	Instead of just complaining about the negative, think about why it happened.
15-Jan-41	DIG UNDER WHAT HAS BEEN SAID	Try to understand the meaning beyond the words being said.
16-Jan-41	BE RESPECTFUL OF OTHERS	By fully listening to others, you are showing your respect for them.
17-Jan-41	MOLD THE BUSINESS AROUND YOU	Surround yourself with people who have strengths in your weaknesses.
18-Jan-41	TO YOUR GOALS, NOT YOUR PAST	Successful people always surrender to their goals, not their past.
19-Jan-41	BRAVE ENOUGH TO BE DIFFERENT	You can never use your uniqueness if you are not brave enough to be different.
20-Jan-41	EVERYTHING GETS AMPLIFIED	Whenever money is added, all successes and problems get amplified.
21-Jan-41	HEAR WHAT THEY REALLY THINK	If you don't listen closely, you will never hear what they really are thinking.
22-Jan-41	APPROACH IT AS A CUSTOMER	Approach the problem as the customer to see more effective solutions.
23-Jan-41	CAN'T HAVE A BAD DAY	You can never have a bad day unless you determine it bad yourself.

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Date	Title	Thought
24-Jan-41	FORCED TO BE SPECIFIC	Your people get clearer on what they need to do when forced to be specific.
25-Jan-41	WHAT YOU EMOTIONALLY CHARGE	Whatever you add emotion to, you will also give more of your attention.
26-Jan-41	RECOGNIZED AND VALUED	People like feeling they contributed...makes them feel recognized and value.
27-Jan-41	IMPROVED WITH A DISCUSSION	Solutions get improved when a difference of opinions get discussed.
28-Jan-41	BOTH PERFORMANCE AND BEHAVIOR	You often reward for performance, but poor behavior can drive poor teamwork.
29-Jan-41	KNOW YOUR SWEET SPOT?	You are the most powerful at the intersection of your passion and strengths.
30-Jan-41	CONSISTENT LEVEL OF INTENSITY	You achieve more when you are able to keep a consistent level of intensity.
31-Jan-41	WHAT YOU CHOOSE TO FORGET	Our life gets better when we make the right choices on what we should forget.
1-Feb-41	WANT TO KNOW YOU AS A PERSON	Others gain more rapport with you when get to know you beyond your role.
2-Feb-41	WILLINGNESS TO TOLERATE FAILURE	You cannot get truly innovation solutions without tolerating some failures.
3-Feb-41	WHEN YOUR REPUTATION IS TIED TO IT	You do whatever it takes to make it happen when your reputation is on the line.
4-Feb-41	PROVIDE A NEW SET OF EYES	You can add value to everything because you always being a new set of eyes.
5-Feb-41	BASED ON RELATIONSHIPS YOU BUILD	Your influence is really based on the level of the key relationships you build.
6-Feb-41	PASSION FOR WHAT'S POSSIBLE	Have a passion for what's possible and you have the fuel to create it.
7-Feb-41	RESPECT FOR THE PAST	You must respect the past to get people's full commitment to build the future.
8-Feb-41	UNDERSTAND WHEN MAYBE MEANS NO	Maybe can often be someone's polite way of saying no to you.
9-Feb-41	PROUD OF THEIR WORK	A great objective is to have your people feeling proud of the work they do.
10-Feb-41	WEIGHT ON YOUR SHOULDERS	Personal responsibility is getting comfortable with the weight on your shoulders.
11-Feb-41	LOOKS DIFFERENT FROM THE OUTSIDE	Everything looks different from people outside your team than from within.
12-Feb-41	ABLE TO LIVE WITH IT	Everyone is different. Decide if you can live with it or it challenges your values.
13-Feb-41	BOSS WITHOUT BEING BOSSY	You need to exert your power (the boss), but don't have to do it in a bossy way.
14-Feb-41	KEEP BALANCE AND DISTANCE	Keep a good perspective with some balance and distance on difficult situations.
15-Feb-41	FRAME THE EMOTIONAL CONTEXT	You gain more influence with others when you can frame the emotional context.
16-Feb-41	FINDING YOUR VOICE COUNTS	Your people gain more fulfillment when they know they are listened to.
17-Feb-41	SEE IT WITHIN THE STORY	Tell more stories, as people will see the situation within the context of your story.
18-Feb-41	FIND THE INNER PERSON	Unless you really know them, you will have trouble dealing with difficult issues.

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Date	Title	Thought
19-Feb-41	EASIER TO TEACH THAN CORRECT	Invest in teaching others first, and then spend less time correcting them later.
20-Feb-41	DRAW PEOPLE TO YOU	Focusing on drawing people to you versus having to go out and find them.
21-Feb-41	WHY THEY DO WHAT THEY DO	Human behavior is difficult to predict. That's why being adaptable is important.
22-Feb-41	INVEST IN THE IMPORTANT	The important is always a good investment of your time. What is your important?
23-Feb-41	FILL A NEED BEYOND THE WORK	People get energized about a job when it fill a need beyond the work itself.
24-Feb-41	EVERYTHING EASIER OR HARDER	Your team's culture will make it easier or harder for everyone to perform well.
25-Feb-41	IT CAN BE ANTICIPATED	Many problems you face as a leader can be anticipated with a little thought time.
26-Feb-41	SET YOUR POOR PERFORMERS FREE	Your poor performers are like a negative weight on your team's culture.
27-Feb-41	LOOK AT THE REAL PROBLEM	Have you ever noticed?...with every problem we have...we are always there?
28-Feb-41	INCREASE YOUR OBSERVATION	Your understanding of the situation is often at the level of your observation.
1-Mar-41	SEE PATTERNS IN THEIR BEHAVIOR	See the patterns in their behavior and you are then ready to give them feedback.
2-Mar-41	INTERESTED IN IMPROVING	If you are not interested in improving, your worth to your team is reducing.
3-Mar-41	PROCESS, NOT AN EVENT	Communication is a process, not an event...especially across cultures.
4-Mar-41	DAY YOU LOSE FAITH IN THEM	You might as well start the process to fire people the day you lose faith in them.
5-Mar-41	GET BENEATH THE POSSESSIONS	People are not what they own, but how they behave about what they own.
6-Mar-41	PLANNED OR JUST HAPPENS	A culture that just happens is never as powerful as a culture that's been planned.
7-Mar-41	SPREAD THE WORD	Communicate in ways that encourages others to spread the word on.
8-Mar-41	FEEL OWNERSHIP FOR THE NUMBERS	You cannot delegate to people who do not take ownership for the numbers too.
9-Mar-41	CONSISTENCY HAS POWER	Consistency has power, as it leaves fewer questions marks in your people.
10-Mar-41	SOME OTHER TIME	Some other time usually doesn't come...so focus on taking action now.
11-Mar-41	FIND A WAY TO HAVE BOTH	You need to find a way to have both financial success and a happy home life too.
12-Mar-41	CHOICES THAT MAKE IT HAPPEN	Embraces your choices, as choice is the first step to more focused action.
13-Mar-41	TAILORING TO THE PERSONALITY	Your key messages have to be adapted to the person you are sharing them with.
14-Mar-41	LET OTHERS TAKE CENTER STAGE	Give others the center stage, and they will need to reciprocate in some way.
15-Mar-41	WHEN OTHERS FEEL UNDERSTOOD	Others will feel closer to you by the way they feel you understand them.
16-Mar-41	WHEN IT IS YOUR TURN	Success is often about stepping up to the challenge when it is your turn.

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Date	Title	Thought
17-Mar-41	GET THEIR ATTENTION	For people to fully listen to you, the first step is always getting their attention.
18-Mar-41	LEVERAGE YOUR TIME AND EFFORT	Focus on the important, as leveraging your time and effort is really your life.
19-Mar-41	KNOW ENOUGH TO TAKE ACTION	You probably already know enough to get started...so why not start today!
20-Mar-41	PATH VERSUS A DESTINATION	Excellence is not really a destination, it should be just a way of doing things.
21-Mar-41	OUTSIDE OF RATIONAL CONTROL	When emotion is involved, the influence needed is outside rational control.
22-Mar-41	BIG CHANGES WITH SMALL ACTIONS	You can make big changes by taking consistent and persistent small actions.
23-Mar-41	SHOW THEM YOU TRUST THEM	Show your people you trust them, and they will take more thought through risks.
24-Mar-41	GIVE OTHERS QUALITY TIME	Others view time with you as quality time when you are fully listening to them.
25-Mar-41	LIVE TO YOUR IMAGE	You will always live to the level of the image you have of yourself.
26-Mar-41	LIMITED SUPPLY OF WILLPOWER	Reserve your willpower for the important, so it is there when you need it most.
27-Mar-41	ADVANTAGES THAT ARE NOT OBVIOUS	The emotional rapport with others is an advantage that is not always obvious.
28-Mar-41	CONTROL MEANS CHOICES	To have control over a situation you need to take responsibility for the choices.
29-Mar-41	MAKE THEM FEEL SAFE TO PARTICIPATE	Your people speak up more when you make it safe to say what they really think.
30-Mar-41	NOVELTY GRABS OUR ATTENTION	When something is new or original, it always grabs our attention.
31-Mar-41	CARE MORE ABOUT THEM	You become more a leader by caring more about your people than yourself.
1-Apr-41	LITTLE INFORMATION AT THE TIME	Experience helps you to decide a way forward when little information is known.
2-Apr-41	QUALITY OF OUR TIME TOGETHER	Make the time you have together with your team as productive as possible.
3-Apr-41	GET OUT OF YOUR OWN WAY	You will often say no more to yourself than others will say no to you.
4-Apr-41	WANT TO BE CHALLENGED	The successful are the happiest when they have a challenge in front of them.
5-Apr-41	RESPONSIBLE FOR YOUR DEVELOPMENT	You should never surrender your personal development to your company.
6-Apr-41	PRIME WITH YOUR COMMUNICATIONS	You get others to change their mindsets by small drips of key messages over time.
7-Apr-41	HOW THEY ACT ON WHAT YOU SAY	You know if your messages are getting through by the actions others take.
8-Apr-41	CULTURE STARTS AT THE TOP	The strongest cultures have leaders who set a fantastic role model for others.
9-Apr-41	FACTORS WITHIN YOUR CONTROL	Focus on what's in your control, and often influence what's not in your control.
10-Apr-41	PASSION IN YOUR CURIOSITY	Your impact on others is in direct proportion to the passion in your curiosity.
11-Apr-41	WHY DOES IT WORK THIS WAY?	Progress is made faster by questioning the WHY more than just the HOW.

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Date	Title	Thought
12-Apr-41	SETTING THE ANCHORS	The best anchors in an organization are the behaviors that reflect the core values.
13-Apr-41	GIVE CREDIT TO GET THEIR OWNERSHIP	When others take ownership for the problem, give them credit for the solution.
14-Apr-41	FRAME IT WITH A NEW PERSPECTIVE	A good perspective will frame the problem in ways for you to see more solutions.
15-Apr-41	WHEN STATUS QUO IS NOT AN OPTION	When you have a crisis, the status quo is never an option...it requires change.
16-Apr-41	GIVE YOURSELF THE TIME TO THINK	Most people go through the week reacting to what hits them...not thinking.
17-Apr-41	VISION IGNITES PASSION IN OTHERS	A strong vision will ignite the passion in others and drive them into action.
18-Apr-41	MOVE PEOPLE FROM HERE TO THERE	A personal development plan helps move people from here to there.
19-Apr-41	BOTH FROM AND TO MOTIVATION	People are motivated from a present they don't like and to a future they want.
20-Apr-41	PROCESS INFO IN DIFFERENT WAYS	Different personalities and cultures will process information in different ways.
21-Apr-41	ANTICIPATE BEFORE YOU GET THERE	You are better prepared when you can anticipate the reactions of others.
22-Apr-41	QUESTIONS PUT YOU IN CONTROL	Questions put you in control of conversations and the influence you can have.
23-Apr-41	CHALLENGE OTHERS WITH THEIR BELIEFS	Challenge other people's beliefs to unlock a massive amount of potential.
24-Apr-41	ASSETS WALK RIGHT OUT THE DOOR	When your best people leave, it is an asset you allow to walk right out the door.
25-Apr-41	ALWAYS ROOM FOR TOP PEOPLE	Should always be hiring, because when the right people come along...hire them.
26-Apr-41	SIZE OF GOALS = INCREASE IN HABITS	If you increase your goals, you need to increase your habits to be more effective.
27-Apr-41	IT'S THEIR DECISION, NOT MINE	The best leaders will be often saying, it's my people's decision, not mine.
28-Apr-41	BEHAVIORS DELIVER THE NUMBERS	Your daily behaviors are what delivers the results you commit to.
29-Apr-41	DON'T TRUST THEM...REPLACE THEM	When you don't trust your people, you end up doing their job too. Replace them.
30-Apr-41	WHEN CULTURE STAYS CONSISTENT	A consistent culture helps everyone share the same expectations of each other.
1-May-41	LIVE IN THE END STATE	You take action in the present with the picture of the life you would like to build.
2-May-41	DETERMINE THE NON-NEGOTIABLE	Understand other people's goals, and you see what is non-negotiable to them.
3-May-41	DEVELOPED BY DESIGN OR DEFAULT	You either design the life you want or you have to accept just what happens.
4-May-41	MEANING YOU ASSIGN TO IT	Everyone can assign a different meaning to the same situation. Understand theirs.
5-May-41	KEEP YOUR MIND YOUR OWN	Ask others for advice, but always reserve the right to make your own decisions.
6-May-41	BENEFIT IS IN LIVING IT	The benefit in having strong values is within living them ever day.
7-May-41	WORK AT IT TO KEEP IT	A skill is something you are always working at in order to keep it at a high level.

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Date	Title	Thought
8-May-41	HARD TO LISTEN TO IT	Great feedback is often hard to listen to, but will help you grow faster.
9-May-41	STRIKES CLOSER TO HOME	When it changes how you feel, the message will always impact you more.
10-May-41	FEELING OF CALM CONFIDENCE	A calm confidence is something with you in everything you do, big or small.
11-May-41	BASED ON WHAT YOU REMEMBER	A training's success is not based on what you learn, but what you remember.
12-May-41	VISUALIZE IN DETAILS	Visualize in specific details and you make a bigger imprint on your mind.
13-May-41	REVEALS YOUR TALENT	You will not fully utilize your talent without the confidence to try something new.
14-May-41	SUCCESS EARLY AND OFTEN	Create early wins and you get everyone with a sense of urgency to achieve more.
15-May-41	RESPONSIBILITY FOR YOUR THINKING	Don't be lazy and just accept what others say without doing your own thinking.
16-May-41	THINKING ENABLES YOUR SKILLS	Expanding your thoughts will drive you to develop new skills to action them.
17-May-41	POTENTIAL CAN BE A HEAVY BURDEN	Your potential is a heavy burden if you are not taking any action to use it.
18-May-41	BEEN THROUGH IT BEFORE	Virtualization helps you perform in the moment as you've been through it before.
19-May-41	HOW YOU EXPLAIN IT TO YOURSELF	You will respond to situations by the way you explain them to yourself.
20-May-41	TRAINING YOUR PERCEPTIONS	You train your perceptions by your experiences and your personal development.
21-May-41	FREQUENT AND INTENSE VISIONS	Visualize often with intense emotions to imprint a target on your subconscious.
22-May-41	REBUILD YOUR SELF-IMAGE	Your self image is really the window to the opportunities you will see in your life.
23-May-41	SIMPLE PROCESSES CAN BE CHANGED	Complex processes often have to be replaced as they are difficult to change.
24-May-41	MESSAGE THAT BURNS INSIDE OF US	Our passion is a message that needs told that is burning inside of us.
25-May-41	OFTEN DETERMINED IN A MOMENT	Your destiny is often determined in a moment triggered by your preparation.
26-May-41	THANKS FOR NOT GIVING UP ON ME	There are people who believe in you when you don't even believe in yourself.
27-May-41	PICTURES CREATE PASSION IN OTHERS	A powerful picture can create the passion in others to go make it happen.
28-May-41	TRUST YOUR ABILITIES	You won't have others trust your abilities before you trust in them yourself first.
29-May-41	WHEN THE EFFORT IS NOT WORKING	When it isn't working, then focus on a new approach versus a new target.
30-May-41	ROUTINES SHOULD MAKE YOU DECISIVE	Routines on the simple tasks free up mental capacity to be more decisive.
31-May-41	DON'T TRY TO WISH IT AWAY	Embrace the difficulties in your life versus trying to wish them away.
1-Jun-41	WHEN IT'S NEEDED MOST	It's important to keep your motivation so it is there when you need it the most.
2-Jun-41	ENTHUSIASM FOR LEARNING	When you are always learning, you are growing your business judgment too.

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Date	Title	Thought
3-Jun-41	GIVEN A LITTLE GUIDANCE	You will be amazed what your people can achieve if given a little guidance.
4-Jun-41	CLARITY VERSUS THE IMPRESSION OF	Get really clear on your choices versus just having an impression of them.
5-Jun-41	SHOWS YOU WHAT YOU CAN DO	Confidence is sort of a preview to your future...showing you what you can do.
6-Jun-41	CONFIDENCE IN THEIR EXECUTION	You can delegate more when you have confidence in your people's execution.
7-Jun-41	TEST THE QUALITY OF THEIR THINKING	Your questions and scenarios you ask about test the quality of others thinking.
8-Jun-41	DIFFERENCE, PLAN, COMMITMENT	Define the difference you will make, create the plan and commitment yourself.
9-Jun-41	HEART OF A CHAMPION	Every champion has a strong mind controlling negative emotions that emerge.
10-Jun-41	START BY DEFINING YOURSELF	How you define yourself drives the way others to define and interact with you.
11-Jun-41	SEARCHING FOR SIMILAR PATTERNS	Everything new we learn is quickly associated with something we already know.
12-Jun-41	TURN ADVERSITY INTO MORE STRENGTH	The strongest got that way from turning every adversity into more strength.
13-Jun-41	DO ENOUGH RIGHT	Success is not doing everything right, but enough right to deliver great value.
14-Jun-41	GOOD ROUTINE IS MENTAL	The most important routines to develop are mental ones...thought drives action.
15-Jun-41	NO ONE CAN DO IT FOR YOU	Personal responsibility is something only you can do...it can't be done by others.
16-Jun-41	FIND OUT HOW GOOD YOU COULD BE	Your goals provide the path for you to find out how good you could be.
17-Jun-41	SOMETHING YOU DEVELOP	Confidence is developed more through action than just our thinking.
18-Jun-41	HELP THEM MANAGE THEIR SELF IMAGE	Your people achieve more when they can manage their self image well.
19-Jun-41	LEARN TO DO IT FOR YOURSELF	Motivate yourself to do the important non-enjoyable, and you don't need a boss.
20-Jun-41	PULL THE GOOD FROM THE EXPERIENCE	Within every bad experience there is a good that you should not miss.
21-Jun-41	WHAT YOU REMEMBER AND DWELL ON	Your future is supported or prevented by what you keep thinking about.
22-Jun-41	LONG ENOUGH TO LEARN FROM THEM	Keep your mistakes in your mind just long enough to take the learning from them.
23-Jun-41	IMAGINE WITH ALL YOUR SENSES	Visualization gains power when you imagine the future with all your senses.
24-Jun-41	MAKE IT UP AS YOU GO ALONG	You won't know everything to do now, so just make it up as you go along.
25-Jun-41	LEVELING THE PLAYING FIELD	Asking everyone's opinion make everyone feel valued within the team.
26-Jun-41	REMOVE THE CRACKS OF DOUBT	Doubt forms cracks in everything we do...move forward faster by removing them.
27-Jun-41	MAKE IT MORE LIKELY TO HAPPEN	When you tell others what you will do, you make it more likely you will do it.
28-Jun-41	TRAIN IT AND TRUST IT	Keep learning and train your business judgment so that you can rely on it.

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Date	Title	Thought
29-Jun-41	ROUTINE SHOULD QUIET YOUR MIND	The right routines quiets the minds for you to hear more great ideas within you.
30-Jun-41	FIND A WAY TO DELIVER	There are obstacles in everything important...Find a way to deliver through them.
1-Jul-41	SHOW AN INTEREST IN REACHING OUT	When you reach out to others, others will also think about reaching out to you.
2-Jul-41	USE THE INFLUENCE YOU HAVE	Many people don't realize the influence they have with others and don't use it.
3-Jul-41	BAGGAGE YOU BRING ON BOARD	A new role is a great chance to shed the limiting beliefs you had in the old role.
4-Jul-41	GREAT TALENT SCOUT	Every leader with long-term success is a great talent scout...builds a strong team.
5-Jul-41	DISTRACTED BY SOMETHING	Limit the distractions you encounter in your day and your productivity will soar.
6-Jul-41	BE WHAT YOU TALK ABOUT	You lose credibility when your behaviors do not match your words.
7-Jul-41	BELIEF REQUIRES FOCUS	You don't develop strong beliefs in anything you don't give a strong focus too.
8-Jul-41	BEST HONED THROUGH ADVERSITY	Your character and skills are best honed through adversity versus good times.
9-Jul-41	CHALLENGE THE PERCEIVED WISDOM	The perceived wisdom is often too conservative to take the necessary risks.
10-Jul-41	CHANGE THE WORDS YOU USE	The words you use will always have an impact on too, not just others.
11-Jul-41	CLEAR OF CONFLICTING THOUGHTS	Make reflection a habit and you won't be slowed down by conflicting thoughts.
12-Jul-41	COMMIT THROUGH THE CHALLENGES	When you are committed, challenges are just something in the way of your goals.
13-Jul-41	DEPENDS ON HOW YOU THINK	Everything starts with your thinking, so be as clear and positive as you can.
14-Jul-41	CONSCIOUS OF THE TRADE-OFFS	There are trade-offs in everything, but sometimes you don't understand them.
15-Jul-41	IMAGES YOU HOLD IN YOUR MIND	The images you hold in your mind shape the perceptions you form each day.
16-Jul-41	CONTROL WHAT WE ALLOW IN	Everything you allow in has an impact on your thoughts and feelings. Take care!
17-Jul-41	INTO THE DAY WITH A CLEAR MIND	Make a bigger impact with others with a clear mind going into the conversations
18-Jul-41	TO BELIEVE AND TO PERSEVERE	You achieve the impossible based on how you believe and how you persevere.
19-Jul-41	MAINTAIN A REALISTIC PERCEPTION	You need realistic perceptions to know how to start your influence with others.
20-Jul-41	CALM AND PATIENCE GO TOGETHER	People who can remain calm are also able to be patient when it is necessary.
21-Jul-41	REGAIN CONTROL OF YOUR MIND	Everything becomes clearer when you regain control of what you are thinking.
22-Jul-41	TAKE OWNERSHIP OF THE CHALLENGES	How you take ownership for your challenges signals to others who you really are.
23-Jul-41	HUMBLE AND WILLING TO LEARN	You grow faster being humble and willing to learn from everyone you meet.
24-Jul-41	WHERE IT FITS IN THEIR VALUE SYSTEM	Understand others by seeing how their behaviors fit within their value system.

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Date	Title	Thought
25-Jul-41	CHART A PATH FOR YOURSELF	Unless you chart you own path, you end up on someone else's path all the time.
26-Jul-41	RECOGNIZE OUR MISTAKES EARLY ON	Reflection helps us to recognize our mistakes early on and begin fixing them.
27-Jul-41	OPPORTUNITY TO MAKE A BIG POINT	When you are prepared, you never miss an opportunity to make a big point.
28-Jul-41	GO BEYOND TALKING A GOOD GAME	Go beyond sharing what you will do to actually doing it.
29-Jul-41	LEARN FROM YOUR OWN STRENGTH	Learn from your own strength by continually putting challenges in front of you.
30-Jul-41	CREATE A MEMORABLE MOMENT	Make the moment memorable, and they will remember more information.
31-Jul-41	CULTURE DRIVES INNOVATION	Innovation is more a culture thing than a process thing. The culture drives it.
1-Aug-41	DEVELOP ALTERNATIVE RESPONSES	The best influencers develop their alternative responses in advance.
2-Aug-41	DIFFERENCE IN DREAM AND GOAL	You move a dream into a goal when you make a commitment to make it happen.
3-Aug-41	DISTRACTIONS ARE EVERYWHERE	Productive people are good at preventing others from distracting them.
4-Aug-41	DO IT FOR THEIR REASONS	People don't do it for your reasons, they do it for theirs. Listen to find them out.
5-Aug-41	DO WHAT THEY DO WELL	Understand what your people do well, and keep giving them work in that.
6-Aug-41	EARN THEIR RESPECT	Earn your people's respect, and they do the extra needed when it's needed most.
7-Aug-41	EASY TO MAKE AND HARD TO KEEP	Promises are easy to make, but require strong commitment to keep them.
8-Aug-41	ENJOY WATCHING IT HAPPEN	People who enjoy watching it happen will be the followers of those who lead.
9-Aug-41	ESCAPING THE MASSES	If you want to escape the masses, begin to think and act different than them.
10-Aug-41	EXPRESS CONFIDENCE WITH BOLDNESS	You always appear more confident to others when you take bold actions.
11-Aug-41	FIGHT FOR THE GOALS THEY SET	Your people will fight more for the goals they set than for the goals you set.
12-Aug-41	FIND PEOPLE WHO FIT	Talented people are only effective if they are a good for the culture you have.
13-Aug-41	YOUR LEVEL OF INTENSITY	As a leader, your level of intensity can become the intensity of those around you.
14-Aug-41	FITTING IN...IN A CONSTRUCTIVE WAY	In many situations, the most difficult thing is finding our way to fit in.
15-Aug-41	PROBLEM OR BETTER	People are more motivated by solving problems than in making something better.
16-Aug-41	FORMULATE A POINT OF VIEW	You don't gain influence with others without having you own point of view.
17-Aug-41	FROM VERY GOOD TO EXCELLENT	Moving from very good to excellent requires a shift in thinking to what's possible.
18-Aug-41	FRUSTRATION LIMITS YOUR ATTENTION	Control your frustration or it will impact the attention you can give to others.
19-Aug-41	GET TO THE CONCLUSION FIRST	Your stories can't be so simple that others get to the conclusion before you do.

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Date	Title	Thought
20-Aug-41	GET YOUR HOUSE IN ORDER FIRST	Before criticizing another person, make sure you are doing the right thing first.
21-Aug-41	GIVE ANYTHING TO AVOID	Insecure people to do anything to avoid a situation where could make a mistake.
22-Aug-41	GIVES YOU WHAT IT THINKS YOU WANT	The subconscious gives what it thinks you want unless told something different.
23-Aug-41	GLIMPSE OF YOUR OWN POTENTIAL	You begin to gain a glimpse of your own potential by trying something new.
24-Aug-41	ACCORDING TO THE PLAN	Not everything goes according to the plan, but the plan helps you adapt faster.
25-Aug-41	GREAT EARLY WARNING SYSTEMS	The best leaders have systems that warn them of potential future problems.
26-Aug-41	HAVE MICRO INTERESTS	Everyone has many small interests that bring variety to the lives/
27-Aug-41	HELP DREAMS TAKE ROOT	Dreams are fragile at first, so help your people with their dreams early on.
28-Aug-41	IMPORTANCE OF ACCEPTANCE	Until you accept the situation, you will never find the commitment to change it.
29-Aug-41	INFLUENCE THEIR EXPECTATIONS	Influence your people's expectations and you can raise their performance.
30-Aug-41	INSPIRE GOOD DECISIONS	You inspire good decisions by the quality of your questions to your people.
31-Aug-41	IT ALL COMES BACK TO WHY	With everything you do, the energy you give it depends on why you are doing it.
1-Sep-41	IT DIFFICULT TO MAKE BELIEVING EASY	The best at influencing others make it look easy with preparation they did first.
2-Sep-41	IT WAS ALWAYS THERE	The conflict you see was probably always there...has grown before you see it.
3-Sep-41	KEEP YOUR CONTROL	You keep more control when you keep more control over your focus.
4-Sep-41	CUSTOMER'S INTERESTS FIRST	Put your customer's interests first, and see how to adapt to serve them better.
5-Sep-41	BEST PEOPLE IN THE KEY JOBS	Your leadership life is easier when you have the best people in the key jobs.
6-Sep-41	HOW FAR TO PUSH IT	Experience helps you to determine how far you can push an issue with others.
7-Sep-41	KNOW IT AND PRACTICE IT	You may know it, but you cannot teach others unless you have practiced it too.
8-Sep-41	LET YOURSELF BE YOURSELF	When you choose the right work environment, you can be more of yourself.
9-Sep-41	LISTEN TO THEIR DREAMS	Understand another's dreams, and you see more ways to influence them.
10-Sep-41	LIVES IN OUR SUBCONSCIOUS MIND	Your self image lives within your subconscious mind, most don't understand it.
11-Sep-41	LOOK FOR GREAT PEOPLE ALL THE TIME	Successful leaders are always looking for great people to join their team.
12-Sep-41	LOVE THE TIME TOGETHER	Don't bring the issues along with you and you will love your time together more.
13-Sep-41	MAKE IT OK TO TAKE RISKS	A great company culture makes it ok for everyone to take thoughtful risks.
14-Sep-41	EXISTING MODEL OBSOLETE	Build a new model faster when everyone sees the existing model as obsolete.

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Date	Title	Thought
15-Sep-41	MASTER YOUR EMOTIONAL LIFE	You feel more in the driver's seat of your life when you master your emotions.
16-Sep-41	MOVE ON TO SOMETHING BETTER	You can't move to something better without dropped what is not working now.
17-Sep-41	NEVER A PERFECT OPPORTUNITY	Don't wait for the perfect opportunity. Action is what creates opportunities.
18-Sep-41	ORDERS TO THE SUB-CONSCIOUS MIND	Repeated thoughts have a way of order the sub-conscious mind to focus on them.
19-Sep-41	OUR DAILY HABITS MUST CHANGE	Every major step forward has been preceded by a change in our daily habits.
20-Sep-41	SELF IMAGE IS IN OUR SUBCONSCIOUS	Change a self image by a repeated conscious focus to impact the subconscious.
21-Sep-41	FIND TIME OTHERS DON'T	When you are focused, you find the time to be productive that others waste.
22-Sep-41	PERSEVERANCE DRIVEN BY PASSION	People with perseverance have a strong passion that is driving it.
23-Sep-41	PLAY IT WITH PASSION	Whatever you put your attention to, play it with passion to make a larger impact.
24-Sep-41	PREPARED TO BE RELAXED	Do your preparation and you will be more relaxed within the moment.
25-Sep-41	PROGRAMS THE SUBCONSCIOUS MIND	How we use our conscious mind can help program the subconscious mind.
26-Sep-41	PULLS YOU UP	Your passion and your character should pull you up within difficult times.
27-Sep-41	RATIONAL PEOPLE WOULD GIVE UP	A powerful goal drives you to take action when rational people would give up.
28-Sep-41	RESPOND TO WHAT'S BEING ASKED	Respond to what's being asked before you try and divert them to another topic.
29-Sep-41	RESPONSIBILITY DRIVES FLEXIBILITY	The more responsibility you take, the more flexibility you will gain in executing it.
30-Sep-41	SEE A WAY TO REACH THE GOAL	There are many ways to achieve your goal...focus on your way and stick with it.
1-Oct-41	SELL TO THEIR PERSONALITY	Communicate in ways that others want to hear it. Sell it to their personality.
2-Oct-41	SENSITIVITY TOWARDS OTHERS	Unless you are sensitive toward others, you are never aware of their motivations.
3-Oct-41	SHOULD MAKE IT EASIER	A company's processes should make it easier for people to do the right thing.
4-Oct-41	SO CLOSE TO YOUR OLD SELF	To change, make sure your new behaviors are not too close to your old self.
5-Oct-41	SOMEONE DIFFERENT SHOWS UP	The more you gain rapport with others, a different person begins to show up.
6-Oct-41	STEADY DIET OF ENCOURAGEMENT	Your team needs encouragement all the time and in different ways each time.
7-Oct-41	STOP THINKING YOU KNOW BETTER	You won't let your people grow if you are always thinking you know better.
8-Oct-41	STRESS TEST THE PLAN	Challenge the assumptions in your plan before finalizing it.
9-Oct-41	STRIVE TO BE MORE	When you strive to be more you will end up achieving more as well.
10-Oct-41	SUM OF ALL THOUGHTS	The subconscious is the sum of all our thoughts and influences our actions.

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Date	Title	Thought
11-Oct-41	WHEN YOUR PLANS GET DISRUPTED	Leadership is needed when plans get disrupted and decisions need to be made.
12-Oct-41	CHANGE THE DEFAULT SETTINGS	Strong new habits require us to change our core thinking and mindset.
13-Oct-41	TAKES WHATEVER YOU FEED IT	A subconscious takes what you feed it. Feed it what you want versus don't want.
14-Oct-41	TAKE ACTION WHEN YOU KNOW	Every minute you delay the action you know you need to take is costing you.
15-Oct-41	TEACHING EASIER THAN CORRECTING	Teach your people well up front and you won't have to correct them later.
16-Oct-41	THAT GIVES YOU CREDIBILITY	The consistency in your behaviors is what develops your credibility with others.
17-Oct-41	BENCHMARK YOU ESTABLISH	People's energy will often rise only to the level of the benchmark you establish.
18-Oct-41	BEHAVIORS MAKE STATEMENTS	Your behaviors say more to others about you than your words could ever say.
19-Oct-41	BIG PICTURE FRAMES SMALL PICTURES	You get your people to understand the details faster when given a context.
20-Oct-41	C IN C-SUITE	The C-Suite is responsible for the CULTURE or the culture is by default vs design.
21-Oct-41	DOOR TO THEIR ATTENTION	The self interests of others is always the door to their attention.
22-Oct-41	FUTURE IN CONCRETE TERMS	Goals help you to create the future in more concrete terms.
23-Oct-41	REWARD IN HELPING OTHERS	The reward for helping others often comes back to you in mysterious ways.
24-Oct-41	NO EXPENSES, ONLY INVESTMENTS	There are no expenses, as everything should be an investment in us or our goals.
25-Oct-41	THEY EFFECT YOU IN SOME WAY	Every experience effects you in some way, so invest in the right experiences.
26-Oct-41	THINK NEW TERRITORY	Always be looking for new ways to challenge yourself and to grow.
27-Oct-41	TIME FOR YOU TO BELIEVE IN YOU	Before others will, you need to believe in yourself and the value you bring.
28-Oct-41	WHAT YOU ARE BLIND TO	Invest time to ask people you trust for feedback...they can reveal your blind spots.
29-Oct-41	TREAT EVERYONE IN UNIQUE WAYS	Everyone is different, so treating everyone the same is limiting your influence.
30-Oct-41	UNDERSTAND WHAT'S CRITICAL TO READ	You can't read every word you should, so focus for a core understanding first.
31-Oct-41	UNDERSTAND WHY THEY OCCUR	If problems keep repeating, invest understanding why they keep occurring.
1-Nov-41	VALIDATING OUR FEELINGS	If everything we do, we are always trying to validate our current feelings.
2-Nov-41	VIEW ACCEPTANCE AS A STRENGTH	Accepting a situation that is not worth changing is a sign of strength.
3-Nov-41	VISIBILITY EXTENDS OWNERSHIP	When you make everything visible, people see mistakes, but more ownership too.
4-Nov-41	RESULT OF OUR CHALLENGES	The strength of our character is the result of our challenges, not our successes.
5-Nov-41	WHAT DON'T WE KNOW?	To explore solutions more effectively, always ask...What don't we know?

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Date	Title	Thought
6-Nov-41	WHAT IS IT GOING TO REQUIRE?	After you set goals, ask yourself what is it going to require of me to achieve them.
7-Nov-41	FOCUS ON PICKING THE RIGHT TEAM	Everything you accomplish will be based on the team around you, not just you.
8-Nov-41	WHAT NO LONGER SATISFIES YOU	Define new challenges or you will no longer be satisfied with what you do.
9-Nov-41	WHAT SHAPES OUR CHOICES	What we consider to be important is always shaping the choices we make.
10-Nov-41	YOU GET REWARDED FOR	The rewards you gain are for what you have achieved, not for your effort.
11-Nov-41	WHAT YOU HAVE YOU LEARNED	After each mistake, ask yourself what you have learned...then forget the mistake.
12-Nov-41	WHAT'S BUBBLING UNDER THE SURFACE	What is just under the surface will rise to the surface in the worst possible time.
13-Nov-41	WHEN DOES SOME OTHER TIME COME?	You often say "some other time", but often that time never comes!
14-Nov-41	WHEN NO IS MAYBE	A "No" means they are engaged, and with influence can be turned to a "yes".
15-Nov-41	WHEN YOU CANNOT STAY SILENT	Speak your mind in productive ways with issues you cannot stay silent on.
16-Nov-41	EVERYTHING AROUND A CORE MESSAGE	Successful leaders package all their communications around a core message.
17-Nov-41	GET THE PROPER FUEL	Surround yourself with the right people and they will always fuel your motivation.
18-Nov-41	WHENEVER YOU WANT TO	Flexibility is the ability to do what you want whenever you want to do it.
19-Nov-41	WHO IS RIGHT IS NOT A GOAL	To gain alignment, the goal should never be who is right, but what is right.
20-Nov-41	WON'T LET DETAILS STOP IT	There are always challenges in the details...so expect them, not run from them.
21-Nov-41	STILL GOING TO MAKE IT	A belief that whatever problem you run into...you are still going to make it.
22-Nov-41	BEHAVIORS CAN CHANGE THOUGHTS	You can often act your way into a new feeling or thought. Take that action today.
23-Nov-41	YOUR OWN INTERNAL COMMENTATOR	Your inner voice provides on ongoing commentary of your life. Usually negative.
24-Nov-41	TELL A COMPELLING STORY	You can get people interested fast when you tell them a compelling story.
25-Nov-41	WHAT OTHERS FIND UNCOMFORTABLE	Make what others find uncomfortable comfortable, and you gain influence.
26-Nov-41	EVERYTHING IS SHAPING US	Be careful what you allow in...as everything you experience is shaping you.
27-Nov-41	SHOW OTHERS HOW TO TREAT US	How we action our values shows others to how to treat us.
28-Nov-41	PROBLEM IN NEED OF A SOLUTION	Bring everyone's attention to the problem and they will find a solution.
29-Nov-41	WHEN AND WHEN NOT TO LISTEN	Increase your emotional intelligence and know better when / when not to listen.
30-Nov-41	DIFFERENT SHADES OF GREY	Every complex problems comes with different shades of grey to understand.
1-Dec-41	DECISION CONTROLS EMOTION	Until you make the decision, the conflicting emotions will continue to swirl in you.

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Date	Title	Thought
2-Dec-41	HIJACKING YOU OR MANAGING IT	You either manage the situation or others will hijack your focus.
3-Dec-41	ALWAYS HAVE TO CONVINCE SOMEONE	With every key initiative, you will always have to convince someone to help.
4-Dec-41	CONFIRM THEIR FEELINGS	People's feelings filter what they hear, so confirm feelings early in conversations.
5-Dec-41	PROVE YOU OWN IT	You prove you own it when you take responsibility to solve the problems.
6-Dec-41	KEEP EVERYONE ALIGNED	Team speed is based on how well people in the team are aligned on the goals.
7-Dec-41	RULE OF THREE	People remember threes well...so stick to only three points in your messages.
8-Dec-41	FLAIR FOR ARTICULATING YOUR DREAM	Articulate your dream well, and you get others interested in helping you get it.
9-Dec-41	REVEALS THEIR APPROACH	The questions others ask you is often revealing their approach to influence you.
10-Dec-41	COLORING OUTSIDE THE LINES	To make things happen faster we sometimes have to go outside the rules.
11-Dec-41	VIEW DIFFICULT AS AN OPPORTUNITY	Successful people view the difficult as an opportunity to add more value to others.
12-Dec-41	ONLY WHAT THEY CAN ABSORB	You can only share an amount of information that others can absorb easily.
13-Dec-41	CHOICE TO ACCEPT OR REJECT	You feel more in control when you have the power to accept or reject something.
14-Dec-41	OPPORTUNITY FOR CHANGE	There is always an opportunity for change when people move roles.
15-Dec-41	BRING THE MESSAGE HOME	You bring the message home in others by making it personally relevant to them.
16-Dec-41	AS YOU WANT OTHERS TO SEE IT	How you want others to see the situation is the starting point for your influence.
17-Dec-41	HIGHER PERCEIVED VALUE	Your soft skills will often create a higher perceived value for your hard skills.
18-Dec-41	WHEN POWER BECOMES ARROGANCE	Power becomes arrogance when the leader stops listening to their people.
19-Dec-41	COMMUNICATE IDEAS EFFECTIVELY	Communicate your ideas well and get the help of others to implement them.
20-Dec-41	MATTER, BUT NOT A FIRST	Details don't matter as much in the beginning...not as much as the why behind it.
21-Dec-41	BUILD THE MOMENTUM	Build the momentum early and in ways that others can carry it forward.
22-Dec-41	RECOGNIZE WHAT GREAT LOOKS LIKE	To achieve great performance help your people recognize what great looks like.
23-Dec-41	ACTION PROVES THEY GET IT	If you see your people taking action on it, then it proves they got what you said.
24-Dec-41	LIFE GIVES TO THE GIVERS	The more you give to others the more your life gives to you.
25-Dec-41	HAVE A STORY TO TELL	Be prepared with stories to amplify your key messages with more emotion.
26-Dec-41	WHAT TO DO WITH THEM	What we do with our emotions will either help move us forward or hold us back.
27-Dec-41	WHAT IS YOUR TRUTH?	Truth to you is based on the strength of your values and principles.

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Date	Title	Thought
28-Dec-41	DOOR TO THE CONVERSATION	The door to every conversation are the self interests of the people you talk with.
29-Dec-41	USE OF SHOULD AND COULD	Should and could are TRY words...change your words to WILL...do words.
30-Dec-41	GET IT DONE	The ability to get it done is what's needed in everything you set your focus on.
31-Dec-41	BASED ON A TRUTH YOU BELIEVE	You take more action on something that you have 100% belief in.
1-Jan-42	WHEN THE REASON IS OBVIOUS	You lose credibility when the reason is obvious and you avoid admitting it.
2-Jan-42	IN THEIR INTERESTS TOO	Your interests move forward faster when they are connected to others interests.
3-Jan-42	DESERVES YOUR ATTENTION	Not everything deserves your attention. Focus your attention on your goals first.
4-Jan-42	NEEDS THAT CANT BE NAMED	Self reflection can help you discover the hidden needs that drive your behaviors.
5-Jan-42	RIGHT USE OF WILLPOWER	Willpower is not limitless, so focus it on your most important daily habits.
6-Jan-42	VOICE YOU HEAR	A great life depends on the voice in your head...a courageous or doubting one.
7-Jan-42	DIFFERENT AND BETTER WAY	Entrepreneurs always look for a different and better way to solve problems.
8-Jan-42	CAPITALIZING ON THE OPPORTUNITY	Our preparation enables us to capitalize on the opportunities we encounter.
9-Jan-42	NOT EVEN KNOWING HALF OF IT	If you aren't listening, you don't know half of what is happening in the team.
10-Jan-42	SHOULDERING THE BLAME	Leaders let their people take credit for success and they take blame for failures.
11-Jan-42	WHAT AND HOW OF COMMUNICATION	The what and how of communication becomes easier when you know the why.
12-Jan-42	LET THEIR VISION TAKE SHAPE	Help others formulate their own vision and hold back your specific advice.
13-Jan-42	STRIP EMOTIONS FROM COMMENTS	Be careful how much emotion you put into your comments with others.
14-Jan-42	EXPAND YOUR FIELD OF VISION	You gain more perspective when you expand your focus and awareness.
15-Jan-42	TAKE YOUR OWN MEDICINE	Your people want you to behave to the standards you set with your words.
16-Jan-42	MOTIVATOR AND LIMITER	Fear can be both a motivator or a limiter based on the perspective you have of it.
17-Jan-42	WHAT THE OTHER SIDE WANTS	You know what you want. Effective negotiations start by knowing what they want.
18-Jan-42	ON TIME IS REALLY LATE	You often gain more influence by arriving to meetings a few minutes early.
19-Jan-42	SET ASIDE TIME FOR IT	Unless you set aside time for it, then you can't say it is a priority for you.
20-Jan-42	TEACH OTHERS HOW TO THINK	Help others think it through, and they take more ownership for the solution.
21-Jan-42	UNDERSTAND YOUR ROLE	Sometimes we need to sacrifice some individual success for greater team success.
22-Jan-42	HOW DID YOU GET THERE?	Ask the successful how they go there, and you learn the habits for you to create.

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Date	Title	Thought
23-Jan-42	IMPORTANCE OF SETTING BOUNDARIES	If you can set boundaries for others, you can delegate more than you do today.
24-Jan-42	POWER IN CONCRETE EXAMPLES	Your people embrace a concept faster when you provide concrete examples.
25-Jan-42	BACKUP PLAN	When trying something new, it is good to have a backup plan to put in place.
26-Jan-42	BY NET OR SELF WORTH	Net worth is always preceded by an increase in our self worth.
27-Jan-42	SELL YOURSELF LONG	You need to believe in your abilities more than others and pull them along to it.
28-Jan-42	FILL VERSUS DRAINING	The best leaders are always filling their people's confidence versus draining it.
29-Jan-42	WRITE IT IN ADVANCE	You gain influence with others when you write out your key questions in advance.
30-Jan-42	LEARN TO REALLY LISTEN	Really listen to others and you make them feel more valued too.
31-Jan-42	REMOVE THEIR DOUBTS	People amaze you with what they can achieve when you remove their doubts.
1-Feb-42	EXPERIENCE IT THEMSELVES	People learn more when their experience it themselves versus demonstrated.
2-Feb-42	ON ALL THE TIME	Your subconscious is on all the time and observes everything around you.
3-Feb-42	SOMETHING CHANGES FOR THEM	When you see a change in behavior, something has changed in their mindset.
4-Feb-42	SEE THE NEXT STEP	You don't always need to know it all...just the next step to keep moving forward.
5-Feb-42	ACTION SILENCES THE VOICE INSIDE	You slow and stop your inner chatter by taking more action, not just thinking.
6-Feb-42	HAVE A FROZEN MINDSET	You won't achieve very much with a frozen mindset...it must be always evolving.
7-Feb-42	LEARN TO LEARN	Your most important learning is finding your best way to learn new concepts.
8-Feb-42	FREQUENT DRIVES THE FAMILIAR	Unless you practice, you can never make something familiar and more automatic.
9-Feb-42	SEE IN OTHERS, NOT IN YOU	You can grow faster by noticing what is within others that is not yet within you.
10-Feb-42	COMFORTABLE WITH THEIR INTENTIONS	Your goals need to be aligned with your values, or you will never be comfortable.
11-Feb-42	IF THEY UNDERESTIMATE YOU	You can gain some leverage when others underestimate what you can really do.
12-Feb-42	SIMPLICITY THAT CAN BE HARMFUL	When we over-simplify a problem, we can never get to an effective solution.
13-Feb-42	WHERE THE FOCUS SHOULD BE	When you get confused, decide first where your focus should be right now.
14-Feb-42	WILLINGNESS TO THINK BIG	You might not achieve everything, but thinking big helps you achieve more.
15-Feb-42	UNDERSTAND THE NATURAL LIMIT	People natural abilities can be extended, but only through hard work.
16-Feb-42	TUNED TO YOUR IMPACT ON OTHERS	Self awareness is key to understanding how your behaviors can impact others.
17-Feb-42	WATCH HOW PEOPLE REACT	How people react to their circumstances tells you a great deal about them.

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Date	Title	Thought
18-Feb-42	GUTS TO CHAMPION THE IDEA	Every new idea needs a champion to help drive it through it's fragile stage.
19-Feb-42	LESSONS FROM FLAWED ADVICE	You can learn just as much from bad advice as much as you can good advice.
20-Feb-42	WHEN FIRST IMPRESSIONS STICK	First impressions stick when the moment becomes very emotional for you.
21-Feb-42	INVEST TO MAINTAIN EXPECTATIONS	Leaders need to invest time to keep the expectations hot in their people's minds.
22-Feb-42	CORE BELIEF IN HAVING FUN	Hard work doesn't feel difficult when your core belief is having fun in what you do.
23-Feb-42	EASIER OR UNNECESSARY	When you are focused everything you do becomes easier or unnecessary.
24-Feb-42	NEW SENSE OF MISSION	A powerful vision will drive a new sense of mission within your organization.
25-Feb-42	DYNAMICS THAT KEEP THE FOCUS	Look for all types of ways to reinforce the focus (the important) in your people.
26-Feb-42	IN THE DIRECTION OF YOUR FUTURE	ACV highlights the past, but in ways that shows your ability to create your future.
27-Feb-42	FIXING WHAT YOU CANNOT SEE	The mindset and beliefs within your people impact their behaviors the most.
28-Feb-42	KEEP IT AS YOUR GUIDING LIGHT	Your purpose is a guiding light that keeps your thoughts and behaviors focused.
1-Mar-42	CAN YOU TRUST THE PROCESS?	If you can trust the process, you can trust the people in the process more too.
2-Mar-42	AVOID CREATING A AND B TEAMS	Communicate the same info to everyone and avoid people feeling second class.
3-Mar-42	HOW MUCH YOU WANT TO LEARN	What you will learn depends on how much you want to learn. Build the desire.
4-Mar-42	SOONER OR LATER IT IS GIVEN	When an ego becomes too strong, the environment can force some humility.
5-Mar-42	FEEDBACK TO A CLEAR STANDARD	Your feedback gets listened to more closely when you use clear standards for it.
6-Mar-42	USUALLY PLAYS OUT IN SMALL STEPS	A big vision usually plays out in small steps at the start until you get momentum.
7-Mar-42	ROOM TO MAKE MISTAKES	Unless people have the room to make mistakes, they will never grow fast enough.
8-Mar-42	ACTION IS PROOF	Your people's action is proof they understand the vision and they WHY behind it.
9-Mar-42	MEASURE OF WHO YOU ARE	How you deal with problems is a measure of who you are to others.
10-Mar-42	GROWS WHEN YOU FACE YOUR FEARS	Your courage gets stronger when you make the decision to face your fears.
11-Mar-42	INSPIRE THE SAME VISION IN OTHERS	Your success expands when you can inspire the same vision in those around you.
12-Mar-42	ACCEPTS AS A TRUTH	Your subconscious accepts as a truth what you repeatedly tell it.
13-Mar-42	LETTING OTHERS BE DIFFERENT	Your people don't perform their best without being able to be themselves.
14-Mar-42	SPECIFIC ENOUGH FOR ACTION	Your guidance to others has to be specific enough so they see the action to take.
15-Mar-42	FINDS YOU THROUGH TEAMWORK	Your biggest individual successes are done through the teamwork with others.

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Date	Title	Thought
16-Mar-42	GETTING OTHERS TO STEP UP	You won't step up until you find a way to get your people to step up too.
17-Mar-42	LOOK IN THE RIGHT PLACE	You won't find the right advice by just looking who is the easiest to contact first.
18-Mar-42	LOOK FOR THE BEST IN PEOPLE	You will find the best in your people when you are looking for the best in them.
19-Mar-42	UNDERSTAND THEIR FEELINGS	You gain more influence by understanding people thoughts and their feelings too.
20-Mar-42	SELF INTEREST IS AT EVERY TABLE	Within every meeting, understand the self interest that is there in every person.
21-Mar-42	LEVERAGE HABITS, NOT WILLPOWER	Willpower should be applied to creating habits vs just getting something done.
22-Mar-42	GETTING THE CULTURE RIGHT	When you get the culture right, you build the foundation for great collaboration.
23-Mar-42	REACH OUTSIDE YOUR FIELD	To maintain a better perspective, be reaching out for ideas outside your field.
24-Mar-42	IMAGINE WITH SPECIFICS	The most productive imaginations are done in tremendous details.
25-Mar-42	TO SAY AND NOT TO SAY	The best leaders find ways to share the answer without really saying it.
26-Mar-42	ACTION BEATS INTENTION	The best intentions will always be beaten by the person already taking action.
27-Mar-42	PURPOSE DRIVEN CHANGE	Tell more stories behind the purpose and people will embrace the change quicker.
28-Mar-42	GREAT AND DIVERSE GO TOGETHER	Successful teams need diversity of thought in order to drive great performance.
29-Mar-42	RESPONSIBLE FOR WHAT'S IN YOUR LIFE	Stop blaming others, as you are responsible for what's in your life, not others.
30-Mar-42	DISCOVER WHAT IT MEANS TO ME	Share your ideas with others and you get to understand what they mean to you.
31-Mar-42	MUST KNOW WHERE THEY STAND	People are more confident in their roles when you are honest in your feedback.
1-Apr-42	RESPONSIBLE FOR YOUR OWN THINKING	Don't surrender your thinking to others. It's the same as surrendering your life.
2-Apr-42	CRISIS HAS LONG ROOTS	For a lasting solution to a crisis, stabilize the situation and then follow the roots.
3-Apr-42	ENABLES PLAYING YOUR OWN GAME	With a strategy in place...it enables you to play your own game versus others.
4-Apr-42	BEYOND BEING ORDINARY	Ordinary is a state of mind, and we can always change our thoughts and beliefs.
5-Apr-42	EMOTION IN YOU TO INSPIRE	The best leaders get their biggest buzz from inspiring others to be their best.
6-Apr-42	RELEASE THE TALENT IN YOUR TEAM	You release talent in your team by how you empower versus control your people.
7-Apr-42	THROUGH PURSUIT OF TEAM GOALS	Your people collaborate more when they have powerful team goals to achieve.
8-Apr-42	WELCOME THEM BACK	People come and go in your life...Welcome old friends back by appreciating them.
9-Apr-42	JUSTIFIES THE HARD WORK	When you achieve the goal, it justifies all the hard work you put in to achieve it.
10-Apr-42	IN THE DIRECTION OF ACHIEVEMENT	Options are evaluated by how fast they move you towards the achievement.

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Date	Title	Thought
11-Apr-42	EXPAND THE PICTURE IN YOUR HEAD	Most of the time you are limited by your picture of what you think is possible.
12-Apr-42	PURPOSE BEYOND THE MONEY	Money should be the result of pursuing your purpose, not the purpose itself.
13-Apr-42	WANTING TO SET THE DIRECTION	Leaders are always wanting to set the direction and not simply follow others.
14-Apr-42	COULD DOESN'T ALWAYS MEAN SHOULD	Just because you can, doesn't mean you should. Focus your priorities.
15-Apr-42	SIMPLE FAMILIAR TASK	In times of stress, it is the simple familiar task that provides us comfort and relief.
16-Apr-42	AT THE HEART OF EVERYTHING	In the middle of everything should be a customer experience you want to deliver.
17-Apr-42	NOT REWARDED EQUALLY	Great leaders don't reward people equally...it's based on results and effort.
18-Apr-42	MOST LEARNED ALONG THE WAY	Don't wait to know it before getting started...you will learn it along the way.
19-Apr-42	WRITE DOWN THE IDEAS YOU GET	Don't let ideas escape when you could use them the most. Write them down.
20-Apr-42	MOVING THROUGH YOUR FEELINGS	Change has a way of moving you through many feelings until you embrace it.
21-Apr-42	OBSERVER OF YOUR THOUGHTS	Be an observer of your thoughts, and replace limiting ones with positive ones.
22-Apr-42	PERMISSION TO MAKE A DISTINCTION	Ask others to make your distinction, and they are more open to your views.
23-Apr-42	DRIVE SELF CONFIDENCE INTO PEOPLE	An important role of a leader is boosting the self confidence of their people.
24-Apr-42	FOCUS ON BOTH OUR INTERESTS	An effective negotiation is focused on both interests and not just yours.
25-Apr-42	MAKING CHANGE A NORM	A great culture makes change something normal, and not a project.
26-Apr-42	RESPOND TO EARLY WARNING SIGNALS	Problems don't get a chance to grow when you respond to early warning signals.
27-Apr-42	NOT COMPROMISE ON	Your core beliefs are something you should never be compromising on.
28-Apr-42	POWER IN SHARING SOLUTIONS	When you share your solutions, you make a positive difference to more people.
29-Apr-42	FIND WHERE YOU FIT	Not every company culture is right to get the best performance from you.
30-Apr-42	HEAR IT RIGHT	You don't hear the opportunities in conversations with a negative attitude.
1-May-42	MIX OF HIGHS AND LOWS	Your ability to stay focused during the highs and lows is key to your success.
2-May-42	SOMETHING TO PROVE	We always have something to prove...either to ourselves or to others.
3-May-42	WHEN IT TEACHES YOU A LESSON	Your experiences don't teach you the full lesson until you reflect on them.
4-May-42	WHEN THEY LOWER THEIR DEFENSES	You get people to open up when you build a trust that lowers their defenses.
5-May-42	SOME LIKE TO MAKE IT COMPLEX	Making it complex doesn't show your intelligence, it shows your laziness.
6-May-42	DEFINITION OF THE IMPORTANT	How you define the important is in some way defining the life you will have.

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Date	Title	Thought
7-May-42	HIRE PEOPLE THAT BRING IT	Hire people with good business judgment so you can delegate decisions to them.
8-May-42	SAYING ABOUT YOU	What others are saying about you influences everyone's perceptions of you.
9-May-42	HELP OTHERS REMEMBER YOU	You help others remember you by what you ask, not by what you say to them.
10-May-42	VALUE THEIR OPINIONS	Value the opinions of your people or they will stop giving you them all together.
11-May-42	BEHAVIOR TELLS WHO YOU REALLY ARE	Your behavior, not your words, are what tells others who you really are.
12-May-42	STICK TO WHAT YOU KNOW	Stick to what you know, and when you don't know...say so...don't make it up.
13-May-42	CONTEXT DRIVES CONTENT	The context you want others to embrace will drive how you present the content.
14-May-42	FEAR CAN CREATE A PRISON	Fear puts you in a prison of your own making...stopping you from doing your best.
15-May-42	WITHIN A STRATEGIC FRAME	You get people to think of more ideas when you put the issue in a strategic frame.
16-May-42	DO YOUR BEST ON THE BEST	You make a big difference when you focus your best on the most important.
17-May-42	KNOWN WHAT YOU KNOW NOW	If only we knew then what we know now....we would have made better choices.
18-May-42	BETWEEN PURPOSE AND THE PLAN	A strategy is a way to turn your purpose into a plan of action.
19-May-42	CHALLENGE OUR ASSUMPTIONS	Every successful team will revisit and challenges their assumptions each year.
20-May-42	BURDEN OF DIFFICULT DECISIONS	Leaders are the people asked to make difficult decisions in uncertain times.
21-May-42	ENABLES YOU TO SHOW IT	Confidence enables you to take on challenges and show others what you can do.
22-May-42	CULTIVATE YOUR INNER ARROGANCE	A strong inner arrogance is another way of saying that you have perseverance.
23-May-42	WORK AT IT TO MAINTAIN IT	Many who achieve success work harder at maintaining it than in achieving it.
24-May-42	HEAR THE SAME MESSAGE	Successful leaders structure what they say so everyone hears the same message.
25-May-42	TRANSPORT THEM INTO THE STORY	Have others use more of their senses and your transport them into the story.
26-May-42	FROM CRITIC TO PARTICIPANT	Stories/examples have a way to turn critics into participants in the conversation.
27-May-42	ACT WHEN EMOTIONS KICK IN	You start to take more action when your emotions are linked to the goal.
28-May-42	CONNECT THE DOTS FOR THEM	Help people see more connections in their work and you get more collaboration.
29-May-42	OPEN THEM TO CHANGE THEM	Get others changing their mind by opening them to a different way of thinking.
30-May-42	NOT PROVOKING DEFENSIVENESS	Trigger others to get defensive, and they've hit the stop button on their listening.
31-May-42	PERSONAL NEED IN PUBLIC PLACES	When emotion gets out of control, you try filling personal needs in public places.
1-Jun-42	CONFIDENCE TO REALLY LET GO	Confidence enables you to use all your abilities without any filter.

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Date	Title	Thought
2-Jun-42	BRING ORDER OUT OF CHAOS	Leadership is often bringing order to chaos so your people take more action.
3-Jun-42	EVERYONE LIKES TO BE LISTENED TO	Everyone likes to be listened to as it always makes them feel more valued.
4-Jun-42	KEEP PEOPLE HUNGRY FOR MORE	People hungry for more live more in the future than within the past.
5-Jun-42	BEFORE THE SPOTLIGHT IS ON YOU	Focus on doing your preparation to perform well when the spotlight is on you.
6-Jun-42	NOT COMPROMISING YOUR BELIEFS	You stay stronger for any challenges when you don't compromise your beliefs.
7-Jun-42	STEP OUTSIDE YOUR EGO	A larger meaning to your life comes when you begin to step outside your ego.
8-Jun-42	UNCOVER THE HIDDEN ASSUMPTIONS	Within every initiative, people have hidden assumptions that drive their behavior.
9-Jun-42	HELPS YOU DEFINE WHO YOU ARE	Your challenges help define who you really are to you.
10-Jun-42	SENSE IT WITHOUT BEING TOLD	Self Awareness is powerful in sensing a change to make before others tell you.
11-Jun-42	WHAT MATTERS TO WHOM	Understand what's important to others, and you will increase your influence.
12-Jun-42	OTHER THINGS ON THEIR MIND	Everyone has other things on their mind than what you want them to do.
13-Jun-42	BEFORE YOUR FEEL READY	You can't wait to have the feeling you are ready before you start taking action.
14-Jun-42	USE CHALLENGES AS A FUEL	The successful use challenges to fuel their personal development and growth.
15-Jun-42	GET THEM TO CONVINCE YOU	Your people will feel more empowered when you help them convince you.
16-Jun-42	CREATE AN EMOTIONAL CONNECTION	An emotional connection will often open other people's minds to hear more.
17-Jun-42	CHAOS OFTEN BRINGS OPPORTUNITIES	Don't be afraid of chaos, as it can be an opportunity to show your skills.
18-Jun-42	RELEARNING YOUR LESSONS	You hear people say, "I knew that"...but need to relearn it in order to do it NOW.
19-Jun-42	SEE THROUGH YOUR PERSPECTIVE	You see your world through the perspective you choose to have today.
20-Jun-42	ACCEPT IT IN THE RIGHT LIGHT	Adversity is just something to get through when you keep focused on your goals.
21-Jun-42	PEOPLE WHO COME AND GO	Not everyone important in your life now will be with you for the entire journey.
22-Jun-42	ENJOY THE EFFORT	The most successful often enjoy the effort more than the results of the effort.
23-Jun-42	SEE IT AS A FRESH START	A failure can be seen as a fresh start. It stops you wasting time on a wrong path.
24-Jun-42	DISTANCE FROM YOUR PAST	A destiny is a far distance from your past, and within the horizon of your present.
25-Jun-42	TURN THE NEGATIVE INTO A POSITIVE	You turn the negative into a positive by taking action and not avoiding it.
26-Jun-42	FUNDAMENTALS POWERED BY EMOTION	You grow the fundamentals - habits faster when they are powered by an emotion.
27-Jun-42	ENJOY EVERY CHALLENGE	Enjoy the challenges, as within them is the fuel for your to grow faster.

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Date	Title	Thought
28-Jun-42	NOT FEELING SORRY FOR YOURSELF	Feeling sorry for yourself puts you in a passive move and you stop taking action.
29-Jun-42	ON A FOUNDATION OF HUMILITY	Humility enable us to appreciate others and to learn more from others each day.
30-Jun-42	WHEN YOU TRULY BELIEVE IT	You do whatever it takes (even the non-enjoyable) if you believe in what you do.
1-Jul-42	REASONS TO KEEP IMPROVING	Completion, both with yourself and others, are great reasons to keep improving.
2-Jul-42	BEFORE FORCED TO	The successful change their behaviors before they are forced to by others.
3-Jul-42	CONFIDENCE IN YOUR OWN JUDGMENT	Confidence in your own judgment helps you to have more confidence in others.
4-Jul-42	DESERVED TO BE TAKEN SERIOUSLY	Put in the hard work and you earn the right to be taken more seriously.
5-Jul-42	WE CAN'T TREAT EVERYONE THE SAME	To gain rapport, we must treat people differently...as everyone is different.
6-Jul-42	CREATE POWERFUL SYMBOLS	Symbols have a way of reinforcing the important in the minds of your people.
7-Jul-42	SAYING WHAT YOU NEED TO SAY	Have the courage to say what needs to said in those difficult discussions.
8-Jul-42	DISCOVERING IT ON THEIR OWN	Your people take more ownership for something they discovered on their own.
9-Jul-42	POWER DIMINISHES PERSPECTIVE	Power often stops people from fully listening and they lose their perspective.
10-Jul-42	COMMITMENT TO YOU OR YOUR CAUSE	People are either committed to your personally or the cause you are driving.
11-Jul-42	BLESSING VERSUS THE PRESSURE	The right pressure is viewed later as a blessing...as it helped you take a step up.
12-Jul-42	SHIFT THE REFERENCE POINT	Gain leverage in negotiations by shifting the other person's reference point.
13-Jul-42	FROM YOU OR THE ENVIRONMENT	Your people are influence by either you or the environment they work within.
14-Jul-42	SEE IT IN SHADES OF GRAY	You gain influence when you can see more aspects of the problem than others.
15-Jul-42	INVOLVE INTO YOUR BEST SELF	The people you surround yourself with will help you grow to be the best you.
16-Jul-42	OPEN TO CREATING SOMETHING NEW	When you are open to the new, you will grow faster and make a bigger impact.
17-Jul-42	FROM THE VIEW THEY ARE ON	Start conversations from where people are versus where you want them to be.
18-Jul-42	WHAT YOU NEED TO HEAR	What we need to hear on our behaviors is often something we don't like to hear.
19-Jul-42	IF'S DON'T COUNT	If's don't count...it is all about the action you put behind your words.
20-Jul-42	EMBRACE THE CHALLENGES	The way to growing faster is through challenges. Embrace them to grow faster.
21-Jul-42	JUDGED BY YOUR RELATIONSHIPS	People often judge you by the people you choose to have around you.
22-Jul-42	BASED ON WHAT YOU FEED FOR MIND	How you handle pressure is all about what you are telling yourself.
23-Jul-42	PASSION LEADS YOU TO YOUR PURPOSE	Passion provides energy...then you look for where you can apply it...your purpose.

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Date	Title	Thought
24-Jul-42	KNOW YOU WOULD BE HEARD	You get a great feeling when you know your boss is willing to listen to you.
25-Jul-42	DIG FOR DEEPER TRUTHS	The questions you ask help you understand situations in deeper ways.
26-Jul-42	MAKE IT SAFE TO TAKE RISKS	Unless your people feel safe to take risks, they will always avoid them.
27-Jul-42	FUN WITH A SERIOUS INTENT	The best teams are focused on having fun, but with a very serious intent.
28-Jul-42	LET GO OF HERE TO GET THERE	You will have to let go of something you enjoy in order to grow new skills faster.
29-Jul-42	CONNECT PERSONALLY WITH OTHERS	Connect personally with others and they will always offer you more support.
30-Jul-42	NOT TELLING, BUT BEING	You gain more influence over others with your behaviors than with what you say.
31-Jul-42	FEAR OF THE NEXT LEVEL	Embrace the uncertainty of the next level and you will never fear it.
1-Aug-42	MANAGE YOUR FEARS	You can never achieve great things without finding a way to manage your fears.
2-Aug-42	CONFLICTS WITHIN YOU	Very often the conflicts within you are far greater than your conflicts with others.
3-Aug-42	ALWAYS WANTING TO LEARN MORE	Be more curious, as it creates the energy inside you to always want to learn more.
4-Aug-42	CAST A SHADOW OVER THE PRESENT	Doubt casts a shadow over the present and is more like a barrier to your future.
5-Aug-42	SECURE IN THEIR POSITION	Your people perform better when they feel secure in their position.
6-Aug-42	READY TO ACT ON THE OPPORTUNITY	When you are prepared, you are ready to act on the opportunities that come.
7-Aug-42	START WITH VERY CLEAR GOALS	Clear goals enable everyone to use their creativity and to make faster progress.
8-Aug-42	WHAT YOU EXPECT...YOU GET	Start with changing your expectations, as what you expect...you usually get.
9-Aug-42	YOU WILL BECOME A TARGET	All leaders become a target, and everything you do is critiqued by your people.
10-Aug-42	WHY NOT TEST IT OUT!	Great ideas become great by testing them out and adapting them to work better.
11-Aug-42	ESCAPE THE TRAINING OF YOUR PAST	The only way the change old habits is to create new ones to replace them.
12-Aug-42	KNOW IT'S WITHIN YOU	With the confidence you have it within you...you will use those abilities more.
13-Aug-42	LEVEL OF THEIR INTEREST	The level of your people interest is an indicator of how well they will do the work.
14-Aug-42	REASON TO BELIEVE	Gain more of your people's commitment by giving them a reason to believe.
15-Aug-42	SEE THE ISSUE AND NOT THE PERSON	In people issues, we focus too much on the person and not enough on the issue.
16-Aug-42	DRIVE WHAT MATTERS	If you ask about everything, you people don't know what is really important.
17-Aug-42	WITH SAME CONVICTION AND PASSION	Great leaders share the vision all the time with the same conviction and passion.
18-Aug-42	ACTION THE ADVICE YOU ARE GIVEN	You get something achieved and person who gave you the advice feels great too.

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Date	Title	Thought
19-Aug-42	WHEN OTHERS DO WHAT YOU SHOULD	If others do what you should, it's proving to you that there is a way to do it!
20-Aug-42	FREQUENT AND IMMEDIATE FEEDBACK	You get others changing faster when your feedback is immediate and frequent.
21-Aug-42	WHAT YOU CAN DO	People sometimes focus on what they cant do versus what they can do.
22-Aug-42	WHEN REACTIONS OVERRIDE ABILITIES	Let your emotions drive a wrong reaction and you limit use of your abilities.
23-Aug-42	UNSUSTAINABLE MOTIVATION	Fear is a motivator, but not a sustainable one...as motivation goes up and down.
24-Aug-42	THANK PEOPLE FOR THEIR TIME	A simple thank you is always very appreciated...especially for someone's time.
25-Aug-42	POWER OF THE CUMULATIVE SIMPLE	Consistently doing the simple enables more progress than thinking the complex.
26-Aug-42	AREA YOU NEED TO CONFRONT	When a belief is stopping you from what you want...you need to confront it.
27-Aug-42	THEY ARE TELLING THEIR TRUTH	People tell the truth from the way they see it. It might be different than yours.
28-Aug-42	KEYS TO CREATING THE BOND	You create a strong bond with others when you are vulnerable with each other.
29-Aug-42	DO WHAT YOU COULDN'T	Growth is about doing today what you couldn't do yesterday.
30-Aug-42	PRACTICE FOR THE CRUCIAL MOMENTS	It is your practice that enables you to perform at a high level in crucial moments.
31-Aug-42	ATTACK THE PROBLEM, NOT THE PERSON	You get people to listen and change faster by attacking the problem, not them.
1-Sep-42	SKILLS TO HAVE THE RIGHT DISCUSSION	Great leaders have the communications skills to drive the right discussions.
2-Sep-42	WILLPOWER IS A LEARNED SKILL	You are not born with willpower. It's a learned skill, like other skills you need.
3-Sep-42	NORM SET BY WHOM?	Understand who within the team is setting the norm before you follow it.
4-Sep-42	PEOPLE QUIT BEFORE THEY LEAVE	People have already quit their job before they ever leave your company.
5-Sep-42	HEAR THE WHY THROUGH YOU	Your people often hear the WHY louder through your behaviors than your words.
6-Sep-42	CULTURE THAT OUTLASTS ITS LEADERS	A great culture will outlast the leaders who originally create it.
7-Sep-42	BEING STRONG WHEN CHALLENGED	Everyone gets challenged, so be strong and respond in productive ways.
8-Sep-42	KEEP THE CULTURE IN THE PRESENT	You keep the culture in the present by how you reinforce the behaviors.
9-Sep-42	URNS A WISH INTO A GOAL	Until a target is set for what you want, it's just a wish. A when turns it to a goal.
10-Sep-42	REVISE THINKING AS WE LEARN MORE	We will always need to revise our thinking the more we learn about the topic.
11-Sep-42	IT'S BEEN THERE ALL THE TIME	Failures will often show you weaknesses that have been with you all the time.
12-Sep-42	SOLUTIONS VERSUS PROBLEMS	Once you understand the problem, focus all your energy on the solution.
13-Sep-42	GO BEYOND WHAT IS REQUIRED	To be exceptional, you always need to go beyond what is required of you.

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Date	Title	Thought
14-Sep-42	MUCH OF WILL IS SKILL	Willpower Is often more a skill than an attitude...habits that keep us focused.
15-Sep-42	CONNECT BEHAVIOR TO RESULTS	You get behavior change faster when you connect them to the desire results.
16-Sep-42	THEY ARE ALWAYS ENGAGED	You can become an opinion leader by keeping yourself engaged in the topic.
17-Sep-42	IS IT WORTH YOUR TIME?	You become more productive by constantly asking: Is this worth my time?
18-Sep-42	KEEP LISTENING THROUGH SUCCESS	Success often drives people to stop listening and think they not it all know.
19-Sep-42	IT ALL WON'T MAKE SENSE	With complex people problems, it all will never make sense to you.
20-Sep-42	WHEN YOU LOST YOUR FOCUS	Your future begins to slip away from you when you lose your focus.
21-Sep-42	WAY OF LOOKING AT THE WORLD	Your mindset and attitude determine the world you will see each day.
22-Sep-42	HOW YOU PRESENT YOUR IDEAS	How you present your ideas has a big impact on how others will view them.
23-Sep-42	BIG EGOS REQUIRE MANAGEMENT	Big egos require more constant management as their behavior can impact others.
24-Sep-42	EGO DRIVING THE CONVERSATION	Watch out when your ego starts driving the conversation and you stop listening.
25-Sep-42	WEIGHING THE DIFFERENT AGENDAS	Everyone comes into a meeting with an agenda...know them to influence them.
26-Sep-42	WHEN YOU THINK IN HIERARCHIES	You limit your power when you only think in hierarchies. Power is through peers.
27-Sep-42	GET CREATORS TO BE SOLVERS	Focus people who created the problems to be the solvers of the problems too.
28-Sep-42	GOOD, BUT FOR HOW LONG	Stress is often good, as it increases our attention...but too much reduces it.
29-Sep-42	EITHER MAKES YOU OR UNMAKES YOU	The quality of your organization's process will either make or break your success.
30-Sep-42	PUT BELIEF INTO ACTION	A belief only has power when it is put into action and creates value for others.
1-Oct-42	PLACE WHERE EVERYONE GROWS	The best culture is a place where everyone gets opportunities to grow.
2-Oct-42	WHAT YOU MAKE REAL	Replay a thought too often and you can make the imaginary real in your mind.
3-Oct-42	FIND A WAY TO RELATE	Find a way to relate it personally to others and you gain their attention faster.
4-Oct-42	ENABLES YOU TO TRUST THE PROCESS	You gain more trust over the process when you trust the people first.
5-Oct-42	WANT PEOPLE TO DEBATE WITH YOU	When your people debate with you, it show they have some energy in the topic.
6-Oct-42	UNCERTAINTY IS HERE TO STAY	Uncertainty never goes away and seems to be growing with the pace of business.
7-Oct-42	STARTS WITH A DIFFICULT DECISION	Opportunities start when you decide what you stop to focus on the opportunity.
8-Oct-42	SHAPE THE VIEWS OF OTHERS	You gain influence when you shape and reinforce the views others take.
9-Oct-42	QUESTIONS LEAD THE WAY	Questions drive conversations and help others to think and grow.

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Date	Title	Thought
10-Oct-42	JUDGING THE SITUATION TOO SOON	Too quick to judgment, and you might miss the opportunities with more value.
11-Oct-42	INTERPRETATIONS OFTEN TRUMP FACTS	The facts can be view differently by how each person interprets them.
12-Oct-42	GOT TO DO WHAT WORKS	Even if it is not elegant, put solutions in place that work as fast as you can.
13-Oct-42	FOUNDATION OF RESPECT	Successful teams have a respect for each other's our unique abilities.
14-Oct-42	FIND OUT WHO YOU ARE	The challenges you face are helping you find out who you are much quicker.
15-Oct-42	EMBARRASSED OUT OF THEIR BEHAVIOR	Embarrassment is often an effective tool to get others to stop bad behaviors.
16-Oct-42	CHANGE IS ALWAYS A LITTLE MESSY	Change, especially good change, can look a little messy at times.
17-Oct-42	BLINDING OURSELVES TO THE OBVIOUS	With the wrong perspective, we are often blinding ourselves to the obvious.
18-Oct-42	BECAUSE IS ANCHORED IN AUTHORITY	People who use the word because are often borrowing someone else's authority.
19-Oct-42	ATTACK FEAR WITH PREPARATION	You attack a fear you have by focused on being better prepared than before.
20-Oct-42	WHO COMPLIMENT EACH OTHER	A great team has members complimenting each other on their individual success.
21-Oct-42	WHAT YOU DEFINE AS UNTHINKABLE	What you define as unthinkable is happening because someone else is thinking.
22-Oct-42	WHEN PEOPLE DON'T GET DEFENSIVE	People who don't get defensive will keep listening, else they start broadcasting.
23-Oct-42	GET THE TEAM RIGHT FIRST	A idea is only as powerful as the people implementing it. Build the team first.
24-Oct-42	PROCESSES CAN'T FIX THINGS	Don't look for processes to fix things, they are just part of an overall solution.
25-Oct-42	TRUTHS EMERGE FROM STRUGGLE	You learn more about yourself through struggles than through the easy times.
26-Oct-42	LIVE YOUR POTENTIAL EVERY DAY	Live a life always trying to use as much of your potential as you can.
27-Oct-42	BEYOND YOUR CONTROL	What you think is beyond your control is influenced through a better relationship.
28-Oct-42	MAKES YOU DIFFERENT	Your uniqueness is something to embrace versus hide...makes you different.
29-Oct-42	DO WHAT YOU SAID	You lose the most respect when you don't do what you said you would do.
30-Oct-42	ENLIGHTEN MORE THAN ANSWERS	Questions can enlighten people more than any answers you could give them.
31-Oct-42	NOT HOLDING BACK YOUR OPINION	You cannot really complain about something if you have held back your opinion.
1-Nov-42	QUESTION WITHOUT JUDGING	You learn more of what you need to know by asking without judging all the time.
2-Nov-42	RAISE YOUR VISIBILITY	You don't have power in any organization when you are not visible.
3-Nov-42	GENEROUS WITH CREDIT	Give more credit to others and you will gain more support from others too.
4-Nov-42	WE LEARN MORE BY DOING	To start learning more faster, start taking action faster. We learn by doing.

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Date	Title	Thought
5-Nov-42	APPEARING CALM IN A CRISIS	Be the calming influence that keeps everyone with the right perspective.
6-Nov-42	WANT YOU AT THEIR TABLE	You know you have the right influence when others want you at their table.
7-Nov-42	READY TO HEAR THE TRUTH	With feedback, create an atmosphere where others are ready to hear the truth.
8-Nov-42	OPEN TO IDEAS FROM EVERYWHERE	Be open to ideas from everywhere, as they can often trigger a big idea in you.
9-Nov-42	MORE ALIKE THAN WE THINK	In every team, people find they are more alike the more they talk each day.
10-Nov-42	WITH CONFLICTING EMOTIONS	Our biggest problems often create conflicting emotions within us to deal with.
11-Nov-42	SUGGESTS THAT SOMEONE CARES	When you see people finding solutions for the problems...you know they care.
12-Nov-42	ENVIRONMENT IMPACTS BEHAVIOR	Your environment has a bigger impact on your behavior than you think.
13-Nov-42	EXPOSED TO DIFFERENT DATA	People can come to different conclusions if they are exposed to different data.
14-Nov-42	HAVE SEEN IT BEFORE	You have seen it before, but now you know you need to address it quickly.
15-Nov-42	EXTEND CASUAL INTO COLLABORATION	It is often our casual time together that build the rapport for more collaboration.
16-Nov-42	BEHIND THE HIDDEN BIAS	You gain more influence with others when you can uncover their hidden bias.
17-Nov-42	SHOWCASES YOUR SELF AWARENESS	Utilizing your strengths is showing others you have good self awareness.
18-Nov-42	THEY ARE ALWAYS WATCHING YOU	Others observe more of your behaviors than you think. Be a good role model.
19-Nov-42	DEVELOP A THICKER SKIN	Look beyond who wronged you and keep your focus on your goals, not revenge.
20-Nov-42	WHEN LOSING YOU WIN	When you go against the establishment, you often win even while losing.
21-Nov-42	FOCUS ON BEING YOU	The more you can be you, the more authentic your words will appear to others.
22-Nov-42	FOUNDATION OF GOOD LUCK	Good luck is the result of your persistence to be active and visible to others.
23-Nov-42	GET THE FEEDBACK YOU NEED	Unless you get feedback you need, you might invest too much on the wrong path.
24-Nov-42	PROVIDE IT VERSUS SEEK IT	You feel better by providing comfort to others versus always trying to seek it.
25-Nov-42	ADDRESS THE IGNORANCE	You address the ignorance within your people by increasing their visibility.
26-Nov-42	HUMILITY HAS POWER	Humility has power, as you are more willing to engage the help of others.
27-Nov-42	EVERYONE SHARING THE SAME GOAL	The best teams have people who align their personal goals to the team's goals.
28-Nov-42	STIR THE PASSION IN OTHERS	Great leaders communicate in ways that triggers the passion in the people.
29-Nov-42	TO THE LEVEL OF OUR RESISTANCE	Lower your resistance, and you will lower your uncomfortableness too.
30-Nov-42	CHOOSE TO LISTEN	Listening closely to others is just a choice, and makes others feel more valued.

