

# B E H A V I O R S

## Lead Yourself - *starts with you*

- Courage to Take Action
- Keep the Important Important
- Know the Person You Need to Be
- Bring Fresh Ideas and Approaches
- Show Commitment to Others
- There's Always a Way

*(Confident)*

*(Focused)*

*(Adaptable)*

*(Imaginative)*

*(Responsible)*

*(Resourceful)*

## Influence Others – *magnifies your impact*

- Embrace the Ideas of Others
- Make Others Feel Valued
- Change Mindsets and Habits
- Build a Team Spirit and Approach
- Face Difficult Conversations
- Willing to Share your Power

*(Listens Attentively & Can Suspend Judgment)*

*(Demonstrates & Makes Others Feel Interesting)*

*(Communicates Clearly & Persuades Others)*

*(Trusts Others & Builds Alignment)*

*(Manages Conflict & Difficult People)*

*(Motivates Others & Shares Credit)*

## Drive Change – *magnifies your legacy*

- Deliver Change and Prepare for More
- Build and Maintain Strong Support
- Drive a Bold Direction and Strategy
- Provide Good Business Judgement
- Leverage the Capability in your Team
- Deliver Using Available Resources

*(Integrates Both Today & Future)*

*(Builds Strong Sponsorship & Stakeholders)*

*(Shows Courage to Use Intuition & Take Risks)*

*(Makes & Implements Good Decisions Quickly)*

*(Delegates & Holds People Accountable)*

*(Manages Constraints & Finds a Way to Deliver)*