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Date	Title	Thought
1-Dec-42	MORE PROBLEMS WITH YES THAN NO	You can reduce your problems by saying no more when you have been saying yes.
2-Dec-42	UNDERSTAND THE IMPLICATIONS	Unless you understand the implications, you cannot manage the path forward.
3-Dec-42	BUILDING PERCEIVED VALUE	Value is not determined by you, but the customer. Think from the customer back.
4-Dec-42	SPOT THE PATTERN	When you see the pattern in the data, you begin to see the opportunities too.
5-Dec-42	RESEARCH ISN'T ONLY NUMBERS	The best research is not only about the numbers, but to drive new the behaviors.
6-Dec-42	REALITY IS CREATED FROM WITHIN	Reality is create from within first...from our self belief and our expectations.
7-Dec-42	MANAGE YOUR IMAGINATION	You manage your imagination in more powerful ways by eliminating worry.
8-Dec-42	THERE IS ONLY NOW	Focus on the NOW, and you will take more action that creates your future.
9-Dec-42	SEE IT AT THE SAME TIME	Make faster progress when everyone sees the opportunities at the same time.
10-Dec-42	AVAILABLE TO YOU IN EVERY MOMENT	Happiness is available in every moment when you know you decide it, not others.
11-Dec-42	SHARE IN SOMETHING GREATER	Focus on something greater than you to give more of yourself to it.
12-Dec-42	NURTURING ONE ANOTHER	A great life has both your personal and professional lives supporting each other.
13-Dec-42	REFRAME YOUR PERSONAL STORY	The successful turn problems in their personal story into their greatest learnings.
14-Dec-42	STRETCH YOUR COMFORT ZONE	You keep growing when you are continually stretching your comfort zone.
15-Dec-42	STAY FOCUSED ON WHAT MATTERS	You achieve more by returning to what matters most when you get interrupted.
16-Dec-42	DIFFERENCE OF RESPOND AND REACT	If you don't take responsibility, you react to your world from the passenger's seat.
17-Dec-42	RESISTANCE TIMES PAIN	Suffering comes more from resisting something painful versus the actual pain.
18-Dec-42	MOVE THE CONVERSATION FORWARD	A successful team meeting has everyone moving the conversation forward.
19-Dec-42	TRANSFORM IDEAS INTO SOLUTIONS	The best teams transform ideas into solutions quickly, and implement them fast.
20-Dec-42	HOW YOU PACKAGE THE MESSAGE	Great communicators package the message in ways others can relate to it faster.
21-Dec-42	REMINDS ME WHAT I NEED TO DO	Teaching it to others is a great reminder of what I should be doing too.
22-Dec-42	IMPORTANCE OF CANDOR	Teams become more effective when they increase the candor in their meetings.
23-Dec-42	FOUNDATION OF YOUR BELIEFS	The foundation of your beliefs is the self image you remind yourself of each day.
24-Dec-42	REINFORCE THE RIGHT BELIEFS	You make the biggest impact by reinforcing the right beliefs in your people.
25-Dec-42	GAIN IT BY LISTENING FIRST	You gain a better rapport with others by listening first before doing any talking.
26-Dec-42	SHOW IT ON YOUR FACE	Your passion for the topic will often show on your face for everyone to see.

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Date	Title	Thought
27-Dec-42	WISHING IT SO IS NOT ENOUGH	Stop wishing and define the action you can take now to start making it happen.
28-Dec-42	WHAT YOUR PEOPLE SHARE	Great collaboration comes when your people are willing to share with each other.
29-Dec-42	WONDERING IN THE RIGHT WAY	Open your mind to what is possible versus the problems you might face.
30-Dec-42	WHEN THEY EXPECT THEM	Delay making decisions your people expect, and lose some credibility with them.
31-Dec-42	BRING IT HOME	The best way to fully engage others is with a powerful story or example.
1-Jan-43	EVERYTHING CONNECTS TO EVERYTHING	Everything you do has an impact somewhere...so behave as if everything matters.
2-Jan-43	IT'S NOT ENOUGH TO SEND A MEMO	It is often the follow-up that reinforces the importance and gets people to act.
3-Jan-43	BRING IT TO THE RIGHT LEVEL	Solutions comes faster when you discuss the issues at the right level.
4-Jan-43	PUT IN SOME THINK TIME	Most people do not invest time to really think about how to achieve their goals.
5-Jan-43	SIGNALS YOUR MINDSET TO OTHERS	How you react to small problems signals the level of your mindset to others.
6-Jan-43	SEE THE ACTION IN ANY CIRCUMSTANCE	You cannot always control your circumstances, but you can see an action to take.
7-Jan-43	REINFORCE YOUR EXPECTATIONS	Keep your expectations on yourself strong, and you will achieve great things.
8-Jan-43	BECAUSE YOU FELT LIKE IT	You did it because you felt like doing it at the time...but maybe not now!
9-Jan-43	ONCE WE ARE AWARE OF IT	Once you are aware of a problem, you need to begin solving it right away.
10-Jan-43	LIVE THIS MOMENT	You get the most out of life by always living to its fullest the moment you are in.
11-Jan-43	FEEL IT TO HEAL IT	You can't heal something you keep repressing, and it returns stronger each time.
12-Jan-43	YOU MIGHT NOT KNOW IT	You might not know what slows you down without getting feedback from others.
13-Jan-43	SIGN OF THE CULTURE	A good sign of the culture is how people react when a crisis hits them.
14-Jan-43	SEEN IT BEFORE AND NOT SURPRISED	Experience helps us to not be surprised by events and focus on moving forward.
15-Jan-43	INVOLVED IN THE DECISION MAKING	People who are involved in the decision put more effort in implementing it.
16-Jan-43	SEEN AS SOMEONE WITH INFLUENCE	You are asked to be involved more when you are seen as someone with influence.
17-Jan-43	INSPIRES THEIR RESPECT	Your daily behaviors are what inspires the respect from your people.
18-Jan-43	WHAT THEY LEAVE AT THE DOOR	You become more effective when you give 100% of you to the discussion.
19-Jan-43	SEE OTHERS IN A DIFFERENT WAY	You will not treat others differently until you being to see them in a different way.
20-Jan-43	QUIET THE JUDGING MIND	You can lose rapport with others quickly when you are quick to judge them.
21-Jan-43	SURRENDER ME FOR WE	Achieving great success always involves surrender something of me for the we.

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Date	Title	Thought
22-Jan-43	CLEAR THE INTERFERENCE	Focus is being clear on the important and blocking whatever interferes with it.
23-Jan-43	SEED OF THE SUCCESS	The seeds of every success is in the daily and week habits of the people.
24-Jan-43	MAYBE EVEN BETTER THAN YOU	Delegate what you think you can't and often your people do it better than you.
25-Jan-43	BE READY FOR ANYTHING	The mindful you are, the more ready you are for anything life deals you.
26-Jan-43	BLINDED BY YOUR SELF-IMPORTANCE	Our importance is not for ourselves, but in how we can inspire others.
27-Jan-43	POWER OF READING THE ROOM	You influence a meeting more when you understand the motivations of everyone.
28-Jan-43	CAN TURN WE'S INTO ME'S	Success often blinds people to the fact that the team helped them achieve it.
29-Jan-43	EXPAND IT AND MAKE IT THEIR OWN	Expand the plan to include everyone and they will make it their own plan too.
30-Jan-43	COPING WITH CHAOS	If you are taking risks, you need to stay calm in the midst of the chaos that comes.
31-Jan-43	GROUNDED IN THE REAL WORLD	You can never make good decisions unless you are grounded in the real world.
1-Feb-43	BRIDGE TO REALITY	Visualization is a way to create your desired reality faster. The bridge to reality.
2-Feb-43	STAND BY YOUR DECISION	Stand by your decisions so your people don't wait to start implementing them.
3-Feb-43	PRINCIPLES REDUCE CONFLICT	Conflict can be avoided if teams agreed on principles on how they work together.
4-Feb-43	APPROPRIATE TO THE SITUATION	You have matured when you know the right pressure to apply in tough situations.
5-Feb-43	READ THE SITUATION ACCURATELY	Keep your perspective in order to accurately the read situations around you.
6-Feb-43	SEE IT DONE VERSUS HEAR IT DONE	You can be around to see everything done...just monitor to hear it was done.
7-Feb-43	SILENCE BETWEEN THE WORDS	Read the silence between words, and gain more of the feeling behind the words.
8-Feb-43	OPENS UP YOUR EMOTIONS	Losing has a way of opening up our emotions to more negative thinking.
9-Feb-43	DEMANDING AND APPRECIATIVE	Great leaders can be demanding, but are also appreciative for the efforts too.
10-Feb-43	EAGERNESS FOR CHANGE	Create an culture within the team where everyone is eager for driving change.
11-Feb-43	EXCELLENCE VERSUS ERRORS	Excellence is not the absence of errors, but how you prevent the same errors.
12-Feb-43	TAKE CHARGE OF YOUR DESTINY	You take charge of your destiny by taking action in the direction of your goals.
13-Feb-43	UNDERSTAND THE KEY ASSUMPTIONS	Most problems start from people moving forward with the wrong assumptions.
14-Feb-43	LOOK FOR TEACHING OPPORTUNITIES	Look for opportunities to teach your people so they grow to take on new roles.
15-Feb-43	WHEN CANDOR IS NOT ENOUGH	Candor is not enough when you have a values conflict between people.
16-Feb-43	ANALYZE THE ASSUMPTIONS	The first step problem solving is to analyze the assumptions everyone is making.

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Date	Title	Thought
17-Feb-43	SECRECY SIGNALS A LACK OF TRUST	Secrecy on everything signals a lack of trust in the people around you.
18-Feb-43	ANECDOTE TO FEAR	Build your trust in others and you will naturally reduce your fears.
19-Feb-43	SHOW YOUR GUT FEELINGS	Everything can't be about data, and there are times to show you gut feelings.
20-Feb-43	BRING ALONG IN STEPS	With major changes, you have to bring your people along in steps, not leaps.
21-Feb-43	BUILD COLOR INTO THE STORY	The more emotion you bring to the story, the more ways others can engage in it.
22-Feb-43	CONTROL IS NOT A GOAL	Control is not a goal...achievement is. Control is needed to satisfy your emotions.
23-Feb-43	AVOID FIXING THE BOUNDARIES	Boundaries are to be enablers, and need to be adjusted as people grow.
24-Feb-43	OPEN TO CHANGING YOUR MIND	If you are not open to changing your mind, you are not really open to learning.
25-Feb-43	WITHOUT COMPETENCE IT IS CHAOS	It's the incompetent people that lack the ability to control a situation from chaos.
26-Feb-43	CRITERIA FOR DECISION MAKING	Your team's principles are one of the criteria to be used in all your decisions.
27-Feb-43	ALL WON'T AGREE	If you are driving transformational change, you will never get all agreeing to it.
28-Feb-43	OLD HABITS DIE HARD	Old habits die hard unless you can replace them with more powerful habits.
1-Mar-43	WHY ARE WE MEASURING IT?	There is a natural tendency to increase the number of metrics, not reduce them.
2-Mar-43	CONVERSATIONS VERSUS MEETINGS	Think of meetings as conversations, as just sharing can be done in other ways.
3-Mar-43	CAN HELP PREVENT AN OFF DAY	A habit of always doing your preparation helps you to prevent having an off day.
4-Mar-43	CAN YOU TELL ME YOU NEXT THOUGHT?	Your subconscious mind controls your thoughts and behaviors.
5-Mar-43	FIND SOMETHING IN COMMON	Find something in common, and you have a way to develop more rapport.
6-Mar-43	PUT YOUR EGO ASIDE	If you cannot put your ego aside, you will never gain full cooperation from others.
7-Mar-43	OWING YOUR MISTAKES	Blame is a way of avoid the responsibility for your own mistakes.
8-Mar-43	ESTABLISH A CLEAR STRUCTURE	Unless you create a clear organization structure, good collaboration will be at risk.
9-Mar-43	HELP THEM RESOLVE THE STRESS	A leader can make a big difference by helping others to respond better to stress.
10-Mar-43	FOCUS ON YOUR CRAFT	Grow your strengths as they are the foundation for your greater success.
11-Mar-43	LIFE BEYOND THE WORK	Life beyond the work often provides you the fuel to do your work even better.
12-Mar-43	WILL TO LISTEN TO SUGGESTIONS	Listen to suggestions, as they often trigger some even bigger ideas within you.
13-Mar-43	MOTIVATION AND ABILITY	Ability is important, but it is the motivation to fully use it that separates the best.
14-Mar-43	INTERRUPT THE NEGATIVE PATTERN	Successful people interrupt the negative chatter so it never takes a hold on them.

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Date	Title	Thought
15-Mar-43	HAVE TO EXPECT MORE PROBLEMS	As your success rises, you have to expect more problems...probably bigger ones.
16-Mar-43	SEE YOURSELF IN AN EXPANDED WAY	You will achieve more when you can expand your self image to something more.
17-Mar-43	IT TAKES FAITH AFTER FAILURE	After a failure, start by rebuilding your faith in order to rebound quicker.
18-Mar-43	DIFFERENT TO BREAK FROM ORDINARY	Be willing to be different or you will never break from the ordinary.
19-Mar-43	WATCH OUT FOR WE'S	Peer pressure drives you to fit in with others...even when they are in the wrong.
20-Mar-43	NEED TO BE LIKED AND ACCEPTED	Everyone wants to be liked and accepted, and will become irrational to get it.
21-Mar-43	ACCEPT WHAT COMES WITH IT	Every success has a burden that comes with it...accept it to deal with it faster.
22-Mar-43	EVERYONE HAS ISSUES	No one is without issues. It's not the issues, but how we deal with them.
23-Mar-43	PROGRESSING YOUR THINKING	You often progress your thinking through discussions than by thinking alone.
24-Mar-43	FRONT ROW THINKER	Keep your thinking ahead of others and you will have more influence with them.
25-Mar-43	CAN'T DISLIKE THOSE YOU DON'T KNOW	It is never productive to dislike people you don't even know.
26-Mar-43	FIGHT YOU WHEN TRYING TO HELP	People who have given up are usually fighting you as you try to help them.
27-Mar-43	OVEN GETS PREHEATED	Within every controversy, there have been signals that it has been coming.
28-Mar-43	WHEN YOUR ENEMIES DON'T AGREE	You have more influence in the situation when your enemies don't agree.
29-Mar-43	LEADS TO CHAOS	Commitment without character sooner rather than later bring chaos.
30-Mar-43	TEMPTATION TO WALK AWAY	Get to know the other party and remove their temptation to walk away.
31-Mar-43	ALIGN MONEY TO YOUR COMMITMENT	Focus your money on your commitment and you make far more progress.
1-Apr-43	COMMITMENT BEYOND THE PAY CHECK	People who excel in their role have commitment that goes beyond the paycheck.
2-Apr-43	COMMITMENT FROM THE HEART	Commitment comes more from the heart - feelings than from the head - thought.
3-Apr-43	KEEP YOUR PROFESSIONAL ATTITUDE	Never take your attitude personal in ways you lose your professionalism.
4-Apr-43	CULTURE THAT CAN RENEW ITSELF	With the right people, you have a culture that can renew itself when necessary.
5-Apr-43	BEING A PRISONER OF YOUR PAST	Replay your past too often and you become a prisoner of it.
6-Apr-43	FIND A WAY TO REACH THEM	Reach the emotion within others, and your influence with them soars.
7-Apr-43	CREATE A PERSONAL ATTACHMENT	Find a way to make the goal personal, and they will be more committed to it.
8-Apr-43	FEELING THAT CARRIES ONWARD	The motivation that lasts is what carries you through the difficult times.
9-Apr-43	NOT PUTTING THEM ON THE DEFENSIVE	You get people to open up more to when you don't put them on the defensive.

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Date	Title	Thought
10-Apr-43	VOICE INSIDE THEIR HEADS	You really get to know others when you understand the voice inside their head.
11-Apr-43	LET THEM COME TO YOU	Focus your efforts and communications and others will seek out you.
12-Apr-43	COMMIT YOUR THOUGHTS TO PAPER	Write down what you are thinking and you get to complete your thoughts faster.
13-Apr-43	EMBRACE THE DIFFICULT IN YOUR PATH	Embrace the difficult in your path first, and the road ahead becomes easier.
14-Apr-43	PHYSICAL WORK CAN RELAX YOU	We often relax by doing some physical work...as it often frees your mind.
15-Apr-43	IN TOUCH WITH THE VOICE INSIDE	You cannot control your inner chatter unless you are aware of it first.
16-Apr-43	THROUGH THE FILTER OF WHO YOU ARE	You see your world from who you are...change yourself to change your world.
17-Apr-43	SEE IT AS POSSIBLE	Your success develops as you see it...so see it as possible right from the start.
18-Apr-43	IF YOU START THE BLAME GAME	Once you start blaming others, there is a danger that you make it a habit too.
19-Apr-43	ALWAYS LIFTING OTHERS UP	You need to constantly climb higher if you are going to always lift others up.
20-Apr-43	CAREFULLY AND AT THE RIGHT TIME	Anger is something to avoid, but at times can have a positive impact on others.
21-Apr-43	TRANSFORM WHAT YOU ARE GIVEN	Successful leaders have the ability to always transform whatever they are given.
22-Apr-43	STUDENT OF YOURSELF	You will develop great self awareness by always being a student of yourself.
23-Apr-43	RELATIONSHIPS ARE A GREAT RESOURCE	For the successful, their relationships are a resource more powerful than money.
24-Apr-43	MATCH IDEAS WITH INFLUENCE	Make more progress by matching ideas with people who influence more action.
25-Apr-43	IN THE ABSENCE OF LEARNING	If you haven't learned enough, you will need to rely on your instincts until you do.
26-Apr-43	CHALLENGE VERSUS COMFORT	Strike the right combination of challenge and comfort to grow faster and enjoy it.
27-Apr-43	PACKAGED TO DELIVER EMOTION	The best messages are fueled with emotion to fully engage others.
28-Apr-43	CREATED WITH A TARGET IN MIND	Successful leaders have a target in mind when they are building the culture.
29-Apr-43	FOUNDATION OF OUR INFLUENCE	Our daily behaviors form the foundation of the influence have with others.
30-Apr-43	PLAY YOUR OWN TUNE	You will be the best you can by being you and not trying to be someone else.
1-May-43	RELY ON PROCESSES OR RELATIONSHIPS	To get things done in any team, you rely on both processes and relationships.
2-May-43	DRIVEN WITH PASSION	To achieve anything big, you have to drive it with a passion that engage others.
3-May-43	INVEST OR EXPENSE YOUR TIME	How you focus time indicates whether you treat it as an expense or investment.
4-May-43	EXPERIENCES WITH EMOTION	People remember their experiences based on the emotion they attach to them.
5-May-43	GIVEN IN ADVANCE	Trust is something that becomes more powerful when given to others in advance.

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Date	Title	Thought
6-May-43	TAKES MORE EFFORT	It takes more effort to adapt, but will gain more influence with others.
7-May-43	LEVERAGE STRENGTHS IN YOUR TEAM	Your team becomes stronger by leveraging the individual strengths of everyone.
8-May-43	WHAT THEY RESPOND TO WELL	Adapt your message in ways others will respond better to it.
9-May-43	CONSTRAINED IN SOME WAY	Creativity is needed when people are constrained in some way.
10-May-43	LEAD AS IF	Lead at your current level as in your boss's job...prepares you for the next step.
11-May-43	BIG ENOUGH TO GROW INTO	Look for roles that are big enough and force you to grow into them.
12-May-43	FEEDING YOUR INSTINCTS	Invest in developing yourself each day to keep feeding your instincts.
13-May-43	WAY YOU HANDLE CONFLICT	The way you handle conflict will either help you advance or will hold you back.
14-May-43	PURPOSE IS IN YOUR PASSIONS	Your life has a larger meaning when you align a purpose within all your passions.
15-May-43	SIGN OF POOR TIME MANAGEMENT	Just being busy and not really focused is a sign of poor time management.
16-May-43	AVOID EXHAUSTING YOUR AVAILABILITY	Keep time free in the schedule to take advantage of opportunities that come.
17-May-43	SITTING BETWEEN THE RIGHT IDEAS	The right advice will often help you integrate the right ideas into a solution.
18-May-43	KNOW YOUR BLIND SPOTS	Invest the time to know your blind spots before others point them out to you.
19-May-43	REVERT TO UNDER PRESSURE	When under pressure, you will divert to your dominant behavior...your real you.
20-May-43	RELATIONSHIPS BEYOND COMFORT	They are sometimes uncomfortable, but difficult relationships force us to grow.
21-May-43	FEAR CAN DILUTE DREAMS	Fear has a way of taking your focus off your dreams and on to your problems.
22-May-43	RECOGNIZE/RESPECT THE DIFFERENCES	Differences can be an advantage, but only if you respect and view them that way.
23-May-43	DIVERSE AS YOUR DREAMS	Your life will be as diverse as your dreams of what you could do with it.
24-May-43	INTERSECTION OF EXPECTATIONS	You get great teamwork where people expectations intersect with each other.
25-May-43	INSTINCTS WITHOUT EXECUTION	The right instincts without execution will always produce a large regret later on.
26-May-43	BRIDGE THAT TAKES YOU THERE	Your relationships are what enables you to move forward within any initiative.
27-May-43	ATTRACTION TO THE FAMILIAR	Be careful of the attraction to the familiar...it stops you trying something new.
28-May-43	BUSYNESS CAN PUT US TO SLEEP	Being busy puts us into a trance where it doesn't matter what we are busy on.
29-May-43	POINTS OF CONNECTIVITY	The right people in the most connected points can make a big difference.
30-May-43	SILENCE ISN'T CONTENTMENT	When others are silent, it doesn't mean they are happy. Could be the opposite.
31-May-43	PLAY THEM OVER A FEW TIMES	Be careful how often you replay your conversations without taking the learning.

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Date	Title	Thought
1-Jun-43	CAN BLIND YOU TO THE FUTURE	Your past experiences can create closed doors and blind you to opportunities.
2-Jun-43	JUST WANT TO MAKE NOISE	Some people get their buzz when they are causing trouble for others.
3-Jun-43	WHEN LITTLE PREVENTS THE BIG	The little prevents the big when you avoid a difficult conversation that's needed.
4-Jun-43	PERSPECTIVES FROM ANOTHER'S VIEW	You can grow faster by trying to understand the world from other people's views.
5-Jun-43	LEVERAGE WHAT YOU ALREADY HAVE	You would be amazed what you can achieve with the resources you already have.
6-Jun-43	SELFISHNESS ONLY GETS YOU SO FAR	Being selfish relies only on what you can do, not the team around you too.
7-Jun-43	YOUR MISTAKES ARE YOUR LESSONS	Your mistakes provide your biggest lessons, but only if you learn from them.
8-Jun-43	WHAT YOU ARE WILLING TO CONFRONT	You can never change something that you are not willing to confront first.
9-Jun-43	WHEN VISIONS INTERSECT	A strong partnership is when the visions intersect with a common passion.
10-Jun-43	WINNERS ARE THOSE WHO DON'T QUIT	Winners don't quit when others do...they carry on no matter what.
11-Jun-43	CHOOSE STATE OVER FATE	You can change your fate by first changing your state...from negative to positive.
12-Jun-43	WILLING TO HEAR THE TRUTH	You grow faster when you are willing to hear the truth in feedback from others.
13-Jun-43	OPPORTUNITY WITHOUT ACTION	Having opportunities and not taking action will always produce a future regret.
14-Jun-43	TO THE BEAT OF YOUR OWN DRUM	Sometimes you need to go against the crowd to use unique abilities better.
15-Jun-43	BEING EXPOSED TO MORE	The more experiences you are exposed to, the more you will grow and faster.
16-Jun-43	BASED ON WHERE YOU INTEND TO GO	The support you need most is based on your goals and what you want to achieve.
17-Jun-43	CANCELING OUT THE OPPORTUNITY	Complaining has a way of you missing the opportunity within the issue you see.
18-Jun-43	SEE THE TRENDS IN THE DATA	See the trends in the data and you will always see the solutions faster.
19-Jun-43	SEE IT WITHOUT DISTRACTING YOU	The past can be useful, but only if it doesn't distract you from the future.
20-Jun-43	PRE-ARRANGE THEIR SUCCESS	You pre-arrange your success by doing a daily visualization of what it looks like.
21-Jun-43	HELPS MAKE YOUR LIFE LIGHTER	You bring more joy into your life when with the attitude you bring to everything.
22-Jun-43	OTHERS RESPECTING YOUR POSITION	People respect your position more when you help them be more successful.
23-Jun-43	THEY KNOW WHERE TO HIT YOU	Manipulators can emotionally hit you hard, as they know what stresses you.
24-Jun-43	DONE IT IN BIG AND SMALL WAYS	A vision is delivering with a combination of initiatives in all sizes.
25-Jun-43	KNOW WHAT YOU STAND FOR	It is in difficult times, that you begin to really know what you stand for.
26-Jun-43	CORE VALUES SHOULDN'T CHANGE	The core values should not change even when the mission changes.

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Date	Title	Thought
27-Jun-43	POSITION YOUR WORDS WITH CARE	In difficult conversations, position words with care to build the right emotions.
28-Jun-43	STRUGGLE OFTEN POWERS THE GREAT	It is often the struggle that enables the good to grow and become great.
29-Jun-43	SELF IMPOSED LIMITS	Most of the limits we think we have are the ones we have imposed on ourselves.
30-Jun-43	CAN DRIVE A RESISTANCE TO CHANGE	Success can be a resistance to change. People don't change what is working.
1-Jul-43	CONSTRUCTIVELY WHEN SURPRISED	You gain more influence when you respond constructively when surprised.
2-Jul-43	WHEN THE STAKES ARE HIGH	Be careful to not try and control everything and too much when stakes are high.
3-Jul-43	IN LIGHT OF NEW FACTS	You prove you are stubborn when you can't change your mind in light of new facts.
4-Jul-43	LOOK FOR THE LEARNING	Look for the learning in every mistake and you will find ways not to repeat it.
5-Jul-43	ANSWER THEIR WHYS	You gain their support when you share reasons that connect to the Whys.
6-Jul-43	KEEP THE RELATIONSHIP IN MIND	Forget the relationship, and you might win the argument, but lose your goal.
7-Jul-43	BRING VISIBILITY TO YOUR TALENTS	Opportunities help you to bring visibility of your talents to others.
8-Jul-43	TAKE THE GUESS AWAY - ASK	When people issues are involved, it is always better to ask than to just guess.
9-Jul-43	PRACTICE ENABLES SPONTANEITY	Practice on the fundamentals enables you to be more creative in the moment.
10-Jul-43	STARTS WITH A SMALL BEGINNING	Everything big that has been achieved has started in a small beginning.
11-Jul-43	MOST DIFFICULT IS INTERNAL CONFLICT	You handle outside conflict better when you handle inside conflict well first.
12-Jul-43	SEE IT AS MISERY TO CHANGE IT	If something becomes a big enough pain you will always deal with it right away.
13-Jul-43	TREAT PEOPLE YOU DON'T NEED	How you treat people you don't need says a great deal about your character.
14-Jul-43	KEEP YOUR BRAIN OUT OF NEUTRAL	If your brain is in neutral, everyone seems to have an influence on your thinking.
15-Jul-43	WHAT WOULD HAVE HAPPENED	If you had 100% commitment to it, what could have you accomplished?
16-Jul-43	TALENT PLUS COMMITMENT	Talent only releases its energy when it is married with a commitment to act.
17-Jul-43	ALIGNED WITH WHAT YOU BELIEVE	What you believe always drives your behavior to be aligned with it.
18-Jul-43	PREPARED FOR THE PROBLEMS	Problems come to people to take action...so be prepared to solve them faster.
19-Jul-43	THEY BECOME A REFLECTION OF YOU	Your people will copy your behaviors and suddenly become a reflection of you.
20-Jul-43	BELIEVE IN WE AND US	Your team's success soars when the team believes as a team versus individuals.
21-Jul-43	REMOVE THE UNCERTAINTIES	Remove more of the uncertainties and your people take more action.
22-Jul-43	LANGUAGE TO OPEN DOORS	Questions have a way of opening more doors than statements.

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Date	Title	Thought
23-Jul-43	STRENGTH BENEATH THE VISIBLE	Everyone successful person has a strength that drives their actions and success.
24-Jul-43	EXPECT THE UNEXPECTED	When you expect the unexpected, you are better prepared for it when it comes.
25-Jul-43	SOME JUST NEED A LITTLE TIME	You have people who just need a little time to think it through before committing.
26-Jul-43	PEOPLE WILL BE WHAT THEY SEE	People will perform to the level they see that performance within themselves.
27-Jul-43	BE THROUGH THE JOURNEY FIRST	Lead with more confidence and authority when you go through the journey first.
28-Jul-43	BUILD THE RIGHT TYPE OF FENCES	Block of the negative people and distractions in order to keep a positive focus.
29-Jul-43	FULLY INVESTED IN WHAT YOU DO	When you put all of yourself into something, you get more out of it too.
30-Jul-43	WILL IS MORE OF A SKILL	Willpower can be developed as it is more a skill than a character trait.
31-Jul-43	WHEN THE 2% IMPACTS THE 98%	Your subconscious is framing the opportunities you will see and not see.
1-Aug-43	GREATNESS NEVER GOES ON SALE	People who offer great value don't discount their services.
2-Aug-43	REASONS FOR CHANGING	When you have powerful reasons, you will be able to change anything.
3-Aug-43	EMBRACE HOW OTHERS PERCEIVE YOU	Embrace the feedback you get from others as this is how the world sees you.
4-Aug-43	EASY TO BE AGAINST SOMETHING	It's easy to be against something. The successful are strongly for something.
5-Aug-43	PERCEPTION IS AS POWERFUL AS TRUTH	A strong perception becomes that person's truth. Understand perceptions more.
6-Aug-43	AVOID KEEPING THE WOUND OPEN	Forgive others or you will keep the hurt alive in you and it impacts your focus.
7-Aug-43	SEE YOU IN A DIFFERENT LIGHT	When people see you behave within a crisis, it magnifies both the good and bad.
8-Aug-43	HONEST WITHOUT RELIVING IT	View your past as a movie, and don't keep reliving it yourself. Learn from it.
9-Aug-43	FEELING BEHIND THE NUMBERS	The feeling behind the numbers drives people's belief in the numbers.
10-Aug-43	STORIES CREATE IMPACTFUL MOMENTS	Stories have a way of impacting people to remember the moment longer.
11-Aug-43	MORE RECEPTIVE TO YOUR MESSAGE	When people are more receptive to your message, they listen much closer.
12-Aug-43	LAZY PEOPLE ARE EASILY OFFENDED	Have you notice that the people busy making it happened don't get offended?
13-Aug-43	MATURE ENOUGH TO HANDLE IT	Grow your people's maturity so they can handle conflict with more ease.
14-Aug-43	TALENT IS BLIND WITHOUT A CAUSE	You will never fully utilize your talent unless you have a cause to apply it to.
15-Aug-43	GIVES UNDERSTANDING AND MEANING	A strong vision gives understand and meaning to everyone in the organization.
16-Aug-43	BEYOND YOUR PERSONAL FULFILLMENT	A purpose is always beyond your own fulfillment to the fulfilment of others.
17-Aug-43	REPRESENT REALITY IN YOUR WORDS	We need to keep things simple, but not too simple as it no longer reflects reality.

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Date	Title	Thought
18-Aug-43	ENCOURAGES YOU TO IMPROVISE	Change encourages you to improvise along the way to keep everyone aligned.
19-Aug-43	LET THE EXAMPLE PROVIDE ITSELF	You own behaviors will say more to your people than your words will ever say.
20-Aug-43	GREATEST GIFT IS AN OPPORTUNITY	The greatest gift you can receive is an opportunity. Accept it with gratitude.
21-Aug-43	WHAT THEY NEED TO UNDERSTAND	Focus on the understand you want others to leave the conversation with.
22-Aug-43	FIND A COMMON LANGUAGE	Find the words that are meaningful for everyone and you gain alignment quickly.
23-Aug-43	VALUE YOU PUT INTO THEM	Your relationships are only as valuable as the value you put into them.
24-Aug-43	TURN IF INTO NOW	You turn if into now when you take action. Move from thinking to action NOW.
25-Aug-43	MAKE IT TOO SIMPLE	Make it too simple and people will think your ideas do not fit reality.
26-Aug-43	GIVE WITH A WARM HAND	When you help others, you get help when you need it most and don't expect it.
27-Aug-43	DIFFERENT VIEWS DRIVE CLARITY	It is often the different view expressed that help everyone to gain more clarity.
28-Aug-43	CELEBRATE THE PROGRESS	Great teams not only celebrate the achievements, but celebrate the progress too.
29-Aug-43	HOW THEY SEE YOU	You influence is impacted by how others see you...their perception of you.
30-Aug-43	EXPAND IT AND WITH MORE COLOR	You expand everyone's understanding when you add more insights to the topic.
31-Aug-43	WHEN CONVINCED YOU ARE RIGHT	When you are convinced you are right, you need to move forward with it.
1-Sep-43	HAPPENS WITHIN A CONTEXT	Everything happens within a context we form or others form for us.
2-Sep-43	PLAN FOR ACHIEVING YOUR VISION	The mission is simply the plan for achieve the vision...the full vision.
3-Sep-43	WORRY CAN BECOME A HABIT	Everything can be a habit. Never let worry be one or it forever slows you down.
4-Sep-43	WHEN VISION IS MOST VULNERABLE?	The team's vision is most vulnerable during changes which need to be aligned.
5-Sep-43	WE RECREATE THE PAST	You can't change the past, so why are you repeating it and trying to recreate it?
6-Sep-43	VALUE YOUR PEOPLE	Your people feel you value them the more you listen to them.
7-Sep-43	RELAXATION IS TRAINABLE	Everyone can relax more, but as with anything, it is about creating a habit.
8-Sep-43	DO AN HONEST ASSESSMENT	You get more problems without an honest assessment of the current situation.
9-Sep-43	PICTURE THAT PRODUCES PASSION	A vision is a picture of the future that produces passion in people to achieve it
10-Sep-43	START WITH THE PROBLEMS FIRST	People begin to know what needs to change when you start discussing problems.
11-Sep-43	WILL SACRIFICE FOR IT	It is important to you when you will sacrifice something in order to achieve it.
12-Sep-43	BOLDNESS CAN BE LIBERATING	Act bold and you start to behave different than everyone around you.

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Date	Title	Thought
13-Sep-43	LEARN OUTSIDE THE BOX	You grow faster when you don't limit your training to what you only believe now.
14-Sep-43	WANT MORE THAN ANYTHING ELSE	You will make it a priority when you want it more than anything else.
15-Sep-43	CHOICES SHOWS WHAT YOU VALUE	The choices you make shows others what you value the most.
16-Sep-43	SELFISH PEOPLE DON'T SERVE OTHERS	Selfish people have limits on their influence because they don't serve others.
17-Sep-43	VISIBLE TO EVERYONE BUT YOU	Everyone has behaviors that are visible to everyone but ourselves. Find them.
18-Sep-43	CHANGE YOU TO CHANGE SITUATION	The best way to change your circumstances is to change yourself first.
19-Sep-43	YOUR ASSOCIATES CAN DEFINE YOU	Who you surround yourself with says more about you than you think.
20-Sep-43	MIND BEYOND YOUR SITUATION	You need to think beyond your current situation in order to change it.
21-Sep-43	THIS IS REALLY NOT ME	Notice the behaviors that are not consistent with your values.
22-Sep-43	WHAT YOU CAN FORGET	There are things you don't need to remember and reference when you need it.
23-Sep-43	WHEN YOU HAVE WISHFUL THINKING	Wishful thinking drives disappointment unless you start taking action on it.
24-Sep-43	BUILD THEIR PERCEPTIONS	When you build their perceptions, you are really building their reality.
25-Sep-43	WHEN YOU RUN OUT OF OPTIONS	Miracles are something that happens when we have run out of all the options.
26-Sep-43	HOW YOU START YOUR DAY	How your start our day will always frame you day...either good or bad.
27-Sep-43	HOW TO USE YOUR KNOWLEDGE	Wisdom is the resource we have to effectively use what we know.
28-Sep-43	CHOICE TO GET BETTER	Getting better is a choice you should make versus waiting for others to push you.
29-Sep-43	OUTSIDERS WILL ALWAYS BE TESTED	In every team, people will always test the outsiders first before trusting them.
30-Sep-43	PERMANENT DIFFERENCE IN OTHERS	You will know make a permanent difference in others unless they want to learn.
1-Oct-43	INVEST TIME TO THINK IT THROUGH	The best plans can be adapted in the moment if they were thought through first.
2-Oct-43	HOW YOU IMPACT OTHERS	Understand how you impact others in order to keep adapting your approaches.
3-Oct-43	FOCUSED ON DOING OR BECOMING	Doing focuses you on being busy. Becoming focusing you are using your potential.
4-Oct-43	JUST THE FACT THAT YOU CARE	The fact that you care about, will drive you to take more responsibility with it.
5-Oct-43	WHAT DO I SEE?	Increase your observation to see more opportunities you have been missing.
6-Oct-43	STUDY THE BEST TO BECOME THE BEST	Seek out the best to learn from in order for you to become your best faster.
7-Oct-43	WITHOUT JUDGING TOO SOON	It's important to not judge the situation too soon or you might stop listening.
8-Oct-43	TAKE ON THE CHALLENGING ROLE	Take on challenging roles...you grow faster and showcase your talents to others.

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Date	Title	Thought
9-Oct-43	SEE THE PATTERNS IN FORESIGHT	Everyone sees patterns in hindsight... the successful see them in foresight too.
10-Oct-43	KNOW WHERE TO BEGIN	Knowing where to begin helps you to take action faster and make more progress.
11-Oct-43	GET THE INTELLIGENCE IN THE ROOM	Get the right intelligence in the room, and you gain a chance at a good solution.
12-Oct-43	WISE ENOUGH TO LISTEN	The smartest people got that way from listening more to others versus talking.
13-Oct-43	HOW COULD THE PHRASE BE TWISTED	Be careful how you communicate key messages, as every phrase can be twisted.
14-Oct-43	DILEMMAS VERSUS PROBLEMS	You can only manage dilemmas while you can find solutions for problems.
15-Oct-43	ROLE MODEL TO FOLLOW	Would others see your behaviors and think you are a good role model to follow?
16-Oct-43	SEE PAST YOUR FEARS AND FAILURES	Unless you can see past your fears and failures, you will never use your potential.
17-Oct-43	WHEN CONVINCED OF THE NEED	People take more urgent action when they are convinced of the need.
18-Oct-43	WHAT YOU THINK ABOUT MOST	You will see appear into your life more of what you are thinking about the most.
19-Oct-43	GUIDE US INTO GREATER INSIGHT	The best leaders guide the team to see situations in broader terms.
20-Oct-43	HOW YOU LEARN BEST	Understand the way you learn the best, and focus all your learning on that way.
21-Oct-43	COURAGE TO TAKE ACTION	Action is the greatest limiter for everyone, so boost your courage to get started.
22-Oct-43	THERE IS ALWAYS A WAY	With an always a way attitude, you will never be stopped by any problem.
23-Oct-43	DELIVER CHANGE, PREPARE FOR MORE	Every successful leaders delivers change and prepares the team for more too.
24-Oct-43	PRESENT THE MOST POWERFUL YOU	When prepared, you are more able to show others the most powerful you.
25-Oct-43	BRING A FOCUS TO IT	When you are seen as having influence, others are more willing to help you.
26-Oct-43	LIVE IN THE PRESENT MOMENT	Get the most out of the present moments...as they create your future.
27-Oct-43	EAGER TO LEARN MORE	If you are eager to learn more, you will always ask more interesting questions.
28-Oct-43	CURIOUS AND TEACHABLE	The best leaders are curious to learn more and to apply what they learn.
29-Oct-43	FOLLOW THROUGH ON COMMITMENTS	If you don't keep your commitments, everyone around you will do the same.
30-Oct-43	ALL INVESTMENTS HAVE RISKS	Every investment has risks, and it is being prepared to manage them that is key.
31-Oct-43	ASK THEM WHO THEIR MENTORS ARE	When you see a successful leader, ask them who their mentors are.
1-Nov-43	DECIDE TO STEP IT UP A LEVEL	It's just a decision to start thinking and working at the next level. Decide today.
2-Nov-43	HONEST ABOUT YOUR FAILURES	You aren't honest about your success if you aren't honest about your failures.
3-Nov-43	GO WHERE THE FISH ARE	Focus on the right people are versus the people who are easy the access.

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Date	Title	Thought
4-Nov-43	INVEST IN MORE PERSONAL LIFE	You remember events in your personal life far more than events in your work life.
5-Nov-43	HOW YOU ADJUST YOUR EXPECTATIONS	The successful are constantly increasing versus decreasing their expectations.
6-Nov-43	ASK SOMETHING SPECIFIC	To gain more rapport with others be more specific in questions in their interests.
7-Nov-43	CONTROL CAN LIMIT INFLUENCE	Control your people, and the less confident they are to influence others.
8-Nov-43	YOU'LL GET IT BACK AGAIN	Invest in others and you will receive it back many times in different ways.
9-Nov-43	HOW THE WORLD WORKS	Experience is understanding how the world works and how to influence it.
10-Nov-43	ACCESS TO THE RIGHT PEOPLE	With everything you do, success comes easier with access to the right people.
11-Nov-43	JOB THAT'S NEVER DONE	Your self development is one of those jobs that is never done.
12-Nov-43	IT'S A DANCE, NOT A DRILL	The best collaboration is more a dance than a drill. You can't order collaboration.
13-Nov-43	LEARNING ALWAYS INVOLVES CHANGE	If you are learning, and apply what you learn...then you are always changing.
14-Nov-43	ABSORB IDEAS FROM MANY SOURCES	You gain insight and better judgment when you gain ideas from different sources
15-Nov-43	FOCUS NOW FOR RESULTS TOMORROW	Tomorrow's results are often based on what you are focusing on right now.
16-Nov-43	OPEN DOORS VERSUS CLOSE THEM	Your rapport with others is either opening doors for you or closing them.
17-Nov-43	CENTER OF YOUR TRUTH	Being authentic means living at the center of your values, not the edges.
18-Nov-43	ROLE YOU NEED TO PLAY	Every team you join requires you to play a different role for the team's success.
19-Nov-43	WHERE IT CAN TAKE YOU	The right skills to develop are judged by where they can take you in the future.
20-Nov-43	ENGAGE BEFORE YOU CAN ENVISION	You are often engaging your passion before you realize what it really is.
21-Nov-43	SHAPE IT IN A DIFFERENT WAY	To get others to understand it faster, shape the idea in their way versus yours.
22-Nov-43	MOST PRECIOUS THING WE HAVE	Our time is the most precious thing we have...as it is our life.
23-Nov-43	USUALLY THE BIGGEST MISTAKES	The biggest mistakes leaders make is in hiring...and they live with them too long.
24-Nov-43	VIEW CHANGE AS NORMAL	The best teams view change as something normal...does your team?
25-Nov-43	COMFORTABLE WITH AMBIGUITY	Get comfortable with ambiguity because as you climb it gets even worse.
26-Nov-43	STARTING IS REALLY HARD	Invest your energy and willpower in starting, and everything else gets easier.
27-Nov-43	OPPORTUNITIES TO SHINE	Create opportunities for others to shine and they will engage their creativity.
28-Nov-43	INFUSE THE EXPERIENCE WITH EMOTION	When you have more emotion in the experience you remember it longer.
29-Nov-43	IMPOSSIBLE TO BE MISUNDERSTOOD	Invite questions from others and it becomes impossible to be misunderstood.

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Date	Title	Thought
30-Nov-43	CREATE FASCINATING CONVERSATIONS	You will have more fascinating conversations by encouraging others to talk.
1-Dec-43	RETURN TO THE MOST IMPORTANT	Whenever you get sidetracked, always return to the most important.
2-Dec-43	OFTEN BEGINS WITH A MESS	The beginning of anything new and challenging often looks like a mess.
3-Dec-43	GET 100% OF THEIR ATTENTION	You get 100% of other people's attention when you make it relevant to them.
4-Dec-43	POWER OF CONCENTRATED EFFORT	Too many people spread their focus across too many priorities. CONCENTRATE!
5-Dec-43	TO IMPACT, NOT IMPRESS	Truly successful people do what they do to make an impact, not impress others.
6-Dec-43	NOT LOSING SIGHT OF THE GOAL	You gain and keep more energy when you don't lose sight of the goal.
7-Dec-43	UNLEARNING IS A LEARNING	Sometimes we need to unlearn bad behaviors that we once thought were good.
8-Dec-43	THEY LET YOU SUFFER A BIT	Good leaders won't make it easy and will force you to find answers on your own.
9-Dec-43	YOUR UNDERSTANDING CHANGES	As you learn more, your understanding of the world around you changes.
10-Dec-43	REFLECT YOUR SERVICE	Your income really reflects the level of service you are providing to others.
11-Dec-43	STRETCH TO MAKE IT HAPPEN	Goals are important as they demand you to stretch in order to achieve them.
12-Dec-43	CENTERING FORCE FOR THE TEAM	The culture is the centering force for your team...brings everyone together.
13-Dec-43	INVOLVEMENT DRIVES LEARNING	Get others intellectually and emotionally involved, and they naturally learn more.
14-Dec-43	WHY WHAT YOU DO MATTERS	Understand why what you do matters, and you bring more energy to it too.
15-Dec-43	PUT IT TO USE ASAP	What you learn stays with you longer when you put it into practice right away.
16-Dec-43	HAVE HIGH EXPECTATIONS	You will use more of your potential when you high expectations in everything.
17-Dec-43	HARD WORK TO MAKE IT EASY	The best communicators work hard to make their communications look easy.
18-Dec-43	SIMPLE, BUT LIFE CHANGING	Sometimes a simple habit repeated daily can have a life changing impact.
19-Dec-43	WATCH YOUR INTERNAL DIALOGUE	What you are telling you has more impact than what others are telling you.
20-Dec-43	LEARNED BY DOING	Putting into action what you learn fast brings more value to what you do fast too.
21-Dec-43	INSURANCE ON YOUR COMMUNICATION	Preparation is an insurance that your communications will be received better.
22-Dec-43	WHEN YOUR OPINION MATTERS	Speak up when your opinion is highlighting something not being addressed.
23-Dec-43	GET THEM ON YOUR TEAM	Seek the best, and build a case how they will grow faster working in your team.
24-Dec-43	MORE THAN YOU KNOW	You actually know more than you know...it's just quieting yourself to hear it.
25-Dec-43	TALK IN TERMS OF WHERE THEY ARE	Start where people are before trying to move them where you want them to be.

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Date	Title	Thought
26-Dec-43	PEOPLE WHO DON'T HOLD BACK	It is your response to the people who hold you back that gives them that power.
27-Dec-43	UNDERSTAND WHAT IT MEANS	Until you understand what it means, you will never be 100% engaged with it.
28-Dec-43	KNOW WHERE TO FIND THE ANSWERS	You don't need to have all the answers...just access to people who have them.
29-Dec-43	CREATE BOTH COMFORT AND PRESSURE	Great leaders know when comfort or pressure is needed to get everyone's best.
30-Dec-43	FROM TENSE TO INTENSE	The difference from tense to intense is a goal that consumes your passion.
31-Dec-43	MUST BE GIVEN, NOT TAKEN	Respect is must be given by your people...it's earned, it's not demanded.
1-Jan-44	ASSUMPTIONS SHAPE YOUR VIEWS	Be careful on assumptions you make, as they shape everything around them.
2-Jan-44	ORCHESTRATE AN EARLY WIN	Early successes boost everyone confidence that they can make it all happen.
3-Jan-44	WHAT YOU CAN'T RESIST DOING	People with a great passion just can't resist doing it. What's your passion?
4-Jan-44	USE THEIR OWN EXPERIENCES	You gain more influence with stories that trigger other people's own experiences.
5-Jan-44	LIGHTS UP WITH A SMILE	A smile has the ability to light up a room in more ways than anything else.
6-Jan-44	KILLING BAD IDEAS EARLY ON	Being accountable is also killing bad ideas as early on in the process as you can.
7-Jan-44	AMIDST THE CHAOS	Leaders emerge within a chaos by being influential and decisive.
8-Jan-44	DEFINE WHAT'S POSSIBLE	You will accomplish more by defining what's possible first.
9-Jan-44	APPLY YOUR IMAGINATION	Creativity in what you do is applying your imagination in a productive way.
10-Jan-44	COMES FROM WITHIN THE TEAM	Innovative companies have leaders who trigger and maintain it in their people.
11-Jan-44	YOU CAN'T DO IT ALL BY YOURSELF	If you focus on your strengths, you need people around you to help with the rest.
12-Jan-44	MAKE YOUR OWN LUCK	You make your own luck by taking action to be visible when opportunities come.
13-Jan-44	SCARCITY IS OFTEN STRATEGIC	Providing too many resources can encourage people to make things too complex.
14-Jan-44	TURN FAILURE INTO A GIFT	Failure turns into a gift when you take the learning and apply it in a massive way.
15-Jan-44	IT'S LIKE ENTERING A NEW WORLD	Change your mindset and your world looks totally different in an instant.
16-Jan-44	REPAIRING YOUR SELF ESTEEM	You don't repair your self esteem by blaming others, but by improving yourself.
17-Jan-44	TOO CLOSE TO THE ISSUE	Ask advice of others, as sometimes our perspective is too narrow to see clearly.
18-Jan-44	MAKE THEM THE STORY	You gain influence with others by making them the story, not you.
19-Jan-44	IT'S A DISEASE AND A GIFT	Competitiveness is positive...but becomes negative when taken to an extreme.
20-Jan-44	STEP UP AND BE HELD ACCOUNTABLE	The most successful people like to be held accountable for their work. Do you?

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Date	Title	Thought
21-Jan-44	GAIN FAITH IN YOUR POTENTIAL	You begin to use it more when you gain more faith in your potential.
22-Jan-44	DO I BELONG HERE?	Belonging is the foundation for good collaboration. Build it within your team.
23-Jan-44	IT'S BOTH TALENT AND EFFORT	You will never fully utilize your talent without putting in the effort to exploit it.
24-Jan-44	KNOW, LIKE AND TRUST YOU	Get others to know, like and trust you to build a strong team around you.
25-Jan-44	DIE IN ISOLATION IF NOT SHARED	Great ideas can die in isolation if they are not shared and discussed with others.
26-Jan-44	AS A RESULT OF YOUR ANXIETY	Our fears often magnify due to our anxiety versus some rational reasons.
27-Jan-44	ARE YOU OPEN TO FEEDBACK?	Always be open to feedback, and you will improve faster than others.
28-Jan-44	WHEN TO NARROW THE CHOICES	When you need to focus fast, look at narrowing the choices quickly to decide one.
29-Jan-44	DRIVEN BY AN INSECURITY	The most successful are often driven by insecurities that compel them to action.
30-Jan-44	CONTROL YOUR EMOTIONAL WHIMS	Our emotions can sometimes divert us off our most important work.
31-Jan-44	IMAGINE SOMETHING NEW	A big change in your life begins with imagining something new.
1-Feb-44	SIMPLY BECAUSE YOU CAN	Just because you can, doesn't always mean you should. Focus on your strengths.
2-Feb-44	INCENTIVE TO GIVE IT IS OFTEN LOW	You don't get good feedback because the incentive for others to share it is low.
3-Feb-44	TURN IDEAS INTO PROJECTS	You progress ideas faster by turning them into projects that your people can own.
4-Feb-44	MEANING EMBEDDED IN THE MESSAGE	The best messages are helping others to see an easy way to action them.
5-Feb-44	HAVE A FRIENDLY COMPETITOR	A friendly competitor challenges use to look for ways to raise our game.
6-Feb-44	OVER WHAT YOU FIND DIFFICULT	We tend to procrastinate on what we find difficult (intellectually or emotionally).
7-Feb-44	FORCE FIELD PROTECTING US	You are more protected from distractions when you have strong internal clarity.
8-Feb-44	TO THOSE WHO SACRIFICE	To achieve great things you have to sacrifice a few things along the way.
9-Feb-44	CANDOR CAN BE DISARMING	Candor has a way of delating another person's attack on your position.
10-Feb-44	ONE OF THE GREATEST COMPLIMENTS	When trusted by others, that's one of the greatest compliments you could get.
11-Feb-44	OBJECTION IN THE ABSENCE OF VALUE	If people don't see the full value of your offer, they will jump to discussing price.
12-Feb-44	CORE INGREDIENT IN EVERYTHING	Courage is something that should be included in everything you do.
13-Feb-44	NOT AWARE OF OUR OWN THINKING	Our sub-conscious is proof that we are not aware of our own thinking.
14-Feb-44	MOST OF THEM ARE BAD	Most ideas are bad, but every idea has the potential to trigger a great idea.
15-Feb-44	WITHIN THE DNA OF LEADERSHIP	Without a vision, the organization doesn't have a target that can use its potential.

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Date	Title	Thought
16-Feb-44	BE WORTHY OF TRUST	Behave as the person who is worthy of another's trust. Keep your commitments.
17-Feb-44	FROM INSIGHT TO ACTION	The ideas that create value where married with action as quickly as possible.
18-Feb-44	LINK BETWEEN ACTION AND CHANGE	Action and change go together when we have a feeling of being in control.
19-Feb-44	TO PROTECT YOU IN WHAT WAY	Fear protects you of danger, but also prevents you from being uncomfortable.
20-Feb-44	ALWAYS THERE FOR THE IMPORTANT	You will always have time for the important if you start with it first in your day.
21-Feb-44	IMPORTANT TO NOT THINK ABOUT IT	Happiness will come to you when you take more action on what you want.
22-Feb-44	DISCIPLINE BUILT INTO THE PEOPLE	The most disciplined people focus that discipline on creating habits.
23-Feb-44	DAY IT BECOMES ABOUT THEM	You become a leader that day it becomes about your people and not you.
24-Feb-44	STRENGTH CAN BECOME A WEAKNESS	A strength becomes a weakness when you take it to an extreme.
25-Feb-44	DISCOVERING IT FOR THEMSELVES	Your people learn the best when they discover it for themselves.
26-Feb-44	JUST LET IT ROLL OFF YOU	Bad things happen, and won't impact your progress if you don't internalize them.
27-Feb-44	GOING BEYOND I KNOW THAT	When people say "I already know that" it really means they need to know more.
28-Feb-44	RECOGNIZING A QUALITY DISCUSSION	A quality discussion is focused on solving a meaningful problem.
29-Feb-44	NOT ME OR NOT ME YET	Two choices: accept who you are or start being the person you could become.
1-Mar-44	PLANS CHANGE, BUT VISION DOESN'T	It is usually not the vision that is wrong, but the planning and execution of it.
2-Mar-44	IN FRONT OF AS MANY PEOPLE YOU CAN	Praise people in front of others and people remember that praise much longer.
3-Mar-44	DISCIPLINE TO STAY WITH IT	Very often, it's not about being smart, but the discipline to stay with it.
4-Mar-44	WILLING TO SACRIFICE	Success is often a result of a sacrifice of something for what you really want.
5-Mar-44	DISCIPLINE TO STAY WITH IT	Very often, it's not about being smart, but the discipline to stay with it.
6-Mar-44	BELIEVING IN YOU	Leaders give you the feeling that they believe in you, and you give them more.
7-Mar-44	WHEN ASKING NOTHING IN RETURN	Do what you can for others by asking nothing in return....it comes another way!
8-Mar-44	START BY BELIEVING IN YOURSELF	People believe more of what you say when they sense you believe in yourself.
9-Mar-44	SOMEONE ELSE COULD HANDLE IT	If you think someone else could handle it...then why are you skill doing it!
10-Mar-44	IN AS FEW WORDS AS POSSIBLE	Keep your messages concise and you save people time...and they will like that.
11-Mar-44	GET THE DREAM UNDER CONTROL	You get a dream under control by the way you measure your progress towards it.
12-Mar-44	ALIGNED TO THE BIGGER CHANGE	The small details need a context that is aligned to the bigger change.

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Date	Title	Thought
13-Mar-44	IT IS RARELY A LINEAR CONVERSATION	To resolve conflict with others...it is usually never a straightforward discussion.
14-Mar-44	BE QUICK TO PRAISE OTHERS	Praise others as close in time to the event or experience as you can.
15-Mar-44	WITH YOU THROUGH THE JOURNEY	Best friends are with you through the journey...in both good and bad times.
16-Mar-44	MAKE IT AN OPEN CONVERSATION	You make it an open conversation by always being curious to know more.
17-Mar-44	RISK IS REALLY RELATIVE	Everyone views a risk in a different way...it's relative to our perspective.
18-Mar-44	ORGANIZATIONS ARE NOT RATIONAL	You can't predict how organizations behave. They're more emotional than rather.
19-Mar-44	INVEST IN YOUR SELLING SKILLS	You are always selling your ideas to others...so everyone needs sales skills.
20-Mar-44	HAVE YOUR QUESTIONS READY	You make a difference getting others to think...always have your questions ready.
21-Mar-44	EMBRACE THE IMPORTANT DIFFICULT	The successful embrace the difficult first...the unsuccessful the easiest first.
22-Mar-44	IN FRONT OF THE RIGHT PEOPLE	Everything in life is easier when you can share your ideas to the right people.
23-Mar-44	WHAT GRABS THEIR INTEREST	Focus on what grabs your interest and start your conversation from there.
24-Mar-44	OPPORTUNITY WITHIN THE TROUBLE	Within every trouble, you can deal with it in ways that impresses others.
25-Mar-44	LEARN FROM THE EXPERIENCE	Experiences become more powerful when you learn something from them.
26-Mar-44	ANTIDOTE TO RESENTMENT	Resentment requires laughter to offset and take that resentment from your mind.
27-Mar-44	WITH ROOM TO MANEUVER	Your people need room to make their own decisions...to make their job theirs.
28-Mar-44	COMPETE FOR TIME AND RESOURCES	In big organizations, you are competing with others for time and resources.
29-Mar-44	SIGNIFICANCE BEYOND YOUR LIFETIME	Your legacy is all about having a significance beyond your lifetime.
30-Mar-44	CHALLENGES TOUGHEN YOU	Welcome the challenges, they make you stronger to attack a bigger goal.
31-Mar-44	WHAT IS GUIDING YOUR CHOICES?	Choices should be guided by the goals you set and the values you live your life by.
1-Apr-44	STRENGTHEN YOUR ABILITY TO FOCUS	You will get more out of like by getting better at focusing on the important first.
2-Apr-44	SIGNALS A NEED FOR CHALLENGES	Boredom is telling you that you need fresh challenges that will engage you more.
3-Apr-44	NEED TO TRUST THE PROCESS	In complex organizations, you need people trusting the process.
4-Apr-44	REPUTATION ARRIVES BEFORE YOU	You reputation is your advance person...always showing up before you do.
5-Apr-44	WAITING CREATES A LOT OF FAILURES	Most failures come when people wait too long before getting started.
6-Apr-44	YOUR APPROACH TO PROBLEMS	How you approach problems will impact how much help you get to solve them.
7-Apr-44	STUBBORN AND AMBITIOUS	Change agents are often a combination of stubborn and ambitious.

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Date	Title	Thought
8-Apr-44	PUT THE ADVICE INTO PRACTICE	You make strong improvement when you put advice into practice right away.
9-Apr-44	WANT TO BE AROUND YOU	When others want to be around you, you always have more influence with them.
10-Apr-44	BLINDED BY YOUR PASSION	Your passion can sometimes blind you to outside factors that can impact it.
11-Apr-44	UNDERSTAND WHAT INSPIRES US	Understand what inspires us and then focus on putting more of it in our lives.
12-Apr-44	LOOSEN UP YOUR THOUGHT PROCESS	Unless you are open to different perspectives, you always limit your thinking.
13-Apr-44	SEE THE PATTERN IN THEIR BEHAVIOR	When you see the pattern in your people's behavior, you give better feedback.
14-Apr-44	WHAT IS SAYS ABOUT YOU	The choices you make in your life says a lot about what's important to you.
15-Apr-44	GAIN ROOM IN THEIR MINDS	Get people out of the office, and you gain room in the minds for new thinking.
16-Apr-44	DO WHAT YOU HAVE TO DO	In every success, you have people committed to do what they HAVE TO do.
17-Apr-44	WITH THE DATA AVAILABLE NOW	Be confident to make the decision with the data you have available now.
18-Apr-44	BRING SOMETHING TO EACH OTHER	A successful team has members bringing unique skills and experiences to it.
19-Apr-44	THEY ARE NOT THINKING ABOUT YOU	Worry what others think about you! They aren't. They think about themselves.
20-Apr-44	WAY THEY OWN IT	You see that others work in the passion by the way they own what they do.
21-Apr-44	BY GOALS AND RESULTS, NOT HOURS	Measure someone by the goals they set and the results they achieve...not hours.
22-Apr-44	COMPLEX MIX OF EMOTIONS	Within every change, there is a complex mix of emotions going on in everyone.
23-Apr-44	YOU CONTROL YOUR EFFORT	Other people cannot control the effort you put into it...only you do that.
24-Apr-44	DETERMINED BY WHAT YOU WON'T DO	Character is more determined by what you won't do than what you will do.
25-Apr-44	BIGGEST BARRIERS ARE YOURS	The biggest barriers to what you want are not from others, but your own beliefs.
26-Apr-44	PUT YOUR IMMATURITY ON DISPLAY	When you try to do it all on your own, you show your immaturity to others.
27-Apr-44	DRAW THEM INTO THE CONVERSATION	Use the full power of the team by drawing the quiet people into the conversation.
28-Apr-44	APPRECIATE, BUT NOT SWIM IN IT	Appreciate the praise you receive, but don't let it stop you from getting better.
29-Apr-44	IT MIGHT GET YOUR SOMEWHERE	Flattery is still better than being indifferent, so it might still help you.
30-Apr-44	GOOD TRAINING FOR GREAT SUCCESS	Failure helps you improve in ways that enables an even greater success.
1-May-44	BELIEFS TRAIN PERCEPTIONS	Your beliefs train you on the perceptions you draw from all your interactions.
2-May-44	DIFFICULT TO DEFINE AND EXPLAIN	Intuition is something difficult to define and explain, but it is very powerful.
3-May-44	FOR ACHIEVEMENT, NOT FAME	The greatest respect comes from what you have achieved, not just your fame.

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Date	Title	Thought
4-May-44	IT'S ONLY A PREFERENCE	You have the ability to adapt...as what you do now is just your preference.
5-May-44	STOCKING YOUR INTUITION	Information has a way of fueling your intuition to connect more dots.
6-May-44	SELL THE DREAM TO OTHERS	You get more support from others when you sell the dream to them too.
7-May-44	FIRST INGREDIENT	The first ingredient in every success is a clear vision of what you want to achieve.
8-May-44	REALIZE IT WHEN YOU SEE IT	Opportunities are always there...but you don't realize it until you can see them.
9-May-44	SENT TO DEATH WITH TALK	A dysfunctional team have conversations that stop versus drive action.
10-May-44	CONSTANTLY ASSESS THE RISKS	Risks are constantly changing, so they need to be continually assessed.
11-May-44	AS UNIQUE AS YOU ARE	Everyone's intuition is unique as they are. Light it in everyone for better solutions.
12-May-44	ACHIEVED WITH EACH STEP	Excellence gets into the final product by being within each step first.
13-May-44	SEE IT THEIR WAY FIRST	See the problem in their way first before trying to solve it together.
14-May-44	WITHIN UNCOMFORTABLE CHOICES	Opportunities often show up within the uncomfortable choices we need to make.
15-May-44	LET THE MESSAGE BREATHE	Key messages have room for others to add their own insights to them.
16-May-44	OPPORTUNITY TO SERVE	Great leaders see power as an opportunity to serve others, not the other way.
17-May-44	WILLING TO DEFEND YOUR IDEAS	You get others support, you need to be willing to defend your own ideas.
18-May-44	GET IT AND DO SOMETHING ABOUT IT	Visibility is an advantage only when you give your best and it shows to others.
19-May-44	AGREED UPON EXPECTATIONS	Start each year with agreed upon expectations on results and behaviors.
20-May-44	BEING OPEN TO OPPORTUNITIES	When you are open to opportunities, you experience more luck in what you do.
21-May-44	OUR BIGGEST SOURCE OF ERROR	Doubt drives us to make more mistakes as we don't put our full effort into it.
22-May-44	MOLD EVIDENCE TO FIT OUR BELIEFS	We will filter and mold evidence to fit our beliefs...sort of creating our own truth.
23-May-44	MAKE FIREWOOD OF YOUR PAST	Use your past to light a fire toward your future versus pull you backward.
24-May-44	LEVEL YOU CAN HANDLE	You will rise in any organization to the level of the conflict you can handle.
25-May-44	GOOD FRIENDS CAN SAY TOUGH THINGS	You grow faster when you hear the tough things from good friends.
26-May-44	BOLD ENOUGH TO CONFRONT THEM	With big conflicts, you need to be bold enough to confront versus run from them.
27-May-44	DISTRACTED BY YOUR ANGER	Anger has a way of distracting you from listening to what you need to hear.
28-May-44	COMMUNICATION WITHOUT WORDS	We communicate without words when others see how we behave.
29-May-44	TALKING ABOUT THEM IS NOT HELPFUL	Talk to versus about others. It helps you gain more lasting relationships.

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Date	Title	Thought
30-May-44	HOW YOU RESPOND TO CRITICISM	Respond poorly to criticism and you will stop hearing it, and using it to improve.
31-May-44	WHAT YOU CAN LOOK PAST	Success is not about being right, but about making progress towards your goals.
1-Jun-44	MORE ALIKE THAN WE ARE DIFFERENT	In teams, collaboration helps us understand we are more alike than different.
2-Jun-44	WHEN PROGRESS ISN'T VISIBLE	Perseverance is needed most when progress is not visible today.
3-Jun-44	ONLY THING YOU SURRENDER TO	Surrender is bad word unless you are surrendering to your potential.
4-Jun-44	MATCH RESOURCES TO THE CHALLENGE	Challenges require you to focus all your resources on them to overcome them.
5-Jun-44	CONSTANT VALIDATION IS DRAINING	It is often draining to keep on a constant search for other people's approval.
6-Jun-44	FORCE THAT PULLS YOU	Your vision and your passion is a force that pulls your forward.
7-Jun-44	PATIENCE TO GO WITH THE PROCESS	It is sometimes not the process that's the problem...it's the patience to follow it.
8-Jun-44	BLOCK OFF THE RIGHT TIMES	Know when your thinking is at your best, and block those times off just for you.
9-Jun-44	MOVE THROUGH AT THE RIGHT SPEED	You advance with success by moving through roles/challenges at the right speed.
10-Jun-44	WHAT YOU ALLOW TO LET PASS	If you keep hold of every negative emotion, it will always slow you down.
11-Jun-44	WHEN THE PRESSURE IS RELEASED	You people perform better when the pressure is released from the situation.
12-Jun-44	DRIVEN BY DIFFERENT MOTIVES	Everyone could have the same goals, but be driven by different motives.
13-Jun-44	WHEN IT BECOMES PERSONAL	What you make personal (both positive and negative) will consume your mind.
14-Jun-44	LEADERS ALWAYS BECOME A TARGET	Leaders are in show business, and a target for everyone's criticisms.
15-Jun-44	MOVE THEM EMOTIONALLY	People make more progress when they are moved emotionally too.
16-Jun-44	LISTEN FOR EXPRESSED EMOTIONS	When you hear the emotions in others, you feel more than just the words.
17-Jun-44	STOPPING THE JUDGE INSIDE YOU	We judge ourselves in an unbalanced way...usually far too negative than useful.
18-Jun-44	GET THE DIRECT FEEDBACK	Direct feedback is always more actionable than indirect feedback.
19-Jun-44	NO SUCH THING AS NO RISK	There is risk in everything, so grow your ability to handle risk in all you do.
20-Jun-44	AS STRONG AS THE WEAKEST LINK	Your team is really only as strong as your weakest person. Hire carefully.
21-Jun-44	MAKE A LASTING IMPACT	You make a difference to the world when your difference has a lasting impact.
22-Jun-44	COMMITMENT TO YOUR PURPOSE	Your purpose is only as powerful as the commitment you show others to it.
23-Jun-44	WILLINGNESS TO TAKE THE RISKS	Create a culture where people are willing to take the risks to try something new.
24-Jun-44	WHEN IT BECOMES REPEATABLE	Whatever you repeat often enough creates a power to change a belief.

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Date	Title	Thought
25-Jun-44	MAINTAIN A HIGH PACE OF CHANGE	When people have a big WHY, they can maintain a high pace of change.
26-Jun-44	HAVE PEOPLE YOU BELIEVE IN	Everything becomes easier when you have people around you that you believe in.
27-Jun-44	GET CONTROL OF YOUR MIND	You gain control of your behaviors when you gain more control of your mind.
28-Jun-44	POWER IN ALWAYS KNOWING WHY	The power to achieve anything is within the WHY more than the how.
29-Jun-44	DO IT WITHOUT THINKING	A habit enables you to do the right thing without having to think it through.
30-Jun-44	USES WHAT YOU FEED IT	Your sub-conscious will put to work whatever you feed it. Feed it what you want.
1-Jul-44	CREATIVITY IS BEYOND THE FAMILIAR	The more you embrace new experiences the more creative you will become.
2-Jul-44	AMPLIFY GOOD AND FORGET THE BAD	The most successful finds ways to amplify the good and forget the bad.
3-Jul-44	IT TAKES WORK TO MAINTAIN IT	Key relationships do not stay strong without putting effort in to maintain them.
4-Jul-44	DISPLAYING QUIET PRIDE	Quiet pride is not boasting about what you did, but what others did.
5-Jul-44	SOMETHING ALWAYS ISN'T RIGHT	Everything cannot be working well all the time. Focus on the most important first.
6-Jul-44	VISUALIZE THE RIGHT STUFF	Make your visualizations positive and in the present tense to become it faster.
7-Jul-44	SEARS THE MEMORY IN YOUR MIND	The emotion in the situation will sear the memory in your mind much stronger.
8-Jul-44	INVESTED IN SOMETHING BIGGER	People with a great life are invested in something bigger than their own life.
9-Jul-44	FIGHT THAT GOES ON INSIDE	When behaving counter to your values, you have fight going on inside of you.
10-Jul-44	CONSTRUCTIVE WHEN SURPRISED	Gain influence with others by being able to be constructive when surprised.
11-Jul-44	SOMETHING THAT WON'T LEAVE YOU	A dominant thought won't leave you and consumes your focus. Keep it positive.
12-Jul-44	RESPOND TO CONSTANT PRESSURE	How you respond to constant pressure says a lot about your maturity.
13-Jul-44	THERE'S ALWAYS A DARK SIDE	In everything we do, there is always a dark side that needs to be managed well.
14-Jul-44	GAIN THEIR CONFIDENCE	Gain other people's confidence and you gain the freedom to do your own thing.
15-Jul-44	LOOK FOR MUCH MORE	When you are ambitious, you are always looking for much more in every situation.
16-Jul-44	HOW IT GETS INTERPRETED	It can be not what you want...as others interpreted it in a very different way.
17-Jul-44	UNDERSTAND YOUR LIMITS	The best people know when they are reaching their own limits and ask for help.
18-Jul-44	MAKE THEM PART OF THE TEAM	Sometimes, it's a good strategy have the people against you part of the team.
19-Jul-44	BEYOND WHAT YOU THINK YOU KNOW	Keep learning, as the difference can be something beyond what you know now.
20-Jul-44	STUMBLE ON TO THE IDEA	Great ideas come from anywhere, and often people seems to stumble on them.

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Date	Title	Thought
21-Jul-44	LOOK TO FIND SOMETHING NEW	Fast learners are always looking for the new learning in everything they do.
22-Jul-44	USE SURPRISE AND TENSION	People pay attention when surprised or there is tension within something.
23-Jul-44	SHOW INCOMPLETE WORK	Build trust with your people so that they will show you their work in progress.
24-Jul-44	TURN OFF YOUR INNER CHATTER	Everyone's inner chatter runs more negative than positive.
25-Jul-44	EXTEND THEIR CONTEXT	Get people to think differently by extending the context of your examples.
26-Jul-44	CONTROL ACCESS TO THE DETAILS	If very political environments, you might have to control access to the details.
27-Jul-44	POWER IN CREATING INTRIGUE	Intrigue someone and they will always want to know more about it.
28-Jul-44	MASTER OF CHANGE	If you can master change, you will drive more progress than others.
29-Jul-44	TAKE THE EMOTIONAL RIDE WITH YOU	Stories and examples help your people to come along on the ride with you.
30-Jul-44	FREEDOM TO CREATE OUR OWN	You take more ownership of what you have the freedom to create on your own.
31-Jul-44	TIME IS A FACTOR IN EVERYTHING	Focus your time, as it can become a factor in everything you want to achieve.
1-Aug-44	EARNING TRUST TAKES TIME	Trust is not built quickly, and is often built on a foundation of consistent behavior.
2-Aug-44	WHEN IT HURTS BOTH SIDES	When something would hurt both sides, they will find a way to address it.
3-Aug-44	SEE IF YOU REALLY MEANT IT	People will observe your behaviors to see if you really meant what you said.
4-Aug-44	CLARITY DOESN'T COME EASY	Clarity doesn't come easy. It requires us to invest in quality think time to achieve.
5-Aug-44	BRING IT QUICKLY TO THE SURFACE	Keep an eye on hidden conflict and bring it to the surface before it grows too big.
6-Aug-44	BEHAVE TO BELIEVE	You can sometimes create a new belief simply by creating a new behavior (habit).
7-Aug-44	FRAME THE PROBLEM CORRECTLY	You move towards a solution faster when you first frame the problem correctly.
8-Aug-44	WHAT HAS TO CHANGE?	To improve performance, as great question to ask is: What has to change?
9-Aug-44	NEW FOCUS ON THE OLD	Sometimes there are great opportunities by taking a new focus on the old.
10-Aug-44	PROVIDE A REASON TO ACT	You people take more action when you provide them a reason to act, and act fast.
11-Aug-44	WHEN THEY NEED A REMINDER	Leaders need to sense when their people need to be reminded of the important.
12-Aug-44	KEEP YOUR IDEAS TOP OF MIND	When your ideas are top of mind, you will find more ways to take action on them.
13-Aug-44	HOW TO LEVERAGE THEM	Find ways to leverage your strengths and you multiply your value to others.
14-Aug-44	INTERSECTION OF DIFFERENCES	When you get different people together you will always gain new insights too.
15-Aug-44	WHAT YOU LEARN IS YOUR FUTURE	The direction of your learning is often the direction your future will take too.

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Date	Title	Thought
16-Aug-44	CANNOT BE PURCHASED WITH CREDIT	Trust has to be earned with people and is not freely given.
17-Aug-44	MEMORABLE INSTEAD OF COMPLETE	It is more important for a vision to be more memorable than complete.
18-Aug-44	IT DETERMINES YOUR FUTURE	Your thinking is the greatest predictor of your future you will be able to create.
19-Aug-44	CHOICES TO BE YOUR BEST	You need to be willing to make difficult choices to be the best you can be.
20-Aug-44	PUSH YOUR THINKING FORWARD	You push your thinking forward by the quality of the goals you set for yourself.
21-Aug-44	FOCUS WITH A FUTURE CONTEXT	Always focus on what you are doing now with a future context in mind.
22-Aug-44	CONTENT TO BE WHO YOU ARE	Be content to be who you are as you would do a lousy job being someone else.
23-Aug-44	ALL CHIPS IN ON YOUR STRENGTHS	You will achieve more success growing your strengths... place your bets on them.
24-Aug-44	LACK OF ACTION SENDS A MESSAGE	When others seeing you not taking action, they view it as you are not committed.
25-Aug-44	REFLECT ON THE DECISIONS THEY MAKE	Great leaders reflect on the decision they make to improve their decisions faster.
26-Aug-44	TOUGHEST LEADERSHIP CHALLENGE	Your toughest leadership challenge doesn't come from your team, but from you.
27-Aug-44	MOLD EVIDENCE TO FIT YOUR BELIEFS	You will filter what you hear in ways that fits the way you believe.
28-Aug-44	POWER IN MAKING SOUND DECISIONS	Sound decisions are a way to magnify the value you bring to everything you do.
29-Aug-44	STRIKING THE RIGHT TONE	With important conversations, tone can become more important than content.
30-Aug-44	GET PAID TO RESOLVE CONFLICT	You are often rewarded to the level of the conflict you can handle.
31-Aug-44	DEFINE WHO YOU ARE	Define who you are or others will do it for you, and often without you realizing it.
1-Sep-44	INTENSITY BEYOND THE LOGIC	Logic gets you so far...it's the emotional energy behind it that convinces others.
2-Sep-44	PEOPLE WHO CAN SAY NO	Trust people who can say no, as they are answering you in more realistic terms.
3-Sep-44	FEAR CAN STEAL YOUR FOCUS	Your fears steers your focus from what you want to what you want to avoid.
4-Sep-44	TRAINED TO IGNORE THE EVIDENCE	People with the wrong beliefs are trained to ignore all that's outside their belief.
5-Sep-44	EXPOSED TO OPPORTUNITIES	You have to be in the game to see the opportunities within the game.
6-Sep-44	PUSH UNTIL YOU PUSH BACK	Bullies will push you until your push back...so don't leave a push left unaddressed.
7-Sep-44	BENCH YOUR EGO	To get more support from others, you need to bench your ego in conversations.
8-Sep-44	GROW AS INDIVIDUALS	Everyone grows as individuals, but a team environment triggers the growth.
9-Sep-44	WHAT YOU DID DIFFERENT?	If you achieved better results this time...then ask yourself what you did different?
10-Sep-44	DIALING BACK OUR EGOS	Our egos often get in the way of communicating for others to listen to us.

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Date	Title	Thought
11-Sep-44	ENJOY WAKING UP FOR	Find the reason you enjoy waking up for each day...your purpose and passion.
12-Sep-44	GET THEM EMOTIONALLY THERE	Stories and examples help others get emotionally there, not just intellectually.
13-Sep-44	CIRCUMSTANCES ARE NOT AN EXCUSE	Circumstances can never be an excuse, as we all live in the same world.
14-Sep-44	YOUR FEELING MIND IS IN CONTROL	Most of the time you feel your way forward versus think your way there.
15-Sep-44	GIVE YOURSELF TIME TO FIND OUT	You won't know the meaning of your life all at once. Give yourself time to find it.
16-Sep-44	SEE WHERE THEY LIVE	Understand their thoughts and feelings before trying to influence others.
17-Sep-44	SET THE TONE OF THE DIALOGUE	Skilled communications work on creating the rapport for a productive discussion.
18-Sep-44	GET A HINT OF THE TRUTH	Instincts help you to discover the truth faster...it points you in the right direction.
19-Sep-44	SPEND TIME WITH YOURSELF	Reflection time is the opportunity to give yourself advice and focus how to use it.
20-Sep-44	INSECURITIES CAN BECOME A FUEL	Your insecurities power you when you use them to drive yourself to more action.
21-Sep-44	PEOPLE WANT GUIDED CONTROL	Good people don't want their activities controlled, only their outcomes.
22-Sep-44	GET TO THE HEART OF THE ISSUE	Get to the heart of the issue to discuss root causes versus symptoms.
23-Sep-44	MAKE THOSE AROUND YOU BETTER	The best leaders make the people around them better every day.
24-Sep-44	FOCUS AND ACCEPTANCE	Achieve more by focusing on the important and accepting what you can't change.
25-Sep-44	PACKAGING THE MESSAGE FOR IMPACT	You package the message for impact by how you add emotion to the message.
26-Sep-44	DO I REALLY WANT IT	Ask yourself if you really want it, as it determines how much of you is in it.
27-Sep-44	YOUR ENEMY IS OFTEN YOUR FEARS	Your biggest enemy is often not outside of you, but within you....your fears.
28-Sep-44	AND WHAT COMES WITH IT	Success has burdens that come with it, so don't expect success to be an easy ride.
29-Sep-44	GO BEYOND YOUR PROGRAM	You need to go beyond your comfort zone to grow and use your potential.
30-Sep-44	CAN'T WAIT FOR CONTROVERSY TO STOP	You cannot wait for the controversy to stop before you start moving forward.
1-Oct-44	HELP OTHERS COMPLETE THEIR IDEAS	The questions you ask can help others complete their own ideas.
2-Oct-44	IMPACT OF EARLY WORDS AND ACTIONS	Very early in change efforts, your words and actions are observed very closely.
3-Oct-44	WHAT STAKEHOLDERS ARE LOOKING FOR	Stakeholders are looking for the commitment to manage the change effectively.
4-Oct-44	DO THEIR BEST TOGETHER	A team will always do their best when they are working together in the best way.
5-Oct-44	HELPS OTHERS KNOW YOU	The more you know yourself, the more you can help others know the real you.
6-Oct-44	MORE REAL WHEN SHARED	Ideas gain their power as they are shared and become more real to others.

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Date	Title	Thought
7-Oct-44	WHEN THE TEAM DRIVES THE WIN	Your people take more pride in the win they drive versus you drive.
8-Oct-44	SEIZING THE MOMENT NOW	Now is almost always the best time to take the action. Don't procrastinate.
9-Oct-44	MEET THE NEW WITH A NEW MINDSET	Make more progress by meeting the new with a new mindset versus the old one.
10-Oct-44	TEST VALIDITY OF YOUR ASSUMPTIONS	Testing your assumptions early can help you avoid problems in the future.
11-Oct-44	WE ARE ALWAYS BEING JUDGED	A leader's every behavior is being judged by someone. Focus on being consistent.
12-Oct-44	UNDERSTAND HOW THE TABLE IS SET	You influence meetings when you know the mindsets of everyone there first.
13-Oct-44	ANTICIPATE THE POSSIBLE RISKS	You always better prepared for the risks you can anticipate, and possibly avoid.
14-Oct-44	LISTEN PAST YOUR BLIND SPOT	Everyone has a blind spot, and miss it unless you invest more time in listening.
15-Oct-44	UNDERSTAND IT BETTER THAN OTHERS	When you know more of the feelings, your understanding is better than others.
16-Oct-44	THINK NOW VERSUS WHEN	The unsuccessful often think when, while the successful always think NOW.
17-Oct-44	NEVER HELD BACK	Winners never held back their effort when they knew they could do it.
18-Oct-44	BECOME YOUR WORD	You become your word when you follow through and do whatever you say.
19-Oct-44	EVIDENCE OF YOUR CONFIDENCE	The persistence you apply is an example of the confidence you have in yourself.
20-Oct-44	SET OFF WITH CLEAR EXPECTATIONS	You people have a faster start when you set them off with clear expectations.
21-Oct-44	CLEAR TO SEE THE ACTION	Your people need enough clarity to see the actions to take on their own.
22-Oct-44	CONTROL IN THE CONVERSATION	You have more control in conversations by the quality of the questions you ask.
23-Oct-44	ASK THEM WHO INSPIRES THEM	You can learn a great deal about others by asking them who inspires them.
24-Oct-44	MAKE DECISIONS OR DRIVE ACTION	Information is need to either make decisions or to drive action.
25-Oct-44	FORCE PEOPLE TO BE SPECIFIC	Force people to be specific and they begin to understand better what they do.
26-Oct-44	OFTEN LOOK CRAZY AT FIRST	Great ideas often look crazy at first as they force us to think in different ways.
27-Oct-44	ASK WHY QUESTIONS	Why questions help to understand more of what people think and feel.
28-Oct-44	WE NEED A NEW DOMINATOR	To make a big change in our life, we need to change what dominants our mind.
29-Oct-44	IT CHANGES YOUR EXPECTATIONS	Create some early wins and it will drive even bigger expectations within you.
30-Oct-44	GIVE BIRTH TO YOUR DESTINY	When you decide to not let negative beliefs hold you back, you birth your destiny.
31-Oct-44	WHEN YOU JUST CAN'T DO MORE	When you have reached your capacity it is time to do something different.
1-Nov-44	MANY DIFFERENT RIGHTS	When you deal with multiple cultures, there are many different rights to consider.

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Date	Title	Thought
2-Nov-44	BRIDGE BETWEEN YOU AND YOUR GOAL	A plan takes you from where you are today to the goal you want to achieve.
3-Nov-44	DO IT ON A CONSISTENT BASIS	Continuous improvement is often about what you can do consistently.
4-Nov-44	LEVEL OF YOUR COMMITMENT	People often follow you based on the level of commitment you show them.
5-Nov-44	LEARN TO RELY ON OTHERS	More Team productivity always comes from everyone relying on each other.
6-Nov-44	DRAW OUT THE BEST IN PEOPLE	Successful leaders have a way of engaging the best in their people.
7-Nov-44	PAY ATTENTION TO WHAT YOU FEED	What you allow into your mind has an impact on what you will think about.
8-Nov-44	KEEP YOUR ENERGY HIGH	It's important to keep your energy high so it's there when it is needed the most.
9-Nov-44	CULTURE IS REALLY LEARNED	A company culture is something learned by copying behaviors you see in others.
10-Nov-44	CONNECT WITH THEM AT THEIR LEVEL	Listen and share your ideas at the level others will fully engage with.
11-Nov-44	CONNECT TO THE PEOPLE WHO MATTER	Seek out the best to connect with, and you will grow more and achieve more.
12-Nov-44	REMOVE OBSTACLES IN THEIR WAY	Good leaders help remove the obstacles in their team's way.
13-Nov-44	CREATE A SYMBOL FOR THE CHANGE	Change becomes a constant when people have a symbol reminding them of it.
14-Nov-44	DRIVE TO GET THE JOB DONE	The successful have a drive to do whatever it takes until the job is done.
15-Nov-44	IMPACT OF UNSPOKEN ASSUMPTIONS	Assumptions made, but not communicated impact the team in mysterious ways.
16-Nov-44	LEARN TO PARK YOUR EGO	If you can't park your ego, you will eventually find yourself working by yourself.
17-Nov-44	ANSWERS IMPORTANT QUESTIONS	Your metrics should answer important questions that help drive better decisions.
18-Nov-44	LOSING YOURSELF IN THE MOMENT	When you do what you love doing, you end up losing track of the time.
19-Nov-44	LYING TO YOURSELF IN THE NEGATIVE	A negative belief is really a lie, and it is limiting you from using your potential.
20-Nov-44	WORK THROUGH THE COMPLEXITY	Complexity is something that is not corrected overnight...you work through it.
21-Nov-44	HITCHES EMOTION TO THE MESSAGE	The best metaphors add emotion to messages in ways for others to embrace it.
22-Nov-44	FORGIVE TO CHANGE THE FUTURE	When you don't forgive others, you end up with one foot always in the past.
23-Nov-44	OPENING WITH THEIR CONCERNS	You move forward slowly when you don't listen to another's concerns first.
24-Nov-44	WHAT WE THOUGHT WE KNEW	Diversity helps us to understand and challenge what we thought we knew.
25-Nov-44	THROUGH A FILTER OF COMMON SENSE	It's important to take a pause to make sure you are using your common sense.
26-Nov-44	GROW PAST CURRENT CHALLENGES	When you grow, your current challenges will always look a little smaller.
27-Nov-44	TRUST IS AN EMOTIONAL GLUE	Trust holds people together more on an emotional level than an intellectual one.

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Date	Title	Thought
28-Nov-44	THINK OF IT IN A DIFFERENT WAY	Sometimes knowing too much about it stops you from taking a different view.
29-Nov-44	SIGNAL TO NOISE RATIO	Good leaders have a way to get more signals without more noise.
30-Nov-44	MESSAGE IN EVERY CONVERSATION	Great communicators focus on a key message within every conversation.
1-Dec-44	GO SMALL TO GO BIG	Small habits have a way of creating big achievements.
2-Dec-44	SEE WHO YOU CAN BECOME	Your greatest challenges are valuable as they help you see who you can become.
3-Dec-44	RANGE OF COMMON EXPERIENCE	Teams with great collaboration have more common experiences.
4-Dec-44	WHEN TAUGHT A BITTER LESSON	A bitter lesson is what you could have prevented it if you took the action.
5-Dec-44	REFLECT ON YOU OR YOUR PEOPLE	Is it your people's ability to do it or really your inability to let go?
6-Dec-44	GLUE OF GOOD BUSINESS	What holds together any business is the trust between the key people.
7-Dec-44	TOO MUCH TO LOSE	When people have too much to lose, they bring more emotion into the decision.
8-Dec-44	TAKE RISKS IN STEPS	Effective risk taking isn't a big leap, but is down in smaller controllable steps.
9-Dec-44	BUILD THE BIG PICTURE	Build the big picture in your people's minds and they keep a broader perspective.
10-Dec-44	WHAT YOUR PEOPLE REFERENCE	A strong strategy is a reference point for your people that guide their decisions.
11-Dec-44	DOESN'T HAVE TO COME FROM YOU	All your people's development must not come from you. Get them mentors.
12-Dec-44	YOU ARE THE MESSAGE	Great leaders realize they often become the message on the values of the team.
13-Dec-44	NETWORK OF ROLE MODELS	You change a culture faster by having a engaged network of role models.
14-Dec-44	ATTACH TO MONEY	Whatever you attach to money will create a focus in your to either have it or not.
15-Dec-44	STRATEGIC WAY TO MANAGE ATTENTION	The best way to manage the attention of others is through stories and examples.
16-Dec-44	CALM IN THE MIDDLE OF A STORM	As a leader, your behavior in a crisis enables the team to address it the right way.
17-Dec-44	GIVE CONTROL AND CREATE LEADERS	Unless you give people some control, you will never grow the leader within them.
18-Dec-44	SKILL BECOMING MORE IMPORTANT	Being adaptable is becoming more important as the world gets smaller.
19-Dec-44	SEE OTHERS DEVELOP FASTER	Great leaders get their most enjoyment by seeing their people develop faster.
20-Dec-44	FORGET WHO YOU USED TO BE	The most important person is the one you could be, not who you used to be.
21-Dec-44	HONESTY OF THE DEBATE	The quality of a debate is within the level of honesty people are debating with.
22-Dec-44	YOUR PEOPLE'S HEAT DEFLECTOR	A leader's role is also taking some pressure off so their people perform better.
23-Dec-44	WHAT SEEDS DO YOU PLANT?	The best leaders are planting seeds of confidence versus doubt in their people.

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Date	Title	Thought
24-Dec-44	QUALITY OF THE CONVERSATION	The quality of conversations increases as you get more informal with each other.
25-Dec-44	WILLING TO BE OPEN WITH YOU	You have constructive conversations when others are willing to be open with you.
26-Dec-44	TEACH YOU THE BEST LESSONS	The problems you face in life teach you far more lessons than your successes.
27-Dec-44	MAKE TIME FOR OTHERS	Make time for others. Success is a team sport and you want them on your team.
28-Dec-44	HELP THE WORD TO SPREAD	You move forward faster on visions when you have more people talking about it.
29-Dec-44	ONE PAGE ENABLES THE SAME PAGE	When you can say it on one page...you get everyone reading it and aligned faster.
30-Dec-44	DRIVEN BY MULTIPLE PASSIONS	People are often driven by multiple passions that add more colors to their life.
31-Dec-44	SAYING IT AS IT IS	When you say it as it is, you leave less room for different interpretations.
1-Jan-45	BETTER CREATES BIGGER	When you get better at what you do, more people will want to work with you.
2-Jan-45	WITH A COUPLE WINS IN MIND	Everything you do should have at least two benefits to maximize your impact.
3-Jan-45	HAVE BEEN THERE BEFORE	For every goal, you should have been there in your mind before you achieve it.
4-Jan-45	PEOPLE WITH THE ENERGY	Hire people with energy and give them a clear target to apply that energy to.
5-Jan-45	FEEL BEYOND THE NUMBERS	Numbers don't tell you everything, so trust your feeling to complete the picture.
6-Jan-45	YOUR BEST INVESTMENT	Your best investment is you. It helps you multiply the value in everything you do.
7-Jan-45	WHEN YOU GET IT TOO FAST	If you get promoted too fast, you will struggle with the conflict of the new level.
8-Jan-45	TAKE ANOTHER STEP	Most struggles in life come when we stop taking another step!
9-Jan-45	YOU WORK FOR YOUR PEOPLE	A leader works for (growing) their people. It's not the other way around.
10-Jan-45	EXPRESSION OF WHO YOU ARE	How you respond to being wronged is an expression of who you really are.
11-Jan-45	HAVE OTHERS CONTROLLING YOU	Excuses are a way of letting others control what you know you need to do.
12-Jan-45	ROLE MODEL THE VALUES	The most important role of a leader is to role model the values for everyone.
13-Jan-45	INTRODUCES YOU TO YOU	Challenges have a way of helping you understand yourself better.
14-Jan-45	ALL FEARS ARE LEARNED	You are not born with fears. Since they are learned, they can be unlearned too.
15-Jan-45	GIVE IT A NEW MEANING	You can change a perspective in an instant by giving something a new meaning.
16-Jan-45	SEE IT DIFFERENT FIRST	Drive change faster by seeing it different in your mind first before taking action.
17-Jan-45	COMPLETE THE THOUGHT	Write it or share it with others, or you are never forced to complete your thought.
18-Jan-45	RESULT OF TOO MANY EXCUSES	People with the most regret became that way because of many repeated excuses.

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Date	Title	Thought
19-Jan-45	SEE CHOICES IN DIFFICULT TIMES	Great leaders stay focused and see the right choices in difficult times.
20-Jan-45	THE COMPLICATED NEEDS THE SIMPLE	It is often that the complicated needs more simple solutions than the simple.
21-Jan-45	LET YOUR PEOPLE SHINE	The best leaders are more focused on creating more stars than being a star.
22-Jan-45	LETTING GO ADDS MORE VALUE	The more you let go, the more value you create within your organization.
23-Jan-45	THINK IN DIFFERENT TIMEFRAMES	A leader needs to think on today and on all the steps needed to deliver the vision.
24-Jan-45	UNCERTAINTY AND CONFLICT	You will rise faster by dealing with uncertainty and conflict better than others.
25-Jan-45	NO SUCCESS WITHOUT SUCCESSORS	You are never a true success as a leader unless you have grown a successor.
26-Jan-45	CHOOSE YOUR THOUGHTS	Choose your thoughts or you are letting others have too much control over you.
27-Jan-45	LIGHT WITHIN, NOT UNDER	Light a fire (passion) within your people, then a fire (push) under your people.
28-Jan-45	RAISE YOUR IMAGE OF YOU	Before you perform at a higher level you need to raise the image of you first.
29-Jan-45	WILLING TO STAND YOUR GROUND	You earn tremendous respect when you stand your ground on what you believe in.
30-Jan-45	SHARED VISION AND VALUES	Successful teams share the same vision / values, and that drives great teamwork.
31-Jan-45	TOP CHALLENGES COME FROM WITHIN	Your most important challenges are within you and not with others.
1-Feb-45	BOND STRONGER THAN MONEY	Successful organizations have a bond (WHY) that goes beyond the money target.
2-Feb-45	STRIKES WHEN YOU ARE ALMOST THERE	Very often your biggest troubles strike right before you will achieve your goals.
3-Feb-45	ATTENTION TO WHAT MATTERS	How you frame the situation brings the attention to you of what really matters.
4-Feb-45	BELIEF IN YOUR PEOPLE	Your people will rise to the level of the belief you have in them.
5-Feb-45	WHEN YOU ARE ALMOST THERE	Your problems hit hardest when you are almost there to the success you desire.
6-Feb-45	LET GO TO ADD MORE VALUE	The more you do as a leader the less value you provide to your team.
7-Feb-45	PREPARED AND FORGET	When you are well prepared, you forget more of your fear and enjoy the effort.
8-Feb-45	RESTATE THE PROBLEM	Some problems are solved faster when you restate them without the emotion.
9-Feb-45	AT THE CENTER OF THE STORY	People are always at the center of an interesting and motivating story.
10-Feb-45	ROOM TO EXPERIMENT	Give your people room to experiment and risk taking will grow within the team.
11-Feb-45	WE RISE ACCORDING TO	We rise in organizations to the level of uncertainty and conflict we can handle.
12-Feb-45	DECISIONS CREATE SPEED	Every slow organization has difficulties making decisions, and keep delaying them.
13-Feb-45	CHOICE NEEDS RESPONSIBILITY	Choice means responsibility, so many people let others make choices for them.

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Date	Title	Thought
14-Feb-45	CAPACITY TO TRANSFORM	Everyone has the capability and capacity to change. It's just focused effort.
15-Feb-45	PROMISE INTO REALITY	Commitment is a way of turning a promise into a reality.
16-Feb-45	THE RIGHT UNTIL	The successful do whatever it takes until they achieve the result.
17-Feb-45	SHARE THE VISION IN DIFFERENT WAYS	A vision comes alive in others when shared in ways they can make it personal.
18-Feb-45	LEARNING MORE AND FASTER	When you take risks, you are always learning more and faster than without them.
19-Feb-45	HELP OTHERS KNOW YOU	If you help others know you better, they will trust you more too.
20-Feb-45	COURAGE TO BELIEVE	It takes courage to belief in something that is not a certainty.
21-Feb-45	FITTING IN KEEPS YOU ORDINARY	You can never extraordinary by doing what everyone else is doing.
22-Feb-45	YOUR GREATEST CHALLENGE	Your greatest challenge is in seeing how much of your potential you can use.
23-Feb-45	CHOICES CREATE DIRECTION	The choices you make (every day) are setting the direction your life takes you.
24-Feb-45	KILLER OF PROGRESS	Self doubt kills more progress than anyone around you could ever could.
25-Feb-45	MONEY IS NOT THE PRIZE	The prize is the person you had to become in order to get the money.
26-Feb-45	BORROW THEIR VOICE	Give people case studies where they can see their own situations within them.
27-Feb-45	OPEN TO NEW IDEAS	When you are open to new ideas, you see more of them in everything you do.
28-Feb-45	STORE IT TO RETRIEVE IT	Mark learnings into your memory with how you will use them in the future.
1-Mar-45	CONSTANTLY TALENT SPOTTING	Always be on the look out for talent, as the best people make everything easier.
2-Mar-45	BUILDING A STRONG CORE	With strong foundations, you can climb higher than you thought you could.
3-Mar-45	DESCRIBE IT BETTER THAN THEY CAN	Empathy is having the ability to explain their problem better than they can.
4-Mar-45	IT'S ALL GOOD NEWS	Take a positive view on everything and it will fuel more momentum.
5-Mar-45	REASONS TO SMILE ALL THE TIME	The positive people know that there is always a reason to smile.
6-Mar-45	MANY WAYS TO BE RIGHT	There are many ways to be right...so allow your people to use their right way too.
7-Mar-45	IT GOES INTO EVERYTHING	The culture of your organization is within every the organization does.
8-Mar-45	HELP THE MESSAGE TRAVEL	You help the message travel when you give others various ways to share it.
9-Mar-45	SIGN YOU DON'T WANT IT ENOUGH	When you begin to make excuses, it is a sign that you don't want it enough.
10-Mar-45	FIND A NEW WAY AHEAD	There is always a way through obstacles...keep looking for a new way ahead.
11-Mar-45	PSYCHOLOGY OF INFLUENCE	Learn the psychology of influence, or others manipulate without you knowing it.

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Date	Title	Thought
12-Mar-45	FEELING INTERESTING AND WISE	Ask advice of others...you get helpful info and they feel interesting and wise.
13-Mar-45	TAKING WHAT YOU DESERVE	Life is there for the taking...but you have to take action to get what you deserve.
14-Mar-45	DEFINES WHO YOU ARE	How you judge others defines who you really are to others.
15-Mar-45	WITH ENERGY AND CONFIDENCE	Get through them faster when you take on setbacks with energy and confidence.
16-Mar-45	PREPARED TO IGNORE AT FIRST	There are constraints in everything, so don't focus on them at first.
17-Mar-45	HELP THEM KEEP A PERSPECTIVE	Help your people keep the right perspective and they will take more action.
18-Mar-45	ADD SOME CONTINGENCIES	When people question you can do it...add some contingencies to it.
19-Mar-45	FRAME A NEGATIVE ASSUMPTION	How you frame a negative assumption is key for everyone to use it productively.
20-Mar-45	TAKE AWAY THE REWARD	You can replace old habits when you take away the reward for doing them.
21-Mar-45	YOU COAST IN ONE DIRECTION	Coasting never moves you forward...it is really moving you backwards.
22-Mar-45	REQUIRES RELATIONSHIPS TO RESOLVE	The gray areas in the organization are what requires relationships to resolve.
23-Mar-45	AFFECTS OUTCOME, NOT EFFORT	Luck is not something that saves effort, it is something that affects the outcome.
24-Mar-45	TELLS YOU HOW FAR YOU CAN GO	Pressure has a way of telling you how far you can drive yourself forward.
25-Mar-45	THE RIGHT REASSURANCE	During a big change, people will continually need reassurance as to their role.
26-Mar-45	ACHIEVING COMPOUND INTEREST	Make it a focus for your subconscious mind, and you bring more power to it.
27-Mar-45	BE WHO YOU WANT TO ATTRACT	You will attract the right people around you by being the right person first.
28-Mar-45	OUTSIDE THE OBVIOUS	Big changes are visualized when we move outside the obvious.
29-Mar-45	AMPLIFIED YOUR INTENTION	Confidence is an amplifier, and can turn your intentions into reality.
30-Mar-45	EXPONENTIAL IMPACT	Your relationships have the power to multiply your impact on the world.
31-Mar-45	ELIMINATE ALL THE BLAME	You rise above others when you stop blaming anyone else for your problems.
1-Apr-45	ACTING IF IT WERE TRUE	The best way to create a new belief is acting first that it is already true.
2-Apr-45	WHAT OTHERS CAN DO	Just because you know how to do it doesn't mean you should be doing it.
3-Apr-45	WHEN IT'S DEMANDED	The ability to step up your game when it is required is a great asset to you.
4-Apr-45	IT'S NOT FIXED	Your potential is not fixed and moves just as the horizon as you keep growing.
5-Apr-45	HELP THEM GET IT	You gain more help from others by helping them get what they want.
6-Apr-45	TAKING WHAT WORKS	It's good to take what works and share it as broadly as you can.

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Date	Title	Thought
7-Apr-45	PERSON YOU NEED TO BE	Difficult times drive you to be the person you need to be to get through them.
8-Apr-45	PRESSURE IN THE MOMENT	Ability to handle the pressure when it counts most is a key enabler for success.
9-Apr-45	YOUR HIRING CONSEQUENCES	The consequences of hiring the wrong person are always larger than you think.
10-Apr-45	REASON TO TAILOR EVERYTHING	Everyone is different, so we need to tailor our communications to everyone.
11-Apr-45	ITS NOT PUT ON YOU	Pressure is something we choose to feel, as we have control over our responses.
12-Apr-45	SPACE FOR OPEN DECISION	You get better decisions when open to more ideas in the decision process.
13-Apr-45	AUTHORITY TO THE INFORMATION	You gain faster performance when you move decision making to the information.
14-Apr-45	REFLECT ON YOU OR YOUR PEOPLE	Is it your people's ability to do it or really your inability to let go?
15-Apr-45	ALWAYS HAS A ROAD MAP	Every successful strategy has a road map that can be understood by everyone.
16-Apr-45	THE ONE WITHIN	Your most difficult struggles are not with others, but with yourself.
17-Apr-45	STORIES ABOUT WHERE AND WHY	Paint a clear picture of the future with stories about where we are going and why.
18-Apr-45	THEY OFTEN SELL THEMSELVES	Get the customer talking, and they often sell themselves on what you offer.
19-Apr-45	SEEING WHAT OTHERS CAN'T SEE	People who achieve more success see the opportunities in every problem.
20-Apr-45	THINK HARD, WORK EASIER	Invest more time in thinking ahead and be more creative and focus your action.
21-Apr-45	THE ANSWERS YOU WON'T LIKE	Grow faster by asking yourself the questions that have answers you won't like.
22-Apr-45	ADD THE RIGHT EMOTION	Situations dictate adding or removing emotion fore more impact and influence.
23-Apr-45	REQUIRES REINVENTING YOU	Your goals are not big enough if they don't require you to reinvent yourself.
24-Apr-45	CLEAR TO SEE THE ACTION	Your people need enough clarity to see the actions to take on their own.
25-Apr-45	CONTROL IN THE CONVERSATION	You have more control in conversations by the quality of the questions you ask.
26-Apr-45	LISTENING INTO OTHERS	Listening to others goes beyond the words, and to the feelings of others.
27-Apr-45	NOT THE SAME MISTAKE TWICE	To gain risk taking, we need to accept some mistakes...not just repeated ones!
28-Apr-45	STRAIGHTEST PATH TO POWER	You have the most power within you when you are working within your purpose.
29-Apr-45	COLLECTION OF BEST INTENTIONS	A to do list is simply a list of best intentions. Start a to achieve list instead.
30-Apr-45	CLARITY WITHIN THE COMPLEXITY	You can't always avoid complexity, but make sure everyone is clear on what to do.
1-May-45	NATURAL ABILITIES	Natural abilities have limits that are broken with effort and practice.
2-May-45	WITHIN THE CONVERSATION	You need to control yourself first before you gain control within the conversation.

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Date	Title	Thought
3-May-45	WHEN KNOWING HOW DOESN'T COUNT	You don't have power knowing how without also knowing the why behind it.
4-May-45	DOING IT CONSTRUCTIVELY	Feedback is powerful. Some avoid giving it as they can't give it constructively.
5-May-45	KEEPING YOURS YOURS	You are at your best when you keep your priorities yours, and not focus on others.
6-May-45	FANTASY PLUS COMMITMENT	The best dream is a fantasy that you have made a commitment to make happen.
7-May-45	BODY LANGUAGE PUNCTUATION	Gestures are just a way of adding punctuation to what we are saying.
8-May-45	PROTECT YOUR TIME BLOCKS	Block time out for thinking ahead and protect it from being taken away by others.
9-May-45	BE IT YOURSELF FIRST	If you want others to change, start by being it yourself first.
10-May-45	MOTIVATION BEYOND THE WIN	You are stronger when you have motivation beyond the win itself.
11-May-45	CHANGE IN CIRCUMSTANCES FOLLOW	Your circumstances don't change by accident...but by a change in actions by you.
12-May-45	TO YOUR GOALS, NOT YOUR PAST	Many people surrender to their past and not to the goals that create their future.
13-May-45	TALKING IT THROUGH THEMSELVES	Teams can come up with good solutions if you let them talk it through together.
14-May-45	BOUNDARIES ENABLE GROWTH	Define the right boundaries, and you can let go more than you think you can.
15-May-45	PICTURE THEY SHOULD KEEP	Great leaders can paint a strong picture of success that their people can keep.
16-May-45	MAKING YOUR WORLD BIGGER	You make your world bigger by expanding your mindset to what's possible.
17-May-45	YOUR NON-NEGOTIABLES	Your non-negotiables are built upon the values you cherish the most.
18-May-45	ENGAGED ENOUGH TO INVEST TIME	People will invest more of their time to more they are engage with what you do.
19-May-45	CONTEMPT FOR THE IMPOSSIBLE	You achieve the impossible faster when you have a strong concept for it first.
20-May-45	WITHIN UNDERSTOOD BOUNDARIES	You can let go more than you think if you establish well understood boundaries.
21-May-45	CLEAR WHAT POWERS THE HOW	People can find their own HOW if given a clear WHAT to focus on.
22-May-45	KNOWN TO ALWAYS DELIVER	You have built a strong credibility if known for always delivering on commitments.
23-May-45	INNOVATE AROUND CONSTRAINTS	Constraints drive us to innovate more and find ways around them.
24-May-45	DECIDE TO LEAD AND NOT FOLLOW	Leading is a decision first, and then following that decision with focused action.
25-May-45	RIGHT INTENTIONS, WRONG PROCESS	The right intentions have to be married with the right process to create value.
26-May-45	DESIGN A LIFE, NOT JUST A JOB	Design your life and then you will see the right job that fits within it.
27-May-45	IT GOES WITH YOU	Your reputation goes with you wherever you go...and arrives before you too.
28-May-45	DRIVEN BY PASSION, NOT MONEY	You make the biggest difference when you are driven by passion and not money.

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Date	Title	Thought
29-May-45	EFFECT OF OUR OWN CAUSE	We become the effect of our own cause. Set a powerful cause to become more.
30-May-45	FIND A BETTER WAY	Always look for a better way in order to find a better way faster.
31-May-45	ACTION BRINGS OUR IDEAS TO LIFE	Action is what creates value from the ideas you have and share with others.
1-Jun-45	LISTEN TO YOUR INSPIRATION	What fuels your inspiration is what will drive your biggest successes.
2-Jun-45	IN YOU, BUT OUT OF SIGHT	Our thinking is not seen by others, but is reflected in the behaviors others see.
3-Jun-45	FORGIVENESS WITHIN YOURSELF	We all make mistakes, and we can't hold on to them in ways that slow us down.
4-Jun-45	IT'S LIKE PAINTING A PICTURE	Leadership is like painting, adding colors in ways to make the team stronger.
5-Jun-45	MOVE BEYOND PAST THINKING	Life is lived in the present, using knowledge of the past to create a great future.
6-Jun-45	FRAME IT OR OTHERS WILL DO IT	Frame the context well or others will frame it to their advantage, not yours.
7-Jun-45	UNDERSTAND HOW FAR YOU CAN GO	You can accomplish to the level you both understand and believe you can.
8-Jun-45	ENVIRONMENT FOR SELF-LEARNING	Provide people ways to learn on their own, as company training is not enough.
9-Jun-45	ROLE WITH MORE FUTURE OPTIONS	Look for roles that will open more doors to options/opportunities in the future.
10-Jun-45	FIRST STEP TOWARDS CHANGE	The first step towards change is decided the current way is no longer working.
11-Jun-45	CHOOSE WHAT TO THINK	You can choose what you think, so be strong to block out influence from others.
12-Jun-45	BE THE CHANGE FIRST	Change first and be the role model for your people to change too.
13-Jun-45	DIFFICULT SIDE OF YOUR PURPOSE	You cannot live your purpose with ease, as it calls on you to use your potential.
14-Jun-45	DON'T FEED YOUR EXCUSES	Excuses feed more excuses, as you look for a way to not do what you should.
15-Jun-45	PART OF SOMETHING BIGGER THAN YOU	You make a big difference when you set goals that go beyond your own desires.
16-Jun-45	KNOW WITHOUT KNOWING WHY	Your power is limited when you do not know the why behind what you know.
17-Jun-45	EVERYONE LEARNING TO ADAPT	Successful teams have everyone learning to adapt to each other.
18-Jun-45	AVOID EXTENSIONS OF YOUR EGO	Keep your ego in check, and you create a team around you that feels valued.
19-Jun-45	HIGHLIGHTING THE SHARED PAIN	People who share a problem will be motivated to work together for a solution.
20-Jun-45	WHEN INTELLECT AND INSTINCTS ALIGN	The depth of your ideas grow with your intellect and instincts align.
21-Jun-45	CONFRONTING YOUR WORST FEARS	You gain internal power when you confront your worst fears and move forward.
22-Jun-45	KNOW WHAT TO DO...BUT	You probably know what to do, but just need to courage to do it.
23-Jun-45	GUIDED BY LOGIC AND EMOTION	Great decision makers use the right combination of logic and emotion to decide.

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Date	Title	Thought
24-Jun-45	SEE THE WORLD IN COLORS	More successful solutions come when you see the world beyond black and white.
25-Jun-45	WHEN YOU ARE LOST IN THE PROCESS	Work within your passion, and you often lose track of the time.
26-Jun-45	KNOW WHEN TO STOP PUSHING	Leaders need to push, but know when more pushing will drive people to freeze.
27-Jun-45	SUFFICIENT CONSENSUS	You won't always have everyone on board before you need to move forward.
28-Jun-45	ANTICIPATE DISRUPTIVE EVENTS	Anticipate the disruptive events and you are better prepared to control them.
29-Jun-45	SECURITY OR PROGRESS	We are balancing the need to be secure and the risks to make more progress.
30-Jun-45	CLEAR A PATH FOR YOU	Confidence has a way of clear a path in front of you...making everything possible.
1-Jul-45	NEED TO BE UNDERSTOOD	People have a need to be understood, so invest more time listening to others.
2-Jul-45	YOUR DEFINITION OF WINNING	Everyone has their own definition of winning...focus on yours versus theirs.
3-Jul-45	BEEN DOING IT FOR LONGER	Learn faster by seeking out people who have been doing it longer than you.
4-Jul-45	SOMETHING THE TEAM NEEDS	Every team needs a strong direction, as it forms a target for their collaboration.
5-Jul-45	WHEN YOU HAVE TO WONDER	If people don't honor their commitments, we wonder what they are thinking.
6-Jul-45	WHERE THE FIRE IS COMING FROM	Focus energy from where the fire is coming from before addressing other areas.
7-Jul-45	STAY ON YOUR STRATEGIC COURSE	Stick to your strategy even when others try to force you off course.
8-Jul-45	YOUTHFUL ENERGY AND WISDOM	Great entrepreneurs have a blend of youthful energy and common sense wisdom.
9-Jul-45	LINK EXPERIENCES	Help people make links in their experiences and they will bond together faster.
10-Jul-45	WHEN YOU CAN'T MAKE IT WORK	It's time to build a new team when you cannot make the relationships work.
11-Jul-45	WHEN THE MIND ISN'T READY FOR IT	Lower the negative emotion in others before you try to influence them.
12-Jul-45	WITHIN THEIR SELF INTERESTS	Everyone hears more of what you say when you speak within their self interests.
13-Jul-45	TAKE YOURSELF IN OR OUT OF IT	Your attitude and mindset either brings you into the conversation or out of it.
14-Jul-45	PREHEATING THE OVEN	Send along a few ideas prior to the meeting to get others thinking in similar ways.
15-Jul-45	TAKE IT TO MAKE IT	Success is often about taking the bad while you are creating the good.
16-Jul-45	THINK IT SO	What you think about trigger the opportunities to make your thoughts a reality.
17-Jul-45	DO WHAT YOU MEANT TO DO	In driving change, don't let others persuade you from what you meant to do.
18-Jul-45	SOLVING THE LARGER PROBLEM	Success comes faster when you focus on solving the larger problem.
19-Jul-45	INTEGRATE DIFFERENCES TO THE GOAL	A great team is made up of diverse people strongly aligned to a challenging goal.

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Date	Title	Thought
20-Jul-45	WHEN YOU KNOW IT'S WORTH IT	When you know it's worth it, you will do whatever it takes to achieve it too.
21-Jul-45	RECALIBRATE TO A NEW NORMAL	A great life is constantly growing and recalibrating to a new normal all the time.
22-Jul-45	KNOW WHEN TO REALLY LISTEN	Great influencers know when to really listen and make others feel more valued.
23-Jul-45	PERSONAL AND TEAM VALUES IN SYNC	Successful teams have members whose personal and team values are aligned.
24-Jul-45	INVISIBLE RISKS	Uncover the invisible risks, and you increase your chances of success too.
25-Jul-45	CANNOT YET PERCEIVE	It is difficult to achieve what you cannot yet perceive. Expand your perceptions.
26-Jul-45	REASONS BEHIND THEIR CONCLUSIONS	Listen beyond what they say and for the reasons behind their conclusions.
27-Jul-45	PROTECT THE FUTURE, NOT THE PAST	Living in the past is a way of protecting it...you protect your future with action.
28-Jul-45	PAIN WE DON'T LEARN FROM	The pain we keep reliving is the pain we will never learn from. Release it first.
29-Jul-45	BRING IT WHEN IT COUNTS	Your success is based on how you bring your best when it really counts.
30-Jul-45	RESISTANCE IN THE OPEN	It is easier to address verbalized resistance than the resistance done quietly.
31-Jul-45	CONFIRMING OUR FEELINGS	We look for the data to confirm our feelings when making important decisions.
1-Aug-45	COMPETENCY AND CONTRIBUTION	A strong purpose has a strong foundation in our competency and contribution.
2-Aug-45	UNCOMFORTABLE IN PRODUCTIVE WAYS	Leadership: Making people uncomfortable (grow) in productive ways (deliver).
3-Aug-45	CREDIT IS INFINITELY DIVISIBLE	There is always an opportunity to say thank you and give others credit.
4-Aug-45	CHALLENGING GOALS AND FEEDBACK	You achieve more with challenging goals and feedback that forces faster growth.
5-Aug-45	SIDESTEPPING IRRELEVANT BATTLES	You make more progress by avoiding battles that do not move you forward.
6-Aug-45	CAPABILITY TO DECIDE	If your people can't make the decision, you get involved more than you should.
7-Aug-45	ACT ON LIFE OR LIFE ACTS ON YOU	Act and keep yourself in the driver's seat of life...else you become a passenger.
8-Aug-45	DISCOMFORT IS PART OF THE NEW	Trying something new always creates discomfort...but that is how we grow.
9-Aug-45	CANNOT TAKE ALL THE CREDIT	Trying to take all the credit is the fastest way to slow your success.
10-Aug-45	BY HELPING SOMEONE ELSE	You often get what you want faster by helping someone else get what they want.
11-Aug-45	FREQUENCY OF INTERACTIONS	Increase frequency of your chats, and others will feel they are closer to you.
12-Aug-45	EXPRESSING YOUR PURPOSE	Passion enables you to express your purpose in more powerful ways.
13-Aug-45	COMES WITH A PRICE TO PAY	With talent comes a responsibility to use it in the most productive ways you can.
14-Aug-45	FUEL THE CAUSE WITHIN YOU	When you are constantly living at cause, you are living a very rewarding life.

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Date	Title	Thought
15-Aug-45	DESIGNED TO PIVOT FAST	In a changing world, the ability to pivot to action a new opportunity is key.
16-Aug-45	REFRAME HOW YOU MAKE SENSE OF IT	You can change your attitude towards it by just reframing how you look at it.
17-Aug-45	GRATEFUL IN DIFFICULT TIMES	Difficult times help us grow faster and make us stronger to handle more success.
18-Aug-45	KEEN PEOPLE OBSERVER	The more you observe in others, the more you will be able influence them.
19-Aug-45	SOMEONE TO REACH OUT TO	When you always have someone who can help, no problem is too big to solve.
20-Aug-45	NEW IDEAS NEED PROTECTION	New ideas are fragile and need protection from the people who don't like change.
21-Aug-45	CONSTRAINTS YOU DON'T ACCEPT	Questions the constraints you think you have...and you notice some are not real.
22-Aug-45	GIVE YOURSELF SPACE TO BE WRONG	Listen to the ideas and feedback from others to see faster where you are wrong.
23-Aug-45	CARING MORE THAN OTHERS	You can get more help from people by caring more for people than others do.
24-Aug-45	WINNING IS STRATEGIC	Winning is always strategic, because it takes a series of organized actions to do it.
25-Aug-45	WILLING TO BE CHALLENGED	Unless you are willing to be challenged, you will never step forward to lead.
26-Aug-45	BASED IN WHO YOU ARE	Your success starts with who you even before what you do.
27-Aug-45	WHEN IT IS DEEPLY ROOTED	Your culture can withstand difficult times when it has strong roots in the values.
28-Aug-45	GIVE PEOPLE SPACE TO COLLABORATE	You get more collaboration when the processes have more flexibility within them.
29-Aug-45	CHANGE THE RULES OF THE GAME	You begin to lead your competition when you change the rules of the game.
30-Aug-45	BE AN ACHIEVEMENT ENABLER	Leaders enable their people to achieve more by removing obstacles in their way.
31-Aug-45	INVESTING IN EACH OTHER	Great teams have people willing to invest time with each other's development.
1-Sep-45	CHEMISTRY DRIVES THE RIGHT IDEAS	Team chemistry drives the ability for everyone to build on each others ideas.
2-Sep-45	COMMITTED TO THE BUSINESS	A team's success is in proportion to your people's commitment to the business.
3-Sep-45	RANGE OF CONTEXT	People see more opportunities by looking at situations from different views.
4-Sep-45	KEEP RAISING THE STANDARDS	People will achieve to the standards you set...keep raising them all the time.
5-Sep-45	WE DON'T HAVE ALL THE ANSWERS	When you realize you don't have all the answers, you begin to become a leader.
6-Sep-45	ON HOW YOU PHRASE IT	Other people's understanding is often based on how your phrase it to them.
7-Sep-45	FIGURING IT OUT FOR YOURSELF	You learn more when your leaders force you to figure it out for yourself.
8-Sep-45	PERSPECTIVES ON THE FUTURE	You influence others when you share your perspectives on the future.
9-Sep-45	BELIEVE TO SEE AND SEE TO BELIEVE	Life is a combination belief before seeing, and seeing in order to believe.

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Date	Title	Thought
10-Sep-45	AWARENESS DRIVES CHOICES	Expand your awareness and you often see you have more choices too.
11-Sep-45	ASPIRATION WITH COMMITMENT	Add commitment to your aspiration and you will achieve it faster.
12-Sep-45	DON'T BE ANYONE BUT YOURSELF	You will always be at your best when you are being you...not someone else.
13-Sep-45	INTENTION CREATES ATTENTION	Your intentions can drive your attention, and action is what then creates value.
14-Sep-45	NOT ALWAYS A QUESTION OF TALENT	Success is not always a question of talent, and often is about perseverance.
15-Sep-45	CHANGE WHAT IS NECESSARY	Focus on changing what is necessary versus what is just the easiest to change.
16-Sep-45	GO AFTER THE BEST THINKING	Seek out the best for advice and you increase your chances of success.
17-Sep-45	CLEAR HEAD AND HEART	You achieve more with a clear head and heart before getting started.
18-Sep-45	KNOW WHAT'S GOING ON	Ask great questions and you will always more informed of what is going on.
19-Sep-45	STAYING TEACHABLE	The more you learn, the more you should feel that you need to learn more.
20-Sep-45	PERSON PEOPLE CAN TURN TO	Be the person people can turn to and you will have people you can turn to also.
21-Sep-45	FRAME OF REFERENCE	Our frame of reference is shaped by the stories we continually tell ourselves.
22-Sep-45	UNTIL IT STICKS	Communicate the message in all different ways until it sticks within others.
23-Sep-45	VIEW FROM OTHERS	Invest in getting the view from others in order to better tailor your messages.
24-Sep-45	DIRECTLY VISIBLE/BEHIND THE SCENES	Leadership is about what people see and what you do to support what others do.
25-Sep-45	LEARN THAT IT IS DOABLE	When you learn that it is doable, you invest more of yourself in making it happen.
26-Sep-45	SURRENDER YOUR SELFISHNESS	You grow your success faster by helping others be more successful too.
27-Sep-45	STAY ON MESSAGE	Every leader struggles with getting their leaders below staying on message.
28-Sep-45	IN TOUCH WITH REALITY	You begin to make the wrong decisions when you lose touch with the reality.
29-Sep-45	TRUST ENABLES COLLABORATION	People who trust each other will find their own way to collaborate better.
30-Sep-45	MINDFUL OF MINDLESS CHOICES	Reduce choices on simple things and gain more capacity for the difficult choices.
1-Oct-45	ASK FOR SPECIFIC FEEDBACK	The more specific the feedback, the faster you can put that feedback into action.
2-Oct-45	CONFIDENT TO GIVE FEEDBACK	You should be confident in your own abilities to deliver direct feedback to others.
3-Oct-45	HELP IN NAVIGATING THE POLITICS	Get support from others to navigate the politics in more productive ways.
4-Oct-45	THINK WHO FIRST BEFORE HOW	The right who will often give you a better how.
5-Oct-45	AWARENESS IS EVERYTHING	Unless you have awareness, you are taking action on false assumptions.

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Date	Title	Thought
6-Oct-45	RECOVERING CONTROLOHOLICS	People who reluctantly let go could be called recovering controloholics.
7-Oct-45	FRAGILE EGOS NEED BABYSITTING	The fragile egos in your team will always need babysitting to stay productive.
8-Oct-45	FRUSTRATION IS A CALL TO ACTION	When you get frustrated, look for the action that keeps you moving forward.
9-Oct-45	MAKE IT LESS EXPENSIVE TO FAIL	If you fail, fail early so there is less invested in the wrong path.
10-Oct-45	SHARE THE RATIONALE	With your decisions, share with your people the rationale behind those decisions.
11-Oct-45	LOSE CONFIDENCE IN THE LEADER	Everything begins to fall apart when the people lose confidence in their leader.
12-Oct-45	FORMAL CROWDS OUT THE INFORMAL	Too much formality does not create an environment where people get closer.
13-Oct-45	IT BEGAN MUCH EARLIER	As a leader, you often don't see the issues early in their development.
14-Oct-45	WHEN TO REMOVE THE EMOTION	When you can remove the emotion, people begin to hear more of the logic.
15-Oct-45	SUMMARIZE THE AGREEMENTS	Before ending your meetings, summarize the agreements to keep people aligned.
16-Oct-45	LEADER YOU WANT TO BE	Be the leader you want to be by surrounding yourself with the right people first.
17-Oct-45	YOU CAN'T DELEGATE COMPETENCE	Drive people to develop competence, as it is something you cannot delegate.
18-Oct-45	WHEN IT FEELS RIGHT	Sometimes you just have to go with your instincts when it feels right.
19-Oct-45	TOLERANT TO SOME EXTENT	Maturity helps us to decide what we should tolerate and what we shouldn't.
20-Oct-45	SEE CONFLICT AS HEALTHY	Conflict shows there is energy, so view constructive conflict as something good.
21-Oct-45	PATIENCE TO LET IT EVOLVE	You can't push relationships to develop, and must be patient for them to evolve.
22-Oct-45	POWERLESS TO TELL YOU THE TRUTH	In very hierarchical organizations, people will feel powerless to tell you the truth.
23-Oct-45	HIGHLIGHTING THE COMMON GROUND	You build stronger alignment by highlighting where there is common ground.
24-Oct-45	LEARN TO USE RESTRAINT	Learn to restrain your emotions when they don't help you to achieve your goals.
25-Oct-45	PLAY THE WAY YOU PRACTICE	The quality in the way you practice becomes the quality in your performance.
26-Oct-45	WHAT YOU COULD BE ASKED	Prepare for the questions, and your answers will build your credibility faster.
27-Oct-45	PLAN YOUR IMPROMPTU	You will great at impromptu remarks when you are better prepared on the topic.
28-Oct-45	SEE SOMETHING IN YOU	The best bosses see potential in you that you are not able to see on your own.
29-Oct-45	RISE ABOVE THE IMMEDIATE ISSUE	In a growing company, there are always issues. Rise above to keep the direction.
30-Oct-45	OUTCOME OF GREATER TRUST	Within every initiative, we need a goal to keep growing trust between everyone.
31-Oct-45	MAINTAIN A CURIOUS FACE	Others feel great when you show you are wanting to know more.

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Date	Title	Thought
1-Nov-45	KEEP MIXING IT UP	Keep mixing up your work groups and you build a stronger overall team.
2-Nov-45	MIX IN A LITTLE COMMON SENSE	Your messages are received better when you mix a little common sense in them.
3-Nov-45	NOT ACCEPTING ANY EXCUSES	Great cultures do not accept excuses...instead people ask for help sooner.
4-Nov-45	LIKE LOSING LESS THAN OTHERS	You can become more successful when you like losing less than others.
5-Nov-45	STORIES YOU CARRY WITH YOU	Your perspective is shaped by the stories you carry with you each day.
6-Nov-45	NOT ALWAYS AT THE FRONT	Leaders are not always at the front. Give your best people an opportunity to lead.
7-Nov-45	BECOME YOUR NEW NORMAL	Growth is about doing the uncomfortable and then taking it to a new normal.
8-Nov-45	REFUSE TO BE INTIMIDATED	Once you feel intimidated, you lose your power and influence with others.
9-Nov-45	LEADERS ARE ALWAYS A TARGET	Leaders are showing the way and thus are always a more visible target to attack.
10-Nov-45	WHEN EVERYTHING HAS TO SHIFT	When you feel totally lost, you need to shift your mindset and your habits too.
11-Nov-45	AFRAID THAT IT WON'T LAST	Many successful stay driven because they have a fear their success won't last.
12-Nov-45	TAKE ANOTHER STEP EVERY DAY	Real progress always comes from daily progress...take the step forward each day.
13-Nov-45	WANT THE LIGHT ON YOU	You can't achieve to your potential unless you are ok with the light shined on you.
14-Nov-45	CLEAR THE PATH FOR OTHERS	Great leaders will remove the obstacles before their people even see them.
15-Nov-45	DISAGREE, BUT STILL WITH YOU	You people on your team who will disagree with you, but still be with you.
16-Nov-45	STRONG TO WITHSTAND THE CONFLICT	As you rise, the conflict you encounter requires you to be stronger to deal with it.
17-Nov-45	COMMITMENT WITH CHARACTER	Show commitment with character and others will follow you wherever you go.
18-Nov-45	HEART AND HEAD WORKING TOGETHER	You achieve more when your heart and head is working together consistently.
19-Nov-45	STARTS WITH THE RIGHT TEAM	You will be successful to the level of people you surround yourself with.
20-Nov-45	COMING TO LEAVE, NOT STAY	When people take a job simply for growth, they have come to leave, not to stay.
21-Nov-45	CREATE A SENSE OF COMMUNITY	People want to belong, so create a sense of community within your organization.
22-Nov-45	WINNER AND LOSER AT THE SAME TIME	When you win at the expense of others, you are both a winner and a loser.
23-Nov-45	FREQUENT VISIBLE SYMBOLS	You stay more focused when the symbols of your focus are visible everywhere.
24-Nov-45	ALIGN INTERESTS AND TARGETS	You gain better collaboration when people's interests and targets are aligned.
25-Nov-45	MANIPULATED BY APPROVAL OF OTHERS	Need to approval of others and you put yourself in a position to be manipulated.
26-Nov-45	DIFFICULT, BUT NECESSARY	Feedback can be difficult to deliver, but it is necessary for your people to grow.

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Date	Title	Thought
27-Nov-45	RESONATE WITH THE CHALLENGE	People take on challenges with energy when they are aligned with their purpose.
28-Nov-45	CONFIDENCE IS CONTAGIOUS	Confidence is often contagious and builds momentum in others.
29-Nov-45	LIMITED PEOPLE APPEAR NEGATIVE	Negative people come from a limited mindset...a lack of belief in themselves.
30-Nov-45	WORK HARD, BUT WORK SMART	Hard work is important, but be smart to focus that work on the important.
1-Dec-45	CIRCUMSTANCES ARE NOT REALITY	Don't accept circumstances as your reality. Act in ways to create your own.
2-Dec-45	WHEN THEY MENTION YOUR NAME	You have made an impact when they mention your name to others.
3-Dec-45	ACTION OPPORTUNITIES THAT COME	Opportunities are not always repeated. Action the opportunities that come.
4-Dec-45	KNOW WHAT TO LOOK FOR	You find faster when you know what you are looking for...it's a clarity of focus.
5-Dec-45	UNDERSTAND YOU WILL NEVER ARRIVE	You will always chase your potential, as it moves further out the more you grow.
6-Dec-45	FIND OUT HOW IT WORKS	Understand how it works and you can apply that learning to other processes too.
7-Dec-45	SPEED MAGNIFIES	Speed will magnify whatever you apply it too...both in good and bad ways.
8-Dec-45	TIME TO PROCESS IT	Some people need more time than others to process new information fully.
9-Dec-45	STRUGGLING WITH SELF-DOUBT	People who struggle with self-doubt need to boost their confidence > doubt.
10-Dec-45	PLACE MORE VALUE ON RELATIONSHIPS	Long-term success is based on the value you place within important relationships.
11-Dec-45	WORK BEST WITHIN YOUR CULTURE	Develop processes that will work best within the culture you have created.
12-Dec-45	BRING FRESH IDEAS AND APPROACHES	Bring fresh ideas and approaches to continually show your value to the team.
13-Dec-45	SEEN AS HAVING AN INFLUENCE	You are seen as a person of value when you are seen as having an influence.
14-Dec-45	KEEP THE STRATEGY IN MIND	When you keep the strategy in mind, your daily actions are more productive.
15-Dec-45	WHAT YOU LEAVE BEHIND	You move forward faster when you choose to leave behind what slows you down.
16-Dec-45	ENTHUSIASM AND PERSISTENCE	Enthusiasm gets you started and persistence keeps you going until you achieve it.
17-Dec-45	HABITS YOU SHOULD REPLACE	A step change in your performance is usually preceded by replacing a habit.
18-Dec-45	HAVE IT, BUT DON'T KNOW IT	Many have it within them to achieve what they want. They just don't know it yet.
19-Dec-45	SEE WHAT YOU CAN BECOME	The power in goals is within seeing what you can become in achieving them.
20-Dec-45	WHAT TO PRESERVE OR CHANGE	When you take on a new role, you need to decide on what to preserve or change.
21-Dec-45	TELLS PEOPLE WHO YOU ARE	Your behaviors, especially in a crisis, tell people who you really are.
22-Dec-45	WE NEED EVALUATED EXPERIENCE	Experiences become powerful when we evaluate what we learned from them.

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Date	Title	Thought
23-Dec-45	LEARNING IS REALLY CHANGING	What you learn should eventually change you in some way...now or later on.
24-Dec-45	DON'T MARRIED WITH A CAN	Just because you can do something, doesn't mean you should. Prioritize!
25-Dec-45	EXPECT THEM TO FIGURE IT OUT	If you provide your people the solutions, you will be saving them from growing.
26-Dec-45	CONCERNS ARE NOT COMPLAINTS	Help your people understand that you are just concerned, not complaining.
27-Dec-45	IMPACT OF HEART TO HEART	Speak from your heart to others hearts and your impact on others will soar.
28-Dec-45	LEAVE SPACE FOR OTHERS	Take the how (solution) too far and you don't leave room for your people to think.
29-Dec-45	WHERE YOUR STRENGTHS WILL SHINE	Invest in areas where your strengths shine and others support your weaknesses.
30-Dec-45	IN WAYS OTHERS CAN ABSORB IT	Share the messages in ways others can easily absorb the important parts.
31-Dec-45	BLAMING IS DISEMPOWERING	Blame has a way of reducing your power and influence with others. Stop it!
1-Jan-46	CHANGE THE ENERGY IN THE ROOM	You trigger more ideas when you find ways to change the energy in the room.
2-Jan-46	CENTER OF GRAVITY IS NOT YOU	In successful teams, the center of gravity should not be the leader, but the team.
3-Jan-46	HAVE THE TIME	You have the time, it is just deciding what is your best investment with it.
4-Jan-46	OBLIGATION TO SPEAK UP	When you see something wrong, it is your obligation to speak up in the team.
5-Jan-46	TRIGGER THE PASSION IN OTHERS	Trigger the passion in others and you provide them the fuel to do their best.
6-Jan-46	WHEN TO GO TO YOUR BOSS	When you go to your bosses tells them how confident you are within your role.
7-Jan-46	DISTRACTED BY THEIR OWN PROBLEMS	Others often don't listen to you. It's not you...their own problems distract them.
8-Jan-46	DEBATE BUILDS A POWERFUL TEAM	Teams that debate get comfortable challenging each other to better solutions.
9-Jan-46	DEAL WITH DISAPPOINTMENT	How you deal with disappointment impacts the influence you have on your team.
10-Jan-46	GUIDANCE VERSUS AN ORDER	When you give orders, people stop thinking and just do. Give guidance.
11-Jan-46	HAVE TO LET IT HAPPEN	You might have to let the mistake happen for people to take in the right learning.
12-Jan-46	THERE'S SUBSTANCE IN STYLE	Your influence is not just what you know, but within the style you use to show it.
13-Jan-46	MAKE THE SCOREBOARD VISIBLE	You can more control of the results when you make them visible to everyone.
14-Jan-46	CHOICES YOU MAKE TODAY	The choices you make today are shaping the future you will be able to create.
15-Jan-46	IF YOU LEARN IT...TEACH IT	You will learn more about it when you teach it to others.
16-Jan-46	NEUTRALIZE THE WEAKNESS	You neutralize your weaknesses by the people your surround yourself with.
17-Jan-46	PROUD TO SHOW OTHERS	Your people enjoy their work when they are proud to show others what they do.

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Date	Title	Thought
18-Jan-46	INSPIRE THE IMAGINATION OF OTHERS	Inspire the imagination in people and they bring you more creative solutions.
19-Jan-46	HOW DIFFERENT WOULD IT BE	The power to create a new behavior is in the result that behavior could create.
20-Jan-46	ALL ON THE SAME PAGE	A key role of a leader is keeping everyone aligned on what's most important.
21-Jan-46	TAKE ON TOO MANY THINGS	You become stressed when you cannot decide what your priorities should be.
22-Jan-46	LOVE A CHALLENGE	With a love a challenge mindset, you will never be complacent and stop growing.
23-Jan-46	ENGAGED WITH A PURPOSE IN MIND	People become more engaged with the topic when it aligns with their purpose.
24-Jan-46	PROVIDE SOME COMMON EXPERIENCES	Provide your team some common experiences and they will build their own trust.
25-Jan-46	BEING ENERGIZED BY CRITICISM	When you get an energy from criticism, you find ways to improve faster.
26-Jan-46	EXPERIENCES THAT DEFINE YOU	There are key experiences that have shaped your thinking and now defines you.
27-Jan-46	TAKEN OUT OF CONTEXT	Many problems come from people taking a message from others out of context.
28-Jan-46	SHOW THEY MATTER TO YOU	Show they matter by making yourself available when they need you the most.
29-Jan-46	WHAT COULD WE BE MISSING?	A great question to make sure you are thinking it through thoroughly.
30-Jan-46	PUT OUR FOCUS ON OTHERS	The more you focus on others, the more others will feel the need to help you too.
31-Jan-46	NOT EVERYONE WILL LIKE YOU	You have to accept that you won't be able to have great rapport with everyone.
1-Feb-46	NOT MAKING THE SAME MISTAKE TWICE	Allow your people to make mistakes, but not the same mistakes twice.
2-Feb-46	PREPARATION IS NOT GLAMOROUS	Preparation isn't viewed as glamorous, but the results from it can be!
3-Feb-46	HELP OTHERS FIND THEMSELVES	You gain influence by helping others find themselves and live more congruent.
4-Feb-46	STRETCH BEYOND THE REASONABLE	You won't achieve big things without stretching yourself beyond the reasonable.
5-Feb-46	SHARE THE VISION WITH OTHERS	You don't gain support for the vision unless you are always sharing it with others.
6-Feb-46	IMPACT THAT LASTS AFTER YOU LEAVE	Real influence comes from the impact you make after you leave the conversation.
7-Feb-46	MATURE ENOUGH TO GET OVER IT	Setbacks are part of everyone's life. Maturity helps us to get over them quickly.
8-Feb-46	FASCINATED WITH LEARNING	When you are fascinated with learning, you will be growing every day of your life.
9-Feb-46	SEE WHAT WE ARE PREPARED TO SEE	You see what your mindset allows you to see or maybe not to see.
10-Feb-46	BELIEFS DETERMINE YOUR HAPPINESS	Beliefs, not experiences is what determines your happiness every day.
11-Feb-46	WILL TO SAY I DON'T KNOW	People don't trust others who think they know everything, but don't.
12-Feb-46	EFFORT IS THE PATH TO MASTERY	Be prepared to put in the effort, or you never will become a master at anything.

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Date	Title	Thought
13-Feb-46	SEE WHAT THEY HAVE INSIDE	You begin to see what others have inside by their decisions and behaviors.
14-Feb-46	CHOICE IS REALLY POWER	You earn more power by your ability to make productive choices (decisions).
15-Feb-46	LIVE UP TO THE ROLE MODEL	Set the role model you need to be, and be committed to live up to it each day.
16-Feb-46	START BY MANAGING YOURSELF FIRST	Before you manage others well, you need to start managing well yourself first.
17-Feb-46	KNOW WHEN TO SAY NO	Focus and progress is often determined by how and when we say no.
18-Feb-46	ORCHESTRATING THE DRAMA	You may need to orchestrate a little drama to fuel the emotion for the change.
19-Feb-46	CHANGE THE WAY WE SEE OURSELVES	Everything changes when we start changing how we see ourselves.
20-Feb-46	SIGNAL IN THE NOISE	In every information you receive, there is always a signal within the noise.
21-Feb-46	STRONGER AS YOU REDUCE THE SCOPE	Your progress becomes stronger as you reduce the scope to just the important.
22-Feb-46	CHOOSE TO BE DIFFERENT	Unless you choose to be different, you will end up just following the crowd.
23-Feb-46	FIGURE OUT THE MAIN POINT	With poor communicators, focus your energy in understanding their main point.
24-Feb-46	EVERYONE HAS COMPETING PRIORITIES	Ambitious people will always have competing priorities, but choose a focus.
25-Feb-46	OPPOSITE POINT OF VIEW	By understanding the opposite view, you begin to understand your view better.
26-Feb-46	PAINTING PICTURES WITH WORDS	The best communicators paint powerful pictures with their words.
27-Feb-46	PEOPLE LIKE TO FEEL NEEDED	When you people feel appreciated, they will also feel needed too.
28-Feb-46	SEE WITH YOUR OWN EYES	Engage people from across the organization to get the right feel for the culture.
1-Mar-46	DO THE NECESSARY HOMEWORK	Homework in business is about being prepared to have productive conversations.
2-Mar-46	IT COULD HAPPEN AGAIN	If you don't get to the root cause, It could happen again when you least expect it.
3-Mar-46	SHIFT THE WAY YOU THINK	A shift in the way you think will often drive a change in your behaviors too.
4-Mar-46	START YOUR OUT NOW	Start letting go now and don't wait until you decide to sell your business.
5-Mar-46	EMOTION IN PRODUCTIVE WAYS	The successful have discovered approaches to use their emotion productively.
6-Mar-46	ABOVE THEIR OWN EXPECTATIONS	Great leaders motivate people to perform at levels above their own expectations.
7-Mar-46	EFFECTIVE PEOPLE SAY NO MORE OFTEN	You cannot stay focused without saying no. Have the courage to say no more.
8-Mar-46	MAGIC IN GETTING SPECIFIC	When you get specific, people can often see more of themselves in the effort.
9-Mar-46	WHAT YOU PAY ATTENTION TO	Whatever grabs your attention will always grab your thoughts.
10-Mar-46	SEE THE EMERGING PATTERNS	When you can see the patterns, you see more ways to deal with the situation.

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Date	Title	Thought
11-Mar-46	SUPPORT THEIR PERSONAL AGENDA	You gain more cooperation by finding ways to support others personal agendas.
12-Mar-46	LEVERAGE WHAT YOU HAVE	You can accomplish more by just leveraging what you already have.
13-Mar-46	PERFORMANCE AND CONSEQUENCES	You don't get consistent performance without your people having consequences.
14-Mar-46	IF POSITIONS WERE REVERSED?	Put yourself in the other person's situation to better understand their behavior.
15-Mar-46	ON WHAT YOU WILL NOT ALLOW	Your culture will be determined by what you will not allow your people to do.
16-Mar-46	GET THEM WANTING TO LISTEN	You can have more influence when you get others wanting to listen to you.
17-Mar-46	IMAGINE WITH NO LIMITATIONS	The best brainstorming starts with imagining with no limitations at first.
18-Mar-46	LEARN TO SPEAK SLOWER	It is not how much you say that is important, it is what others hear. Slow down.
19-Mar-46	COURAGE TO ASK HOW IT WORKS	Learn more by asking how it works, as there is never a question too simple.
20-Mar-46	MOVE SOMEDAY TO TODAY	Someday is too vague for your success. Focus on today and commit to it.
21-Mar-46	EVERYONE CRAVES CERTAINTY	Certainty if comforting, so provide your people enough certainty to do their role.
22-Mar-46	RESPECTED BY THOSE AROUND YOU	You can build a strong team when you are respected by those around you.
23-Mar-46	WHAT OTHERS ARE THINKING	You can gain more influence when you know better what others are thinking.
24-Mar-46	LEADER OF YOUR OWN LIFE	Don't let others tell you what to do, and stay the leader of your own life.
25-Mar-46	DECIDE EXACTLY WHAT YOU WANT	You will always take more action on a clear and specific target.
26-Mar-46	ASSUME YOU WILL ALWAYS FIND A WAY	Assume you will always find a way and you will never give up on anything.
27-Mar-46	LOOK IN EVERY FAILURE FOR THE GOOD	Within every failure there is a learning that will help you create a bigger success.
28-Mar-46	NOT BETTER = GETTING WORSE	If you are not getting better, you are getting worse. Keep developing yourself.
29-Mar-46	HOW YOU RESPOND TO A CRISIS	You show the strength of your character to others by how you respond to a crisis.
30-Mar-46	WRITE YOUR GOAL AS A QUESTION	You get more focused by writing your goal as a question to be answered.
31-Mar-46	DOESN'T COME FROM FIRST ANSWER	Great solutions don't come from the first answers, but a combination of them.
1-Apr-46	UNDERSTAND AND PRACTICE	The most effective learning is a combination of understanding and practice.
2-Apr-46	BELIEFS INTO PRACTICE	A life with meaning is gained by putting your beliefs into practice each day.
3-Apr-46	DISCIPLINE IS DELAYED GRATIFICATION	Look a discipline as delayed gratification, with the reward coming later on.
4-Apr-46	PASS THROUGH A FILTER OF YOUR PAST	Everything you experience is evaluated against your past experiences too.
5-Apr-46	WHEN YOU ARE TOO COMFORTABLE	When you are too comfortable you are slowing your growth and your success.

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Date	Title	Thought
6-Apr-46	HABIT OF BEING 100% PRESENT	Give people your full attention, and they in return will be more committed to you.
7-Apr-46	KEEP A BEGINNERS MINDSET	With a beginner's mindset, you ask more questions to build a strong foundation.
8-Apr-46	WITH CAUTION COMES DELAY	When your people are too cautious, you are building delays in every project.
9-Apr-46	SCHEDULE THE PAIN FIRST	Do the necessary non-enjoyable tasks before starting everything else.
10-Apr-46	PURPOSE WITH EVERY CONVERSATION	There is a purpose in every conversation...a decision, action or alignment.
11-Apr-46	PLANNING FOR WHAT COULD HAPPEN	By planning for what could happen, makes you prepared for what does happen.
12-Apr-46	FACE FEARS TO GROW COURAGE	You can grow your courage faster by deciding to face all the fears you visualize.
13-Apr-46	WHO YOU INVEST YOUR TIME WITH	Who you spend time with is really an investment in your life.
14-Apr-46	TAP INTO THEIR ASSUMPTIONS	You know people better by understanding the assumptions they are making.
15-Apr-46	ACCEPT FULL RESPONSIBILITY	You move forward faster by accepting full responsibility for everything you do.
16-Apr-46	SHAPES YOUR BIASES AND VALUES	Your previous experiences will often shape your biases and values.
17-Apr-46	WHEN YOU ARE NEVER SATISFIED	Never be satisfied, and you will use more of your potential than others of theirs.
18-Apr-46	LACK OF DISCIPLINE IN EVERY FAILURE	Within every failure, there is often a lack of discipline that started it.
19-Apr-46	HEAR THE BAD NEWS	You cannot fix a problem when you are not prepared to hear the bad news.
20-Apr-46	TREAT PEOPLE IN CONSISTENT WAYS	Treat people in consistent ways and never be accused of playing favorites.
21-Apr-46	GET BETTER VERSUS AHEAD	You create more value by getting better versus just focusing on getting ahead.
22-Apr-46	FOCUS ON HOW YOU GREET OTHERS	How you greet others creates first impressions that are difficult to later change.
23-Apr-46	GROW PRIDE TO GROW EXCELLENCE	Pride has power to drive your people to seek excellence in everything they do.
24-Apr-46	BIG GOALS SET STRONG DIRECTIONS	The bigger the goals you set the strong the direction you can set too.
25-Apr-46	WATCH EVERYTHING YOU DO	As a leader, your people are watching (and often copying) what you do.
26-Apr-46	HELP YOUR PEOPLE DO GREAT WORK	Help your people do great work and you create a sense of pride in everyone.
27-Apr-46	BAD IS OFTEN STRONGER THAN GOOD	Bad behavior often has a bigger impact on your culture than the good behavior.
28-Apr-46	FEEL CONFIDENT DESPITE DOUBTS	You achieve what you want when your confidence is greater than your doubts.
29-Apr-46	GET MORE THAN YOU DESERVE	You get more than you deserve when you build a strong team around you.
30-Apr-46	ACT ON INCOMPLETE INFORMATION	To keep the right pace, you will be required to act with incomplete information.
1-May-46	TURN FRUSTRATION INTO ACTION	The successful turn their frustration into action versus into complaining.

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Date	Title	Thought
2-May-46	SEE BENEATH THE SURFACE	People's true motivations are not revealed in what they first say to you.
3-May-46	UNDERSTAND THE TIMES TO FIGHT	You don't move forward fast enough by taking on every battle to fight.
4-May-46	CHALLENGE YOUR BELIEFS	You move forward faster by challenging your beliefs as you learn and grow more.
5-May-46	FIGHT AS RIGHT, LISTEN AS WRONG	Fight for what you think is right, but closely listen to others as if you were wrong.
6-May-46	AWARE OF THE CHOICES YOU HAVE	Unless you are aware of the choices, you always feel constrained in what you do.
7-May-46	PROVIDE A CLEAR YES OR NO	You people want a clear yes or no, versus let me think about it.
8-May-46	COURAGE TO GET OUT OF THEIR WAY	It takes courage to let your people handle it and get out of their way.
9-May-46	COMMITMENTS TO EACH OTHER	It all unravels when people stop honoring commitments to each other.
10-May-46	WITH A NEW PERSPECTIVE	Take on a new perspective and see opportunities that were hidden from you.
11-May-46	RESPONSIVE TO OTHERS FEEDBACK	How you respond to feedback says a great deal about your courage and character.
12-May-46	CREATE ENERGY IN OTHERS	Great leaders are energy providers...creating the fuel for things getting done.
13-May-46	COMFORTABLE WITH A FAST PACE	Get comfortable with a fast pace or you will never deliver to your potential.
14-May-46	THINK FOR YOURSELF	Stop letting others think for you...take advice, but think it through for yourself.
15-May-46	TAKE THE HEAT FOR THEIR MISTAKES	Unless you support your people, they will avoid risks that could cause mistakes.
16-May-46	FEAR REDUCES WHAT PEOPLE HEAR	Fear has a way of blocking people from hearing what they should be listening to.
17-May-46	LOOK FOR NEW HORIZONS	Take the time to look ahead and to envision what could be possible.
18-May-46	UNWRAPPING YOUR GIFT	Finding ways to use your strengths is sort of unwrapping the gift you were given.
19-May-46	WHEN THE PRESSURE IS ADDED	You see your team's true culture when a time pressure is added.
20-May-46	WHY THEY FEEL THAT WAY	You gain influence by understanding why they feel that way...what's driving it.
21-May-46	FREE TIME IN YOUR SCHEDULE	Create some free time in your schedule to think ahead and be better prepared.
22-May-46	CHALLENGES = DEVELOPMENT	To develop faster, seek new challenges that take will extend you comfort zone.
23-May-46	HARD TO THINK OF ANYTHING ELSE	When you consumed with your passion, it is often hard to think of anything else.
24-May-46	WHAT YOU ARE THANKFUL FOR	The size of your future achievements has roots in what you are thankful for now.
25-May-46	ROOTS IN THEIR SELF-AWARENESS	Your ability to influence others in stronger ways has roots in your self-awareness.
26-May-46	POWER IN A GREAT SMILE	A great smile pulls others closer to you and that's the start of working together.
27-May-46	DON'T PRETEND YOU KNOW	You will get in more trouble when you pretend you know when you really don't.

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Date	Title	Thought
28-May-46	ASSERTIVE AND CALM	Great leaders are both assertive and calm...gaining the confidence of others.
29-May-46	WHEN YOU MAKE THE COMMITMENT	Everything begins to happen when you make the commitment to achieve it.
30-May-46	SUBCONSCIOUS TALKING TO YOU	Make big changes in your life by changing what your subconscious says to you.
31-May-46	LEAD THE WAY, DELEGATE THE HOW	Successful leaders lead the way and let their people figure out the how.
1-Jun-46	KNOW WHO YOU NEED	Success is often about building the right team around you...who do you need?
2-Jun-46	ESTABLISH A HIGHER STANDARD	You improve by constantly setting a higher standard for yourself each year.
3-Jun-46	TIME GIVES PEOPLE PERSPECTIVE	Time has a way to change your perspective on what you thought was important.
4-Jun-46	YOU CAN'T SEEK IT DIRECTLY	Money is really a byproduct of adding value to the lives of others.
5-Jun-46	ANOTHER SET OF EYES	With every new strategy, there is a benefit of getting a view from others too.
6-Jun-46	CHALLENGE YOUR NEGATIVE THOUGHTS	When you challenge your negative thoughts, you often don't see a basis for them.
7-Jun-46	KNOW YOUR SWEET SPOT	Live within your sweet spot (passion/strengths) and life will have more meaning.
8-Jun-46	KNOW WHAT YOU DO BEST	Focus on what you do best and surround yourself with others to do the rest.
9-Jun-46	THINK ABOUT THEMSELVES	They are not really thinking about you...they are thinking about themselves!
10-Jun-46	BUILD IT TO BE SCALABLE	Create value by building your company to be scalable and not just successful.
11-Jun-46	SHARE EACH OTHERS PERSPECTIVES	You people get closer when they share their perspectives with each other.
12-Jun-46	DIFFICULT BEFORE THEY ARE EASY	You most important focus areas are often difficult before they become easy.
13-Jun-46	FOCUS ON WORKING UP AND OUT	Working up and out enables you to learn how to delegate and add value faster.
14-Jun-46	EXAMPLE IN EVERY MOMENT	As a leader, you are an example to others in everything you do.
15-Jun-46	TAKE NOTICE OF BODY LANGUAGE	You often understand more through a person body language than their words.
16-Jun-46	GET THE BEST IN THE RIGHT PLACES	When you have the best in key roles, they provide great role models for others.
17-Jun-46	LACK OF TRUST MAKES IT DIFFICULT	A lack of trust within the team will make everything you do more difficult.
18-Jun-46	YOUR FUTURE IS TIED TO THEM	The people you surround yourself with are either helping or hurting your future.
19-Jun-46	IMPORTANCE OF SUCCESSION PLANS	Unless you identify possible successors, you don't have a focus on who to grow.
20-Jun-46	CHAOTIC STEPS THAT NOW LOOK GOOD	Looking back from your success you often see chaotic steps that now look good.
21-Jun-46	KNOW WHERE THEY STAND	Understand the thinking of others before going into meetings with them.
22-Jun-46	OPERATE IN THE GRAY AREAS	Influence is gained more in the gray areas where uncertainty is abundant.

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Date	Title	Thought
23-Jun-46	CAPTURE THE MOOD OF THE TEAM	Successful leaders are quick at capturing the mood within their team.
24-Jun-46	TRANSFER OWNERSHIP TO OTHERS	Unless you delegate the decisions, you are not transferring ownership to others.
25-Jun-46	PREPARE TO CONTRIBUTE IN ADVANCE	Get more influence in meeting when you are prepared to contribute in advance.
26-Jun-46	SELF DISCOVERY IS POWERFUL	What you discover for yourself stays with you longer than learning from others.
27-Jun-46	IMPATIENT PEOPLE MISS INFORMATION	When you are impatient to listen, you might miss some important information.
28-Jun-46	SILENCE REALLY COMMUNICATES	Silence can communicate more than words, when used at the right times.
29-Jun-46	NOT SEEING THE SAME THING	Within every team, not everyone will see the same issues you do.
30-Jun-46	DEVELOP YOUR FOCUS MUSCLE	Your ability to stay focused will drive what you can achieve within that focus.
1-Jul-46	HOWEVER WELL INTENTIONED IT WAS	Providing feedback at the wrong time is bad however well intentioned you were.
2-Jul-46	WHEN YOU FAILED YOUR PEOPLE	You fail your people when they do not grow in their roles and responsibilities.
3-Jul-46	MAGIC COMES FROM SMALL TEAMS	Small teams have the ability to go deeper on the key issues than large teams.
4-Jul-46	WITHIN YOUR PURPOSE	You gain the most fulfillment when you are living each day within your purpose.
5-Jul-46	BASED ON WHAT YOU REMOVE	The quality of your messages improves by what you remove versus what you add.
6-Jul-46	WHAT THEY REMEMBER	It's not what you say that has power...but what others will remember and do.
7-Jul-46	LEADERSHIP IMPACTS PEOPLE'S LIVES	Great leaders make an impact on others both professional and personal lives.
8-Jul-46	TRANSLATES INTO CHANGED BEHAVIOR	A changed mindset often translates into a changed behavior too.
9-Jul-46	GET COMFORTABLE WITH CONTROVERSY	Within every meaningful change, there will be some controversy to overcome.
10-Jul-46	KEEP OBSERVING AND LEARNING	The more you observe, the more you will learn. Invest time in being curious.
11-Jul-46	NEW VIEW ON AN OLD PROBLEM	There is often tremendous values when you take a new view on an old problem.
12-Jul-46	FEEL ABOUT WHEY THEY DID	You gain momentum when your people keep feeling great about what they did.
13-Jul-46	FRAME THE DETAILS YOU SHARE	Details always need a context, so focus on framing better the details you share.
14-Jul-46	PEOPLE YOU DON'T KNOW	The people you don't know yet are the ones that will help you create your future.
15-Jul-46	GET BEYOND THEIR STYLE	Look beyond a person's style to more fully understand what they are thinking.
16-Jul-46	HEAR IT IN THEIR OWN WORDS	People respond better to what you say when you are using their way of saying it.
17-Jul-46	CRAVES MEANING BEFORE DETAIL	People craving to learn more are wanting you to share more details.
18-Jul-46	SIMPLE AND VISUAL MESSAGES	People will remember more the simple and visual messages you use.

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Date	Title	Thought
19-Jul-46	IT TAKES COURAGE TO KEEP IT SIMPLE	Some think the complex makes us look smart. Have courage to keep it simple.
20-Jul-46	PREPARED FOR REJECTION	If prepared for rejection, you will appear more confident in gaining the yes.
21-Jul-46	HAPPY TO HEAR THE FEEDBACK	Be happy to hear all feedback, as there's something useful even in the unjustified.
22-Jul-46	PEOPLE WILL DEFEND THEIR POSITION	People like to defend their position, so give them some space to do it.
23-Jul-46	GOSSIP DRIVES IT OUT OF CONTROL	Gossip can take an issue out of your control if you let it to continue.
24-Jul-46	FEEL THE ENERGY BETWEEN YOU	When you gain the right rapport, you'll feel the energy between the two of you.
25-Jul-46	APPEAL TO HEART BEFORE BRAIN	You engage others faster by appealing to their heart before their brain.
26-Jul-46	CHALLENGE THE WAY IT IS	You don't make big changes until you challenge the way something is done now.
27-Jul-46	PAY ATTENTION TO THE VITAL FEW	Address the important, and everything else is easier or no longer relevant.
28-Jul-46	LEARN WHAT YOU NEED TO LEARN	Focus on learning what you need to learn to achieve your goals faster.
29-Jul-46	PUT THE PRINCIPLES INTO PRACTICE	Principles only have power when they are practiced and shared with others.
30-Jul-46	WHEN YOU IGNORE THE SKEPTICS	The skeptics are always there and you will make more progress by ignoring them.
31-Jul-46	WE CAN WITH WHAT WE HAVE	We can make progress with what we have while we develop what we need.
1-Aug-46	AMOUNT OF TIME INVESTED	You see what's important to others by the amount of time they are investing in it.
2-Aug-46	ARE OFTEN MASKING THEIR FEARS	You often see a person's bad behaviors masking fears they are hiding from you.
3-Aug-46	OTHERS WANT TO KNOW	Create your key messages in ways that others will want to know more.
4-Aug-46	CLARITY AND CONSISTENCY	The underlying foundation of successful organizations are clarity and consistency.
5-Aug-46	DISTILLING IT DOWN TO ITS ESSENCE	Be clear and concise and you will land your message more often with others.
6-Aug-46	HUMBLE CHARM	People with a humble charm attract the help of others in more positive ways.
7-Aug-46	WORTH IT AND CAN DO IT	The two feelings of change: it's worth doing and am confident of doing it.
8-Aug-46	PUT YOUR CONFIDENCE INTO ACTION	Your confidence only shows to others by the action they see you taking.
9-Aug-46	DEFINE THE GAPS THAT MATTER	Better performance is always a gap closure...define the gaps that matter.
10-Aug-46	TELL ME MORE ABOUT THAT	Show interest in others' interests, and you gain better rapport with them.
11-Aug-46	CAN AND CANNOT HEAR	Successful communication is about both what others can and cannot hear.
12-Aug-46	SHARE A DIFFERENT POINT OF VIEW	People can share a different point of view, but still find ways to work together.
13-Aug-46	TO YOUR FULL POTENTIAL	We should always strive to use our full potential in everything we do.

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Date	Title	Thought
14-Aug-46	COMFORT OR COMMAND OTHERS	Leadership is often about helping others be comfortable being uncomfortable.
15-Aug-46	OWNING YOUR VALUE	You own the value you bring by getting better at it each and every day.
16-Aug-46	SAYING WHAT YOU REALLY MEAN	By being more direct, you allow for others to interpret less in your messages.
17-Aug-46	UNFAIR ADVANTAGE	You create an unfair advantage when you exploit another's insecurities.
18-Aug-46	CONVERSANT ON A HOST OF TOPICS	You can gain rapport with more people by being able to talk about many topics.
19-Aug-46	ENFORCING UNPOPULAR DECISIONS	Not every decision you make will be popular, so be strong in every decision.
20-Aug-46	REWARD SMALL IMPROVEMENTS	Early on, reward small improvements to create momentum for the big ones.
21-Aug-46	MAKE THE RIGHT BEHAVIOR EASIER	The right culture makes the right behavior easier for everyone to do.
22-Aug-46	CATCH THEM GETTING IT RIGHT	Constantly recognize in different ways when your people are getting it right.
23-Aug-46	COMPLETING THE RIGHT THOUGHTS	Focus your thinking on what you can do versus why you cannot do it.
24-Aug-46	DIFFICULT TO PUT INTO WORDS	Passion is something within us that is often difficult to put into words.
25-Aug-46	TAKE THE LONG-TERM VIEW	You get distracted less by taking the long-term view on your goals.
26-Aug-46	SHAPE THE RIGHT ATTITUDE	Attitudes doesn't stay strong by itself. Constantly focus on shaping the right one.
27-Aug-46	PUT A SMILE ON THEIR FACE	Put a smile on others and you gain more rapport for them to listen to you.
28-Aug-46	BETTER YOU GET THE BETTER IT GETS	When you get better, your results are going to get better too.
29-Aug-46	BIG WHY REVEALS OPPORTUNITIES	A big WHY will reveal opportunities you were not seeing before.
30-Aug-46	BALANCE STRUCTURE AND FREEDOM	The best leaders strike a productive balance between structure and freedom.
31-Aug-46	TOLERANCE FOR DIFFERENCES	The more you engage with others the more differences you will see.
1-Sep-46	CAN DO IT AND IT IS WORTH IT	You change anything if it is worth it to you and you have the confidence to do it.
2-Sep-46	USE THE PAST IN THE RIGHT WAY	When you remember the learnings, you will use your past in productive ways.
3-Sep-46	EXTRAORDINARY TO THE ORDINARY	You gain an advantage by doing the ordinary in extraordinary ways.
4-Sep-46	WIN IS NOT AN END IN ITSELF	A win is not the end in itself, as it is about the person you have become to win it.
5-Sep-46	BRING YOUR BEST EACH DAY	The successful have made the decision to show up determined to do their best.
6-Sep-46	PEERING THROUGH OTHERS EYES	When you see it from their perspective, you gain more influence with them too.
7-Sep-46	SOMEWHERE IT IS WORKING	Find out where it is working and what they are doing to make it work.
8-Sep-46	GO QUIET TO REVEAL THE NOISE	Unless you quiet yourself, you do not hear the noise in you that slows you down.

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Date	Title	Thought
9-Sep-46	EXPECT THE BEST TO GET THE BEST	You end up achieving what you expect...so begin by expecting the best.
10-Sep-46	SEEMS SO IS A BIT VAGUE	Sharing a "seems so" is a vague statement and doesn't get much attention.
11-Sep-46	COURAGE TO BEGIN AGAIN	Everyone experiences failure, and life is all about the courage to begin again.
12-Sep-46	WHY NOBODY CARES	People care about themselves. We haven't given them a reason to care about us.
13-Sep-46	TAKE IT TO ANOTHER LEVEL	Your learning moves up a level by the quality of people you choose to seek out.
14-Sep-46	LEARN QUICKLY FROM YOUR MISTAKES	The faster you learn from mistakes, the more you keep the learning within you.
15-Sep-46	UNCERTAINTY AND AMBIGUITY	Successful leaders drive a clarity of action through uncertainty and ambiguity.
16-Sep-46	FORMS YOUR BUSINESS JUDGMENT	Your varied experiences gained along the way forms your business judgement.
17-Sep-46	OPTIMIZING YOUR ENERGY	You achieve more by focusing your energy on your most important goals.
18-Sep-46	INVEST TIME TO DEFINE EXPECTATIONS	Time is lost when your people are unclear of the expectations you have of them.
19-Sep-46	SEEN AS A CHANGE AGENT	If you are seen as a change agent, you are also viewed as someone of value.
20-Sep-46	HOW GOOD COULD YOU STAND IT?	Some avoid unconsciously avoids success as they think that couldn't handle it.
21-Sep-46	KEEP THEM USING THEIR POTENTIAL	When your people are using their potential, they grow faster and achieve more.
22-Sep-46	QUICK RECOVERY AFTER A MISTAKE	Recover quickly after a mistake, and you minimize the impact of the mistake.
23-Sep-46	ACT THE WAY TO A NEW BELIEF	Sometimes we need to force the action in order to build a new belief.
24-Sep-46	RIGHT WHO	Life is easier when we engage the right who to help us achieve what we want.
25-Sep-46	FOUNDATION FOR ACTION	Clarity is the foundation for action within your team. More clarity = more action.
26-Sep-46	LET GO WHAT SLOWS YOU DOWN	Understand what is slowing you down, and focus on letting go of it right away.
27-Sep-46	ATTACHED TO WHAT THEY ARE SAYING	Understand the feeling attached to what others say to gain more influence.
28-Sep-46	UNDERSTAND THE TEAM'S PURPOSE	When everyone understands the team's purpose, they will collaborate more.
29-Sep-46	GIVE UP SMALL TO GAIN BIG	You achieve your goals faster by not always getting every single thing you want.
30-Sep-46	HELP OTHERS GET BETTER	When you help others get better, you grow your own capacity to achieve more.
1-Oct-46	REMAIN HUMBLE AND DOWN TO EARTH	Remain humble and always staying in touch with the reality of your people.
2-Oct-46	ALIGNED WITH WHO YOU ARE	Your behaviors need to be aligned with who you are or your life has less meaning.
3-Oct-46	AWARENESS CAN TRUMP SMARTS	Unless you have awareness, you will not know the best way to use your smarts.
4-Oct-46	EGO LEADS TO AN EMPTY EXPERIENCE	With too high an ego, you experience celebrating your success by yourself.

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Date	Title	Thought
5-Oct-46	EMERGE IN UNEXPECTED WAYS	Very often, collaboration will emerge in your organization in unexpected ways.
6-Oct-46	DOOR THAT DOESN'T OPEN	Unless you learn to adapt, you will experience in others a door that doesn't open.
7-Oct-46	WORK PLAY AND PLAY WORK	Bring a little of both sides of your life into your work and play.
8-Oct-46	FIND THE STILL POINT WITHIN	When you know how to quiet yourself, you have the key to know yourself too.
9-Oct-46	PLAY TO YOUR STRENGTHS	Use your strengths and you will be able to add the most value to what you do.
10-Oct-46	STRUCTURE THE WAY THEY RELATE	Successful leaders provide just enough structure to encourage the collaboration.
11-Oct-46	YOUR AGENDA OFTEN BLINDS YOU	Too focused and not aware of the reality arounds you can blind you to problems.
12-Oct-46	READ THE SUBTLE MESSAGES	It is often the sublet messages that can speak louder what others really think.
13-Oct-46	MAKE REALITY YOUR TEACHER	Expand you view of reality, and you learn more about how to influence others.
14-Oct-46	IT HAS TO BE EXECUTED	Great ideas only become great when they are executed well...IMPLEMENTED.
15-Oct-46	FROM QUESTIONING TO CURIOUS	It is not just the questions, but the feeling that the questions are asked with.
16-Oct-46	SEE THINGS IN A DIFFERENT WAY	Look for people who see in a different way in order to expand your own thinking.
17-Oct-46	BALANCE NEW AND OLD IDEAS	Every successful change involves a good balance of both old and new ideas.
18-Oct-46	AUTHENTIC AND CONSISTENT	You gain followers when you are authentic and consistent in your behaviors.
19-Oct-46	AVOID GIVING ORDERS	Orders make it more about you than your people. Give direction instead.
20-Oct-46	PERSPECTIVE ON WHAT'S IMPORTANT	Successful teams have people with similar perspectives on what's important.
21-Oct-46	LET THE SCENE PLAY OUT	Sometimes, you need to let the situation move forward before addressing it.
22-Oct-46	WHEN TO CONSERVE ENERGY	Conserve energy for those stressful times when you will really need it.
23-Oct-46	KNOW YOUR BEST TO BRING IT	Know what keeps you at your best and you can bring your best more often.
24-Oct-46	PREPARED TO RESPOND	Do your preparation so you can respond well in the moment when it counts.
25-Oct-46	ACCEPT OTHERS AS THEY ARE	Accept others as they are before trying to help them improve themselves.
26-Oct-46	NEED OF BELONGING	People need the feeling of belonging to feel more safe and secure in their life.
27-Oct-46	CLARIFY YOUR OWN GOALS	Unless you are clear on your own goals, others will have you focused on theirs.
28-Oct-46	DIFFERENT AND UNIQUE	You will be more valuable when your strengths are both different and unique.
29-Oct-46	RENEWED SENSE OF PURPOSE	After a setback, you will move forward faster with a renewed sense of purpose.
30-Oct-46	SOMEONE THEY CANNOT BE	Take them away from their values and you ask them to be someone they can't be.

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Date	Title	Thought
31-Oct-46	LEARN BY DOING	You learn it more by doing it than by just talking about it...learning into practice.
1-Nov-46	KNOW YOUR OPENER IN ADVANCE	Great speakers have prepared and rehearsed their opening to every talk.
2-Nov-46	BASED ON YOUR RELATIONSHIPS	Your life has more meaning by the quality of relationships you have in your life.
3-Nov-46	SEE AND CONTROL OR PEOPLE	Some need to see everything to be in control, while others trust their people.
4-Nov-46	WHERE YOU ARE OR WHO YOU ARE	Where you are is not who you are if you are taking daily action on your goals.
5-Nov-46	MAINTAIN THE 360 DEGREES VIEW	Keep a full view of the situation and you will manage it better too.
6-Nov-46	TOUGH ENOUGH FOR THE NEXT LEVEL	Build your strength now so you are tough enough for conflict at the next level.
7-Nov-46	DISAGREEMENT ISN'T BETRAYAL	Strong leaders will never take disagreement as a betrayal.
8-Nov-46	CLEAR ABOUT WHAT YOU WON'T DO	Character is more about what you won't do than what you will do.
9-Nov-46	BECAUSE OF YOU, NOT THE CAUSE	People who are with you for you and not the cause will want more of your time.
10-Nov-46	IMPORTANT IN OUR OWN WAY	Everyone is important in their own way versus what you think is the popular way.
11-Nov-46	IMPOSSIBLE NOT TO DO	Invest the time and discipline to make it a habit, and it's impossible not to do.
12-Nov-46	YOUR BUILT IN BEHAVIORS	Habits are your built in behaviors that provide the foundation for your success.
13-Nov-46	CREATIVITY TO SEE THE INVISIBLE	Creativity is the ability to visualize in place what is not thought possible today.
14-Nov-46	CONSISTENT WITH PREVIOUS ANSWERS	We want to be consistent with our previous answers...people keep saying yes.
15-Nov-46	NOTICE THEIR BEHAVIORS	You drives change in people faster by notice their behaviors as well as results.
16-Nov-46	YOU CAN'T WAIT FOR ALL THE DATA	In a fast paced world, you can't wait for all the data you want to make a decision.
17-Nov-46	SIMPLE BUT ALSO DIFFICULT	The behaviors of success are quite simple, but difficult to make a habit.
18-Nov-46	PEOPLE WITH CONSISTENT VALUES	You gain collaboration with people who have values consistent with each other.
19-Nov-46	CONSTANTLY REINVENT YOURSELF	To grow faster, you need to constantly reinvent yourself all the time.
20-Nov-46	REAL WHEN WRITTEN DOWN	Anything you want becomes more real the moment you write it down.
21-Nov-46	INVITE OPPOSING VIEWPOINTS	You gain more perspective on the issue by inviting opposing viewpoints.
22-Nov-46	GET OUT IN FRONT OF THE IDEAS	When you get out in front of the ideas, you see more ways to advance them.
23-Nov-46	REACH THEIR OWN CONCLUSIONS	Stop controlling, and provide the info for them to reach their own conclusions.
24-Nov-46	LIKING WHAT YOU SEE IN YOURSELF	Your confidence soars when you like what you see within yourself more.
25-Nov-46	SHOW YOUR ENTHUSIASM TO OTHERS	Enthusiasm is contagious...so others you are really excited by what you do.

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Date	Title	Thought
26-Nov-46	WHY BEFORE THE WHAT	A big WHY will drive you to think of a bigger WHAT to deliver it.
27-Nov-46	START BY INSPIRING YOURSELF FIRST	It is difficult to inspire others if you cannot get yourself inspired in the first place.
28-Nov-46	BRING TO THE PARTNERSHIP	Focus on what others bring to the partnership so they see more value within it.
29-Nov-46	FIND CONTENTMENT IN STRUGGLE	Successful people find contentment in the struggle...they know they are growing.
30-Nov-46	EACH STEP BECOMES IMPORTANT	When driving a big change, each step can become important to keep the pace.
1-Dec-46	CHANGE THEIR LEVEL OF THINKING	To increase a person's awareness, start by changing their level of thinking.
2-Dec-46	LIVE IN LINE WITH YOUR POTENTIAL	You live a full life when you live in line with the potential that is inside you.
3-Dec-46	CIRCUMSTANCES DON'T REALLY MATTER	Believe in your goal and circumstances are just something to work through.
4-Dec-46	WHAT NEEDS TO BE CONFRONTED	Until you confront the issue, you are not getting any closer to a solution for it.
5-Dec-46	REPOSITION WITHOUT RETREATING	A great strategy helps you reposition what you do without retreating.
6-Dec-46	PREPARED TO LET IT GO	Leaders delegate more by preparing themselves and their people to let it go.
7-Dec-46	KNOW WHAT IT LOOKS LIKE FIRST	With a clear picture of it completed, you will find faster ways to make it happen.
8-Dec-46	HERE BUT NOT HEARING IT	You often get people in meetings that are there, but not really hearing it.
9-Dec-46	SEE BEYOND YOUR ROLE	See beyond your role to the impact you and your team want to make.
10-Dec-46	WHEN YOU TALK AROUND THE ISSUE	You cannot make progress by talking around a difficult issue.
11-Dec-46	RUN TO WHAT RINGS THE LOUDEST	Sometimes, it is not the important that gets attention, but the loudest voice.
12-Dec-46	WHEN NOBODY ELSE IS LOOKING	Your character is revealed to you by what you do when no one is looking.
13-Dec-46	READ INTO IT WHAT YOU MEANT	We always need to re-read our key messages to see if they say what we meant.
14-Dec-46	YOUR EXPECTATIONS THERMOSTAT	Teams are often limiting their success by the way they limit their expectations.
15-Dec-46	EXPAND ALTERNATIVES YOU CONSIDER	To fully understand a new direction, expand the alternatives you consider.
16-Dec-46	BEST PRACTICES ISN'T INNOVATION	Best practices is not innovation, it is copying an innovation already done.
17-Dec-46	SOMETIMES WE KNOW TOO MUCH	Sometimes knowing too much prevents us from taking action fast enough.
18-Dec-46	SEE SOMETHING, SAY SOMETHING	In successful organizations, people who see something (bad) do not stay quiet.
19-Dec-46	MEMORABLE AND REPEATABLE	Powerful messages are memorable and people repeat them to others.
20-Dec-46	PROVIDE THEM SPECIFIC EXAMPLES	People understand new topics faster when you provide them specific examples.
21-Dec-46	ACTIONS IN ALIGNMENT WITH VALUES	Teams experience trouble when their actions stop being aligned with their values.

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Date	Title	Thought
22-Dec-46	HOLD TWO CONFLICTING VIEWS	The toughest decisions are when we are holding two conflicting views on them.
23-Dec-46	PRISONERS OF OUR OWN BELIEFS	Our own beliefs limit us more than any others around us could ever do.
24-Dec-46	DIFFERENCES PROVIDE STRENGTHS	Differences in teams mean you have different strengths to leverage.
25-Dec-46	VALUE WHAT YOU HAVE	Most people undervalue what they have and overvalue what they don't.
26-Dec-46	CHANGE YOURSELF TO CHANGE OTHERS	The quickest way to change others is to find the change within us first.
27-Dec-46	PROGRESS ALWAYS MAKES YOU HAPPIER	Focus on making and communicating progress, and your people will be happier.
28-Dec-46	HAVE A SENSE OF BELONGING	Unless your people feel they belong to the team, they will always feel alone.
29-Dec-46	CHANGE THE EMOTIONAL TONE	You can alter a conversation quickly by changing the emotional tone of it.
30-Dec-46	HOW OTHERS READ YOUR MOVES	Invest time to think through how what you do is being interpreted by others.
31-Dec-46	IMBED INNOVATION IN EVERYTHING	Always look for the innovation in everything you do each day.
1-Jan-47	FREE YOURSELF FROM THE PAST	You free yourself from the past when you take the learning from it.
2-Jan-47	COPY IS REALLY CATCH-UP	Copying others keeps you following and not leading. Build your own approach.
3-Jan-47	LEVEL OF YOUR RELATIONSHIPS	The quality of your life is based on the level of your most important relationships.
4-Jan-47	PROTECT THE POSITIVE PERSON INSIDE	Everything you experience is input, and you get to decide to use it or not.
5-Jan-47	SMALL PERSONAL INTERACTIONS	We can make the biggest impact in our small interactions with others each day.
6-Jan-47	CREATE DATA WITH A HEARTBEAT	Data requires a context (a heartbeat) to get everyone fully engaged with it.
7-Jan-47	TOUCH THE RIGHT EMOTION IN OTHERS	Touch the right emotion, and it is like a door is open to their listening.
8-Jan-47	COMPLEXITY REQUIRES FLEXIBILITY	The more complex your organization, the more flexibility is needed within it.
9-Jan-47	AS GOOD AS YOUR GOOD PEOPLE	Your performance will be as good as the people you surround yourself with.
10-Jan-47	TOO PACKAGED TAKES AWAY MEANING	Get too packaged in your messages, and people sometimes lose the feeling.
11-Jan-47	IT IS PART OF THE TERRITORY	As you rise in organizations, conflict becomes part of the territory you enter.
12-Jan-47	ACTS CONSISTENT IN ALL SITUATIONS	Character and credibility are shown in how consistent you are in all situations.
13-Jan-47	ASSIGN MEANING QUICKLY	You gain everyone's full attention quickly when you convey meaning first.
14-Jan-47	SHAPE THE EMOTIONS OF OTHERS	You have more influence when you are able to shape the emotions of others.
15-Jan-47	WISHING DOESN'T MAKE IT SO	Wishing is not a proactive way of living. Stop wishing and start doing.
16-Jan-47	COMFORT CAN LIMITING	Being too comfortable is limiting your grow. Comfort means you are not growing.

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Date	Title	Thought
17-Jan-47	DIRECTION TRUMPS PERFECTION	Direction has a way of fixing mistakes quicker or making them irrelevant.
18-Jan-47	SOME PEOPLE JUST WON'T LIKE US	Won't be able to be friends with everyone, so don't force it when not possible.
19-Jan-47	FORM THE RIGHT QUESTION	Everything is easier when you ask the right question at the right time.
20-Jan-47	SENSITIVITY TO OTHER PERSPECTIVES	You learn more about others when you are more sensitive to their perspectives.
21-Jan-47	WE WANT OUR BELIEFS VALIDATED	Beliefs have a way to directing our behaviors...we always look to validate them.
22-Jan-47	CLARIFY AND CONFIRM	To get everyone on board, clarify what they heard to confirm their understanding.
23-Jan-47	KNOW YOUR AUDIENCE FIRST	The who always comes before the what. The audience determines what you say.
24-Jan-47	TIED TO THE KEY BUSINESS DRIVERS	Everything your team does should be tied to the key business drivers.
25-Jan-47	CONSIDER HOW OTHERS SEE YOU	See it how others see it and you will also see how to influence them better.
26-Jan-47	FIRST BUILDING BLOCK	The first building block of a success is picking the right team around you.
27-Jan-47	LEAVE THE PAST IN THE PAST	After you have taken the learning, leave the past in the past...focus on the future.
28-Jan-47	OPEN AS POSSIBLE	Be as open as possible with thoughts and feelings for people to know you more.
29-Jan-47	RELATIONSHIPS TRUMP TASKS	You advance faster with more focus on building relationships than your to do list.
30-Jan-47	ENJOY IT AND THEN MOVE ON	The successful enjoy their achievements and then move to creating the next one.
31-Jan-47	PREPARED TO BE PRECISE	The more precise you are in messages the more precise others are their actions.
1-Feb-47	INFLUENCE WHAT OTHERS FOCUS ON	When you influence people's focus, you influence their results too.
2-Feb-47	MENTORS CAN CHANGE YOUR LIFE	Mentors can provide an advice that opens the door to the life you really want.
3-Feb-47	REALIZE THAT I AM NOT ALONE	When you hear others with similar problems, you realize that you are not alone.
4-Feb-47	COMFORTABLE WITH GREATER RISK	You make bigger achievements when you get comfortable taking greater risks.
5-Feb-47	WHERE TO FOCUS THE ENERGY	There is a limited amount of energy in a team, so focus it on the truly important.
6-Feb-47	BLOCK OFF TIME FOR THE FUTURE	Visualize your future in enough details so that you see a faster way to achieve it.
7-Feb-47	ELIMINATE AS MANY RISKS A POSSIBLE	Eliminate more of the risks, and your people take more aggressive action.
8-Feb-47	ADAPT TO CHANGING CIRCUMSTANCES	Circumstances require us to adapt within them to achieve our own goals.
9-Feb-47	OFTEN REFLECTS ON YOU, NOT THEM	When others find it difficult to understand you, it's more about you than them.
10-Feb-47	BRING THEM ALONG AT THEIR PACE	Everyone has their own pace...bring them along at their pace before increasing it.
11-Feb-47	QUESTION GETTING THE BEST ANSWER	Ask WHY, and you will always get better answers than asking HOW.

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Date	Title	Thought
12-Feb-47	UNDERSTAND THE IRRATIONAL	Don't put aside the irrational, as the emotion behind it is driving others.
13-Feb-47	BASED ON HOW YOU SAY "NO"	The size of your achievements is based on how you say "NO"...to really focus.
14-Feb-47	PROMISE OF WHAT'S POSSIBLE	A vision is a promise to your people of what's possible for us all to achieve.
15-Feb-47	FOCUS TO INFLUENCE VERSUS WISH	Without a strong focus, you end up doing more wishing, than influencing.
16-Feb-47	DEFINE YOUR OWN WORLD	Don't let others take the driver's seat of your life...define your own world.
17-Feb-47	ADMIRER BECAUSE OF ...	Understand how you are admired, and use this for more influence with others.
18-Feb-47	TRADING LIFE FOR MONEY	Unless you build a strong team around you, you are trading life for money.
19-Feb-47	COMPLAIN TO THE RIGHT PEOPLE	Complaining to people who can do nothing about it is just a waste of time.
20-Feb-47	CHARACTER GETS TO THE HEART	Character is more a feeling than a thought. It is more felt than thought through.
21-Feb-47	SEE THEMSELVES DOING IT	Your people take action faster by seeing themselves doing from the start.
22-Feb-47	PERCEPTION OF YOURSELF	Your perception of you is more powerful than other people's perception of you.
23-Feb-47	JOB DESCRIPTION DOESN'T DEFINE YOU	A job description doesn't define you...just states the minimum for the role.
24-Feb-47	KNOWING HOW TO GET IT DONE	A key trait to have is in knowing how to get it done no matter what happens.
25-Feb-47	SEE INTO YOUR FUTURE	Visualize what you want and action it and you will see into your future.
26-Feb-47	WE KNOW WHAT IT TAKES	We know what it takes to be successful...it's just the commitment to do it.
27-Feb-47	CREDIBILITY IS A FOUNDATION	Credibility is the foundation that has others willing to listen to us from the start.
28-Feb-47	SHARE THE CONTEXT	Your communications are understood faster when people are given the context.
1-Mar-47	TRUST IS THE SOCIAL GLUE	Trust is the glue that brings people together and holds them together too
2-Mar-47	JOINS YOU IN THE BELIEF	Communicate a vision in ways that others will join your in the belief (the WHY).
3-Mar-47	VALUES DRIVE COMMITMENT	Commitment is based more within your values than within your discipline.
4-Mar-47	WHEN IN YOUR SWEET SPOT	When you solved tough problems and left work with more energy than started.
5-Mar-47	ADVERSITY ALLOWS YOU TO FLOURISH	Adversity is something that requires you to grow faster in order to deal with it.
6-Mar-47	BE QUIET TO HEAR IT	Unless you quiet yourself, you cannot hear your instincts telling you what to do.
7-Mar-47	DON'T BELIEVE YOUR OWN CV	Everyone's CV has a bias, so don't believe your CV and keep striving for me.
8-Mar-47	PROTECTING YOU AGAINST YOU	Avoid putting yourself in situations that could harm your integrity.
9-Mar-47	TAME YOUR INNER CRITIC	Everyone's inner critic has the power to slow them down. Don't let it.

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Date	Title	Thought
10-Mar-47	READY TO PAY ATTENTION	Get people ready to pay attention and they will listen to you more closely.
11-Mar-47	DOING YOU, BUT A BETTER YOU	You will only be at your best doing you...not someone else, but a better you.
12-Mar-47	USE THE FULL POWER OF THE TEAM	When everyone is speaking their mind, you are using the full power of the team.
13-Mar-47	BEYOND THE NUMBERS	The true story of any success is always what is beyond what the numbers say.
14-Mar-47	SUM OF PERSONAL ACCOUNTABILITY	A great team has members all taking personal accountability for their roles.
15-Mar-47	DEMONSTRATING INTEGRITY	You demonstrate your integrity by what you say no to versus yes to.
16-Mar-47	SEEING THINGS EARLY	The earlier you see the signs, the more time you have to deal with them.
17-Mar-47	CHANGE PAIN INTO GAIN	It's the discipline to create the habits that set the foundation for a bigger success.
18-Mar-47	DISCIPLINE IS DRIVEN WITH HABITS	Discipline is created by the habits that make our behaviors automatic.
19-Mar-47	ABILITY TO SUSTAIN THE EFFORT	Success is often the ability to sustain the effort until you achieve what you want.
20-Mar-47	PERCEPTION SPEAKS THE LOUDEST	More than the facts, a person's perception often dominates their thinking.
21-Mar-47	PEOPLE RELATED PROBLEMS	Every problem has a people element...You solve problems with/through people.
22-Mar-47	BY WHAT TAKES ROOT	Your communications are only as powerful as what takes root in others.
23-Mar-47	NOT AFRAID TO BE DIFFERENT	If you are not afraid to be different, you will never fully use your unique talents.
24-Mar-47	EXPAND THE PICTURE IN THEIR HEAD	Your impact other people's perspective by expanding the picture in their head.
25-Mar-47	CAN'T STAND THE REFLECTION	You often get more angry with people who are more like you than you are aware.
26-Mar-47	DOESN'T HAVE TO BE MY WAY	You have grown when it no longer has to be done your way to be good.
27-Mar-47	DRIVEN BY QUESTIONS, NOT ANSWERS	Your influence with others is driven more by your questions, than your answers.
28-Mar-47	PEOPLE FILL IN THE GAPS	Within every process, it is the people who fill in the gaps and make it work.
29-Mar-47	CLEAR EXPECTATIONS AT THE START	When the expectations are clear from the start, everyone gets off to a fast start.
30-Mar-47	ON AN EMOTIONAL JOURNEY	Every success was created through an emotional journey of ups and downs.
31-Mar-47	PURPOSE LARGER THAN EGO	You keep your ego in check when your purpose is larger than your ego.
1-Apr-47	SAME AMOUNT OF EFFORT	A small amount of effort repeated has more impact than a big one time effort.
2-Apr-47	TRACKS BACK TO A HABIT	Everything you accomplish can be tracked back to a key habit that enabled it.
3-Apr-47	SHOW OTHERS YOU OWN YOU	You gain more respect and influence by honoring your commitments with others.
4-Apr-47	WILLING TO INVEST IN YOU	If you are not willing to invest in you, then why should others invest in you?

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Date	Title	Thought
5-Apr-47	SENSE OF SIGNIFICANCE	People achieve more when they can maintain a feeling of making a difference.
6-Apr-47	WHEN YOU SEE IT BEING DONE	When you see it being done, then there is the possibility that you can do it too.
7-Apr-47	AFRAID OF MISSING OUT	Always afraid of missing out and you will spreading your focus too thin.
8-Apr-47	LIVE THE RULES FIRST	If you want others to follow the rules, they need to see you following them first.
9-Apr-47	PUTTING MORE MINDS TO WORK	Focus on getting everyone involved to put more minds to work on the issue.
10-Apr-47	BIGGEST REGRET IS INACTION	Your biggest regret is not what you did, but what you didn't do.
11-Apr-47	FOR THE RIGHT REASONS	When you do it for the right reasons, your motivation stays with you longer.
12-Apr-47	ESCAPE AND ARRIVE	Progress is escaping from where you are in order to arrive at what you want.
13-Apr-47	HELPFUL NOT TO BE NEEDY	Being too needy has you doing things for emotional reasons and not logical ones.
14-Apr-47	PROGRESS GETS PEOPLE EXCITED	Focus on making the progress visibility to everyone to keep the excitement high.
15-Apr-47	PEOPLE WANT TO FEEL UNIQUE	Help people feel unique, and you can tap into more motivation within them.
16-Apr-47	GET THE TALENT IN THE ROOM	You have more successful meetings when you can get the best people there.
17-Apr-47	INNOVATE TO REMAIN RELEVANT	You cannot stay relevant unless you are continually innovating all the time.
18-Apr-47	AWARENESS OF WHO YOU COULD BE	Unless you can picture the potential within you, you never take actions to use it.
19-Apr-47	BAD COMPANY DESTROYS CHARACTER	Character is reinforced or eroded by the people you surround yourself with.
20-Apr-47	GAINING MULTIPLICATIVE INFLUENCE	You influence multiplies when you share more of the WHY than the HOW.
21-Apr-47	CHANGE AROUND YOU	Your impact on the world is measured by the size of change that is around you.
22-Apr-47	TAKE CONTROL OF YOUR INFLUENCE	Take control of your influence by developing the key relationships around you.
23-Apr-47	SEEN FROM THEIR EYES	You have more influence with others when you can see the issue from their eyes.
24-Apr-47	PLANT SEEDS AND WATER	Influence is gained by sharing key messages and continually reinforcing them.
25-Apr-47	THINK ABOUT WHAT YOU THINK	It is important to understand what is consuming your thoughts each day.
26-Apr-47	MOVES ON CONSISTENT DECISIONS	An organization moves forward faster when the decisions are more consistent.
27-Apr-47	EVERY DECISION IS RELATIVE	Decisions are relative to the situation (involving both the issue and people).
28-Apr-47	ASK ABOUT COMES ABOUT	What you ask about is viewed important by others and they take more action.
29-Apr-47	VERBALIZE WHAT THEY ARE FEELING	When you can verbalize what others feel, you gain more rapport with them.
30-Apr-47	SHARING THE SAME EMOTION	People sharing the same feeling get closer than those sharing the same thinking.

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Date	Title	Thought
1-May-47	LISTEN MORE VERSUS DEFEND	You move forward slower by defending your position versus listening more.
2-May-47	DREAMS CAN'T BE REALISTIC	Dreams by their very nature are not realistic in the minds of people around you.
3-May-47	DESIRE TO BE COACHABLE	Being coachable means that you will always be open to learning something new.
4-May-47	CHOICE BETWEEN GOOD AND GOOD	When you move forward fast, you have more good options than you can action.
5-May-47	FEEDING THE NARRATIVE	When communicating change, make sure all you say aligned with the change.
6-May-47	SOURCES OF YOUR LEVERAGE	Leverage in situations can come from various sources...think broadly to see them.
7-May-47	EMPATHIZE WITH THEIR EMOTIONS	Empathy is usually with what others are feeling versus what they are thinking.
8-May-47	FITS YOUR VIEW OF THE WORLD	You easily take in new information that fits your view of the world.
9-May-47	MEANING IS NEVER FIXED	The meaning we apply is not something fixed, and changes as we learn more.
10-May-47	BECOMING YOUR BEST	Set a goal to become your best and you will start producing your best as well.
11-May-47	SEEING YOUR CHOICES CLEARLY	You make better decisions by quickly clearly seeing the choices you have.
12-May-47	INVITE THE RIGHT QUESTIONS	What you say has a way of inviting the questions you will receive.
13-May-47	DETACH FROM THE PAST	Once you have taken the learning, detach from your past and focus on the future.
14-May-47	DESIRE TO BE BOLD	Being bold means that you will be action oriented and take more risks.
15-May-47	EVERYONE FACES CHALLENGES	Complaining to people who can do nothing about it is just a waste of time.
16-May-47	SHAPE EVENTS AND CIRCUMSTANCES	You shape your life more by the action you take versus just thinking about it.
17-May-47	PERCEPTION OF VALUE	Value is often a perception in the minds of others before it is realized.
18-May-47	LET IT ECHO	Your influence soars when you let others carry the message onward.
19-May-47	HEAR A FEW CHOICE WORDS	Sometimes we need to hear the direct feedback to drive the change we need.
20-May-47	NEVER DEVALUE WHAT YOU BRING	Devalue what you bring and soon others will devalue you too.
21-May-47	NOT HOLDING INFORMATION BACK	Share as much information as you can...or others make up what's missing.
22-May-47	HOW WOULD YOU RECOGNIZE IT?	If people are living culture, how would you recognize it in their daily behaviors.
23-May-47	FROM CONTENT TO AN EXPERIENCE	Share experiences versus information and you impact others in stronger ways.
24-May-47	FROM IMAGINATION AND MEMORY	Creativity comes from our experiences and how we connect / interpret them.
25-May-47	LEARN BETTER METHODS	Keep learning how to do it better and your results will get better too.
26-May-47	FULL ATTENTION FOR BRIEF INTERVALS	People can give their full attention to you, but not for long periods of time.

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Date	Title	Thought
27-May-47	DETERMINED TO BRING YOUR BEST	People who bring their best make that determination before they show up.
28-May-47	DRIVEN BY YOUR EXPERIENCES	Quick judgments are driven more from your experiences than your thoughts.
29-May-47	SPOTTING OR PREVENTING PROBLEMS	Leaders are skillful at either preventing problems or spotting them to solve.
30-May-47	HISTORY IS A PREDICTOR	Look at history, because it repeats itself more than you would have imagined.
31-May-47	WHY IS IT SO?	Create better solutions by asking first... Why is it so?... What's driving the problem.
1-Jun-47	MOVE YOU TOWARDS YOUR GOALS	Your priorities should be judged by how they move you towards your goals.
2-Jun-47	FIND A WAY THROUGH THEM	Obstacles are not stop signs, so just focus on finding a way through them.
3-Jun-47	BACKED UP BY EXPERIENCES	Strong business judgment is backed up by strong varied experiences.
4-Jun-47	SEEN AS AN EXPERT	When seen as an expert, people are carefully listening from your first word.
5-Jun-47	SEE IT AHEAD OF OTHERS	Leaders see the road ahead (both opportunities and problems) ahead of others.
6-Jun-47	REALIZE THE RULES HAVE CHANGED	Unless you realize the rules have changed, nothing you try will work.
7-Jun-47	UNPACKING WHAT'S INSIDE	You will understand the strategy better by breaking it into its separate parts.
8-Jun-47	LOOK BEYOND THE USUAL	The usual ideas come fast, so look beyond them to ideas others are not thinking.
9-Jun-47	SEIZE THE OPPORTUNITY GIVEN	Many people don't seize the opportunities they are given. Are you?
10-Jun-47	COULD IT BE BEYOND THEM	Be careful in sharing ideas beyond people's experiences to understand them.
11-Jun-47	MAKE CONFRONTATION LESS PAINFUL	Make confrontation less painful by preparing your key messages ahead of time.
12-Jun-47	BE THE VOICE OF REASON	Sometimes we need to keep our emotions in control and be the voice of reason.
13-Jun-47	WHEN TIME IS ON YOUR SIDE	Time is on your side when you have control over how you can use it.
14-Jun-47	MEANING YOU ATTACH TO MONEY	Money can become a big motivator when you attach something meaningful to it.
15-Jun-47	CHANGE THE BLUEPRINT YOU USE	Your mindset is a blueprint of what you can achieve. Sometimes it must change.
16-Jun-47	LISTEN BEYOND THE NEED	Successful sales people listen beyond the need expressed to what is driving it.
17-Jun-47	EVEN WHEN IT IS INCONVENIENT	Success is doing the inconvenient, although necessary actions without being told to.
18-Jun-47	ALIGN THE SUPPORT AROUND YOU	Align the support around you and you become more powerful too.
19-Jun-47	THROUGH CHALLENGES AND ADVERSITY	Look at challenges and adversity as something positive...they help us grow faster.
20-Jun-47	SEE THEM BEING THEMSELVES	When your people can be more of themselves, they will perform better too.
21-Jun-47	SUCCESS FROM THE INSIDE OUT	Success starts with our beliefs and thoughts, and then shows up in our results.

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Date	Title	Thought
22-Jun-47	IN A WAY THAT ENERGIZES OTHERS	Successful leaders do everything in ways that energize the team around them.
23-Jun-47	IT'S TIME TO LIVE IT OUT	Not living your passion is like keeping an fast expensive car always in the garage.
24-Jun-47	BRINGS CLARITY TO THE BIG PICTURE	Stories and examples provides others with more clarity to the big picture.
25-Jun-47	BY THE PERSON YOU BECOME	The reward for success is not the result, but the person you became to achieve it.
26-Jun-47	DRIVEN BY AN INTERNAL PURPOSE	You take more action when you are driven by a strong internal purpose.
27-Jun-47	WHEN AVERAGE ISN'T ACCEPTABLE	You never see a successful organization where average is acceptable.
28-Jun-47	INVEST YOURSELF IN THE SOLUTION	You don't get great solutions unless your people invest themselves within it.
29-Jun-47	TIME OFTEN BRINGS MORE CLARITY	You have a chance to gain more clarity if you have more time to think it through.
30-Jun-47	PLAN WILL GIVE YOU THE MONEY	Don't wishing for more money...focus on creating a plan that delivers the money.
1-Jul-47	GAIN CLARITY ABOUT YOUR VALUES	The more clear on your values, the more confident you are with difficult choices.
2-Jul-47	ANTICIPATE THEIR OBJECTIONS	Anticipate other people's objections and you can be better prepared for them.
3-Jul-47	RELATE TO THE EMOTIONS OF OTHERS	Your influence with others is stronger when they can relate to you emotionally.
4-Jul-47	GET TO THE CORE OF THE ISSUE	Successful leaders know how to drive the conversation to the core of the issue.
5-Jul-47	PREPARATION DEVELOPS LUCK	Preparation enables you to take more action and attract more luck as well.
6-Jul-47	MAKING RIGHT AFTER THE WRONG	How quickly you correct a wrong shows others your character.
7-Jul-47	TAKES EFFORT TO MAKE IT A HABIT	It takes effort to create a habit, but then you enjoy the results from it each day.
8-Jul-47	SEE IT IN A NEW WAY	You begin to see more options when you view the problem in a new way.
9-Jul-47	TEAMS OUTPERFORM INDIVIDUALS	Teams will always outperform a group of individuals with different goals.
10-Jul-47	EMBRACE VERSUS AVOID	Your success depends on embracing versus avoiding the difficult conversations.
11-Jul-47	REQUIRES SHARED ASSUMPTIONS	You cannot find great solutions if everyone starts with different assumptions.
12-Jul-47	MORE THAN YOUR THINKING	You don't create great solutions with only your own thinking. Engage others.
13-Jul-47	EXPLORED FROM ALL ANGLES	Better solutions comes when people explore the problem from different angles.
14-Jul-47	BELIEFS CAN KEEP YOU RATIONAL	Your beliefs sort of channel you in ways to make more sense of your world.
15-Jul-47	CHOOSE A BROADER VIEW	When you struggle with a situation, choose a broader view to see more options.
16-Jul-47	EACH DAY IS THE KEY	To achieve any goal, it is what you do each day that enables you to achieve it.
17-Jul-47	CONDITION YOUR MIND FOR SUCCESS	Being positive and focusing on your goals is conditioning your mind for success.

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Date	Title	Thought
18-Jul-47	OUR BELIEFS ARE OUR RESPONSIBILITY	Your beliefs are not the responsibility of others, but you. Decide your own beliefs.
19-Jul-47	CLING TO A CERTAINTY	People will often cling to a certainty even if it is not really what they want.
20-Jul-47	ESTABLISH YOUR AUTHORITY	The most productive way of establishing your authority is reinforcing the values.
21-Jul-47	CHANGE ENABLES STABILITY	In a fast paced world, you can only create stability through change.
22-Jul-47	GREATEST RISK IS DOING NOTHING	Doing nothing is your greatest risk...so what action are you taking today?
23-Jul-47	MOTION CREATES ENERGY	You create an energy in the team when everyone is making progress each day.
24-Jul-47	ALWAYS REINVENTING OURSELVES	To fully use your potential, you need to be continually reinventing yourself.
25-Jul-47	KEEP THE DISCIPLINE IN PLACE	Unless you keep the discipline in place, you will never create that needed habit.
26-Jul-47	BRING EMOTIONS TO THE SURFACE	You can't help people through something if they are surprising their emotions.
27-Jul-47	CREATE THE ME TOO MOMENTS	When people have experienced the same thing, you bring them closer to you.
28-Jul-47	RIGHT TIME TO DISCUSS IT	Sometimes conversations don't go well, as you chose the wrong time to have it.
29-Jul-47	SCOPE OF THE CONVERSATION	Understand the scope of the conversation you want to have before starting it.
30-Jul-47	FEELING OF CONNECTED AND VALUED	Successful teams have people who feel connected and valued by each other.
31-Jul-47	REOPENING THE DIALOG	Not every no is a permanent no. Find a way to reopen the dialog with them.
1-Aug-47	AVOID THE JUMP TO CONCLUSIONS	Be careful how fast you get to your conclusions, as you might miss something.
2-Aug-47	HAVING A BACKUP PLAN	Plan A doesn't usually deliver everything you want. Have a plan B ready.
3-Aug-47	GENERALIZING IS NOT PRODUCTIVE	When you are too general, people understand enough to take action right away.
4-Aug-47	PAUSES CARRY MEANING	A pause carries the meaning that what was said before or after it was important.
5-Aug-47	GOOD HABITS DIRECTED AT A GOAL	The best habits to focus on are the ones that help you achieve your goals faster.
6-Aug-47	GAINING PERSPECTIVE QUICKLY	In difficult times, the best leaders have a way of gaining their perspective quickly.
7-Aug-47	TEACHES US ABOUT OURSELVES	Problems have a way of teaching us more about ourselves through solving them.
8-Aug-47	WHO BEHIND THE WHAT	Accountability is increased when you always name a WHO behind the WHAT.
9-Aug-47	REDUCE THE INTERFERENCE	Achieve more by reducing the interference (disruptions) you encounter each day.
10-Aug-47	DON'T ARGUE YOUR LIMITATIONS	People often argue what they can't do more than what they can do.
11-Aug-47	OWN YOUR OWN POTENTIAL	Wait for others to drive your career, and it's like surrendering your potential.
12-Aug-47	CONVERSATION YOU NEED TO HAVE	The conversation you need to have is easier the sooner you have it.

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Date	Title	Thought
13-Aug-47	BECOME A KEEN OBSERVER	You can learn a great deal by increasing your skills in observing every situation.
14-Aug-47	START ASKING A DIFFERENT QUESTION	You direct the conversation by asking a different question.
15-Aug-47	GET THE BEST FROM YOUR BEST	Get the best efforts from your best people and everything else becomes easier.
16-Aug-47	MANAGE YOUR NEGATIVE FEELINGS	Everyone has negative feelings. Some let them flow freely / others manage them.
17-Aug-47	UNDERSTAND YOUR OWN BIASES	Your own biases are either helping you or slowing you towards your goals.
18-Aug-47	PERCEPTIONS UNDER PRESSURE	Perceptions under pressure are colored in where the pressure is coming from.
19-Aug-47	SUSPEND OWNERSHIP AT FIRST	Don't get too attached to early ideas or you might miss some really great ones.
20-Aug-47	FOLLOWS THE WHY	Your people's behavior (the how) follows the feeling (the why) behind it.
21-Aug-47	OWNERSHIP DRIVES UNDERSTANDING	The more ownership you take, the greater drive to fully understand everything.
22-Aug-47	DEFEND IDEAS FROM CRITICISM	You lose support when you defend your ideas by criticizing others.
23-Aug-47	CONTROL WHAT YOU CAN CONTROL	Control what you can control, and that starts by controlling your first.
24-Aug-47	DEALING WITH NON-PERFORMERS	Don't put off addressing non-performers or you disappoint your top performers.
25-Aug-47	DEMAND THEIR BEST WORK	Great leaders demand the best work from their people and don't accept average.
26-Aug-47	ONE THING FOR THE ONE THING	Focus on your most important outcome for your most important goal.
27-Aug-47	OVERUSE STRENGTHS UNDER PRESSURE	When under pressure, we overuse our strengths in ways they become a negative.
28-Aug-47	LEADERS MEET THE OBSTACLES FIRST	The best leaders will see the obstacles before their people do.
29-Aug-47	USE CRITICISM AS A MOTIVATION	Criticism can be a great motivator to improve faster what you are doing.
30-Aug-47	ATTITUDES ARE CONTAGIOUS	Good and bad attitudes are contagious, so don't pay attention to the bad ones.
31-Aug-47	BEING DIFFERENT AND VALUABLE	It is much easier to show you value if what you are doing is different.
1-Sep-47	TUNE IN FOR OTHERS TO TUNE IT	Tune into others and adapt your messages so that others will tune into you.
2-Sep-47	BRINGS YOU A CLEARER MIND	A strong focus helps you to say no to the distractions that confuse you.
3-Sep-47	SEE IT HAPPEN SUCCESSFULLY	It's important to see the risks, but more important to visualize it a big success.
4-Sep-47	COMFORTABLE TALKING ABOUT IT	If your people are not comfortable talking about the problem, it won't get solved.
5-Sep-47	ALIGNED WITH MOVERS AND SHAKERS	Align yourself with where the energy is in your organization (movers and shakers).
6-Sep-47	STEP UP YOUR PERFORMANCE	Always be looking for ways to step up your performance of those around you.
7-Sep-47	AN IDEA IS NOT ALWAYS A BUSINESS	Not all ideas would make a good business. Look at ideas through a business lens.

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Date	Title	Thought
8-Sep-47	ENJOY THE MOMENTS ALONG THE WAY	The success becomes sweeter when you enjoy the moments along the way too.
9-Sep-47	ENCOURAGE, NOT PUSH	Encourage your people more and you will have to push them less.
10-Sep-47	MANAGE THROUGH THE FACTS	Provide a context to the facts, and your people will make more use of them.
11-Sep-47	WHAT MAKES YOU UNIQUE?	Understand what makes you unique and you can build your strengths upon it.
12-Sep-47	TIME BLOCK YOUR DOWN TIME FIRST	Put aside time to recharge, and find more creative ways to get things done too.
13-Sep-47	YOU CAN'T TRAIN PASSION	Hire people with passion, as it is something that you cannot train.
14-Sep-47	LET CONFLICT PLAY ITSELF OUT	Sometimes you need the conflict to play itself out versus getting involved with it.
15-Sep-47	NEED TO BE A LITTLE OBSESSIVE	To achieve to your potential, you need to be a little obsessive about your goals.
16-Sep-47	SHARE YOUR PASSION FOR IT	People will help you more when you share your passion for the team's goals.
17-Sep-47	LEVERAGE YOUR SUCCESS	You leverage your success through the relationships you build along the way.
18-Sep-47	UNDERSTAND THEIR TELL	People have a way of sharing their emotion in strange ways. Understand their tell.
19-Sep-47	WILLING TO TEST YOUR ASSUMPTIONS	Assumption shape everything we do...so test them out to see if they are still valid.
20-Sep-47	ACCEPTED BY PEOPLE WHO MATTER	You won't get rapport from everyone...so focus on the people that matter.
21-Sep-47	INTENT IS BOTH A WHAT AND A WHY	A strong intent comes from a clear what driven by a powerful why.
22-Sep-47	DONE WITHIN A BROADER CONTEXT	Everyone's actions are more aligned with the same broader context in mind.
23-Sep-47	UNCERTAINTY AND CONFUSION	Uncertainty and confusion forces the leader to get clear on their expectations.
24-Sep-47	CLARITY OF YOUR EXPECTATIONS	Your people achieve to the level of clarity they have in your expectations.
25-Sep-47	FIND A WAY FOR THEM TO FEEL IT	Find ways for your people to engage more emotionally with the team's goals.
26-Sep-47	TRUST CAN DRIVE SPEED	Trust enables people to deal with issues right away and not put them off.
27-Sep-47	VALUE IT WHEN YOU PAY FOR IT	People value more of what they pay for than what they get for free.
28-Sep-47	IN CONTROL OF YOUR TIME	The quality of your life is driven by the degree you can control your time.
29-Sep-47	HOW DO YOU DEFINE GOOD?	How you define good shapes the expectations you make for yourself and others.
30-Sep-47	LEAD WHENEVER YOU SPEAK	Speak In terms of enabling action and you are leading every time you speak.
1-Oct-47	UNLOCK THEIR IMAGINATION	You don't use your people fully until you find ways to unlock their imagination.
2-Oct-47	LACK OF INPUT RISKS POTENTIAL	Get input on your growth or you could miss opportunities to use your potential.
3-Oct-47	WHEN THEY BELIEVE IN YOU	Your people follow you through difficult times when they believe in you.

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Date	Title	Thought
4-Oct-47	360 DEGREES PERSPECTIVE	Understand your world in 360 degrees to get the most out of your life.
5-Oct-47	STEP INTO YOUR SWEET SPOT	Have the courage to use to their fullest the passion and strengths within you.
6-Oct-47	THINK WITHOUT A BOX	You naturally think out of the box by not considering the box in the first place.
7-Oct-47	DO WE ALWAYS NEED MORE?	People view more as better, but more doesn't always create a better life.
8-Oct-47	LEAD THE EMOTIONAL TONE	Gain more alignment in the team by leading the emotional tone in everything.
9-Oct-47	REFRAME YOUR EXPECTATIONS	The first step in making a change is to reframe your expectations.
10-Oct-47	WHAT YOU ALLOW INTO YOUR SPIRIT	Negativity is all around you, but never impacts you if you do not let it in.
11-Oct-47	CONFRONTING PROBLEMS EARLY ON	Problems are easier to solve the sooner you address them with action.
12-Oct-47	MAKES IT WORTH THE EFFORT	The reason why you have the goal makes the effort to achieve worth it.
13-Oct-47	EXPECTATION THAT IT WILL HAPPEN	A powerful expectation can drive you through problems that would stop others.
14-Oct-47	COSTS SOMETHING TO BE A CHAMPION	Nothing is free. To be a champion, you sacrifice what others value more than you.
15-Oct-47	EVERYONE PART OF THE WIN	Make everyone part of the win, and you gain more support for the next win.
16-Oct-47	NEEDING A TOUR GUIDE	A mentor is sort of a tour guide to the person you would like to be.
17-Oct-47	BE MORE OF YOURSELF	You achieve more when you are able to be more of yourself each day.
18-Oct-47	ONE POINT MESSAGES	You engage others and keep them engaged by delivering one-point messages.
19-Oct-47	CONCLUDING WITH AN EXAMPLE	Others remember more of what you said when you conclude with an example.
20-Oct-47	LINKING DIVERSE PERSPECTIVES	You get strong solutions when you link diverse perspectives on the problem.
21-Oct-47	CHANGING ALL THE TIME	To stay competitive in a fast paced world, we need to be changing all the time.
22-Oct-47	LEVERAGE YOUR SURVIVAL BRAIN	Your survival brain can amplify what you do if you give it the right focus.
23-Oct-47	SPEAK TO VERSUS ABOUT	A good character has you speaking to versus about someone's behaviors.
24-Oct-47	INTEREST IN HELPING OTHERS	With an interest in helping others, you have a foundation to be a good leader.
25-Oct-47	AN OPINION IS ONLY THAT	Someone's opinion is not a fact, so stop treating it that way.
26-Oct-47	NOW WITH A FUTURE VIEW	It is what you accomplish today, but with the view of your goals in mind.
27-Oct-47	IN IT FOR THE EXPERIENCE	Understand whether others are in it for the experience or the results.
28-Oct-47	MOST IMPORTANT RELATIONSHIPS	You life is shaped by the relationships you treat as important in your life.
29-Oct-47	EVERYONE IS FULL OF DOUBTS	Everyone has doubts, but the successful don't hold onto them as others do.

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Date	Title	Thought
30-Oct-47	HELPING OTHERS KNOW YOU	Help others know you by sharing your thoughts and feelings with them.
31-Oct-47	SHOWING UP AT YOUR BEST	Make the commitment to show up at your best, and you will do your best.
1-Nov-47	CONTROL OF YOUR DESTINY	You control your own destiny what you do versus what others do.
2-Nov-47	HOW WE SEE OURSELVES	Our lives are more impacted by how we see ourselves versus how others see us.
3-Nov-47	ACTION IS AN AMPLIFIER	Action is what amplifies your influence and power within the organization.
4-Nov-47	HEAR THROUGH A DIFFERENT MINDSET	You can hear something many times and get many meanings.
5-Nov-47	EMOTIONAL VERSUS RATIONAL	The reasons for our behaviors are more emotional than rational.
6-Nov-47	CHANGE AND ADAPTABLE	Change is the new given, so being adaptable helps you change faster than others.
7-Nov-47	POISE UNDER PRESSURE	Maintain your poise under pressure. More people will trust your judgment.
8-Nov-47	VALUE IT WHEN YOU LOSE IT	You tend to value more the thing you lose...and much more than when you had it.
9-Nov-47	IMAGINE INTO REALITY	People with a detailed imagination take more action to make it a reality faster.
10-Nov-47	COMMITMENT TO EXCELLENCE	When your team is committed to excellence, it shows in everything they do.
11-Nov-47	PREPARATION TIME IS PRECIOUS	Preparation time is precious, as it can say 10 times the effort later on.
12-Nov-47	WAY YOU BELIEVE IN THEM	Your people can sense the level you believe in them and act accordingly.
13-Nov-47	WHAT USED TO WORK	No process works forever, so don't wait until its completely broken to replace it.
14-Nov-47	BUILD DOMINANT THOUGHTS	Build a dominant thought, and others see more opportunities in that thought.
15-Nov-47	CLARITY WITHIN THE CHAOS	Every successful leader create enough clarity for their people to act within chaos.
16-Nov-47	REINFORCE THE RIGHT PERSPECTIVE	Work to create and reinforce the right perspective in your people.
17-Nov-47	MODIFYING YOUR PERCEPTIONS	A step change in performance sometimes requires modifying our perceptions.
18-Nov-47	DRIVE PRODUCTIVE DISAGREEMENT	Focus any disagreement on what need to be accomplished versus ways of working.
19-Nov-47	MINDSET OF YOUR AUDIENCE	Understand the mindset of your audience to know the stories you need to share.
20-Nov-47	EXCEED YOUR OWN EXPECTATIONS	Exceed your own expectations and you are not believing all you can be.
21-Nov-47	COWARDLY, NOT KIND	Holding back difficult criticism is more of being a coward than in being kind.
22-Nov-47	SEE IT FOR THEMSELVES	Some people need to see it for themselves in order to give their commitment.
23-Nov-47	VALUE WITH EVERY WORD	Understand the value in every word and you will be more concise in what you say.
24-Nov-47	YOUR FOCUS ON WE	The more you build a strong team around you (we), the more success you have.

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Date	Title	Thought
25-Nov-47	ALIGNMENT AND AGREEMENT	Use meetings to gain alignment and agreement on the organization's direction.
26-Nov-47	RED FLAGS TO LOOK FOR	The red flag for a culture is people blaming others for poor results.
27-Nov-47	TRANSFER BELIEF AND PASSION	Great leaders transfer a belief in the vision and the passion to go make it happen.
28-Nov-47	GO WHERE THE ENERGY IS	Align with people who have energy for what you want to accomplish.
29-Nov-47	MONEY IS A WAY OF KEEPING SCORE	Money is just a way of keeping score as to how much value you are providing.
30-Nov-47	STAY IN TOUCH	Keep the rapport with others by finding ways to keep staying in touch.
1-Dec-47	WHEN YOU FEEL THE RHYTHM	When you overworked, ask why that additional task is important.
2-Dec-47	BRING WITH YOU	Leadership takes more time up front, but you save time later on.
3-Dec-47	WANT TO FOLLOW YOU	You gain leverage with others when you have more control of your emotions.
4-Dec-47	WHEN INSTINCT IS YOUR GUIDE	You bring people into conversations by the quality of the questions you ask.
5-Dec-47	MAKING A SUSTAINABLE CHANGE	Successful change is driven by getting all the right people involved early on.
6-Dec-47	CONFIDENT IN YOUR ABILITY TO WIN	They would not have missed the deadline if they felt it was important to them.
7-Dec-47	THINK THROUGH THE POSSIBLE AFFECTS	Make others feel valued by being fully present in the moment with them.
8-Dec-47	PROVIDE A WARNING FIRST	A powerful vision provides the fuel for everything you do as a leader.
9-Dec-47	CONFIDENCE REASSURES US	People with a big why will get lost in the larger effort in making a real difference.
10-Dec-47	PERSONAL AND SOCIAL MOTIVATION	Be prepared to influence others by answering: What could they be thinking?
11-Dec-47	MAKE MAGIC OUT OF THE MUNDANE	You people may need help thinking it through. They don't need the answers.
12-Dec-47	SPEAK WITH A CONFIDENT VOICE	Maturity is often not only saying the right thing, but the wrong thing unsaid.
13-Dec-47	IDEA, TALENT AND SAVVY	Telling others HOW is limited influence. Build a WHY for influence with no limits.
14-Dec-47	RESPOND TO WHAT OTHERS EXPECT	Understand the consequences of your choices...both short and long term.
15-Dec-47	YOUR CONTRIBUTION TO THE WORLD	You achieve more by concentrating your energy on the important versus urgent.
16-Dec-47	CREATE A POSITIVE ADDICTION	All your problems look smaller when you take a broader perspective to your role.
17-Dec-47	SATISFACTION BEYOND MEASURE	Understand what gets you started and you will take more action.
18-Dec-47	CONFIDENCE YOU GAINED	You will have difficulty assessing it in others if you can't assess it in yourself first.
19-Dec-47	REWARDING EFFORT AND RESULTS	Being smart doesn't prevent us from doing dumb things when we don't think.
20-Dec-47	SUCCESS IS SOLUTION ORIENTED	You can only influence issues that you are aware of...so stay close to the issues.

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Date	Title	Thought
21-Dec-47	HYPE CAN HURT GROWTH	You gain more influence when you structure the right conversations to happen.
22-Dec-47	CARRIES SYMBOLIC SIGNIFICANCE	Diversity brings strengths when it is given a shared target to achieve.
23-Dec-47	ORIGINATED IN OUR ADVERSITY	You get people involved in the challenge by asking their advice about it.
24-Dec-47	BOTH DESIRE AND TENSION	You only need short term discipline when you invest it in creating habits.
25-Dec-47	ASSESS THE VALUE DELIVERED	Take on a big challenge and there will always be some controversy along with it.
26-Dec-47	MIGHTY VERSUS THE MEDIOCRE	You often get your best work ideas when you are not doing any work!
27-Dec-47	LEAVING YOUR COMFORT ZONES	Work your plan in a way that enhances the relationships you have built.
28-Dec-47	IMPACT OF OVERCONFIDENCE	Success is a team sport, so appreciate the people who are helping you.
29-Dec-47	KEEPER OF THE VISION	A key role of a leader is keeping their people aligned to the vision.
30-Dec-47	ENCOURAGEMENT IS A SUSTAINING	Encouragement has a way of sustaining the great performance of your people.
31-Dec-47	THREADS OF SIMPLICITY	Even in complex situations, there is often a path of simplicity to work a solution.
1-Jan-48	RIGHT WAY TO PRACTICE	Practice with real life conditions prepares you to be successful when it counts.
2-Jan-48	EXPERIENCE CAN CREATE BLIND SPOTS	Only relying on your experience sometimes limits where you look for solutions.
3-Jan-48	FIND A WAY TO BUILD THE BRIDGE	Within any disagreement, there is always a way build a bridge between you.
4-Jan-48	RESPONSIBILITY WITH ACCOUNTABILITY	People don't feel the weight of responsibility without having accountability too.
5-Jan-48	WEATHER THE STORMS WELL	Successful leaders find a way through difficult times when others struggle.
6-Jan-48	LEVERAGE VERSUS ALLOCATE	Team productivity is about leverage the talent versus allocating the resources.
7-Jan-48	OPPORTUNITIES IN THE PROBLEM	Within every problem are opportunities for creativity and growth in the people.
8-Jan-48	ENSURE THE DIRECTION IS SET	A clear direction in teams provides a focus that can solve any priorities issues.
9-Jan-48	RATIONALE BEHIND THE DIRECTION	Get more support for the direction by broadly sharing the rationale behind it.
10-Jan-48	HOLD YOUR PEOPLE ACCOUNTABLE	Hold people accountable for both their own self esteem and your team's success.
11-Jan-48	EXPAND YOUR SPHERE OF INFLUENCE	Your power in any organization is based on your sphere of influence within it.
12-Jan-48	BASED ON YOUR BELIEF IN THEM	Your people often perform to the level of the belief you have shown in them.
13-Jan-48	INTERRUPTING DEVALUES OTHERS	When you interrupt others, you are really devaluing what they are saying then.
14-Jan-48	HELP POTENTIAL DEVELOP FASTER	Give your people challenges to speed the development of their potential.
15-Jan-48	FEEL INVESTED IN THE PROCESS	People feel invested in the process when they were part of designing it.

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Date	Title	Thought
16-Jan-48	ADMIT YOUR MISTAKES	Admitting your mistakes is a sign to others of the strength of your character.
17-Jan-48	CREATE MORE DEPTH IN THE STORY	Create more depth in your stories to reach different people on different levels.
18-Jan-48	NOT HAVING ANYWHERE ELSE TO BE	You would be amazed how giving others your full attention makes them feel.
19-Jan-48	ADVANCE THROUGH DISCIPLINE	How you apply your discipline (creating habits) is key to your success.
20-Jan-48	WORK HARDER AFTER YOU ARRIVE	The successful work harder after achieving their success so they keep it too.
21-Jan-48	WISE LEADERS HIRE THE WISER	You can spot a wise leader by how the level of people they hire for their team.
22-Jan-48	YOUR PERSONALITY CONFLICTS	Be adaptable with different personalities and get to the substance faster.
23-Jan-48	SIMILAR INTEREST, DIFFERENT SKILLS	A strong team has people with similar interests, but with different skills.
24-Jan-48	CONSISTENCY BUILDS CONFIDENCE	Be consistent in behaviors and results, and bosses show more confidence in you.
25-Jan-48	DISCOVER WHAT GIVES YOU ENERGY	Know what gives you energy, and include it in ways to keep energy high all week.
26-Jan-48	HOW YOU TREAT ME IS ME CHOICE	We influence how others treat us by the way we interact with them.
27-Jan-48	STAY A FEW STEPS AHEAD	You lead your people more successfully when your thinking is a few steps ahead.
28-Jan-48	CHALLENGE AND NURTURE	Leadership is finding the right balance of challenge and nurture for each person.
29-Jan-48	TALENT, EXPERIENCE, AND FIT	Look into their talent, experience and fit for every new hire for your team.
30-Jan-48	WHAT YOU CARRY ALONG WITH YOU	Your thoughts are either lightening your load or making it difficult to carry.
31-Jan-48	HELP OTHERS FIND THEIR PASSION	You make the biggest impact in others by helping them find their passion.
1-Feb-48	YOU PROBABLY ALL READY KNOW IT	You probably know what to do, it's just getting out of your own way to do it.
2-Feb-48	WHAT YOU LET BOTHER YOU	The level of what bothers you shows others a great deal about your character.
3-Feb-48	CONFLICT IS PART OF THE ROLE	As you rise in companies, resolving conflicts becomes a bigger part of your role.
4-Feb-48	SEEK OUT THE BEST TO LEARN FROM	Invest the time to seek out the best, and their advice will be worth implementing.
5-Feb-48	KNOW BEFORE THEY KNOW	You have influence with others by knowing the situation well before they know.
6-Feb-48	SUCCESS CAN BE DISTRACTING	Success has a way of drawing the attention of others with strong self interests.
7-Feb-48	WHAT YOU CAN NEVER FORGET	In whatever situation you find yourself in, you always control how you respond.
8-Feb-48	COMPELLING VIEW OF THE FUTURE	Keep the future compelling for your people and they will create it for you faster.
9-Feb-48	CONFIDENCE AND ENERGY	Confidence and energy go together, as one can help power the other.
10-Feb-48	BE SLOW TO TAKE SIDES	Be slow to take sides and invest more time in fully understanding the situation.

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Date	Title	Thought
11-Feb-48	PACKAGING IT IN DIFFERENT WAYS	To reach everyone, you will have to package your key messages in different ways.
12-Feb-48	EXTREMES BECOMES NEGATIVES	Even a good thing taken to an extreme can become a negative.
13-Feb-48	INFLUENCED BY THE DATA	People are more influenced by data when you give them a context they relate to.
14-Feb-48	TAKE THE HEAT	When the team has problems, successful leaders take the heat first before others.
15-Feb-48	SHARED SENSE OF POSSIBILITIES	Your team achieves more when everyone has a shared sense of the possibilities.
16-Feb-48	GIVE COLORS TO THE PROBLEM	People develop stronger solutions when they know more about the problem.
17-Feb-48	PUT IN BEFORE DRAWING OUT	You have to put the investment in before you can expect the return.
18-Feb-48	QUESTION OF QUALITY AND QUANTITY	Success is in the right balance of quality and quantity. Can't be a perfectionist.
19-Feb-48	LEARN TO TRUST YOUR INSTINCTS	Trust your instincts as they are tapping into all your thoughts and experiences.
20-Feb-48	INVOLVED ALL THE RIGHT PEOPLE	Involve the right people and you gain the influence to move things forward.
21-Feb-48	WITH SHARPENED SENSES	Observe key situations with all your senses and make them more memorable too.
22-Feb-48	IMPORTANCE OF TIMELY FEEDBACK	Feedback is more memorable when it's timed close to the behavior you noticed.
23-Feb-48	REINVENT BEFORE YOU LET GO	You need to reinvent your role (your focus) before you delegate more to others.
24-Feb-48	AWAY FROM DISTRACTIONS	Keep yourself away from distractions and you will naturally be more productive.
25-Feb-48	FREEDOM OF CHOICE	People who love taking responsibility also love the freedom of choice.
26-Feb-48	FULLY PRESENT WITH OTHERS	When you listen closely, you are showing others you are fully present with them.
27-Feb-48	POWER OF ASSOCIATION	Stories to help people make associations with their own experiences.
28-Feb-48	INTUITIVE FEEL FOR THE DECISION	Experience provides an intuitive feel for a decision before we thought it through.
29-Feb-48	SUCCESS TENDS TO DISTORT REALITY	Success provides a picture of our world that can move away from reality.
1-Mar-48	FAME'S SEDUCTION WEB	Having fame takes our emotions to the edges, where they are difficult to control.
2-Mar-48	MOVE AUTHORITY TO INFORMATION	You gain speed when the people with the information have the authority too.
3-Mar-48	FOLLOWERS TO LEADERS	Your power gets multiplied by developing your people from followers to leaders.
4-Mar-48	CAN'T RECOVER THE TIME LOST	Treat time as money, and you make better use of it. Can't recover time lost too.
5-Mar-48	ASSESS YOUR IMPACT ON OTHERS	Part of being self aware is investing time to assess the impact you have on others.
6-Mar-48	LEARNING IN EVERY SITUATION	When you invest in quick reflection, you can find the learning in every situation.
7-Mar-48	LEAVE YOUR TEAM STRONGER	Successful leaders leaves the team stronger than when they first took it over.

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Date	Title	Thought
8-Mar-48	ASSUMPTIONS AND JUDGMENTS	Our assumptions and judgments really shape the world we live within.
9-Mar-48	WANT TO PULL YOU DOWN	When you achieve success, others try to pull you down as they don't have it.
10-Mar-48	WHERE YOU BELONG	Find the environment that brings the best out of you...that's where you belong.
11-Mar-48	ANTICIPATE ALL THE VARIABLES	The more you can anticipate, the better prepared you are for whatever happens.
12-Mar-48	USE FIRE TO STOP FIRE	Sometimes, you need to use fire to stop a fire...be forceful when it is required.
13-Mar-48	LOOK FOR COMMON INTERESTS	Find common interests, and you always have a conversation starter with others.
14-Mar-48	ONLY CAN TURN AT THE CORNER	You can prepare for the change, but you can only execute it at the right time.
15-Mar-48	AVOID BEING TOO PREDICTABLE	When you are too predictable, people tend to get too comfortable around you.
16-Mar-48	MAKE THE COMPLEX SIMPLE	Leaders simplify the complex in ways that their people see the action to take.
17-Mar-48	PAID FOR RESOLVING CONFLICT	As you rise, you are being paid more to handle more difficult conflict.
18-Mar-48	LANGUAGE OF WHERE YOU ARE GOING	Language of your goals is usually more positive than language of your past.
19-Mar-48	SIMPLER IS OFTEN BETTER	It takes effort to keep it simple, but simple is often better (and lasts longer).
20-Mar-48	BLIND TO THE FLAWS	Stop being blind to your flaws by continually asking people for feedback.
21-Mar-48	FEAR CAN OVERCOME BELIEF	Success comes faster when you keep your beliefs stronger than your fears.
22-Mar-48	BETTER THE DEVIL YOU KNOW	People rather have a negative they understand than a positive that is unknown.
23-Mar-48	POWER TO SET THE AGENDA	You control the conversation better when you have the power to set the agenda.
24-Mar-48	GO BEYOND THE FIRST IDEA	The best ideas are usually beyond the first idea that people come up with.
25-Mar-48	HAVE AN EMOTIONAL OUTLET	In difficult times, it's important to have a way to process your negative emotions.
26-Mar-48	BLAME KEEPS YOU BEHIND OTHERS	Blame keeps you behind others and labels you a follower and not a leader.
27-Mar-48	SINGULARITY OF THE MESSAGE	The best communicators focus on one key point in their important messages.
28-Mar-48	SEEN SUPPORTING THE INITIATIVE	There is power in having others seen supporting your initiatives.
29-Mar-48	WORK THROUGH THE PROBLEM	In complex issues, work through the problem versus being the problem.
30-Mar-48	ASK THE DIFFICULT QUESTION	Have the courage to ask the difficult question to not let the issue slide.
31-Mar-48	NEW LEVELS BRING NEW DEVILS	The higher you climb, the more complex and varied the problems you will face.
1-Apr-48	DEAL WITH LIFE ON ANOTHER LEVEL	You handle life better when you are able to raise your awareness to another level.
2-Apr-48	RESPONSIBILITY TO THE RELATIONSHIP	You have a responsibility to the relationship that extends beyond the good times.

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Date	Title	Thought
3-Apr-48	WHEN MINOR BECOMES MAJOR	When you make small emotional issues important, you lose your perspective.
4-Apr-48	REPUTATION FOR BEING HELPFUL	Have a reputation for being helpful and people in return will help you more too.
5-Apr-48	MAINTAIN FOCUS WITHIN THE TROUBLE	Trouble has a way of diverting our focus from the important to only the urgent.
6-Apr-48	REMINDE OURSELVES OF THE OPTIONS	Within every issues, there are often more options than we first realize.
7-Apr-48	CREATE DAILY CHALLENGES	You will grow faster by consistently putting daily challenges in front of you.
8-Apr-48	REINFORCE A DOMINANT THOUGHT	Make the vision a dominant thought in your people and continually reinforce it.
9-Apr-48	WRITE IT DOWN FOR IT TO REGISTER	Writing it down brings in another sense and forces you get clear on the thought.
10-Apr-48	CREATE AN EXPONENTIAL IMPACT	You create a bigger impact with others by influencing the WHY versus the HOW.
11-Apr-48	STRUCTURE TO EXECUTE THE IDEAS	The best leader have a structure in place that can implement great ideas fast.
12-Apr-48	HOSTAGE TO THE SITUATION	You become a hostage to the situation when you build too much emotion in it.
13-Apr-48	TREAT THE STORY AS FACT	People often treat the story as more a fact that than real facts.
14-Apr-48	STRETCH BEYOND THE POSSIBLE	Entrepreneurs are always stretching beyond what is currently possible.
15-Apr-48	SEE THE CONNECTIONS	You make faster progress by seeing the connections needed in advance.
16-Apr-48	TRAIN YOUR ABILITY TO CONCENTRATE	If you can concentrate better, you stay more focused and make more progress.
17-Apr-48	ACCEPT THE DIFFICULT QUESTIONS	You learn more about what you know when you accept the difficult questions.
18-Apr-48	OPEN TO MORE THAN THE PRESENT	When you are open to more than today, you can make the impossible possible.
19-Apr-48	SEE THEMSELVES IN A NEW LIGHT	You make step changes in your life by seeing yourself in a new way first.
20-Apr-48	FIND STRENGTH IN DIFFICULT TIMES	You find the strength you have within you when challenged in difficult times.
21-Apr-48	NOT WITHOUT UNDERSTANDING WHY	You never really put all of yourself into it unless you know why you are doing it.
22-Apr-48	BUY COMPETENCE, NOT COMMITMENT	You get competence when you hire...you get commitment when they engage.
23-Apr-48	MOVE FORWARD ON SMALL DECISIONS	Big projects move forward on a consistent flow of small decisions.
24-Apr-48	SAYING IT DOESN'T CHANGE IT	Just saying it doesn't change it...Change only occurs when it is implemented.
25-Apr-48	WANT BEYOND THE ACTIVITY	Your life has meaning when the want (purpose) goes beyond the activity.
26-Apr-48	EMOTION THEY ARE ATTACHING	Learn more about others by uncovering the emotion attached to their thoughts.
27-Apr-48	DIFFERENT, NOT WRONG	Just because they are doing it a different way than you, doesn't mean it's wrong.
28-Apr-48	GAIN ENERGY FROM YOUR THOUGHTS	Invest in positive thinking and you will be able to gain energy from your thoughts.

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Date	Title	Thought
29-Apr-48	DIRECTION OF WHERE YOU LOOK	You only see the opportunities in the direction you are looking.
30-Apr-48	PREPARATION INCREASES CAPACITY	Do your preparation and planning, and see better ways to use your resources.
1-May-48	BURY THE BAD IDEAS	Bad ideas tend to resurface if you don't bury them right away in conversations.
2-May-48	CONFIDENCE / COMPETENCE GAP	Build a confidence that is always challenging your competence to catch up.
3-May-48	IT TAKES MORE THAN YOU	Success requires a team...it will always take more than you!
4-May-48	CREATE A GREATER INFLUENCE	Focus on creating influence, as it will power everything your team wants to do.
5-May-48	ATTENTION CREATES SPEED	Bring attention to the initiative and just naturally you will increase its speed.
6-May-48	COMPLAINTS, EXCUSES, REGRETS	Complaints turn into excuses and at the end of the day they become your regrets.
7-May-48	PREDICTABILITY LEADS TO BOREDOM	Too predictable is boring...so mix up how you run your routine meetings.
8-May-48	HOW IS LIMITED, WHY IS UNLIMITED	Telling people HOW is limited...getting others to understand WHY is unlimited.
9-May-48	SELF IMAGE AND BELIEFS LINKED	Self image and beliefs are linked. Change your beliefs to change your self image.
10-May-48	WANTING TO LISTEN	When you build the feeling to want to listen, you engage more with the speaker.
11-May-48	MOVING THE MESSAGE FORWARD	With big visions, our communication goal is to keep moving the message forward.
12-May-48	INSIGHTS FROM DIFFERENT SOURCES	You come up with better solutions when you get insights from different sources.
13-May-48	CONSEQUENCES OF YOUR CHOICES	You make better choices by considering the consequences of your choices first.
14-May-48	LEADERS BECOME TARGETS	Leaders will always be challenged, so don't expect to have an easy ride.
15-May-48	ROOM TO EXPRESS IT	People always like to be able to express their ideas fully with others.
16-May-48	TOO IMPORTANT NOT TO TRY	When something is too important, you must try even it is very difficult to do.
17-May-48	SEE THE FUTURE AS A TEAM	You make more progress when the team sees the future in the same way.
18-May-48	GETTING TO WHAT'S REAL	As a leader, your most difficult task is finding what the reality is within your team.
19-May-48	TAKEN FOR GRANTED	What you take for granted seems to disappear when you need it the most.
20-May-48	WHO YOU HANG AROUND WITH	Your success and quality of life is based on who you hang around with.
21-May-48	CONCENTRATE YOUR ENERGY	We have a limited supply of energy, so concentrate it on the important.
22-May-48	FLOWS FROM YOUR CORE VALUES	Your beliefs and behaviors flow from the core values you developed years ago.
23-May-48	RELATIVE TO YOUR EXPERIENCES	Your intuition is based on your experiences unless you engage others too.
24-May-48	COMPELLED TO DEFEND OUR BELIEFS	We always feel challenged when people are attacking our beliefs.

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Date	Title	Thought
25-May-48	LOOKING FOR AUTHENTICITY	People want others to be authentic with them, and we are always searching for it.
26-May-48	EVERYTHING CAN BE MADE UNIQUE	Even the most basic services can be done in ways that makes it very unique.
27-May-48	RESULTS CREATE ASSETS	The right results are creating assets that you can leverage for even greater results.
28-May-48	EXPECTING MORE OF OURSELVES	If almost every circumstance, our reflection tells us to expect more of ourselves.
29-May-48	FULFILLING THE VALUE PROMISE	You get more success by how you fulfill the value promise you make to others.
30-May-48	I KNOW THAT BUT...	Don't dismiss what others say...they could say next something you don't know.
31-May-48	RESULT TO LEARN FROM	When you have given your best, you always get a result you can learn from.
1-Jun-48	HAVING AN UNSHAKEABLE BELIEF	When you belief stays strong, you can overcome any obstacle in your way.
2-Jun-48	BEING AND DOING ON PURPOSE	Who you are and what you do has meaning when it is aligned with your purpose.
3-Jun-48	BEING BETTER THAN THAT	When you are disappointed in your behaviors...it's "I am better than that".
4-Jun-48	WHAT YOU LABEL IT AS	Your reality is based on how you label it...which could be different than others.
5-Jun-48	NEED TO MATTER	Your people feel they need to matter...that what they do is important to you.
6-Jun-48	NOTHING IS FOREVER	Processes don't stay effective forever...replace before completely broken.
7-Jun-48	MAKE SOME DAY TODAY	Make some day today and you will get more accomplished.
8-Jun-48	KNOW THEY ARE BEING HEARD	Your people want to be listened to more than anything else. Are you listening?
9-Jun-48	WHAT GETS YOU STARTED	What gets you started is key, as most failures come from a failure to start.
10-Jun-48	REASONS ARE ALWAYS COMPLICATED	The reasons we do things aren't straightforward, and can drive strange behaviors.
11-Jun-48	POWER IN FEELING FELT	When others can understand your feelings, you always feel closer to them.
12-Jun-48	Build A SOLID FOUNDATION	The key ingredient of very foundation are the values everything is built upon.
13-Jun-48	PLACE TRUST IN THE GAP	You can't know everything or control everything...you need to trust in the gap.
14-Jun-48	PRISONER OF A BAD EXPERIENCE	People who relive their past are often a prisoner of a that bad experience.
15-Jun-48	DID THEY ANSWER IT?	In many cases, you are often asking...did they really answer the question I asked?
16-Jun-48	TRAIN IT AND TRUST IT	You can rely on behaviors you have trained yourself to do automatically.
17-Jun-48	WHAT YOU YOURSELF FEEL	How you interpret the feelings of others is through your own feelings first.
18-Jun-48	DEFINE HAVING IT ALL	People want to have it all, but haven't really define what all is!
19-Jun-48	LOST IN THE RIGHT MINDSET	People get lost in their passion and sometimes don't see what is impacting it.

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Date	Title	Thought
20-Jun-48	LIVE IT TO TEACH IT	You can't really teach something well if you haven't lived it first.
21-Jun-48	CONSTANTLY REFLECTING	When you constantly reflect, you see more ways to improve what you do.
22-Jun-48	ASSESS IT IN YOURSELF FIRST	If you cannot assess it in yourself, how will you be able to assess it in your people.
23-Jun-48	SMART DOESN'T PREVENT DUMB	Being smart doesn't prevent dumb behaviors. We act without thinking too.
24-Jun-48	IF IT WEREN'T FOR...	Ask "If it weren't for..." and realize who are the key people in your organization.
25-Jun-48	KEEP THEM LISTENING	Stories and examples keep people more engaged and listening to what you say.
26-Jun-48	FRAME THE RIGHT CONVERSATIONS	Frame the right conversations and all your initiatives will make more progress.
27-Jun-48	KEEP CHECKING YOUR INTUITION	Your intuition is a source that use more of your mind on the issue. Use it.
28-Jun-48	GAIN VERSUS LOSE STATE	You end up influencing the result by how you think...whether it gain or lose.
29-Jun-48	MODULAR CREATES AGILITY	Modular services can be put them together in unique ways to add more value.
30-Jun-48	SAME VISION IN YOUR PEOPLE	When your people share the same vision as you, you have the power to deliver it.
1-Jul-48	IT MATTERS WHAT THEY HEAR	It is not really about what you say, it is about what they hear and take action on.
2-Jul-48	DRAW PEOPLE INTO THE CHALLENGE	Your people will like a challenge that bring their competitive spirit to play.
3-Jul-48	SHORT TERM DISCIPLINE	You need a short term discipline to create the necessary habits for your success.
4-Jul-48	DISAGREE AND STILL BE WITH YOU	It's about people who still follow your leadership even when they disagree.
5-Jul-48	COMMITTED TO THEIR SUCCESS	Leaders commit to the success of their people...becomes their success too.
6-Jul-48	REINFORCE DOMINANT THOUGHTS	When a vision in the minds of you people all the time, they will take more action.
7-Jul-48	UNLOCK THE DOOR TO A NEW IDEA	You can unlock new ideas by expanding your perspective on the topic.
8-Jul-48	IN THE RIGHT DIRECTION	Ask yourself: Is what I am doing now helping me achieve my goals faster?
9-Jul-48	TIME TO STAND UP	When something goes against your values, it is time to stand up against it.
10-Jul-48	ASSESS YOUR CHOICES	Assessing your choices provides confidence in your final choice when you make it.
11-Jul-48	IN EXCHANGE FOR WHAT?	You life is what you exchange time for. A purpose can you make a good exchange.
12-Jul-48	PRESSURE DOESN'T ALWAYS WORK	Pressure doesn't work with everyone, so be careful how you apply it.
13-Jul-48	TIME BETWEEN THE MILESTONES	The time between milestones depends on the level you trust your people.
14-Jul-48	THOUGHTFUL IN YOUR RESPONSES	You control conversations more when you are thoughtful in your responses.
15-Jul-48	SEARCHING FOR THE SAME ANSWERS	We think we are alone, but often there are many searching for the same answers.

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Date	Title	Thought
16-Jul-48	WHEN STRUGGLING TO UNDERSTAND	When you struggle to understand, you need to courage to ask the questions.
17-Jul-48	AN ORIGINAL THINKER	When you bring new thoughts to anything, you often have more influence too.
18-Jul-48	WILL FIND NEW WAYS	When open to new ideas, you will always find new ways to be more productive.
19-Jul-48	KEEP YOUR FOCUS ON THE BIG PICTURE	You make better decisions when you can keep your focus on the big picture.
20-Jul-48	HAVE AN OPEN AWARENESS	With an open awareness, you see more of how you impact those around you.
21-Jul-48	HOW FAST THE WEATHER CAN CHANGE	When in the middle of a big change, stakeholders can often change their support.
22-Jul-48	RESPOND WITHOUT THINKING	Take more pauses to stop responding to difficult questions without thinking.
23-Jul-48	LEADERS ADMIT THEIR MISTAKES	You won't get very far in life unless you are willing to admit your mistakes.
24-Jul-48	TUNE OUT THE DISTRACTIONS	Your ability to focus is often based on how well you can tune out the distractions.
25-Jul-48	CURIOUS VERSUS JUST ACTING	Be genuinely curious to create a better rapport and a great feeling in others.
26-Jul-48	SHORT AND EARLY DISCUSSIONS	Gain more influence with very short and early discussions with stakeholders.
27-Jul-48	EVENT AND REACTION TO IT	The event has either a bigger or smaller meaning by the reaction we take to it.
28-Jul-48	EXPLORE THE NEIGHBORHOOD	When looking for a new role, explore not just the company, but their industry.
29-Jul-48	AVOID MASSAGING THE MESSAGE	There are times when you need to share the message onward directly as given.
30-Jul-48	ENCOURAGE CONTEXTUAL DISCUSSION	Conversations without a context usually take too long and with a limited result.
31-Jul-48	IT WAS BOUND TO HAPPEN	When people's behaviors go in the wrong way, bad results are bound to happen.
1-Aug-48	LAUGH ABOUT IT	If you can laugh, then you can treat the mistake emotionally in the right way.
2-Aug-48	HOW YOU APPROACH IT	How you approach the conflict will either help you or hurt you in solving it.
3-Aug-48	CHOOSE YOUR WORDS CAREFULLY	When in difficult conversations, speak slower and choose your words carefully.
4-Aug-48	HIGHER LEVEL OF COMPETENCE	A vision requires a higher level of competence in the team to deliver it.
5-Aug-48	LIVE IN THEIR OWN WORLD	Understand their world in order to have influence with others.
6-Aug-48	AVOID ME VERSUS YOU	Competition in a team is not competition, but in keeping our credibility.
7-Aug-48	LEGACY CAN HAVE INSPIRATION	A legacy can have inspiration if you are using it to fuel the vision.
8-Aug-48	IN LANGUAGE OF THE PRINCIPLES	Communicate your culture in the language of your principles and values.
9-Aug-48	PROTECT FRAGILE IDEAS	In early stages new ideas are fragile and need your support to be accepted.
10-Aug-48	SAFE TO WORK THROUGH PROBLEMS	You people need an environment where it is safe to work through the problems.

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Date	Title	Thought
11-Aug-48	CARRY IT INTO WHAT WE DO NEXT	The learnings of your current success help you achieve more in your next success.
12-Aug-48	WRAPPED UP IN YOUR OWN HEAD	Wrapped up in your head prevents you hearing what's in your people's heads.
13-Aug-48	INDIVIDUAL SENSE OF RESPONSIBILITY	A great team has everyone with a strong individual sense of responsibility.
14-Aug-48	BRING IT FACE TO FACE	You address people issues faster by bringing the people together face to face.
15-Aug-48	IT GETS YOU FEARLESS	Your passion helps you become fearless and take on any obstacle in the way.
16-Aug-48	SPEAK IN A WAY TO BE UNDERSTOOD	Use the language of the people you are talking to and be understood faster.
17-Aug-48	STARTS BY DOING YOUR HOMEWORK	Create more powerful relationships by doing your homework on others first.
18-Aug-48	LEAVE THE WRONG THING UNSAID	You don't get into trouble when you leave the wrong thing unsaid.
19-Aug-48	WHAT OTHERS LIKE TO SPREAD	Understand what others like to spread and attach your key messages to that.
20-Aug-48	NURTURING THE KEY INITIATIVES	Your key initiatives need more support in the beginning until they take hold.
21-Aug-48	SPARK THEIR COMPETITIVE FIRES	Competition can create a fire that brings energy to everything your people do.
22-Aug-48	MANAGE CONFLICT	Manage the conflict in the situation or the conflict ends up managing you.
23-Aug-48	KNOW THAT YOU DESERVE IT	You know you deserve it when you put all of yourself in the effort to achieve it.
24-Aug-48	GET BACK IN THE GAME AGAIN	With every failure, it is important to get back in the game as soon as you can.
25-Aug-48	DEAL WITH THEM ON THEIR LEVEL	You cannot talk to others based on your experiences, but based on theirs.
26-Aug-48	UNDERSTAND WHO YOU ARE	You won't use your full potential until you understand who you really are.
27-Aug-48	TRUSTING OTHERS	Be careful who you put your trust in, as they could use your thoughts against you.
28-Aug-48	BECAUSE OF THE CAUSE	You get people to put in a big effort when the cause is a powerful one.
29-Aug-48	LISTEN TO YOURSELF	Reflection provides you the time to listen to what you already know, but don't do.
30-Aug-48	MAKE SOME OF IT STICK	The goal of all communicators to get some of their key messages to stick.
31-Aug-48	CAREFUL HOW YOU ENGAGE	Gain more influence by being careful how you engage others in conversations.
1-Sep-48	DEVELOP YOUR UNIQUE TALENT	Develop your unique talent and you will become more valuable to others faster.
2-Sep-48	IN THE RIGHT PLACE FOR YOU	You are in the right place when you are using more of your strengths in the role.
3-Sep-48	CONTINUOUS SERIES OF PROBLEMS	Unless you address the root cause, you continue to solve a series of problems.
4-Sep-48	ARGUMENTS WITH YOURSELF	Your most difficult arguments are the ones you have with yourself each day.
5-Sep-48	IN CONTROL OF YOUR FEARS	Get in control of your fears and you will meet every challenge with your potential.

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Date	Title	Thought
6-Sep-48	STRETCHED TO YOUR LIMITS	You get stretch to your limits when you are not growing an expanding your limits.
7-Sep-48	PUT IT TO WORK EVERY DAY	Put your most powerful strength to work each day and your results will improve.
8-Sep-48	WE STILL LIKE FALSE FLATTERY	Even in the flattery is false, we still sort of like it...don't we?
9-Sep-48	IMPORTANCE OF BEING ASSERTIVE	Unless you are assertive, people will walk all over you and you will lose respect.
10-Sep-48	ORGANIZE PLAY TO LET OFF STEAM	Unless you organize some play time, your team will burn out very quickly.
11-Sep-48	SETTING THE STAGE FOR GROWTH	You set the stage for growth when you get your key people on board.
12-Sep-48	BASED ON HOW YOU DEFINE REALITY	You look at everything base on how you define your reality...your perspective.
13-Sep-48	KNOW WHAT YOU DON'T KNOW	You get to know what you don't know each time you learn more about it.
14-Sep-48	SHOW OTHERS YOU VALUE THEM	Show others you value them and they will be more willing to help you.
15-Sep-48	SIGNAL YOU SEND TO OTHERS	Your behaviors send the strongest signal to others of who you really are.
16-Sep-48	ON WHAT'S RELEVANT TO THEM	People will hear what's relevant to them...so find that out before saying anything.
17-Sep-48	DIFFICULT PART OF THE JOB FIRST	The day becomes easier when you do the difficult part of the job first.
18-Sep-48	FEAR ALWAYS LIMITS YOU	Fear is a limiter, and whatever fear you apply to your goals it is slowing you down.
19-Sep-48	YOU CAN'T REALLY HIDE IT	Mistakes can never be hidden forever, as they always come out at the worst time.
20-Sep-48	CURIOSITY HELPS COLLABORATION	The more curious people are, the more they will want to know about each other.
21-Sep-48	FIND THE ROOT CAUSE	When you find the root cause and solve it, you eliminate many future problems.
22-Sep-48	OTHERS OFTEN NOT HAPPY FOR YOU	When you achieve success, you often have others not very happy for you.
23-Sep-48	WHAT YOU SEE IN OTHERS	What you see in others might also be within you. Sometimes others are mirrors.
24-Sep-48	SHARE INTERESTS AND CONCERNS	Strong teams share both interests and concerns with each other all the time.
25-Sep-48	TRUE EVALUATION OF YOU	The true evaluation of you is difficult to get, as you and others always have a bias.
26-Sep-48	EMBARRASSED TO LET THEM DOWN	When your achievement is visible to others, you won't want to let them down.
27-Sep-48	WHO ARE YOU SPENDING TIME WITH?	You will grow faster depending on the people you surround yourself with.
28-Sep-48	DIFFERENT MINDSETS / SAME VALUES	Core values shouldn't change when our mindset for possibilities expands.
29-Sep-48	LET GO OF WHAT WAS SUCCESSFUL	Sometimes we need to let go of what's successful to make a step change forward.
30-Sep-48	WILLING TO FEEL IT AND RELEASE IT	A negative emotion goes away when you are willing to feel it and then release it.
1-Oct-48	TOLERATE THE DIFFERENCES	Differences can add value, but only if you tolerate the negative side of them.

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Date	Title	Thought
2-Oct-48	TO THE DEGREE YOU RESIST	The pressure against you is often in proportion to the level you are resisting.
3-Oct-48	SIZE OF THE OBSTACLE IN YOUR WAY	Your belief has to be larger than the size of the obstacle in your way.
4-Oct-48	WHEN THERE IS NO WAY OUT	People will deliver no matter what if they is no alternative but to do so.
5-Oct-48	TEST FOR CLARITY	Find ways to test in the organization that the goals and commitments are clear.
6-Oct-48	PUT EVERYTHING ON THE TABLE	Successful teams put all the difficult topics on the table to be discussed.
7-Oct-48	FORWARD VIEW OF YOUR PAST	You take a forward view of your past when you use the learnings from the past.
8-Oct-48	HELP OTHERS TO GET KNOW YOU	You help others get to know you by the way you open up your thoughts/feelings.
9-Oct-48	ACTION BEATS INTENTION EVERY TIME	Intention is only potential power, and it is not realized until you take action.
10-Oct-48	EXPERIENCES CHANGE PERSPECTIVES	Your perspectives change as you gain more experiences and reflect on them.
11-Oct-48	EVERYONE SPEAKING IN ONE VOICE	When the team shares consistent messages, the team's influence increases.
12-Oct-48	RELAX RULES TO ENABLE CREATIVITY	Productive creativity cannot flourish in an environment with many rules.
13-Oct-48	SOMETHING TO FILL THE SPACE	Before you let go, determine where you will focus the time you have gained.
14-Oct-48	KEEP YOUR THINKING FRESH	Seek out new experiences in order to keep your thinking fresh with new ideas.
15-Oct-48	LESSONS WE NEED TO LEARN	Failures are a powerful way to show us the lessons we need to learn.
16-Oct-48	PICKING UP TH SUBTLE CLUES	In complex discussions, it's often the subtle clues that will help you the most.
17-Oct-48	DISCOVER THE POTENTIAL IN OTHERS	Discover people's potential, and find opportunities for them to use it.
18-Oct-48	LOOK BEYOND SMALL PROBLEMS	There are small problems in everything...address what needs to be addressed.
19-Oct-48	IN WAYS THAT MAKE YOUR MEMORABLE	Behave and communicate in ways that make you more memorable to others.
20-Oct-48	EXPERIENCE VERSUS UNDERSTANDING	Learn from the people who experienced it versus just understand it.
21-Oct-48	HARDER ON THEMSELVES THAN YOU	Leaders with long-term success are always harder on themselves than you.
22-Oct-48	USE AN INCLUSIVE LANGUAGE	Communicate in ways that everyone wants to be part of making it happen.
23-Oct-48	GET COMFORTABLE WITH SILENCE	Silence is for some is a tool to get you to say what you might not want to say.
24-Oct-48	MONEY ALWAYS FOLLOWS YOU IF...	Money will follow you if you are always focused on providing value to others.
25-Oct-48	PEOPLE WHO CAN ENVISION MORE	You need people around you who can envision the future without needing you.
26-Oct-48	BOTH RESULTS AND BEHAVIORS	Success is both results you achieve and behaviors that enabled that success.
27-Oct-48	WHAT YOU SAVE YOUR STRENGTH FOR	The successful make sure they are at their best when their best is required.

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Date	Title	Thought
28-Oct-48	PLAN COMES BEFORE THE MONEY	People with plans will often be the people with the money later on too.
29-Oct-48	FIND THE MOTIVATION WITHIN YOU	Find the motivation within you to provide the fuel behind your goals.
30-Oct-48	QUESTION EVERYTHING WE DO	By questioning everything we do, we see what needs to change to stay ahead.
31-Oct-48	GIVE BACK FROM WHAT YOU GET	As you achieve success, give back to others so they can experience it too.
1-Nov-48	SEEMS SO OFTEN BECOMES SO	What you perceive often has a way of becoming your reality.
2-Nov-48	PROCESS PROBLEMS DIFFERENTLY	Everyone in your team will process the problems in different ways.
3-Nov-48	GO WITH YOU AND GROW WITH YOU	You people need to feel that if they are with you they will grow faster.
4-Nov-48	DEFINE YOU BY WHERE THEY MET YOU	People will define you by where they met you. Network in the right places.
5-Nov-48	PEOPLE FOLLOW PEOPLE WHO MOVE	If you aren't taking action, you won't have many followers. Take action today.
6-Nov-48	WHEN YOU STOP STOKING THE FIRES	Our emotions often have us making situations worse that don't need to be.
7-Nov-48	FEEDBACK FROM MULTIPLE SOURCES	Ask for feedback from different sources and see how to adapt for more success.
8-Nov-48	BRING EVERYTHING YOU HAVE	Put 100% of yourself in it and those around you will be motivated to do the same.
9-Nov-48	COPY ONLY ACHIEVES PARITY	Copying others only brings you to their level...develop your own to grow faster.
10-Nov-48	HUMBLE ENOUGH TO MAKE AMENDS	Be humble to not let poor relationships prevent you from achieving your goals.
11-Nov-48	WHEN WE HAVE TOO MANY CHOICES	Too many choices confusing us and will slow down our decision process.
12-Nov-48	OPENING UP WITH LESS HESITATION	When people in the team trust each other, they open up with less hesitation.
13-Nov-48	CONNECT AT A DEEPER LEVEL	Connect at a deeper level and you enable more productive conversations.
14-Nov-48	WHAT HOLDS DEEP ROOTS	Values should have deep roots in the organization to enable strong collaboration.
15-Nov-48	HOW MUCH YOU LOOK AHEAD	Keep looking ahead and keep your current actions aligned on your goals.
16-Nov-48	STRETCH WHAT YOU BELIEVE	Stretch what you believe and you will enable better results too.
17-Nov-48	PROTECT US FROM OURSELVES	Don't put yourself in situations where you cannot control your weaknesses.
18-Nov-48	FORCES US TO LOOK AT OUR BEHAVIOR	When the results don't come, it forces us to look at what we do (behaviors).
19-Nov-48	QUICKNESS REQUIRES PRACTICE	Quickness in business has been achieved through preparation and practice.
20-Nov-48	WHAT YOU WERE TAUGHT TO BELIEVE	We have beliefs coming from our childhood that were taught by our parents.
21-Nov-48	HIRE PEOPLE WORTH LISTENING TO	Hire the right people, and you will always be surrounding with great advice.
22-Nov-48	BUILD TRUST TO MAKE IT LAST	Lasting trust is through the relationships, not the processes in the organization.

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Date	Title	Thought
23-Nov-48	WHEN THE COST IS TOO HIGH	When the cost is too high, you have realized the value is not within it.
24-Nov-48	HAVE AN APPETITE FOR GROWTH	When you have a hunger for growth, you always search for more ways to get it.
25-Nov-48	PROTECT THE CREATIVE PROCESS	Find ways to enable and protect the creative process within the organization.
26-Nov-48	ROOM FOR WHAT YOU DON'T KNOW	There is always room for what you don't know. Keep learning every day.
27-Nov-48	PEOPLE WHO SET THE BAR	The role models in your team are the people who set the bar for everyone else.
28-Nov-48	MOVE THE SILENT MAJORITY	The silent majority moves along with the dominant energy (positive or negative).
29-Nov-48	LEARNING OFTEN BEATS KNOWING	What you have recently learned has more impact than what you already know.
30-Nov-48	POINTED IN THE RIGHT DIRECTION	As a leader, you want to make sure your people are aligned with the vision.
1-Dec-48	PURPOSE IS BIGGER THAN EGO	When your purpose is bigger than your ego, more people will want to help you.
2-Dec-48	NOT HOLDING ON TO THE FAMILIAR	Hold on to the familiar too long, and it will always slow you towards your goals.
3-Dec-48	MONITOR HOW YOU TALK TO YOU	Be aware of your self talk so that you can shut down that negative voice in you.
4-Dec-48	MINDSET TO MATCH THE SITUATION	The mindset you take on should match what the situation demands of you.
5-Dec-48	APPRECIATE THE VALUE YOU HAVE	Appreciate the value you have and you will often make more use of it too.
6-Dec-48	WE HAVE SOMETHING TO LEARN	When we make mistakes, it is just proof that we have something more to learn.
7-Dec-48	VALIDATING OUR PERCEPTIONS	Find ways to validate your perceptions, as they are driving your behaviors.
8-Dec-48	SHAPES THE RESULTS YOU ACHIEVE	Your focus will always drive the results you will achieve. Keep your focus strong.
9-Dec-48	CLARITY TO ACT ON THEIR OWN	Your people look to you for clarity in the direction to take their own initiative.
10-Dec-48	RAISE THE SELF IMAGE OF THE TEAM	The self image of the team is a factor in creating the right level of pride in it.
11-Dec-48	STRATEGY MUST GUIDE THE TACTICS	People get lost in the tactics and miss the alignment to their strategy.
12-Dec-48	DEVELOP YOUR PERSONAL BRAND	Develop your personal brand in ways people see you as you would like them to.
13-Dec-48	ACTION ATTRACTS LUCK	The more action you take, the more visible you are for luck to find you.
14-Dec-48	MAKE THEM YOUR OWN	You move up faster by making the team's goals you own too.
15-Dec-48	DEVELOPED WITH EXPERIENCE	Your business judgment is developed through your experience and reflection.
16-Dec-48	RELATIONAL ANCHOR POINTS	Find the anchor points in your key messages that makes it meaningful for others.
17-Dec-48	FORMAL AND INFORMAL AUTHORITY	You gain more influence through your informal versus your formal authority.
18-Dec-48	RECOGNIZE OUR OWN BIASES	Recognize your own biases, as it helps you to see everyone's reality better.

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Date	Title	Thought
19-Dec-48	WANT THEIR PEOPLE TO THINK	Leaders don't provide the answers and want people to do their own thinking.
20-Dec-48	BREAK MASTERY INTO MANY GOALS	You build new strengths by breaking your development into many goals.
21-Dec-48	TAKE YOU TO A DIFFERENT LEVEL	New habits have the power to take you to a different level of performance.
22-Dec-48	DO RIGHT WHEN THINGS GO WRONG	Your approach to problems sets the tone for others to help you solve them.
23-Dec-48	INFLUENCE THEIR CONCLUSIONS	When you influence other people's conclusions, you have really made an impact.
24-Dec-48	FIND YOUR OWN WAY	Don't keep running to your boss and focus on finding your own way.
25-Dec-48	CAPACITY TO IMAGINE	You can be limited by your capacity to imagine a life beyond what you have today.
26-Dec-48	ATTACH TO YOUR IDENTITY	What you believe to be you can limit what you will attempt and accomplish.
27-Dec-48	EXPERIENCE NEEDS PARTICIPATION	You cannot gain experience by always being the spectator.
28-Dec-48	TALKING IN CERTAINTIES	You create the belief in others when your language is always positive.
29-Dec-48	DESIRE CAN SUSPEND LOGIC	When you have too much desire, you often just dream and stop thinking.
30-Dec-48	JUST AGREE ON SOMETHING FIRST	Agreeing on something first sends a signal that agreeing it possible.
31-Dec-48	EXPENSIVE BECAUSE IT'S WORTH IT	Expensive is usually a sign of value...and provide value makes it worth it.
1-Jan-49	PERSONALITY COMES THROUGH	In everything you do, your personality will be visible to others in the team.
2-Jan-49	PUTTING WORDS TO THE FEELING	You can influence others better when you can put words to what they feel.
3-Jan-49	PREVENT THEM FROM LYING	Build structures when people's behaviors cannot play out on the edges.
4-Jan-49	GAIN PLEASURE FROM THE EFFORT	Success is both results you achieve and enjoying the trip to get their too.
5-Jan-49	MORE MENTAL THAN PHYSICAL	Endurance is more a mental discipline than a physical discipline.
6-Jan-49	EASIER WITH THE LIGHT ON	The more you reinforce the priorities, the more your people take action on them.
7-Jan-49	THROUGH A POSITIVE LENS	How you see your world will determine what your world will become.
8-Jan-49	DISCOVER WHO YOU COULD BECOME	Goals have a way of helping you to discover who you can become.
9-Jan-49	ABLE TO SEE OTHERS CLEARLY	You ability to understand people is a key factor in your ability to influence them.
10-Jan-49	WHEN EVERYONE IS ENGAGED	Get the full team engaged, and you get to use the full power of the team on it/
11-Jan-49	CONFLICT IN A NON-EMOTIONAL WAY	Your ability to handle conflict is related to how you handle the emotion with it.
12-Jan-49	COMFORTABLE WITH CONTROVERSY	As you rise the level of controversy often rises too. So, get comfortable with it.
13-Jan-49	TAKING YOU IN A NEW DIRECTION	A change in belief has the power to take you in a completely new direction.

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Date	Title	Thought
14-Jan-49	BEING PREPARED FOR ANYTHING	Planning forces you to really think things through and makes you better prepared.
15-Jan-49	CONSTRAINTS ON WHAT YOU DO	Be careful to not accept constraints on yourself that you shouldn't.
16-Jan-49	REWARDING VITAL BEHAVIORS	Reward the most important behaviors and the rest will be impacted too.
17-Jan-49	POWER IN FREQUENT CONTACT	Frequent contact helps others to keep you in the memory in a stronger way.
18-Jan-49	KEEP THE HOPE ALIVE	When people lose hope, everything they see in their world will look negative.
19-Jan-49	MANAGE SHORT/LONG-TERM	Successful leaders today deliver today while preparing for the future.
20-Jan-49	YOU HAVE TO TRUST IN SOMETHING	You won't live a full life if you never have trust in something or someone.
21-Jan-49	FORGOTTEN MOST OF WHAT WAS SAID	People forget most of what you say, so focus on how you make them feel.
22-Jan-49	WHEN YOU BREATHE THE SAME AIR	When you have your team aligned on the goal, they begin to create the magic.
23-Jan-49	DIFFERENT WAYS TO TELL THE STORY	Having more ways to tell the story helps you choose the one that fits a person best.
24-Jan-49	LOOK FOR THE EVIDENCE	Once you use your instincts, you are then looking for evidence that they are true.
25-Jan-49	IN CONTROL OF YOUR EMOTIONS	Your success is strongly related to the level you can control your emotions.
26-Jan-49	BRING THEM INTO THE CONVERSATION	You have more influence with others if you can bring them into the conversation.
27-Jan-49	GUIDED BY AN INTERNAL COMPASS	A strong purpose provides you a guide to bring meaning to each day.
28-Jan-49	WORTH IT EVERY TIME	You have people in your life when 5 minutes of their time is worth it every time.
29-Jan-49	HELP FROM ACROSS THE COMPANY	As you rise, your power and success requires help from across the company.
30-Jan-49	ATTENTION TO NON-VERBAL CLUES	Non-verbal's provide you insights into what people are really thinking.
31-Jan-49	KEEP IT INSIDE THE COMPANY	Internal conflict cannot be allowed to spread outside the company.
1-Feb-49	ACT ON YOUR INSIGHTS	Never leave the thought of an insight without deciding the action you can take.
2-Feb-49	ANGER IMPACTS OUR CONCENTRATION	Anger creates a big distraction in our mind and stops our concentration.
3-Feb-49	FULLY ENGAGED IN WHAT YOU DO	You show others your commitment by being fully engaged in what you do.
4-Feb-49	RESIST URGE TO PROVIDE SOLUTIONS	Give your people solutions and they will feel it is yours, not theirs.
5-Feb-49	SO THEY THINK AT A HIGHER LEVEL	Give your people challenges that force them to up their level of thinking.
6-Feb-49	BUILD A SERIES OF DRAMA	You keep people interested when you create a series of drama to engage with.
7-Feb-49	CAN'T BURY THEM	Bury your emotions and they often surface at times you don't need them to.
8-Feb-49	SPECIFY GOALS, NOT METHODS	Give your people the goals, and the authority to define their own how.

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Date	Title	Thought
9-Feb-49	WIDENING THE TOPIC	It is good to widen the topic in order to engage a diverse group of people.
10-Feb-49	WITH INTUITION AND EMPATHY	Successful leaders use their intuition and empathy every single day.
11-Feb-49	EMBRACE OPPORTUNITIES	Embrace opportunities with action or they can go away quicker than you think.
12-Feb-49	BE ALL THAT YOU CAN BE	You can never be all that you can be without investing in your own development.
13-Feb-49	WERE NEVER YOUR FRIEND	People sometimes are your friend just long enough to get what they want.
14-Feb-49	SOMETHING IN IT FOR EVERYONE	When there is something in it for everyone, people find a way to work together.
15-Feb-49	DISCUSSING THE GAPS	Discuss the gaps, as this where your actions can really make a difference.
16-Feb-49	MOMENT THEY MAKE THE CHOICE	Everything changes for people when they make a critical choice in their beliefs.
17-Feb-49	SUGGESTS SOMEONE CARES	When people run to the problem versus always from it...someone cares.
18-Feb-49	INSPIRE TRUST AND CONFIDENCE	Inspire trust and confidence in your people and they will take more risks.
19-Feb-49	WITH MUTUAL TRUST AND RESPECT	Generate mutual trust and respect and conflict will never get out of control.
20-Feb-49	FORGE STRATEGIC ALLIANCES	Alliances at the strategic level can move your company to another level.
21-Feb-49	CAN'T STAND TO BE AT THE BOTTOM	Performance tables are effective because people can't stand to be at the bottom.
22-Feb-49	ONLY AFTER IT IS TOO LATE	You often realize a character mistake after it's too late to do anything about it.
23-Feb-49	RARELY WORK ALONE	Successful people rarely work alone and build a strong team around them.
24-Feb-49	IN HURRY TO SHINE	People are too in a hurry for recognition without putting in the effort.
25-Feb-49	MAKE THE TEAM BETTER	When you make the team better, you are making your own performance better.
26-Feb-49	TRANSFERENCE OF A CONVICTION	Leadership within a change is really a transference of a conviction.
27-Feb-49	WOULD ANYONE NOTICE	If you were not around, would others notice? Shouldn't if you empowered.
28-Feb-49	LIFE WORKING YOUR WAY	Get life working your way by taking action versus waiting for it to happen to you.
1-Mar-49	MORE TIME, NOT LESS	People often request more time...but the successful focus on achieving with less.
2-Mar-49	HOW DO YOU DEFINE PROGRESS	Progress is gain in many ways...with relationship building a key factor in progress.
3-Mar-49	EMOTIONALLY INCLUDING IT	Emotionally include everything first, take the learning, and release the negative.
4-Mar-49	LIVE TO HAVE NO REGRETS	Take action when you know you need to and live a life with no regrets.
5-Mar-49	COMPENSATE FOR YOUR LIMITATIONS	You compensate for your limitations by the people you surround yourself with.
6-Mar-49	LINKED TO SELF ESTEEM	Your people's performance is linked to their self esteem...so keep boosting it.

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Date	Title	Thought
7-Mar-49	WHEN TIME IS NOT A FACTOR	When time is not a factor, people never have a sense of urgency about anything.
8-Mar-49	BOLD WHEN YOU NEED TO BE	We need to act bold when the situation demands it to achieve what you want.
9-Mar-49	FIND THEIR PASSION, THEIR ENERGY	When you have found their passion, you have found their energy source too.
10-Mar-49	NEVER LOST FOR THE RIGHT WORDS	You are never lost for the right words when you have done your preparation.
11-Mar-49	TAKE AWAY USEFUL IDEAS	You always take away useful ideas when you invest time with your mentors.
12-Mar-49	TAKE DELIBERATE ACTION	Deliberate action will move you closer to your goals each day.
13-Mar-49	WHAT WE KNEW, BUT DIDN'T	Our biggest regrets are when we knew what needed to be done and didn't do it.
14-Mar-49	VALIDATING OTHERS' OPINIONS	Your behaviors will validate other people's opinions of you.
15-Mar-49	ATTRACTS AND ENERGIZES OTHERS	Great leaders attract super talent and energize them to achieve more together.
16-Mar-49	TAKE ON NEW RELEVANCE	People take on a new relevance when you need them for your personal success.
17-Mar-49	INTERSECTIONS IN OUR UNIQUENESS	Where our strengths intersect is usually where we are most unique versus others.
18-Mar-49	NUMBER NEEDS A FACE	Every number needs a context for people to understand its meaning.
19-Mar-49	LEARN TO ANTICIPATE CHANGES	When you can anticipate a change, you can be out in front of it versus behind it.
20-Mar-49	MIND HANDLING THE CHANGE	The ability is there to handle the change, it's the mind that is struggling with it.
21-Mar-49	LOOK FOR ANSWERS FROM OTHERS	You lose the keys to your life if you always look for answers from others.
22-Mar-49	NEW EXPERIENCE ALL THE TIME	Invest in new experiences and you will be constantly expanding your perspective.
23-Mar-49	MARKETING IS ABOUT VALUES	Marketing starts with the values of your team that comes through your services.
24-Mar-49	FROM WHAT GOT YOU THERE	Success has a way of you forgetting the habits that created the success for you.
25-Mar-49	MONEY PROVIDES YOU WITH OPTIONS	Money's greatest advantage is that it provides you with more options.
26-Mar-49	RETREATING TO A SAFE PLACE	When you are under pressure, you reduce your focus to your comfort zone.
27-Mar-49	UNEXPECTED BETWEEN THE UNRELATED	The unexpected ideas often come from linking two unrelated ideas together.
28-Mar-49	WHEN LITTLE INCENTIVE TO CHANGE	People struggle to get on board of the change when there is little incentive for it.
29-Mar-49	SEE THE CHANGE AHEAD OF YOU	You gain control of the change when you can visualize the change ahead of you.
30-Mar-49	SOLUTIONS TO PROBLEMS IS SECURITY	You gain more job security when you bring more solutions to today's problems.
31-Mar-49	BUILD ON YOUR ACCOMPLISHMENTS	Always look to keep building on your accomplishments versus reliving them.
1-Apr-49	NO LONGER RESPOND THE SAME WAY	When you repeat the same recognition, your people start to ignore it.

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Date	Title	Thought
2-Apr-49	UNCOMFORTABLE FOR YOU TO REST	When you are full of passion, it is uncomfortable for you to take a rest.
3-Apr-49	BRING UP WHAT YOU DID	Bosses will respect you when you bring up what you did (mistake) before they do.
4-Apr-49	KEEP THE AGENDA FROM DRIFTING	A leader's job is to keep their meeting productive and focused on the outcome.
5-Apr-49	SHARE OUR PERSONAL STORY	Our personal story helps people understand the WHY behind what we do.
6-Apr-49	NEVER ENOUGH TIME FOR IT	You will never have enough time when you are living your passion.
7-Apr-49	UNEXPECTED TURNS	Every success had a journey with unexpected turns, both positive and negative.
8-Apr-49	START NOW WITH WHO YOU KNOW	Don't need to know anyone to start, so don't let not knowing anyone stop you.
9-Apr-49	START WITH A VERB	People who achieve what they want always start with an action...moving forward.
10-Apr-49	AVOID BEING ADDICTED TO PRAISE	When you are addicted to praise, you are really doing it for others, not yourself.
11-Apr-49	PROTECTIVE OF YOUR TEAM'S TIME	Protect your team's time from unnecessary distractions from other areas.
12-Apr-49	WHEN YOUR TEAM VALUES CLARITY	When your team values clarity, everyone will share similar expectations.
13-Apr-49	DEVELOP A CLEAR VOCABULARY	The more clear you make your communications, the more people understand.
14-Apr-49	FOLLOW YOUR PASSION / PURPOSE	Live your passion and purpose and you gain energy from everything you do.
15-Apr-49	APPRECIATE WHAT YOUR PEOPLE KNOW	Show appreciation for what your people know by not giving them the answers.
16-Apr-49	SEE THE BROADER OPPORTUNITIES	You make more progress when you see the broader opportunities in everything.
17-Apr-49	TELL YOU TO WORK HARDER	Setbacks have a way of telling you that you have to work harder and smarter.
18-Apr-49	CAPACITY FOR GROWTH	Your potential is your capacity for growth. Focus on your potential to grow faster.
19-Apr-49	CHANGE THE MEANING OF FAILURE	Change your meaning of failure from a negative to a learning.
20-Apr-49	THERE IS ALWAYS FRICTION IN TEAMS	Successful teams argue, but more often about the issues than personal matters.
21-Apr-49	REASON WHY YOU SAID IT	There is a reason behind everything you say...with some on a sub-conscious level.
22-Apr-49	MOVE IT TO ANOTHER LEVEL	You move to another level by changing your mindset or a belief first.
23-Apr-49	FIND A WAY TO COMPLIMENT THEM	Look for ways to compliment your people each day...you'll see plenty if you look.
24-Apr-49	HOW TO TOLERATE FRUSTRATION	You can tolerate frustration if you stay focused on the action you can take.
25-Apr-49	WHEN YOU KNOW THEY ARE RIGHT	When you know others are right, but still don't take action...the regrets will come.
26-Apr-49	SHARE THE COLD HARD TRUTH	Sometimes in your leadership you need to tell it straight with no embellishment.
27-Apr-49	TALENT CAN BECOME A MASK	Talent can mask some discipline issues that will appear as you get promoted.

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Date	Title	Thought
28-Apr-49	GET YOUR IDEAS SHARED BROADLY	You gain influence the more your ideas are shared across the company.
29-Apr-49	SHARE IT TO COMMIT TO IT	Share with others what you will achieve and make a stronger commitment to it.
30-Apr-49	LIVE UP TO OUR CORE VALUES	Successful people live their core values in ways they are role models for others.
1-May-49	PURPOSE LARGER THAN YOU ARE	A great purpose is personal at the start and then becomes bigger than you.
2-May-49	VALUES CONFLICTS	You biggest conflicts in teams are based on values that are core to everyone.
3-May-49	DEMONSTRATED IN OUR EXPERIENCES	Our adaptability is revealed to others in the experiences we are willing to try.
4-May-49	CONNECT WITH SOMETHING LARGER	Connect with a project larger than yourself and you will have room to grow.
5-May-49	OPEN IT UP TO EVERYONE	Open the ideas up to everyone, and you will see which are good very quickly.
6-May-49	COMMIT TO THE TEAM EFFORT	Success in teams is individual commitment linked to the team's efforts.
7-May-49	EMOTIONALLY DETACHED	Being emotionally detached works if you allowed yourself to at least feel it once.
8-May-49	SMART WHEN YOU ARE NOT AROUND	You have the right people around you when they don't need you for the answers.
9-May-49	THINK THEY KNOW, BUT DON'T	People get in the most trouble when they think they know something and don't.
10-May-49	DISCOVER IT IN ORDER TO LOSE IT	You need to be aware of your bad habits before you can replace them.
11-May-49	GET OTHERS TO TAKE ON IT	Get others to take ownership, and you and them will achieve more together.
12-May-49	NOT LETTING IT BREAK YOU	Setbacks will never break you unless you stop taking action
13-May-49	DON'T KEEP YOUR TALENT A SECRET	People get aware of your talents when you take the difficult, but visible projects.
14-May-49	STRATEGIC AND OPERATIONAL	You need to be both strategic and operational to stay ahead of your competitors.
15-May-49	NOT EQUIPPED TO JUDGE	Not equipped to judge if you haven't thought it through from their perspective.
16-May-49	KNOWING WHAT TO MEASURE FIRST	Focus on what you should be measuring, as it will drive everyone's behavior.
17-May-49	USING WHAT YOU HIRED THEM FOR	When you delegate more to your people, you get to use what you hired them for.
18-May-49	SPEAKING FROM OUR COMMITMENT	When you speak from your commitment others will take you more seriously.
19-May-49	WHAT A DECISION COULD MEAN	Understand what decisions could mean and you will start making them faster.
20-May-49	TO ACCOMPLISH A SPECIFIC PURPOSE	Meeting should only be held if they are to accomplish a specific purpose.
21-May-49	BUILDING THEIR OWN STORIES	Allow your people to build their own stories versus being actors in yours.
22-May-49	ANIMATED BY SELF INTEREST	People will get animated when you begin to talk within their self interests.
23-May-49	WITH A BROADER PERSPECTIVE	You gain more insights when you take a broader perspective to any problem.

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Date	Title	Thought
24-May-49	MORE THAN JUST ONE THING	When people overreact to something it is about more than one thing.
25-May-49	IMPORTANCE OF CATCHING YOURSELF	Catch yourself behaving in the wrong direction before others mention it to you.
26-May-49	THOUGHTS DETERMINE QUALITY	The quality of your life begins in your thoughts and how you act on them.
27-May-49	POWER IN STAYING COMMITTED	Keeping and growing your commitment adds power to everything you do.
28-May-49	INNOVATION IS EXPONENTIAL	Innovate and you can make an impact in a big way within the organization.
29-May-49	RESPECTED IN YOUR CULTURE?	What is respected, both good and bad, will multiply in your culture.
30-May-49	RAISE THE LEVEL OF CANDOR	Your team becomes more productive when you raise the level of candor.
31-May-49	RESOURCES TO GET THE JOB DONE	Your people want from you the resources to get the job done, and done well.
1-Jun-49	FEEL WHAT'S THE RIGHT MOVE	You will often feel it is the right move before you have fully thought it through.
2-Jun-49	WHEN POWER MEETS POTENTIAL	You will be amazed at the results achieved when power meets potential.
3-Jun-49	SHAPE YOUR FUTURE	You shape your future with action, not just thinking about it a lot.
4-Jun-49	REMOVE THE DISTRACTIONS	You naturally become more productive by removing the unnecessary distractions.
5-Jun-49	CHANGE YOUR HABITS	You make a big difference to your success when you change your habits.
6-Jun-49	UNAFRAID TO BE OURSELVES	You have the most power being yourself...so don't be afraid of it.
7-Jun-49	ANTICIPATE THE NEXT CHANGE	You are the leader when you can anticipate the next change before others.
8-Jun-49	INSTILL BELIEF IN OTHERS	When you can help your people believe, you have gain a more valuable resource.
9-Jun-49	REALLY DOING IT FOR YOURSELF	When you are helping others, you are always doing it for yourself too.
10-Jun-49	INTERVIEW FOR CORE VALUES	Understand a person's core values during the interview and not later on.
11-Jun-49	FINISH OUTSIDE OF YOUR CONVENIENCE	To finish anything, you will always have to do something that is not convenient.
12-Jun-49	INTENSITY BEYOND THE RATIONAL	Success requires an intensity that goes beyond the rational.
13-Jun-49	IT TAKES A SERIES OF STEPS	Success is never just one step, but a series of steps...be patient.
14-Jun-49	REPETITION REINFORCES BELIEF	Repetition has a way of reinforcing a belief. State your affirmations all the time.
15-Jun-49	ENSURE YOU HEAR ALL VOICES	People want their opinions heard, so make sure everyone has that chance.
16-Jun-49	BASICS HAVE POWER	Get the basics right and you have power...because they get consistently repeated.
17-Jun-49	THERE ARE ALWAYS DISAGREEMENTS	Don't be alarmed by the disagreements, be more worried if there aren't any.
18-Jun-49	TRUST YOUR PREPARATION	Do your preparation and you can trust it to help you perform well in the moment.

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Date	Title	Thought
19-Jun-49	POWER IN DISCIPLINED CONSISTENCY	Consistency has a way of building trust with others that lasts longer.
20-Jun-49	ALL EYES ARE ON YOU	As a leader, you are the chief role model as all eyes are on you.
21-Jun-49	DECISIONS YOU SHOULD NOT MAKE	Think through the decisions you should no longer be making.
22-Jun-49	INVOLVES SOME CONSCIOUS EFFORT	To change a habit, it involves some disciplined conscious effort each day.
23-Jun-49	STORIES ACTIVATE OUR EMOTIONS	The stories will hear will activate our emotions and build the story stronger.
24-Jun-49	FOLLOW UP ON YOUR PROMISES	Even the small ones, make sure you make good on all your promises.
25-Jun-49	TRANSPARENT WITH THEM	The more transparent you can be with your team, the more they will trust you.
26-Jun-49	CONVINCED THAT THEY CAN DO IT	You will give your people more freedom when you are convinced they can do it.
27-Jun-49	ANNOYING IN A POSITIVE WAY	Your people challenging you can be annoying, but will help you raise your game.
28-Jun-49	LOYAL CIRCLE OF FRIENDS	A loyal circle of friends can provide you with a strong foundation for your life.
29-Jun-49	KNOW YOU ARE ON THE RIGHT PATH	You gain confidence when you are sure you are on the right path.
30-Jun-49	HAVE IT POINTED OUT TO YOU	It's important to find it out for yourself before others point it out to you.
1-Jul-49	PRACTICE TO SHIFT YOUR PERCEPTION	It takes practice to quickly shift your perception in difficult times.
2-Jul-49	RATHER THAN TAKE OFFENCE	Rather than take offence, try to understand why they have attacked you.
3-Jul-49	COMES AT INCONVENIENT TIMES	Your best opportunities don't always come at convenient times
4-Jul-49	DETERMINE THE SPACE YOU NEED	To keep you working at your best, determine the space you need to think.
5-Jul-49	INVEST THE TIME TO SIMPLIFY	Investing in simplification pays dividends for a long time after.
6-Jul-49	YOUR PLAN TO BUMP INTO PEOPLE	Being around the right people will increase your chances of bumping into them.
7-Jul-49	NEEDS AND INTERESTS OF OTHERS	Support the needs and interests of others to gain more support for yours.
8-Jul-49	SHARE CREDIT WITH EASE	Share credit with ease and you will have people always wanting to support you.
9-Jul-49	HAVE SIMILAR EXPECTATIONS	Unless your people have similar expectations, they won't work together well.
10-Jul-49	KNOW WHEN TO PUSH BACK	You can never just accept it all...know when it is needed to push back.
11-Jul-49	MAKE THE RIGHT FIRST IMPRESSION	First impressions stick, so make sure you make the best you can.
12-Jul-49	CONFIDENT IN THE MOMENT	Confidence is needed most in moments when your performance really counts.
13-Jul-49	RESOURCEFUL USING PAST EXPERIENCES	Use your past experiences in productive ways by accessing the learning in them.
14-Jul-49	CHOOSE THE RIGHT MENTORS	Choose mentors in both your strengths and weaknesses to grow faster.

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Date	Title	Thought
15-Jul-49	BE SEEN TO BE THE BEST	Perception is about visibility. You have to be seen, to be considered the best.
16-Jul-49	SHARE PERSONAL EXPERIENCES	Share your personal experiences and your people will feel closer to you.
17-Jul-49	GIFT WITHIN YOUR PROBLEM	Within every problem is the gift of helping you grow faster than without it.
18-Jul-49	GIVE OTHERS WHAT THEY WANT	Find ways to give others what they want and they help you get what you want.
19-Jul-49	SITUATION IS PROBABLY NOT UNIQUE	Everybody thinks their situation is unique, but many other experience it too.
20-Jul-49	THANK YOU CAN BE AN AMPLIFIER	Saying thank you has a way of amplifying the effort you are thanking them for.
21-Jul-49	SPREAD THE MESSAGE	Help others spread the message and the power of the message multiplies.
22-Jul-49	EVERYONE LIKES TO HAVE OPTIONS	When people have options, they feel more in control of what they are doing.
23-Jul-49	COMMIT TO GETTING GOOD AT IT	You move up faster when you make the commitment to get good at what you do.
24-Jul-49	RIGHT OR CONVENIENT	Do the right thing to do, even when it is not convenient for you.
25-Jul-49	STAY WITH IT UNTIL IT'S SOLVED	Successful people stay with a problem until they have an acceptable solution.
26-Jul-49	DEFINE THE PEOPLE YOU NEED	Define the people you need and then use your influence to get them.
27-Jul-49	OFTEN WRAPPED IN PROBLEMS	Our opportunities are usually wrapped up in problems that we like to avoid.
28-Jul-49	ACCEPT HELP FROM OTHERS	Be willing to accept help from others and never look at it as a weakness.
29-Jul-49	DEVELOP THE RIGHT MEANING	Develop the right meaning for your direction before others make up their own.
30-Jul-49	PRIVATE DECISIONS, PUBLIC IMPACT	As leaders, our private decisions have a way of making a public impact.
31-Jul-49	INTERESTED IN THEIR DREAMS	Be interested in your people's dreams, and find ways to help them achieve them.
1-Aug-49	LIVE UP TO THE STANDARDS WE SET	We tend to live up to the standards we set for ourselves. Why not increase them.
2-Aug-49	NOT EVERY PART WILL BE FUN	Within every achievement, there are parts to achieve it that will not be fun.
3-Aug-49	AVOID BACKWARD CONVERSATIONS	Blame has a way of sending a conversation backward. Don't participate in them.
4-Aug-49	BIAS IS NOT ALWAYS BAD	Bias is not always bad...it is the bias we have that we are not aware we have.
5-Aug-49	PRACTICE CREATES PROGRESS	Putting in the practice helps you make more progress within the operations.
6-Aug-49	EMBRACE VERSUS RUN FROM CONFLICT	Embrace the conflict, as greater productivity is usually on the other side of it.
7-Aug-49	HAVE THE LEAST TO REGRET	You will have lived a full life if you come to regret very few things.
8-Aug-49	EVERYONE FEELING PART OF THE TEAM	People who feel part of the team will keep the team's goals in the mind more.
9-Aug-49	IMPROVE VERSUS MONITOR	Focus metrics to uncover areas to improve versus just to monitor performance.

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Date	Title	Thought
10-Aug-49	GETTING RESPONSIBILITY GRADUALLY	Get more responsibility gradually, and you learn to deal with it more effectively.
11-Aug-49	PICK YOURSELF UP	Find ways to pick yourself up before others feel the need to do it for you.
12-Aug-49	MAKE YOUR TIME AVAILABLE	Make more time available for the important, and the rest takes care of itself.
13-Aug-49	WISH YOU HAD A BETTER PLAN	Don't wish for money. Wish you had a better plan that generates more money.
14-Aug-49	YOUR VIEW ON CONFLICT	If you are always avoiding conflict, you will not be advancing as fast as you could.
15-Aug-49	FAITH IN YOUR ABILITY TO LEAD THEM	People follow you closely when they have faith in your ability to lead them well.
16-Aug-49	EYE CONTACT ADDS INTENSITY	Maintain good eye contact and you add an intensity to your key messages.
17-Aug-49	NOT WANTING TO MISS THE FUTURE	Take action on your goals each day to make sure you don't miss your future.
18-Aug-49	COULD BE WORTH IT	When people start thinking "it could be worth it" they begin to engage with you.
19-Aug-49	BRING THEM AROUND	Invest the time to bring your key stakeholder around to your way of thinking.
20-Aug-49	DON'T EXPECT TO BE ORDINARY	If you want to be a leader, you cannot expect to be ordinary...but extraordinary.
21-Aug-49	GET OTHERS TO USE THEIR TALENT	Successful leaders find ways to get their people using all of their talents.
22-Aug-49	POTENTIAL VERSUS THE PRESENT	With all other things equal, what is their potential versus the present.
23-Aug-49	WHEN THERE ARE NO RIGHT ANSWERS	Sometimes there are no right answers, just something that needs to be done.
24-Aug-49	CHANGE YOUR BUZZ BY ELEVATING IT	Leading is moving from getting you buzz by doing it to seeing others do it better.
25-Aug-49	WHAT THEY ALREADY KNOW	Understand what they already know to engage others in more powerful ways.
26-Aug-49	FREE YOUR MIND FIRST	You gain more creative solutions when you free your mind of everything first.
27-Aug-49	INNER STRENGTH TO KEEP AT IT	Success comes from an inner strength to keep at it when others give up.
28-Aug-49	COMMITMENT TO LIFE LONG LEARNING	If you want to use your potential, you must commit to life long learning.
29-Aug-49	SEEING IT IN ACTION	You become a believer when you see the way forward in action somewhere else.
30-Aug-49	DOORWAY TO THEIR LISTENING	People's self interests are always the doorway to getting them listening to you.
31-Aug-49	MANAGING THE GAP	How you manage the gap in performance is key to improving the organization.
1-Sep-49	MORE MAYBE THAN FACT	The higher you climb, the assumptions you make are more maybe than fact.
2-Sep-49	START WITH THE SMALL	Repeated small steps give you a steady progress and the momentum for more.
3-Sep-49	SALES IS AN EXCHANGE OF VALUE	Sales are easier when customers sell themselves on the value they are getting.
4-Sep-49	NOT EASY, BUT THE BEST	The best solutions are not always the easiest, but will solve your problem faster.

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Date	Title	Thought
5-Sep-49	TRY IT AND SUSPEND YOUR DISBELIEF	When you are not convinced yet, try it and suspend your disbelief to give it a try.
6-Sep-49	HIGHEST AND BEST USE OF YOUR TIME	Ask yourself...what is the highest and best use of my time right now?
7-Sep-49	AVOIDING THE TRAPS	In every negotiation, there are traps others set that could destroy your outcome.
8-Sep-49	TIME AFTER TIME	When people continue to repeat the bad behaviors, it is time for them to go.
9-Sep-49	SIGN OF THEIR SUPPORT	When others are taking action to help you, that is a sign of their support.
10-Sep-49	HAVE AND WANT	Everyone underappreciates what they have and expects too much from the want.
11-Sep-49	LOADING THE RIGHT WORDS	You gain more influence when you load the right words for each person.
12-Sep-49	SOMETHING THAT IS MORE RIGHT	There are not perfect solutions. It is about picking the solution that is more right.
13-Sep-49	DO OR DON'T...NO TRY	Make your commitments either way (yes or no), as try is a neutral word.
14-Sep-49	IN A WAY THAT MAKES SENSE	Share your ideas in a way that makes sense to the person you are talking to.
15-Sep-49	OPPORTUNITIES TO GROW	Your best people want from you the opportunities to grow faster.
16-Sep-49	RATIONAL AND IMAGINATIVE	Great solutions comes from a combination of rational and imaginative thinking.
17-Sep-49	ARRANGING EARLY CHECKS	Check progress early on to make sure the team is going in the direction.
18-Sep-49	POWER IN PERSONAL CONVICTION	Put your personal conviction in it, and you will do whatever it takes to achieve it.
19-Sep-49	SOMETHING YOU ARE CALLED TO FIX	When problems come, think of yourself as the person who is called to fix it.
20-Sep-49	KNOW WHAT OTHERS KNOW	Know what the other side knows, and you are in a better negotiating position.
21-Sep-49	IMPOSSIBLE IS ACTUALLY POSSIBLE	Very often impossible comes from a limited mindset versus anything else.
22-Sep-49	PATIENCE WITH YOUR JUDGMENT	Don't be too quick to judge a situation and lose your influence within it.
23-Sep-49	KEEP AWAY THE LIMITING THOUGHTS	With limiting thoughts, push them away with thoughts of achieving your goals.
24-Sep-49	CHARACTER GROWS OUT OF MINDSET	Your character grows out of the mindset you take into every single day.
25-Sep-49	PUT OTHERS ABOVE YOUR EGO	When your ego is above others, you start losing the support you need from them.
26-Sep-49	PERFECTIONIST LEADER IS AN ABUSER	Be too a perfectionist and you never leave room for your people to grow.
27-Sep-49	WHERE YOUR FOCUS WONDERS	When you focus wanders...is it towards the future or the past. Be future focused.
28-Sep-49	LEVERAGE THE ENERGY AROUND YOU	Leaders can get the most from the people they surround themselves with.
29-Sep-49	WAYS TO EXERT SELF CONTROL	Find more ways to exert self control and you will achieve your goals faster.
30-Sep-49	TRACE IT BACK TO YOUR RELATIONSHIPS	Every success can be traced back to some key relationships that enabled it.

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Date	Title	Thought
1-Oct-49	INFLUENCED BY RECENT PERFORMANCE	You are always more influence by your people's most recent performance.
2-Oct-49	RESPOND IN THE CORRECT WAY	The correct way to respond is more about what others think than what you think.
3-Oct-49	WHAT YOU GET INTIMIDATED BY	Get intimidated by others, and you lose your power of influence.
4-Oct-49	FEELING OF PREPARED FOR ANYTHING	With the right confidence, you have the feeling you are prepared for anything.
5-Oct-49	GOOD AT THAT ONE THING	You have to be good at that one thing in order to leverage it for your success.
6-Oct-49	WHAT NEEDS TO BE UNLEARNED	Realize you have picked up bad habits from others...it is time to unlearn them.
7-Oct-49	CONSISTENT DECISION MAKING	Be consistent in your decision making or others will have less confidence in you.
8-Oct-49	CREATE THE CONTEXTUAL MODEL	Create a model that describe the context in powerful ways to others.
9-Oct-49	WANT THE BEST IN THE WORST WAY	When you really want the best, you will do even the worst in order to get it.
10-Oct-49	HAVE A BACKUP PLAN	Plans are more like guidelines, that require us to adapt in the moment.
11-Oct-49	APPLY YOURSELF EVERY DAY	Apply yourself every day by take more action on your goals and your learning.
12-Oct-49	MORE ENERGY TO BE SOMEONE ELSE	Be yourself, as you always consume more energy trying to be someone else.
13-Oct-49	PEOPLE SENSE WHEN YOU ARE AFRAID	Keep your courage strong, as your people can sense when you are afraid.
14-Oct-49	SENSITIVE TO THE NEEDS OF OTHERS	Unless you are sensitive to the needs of others, you never gain a strong rapport.
15-Oct-49	WHERE YOUR ENERGY GOES	Apply your energy on the important, so you make more progress on your goals.
16-Oct-49	KNOW WHAT'S EXPECTED OF YOU	You achieve to the expectations you know versus what you are guessing.
17-Oct-49	QUALITY COMES FROM SIMPLIFICATION	You get better quality when you simplify things...as there is less to go wrong.
18-Oct-49	STARTS WITH A STATE OF MIND	Everything you do starts with the mindset you being with...the approach you take.
19-Oct-49	ONE MISTAKE CAN DAMAGE IT	Trust is always fragile, and it only takes one mistake to damage it in a big way.
20-Oct-49	SITUATIONS THAT EXTEND YOU	Look for situations that can help you extend your influence more broadly.
21-Oct-49	REWARDED TO SAY YES	If people are rewarded to say yes all the time, you begin to never hear the truth.
22-Oct-49	SHARE MORE TO HAVE MORE	You get more in life by what you share with others. What have you shared?
23-Oct-49	I HAVE TO...I CHOOSE TO	Forget the words "I have to", as you are more in control with "I choose to".
24-Oct-49	INFLUENCE IN A STEALTH WAY	You can influence in a stealth way by getting others talking about you.
25-Oct-49	PERCEPTION OF WHAT IS NORMAL	Everyone's perception of what is normal is different. So what really is normal?
26-Oct-49	UNDERSTAND HOW TO COPE WITH IT	Pressure is not bad if you have learned how to cope with it well.

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Date	Title	Thought
27-Oct-49	FIGHT FOR YOU	True friends will fight for you when you are wronged by others.
28-Oct-49	WHEN THEY VIOLATE A CORE VALUE	You cannot afford to keep people who violate a core value of the team.
29-Oct-49	WHAT YOU CAN DO WITH IT	Skills and experience is only valuable based on what you can do with them.
30-Oct-49	DEPENDS ON WHAT YOU BRING TO IT	The reward you get in life depends on the value you bring to what you do.
31-Oct-49	FITTING INTO THE TEAM CONCEPT	People need to be driven individually, but keeping in mind a team concept too.
1-Nov-49	WINNERS DON'T HOLD BACK	Winners don't leave anything in reserve and put all of themselves into the effort.
2-Nov-49	COMPELLED TO THINK IT THROUGH	Find ways that compel you to think it through and you see more action to take.
3-Nov-49	YOU CAN SEE IT IF YOU LOOK	You will see more opportunities if you are always looking for them.
4-Nov-49	WHAT YOU NO LONGER NEED	What has needed once doesn't mean that you need it forever.
5-Nov-49	NOT JUST BECAUSE THEY DO	Just because others are doing it is not a great reason why you should too.
6-Nov-49	DRAW LESSONS FROM WHAT HAPPENED	Every experience is worth it if you draw lessons from what happened.
7-Nov-49	SENSE OF ADDING VALUE	When you sense you are adding value, you feel you had a productive day.
8-Nov-49	UNDERSTAND HOW TO APPLY WISDOM	How you apply your wisdom is the way you will create value for others.
9-Nov-49	GET THE MESSAGE	Be more aware of the messages that people are trying to send you.
10-Nov-49	RELAXED WHEN YOU ARE WITH THEM	You can be more of yourself when around people who make you feel relaxed.
11-Nov-49	PART OF SOMETHING BIGGER	You grow faster when you are part of something bigger than your own life.
12-Nov-49	ACHIEVE YOURS AND OTHERS AGENDA	You achieve more by helping others achieve their agenda too.
13-Nov-49	ALLOW THE PROCESS TO EVOLVE	Almost all processes have their troubles in the beginning...give it time to evolve.
14-Nov-49	ENVIRONMENT INFLUENCES RESULTS	The environment can influence the results your team can consistently deliver.
15-Nov-49	TRADITIONAL WAS CONTROVERSIAL	There was a time when the traditional way was controversial. Keep changing.
16-Nov-49	THROUGH THE STORMS OF LIFE	You character and personality are shaped by the troubles you have endured.
17-Nov-49	DEVELOP IT BEFORE YOU GET THERE	You need to develop the core skills required by the next job before you get it.
18-Nov-49	KNOW WHAT YOU ARE WORTH	You need to understand the value you deliver to determine what you are worth.
19-Nov-49	CLARITY EMERGES THROUGH STRUGGLE	Clarity only comes through some difficult thinking to understand the important.
20-Nov-49	IT COSTS YOU IN THE LONG RUN	Short term solutions can sometime cost you more in the long run.
21-Nov-49	CHANGE ALWAYS REQUIRES A FOCUS	Successful change always requires you to maintain a strong focus for a long time.

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Date	Title	Thought
22-Nov-49	KEEP YOUR BALANCE WITH EACH STEP	You can go so fast that you lose your balance too often on each step.
23-Nov-49	COMFORTABLE WITH CONTROVERSY	Controversy is within everything new, so it is important to get comfortable with it.
24-Nov-49	GIVE AS GOOD AS YOU RECEIVE	What you receive should never be less than what you give to others.
25-Nov-49	CAN'T SPREAD COMMITMENT AROUND	Be careful not to focus everything on your best people and forget the others.
26-Nov-49	SIGN THAT YOU HAD HELP	Leave and it stays working well...it's a sign you had help making it happen.
27-Nov-49	TALENTED ENOUGH TO GET BY	Some people use their talent to just get by when they could achieve much more.
28-Nov-49	TURN TACTICS INTO HABITS	The successful turn their core tactics into daily and weekly habits to leverage.
29-Nov-49	CLOTHED IN HUMILITY	An ego becomes productive when it is balanced with the right level of humility.
30-Nov-49	CLARITY IS ALWAYS GOOD	Think about it: When things are not clear, is something or bad usually happening?
1-Dec-49	COURAGE TO SAY THE HARD WORDS	When giving feedback that is negative, have the courage to tell it straight.
2-Dec-49	MATCH EACH OTHER'S ENERGY	Keep your energy high, as you people will often match the energy you show.
3-Dec-49	BASED ON THE EXPECTATIONS YOU SET	You get the performance from your team based on the expectations you set.
4-Dec-49	MANIPULATING THE EVIDENCE	People manipulate evidence and have it say what they want others to hear.
5-Dec-49	GET TOUGHER TO GET BETTER	The tougher you are, the more difficult challenges you are willing to face.
6-Dec-49	CLARITY ON THE KEY ROLES	You need clarity on the key roles that provide the role models for others.
7-Dec-49	STRENGTH TO KEEP AT IT	Everyone needs an inner strength to keep moving forward through the struggles.
8-Dec-49	KEEPING THE EYE CONTACT	Keep the eye contact through disagreements or you lose some influence.
9-Dec-49	WHEN THERE IS NO SHORTCUT	In building a strong trust with others, there really isn't any shortcut.
10-Dec-49	WHEN YOU HAVE TOO MUCH FOCUS	When too focused, you sometimes have a blinder to what could impact you.
11-Dec-49	STEP INTO A NEW REALITY	You only step into a new reality by taking action, beyond just thinking about it.
12-Dec-49	HIRE PEOPLE THAT SMILE	People with a smile are always inviting others into the conversations.
13-Dec-49	THERE IS ALWAYS ROOM	When something is truly important, there is room in your schedule to fit it in.
14-Dec-49	ASSUMPTIONS IN EVERYTHING	There are assumptions we are making for every initiative we take on.
15-Dec-49	WHEN YOU CAN'T WALK AWAY	In negotiations, you can let others know that you can't walk away without a deal.
16-Dec-49	WISDOM TAKES EFFECT SLOWLY	Wisdom is not something that provides a fast return, but a big long-term one.
17-Dec-49	PROVIDE FEEDBACK UPWARD	Find ways to give effective feedback upward and you have mastered influence.

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Date	Title	Thought
18-Dec-49	TELL A STORY ABOUT IT	If you want others to listen, find a way to tell a story about it. People like stories.
19-Dec-49	BOTH ABILITY AND ATTITUDE	Everyone you achieve is based on the right combination of ability and attitude.
20-Dec-49	COMING FROM A DIFFERENT PLACE	Everyone brings a different perspective to their decision making and risk taking.
21-Dec-49	MAKE YOU BETTER OR BITTER	Troubles will either make you better or bitter, and you get to decide that.
22-Dec-49	INSPIRE THEIR SELF DEVELOPMENT	Inspire people's self development, as all their growth can't be from the company.
23-Dec-49	RIGHT DOOR AND RIGHT FLOOR	Enter conversations in their self interests and at a level they want to discuss.
24-Dec-49	WHERE AM I THE PROBLEM?	We often don't realize it until it's too late...that we are the problem.
25-Dec-49	UNTANGLE THE COMPLEXITY	Find a way to reduce the complexity and you will enable more productivity.
26-Dec-49	NURTURED, NOT TAUGHT	Some parts of leadership needs to be nurtured through experiences, not taught.
27-Dec-49	GET MORE EYES ON IT	With complex problems, find ways to get more people thinking about a solution.
28-Dec-49	NEED TO CONFRONT REALITY	You don't have control over the problem unless you confront the reality within it.
29-Dec-49	LEADERSHIP IS LIKE A PAINTING	Leadership is not straightforward, it's like drawing a painting with different colors.
30-Dec-49	NEEDED IN THE MOMENT	If you are always needed in the moment, you probably don't trust your people.
31-Dec-49	WHAT YOU TAKE AIM AT	You begin to make more progress once you start taking a good aim at something.
1-Jan-50	SOME WEIGH MORE THAN OTHERS	All your problems don't carry the same importance...focus on the important first.
2-Jan-50	CAN'T BE RIGHT ALL THE TIME	We can never be right all the time. It's important is how fast we right a wrong.
3-Jan-50	TRAIN YOUR PERCEPTION	You train your perspective with the types of experiences you put into your life.
4-Jan-50	UNDER AND OVER EMPHASIZING	Emphasizing something is important. Both too little and too much gets ignored.
5-Jan-50	HABITS FOR YOUR FOUNDATION	Your habits provide the foundation for your success or your failure.
6-Jan-50	DO IT WITH YOUR SELF TALK	You achieve it first within your self talk, and then take action to make it a reality.
7-Jan-50	UNDERSTAND YOUR VULNERABILITIES	Unless you understand your vulnerabilities, others can use them against you.
8-Jan-50	DIFFERENCES CAN BE AN ASSET	Differences in a team can be an asset if everyone is aligned on the team goals.
9-Jan-50	HOW YOU THINK OF THE EXPERIENCE	How you think of the experience will shape your perspective from it.
10-Jan-50	WATCH IT AS A MOVIE	To detach from an experience, what as a movie versus reliving it each time.
11-Jan-50	WHY IT'S WORTH IT	When your people understand why it's worth it, they take more initiative.
12-Jan-50	CONSOLIDATING WHAT'S BEEN LEARNED	Summarizing often helps everyone to consolidated what's been learned so far.

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Date	Title	Thought
13-Jan-50	PAST AS A TEACHER, NOT A MASTER	Your past is your teacher unless you live in it...then it becomes your master.
14-Jan-50	MOLD A TEAM TO THEIR STRENGTHS	You lead each team in a different way depending on the strengths of everyone.
15-Jan-50	PEOPLE WILLING TO CHALLENGE YOU	You need people around you that are willing to challenge you all the time.
16-Jan-50	POWER IN SMALL CHANGES	Small changes done over a length of time have the power to change a direction.
17-Jan-50	RHYTHM OF THE ORGANIZATION	Every organization has a rhythm. Find the one that matches you to do your best.
18-Jan-50	DEFINED BY ITS WEAKEST LINK	Outside your team, others define it by its weakest link, not the strongest one.
19-Jan-50	CAPABLE OF LEARNING THE LESSONS	If you are not capable of learning the lessons of an experience, you stop growing.
20-Jan-50	CONFLICT TESTS YOUR INNER STRENGTH	Conflict tests your inner strength to both deal with it in productive ways.
21-Jan-50	WISE TO LEARN FROM OTHERS	You don't have to learn everything yourself, so invest in learning from others too.
22-Jan-50	SOLVING PROBLEMS ON THEIR OWN	You don't have a strong team until your people can solve problems on their own.
23-Jan-50	WAYS TO ELIMINATE DOUBT	Find your ways to eliminate doubt, and you will speed your success.
24-Jan-50	TIME YOU NEVER FORGET	The time you never forget was always marked with a strong emotion to it.
25-Jan-50	THINK ABOUT IT IN A DIFFERENT WAY	A step change in performance requires you think of your role in a different way.
26-Jan-50	SOMETHING BIGGER THAN THE RESULT	A life with meaning provides you something that is better than just the result.
27-Jan-50	SEEN AS UNDERSTANDING THEM	Highlight what others are feeling and they will believe you understand them.
28-Jan-50	STRENGTHS FITTING THE ROLE	Fit the right strengths to the role, and they will have a better start in the role too.
29-Jan-50	IF THEY'RE NOT THINKING	If people are not thinking, they will get surprised by something they shouldn't.
30-Jan-50	CHARACTER IN YOUR STORY	Demonstrate the character of people in stories to help reinforce the culture.
31-Jan-50	ASSUMPTIONS NOT FITTING REALITY	You get into more trouble when your assumptions don't fit the reality.
1-Feb-50	ROOM TO STRETCH AND GROW	Micromanage your people and you limit their room to stretch and grow.
2-Feb-50	ASK MORE WHY QUESTIONS	Ask more why questions and you will understand more of your operations.
3-Feb-50	CREATE HABITS ONE AT A TIME	Don't try to create too many habits at once. We have a limit on our willpower.
4-Feb-50	USUALLY REQUIRES A NEW BEHAVIOR	A step change in performance usually requires us to create a new behavior.
5-Feb-50	COMMITMENT TO BECOME YOUR BEST	Be committed to become your best or you will never put in the effort to do.
6-Feb-50	SHARED VALUES UNITE THE TEAM	Shared values unite the team more than shared goals can alone.
7-Feb-50	MAKE YOURSELF UNFORGETTABLE	If people can't forget you, then you must be doing something of value.

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Date	Title	Thought
8-Feb-50	AFRAID TO SAY TO THEMSELVES	You can get people saying things to you that they are afraid to say to themselves.
9-Feb-50	STOP ASKING THE TO DRIVE YOUR CAR	Stop asking your bosses for the answer...they expect you to drive your own car.
10-Feb-50	OPEN TO LIFE'S CHALLENGES	If you want great success, you have to be open to the challenges along the way.
11-Feb-50	START BEFORE YOU FEEL INSPIRED	You won't always be inspired to start...just start and the inspiration will come.
12-Feb-50	BE TRUTHFUL TO YOURSELF	Unless you can be truthful to yourself, it will be difficult being truthful to others.
13-Feb-50	FOR THE LESSONS YOU NEED TO LEARN	Take on new challenges for the lessons you need to learn to grow faster.
14-Feb-50	COMMITMENT IS TIED TO PERSISTENCE	You need a persistence inside of you to power your commitments.
15-Feb-50	WORTH MY TIME = WORTH MY LIFE	Remember it must be worth your life to be worth your time.
16-Feb-50	IT WAS ALWAYS POSSIBLE	Once you achieve it, you feel it was always possible...but it took perseverance.
17-Feb-50	BEGIN WITH A CLEAR MIND	You make better decisions when you begin with a clear mind first.
18-Feb-50	STRENGTHEN YOUR AWARENESS	Strengthen your awareness to influence your world in more productive ways.
19-Feb-50	BUILD THEM UP ALONG THE WAY	Praise your people's achievements all along the way to the big achievement.
20-Feb-50	SHOWS UP BEFORE YOU	Your reputation shows up before you do and creates your introduction.
21-Feb-50	DIVERSITY OF YOUR NETWORK	The diversity of your network determines its value for your growth and impact.
22-Feb-50	WHAT YOU SAY ABOUT YOU	What you say about you has an impact on what you think and feel about you.
23-Feb-50	MUST BUY INTO YOUR VISION	If you haven't bought into your vision, then why should others buy into it?
24-Feb-50	ACCOUNTABLE TO EACH OTHER	A successful team has people who feel accountable to each other.
25-Feb-50	WHEN PRACTICE COUNTS FOR NOTHING	Your practice counts for nothing if you do it without any constraints.
26-Feb-50	CONTINUE TO BE SURPRISED	If you are extending your comfort zone, you will always be surprised.
27-Feb-50	USE ADVERSITY TO GROW STRONGER	Adversity has a way of growing us faster than within the good times.
28-Feb-50	WHEN OUR MODELS NO LONGER FIT	If the world changes, our model of understanding the world must change too.
1-Mar-50	IN THE SAME PLACE ONCE	You help others better if you remind yourself you were in the same place once.
2-Mar-50	WE POWER VERSUS ME POWER	Your own power is limited until you bring a team around you...WE power.
3-Mar-50	WHAT YOUR BUTS ARE SAYING	When you use the word "but", you are often devaluing what others say.
4-Mar-50	BENEFIT OF A BROADER PERSPECTIVE	Take a broader perspective and you often see your priorities with more clarity.
5-Mar-50	COMPLETE MENTAL PICTURE	Picture it complete in your head first in order to be more productive creating it.

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Date	Title	Thought
6-Mar-50	WHAT'S AT STAKE?	There is something at stake when you focus on something meaningful in your life.
7-Mar-50	WORRIED ABOUT THEIR OWN CAREER	Other people are worried about their own career, so take control of yours too.
8-Mar-50	HAPPINESS IS HOMEMADE	Happiness is not created by others, but by yourself. It's homemade.
9-Mar-50	MOST PEOPLE STRUGGLE WITH SPEED	Embrace speed in everything and put yourself in front of others more often.
10-Mar-50	OFTEN ABOUT ADDING HUMBLENESS	Long-term success is often enabled by the way you add humbleness to your ego.
11-Mar-50	TAKE IT TO AN EXTREME	Take your strengths to an extreme and there is a risk you make them a negative.
12-Mar-50	NOT LOSING WHAT YOU LOVE MOST	As you advance, happiness can be about no losing what you love most.
13-Mar-50	TIMING IS NEVER PERFECT	The timing is never perfect, so don't wait to take action on what you know now.
14-Mar-50	ACCEPT WHO YOU ARE FIRST	Before you can accept others, you need to be able to accept yourself first.
15-Mar-50	SYSTEM THAT WORKS FOR YOU	To be productive, find the system (way of working) that works best for you.
16-Mar-50	THEIR WAY OF SAYING IT	Share in their way of saying it and they will understand it faster.
17-Mar-50	BETTER THAN YOUR FORMER SELF	A good objective is to always be better than your former self.
18-Mar-50	BELIEF GOES TOGETHER WITH CHOICE	Unless you believe in your choices, you won't put the needed action into them.
19-Mar-50	GROW THROUGH MENTORS	You will grow faster when you surround yourself with different types of mentors.
20-Mar-50	USE YOUR PEOPLE'S SWEET SPOTS	Give work to others in their sweet spot, intersection of their passion/strengths.
21-Mar-50	SEE SOMETHING DIFFERENT EACH TIME	Every time you read the same book, you will see something different each time.
22-Mar-50	WANT WHAT OTHERS HAVE	We tend to want what others have versus thinking through exactly what we want.
23-Mar-50	DEMONSTRATED IN YOUR BEHAVIOR	Your commitment to an initiatives is demonstrated in your behavior on it.
24-Mar-50	SEE WHAT YOU EXPECT	Your expectations will decide what opportunities you will see.
25-Mar-50	BALANCE IS DRIVEN BY PRIORITIES	Balance in life is driven by what we make a priority and how we reinforce it.
26-Mar-50	BLOCK YOUR TIME OFF	Block off time to relax, and it will drive you to be more focused when you are on.
27-Mar-50	FORCE US TO THINK DIFFERENTLY	A stretch goal forces us to think differently in order to achieve it.
28-Mar-50	CONTRADICTIONARY THINKING	We still need to move forward even with the contradictory thoughts we hold.
29-Mar-50	CAN'T WAIT FOR 100% ALIGNMENT	Busines requires speed so you cannot wait for everyone to be aligned.
30-Mar-50	RELATIONSHIPS AND PROCESSES	A successful business needs both...great relationships linked with great processes.
31-Mar-50	IMPACT OF A PERSPECTIVE	The impact from taking the right perspective is big. Control your perspective.

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Date	Title	Thought
1-Apr-50	YOUR MESSAGES ON BEHAVIORS	To keep your culture strong, your key messages should focus on behaviors.
2-Apr-50	CAN'T BELIEVE EVERYTHING	You can't believe what you hear. People like to tell you what you like to hear.
3-Apr-50	BEING YOU AS MUCH AS POSSIBLE	The more you can be yourself, the more energy you can bring to your role.
4-Apr-50	CARRIES THE REWARD	When you are doing the right thing, the action you take carries the reward.
5-Apr-50	BEYOND THE QUICK FIX	Look beyond the quick fix to create a solution that will last a long time.
6-Apr-50	SATISFIES THE COMPETITIVE NATURE	Satisfy people's competitive nature by showing what the competition is doing.
7-Apr-50	KEEP WHAT MOVES YOU FORWARD	As you advance, keep the core habits that will help you deliver at high levels.
8-Apr-50	IN A POSITION TO LEARN	Put yourself in a position to learn something new each day and you grow faster.
9-Apr-50	BECAUSE IT IS IMPORTANT	What you make important has a way to controlling your life.
10-Apr-50	HOLD A THOUGHT LONGER	Be more focused and hold on to thought long enough to see the action in it.
11-Apr-50	HOW YOU GAIN CLARITY	Understand the best ways for you to gain clarity and you will achieve more.
12-Apr-50	SO THEY DON'T CONTROL US	We need to take a view on our emotions so that they don't control us.
13-Apr-50	LEGS OF YOUR INFLUENCE	The legs of influence are within the relationships that carry the influence forward.
14-Apr-50	CONTAINING AND EVOKING EMOTIONS	Leadership is often about how you handle the emotions within your team.
15-Apr-50	KEEP IT CONTEXTUAL	Data can have multiple meanings unless you put a strong context around it.
16-Apr-50	INTO YOUR DAILY ROUTINE	It won't make a big difference until you put it into your daily routine.
17-Apr-50	CAPTURE AND KEEP THEIR ATTENTION	Capture and keep people's attention long enough for the message to get through.
18-Apr-50	DIFFERENT VERSIONS OF YOU	There are different versions of you because you adapt to who you are with.
19-Apr-50	ANCHORING YOUR MOTIVATION	Motivation lasts when it is anchored with a passion and purpose for your life.
20-Apr-50	WITH THE WHY IN MIND	Everyone finds ways to do the job better when they have a WHY in mind.
21-Apr-50	FINDING THE EDGE	Problem people are always trying to find the edge of acceptable behavior.
22-Apr-50	SEE IT UNDER DIFFERENT PRESSURES	Understand how the change will play out under pressures from different sources.
23-Apr-50	WHEN YOU DECIDE YOU ARE READY	Being ready is often more a decision than a fact. Decide today you are ready.
24-Apr-50	WHEN YOU HAVE AN ADVANTAGE	When you have an advantage, look for various ways to exploit that advantage.
25-Apr-50	FORCED TO COMPLETE YOUR THOUGHTS	Writing it down or talking it through forces you to complete your thoughts.
26-Apr-50	FIRE BURNING STRONGER THAN OTHERS	When your drive is stronger than others, your energy will pull others along.

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Date	Title	Thought
27-Apr-50	PERSONAL CONNECTIONS WITH OTHERS	You achieve more by making more personal connections with others.
28-Apr-50	GET SPECIFIC TO MOVE FORWARD	When you get specific, you see actions to take faster and make more progress.
29-Apr-50	CREDIBILITY THROUGH EXPERIENCE	You often gain credibility by highlighting the experience you have in the topic.
30-Apr-50	APPRECIATE WHO IS AROUND YOU	The team around you helps you achieve success. Show them your appreciation.
1-May-50	HOW THINGS COULD BE DIFFERENT	Picture how things could be different in great detail and you build it faster.
2-May-50	WILL TO LEAVE THE PACK	If you are not willing to leave the pack, you cannot be their effective leader.
3-May-50	IN SEARCH OF THE INTANGIBLES	In every success, there were intangibles you managed that made a difference.
4-May-50	WITHOUT INTERFERENCE	You achieve more by removing the interference you have created yourself.
5-May-50	THROUGH THE DISCOMFORT PERIOD	Within every change, there is a discomfort period before you embrace the new.
6-May-50	ORIGINAL IS NON-CONFORMIST	Be an original, and let your thinking become your best asset.
7-May-50	MAKE IT A DOMINANT THOUGHT	When you make something a dominant thought, you are cementing in a focus.
8-May-50	BEING DIFFERENT AND BETTER	We grow by become better at who we are and by adding different new skills.
9-May-50	CREATE A MUST SITUATION	When you create a must situation, you get everyone on board much faster.
10-May-50	INVEST IN YOUR RELATIONSHIPS	Stakeholder management is an investment in building strong relationships.
11-May-50	GAINING SUPPORT IN RETURN	You gain more support from others when you first support them first.
12-May-50	ALL I WAS THINKING ABOUT	When you are filled with your passion, you feel that it is all that you think about.
13-May-50	LEVERAGE NATURAL MOTIVATIONS	Leverage people's natural motivations to get them more energized to deliver.
14-May-50	MAGNIFYING THE MESSAGE	Your message has more impact when you add emotion and make it personal.
15-May-50	PREFERENCES VERSUS NEEDS	Look at your way as a preference and adapt to build more rapport with others.
16-May-50	MOST OF SOMETHING	With everything you work on, commit to delivering the most you can.
17-May-50	WHEN TRIED AND TRUE MUST CHANGE	Even processes that are working must change if they don't fit the future.
18-May-50	IMPATIENT / PATIENT PERSPECTIVE	Balancing patience and impatience is difficult for ambitious leaders.
19-May-50	WHAT IS IT TO YOU?	How you view makes it your reality, which may be different than others.
20-May-50	LISTEN TO YOUR OWN INTUITION	Your intuition draws upon all your experiences, so it is smart to listen to it.
21-May-50	INVITATION TO DISRUPTION	When the values are not shared, you will have some disruption in the team.
22-May-50	DESIGN IT AS A SYSTEM	Complex problems require solutions designed as a system to be effective.

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Date	Title	Thought
23-May-50	TERMS OF THE DISCUSSION	Agree the terms of the discussion first, and you will have more productive ones.
24-May-50	COURAGE AND COMPASSION	Great leaders show the right combination of
25-May-50	WHAT YOU DO CONSISTENTLY	What you do consistently is either powering your success or preventing it.
26-May-50	UNDERSTAND THE IMPACT YOU MAKE	Understanding the impact you make builds the belief that you can do more.
27-May-50	REMINDED OF WHERE YOU WERE	You can see in others the person you were before you changed your mindset.
28-May-50	KNOWING THEIR BOUNDARIES	With clear boundaries, you can delegate more than you think to your people.
29-May-50	PART OF THEIR CONCERNS	People usually are not complete in sharing the concerns they have.
30-May-50	EMBRACE WHAT OTHERS AVOID	Embrace the risks others avoid and gain the rewards that come with them.
31-May-50	ASSUMPTIONS CAN BLIND US	Our assumptions can blind us to opportunities we don't think are possible.
1-Jun-50	WISH MARRIED WITH ACTION	A wish married with action becomes a goal if you make a commitment to it.
2-Jun-50	FEEL MORE THAN JUST A NUMBER	People want to know they make a difference and are more than just a number.
3-Jun-50	WHEN YOU KNOW WITHOUT KNOWING	Acting on an unclear intuition is really knowing without knowing.
4-Jun-50	CLEAR PATH FORWARD	Build a clear path forward and everyone in the team can see their role within it.
5-Jun-50	MAKE OTHERS FEEL VALUED	When others feel valued, they put more of themselves into their job.
6-Jun-50	PULLS YOU TO USE YOUR POTENTIAL	A strong purpose will pull you forward to use more of your potential.
7-Jun-50	ACTION CREATES ENERGY IN OTHERS	Your action often creates the energy in others for their action too.
8-Jun-50	CHOOSE WHAT YOU SAY	Take a second to choose what you will say within difficult conversations.
9-Jun-50	A THANK YOU REQUIRES LITTLE EFFORT	Thank you get forgotten sometimes, but they really require little effort to provide.
10-Jun-50	DISCIPLINE TO MAKE IT EFFORTLESS	Discipline and practice makes what you do look effortless to others.
11-Jun-50	BUILD THE RIGHT AWARENESS	Build your awareness and you read situations in ways to be more productive.
12-Jun-50	MINDSET TO SEE IT	Without a positive mindset, you might not see the opportunities in front of you.
13-Jun-50	VIEW FROM EVERYONE'S PERSPECTIVES	Get the view from everyone's perspective to understand better the situation.
14-Jun-50	WITH YOUR FIRST THOUGHT	When your first thought is positive, you get more ideas to build upon it.
15-Jun-50	YOUR UNIQUENESS TO THE ROLE	What makes you unique can add value to a role that others could never add.
16-Jun-50	UNDERSTAND THE EFFORT REQUIRED	Understand and commit to the effort required before getting started.
17-Jun-50	FULLY UTILIZING YOUR ASSETS	Make full use of your assets to make the biggest difference you can.

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Date	Title	Thought
18-Jun-50	WAY YOU EXPRESS IT	Very often it is the way you express it that helps others understand it faster.
19-Jun-50	CLEAR ABOUT YOUR OWN PURPOSE	When you are clear about your own purpose, you can help others find theirs.
20-Jun-50	WITH THEIR INTERESTS IN MIND	Package your key messages with other people's interests in mind...not just yours.
21-Jun-50	ATTACH YOURSELF TO	What you attach to has a greater hold over your thinking than others things.
22-Jun-50	DESIRE FOR APPROVAL	Everyone has a desire for approval and will often seek it in unproductive ways.
23-Jun-50	KNOW YOURSELF AT A DEEP LEVEL	The deeper you know yourself, the more you can successfully adapt to others.
24-Jun-50	RESPONSIBILITY AND PRIVILEGE	Look at leadership as both a responsibility and privilege to do the role well.
25-Jun-50	ALWAYS SEEING NEW HORIZONS	Keep looking into the future and It will put you to be the best person possible.
26-Jun-50	SENSING THE RIGHT THING TO SAY	The more experience you have, you end up sensing what the right thing to say is.
27-Jun-50	SIDE STEP TO MOVE FORWARD	Sometimes we need to take a side step to move forward in the area we match.
28-Jun-50	PROVIDE WORK IN THEIR STRENGTHS	When your people work in their strengths, they do a better and faster job.
29-Jun-50	IT'S BEEN A WHILE	Don't forget the important people around you and stay in contact with them.
30-Jun-50	RAPPORT WITH DIFFERENT PEOPLE	The ability to gain rapport with different people will power your success.
1-Jul-50	RESPECT BUT NOT INTIMIDATED BY	Your should respect your competition, but never be intimidated by them.
2-Jul-50	DEEPER THAN YOU CAN SEE	Relationships problems are often deeper than you can first see.
3-Jul-50	EXCEPTIONAL IS NOT SUPERIOR	To achieve more, consider yourself exceptional, but never superior to others.
4-Jul-50	CONDITIONS OF TRUST	Create conditions with the team where your people can learn to trust each other.
5-Jul-50	IN YOUR EARLY EXPERIENCES	Your perceptions are often created in your early experiences.
6-Jul-50	ATTACH A FEELING TO THE NUMBER	Your people are invested in a target to the level of emotion they attach to it.
7-Jul-50	MIX FUN INTO YOUR WORK	Mix fun into your work, and you will often do a better job at it too.
8-Jul-50	STAY ON TOP OF YOUR GAME	You can never stay on top of your game without growing a little every day.
9-Jul-50	DELIVER UNDER TIME CONSTRAINTS	There seems to be less time to do everything these days, but still need to deliver.
10-Jul-50	MANAGING YOUR EMOTIONS	How you manage your emotions is key to become a great leader for your people.
11-Jul-50	BELIEF IS WHAT MATTERS	If you don't believe, everything you do will be much harder than it should be.
12-Jul-50	FILTERING UNWANTED EVIDENCE	With a strong perspective, we often filter unwanted evidence that doesn't fit.
13-Jul-50	SHOW YOUR BELIEF IN THEM	Show your belief in your people, and they will help you deliver the team's goals.

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Date	Title	Thought
14-Jul-50	GET TOUGHER TO BECOME BETTER	Very often the job demands us to become tougher in order to do the job better.
15-Jul-50	NOT KNOWING HOW TO DO IT	Not knowing how to do it is not a problem. Not knowing who can is a problem.
16-Jul-50	FORGETTING THE INCONVENIENT FACTS	We tend to forget the facts that don't fit our way of looking at the issue.
17-Jul-50	HIDE LOW SELF-ESTEEM IN ARROGANCE	People tend to hide their low self esteem in the arrogance they show to others.
18-Jul-50	NOT RUSHING THE EXPERIENCE	People take an experience in with different speeds. Allow time for everyone.
19-Jul-50	TRUST THEM WITH TROUBLE	Trust your people with the problem and that they will create credible solutions.
20-Jul-50	DRAW ATTENTION, DRAW CRITICISM	Whenever you draw people's attention, you will also draw their criticism too.
21-Jul-50	PASS IT ON TO SOMEONE ELSE	When you learn something new, pass it on to someone else as soon as you can.
22-Jul-50	THEY BRING IT WITH THEM	People bring their talents, but also their network to each role they take on.
23-Jul-50	CLOSE OUT THE DISTRACTIONS	Close out the possible distractions and you will naturally be more productive.
24-Jul-50	THINKING BETTER DAYS ARE AHEAD	You are future oriented when you think better days are ahead of you.
25-Jul-50	OTHER PEOPLE MIGHT NOT GET IT	No matter how well you explain, there are times when others will not get it.
26-Jul-50	ENGAGED AT THE TIME OF DECISION	People engaged at the time of the decision put more effort in to implement it.
27-Jul-50	BE DIFFERENT TO USE UNIQUENESS	You have to be different to fully use your unique abilities others don't have.
28-Jul-50	HONESTY IS MORE THAN A POLICY	Honesty has to be a value your team shares and demonstrates each day.
29-Jul-50	HELP IT LAND EASIER	You help your messages be understood faster by making it personal to others.
30-Jul-50	COURAGE TO BE VULNERABLE	It takes courage to be vulnerable in front of others and admit your weaknesses.
31-Jul-50	CONVICTION TO CARRY ON	The conviction to carry on through difficult times helps you achieve the success.
1-Aug-50	VISUALIZE IT HAPPENING	Visualize it happening in great detail and you see more ways to make it happen.
2-Aug-50	HOLD ON TO YOUR THOUGHTS	The thoughts you hold on to will either keep you positive or negative.
3-Aug-50	CONFIDENCE TO HANDLE IT	Increase people's confidence so that they know they can handle the problem.
4-Aug-50	NEED TO GET SMARTER	Learn something new each day, as our roles demand us to get smarter.
5-Aug-50	MAKE THEM FEEL MORE IN CONTROL	People who feel more in control will take more action than those who don't.
6-Aug-50	REPEAT IT UNTIL YOU BELIEVE IT	What you repeat can create a new belief in you...a new truth.
7-Aug-50	WORK FOR THE GREATER CAUSE	A purpose aligned with your work has you doing it for a greater cause than you.
8-Aug-50	HEAR WHAT YOU WANT TO HEAR	We hear what we want to hear and it prevents us from hearing what we should.

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Date	Title	Thought
9-Aug-50	PEOPLE WHO GET YOU THERE	Thank the people who get you to the level you need to be for your success.
10-Aug-50	DEFINES YOU TO YOU	Your habits and behaviors are defining you to you...what you do each day.
11-Aug-50	FIND WHAT CONNECTS THEM	Find the connection between people and create more trust between them.
12-Aug-50	MASTER OF LETTING GO	You can become a master of letting go by staying within your sweet spot.
13-Aug-50	SPEAK FROM THE HEART	Speak from the heart and people can feel the commitment behind your words.
14-Aug-50	BUILT INTO THE CULTURE	Strong cultures have core values built into the culture that everyone lives.
15-Aug-50	HOW MUCH YOU ASK VERSUS KNOW	Ask more than you know, and what you will know will keep increasing.
16-Aug-50	YOUR NEXT LEVEL OF SUCCESS	Your next level of success will require you to create a new more powerful habit.
17-Aug-50	OUT OF YOUR COMFORT ZONE	Everything that will help you grow is outside your comfort zone.
18-Aug-50	TAKEN WITH THE RIGHT PERSPECTIVE	Feedback taken with the right perspective can help you grow faster each day.
19-Aug-50	AMPLIFY THEIR PERSONAL WHY	Help others live their WHY, and they put more of themselves into their role.
20-Aug-50	START BY SEEDING THE MESSAGE	A big vision needs to be seeded well before sharing the complete message.
21-Aug-50	ENCOURAGED TO USE THEIR SKILLS	Find ways to motivate your people to use more of the skills they have.
22-Aug-50	WHAT LURKS BELOW THE SURFACE	It is what below what you see that is more within the root of the problems.
23-Aug-50	LOOK AT YOUR PHYSICAL WORLD	The environment you work in either helps or stops you from being more focused.
24-Aug-50	ASSIGN INTERDEPENDENT OUTCOMES	When your team's outcomes are interdependent, people need to work together.
25-Aug-50	ACT ON THE FEEDBACK YOU ARE GIVEN	You recognize others in positive ways by acting on the feedback they give.
26-Aug-50	TAKE "I" OUT OF THE ARGUMENT	The more "I" you use in arguments, the longer the arguments continue.
27-Aug-50	REINFORCE THE VITAL BEHAVIORS	Reinforce the vital behaviors and the rest seem to take care of themselves.
28-Aug-50	KNOW YOUR NON-NEGOTIABLES	Before entering any negotiation, clearly know your non-negotiables first.
29-Aug-50	WHY IS THAT IMPORTANT?	Don't know why it's important...it's difficult getting others making it important.
30-Aug-50	TELL YOU THEIR MOTIVATORS	You can sometimes infer your people's motivators by observing their behaviors.
31-Aug-50	FOCUSED ON YOUR PREPARATION	Get focused on your preparation and everything becomes easier in the moment.
1-Sep-50	CONSCIOUS BREATHING CALMS YOU	Focusing on your breathing can calm you in almost any situation.
2-Sep-50	COMPLETING WHAT YOU THINK ABOUT	Invest time to complete your thoughts and you will see more action to take.
3-Sep-50	IF IT WAS IMPORTANT?	If it was important, you would be spending more time on it. Is it important?

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Date	Title	Thought
4-Sep-50	USE ALL YOUR RESOURCES	When you are focused, you begin to find ways to use all of your resources.
5-Sep-50	VISION IS THE SOURCE OF LEADERSHIP	Vision is what gets everything in the organization aligned and organized by.
6-Sep-50	IDENTIFY LESS WITH THE FEELING	Over time, you identify less with the feeling, so keep repeating the positive.
7-Sep-50	DELIVER LIKE YOU ARE	You deliver results in the way you are as a person. Change you to change results.
8-Sep-50	HOW COULD THIS BE APPEALING?	Think about what is most appealing to others and package your message to it.
9-Sep-50	LISTEN TO THE INFORMAL CHATTER	Listen to the informal chatter in the team, as it shows how well people get on.
10-Sep-50	EFFORT TO DEVELOP AND MAINTAIN	Discipline takes effort to develop and maintain...but rewards are worth the effort.
11-Sep-50	SOME NATURALLY JEALOUS	Some people are naturally jealous of whatever you accomplish.
12-Sep-50	REPUTATION AND PROGRESS	Reputation and progress go together. Be a person who makes things happen.
13-Sep-50	IT WON'T ALL BE RECOGNIZED	Your efforts won't all be recognized, so don't worry about that. Just keep at it.
14-Sep-50	UNDERSTAND THEM TO LEAD THEM	Understand your people in order to know how to motivate them in better ways.
15-Sep-50	HEAR ABOVE THE NOISE	It is what you hear above the noise the drives your attention and focus.
16-Sep-50	TEAMS RESOLVE LARGER PROBLEMS	It takes a team to resolve the larger problems, so get everyone engaged on them.
17-Sep-50	WE COVER OUR TRUE FEELINGS	People cover their true feelings within the workplace...so expect it.
18-Sep-50	REFUSE TO ACCEPT AVERAGE	If you begin to accept being average, then you have to expect average results.
19-Sep-50	FEED WHAT YOU BELIEVE IN	You see more in your world of what you believe in that what you don't.
20-Sep-50	TRAFFIC ON THE ROAD	Unless you are leading, you will always see more people in your way.
21-Sep-50	FAILURE TO BE CLEAR	Many problems come from our failure to make the expectations clear to others.
22-Sep-50	WHEN YOU CAN FEEL THE WAY	You make more progress by feeling the way than by having to think the way.
23-Sep-50	UNPREPARED AND YOU GET IN TROUBLE	Many of your troubles come from the fact that you were not prepared.
24-Sep-50	PERMANENT WITH TEMPORARY	You go backwards by making permanent decisions on temporary situations.
25-Sep-50	RUN FROM PAST INTO PURPOSE	You live a fuller life by invest more time in your purpose than in your past.
26-Sep-50	WHEN YOU ARE READY	More doors always open when you are ready to embrace what's behind them.
27-Sep-50	COMFORTABLE WITH EACH OTHER	People open up more when they begin to get comfortable with each other.
28-Sep-50	GAIN INFLUENCE IN RIGHT DIRECTION	Influence only has power if it is helping you move faster in the right direction.
29-Sep-50	WHEN YOU ARE CLOSE TO THE FIRE	Watch the behaviors of others when you are close to the emotion of the issue.

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Date	Title	Thought
30-Sep-50	THROUGH THE LENS OF REGRET	The lens of regret puts you in the past where you can do nothing about it.
1-Oct-50	FACILITATING A WAY FORWARD	A leader's job is to facilitate a way forward when everyone seems to be lost.
2-Oct-50	SPREAD THE RIGHT RIPPLES	Change creates ripples, so focus on creating the right ripples to spread.
3-Oct-50	ADJUST TO NEW EXPECTATIONS	People always need time to adjust to the new expectations you place on them.
4-Oct-50	BUILT ON YOUR FOUNDATION	Your success has a foundation in your daily and weekly habits.
5-Oct-50	ENCOURAGEMENT FUELS COURAGE	The more you encourage your people, the more courage they will show you.
6-Oct-50	A NEW DEFINITION OF SUCCESS	A more balanced life starts with you creating a new definition of success.
7-Oct-50	ADDRESS THE ISSUE IN ADVANCE	Thinking what if?...is a way of addressing the issue in advance...being prepared.
8-Oct-50	IT CAN'T ALL BE GOOD	When your people share that everything is going well...it can't all be good.
9-Oct-50	BLAME GAME IS A WASTE OF TIME	Blame doesn't move anything forward, so why participate in it!
10-Oct-50	ACKNOWLEDGE YOUR GOOD FORTUNES	People take too much credit for their success. Remember, it is a team effort.
11-Oct-50	CHANGE THE WEIGHT OF THE ISSUE	Change the weight of the issue people feel and they will make it more important.
12-Oct-50	CHANCES TO TELL THE STORY	Increase the chances for you to tell the story and you can impact more people.
13-Oct-50	DISAPPEARS FROM YOUR VIEW	Unless you have a process to keep it important, it will disappear from your view.
14-Oct-50	WHAT TO ASK AND WHEN	Success comes faster when we know what to ask about and when to ask it.
15-Oct-50	CHOOSE WHO YOU WILL BE	Never surrender your choice on who you should be in every situation.
16-Oct-50	POWER IN FEELING PART OF IT	When people feel part of the solution, they do more to implement it too.
17-Oct-50	MAKE THE LINK FOR THEM	Your people sometimes need you to make the link to the goals they cannot see.
18-Oct-50	RESPECTFUL OF THEIR OPINION	Be respectful of another's opinion, especially when it is opposite of yours.
19-Oct-50	FIRST STEP IS THE HARDEST	Beginning is the most difficult part of any initiative. Start fast to get through it.
20-Oct-50	THERE ARE ALWAYS THE EXCEPTIONS	There are exceptions to everything, but exceptions must be productive.
21-Oct-50	WHAT'S THE RIGHT THING FOR YOU	The right thing for you might be different than others. Expect it.
22-Oct-50	PEOPLE WHO WANT YOU TO WIN	Your success soars when you multiply the people who want you to win.
23-Oct-50	WHEN YOU REALIZE THE MISTAKE	When you realize the mistake is when you act right away to fix it.
24-Oct-50	PERSONALIZE YOUR VOICE	Use stories and examples to help people hear the real you through your message.
25-Oct-50	ALIGN DECISION MAKING STYLES	Strong organizations have aligned the decision making styles to prevent tension.

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Date	Title	Thought
26-Oct-50	NEVER HAVING DONE IT BEFORE	Your attitude is the start makes not having done it before a little easier.
27-Oct-50	BOUNCE IT OFF EACH OTHER	Great teams are bouncing ideas off each other all the time.
28-Oct-50	CONSIDER THE ALTERNATIVES	Everything has alternatives....Consider them to feel better about your final choice.
29-Oct-50	HOW IT MAKES YOU FEEL	You relate to certain direction by how it makes you feel versus what you think.
30-Oct-50	COVER YOUR OBLIGATIONS	Cover your obligations first, before doing what you would like to do.
31-Oct-50	YOU CAN DROWN IN OPPORTUNITY	Opportunities are everywhere, you need a strong direction to see which are best.
1-Nov-50	MAKE PROGRESS VISIBLE	When progress is visible, the underperformers cannot hide.
2-Nov-50	PULL OF POSSIBILITY	People with the right perspective see possibilities to keep them moving forward.
3-Nov-50	REFUSE TO PARTICIPATE	When people start talking about each other, leaders refuse to participate.
4-Nov-50	WE REACT QUICKLY TO THE NEW	Make an approach seem new and people always will react quicker to it.
5-Nov-50	REBUILD A PAST OR BUILD A FUTURE	People are either trying to rebuild their past or focused on building their future.
6-Nov-50	CHANGE IN THEIR HANDS	Your people make the change faster if you give them the responsibility for it.
7-Nov-50	CHOICES ON THE TABLE	You can't make a choice on choices that are not on the table.
8-Nov-50	WHEN OTHERS MISS THE POINT	When others miss the point, invest the time to circle back and explain it again.
9-Nov-50	SEE THE FUTURE IN PLACE	Visualize the future in place and you naturally see more ways to create it.
10-Nov-50	PROCESSING WHAT COMES UP	We need a way to process new information so that we keep moving forward.
11-Nov-50	BEGIN AGAIN IF NEEDED	If you started on the wrong path. Stop, and begin again in a better way.
12-Nov-50	GET SPECIFIC WITH YOUR FEEDBACK	People can take more action on specific feedback that relates to them.
13-Nov-50	KEEP YOUR WORD WITH OTHERS	Honor your commitments and other people will honor you with theirs.
14-Nov-50	DEMONSTRATE FULL COMMITMENT	You demonstrate full commitment by taking action and not avoiding problems.
15-Nov-50	HOW WE FILL THE VOID	We fill in what we don't know with either a negative or a positive spin.
16-Nov-50	BE A GUIDE ON THEIR TRIP	A great mentor is a guide for your trip to more fully use your potential.
17-Nov-50	WHEN INSTINCTS COULD BE WRONG	Your instincts could be wrong if you don't assess it from other perspectives too.
18-Nov-50	FOCUS ON YOUR MENTAL FITNESS	Keeping yourself mentally strong helps you deal with problems in effective ways.
19-Nov-50	CHANCE TO SEND CLEAR SIGNALS	When problems occur, how you handle them is chance to send a clear signal.
20-Nov-50	WRITE IT DOWN TO GAIN OBJECTIVITY	When confused, start writing things down to see order in your confusion.

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Date	Title	Thought
21-Nov-50	TEST THE INFLUENCE THEY HAVE	In building a strong team, it is good to test the influence people have first.
22-Nov-50	CAPACITY TO APPRECIATE OTHERS	If you are full of yourself, you leave no capacity to appreciate others.
23-Nov-50	PERSONAL AMBITIONS WITH THE TEAM	Know personal ambitions within the team to understand the team dynamics.
24-Nov-50	FIGHT THAT NOBODY WANTS	Don't enter fights with others that nobody wants in the first place.
25-Nov-50	DISCIPLINE REINFORCES YOUR CHOICES	Discipline in your action has a way of quickly reinforcing your choices.
26-Nov-50	NEED TO DEMONSTRATE BOTH	It takes both determination and patience to become a great leader.
27-Nov-50	REFUSE TO TAKE SIDES	Takes sides in issues within the team and you take your team culture backwards.
28-Nov-50	YOUR BRAIN'S DEFAULT FOCUS	Your subconscious is your brain's default focus...so big change starts here.
29-Nov-50	THINK IN TO YOUR FUTURE	You think into your future when you visualize in more detail in being in place.
30-Nov-50	IGNITE THEIR CURIOSITY IN THE GOAL	People want to know more about what they are curious about.
1-Dec-50	IT IS THE WAY YOU SEE IT	Your reality is the way you see it and that can change from day to day.
2-Dec-50	READ INTO WORDS WHAT WE MEANT	Our communications are powerful when people read into words what we meant.
3-Dec-50	VERBALIZE AND INTERNALIZE	The more you say it, the more you believe it inside of you that it is true.
4-Dec-50	DANGERS OF ANGER AND DOUBT	Anger puts the focus on others, and doubt takes the focus off what you can do.
5-Dec-50	STEALING WITH PRIDE	Take the best practices from others and make them you own.
6-Dec-50	SHOULD HAVE DONE IT SOONER	When you find the right thing, you ask yourself why you didn't do it sooner.
7-Dec-50	OFTEN A MULTI-STEP PROCESS	A large change takes many steps, and too many to see all at once.
8-Dec-50	HAVE ENTHUSIASTIC ADVOCATES	Invest in growing more advocates to extend your messages more broadly.
9-Dec-50	SELF CENTERED OR TEAM ORIENTED	People who are self centered have difficulties in becoming a team player.
10-Dec-50	FIRST IS BETTER THAN BETTER	Being first is can be more an advantage than having something better.
11-Dec-50	BE VESTED IN THE OUTCOME	When people have strong feelings in the outcome, they do whatever it takes.
12-Dec-50	GRACE UNDER FIRE	Be strong to behave in productive ways when you are attacked by others.
13-Dec-50	WHEN REAL RESPONSIBILITY IS GIVEN	When you delegate the decisions, your people feel the responsibility.
14-Dec-50	CHALLENGE PRODUCTIVELY	Challenge people in ways that they will be willing to change their behavior.
15-Dec-50	WHAT YOU USED TO BE SATISFIED WITH	You are growing when what used to satisfy you no longer does.
16-Dec-50	WHEN TO STEP OUTSIDE THE NORM	You get noticed (positive and negative), but it's necessary to achieve your goals.

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Date	Title	Thought
17-Dec-50	IT'S BEEN A LONG TIME SINCE...	It can never be a long time since you found opportunities to praise your people.
18-Dec-50	LIKING YOU BEFORE THEY KNOW YOU	You create a great first impression when people like you before they know you.
19-Dec-50	INCREASED SENSE OF AWARENESS	Increase your awareness and have more influence in the world around you.
20-Dec-50	WHOLE SELF AT YOUR DREAM	Put everything into your dream as it has the power to change your life.
21-Dec-50	OTHERS HOLDING YOU ACCOUNTABLE	When others are holding you accountable, you make it more important.
22-Dec-50	AVOIDANCE IS NOT A SOLUTION	You can never solve a problem by avoiding it. Focus on it today.
23-Dec-50	HAVE IT AND NOT USING IT	Having a strength and not using it is the same as not having it at all.
24-Dec-50	RIGHT TIME AND PLACE	When the right time and place is there, you want to be prepared to embrace it.
25-Dec-50	FEAR OF CHANGE IS FATAL	When you are afraid of change, you are at the start of another failure.
26-Dec-50	MIX IT UP TO NOT GET BORED	Find ways to change the way you run your meetings so people don't get bored.
27-Dec-50	BRAIN FILLS IN THE MISSING	Whatever is missing in your communications, people will find ways to fill it.
28-Dec-50	LAY ASIDE YOUR AGENDA	You gain more influence by focus on other people's agenda before yours.
29-Dec-50	WHEN IT LOOKS UNSUSTAINABLE	Start making the changes when it looks like the process is not sustainable.
30-Dec-50	EASY TRANSITION WITHIN THE CHANGE	Help people make an easy transition in the change by keeping them informed.
31-Dec-50	OPEN MORE DOORS	Open doors for people and they will dedicate more of themselves to their role.
1-Jan-51	BRING OUT THEIR INTELLIGENCE	Delegate to your people challenges that force them to use what they know.
2-Jan-51	PRODUCING MORE FROM LESS	You produce more from less when you stay focused on the important each day.
3-Jan-51	RESTRAIN YOU TO RELEASE OTHERS	If you want your people to grow, you can't be giving them all the answers.
4-Jan-51	SEE THE CAPABILITY IN YOUR PEOPLE	You won't use the capability in your people until you see it in them first.
5-Jan-51	CONNECT PEOPLE TO OPPORTUNITIES	Leadership involves connected the right people to the opportunities that come.
6-Jan-51	THOSE AROUND YOU	You end up being the average of the people that you surround yourself with.
7-Jan-51	WHAT YOUR TEAM CAN ACHIEVE	It's not what you can achieve, but what your full team can achieve with you.
8-Jan-51	INVEST IN THE SUCCESS OF OTHERS	Invest in your people's success and their success will multiply yours.
9-Jan-51	UNDERSTAND THE INFO YOU NEED	You need less information than you think if you put more trust in your people.
10-Jan-51	RELATIONSHIP TO THE FEELING	Your relationship to your feelings is either moving you forward or backward.
11-Jan-51	GENERATIONS OF LEADERS	Great leaders build an organization that delivers a generation of leaders.

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Date	Title	Thought
12-Jan-51	DISTILLED TO THE CORE IDEAS	Great leaders take a learning and distill it to the core ideas to share with others.
13-Jan-51	WORTHY OF REVISITING THE IDEA	When you gain new insights, it is often worth revisiting a previous idea.
14-Jan-51	EMOTION COMING FROM YOU	Your people engage more with the emotion coming from you than your words.
15-Jan-51	LACK OF TRUST BREAKS RELATIONSHIP	A lack of trust can break a relationship that will be difficult to gain back.
16-Jan-51	WHEN IT DOESN'T NEED TO BE FORCED	When people live the values, you don't need structures to reinforce them.
17-Jan-51	BRAINSTORM THE GAME CHANGER	Elevate your brainstorming to solutions that will change the game.
18-Jan-51	PEOPLE ALWAYS SEEK VALIDATION	People seek validation of their feelings and beliefs, and subconsciously too.
19-Jan-51	KNOWLEDGE INTO ACTION	Knowledge only has power when it is put into action towards a worthy goal.
20-Jan-51	NOT TAKING THE JOKING SERIOUSLY	If you can't accept people joking about you, then you take you too seriously.
21-Jan-51	LOOK TO YOU TO PULL IT TOGETHER	Your people look to you to explain how everything fits together towards the goal.
22-Jan-51	ENJOY THE PROCESS AND RESULTS	Successful people enjoy the results, but also the journey it took to achieve them.
23-Jan-51	BRING YOU THE TRUTH	Invest in people with the courage to always bring you the truth.
24-Jan-51	MAKE MORE OF YOUR OPPORTUNITIES	Achieve success faster by making more of the opportunities you are given.
25-Jan-51	RELATIONSHIP ISSUES	Relationship issues don't happen overnight...they have been building for weeks.
26-Jan-51	WHEN YOU UNDERSTAND OTHERS	Understanding others is the key to finding ways to influence their thinking.
27-Jan-51	SURRENDER AND NEVER GIVE UP	You will never give up on your goals when you surrender yourself to them first.
28-Jan-51	CREATE A TEAM IDENTITY	A team identity has the power to keep the team focused during difficult times.
29-Jan-51	LIVE DREAMS OR LIVE FEARS	You cannot be successful if you are living your fears...live your dreams.
30-Jan-51	CONTROL YOUR ANGER	If you don't control your anger, you often lose influence when you need it most.
31-Jan-51	DO YOU EXPECT TO BE SUCCESSFUL?	You get what you expect, so invest more time clearly defining your expectations.
1-Feb-51	INCREASE OF CHOICE	Some people lack the maturity to effectively deal with more choice.
2-Feb-51	EASY FOR EVERYONE TO BELIEVE	Communicate in ways that make it easy for everyone to believe in the vision.
3-Feb-51	MOVE BY IMAGINED STORIES	Communicate in ways that people can imagine themselves within the stories.
4-Feb-51	BEING EXCITED ABOUT THE PROJECT	Being excited about the project gets people taking more action at the start.
5-Feb-51	BOTH A STRENGTH AND A WEAKNESS	Everything is both, as a strength taken to an extreme can become a weakness.
6-Feb-51	LIFE THAT KEEPS YOU ENERGIZED	When you live your passion, your life keeps you energize just by living it.

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Date	Title	Thought
7-Feb-51	MOVE FORWARD ON YOUR PATH	Success is not just a result, it is how we move forward each day towards our goal.
8-Feb-51	HOW THEY GOT YOUR INTEREST	Others get your interest by making it more about you than about them.
9-Feb-51	CHANGE THE NEGATIVE INTO A POSITIVE	You change the negative into a positive by the mindset you take on it.
10-Feb-51	REGRET WORKING FOR YOU	If people regret working for you, it's probably because you didn't help them grow.
11-Feb-51	FILTERS APPLIED IN BOTH DIRECTIONS	Everyone is filtering what each others communications through their own focus.
12-Feb-51	BALANCE IS AN ONGOING EFFORT	Keeping the right balance in your life is an effort you always need to be taking.
13-Feb-51	FOLLOW WHAT YOU DO	Your people follow what you do more than follow what you say.
14-Feb-51	LINK TO THE THOUGHTS OF OTHERS	Understand what others are thinking, and link your focus with their thinking.
15-Feb-51	LOOK BEYOND TEMPORARY PROBLEMS	The majority of your problems are temporary, so look past them to your goals.
16-Feb-51	SEE POTENTIAL IN THE UNKNOWN	Look for the potential in your future, and you will find ways to address it.
17-Feb-51	NEXT RIGHT MOVE	You don't need to know the whole path forward, just the next right move.
18-Feb-51	SHAPE THE ENVIRONMENT	Work on creating the culture and environment for everyone to be more effective.
19-Feb-51	DRIVING BROAD THEMES	As you rise in organizations, you focus more on broader themes than details.
20-Feb-51	VOCABULARY OF OUR BELIEFS	People sense what you believe by the words you choose in your conversations.
21-Feb-51	DOING RIGHT WITH THE WRONG	How quickly you deal with a mistake has a big impact on your credibility.
22-Feb-51	IF THE CULTURE ISN'T RIGHT	If you have the wrong culture, your results will get worse faster than you think.
23-Feb-51	SEE VALUE IN A DIFFERENT PLACE	Entrepreneurs see value in different places than others.
24-Feb-51	IMPRESS WITH YOUR RESULTS	The best way to impress others is with your results versus your style.
25-Feb-51	BEING RIGHT OR WRONG	Being right or wrong is not the answer. Are you moving closer to your goals?
26-Feb-51	APPROACH WITH THE RESULT IN MIND	Be clear on the result you want before entering into difficult conversations.
27-Feb-51	MAKE IT BELIEVABLE	If they don't think it's believable, every word you say will be treated with suspect.
28-Feb-51	DIFFICULT INPUT TO DELIVER	Helping others to change their approach is always difficult input to deliver.
1-Mar-51	DRESS FOR THE ROLE TO PLAY	Leaders need to dress to the role they need to play in influencing others.
2-Mar-51	BEYOND THE COMFORTABLE	Personal growth is always past the stage when you are comfortable.
3-Mar-51	ARE THEY REALLY INTERESTED?	You know they are really interested by the type of questions they ask you.
4-Mar-51	WHAT IS DIFFERENT?	If you said you have changed...then what is different in your behaviors now?

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Date	Title	Thought
5-Mar-51	GENERATE SHARED RESPONSIBILITY	Get the team to take responsibility together and they fill in any gaps.
6-Mar-51	MAKING SENSE OF YOUR EXPERIENCE	Making sense of your experience is really about taking the learning from it.
7-Mar-51	EXTEND INFLUENCE WITH LEVERAGE	You gain influence when you have a positive leverage with others (adding value).
8-Mar-51	IGNITE THE SPARK TO RELEASE ENERGY	Find what truly motivates others, and it acts as a spark to release their energy.
9-Mar-51	LET THE PAST GO	You let the past go faster when you have taken the learning from it first.
10-Mar-51	WISDOM TO SERVE	You get the best from your people when you don't tell them what to do.
11-Mar-51	SOMETHING POSITIVE WILL EMERGE	Put your best people into the project and something positive will emerge.
12-Mar-51	WHAT'S IN IT FOR THEM	Understand what's in it for others, and then package your messages to that.
13-Mar-51	PEOPLE ENGAGING THEIR BRAIN	Tell your people what to do, and you end saving them from thinking and growing.
14-Mar-51	VALUING WHO YOU ARE	You have to value yourself before others will see the value in you.
15-Mar-51	USE WHO YOU ARE	You can be the best you, but will never be great at being someone else.
16-Mar-51	OBSTACLES TO OPPORTUNITIES	Obstacles can change them into opportunities, as they can showcase your talents.
17-Mar-51	THOSE THAT SEEK NORMAL	People who want a normal life will often end up with a life full of struggles.
18-Mar-51	WITH A PURPOSE IN MIND	Develop your talents with a purpose in mind...the value you create using them.
19-Mar-51	GET YOU RIGHT FIRST	Before trying to change anyone else, why not focus on changing yourself first!
20-Mar-51	GO THROUGH IT TO TRAIN YOU	You need to go through the experience in order to train others in a great way.
21-Mar-51	GET YOU TO FEEL IT DIFFERENTLY	Great speakers will get you to feel differently about the topic after their talk.
22-Mar-51	BEST THINGS IN LIFE ARE FREE	Your conversations with people you love are one of the best things in life.
23-Mar-51	DISCOMFORT OF BEING CONFUSED	Invest more time gaining clarity, and feel less the discomfort of being confused.
24-Mar-51	IT WASN'T WORTH THE TIME	Feel it wasn't worth the time, and you mark this memory with a negative forever.
25-Mar-51	IF IT WEREN'T FOR	Remember the people who help you when you needed their help the most.
26-Mar-51	PUT AWAY YOUR INSECURITIES	Everyone has insecurities. Put them away to have more influence with others.
27-Mar-51	SHARING LEADS TO RECEIVING	The more your share of your time, the more you receive in return from others.
28-Mar-51	JOINED TO YOUR PURPOSE	Engage others in ways that they want to join you with your purpose.
29-Mar-51	SENSING THEIR SINCERITY	When you sense the sincerity in others, you enable more powerful conversations.
30-Mar-51	WELCOMING THE CHANCE	When you get a chance to impress the right people, never turn it down.

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Date	Title	Thought
31-Mar-51	START BY MAKING IT A GAME	You get yourself to do the non-enjoyable faster by making it a game to do it.
1-Apr-51	REACH THE AUDIENCE	You reach your audience when you make it more about them than you.
2-Apr-51	LEAVE THEM ON A HIGH NOTE	End your meetings in ways that your people feel inspired to take more action.
3-Apr-51	PASSION CARRIES YOU THROUGH	Passion carries you through the difficult times because you keep the end in site.
4-Apr-51	TALK YOURSELF IN OR OUT	Our own thoughts will either talk us in or out of something more than others.
5-Apr-51	INTERESTED TO HEAR IT	When you are interested to hear it, you listen to what others say more closely.
6-Apr-51	WHAT MUST BE SO	If you see enough examples of it happening that way, then it must be so.
7-Apr-51	KEEP THE SPIRIT ALIVE	Motivation is about keeping the spirit alive in your people to be more proactive.
8-Apr-51	USE THEIR EGO AGAINST THEM	Communicate in ways to boost their ego, and they do more of what you want.
9-Apr-51	ATTITUDE TOWARDS THE ASSUMPTIONS	Your attitude towards assumptions turns them either more positive or negative.
10-Apr-51	DOWNPLAY WHAT WE DON'T BELIEVE	We tend to downplay what we don't believe in and stop listening about it.
11-Apr-51	STRONG ENOUGH TO JUST ASK	Be strong enough to ask the simple but needed question that others won't.
12-Apr-51	TRIVIAL TO THE FUNDAMENTAL	Progress is through keeping the trivial trivial and focusing on the fundamentals.
13-Apr-51	WHAT STOPS YOU FROM LISTENING?	Understand what stops you from listening, as this could lower your influence.
14-Apr-51	LIFE HAPPENS IN THE PRESENT	Our life is what we do in the present, but with a future view in mind.
15-Apr-51	GET OUR EGO OUT OF THE WAY	If our ego gets in the way, we will always receive less help from others.
16-Apr-51	MAKE IT PAINFUL NOT TO TAKE ACTION	Find ways to make it painful if you don't take the action you need to make.
17-Apr-51	MAKE DECISIONS IN THE MOMENT	Experience and preparation help you make good decisions in the moment.
18-Apr-51	WORTH A SECOND LOOK	When new information is available, your solution might be worth a second look.
19-Apr-51	THINK ABOUT THEM FIRST	When influencing others, think about their needs before your own.
20-Apr-51	EFFORT IN THE RIGHT PLACES	Focus on increasing the effort in the right places, and great results will follow.
21-Apr-51	EMOTIONAL STAMINA TO HEAR A NO	The more ambitious you are the more times you will hear the word NO.
22-Apr-51	EASY FOR PEOPLE TO SPEAK FREELY	Make it easy for people to speak freely and you get less conflict in the team.
23-Apr-51	LINK BETWEEN MIND AND BODY	Our mental feelings and physical feelings have a way of impacting each other.
24-Apr-51	GO WITH WHAT YOU HAVE NOW	Everyone can start with what we have now, and then get what we need.
25-Apr-51	EVALUATE THEM BY THEIR ACTIONS	Evaluate your people by the action they take versus just what they say.

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Date	Title	Thought
26-Apr-51	TAKE THEM TO A HIGHER LEVEL	Your people keep following you as long as you keep taking them to a higher level.
27-Apr-51	TRY TO CONTROL YOU WITH A WE	When people use a we in a manipulating way, they are trying to control you.
28-Apr-51	KNOW MORE THAN OTHERS	Even if you know more than others, you still shouldn't be telling them what to do.
29-Apr-51	IT'S TOO LATE FOR REGRET	When the moment has passed, it is too late for regret...but not for the learning.
30-Apr-51	WHERE IS THE NEXT CHANGE?	Be ready for the next change and you gain an advantage over others.
1-May-51	RECOGNIZE AND REWARD YOURSELF	Recognize and reward yourself and you turn performance into more of a game.
2-May-51	BOXED IN BY LOW EXPECTATIONS	You can box yourself in by setting too low an expectations for yourself.
3-May-51	TAKE ON THE STATUS QUO	Just because it has always been done this way is not a good reason!
4-May-51	FEEL EACH OTHERS EMOTIONS	When a team feels each others emotions, they interact in more productive ways.
5-May-51	WHAT YOU CONSIDER TO BE TRUE	Your perceptions make it true for you even when you don't have all the facts.
6-May-51	PROTECT YOUR ENERGY RESERVES	There are limits to our energy, so protect it so it's there when you need it most.
7-May-51	SEARCHING FOR THE SIGNS	Search for the signs that your people OWN IT...solving problems on their own.
8-May-51	FROM THE NECESSARY PREPARATION	Success in the moment will come from the preparation you did before it.
9-May-51	DESIGN IT AS A SYSTEM	Complex solutions need to be designed as a system to be effective.
10-May-51	REINFORCES THEIR PERCEPTION OF YOU	Your habits and behaviors will reinforce others perceptions of you.
11-May-51	HIGHEST VISION OF OTHERS	Think of others as how they could be and you will treat them that way too.
12-May-51	FEEL YOU'VE BEEN THERE BEFORE	If you visualized your success, you'll feel you've been there when you achieve it.
13-May-51	FEAR REDUCES EFFECTIVENESS	Fear takes your mind off what you should do to what could happen if you do.
14-May-51	LEAVE ROOM FOR YOUR AWARENESS	When you are under too much pressure, you lose awareness of your situations.
15-May-51	MORE IN UNEXPECTED WAYS	Do for others and they will often return more to you and in unexpected ways.
16-May-51	OVERLAPPING INSPIRATIONS	When what inspires you overlaps with others, you will make a good team.
17-May-51	NOT FROM YOUR CIRCUMSTANCES	You become you not from your circumstances, but by how you respond to them.
18-May-51	DEMONSTRATE YOU CAN HELP	Show others you can help them solve their problems, and they will engage you.
19-May-51	KNOW WHEN TO WALK AWAY	Know when you will walk away before you start the negotiations with others.
20-May-51	BREAK DOWN THE PROBLEMS FIRST	Breakdown large problems into smaller problems for your people to solve.
21-May-51	LINE BETWEEN RIGHT AND WRONG	The line between influence and manipulation can be quite thin at times.

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Date	Title	Thought
22-May-51	FEEL OF COMMUNITY	People feel more comfortable with a feeling of community in the group.
23-May-51	THROUGH TINY AND TRIVIAL GESTURES	There is often a great deal of meaning interpreted in tiny and trivial gestures.
24-May-51	KEEP ATTENDEES TO JUST A FEW PEOPLE	For more productive meetings have the courage to reduce the attendees.
25-May-51	OFFERING PEOPLE OPTIONS	Offer your people options and they take more ownership of their chosen option.
26-May-51	CIRCUMSTANCES YOU CANNOT CHANGE	Your attitude and response is key to circumstances you cannot change.
27-May-51	THOSE THAT SHARE OUR VALUES	We feel closer to people who share the same values as us.
28-May-51	GROW YOUR BENCH STRENGTH	Make sure you have capable people to step in when your stars move up.
29-May-51	RESPOND WITH FRESH EYES	You make a bigger impact with others when you respond in refreshing ways.
30-May-51	AVOID THE SELF-INFLICTED WOUNDS	We cause us more trouble when we say something that should be left unsaid.
31-May-51	YOUR OWN WAY FORWARD	Focus on creating your own way forward have the ability to do it.
1-Jun-51	WE IMITATE THOSE AROUND US	Build role models in the organization that others will copy.
2-Jun-51	BOTH STRENGTH AND WARMTH	Great leaders have a strength to deliver the message and warmth to listen too.
3-Jun-51	KNOW WHAT YOU WILL HEAR	Be prepared for conversations by anticipating what you will hear.
4-Jun-51	HANG OUT WITH THE RIGHT PEOPLE	You are often judged by the people you hang out with.
5-Jun-51	INSPIRED TO BE AND DO MORE	Hire people who are inspired to do more and grow to be more too.
6-Jun-51	ACTION KEEPS YOUR MIND CLEARER	Action has a way to help you keep you mind clear on what to do next.
7-Jun-51	WATCH OUT FOR MISUNDERSTANDINGS	Far too often the people problems in your team come from misunderstandings
8-Jun-51	BELIEVE YOU DESERVE IT	Unless you believe you deserve it, you will do things to sabotage your success.
9-Jun-51	BEFORE THE CHAOS ARRIVES	Be prepared to deal with the chaos before it arrives. Anticipate it.
10-Jun-51	SPECIFIC WITH YOUR FEEDBACK	When you get specific in your feedback, you show others to care more about it.
11-Jun-51	SOMETHING IS ALWAYS IN THE WAY	There are always obstacles in the way of doing anything worthwhile.
12-Jun-51	UNDERSTAND WITH A CURIOUS MIND	Be curious in your conversations and you will understand the deeper meaning.
13-Jun-51	SUGAR COATING IS SELFISH	Whenever you sugarcoat the message you are making it better only for you.
14-Jun-51	PORTION CONTROL COMMUNICATIONS	People can only take in so much information at one time. Portion control it.
15-Jun-51	NO ONE IS PERFECTLY READY	Your people are never perfectly ready for the promotion, and neither were you.
16-Jun-51	THOUGHTS ABOUT YOUR BEHAVIOR	Think about your behaviors and check if they are helping you advance faster.

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Date	Title	Thought
17-Jun-51	LOOK AT CHANGE AS NORMAL	View change as normal and you will not be as anxious about it.
18-Jun-51	BLAME ONLY ADDS TO YOUR FAILURE	Blame has a way of adding another negative to your failure in others eyes.
19-Jun-51	INTEGRATE SHORT AND LONG-TERM	The best leaders integrate the short and long term into each day.
20-Jun-51	HAVE THE DETERMINATION	You might have the skills, but it is determination that drives you to use them fully.
21-Jun-51	SUCCESS COMES FROM THEM	Your success as a leader comes more from the team than your individual efforts.
22-Jun-51	KNOW YOUR LIMITATIONS	Everyone has limitations, know yours and get help in areas where you need it.
23-Jun-51	FLEXIBILITY IS EARNED	People earn flexibility by how they deliver the results and behave in the process.
24-Jun-51	THE WHY CAN CHANGE OVER TIME	People's WHY is not a constant, and changes as their life's priorities change.
25-Jun-51	SYSTEMS IN PLACE TO CATCH IT	We need systems in place to catch any mistakes before they reach the customer.
26-Jun-51	WHERE YOU CAN BE MORE OF YOU	You need to work in an environment where you can be more of you each day.
27-Jun-51	THEY GIVE BACK WHAT YOU GIVE	People will return to you based on what you give them.
28-Jun-51	MAKE THE SITUATION BENEFIT YOU	Manipulators are always trying to make the situation benefit them.
29-Jun-51	DETERMINE THE RIGHT YOU	Adapt to others and you will gain more rapport and influence with them.
30-Jun-51	BUILD A SENSE OF SHARED PURPOSE	When a team shares the same purpose, they look for ways to help each other.
1-Jul-51	JUDGE ON THEIR ABILITY TO LEAD	If a person cannot lead others, there is a limit to the future value they can create.
2-Jul-51	THANKFUL FOR PROBLEMS YOU FACED	Be thankful for problems, as they helped you grow faster than without them.
3-Jul-51	HOW THEY MAKE MONEY	Understand how the customer makes money and you learn how to sell to them.
4-Jul-51	LEARN THE RIGHT CULTURE	The culture you need is linked to the quality of people you have.
5-Jul-51	IN CONTROL OF YOUR OWN DESTINY	Having goals to shoot for helps you feel in control of your own destiny.
6-Jul-51	SALES IS THE HEART OF EVERYTHING	Sales is in heart of everything. We all need to sell our ideas to others.
7-Jul-51	EXPLAIN THE CHALLENGE	Explain the challenge in ways that your people see they will grow faster.
8-Jul-51	BUILD A STRONG FOUNDATION	You can climb higher on a foundation of strong daily and weekly habits.
9-Jul-51	GIVE MORE OF YOURSELF FIRST	You get more of others when you give more of yourself first.
10-Jul-51	NEED OF DIPLOMACY	Diplomacy is not about giving in, but getting what you want with less resistance.
11-Jul-51	INVENT VERSUS JUST IMITATE	Imitate and you are behind. Invent and you get out in front of others.
12-Jul-51	BY LEARNING WHO YOU ARE	The more you know you, the more you can adapt for better rapport with others.

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Date	Title	Thought
13-Jul-51	WHEN THE ODDS ARE AGAINST YOU	How you respond when the odds are against you show others your commitment.
14-Jul-51	DO IT FOR THE WRONG REASONS	When you did it only for the money, you lost other opportunities in the journey.
15-Jul-51	ADAPT TO KEEP IT FRESH	Adapt your approach to meetings to prevent your people from becoming bored.
16-Jul-51	PUSH PAST YOUR COMFORT ZONE	More growth and more achievement is always past your comfort zone.
17-Jul-51	POWER TO REWRITE THE RULES	You use your power wisely when you rewrite the rules with fewer rules.
18-Jul-51	IMPORTANT TO BE 100% PRESENT	Give others your 100% attention and you will make them feel valued.
19-Jul-51	ASK YOURSELF THE RIGHT QUESTION	Ask yourself the question: What do you truly want?...beyond the material things.
20-Jul-51	EXPAND YOUR MINDSET	A wide diversity of experiences will help you keep your mindset expanding.
21-Jul-51	SHIFT THEIR PERSPECTIVE	If you can shift people's perspectives, you open up doors to accept new ideas.
22-Jul-51	WHAT YOU ASK IN THE INTERVIEWS	Ask questions in ways that you can uncover a person's business judgment.
23-Jul-51	CREATE SOMETHING OUT OF NOTHING	Entrepreneurs have the ability to create the new where others see nothing.
24-Jul-51	IN A POSITION TO CHANGE IT	You are in a powerful position when you have the power to change it.
25-Jul-51	VISUALIZE IT TOGETHER	A team that visualizes their success together to work together better to get it.
26-Jul-51	PICKING THE RIGHT PARTNER IS KEY	The right partner will help you create a bigger success and enjoy it too.
27-Jul-51	HELP YOU KEEP PERSPECTIVE	Friends and family are a great source to help you keep your perspective.
28-Jul-51	YOUR BLACK DAYS TEACH YOU PLENTY	You learn more from your toughest days than you do with your easy ones.
29-Jul-51	THANKING OTHERS FOR THEIR SUPPORT	You gain more support in the future too when you thank others for their help.
30-Jul-51	CARE ENOUGH TO GET UPSET	If your people get upset, it sometimes show you they care enough to get upset.
31-Jul-51	THERE IS MORE TO THIS	When you investigate a problem, always be thinking...there is more to this!
1-Aug-51	HELP YOU THINK AT A HIGHER LEVEL	Mentors help you raise your thinking to think more in the person you want to be.
2-Aug-51	SEE THE POTENTIAL IN OTHERS	You see how to grow your team faster by seeing the potential in your people.
3-Aug-51	GROW THE NECESSARY RELATIONSHIPS	Your relationships around you are either pull you forward or holding you back.
4-Aug-51	SENSE WHEN SOMETHING IS NOT RIGHT	Great leaders can sense when something is not right and do something about it.
5-Aug-51	FIND THE POSITIVE IN THE SITUATION	See the positive in the situation and you find what you need to focus on building.
6-Aug-51	EMOTIONS IN THE RIGHT DIRECTION	Leadership is often about aligning everyone's emotions in the right direction.
7-Aug-51	SECOND SKIN TO PROTECT YOURSELF	We all need to be tougher so that we don't let other impact our insecurities.

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Date	Title	Thought
8-Aug-51	IT COMES WITH THE TERRITORY	As you rise, the types of conflict you face come along with the job at that level.
9-Aug-51	CHOOSE NOT TO WASTE YOUR TALENT	Using your talent is not other's choice but yours. Set goals that drive you to use it.
10-Aug-51	IMPORTANCE OF A BIGGER DREAM	Dream bigger or you never create the conditions to use your potential.
11-Aug-51	THINK ANYTHING IS POSSIBLE	If you think anything is possible, you won't give up and keep trying until you do it.
12-Aug-51	WHO IS RESPONSIBLE FOR YOU?	Don't look for others to take responsibility for your life. Only you will do it best.
13-Aug-51	WHAT YOU ADD THE MOST VALUE TO	You will add the most value to efforts that fully utilize your strengths.
14-Aug-51	KEEP THE PROMISES YOU MADE	You gain credibility by keeping the promises you make (both to yourself / others).
15-Aug-51	PATH WITH THE LEAST RESISTANCE	The path with least resistance doesn't always create the most value.
16-Aug-51	GIVE IT SOME SERIOUS THOUGHT	Big problems demand more concentrated thought. Reserve the time for it.
17-Aug-51	SEE WHAT THEY CAN'T SEE	Leaders can often see opportunities that there people miss.
18-Aug-51	SIMPLIFY THE BELIEF PROCESS	Find more simple and better ways to instill a belief in the vision in your people.
19-Aug-51	WHEN BELIEFS BECOME FOSSILIZED	You may have beliefs you have created in childhood that are not longer relevant.
20-Aug-51	DIG FOR YOUR REAL STRENGTHS	Understand your core strengths that can be used in different ways to add value.
21-Aug-51	CONFIDENCE CAN CLOUD JUDGMENT	Too much confidence can have to overlook important details in your decisions.
22-Aug-51	COMMITMENT PLUS CHARACTER	Commitment drives you to act, and character keeps you acting in the right way.
23-Aug-51	LOSE SOMETHING AND NOT BE BITTER	You have matured when you can lose something important and not be bitter.
24-Aug-51	MANAGE THE TENSIONS	Manage the tensions in the team so that don't develop into a lasting conflict.
25-Aug-51	THINKING OR FEELING MIND	We are using a combination of our thinking and feeling minds to make decisions.
26-Aug-51	RISKS FOUND WITHIN INACTION	The most damaging risks come more from inaction than the actions we take.
27-Aug-51	TALK TO OTHERS IN THEIR INTERESTS	Talk to others in their interests and you gain rapport for them to hear yours.
28-Aug-51	KEEP THE LINK ALIVE	Keep your quality relationships alive so that they are there when you need them.
29-Aug-51	CONSISTENCY OF THE EXPERIENCE	Gain influence with others when dealing with you is a consistent experience.
30-Aug-51	RISKS ARE SELDOM FIXED	Risks are seldom fixed, so keep revisiting them through your project.
31-Aug-51	BEFORE YOU SHOW UP	Success is within your preparation and is done before you show up.
1-Sep-51	COURAGE TO BE COMPASSIONATE	It takes courage to be compassionate with your people when you are angry.
2-Sep-51	TEST YOUR ASSUMPTIONS	Problems can come at the worst time because we never tested our assumptions.

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Date	Title	Thought
3-Sep-51	BEGIN AND THE ENERGY COMES	The start is always the hardest. Just begin and trust that the energy will come.
4-Sep-51	WHEEL OF THE CHANGE	There is a cycle to change, and everyone goes through it at a different speed.
5-Sep-51	EXCELLING IN ANY CIRCUMSTANCES	You have learned to adapt if you can excel in any circumstances you encounter.
6-Sep-51	APPLY THE RIGHT ENERGY	The energy you provide is based on the personalities you have within your team.
7-Sep-51	IT COMES YOUR WAY ANYWAY	Recognition will come around to you anyway...so recognize the team first.
8-Sep-51	WHAT BRINGS THEM TOGETHER	Find the focus that brings your team together and keep reinforcing it.
9-Sep-51	ASK AFTER LISTENING FIRST	Listen to what others want to talk about before getting to your topic.
10-Sep-51	POWER REQUIRES COOPERATION	To fully use your power, you need to gain the cooperation of those around you.
11-Sep-51	TAKE THE RISKS WITH THEM	Help your people through the process of seeing the right risks to take.
12-Sep-51	FORGET THE NEUTRAL	Influence the positive and negative, the neutral slide with the dominant energy.
13-Sep-51	COMMIT TO OUR RESPECTIVE TRUTHS	People commit to truths as they see them. Align everyone truths to deliver more.
14-Sep-51	WHEN YOU GO BACK TO A BEGINNER	We can gain fresh insights by looking at the situation with a beginner's eyes.
15-Sep-51	BASED ON WHAT THEY REMEMBER	The power in your messages goes beyond understanding to what they remember.
16-Sep-51	WANTED LIKE YOUR NEXT BREATH	When you want it more than anything, you have the drive to deal with anything.
17-Sep-51	LIES ERODE THE FOUNDATION OF TRUST	Lies are quietly eroding trust in ways that it is difficult to regain.
18-Sep-51	SIGN OF AN INNER CONVICTION	A strong inner conviction doesn't allow others to steal your focus.
19-Sep-51	CONCENTRATE ON THE PRESENT	The present is where you can make an impact. It's where you take action.
20-Sep-51	SOMEWHERE YOU CAN'T GO	When it requires you to go outside your core values, it is a place you cannot go.
21-Sep-51	WITHIN OUR DAILY BEHAVIORS	Our success begins within our daily behaviors, when repeated create our success.
22-Sep-51	ISSUE AS THEY SEE IT	Deal with the issue as they see it first, before addressing it from your perspective.
23-Sep-51	INSIGHTS YOU DIDN'T KNOW	Surround yourself with bright people and learn more insights you didn't know.
24-Sep-51	WHAT IS REAL TO YOU?	Your perceptions (assumptions) drive what you see as real for you.
25-Sep-51	CAN THEY TRUST YOU WITH TROUBLE	Trouble is something your boss will never delegate unless they trust you.
26-Sep-51	COME ARMED WITH EMPATHY	You achieve more in difficult conversations when you come with some empathy.
27-Sep-51	IT'S SOMETHING YOU DISCOVER	Your purpose is not something you decide, it is something you discover.
28-Sep-51	WANT TO LEARN MORE ABOUT....	Build a desire in you to learn as much as you can within your strengths.

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Date	Title	Thought
29-Sep-51	FOUNDATION FOR YOUR CREATIVITY	Understand how to pull the creative ideas out of you every day.
30-Sep-51	FIT TO THE DEMANDS OF THE JOB	You always need to adapt your style to what is being demanded by the role.
1-Oct-51	GIVE OTHERS AN EQUAL SHOT	You cannot play favorites with your team. Give your people equal opportunities.
2-Oct-51	OBSERVE OTHERS LIKE A WINNER	Your people will perform to the ability you see in them. See them as winners.
3-Oct-51	MAKE THE INDIVIDUAL SACRIFICES	To make a bigger impact, we will have to make individual sacrifices along the way.
4-Oct-51	WHEN IT JUST FEELS RIGHT	You are using your intuition when it just feels like the right thing to do.
5-Oct-51	ADD YOUR UNIQUE VOICE	Don't be afraid to speak up and to express your opinions in meetings.
6-Oct-51	SUCCESS CAN'T HEAL ALL WOUNDS	Some think success can heal wounds in the team, but often it makes them worse.
7-Oct-51	WILLING TO TAKE THE LEAD	It's not about your capability, it is about your willingness to take the lead.
8-Oct-51	BATTLE OF PERCEPTIONS	In many ways, difficult meeting are a battle of different perceptions in the room.
9-Oct-51	GET PROMOTED OR FIRED	If you stay the same, you begin to add less value to the company each year.
10-Oct-51	IF IT CAN BE VISUALIZED	If you can visualize in details, then you can create it too. Start visualizing today.
11-Oct-51	BRING YOUR TEAM ALONG THE WAY	You build strong visions when you include the team in the creation of it.
12-Oct-51	WAS IT BECAUSE OF YOU?	When others behave in strange ways to us... Was it something we did?
13-Oct-51	PUT YOUR HEART INTO IT	When you put your heart into your work, it will often have more meaning.
14-Oct-51	AWARE TO BEHAVE DIFFERENT	You need to be aware of your behaviors first before you can behave different.
15-Oct-51	WHAT IF THEY WERE TRUE?	Look at the assumptions you would like to change... what if they were true?
16-Oct-51	REDEFINE THE NATURE OF THE ROLE	Before you let go, redefine the focus you will take to your role.
17-Oct-51	BRING YOUR EMOTIONS TO IT	Unless you bring your emotions, you cannot create rapport in a powerful way.
18-Oct-51	MAKE NEW CONNECTIONS	You haven't met yet the person who will make a big impact on your success.
19-Oct-51	BALANCE INTELLECT AND INSTINCT	The quality of our decisions come from a balance of intellect and instinct.
20-Oct-51	GREAT IDEAS AND INSPIRATION	Get your people inspired , and they will come up with great ideas.
21-Oct-51	FIND WHAT HOLDS THEM TOGETHER	Find what holds your team together and build approaches to leverage it.
22-Oct-51	ACHIEVE WHAT WE CAN SEE	Help you people see it in place, and they begin to believe they can do it.
23-Oct-51	FOCUS ON YOUR HIGHEST GOALS	Focus on your highest goals first, and everything else becomes easier.
24-Oct-51	BRILLIANCE ISN'T ALWAYS KIND	People who a brilliant at what they do are not often the most diplomatic about it.

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Date	Title	Thought
25-Oct-51	WHICH OPINIONS TO TRUST?	We tend to trust the opinions of the people we trust before those we don't trust.
26-Oct-51	FOUNDATION OF COMMITMENT	You'll be amazed at what your team accomplishes when everyone is committed.
27-Oct-51	CULTURE OF GROWTH AND TEAMWORK	Create a culture where everyone is working together to make everyone better.
28-Oct-51	UNDERSTAND IT TO ORGANIZE IT	You cannot organize people around an project without understanding it first.
29-Oct-51	WHEN OTHERS GET INVOLVED	When you get others involved, they help you make the solution even better.
30-Oct-51	FORGETTING WHO YOU ARE	When you begin to behave outside your values, you have forgotten who you are.
31-Oct-51	RESPONSIBLE FOR YOU	You are responsible for you. Don't surrender leadership of your life to others.
1-Nov-51	LARGER VISION OF YOURSELF	Create a larger vision of you and you create a target for you to go after.
2-Nov-51	WHERE TOUGHNESS COMES FROM	Toughness comes not from the outside, but from what you build inside.
3-Nov-51	IF YOU DON'T, OTHERS WILL	Think this way...if you don't take the opportunity, others will.
4-Nov-51	YOUR BEST REASON IS YOU	The best reason you can achieve your goals should be you. Be confident in you.
5-Nov-51	BEHAVIOR TOWARDS THEM	People will treat you based on the ways you treat them. Our behavior drives it.
6-Nov-51	PEOPLE ARE SO AFRAID TO FAIL	Some people are value not failing more than succeeding.
7-Nov-51	PLAY THE HAND YOU WERE DEALT	Focus on the situation you have first, and then start trying to change it.
8-Nov-51	SEE IT HOW IT COULD BE	If you could see how it could be in details, you can then start creating it.
9-Nov-51	WHAT YOUR BRAND IMPLIES	Your brand implies some behaviors your clients would expect. Document them.
10-Nov-51	HEAR WHAT IS NOT BEING SAID	Be aware of what is not being said, as it is often where others true feelings are.
11-Nov-51	FLEX STYLE TO GAIN MORE RAPPORT	You have to be adaptable to gain more rapport with those different than you.
12-Nov-51	DIFFICULT TO HEAR OR ACCEPT	When it is difficult to hear or accept, you are putting unnecessary barriers up.
13-Nov-51	SINGLE CONVERSATIONS	Single conversations can very powerful if you make them memorable.
14-Nov-51	NOT FIGHTING WITH YOURSELF	You tend to have more fights with yourself than you have with others.
15-Nov-51	MOMENT WILL PASS YOU BY	Seize the opportunities that come before the moment passes you by.
16-Nov-51	TRUST THAT YOU KNOW	Too often we put trust in other people answers more than our own.
17-Nov-51	REVEALING WHAT'S INSIDE	Your behaviors are an indication to others what is inside of you.
18-Nov-51	PLAY A LARGER GAME	You begin to grow fast when you decide to play a larger game in this world.
19-Nov-51	TAKE LEARNING FROM EXPERIENCE	Take the learning from the experience and you remember to use it again.

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Date	Title	Thought
20-Nov-51	USE MIND OVER MATTER	You achieve to the level that your mind can handle. Strengthen your mind first.
21-Nov-51	GET TOUGH ENOUGH FOR MORE	You begin to achieve more when you are tough enough for what comes with it.
22-Nov-51	PROGRESS EVEN WITH CONSTRAINTS	The best achievers find ways around constraints to still deliver what they want.
23-Nov-51	TAKE AN HONEST LOOK AT IT	You can take an honest look at things when you can put your perceptions aside.
24-Nov-51	ADDRESS THEM, NOT HIDE THEM	You never improve any weaknesses that you try to hide from others.
25-Nov-51	BRING A CLEAR MIND TO IT	Find ways to clear your mind before thinking through your toughest problems.
26-Nov-51	ALWAYS WALKING YOUR TALK	You lose credibility fast when you don't walk (do) as you talk (say).
27-Nov-51	CREATIVITY IS ALL ABOUT CHANGE	Creativity is about driving change in ways that you will create more value.
28-Nov-51	FOCUS ON WHAT YOU DO HAVE	Too often we focus on what we don't have and don't fully utilize what we have.
29-Nov-51	REACH THE DECISION ON THEIR OWN	If they can reach a decision on their own, then why do you need to be involved.
30-Nov-51	BETTER ENABLES EASIER	When you make something better, it should also be easier too.
1-Dec-51	UNDERSTAND YOUR LEVERAGE	People underestimate the leverage they have with others and lose influence.
2-Dec-51	ALIGNED WITH VISION	Missing opportunities aligned with the vision should be treated as failures.
3-Dec-51	WHICH MEMORIES HAVE MEANING?	Your ability to take action is often in the memories you allow to have a meaning.
4-Dec-51	PREPARED FOR THE UNKNOWN	You are better prepared for the unknown when you are growing each day.
5-Dec-51	PAST IS A TEACHER, NOT A MASTER	Use the past as your teacher, not as a reminder of who you are and should be.
6-Dec-51	IMPOSSIBLE TO STAY WHERE THEY ARE	You people can't stay the same. Either they're growing or they should be leaving.
7-Dec-51	BE PRESENT TO BE ABSENT	Know when you are need most so you can be absent the rest of the time.
8-Dec-51	MANAGE THE UNAVOIDABLE STRESS	Stress can't always be avoided, so keep yourself mentally strong to manage it.
9-Dec-51	REACTION YOU GET FROM FRIENDS	You can't go with the reaction you get from friends. They are usually risk adverse.
10-Dec-51	IT SHOULDN'T GET THAT WRONG	As a leader, you need to act on signs so people problems don't get too big.
11-Dec-51	DESTROYS THE PASSION IN YOU	Key people who let you down can sometimes destroy the passion in you.
12-Dec-51	UNDERSTAND WHAT OTHERS VALUE	Understand what others value, and you learn more how to influence them.
13-Dec-51	FINALIZING THE PLAN TOGETHER	Finalize the plan together and people will take more ownership in delivering it.
14-Dec-51	FOLLOW THE PROVEN METHODS	Success leaves tracks, so follow the proven methods to achieve your own success.
15-Dec-51	BOUNCE, BUT DON'T BREAK	With setbacks, it's about not letting them break you and bouncing back fast.

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Date	Title	Thought
16-Dec-51	SECOND GUESSING LESS THAN OTHERS	Successful leaders second guess less than others and stay focused on the action.
17-Dec-51	CREATE ORDER WITH DIVERSITY	You get better alignment with diversity as discussing differences brings clarity.
18-Dec-51	WHAT THEY NOTICE AND REMEMBER	Behaviors have power based on what your people notice and remember.
19-Dec-51	ENOUGH FOR THE HABIT TO KICK IN	Discipline yourself long enough for you to create the habit fully in place.
20-Dec-51	EMOTIONS IN THE TEAM	Channel the emotions in the team towards the team's goals.
21-Dec-51	SIGNALS TO SEND AND WHEN	There are times you need to send signals to the team before the full messages.
22-Dec-51	PEOPLE YOU FOLLOW	You would never like to follow people who are standing still!
23-Dec-51	BEATING THEM BETWEEN THE EARS	If you can out think them, you have the possibility to outperform them too.
24-Dec-51	REPUTATIONS ARE LAGGING INDICATORS	Reputations are lagging indicators because they only reflect what you did.
25-Dec-51	CAPTIVATE OTHERS IN YOUR CAUSE	Find ways to captivate people in your cause with ways it makes it their cause too.
26-Dec-51	TELL YOU HOW IT IS WORKING	Your metrics should tell you how well the team is working together.
27-Dec-51	IT TAKES WHAT YOU FEED IT	Your subconscious mind will take what you feed it. Feed it what you want.
28-Dec-51	PUT YOUR BEST VOICE FORWARD	Packaging your messages in positive ways is putting your best voice forward.
29-Dec-51	WISDOM AND FAITH PUT TO WORK	Knowledge and belief are a powerful combination when put to work.
30-Dec-51	THINK THAT ABOUT THEMSELVES	When they challenge you on it, they sometimes think that about themselves too.
31-Dec-51	DECISION THEY HELP YOU MAKE	Your people will support more strongly a decision they helped you make.
1-Jan-52	ACT ON WHAT MATTERS	You make more progress by focusing your action on the important matters.
2-Jan-52	DESIRE TO GIVE SUPPORT TO OTHERS	You desire to give support to others might be slowing their growth.
3-Jan-52	WHEN YOU ARE TRULY AT YOUR BEST	You are at your best when you have opportunities to fully use your strengths.
4-Jan-52	OPPORTUNITY TO EXPERIENCE	Give people the opportunity to decide, and they invest more of themselves in it.
5-Jan-52	STRONG FOCUS ON WHAT YOU WANT	Your focus on what you want has to be greater than on what you don't want.
6-Jan-52	DANGER OF PRECONCEIVED IDEAS	Enter conversations with a blank page and listen beyond your preconceptions.
7-Jan-52	ROADMAP TO RESULTS	A strategy is your high-level roadmap to the results you want for your team.
8-Jan-52	LOCATION, TIMING, PEOPLE	It is about being in the right place, at the right time, with the right people.
9-Jan-52	NON-NEGOTIABLE CHOICES	Your values are your guide to your non-negotiable choices in your life.
10-Jan-52	WHAT YOU VALIDATE	You look to validate your thoughts each day...Look to validate the positive.

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Date	Title	Thought
11-Jan-52	COMFORT EQUALS BACKWARDS	If you are always comfortable then you are not growing...going backwards.
12-Jan-52	TRY TO BREAK THROUGH	Find a way to break through your people's negativity to gain their support.
13-Jan-52	HUMBLE OPENS MORE EARS	Being humble lets others do more talking and others listen better too.
14-Jan-52	JUST A FEW MEMORABLE CONCEPTS	Don't overload your communications and just share a few memorable concepts.
15-Jan-52	OPPORTUNITIES TO HAVE AN IMPACT	Take every opportunity you get when it has a chance of you making a big impact.
16-Jan-52	COMMITTED TO HELP THEM GROW	Your people appreciate you more when you are committed to help them grow.
17-Jan-52	MATRIX OF INFLUENCES	In complex organizations, you manage a matrix of influences to be successful.
18-Jan-52	WILLING TO SHARE YOUR POWER	Be willing to share your power, as power shared become larger as it's shared.
19-Jan-52	SHOW YOU HAVE THE EXPERIENCE	You show you have the experience by the quality of the questions you ask.
20-Jan-52	INFLUENCE ON THE NEXT GENERATION	When you grow leaders, you are building influence with the next generation.
21-Jan-52	EVEN BEFORE YOU NEED IT	Build the key relationships so they are there when you need them most.
22-Jan-52	RELATIONSHIPS WITH A PURPOSE	Build relationships with a purpose and you will gain more value from them.
23-Jan-52	THINK LIKE THEM	Understand how others think and begin to see why they behave that way.
24-Jan-52	COMMUNICATE CONFIDENCE/RESPECT	Show confidence and respect and your people show you commitment in return.
25-Jan-52	WORK TO EXTEND THE RELATIONSHIP	Extend your relationships and you are really extending your influence too.
26-Jan-52	CLARITY ON THE RIGHT CHOICES	You gain more clarity on the right choices when you involve your best people.
27-Jan-52	FOCUS ON REMOVING HESITATION	Hesitate and you give others an opportunity to grow past you.
28-Jan-52	WHEN YOU FIND SOMEONE YOU TRUST	Find someone you can trust, and they help you lighten the load you carry.
29-Jan-52	GIVE THE PEN BACK TO YOUR PEOPLE	Give people a direction and a why, and let them determine the what and how.
30-Jan-52	SEE BEYOND BIASES	Your biases can stop you from seeing solutions and adding more value.
31-Jan-52	I AM JUST HERE TO LEARN	Start by being their to learn, and you see how far you can trust your people.
1-Feb-52	MAKE THE WORK YOUR REWARD	The most successful get their reward from both the results and the journey.
2-Feb-52	YOU MAKE THE PROBLEM WORSE?	You often make the problem worse when you make the problem personal.
3-Feb-52	FEW IDEAS TO GET THEM STARTED	Help your people get a few ideas to get them started, and then leave them to it.
4-Feb-52	STRONG SENSE OF INDIVIDUALITY	People are part of a team, but need to keep their individually to perform well.
5-Feb-52	FORM YOUR OWN THINK-TANK	Build a strong team of advisors around you and never feel alone with an issue.

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Date	Title	Thought
6-Feb-52	DRINK FROM A RUNNING STREAM	You grow your energy when surrounded with people that have lots of energy.
7-Feb-52	WAIT FOR THE QUESTION	Wait for the question, as answers often carry more weight than statements.
8-Feb-52	MORE AUTOMATIC	Create the right habits and you make your success more automatic.
9-Feb-52	RESPECT AND DIGNITY	Treat your people with respect and dignity, and they often put in the extra effort.
10-Feb-52	BRING ALONG AN OBSERVATION	You gain influence with observations that drive a new way of thinking.
11-Feb-52	REBUILD A STRONGER FOUNDATION	A culture change can be required to build a stronger foundation for the vision.
12-Feb-52	MAKE PROGRESS UNDER PRESSURE	If you can make progress under pressure, you are tough enough to lead others.
13-Feb-52	CLEAR ON WHAT THEY SHOULD KNOW	Share as much as you can so that you people feel involved versus on the sidelines.
14-Feb-52	SELF INTEREST AND SELF AWARENESS	Too strong a self interest and you can go blind to your self awareness.
15-Feb-52	TAKE IT TO THE LIMIT	Take growth to the limits of your potential and you keep stretching your potential.
16-Feb-52	COMFORTABLE WITH INTERRUPTIONS	As a leader, you interruptions increase so you need to get comfortable with them.
17-Feb-52	BUT I WILL FIND AN ANSWER	You can say I don't know, but I will find an answer for you.
18-Feb-52	WHEN THE BEST IDEAS WIN	The best ideas win when the team gets a chance to discuss all the ideas.
19-Feb-52	RESPECT THE JOB THEY HAVE TO DO	You might not always agree, but respect the job others have to do.
20-Feb-52	CHECKING THE PASSION BEHIND IT	Before offering your support, check the leader's passion behind the effort.
21-Feb-52	COMMIT TO YOUR IDEAS	You have to commit to your ideas before others will want to commit to them.
22-Feb-52	WANT PEOPLE TO DISAGREE	You want your people to share when they disagree with you, don't you?
23-Feb-52	NEED TO DO SOMETHING ABOUT THIS	"We need to do something about this" is someone look for others to do it!
24-Feb-52	LEARN WHAT NOT TO DO	Learning what not to do is just as powerful as learning what to do.
25-Feb-52	UP YOUR OWN STANDARDS	The standards you set for yourself drives your performance. Keep upping them.
26-Feb-52	INVEST MORE TIME IN STUDY	Study off the job improves your work in the job...make it a daily habit.
27-Feb-52	GENERATION COMING ALONG	Grow leaders below so that you are building a strong generation behind you.
28-Feb-52	OUR MINDS CRAVE CONSISTENCY	When you are consistent in your behaviors, people feel better in following you.
29-Feb-52	SEE IT THROUGH THE RIGHT LENS	Take a positive view on your circumstances to see more proactive options.
1-Mar-52	WITHOUT LOOKING AT YOUR WATCH	Go through your day without looking at your watch...you were engaged.
2-Mar-52	SEE IT WITH A DIFFERENT PERSPECTIVE	You see more options when you see your situation with a different perspective.

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Date	Title	Thought
3-Mar-52	PUT YOUR WEIGHT BEHIND IT	Your people want your support when their work crosses departments.
4-Mar-52	LET'S FIGURE HOW TO MAKE IT RIGHT	With mistakes, give your people the support and figure how to make things right.
5-Mar-52	PERSISTENT LEARNING FUELS ENERGY	Your learning has a way of refueling your energy (more ideas) within your work.
6-Mar-52	PUT DOUBLE THINK INTO ACTION	Think it through a couple times to make sure you catch the small errors.
7-Mar-52	CREATE PULL AND USE LESS PUSH	Find ways to motivate people versus pressuring them to better performance.
8-Mar-52	NEVER GIVEN THE LATITUDE BEFORE	People can be reluctant to take the responsibility when never given it before.
9-Mar-52	CAN'T BE SIGNIFICANT BY YOURSELF	To make a big difference, you need a team around you...can't do it by yourself.
10-Mar-52	WITH GOOD INTENTIONS	When people make mistakes with good intentions, be considerate with them.
11-Mar-52	MAKES THEM TICK OR TICKS THEM OFF	Understand what makes your people happy and what gets them angry.
12-Mar-52	HEAR THE MUSIC WITHIN THEIR WORDS	The way people say something either amplifies it or negates it.
13-Mar-52	OPPORTUNITIES THAT MIGHT COME	Stay focused in times of change for opportunities that might come out of it.
14-Mar-52	ILLUSION OF THE COMPLETE PICTURE	Without discussion, your people only have the illusion of the complete picture.
15-Mar-52	FIND IT IN THE FUTURE, NOT THE PAST	Your dreams are in the future, not the past...so spend less thoughts in the past.
16-Mar-52	YOU NEVER HAD IT IN THE FIRST PLACE	Some people follow you for their own self reasons. You never had their support.
17-Mar-52	HOLD CONTRADICTIONARY THOUGHTS	We sometimes hold contradictory thoughts to work through to get a decision.
18-Mar-52	BRING IT FRONT OF MIND	You take more action on what is at the front of your mind...make it urgent.
19-Mar-52	HELP THEM WITH THE OPTIONS	Help people think through the options and let will own the option they choose.
20-Mar-52	HOW YOU RESOURCES EARLY WINS	Your team gains momentum with some early wins. Resource them well.
21-Mar-52	SCALE INCREASE WITH EFFECTIVENESS	Scale the business to add more value to customer and to be more effective.
22-Mar-52	DO MANY THINGS SIMULTANEOUSLY	Leadership is often about keeping track of many things that must make progress.
23-Mar-52	MAKE IT EASIER OR UNNECESSARY	Do the important well and everything is either easier or unnecessary.
24-Mar-52	PIVOTING FASTER THAN BEFORE	In intense business change, we need to be able to pivot faster than before.
25-Mar-52	WHERE YOU WANT TO GO	Get support from the team on the direction. They can decide how to get there.
26-Mar-52	FEEL YOU CAN NO LONGER STAY HERE	We need to change when we feel we can no longer stay in the present situation.
27-Mar-52	SOLVE PROBLEMS IN UNEXPECTED WAYS	Solve problems in unexpected ways. You add value and gain more attention too.
28-Mar-52	DISCLOSING YOUR INTERESTS	Find the time to disclose your interests if it helps others move towards them.

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Date	Title	Thought
29-Mar-52	FAST RIGHT AFTER YOU DID WRONG	Correct mistakes fast so that the memory of them cannot take hold in others.
30-Mar-52	YOUR BELIEFS FRAME YOUR INSTINCTS	Your beliefs frame your instincts, so a change in belief can expand your instincts.
31-Mar-52	UNDERSTAND YOUR CHANGE WINDOWS	There are times when the change will be better received. Don't miss the window.
1-Apr-52	TEAM EXCEEDING THEIR EXPECTATIONS	d
2-Apr-52	WE HAVE TO DO THE HEAVY LIFTING	Leaders take on the weight left by others as we are responsible for the results.
3-Apr-52	LINKED TO PERSONAL REPUTATION	Make it visible and they have to deliver it or their personal reputation takes a hit.
4-Apr-52	OBJECTIONS MEAN THEY ARE ENGAGED	People don't really object to things unless they are engaged. Else they stay quiet.
5-Apr-52	WHAT HAS STAYED WITH YOU	You are influenced by what you remember and keep thinking about quite often.
6-Apr-52	WHAT WAS NOT FIRST APPARENT	The best solutions are not from the first ideas, but later ones that come.
7-Apr-52	ENGAGE WITH WHAT CREATES FEAR	Do what you fear the most and you may be removing a key obstacle in your way.
8-Apr-52	IT STARTED WITH A FRUSTRATION	People build businesses because they are frustrated with the way it is now.
9-Apr-52	WHEN TIMING IS EVERYTHING	Bring something new and timing is important....both the launch and 2nd version.
10-Apr-52	BRING TO THE EFFORT	Understand the value everyone in the team brings to the effort.
11-Apr-52	HAVING POSITIVE INTENTIONS	A positive intention can be a preview to what you can achieve.
12-Apr-52	NEW OR IMPROVED WAY	Focus on developing a new or improved way and you naturally add more value.
13-Apr-52	WHAT TO GIVE UP TO MOVE UP	Must give up something you do now in order to do what the new role demands.
14-Apr-52	LEAVE NO ROOM FOR THE NEGATIVE	Think positive all the time and you will leave no room for the negative.
15-Apr-52	ONCE AWAKENED, IT NEVER RESTS	When you awaken the personal passion in people, it usually never gets to rest.
16-Apr-52	BROADEN THEIR PERSPECTIVE	Broaden their perspective before introducing new concepts for them to take on.
17-Apr-52	BECAUSE THIS MIGHT BE THE DAY	Be always prepared, because today might be the day an opportunity comes.
18-Apr-52	HAVE THE POWER TO KEEP IT	Success is often enabled by our power to keep focused in difficult times.
19-Apr-52	TAKE THE ACTION YOU ARE AVOIDING	Take the action you avoid and you often gain more respect from others too.
20-Apr-52	BE HONEST WITH OTHERS	Be honest with others and you don't have to worry remembering what you say.
21-Apr-52	MAKE US THINK IT SO	People with good manipulation skills make us think it so when it really isn't.
22-Apr-52	WHEN YOU GIVE BACK	You can just as much enjoy giving back after achieving your success.
23-Apr-52	SEE IT FROM A VARIETY OF POSITIONS	See the issue from everyone's position and you learn how to influence people.

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Date	Title	Thought
24-Apr-52	STACKING THE ODDS IN YOUR FAVOR	You stack the odds in your favor every time you have the best people around you.
25-Apr-52	WHEN YOU ARE NOT ONE OF THEM	When conversations begin talking about others, you cannot participate in them.
26-Apr-52	NOT LOSING SIGHT OF THE MISSION	Urgent problems can drive people to lose sight of the mission. Bring them back.
27-Apr-52	LOOKS OUT FOR THEMSELVES	Just remember, everyone looks out for themselves, and that drives their behavior.
28-Apr-52	LOOK FOR THE ANSWERS IN YOURSELF	Look for the answers in yourself first before seeking the advice of others.
29-Apr-52	DIFFERENT PARTS TOGETHER	The successful have a way of bringing parts together to make everything clear.
30-Apr-52	BE CAREFUL OF YOUR SENSITIVE HEART	Be too sensitive and you may provide too much support where it is not valued.
1-May-52	AUTHENTICITY HELPS US GROW FASTER	When we are more authentic, we learn more about how to be ourselves.
2-May-52	WHAT COULD THEY BE THINKING?	Understand what others could be thinking and influence them more effectively.
3-May-52	HOLDING YOURSELF ACCOUNTABLE	We need help in holding themselves accountable. Find an accountability partner.
4-May-52	ATTRACT TALENT AND DRIVE CHANGE	Two keys for leadership: Attract the best talent and drive successful change.
5-May-52	THANKFUL WE MET	When someone helps you grow faster, you are thankful you have met them.
6-May-52	MOST TANGIBLE IMAGE FOR THE VISION	People can hold an image in their head better...use one for your vision.
7-May-52	EXPLAIN EVERYTHING CLEARLY	Great communicators have a skill to explain the complex simply and clearly.
8-May-52	MEANING IN THE ACTION	You are more fulfilled when you have more meaning in your actions.
9-May-52	HAVE A SAY IN THE DIRECTION	People take more ownership of the direction when they have a say in it.
10-May-52	NOT SO ACCURATE MEMORY	We are not very accurate in our memories...makes the facts difficult to assess.
11-May-52	HEAR THE WORDS AND THE TONE	Hear both the word and the tone to take more meaning from what others say.
12-May-52	YOU KNOW YOU COULD DO BETTER	What disappoints us the most is when we know we could have done better.
13-May-52	WITHIN YOUR POWER TO HELP THEM	If you have the power to help others, then it is a mistake not to use it.
14-May-52	WHEN HERE IS NOT THE PLACE TO BE	When you know you are in the wrong place, then take action about it NOW!
15-May-52	BEING LOCKED IN THE MOMENT	You are locked in the moment when others have grabbed your emotions.
16-May-52	RESPECT THOSE WHO CHALLENGE US	Respect the people who challenge us, because they are helping us get better
17-May-52	WHEN AT YOUR BEST	Know when you are at your best, and put your most difficult work in those times.
18-May-52	WHAT YOU HAVE ON AUTOPILOT	Your habits are your autopilot. Does your autopilot help you reach your goals.
19-May-52	FEAR COLORS YOUR PERCEPTION	Fear has a way of graying our perception where we can miss opportunities.

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Date	Title	Thought
20-May-52	IT'S PART OF WHO YOU ARE	Your emotions (good and bad) are part of who you are. Feel, but control them.
21-May-52	FEELING OF NOT MEASURING UP	Everyone doubts their abilities, so don't think you are alone in this feeling.
22-May-52	WHAT YOU CANNOT FIX	We need to find ways to deal with issues we don't have the power to fix.
23-May-52	EVALUATE WHERE YOU ARE	Evaluate where you are before creating your plan to get what you want to be.
24-May-52	COMPARED TO A REFERENCE POINT	We all make comparisons. Compare to something/someone to make you better.
25-May-52	PROCESS THAT NEVER WILL END	Reaching your potential is a process that will never end..potential keeps moving.
26-May-52	STRENGTHEN OR ABANDON	You need to either strengthen or abandon a process. Same = Backwards.
27-May-52	PLAY WITH THE PICTURE IN YOUR MIND	Play with the picture of your ideal life until you get the picture looking right.
28-May-52	WHAT YOU HAVE TO SAY NO TO	The quality of your life and your focus is based on what you have to say no to.
29-May-52	INFLUENCE THROUGH OTHERS	You magnify your influence through others...you cannot do it alone.
30-May-52	HOW ARE YOUR PIPELINES?	Do you have people who can step into leadership roles in a smooth way?
31-May-52	LEARN FROM VERSUS LIVE IN THE PAST	Once you take the learning from the past, move on and focus on the future.
1-Jun-52	YOU NEVER RETIRE FROM LIFE	You never retire from life...only change your focus to the opportunities available.
2-Jun-52	WISDOM IS KEEPS US HUMBLE	Wisdom keeps us humble. More we know, more we realize we don't know.
3-Jun-52	READ AND REFLECT GO TOGETHER	Reflect on what you read, and find more ways to put what you learn into action.
4-Jun-52	I HAVE HEARD A LOT ABOUT YOU!	Your goal is to have everyone you meet say "I heard a lot about you!".
5-Jun-52	WORK WITH OTHERS	Find ways to work with all types of people and you have more influence/power.
6-Jun-52	EVERYONE EMBRACING THE IDEA	When everyone starts embracing the idea, we will find more ways to action it.
7-Jun-52	PREPARED TO ASK GOOD QUESTIONS	Be prepared to ask, as you influence more with questions than answers.
8-Jun-52	PASSION FOR EXCELLENCE	With a passion for excellence, you will look for ways to improve everything.
9-Jun-52	VISION/ACTION ALIGNMENT	When the vision and the action are aligned, people believe more in the vision.
10-Jun-52	STEP WAITING FOR YOU	The most common step waiting for you is the first step...get started now.
11-Jun-52	KNOW WHAT YOU DON'T KNOW	Know what you don't know to determine who to surround yourself with.
12-Jun-52	OBSSESSED UNTIL YOU SOLVE IT	Your work in your passion when obsessed with a problem until you solve it.
13-Jun-52	NOT STOPPING AT THE SURFACE	When you stop at the surface of problems, you never get to root causes.
14-Jun-52	ARE THEY CONSULTED BY OTHERS?	When you are consulted by others, you have value that is beyond your role.

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Date	Title	Thought
15-Jun-52	IT'S A BLESSING, NOT A BURDEN	Difficult work in your passion is a blessing and never a burden.
16-Jun-52	LOWER THE FEAR FACTOR	Lower the fear factor in your team and they will take more risks in their work.
17-Jun-52	HELPS TO SHAPE WHO WE ARE	Your key relationships help shape who you are (how you think and feel).
18-Jun-52	VISUALIZE WHAT DOESN'T EXIST	People who will create the most value can visualize what doesn't exist YET.
19-Jun-52	PERSPECTIVES BECOME REAL	Take a perspective too long and it has become your reality...even if not so real.
20-Jun-52	REALIZE YOU GOT IT WRONG	When you realize you got it wrong...begin trying to fix it right away.
21-Jun-52	UNDERSTAND ALL THE PLAYERS FIRST	Get to know your team before trying to make changes in how things are done.
22-Jun-52	PROCESSING IN NEW WAYS	You see more opportunities when you process the information in new ways.
23-Jun-52	UNDERSTAND LIFE IN THE REAL WORLD	You influence in the real world, so invest in understanding it as well as you can.
24-Jun-52	OPINION THAT COUNTS THE MOST	The opinion that counts the most is yours...but only after you heard the advice.
25-Jun-52	START BY PAYING ATTENTION	The start to build great rapport with others is giving them your 100% attention.
26-Jun-52	RESONATES WITH REALITY	When your ideas are practical, they easily resonate with everyone's reality.
27-Jun-52	ANSWERS TO CREATIVE PROBLEMS	You need a wide group of people to come up with answers to creative problems.
28-Jun-52	RAISE IT TO A NEW STANDARD	Raise the performance of your team to a new standard with new expectations.
29-Jun-52	ALERTING YOUR HABIT PATTERNS	It's good to get feedback from others to alert you on unproductive habits.
30-Jun-52	THOSE WHO PLANTED SEEDS	You get people to accept the vision by how you planted the seeds for it earlier.
1-Jul-52	TOUCHES ON PEOPLE'S SCAR TISSUE	When you revisit a weakness too often, you are touching on people's scar tissue.
2-Jul-52	DAILY SUBTLE INFLUENCE	Influence done daily becomes very subtle with people thinking it was their idea.
3-Jul-52	DRAW IT OUT OF THEM	Find ways to draw out of your people what they are really thinking.
4-Jul-52	WHAT YOU DO BECOMES WHO YOU ARE	What you do is either reinforcing who you are or fighting who you are.
5-Jul-52	TEACH PEOPLE WHAT TO LOOK FOR	Teach your people what to look for opportunities and they will see more of them.
6-Jul-52	EVERYONE HAS SOMETHING TO OFFER	Each person in your team has something to offer...and usually in their strengths.
7-Jul-52	HIGH EXPECTATIONS = HIGH RESULTS	Take time to create the right expectations for each person in your team.
8-Jul-52	SHOWS THAT A SOLUTION IS POSSIBLE	When you see other people solving it, it shows that a solution is possible.
9-Jul-52	HAVE A BROAD SET OF INTERESTS	With a broad set of interests, you are able to maintain a broader perspective too.
10-Jul-52	THINK FAST ON YOUR FEET	The ability to respond well in the moment is a great skill to have more influence.

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Date	Title	Thought
11-Jul-52	BRING ALONG THE POSSIBLE SOLUTIONS	Never show up at meetings without bringing along some possible solutions.
12-Jul-52	ACCOUNTABILITY WITH RESTRAINT	Give people the accountability, but be a little restrained about how you enforce it.
13-Jul-52	SEE THE UNDERLYING NEEDS	Ask good questions to see the underlying needs of your best customers.
14-Jul-52	SHARE THEIR OPINIONS	Create an atmosphere in the team where everyone is sharing their opinions.
15-Jul-52	VIEW YOU ADOPT BY YOURSELF	The views you adopt by yourself always need to be tested with others.
16-Jul-52	FEAR OF BEING WITHOUT EXCUSES	Some people don't like responsibility for the fear of being without any excuses.
17-Jul-52	LOOK INWARD WITH A CRITICAL EYE	Always look inward with a critical eye before looking outward towards others.
18-Jul-52	PERSPECTIVE ON YOUR RELATIONSHIP	Your perspective on the relationship drives your behavior with in it.
19-Jul-52	DO RIGHT WHEN IT'S NOT RIGHT	You will have to give your strong support for initiatives you do not believe in.
20-Jul-52	CONCERN FOR WHAT ALREADY IS	You shouldn't change things until listening and understanding what is done now.
21-Jul-52	PERSONAL URGENCY TOO	You don't give a team urgency full effort until it's your personal urgency too.
22-Jul-52	CONSENSUS ACROSS MANY AREAS	Gaining consensus across areas provides a strong foundation to influence from.
23-Jul-52	WE TEACH OTHERS HOW TO TREAT US	How we interact with others is teaching them how they will treat us.
24-Jul-52	RULES OF THE GAME	Understand the rules of the game and their impact before trying to change them.
25-Jul-52	WHEN YOU START MARKING THE DAYS	If you start marking the days, then you have lost the passion in your role.
26-Jul-52	WILLING TO COME TO YOU	How you react to your people interrupting you will determine if they do it again.
27-Jul-52	BEFORE YOU NEED IT	As with many things in life, you need to build it before you need it.
28-Jul-52	GENIUS NEED SPACE TO DEVELOP	People with great talents need some space in order to develop them further.
29-Jul-52	LOOK BEYOND DISAPPOINTMENTS	Disappointment are part of life...making us stronger to address the opportunities.
30-Jul-52	GET INSIDE THEIR THOUGHTS	Understand the thoughts of others and you will have more influence with them.
31-Jul-52	DETERMINES WHAT YOU REMEMBER	How you apply emotion to the message determines whether you remember it.
1-Aug-52	LET GO OF WHAT IS SLOWING YOU	It might feel comfortable, but you need to let go of what is slowing you.
2-Aug-52	SEARCH FOR THE THINGS IN COMMON	Find common interests with others and always have a way to start conversations.
3-Aug-52	RIGHT WAY TO COMMUNICATE IT	The right way to communicate it will involve matching their personalities.
4-Aug-52	MOST GIVE UP BEFORE THEY TRY	Most people give up before they try...they never get started.
5-Aug-52	HIGH DEMANDS ON THEIR STRENGTHS	Put high demands on people's strengths and those strengths become stronger.

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Date	Title	Thought
6-Aug-52	BLIND TO OUR IGNORANCE	We don't really see our blind spots, so get help from friends to point them out.
7-Aug-52	MARATHON, NOT A SPRINT	Success is marathon, not a sprint. Be patient for the right events to evolve.
8-Aug-52	WISH INTO A WHAT AND WHY	Turn your wishes into WHAT you want, WHY you want it, and the how will come.
9-Aug-52	NOT SHAPED BY YOUR CIRCUMSTANCES	Successful people have never allow themselves to be shaped by circumstances.
10-Aug-52	FIGHT TO MAINTAIN THE STATUS QUO	People who don't like change will fight to keep the status quo.
11-Aug-52	WHEN THE UNDERSTANDING HITS YOU	When the realization comes to you, a clarity of action comes along with it.
12-Aug-52	EACH LEVEL BRINGS NEW CHALLENGES	Each level up brings you new challenges and drives your growth to meet them.
13-Aug-52	WHEN ENEMIES DON'T AGREE	You are doing something different when enemies don't agree with each other.
14-Aug-52	IDENTIFY AND REMOVE THE PITFALLS	Identify the pitfalls early on and remove them quickly.
15-Aug-52	DEVELOP TEAM SPIRIT	A team spirit creates the willingness to help each other be more successful.
16-Aug-52	I AM THE KEY TO US	Don't try to change others. Start by thinking that I am key to changing us.
17-Aug-52	PEOPLE REMEMBER VIVID EVENTS	Bring emotion to the event and people will remember it long after it is finished.
18-Aug-52	ONLY WORKS WHEN YOU WORK	Best practices only work when you work the practices into place.
19-Aug-52	SPEAKS TO YOU AND FOR YOU	Your behaviors reinforce who you are and tell others who you are too.
20-Aug-52	MULTIPLE SENSES AT THE SAME TIME	Engage multiple senses at the same time and it will be more memorable to you.
21-Aug-52	THERE MIGHT NOT BE A HAPPY ENDING	When dealing with difficult people, know that there might not be a happy ending.
22-Aug-52	GROW CLOSER OR APART	Every relationship grows closer or apart...it never remains the same.
23-Aug-52	STUDENT BECOMES THE TEACHER	In a mentoring situation, the student can become the teacher too.
24-Aug-52	WHAT CONTROLS YOUR THERMOSTAT	Understand what keeps you in control during difficult times.
25-Aug-52	OBSERVERS OFTEN OVERLY SIMPLIFY	Observers to a situation have a tendency to oversimplify the situation.
26-Aug-52	SEND CLEAR SIGNALS ON THE VALUES	You can't send confusing signals on the values and still create a great culture.
27-Aug-52	FREEDOM TO SOLVE IT	Give your people to freedom to solve the problems without coming to you.
28-Aug-52	WARNINGS ARE IGNORED	You have a values problem when you warnings get ignored by your people.
29-Aug-52	COMMUNICATE TO THE HEART	Communicate to the heart and you will frame how the head looks at it.
30-Aug-52	QUESTIONS POSITION LEVERAGE	Your questions positions with others the leverage you may have with them.
31-Aug-52	MAKE YOUR REFERENCES CAREFULLY	Who you refer to others says a great deal about your judge of character.

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Date	Title	Thought
1-Sep-52	RE-IGNITING THE VISION IN OTHERS	The vision never stays with people long, so find ways to continually re-ignite it.
2-Sep-52	FACTORS THAT SHAPED IT	When reflecting on a decision, review the key factors that shaped it.
3-Sep-52	SIGNALING IT'S MANAGEABLE	When people are willing to take on the problem, they signal it's manageable.
4-Sep-52	GO BEYOND THE ENTHUSIASM	Understand why people are enthusiastic about it...to their self interests.
5-Sep-52	CHANGE YOUR EXPERIENCES	When you change your experiences, you just naturally change your perceptions.
6-Sep-52	OTHERS OFFENDED BY YOU DOING WELL	Not everyone will be supportive and like seeing you being so successful.
7-Sep-52	GROW TO MEET EXPECTATIONS	Set your expectations at levels that force your people to grow to meet them.
8-Sep-52	DON'T BECOME IT BY DEFAULT	You should never become who you are by default...without a goal!
9-Sep-52	DON'T LIKE TO LOOK AT OUR FAILURES	We don't like to look at our failures, but must to take the learning from them.
10-Sep-52	NOT HANGING LABELS ON OTHERS	If you hang labels on others you will not see all the ways you could engage them.
11-Sep-52	PLAN FOR HANDLING CONFLICT	Conflict is not easily managed, so make sure you have a plan on how to do it.
12-Sep-52	LIVE OUT A PERSONAL NEED IN PUBLIC	When you are driven by an insecurity, you often make a personal need public.
13-Sep-52	SEE THE TRUTH FOR YOURSELF	Sometimes we need a mirror placed before our eyes before we really get it.
14-Sep-52	FEEL THAT YOU CAN DO THIS	When you feel you could do it, you have a great start toward actually doing it.
15-Sep-52	EXPERIENCE HELPS YOU KEEP FOCUSED	Your past experiences will help you stay more focused dealing with the new ones.
16-Sep-52	WILLINGNESS TO GIVE YOU A CHANCE	Give your people opportunities to try out their ideas and see if they will work.
17-Sep-52	OFFERING OTHERS A SAFETY NET	People take more risks when they have their boss fully supporting them.
18-Sep-52	AVOID GETTING CAUGHT IN THE TRAP	Manipulators will try to lay traps for you to limit your options.
19-Sep-52	ALLOW NEW OPINIONS TO FORM	You can't say your opinion until you allow everyone else to express theirs.
20-Sep-52	EMBRACE THE SHADES OF GREY	Embrace the complexities in order to find ways to simplify the situation.
21-Sep-52	UNDERSTAND WHAT IS STOPPING YOU	Understand what is stopping you and make it a priority to remove it.
22-Sep-52	POSITIVE FRAME ON DISAGREEMENT	Put a positive frame on the disagreement in order to have the right discussion.
23-Sep-52	ASK FUTURE BASED QUESTIONS	You pull your people's thinking forward by asking future based questions.
24-Sep-52	DEPENDS ON WHAT YOU DO TODAY	Your future looks better or worse depending on what you do today (and each day).
25-Sep-52	EFFORT YOU ARE WILLING TO PUT IN	Your success depends on the effort you are willing to put in.
26-Sep-52	CONVERT POTENTIAL TO ACHIEVEMENT	You convert potential into achievement with action using your strengths.

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Date	Title	Thought
27-Sep-52	CULTURE OF OPENNESS AND ACTION	The best cultures are one with candor and a bias for action.
28-Sep-52	FOCUS ON MAKING A BIG DIFFERENCE	Focus on making a big difference and it will drive you to grow to make it happen.
29-Sep-52	ALL THE SKILLS ARE LEARNABLE	All skills are learnable with the right attitude and the right teachers.
30-Sep-52	MAKE A STEP FORWARD EVERY DAY	You make a step forward each day if your actions are aligned with your goals.
1-Oct-52	DON'T PARTICIPATE IN BLAMESTORMING	Blaming is not the behavior of the successful. Be a good role model and don't.
2-Oct-52	ONLY DOING WHAT THEY ARE TOLD	If people are only do what they are told, then you do the thinking for them.
3-Oct-52	RISK FAILURE WITH NEW IDEAS	You can risk failure with new ideas, but you can make more progress too.
4-Oct-52	SHOW EMPATHY IN TANGIBLE WAYS	Show you have empathy in tangible ways and people will feel closer to you.
5-Oct-52	CLEAR LINES OF RIGHT AND WRONG	Establish clear lines of right and wrong when it comes to the company's values.
6-Oct-52	COMPLEXITY OVER SIMPLICITY	Great simplicity is something that does not work well with diversity.
7-Oct-52	WHEN THE STUDENT IS HUNGRY	People learn more when they have to learn to deliver their results.
8-Oct-52	GET THE PICTURE OF WHAT YOU KNOW	Understand what you know before seeking out the help of others.
9-Oct-52	CONSTRUCTIVELY CRITICAL	Being critical is an art form, and it takes effort to keep it constructive.
10-Oct-52	ACCESS TO WHAT OTHER PEOPLE KNOW	Your ability to deliver includes access to what other people know too.
11-Oct-52	DENIAL IS NOT A POSITIVE EMOTION	Denial is not a positive emotion, and will hurt you in times you least expect.
12-Oct-52	ASSUMPTIONS THAT LED US HERE	Be aware of the assumptions that led us to our conclusions and solution.
13-Oct-52	WHEN THE MOTIVATION EVAPORATES	Great leaders are aware and will never let their people's motivation evaporate.
14-Oct-52	IMPORTANT INCONVENIENT FIRST	Your day will get better if you do the important inconvenient first in your day.
15-Oct-52	BUILD THE INTERDEPENDENCE	If you need each other for your own success, you find a way to work together.
16-Oct-52	KNOW THAT YOU WON'T GIVE IT UP	Keep what you enjoy doing and your best people know you will never give it up.
17-Oct-52	BRAINPOWER IN THE ROOM	Solutions need the brainpower, but implementation requires the leader.
18-Oct-52	PUSH THROUGH NEW THINGS	The new always need a little push from the boss to get it moving.
19-Oct-52	START WITH SOMETHING MEANINGFUL	People sometimes start efforts with the easy...start with the meaningful.
20-Oct-52	DETERMINED TO FIGURE IT OUT	When you own the problem, you are determined to find a way to solve it.
21-Oct-52	SOMETHING THAT IS NOT GIVEN TO YOU	Respect is something you need to earn...it is not an entitlement.
22-Oct-52	PROBLEM HAS TO BE FACED	If the problem is important, face it yourself before you are told to.

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Date	Title	Thought
23-Oct-52	OFTEN MORE TO IT	With people problems, there is often more to it than others are willing to share.
24-Oct-52	SEEN AS MORE SPECIAL THAN OTHERS	People who consistently deliver in a way you would do it are more special to you.
25-Oct-52	SOMETHING YOU NEVER FORGET	A learning with lots of emotion is something you will never forget.
26-Oct-52	USE HOW VERSUS CAN QUESTIONS	Ask about the how and people reveal to you if they know what they are doing.
27-Oct-52	BEING MENTALLY PREPARED	Be mentally prepared for challenging discussions to get what you want.
28-Oct-52	WHAT YOU THINK YOU CAN'T IGNORE	The successful ignore more than you think. They stay focused on the important.
29-Oct-52	YOU JUST CAN'T LOOK THE OTHER WAY	You have to deal with values issues...you just can't look the other way.
30-Oct-52	UNDERSTAND WHY THEY ARE GOOD	Understand what makes your best people good, and help others do the same,
31-Oct-52	WILL FIND WHAT THEY NEED	By asking better questions, you will find what your people really need from you.
1-Nov-52	INNOVATION REQUIRES SOME DISCIPLINE	Innovation requires some discipline to take in good learnings from experimenting.
2-Nov-52	WILL TO SHARE THE SPOTLIGHT	Not willing to share the spotlight, and you end up competing with your people.
3-Nov-52	CHALLENGES REVEAL YOU TO YOU	Your challenges reveal you to you, as they drive you to be your best.
4-Nov-52	ACTION IS A GREAT PREDICTOR	Action is the behavior in all successful people. They make things happen.
5-Nov-52	CREAM ALWAYS RISES TO THE TOP	Your best people always rise to the top and will stay there too.
6-Nov-52	UNDERSTAND WHAT FEEDS YOUR FEARS	Understand what feeds your fears to stop fear from stopping you.
7-Nov-52	TAKE ACTION IN SPITE OF YOUR FEARS	Fear is just a feeling...it is not a stop sign. Feel the fear and take action anyway.
8-Nov-52	UNDERSTAND WHAT YOUR JOB IS	Understand what your job is and you will stop trying to do your people's job.
9-Nov-52	DO IT BUT NOT KNOWING YOU DO	You have high self awareness when you know how you are behaving.
10-Nov-52	EXPECTATION SHOWS UP IN BEHAVIOR	The expectation for the culture shows up in the behaviors you role model.
11-Nov-52	SEE HOW FAR THEY CAN PUSH IT	Your problem people try to see how far they can push their behavior to the edge.
12-Nov-52	FIND YOUR CREATIVE FREEDOM	You do your best in a culture that gives you freedom to be creative.
13-Nov-52	LIVE A LIFE TRUE TO YOURSELF	You cannot live a life true to yourself when you behave outside your values.
14-Nov-52	MAKE THE DELIBERATE AUTOMATIC	Build the right habits and you make automatic what makes you better.
15-Nov-52	YOU DID, WOULD YOU NOW?	Sometimes it is worth reflecting if you would do now what you did.
16-Nov-52	EXPRESSION OF THE VALUES	The behaviors you show others is your expression of the values of the team.
17-Nov-52	CONTROL YOUR MENTAL RESPONSES	Our first responses are not always the best ones...we need some control.

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Date	Title	Thought
18-Nov-52	EXPRESS CONCERNS IN PRACTICAL WAYS	People can more action on them if you express your concerns in practical ways.
19-Nov-52	GET INTO THEIR MIND FIRST	Find ways to reach others first and you can frame the issue before others can.
20-Nov-52	RECOGNIZE THE RIGHT TALENT	The ability to recognize the right talent is key to building a successful team.
21-Nov-52	ASSUME THE TRUTH IS ON YOUR SIDE	We assume the truth is on our side, but everyone has their version of the truth.
22-Nov-52	SAFE TO HAVE THE CONVERSATION	Make it safe for others to express their thoughts and feelings in the conversation.
23-Nov-52	BY DESIGN, NOT BY DEFAULT	Are you creating your life by design with goals, or by default with what shows up.
24-Nov-52	WHAT YOU INSIST UPON	People start to see your priorities and values based on what you insist upon.
25-Nov-52	LOOK FOR THE NATURAL FIT	When interview for your team, look for people who will naturally fit in.
26-Nov-52	TEST YOUR UNDERSTANDING	Test your understanding with your people so you can give better directions.
27-Nov-52	WITHHOLD JUDGMENT	Listen without judgment and you can read more into what people are saying.
28-Nov-52	CHOICE TO CONFRONT OR AVOID	Your maturity helps you to judge whether to confront or avoid the conflict.
29-Nov-52	BLINDED BY YOUR PERCEPTIONS	Our going in perceptions blind us to opportunities we think are not possible.
30-Nov-52	PEOPLE AND EXECUTION	Get the right people involved and they will execute the plan for success.
1-Dec-52	CONSTANTLY OPEN TO NEW SOLUTIONS	You are more open to new solutions when you don't defend the current ones.
2-Dec-52	TOO CLOSE TO WHO YOU ARE	You disengage when others describe a feeling that is too close to who you are.
3-Dec-52	WHEN IT SPREADS	Your communications gain power as they spread across the organization.
4-Dec-52	VIEW OPPORTUNITIES AS A CERTAINTY	View opportunities as something that always comes and be prepared for them.
5-Dec-52	PROJECTED INTO OTHERS	Manipulators have a way to projecting an emotion in you and within their frame.
6-Dec-52	POPULAR IS OFTEN MISUNDERSTOOD	Popular is often misunderstood. You need to know they are popular for what?
7-Dec-52	LOOK FOR THE WIN FOR BOTH	Look for the win for both parties and you get a better agreement.
8-Dec-52	LEAD ROLE OR AN EXTRA	Would you rather have the lead role or an extra? Be known to deliver.
9-Dec-52	PORTRAYING THE BEST PART	What out for manipulators trying to make you focus on the best part only.
10-Dec-52	MORE TRUTH YOU ARE BLIND TO	When you are open to fully listening, you gain more truth you were blind to.
11-Dec-52	CHANGE THE STATUS QUO	You can change the status quo by making it look foolish to remain the same.
12-Dec-52	FIELD OF VISION	You can only see within your field of vision. Expand your perspective to see more.
13-Dec-52	ELEVATE YOUR TRADE OFFS	You make better trade-offs when you elevate them higher.

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Date	Title	Thought
14-Dec-52	KNOWING IT AHEAD OF TIME	When you know your decision ahead of time, you only listen to what supports it.
15-Dec-52	CREATING SHARED VALUE	A great team looks at their role as delivering results and creating shared value.
16-Dec-52	INCOMPLETE VERSUS WRONG	Often your plans are just incomplete versus wrong. Put more time into them.
17-Dec-52	WANT WHAT THEY HAVE	We sometimes don't think for ourselves and just want what others have.
18-Dec-52	IMPRISONED BY OUR IMPERFECTIONS	If you focus on what you can't do well, you don't use enough of what you do well.
19-Dec-52	KEEPING YOURSELF BALANCED	You keep yourself balanced by integrating personal and work in creative ways.
20-Dec-52	WHAT WORKS FOR YOU	Copying others is not as effective as learning what works for your style first.
21-Dec-52	TAKE CARE OF WHAT YOU HAVE	Take care of the key relationships in your life and your life takes care of itself.
22-Dec-52	LIKE HAVING THEIR BRAIN SHUT OFF	When your people want to be told what you to do, their brain is shut off.
23-Dec-52	PROBABLY GOOD FOR A REASON	Find out what makes the process good and use the learning in other processes.
24-Dec-52	WHEN IT SHOULD BE WITHHELD	When your people behave in ways against the values, trust should be withheld.
25-Dec-52	CAUSE AND AFFECT IN EVERYTHING	There is a cause and affect in everything...Always look for the root causes.
26-Dec-52	METHOD IN SYNC WITH THE MESSAGE	Your communications are powerful if your method is in sync with the message.
27-Dec-52	CALLING THE PROBLEM A PROBLEM	People like calling opportunities...but problems demand action, not a choice.
28-Dec-52	PEOPLE TO JOIN YOU ON THE JOURNEY	Build a strong team around you who want to join you on the journey.
29-Dec-52	HEARING THE MESSAGE ALL THE TIME	People need to hear new concepts multiple times for them to sink in.
30-Dec-52	HOW THEY LEARN TO HOW YOU TEACH	Deliver new information in ways that people can teach it to others too.
31-Dec-52	UNPREDICTABLE FOR GREATER IMPACT	Being unpredictable can make a greater impact and be more memorable.
1-Jan-53	CONSISTENCY CREATES PREDICTABILITY	When the work is more consistent, you can predict the results better too.
2-Jan-53	DISCUSSING THE LEARNING TOGETHER	The learning becomes more memorable when the group discuss it together.
3-Jan-53	SAYING NO TO SOCIAL PRESSURE	There is a social pressure to fit in...but fitting in means you are being average.
4-Jan-53	THINK OF THEM AS STEPPING STONES	Small steps forward are really stepping stones that light the path to your success.
5-Jan-53	CONFUSED BY YOUR FEELINGS	People get more confused by your feelings than by your thinking.
6-Jan-53	ACKNOWLEDGE STRONG EMOTIONS	We must acknowledge strong emotions before we can discuss the facts.
7-Jan-53	WHAT NEEDS YOUR ATTENTION FIRST?	A great question for leaders is asking yourself: What needs your attention first?
8-Jan-53	GONE THROUGH A SHARED EXPERIENCE	Successful teams share a bond as they have gone through a shared experience.

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Date	Title	Thought
9-Jan-53	HOW WE USE OUR STRENGTHS	How we use our strengths determine the level of success we will have.
10-Jan-53	TUNE YOURSELF INTO YOU	When you are aware of you, you can adapt your style to be more influential.
11-Jan-53	ONLY AFTER IT HAS STARTED	You can only get feedback on the process after you have started.
12-Jan-53	COMES FROM THE MOST INVOLVED	The best ideas come from the people who are most involved in the discussion.
13-Jan-53	KEEP YOUR DREAMS ALIVE	Keep your dreams alive to drive your personal growth and experiences.
14-Jan-53	MAKE THE PROCESS ENJOYABLE	Make the process enjoyable and people will feel more connected to it.
15-Jan-53	SOMETHING THAT GIVES YOU ENERGY	Working in your passion is something that gives you energy just by doing it.
16-Jan-53	ALMOST ALWAYS A STORY OF CHANGE	The best business stories are almost always about a change.
17-Jan-53	WE DEVELOP BIASES ALONG THE WAY	We develop our biases along the way and don't notice that we are making them.
18-Jan-53	JUDGING IT IF IT WORKED	How you judge if the change has worked is based on your original expectations.
19-Jan-53	SMALL THINGS STICK IN YOUR MIND	Small things done at emotional times will always stick in your mind.
20-Jan-53	KEEP IN MIND WHAT THEY ARE FEELING	Keep in mind what people are feeling when packaging your messages to them.
21-Jan-53	TURN DECISIONS INTO ACTIONS	Turn decisions into actions faster by having the right people implementing them.
22-Jan-53	BASED ON HOW YOU ENGAGE THE EGOS	Continued success is often based on how you manage the egos in the team.
23-Jan-53	UNDERSTAND THE PAYOFF	When you understand the payoff you put more yourself into the effort.
24-Jan-53	RATIONALIZE AWAY UNWANTED EVENTS	We have a way of rationalizing away uncomfortable events from the past.
25-Jan-53	OBSERVE AND ACT	When you observe more in the team you take action in more effective ways.
26-Jan-53	DID YOU KNOW THAT?	Be careful how you handle the question from your people...Did you know that..
27-Jan-53	CHALLENGE IDEAS CONSTRUCTIVELY	People take a fast ownership to their ideas...so challenge them constructively.
28-Jan-53	FACE REJECTION AND NOT GIVE UP	You will always face rejection, and the key to success is not giving up.
29-Jan-53	WHAT BROUGHT YOU TO HERE	What enabled your success, might not be what's needed for your future success.
30-Jan-53	MAKE OTHERS LOOK GOOD	It more important to make your people look good, than for you to look good.
31-Jan-53	SEE IT WHEN IT ISN'T THERE	Your perception can see a problem when there isn't one there.
1-Feb-53	IMPACT OF RANDOM EVENTS	The combined impact of random events can change the course of your career.
2-Feb-53	CLINGING TO WHAT USED TO WORK	People are attached to processes they created, even when they no longer work.
3-Feb-53	TAKE A PROMINENT ROLE	Don't be afraid to take a prominent role if you want to grow your reputation.

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Date	Title	Thought
4-Feb-53	SHOULD HAVE KNOWN	Surprised by what you should have known...you are not asking enough questions.
5-Feb-53	ROOTED IN THE INTERACTIONS	The level of collaboration in your team has roots in the individual interactions.
6-Feb-53	UNDERSTAND THEIR MOTIVATIONS	Understand your people's motivations to tailor work to them in the right way.
7-Feb-53	CONNECTIONS ACROSS THE COMPANY	Your network across the company becomes the base for your internal power.
8-Feb-53	WORTH TAKING A BET ON IT	As a leader, you will be called on to take some risks...the bets worth taking.
9-Feb-53	BANK OF TRUST	We have a bank of trust with others...depositing more than withdrawing.
10-Feb-53	NEVER CATCHING IT	You will always be chasing your potential and you should never catch it.
11-Feb-53	FIND YOUR WAY AGAIN	After a setback, you will find your way again if you keep taking action to find it.
12-Feb-53	HOLD YOUR VIEWS UNTIL THE END	Leaders can't express their own opinions until everyone else has expressed theirs.
13-Feb-53	DEVELOP COMPASSION AND EMPATHY	Compassion and empathy will enable you to listen more and not be so impatient.
14-Feb-53	WHEN PRACTICED CONSISTENTLY	You become better at something when you have consistently practiced it.
15-Feb-53	SO WHY SHOULD I?	When you hear "So why should I", you have a person who is being defensive.
16-Feb-53	BOTH CURIOSITY AND STUDY	Curious drives you to study more and to ask better questions.
17-Feb-53	LANGUAGE OF LEADERSHIP - WE	Leadership is about building a strong team that can deliver more together.
18-Feb-53	STRENGTHS TO FALL BACK ON	Your strengths are what drive your success in whatever role you take on.
19-Feb-53	BE CONSISTENT WITH YOURSELF	We need to be consistent with how we see ourselves or we get very frustrated.
20-Feb-53	LEVEL OF PERSONAL RESPONSIBILITY	A team's success is based on the combined personal responsibility people show.
21-Feb-53	UNDERSTAND THE CONSEQUENCES	People deliver the results when they understand the consequences if they don't.
22-Feb-53	EXIST IN YOUR MIND FIRST	Success happens twice...first by visualizing it in your mind, and then in reality.
23-Feb-53	TAKE AWAY THE CLUTTER	A messy physical space can trigger a thinking of we are as clear as we should be.
24-Feb-53	SPACE IMPACTS INFLUENCE	How close with sit next to others in meetings can drive us closer in thinking.
25-Feb-53	DON'T ADD TO YOUR INSECURITIES	Negative thinking can drive us to think of even more things we are not good at.
26-Feb-53	NECESSARY TO HAVE FAILED	It might have been necessary to fail...to learn the right lessons to succeed.
27-Feb-53	IMPACT BEYOND YOUR ROLE	If our emotion is triggered, we look around to do more to help make the impact.
28-Feb-53	ENGAGED WITH THE VISION	When people are engaged with the vision, they see their job in broader terms.
1-Mar-53	FIND A BETTER PLACE FOR IT	Everyone needs release some emotions, but just not in the workplace!

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Date	Title	Thought
2-Mar-53	THEIR INSTINCTIVE RESPONSES	Understand your people instinctive responses as they are using them with others.
3-Mar-53	WHEN THEY DON'T HAVE A CHOICE	If people don't have a choice on how to do it, they never think the work is theirs.
4-Mar-53	PERSPECTIVE TO APPRECIATE IT	We need to keep a mindset/perspective to appreciate others in all circumstances.
5-Mar-53	SHY AWAY FROM THE SPOTLIGHT	Some in your team don't like the spotlight because it means responsibility.
6-Mar-53	SHARE OPINIONS THROUGH STORIES	You can indirectly share your own opinions through the stories you tell.
7-Mar-53	TOTAL COMMITMENT TO A CAUSE	You want people in your team who will give their total commitment to the cause.
8-Mar-53	HATE INFORMATION GAPS	When information is missing, you question if they have enough to do their job.
9-Mar-53	ASK ABOUT OTHERS LIKE THEM	You can see if people understand themselves by asking about others like them.
10-Mar-53	WORKING WITH OTHERS	Need to work well with everyone, as we need team to increase our own value.
11-Mar-53	TAKE SOMETHING AWAY	Make messages more powerful by taking away versus adding to them.
12-Mar-53	IT'S A BIT OF AN ART	Leadership is a bit of an art, mixing different approaches across the team.
13-Mar-53	VALUE YOUR OWN STRENGTHS	Understand the value of your strengths to fully use them in your work.
14-Mar-53	AVOIDING THE DECISION IS DECIDING	Avoid the decision and you end up having the environment decide for you.
15-Mar-53	BUILD A DELIBERATE RITUAL	Rituals are really habits that keep us feeling calm in the midst of great change.
16-Mar-53	EVERYONE GROWS AROUND YOU	You are really making a difference when you help everyone grow around you.
17-Mar-53	INCREASE YOUR INSPIRATION	The more inspired you are, the more you make it a dominant thought each day.
18-Mar-53	INSTINCT FOR WHAT PEOPLE WANT	Develop an instinct for what people want and you become a better motivator.
19-Mar-53	PAY ATTENTION IN ORDER TO SEE IT	Pay attention to beyond the words to see people's true thoughts and feelings.
20-Mar-53	STAY ON THE VISION	The vision remains the same, but might have to change the strategy to achieve it.
21-Mar-53	BE YOUR OWN MOTIVATOR	You can rise higher by not looking to your bosses to motivate yourself.
22-Mar-53	RESERVE OUR WILLPOWER	Willpower if not unlimited, so reserve it for creating new habits for your success.
23-Mar-53	CONCLUSIONS ON A BAD EXPERIENCE	The right conclusions on a bad experience is a learning something for the future.
24-Mar-53	STRETCHED AND PRODUCTIVE	We are growing faster when we are stretched and can still be productive.
25-Mar-53	MOVE THE PERCEPTION OF YOURSELF	You move forward faster when you move the perception of yourself first.
26-Mar-53	KEEPER OF THE VISION	A leader is the keeper of the vision, and keeps it strong in everyone's minds
27-Mar-53	QUIET SATISFACTION	Leaders often have to get their satisfaction quietly to not make it about them.

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Date	Title	Thought
28-Mar-53	BUILD UP YOUR INTERNAL RESERVES	We need to strength our conviction and energy for the difficult times.
29-Mar-53	WHO YOU SHARE YOUR DREAM WITH	We need to share our dreams with people who will support versus criticize us.
30-Mar-53	WHAT MIGHT BE POSSIBLE	Do some brainstormed from time to time to think about what might be possible.
31-Mar-53	AUTOMATIC AND REFLECTIVE MINDS	We need to reflect to identify what habits are not longer helping us.
1-Apr-53	HAVING THE RIGHT SOCIAL SKILLS	You gain more cooperation when you can build the right rapport first.
2-Apr-53	SAYING SIMPLY THE OBVIOUS TRUTHS	Telling it straight to your people can be important in gaining their trust.
3-Apr-53	GAIN ENERGY BY DOING IT	Work within your passion and you work provides you energy by doing it.
4-Apr-53	IMMERSE OTHERS IN YOUR CAUSE	Find ways to include others in your cause and you can make a bigger impact.
5-Apr-53	SEARCH FOR THE ROOT CAUSE	Finding the root cause is worth the effort...you get a more complete solution.
6-Apr-53	BOTH FAST AND SLOW BURN FUEL	When need fast energy to get started and long-term energy to keep at it.
7-Apr-53	WHAT YOU TOLERATE HOLDS YOU BACK	Tolerate bad behaviors and the culture will hold you back from better results.
8-Apr-53	BEING FLEXIBLY RIGID	Be structured enough to give yourself flexibility on how you use available time.
9-Apr-53	VISIBILITY AND ACCOUNTABILITY	When results have a name attached, people are much more accountable.
10-Apr-53	AS IF DOING IT	Visualize it done well, and create the same feelings as if you are really doing it.
11-Apr-53	Dictated by the Regulations	Your leadership style must adapt based on regulations placed on your processes.
12-Apr-53	ELIMINATE BUT...	But is a wiper word...it wipes out whatever you put before it...devaluing others.
13-Apr-53	HOW YOU RESPOND	You can't always control what happens, but you can control your response.
14-Apr-53	SET ASIDE TIME	If it is important, you should be able to set aside time for it.
15-Apr-53	BE SELF DETERMINED	Set goals for yourself and you become more self determined.
16-Apr-53	KEEP SIGHT OF THE ISSUES	Keep the issues in sight to make sure solutions are in the right direction.
17-Apr-53	BRINGS OUT THE CHILD IN YOU	You passion has a way of bringing out the child in you when you work within it.
18-Apr-53	CRACK THE CODE	Invest the time to understand the core motivations of your people.
19-Apr-53	APPROPRIATE TO THE AUDIENCE	What works well for some will not work well for others. Know your audience.
20-Apr-53	CATCH THEM DURING THE BREAKS	You often can gain more influence in the short breaks during the meetings.
21-Apr-53	PLAYED BACK IN YOUR FRAME	You can influence others by playing back what others say in your frame.
22-Apr-53	BUILD IT IN MANAGEABLE STEPS	Take a steps approach to big changes and take risks out of the implementation.

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Date	Title	Thought
23-Apr-53	UNDERSTANDING THE ANGER	Try to understand the anger of others before you react to it.
24-Apr-53	SHOW ANGER IN PRODUCTIVE WAYS	It's not always bad to show anger, but you need to calm down quickly.
25-Apr-53	OWNERSHIP IS EMOTIONAL	You get people taking more ownership when they feel more emotion about it.
26-Apr-53	FACTS BEFORE JUDGMENT	Get the facts first to help balance your perceptions in your decisions.
27-Apr-53	AS IF FOR THE FIRST TIME	Take a beginners eyes and you often learn what you bypassed before.
28-Apr-53	WHAT WAS, IS AND CAN BE	Keep you mind out of the was and more into the is and can be.
29-Apr-53	COMMON SENSE APPROACH	Some people think taking a common sense approach appears too simple.
30-Apr-53	UNIQUENESS INTEGRATED IN THE PLAN	When something unique is included, people are often more excited by it.
1-May-53	SIMPLE, BUT NOT EASY	Simple solutions are not always them most easiest to implement.
2-May-53	RESPOND TO WHAT PEOPLE WANT	What people say might not be what they want...try to uncover the true want.
3-May-53	STICKING WITH WHAT WORKS	When to change what works is a difficult unless you consider future needs.
4-May-53	COHESIVENESS OF THE TEAM	Build a team that finds their own ways to stay together on the strategy.
5-May-53	YOU WILL GET IT BOTH WAYS	The team's success is your success...so you gain success in two ways.
6-May-53	BE ON THE MOVE	Keep making progress, as staying the same is really being behind.
7-May-53	IDENTIFY THE CRUCIAL MOMENTS	Identify the crucial moments when you need influence and be better prepared.
8-May-53	MORE CONTROL THROUGH PEOPLE	You gain control when you delegate, as you both now feel responsible.
9-May-53	THEY MAKE THEIR OWN CHOICES	When you empower others, they now need to feel they make their own choices.
10-May-53	RECONCILE THE PUBLIC AND PRIVATE	Our public and private behaviors need to be consistent with each other.
11-May-53	MAXIMIZE THE CREATIVITY	Maximize the creativity by investing more time in sharing ideas with each other.
12-May-53	USE EXTERNAL OBJECTIVE CRITERION	We need external data to help us with have an objective view on our options.
13-May-53	HOW DOES IT WORK?	Don't be afraid to ask how it works...naïve questions can yield great information.
14-May-53	DON'T PUSH THE PROBLEM AWAY	You show a lack of maturity if you are always pushing problems away to others.
15-May-53	IDENTIFY THE FUNDAMENTAL PROBLEM	When you get the fundamentals right, they impact others things in positive ways.
16-May-53	TAKES A TEAM EFFORT	Complex change requires a team effort to do fast and with fewer risks.
17-May-53	HAVE A REASSURING PRESENCE	With difficult expectations, your people need some reassurance from you.
18-May-53	TASTE OF FINISHING	When you get close to completing the project, you get a taste of finishing.

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Date	Title	Thought
19-May-53	DESIGNING THE METRICS	Every metric can be gamed, so keep that in mind when designing new metrics.
20-May-53	WE AUTOMATICALLY FILL IN THE GAPS	Whenever we don't have all the information, we tend to guess the gaps.
21-May-53	BOTH CHALLENGE AND ENTERTAIN	Teaching is about challenging people to think and keeping them entertained.
22-May-53	CREATE GENIUS AROUND YOU	Hire great people and invest in their growth to keep them great.
23-May-53	GET THE RIGHT MINDS TOGETHER	You get better solutions when you can get the right people around the table.
24-May-53	FOCUS ON WHAT TO DO NEXT TIME	When you have had a failure, focus on what to do differently the next time.
25-May-53	GET TO THE RIGHT PATH FASTER	You get to the right path faster when you agree on the assumptions first.
26-May-53	ATTITUDE PLUS THE EFFORT	A great attitude can only get you so far unless you put it to work...the effort.
27-May-53	CAUSES THINGS TO CHANGE	There are often external influences that cause things to change automatically.
28-May-53	EXPECTING MORE FROM YOURSELF	You sometimes regret not putting in the right effort...expecting more from yourself.
29-May-53	EVERY THOUGHT...	Every thought has a way of influencing future thoughts too...nothing is lost.
30-May-53	WHEN THEY START EXPLAINING WHY	You begin to learn more about people when they start explaining why.
31-May-53	UNDERMINING YOUR AUTHORITY	When people undermine your authority, you must address it right away.
1-Jun-53	BOTH COURAGE AND PATIENCE	We need the courage to act, and the patience to make sure our team is with us.
2-Jun-53	SEE THE ADVANTAGES THAT ARE THERE	Sometimes leaders miss the advantages that are within the problems they face.
3-Jun-53	STRIP AWAY WHAT'S NOT NEEDED	You make your key messages more impactful by saying less.
4-Jun-53	REINFORCE THE IMPORTANT	The important loses its important if it is not continually reinforced by you.
5-Jun-53	COURAGE TO CHALLENGE OTHERS	Have the courage to challenge others...deal with conflict in productive ways.
6-Jun-53	GO BEYOND RIGHT AND WRONG	It is not about right and wrong...its about achieving our goals within our values.
7-Jun-53	LEAD RIGOROUS DEBATES	Good debates are a great way for your team to get to know each other better.
8-Jun-53	BASIS FOR YOUR DECISIONS	What you use as the basis for your decisions can gain you credibility with others.
9-Jun-53	MASTER THE ART OF STORYTELLING	Leaders are often the best story tellers...adding more emotion to the message.
10-Jun-53	CONTROL YOUR STATE	Control you emotional state, and you control how others interact with you.
11-Jun-53	STAND UP FOR WHAT YOU BELIEVE	You have to stand up for what you believe or others will lose their belief in you.
12-Jun-53	START WITH THE DIFFICULT EACH DAY	Start with the difficult each day and your day gets better every hour.
13-Jun-53	ROUNDING OUT YOUR CHARACTER	Your character has more influence by adapting its style to different personalities.

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Date	Title	Thought
14-Jun-53	BUILD THE HABIT TO THINK BIG	Make it a habit to think big and achieve more than you first thought possible.
15-Jun-53	IT GETS EASIER EACH TIME	You begin to get good at something by doing it more than once.
16-Jun-53	EXTRA ADDED TO THE ORDINARY	Extraordinary people put in the extra time to get great at it that others wouldn't.
17-Jun-53	WHAT IS THEIR FIRST THOUGHT?	It is interesting to see the first thought that comes to others on something new.
18-Jun-53	REFLECT WITH A DIFFERENT FOCUS	We learn more about ourselves by reflecting on a situation with a different focus.
19-Jun-53	DO IT FOR A REASON	We do everything for a reason, and some are from our subconscious mind.
20-Jun-53	GROWTH CREATES EXCITEMENT	Growth creates excitement in the organization that drives even more growth.
21-Jun-53	FOCUS WITHIN YOUR PASSION	Put your focus within your passion and you make a more meaningful impact.
22-Jun-53	HOW ARE DECISIONS BEING MADE?	Asking about how decisions are being made and you get a variety of answers.
23-Jun-53	ALL EXPERIENCES PROVE VALUABLE	In the end, all our experiences provide valuable...at least for our learning.
24-Jun-53	ALWAYS HAVE A BACKUP PLAN	Nothing in life goes exactly according to the plan...have a backup plan in reserve.
25-Jun-53	SOMETHING ELSE TO THE STORY	With any important issue, there is always something else to the story.
26-Jun-53	REFRAME THE SITUATION	You gain more influence over the issue when you reframe the situation.
27-Jun-53	SPREADS FASTER THAN YOU THINK	Gossip spreads faster than you think and often will get out of control fast too.
28-Jun-53	IT IS A WAY TO EXPRESS YOURSELF	Your behaviors are a way of expressing yourself to your team...a role model.
29-Jun-53	CONSTANT CONNECTION TO REALITY	Stay connected to what's happening or others say you lost a sense of reality.
30-Jun-53	THANKFUL FOR THE OPPORTUNITY	Thank people for giving you the opportunities...as you get to grow faster
1-Jul-53	IMMERSE YOURSELF IN THEIR WORLD	Understand their world to be able to influence them more effectively.
2-Jul-53	RELIVING THE EMOTION TO LEARN	We often need to relive the emotion to take the right learning from the situation.
3-Jul-53	THEY DIDN'T KNOW ANY BETTER	It could be that they make the mistake because they didn't know any better.
4-Jul-53	NOT GOOD OR BAD, JUST DIFFERENT	If they don't do it your way...it doesn't mean it's good or bad...just different.
5-Jul-53	NOT DEPENDING ON OTHERS	Find ways to deliver without depending on others and you have more control.
6-Jul-53	FEAR OF DISAPPOINTING YOURSELF	You feel even more when you disappoint yourself and didn't put in the effort.
7-Jul-53	IT IS DIFFICULT TO EVALUATE YOURSELF	It is difficult to evaluate yourself, so you need to continually ask for feedback.
8-Jul-53	WHAT WE ARE WIRED TO SEE	Our perceptions from our subconscious wires us to see what we see.
9-Jul-53	WHEN CALLED TO BE THE LEADER	We need to step up and do the job when we are called to lead.

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Date	Title	Thought
10-Jul-53	GAIN THE CONFIDENCE OF OTHERS	Gain the confidence of others and you will gain some followers too.
11-Jul-53	LET THEM BE IN CONTROL	If you cant let others be in control, then you are in trouble...you can't control it all.
12-Jul-53	ABILITY TO RESPOND FORCEFULLY	When people violate the company's values, we must respond forcefully.
13-Jul-53	TO PROVE YOU CAN	We set goals on crazy things just to prove to ourselves that we can do it.
14-Jul-53	WALKING THE TIGHTROPE	We are walking the tightrope when we give feedback to our bosses.
15-Jul-53	FEED YOUR SELF IMAGE DAILY	Your self image doesn't stay positive by itself. You need to feed it daily.
16-Jul-53	BEFORE YOU EVEN WALK IN THE DOOR	A reputation has influence with others before you even walk in the door.
17-Jul-53	BALANCE OF OUTCOME AND PROCESS	Reinforce both the outcomes and the process to ensure consistent performance.
18-Jul-53	EMBRACE THE NEW UNTIL IT STICKS	We need to give the new big support until everyone gets behind the change.
19-Jul-53	SURRENDER TO IT	Surrender to your goal, and commit yourself to do whatever it takes to achieve it.
20-Jul-53	CHAOS REQUIRES FAST ATTENTION	If you don't address chaos fast, it can have a long-term on your credibility.
21-Jul-53	FINDING SHARED INTERESTS	Find your shared interests and you can build rapport in an instance with others.
22-Jul-53	KEEPING A YES...YES	Follow-up from time to time with key people and make sure they're still with you.
23-Jul-53	OWN ACHIEVEMENT VERSUS ACTIVITY	Your get better results when people own the achievement and not just the activity.
24-Jul-53	PERSONALIZING THE VALUES	Help your people personalize the values by getting to specific behaviors.
25-Jul-53	BELIEVE AND PUT IN THE WORK	When you believe, you put in whatever work is required to make it happen.
26-Jul-53	LET THEM DO WHAT THEY DO BEST	Focus your people on using more of their strengths...on what they do best.
27-Jul-53	IMPORTANT TO SET EXPECTATIONS	Don't set clear expectations...you can't complain if they don't deliver to them.
28-Jul-53	NO COMPROMISE ON FUNDAMENTALS	We can't compromise on the fundamentals, or we get problems everywhere.
29-Jul-53	WHEN TO BE PATIENT AND NOT	It's a fine line sometimes on when to be patient and when you can't.
30-Jul-53	MAKING SURE IT'S CLEAR	When responsibilities are clear, your people will take more aggressive action.
31-Jul-53		
1-Aug-53	BE YOUR OWN MESSENGER	Don't force others to provide difficult messages to others from you.
2-Aug-53	AIM TO SURPRISE	Surprise people with exceptional performance to make a mark on their memory.
3-Aug-53	USING POWER FROM ABOVE	Use your sponsor's support when people are reluctant to provide resources.
4-Aug-53	KEEPING ORGANIZED	Keep yourself organized so when peak times come, you handle them with ease.

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Date	Title	Thought
5-Aug-53	CAN'T MAKE YOURSELF IMMUNE TO IT	Within big companies, you can't make yourself immune to companywide change.
6-Aug-53	BE CONVERSATIONAL	Be conversational, and you have a better chance of gaining rapport with others.
7-Aug-53	CHOOSE TO TAKE IT AS A COMPLIMENT	When others copy you, why not take it as a compliment and keep innovating.
8-Aug-53	HAVING BROADER CONSTRAINTS	With broader constraints, you will need help from other managers to address.
9-Aug-53	ALLOW THEM TO SHINE	Let your people take the credit and they will help you achieve your success more.
10-Aug-53	DEMONSTRATE YOU CAN HELP	Demonstrate you can help, and others will give you their time.
11-Aug-53	FOCUS YOUR ADRENALINE	When you got the adrenaline, put it on your most important work.
12-Aug-53	NOT A DIRECT PATH	Success usually is not a direct path and requires detours from time to time.
13-Aug-53	BEING AN ADAPTIVE THINKER	You are an adaptive thinker when you can think through another's mindset.
14-Aug-53	WHAT TRIGGERS OUR BEHAVIOR	We need to understand better what triggers behavior that is not helping us.
15-Aug-53	MAKE IT EASIER TO GET ALIGNMENT	Look at ways you can get other people's alignment with less effort.
16-Aug-53	INTEGRATED LIFE	It's tough to get balance...it's about integrating the best from each part of our life.
17-Aug-53	CAN BE TOO MUCH OF A GOOD THING	Too much success can be too much of a good thing if you cannot handle it right.
18-Aug-53	KEEP IN TOUCH IN INTERESTING WAYS	Find interesting ways to keep in touch and your make yourself memorable.
19-Aug-53	NAVIGATING THROUGH THE ISSUES	The best leaders have skills navigating the issues in productive ways.
20-Aug-53	CONFIDENCE FROM EXPERIENCE	Give people experience in steps and they grow a strong confidence that lasts.
21-Aug-53	FIND WHAT WORKS AND COPY IT	Look at what works and copy what they are doing until you learn your own way.
22-Aug-53	WHEN DOING SOMETHING ELSE	Your best work ideas usually come when you are doing something else.
23-Aug-53	WHEN YOU MIND ISN'T READY FOR IT	You mind might not be ready for the conflict that comes with the promotion.
24-Aug-53	BUILD YOUR RECRUITING ENGINE	Build your recruiting engine so you have a better chance of hiring great people.
25-Aug-53	RATE OF LEARNING	Our rate of learning has to be greater than the rate of change in our industry.
26-Aug-53	CHANGE BEGINS WITH AWARENESS	You cannot change a behavior if you are not aware of why it needs to change.
27-Aug-53	MAKING THE RIGHT ASSOCIATIONS	Get input from others on who are the best people to get aligned with your effort.
28-Aug-53	INTERPRET YOUR FEELINGS	We need to interpret our feelings correctly to use them in more productive ways.
29-Aug-53	LEADS YOU IN A FAST WAY	Your emotions can lead you to conclusions faster than you can think it through.
30-Aug-53	WORKS FOR THEM, CAN WORK FOR YOU	Too often people discount a process because they didn't create it.

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Date	Title	Thought
31-Aug-53	DETACHED OR ATTACHED EMOTIONALLY	We need to choose when to emotionally attach or detach from an event.
1-Sep-53	PRESERVE UNTIL HELP ARRIVES	It can be up to us to do our best before we get the help we need.
2-Sep-53	WHAT THEY CAN DO TOGETHER	A team's success is based on what they can do together versus individually.
3-Sep-53	IN SHAPE FOR THE CHALLENGES	Your self development can get you in shape for the challenges that come.
4-Sep-53	ALL THE THINGS MATTER	We need to action all the things that matter...nothing more...can't do everything.
5-Sep-53	OWNING THE LEADERSHIP PIPELINE	Grow your leaders confidence and courage to grow their successor.
6-Sep-53	GROUP OF SMART PEOPLE	A group of smart people outperform others only if they work together.
7-Sep-53	THINK THROUGH THE MOVES	Think through your moves in advance and you can adapt better In the moment.
8-Sep-53	LEARN TO LOVE LEARNING	Love to learn and you will always be growing and able to take on new challenges.
9-Sep-53	STAY OPEN TO DETOURS	Be open to a new path to your goals as it might eventually save you time.
10-Sep-53	ENERGY BOOSTS LIKEABILITY	The more energy you show, the more people will like being around you.
11-Sep-53	GAIN THE NEEDED SUPPORT	If you can't get the needed support, you will lose respect from the team.
12-Sep-53	NOT IMMEDIATELY CLEAR TO YOU	It might not immediately be clear to you, but others can often see what you can't.
13-Sep-53	LITTLE USE FOR THE REAR-VIEW MIRROR	Successful people have little use of repeating the past after taking the learning.
14-Sep-53	START WITH THE MAIN POINTS FIRST	Start with your most powerful points first to grab people's attention.
15-Sep-53	WE LIVE IN OUR OWN REALITY	We live in our reality and it might not look anything like others see it.
16-Sep-53	BEYOND EMOTION AND FRUSTRATION	Success is beyond the emotion and frustration that stops others from achieving it.
17-Sep-53	NEED TO GROW INTO THE ROLE	Most of the time a promotion will require you to grow into the role.
18-Sep-53	WHEN THE PROBLEM IS FAR DEEPER	When the problem is far deeper than you thought, you need to get help fast.
19-Sep-53	CAUGHT BEING YOUR TRUE SELF	We don't really act out of character...it is somewhere inside of us.
20-Sep-53	PEOPLE WANT TO BE TOLD THE TRUTH	Don't try and talk around an issue when your people prefer the straight truth.
21-Sep-53	CONSISTENT PART OF YOUR LIFE	Make the important people in your life a consistent part of your life.
22-Sep-53	TRUST YOURSELF TO DELIVER	We need to trust ourselves to deliver before we can put trust in others too.
23-Sep-53	LEARNED AND THEN CONTROLLED	You cannot have something under control until you have fully learned it.
24-Sep-53	IT IS STILL WITHIN YOU	The memories of your failures are still within you, and can surface at any time.
25-Sep-53	CAREFUL WHAT YOU RESIST	Careful what you resist. They say what you resist will persist.

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Date	Title	Thought
26-Sep-53	THANKFUL FOR YOUR OPPORTUNITIES	Thank the people who give you the opportunities. They are helping you grow.
27-Sep-53	CONSCIOUS OF WHAT YOU SAY	Be conscious of what you say as not everyone hears what you intended to say.
28-Sep-53	DRAW YOUR IDENTIFY FROM	You draw your identify from your self image and look to validate it each day.
29-Sep-53	THINK ABOUT IT IN NEW WAYS	Gain new insights on the same thing by thinking about it in new ways.
30-Sep-53	PROGRAMMED TO REACT THAT WAY	Our subconscious is a program that drives our reaction without thinking.
1-Oct-53	OUR PERSONAL FICTION	Our reality is really our personal fiction. We make our reality from our thinking.
2-Oct-53	BETTING ON YOURSELF	People want you betting on yourself before they will bet on you.
3-Oct-53	THINK ABOUT HOW TO GET BETTER	Productive thinking is when you focus on trying to get better.
4-Oct-53	HIT YOUR RHYTHM	When at your best...you have hit your rhythm when everything feels easy.
5-Oct-53	EASIER SAID THAN DONE	Strive to play a good game versus just talk a good game.
6-Oct-53	BELIEVE NEW THINGS ABOUT YOURSELF	Your self development often leads you to believe new things about yourself.
7-Oct-53	FEEDBACK, REFLECTION AND CHANGE	The three go together...Get feedback, reflect on it, and see what needs to change.
8-Oct-53	WHEN YOU CANNOT HELP BUT DO IT	Invest the time to build a strong habit and you can't help but do it.
9-Oct-53	AUTHENTICITY OFTEN DRAWS CRITICISM	People sometimes feel uncomfortable seeing you be yourself when they can't.
10-Oct-53	UNCHALLENGED CAN LOOK POWERFUL	If you don't challenge bad behavior, others can look more powerful than you.
11-Oct-53	TAKE RISKS OUT OF ADVENTURE	Some people don't take thoughtful risks, but risk out of seeking an adventure.
12-Oct-53	SEE POTENTIAL OTHERS CAN'T SEE	Look beyond a person's current performance to what they could be capable of.
13-Oct-53	RECOGNIZED AS THE STANDARD	When something is recognized as a standard, people pay more attention to it.
14-Oct-53	ANSWERING DIFFICULT QUESTIONS	You can gain a great deal of credibility by answering well the difficult questions.
15-Oct-53	ATTRACT BASED ON WHO YOU BECOME	You attract people to you based on who you become, not who you were.
16-Oct-53	PUT NUMBERS INTO A CONTEXT	Number take on the meaning of the context you provide them.
17-Oct-53	IT USUALLY ISN'T OBVIOUS	The solution to a very complex problem usually isn't obvious...requires thought.
18-Oct-53	MAKE IT THE BEST YOU POSSIBLY CAN	Why do anything less than your best. When you start to settle...you keep settling.
19-Oct-53	WHY WOULD THEY ACT THIS WAY?	Ask yourself, why would they act this way? To understand their frame of mind.
20-Oct-53	GET YOURSELF TO THE NEXT STEP	Progress is often about taking it step by step. Just get yourself to the next step.
21-Oct-53	REQUIRES A SHIFT IN MINDSET FIRST	A big change will require you to shift your mindset before starting the change.

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Date	Title	Thought
22-Oct-53	SPEED IS THE ULTIMATE WEAPON	Speed can be the ultimate weapon in a fast changing world.
23-Oct-53	BOTH ARE REALLY NECESSARY	Successful leaders deliver good results and build the culture to deliver more.
24-Oct-53	DECISIONS BASED ON PEOPLE	You decisions have to take into account the capabilities of the people involved.
25-Oct-53	COMMUNICATE A CLEAR PURPOSE	When everyone understands the purpose, they can use their creativity more.
26-Oct-53	FEEL A CONNECTION TO IT	You feel more personally responsible when there is an emotional connection to it.
27-Oct-53	AVOID OVER THINKING THE SITUATION	Overthink the situation and the opportunity might pass you by.
28-Oct-53	HANDLE THE TEDIOUS WITH DISCIPLINE	The tedious requires a discipline to not take shortcuts and to do it right.
29-Oct-53	OBSERVE YOURSELF AS YOU PRACTICE	Observe your results as you practice to make sure you are improving.
30-Oct-53	DROPPING YOUR PRECONCEPTIONS	Our preconceptions can close doors to opportunities that help us move forward.
31-Oct-53	SOMEONE TO GO FOR ADVICE	We need someone to go for advice when we need it the most.
1-Nov-53	COMPLETELY COMMITTED TO THE IDEA	When you show your commitment to the idea, other will follow your lead.
2-Nov-53	THE CHARM OFFENSIVE	When someone what's something from you they put on the charm offensive.
3-Nov-53	ADAPT TO CHANGES THAT IMPACT YOU	If we don't adapt to changes that impact us, we lose the driver's seat of life.
4-Nov-53	UNDERSTAND THEIR STATE OF MIND	Understand other people's state of mind before trying to influence them.
5-Nov-53	CHOOSE TO TAKE THE HIGHER GROUND	You never those your credibility when you choose to take the higher ground.
6-Nov-53	IT IS ALL PART OF THE EXPERIENCE	We need to accept the bad that comes along with the good.
7-Nov-53	SATISFACTION EXCEEDS THE SACRIFICE	We keep taking action when the satisfaction will exceed the sacrifice.
8-Nov-53	SPEED THEY CAN TAKE IT ON	Leaders need to be good at judging how fast people can take on new challenges.
9-Nov-53	WHEN IN DOUBT, KEEP PROBING	When in doubt, keep asking better question to uncover the real situation.
10-Nov-53	LISTEN TO UNDERSTAND OTHERS	You understand others more by listening than you do by talking.
11-Nov-53	METHOD TO PERCEIVE YOUR WORLD	We need to find a method to perceive our world in productive ways.
12-Nov-53	FIRM IN RESOLVE, PATIENT IN RESULTS	In difficult circumstances, we need to be firm in resolve and patient in results.
13-Nov-53	IMPRINT IT IN YOUR MEMORY	You imprint it on your memory by adding more emotion to the experience.
14-Nov-53	INTERESTING IN TALKING TO YOU	There is power in getting people interested in talking to you versus chasing them.
15-Nov-53	SHARING THEIR OPINIONS	Encourage your people to share their opinions so differences get in the open.
16-Nov-53	IMPACT ON YOUR BEHAVIORS	Look for the right environments that have a positive impact on your behaviors.

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Date	Title	Thought
17-Nov-53	CHANGE YOUR RESPONSE TO IT	You can change your perception to something by changing your response to it.
18-Nov-53	RELEVANT TO THE SITUATION	The way you address the relationship can be based on the situation.
19-Nov-53	INSPIRATION FROM VARIOUS SOURCES	You get more creative when you draw your inspiration from various sources.
20-Nov-53	SHIFT THINKING AT THE TOP	Shift the thinking at the top, and you can influence the rest of the organization.
21-Nov-53	KEEPING IT FRESH	Don't let you meetings become boring with people making excuses not to attend.
22-Nov-53	IT'S ABOUT WHAT YOU DO... EVERY DAY	Our daily habits form the foundation for either success or failure.
23-Nov-53	UNTIL YOU GET IT RIGHT	If you are committed, you will practice it until you get it right.
24-Nov-53	MOVE THE MAJORITY TO ACTION	Get the majority on your side and the rest seem to just follow the crowd.
25-Nov-53	COLD SHOWER OF THE TRUTH	Sometimes people need a cold shower of the truth to jolt their awareness.
26-Nov-53	OPINION, NOT FACT	Saying something is impossible is just an opinion, not a fact.
27-Nov-53	DISCUSS OUR DIFFERENCES	Differences in opinions can drive better solutions if effectively discussed
28-Nov-53	TAPPING INTO EVERYONE'S WISDOM	Find ways to engage everyone to use everyone wisdom on the solution.
29-Nov-53	UNDERSTAND HOW IT WORKS	Before we try to change something, understand how it works now.
30-Nov-53	IT'S BETTER TO STOP THE SHORTCUTS	In the long run, short cuts will add less value to the business.
1-Dec-53	NOT DISCOURAGED AT FIRST HURDLE	Most people stop at the first hurdle, and don't push forward.
2-Dec-53	MOVE UP YOUR SELF IMAGE	You make faster progress by working on boosting your self image first.
3-Dec-53	GET THROUGH THE DIFFICULT PERIOD	Success always forces us to get through difficult periods on the path to achieve it.
4-Dec-53	TALK HONESTLY AND RESPECTFULLY	We need to speak honestly and respectfully to our people in every situation.
5-Dec-53	APPEARS MORE ACCURATE	The numbers that come from an authority often appear more accurate.
6-Dec-53	DO BUSINESS WITH INTEGRITY	Do business with integrity and you will have fewer regrets.
7-Dec-53	SIMILAR MAKES IT MORE COMFORTABLE	What something seems similar it makes us more comfortable to deal with it.
8-Dec-53	EXISTS TO EXTENT OF YOUR AWARENESS	Something can only exist for you if you are aware of it. Awareness defines reality.
9-Dec-53	KEEP YOUR FOCUS ON THE BASICS	Take your eye off the basics and your overall performance can suffer.
10-Dec-53	MAKE SURE THEY GOT THE POINT	Ask the right follow-up questions to ensure others have understood your point.
11-Dec-53	LEARN ENOUGH OF THE LESSONS	We need to learn enough of the lessons to be confident to move forward.
12-Dec-53	HIRING THE BEST OF THE BEST	Don't settle for people, as they impact your team's potential more than you think.

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Date	Title	Thought
13-Dec-53	HOW YOU INTERACT WITH THE WORLD	You interact with your world to the extent you understand your world.
14-Dec-53	DRAWS IT OUT OF YOU	Sometimes you need a coach who will draw it out of you and play it back.
15-Dec-53	POWER OF HEAR, SEE AND DO	When you hear, see and do it...you are now in the best position to believe it.
16-Dec-53	ADD PRESSURE TO EVALUATE OTHERS	You can see a person's limits when you add pressure in stages.
17-Dec-53	ANALYZE WHAT MADE IT A SUCCESS	Analyze what made the project a success and look to apply it to other projects.
18-Dec-53	YOU HAVEN'T DONE BEFORE	Whatever you haven't done before comes with risks, but also with rewards too.
19-Dec-53	LEARNING AND GROWING TOGETHER	Great teamwork is about learning and growing together to deliver great results.
20-Dec-53	BECAUSE YOU BELIEVE IN IT STRONGLY	People can sense if you truly believe in what you are asking others to do.
21-Dec-53	SERVES TO MAKE US WORK HARDER	Setback serve to make us stronger to handle the success even better.
22-Dec-53	DO WHAT MAKES SENSE FOR YOU	Do what makes sense to you...after analyzing the perspectives of others.
23-Dec-53	DEVELOP OTHERS INTO SELF-STARTERS	Develop self starters, and you won't have to always motivate them to action.
24-Dec-53	KNOW WHAT'S IMPORTANT TO YOU	Don't know what's important to you, and end up doing other people's important.
25-Dec-53	TRY ON MANY VIEWPOINTS	Try on many viewpoints that will fit the situation you must resolve.
26-Dec-53	LEADS TO INCORRECT ASSUMPTIONS	When you are not self aware, you make assumptions that don't fit reality.
27-Dec-53	BE TRUE TO YOURSELF	You are being true to yourself when your behaviors stay within your values.
28-Dec-53	ONLY WHEN IT MATTERS TO THEM	People don't care about you, they care about what matters to them.
29-Dec-53	WHY WOULD THEY BE BETTER OFF	Understand the benefits from their perspective...not just yours.
30-Dec-53	HOW THEY THINK AND WHAT THEY DO	Thought and do don't always align as your people's emotion gets in the way.
31-Dec-53	ITS HARD IF YOU ARE ONLY GUESSING	Leadership becomes hard when you are only guessing...ask more questions.
1-Jan-54	WHEN TO TURN IT UP OR BACK OFF	It's key to evaluate when to push people harder and when to back off.
2-Jan-54	UNCOVER THEIR SKILLS AND HOPES	You understand where to position people based on their skills and hopes.
3-Jan-54	WHAT YOU WILL DO DIFFERENT	If you are not achieving the results you want, then what should you do different?
4-Jan-54	MIND HANDLING THE CHANGE	It is usually the conflict within the change that the mind cannot handle well.
5-Jan-54	YOU WILL GET IT ANYWAY	Don't worry about the credit. Your team's success becomes yours too.
6-Jan-54	BUILD AND MAINTAIN THE ALIGNMENT	Focus on creating and keeping the alignment to drive more progress.
7-Jan-54	IN AREAS YOU NEED IT MOST	Focus your improvement in the areas you need it to achieve your goals faster.

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Date	Title	Thought
8-Jan-54	TOLERANT OF OTHERS BEHAVIOR	We need to be tolerant of other people's behaviors if they are within the values.
9-Jan-54	MUST USE YOUR TALENTS	You can't use your potential without using the talents you have.
10-Jan-54	CHALLENGE THE RULES	Some rules were useful in the past, but now the situation no longer exists.
11-Jan-54	IMPORTANCE OF THANKING YOUR TEAM	Everyone appreciates a thank you, especially when they put an extra effort in.
12-Jan-54	GO ALONG WITH THEM?	Following the crowd doesn't enable you to showcase your unique talents.
13-Jan-54	NOT A TALENT, BUT A CHOICE	Some people with less talent are more successful...it's a choice to stick with it.
14-Jan-54	CULTURE IS THERE FOR A REASON	A strong culture reinforces shared expectations of how we should all behave.
15-Jan-54	THERE IS ONLY SO MUCH OF YOU	You can't do everything, so you must focus your energy on the important first.
16-Jan-54	RIGHT INFORMATION IN THE RIGHT WAY	You gain influence with your boss by giving them the right info in the right way.
17-Jan-54	PROVIDE INFORMATION IN BITE SIZES	Your people can't integrate lots of information at once and be able to use it.
18-Jan-54	JOB OF GROWING BUSINESS JUDGMENT	A leader needs to grow business judgment in people to take on more decisions.
19-Jan-54	COMMITMENT VERSUS COMPLIANCE	Commitment helps people find their own way and compliance just follows yours.
20-Jan-54	SURE OF THE FACTS	You gain credibility when you are sure of the facts behind what you present.
21-Jan-54	WHEN PEOPLE SPEAK ON YOUR BEHALF	Get people to speak on your behalf and your reputation grows within that area.
22-Jan-54	PULL AND PUSH IT FORWARD	Leadership is using pull power (want to) and push power (have to) to lead.
23-Jan-54	WAY YOU WERE TAUGHT	The way you were taught might not be the best way. Maybe time to rethink it.
24-Jan-54	BEYOND THE WORK	What you do on your off time provides you perspective to do more in your work.
25-Jan-54	WHEN LIFE PUTS YOU IN A NEW PLACE	Life's path can become a surprise, and puts you in a place that you didn't expect.
26-Jan-54	IN MODERATION	Too much of a good thing can be bad if it begins to make us narrow minded.
27-Jan-54	SEEN AS SOMETHING POSITIVE	In moves you make, you want them seen as something positive by the majority.
28-Jan-54	GETTING YOUR PEOPLE EXCITED	When you get your people excited, they want to tell others...and it spreads.
29-Jan-54	ALLOW IT TO SINK IN	Some of your people need more time than others for new info to sink in.
30-Jan-54	LIMIT WHAT YOU HOPE FOR	Limit what you hope for. Instead take action and expect it versus hope for it.
31-Jan-54	CHANGE TO THE BEST / STAY THE BEST	You can never be the best unless you are always changing!
1-Feb-54	EXCEED THEIR OWN EXPECTATIONS	People give the biggest buzz when they exceed even their own expectations.
2-Feb-54	SHARE A FEW COMMON TRAITS	Share what you have in common and others will feel closer to you.

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Date	Title	Thought
3-Feb-54	GET THEIR ACTIVE PARTICIPATION	Get people actively participating...they learn more and remember it longer.
4-Feb-54	FROM ONE IDEA TO ANOTHER IDEA	The disorganized people tend to move from idea to another without any action.
5-Feb-54	PULL OFF A SECOND ACT	When you keep growing, you might even see another opportunity to exploit.
6-Feb-54	RIGHT TIME AND RIGHT REASONS	You move forward faster doing it at the right time and for the right reasons.
7-Feb-54	DETESTING ARROGANCE IN ANY FORM	Don't put up with arrogance, as it grows stronger when not challenged.
8-Feb-54	ADAPT YOUR LEADERSHIP	You adapt your leadership to the level of the people you are asked to lead.
9-Feb-54	BURN YOUR WAY INTO THEIR MIND	Find a way that you and your ideas have no way to escape their mind.
10-Feb-54	NOT NOW OFTEN BECOMES NEVER	Not now often becomes never unless you put a date to it.
11-Feb-54	NOTICE WHAT IS GOING WELL	Notice what is going well and say thank you to your team...Shows you care.
12-Feb-54	HOW DO YOU ASSESS IT?	How would you know that your culture is what it needs to be?
13-Feb-54	WITH A TARGET OF HIRING THE BEST	Set a target to hire the best, and always be in the look out for the best.
14-Feb-54	NOT GIVING OTHERS A CHOICE	Sometimes in leadership you have to give direction and there is no other choice.
15-Feb-54	PUT PROBLEMS ON THE FRONT BURNER	Problems put on the back burner are solved too late to make a difference.
16-Feb-54	NEW PATH OPENS UP	When you keep taking action you will find a new path opens up somehow.
17-Feb-54	TELL YOU HOW THEY FEEL	Your people's behavior is an indication on how they feel about what they do.
18-Feb-54	FUEL THE ENTREPRENEUR SPIRIT	Get people thinking like entrepreneurs to find more ways to add value.
19-Feb-54	WITH TIME ON YOUR SIDE	With time on your side, you can afford to wait to hire the best person you can.
20-Feb-54	WHEN OTHERS HAVE LEFT	People who stay on to get the problem solved when others have left.
21-Feb-54	CAN'T SEE IT ANY OTHER WAY	When you can't see it any other way, you may be limited in your perceptions.
22-Feb-54	IT WAS WITHIN OUR ABILITY	It was within their ability, but they just didn't do it...WHY?
23-Feb-54	ACTIONS CAN BE SHORTSIGHTED	Your actions can be shortsighted if you get under too much pressure.
24-Feb-54	VIEWED AS AN ACCEPTABLE WAY	You cannot have bad behavior viewed as an acceptable way...address it.
25-Feb-54	YOU BRING IT ALONG WITH YOU	Your core habits are what you bring along with you to every role you take on.
26-Feb-54	DEFINED BY YOUR UNDERSTANDING	Your solutions to a problem are defined by your understanding of the problem.
27-Feb-54	LEARNINGS FROM BRAINSTORMING	What you learn from the brainstorming go well beyond the ideas generated.
28-Feb-54	WHEN YOUR BELIEFS ARE SINCERE	When your beliefs are sincere, they drive your behaviors in more powerful ways.

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Date	Title	Thought
1-Mar-54	AVOID FALSE MODESTY	People see right through your false modesty and it colors whatever else you say.
2-Mar-54	DONE IN SPITE OF CIRCUMSTANCES	People who achieve success have done it in spite of their circumstances.
3-Mar-54	BEEN AWAY A WHILE	You gain fresh eyes on your situation when you have been away a while.
4-Mar-54	ACCEPT IN THE RIGHT WAY	Take compliments in the right way...just say thank you.
5-Mar-54	FROM TRAINING TO TRUSTING	Train your people to take on the responsibility and then trust them to take it.
6-Mar-54	DISMISS IT WHEN NOT INTERESTED	We dismiss whatever we are not interested in...so gain people's interest first.
7-Mar-54	IMPLIES YOU CANNOT DO EVERYTHING	When things fall through the cracks...you realize you cannot do everything.
8-Mar-54	WHEN EMBARRASSMENT GOES AWAY	After the embarrassment goes away, you can start concentrating on the future.
9-Mar-54	OUTER SIGN OF INNER CONFLICT	Bad behavior is usually an outer side on an inner conflict.
10-Mar-54	ARTICULATING THE VALUE	People only see the value when you do a good job articulating it.
11-Mar-54	NOT WAITING FOR THE INVITATION	Don't wait for the invitation to take the initiative...step in and get it done.
12-Mar-54	PERSUADED TO BACK YOUR JUDGMENT	The person you need to persuade the most is your boss...get good at it.
13-Mar-54	SELF ASSESSMENTS CAN BE CONFUSING	Self assessments can be confusing if you don't answer them truthfully.
14-Mar-54	CLEAR YOUR MIND	Clear you mind in order to gain more creative ideas on a particular problem.
15-Mar-54	OFFER NEW PERSPECTIVES AND IDEAS	You influence others more by bringing something new and different.
16-Mar-54	GET READY FOR THE NEXT STEPS	Get ready for the next steps and you will make faster progress too...Be prepared.
17-Mar-54	SEE IT CLEAR TO ACT ON YOUR OWN	You have to be able to act on your own to achieve what you are capable of.
18-Mar-54	YOUR ONGOING COMMITMENTS	Ongoing commitments need to be met to keep you credibility with others.
19-Mar-54	RETAIN RELEVANCE AND VITALITY	Be relevant and proactive, and everyone will view you as adding value.
20-Mar-54	CONTAINER BETTER THAN THE CONTENT	Sometimes people's way of saying it is better than what they are actually saying.
21-Mar-54	BRANDS THE MESSAGE IN THEIR MINDS	Your emotion and commitment has a way of branding your message in others.
22-Mar-54	EVALUATE YOUR OWN WORTH	Take a good look at your worth on your own before persuading others of it.
23-Mar-54	GREAT IDEAS INTO A SOLUTION	Great ideas are not great until you have worked them into a valuable solution.
24-Mar-54	KNOW WHEN WE CAN'T STAY HERE	When we know we can't stay here, we take action to do something about it.
25-Mar-54	NEVER LOSE YOUR PLAY-ABILITY	As with everything in life, it becomes more fun when it feels like play.
26-Mar-54	AVOID BEING EMOTIONALLY HIJACKED	Don't let others play with your emotions in ways that they gain control over you.

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Date	Title	Thought
27-Mar-54	AREAS OF INTERESTS AND ABILITIES	You do better when you have an interest in it and you are good at it too.
28-Mar-54	GET YOUR WHOLE PRESENCE	People feel valued when you give them all of you in the conversation.
29-Mar-54	SURFACING THE TRADE-OFFS	There are trade-offs in everything. Surface them all to find the best one.
30-Mar-54	ARE YOU WORTH THE INVESTMENT?	You are worth the investment if others see you investing in yourself.
31-Mar-54	AWARENESS AND INTENT	Awareness enables us to see the opportunity and intent is what we do about it.
1-Apr-54	HAVE AN EMBEDDED REPUTATION	You show up with an embedded reputation...the foundation of how they see you.
2-Apr-54	UNDERSTAND HOW THEIR MIND WORKS	Understand how your people think, and you get to know how to talk to them.
3-Apr-54	SHARE YOUR DAY IN THE LIFE	Share how you go through your day and people start to understand you more.
4-Apr-54	MAKE THE RIGHT THINGS AUTOMATIC	You make more progress if you have good core habits in place to rely on.
5-Apr-54	WHAT YOU WANT TO GO BIG ON	Decide where you will put your energy, as it drives what you will accomplish.
6-Apr-54	WHAT WORKS AND WHAT DOESN'T	Assess what works and what doesn't fully before deciding your priorities.
7-Apr-54	GONE THROUGH THAT DANCE BEFORE	When you had similar problems before, you wonder why they keep repeating.
8-Apr-54	KNOW WHEN TO GO WITH THE FLOW	Sometimes it's not worth changing something...so just go with the flow.
9-Apr-54	TUNE INTO THEIR EMOTIONAL STATE	You gain more influence speaking into other people's emotional state.
10-Apr-54	HELP THEM DELIVER THEIR FUTURE	Help people achieve their goals, and they will in return help you achieve yours.
11-Apr-54	ACCEPT REJECTION AS PART OF LIFE	Rejection is part of life and often doesn't mean no, but not now.
12-Apr-54	VIEW IT AS FEEDBACK VERSUS FAILURE	People who treat failure properly look at it as gaining feedback, not a failure.
13-Apr-54	BOTH PERSPECTIVES INTO YOUR PLANS	Integrate both perspectives of a partnership into the plan for more success.
14-Apr-54	STICK TO YOUR CONVICTIONS	If you can't stick to your convictions, you will lose trust from your key people.
15-Apr-54	SOLUTIONS TO EVERYDAY PROBLEMS	You can add the most value when you find solutions to everyday problems.
16-Apr-54	PRACTICE AND MENTORS	You grow faster with dedicated practice and mentors to help you raise your game.
17-Apr-54	COPYCAT IS A SAFE EXCUSE	Copy what others do is a safe excuse, but doesn't move you forward fast enough.
18-Apr-54	ALWAYS TRANSFORMING OURSELVES	You can only get better if you transform yourself...you cannot stay the same.
19-Apr-54	FRAME OF YOUR PERCEPTIONS	Frame your perceptions towards your future, not your past.
20-Apr-54	SERIOUS ABOUT THE RIGHT THINGS	Get serious about what you want to achieve, not what you want to avoid.
21-Apr-54	STORY OF GETTING IT RIGHT	Look for the stories of others when they got it right in difficult circumstances.

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Date	Title	Thought
22-Apr-54	WHEN YOUR INTENTION IS HONEST	When your intention is honest, people will help you if they can.
23-Apr-54	CARE ABOUT THE SUCCESS OF OTHERS	When you care about the success of others, they will in return think of you more.
24-Apr-54	HOW YOU LISTEN TO CUSTOMERS	Listen to the customer's needs versus only to what the customer wants.
25-Apr-54	STAY IN OTHER PEOPLE'S MOMENTS	When you make a memorable impression, you stay in other people's moments.
26-Apr-54	TRIGGERED THE CHANGE TO START	Looking back, what was it exactly that triggered the change to start.
27-Apr-54	MEET CHALLENGES IN THE RIGHT WAY	You meet challenges in the right way by understanding it and taking action fast.
28-Apr-54	BOTTOM CAN BE TOP SOMEWHERE ELSE	You might be at the bottom in your company, but be the top somewhere else.
29-Apr-54	WHEN EVERYONE LOOKS AT YOU	When everyone looks at you, it's time to do your best and build your reputation.
30-Apr-54	GET OTHERS TO TAKE A STAND	Unless others take a stand behind it, you will always be out there on your own.
1-May-54	CHALLENGED TO STAY ON MESSAGE	Many people struggle to stay on message in their communications.
2-May-54	IN A CAREER YOU LOVE	When you are in a career you love, it begins to no longer feel like work.
3-May-54	TRAIN YOU FOR WHAT YOU WILL FACE	You want your boss to train you for the opportunities and problems you will face.
4-May-54	FEEL FULFILLED IN YOUR WORK	When you are fulfilled in your work, you feel a sense of accomplishment.
5-May-54	WHAT YOU WANT THEM TO KNOW	Focus on what you want them to know, but also why you want them to know it.
6-May-54	BELIEVING ENOUGH IN YOUR IDEAS	If you don't believe enough in your own ideas, why should also believe in you.
7-May-54	SYSTEM THAT MAKES SENSE TO YOU	Find the personal effectiveness system that works for you...it's personal.
8-May-54	GREAT TEAM THAT LEARNS FAST	A great team delivers, and able to learn fast to deliver more quicker than others.
9-May-54	COMPETITIVE PRESSURE	A competitive pressure can great energy in the team to do more.
10-May-54	WE OFTEN QUIT ON OURSELVES FIRST	We often quick on ourselves first before quitting on others.
11-May-54	PAIN TOLERANCE TO REJECTION	You advance further in life if you can handle more pain of rejection than others.
12-May-54	AS THEY ARE AND COULD BE	Treat your people both as they are and how they could be...their potential.
13-May-54	MAKE SOME IMPORTANT ALLIANCES	Alliances have a way to leveraging each others strengths in powerful ways.
14-May-54	GET FULL VALUE WHEN SHARED	Ideas start to gain their full value the more they are shared with others.
15-May-54	START FROM A PLACE OF STRENGTH	Start with what you are good at versus just trying to improve your weakness.
16-May-54	GAIN A KNOWLEDGE ADVANTAGE	When you gain a knowledge advantage you can control the conversations more.
17-May-54	GET IT RIGHT ONCE	Get it right once, and you gain the confidence that you can do it again.

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Date	Title	Thought
18-May-54	APPROACHED IN THE RIGHT WAY	Sometimes you don't gain buy in unless you approach others in the right way.
19-May-54	TUNED TO THE APPROPRIATE TIME	Timing can be everything. It is about having what people want when they want it.
20-May-54	HOOKED ON THE VISIBLE	We are hooked on the visible. You take more effort on what is in front of you.
21-May-54	POWER IS DIRECTED ENERGY	Power is really directed energy. If you aren't directly yours...you are losing power.
22-May-54	STRENGTHS MATCHING THE MISSION	You need to build a team with the strengths that can deliver the mission.
23-May-54	NOTICING WHAT APPROACHES WORK	Notice what approaches work, and keep them in mind for the next time.
24-May-54	AS THEY ARE TODAY	Unless you develop your people, their value is the same next year as today.
25-May-54	IMAGINE HOURS AS MONEY	When you imagine hours as money, you don't waste as much of it.
26-May-54	PAST SUCCESS CAN BE AN OBSTACLE	Your past success can be an obstacle if you rely only on what you did then.
27-May-54	SURROUND YOURSELF WITH ENERGY	The more energy around you, the more gets done and it feels better too.
28-May-54	CHOOSE THE RIGHT VIEW FIRST	How you choose to view the situation will determine the options you will see.
29-May-54	WHO IS ON YOUR TEAM?	Your ability to deliver your vision will depend who you get on your team.
30-May-54	RESPONSIBILITY FOR THE OVERLAPS	In great organizations, there is a good teamwork to address the overlaps.
31-May-54	SEEN SOMETHING SIMILAR BEFORE	When you seen it before, it gives you confidence you can deal with it again.
1-Jun-54	PART OF WHO YOU ARE	If it shows up in your behavior, then it is really part of who you are. Deal with it.
2-Jun-54	AVAILABLE, BUT NOT IN USE	A big loss is a strength you have within you, but you have not put it into use yet.
3-Jun-54	LEAP VERSUS STEP	To make progress faster, stop thinking in steps to start thinking in leaps.
4-Jun-54	DIRECTED AT SUSTAINING THE MINDSET	Successful leaders focus time on keeping the right mindset in their key people.
5-Jun-54	EXPERIENCE MAKES THE DIFFERENCE	Experience makes the difference only if you have the right mindset in using it.
6-Jun-54	SOURCE OF THE DISTRACTION	Reduce the sources for your distraction and you get naturally more focused.
7-Jun-54	UPDATE YOUR PERSONAL PHILOSOPHY	As you rise, you need to update your mindset to handle everything better.
8-Jun-54	WHEN THE INSIDE CRIES OUT	You inside cries out when you behave in ways that you are not proud of.
9-Jun-54	PASSION TO BE COMMUNICATED	The power in your passion is limited unless you communicate it to others.
10-Jun-54	DIRECTION, NOT DICTATORSHIP	Your people look to you for direction, not to always tell them what to do.
11-Jun-54	DO IT BOTH EASILY AND FREELY	When you help others in positively, they help you too when you least expect it.
12-Jun-54	MAKE A LOT OF SMALL BETS	Make lots of small bets early on and see which ones need your full backing.

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Date	Title	Thought
13-Jun-54	NOT WAITING FOR THE CONVICTION	Don't wait for the conviction...sometimes action and progress will build it.
14-Jun-54	ASK THE DEFINITION OF....	Ask people how they would define it and learn a great deal about their thinking.
15-Jun-54	HOW DIFFICULT IT COULD BE	We can talk ourselves out of something because of how difficult it could be.
16-Jun-54	WHAT WOULD I HAVE TO DO	Start with the goal, and then determine what you would need to do to achieve it.
17-Jun-54	RESULT OF OTHERS CHOICES	If we don't take responsibility, we end up the result of other people's choices.
18-Jun-54	SUM OF UNRESOLVED CONFLICTS	Avoid too many conflicts and the sum of all the unresolved conflicts sink you.
19-Jun-54	DIFFICULT NOT TO GET IN THE WAY	When you love the business, it is difficult to not get in the way of your people.
20-Jun-54	DEFINE IT AS WITHIN YOUR WORLD	Define the problem within your responsibility, and you will need to address it.
21-Jun-54	NOTHING WORKS THE FIRST TIME	Nothing really works the best the first time...invest the time to make it better.
22-Jun-54	GREATNESS COSTS WHAT IT COSTS	To be great at something will cost you in terms of time and priorities.
23-Jun-54	WHEN IT IS NOT AN OPTION	When failure is not an option, you find a way to make it happen no matter what.
24-Jun-54	OUR LEVEL OF TOLERANCE	Our level of tolerance helps us to not light fires when we don't need to.
25-Jun-54	UNDERSTAND THE BUSINESS YOU ARE IN	Almost every business is a people business...get the people right first.
26-Jun-54	SUCCESS SHOWS US WHAT WORKS	Study success, as it will show you what works and how you could use it.
27-Jun-54	CURIOUS ABOUT THE UNKNOWN	When you are curious about the unknown, you can shape the future.
28-Jun-54	ENABLES THE GROUP'S CURIOSITY	Increase your leadership team's awareness and you enable the group's curiosity.
29-Jun-54	LIFE NEEDS TO BE LED	If you are not leading your life, your life is a product of other people's choices.
30-Jun-54	MINDSET IN ALL SITUATIONS	The mindset we bring into all our situations determines what we see in them.
1-Jul-54	THEMSELVES AND THEIR FUTURE	People don't really think about us...they think about themselves and their future.
2-Jul-54	YOUR IMAGINATION AND ENERGY	You can accomplish anything with a great imagination and loads of energy.
3-Jul-54	IT MAKES YOUR PEOPLE CHECK OUT	When your people don't see a good fit, they start to check out...stop caring.
4-Jul-54	DELIVER THE RELEVANT FIRST	Deliver what others view as relevant first, before addressing your favorite parts.
5-Jul-54	USUALLY MORE AT STAKE	Within complex scenarios, there is often more at stake than what you first see.
6-Jul-54	CLEAR VIEW OF WHERE YOU ARE GOING	Without a clear view on where we are going, we easily get distracted by others.
7-Jul-54	WHAT THEY SAY BEHIND YOUR BACK	Your reputation is really about what others say behind your back versus to you.
8-Jul-54	WHAT ARE YOUR GRATEFUL FOR?	Being grateful can create the fuel within you to achieve more to be grateful for.

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Date	Title	Thought
9-Jul-54	SUM OF OUR PARTS	An organization is only as strong as the sum of the parts working together.
10-Jul-54	POWER IN IDEAS WITH ACTION	Ideas have power when they applied with action...move ideas into action fast.
11-Jul-54	APPROACH THAT'S REWARDED	If you want an approach used more often, then find ways to reward its use.
12-Jul-54	FOR THE INFLUENCE YOU MIGHT WIELD	Grow your communications skills to influence others in more effective ways.
13-Jul-54	HONORING YOUR BRAND	You honor your brand by behaving in ways each day that adds value to it.
14-Jul-54	GIVE FROM MYSELF	We need give from ourselves before expecting others to give more of themselves.
15-Jul-54	TRULY THERE OR JUST FAKING IT	It's important to understand if your people are with you or just saying so.
16-Jul-54	GIVE THE GIFT OF YOURSELF	The best you can give others is the gift of your time to help them grow.
17-Jul-54	IDENTIFYING YOUR PART	Great people identify their part in the success before they are told it.
18-Jul-54	TRY TO SQUEEZE THE RISK OUT OF IT	Find ways to take the risk out of your key initiatives and people take more action.
19-Jul-54	TRANSFER OF TRUST	When you empower others, you are really transferring trust in their judgment.
20-Jul-54	GAIN BUYIN FOR THE CHANGES	Gain buy in early on and others help you keep the focus on the change.
21-Jul-54	EXTRA EFFORT EVAPORATES FAST	Extra effort cannot be sustained for long periods of time...don't rely on it.
22-Jul-54	VISIBLE AND PERSISTENT FORCE	You get other people's commitment when your commitment is visible too.
23-Jul-54	REFERENCE THE OUTCOME	Keep the outcome clear and your people find a faster way to achieve it.
24-Jul-54	GOOD REASON OR THE REAL REASON	Many times people give you a good reason versus the real reason they're behind.
25-Jul-54	STAND UP AND TAKE THE LEAD	An organization needs their leaders to stand up and take the lead...versus wait.
26-Jul-54	WHEN IT TAKES A DIFFERENT APPROACH	Find out quickly if it's working or we need to take a different approach.
27-Jul-54	LINK THE WHY AND THE HOW	When people know why, they feel more empowered to find their own how.
28-Jul-54	COMPELLING REASON TO MEET	Don't just try to meet up, but give others a compelling reason to meet with you.
29-Jul-54	COMES AT SOMEONE ELSE'S EXPENSE	A success that comes at someone else's expense is not as rewarding.
30-Jul-54	PREPARED TO TAKE ON THE CHALLENGE	Invest time to grow your people so they are prepared to take on the challenge.
31-Jul-54	BEHAVIORS TO ACHIEVE THE OUTCOME	Understand the behaviors you need in the team to achieve the right results.
1-Aug-54	INVESTED IN THE OUTCOME	Your people are invested in the outcome when they don't use any excuses.
2-Aug-54	AFRAID I WILL DO	A great questions to ask your people: What are you afraid I will do?
3-Aug-54	NEED TO HEAR THE REAL REASONS	Be approachable so that your people are more willing to tell you the real reasons.

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Date	Title	Thought
4-Aug-54	WHAT'S GOING ON WITHIN YOU	Your behaviors come more from what's going on within you versus from others.
5-Aug-54	BASED ON WHAT WORKED IN THE PAST	Sometimes we need to forget the past, and determine an approach for today.
6-Aug-54	WHAT YOU LEARNED TO EMULATE	Who we choose to emulate impacts our behavior in very important ways.
7-Aug-54	GOOD TEAMWORK REQUIRES COURAGE	A great team has people with the courage to speak their mind in productive ways.
8-Aug-54	LEARN ABOUT HOW TO BUILD SCALE	Learn how to build scale, and you will add value to wherever you work.
9-Aug-54	PEOPLE YOU WANT TO WORK WITH	When people want to work with you, you gain rapport and help at the same time.
10-Aug-54	REVEALS QUALITIES OF CHARACTER	How you handle yourself in adversity reveals the qualities of your character.
11-Aug-54	WILL TO JUST GET OVER IT	It takes a willingness for us to get over a disappointment and move on.
12-Aug-54	IT DOESN'T HAPPEN AGAIN	Mistakes will happen, just make sure you don't repeat the same mistakes again.
13-Aug-54	TEACH THEM WHAT TO LOOK FOR	Teach people what to look for and you don't have to be there to do it for them.
14-Aug-54	ELEVATE YOUR PERSONALITY	Bring your personality to another level and you engage with others more.
15-Aug-54	SILENCE BETWEEN THE WORDS	The silence between the words can often say more than the words.
16-Aug-54	WHAT CONSUMES YOUR VIEW	What ever consumes your view will help you see more or less within it.
17-Aug-54	WHAT OTHERS WOULD DO	You gain different perspectives when asking yourself what others would do.
18-Aug-54	WHAT YOU CAN LEARN	Understand what you can learn from each person and focus on learning that.
19-Aug-54	KICKING YOUR OWN BUTT	Your boss needs to kick your butt sometimes when you avoid something.
20-Aug-54	SOURCE OF ENERGY	Understand the source of your energy and you will find more ways to use it too.
21-Aug-54	UNDERSTAND WHY IT SHOULD MATTER	People need to understand why it should matter to give more of themselves to it.
22-Aug-54	KEEP YOUR ENTHUSIASM FILLED	Enthusiasm needs to be constantly refilled so it is there when you need it most.
23-Aug-54	WHAT YOU GIVE ENERGY TO	Whatever you give energy to will make more progress than other things.
24-Aug-54	PREPARING TO BE MORE ADAPTABLE	Do your homework on others and you can be more adaptable in the moment.
25-Aug-54	HAPPENED TO EVERYONE	If it has happened to everyone, then what would make you different.
26-Aug-54	WHEN THE CONSCIOUS CAN'T TAKE IT	There are times when you reach the limit of what you can constantly think about.
27-Aug-54	BRING YOUR NORMALITY BACK	You bring your normality back when you find a way to keep your self balanced.
28-Aug-54	DIFFERENCE OF DOING AND BECOMING	Becoming has a bigger why behind it than just doing.
29-Aug-54	DIFFERENT PATHS TO SIGNIFICANCE	There are different paths to making a difference...so focus on finding yours.

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Date	Title	Thought
30-Aug-54	WHAT THEY SAY DOES NOT DEFINE YOU	What others say doesn't define you...you do that yourself with your behaviors.
31-Aug-54	BEST REASON IS YOU	The reason you will deliver is because you will do whatever it takes to deliver it.
1-Sep-54	FEEL CORRECT ON OUR ASSUMPTIONS	When we feel correct on our assumptions, we take more aggressive action.
2-Sep-54	AVOID WHAT IS STOPPING YOU	What stops us the most is our own thoughts on what we can and cannot do.
3-Sep-54	STRONG EMOTION TO THE POSITIVE	Add a stronger emotion to the positive than you do to the negative.
4-Sep-54	DID YOU BRING THE RIGHT ATTITUDE?	When you started work today, did you bring the right attitude with you.
5-Sep-54	ADAPT THE STRATEGY IN THE MOMENT	In fast paced times, we often will need to adapt the strategy in the moment.
6-Sep-54	BY HOW THEY RESPOND TO ADVERSITY	How people handle adversity signals if they are ready for more responsibility.
7-Sep-54	KEEP SOMETHING THAT IS OURS	We will fight to keep something we have already earned.
8-Sep-54	PUT WHAT THEY VALUE AT RISK	When people underperform, put what they value in the role at risk.
9-Sep-54	GO ALL IN FOR IT	Anything worth striving for should demand all of your efforts to achieve it.
10-Sep-54	BEYOND THE LIMIT OF ATTENTION	People don't remember anything that is beyond the limit of their attention.
11-Sep-54	FOCUS ON SIGNAL OVER NOISE	There is so much info available these days, make sure you look at the right data.
12-Sep-54	LOOK INWARD INSTEAD	Before trying to change others, first look if we need to change ourselves.
13-Sep-54	OPERATE WITHIN LIMITS	We all have to operate within some limits, but choose carefully those limits.
14-Sep-54	IT IS ALWAYS CUSTOM DESIGNED	Leadership is always custom designed, as it depends on the people you have.
15-Sep-54	WHEN THE CORE IS RIGHT	When core habits are right, end results have more a chance of being right too.
16-Sep-54	LEARN TO THINK IN EFFECTIVE WAYS	Improve you thinking and you will improve the results of your thinking.
17-Sep-54	ADJUST KEY MESSAGES AS NEEDED	Adjust your key messages to the people you are talking to.
18-Sep-54	DO FOR YOURSELF	There is a great joy in yourself when you develop people to do something new.
19-Sep-54	NOT WITH SAME LEVEL OF THINKING	You can't address the solution with the same thinking that created the problem.
20-Sep-54	START TO QUESTION THEM	When you see a pattern in the behavior, you start to question their loyalty.
21-Sep-54	SEPARATE IT INTO STAGES	Big changes are difficult to do all at once, so separate it into different stages.
22-Sep-54	PARALYZED BY AN IDENTITY CRISIS	Some people are paralyzed because their identity is so limited.
23-Sep-54	RESPECT OTHER WAYS	Your way may not be the only way to do it. Let your people find their own ways.
24-Sep-54	DRIVE A CONSISTENT FOCUS	When you are consistent in your focus, your people take more aggressive action.

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Date	Title	Thought
25-Sep-54	MAKE THE MOVE YOU BELIEVE IN	Make the move you believe in versus what others think is best for you.
26-Sep-54	BRING YOUR BEST EACH DAY	Be determined to bring your best each day to achieve your goals faster.
27-Sep-54	FOCUS ON WHERE YOU ARE GOING	You get to where you are going by focusing on it more than you think you should.
28-Sep-54	WHEN YOU STOP BELIEVING LIES	Stop believing the lies you tell yourself that you cannot do it.
29-Sep-54	DIFFERENT, BUT MAYBE NOT BETTER	People think it's better somewhere else. Different, but might not be better.
30-Sep-54	LET IT GO IN STEPS	You can delegate more authority if you do it in steps versus all at once.
1-Oct-54	MERCY OF OTHERS	When you are at the mercy of others, you are not really self determined.
2-Oct-54	SEEMS TO WORK FOR A WHILE	You need a solution that work under all conditions. Test it under all conditions.
3-Oct-54	WHEN IT IS WORTH WAITING FOR	When you gain a big success, it was worth waiting for.
4-Oct-54	POWER IN REPETITION	Repetition has power to reach beyond the conscious to the subconscious mind.
5-Oct-54	WHEN OBSTACLES BECOME ASSETS	Obstacles become assets when they force you into a more powerful solution.
6-Oct-54	FIND AND KEEP THE RIGHT FEELING	You achieve more with the right feeling (motivation). Find it and keep it.
7-Oct-54	WHAT MAKES IT SPECIAL?	Understand what makes the solution special and communicate that to others.
8-Oct-54	EXPAND THE BOUNDARIES	As people grow their judgment, expand the boundaries of their decision making.
9-Oct-54	CONFIDENCE SEEPS INTO EVERYTHING	Once you gain your confidence, it has a way of seeping into everything you do.
10-Oct-54	PUNISHED FOR NEEDING LESS HELP	Managers spend more time with their poor people and not enough with the best.
11-Oct-54	REINFORCE THE FUNDAMENTALS	Reinforce the fundamentals in your team to achieve more consistent results.
12-Oct-54	COMMUNICATE TO ENGAGE OTHERS	You engage others when you are in constant communications with them.
13-Oct-54	PUT THE REST ON THE BACK BURNER	Focus on the important and put the other things on the side out of sight.
14-Oct-54	USE SUBTLE RECOGNITION	You don't always have to recognize people with a loud trumpet.
15-Oct-54	DRIVEN BY YOUR DESIRES	Your behaviors are more driven by your desires than you think.
16-Oct-54	BEFORE, DURING AND AFTER	You get more from meetings by on what you do before, during and after them.
17-Oct-54	WHAT YOU CHOOSE TO AMPLIFY	Whatever you choose to mention more often, your people view it as important.
18-Oct-54	IMPRESS YOUR IDEAS ON OTHERS	Impress your ideas more successfully when you make it about them versus you.
19-Oct-54	ELIMINATE OPTIONS QUICKLY	Brainstorm many options, but then eliminate options quickly that do not fit.
20-Oct-54	DO YOU EVER SEE THAT CHANGING?	Sometimes a change sneaks up on us and we never saw it coming.

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Date	Title	Thought
21-Oct-54	YOU MUST REACH OUT FOR IT	You make the biggest impact when you don't wait to reach out to do it yourself.
22-Oct-54	ENABLES YOUR CREATIVITY	Removing your biases will enable more open thinking and creativity.
23-Oct-54	INTRIGUE AND CONFUSION TOGETHER	Intrigue and confusion...what's interesting is not always easily understood.
24-Oct-54	MORE THAN FACE VALUE	The people you work with are more than just what you see at work.
25-Oct-54	FRAME AROUND OUR RELATIONSHIPS	You have a frame around your relationships...what you expect from each one.
26-Oct-54	VALIDATING OUR BELIEFS	We search within our lives for the circumstances that match our beliefs.
27-Oct-54	YOUR INTERIOR REALITY	You shape your outer reality by your inner reality...your self image.
28-Oct-54	BEING IN THE MOMENT	Give others your full attention and they feel you are in the moment with them.
29-Oct-54	MINDFUL OF THE MINDLESS CHOICES	There are many choices we make in life without really thinking them through.
30-Oct-54	LOOK BELOW THE SURFACE	We need to look below the surface issues to get to the real issues that matter.
31-Oct-54	WE MAKE UP MORE OF IT UP	We often assume much more than we know about a situation.
1-Nov-54	CAN'T DISCOUNT OTHERS FOR THEM	Don't decide what others can't do for them and give them a chance to do it.
2-Nov-54	WHAT YOU DEFEND	You reveal a great deal to others by what you try to defend in your behaviors.
3-Nov-54	PROBLEMS THAT HOLD YOU BACK	Problems that are holding you back should be your first focus to make progress.
4-Nov-54	FREE TO SAY ANYTHING THEY WANT	People are free to say anything they want, so we need to be thick skinned.
5-Nov-54	DO IT RIGHT AWAY	Whenever you can, take action right away if you have time to do it now.
6-Nov-54	NOTICE IF THEY CRITICIZE OTHERS	Notice if you people criticize others, as usually this is a sign of a weakness.
7-Nov-54	SHARE WITH THEM HOW TO USE IT	Share your ideas with others, but also share how they can put them into practice.
8-Nov-54	LIKING WHAT YOU ARE DOING	When you like what you are doing, you end up doing it better too.
9-Nov-54	APPRECIATE WHO ARE DIFFERENT	You grow faster when you appreciate the people who are different than you.
10-Nov-54	CAN DO IT MUCH BETTER THAN ME	Your people will often be able to do the job much better than you...let them try.
11-Nov-54	ENTHUSIASTIC WHILE BEING REJECTED	Even if you get rejected, you want to be enthusiastic for the new try.
12-Nov-54	BREAK THE MOLD OF WHAT IT WAS	Break the mold of the past and be open to a different way to approach the future.
13-Nov-54	AS YOUR COMPANY GROWS	We need to keep a focus on the culture as the company grows...it can change.
14-Nov-54	POSITIONS CAN OFTEN BE IN CONFLICT	Within big companies, positions will often in conflict...so get used to conflict.
15-Nov-54	OPTIONS TO MEET EXPECTATIONS	Brainstorm options to meet your expectations....there's more than one way.

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Date	Title	Thought
16-Nov-54	WILL TO GO A STEP FURTHER	With the energy to go one step further, you start to leave others behind.
17-Nov-54	FOCUS ON WHAT YOU WILL IMPROVE	Focus on what you will improve, and you will make progress all the time.
18-Nov-54	MORALE OF THE TEAM	A team's morale is based on the impact they make and how they work together.
19-Nov-54	COURAGE FOR NECESSARY CHANGES	We need to develop our courage so it's strong when the challenges come our way.
20-Nov-54	START WITH YOUR INTENTION	Everything starts with your intention, but you don't get very far without action.
21-Nov-54	POWER IN IF THEN CONVERSATIONS	There's power in discussion "if then" scenarios..they reveal opportunities.
22-Nov-54	LETTING THE WORLD IN	You get overwhelmed if you try to take in everything that happens around you.
23-Nov-54	EVERYONE IS DIFFERENT	Since everyone is different, you should interact with everyone in a different way.
24-Nov-54	LEARN WHICH ONES WORK	Try out a few options and learn which ones work best to fully implement.
25-Nov-54	NEED TO TAKE IT TO CREATE IT	We need to take the opportunities we are given in order to create out success.
26-Nov-54	CAREFUL OF TAKING SHORTCUTS	Be careful of taking shortcuts as they can slow you down in the long term.
27-Nov-54	REMEMBER TO BE GRACIOUS	Be appreciative of others, as you will need support when you can least predict it.
28-Nov-54	PRESENT WITH YOU	When others are 100% present with you, you will always feel more valued.
29-Nov-54	RICH IN MORE WAYS THAN ONE	The successful view themselves rich in more ways than in having the money.
30-Nov-54	SUDDEN STRENGTH AT KEY MOMENTS	In times of a crisis, we can summon strength that is not possible at other times.
1-Dec-54	WHEN CONFIDENCE WINS OVER DOUBT	Confidence wins over doubt when we have been able to maintain it well.
2-Dec-54	CREDIT FOR OTHERS SUCCESS	You lose respect fast when you try to take credit for other people's success.
3-Dec-54	LIVE YOUR UNIQUENESS	Live your uniqueness and you will be able to find your advantage.
4-Dec-54	THERE TO GAIN INSIGHTS	When you go to seminars, you are there to gain insights to take more action.
5-Dec-54	LET BEHAVIOR CHANGE YOUR MIND	A behavior repeated and turned into a habit can change your mindset.
6-Dec-54	GUIDES ON THEIR TRIPS	Successful people had mentors that were their success guide on their journey.
7-Dec-54	WHEN YOU MIND COMES ALIVE	When your mind comes alive, you will get more creative and more inventive.
8-Dec-54	MAKE THE EXISTING OBSOLETE	Make the existing obsolete and it's easy to get everyone to change around you.
9-Dec-54	IN THE MINDS OF OTHERS	Look into the minds of others and you see how to influence them faster.
10-Dec-54	TREASURING CONFLICT	Conflict means there is energy in the team. You just need to direct it.
11-Dec-54	WEALTH COMES FROM VALUE	Wealth is another term for value, so to increase it...deliver more value.

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Date	Title	Thought
12-Dec-54	PEOPLE YOU NEED TO KNOW YOU	Focus on the people you need to know and get them to want to know you.
13-Dec-54	SILENCE IS IMPLIED IN LISTENING	Silence is implied in listening so do not rush to fill the gaps in between words.
14-Dec-54	BALANCE REASON AND EMOTION	We need to balance reason and emotion to make the best decisions.
15-Dec-54	NEED FOR THOUGHT OVER ACTION	When we meet complex situations, a little thought up front can save us time.
16-Dec-54	NOT BEING ATTACHED TO OUTCOME	There are certain times when we shouldn't be attached to the outcome too soon.
17-Dec-54	WHEN THE SYSTEM FAILS	When the system fails you will see people use their creativity to make excuses.
18-Dec-54	BE OPEN TO FLEXIBLE APPROACHES	Be open to flexible approaches, as they can deliver more and you learn more too.
19-Dec-54	IT WASN'T ALWAYS THE SAME	Things were not the same. The leaders drive the change while others don't.
20-Dec-54	NOT ALL CONTRIBUTIONS ARE EQUAL	Not all contributions are equal, so invest in people who make a bigger one.
21-Dec-54	GOT TO DO WHAT YOU GOT TO DO	People do what they got to do, and usually for emotional reasons too.
22-Dec-54	WHAT YOU PUT AHEAD OF IT	If you do what is not your top priority, then what is your reason for doing that?
23-Dec-54	REDUCED TO A SINGLE SENTENCE	The ability to be concise is about reducing a thought to a single sentence.
24-Dec-54	GRACEFULLY AVOID ANSWERING	When you are asked an inappropriate questions gracefully avoid answering.
25-Dec-54	FROM THE OVERFLOW OF A FULL LIFE	You end up getting ill health from the overflow of a very full life.
26-Dec-54	THAT'S THE WAY THEY ARE	You can't change everyone, so just remember that's the way they are.
27-Dec-54	LINK PROFESSIONAL AND PERSONAL	Link your professional and personal lives in ways that they support each other.
28-Dec-54	RUB OFF ON YOU IN A POSITIVE WAY	The positive people around you will rub off on your in a positive way too.
29-Dec-54	TOO DYNAMIC TO BE SAFE	The business dynamic is such that it is not safe to not be changing all the time.
30-Dec-54	USE YOUR IMAGINATION	The possibilities increase when we use more of our imagination on the situation.
31-Dec-54	WHAT YOU HONOR IN OTHERS	What you honor in others can become a focus for your life too.
1-Jan-55	ENVIRONMENT FOR IDEAS TO FLOW	Build an environment to share ideas and everyone gets more creative.
2-Jan-55	OBLIGATED TO LEARN FROM MISTAKES	We are obligated to learn from our mistakes or we are bound to repeat them.
3-Jan-55	OPPORTUNITY TO SEE THE CHALLENGE	Create opportunities to see where you might be challenged and prepare for it.
4-Jan-55	VETTING IDEAS RUTHLESSLY	Always be vetting new ideas to see which ones deserve more of your attention.
5-Jan-55	INFLUENCE VERSUS MANIPULATE	Learn the skills of influence and you can spot when others try to manipulate you.
6-Jan-55	HAVE LESS NEED FOR CONSENSUS	In times of a crisis, you have less need for consensus and more need for action.

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Date	Title	Thought
7-Jan-55	HAVE PLENTY OF REASON, BUT...	We usually have plenty of reasons, but emotional people never listen to them.
8-Jan-55	WE NEED TO DO IN ORDER TO GET	It is difficult to get without doing...so commitment yourself to put in the effort.
9-Jan-55	DON'T LET THE BOUNDARIES SLIP AWAY	Don't let the boundaries you set on behaviors slip away...so will the culture/
10-Jan-55	KNOW WHEN YOU SUCCEEDED	How will you know when you have succeeded...actually, you never get there!
11-Jan-55	STAY MENTALLY FOCUSED	Stay mentally focused and others will not be able to fool you.
12-Jan-55	RECOGNIZE WHO THEY REALLY ARE	You begin to recognize who your people really are when they are under pressure.
13-Jan-55	EXPERIENCE AROUND YOUR BRAND	A brand is often about the experience that people have with it.
14-Jan-55	WHAT HAS DRIVEN YOUR SUCCESS	Understand what has driven your success and apply it whenever you can.
15-Jan-55	WHAT IS HANGING OVER YOUR HEAD	What is hanging over your head will hit you in the head when you least expect it.
16-Jan-55	WILL BE PEOPLE WHO DON'T GET YOU	There will be people who don't get you and probably will not like you.
17-Jan-55	DO IT BECAUSE YOU WANT TO	In life, you gain more fulfillment when you do it because you want to.
18-Jan-55	INTEGRITY IN WORDS AND DEEDS	Integrity is gain through a combination of words and deeds that are aligned.
19-Jan-55	WHAT WE REPEATEDLY DO	We are what we repeatedly do...it is our habits that define us to others.
20-Jan-55	CAN'T JUST DO IT BETTER	When you just can't do it better...it proves you have more to learn.
21-Jan-55	FEELING THE TIME	When you can feel the time, you begin to use it more wisely and not waste it.
22-Jan-55	IT WASN'T WORTH IT	When you work instead of attending a family event, it wasn't really worth it.
23-Jan-55	IF GIVEN THE TIME	Sometimes the process will eventually work if given the time to take hold.
24-Jan-55	TROUBLE OF A DIVIDED MIND	When your mind is divided on an important issue, you struggle to keep clear.
25-Jan-55	TRAPPED WHERE YOU CAME FROM	If your mindset has never changed you are really trapped where you came from.
26-Jan-55	ONLY PART OF THE PROCESS	Technology is only part of the process, with people being the key part.
27-Jan-55	USE YOUR INFORMED INSTINCTS	Keep learning and you grow your instincts to be more powerful.
28-Jan-55	PAY ATTENTION TO WHO GETS IT DONE	Pay attention to who gets things done and get them onto your team.
29-Jan-55	UNEXPECTED USE OF WHAT WE KNOW	When we store a learning as an experience, we get to use it when least expected.
30-Jan-55	FAILURE OFTEN BREAKS RESISTANCE	Failure often breaks resistance to change as something must be done and fast.
31-Jan-55	WE SHOULD FEAR AVERAGE	By default, being average will not drive the success you desire.
1-Feb-55	BIG IS ABOUT WHO YOU CAN BECOME	Big is about who you can become versus the popularity you seek.

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Date	Title	Thought
2-Feb-55	SEE IN OTHERS...THEY CAN SEE IN YOU	If you can see the trait in others, you can be sure others can see it in you.
3-Feb-55	CREATE A NEW WINNING FORMULA	You can create a new winning formula by combining resources in unique ways.
4-Feb-55	APPLY OUR INSTINCTS AT OUR PURPOSE	We use our instincts in productive ways when we apply them to our purpose.
5-Feb-55	WANTING SOMETHING BETTER	We want something better, but most go through life not knowing what better is.
6-Feb-55	IF IT DEPENDS ON YOU	If the success depends on you, then you will put in whatever effort is needed.
7-Feb-55	WHEN URGE TO PANIC IS QUITE REAL	When the deadline has huge consequences, the panic is quite real.
8-Feb-55	WHAT YOU USE TO PRIORITIZE	What you use to prioritize says a great deal of what you value in your life.
9-Feb-55	THE RIGHT WAY TO DO IT?	The right way to do it is the one that works within your values.
10-Feb-55	GETS YOU IN TROUBLE	When you don't appreciate others, you often say things that get you in trouble.
11-Feb-55	DESPERATELY WANTING IT	When you desperately want it, your character keeps you focused until you get it.
12-Feb-55	DISCIPLINED TO DEVELOP THE HABIT	It takes a great deal of discipline to create a difficult habit that you really need.
13-Feb-55	WORKS IN YOUR LIFE?	It might work very well in your life, but wouldn't work at all in another's life.
14-Feb-55	LOSE AND WIN IN OUR MIND FIRST	We lose and win in our minds first before we do it in our reality.
15-Feb-55	UNCOUPLE FEAR AND FAILURE	When you don't fear failure, you take more risks and grow faster.
16-Feb-55	SHORT TERM GOALS	The best short term goals have a strong alignment with the long term goals.
17-Feb-55	RESPONDING TO YOUR THOUGHTS	How you respond to your thoughts is based on the self image you hold.
18-Feb-55	USE IT FOR OTHERS	You make the best use of your talents by using them for others, not just yourself.
19-Feb-55	WHAT WE HOLD ONTO	What we hold onto will impact our perceptions and the opportunities we see.
20-Feb-55	PROTECT YOUR ASSETS	Protect your assets as they have the ability to create more value for you.
21-Feb-55	ASK WHAT YOU ARE AFRAID TO ASK	Ask what you are afraid to ask and there are more positives than negatives.
22-Feb-55	HOW WOULD I FEEL IF...?	If I was in the same situation, would I feel the same way as others.
23-Feb-55	WHEN WE HAVE MISSED THE POINT	When we have missed the point, we make more mistakes in our conversations.
24-Feb-55	FOLLOW ANOTHER PERSON'S LEAD	We need to chose very carefully who we follow so that we keep growing.
25-Feb-55	AS IF IT BELONGS TO YOU	Treat success as if it already belongs to you and do whatever it takes to claim it.
26-Feb-55	SUBJECT TO CONSCIOUS CHOICE	If we want to change our self image, it begins by making a discipline choice first.
27-Feb-55	IDENTIFY THAT ONE BIG THING	Identify that one big thing that would change the game for everyone.

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Date	Title	Thought
28-Feb-55	SELF-DEVELOPING ORGANIZATION	A great organization has role models who understand they need to drive change.
1-Mar-55	PEOPLE DESERVING YOUR ATTENTION	The people in your life deserving your attention the most are your family.
2-Mar-55	SHARED PURPOSE DRIVES TEAMWORK	A shared purpose drives more collaboration than anything else.
3-Mar-55	THROUGH A PERSONAL RELATIONSHIP	You gain more cooperation and achieve more through personal relationships.
4-Mar-55	FIND WAYS TO SUPPORT EACH OTHER	Find what's to support your team members so they will support you too.
5-Mar-55	WHEN THEY HAVE A RESPECT FOR YOU	When your people respect you, they listen carefully even when they disagree.
6-Mar-55	THERE ARE NO PERFECT ANSWERS	You can't wait for the perfect answers to move forward and take action.
7-Mar-55	SEARCHING FOR THE WHY	People always search for the WHY (meaning) in whatever they do.
8-Mar-55	SURPASSES INDIVIDUAL STARDOM	You get the most reward when you consider your success more than just yourself.
9-Mar-55	MAKING THE COMMITMENT	You will never give it your best until you make that conscious act of commitment.
10-Mar-55	MEANINGFUL CONNECTIONS	Our personal and professional lives feel better by having strong connections.
11-Mar-55	MINDSETS AND ACTIONS	Our mindsets think it is possible or not and our actions make it happen.
12-Mar-55	UPGRADE YOUR THINKING	To perform at another level we need to upgrade our thinking to that level.
13-Mar-55	FREES UP YOUR MIND AND ENERGY	Mindfulness can reduce the chatter in your mind and bring you more energy.
14-Mar-55	IF THEY HAVE NEVER DONE IT	It's good to delegate it to them and give them coaching to do it well.
15-Mar-55	MANNER IN WHICH YOU SHINE	The way you perform well should never be done in a way that using others.
16-Mar-55	A GREAT SOURCE OF IMPROVEMENT	Feedback helps you improve faster if you can accept whatever you hear.
17-Mar-55	A REPUTATION IS AN ASSET	Your reputation is an asset that you cannot allow to depreciate.
18-Mar-55	COMPLACENCY CAN BE CONTAGIOUS	Complacency in a team has a way of changing the behavior of everyone.
19-Mar-55	TEAMING UP WITH YOUR CONTACTS	Don't look at using your contacts, but teaming up with your contacts.
20-Mar-55	GET RID OF THE POISONS FIRST	Unless you get rid of problem people, their behavior continues to impact others.
21-Mar-55	AVOID, ACCEPT OR ADAPT	You can either avoid, accept or adapt to the people around you each day.
22-Mar-55	IMAGINATION CAN BE SIMPLE	Sometimes people imagine the simple and they look like a genius.
23-Mar-55	FEAR DRIVES US TO HOLD BACK	Fear has a way of robbing us of our potential, as we are afraid to use it.
24-Mar-55	STRONG RESPONSES TO WEAK SIGNALS	Your response to weak signals. A strong response could be worse than the signal.
25-Mar-55	TARGETS AND CONSTRAINTS	You get more creativity when people have clear targets and a few constraints too.

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Date	Title	Thought
26-Mar-55	GET THE REQUIREMENTS RIGHT	You can never deliver anything well if the requirements are not correct.
27-Mar-55	SOMETHING THAT THEY WANT TO DO	Help others want to do it. We put more effort into something they want to do.
28-Mar-55	GROW TOGETHER VERSUS SEPARATELY	Find ways to get people together versus trying influence teamwork separately.
29-Mar-55	BUILD IT TO MAKE IT EASIER	Build the team to make it easier to achieve the goals, not easier for you.
30-Mar-55	REWARDS FOR THE SOUL	Money is the obvious one, but rewards for the soul are often more appreciated.
31-Mar-55	SHARE IN VARIATIONS OF THREE	People remember in threes, so make your communications with three points.
1-Apr-55	STAY STRONG WHEN CHALLENGED	Build your internal strengths so that you stay strong when challenged by others.
2-Apr-55	PURPOSEFUL AND SPARINGLY	Make your communications concise and you never disappoint or bore people.
3-Apr-55	BE RIGHT HERE...RIGHT NOW	Give people 100% of you and they feel more valuable and engaged.
4-Apr-55	HAVE EFFORTLESS EFFORT	You have effortless effort when you love what you do and are good at doing it.
5-Apr-55	BIG IS OFTEN MORE REASSURING	Big is reassuring, and sometimes in negative ways. Others to take the blame!
6-Apr-55	RIGHT FOR WHAT NEEDS TO BE DONE	May not need the best person, but one who is right for what is needed now.
7-Apr-55	GOAL OF PROGRESS AND ACHIEVEMENT	Our core goals should always include making progress and fully achieving it.
8-Apr-55	FROM THE PEOPLE YOU ARE HELPING	You get the greatest joy when you get a thank you from people you are helping.
9-Apr-55	BEING PRACTICAL DRIVES MORE ACTION	If you can be practical, you will drive more action than when making it complex.
10-Apr-55	NOT ALLOWING IT TO EVOLVE BY ITSELF	Provide a direction and follow-up to make sure everyone stays on course.
11-Apr-55	CLEANSING THE PALLET	We need to let go of the past so that the future will taste even better.
12-Apr-55	PREPARED TO PUT THE TIME IN	If you put in the time for anything, you can become a master of it.
13-Apr-55	PREPARED TO DO YOUR BEST	A great question to ask yourself: Am I prepared to do my best?
14-Apr-55	KNOW WHAT IS DRIVING THE DECISION	When you know what is driving the decision, you can then understand it better.
15-Apr-55	WHAT YOU WANT THEM TO DO	Your people can only do what you want if you made it clear to them beforehand.
16-Apr-55	WHEN THEY KNOW WHO YOU ARE	When people know who you are, your reputation has shown up before you did.
17-Apr-55	THINK YOU CAN DO IT	When you think you can do it, you don't even allow doubt to enter your mind.
18-Apr-55	ON WHAT YOU VALUE MOST	You give your most on those things you have most in your life.
19-Apr-55	OPPORTUNITIES > CHALLENGES	We move forward in positive ways when our opportunities > challenges.
20-Apr-55	EXPERIENCES AND REPETITION	Expand your experiences and repeat them to grow your perspective and mindset.

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Date	Title	Thought
21-Apr-55	AVOID FACTS SUPPORTED BY HOPE	People often refer to facts that are really only opinions supported by hope.
22-Apr-55	UNDERSTAND THE ROLE TO PLAY	Every team you work within requires you to play a different role for its success.
23-Apr-55	ENJOY OUR TIME TOGETHER	Enjoy your time together and use its memory to carry you until the next time.
24-Apr-55	TOP OF OUR FRUSTRATION	We get to the top of our frustration when we no longer have any ideas to fix it.
25-Apr-55	WHEN PERSONALITIES BREAK THROUGH	You become what you were meant to be when your personality breaks through.
26-Apr-55	WRONG ATTENTION	You gain the wrong attention when people notice bad behaviors versus the good.
27-Apr-55	TRAITS NEEDED AT DIFFERENT TIMES	You have various traits within you that are needed most at different times.
28-Apr-55	BEING PART OF THE FUN	Leaders want to be part of the fun and get into details they shouldn't have to.
29-Apr-55	LESSON HARD TO TAKE	Some of the most important lessons in life are the hardest to take in.
30-Apr-55	INSPECT WHAT YOU EXPECT	Keep observing behaviors to make sure your people are living the right culture.
1-May-55	IT WAS ANTICIPATED	See someone perform well on something new...they might have anticipated it.
2-May-55	INTRIGUED BY ITS EFFECTIVENESS	When you see something that works well, you want to know why!
3-May-55	OPEN TO NEW IDEAS	Unless you are open to new ideas, you never grow beyond your current mindset.
4-May-55	NOT STAYING WHERE YOU ARE	We can never stay where we are in our growth and get the most out of life.
5-May-55	TWIST ON THE MOMENT	We remember an event when there was a surprise when we least expected it.
6-May-55	FEELING OF ENTHUSIASM	Enthusiasm has a way of providing you energy when you need it most.
7-May-55	CARE ABOUT THOSE AROUND YOU	Show you care and others will care more about you too. It's a team effort.
8-May-55	BEING YOUR UNIQUE SELF	You achieve more and enjoy it too when you can be your unique self more often.
9-May-55	GROW TO REACH YOUR GOALS	You cannot set big goals unless you are willing to grow to achieve them.
10-May-55	BASED ON THE PEOPLE YOU HAVE	Your people define the leader you need to be to get the best out of them.
11-May-55	NOT UNTIL YOU ARE ENGAGED WITH IT	You never give anything your best effort until you are fully engaged in it.
12-May-55	INTELLIGENCE, KNOWLEDGE, MINDSET	We deliver based on our thoughts, what we know, and our approach to doing it.
13-May-55	KEEP IMPROVEMENTS HAPPENING	When we are always improving, we begin to see change as normal.
14-May-55	KNOW YOUR SUBCONSCIOUS ANCHORS	Understand the beliefs and values that drive your thoughts and behaviors.
15-May-55	ESTABLISH A NEW BRILLIANT	We might think we are good at something, but we can always get better.
16-May-55	YOU CAN'T DO NOW...WHY?	Question your abilities in a positive way...you should be able to do it now.

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Date	Title	Thought
17-May-55	CREATIVELY IGNORING YOUR BOSS	We may need to ignore our boss when the customer issue is more important.
18-May-55	IMPACT THE PSYCHE OF THE BUSINESS	The way you engage your employees impacts the whole feel of the business.
19-May-55	USE THEIR INGENUITY	Find challenges that drive your people to use their own ingenuity in the solutions.
20-May-55	WHEN THE CRISIS HITS YOU	Your approach to when it hits can set the approach for everyone around you.
21-May-55	EXCITED TO SPREAD THE WORD	When your company has a powerful why, your people are excited to spread it.
22-May-55	WHEN OPEN TO THEIR INFLUENCE	When you are open to the influence of others, you might get manipulated too.
23-May-55	EXECUTE YOUR CORE COMPETENCIES	Find ways to use your core competencies more often and in various ways.
24-May-55	FIND THEM AND PUT THEM TO WORK	Find the right resources you need and put them on meaningful work right away.
25-May-55	IT IS OFTEN ABOUT HOW YOU ASK	It is sometimes not what you ask, but how you ask it that makes a big difference.
26-May-55	PATIENCE WITH THE RIGHT THINGS	Can't be patient all the time, but patience with people at key times is important.
27-May-55	ADOPT YOUR IDEAS AS THEIRS TOO	When your people take on the ideas of each other, you have a real team.
28-May-55	SOLVE IT FIRST, THEN THE LEARNING	Solve the problem first, and then look for the learning later on.
29-May-55	IT DIDN'T START AS AN ISSUE	Sometimes personal conflicts develop an issue that shouldn't really be one.
30-May-55	IN IT BUT NOT OF IT	You might have to work in a world where you don't believe in everything you see.
31-May-55	IF ONLY OUT OF CURIOSITY	You see some people participating in something just out of curiosity.
1-Jun-55	FOR MEANINGFUL PROBLEMS	People feel most rewarded when they find solutions for meaningful problems.
2-Jun-55	CONSISTENT WHEN DIFFERENT	People are all different. You cannot treat everyone the same, but consistent.
3-Jun-55	HANDLING THE COMPLICATED	It usually takes a team to handle the complicated well with good solutions.
4-Jun-55	WHEN IT DOESN'T ENTER YOUR MIND	You might have blinders on, if something key doesn't even enter your mind.
5-Jun-55	RELY ON WHEN THE PRESSURE IS ON	Be the person others can rely on to deliver when the pressure is on.
6-Jun-55	UNEXPECTED IS NOT IN THE FAMILIAR	The unexpected (good and bad) is usually not in the familiar. Be adventurous.
7-Jun-55	OUT OF YOUR OWN INSECURITY	You can act out of your own insecurities and not for the benefit of the team.
8-Jun-55	CALMNESS AND CONFIDENCE	Confidence has even more power when people around you see you calm.
9-Jun-55	STRONG VALUES GUIDE BEHAVIORS	When people live the values, you don't get behaviors going wild within the team.
10-Jun-55	HELP OTHERS BUILD THEIR BELIEF	Help your people find their belief, and it has an impact on everything they do/
11-Jun-55	OUR OVEN GETS PREHEATED	When people overreact to you, it might be that someone else started a reaction.

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Date	Title	Thought
12-Jun-55	WHATEVER UNTIL IT'S ACHIEVED	When you have the commitment, you do whatever it takes until it's achieved.
13-Jun-55	SEEK CHANGE AND ACCEPT RISK	You achieve more by seeking changed and accepting the risk that comes with it.
14-Jun-55	OBSERVE BEFORE YOUR REACT	Many people problems come when we react before fully observing the situation.
15-Jun-55	EMOTIONAL TRUTH	The truth can be intellectual and get lost...make it more emotional in others.
16-Jun-55	ALWAYS ASKING MORE OF YOU	A great boss will always ask more of you so that you can become more too.
17-Jun-55	WHEN BEING SUBTLE IS HEARD MORE	When people are angry, it may be your quiet words that impact them the most.
18-Jun-55	THERE IS MORE RISK WITH NO RISKS	You actually have more risk in initiatives when people feel there are no risks.
19-Jun-55	THEY HAVE ENABLED IT IN YOU	When parents get you to believe in yourself, they have enabled your success.
20-Jun-55	BE LESS INTIMIDATED	Be less intimidated by others, because if they can do it, so can you.
21-Jun-55	SELF-FULFILLING PROPHECY	If you expect the worst to happen, you often finds what to make it happen too.
22-Jun-55	LEARNING AND IMPROVING	Find ways to put right into practice what you are learning each day.
23-Jun-55	PICK UP ON CUES	Increase your levels of observation and you pick up on cues you missed before.
24-Jun-55	IMPORTANT AND SCHEDULE IN SYNC	What you think is important should show up in your schedule too.
25-Jun-55	UNDERSTAND AND SUPPORT	People will have trouble supporting something they don't fully understand.
26-Jun-55	BUILD YOUR NETWORK	Having the right network means you can know what's happening with less effort.
27-Jun-55	HOW YOU SET THE IMPORTANT	The criteria you use to set the important is more important than the important.
28-Jun-55	STRUCTURED AND INTENSE PRACTICE	You get the best results from a structured and very intense practice.
29-Jun-55	BEYOND THE INITIAL EXCITEMENT	The successful stay focused and motivated after the initial excitement.
30-Jun-55	GIVE YOUR ALL	Your biggest regrets come when you haven't given you all and you know it.
1-Jul-55	REQUIRES YOUR ATTENTION	What grabs your attention and requires your attention is often different.
2-Jul-55	GIVE BACK TO OTHERS	Give back what you receive and you make more room to receive more.
3-Jul-55	PICKING UP CUES FROM YOURSELF	When more self aware, you pick up more cues from yourself on a need to change.
4-Jul-55	GIFT OF VALUES	The most important present you parents give you is the values you live by.
5-Jul-55	HAVE OTHERS DELIVER GOOD NEWS	Whenever possible, let people in your team deliver the good news.
6-Jul-55	BECAUSE YOU WERE INSPIRED	You might not have done it, but someone got your inspired to participate.
7-Jul-55	WHEN IT IS EASIER TO TAKE	Find the right times to deliver bad news when it is easier for others to take in.

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Date	Title	Thought
8-Jul-55	CELEBRATE THE PROGRESS	Don't wait until everything is achieved before celebrating. Celebrate progress too.
9-Jul-55	CHEAP COPY OF THE ORIGINAL	Don't just blindly copy what others are doing. Make it your own in some way.
10-Jul-55	SENSE OF HUMOR	A sense of humor helps you see the fun in almost every situation you encounter.
11-Jul-55	FIND A GOAL TO CHASE	A great goal is one that has you constantly chasing it each day.
12-Jul-55	BACK TO DEFAULT OVER AND OVER	When we don't expand our thinking, we repeat the same things over again.
13-Jul-55	LEGACY OF WISDOM	We accumulate a great deal of wisdom in our lives that others could benefit from.
14-Jul-55	CONNECT WITH FRIENDS	Keep the connection with your friends to help you keep your perspective.
15-Jul-55	IT IS ABOUT WHAT YOU REPLAY	What you choose to replay has a way of supporting you or slowing you down.
16-Jul-55	THINK IT WAS RELATED	We can dream up associations that really don't have real meaning to others.
17-Jul-55	RELEASE THE PRESSURE VALUES	Look for ways your people can release the pressure so that they can handle more.
18-Jul-55	PRIMING THE PUMP	We need to sometimes get involved early on to help people see the way forward.
19-Jul-55	DETERMINE YOUR WAY TO STAND OUT	Don't copy others, and determine your way to stand out...making it you.
20-Jul-55	RESPECT THEY DESERVE	Provide everyone the respect they deserve even when it is difficult to do.
21-Jul-55	IF THEY ONLY KNEW	Others underestimate the amount of effort it takes to make it look effortless.
22-Jul-55	LEARNING OVER MONEY	The more you learn, the more you build a strong capability to earn too.
23-Jul-55	OPPORTUNITIES PROVIDED	You must embrace opportunities others provide to you..or no more will come.
24-Jul-55	AS IF YOU WERE BY YOURSELF	Your behaviors when you are by yourself reinforce your behaviors with others.
25-Jul-55	ROLE EXPECTED TO FILL	Understand the role you are expected to fill when taking on a new job.
26-Jul-55	REVEALING YOUR FRUSTRATIONS	How you reveal your frustrations says a great deal to others about your character.
27-Jul-55	VALUES BASED REALITY	We live our life according to our values and they drive the reality we see.
28-Jul-55	TRUST THAT THEY WILL DO IT	We need to develop a trust in others that they will find a way to deliver it.
29-Jul-55	OUR ENVIRONMENT AND INSTINCTS	Our environment has a big impact on the instincts we will develop and use.
30-Jul-55	THEY ARE DOING YOU A FAVOR	When people criticize you, they actually do you a favor...they help you improve.
31-Jul-55	ACT OF CONTROLLED IMPROVISATION	Leadership is often an act of controlled improvisation to get the best from others.
1-Aug-55	PLAY AS YOU ARE	Live your life according to who you are....just keep making yourself better.
2-Aug-55	RETURNING YOU TO YOURSELF	When you go back to your core values, you begin to become the real you again.

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Date	Title	Thought
3-Aug-55	PURPOSE WORTH PURSUING	As with many things in life, we need to feel it is worth it first.
4-Aug-55	INFECTED WITH A PHILOSOPHY	You get infected with a philosophy (a mindset) but you can change it too.
5-Aug-55	LEARN IT IN A PRODUCTIVE WAY	You learn more by focusing your learning in times you can concentrate the best.
6-Aug-55	FOUND IN STRANGE PLACES	You can get our most interesting ideas in the strangest of places.
7-Aug-55	TANGIBLE POINT OF FOCUS	Your people take more action when they are constantly reminded of the focus.
8-Aug-55	WHAT WE CONSIDER OUR REALITY	If we repeat it long enough, we will determine it to be our reality.
9-Aug-55	WHO YOU MAKE YOUR HERO	Who you make your hero says a great deal of what you value in others.
10-Aug-55	YES OFTEN MEANS NOT YET	People could love what you do, but it is not the right timing for them.
11-Aug-55	PASSION DRIVES ACTION	Passion will drive you to take more action than you thought was possible.
12-Aug-55	BECOMES YOUR TRUTH	Your beliefs form a truth within you and frame how you see your world.
13-Aug-55	HAS TO COME FROM WITHIN	To make a big change, the feeling has to come from within you first.
14-Aug-55	FOR ONLY THE TIME THAT'S NEEDED	We only need to be disciplined for the time that's needed to make it a habit.
15-Aug-55	LOVE DOING WHAT YOU ARE GOOD AT	Make sure others work has them using what they are good at most of the time.
16-Aug-55	BEGINS FROM WITHIN	The success others see was started with a thought powered with lots of emotion.
17-Aug-55	BEGIN A NEW PATH	Take the first step on a new path that could open more opportunities for you.
18-Aug-55	YOUR TRUE NATURE	People will see the true you when consistently are under pressure.
19-Aug-55	YOUR LIFE'S TURNING POINTS	Your life turns around when you change your thoughts and then act on them.
20-Aug-55	FIND A WAY TO GROW EVERY DAY	You can make a bigger impact if you find a way to grow yourself every day.
21-Aug-55	FOR BOTH YOUR BENEFIT	You move from manipulating to influencing when you do it for both your benefit.
22-Aug-55	WHEN YOU ARE ALWAYS ON A ROLL	Everything feels great when you are making progress towards your goals.
23-Aug-55	FROM IMPLIED TO THE EXPLICIT	People sometimes don't get the implied until you make it explicit.
24-Aug-55	MAKE IT MORE VISIBLE	Everyone is busy these days, and if it is not visible, they forget it quickly.
25-Aug-55	FLEXIBILITY - A QUALITY FOR SUCCESS	Being open to new ideas and understanding success is not always a straight path.
26-Aug-55	YOU HAVE A CHOICE	Take the "choice" to create your own circumstances. The driver's seat of your life.
27-Aug-55	FROM FREEDOM AND COURAGE	Happiness is about choice...having the courage to do what earns our freedom.
28-Aug-55	WHEN YOU TURN OFF THE WORLD	Turn the world off, and fresh ideas flow in to change our perspective.

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Date	Title	Thought
29-Aug-55	LOOK FOR DOUBLE AND TRIPLE WINS	Always look for the activities that will give you benefits in multiple areas.
30-Aug-55	NEVER LEAVE HOME WITHOUT IT	A smile is a door that opens your personality to others...it's contagious as well.
31-Aug-55	USE EXCUSES TO COMFORT REGRET	When you don't do what you should have...you seek comfort through your excuses.
1-Sep-55	WILL DEVELOPS LIKE A MUSCLE	Willpower develops like a muscle...you must be using it every day.
2-Sep-55	CONDITIONED TO DROP THEM	We are conditioned to drop from our view whatever we don't focus on.
3-Sep-55	WEAKNESS IN PULLING RANK	Use your position power in the wrong ways, and could be showing a weakness.
4-Sep-55	SEE BETTER TO DO BETTER	When you see it done better, you get to know how to do it better yourself too.
5-Sep-55	ROUTINES AROUND YOUR STRENGTH	Build routines around your strengths to increase the pace of your success.
6-Sep-55	DYSFUNCTION CREATES A COMMUNITY	Dysfunction in anything creates a community that sits around and just talks about it.
7-Sep-55	FEEL GOOD OR NOT TO FEEL BAD	People first use alcohol/drugs to feel good, and then for not just to feel bad.
8-Sep-55	RESPONSIBLE FOR THEIR OPINIONS	Make your people take responsibility for their opinions (verbalize or written).
9-Sep-55	PRESSURE TO SPEAK, NOT BE ACCURATE	In the moment, people feel pressured to speak, but not to be accurate.
10-Sep-55	WHAT YOU DEFEND REVEALS YOU	What you defend tells others a great deal about what you value.
11-Sep-55	QUALITATIVE FRAMES QUANTITATIVE	Qualitative information can frame the context by which the numbers are viewed.
12-Sep-55	TAKE IT UP A LEVEL	Sometimes you have to take it up a level in order to get some action on it.
13-Sep-55	CONVERSATION ALREADY HAPPENING	Understand the conversation happening in their head to better influence others.
14-Sep-55	HANDLE CONFLICTS AND DILEMMAS	You rise to the level of conflicts and dilemmas you can effectively handle.
15-Sep-55	INFLUENCE THEIR ATTENTION	Influence your people's attention, and you influence their productivity.
16-Sep-55	PROGRESS IN YOUR HEAD	If you always think progress, you will see more ways to make it too.
17-Sep-55	FEELINGS THAT YOU HOLD WITHIN YOU	The feelings that you hold within you will show up in the behaviors others see.
18-Sep-55	DECISIONS BASED ON IMPACT	Make decisions on how you use your time based on the impact you can make.
19-Sep-55	DIFFICULT TO BRING IT BACK	Once you lose your attention, it is not easy to bring it back quickly
20-Sep-55	HOW YOU SWITCH OFF	We all need to switch off from time to time and recharge our energy.
21-Sep-55	LISTEN WITHOUT AN AGENDA	Listen without expectations, and you will hear more of what others are saying.
22-Sep-55	REQUIRES COLLABORATION TO MANAGE	Today's complex business dilemmas are managed through strong collaboration.
23-Sep-55	FRAME IT IN A DIFFERENT VIEW	You see the situation in a different view by how your frame it first in your mind.

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24-Sep-55	MAP, NOT A JOURNEY	You achieve more by creating a strategy for your actions, than without it.
25-Sep-55	SERVANT OF HUMANITY	You gain more from life from serving others versus having others serve you.
26-Sep-55	THE SO WHAT PICTURE	Understand why some people might not be interesting and adjust your approach.
27-Sep-55	SUCCESS FOLLOWS RESPONSIBILITY	Responsibility is required to be successful, as your drive is what enables it.
28-Sep-55	FOUNDATION OF COURAGE	Your persistence is the discipline that enables you to show your courage each day.
29-Sep-55	CHANGE REQUIRES FOCUS	Driving change requires you to keep your focus strong every single day.
30-Sep-55	COURAGE TO GO ALL IN	Risk taking is easier when you put all of yourself into what you want to achieve.
1-Oct-55	BECOME LUCKY MORE OFTEN	Action is a magnifier, as the more action you take; the luckier you get.
2-Oct-55	MANAGING THE EMOTION	A better life always has managing your emotions as a key enabler of it.
3-Oct-55	SEND IT OVER AND OVER	A vision only sticks when you keep sending the key messages over and over again.
4-Oct-55	EXCEPTIONS YOU ALLOW	Exceptions are always needed, but too many limit the strength of the rules.
5-Oct-55	DRIVING THE RIGHT CONVERSATIONS	Gain team performance by driving the right conversations without being there.
6-Oct-55	REASON UP FROM A TRUTH	A truth is a foundation, but how people layer their emotions on it makes it real.
7-Oct-55	PRINCIPLES CAN SIMPLY LIFE	Live by a few key principles and you will experience more life in how you live.
8-Oct-55	VICTOR OF YOUR CONTEXT	Your mindset forms the context you apply to everything you experience.
9-Oct-55	PRISON OR AN ADVENTURE	You define your world with your thoughts, not by your circumstances.
10-Oct-55	CHANGE IDEAS TO CHANGE LIFE	Old ideas cannot change a life. Embrace new ideas and take action on them.
11-Oct-55	CHANGE THE FRAME	How you frame the situation in your mind will determine the options you see.
12-Oct-55	UNDERSTAND THERE ARE NO LIMITS	Limits are something you place on yourself. They don't come from others.
13-Oct-55	PURPOSE BEYOND THE JOB	People perform their jobs better when they have a purpose beyond just the job.
14-Oct-55	HABITS TO DELIVER YOUR GOALS	Goals are the target, and your habits are what power the action to achieve them
15-Oct-55	DON'T WAIT FOR IT TO HAPPEN	The successful don't wait for it to happen. They make it happen.
16-Oct-55	KNOWING CHARACTER COUNTS	Character counts, both for the way you live and who you attract into your life.
17-Oct-55	AHEAD, BUT NOT OUT OF SIGHT	Your thinking should be ahead of your people, but within their understanding.
18-Oct-55	SHARED VALUES MAKE A DIFFERENCE	Shared values provides the foundation to grow better teamwork and results.
19-Oct-55	LIVE BY EXAMPLE TO BE AN EXAMPLE	You are a better example when you consistently live the example.

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20-Oct-55	SHOULD BE EVERYONE'S BUSINESS	Leadership is everyone's business, as you are the leader of your life.
21-Oct-55	INSIST ON WHAT YOU DESIRE	Insist on what you desire, and you will create the determination to get it.
22-Oct-55	DIFFERENT GRABS ATTENTION	Something different always makes people more curious and pay attention.
23-Oct-55	FOR THE RIGHT REASON	Are you people dedicated to the effort or just doing it out of loyalty to you?
24-Oct-55	BELIEVE WITHIN OUR MINDSET	Your beliefs can only extend to the limits of the mindset you choose to take.
25-Oct-55	ENDING ON A HIGH NOTE	You might have a difficult conversations, but end it with a clear way forward.
26-Oct-55	VISION BEYOND YOU	A powerful vision always extends beyond your own self interests.
27-Oct-55	PUTTING LESSONS INTO ACTION	A lesson only has power after you have put it into action in your own life.
28-Oct-55	EXTENSIONS OF THE VISION	How you extend the vision is providing fuel for more creativity from your people.
29-Oct-55	GIVE FEEDBACK BEFORE ANGRY	Problems tend to magnify in our mind, so provide feedback to others early on.
30-Oct-55	LEADERS SHOULDER THE BLAME	Leaders let their people take the credit, and they will take the blame.
31-Oct-55	VALUE OF YOUR INTEGRITY	Integrity has a value, and people feel it even before they meet you.
1-Nov-55	NOT FUN, BUT STILL POSITIVE	Doing the necessary is making progress. It's may not be fun, but it is positive.
2-Nov-55	DONE BEFORE THE SPOTLIGHT	Your preparation helps you shine brighter when the spotlight is on you.
3-Nov-55	LIVE WITH A FOCUS	You get more from life when you are more focused on how you apply your time.
4-Nov-55	SIMPLE IS MORE REPEATABLE	Simple is powerful as it is easier to repeat and make a habit faster.
5-Nov-55	MAKE YES MEAN YES	You make yes mean yes by making the decision to honor your commitments.
6-Nov-55	GET OUT OF YOUR OWN WAY	Your thoughts, not others, are often stopping you before others get a chance to.
7-Nov-55	EMPOWER AND MANAGE FRAGILE EGOS	It's takes consistent effort to empower and manage the fragile egos in your team.
8-Nov-55	EFFORT IS INTERNAL	You have total control over the effort you decide to put into your goals.
9-Nov-55	SURE AND ALREADY LATE	Wait to be sure to take action and you are already too late!
10-Nov-55	RISKS TO BACK YOUR JUDGMENT	People will engage when they see you taking risks that back your judgment.
11-Nov-55	NATURAL, YET IRRATIONAL FEARS	We are all human, so we manifest fears that seem natural, but a irrational.
12-Nov-55	EXPECTATIONS WON'T GO AWAY	You are committed when the expectations are never leaving your mind.
13-Nov-55	HUMOR INCREASES EMPATHY	We get closer to others with a combination of serious discussion and humor too.
14-Nov-55	SCHOOLING COMMON SENSE	Business judgment is built upon a strong foundation of common sense.

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15-Nov-55	REAL FOR THE PERSON THAT MATTERS	Perception is something that is real for the person when it really matters.
16-Nov-55	POWER IN DETACHED INDIFFERENCE	Successful people release the pressure in the heat of the battle.
17-Nov-55	COMMIT TO THE EFFORT	Commitment is something that fuels the effort you are prepared to take.
18-Nov-55	FUN ENABLED BY TRUST	You have more fun with people you have a high trust with than others.
19-Nov-55	WHAT OTHERS CAN'T COPY	Your communication skills can't be copied quickly, and can be an advantage.
20-Nov-55	KNOWLEDGE USED EFFECTIVELY	A core skill for success is having the ability to use knowledge very effectively.
21-Nov-55	HAVING QUIET TENACITY	Successful leaders have a quiet tenacity fueling their effort driving the team.
22-Nov-55	TREATING YOUR WORLD	It's not about how the world treats you, but how you are treating your world.
23-Nov-55	DEFINING AN INVESTMENT	Resources committed today with a positive future benefit or outcome.
24-Nov-55	WHAT OTHERS CARE ABOUT	Understand what others care about and you have the source for stronger influence.
25-Nov-55	VISION WITH ROOM FOR OTHERS	The vision has to have room for others to see their role in making it happen.
26-Nov-55	HAVING COMPLETE CERTAINTY	Certainty removes the IF and everything related to it becomes just WHEN.
27-Nov-55	HATE IS A DISTRACTION	Hate takes the focus off yourself and others, and becomes your distraction.
28-Nov-55	POWER IN GROWING CONFIDENCE	Grow the confidence of your people and you extend the limits of their role.
29-Nov-55	PUSH PAST YOUR DOUBTS	Everyone has doubts, but the successful focus on the result, not the doubt.
30-Nov-55	CONDITIONS TO GET FEEDBACK	The more you put feedback into action, the more feedback you will receive.
1-Dec-55	LATER DOESN'T COME TO EVERYONE	Later is something you never hear from a person that is driven to succeed.
2-Dec-55	INSPIRING THE SAME VISION IN OTHERS	You move your vision forward faster when others are sharing the same vision.
3-Dec-55	INVISIBLE DOES THE HEAVY LIFTING	It is your character and your mindset that is the foundation for your success.
4-Dec-55	MY HOW IS WHO	Successful leaders see their role as finding the right who versus doing the how.
5-Dec-55	OFFER CREDIBLE ENCOURAGEMENT	Encouragement enables people to see a way forward on their own.
6-Dec-55	LEARNED CAN BE UNLEARNED	A bad habit can be unlearned by creating a new habit to replace it.
7-Dec-55	DIGGING FOR DEEPER TRUTHS	You create better solutions by digging for the root causes beyond the symptoms.
8-Dec-55	WHEN YOU TAKE THE HEAT	Take the heat early on in a crisis and you will find more way to work through it.
9-Dec-55	TOGETHER WE'LL FIGURE IT OUT	No problem is too big when you have a strong team working together on it.
10-Dec-55	LIVING OUT THE VALUES	the way you live should demonstrate the values you hold within you.

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Date	Title	Thought
11-Dec-55	REASONS FOR LACK OF CANDOR	Find what is stopping candor, and you will unlock your team's potential.
12-Dec-55	HAVE TO REACH HIGHER	You will grow faster when you are constantly reaching higher on what to achieve.
13-Dec-55	PROBLEM, NOT THE MESSENGER	Focus on the problem and not the person who is making you aware of it.
14-Dec-55	IMPRINTS IN YOUR MEMORY	A dream has power only if you have imprinted it in your memory.
15-Dec-55	APPLYING INTELLECT TO EMOTION	We bring our emotions under control by adding some logic to what we feel.
16-Dec-55	SEE IN THE PRESENT MOMENT	Opportunities to build the future faster is always there is we are looking for them.
17-Dec-55	PAINT THE PICTURE	Great communicators are painting pictures in the minds of others.
18-Dec-55	KNOWING WITHOUT UNDERSTANDING	When it reaches your subconscious, you know what to do without understanding.
19-Dec-55	WHEN THE EGO FALLS AWAY	Let go of your ego, and see better ways to engage others in what you want.
20-Dec-55	ABILITY TO STAY PRESENT	Give people 100% of your attention is much harder than you think it could be.
21-Dec-55	FORCING THE AGENDA	Forcing the agenda can get a result, but not one that can be implemented quickly.
22-Dec-55	LESS ROOM FOR DISTRACTION	When you focus your mind on a target, you don't leave room for distractions.
23-Dec-55	SHOW, NOT TELL	The best leaders and teachers use demonstration versus instruction.
24-Dec-55	EFFORT TO SEE CLEARLY	It takes some effort to think through a situation and clearly see the way forward.
25-Dec-55	MOVE THE CONVERSATION FORWARD	Good meeting participants move the conversation forward versus backwards.
26-Dec-55	CHALLENGE YOUR VIEW	Build a team around you who challenge you to think in a broader perspective.
27-Dec-55	PUSH THE COMMON PROCESSES	Everyone likes their own way. You may need to push the right common process.
28-Dec-55	THE SAME COMPETE	People who are the same will naturally compete to show their uniqueness.
29-Dec-55	BEST WAY VERSUS YOUR OWN WAY	Stay focused on the best way forward versus just having your own way.
30-Dec-55	INSTINCT UNDER PRESSURE	Experiences provide you a foundation to use your instincts well under pressure.
31-Dec-55	INTERESTS AND NEEDS	Gain influence by understanding the difference between interests and needs.
1-Jan-56	TAKE PEOPLE ON A JOURNEY	You won't get very far yourself without your people with you on the journey.
2-Jan-56	DIVERSITY VERSUS CONFORMITY	A team's diversity generates more power to deliver than its conformity.
3-Jan-56	IGNITING CURIOSITY IN OTHERS	People that are curious ask better questions to fully understand the opportunity.
4-Jan-56	WHAT YOU MAKE OF IT	Every situation becomes real to you based on the ways you frame it in your mind.
5-Jan-56	POTENTIAL USING OTHERS POTENTIAL	Your potential is within your ability to use other people potential better each day.

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6-Jan-56	ENGINE OF ACHIEVEMENT	Grow your curiosity and you will add fuel for your own individual achievement.
7-Jan-56	MONEY GRABS ATTENTION	Before motivation, money grabs people's attention...creates a focus.
8-Jan-56	TEAMWORK AT ODDS WITH TALENT	Great talent wants to use it to its fullest and doesn't first think of the team effort.
9-Jan-56	SUGGESTIONS AND RULES	To achieve strong team success have lots of suggestions and just a few rules.
10-Jan-56	CONFIDENCE AND HUSTLE	You achieve everything faster with a strong confidence and a motivated hustle.
11-Jan-56	INTEGRATE INTO YOUR OWN	Don't straight copy others. Integrate their key habits into your own personality.
12-Jan-56	LIVE NIFO THIS WEEK?	Live nose in and fingers out, and you get your people to own more of their job.
13-Jan-56	STORIES AND EXAMPLES CAN GIVE IT	People don't directly feel they were given the answer with a story or an example.
14-Jan-56	MULTIPLYING YOUR INFLUENCE	You multiply your influence by sharing more the why than in telling others how.
15-Jan-56	DIRECTION BRINGS MORE INFLUENCE	There is more power in your influence when you define a clear direction (where).
16-Jan-56	MATCH THE PROCESS TO THE PERSON	When people need to think about it, you need to engage them in two steps.
17-Jan-56	YOUR OPINION OF YOURSELF	Your self image is either speeding your progress or slowing you down.
18-Jan-56	SEE WHAT WOULD BE	The successful business see value in the future that seems invisible to others.
19-Jan-56	STOP THE RESERVE EFFORT	Thinking negative is taking you backwards and from ideas to move you forward.
20-Jan-56	NOT FORCING OTHERS	Make others at ease versus forcing others to make you at ease.
21-Jan-56	CONTROLLING DELAYS YOUR GROWTH	Micromanage others, and you delay the growth for both you and your team!
22-Jan-56	VISION BEYOND YOUR CIRCUMSTANCES	Your team's future is based on your vision beyond your current circumstances.
23-Jan-56	GAIN FROM YOUR ALLIANCES	Unless you build alliances, you will never leverage your talents to their fullest.
24-Jan-56	CREATE YOUR OWN FIRE	Don't be afraid to promote yourself in order to show your talents to others.
25-Jan-56	WHO IS EASIER TO TAKE CHARGE OF	Is it easier to take charge of your own mind or to control everyone around you?